

**Construction Estimate - CNG Labor & Materials Costs**

| <b>Project Name:</b>               |          | <b>Jamesport</b> |              | <b>Date:</b> |                      | <b>04/22/08</b>     |                      |      |                      |
|------------------------------------|----------|------------------|--------------|--------------|----------------------|---------------------|----------------------|------|----------------------|
| Description                        | Unit No. | Quantity         | Unit Costs   |              | Company Costs        | Contingencies       | Total                | Life | Annual Depr. Expense |
|                                    |          |                  | Material     | Labor        |                      |                     |                      |      |                      |
| 6" STEEL PIPE                      |          | 0                | \$ 12.32     |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 4" STEEL PIPE                      |          | 0                | \$ 6.55      |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 2" STEEL PIPE                      |          | 0                | \$ 4.64      |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 8" 6800 PE PIPE                    |          | 0                | \$ 6.87      |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 6" 6800 PE PIPE                    |          | 0                |              |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 6" 2406 PE PIPE                    |          | 0                | \$ 4.58      |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 4" 2406 PE PIPE                    |          | 17424            | \$ 2.09      |              | \$ 36,416.16         | \$ 2,731.21         | \$ 39,147.37         | 45   | \$ 869.94            |
| 2" 2406 PE PIPE                    |          | 45000            | \$ 0.65      |              | \$ 29,250.00         | \$ 2,193.75         | \$ 31,443.75         | 45   | \$ 698.75            |
| SERVICES (meter, riser, reg, etc.) |          | 208              | \$ 300.00    |              | \$ 62,400.00         | \$ 4,680.00         | \$ 67,080.00         | 45   | \$ 1,490.67          |
| 2 M METER & STATION                |          | 0                | \$ 2,800.00  | \$ 165.00    | \$ -                 | \$ -                | \$ -                 | 40   | \$ -                 |
| 3 M METER & STATION                |          | 0                | \$ 8,500.00  | \$ 205.00    | \$ -                 | \$ -                | \$ -                 | 40   | \$ -                 |
| 7 M METER & STATION                |          | 0                | \$ 3,500.00  | \$ 245.00    | \$ -                 | \$ -                | \$ -                 | 40   | \$ -                 |
| District Reg Station               |          | 0                | \$ 20,000.00 | \$ 3,000.00  | \$ -                 | \$ -                | \$ -                 | 44   | \$ -                 |
| Odorization Station                |          | 0                | \$ 15,000.00 | \$ 3,000.00  | \$ -                 | \$ -                | \$ -                 | 44   | \$ -                 |
| 6" AUGER (per foot)                |          | 1000             | \$ 16.00     |              | \$ 16,000.00         | \$ 1,200.00         | \$ 17,200.00         | 45   | \$ 382.22            |
| 4" AUGER (per foot)                |          | 0                | \$ 16.00     |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| 2" & UNDER AUGER (per ft)          |          | 0                | \$ 16.00     |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| HIGHWAY CROSSING                   |          | 0                |              |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| CONCRETE or ASPHALT(/ft)           |          | 0                | \$ 2.00      |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| RIVER X-ING                        |          | 0                | \$ 2,000.00  |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| RIGHT OF WAY / EASEMENT / ft       |          | 0                |              | \$ 3.00      | \$ -                 | \$ -                | \$ -                 | 100  | \$ -                 |
| SERV. FOOTAGE OVER 100'            |          | 0                |              |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| PERMITS (County, State, etc.)      |          | 0                |              | \$ 0.20      | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| OTHER (Travel)                     |          | 0                | \$ 1.00      |              | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| MARKETING (Emp, Office)            |          | 0                |              | \$ 55,000.00 | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| CONSTRUCTION MANAGEMENT (Tab 7)    |          | 0                |              |              | \$ 4,699.09          | \$ 352.43           | \$ 5,051.52          | 45   | \$ 112.26            |
| VEHICLES                           |          | 0                |              | \$ 30,000.00 | \$ -                 | \$ -                | \$ -                 | 5    | \$ -                 |
| IT (Comp, Printer, Fax, Phone)     |          | 1                | \$ 7,500.00  |              | \$ 7,500.00          | \$ 562.50           | \$ 8,062.50          | 5    | \$ 1,612.50          |
| OFFICE EQUIPMENT (Furniture)       |          | 1                | \$ 2,500.00  |              | \$ 2,500.00          | \$ 187.50           | \$ 2,687.50          | 22   | \$ 122.16            |
| FRANCHISE FEES                     |          | 0                |              |              | \$ -                 | \$ -                | \$ -                 | 20   | \$ -                 |
| GIS MAPPING                        |          | 0                |              | \$ 45,000.00 | \$ -                 | \$ -                | \$ -                 | 45   | \$ -                 |
| OUTSIDE LEGAL                      |          | 1                | \$ 20,000.00 |              | \$ 20,000.00         | \$ 1,500.00         | \$ 21,500.00         | 45   | \$ 477.78            |
| PIPELINE MARKERS                   |          | 125              | \$ 14.00     | \$ 20.00     | \$ 4,244.83          | \$ 318.36           | \$ 4,563.19          | 45   | \$ 101.40            |
| <b>TOTAL</b>                       |          |                  |              |              | <b>\$ 183,010.08</b> | <b>\$ 13,725.76</b> | <b>\$ 196,735.83</b> |      | <b>\$ 5,867.68</b>   |

**Summary of CNG Costs:**

|                              |           |                   |                      |                |
|------------------------------|-----------|-------------------|----------------------|----------------|
| <b>Materials &amp; Labor</b> | \$        | 196,735.83        |                      |                |
| <b>TOTAL</b>                 | <u>\$</u> | <u>196,735.83</u> | <b>Cost per Foot</b> | <b>\$ 3.15</b> |

**Construction Estimate - Contractor Costs**

| <b>Project:</b>                    |          | <b>Jamesport</b> |                       | <b>Date:</b>         |                   | <b>04/22/08</b> |               |      |                      |
|------------------------------------|----------|------------------|-----------------------|----------------------|-------------------|-----------------|---------------|------|----------------------|
| Description                        | Unit No. | Quantity         | Contractor Labor Rate | Contractor Materials | Contractor Charge | Contingencies   | Total         | Life | Annual Depr. Expense |
| 6" STEEL PIPE                      |          | 0                | \$ 15.75              | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 4" STEEL PIPE                      |          | 0                | \$ 6.00               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 2" STEEL PIPE                      |          | 0                | \$ 10.75              | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 8" 6800 PE PIPE                    |          | 0                | \$ 10.00              | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 6" 6800 PE PIPE                    |          | 0                | \$ 8.00               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 6" 2406 PE PIPE                    |          | 0                | \$ 5.50               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 4" 2406 PE PIPE                    |          | 17424            | \$ 4.25               | \$ -                 | \$ 74,052.00      | \$ 5,553.90     | \$ 79,605.90  | 45   | \$ 1,769.02          |
| 2" 2406 PE PIPE                    |          | 45000            | \$ 3.75               | \$ -                 | \$ 168,750.00     | \$ 12,656.25    | \$ 181,406.25 | 45   | \$ 4,031.25          |
| SERVICES (meter, riser, reg, etc.) |          | 208              | \$ 750.00             | \$ -                 | \$ 156,000.00     | \$ 11,700.00    | \$ 167,700.00 | 45   | \$ 3,726.67          |
| 2 M METER & STATION                |          | 0                | \$ 1,200.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 40   | \$ -                 |
| 3 M METER & STATION                |          | 0                | \$ 1,300.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 40   | \$ -                 |
| 7 M METER & STATION                |          | 0                | \$ 1,500.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 40   | \$ -                 |
| District Reg Station               |          | 0                | \$ 4,000.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 44   | \$ -                 |
| Odorization Station                |          | 0                | \$ 4,000.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 44   | \$ -                 |
| 6" AUGER (per foot)                |          | 1000             | \$ -                  | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 4" AUGER (per foot)                |          | 0                | \$ 30.00              | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 2" & UNDER AUGER (per ft)          |          | 0                | \$ 21.00              | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| HIGHWAY CROSSING                   |          | 0                | \$ 4,000.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| CONCRETE or ASPHALT(/ft)           |          | 0                | \$ 6.00               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| RIVER X-ING                        |          | 0                | \$ 4,000.00           | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| ROAD RE-SURFACING (/ Ft)           |          | 0                | \$ 30,000.00          | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| SERV. FOOTAGE OVER 100'            |          | 0                | \$ 3.00               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| 95% COMPACTION                     |          | 0                | \$ 0.40               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| HEAVY CLEAR & GRUB                 |          | 0                | \$ 5.30               | \$ -                 | \$ -              | \$ -            | \$ -          | 45   | \$ -                 |
| TRAFFIC CONTROL                    |          | 1                | \$ 40,000.00          | \$ -                 | \$ 40,000.00      | \$ 3,000.00     | \$ 43,000.00  | 45   | \$ 955.56            |
| PIPELINE MARKER                    |          | 125              | \$ 20.00              | \$ -                 | \$ 2,496.96       | \$ 187.27       | \$ 2,684.23   | 45   | \$ 59.65             |
| <b>TOTAL</b>                       |          |                  |                       | \$ -                 | \$ 441,298.96     | \$ 33,097.42    | \$ 474,396.38 |      | \$ 10,542.14         |

**Summary of Contractor Costs:**

|                     |                      |                              |
|---------------------|----------------------|------------------------------|
| <b>Materials</b>    | \$ -                 |                              |
| <b>Installation</b> | \$ 474,396.38        |                              |
| <b>TOTAL</b>        | <u>\$ 474,396.38</u> | <b>Cost per Foot \$ 7.60</b> |

# **Five Year Feasibility Analysis - Jamesport**

## **CUSTOMER INFORMATION:**

|                                   |        |        |        |        |        |
|-----------------------------------|--------|--------|--------|--------|--------|
| Projected # of Customers *        | 208    | 218    | 229    | 240    | 252    |
| Projected usage (in Dekatherms) * | 21,000 | 21,800 | 22,680 | 23,560 | 24,520 |

## **RESIDENTIAL:**

### **CUSTOMER INFORMATION:**

|                               |        |        |        |        |        |
|-------------------------------|--------|--------|--------|--------|--------|
| Projected # of Customers      | 200    | 210    | 221    | 232    | 244    |
| Projected usage (in MCF) @ 80 | 16,000 | 16,800 | 17,680 | 18,560 | 19,520 |

### **REVENUE CALCULATION:**

|                                       |           |           |           |           |           |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|
| 1. Margins @ \$ 4.449 /MCF            | \$ 71,184 | \$ 74,743 | \$ 78,658 | \$ 82,573 | \$ 86,844 |
| 2. Annual Cust. Chgs. @ \$ 15.00 /Mo. | \$ 36,000 | \$ 37,800 | \$ 39,780 | \$ 41,760 | \$ 43,920 |

## **COMMERCIAL :**

### **CUSTOMER INFORMATION:**

|                                       |      |      |      |      |      |
|---------------------------------------|------|------|------|------|------|
| Projected # of Customers              | 7    | 7    | 7    | 7    | 7    |
| Projected usage (in Dekatherms) @ 200 | 1400 | 1400 | 1400 | 1400 | 1400 |

### **REVENUE CALCULATION:**

|                                       |          |          |          |          |          |
|---------------------------------------|----------|----------|----------|----------|----------|
| 3. Margins @ \$ 5.027 /MCF            | \$ 7,038 | \$ 7,038 | \$ 7,038 | \$ 7,038 | \$ 7,038 |
| 4. Annual Cust. Chgs. @ \$ 24.53 /Mo. | \$ 2,061 | \$ 2,061 | \$ 2,061 | \$ 2,061 | \$ 2,061 |

## **LARGE VOLUME:**

### **CUSTOMER INFORMATION:**

|                                        |      |      |      |      |      |
|----------------------------------------|------|------|------|------|------|
| Projected # of Customers               | 1    | 1    | 1    | 1    | 1    |
| Projected usage (in Dekatherms) @ 3600 | 3600 | 3600 | 3600 | 3600 | 3600 |

### **REVENUE CALCULATION:**

|                                       |           |           |           |           |           |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|
| 3. Margins @ \$ 5.027 /MCF            | \$ 18,097 | \$ 18,097 | \$ 18,097 | \$ 18,097 | \$ 18,097 |
| 4. Annual Cust. Chgs. @ \$ 81.77 /Mo. | \$ 981    | \$ 981    | \$ 981    | \$ 981    | \$ 981    |

## **COMBINED TOTAL**

### **CUSTOMER INFORMATION:**

|                                 |        |        |        |        |        |
|---------------------------------|--------|--------|--------|--------|--------|
| Projected # of Customers        | 208    | 218    | 229    | 240    | 252    |
| Projected usage (in Dekatherms) | 21,000 | 21,800 | 22,680 | 23,560 | 24,520 |

### **REVENUE CALCULATION:**

|                                   |           |           |            |            |            |
|-----------------------------------|-----------|-----------|------------|------------|------------|
| Total Margins ( 1+3+5 )           | \$ 96,319 | \$ 99,878 | \$ 103,793 | \$ 107,708 | \$ 111,979 |
| Total Annual Cust.Chgs. ( 2+4+6 ) | \$ 39,042 | \$ 40,842 | \$ 42,822  | \$ 44,802  | \$ 46,962  |

## Appendix B Continued

### Missouri Gas Utility, Inc.

Project: Jamesport

04/22/08

#### Construction Cost Summary

|                             |           |
|-----------------------------|-----------|
| Materials                   | \$196,736 |
| Contractor Cost             | \$474,396 |
| Subtotal                    | \$671,132 |
| Construction Overhead       | \$134,226 |
| Total Project Cost Estimate | \$805,359 |

#### Annual Revenue Summary

##### Year 1

|                                 |           |
|---------------------------------|-----------|
| Projected Customer Count        | 208       |
| Annual Usage, MCF               | 21,000    |
| Annual Commodity Charges        | \$96,319  |
| Service and Facilities Charges  | \$39,042  |
| Total Annual Revenue Net of Gas | \$135,361 |

##### Year 2

|                                 |           |
|---------------------------------|-----------|
| Projected Customer Count        | 218       |
| Annual Usage, MCF               | 21,800    |
| Annual Commodity Charges        | \$99,878  |
| Service and Facilities Charges  | \$40,842  |
| Total Annual Revenue Net of Gas | \$140,720 |

##### Year 3

|                                 |           |
|---------------------------------|-----------|
| Projected Customer Count        | 229       |
| Annual Usage, MCF               | 22,680    |
| Annual Commodity Charges        | \$103,793 |
| Service and Facilities Charges  | \$42,822  |
| Total Annual Revenue Net of Gas | \$146,615 |

##### Year 4

|                                 |           |
|---------------------------------|-----------|
| Projected Customer Count        | 240       |
| Annual Usage, MCF               | 23,560    |
| Annual Commodity Charges        | \$107,708 |
| Service and Facilities Charges  | \$44,802  |
| Total Annual Revenue Net of Gas | \$152,510 |

##### Year 5

|                                 |           |
|---------------------------------|-----------|
| Projected Customer Count        | 252       |
| Annual Usage, MCF               | 24,520    |
| Annual Commodity Charges        | \$111,979 |
| Service and Facilities Charges  | \$46,962  |
| Total Annual Revenue Net of Gas | \$158,941 |

##### 5-year Projected Totals

|                                 |           |
|---------------------------------|-----------|
| Commodity Charges               | \$519,678 |
| Service and Facilities Charges  | \$214,469 |
| Total Annual Revenue Net of Gas | \$734,147 |