### Kansas City Power & Light Energy Efficiency Milestones 2011

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energy solutions





Home Performance with ENERGY STAR ®



# **Home Performance with Energy STAR ® Program Review**

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- Program participation through month end June is up compared to 2010
- 35 active auditors in the program
- Top ten auditors generated 61% of program participation year to date
- Top ten contractors generated 52% of program participation to date

### **Market Intelligence**

Insulation 83% Avg. Project Cost: \$2,863

Windows 15% Avg. Rebate: \$562

Misc. 2%



## **Home Performance with Energy STAR ® Program Milestones**



Participants: 822

kW Savings: 460

kWh Savings: 1,177,104

- Strategic partnership between KCP&L, MGE and Metropolitan Energy Center has risen program awareness and participation benefiting both utilities and ultimately the end use customer
- Re-designed rebate incentive structure designed to encourage measures that offer the greatest efficiency potential for customers





#### **Lessons Learned**

- Larger incentives lead to rapid program growth
- Develop a structured preapproval process with program implementers to ensure that projects submitted are "value-added" to improving the comfort and efficiency of the customers home.
- Implement background screening and corrective action process to leverage improved contractor performance.
- Emphasize tools and techniques that promote "whole house" approach via regular contractor meetings
- Re-designed rebate incentives to encourage measures that offer the greatest efficiency potential.

