Exhibit No.:

Issues: Revenues, Electricity Expense,

Office Rents, Telephone Expense,

Postage Expense, Rate Case

Expense

Witness: "Kofi" A. Boateng

Sponsoring Party: MoPSC Staff
Type of Exhibit: Direct Testimony
Case No.: WR-2006-0425

Date Testimony Prepared: December 1, 2006

# MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

#### **DIRECT TESTIMONY**

**OF** 

"KOFI" AGYENIM BOATENG

# ALGONQUIN WATER RESOURCES OF MISSOURI, LLC CASE NO. WR-2006-0425

Jefferson City, Missouri December 2006

## BEFORE THE PUBLIC SERVICE COMMISSION

## **OF THE STATE OF MISSOURI**

In the Matter of the Tariff Filing Algonquin Water ) Resources of Missouri, LLC to Implement a ) General Rate Increase for Water and Sewer Service ) Provided to Customers in Its Missouri Service ) Areas.  Case No. WR-2006-0425						
AFFIDAVIT OF KOFI BOATENG						
STATE OF MISSOURI ) ) ss. COUNTY OF COLE )						
Kofi Boateng, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Direct Testimony in question and answer form, consisting of//_ pages to be presented in the above case; that the answers in the foregoing Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.						
Subscribed and sworn to before me this 30 day of November 20 06.						
D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri County of Cole My Commission Exp. 07/01/2008  Onotary Public						

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1	DIRECT TESTIMONY			
2	OF			
3	"KOFI" A. BOATENG			
4	ALGONQUIN WATER RESOURCES OF MISSOURI, LLC			
5	CASE NO. WR-2006-0425			
6	Q. Please state your name and business address.			
7	A. "Kofi" Agyenim Boateng, Governor Office Building, P.O. Box 360, Jefferson			
8	City, MO 65102.			
9	Q. By whom are you employed and in what capacity?			
10	A. I am employed by the Missouri Public Service Commission (Commission			
11	or PSC) as a Regulatory Auditor.			
12	EDUCATIONAL BACKGROUND AND EXPERIENCE			
13	Q. Please describe your educational background and experience.			
14	A. I graduated from the Ho Polytechnic, Ho, Ghana. I received a Highe			
15	National Diploma (HND) in Accountancy (September 2000) and a Master's of Busine			
16	Administration with emphasis in Accounting at Lincoln University, Jefferson City, Missour			
17	(May 2004). In September of 2004, I commenced employment with the Commission Staf			
18	(Staff) in my current position of Utility Regulatory Auditor. Prior to employment with the			
19	Commission, I held the position of Accountant with the Controller & Accountant General'			
20	Dept., Ghana; Accountant with ACS-BPS (Ghana) Limited; Payroll Account Technician with			
21	Scholastic Book Club, Inc., Jefferson City; and Account Officer II with the Missour			
22	Department of Revenue, Jefferson City.			
23	Q. What has been the nature of your duties while employed by the Commission?			

- A. It is my responsibility to assist with audits and examinations of the books and records of utility companies operating under the Commission's jurisdiction within the state of Missouri.
  - Q. Have you previously worked on any other cases since your employment with the Commission?
  - A. Yes. I have been assigned to formal rate cases and a number of small informal rate cases. A listing of the cases that I have worked on since my employment began with the Commission is given in Schedule 1, which is attached to this direct testimony.
  - Q. What knowledge, skills, experience, training or education do you have in these areas of which you are testifying as an expert witness?
  - A. I have reviewed workpapers and testimony of Staff and other parties involved in other utility rate cases on the same issues I am sponsoring in this proceeding. Additionally, I have reviewed workpapers and testimony from prior Algonquin Water Resources of Missouri, LLC (Algonquin or Company) rate cases brought before this Commission relating to the issues I am sponsoring to ensure that the consistency of the Staff's method and procedures are reasonably maintained. My prior academic education has also prepared me to successfully sponsor the ratemaking areas I have been assigned in this case. I have received certificates of training from National Association of Regulatory Utility Commissioners (NARUC)-sponsored seminars in water, gas and electric utility cost of service and regulation. Further, I have attended in-house training seminars at the Commission specifically designed for continuing education and training in the areas of regulatory issues. I have also worked closely with Senior Staff members familiar with my areas of responsibility in this case.

#### **EXECUTIVE SUMMARY**

- Q. Please provide a brief summary of each of the items for which you will be sponsoring an adjustment or that you will be addressing in your direct testimony.
- A. In this direct testimony, I address the annualization of water and sewer revenue for Algonquin's Holiday Hills Resort, Ozark Mountain Resort and Timber Creek Resort service territories, which appear in their respective Accounting Schedules. I also address the following income statement-related expense items: electric expense, telephone expense, office rent and rate case expense.

#### **PURPOSE OF TESTIMONY**

- Q. With reference to Case No. WR-2006-0425, have you made an examination and analysis of the books and records of Algonquin in regard to its request for an increase in water and sewer revenues in this case?
- A. Yes, in conjunction with other members of the Commission's Staff (Staff), I specifically examined and analyzed the following documentation: Company's responses to Staff data requests, general ledger information related to my assigned issues, and Company direct testimony and work papers.
  - Q. What is the purpose of your direct testimony?
- A. The purpose of my testimony is to sponsor the following income statement adjustments for each of Algonquin's Missouri service territories:

#### Holiday Hills Resort (HHR)

Water Service (w):

Income Statement Adjustment Nos. S-1.1, S-2.1, S-3.1, S-4.1, S-23.1, S-24.1, S-36.1, S-7.1, and S-100.1.

1	Ozark Mountain Resort (OMR)				
2	Water Service (w):				
2 3 4	Income Statement Adjustment Nos. S-1.1, S-2.1, S-3.1, S-4.1, S-23.1,				
	S-24.1, S-36.1, and S-43.1.				
5					
6	Sewer Service (s):				
7	Income Statement Adjustment Nos. S-1.1, S-20.1, S-21.1, and S-33.1.				
8					
9	<u>Timber Creek Resort (TCR)</u> :				
10	Water Service (w):				
11	Income Statement Adjustment Nos. S-1.1, S-4.1, S-23.1, S-24.1,				
12	S-36.1, and S-43.1.				
13	Sewer Service (s):				
14	Income Statement Adjustment Nos. S-1.1, S-20.1, S-21.1, and S-33.1.				
15	REVENUES				
10					
16	Q. Please identify the adjustments to revenue you are sponsoring.				
17	A. I am sponsoring all the revenue adjustments, which include: HHR S-1.1,				
18	S-2.1, S-3.1, S-4.1, and S-1.1, S-100.1; OMR-w S-1.1, S-2.1, S-3.1, and S-4.1; OMR-s S-1.1;				
10	TCD 0.1.1 10.4.1 1.TCD 0.1.1				
19	TCR-w S-1.1 and S-4.1; and TCR-s S-1.1.				
20	Q. Please discuss these revenue adjustments.				
20	Q. I lease diseass these revenue adjustments.				
21	A. Adjustment HHR S-1.1, S-2.1, S-3.1, S-4.1, and S-1.1, S-100.1; OMR-w				
22	S-1.1, S-2.1, S-3.1, and S-4.1; OMR-s S-1.1; TCR-w S-1.1 and S-4.1; and TCR-s S-1.1				
23	normalizes and annualizes the revenue for the Company based upon its currently existing				
2.4					
24	tariff rates that are applicable to residential, commercial and irrigation customers in its				
25	service territories of Holiday Hills Resort, Ozark Mountain Resort and Timber Creek Resort.				
26	Algonquin provides water service only to the Holiday Hills Resort while it provides both				
27	water and sewer service to the Ozark Mountain Resort and Timber Creek Resorts.				
28	Q. Please explain what you mean by the terms "normalizing" and "annualizing".				
29	A. With regard to revenue, normalizing or normalization refers to the process of				
30	calculating what revenue would have been received if normal weather, rainfall and customer				

numbers had been experienced during the test year. Annualization, on the other hand, is an attempt to calculate twelve months of revenues based on billing determinant information (number of customers and meter size) and usage patterns that exist at the end of the test year, update period or true-up period.

- Q. Please discuss how water and sewer revenues for residential, commercial and irrigation customers were normalized and annualized.
- A. Water and sewer revenues consist of customer charge revenues and commodity charge (volume of usage) revenues. The customer charge is calculated based on a specified monthly flat amount which depends on the meter size serving the customer. The number of customers at September 30, 2006 (the end of the update period in this case) was multiplied by the applicable minimum customer charge, as presently stated in the Company's tariff. This product was then multiplied by the number of billing periods in a year (twelve months) to produce the total annualized customer charge revenues.

The commodity charge, which accounts for the volume of water or sewer usage, was determined by multiplying the monthly, weather-adjusted average gallons used per customer by the number of customers as of September 30, 2006. This was done by first dividing the monthly gallons used by the number of customers over a five-year period from 2002-2006 to derive the usage per customer per month for these periods. To derive a normalized monthly usage amount of gallons per customer, a multi-year average was applied in certain situations, and in others a test year average was computed, to reflect the effects of weather and rainfall on water usage. The result of this computation was multiplied by twelve to arrive at an annualized usage per customer, which was later multiplied by the total number of customers to derive the annualized gallons of usage. The annualized total gallons was then divided by

1,000, and the commodity charge as specified in the tariffs was applied to that number to derive the total amount of annualized commodity charge revenues.

- Q. How was the level of customers used in your computations determined?
- A. Using the Company's response to Staff Data Request Nos. 11 and 13.4, which provided monthly reports of water pumped and water usage as well as sewer usage, the Staff compiled five years' worth of data of customer numbers by month and by meter size. The annualized customer level was determined by analyzing the trend that had occurred over the course of the five-year period in each customer group. In some cases, a twelvemonth average of customers was used, while in other cases the number of customers at the end of the update period was determined to be reasonable for purposes of this analysis.
  - Q. Please explain adjustment HHR-water S-100.1.
- A. This adjustment reflects the revenue to be derived from the annualized total gallons of water gallons used by Silverleaf Resorts, Inc. (Silverleaf) for irrigation service from Holiday Hills Resort service territory, which are not currently reflected in the Company's total test year revenues. (Silverleaf is the former owner of Algonquin's water and sewer properties in Missouri, and it transferred ownership to Algonquin of these properties in August 2005 in Case No. WO-2005-0206.) The Staff has determined that a sizeable amount of water pumped over the years was used to irrigate a golf course owned by Silverleaf, without any charge to Silverleaf. This adjustment is necessary to ensure that Algonquin's non-irrigation customers are not charged in their rates for the costs of the irrigation service supplied to Silverleaf.
- Q. How was the annualized water gallons amount used to determine the Staff's proposed irrigation service rate computed?

- A. The Staff's annualized gallons used in its adjustment for the irrigation service represents the sum of four-year average of actual volume of water metered by Algonquin from October 2002 through September 2006 for the purpose of irrigating Silverleaf's golf course. Of the forty-eight months of data reviewed in the Staff's analysis, about four months did not show any water usage for the golf course. The Staff does not believe the information indicating no water usage for the golf course at all in certain months is accurate. Accordingly, in the months the report provided by Algonquin showed no water usage, the Staff utilized the average water usage for those same months in the other years reflected within this analysis to calculate its overall irrigation service volumes amount. The Staff has requested through a data request that Algonquin provide additional data on water usage for those months that showed no usage in its reports provided to the Staff.
- Q. What rate for Algonquin's irrigation service was used to calculate this adjustment?
- A. For purposes of this filing, the Staff is using the irrigation service rate of \$1.25 per thousand gallons proposed by the Company in its direct filing in this proceeding. The Staff may propose a different rate for this service in the direct testimony to be filed at a later date in this proceeding by Staff witness James Russo of the Water & Sewer Department concerning rate design.
- Q. Did the Company propose any adjustment for the irrigation service for Silverleaf's golf course?
- A. Yes. In the direct testimony of Mr. Larry W. Loos, the Company has proposed an adjustment to reflect a proposed rate for irrigation services as well.

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- O. What are the different classes of customers of Algonquin and how were they treated in this rate case?
- Α. There are presently two classes of customers at Algonquin: residential and commercial customers for both the water and sewer services. However, between January 2002 and August 2005, the previous owner (Silverleaf) did not break out the residential customers from the commercial customers, and chose to report them as one customer group. From mid-August 2005 to date, Algonquin has made an effort to separate the residential customers from the commercial customers. In Staff's revenue computation, these two customer groups were combined for the purpose of our analysis since the previous information was not appropriately separated out. Also, the Company's tariffs currently do not reflect separate rates for residential or commercial customers.

#### **ELECTRIC EXPENSE**

- Q. Please identify the adjustment you are sponsoring for electric expense.
- Adjustments OMR-w S-43.1 and TCR-w S-43.1 adjust electric expense to A. reflect the Staff's annualized volume of water sold in this case. Adjustments were made to decrease the test year electric expense to reflect an appropriate percentage of water loss experienced by the Company during the test year for each of the service territories. The Staff allowed for fifteen percent as a reasonable amount of water loss to be included in the cost of service, while electric expense associated with any excess water loss above this percentage was disallowed.
- Q. Was there any additional adjustment made to the test year electric expense for any of the systems?

1	A. Yes. For the Timber Creek service territory, the Staff observed that the		
2	Company and Silverleaf share the same electric meter and, for that matter, a portion of the		
3	electric expense.		
4	Q. How did the Staff determine how much electric expense to allocate to		
5	Silverleaf's operations?		
6	A. The Staff based its allocation of this expense to Silverleaf upon a discussion		
7	with the Company. The Staff recommends that, on a going-forward basis, the Company b		
8	required to have a separate electric meter, distinct from Silverleaf that is dedicated to utility		
9	operations and not shared with Silverleaf's resort operations.		
10	OFFICE RENT		
11	Q. Please describe adjustments HHR S-23.1, OMR-w S-23.1, OMR-s S-20.1,		
12	TCR-w S-23.1 and TCR-s S-20.1		
13	A. Each of these adjustments annualizes rent expense for Algonquin's office		
14	located in Missouri. These adjustments reflect a full year's of rent expense for the Company.		
15	TELEPHONE EXPENSE		
16	Q. What are adjustments HHR-w S-36.1, OMR-w S-36.1, OMR-s S-33.1,		
17	TCR-w S-36.1 and TCR-s S-33.1.		
18	A. Adjustments HHR-w S-36.1, OMR-w S-36.1, OMR-s S-33.1, TCR-w S-36.1		
19	and TCR-s S-33.1 represent an annualized amount of telephone expense for Algonquin.		
20	POSTAGE		
21	Q. Please describe adjustments HHR-w S-24.1, OMR-w S-24.1, OMR-s S-21.1,		
22	TCR-w S-24.1 and TCR-s S-21.1.		

A. These adjustments represent the difference between the Staff's annualized postage expenses and the test year amount.

RATE CASE EXPENSE

- Q. Did the Staff propose an adjustment to include any rate case expense in its revenue requirement recommendation?
  - A. No.
- Q. Why has the Staff proposed no rate case expense allowance in this proceeding?
- A. There are several reasons why the Staff determined not to recognize any rate case expense in this rate case. First and foremost, the Staff believes that the informal rate process should have been pursued first, before filing of a formal rate increase application. This course of action would have saved the Company and ratepayers money on rate case expense, including consultant and legal fees. Also, pursuing an informal rate increase application might have reduced the number of issues to be addressed in a later formal filing, if one was necessary. Secondly, the Staff believes this formal rate increase application was prematurely filed, given that very little Algonquin-specific data existed on which to set rates at the time of the Company's filing.
- Q. Does the Staff recommend any amount for rate case expense in this rate case in an event the Commission believes there should be one?
- A. If the Commission believes that some amount of rate case expense is appropriate in this rate case, then the Staff recommends that amount should not exceed \$5,000. Given the size of the Company and the impact of rate case expenses associated with

Direct Testimony of "Kofi" A. Boateng

- a formal rate application on its customers, the Staff believes that this amount represents the upper bounds of a reasonable rate case expense allowance.
  - Q. Does this conclude your direct testimony?
- 4 A. Yes, it does.

### **CASE PROCEEDING PARTICIPATION**

### "KOFI" A. BOATENG

PARTICIPATION		
COMPANY	CASE NO.	FILING TYPE/ISSUES
The Empire District Electric Company	ER-2006-0315	Testimony: Plant and Depreciation Reserve, Cash Working Capital, Property Taxes, Advertising, Dues and Donations, Outside Services, Banking Fees, Promotional Giveaways, Transmission Billing Adjustment, Maintenance
New Florence Telephone Company	TC-2006-184	Stipulation and Agreement
Aquila, Inc., d/b/a Aquila Networks-L&P	HR-2005-0450	Testimony: Materials and Supplies, Prepayments, Customer Deposits, Customer Deposits Interests, Customer Advances, PSC Assessments, Rate Case Expense
Aquila, Inc., d/b/a Aquila Networks-MPS and Aquila Networks-L&P	ER-2005-0436	Testimony: Materials and Supplies, Prepayments, PSC Assessments, Rate Case Expense
Public Service Commission of the State of Missouri v. Cass County Telephone Company Limited Partnership	TC-2005-0357	Stipulation and Agreement
Southtown Utilities, Inc.	WA-2005-0268	Staff Memorandum
Suburban Water and Sewer Company	WR-2005-0455	Staff Memorandum
Noel Water Company, Inc.	WR-2005-0452	Staff Memorandum
Aqua Missouri Development	QS-2005-0008	Staff Memorandum
Aqua Missouri/RU Company	QW-2005-0099	Staff Memorandum
Aqua Missouri/CU Company, Inc.	QS-2005-0010	Staff Memorandum
Aqua Missouri/CU Company, Inc.	QW-2005-0011	Staff Memorandum