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June 19, 2000

FILED<sup>2</sup>
JUN 1 9 2000

The Honorable Dale Hardy Roberts Secretary/Chief Regulatory Law Judge Missouri Public Service Commission P.O. Box 360 Jefferson City, MO 65102-0360

Service Commission

Re: Cypress Communications Operating Company, Inc.; Interexchange Application

Dear Judge Roberts:

ROBERT K. ANGSTEAD MARK W. COMLEY

CATHLEEN A. MARTIN

STEPHEN G. NEWMAN

D. GREGORY STONEBARGER

JOHN A. RUTH

Enclosed for filing in the above-referenced matter, please find the original and eight copies of an Application for a Certificate of Service Authority to Provide Interexchange and Local Exchange Telecommunications Services in the State of Missouri and to Classify Said Services as Competitive. I note that I filed a motion for a protective order with the Commission in conjunction with a portion of Exhibit 2 of the Application and also enclose the original and eight copies of the highly confidential portion of Exhibit 2 which is filed under seal.

If you have any questions, please advise. Thank you very much for your attention to this matter.

Sincerely,

NEWMAN, COMLEY & RUTH, P.C.

tan a. Martin

By:

Cathleen A. Martin martin@nerpe.com

CAM/slw Enclosures

cc:

Office of Public Counsel

General Counsel Gregory Fickling

## BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

JUN 1 9 2000

Service Commission

In the Matter of the Application of	)	Cervice Commission
Cypress Communications Operating Company, Inc.	)	
for a Certificate of Service Authority to Provide Interexchange and Local Exchange Telecommunications	)	Case No. 7A-2000-830
Services in the State of Missouri and to	)	
Classify Said Services as Competitive.	)	

### MOTION FOR PROTECTIVE ORDER

# <u>Introduction</u>

Cypress Communications Operating Company, Inc. ("Cypress" or "Movant"), by its attorneys and pursuant to 4 CSR § 240-2.085 hereby files this Motion for a Protective Order ("Motion") in the above-captioned proceedings. Cypress submits this Motion for the purpose of seeking the confidential treatment of certain commercially-sensitive financial information which is further referred to as a portion of Exhibit 2 comprising Movant's financial statements for the period ended April 30, 2000 and which is filed under confidential seal with its Application for a Certificate of Service Authority to Provide Interexchange and Local Exchange Telecommunications within the State of Missouri ("Interexchange Application").

In support of this Motion, Cypress states the following:

#### I. **DESCRIPTION OF CONFIDENTIAL INFORMATION**

To demonstrate its financial ability to provide interexchange services, Cypress is 1. prepared to offer a copy of the Company's financial statements for the period ended April 30, 2000.

These documents are specifically referred to as the portion of *Exhibit 2* comprising Movant's financial statements for the period ended April 30, 2000 to the Interexchange Application.

## II. GROUNDS FOR CLAIM OF PROTECTIVE TREATMENT

- 2. Cypress seeks to protect the information contained in the above-referenced portion of *Exhibit 2* because its financial statements contain highly-confidential and strictly-proprietary information, the public disclosure of which potentially may result in direct and immediate harm to the competitive position of Cypress in Missouri and elsewhere.
- 3. Because the Company's financial statements contain confidential and commercially-sensitive information from which its competitors may derive economic value, Cypress actively seeks to protect such material from public disclosure. Cypress derives independent economic value from the fact that significant and proprietary information regarding the Company's financial structure and current financing activities is unknown to its competitors. Given this fact, the disclosure of this information could provide existing and potential competitors, including competitive local exchange carriers ("CLECs"), incumbent local exchange carriers ("ILECs"), independent local exchange carriers, and interexchange carriers ("IXCs") in Missouri, as well as in other states in which Cypress provides or intends to provide telecommunication services, with an unfair and undeserved competitive advantage over Cypress and its affiliates.
- 4. Cypress is a privately-held corporation presently immune from a legal obligation to prepare or submit financial statements to any public entity. As such, the financial statements set forth in the above-referenced portion of *Exhibit 2* to Cypress' Application are not readily ascertainable by persons external to the Company, and none of the information for which this claim

of confidentiality is made may be found in any format in any other public document.

### III. CONCLUSION

5. The information for which confidential treatment is sought in this Motion is both private and competitively-sensitive. The direct harm that could be caused to Cypress as a result of any such disclosure is real and not speculative. Moreover, to date, no other jurisdiction or governmental agency has required Cypress to make its financial statements available to the public. For all of these reasons, Cypress' financial statements should be protected from public disclosure.

WHEREFORE, Cypress Communications Operating Company, Inc. respectfully requests that the Commission grant its Motion for Protective Order with respect to the portion of *Exhibit 2* comprising its financial statements for the period ended April 30, 2000 which is attached under confidential seal to its Application for a Certificate of Service Authority to Provide Interexchange and Local Exchange Telecommunications within the State of Missouri.

Respectfully submitted,

Cathleen A. Martin

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Counsel for Cypress Communications

Operating Company, Inc.

### **CERTIFICATE OF SERVICE**

I hereby certify that a true and correct copy of the above and foregoing document was hand delivered to Office of Public Counsel and General Counsel, 19th day of June, 2000.

Cathlan O. Martin

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