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Cost of Service, Revenue Allocation, Rate Design Steve W. Chriss Direct Testimony

Wal-Mart Stores East, LP and Sam's East, Inc.

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MISSOURI PUBLIC SERVICE COMMISSION

In the Matter of Union Electric Company, d/b/a
Ameren Missouri's Tariff to Increase Its Revenues
For Electric Service

Case No. ER-2014-0258

DIRECT TESTIMONY AND SCHEDULES OF STEVE W. CHRISS

ON BEHALF OF

WAL-MART STORES EAST, LP AND SAM'S EAST, INC.

Dated: December 19, 2014

Date 3 0415 Reporter XF File No. ER-2014 -0258

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1	introduct	ion
2	Q.	PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND OCCUPATION.
3	Α.	My name is Steve W. Chriss. My business address is 2001 SE 10th St., Bentonville,
4		AR 72716-0550. I am employed by Wal-Mart Stores, Inc. as Senior Manager,
5		Energy Regulatory Analysis.
6	Q.	ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS DOCKET?
7	A.	I am testifying on behalf of Wal-Mart Stores East, LP and Sam's East, Inc. (collectively
8		"Walmart").
9	Q.	ARE YOU THE SAME STEVE W. CHRISS WHO TESTIFIED IN THE REVENUE
10		REQUIREMENT PHASE OF THIS CASE?
L1	Α.	Yes.
12	Q.	ARE YOU SPONSORING ANY ADDITIONAL SCHEDULES WITH YOUR TESTIMONY?
13	A.	Yes. I am sponsoring the following schedules:
L4	-	Schedule SWC-8 - Calculation of Rate of Return Index ("RRI") by Customer
L 5		Class
L6		Schedule SWC-9 - Calculation of Large General Service ("LGS") and Small
L 7		Primary Service ("SP") Rate of Return Index Values
1.8		Schedule SWC-10 — Demonstration of Proposed Revenue Allocation
L9		Methodology
20		Schedule SWC-11 - Determination of LGS and SP Cost of Service and
21		Revenues by Customer, Demand, and Energy
22		Schedule SWC-12 – Ameren LGS Rate Design Workpaper

1		Schedule SWC-13 Ameren SP Rate Design Workpaper
2		Schedule SWC-14 – Calculation of Effective Demand Rates, Proposed LGS
3		Summer
4	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
5	Α.	The purpose of my testimony is to respond to cost of service, revenue allocation, and
6		rate design issues related to the rate case filing of Union Electric Company d/b/a
7		Ameren Missouri ("Ameren" or "the Company").
8		
9	Summary	of Recommendations
10	Q.	PLEASE SUMMARIZE YOUR RECOMMENDATIONS TO THE COMMISSION.
11	Α.	My recommendations to the Commission are as follows:
. 12	1)	The Commission should allocate any revenue increase in this docket using the
13		following steps:
14		1) Apply a 25 percent revenue neutral movement towards cost of service, per the
15		Commission's approved cost of service study results, to the revenue
16		requirement for each rate class;
17		2) Allocate the approved overall revenue requirement increase on an equal
18		percent basis to all customer classes; and
19		3) If the difference between the Company's proposed revenue requirement and
20		the Commission's approved revenue requirement results in steps (1) and (2)
21		assigning a rate class an increase above 9.65 percent, mitigate that increase so
22		that no class receives a rate increase in excess of 9.65 percent.

1	2)	For LGS and SP, the Commission should:
2		1) Maintain the second and third block energy rates at their current rates and
3		increase the customer charges by the customer class percent revenue
4		increase; and
5		2) Apply half of the remaining increase to the first block energy charge and the
6	•	other half of the remaining increase to the demand charge.
7	3)	The Commission should order Ameren to develop alternative rate designs for LGS and
8		SP that more closely reflect the Company's cost of service and do not use the hours-
9		use rate design for the energy charge and present those alternatives in its next base
10		rate case.
11	4)	The Commission should consider cost of service-based rates in its consideration of the
12		rate design question pursuant to the October 20, 2014, Order Directing Consideration
13	,	of a Rate Design Question.
14		The fact that an issue is not addressed herein or in related filings should
15		not be construed as an endorsement of any filed position.
16		
17	Cost of Se	rvice and Revenue Allocation
18	Q.	GENERALLY, WHAT IS WALMART'S POSITION ON SETTING RATES BASED ON THE
19		UTILITY'S COST OF SERVICE?
20	A.	Walmart advocates that rates be set based on the utility's cost of service. This
21		produces equitable rates that reflect cost causation, sends proper price signals, and
22		minimizes price distortions.

DOES WALMART TAKE A POSITION ON THE COMPANY'S PROPOSED COST OF 1 Q. SERVICE MODEL AT THIS TIME? 2 3 Α. No. However, to the extent that alternative cost of service models or modifications to the Company's model are proposed by other parties, Walmart reserves the right to address any such changes in rebuttal testimony. My understanding is that the Commission determined in Case No. ER-2010-0036 that the Company's cost of service 6 study was the "most reliable" of the studies submitted in that case. See Report and 7 8 Order, May 28, 2010, Case No. ER-2010-0036, page 87. HOW DOES THE COMPANY REPRESENT WHETHER RATES FOR A CUSTOMER CLASS 9 Q. ACCURATELY REFLECT THE UNDERLYING COST CAUSATION? 10 The Company represents this relationship in their cost of service results through the 11 Α. use of class-specific rates of return. See Schedule WMW-1. These rates of return can 12 be converted into a rate of return index ("RRI"), which is an indexed measure of the 13 relationship of the rate of return for an individual rate class to the total system rate 14 of return. A RRI greater than 1.0 means that the rate class is paying rates in excess of 15 the costs incurred to serve that class, and a RRI less than 1.0 means that the rate class 16 is paying rates less than the costs incurred to serve that class. As such, those rate 17 classes with a RRI greater than 1.0 shoulder some of the revenue responsibility burden 18 for the classes with a RRI less than 1.0. 19

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Yes, as shown in Table 1 below.

20

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Q.

A.

HAVE YOU CALCULATED A RRI BASED ON AMEREN'S COST OF SERVICE RESULTS?

Customer Class	Rate of Return	Rate of Return Index Value
Residential	2.73%	0.62
Small General Service	6.12%	.1.38
Large General Service/Small	7.57%	1.71
Primary		
Large Primary	4.22%	0,95
Large Transmission	1.64%	0,37
Lighting	4.58%	103
Total Missouri	4.44%	1.00

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Q. DO THE RATES FOR LGS AND SP PROVIDE A RATE OF RETURN FOR THE COMPANY

ABOVE THEIR COST OF SERVICE LEVELS?

- A. Yes. As shown in Table 1, Ameren's cost of service model results show that LGS and SP, with a RRI of 1.71, provide a rate of return significantly above the cost of service level for each class.
- Q. HAVE LGS AND SP RATES PROVIDED A RATE OF RETURN ABOVE THEIR COST OF
 SERVICE LEVELS SINCE THE COMPANY'S 2007 RATE CASE?
- 10 A. Yes. As shown in Table 2, LGS and SP have provided a rate of return above their cost
 11 of service levels in every rate case back to and including the Company's 2007 rate
 12 case.

Table 2. LGS/SP Rate of Return, Ameren Cost of Service Study Results, Past Rate Cases.

Case	LGS/SP Rate of Retur	Total Missouri Rate of n Return	Rate of Return Index Value
ER-2007-0002 (LGS)	5.86%	2.74%	2.14
ER-2007-0002 (SP)	4.47%	2,74%	1.63
ER-2008-0318	7.01%	4.06%	1.73
ER-2010-0036	6.12%	1,89%	3.24
ER-2011-0028	8.26%	4.59%	1.80
ER-2012-0166	6.32%	2.89%	2.19
Present Case	7.57%	4.44%	1.71
Source: Schedule SWC-	.9		

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Q. HAVE LGS AND SP CUSTOMERS PAID RATES IN EXCESS OF COST OF SERVICE DURING

THIS PERIOD AS WELL?

A. Yes. An examination of the "revenue neutral" results¹ of the Ameren class cost of service studies from the past five rate cases show that rates for LGS and SP have been set well in excess of cost of service since the 2007 rate case. Table 3 summarizes the Company's final class cost of service study results in each case.²

Table 3. Summary of Revenue Changes, Per Ameren Cost of Service Study Results, Required to Move LGS and SP to Cost of Service in Previous Ameren Rate Cases.

Rate Case	Revenue Change Required to M	ove LGS/SP to Cost of Service
	(\$)	(%)
ER-2007-0002		
LGS	(\$43,441,000)	-10.2%
SP	(\$8,148,000)	-4,5%
ER-2008-0318 (LGS & SP)	(\$47,863,000)	-7.66%
ER-2010-0036 (LGS & SP)	(\$64,785,000)	-9.74%
ER-2011-0028 (LGS & SP)	(\$63,653,000)	-8.94%
ER-2012-0166 (LGS & SP)	(\$59,937,000)	-7.99%
Source: Exhibit SWC-3 and Exhi	bit SWC-4	

¹ "Revenue neutral" results represent the revenue change for each class necessary to bring that class to its cost of service level per the cost of service study results.

² Table 3 was presented in my Revenue Requirement testimony as Table 1.

1		
2	Q.	HAS THE COMPANY CALCULATED THE REVENUE NEUTRAL REVENUE CHANGES
3		REQUIRED TO BRING EACH CLASS TO COST OF SERVICE PER THE COMPANY'S COST
4		OF SERVICE STUDY IN THIS CASE?
5	A.	Yes. For LGS and SP, the revenue neutral revenue change required is a reduction of
6		approximately \$59.8 million, or 7.44 percent. See Workpapers of William M. Warwick,
7		SCH 1.
8	Q.	DOES THE COMPANY STATE THAT EQUAL RATES OF RETURN FOR EACH CLASS ARE
9		AN APPROPRIATE STARTING POINT WHEN DESIGNING RATES?
10	Α.	Yes. The Company states that equal rates of return for all customer classes are an
11		appropriate starting point for designing rates for three reasons:
12		1) Equity and fairness to all electric customers;
13		2) Encouraging cost effective utilization of electricity by customers; and
14		3) Competition, in that cost-based electric rates permit the Company to compete
15		with alternative fuels, co-generation, and other electric providers for new
16		commercial and industrial customers. See Direct Testimony of William R.
17		Davis, page 14, line 1 to line 12.
18	Q.	HAS THE COMPANY STATED IN THE PAST THE ROLE OF A REGULATOR RELATIVE TO
19		COST OF SERVICE IN THE SETTING OF RATES?
20	A.	Yes. In Case No. EC-2014-0224, Ameren witness Terry M. Jarrett states that "The

regulator's job is to make sure the rates are fair according to the cost of service for

1		each class." See Case No. EC-2014-0224, Rebuttal Testimony of Terry M. Jarrett, page
2		6, line 9 to line 10.
3	Q.	DOES THE COMPANY'S PROPOSED REVENUE ALLOCATION USE WHAT THE
4		COMPANY CHARACTERIZES AS "AN APPROPRIATE STARTING POINT" FOR THEIR
5		PROPOSED REVENUE ALLOCATION?
6	A.	No. The Company chooses to ignore its own cost of service study and proposes an
7		across the board equal percentage increase for all rate classes. See Direct Testimony
8		of William R. Davis, page 15, line 10 to line 11. This proposal by extension also ignores
9		all other cost of service studies that may be filed in this case, as an equal percentage
10		increase is not, as a general practice, intended to address inter-class subsidies at the
11		revenue allocation level, nor intra-class subsidies, at the class rate design level.
12	- Q.	DO YOU HAVE CONCERNS WITH THE COMPANY'S PROPOSED REVENUE
13		ALLOCATION?
14	Α.	Yes, as the Company recognizes in its filing that rates are not currently set at cost of
15		service levels, but fails to make any movement towards cost of service rate levels for
16		each customer class.
17	Q.	HAS AMEREN AGAIN PROPOSED AN INCREASE FOR LGS AND SP CUSTOMERS IN
18		EXCESS OF THE COST TO SERVE THOSE CLASSES?
19	A.	Yes. As I first discussed in my Revenue Requirement testimony, per Ameren's cost of
20 .		service study results in this case, at the Company's proposed revenue requirement
21	•	LGS and SP should receive a 1.1 percent increase. However, the Company has
22		proposed a 9.64 percent increase for both LGS and SP – about 8.5 percent above the

1		cost of service-based level at the Company's proposed revenue requirement. See
2		Direct Testimony of William R. Davis, page 15, line 1, and page 17, line 1. As such,
3		Ameren is proposing that LGS rates be set approximately \$49.2 million above cost of
4		service for the LGS class and that SP rates be set approximately \$19.4 million above
5		cost of service for the SP class. See Schedule SWC-5,
6	Q.	DO THE COMPANY'S PROPOSED INCREASES CONSTITUTE EQUITABLE AND FAIR
7		INCREASES FOR LGS AND SP CUSTOMERS?
8	A.	No. Requiring LGS and SP customers to pay rates that are, in total, approximately
9		\$68.7 million, or 8.5 percent above cost of service is neither equitable nor fair. The
10		Company's proposal is also counter-intuitive when framed against their concern
11		about being able to compete against alternative fuels and other utilities, as the
12		Company is pursuing a revenue allocation in this case that makes their rates less
13		competitive against alternatives.
14		As such, the Commission should determine that it is appropriate as part of
15		this case to make some movement towards cost of service-based rates for the
16		customer classes.
17	Q.	WHAT IS YOUR RECOMMENDATION TO THE COMMISSION?
18	Α.	The Commission should allocate any revenue increase in this docket using the
19		following steps:
20		1) Apply a 25 percent revenue neutral movement towards cost of service, per the
21		Commission's approved cost of service study results, to the revenue
22		requirement for each rate class;

- Allocate the approved overall revenue requirement increase on an equal percent basis to all customer classes; and
- 3) If the difference between the Company's proposed revenue requirement and the Commission's approved revenue requirement results in steps (1) and (2) assigning a rate class an increase above 9.65 percent, mitigate that increase so that no class receives a rate increase in excess of 9.65 percent.

Q. CAN YOU PROVIDE AN EXAMPLE OF YOUR RECOMMENDATION?

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Α.

Yes. I calculated a scenario in which the Commission approves (1) an overall revenue requirement increase of approximately \$226 million, which represents the reduction in revenue requirement from rejection of the Company's proposed increase in return on equity as shown in my Revenue Requirement testimony and (2) the Company's proposed cost of service study and the revenue neutral movements resulting from the study results. *See* Schedule SWC-6 and Schedule SWC-10. The result of steps (1) and (2) is that all classes except for LTS require no mitigation. The excess LTS revenue would then be spread per Commission discretion across the other rate schedules so that LTS would not experience an increase above 9.65 percent.

	Kate Desi	ga .
2	Q.	WHAT IS YOUR UNDERSTANDING OF HOW THE COMPANY PROPOSES TO APPLY THE
3		REVENUE REQUIREMENT INCREASE TO THE CHARGES CONTAINED IN THE LGS AND
4		SP SCHEDULES?
5	Α.	My understanding is that the Company proposes to apply the revenue requirement
6		increase to the charges contained in the LGS and SP schedules on an equal percentage
7		basis. See Direct Testimony of William R. Davis, page 17, line 7 to line 8.
8	Q.	DO YOU HAVE CONCERNS WITH THE COMPANY'S RATE DESIGN PROPOSAL FOR LGS
9		AND SP?
10	Α.	Yes. My concerns with the rate design proposal for LGS and SP is that it (1) does not
11	•	reflect the underlying cost of service and (2) it shifts cost responsibility within the rate
- 12 -		class in that it charges customers for demand-related costs on energy charges.
13		Additionally, I am concerned that the hours-use energy charge structure is not the
14		most simple and transparent rate to communicate energy and demand price signals.
15	Q.	WHAT PERCENT OF PROPOSED NON-ENERGY EFFICIENCY BASE REVENUES FOR THE
16		LGS AND SP ARE DEMAND-RELATED?
17	Α.	The Company's workpapers indicate that, per the cost of service study results,
18		approximately 66.1 percent of non-energy efficiency base revenues for LGS and SP are
19		demand-related and approximately 31.7 percent are energy-related. See Exhibit
20		SWC-11. However, under the proposed rate designs for LGS and SP, a large portion
21		of these demand-related costs would be inappropriately collected on the energy
		•

charges.

Q. PLEASE EXPLAIN.

A.

Α.

Both LGS and SP utilize three-block "hours-use" rate structures as their energy charges, which set the billing kWh for each block based on the kWh used for each kW of billing demand, or load factor for the billing month. One rate is charged for the first 150 kWh used per kW of billing demand, a second lower rate is charged for the next 200 kWh used per kW of billing demand, and all additional kWh are charged the lowest third block rate. For LGS, this proposed rate design would collect approximately 86.4 percent of revenues on the \$/kWh energy charges and approximately 11.7 percent of revenues on the demand charges. For SP, the proposed rate design would collect approximately 90.5 percent of revenues on the \$/kWh energy charges and approximately 8.4 percent on the demand charges. *Id.* The Company's proposed demand charges do not even cover transmission and distribution demand costs, which constitute approximately 19.8 percent of the costs to serve LGS and SP. *See* Exhibit SWC-11.

Q. IS THE COLLECTION OF DEMAND-RELATED COSTS THROUGH AN ENERGY CHARGE

CONSISTENT WITH THE COMPANY'S CLASSIFICATION AND ALLOCATION OF

DEMAND-RELATED COSTS?

No. The Company does not classify or allocate any of the demand-related costs on an energy basis. These costs are incurred based on customer demand or number of customers. Costs should be collected in a manner which reflects how they are incurred, and collecting demand-related costs through an energy charge violates cost causation principles.

1	Q.	DOES THE RECOVERY OF DEMAND-RELATED COSTS ON AN ENERGY CHARGE
2		DISADVANTAGE HIGHER LOAD FACTOR CUSTOMERS?
3	A.	Yes. The shift of demand-related costs from per kW demand charges to per kWh
4		energy charges results in a shift in demand cost responsibility from lower load factor
5		customers to higher load factor customers. This results in misallocation of cost
6		responsibility as higher load factor customers overpay for the demand-related costs
7		incurred by the Company to serve them.
8	Q.	CAN YOU PROVIDE A GENERAL ILLUSTRATION OF A SHIFT IN DEMAND COST
9	•	RESPONSIBILITY?
10	· A.	Yes. To provide my illustration, I assume the following:
11	.	a) A utility has only two customers (Customer 1 and Customer 2), with individual
12	es ergorro (c.)	monthly peak demands of 20 kW for a total monthly system load of 40 kW.
13		b) The annual revenue requirement or cost to the utility associated with the
14		investment for the 40 kW infrastructure is \$2,000, and the entire cost will be
15		collected each year, so each customer has caused the utility to incur \$1,000 of
16		demand-related or fixed costs.
17		c) Customer 1 has a monthly demand of 20 kW and a load factor of 60 percent
18		and thus consumes 105,120 kWh/year (20 kW * 0.6 * 8760).
19		d) Customer 2 has a monthly demand of 20 kW and load factor of 30 percent and
20		thus consumes 52,560 kWh/year (20kW * 0.3 * 8760).
21	Q.	IF THE DEMAND-RELATED COSTS WERE CHARGED ON A PER KW BASIS, WHAT
22		WOULD THE PER KW CHARGE BE?

The charge would be \$4.17 per kW-month (\$2,000 / 40 kW / 12 months). Each 1 Α. customer would then pay \$1,000 for the demand-related cost they impose on the 2 3 system (20 kW * \$4.17/kW * 12). Q. IF THE DEMAND-RELATED COSTS WERE CHARGED ON A PER KWH BASIS, WHAT 4 WOULD THE PER KWH CHARGE BE? 5 If the utility were to charge the demand-related costs on a per kWh basis, the energy 6 Α. 7 charge would be 1.27 cents/kWh (or \$0.0127/kWh). This is calculated as follows: \$2,000 / 157,680 kWh, using total company sales (i.e., the sum of the two customers' 8 9 annual kWh usage) as the denominator. Q. WHAT WOULD EACH CUSTOMER PAY UNDER THE PER KWH CHARGE? 10 Customer 1, who caused the utility to incur \$1,000 in demand-related costs, with a 11 Α load factor of 60 percent and an annual usage of 105,120 kWh, would pay \$1,333 12 (\$0.0127/kWh * 105,120 kWh). Customer 2, who also caused the utility to incur 13 \$1,000 in demand-related costs, with a load factor of 30 percent and an annual usage 14 of 52,560 kWh, would pay \$667 (\$0.0127/kWh * 52,560). 15 Q. IS THIS AN EQUITABLE RESULT? 16 No. Even though each customer caused the utility to incur \$1,000 in demand costs, 17 A. the utility will be over-recovering from one customer and under-recovering from the 18 19 other. Under the per kWh scenario, the utility would over-recover from Customer 1, the higher load factor customer, by \$333 (i.e. \$1,333 in revenues minus \$1,000 in 20 costs), and under-recover from Customer 2, the lower load factor customer, by \$333 21

(i.e. \$667 in revenues minus \$1,000 in costs).

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Q. DOES THE COMPANY'S HOURS-USE STRUCTURE MITIGATE SOME OF THE SHIFT OF
 DEMAND-COSTS TO HIGH LOAD FACTOR CUSTOMERS?

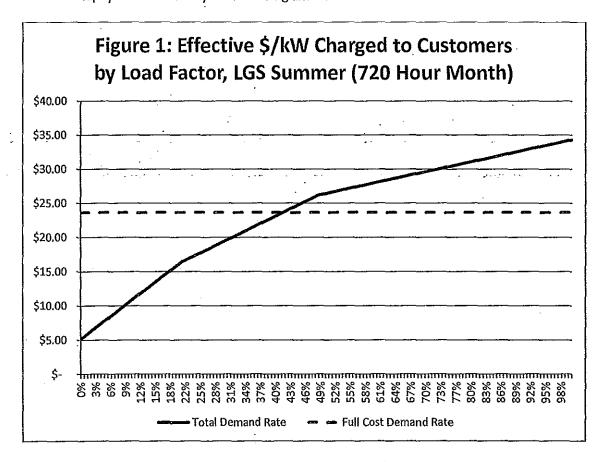
- A. No, as it appears that a significant amount of demand costs are proposed to be recovered in the third, or high load factor, block. *See* Schedule SWC-14, column (6).
- 5 Q. PLEASE EXPLAIN.

Α.

I performed an analysis of the proposed LGS summer rates to derive the effective cost per kW charged across a range of load factors based on a 720 hour (30 day) month for a 1,000 kW customer. To do this, I first calculated a flat cost of service-based \$/kWh energy rate to represent the energy component of the LGS cost of service. *Id.*, line (3) to line (6). I assumed that the \$/kWh energy rate is flat across all kWh of usage, and subtracted the energy rate from the hours-use charge to determine the effective hours-use \$/kWh demand-related rate for each block and applied that rate to each of the 720 hours in the month. *Id.*, line (13), column (1) to column (6). I divided the cost to the customer of the demand portion of the energy rate by 1,000 kW to determine the cost per kW and added the Company's proposed demand charge in order to determine the total effective cost per kW for the customer. I then estimated a full cost demand charge for LGS summer rates to determine the \$/kW subsidy received or paid at a given load factor for the month.

Q. WHAT DOES YOUR ANALYSIS SHOW?

My analysis highlights two issues. First, Figure 1 shows, as load factor increases, the cost per kW charged to customers for demand-related costs increases. Second, as load factor increases from zero to 41.3 percent, the cost per kW charged to customers for demand-related costs is below the full cost demand rate and, as such, a subsidy is received by the customer. As load factor increases beyond 41.4 percent, the customer overpays for demand by an increasing amount.



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A.

These results are a concern, because as discussed above, the demandrelated cost incurred to serve a customer does not change with that customer's load factor, and, like an increase in per kWh energy consumption, an increase in load factor

1		Should not result in an increase in the demand-related cost per kw charged to that
2		customer.
3	Q.	IN YOUR OPINION, IS THE HOURS-USE STRUCTURE THE MOST SIMPLE AND
4		TRANSPARENT MANNER IN WHICH TO COMMUNICATE ENERGY AND DEMAND
5		PRICE SIGNALS?
6	A.	No. The hours-use structure is not the simplest manner as it requires the analyst to
7		have more than a basic understanding of the rate structure in order to understand
8		the interplay of the energy rate and load factor. Additionally, it is not the most
9		transparent structure, as, in addition to the underlying demand-related cost issue
10		discussed above, it does not provide clear energy and price signals, as changes in billed
11	•	demand and energy have impacts that are not easily calculated without a copy of the
12		tariff and a spreadsheet.
13	Q.	WHAT IS YOUR RECOMMENDATION TO THE COMMISSION?
14	A.	For the LGS and SP rate designs, the Commission should:
15		1) Maintain the second and third block energy rates at their current rates and
16		increase the customer charges by the customer class percent revenue
17		increase; and
18		2) Apply half of the remaining increase to the first block energy charge and the
19		other half of the remaining increase to the demand charge.
20		Additionally, the Commission should order Ameren to develop alternative
21		rate designs for LGS and SP that more closely reflect the Company's cost of service

1		and do not use the hours-use rate design for the energy charge and present those
2		alternatives in its next base rate case.
3		
4	Commissi	on Order Directing Consideration of a Certain Rate Design Question
5	Q.	WHAT IS YOUR UNDERSTANDING OF THE COMMISSION'S ORDER DIRECTING
6		CONSIDERATION OF A CERTAIN RATE DESIGN QUESTION?
7	Α.	My understanding is that in its October 20, 2014, Order, the Commission asks whether
8		rate design mechanisms should be established to promote stability or growth of
9		customer levels in geographic locations where there is under-utilization of existing
10		infrastructure.
11	. Q.	IS THERE A RELATIONSHIP BETWEEN THE REVENUE ALLOCATION AND RATE DESIGN
. 12	The second of th	ISSUES DISCUSSED ABOVE AND THE COMMISSION'S OCTOBER 20, 2014 ORDER
13		DIRECTING CONSIDERATION OF RATE DESIGN AND UTILIZATION OF EXISTING
14		INFRASTRUCTURE?
15	Α.	Absolutely. As I describe above, LGS and SP customers already pay rates that are well
16		above cost of service and the Company proposes to continue that practice in the
17	•	amount of \$68.7 million per year. Additionally, the Small General Service ("SGS") class
18		also pays rates that are above cost of service, and the Company proposes an increase
19		for those customers that is approximately 4.5 percent higher than a cost of service-
20		based increase. See Direct Testimony of William R. Davis, Table 3 and Table 4.
21		Ameren has approximately 156,725 non-residential, non-lighting
22		customers. Of those customers, approximately 145,756 are SGS customers, 10,248

1		are LGS customers, and 650 are SP customers. See Workpapers of William R. Davis,
2		Summary. Of Ameren's approximately 156,725 non-residential, non-lighting
3		customers, 156,654 are on rate schedules for which customers are proposed to over-
4		pay their costs of service by at least 4.5 percent. Additionally, as discussed in my
5		Revenue Requirement testimony, Ameren's revenue per kWh for LGS has increased
6		47.8 percent from 2004 to 2013. See Schedule SWC-2. These are factors that impact
7		businesses that cannot be ignored in any consideration of rate designs meant to grow
8		or sustain customer levels.
9	Q.	SHOULD THE COMMISSION CONSIDER COST OF SERVICE-BASED RATES IN ITS
10		CONSIDERATION OF THE RATE DESIGN QUESTION?
11	Α.	Yes, the Commission should consider cost of service-based rates in its consideration
12		of the rate design question. Addressing the underlying issues within the Company's
13		rates may help to reduce the need for special economic development tariffs.
14		·
15	Large Trai	nsmission Service and Noranda Aluminum
16	Q.	IS THERE, AT THE TIME OF FILING OF THIS TESTIMONY, AN ACTIVE FILED PROPOSAL
17		REGARDING THE LTS SCHEDULE AND NORANDA?
18	Α.	No. However, given that a non-unanimous stipulation was filed earlier in the case
19		regarding Noranda rates, I anticipate that such a proposal may be filed in the rate
20		design round of testimony. Generally, Walmart reserves the right to fully address any
21		filed proposals in rebuttal testimony.

Wal-Mart Stores East, LP and Sam's East, Inc.
Direct Testimony of Steve W. Chriss
Missouri Public Service Commission Case No. ER-2014-0258

1 Q. SHOULD THE COMMISSION'S DETERMINATION OF ANY FILED PROPOSAL IMPACT ITS CONSIDERATION OF BASE REVENUE ALLOCATION OR RATE DESIGN? 2 3 A. No. Unless any filed proposal would constitute a permanent modification to the Company's base rates, that proposal should not impact the consideration of base rate 4 5 issues such as revenue allocation or rate design. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY? 6 Q. 7 A. Yes.

Customer Class	Rate of Return	Rate of Return Index Value				
	(%)					
	(1)	(2)				
		(1) / Total Missouri				
Residential	2.73%	0.62				
Small General Service	6.12%	1.38				
Large General Service/Small Primary	7.57%	1.71				
Large Primary	4.22%	0.95				
Large Transmission	1.64%	0.37				
Lighting	4.58%	1.03				
Total Missouri	4.44%	1.00				

Source: Schedule WMW-1

Case	LGS/SP Rate of Return	Total Missouri Rate of Return	Rate of Return Index Value		
	(%)	(%)			
	(1)	(2)	(3)		
			(1) / (3)		
ER-2007-0002 (LGS)	5.86%	2.74%	2.14		
ER-2007-0002 (SP)	4.47%	2.74%	163		
ER-2008-0318	7.01%	4.06%	1.73		
ER-2010-0036	6.12%	1.89%	3.24		
ER-2011-0028	8.26%	4.59%	1.80		
ER-2012-0166	6.32%	2.89%	2.19		
Present Case	7.57%	4.44%	1.71		

Sources:

Case No. ER-2007-0002, Exhibit WMW-1 Case No. ER-2008-0318, Exhibit WMW-E1 Case No. ER-2010-0036, Exhibit WMW-E1 Case No. ER-2011-0028, Exhibit WMW-E1 Case No. ER-2012-0166, Exhibit WMW-E1 Revenue Requirement Decrease From Proposed

(37,503,000)

Customer Class Current Revenues				ition of d Increase			25 Percent Movement		Allocation of Overall RR Reduction		Net Revenue Change				mount to Vitigate		
		(\$) (1)		(\$) (2)	Ì	%) (3) 'Total		(S) (4)		(S) (5) (4) x 0.25		(\$) (6) RRR x (3)		(\$) (7) (2) + (5) + (6)	(%) (8) (7) / (1)		(\$) (9) (8) - (2)
Residential	Ś	1.230.497.365	Ś	118,691,987		45,0%	\$	62,576,000	4	15,644,000	¢	(16,860,154)	\$	117.475.833	9,55%	خ	
Small General Service	Ś	302,777,223	Ś	29,203,178	•	11.1%	Š	(13,391,000)	Ś	(3,347,750)	Ś	(4,148,301)	ç	21,707,127	7.17%	•	_
Large General Service	Ś	576,863,372	Ś	55,613,798		21.1%	Š	(42,943,155)	Ś	(10.735.789)	Ś	(7,899,920)	Š	36.978.089	6.41%		_
Small Primary	Ś	227,596,391	Ś	21,940,323		8.3%	Ś	(16.942.845)	Ś	(4,235,711)	Š	(3,116,615)	Š	14,587,997	6,41%		_
Large Primary	Ś	202,782,047	Š	19,541,992		7,4%	Š	1.030.000	Ś	257,500	Š	(2,775,933)	Š	17.023.559	8,40%		_
Large Transmission	Ś	159,333,049	Ś	15,361,303		5.8%	Š	9,830,000	\$	2,457,500	Š	(2,182,068)	Š	15,636,735	9.81%		275,432
Lighting	Ś	37,876,368	Ś	3,653,717		1.4%	Ś	(158,000)	Š	(39,500)	Ś	(519,009)	Š	3,095,208	8.17%		
MSD	\$	73,018	\$	7,044	•	0.0%	\$	-	\$	-	\$	(1,001)	\$	6,043	8.28%	•	-
Total	\$	2,737,798,833	\$	264,013,342									\$	226,510,592			

Note: The LGS and SP revenue neutral shifts sum to (\$59,886,000) per the COSS and are allocated on the basis of current revenues.

Sources:

(1) - (2): Direct Testimony of William R. Davis, Table 4
(4): UE_DIR-UE-DIR_007-Att-MO ECCOS_2015 Filed 7_3_14.xls, SCH 2

				 Large Genera	Service	Small Primary					
Function	Co	ost of Service Class Cost o	•	Revenue by F			Revenue by Function Current Rates				
		(\$000) (1)	(%) (2) (1) / Total	(\$000) (3)	(%) (4) (3) / Total		(\$000) (5)	(%) (6) (5) / Total			
Customer	.\$	17,957	2.2%	\$ 12,109	1.9%	\$	2,631	1.1%			
Production - Demand	\$	<i>376,932</i>	46.3%								
Transmission - Demand	\$	35,600	4.4%								
Distribution - Demand	\$	124,989	15.4%								
Total Demand	\$	537,521	66.1%	\$ 73,357	11.7%	\$	20,867	8.4%			
Energy	\$	258,015	31.7%	\$ 542,149	86.4%	\$	225,016	90.5%			
Total Non-EE Revenue	\$	813,493	166%	\$ 627,614	100%	\$	248,514	100%			

Sources:

Schedule SWC-12 and Schedule SWC-13 William M. Warwick Workpapers, Unbundled

Large General Service Rate Comparison Ameren Missouri Weather Normalized-12 months ending March 2014 Growth to December 2014

Growth to	December 2014								
Billing Companents				Target	\$632,510,082				Variation rounded minus not rou
Summer (June - September)	Rate	Units	\$	Increase	9.78%				
Customer Charge Per Month	\$88.32	41,449	\$3,660,804		Proposed Rate \$96.96	\$4,018,926	96.96	\$4,018,798	
Customer Charge TOD Per Month	\$107.82	164	\$17,637	•	\$118,34	\$19,358	118,36	\$19,362	
Low Income Program Charge Per Month	\$0.00	41,613	\$0		\$0.00	\$0	0.00	\$0	
Energy Charge (¢ per kWh)			. [
First 150 kWh per KW	9,89 ¢	1,163,123,672	\$115,032,931		10,86	\$126,315,231	10.857	\$126,282,117	\$33,114
Next 200 kWh per KW	7.44 ¢	1,263,783,662	\$94,025,504		8.17	\$103,251,125	8,168	\$103,220,353	\$30,772
All over 350 kWh per KW	5.00 ¢	504,528,272	\$25,226,414		5,49	\$27,698,602	5.489	\$27,693,330	\$5,272
TOD On Peak Adjust, per Kwh	1.17 ¢	5,589,865	\$65,401		1.28	\$71,550	1.28	\$71,797	-\$247
TOD Off Peak Adjust, per Kwh	· -0.66 ¢	11,780,036	-\$77,748	•	-0.72	-\$84,816	-0.72	-\$85,351	\$535
Energy Efficiency per Kwh	0.08 ¢	2,931,435,606	\$2,345,148	:	0.08	\$2,345,148	.0.08 -0,08	\$2,277,922	\$67,227
Opt Out EE per Kwh	-0.08 ¢	61,561,735	-\$49,249		0.08	-\$49,249	-0,08	-\$47,838	-\$1,412
Demand									
Per KW of Billing Demand	\$4.52	8,516,045	\$39,344,128		\$5,07	\$43,176,349	5.072	\$43,191,630	
Winter (October - May)									
Customer Charge Per Month	\$88.32	82,853	\$7,317,570		\$96.96	\$8,033,419	96.96	\$8,033,163	
Customer Charge TOD Per Month	\$107.82	312	\$33,631		\$118,34	\$36,912	118.36	\$36,920	
Low Income Program Charge Per Month	\$0.00	83,165	\$0	•	\$0.00	\$0	0.00	\$0	
Energy Charge (¢ per kWh)	*		` }						
First 150 kWh per KW	6.23 ¢	1,894,055,751	\$117,999,673		6.84	\$129,553,413	6,839	\$129,538,980	\$14,434
Noxt 200 kWh per KW	4.62 ¢	2,061,036,697	\$95,219,895		508	\$104,288,457	5,072	\$104,531,544	-\$243,088
All over 350 kWh per KW	3.63 ¢	848,824,811	\$30,812,341			\$33,698,345	3,985	\$33,825,510	-\$127,165
Seasonal Energy Charge	3.63 ¢	437,409,324	\$15,877,958		100000000000000000000000000000000000000	\$17,365,150	3,985	\$17,430,680	-\$65,530
TOD On Peak Adjust, per Kwh	0.35 ¢	8,747,861	\$30,618	•	0.38	\$33,242	0.38	\$33,612	-\$370
TOD Off Peak Adjust, per Kwh	-0.20 ¢	18,866,345	-\$37,733		-0.22	-\$41,506	-0.22	-\$41,423	-\$83
Energy Efficiency per Kwh	0.05 ¢	5,241,326,584	\$2,620,663		0.05	\$2,620,663	0,0456 -0,0456	\$2,392,056	\$228,608
Opt Out EE per Kwh	-0.05 ¢	106,807,282	-\$53,404		-0.05	-\$53,404	-0.0456	-\$48,745	-\$4,659
Demand	A4 774	10.000.000	007 454 407		64.00	800 400 BCD	4 077	\$30,135,667	
Per KW of Billing Demand	\$1.71	16,053,326	\$27,451,187		\$1.88	\$30,180,253	1.877	, , ,	
		8,172,762,190	\$576,863,372			\$632,477,169		\$632,510,082	
						\$55,613,798			
					Variance	-\$32,913		\$0	
			Pro-MEEIA						
· EE Summer			\$2,295,899	•			,		•
Winter			\$2,567,260			\$4,863,159			
Attifei			\$4,863,159			\$289,764			

		KWH	Allocation for Seaso		Total Pre-MEEIA \$4,573,395				
Summer		2,869,873,871	\$275,912,530	0.488	\$2,230,084				
Winter		5,134,519,303	\$289,921,200	0.512	\$2,343,310				
Total			\$565,833,730		*				•
i Opai			+00010001100						

Small Primary Service Rate Comparison Ameren Missouri

Weather Normalized-12 months ending March 2014 Growth to December 2014

				١.					
				Target	\$249,551,313				
Billing Components				Increase	0.09817 Proposed Rate				
Summer (June - September)	Rate	Units	\$\$	_					
Customor Charge Per Month	\$299,60	2,581	\$773,221	1 27	\$328 50 \$349 88	\$847,807	299.60	\$773,221	-\$74,586
Customer Charge TOD Per Month	\$319.10	80	\$25,440		32.03.15349.88	\$27,894	350.43	\$27,938	\$44
Low Income Program Ch Per Month	\$0,00	2,661	. \$0		\$0,00	\$0	00,0	\$0	
Energy Charge (¢ per kWh)				l .					
First 150 kWh per KW	9.56 ¢	428,374,728	\$40,761,424	1	10.50	\$44,769,346	10.499	\$44,763,037	-\$6,309
Next 200 kWh per KW	7.20 ¢	518,519,003	\$37,333,368	🕎	W/W/CD-01/92	\$41,066,705	7,907	\$40,998,444	-\$68,261
All over 350 kWh per KW	4.83 ¢	362,631,332	\$17,515,093	-	5,30	\$19,219,461	5,304	\$19,234,578	\$15,117
TOD On Peak Adjust, per Kwh	0.85 ¢	14,767,819	\$125,528		0.93	\$137,341	0.93	\$137,850	\$509
TOD Off Peak Adjust, per Kwh	-0.48 ¢	30,611,835	-\$146,937	1	-0.53	-\$162,243	-0,53	-\$161,362	\$881
Energy Efficiency per Kwh		1,307,525,082	\$1,178,773	[M.	0.09	\$1,176,773	0.09	\$1,182,152	-\$14,621
Opt Out EE per Kwn	-0.09 ¢		-\$76,875	1 55	0.09	\$78,875	0.09	-\$75,920	\$955
Demand	-1 ,	, . , -,		1				,	•
Per KW of Billing Domand	\$3,82	2,904,959	\$11,098,944	1	\$4,20	\$12,200,828	4.20	\$12,188,348	-\$14,480
Silling Kvars	35 ¢	539,541	\$188,839	1 223	38,00	\$205,025	38.44	\$207,378	\$2,352
Rider B 34kv	40 y	000,041	+1+5 000	625		721-1-40	-5.77	122,1310	4-4
Per KW	114 ¢	325,931	-\$371,561	(Sec	2020/22/25	-\$407,414	125,19	-\$408,038	-\$624
Nidor B 138kv	117 9	020,001	-401 1001	1 121	Control of the Party of the Par	-4-4-01 (-4-1-4	,20,10	-4-100,000	-4024
Per KW	135 ¢	2,354	-\$3,178		444/4/14/14/14/14/14/14/14/14/14/14/14/1	-\$3,484	148.25	-\$3,490	-\$6
				"				• •	
Vinter (October - May)			i .						
Customer Charge Per Month	\$299.60	5,179	\$1,551,647	1 20	\$ 180 X \$328.60	\$1,701,322	329.01	\$1,703,975	\$2,653
Sustamer Charge TOD Per Month	\$319,10	155	\$49,576	8	775 S349.88	\$54,358	350.43	\$54,443	\$85
ow Income Program Ch Per Month	\$0.00	5,334	\$0	""	\$0,00	\$0	. 0.00	\$0	
nergy Charge (¢ per kWh)			•					-	
First 150 KWh per KW	6.02 ∉	705,889,897	\$42,494,572		6,61	\$46,659,322	8,611	\$46,666,331	\$7,009
Next 200 kWh per KW	4,47 €	869,363,383	\$38,860,543		4.91	\$42,685,742	4,909	\$42,675,544	-\$10,198
All over 350 kWh per KW	3.50 €	623,212,439	\$21,812,435		3.84	\$23,931,358	3.844	\$23,953,797	\$22,439
Seasonal Energy Charge	3,50 €	175,041,509	\$6,128,453		3.84	\$6,721,594	3,844	\$6,727,896	\$6,302
TOD On Peak Adjust, per Kwh	0.32 ∉	24,528,233	\$78,490		0.35	\$85,849	0.35	\$86,198	\$347
TOD Off Peak Adjust, per Kwh	-0.17 ¢	51,839,857	-\$88,128		-0,19	-\$98,496	-0.19	-\$96,779	\$1,716
Energy Efficiency per Kwh		2,373,507,227	\$1,424,104	1 22	0.05	\$1,186,754	0.05	\$1,276,821	\$90,057
Opt Out EE per Kwh	-0.06 ¢		-\$100,003	1 182		-\$83,336	is -> -0.05	-\$89,660	-\$6,325
Opt Out EE per Kwn	-0.00 ¢	100,01 1,000	~\$ 100,000	1 "	-0.03	-400,000	yU.W3	-400,000	-90,020
Per KW of Billing Demand	\$1.39	5,321,815	\$7,397,322		\$1.53	\$8,142,376	1.53	\$8,123,529	-\$ 18,847
	31.39 35 ¢	5,321,815 837,881	\$293,258	1 177		\$318,395	38.44	\$322,048	\$3,653
Billing Kvars	- 30 F	637,001	3233,230	[55	A STATE OF THE STA	φυ10,383	30.44	φυ Ζ Ζ,υ40	40,000
Ridar B 34kv		240.000	-\$696,315	-	10 - Holas - 12 - 125	-\$763,503	125.19	4764 670	-\$1,170
Per KW	114 ¢	610,802	->080,315	1 2		-\$/64,503	125,18	-\$764,673	-\$1,170
Rider B 138kv	400 4	4.400	er e.c.	1 00	200	***	148.25	****	
Per KW	135 ¢	4,180	-\$5,642	50	Sec. 100 100 100 100 100 100 100 100 100 10	-\$6,186	148,25	-\$6,196	-\$11
		3,681,032,289	\$227,596,391	_		\$249,536,714		\$249,475,405	
•				v	/ariance	-\$14,599		-\$75,908	
				v	anance	~> 144,03B		-910,808	

EE Summe Winter

Summer

Winter

Total

Pre-MEEIA \$1,099,898 \$1,324,101 \$2,423,999

 KWH
 Allocation for Seasons
 Total Pre-MEEIA

 1,222,108,424
 \$107,599,416
 0.478
 \$1,086,232

 2,206,835,531
 \$117,587,091
 0.522
 \$1,187,180

 \$225,186,507

Rate	LGS Summer	
Customer Demand	1,000 kV	¥
LGS Summer Non-EE Revenues	\$ 304,466,325	
% Energy, Cost of Service Study	31.7%	
Non-EE Energy Revenues, COS	\$ 96,567,369	
Total Billing kWh	2,931,435,606 kV	٧ħ
Cost of Service Energy Rate	\$ 0.03294 /k	W۱
Proposed Billing Demand Rate (BDR)	\$ 5.07 /k	W
% Demand, Cost of Service Study	65.1%	
Non-EE Demand Revenues, COS	\$ 201,178,183	
Total Billing kW	8,516,045	
Full Cost Demand Rate (FCDR)	\$ 23.62 /k	W

Hours of Use	kWh Load Factor (%) (2) (3)		E	Cost of		!	Demand Portion of Energy Rate (\$/k\v/h) (6) (4) -{5}		Billed Demand Cost from Energy Rate (\$) (7)		Effective Demand Rate from Energy Rate (\$/kW) (8) (7) / kW Demand		Total emand Rate (\$/kW) (9) 8) + BDR	
1	1,000	0.1%	\$	0.10860	\$	0.03294	\$	0.07566	\$	76	\$	0.03	\$	5.15
72	72,000	10.0%	\$	0.10860	\$	0.03294	\$	0.07566	\$	5,447	\$	5.45	\$	10.52
144	144,000	20.0%	\$ 2000	0.10860	\$	0.03294	\$	0.07566	\$	10,895	\$	10.89	\$ ~}~	15.96
是3.420是	. 150,000	- ha and do lare a school		\$/D,1086Q}	₹\$,	70.03294		(1, 0,07566)	45	11,349.		(1135)		16,42
216	216,000 .		Ş	0.08170	ş	0.03294	\$	0.04876	Ş	14,567	Ş	14.57	\$	19.64
288	288,000	40.0%	\$	0.08170	\$	0.03294	\$	0.04876	\$	18,077	\$	18.08	\$	23,15
297	297,000	41.3%	\$	0.08170	\$	0.03294	\$	0.04876	\$	18,516	\$	18.52	\$	23.59
298	298,000	41.4%	\$	0.08170	\$	0.03294	\$	0.04876	\$	18,565	\$_	18.56	\$	23.63
15 350	350,000	48.6%	š H	0.08170	\$	20.03294	: \$	0.04876	25	21,100	\$4	1 21/10	S	26.17
350	360,000	50.0%	\$	0.05490	\$	0.03294	\$	0.02196	\$	21,320	\$	21.32	\$	26.39
432	432,000	60.0%	\$	0.05490	\$	0.03294	\$	0.02196	\$	22,901	\$	22.90	\$	27.97
504	504,000	70.0%	\$	0.05490	\$	0.03294	\$	0.02196	\$	24,482	S	24.48	\$	29.55
576	576,000	80.0%	\$	0.05490	\$	0.03294	\$	0.02196	\$	26,063	\$	26.06	\$	31.13
648	648,000	90.0%	s	-0.05490	\$	0.03294	\$	0.02196	\$	27,644	\$	27,64	\$	32.71
720	720,000	100.0%	\$	0.05490	\$	0.03294	\$	0.02196	\$	29,225	\$	29.22	\$	34.29

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company, Ameren Missouri's Tariff to Increase Its I for Electric Service		es)) Case No. ER-2014-)	0258
AFFIDAVIT OF	STEV	E W. C	HRISS	
STATE OF ARKANSAS)			
COUNTY OF BENTON)	SS;	•	
Steve W. Chriss, being first duly sv	vorn, de	poses	and states that:	
1. He is employed by Wal-Man Regulatory Analysis in Bentonville, Arkan		s, Inc.,	as Senior Manager, Ener	gy
He is the witness sponsoring Testimony Of Steve W. Chriss;	g the ac	comp	nying testimony entitled l	Direct
 Said testimony was prepare supervision; 	d by hir	n and	under his direction and	
4. If inquiries were made as to would respond as therein set forth; and	the fac	ts and	schedules in said testimo	ny, he
5. The aforesaid testimony and to the best of his knowledge, information a		ief.	#	correct
Subscriber and sworn to or affirmed by Steve W. Chriss.		e me ti	19th	r, 2014,
My Commission No:		_		
My Commission No:	5	-	ing and and the second and the second	
(SEAL)			Bentor Alv Commis	O, HALL County ssion Expires er 28, 2015