Exhibit No.:

Issue: Pension Tracker Witness: Kofi A. Boateng

Sponsoring Party: MoPSC Staff
Type of Exhibit: Surrebuttal Testimony
File No.: ER-2011-0028
Date Testimony Prepared: April 15, 2011

# MISSOURI PUBLIC SERVICE COMMISSION **UTILITY SERVICES DIVISION**

#### SURREBUTTAL TESTIMONY

**OF** 

**KOFI A. BOATENG** 

# UNION ELECTRIC COMPANY d/b/a AMEREN MISSOURI

FILE NO. ER-2011-0028

Jefferson City, Missouri **April 2011** 

1	SURREBUTTAL TESTIMONY					
2	OF					
3	KOFI A. BOATENG					
4	UNION ELECTRIC COMPANY					
5	d/b/a AMEREN MISSOURI					
6	FILE NO. ER-2011-0028					
7	Q. Please state your name and business address.					
8	A. Kofi A. Boateng, 111 N. 7th Street, Suite 105, St. Louis, MO 63102.					
9	Q. By whom are you employed and in what capacity?					
10	A. I am a Regulatory Auditor with the Missouri Public Service					
11	Commission ("Commission").					
12	Q. Are you the same Kofi A. Boateng that was responsible for certain sections of					
13	the Staff Report Revenue Requirement Cost of Service filed in this case for Union Electric					
14	Company d/b/a Ameren Missouri (Ameren Missouri or Company) on February 8, 2011?					
15	A. Yes, I am.					
16	Q. What is the purpose of your surrebuttal testimony?					
17	A. The purpose of my testimony is to respond to the rebuttal testimony of					
18	Ameren Missouri witness Randall K. Lynn with regard to pension and other postretirement					
19	benefit costs (OPEBs) tracker, and in particular, non-qualified pension plans.					
20	PENSION AND OPEB TRACKER					
21	Q. Have you reviewed the Company's witness rebuttal testimony regarding					
22	pension and OPEB tracker?					
23	A. Yes, I have.					

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- Q. Please summarize the areas of Company witness Lynn's rebuttal testimony concerning Ameren Missouri's pension and OPEB tracker mechanism that you will address in this testimony.
- A. Company witness Lynn discusses a proposed change to the pension and OPEB tracker, to include an additional provision that will allow the Company the ability to seek rate recovery for contributions it makes to its pension trust that exceed its ASC 715-30 cost to avoid and/or lessen benefit restriction as defined by Section 436 of the Internal Revenue Code (IRC). A copy of the proposed changes to the tracker is attached to his rebuttal testimony as Schedule RKL-ER2. Additionally, Mr. Lynn takes the position that since non-qualified pension expense is part of the overall Ameren Missouri's pension expense, non-qualified pension expense should also be given tracker treatment together with qualified pension The Staff agrees that qualified pension expense should be tracked, however expense. disagrees with Company witness Lynn's proposal to track non-qualified pension expense.
- Q. How would you respond to Mr. Lynn's first concern relating to changes to the Pension and OPEB tracker?
- A. At this time, Staff does not oppose this new provision being sought by Ameren Missouri, as it seeks to account for federal changes to pension plans since the tracker was originally established. However, Staff recommends that the tracker also include specific language that allows Staff to examine and propose adjustments to the tracker balance and expense levels resulting from the increased contribution levels during future rate cases. This language simply preserves the Staff's ability to fulfill its obligation to examine the Company's costs to determine whether the cost is appropriate for inclusion in the cost of service.

- Q. Turning to the issue of including non-qualified pension expense in the Pension
- and OPEB Tracker, why does Staff oppose this treatment?
- A. Staff rejects tracker treatment for the non-qualified portion of Ameren Missouri's pension expense for a number of reasons that will be discussed later in this testimony.
  - Q. Please briefly describe the two components of the pension plans.
- A. There are two parts of Ameren Missouri's pension plans, namely, qualified and non-qualified pension plans. A qualified pension (retirement) plan is an employer sponsored plan that meets the requirements established by the Internal Revenue Service (IRS), and as a result receives certain specified tax benefits. Among other strict requirements, a qualified plan must provide for all eligible employees equivalently, which means that the employer under this plan cannot treat highly paid employees more favorably than it does the less-well paid employees. In contrast, a non-qualified plan is any retirement, savings or deferred compensation plan for employees that does not meet all of the tax and labor law requirements that are applicable to qualified pension plans. Non-qualified pension plans are usually used to provide benefits to a selected group of executives or highly compensated employees of a company, which means the plan may be available to some, but not every employee. Most non-qualified plans are unfunded, but they can either be funded or unfunded. An unfunded arrangement is one where the employer is not setting funds aside in a secure account.
- Q. Does Ameren Missouri provide both of these pension plans and how are they funded?
- A. Yes. Ameren Missouri offers the qualified retirement plan to the general body of its employees, and at the same time provides selected executives additional retirement

benefits, over and above the benefits provided under the regular plan, through the non-qualified plan called Ameren Supplemental Retirement Plan (ASRP). While the qualified pension plan is funded through a trust, thus assets are set aside from the claims of the Company's creditors for the sole purpose of paying employees' benefits, the non-qualified plan is unfunded, and payments are made to participants on a monthly basis from general operating funds (i.e. "pay-as-you-go"). A plan is generally considered funded if assets are segregated or set aside so that they are identified as a source to which participants can look for the payment of their benefits. In the case of non-qualified plans, it does not matter whether or not assets have been segregated for employees' benefits. Rather, what is important is that the employees have a beneficial interest in the assets of the Company.

- Q. Why does Staff believe it is reasonable to distinguish the rate treatment of qualified and non-qualified pension expenses?
- A. First, the primary purpose of the tracker mechanism Staff uses for all major utilities in this state is to account for the difference between actual pension expense, which is required to be pre-funded, and the pension expense included in rates. The pension expense included in rates represents the cash provided by ratepayers, which is then tracked against the actual cash outlays of the Company. However, as Ameren Missouri's non-qualified pension plans are not pre-funded in this manner, it does not meet the requirements for the inclusion in the pension tracker mechanism. Secondly, another reason for the tracker mechanism is the possibility of significant volatility in annual pension expense levels, due primarily to varying expected investment return on plan assets. Since the dollar amount for the non-qualified expenses are typically much smaller in magnitude than qualified expenses, and that payments are made on a monthly disbursement basis from general operating funds, the volatility

- consideration do not seem to be a significant concern for non-qualified type expenses. Thirdly, one of the assumptions in calculating the pension cost under Financial Accounting Standard Board's (FASB) Accounting Standards Codification (ASC) Subtopic 715-30 (formerly FAS 87) is the expected rate of return assumption. The expected rate of return represents the annual income expected from investing the existing pension funds in debt and equity securities. Since the non-qualified pension plan is not included in the pension fund, no invested monies are earning a return, which is used to reduce pension (ASC 715-30) expense.
- Q. What did Ameren Missouri state as the purpose of setting up the tracking mechanism for pension and OPEB?
- A. In Ameren Missouri's rate case File No. ER-2007-0002, C. Kenneth Vogl on behalf of Ameren Missouri summarized the purpose of the tracking mechanism in his pre-filed direct testimony as:

AmerenUE is proposing to establish a procedure that will ensure the amounts collected from ratepayers for pension and OPEBs are the same as the costs it recognizes for shareholder reporting purposes and funds to the plan. The proposed procedure will accomplish this, and ratepayers will neither be undercharged nor overcharged for these costs. Without such a procedure, these largely uncontrollable and volatile increases or decreases in AmerenUE's costs that occur between rate cases will never be reflected in the rates paid by its customer.

- Q. How would you comment on witness Vogl's testimony?
- A. It is an undeniable fact from Mr. Vogl's testimony that the intent for the establishment of the pension and OPEB tracker was to help mitigate the extreme volatility in the market, particularly in relation to expected investment returns and interest rates that invariably result in a mismatch between actual cost and the cost collected in rates. Continuing on, Mr. Vogl stated as follows in that same case that originally established the tracker:

This mismatch between actual cost and the cost collected in rates can be very large, as shown in sections III and IV, and is primarily driven

1 by factors outside the company's control, such as changes in interest 2 rates and volatile investment experience. 3 Q. How does Staff intend to treat non-qualified pension expense for rate making 4 purposes in this rate filing and beyond? 5 The Staff has proposed inclusion in Ameren Missouri's cost of service the A. 6 actual cash payments made during the test year for rate purposes rather than accruals and 7 tracker treatment for the non-qualified pension plans. 8 Q. Is Staff treating Ameren Missouri's non-qualified pension costs any different 9 than how it has treated non-qualified pension costs for other Missouri utilities? 10 A. No. Unlike funded qualified pension costs, Staff does not recommend tracker 11 treatment for non-qualified pension costs for rate making purposes. 12 Q. Mr. Vogl forcefully talked about volatility in the market relating to expected 13 returns on plan assets and changes to interest rates that affect qualified pension expense as 14 some of the considerations for the recommendation of the introduction of the pension and 15 OPEB tracker. In your view, does the Company's unfunded, non-qualified expense similarly 16 face volatile market changes compared to funded qualified pension expense? 17 A. No. Since the Company makes payments through its general corporate assets 18 to non-qualified plan participants on a pay-as -you- go basis, I am sure to a limited degree, it 19 faces that challenge. However, these changes, if any, have not had any significant impact on 20 the level of actual payments made to plan beneficiaries for 2007 through 2010, as compared 21 to fluctuations in qualified pension expense for the same period. In his rebuttal testimony at 22 page 4, Mr. Lynn provides a table showing Ameren Missouri's non-qualified payments 23 history from 2007 to 2010. This data shows that Ameren Missouri's and Ameren Services'

non-qualified payments did not face a major shift in the level of non-qualified payments from

year to year for the past 4 years. Clearly, the level of non-qualified pension expense that needs to be included in the cost of service for rate purposes could easily be calculated at any time without having any "mismatch" effect on rates. Therefore, a tracker is not appropriate for this cost.

- Q. What is your understanding respecting Section 3 of the Tracker?
- A. It is my understanding that the intent of the tracker mechanism was to give Ameren Missouri the ability to fund its qualified ASC 715-30 expenses and track same so that the Company will have the chance to seek future rate recovery for the qualified expense in the event ASC 715-30 expense exceeds the amount upon which rates were set.
- Q. What did Mr. Lynn state as the justification for his recommendation that non-qualified pension expense should also be given the same tracker treatment as qualified pension expense?
- A. First, Mr. Lynn wrongly assumes that since the tracker did not discuss explicitly the exclusion of non-qualified pension expense from the pension tracker mechanism, maybe the Company can give both the qualified expense and the non-qualified expense the same tracker treatment. Secondly, he asserts that since some unidentified accounting rules consider benefit payments to participants under the non-qualified pension plans as "contributions", such as when Ameren Missouri makes contributions to fund its qualified plans through a trust, that both can be treated same way for ratemaking purposes. But, both of these arguments are flawed for the reasons already stated above for why non-qualified pension expense should not be given a tracker treatment in the same manner as qualified pension expense.

- Q. Is it not reasonable enough to include non-qualified pension expense in the tracker because a certain and unidentified accounting rule recognizes non-qualified payments to participants as "contribution"?
  - A. No. I do not believe merely calling a payment a contribution provides a reasonable justification for the benefit being sought by the Company, in light of the fact that qualified and non-qualified pensions have very distinctive characteristics. At the very least, they are defined and treated differently by the IRC.
  - Q. Has the Staff eliminated the tracker balances related to non-qualified pension plans?
  - A. Yes, these amounts were not being pre-funded and therefore should not have been tracked.
  - Q. How did Staff calculate the non-qualified pension expense adjustment to the tracker?
  - A. Staff was able to calculate the amount of non-qualified pension expenses that have been allowed or included in rates through the Company's workpapers in its rate case filings, namely, ER-2007-0002, ER-2008-0318, and ER-2010-0036. Staff determined from these records that from June 2007 through December 2010 Ameren Missouri collected approximately \$3,961,072 from its ratepayers through the pension and OPEB tracker mechanism. Then based on the Company's response to Staff Data Request No. 0354 (DR 354), I calculated Ameren Missouri's non-qualified pension expense payments to participants to be approximately \$861,077 from 2007-2010. At this point, I deducted the non-qualified pension payments of \$861,077 from the amount collected through rates of \$3,961,072 to arrive at a total adjustment of \$3,099,975 to the pension tracker.

- Q. At page 2 of his rebuttal testimony, Mr Lynn expressed his frustration when he stated that "Mr. Boateng's Schedule KAB 4 does not seem to include payments made directly to participants even though that is the method Ameren Missouri has chosen to fund its non-qualified plan". He went on further and asked at page 4: "How do the \$3,674,190 of non-qualified benefit payments at Ameren Missouri compare to Staff witness Boateng's suggested adjustment to the pension tracker for non-qualified pension plan costs allowed in rates". How would you describe Mr. Lynn's understanding of how Staff calculated the non-qualified pension adjustment to the tracker?
- A. In the first place, I think Mr. Lynn was making reference to Schedule KAB-3, instead of Schedule KAB 4. The non-qualified pension adjustment to the pension tracker was shown on Schedule KAB-3. On a more substantive note, I showed \$861,077 on Schedule KAB-3 as Ameren Missouri's actual payment for non-qualified plan based on the DR 354 response. I suspect that Company witness Lynn did not see this amount on the schedule and probably was not made aware of the Company's response to DR 354.
  - Q. What information did Staff Data Request 0354 ask for?
- A. Since Staff determined that non-qualified pension expense should not be tracked together with the qualified pension expense, it was important at that time to know how much money Ameren Missouri has accumulated through charges to ratepayers and disbursements to plan participants. Staff Data Request 0354 was submitted to Ameren Missouri on January 6, 2011, with a first response received on January 19, 2011, and a supplementary response received January 25, 2011. A copy of Ameren Missouri's response to the data request in question is attached as Schedule KAB-5. In this data request, Staff specifically asked Ameren Missouri to provide pension plan payments and/or contribution for

- 2007 through 2011, and also indicate whether the payments or contributions relate to the qualified pension plan or non-qualified pension plan. So, even if Staff had not asked for non-qualified pension payments, but only asked for pension contributions, why didn't Ameren Missouri provide all pension plan contributions over the years since Mr. Lynn asserts that "benefits payments made from corporate assets" to non-qualified participants are also considered "contributions" under certain accounting rules?
  - Q. Have you submitted any data requests to Ameren Missouri to get more information on the Company's \$3,674,190 in non-qualified pension payments?
  - A. Yes, I have. Actually, I have submitted a number of data requests to Ameren Missouri on pension and OPEBs that are still outstanding. Staff will update its calculations when responses are received.
    - Q. Does this conclude your surrebuttal testimony?
    - A. Yes, it does.

## **BEFORE THE PUBLIC SERVICE COMMISSION**

## **OF THE STATE OF MISSOURI**

In the Matter of Union Electric Con AmerenUE's (n/k/a Ameren Missou Increase Its Annual Revenues for Service	ri) Tariff to	) File No. ER-2011-0028 )
AFFIDAVIT OF	KOFI AGYI	ENIM BOATENG, CPA, CIA
STATE OF MISSOURI	)	
COUNTY OF SAINT LOUIS	) ss.	
preparation of the foregoing Surreb  /// pages to be presented in th	nuttal Testimo ne above case he has know orrect to the b	his oath states: that he has participated in the ony in question and answer form, consisting of e; that the answers in the foregoing Surrebuttal vledge of the matters set forth in such answers; sest of his knowledge and belief.
Subscribed and sworn to before me t	) ( <del>- 14</del> 1	day of April, 2011.  Handelen Notary Public
LISA K. HANNEKEN Notary Public - Notary Seal State of Missouri Commissioned for Franklin County My Commission Expires: April 27, 2014 Commission Number: 10967138		

#### Ameren Missouri Response to MPSC Staff Data Request MPSC Case No. ER-2011-0028

### In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Electric Service Provided to Customers in the Company's Missouri Service Area

Data Request No.: MPSC 0354S1 – Kofi Boateng

Please provide the amount of pension plan payments/contributions made for 1) AmerenUE and 2) AmerenUE's portion of AMS for the following periods: June 2007 to September 2008, October 2008 to January 2010, and February 2010 to February 2011. For each payment provide the date, amount, and account(s) charged. Also, please show whether the payments/contributions relate to Qualified pension plan or Non-Qualified pension plan.

#### **RESPONSE**

**Prepared By: Leonard A. Mans** 

Title: Managing Supervisor General Ledger

Date: 01/25/2011

See the attached revised schedules that contain the AMS information requested.

•	ny d/b/a Ameren Missou	ıri								
File No. ER-2011-002		/ N. MD00 005	101							
Ameren Missouri's Re	esponse to Staff Data R	equest No. MPSC 035	4S1							
	CONTRIBUTION	IC TO THE DENCION I	TUND							
	CONTRIBUTIONS TO THE PENSION FUND  MADE BY AMERENUE									
	IVIADE	BY AWERENUE								
		2007								
		2001								
Date	Amount	Accounts Charged	Pension Plan							
December 17, 2007	19,136,000	253-072	Qualified							
Total	\$ 19,136,000		<b>4.5</b> 0							
	+									
	2008									
Date	Amount		Pension Plan							
July 15, 2008	14,282,000	253-072	Qualified							
December 15, 2008	14,282,000	253-072	Qualified							
Total	\$ 28,564,000									
		2009								
<b>D</b> .										
Date	Amount	252 252	Pension Plan							
April 15, 2009	\$ 10,165,000	253-072	Qualified							
July 15, 2009	10,146,000	253-072	Qualified							
October 15, 2009	10,146,000	253-072	Qualified							
December 15, 2009	10,146,000	253-072	Qualified							
Total	\$ 40,603,000									
		2010								
		2010								
Date	Amount		Pension Plan							
May 3, 2010	\$ 9,308,000	253-072	Qualified							
August 2, 2010	8,162,000	253-072	Qualified							
September 1, 2010	16,324,000	253-072	Qualified							
December 1, 2010	800,000	253-072	Non-Qualified							
Total	\$ 34,594,000	200 012	ron Quannou							
2	7 21,231,330									
			Schedule KAB-							
			Page 2 of 3							

Union Electric Compa	ny d/b/	a Ameren Missou	ri				
File No. ER-2011-002							
		e to Staff Data Re	equest No. MPSC 0354	4S1			
	ľ						
		CONTRIB	UTIONS TO THE PEN	SION FL	JND		
		MADE BY	AMEREN SERVICES	COMPA	NY		
			2007				
	AmerenUE's Portion						
Date		Amount	Accounts Charged	%		Amount	Pension Plan
December 17, 2007	\$	14,236,000	253-072	39.30	\$	5,594,748	Qualified
Total	\$	14,236,000			\$	5,594,748	
			2008				
Date		Amount		%		Amount	Pension Plan
July 15, 2008	\$	9,173,000	253-072	35.56	\$	3,261,919	Qualified
December 15, 2008		9,173,000	253-072	34.31		3,147,256	Qualified
Total	\$	18,346,000			\$	6,409,175	
	1		2009				
Date		Amount	050.050	%	•	Amount	Pension Plan
April 15, 2009	\$	4,983,000	253-072	42.75	\$	2,130,233	Qualified
July 15, 2009		4,334,000	253-072	44.80		1,941,632	Qualified
October 15, 2009		4,334,000	253-072	44.96		1,948,566	Qualified
December 15, 2009 Total	\$	4,334,000 17,985,000	253-072	45.76	\$	1,983,238 8,003,669	Qualified
Total	Ф	17,965,000			Ф	0,003,009	
			2010				
Date		Amount		%		Amount	Pension Plan
May 3, 2010	\$	4,136,000	253-072	44.68	\$	1,847,965	Qualified
August 2, 2010		3,344,000	253-072	45.02		1,505,469	Qualified
September 1, 2010		6,688,000	253-072	42.82		2,863,802	Qualified
December 1, 2010		200,000	253-072	45.61	•	91,220	Non-Qualified
Total	\$	14,368,000			\$	6,308,455	
	-						
	1						
	-						Schedule KAB-5
							Page 3 of 3