

**MISSOURI PUBLIC SERVICE COMMISSION**

**STAFF REPORT**

**COST OF SERVICE**

**APPENDIX 2**

**Detailed Direct Testimony of  
David Murray**

**and**

**Support for Staff  
Cost of  
Capital Recommendations**

**LIBERTY UTILITIES (Midstates Natural Gas) CORP.,**

**d/b/a LIBERTY UTILITIES**

**CASE NO. GR-2018-0013**

*Jefferson City, Missouri  
March 2018*

\*\* Denotes Confidential Information \*\*

*Exhibit No.:*  
*Issues:* *Rate of Return*  
*Capital Structure*  
*Witness:* *David Murray, CFA*  
*Sponsoring Party:* *MoPSC Staff*  
*Type of Exhibit:* *Detailed Direct Testimony*  
*Case No.:* *GR-2018-0013*  
*Date Testimony Prepared:* *March 2, 2017*

**MISSOURI PUBLIC SERVICE COMMISSION**

**COMMISSION STAFF DIVISION**

**FINANCIAL ANALYSIS UNIT**

**DETAILED DIRECT TESTIMONY**

**OF**

**DAVID MURRAY, CFA**

**LIBERTY UTILITIES (Midstates Natural Gas) CORP.**

**d/b/a LIBERTY UTILITIES**

**CASE NO. GR-2018-0013**

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DETAILED DIRECT TESTIMONY OF  
DAVID MURRAY, CFA  
LIBERTY UTILITIES (MIDSTATES NATURAL GAS) CORP.  
d/b/a LIBERTY UTILITIES  
CASE NO. GR-2018-0013**

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1 **DETAILED DIRECT TESTIMONY OF**

2 **DAVID MURRAY, CFA**

3 **LIBERTY UTILITIES (MIDSTATES NATURAL GAS) CORP.**  
4 **d/b/a LIBERTY UTILITIES**

5 **CASE NO. GR-2018-0013**

6 **Rate of Return (ROE, Cost of Capital, Capital Structure)**

7 **A. Summary**

8 Based on my rate-of-return analyses and consideration of the Commission's recent  
9 decision in the Spire Missouri Inc. rate cases, I recommend that the Commission set the  
10 Company's return on equity ("ROE") at 10% (based on a range of 9.5% to 10%), resulting in an  
11 overall rate of return ("ROR") of 6.76% (range of 6.56% to 6.76%). My recommended ROE  
12 provides the Company with a fair and reasonable opportunity to earn at least its cost of common  
13 equity ("COE") in view of the fact that my analyses show that the COE for gas utilities is most  
14 likely in the range of 6% to 7%.

15 I recommend the Commission use LUCo's adjusted capital structure for purposes of  
16 setting Liberty Midstates allowed ROR because this capital structure is that which is used to  
17 finance LUCo's United States' regulated utility assets, including that of Liberty Midstates.<sup>1</sup> Staff  
18 considered several other different capital structures, which I will discuss in the "capital structure"  
19 Section.

20 Consistent with my capital structure recommendation, I also recommend that the  
21 Commission use LUCo's embedded cost of debt, 4.51%, which includes debt transferred to

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<sup>1</sup> Calculated with short-term debt removed.

1 intermediate holding companies, but which debt is still used for investment in LUCo's assets,  
2 resulting in an overall ROR of 6.76% (range of 6.56% to 6.76%).

3 **B. Introduction**

4 The purpose of my report is to present Staff's cost-of-capital recommendation in this  
5 case. These recommendations reflect my considered professional judgment and are based upon a  
6 careful analysis of the economic and financial data reasonably relied upon by cost-of-capital  
7 witnesses in cases of this sort. In reaching my opinion, I have employed the analytical methods  
8 generally utilized for cost-of-capital analysis in the context of utility ratemaking. I am qualified  
9 as an expert in the area of cost of capital by reason of my education, training, experience,  
10 knowledge, and skill; and my detailed qualifications are attached to this report as an appendix.

11 In my report, I will intentionally differentiate between the market-determined COE and  
12 the allowed ROE because it is clear from my continuous and regular review of utility stock  
13 investment analyses that equity analysts use a COE, i.e. discount rate, to value utility stocks that  
14 is much lower than average ROEs allowed by state utility regulatory commissions.<sup>2</sup>

15 The three issues related to cost-of-capital are: (1) ROE; (2) capital structure; and (3) cost  
16 of debt. With respect to ROE, the Commission recently awarded an ROE of 9.8% to Spire  
17 Missouri in its rate cases. To the extent the Commission uses a similar capital structure, such as  
18 that recommended by the Company witness in this case, then it would be reasonable to use this  
19 same allowed ROE for purposes of developing rates for the Liberty Midstates' assets.

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<sup>2</sup> The cost of common equity is the return required by investors, determined by expert analysis of market data relating to a carefully-constructed group of proxy companies. The allowed ROE, on the other hand, is the value selected by the Commission for use in calculating a utility's forward-looking rates for implementation at the end of the rate case.

1           **C.     Analytical Parameters**

2           The determination of a fair rate of return is guided by principles of economic and  
3 financial theory and by certain minimum Constitutional standards. Investor-owned public  
4 utilities such as Liberty Midstates are private property that the state may not confiscate without  
5 appropriate compensation. The Constitution requires, therefore, that utility rates set by the  
6 government must allow a reasonable opportunity for the shareholders to earn a fair return on  
7 their investment. The United States Supreme Court has described the minimum characteristics  
8 of a Constitutionally-acceptable rate of return in two frequently-cited cases: In *Bluefield Water*  
9 *Works & Improvement Co. v. Public Service Commission of West Virginia*, 262 U.S. 679, 43  
10 *S.Ct. 675, 67 L.Ed. 1176* (1923) and *Federal Power Commission v. Hope Natural Gas Co.*, 320  
11 U.S. 591, 64 S.Ct. 281, 88 L.Ed. 333 (1943).

12           From these two decisions, Staff derives and applies the following principles to guide it in  
13 recommending a fair and reasonable ROR:

- 14           1.     The rates set by the Commission must provide a return consistent  
15           with returns realized from other investments of comparable risk;
- 16           2.     The rates set by the Commission must provide a return sufficient  
17           to assure confidence in the utility's financial integrity; and
- 18           3.     The rates set by the Commission must provide a return that  
19           allows the utility to attract capital.

20           Embodied in these three principles is the economic theory of the opportunity cost of investment.  
21           The opportunity cost of investment is the return that investors forego in order to invest in similar  
22           risk investment opportunities that vary depending on market and business conditions.

1           The methodologies of financial analysis have advanced greatly since the *Bluefield* and  
2 *Hope* decisions.<sup>3</sup> Additionally, today's utilities compete for capital in a global market rather  
3 than a local market. Nonetheless, the parameters defined in those cases are readily met using  
4 current methods and theory. The principle of the commensurate return is based on the concept of  
5 risk. Financial theory holds that the return an investor may expect is reflective of the degree of  
6 risk inherent in the investment, risk being a measure of the likelihood that an investment will not  
7 perform as expected by that investor. Any line of business carries with it its own peculiar risks  
8 and it follows, therefore, that the return Liberty Midstates' shareholders may expect is equal to  
9 that required for comparable-risk utility companies.

10           I have relied primarily on my analysis of a comparable group of companies to estimate  
11 the COE for Liberty Midstates, applying this comparable-company approach through the use of  
12 both the Discounted Cash Flow ("DCF") method and the Capital Asset Pricing Model  
13 ("CAPM"). Properly used and applied in appropriate circumstances, both the DCF and the  
14 CAPM can provide accurate estimates of a utility's COE. It is well-accepted economic theory  
15 that a company that earns its cost of capital will be able to attract capital and maintain its  
16 financial integrity; therefore, an *allowed* return on common equity based on the *cost* of common  
17 equity is consistent with the principles set forth in *Hope* and *Bluefield*. However, allowed ROEs  
18 have consistently been set higher than the COE due to a continued very low cost of capital  
19 environment. Consequently, my recommended allowed ROE is higher than my estimate of  
20 Liberty Midstates' COE.

21           I used the Commission's recently authorized ROE of 9.8% for Spire Missouri in Case  
22 Nos. GR-2017-02215 and GR-2017-0216 as a benchmark to determine a just and reasonable

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<sup>3</sup> Neither the Discounted Cash Flow ("DCF") nor the Capital Asset Pricing Model ("CAPM") methods were in use when those decisions were issued.

1 allowed ROE for Liberty Midstates.<sup>4</sup> I will provide the Commission an update on changes in the  
2 broader and utility-specific capital markets since it heard evidence in the Spire Missouri rate  
3 cases. In Staff's opinion, although utility stocks have experienced a significant contraction in the  
4 last couple of months, because utility valuation levels were at or near all-time highs before this  
5 contraction, these changes do not warrant a change to the baseline allowed ROE. However, if  
6 the Commission adopts LU Co.'s actual adjusted capital structure, then an approximate 20 basis  
7 point upward adjustment is warranted.

#### 8 **D. Current Economic and Capital Market Conditions**

9 Determining whether a cost of capital estimate is fair and reasonable requires a good  
10 understanding of the current economic and capital market conditions, with the former having a  
11 significant impact on the latter. With this in mind, I emphasize that an estimate of a utility's  
12 COE must pass the "common sense" test when considering the broader current economic and  
13 capital market conditions.

#### 14 **Economic Conditions**

15 Real Gross Domestic Product ("GDP") increased by 2.3% for the 2017 calendar year.<sup>5</sup>  
16 The quarterly year-over-year ("YoY") growth for 2017 breaks out as follows: 1.2% for the first  
17 quarter, 3.1% for the second quarter, 3.2% for the fourth quarter and 2.6% for the fourth quarter.<sup>6</sup>  
18 As of December 2017 the Federal Reserve Board Members and the Federal Reserve Bank  
19 Presidents projected real GDP would grow in the range of 2.2% to 2.6% in 2018; 1.9% to 2.3%  
20 in 2019; and 1.7% to 2.0% in 2020. This compares to the Fed's projected real GDP growth in

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<sup>4</sup> *In the Matter of Kansas City Power & Light Company*, Case No. ER-2016-0285 (*Report & Order*, issued May 3, 2017) at p. 22.

<sup>5</sup> <https://www.bea.gov/national/xls/gdpchg.xlsx>

<sup>6</sup> *Id.*



1 September 2017 (pre-tax reform) of 2.0% to 2.3% in 2018; 1.7% to 2.1% in 2019; and 1.6% to  
2 2.0% in 2020. The longer run projections for real GDP growth were between 1.8% and 1.9% as  
3 of December 2017, compared to 1.8% and 2.0% as of September 2017.<sup>7</sup>

4 In December 2017, the Federal Open Market Committee (“FOMC”) agreed to raise the  
5 benchmark rate a quarter point, which stands at 1.25% – 1.50%. Since December 2015, the Fed  
6 has increased the rate five times. The following was stated in the February 1, 2018 edition of  
7 the Wall Street Journal:

8 The Fed held its benchmark short-term interest rate steady in a range  
9 between 1.25% and 1.5% and offered nothing to dispel market  
10 expectations that it would deliver its next rate increase in March.

11 The policy statement released Wednesday signaled greater confidence in  
12 officials’ upbeat economic outlook. In December, Fed officials raised  
13 rates to their current range and penciled in three increases for 2018. The  
14 statement hinted that officials might favor more than three rate increases  
15 this year because it offered slightly more conviction that inflation would  
16 pick up in 2018.<sup>8</sup>

17 Although the FOMC did not raise the Fed Funds rate at its January 2018 meeting,  
18 10-Year Treasury rates increased by approximately 40 basis points in January. This recent  
19 reflation of US Treasury rates follows on the heels of consistent 10-Year Treasury yields of  
20 around 2.3% to 2.4% from the spring of 2017 through the end of 2017. The last time the 10-  
21 Year Treasury yield reached the recent higher levels was in early April 2014. The 30-year  
22 Treasury yield also increased in January 2018, trading at a yield-to-maturity (“YTM”) of  
23 approximately 3% at the beginning of February 2018. While the YTM on the 30-year Treasury  
24 is currently higher than it was during most of 2017, the 30-year Treasury traded at similar YTM  
25 levels at the end of 2016 and in early 2017. The pattern of expectations of a sustained increase in

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<sup>7</sup> <https://www.federalreserve.gov/monetarypolicy/files/fomcprojtabl20171213.pdf>

<sup>8</sup> Nick Timiraos, “As Yellen Departs, Fed Holds Steady,” *Wall Street Journal*, February 1, 2018, pp. A1-A2.

1 long-term rates, only to be followed by rates settling back into the 30+ year long-term trend of  
2 decline, has been fairly consistent in the last few years. Whether the recent increase in long-term  
3 yields will be sustained is a matter for the markets to decide based on unfolding market and  
4 economic conditions. However, due to the fact that there has been a narrowing in spreads  
5 between long-term yields and short-term yields implies the market is not entirely convinced  
6 long-term rates will remain at current levels. Schedule 4-3 attached shows that since 2010 there  
7 have been approximately four periods in which long-term rates rallied for a couple of months,  
8 only to return to their previous levels, or even lower.

### 9 **Capital Market Conditions**

#### 10 **Utility Debt Markets**

11 Utility debt yields have not increased nearly as much as 10-year US Treasury yields.  
12 Through the end of 2017, public utility bonds have traded at a YTM about 15 basis points  
13 higher than their all-time lows during the summer of 2016. Utility bond yields are generally  
14 lower than levels that existed at the end of 2016 and early 2017 when the Commission decided a  
15 9.5% allowed ROE was appropriate for Kansas City Power & Light Company in Case No.  
16 ER-2016-0285, but at about the same level as when the Commission determined an allowed  
17 ROE of 9.8% was appropriate for Spire Missouri Inc. in Case Nos. GR-2017-0215 and  
18 GR-2017-0216.

19 If one were to assume that the risk premium<sup>9</sup> required for investing in utility stocks rather  
20 than utility bonds was constant, then a change in utility debt yields would correspond to a one-  
21 for-one change in required returns on equity as well. Although it is unlikely that the change in  
22 utilities' COE will be perfectly correlated to changes in utility debt yields, it is widely recognized

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<sup>9</sup> Risk Premium in this context is the excess required return to invest in a company's equity rather than its debt.

1 | in the investment community that regulated utility stocks are a close alternative to bond  
2 | investments and, therefore, that they are highly correlated over time.

3 |         The average utility bond yield based on the Moody's public utility bond index for  
4 | November 2017 through January 2018 was 3.88%. The average for December 2016 through  
5 | February 2017, the period consistent with the "reflation" trade, was 4.29%. The average for the  
6 | March 2017 through September 2017 period was 4.09%. As compared to 2014, when average  
7 | allowed ROEs for gas utilities were 9.6%, utility bond yields are currently around 35-45 basis  
8 | points lower (*see* Schedules 4-1 and 4-3).

9 |         For the most recent three months, the average spread between 30-year T-bonds (2.82%)  
10 | and average utility bond yields (3.88%) was 106 basis points. For the three months through  
11 | January 2017 (the general period for the data analyzed in the recent KCPL rate case), the average  
12 | spread between the 30-year T-bonds (3.00%) and average utility bond yields (4.28%) was  
13 | 128 basis points. The decrease in the spread can be attributed to a larger decline in utility bond  
14 | yields as compared to 30-year T-bond yields (*see* Schedules 4-3 and 4-4).

15 |         In summary, while US Treasury yields increased during January 2018, utility debt  
16 | markets imply there has not been much of a change in the utility capital costs in recent months.

### 17 |                   **Utility Equity Markets**

18 |         Traditionally, over long-term market periods, the total returns on the Standard & Poor's  
19 | ("S&P") 500 (a proxy for the U.S. capital markets) are expected to be greater than total returns  
20 | on utility stocks because the S&P 500 is expected to grow at a higher rate than utilities, and  
21 | investors in the S&P 500 incur greater risk than do investors in utility stocks. This expectation is  
22 | supported by a common portfolio statistical measure referred to as the "beta" of the stock which  
23 | measures the covariance of a portfolio or asset as compared to the variance of the market as a

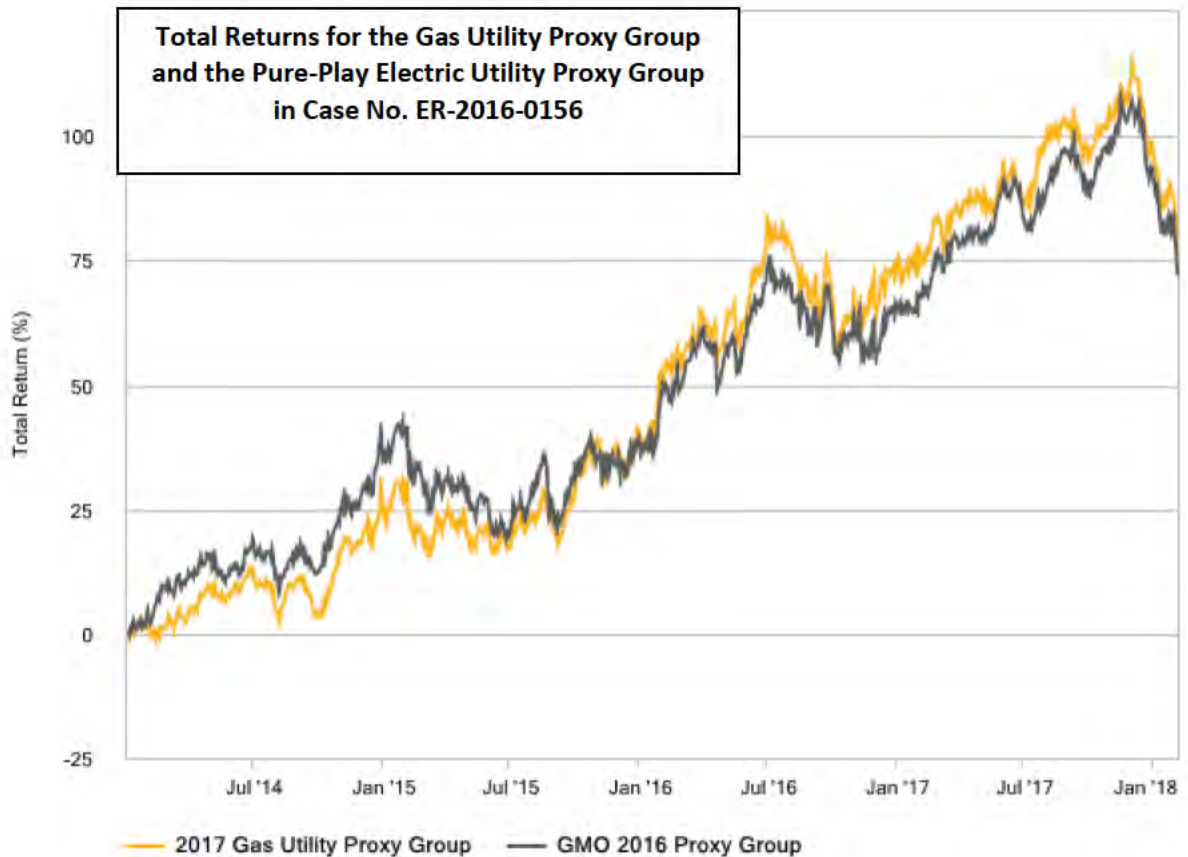
1 whole. Betas for regulated utility portfolios have consistently measured in the 0.60 to 0.80 range  
2 over long periods of time, with most regulated utilities typically having betas of around 0.70.  
3 This measurement typically implies that utility stocks should lag the S&P 500 in both gains and  
4 losses over long holding periods. Until recently, utility stocks significantly outperformed the  
5 S&P 500, which was largely attributed at that time to the slow growth, low long-term interest  
6 rate environment.

7 For the period from January 1, 2014, through February 5, 2018, the total returns on the  
8 S&P 500 and the S&P Utilities were 64.06% and 53.91%, respectively. For the period,  
9 January 1, 2014, through December 31, 2017, the total returns on the S&P 500 and the S&P  
10 Utilities were 58.60% and 62.50%. Consequently, the broader markets significantly  
11 outperformed the utility markets during January 2018. However, utility markets have still done  
12 fairly well since 2014, when the Commission first decided a 9.5% allowed ROE was appropriate  
13 for Missouri's large electric utilities. The 53.91% total return converts to a compound annual  
14 return of approximately 11.10%. Of course, because the gas and electric sectors of the utility  
15 industry have both risk and growth differences, it is important to compare and contrast the  
16 differences in capital market performance and metrics for these two subsectors of the utility  
17 industry. For this comparison, I chose to use the pure-play proxy group Staff used in the GMO  
18 rate case, Case No. ER-2016-0156, (pure-play companies are considered to be confined almost  
19 entirely to one business segment)<sup>10</sup> and the current gas proxy group in this rate case. For the  
20 period January 1, 2014 through February 5, 2018, the gas utility proxy group had a total return of  
21 78.13% and the electric utility proxy group had a total return of 75.15%. This translates into a

---

<sup>10</sup> See pp. 31-32 of Staff's *Cost of Service Report* in Case No. ER-2016-0156. This proxy group consisted of the following companies: Alliant Energy, Ameren Corporation, CMS Energy Corporation, Northwestern Corporation, Pinnacle West Capital, PNM Resources Inc., Portland General Electric Company, and Xcel Energy.

1 compound annual total return of 15.15% for the gas proxy group and 14.67% for the electric  
2 proxy group. The compound annual return for these same proxy groups was 21.45% and  
3 20.42%, respectively, through August 25, 2017, which was the period Staff reported on in the  
4 Spire Missouri rate cases. A graphical illustration of the total returns for the utility proxy groups  
5 follows.



7  
8 Source: S&P Global Market Intelligence

9 As can be seen in the above graph, the total returns for the gas and electric proxy groups  
10 peaked at approximately 110% at the end of November 2017. Both proxy groups' stock prices  
11 have contracted significantly over the last couple of months. The following graph shows the  
12 significant underperformance of utility stocks compared to the S&P 500 over these last couple of  
13 months:

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2

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Source: S&P Global Market Intelligence

4

While the contraction of utility stocks during the last couple of months is unquestionably due to an increase in utility cost of equity, it was also widely recognized that utility stocks were trading at all-time highs, meaning that the costs of equity to utilities were at all-time lows. Staff has repeatedly provided corroborating information from utility stock analysts and financial advisors that supported Staff's position that the cost of equity is in the 6% to 7% range. Utility equity analysts have continuously observed the significant spread between allowed ROEs and the cost of equity. While utility equity analysts certainly do not expect commissions to reduce allowed ROEs to a point where they would be at parity with the COE, they do expect the spread to eventually compress either due to an increase in the COE, a reduction in allowed ROEs, or a combination of both. If utilities' costs of equity should gravitate back to levels experienced

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1 during higher interest rate periods and commissions hold allowed ROEs steady, then this  
2 compression will occur naturally due to changes in market costs caused by macro factors.

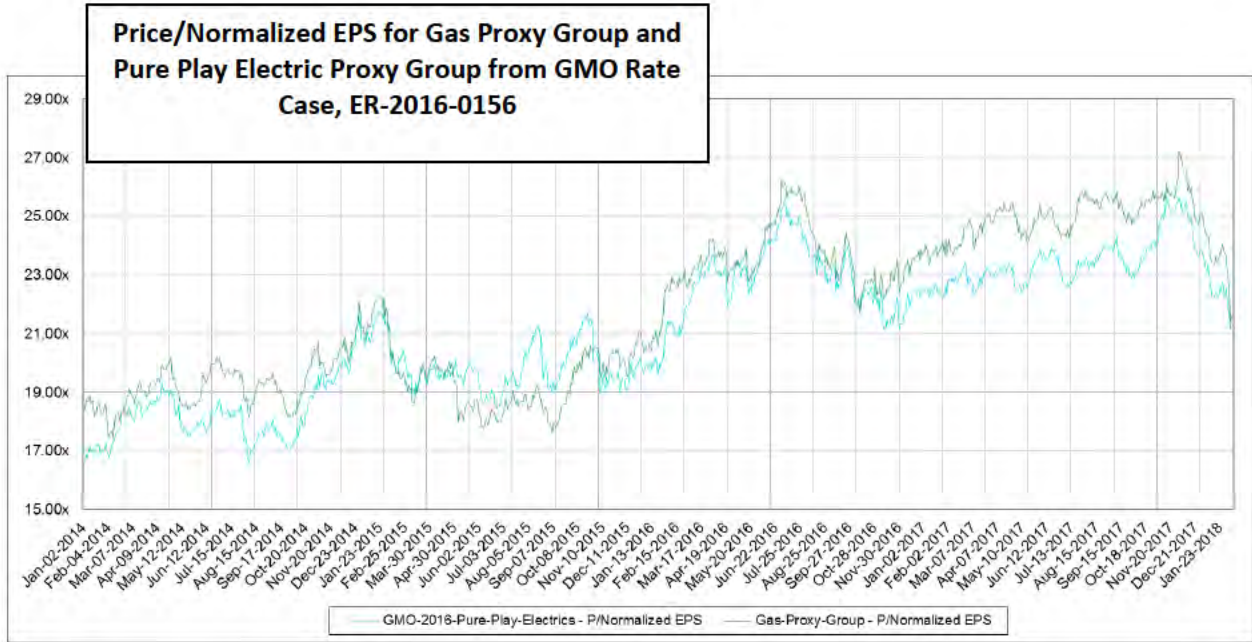
3         However, even with the recent contraction in utility stock prices, it is still important to  
4 understand the historical relationship of utility stocks as compared to broader markets during  
5 certain interest rate cycles. Goldman Sachs' analysis consistently shows that utilities typically  
6 trade at a premium to the market when U.S. 10-year treasury yields trade below the 3% level and  
7 trade at a discount to the market when U.S. 10-year treasury yields trade above 3%. Although  
8 the 10-year Treasury yield has increased significantly since the end of the year, recently trading  
9 at a YTM of around 2.9%, it is still below 3%, which is still low by historical standards. As Staff  
10 discussed earlier, the 10-Year Treasury traded at this level in 2014 when the Commission  
11 decided allowed ROEs of approximately 9.5% were fair and reasonable for its major electric  
12 utility companies. The Commission decided that a 10% allowed ROE was fair and reasonable  
13 for Liberty Midstates before it made its decisions for Ameren Missouri and Kansas City Power  
14 & Light Company.

15         For these reasons, it would be insightful to observe the price-to-earnings ratios for the gas  
16 and electric utilities from January 1, 2014 through the current period. Staff relied on its access to  
17 S&P Global Capital IQ for the following chart:

18  
19  
20  
21  
22 *continued on next page*



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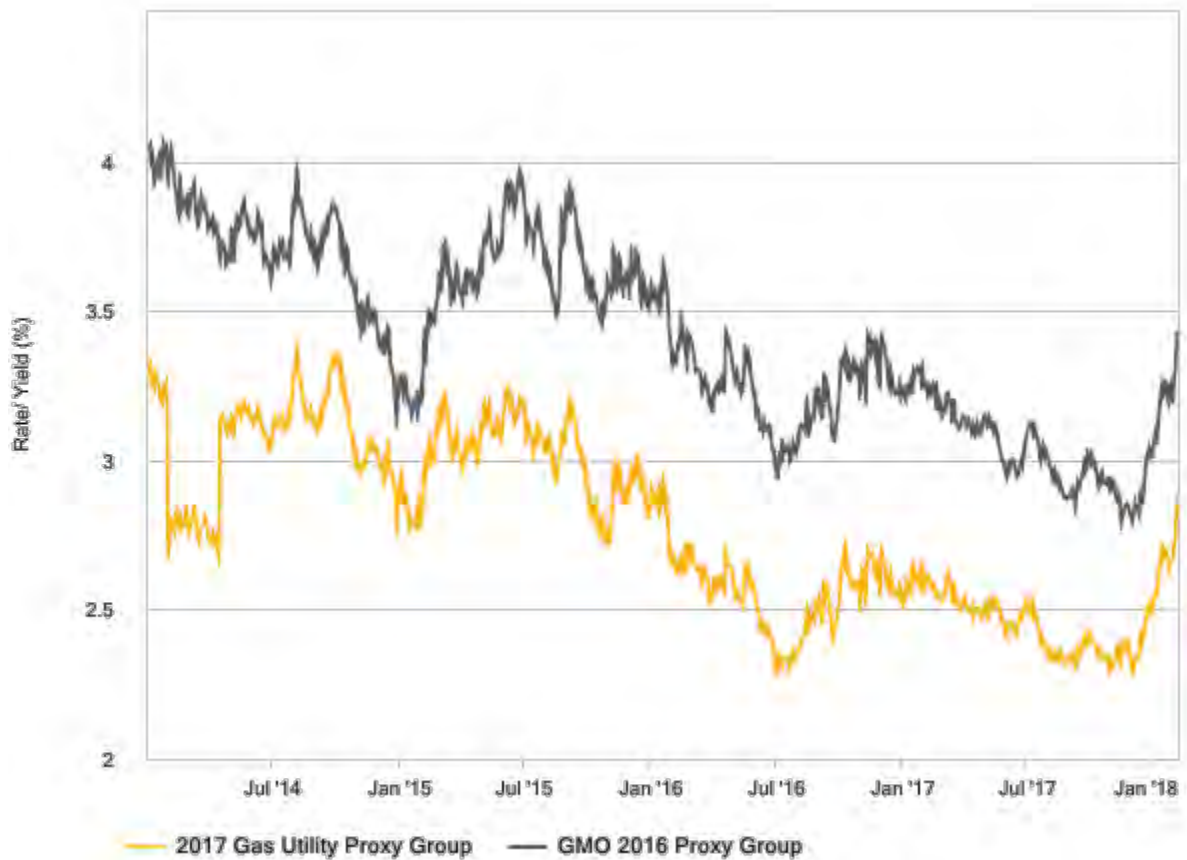
As can be seen in the above graph, even with the recent contraction in stock prices for both the gas and electric utility proxy groups, they are still trading at higher p/e ratios than they were for much of 2014. This information certainly implies that the Commission does not need to allow an ROE any higher than that which it authorized Spire Missouri in its recent rate cases.

Another useful metric to observe over this time period to help to determine a fair and reasonable allowed ROE in this case is that of the proxy groups' dividend yields, as shown in the following graph:

*continued on next page*



1



2

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Source: S&P Global Market Intelligence

4

The utility proxy groups' dividend yields move inversely to that of their p/e ratios, which is logical considering the fact that the price of the stock is the denominator of the dividend yield ratio. Assuming the expected growth rate of the proxy groups' dividends has not changed much since 2014, then simply taking the difference in the dividend yields from one period compared to another will give you at least a starting point as to the change in the cost of equity over periods. Staff is not aware of any structural changes in both the gas and electric utility industries that would cause a significant change in long-term growth rates. Perhaps the most significant changes of late may be due to optimism about a boost to economic growth from Federal Tax Reform. However, this is not showing up in equity analysts projected CAGR in EPS for

12

1 regulated utilities. The largest impact on investors' expected rates of return on regulated utility  
2 stocks are the uncertainty about changes in interest rates.

3 In summary, although there has been some recent tightening in utility capital markets,  
4 Staff does not believe this should cause the Commission to change its baseline awarded ROEs  
5 from recent levels unless company-specific factors warrant such.

6 **E. Operations of Algonquin Power & Utilities Corporation, Liberty Utilities**  
7 **Company and Liberty Utilities (Midstates Natural Gas) Corporation**

8 Although Liberty Midstates is the petitioner in this rate case, Liberty Midstates does not  
9 operate as a stand-alone company. Liberty Midstates is managed by Liberty Utilities Services  
10 Corporation employees. Liberty Midstates does not issue debt directly to third-parties. Most of  
11 the independent third-party corporate debt financing occurs at the LUCo level. LUCo issues  
12 corporate debt through a financing subsidiary, Liberty Utilities Finance GP1 ("LUF"), but LUCo  
13 guarantees this debt. APUC is the ultimate holding company for LUCo. APUC also owns  
14 Liberty Power Company (formerly Algonquin Power Company). The following excerpts from  
15 APUC's September 30, 2017, Quarterly Report provide APUC's direct explanations of its  
16 business segments:

17 APUC's operations are organized across two primary North American  
18 business units consisting of: the Liberty Power Group which owns and  
19 operates a diversified portfolio of non-regulated renewable and thermal  
20 electric generation assets; and the Liberty Utilities Group which owns and  
21 operates a portfolio of regulated electric, natural gas, water distribution  
22 and wastewater collection utility systems, and transmission operations.

23 **Liberty Power Group**

24 The Liberty Power Group generates and sells electrical energy produced  
25 by its diverse portfolio of non-regulated renewable power generation and  
26 clean power generation facilities located across North America. The  
27 Liberty Power Group seeks to deliver continuing growth through  
28 development of new greenfield power generation projects and accretive  
29 acquisitions of additional electrical energy generation facilities.

1 The Liberty Power Group owns or has interests in hydroelectric, wind,  
2 solar, and thermal facilities with a combined generating capacity of  
3 approximately 120 MW, 1,050 MW, 40 MWac, and 335 MW,  
4 respectively. Approximately 88% of the electrical output from the  
5 hydroelectric, wind, and solar generating facilities is sold pursuant to long  
6 term contractual arrangements which have a production-weighted average  
7 remaining contract life of 16 years.

#### 8 **Liberty Utilities Group**

9 The Liberty Utilities Group operates a diversified portfolio of regulated  
10 utility systems throughout the United States serving approximately  
11 758,000 customers. Liberty Utilities provides safe, high quality, and  
12 reliable services to its customers and delivers stable and predictable  
13 earnings to APUC. In addition to encouraging and supporting organic  
14 growth within its service territories, Liberty Utilities delivers continued  
15 growth in earnings through accretive acquisition of additional utility  
16 systems.

17 The Liberty Utilities Group's regulated electrical distribution utility  
18 systems and related generation assets are located in the States of  
19 California, New Hampshire, Missouri, Kansas, Oklahoma, and Arkansas.  
20 The electric utility systems in total serve approximately 264,000 electric  
21 connections and operate a fleet of generation assets with a net capacity of  
22 1,424 MW.

23 The Liberty Utilities Group's regulated natural gas distribution utility  
24 systems are located in the States of Georgia, Illinois, Iowa, Massachusetts,  
25 New Hampshire, and Missouri serving approximately 335,000 natural gas  
26 connections.

27 The Liberty Utilities Group's regulated water distribution and wastewater  
28 collection utility systems are located in the States of Arizona, Arkansas,  
29 California, Illinois, Missouri, and Texas which together serve  
30 approximately 159,000 connections.

31 APUC announced on November 1, 2017, its execution of a joint venture in conjunction  
32 with its acquisition of a 25% equity interest in Atlantica Yield PLC. APUC's September 30,  
33 2017, Quarterly Report indicated the following details about the transaction and joint venture:

34 On November 1, 2017, APUC entered into an agreement to create a joint  
35 venture ("AAGES") with Seville, Spain-based Abengoa, S.A (MCE:  
36 ABG) ("Abengoa") to identify, develop, and construct clean energy and  
37 water infrastructure assets with a global focus. Concurrently with the  
38 creation of the AAGES joint venture, APUC entered into a definitive  
39 agreement to purchase from Abengoa a 25% equity interest in Atlantica  
40 Yield plc ("Atlantica") for a total purchase price of approximately U.S.

1           \$608 million, based on a price of U.S. \$24.25 per ordinary share of  
2           Atlantica, plus a contingent payment of up to U.S. \$0.60 per-share payable  
3           two years after closing, subject to certain conditions. The transaction is  
4           expected to close in the first quarter of 2018, subject to regulatory  
5           approvals and other closing conditions. No shareholder approvals are  
6           required.

7           APUC's September 30, 2017, Quarterly Report does not provide many details about its  
8           Liberty Midstates operations. This is not unique to Liberty Midstates because APUC owns  
9           numerous smaller regulated utility systems throughout the United States through its LUCo  
10          subsidiary. LUCo's acquisition of The Empire District Electric Company on January 1, 2017,  
11          approximately doubled the amount of regulated utility assets LUCo owns in the United States.  
12          Although there is very little information about Liberty Midstates in APUC's financial reports,  
13          Staff provided a description of Liberty Midstates in the Cost of Service report. Therefore, I will  
14          only discuss Liberty Midstates as it relates APUC's and LUCo's corporate financing strategy of  
15          its United States' regulated utility assets. This information will be useful for purposes of  
16          determining the appropriate capital structure for purposes of setting Liberty Midstates' allowed  
17          ROR.

18          APUC has a large and complex corporate structure, which it provided in response to Staff  
19          Data Request No. 2 (attached as Confidential Schedule 14). A brief review of this Schedule  
20          provides an appreciation for the numerous companies ultimately owned by APUC. While it is  
21          somewhat mind-boggling trying to digest this corporate structure, for purposes of evaluating  
22          APUC's capitalization and financing strategy, Staff will concentrate on the issues that are most  
23          relevant to setting a fair and reasonable ROR for Liberty Midstates using the most relevant  
24          capital structure. Staff's later discussion about credit rating agencies views of the financing  
25          strategies should also assist the Commission with evaluating the most relevant capital structure.

1 A further complicating factor to APUC's corporate and financing strategy is that both  
2 APUC's and Liberty Power's debt and preferred securities are issued in Canadian dollars and  
3 some of the costs of these securities are based on spreads over Canadian securities. That being  
4 said, I'll explain the various levels at which APUC and its subsidiaries raise debt capital. APUC  
5 is the only entity that issues equity to individual investors. APUC wholly-owns, either directly  
6 or indirectly, the equity of all of the down-stream subsidiaries.

7 APUC, LUCo and Liberty Power have their own credit facilities. Liberty Power issues  
8 its own debt directly, whereas LUCo receives its debt financing from the financing subsidiary  
9 LUF, which issues the debt directly to investors. LUCo guarantees all of the debt issued by  
10 LUF, which includes \$395 million of debt that has been loaned to intermediate holding  
11 companies between LUCo and APUC for purposes of investing in LUCo's assets. Many of  
12 LUCo's debt issuances have been issued for purposes of funding its acquisitions of regulated  
13 utility companies in the United States. LUCo's acquisitions have included both asset  
14 acquisitions and company acquisitions. LUCo's acquisition of the Liberty Midstates system was  
15 an asset acquisition. In most asset acquisition transactions, no previously issued debt is assumed  
16 with the assets, which was the case for Liberty Midstates acquisition. LUCo assigned Liberty  
17 Midstates debt through affiliate promissory notes when it completed the acquisition, but it has  
18 not assigned Liberty Midstates any additional debt since it was acquired. In transactions that  
19 involve LUCo's acquisition of companies, these transactions often include the assumption of  
20 debt previously issued by the company or companies. For example, when LUCo acquired  
21 Empire, it assumed approximately \$850 million of Empire's debt.

22 Regardless of whether LUCo acquired the regulated systems through an asset or entity  
23 transaction, APUC has indicated in investor presentations that it intends to primarily issue debt

1 through LUF on a going-forward basis for purposes of financing its US-based regulated utilities.  
2 Therefore, in Staff’s opinion, the Commission should not consider the capital structure of any  
3 entity below LUCo for purposes of setting Liberty Midstates’ allowed ROR. However, as Staff  
4 will explain in the capital structure subsection, it is important to consider entities between LUCo  
5 and APUC as well, which are shown on page 1 of Confidential Schedule 14.

6 **F. APUC’s, LUCo’s and Midstates Credit Ratings**

7 **Credit Ratings**

8 Liberty Midstates does not independently issue debt to investors. Therefore, it does not  
9 have a credit rating. APUC is rated by both S&P and DBRS—a Canadian-based rating agency.  
10 LUCo is indirectly rated by S&P and DBRS via its financing subsidiary, LUF. LUF is assigned  
11 the credit rating because it directly issues the debt on behalf of LUCo, but the rating is based on  
12 S&P’s and DBRS’ assessment of LUCo’s credit profile because LUCo guarantees all of the debt  
13 issued by LUF.

14 S&P rates APUC’s family of companies, which includes Liberty Power, based on  
15 APUC’s consolidated credit profile. Consistent with this approach, all of APUC’s companies’  
16 corporate credit ratings are the same, which is currently a ‘BBB’ rating. S&P’s ratings on APUC  
17 are based on its assignment of a “strong” business risk profile and a “significant” financial risk  
18 profile. For comparison, most of Missouri’s other major pure-play regulated utility companies  
19 are assigned a business risk profile of “excellent,” which allows companies to issue more  
20 leverage and still have an equivalent credit rating. It is also common for S&P to at least provide  
21 its assessment of a “Stand Alone Credit Profile” (“SACP”) for subsidiaries of holding companies  
22 if these subsidiaries issue debt directly to third-party investors. Although S&P does not rate any  
23 of Missouri’s utility companies based on the SACP, it typically provides this information so

1 users are aware of the potential rating absent its affiliation with the holding company.  
2 Unfortunately, S&P does not assign a SACP for LUCo, but being that LUCo's operations are  
3 limited to regulated utilities throughout the United States, it is likely that the business risk profile  
4 would be similar to other regulated utilities, which is "excellent."

5 The following is an excerpt from a recent S&P report on APUC to provide the  
6 Commission with S&P's direct explanation of how they assess APUC's credit standing:

7 **Business Risk: Strong**

8 APUC's strong consolidated business risk profile reflects S&P Global  
9 Ratings' opinion on the consolidated credit profiles of its two subsidiaries,  
10 Ontario-based independent power generator Algonquin Power Co.  
11 (APCO) and U.S.-based regulated utility Liberty Utilities Co. We project  
12 that Empire will contribute as much as 45% of APUC's total EBITDA and  
13 the regulated operations will contribute approximately 70% of total  
14 EBITDA. As a result, the acquisition leads to an improved assessment of  
15 industry risk to low from intermediate, without any impact to APUC's  
16 existing strong business risk profile.

17 The strong business risk profile reflects the regulatory diversity through  
18 the company's holdings at Liberty; and the operating diversity through the  
19 water, gas, and electricity utility companies. The business risk profile also  
20 accounts for APUC's non-utility operations, which we view as having  
21 higher business risk than the regulated utility operations, although they are  
22 under long-term contracts. Long-term power purchase agreements support  
23 85%-90% of the utility's EBITDA with a weighted average contract  
24 maturity of approximately 15 years, which bolsters the company's strong  
25 competitive position because of the inherent customer base stability.

26 Further supporting the strong business risk profile is a large and diverse  
27 customer base across U.S. and Canada that, after acquisition, will be about  
28 0.8 million customers, the majority of being residential and small  
29 commercial customers. In our view, this customer base is less volatile to  
30 economic changes and provides revenue and cash flow stability...

31 **Group Influence**

32 We consider both Algonquin Power Co. and Liberty to be core, and our  
33 ratings on them are equivalent to the 'bbb' group credit profile.<sup>11</sup>

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<sup>11</sup> Vinod Makkar and Stephen R. Golz, "Summary: Algonquin Power & Utilities Corp.," *S&P Global Ratings-RatingsDirect*, December 7, 2016.

1           Although S&P does not provide a SACP for LUCo, if S&P did assign LUCo an  
2 “excellent” BRP, then assuming LUCo had the same amount of financial risk as the APUC  
3 consolidated level, then it could have a rating of an ‘A-.’

4           DBRS, which the Commission isn’t familiar with other than through previous rate cases  
5 involving LUCo, such as Liberty Midstates last rate case in 2014, approaches the ratings it  
6 assigns to APUC and LUCo much the same way as Moody’s. DBRS does give consideration to  
7 LUCo’s stand-alone business risk and financial risk when it assigns LUCo’s financing  
8 subsidiary, LUF, a credit rating of ‘BBB (high)’.<sup>12,13</sup>

9           The following is an excerpt from the beginning of DBRS’ ratings report on LUF in order  
10 to provide the Commission with DBRS’ direct explanation of how it views LUF’s credit rating:

11           DBRS Limited (DBRS) confirmed the Issuer Rating and the rating of the  
12 Senior Notes of Liberty Utilities Finance GP1 (LUF or the Issuer). All the  
13 debt issued by LUF is unconditionally guaranteed by its related party,  
14 Liberty Utilities Co. (LUCo, the Company or the Guarantor). The Issuer  
15 and the Guarantor are wholly owned by Algonquin Power & Utilities  
16 Corp. (APUC). The proceeds from the debt issued by LUF to the public  
17 (Series A, B, C, D and E Senior Notes; collectively, the Senior Notes) are  
18 used to invest in the senior unsecured notes (related-party Notes) issued by  
19 LUCo. The Senior Notes and the related-party Notes contain the same  
20 terms and conditions.

21           The confirmations reflect (1) good progress integrating Empire into  
22 LUCo’s regulated utility system; (2) solid financial metrics in 9 months  
23 ending September 2017 (9M 2017), albeit weaker than 2016; and (3)  
24 reasonable rate case outcomes in 2017. The ratings incorporate the  
25 structural subordination of the Senior Notes to the debt at Empire.  
26 However, the structural subordination is significantly mitigated by LUCo  
27 owning other regulated assets that accounted for over 50% of LUCo’s  
28 2017 EBITDA (estimate) that have minimal debt. Following the Empire  
29 acquisition, LUCo’s business risk profile improves significantly reflecting  
30 an increase in size, regulatory and operational diversification, particularly  
31 a significant increase in regulated electricity distribution assets, which

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<sup>12</sup> Eric Eng and Adam Provencher, “Ratings Report – Liberty Utilities Finance GP1,” *DBRS*, January 29, 2018.

<sup>13</sup> A ‘BBB (high)’ DBRS credit rating is equivalent to a Moody’s ‘Baa1’ credit rating and an S&P ‘BBB+’ credit rating.



1 accounted for over 60% of EBITDA in 2017 (25% in 2016). The customer  
2 base increases to approximately 758,000 (September 2017) from 565,000  
3 at the end of 2016.

4 The confirmations reflect the Company's solid credit ratios for 9M 2017. Due to a  
5 substantial amount of debt issued for the acquisition and the assumption of  
6 Empire's debt, the consolidated cash flow-to-debt and the EBIT-interest coverage  
7 ratios declined notably in 9M 2017 from the 2016 level but remained strong for  
8 the current ratings. The debt-to-capital ratio, excluding goodwill, increased  
9 significantly from the 2016 level, but remained in the BBB rating category. A  
10 positive rating action could be taken if the Company maintains the current cash  
11 flow and interest coverage ratios and lowers its adjusted consolidated debt-to-  
12 capital ratio to below 65% (adjusted for goodwill), as well as decreasing structural  
13 subordination. A negative rating action could be taken should the Company  
14 increase structural subordination and adjusted consolidated leverage to above  
15 75% (adjusted for goodwill) on a sustained basis.<sup>14</sup>

16 A couple of points in the DBRS report are particularly useful for the Commission to  
17 consider when determining the most relevant capital structure for purposes of setting Liberty  
18 Midstates' allowed ROR. First, DBRS discusses two separate capitalization ratios as it relates to  
19 LUCo as of September 30, 2017, both an adjusted and an unadjusted debt/capital ratio. In both  
20 instances, DBRS includes the debt LUCo guarantees that has been loaned to intermediate  
21 holding companies between APUC and LUCo. Staff recommends the Commission include this  
22 debt in Liberty Midstates ratemaking capital structure because this debt capitalizes LUCo's  
23 assets. DBRS' adjusted debt/capital ratio of 65% debt excludes the goodwill asset from the  
24 equity LUCo assigns to its balance sheet. This provides the rating agency with insight as to the  
25 amount of leverage as a percentage of tangible assets which the company expects to be able to  
26 earn a return. While Staff does not recommend using this more leveraged capital structure to set  
27 Liberty Midstates' allowed ROR, this information shows that this metric is of concern to debt  
28 investors. It is clear that LUCo is targeting a more leveraged capital structure consistent with a

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<sup>14</sup> Eric Eng and Adam Provencher, "Ratings Report – Liberty Utilities Finance GP1," DBRS, January 29, 2018.

1 'BBB' credit rating. Staff's capital structure recommendation is consistent with this corporate  
2 capitalization strategy.

3 **G. Cost of Capital**

4 In order to arrive at Staff's recommended ROR, Staff specifically examined (1) an  
5 appropriate ratemaking capital structure; (2) the Company's embedded cost of debt; and  
6 (3) whether current circumstances, both industry-wide and company-specific, justify a different  
7 allowed ROE for Liberty Midstates than Spire Missouri.

8 **Capital Structure**

9 Due to the complexity of APUC's corporate structure and financial management, the  
10 capital structure issue in this case is not straightforward. Staff has already explained the various  
11 different companies and operations owned by APUC. Although APUC is the only truly  
12 investable capital structure, it is not a pure-play regulated utility. Although APUC's non-  
13 regulated operations are still limited to independent generation projects owned by Liberty Power  
14 Company, these operations are still considered to be higher risk than traditional regulated  
15 utilities. Consequently, one would expect that APUC should typically have a less leveraged  
16 consolidated capital structure than LUCo, at least on average, over a period of time.

17 Because the capital structure is not straightforward in this case, Staff considered and  
18 examined several approaches before making its recommendation in this case. Staff analyzed the  
19 following approaches in order to arrive at its recommendation: (i) LUCo's per books capital  
20 structure as of September 30, 2017, (ii) LUCo's adjusted per books capital structure to account  
21 for debt at intermediate holding companies (which is also guaranteed by LUCo), (iii) APUC's  
22 per books consolidated capital structure as of September 30, 2017, (iv) a capital structure based  
23 on LUCo's targeted equity ratio, (v) Liberty Midstates internal capital structure and (vi) a

1 hypothetical capital structure based on Staff's proxy group. Staff will explain each option below,  
2 but because of the variability of APUC's and LUCo's actual capital structure in the last few  
3 months and also APUC's commitment to rating agencies to issue common equity to offset its  
4 business risk of its non-regulated operations, Staff recommends using LUCo's adjusted actual  
5 capital structure because this reflects the financial risk APUC has determined is reasonable for  
6 purposes of financing its regulated utility assets in the United States.

7 **LUCo's per books capital structure:**

8 Staff decided to use September 30, 2017 information rather than June 30, 2017  
9 information because it is more likely to be similar to the capital structure as of the agreed-to  
10 updated period of December 31, 2017 when that information becomes available. LUCo's per  
11 books capital structure as of September 30, 2017 consisted of 48.93% common equity, 48.21%  
12 long-term debt, and 2.86% short-term debt. If short-term debt is excluded, the common equity  
13 and long-term debt ratio was 50.37% and 49.63%, respectively. This compares to LUCo's per  
14 books capital structure of 45.89% common equity and 54.11% long-term debt as of September  
15 30, 2013, which was Staff's recommendation in Case No. GR-2014-0152, and was ultimately  
16 adopted by the Commission. As of September 30, 2013, there was no debt held in entities  
17 between LUCo and APUC for purposes of investment in LUCo and LUCo did not guarantee any  
18 debt held at any entities above it.

19 **LUCo's adjusted per books capital structure:**

20 Staff's examination of LUCo's notes to financial statements, rating agency reports and  
21 data request responses revealed that LUCo's per books balance sheet as of September 30, 2017,  
22 understates the amount of leverage used to support LUCo's investments.

1           On January 4, 2016, LUCo issued \$235 million of debt through a term credit facility with  
2 two U.S. banks. This debt was transferred to Liberty Utilities (America) Holdco Inc. (“America  
3 Holdco”) and was reclassified as an equity infusion into LUCo with LUCo still guaranteeing this  
4 debt. As of September 30, 2017, \$135 million remained outstanding on this term facility.  
5 Consequently, Staff reduced LUCo’s equity balance by the \$135 million outstanding and  
6 increased the debt balance by the same amount.

7           On March 24, 2017, LUCo’s financing subsidiary, Liberty Utilities Finance GP1  
8 (“LUF”), issued \$750 million of long-term debt. The proceeds from this debt issuance were used  
9 to provide affiliate loans to LUCo and America Holdco with LUCo guaranteeing all of the debt.  
10 LUCo only recorded \$650 million of this debt on its books since the other \$100 million was  
11 loaned to American Holdco to reduce the outstanding balance on the term credit facility to  
12 \$135 million from \$235 million. The full amount of the \$750 million of debt issued on  
13 March 24, 2017 should be reflected in LUCo’s capital structure.

14           On April 30, 2015 and July 15, 2015, LUF issued \$90 million of debt and \$70 million of  
15 debt, respectively, but this debt was not loaned directly to LUCo, even though LUCo still  
16 guarantees this debt. Apparently LUF loaned this debt to an intermediate holding company  
17 between APUC and LUCo and then this debt was infused as equity into LUCo.

18           When Staff accepted LUCo’s unadjusted capital structure in the 2014 rate case, other  
19 than a revolving credit facility at the APUC level, there was no other holding company debt or  
20 intermediate holding company debt. APUC’s financing strategy for LUCo has changed since the  
21 2014 rate case, which is why it is no longer appropriate to accept LUCo’s unadjusted per books  
22 capital structure as being representative of how LUCo’s regulated utilities are actually

1 | capitalized. DBRS also recognizes this debt in evaluating LUF's credit quality, which is based  
2 | on its assessment of LUCo's financial risk.

3 |       After making the aforementioned adjustments to LUCo's capital structure, LUCo's  
4 | September 30, 2017 was as follows: 39.25% common equity, 57.83% long-term debt and 2.92%  
5 | short-term debt. If short-term debt is removed from the capital structure then the common equity  
6 | ratio would be 40.43% with the remaining 59.57% being that of long-term debt.

7 |       **APUC's per books capital structure:**

8 |       APUC's capital structure is quite complex due to APUC's diverse operations, which  
9 | includes its LUCo regulated electric, gas and water utility operations in the United States; its  
10 | non-regulated independent generating assets both in Canada and the United States, which are  
11 | owned by Liberty Power Company ("Liberty Power"), and as of November 2017, its US\$608  
12 | million/25% equity interest in Atlantica Yield PLC ("Atlantica"), which has power generating  
13 | assets in South America, Africa and Europe. APUC intends to become active in the pursuit of  
14 | additional generating investment opportunities throughout the world through its concurrent  
15 | November 2017 executed joint-venture agreement (AAGES) with Abengoa S.A., which has a  
16 | 41% interest in Atlantica. On November 10, 2017 APUC issued C\$576 million (approximately  
17 | US\$461.5 million) in common stock to partially fund the acquisition of the Atlantica investment.

18 |       APUC, LUCo and Liberty Power have their own credit facilities. LUCo and Liberty  
19 | Power issue their own long-term debt. APUC has typically had a limited amount of holding  
20 | company debt with the exception of some draws on its credit facilities. As of September 30,  
21 | 2017, approximately 14% of APUC's long-term capital was preferred stock and non-controlling  
22 | minority interests. APUC's preferred stock and credit facilities are denominated in Canadian  
23 | dollars; Liberty Power's credit facility and debt are denominated in Canadian dollars; LUCo's

1 credit facility and debt are denominated in US dollars. Although Canadian and US fixed income  
2 markets are tightly correlated in terms of changes in interest rates, there can be differences in the  
3 level of interest rates. For example, over the last three months, 10-year Canadian government  
4 notes have traded at an average yield that is 43 basis points lower than 10-year US Treasury  
5 notes. Consequently, although Staff thinks it is reasonable to consider the amount of leverage  
6 included in APUC's capital structure to determine the reasonableness of an authorized equity  
7 ratio for Liberty Midstates since it is owned by APUC through LUCo, Staff does not recommend  
8 adopting APUC's specific capital structure and associated capital costs for purposes of setting  
9 the allowed ROR for Liberty Midstates' Missouri assets.

10 Although Staff does not recommend the adoption of APUC's capital structure and capital  
11 costs for purposes of setting Liberty Midstates ROR, it's still useful to compare its capital  
12 structure to LUCo's as of September 30, 2017. Schedule 6-1 shows APUC's capital structure.  
13 If preferred stock is netted out of equity, then APUC had 41.74% common equity (includes  
14 non-controlling tax equity interests), 2.89% preferred stock, 48.69% long-term debt and 6.68%  
15 short-term debt.

16 In an investor presentation APUC made to investors on November 16, 2017, APUC  
17 provided a pro forma estimate of the impact of APUC's common equity issuance on November  
18 10, 2017, on APUC's capital structure. According to these pro forma adjustments, APUC's  
19 September 30, 2017 capital structure would have had 49.1% common equity, 48.2% long-term  
20 debt and 2.7% preferred stock.

21 **LUCo's target capital structure:**

22 In September 2017, LUCo and Liberty Power provided presentations to their  
23 fixed-income investors. In these presentations, LUCo indicated that it targets a long-term debt to

1 total capital ratio in the range of \*\* \_\_\_\_\_ \*\*. In the same  
2 presentation, LUCo indicated that APUC's targets a long-term debt ratio in the range of  
3 \*\* \_\_\_\_\_ \*\*. In a separate presentation, Liberty Power  
4 indicated that it targets a long-term debt ratio of \*\* \_\_\_\_\_ \*\*.  
5 These target capital structures are consistent with the fundamental principles of the interaction of  
6 business and financial risk. LUCo has the lowest business risk of all three entities because it  
7 only owns price-regulated monopoly utilities throughout the United States. Therefore, its assets  
8 can support more leverage than the rest of APUC's assets and still carry a stable investment-  
9 grade credit rating. Liberty Power owns independent power projects, which are not protected by  
10 price-regulation. Therefore, its riskier assets (i.e. business risk) need to be offset with less  
11 leverage (i.e. financial risk). When APUC consolidates LUCo and Liberty Power at the holding  
12 company level, to the extent APUC is not carrying additional leverage at the holding company  
13 level, the ratios of its leverage would naturally fall in the middle of LUCo's and Liberty Power's  
14 leverage. Until recently, LUCo's consolidated balance sheet had captured the full amount of  
15 debt in its capital structure, but as Staff discussed earlier, APUC has moved this debt to an  
16 intermediate parent company. LUCo's September 2017 fixed-income presentation accurately  
17 portrayed the amount of debt supporting LUCo's assets when it provided a pie chart that shows  
18 that LUCo had an approximate \*\* \_\_\_\_ \*\* equity ratio as of June 30, 2017.<sup>15</sup>

19 Consequently, APUC's representations to investors that its regulated utility operations  
20 have more debt capacity are borne out in its adjusted actual capitalization. In recent periods,  
21 APUC has been using more leverage for its investment in LUCo's assets than it typically targets.

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<sup>15</sup> Liberty Utilities Fixed Income Presentation, September 2017, p. 12.

1           **Liberty Midstates internal capital structure**

2           Liberty Midstates capital structure is a function of affiliate loan transactions executed  
3 when LUCo acquired the gas system from Atmos Energy in 2012. The capital structure LUCo  
4 assigned to Liberty Midstates was based on the mix of capital it claims was used to fund the  
5 acquisition. Liberty Midstates sponsored this capital structure in its last rate case and maintained  
6 it consisted of 55% equity and 45% debt. While Liberty Midstates is not recommending the  
7 Commission use a Liberty Midstates capital structure for purposes of this case, Staff still  
8 reviewed it for informational purposes. Liberty Midstates filed a financing application on  
9 October 3, 2017, Case No. GF-2018-0091, in order to request Commission authority to  
10 “refinance” one of the affiliate loans that had already matured on July 31, 2017. Being that this  
11 was an affiliate promissory note, there was no default to a third-party. The terms of the original  
12 underlying \*\* \_\_\_\_\_ \*\* of affiliate debt was based on \*\* \_\_\_\_\_ \*\*of third-party  
13 debt LUCo’s finance subsidiary, LUF, had issued in 2012. Because LUF did not issue new long-  
14 term debt to refinance the \*\* \_\_\_\_\_ \*\* that was retired by LUCo on July 31, 2017, LUCo  
15 assigned a term and cost to the affiliate loan based on internal estimates. Consequently, these  
16 internal financing agreements are not a function of third-party investors’ pricing of the risk of  
17 Liberty Midstates. Therefore, it is still inappropriate to use the internal assigned capital structure  
18 and assigned capital costs for purposes of setting Liberty Midstates allowed ROR.

19           **Hypothetical based on average of proxy group capital structures:**

20           A final approach Staff considered was using the average capital structures of its chosen  
21 proxy group. This is the approach the Company ROR witness recommends in his direct  
22 testimony. The intuitively appealing aspect of this approach is that to the extent the proxy group  
23 is confined to “pure-play” local natural gas distribution utility companies, the capitalization of



1 | these companies should be consistent with the needs and business risks of local natural gas  
2 | distribution assets. For example, access to liquidity through the short-term debt markets is an  
3 | important priority for gas distribution companies because they typically need to purchase  
4 | physical gas inventory and/or secure commitments for gas supply before the winter heating  
5 | months. Access to short-term debt is important for a pure-play gas utility because it does not  
6 | have liquidity produced by other utility operations, such as electric utility assets, that would  
7 | minimize the need to issue short-term debt. In fact, evidence of the priority most pure-play gas  
8 | utility companies put on being able to access short-term debt by issuing commercial paper is the  
9 | fact that gas utility companies typically have stronger average credit ratings than those carried by  
10 | pure-play electric utility companies.

11 |         The biggest weakness of using a hypothetical approach is that it does not recognize the  
12 | actual strategic corporate financing structure in which the assets are funded. Additionally,  
13 | authorizing a capital structure that does not reflect the corporation's actual financing strategy  
14 | removes the corporation's incentive to be more conservative in how it finances its assets. If a  
15 | company has an aggressive financial strategy to use more leverage to capitalize its assets, but this  
16 | leverage is not recognized in the ROR allowed the company, then the company is incentivized to  
17 | take on additional leverage to attempt to maximize the spread between their authorized ROR and  
18 | their actual cost of capital. While it is certainly understandable that the company would seek to  
19 | maximize shareholder value, if the financial flexibility of the utility is compromised by such  
20 | actions, then this may impair the ability of the company to continue to make necessary  
21 | investments in the utility assets.

22 |         For the foregoing reasons, Staff does not recommend the use of a hypothetical capital  
23 | structure based on the average capital structures of the proxy group.

1           **H.     Cost of Debt**

2           I recommend the Commission match LUCo's consolidated embedded cost of debt to that  
3 of LUCo's adjusted capital structure. LUCo's consolidated embedded cost of long-term debt  
4 was 4.51% as of September 30, 2017. In comparison, Spire Missouri's embedded cost of debt  
5 was approximately 4.12%.

6           **I.     Cost of Common Equity**

7           I estimated Liberty Midstates' COE by applying COE methodologies to a proxy group  
8 that consists of companies whose operations are predominantly regulated gas distribution, which  
9 was the same proxy group I used in the recent Spire Missouri rate cases. While utility capital  
10 markets have tightened since the Commission determined an allowed ROE of 9.8% was  
11 reasonable in the Spire Missouri rate cases, considering that even with this tightening, there is  
12 still a sizable spread between the COE and allowed ROE, Staff does not recommend an increase  
13 to this baseline due to capital market changes. However, Staff does recommend a 20 basis point  
14 increase to the 9.8% baseline, which Staff will explain after describing its COE analyses.

15                           **a.   The Proxy Groups**

16           I selected my initial population of natural gas utility companies by downloading  
17 companies classified as gas utility companies by S&P Market Intelligence ("MI"). Starting with  
18 the twelve market-traded companies MI classifies as natural gas utility companies, I applied a  
19 number of criteria to develop a proxy group comparable in risk to Liberty Midstates' regulated  
20 gas utility operations (*see* Schedule 7). My criteria are designed to capture companies whose  
21 operations are predominately regulated gas utility operations, are financially stable, are not a  
22 target of an acquisition and are followed by equity analysts. The criteria I selected accomplished  
23 this objective. However, I note that even with my screening criteria, some of the companies I

1 chose for my proxy group have business segments other than rate-regulated utility operations  
2 that cause volatility in the contribution of the regulated utility operations to the percentage of  
3 income on a year-to-year basis. My criteria are as follows:

- 4 1. Classified as a natural gas utility by MI (12 companies);
- 5 2. Publicly-traded stock (no companies eliminated, 12 remaining);
- 6 3. At least 80% of assets attributed to regulated utility  
7 operations (4 companies eliminated, 8 remaining);
- 8 4. At least 80% of income from regulated utility operations  
9 (0 companies eliminated, 8 remaining);
- 10 5. No reduced dividend since 2014 (0 companies eliminated,  
11 8 remaining);
- 12 6. At least investment grade credit rating (2 companies  
13 eliminated, 6 remaining);
- 14 7. Current long-term growth projections available from at  
15 least one equity analyst (0 companies eliminated, 6 remaining);
- 16 8. Not an acquisition/merger target (1 company eliminated,  
17 5 remaining).

18 I used this final group of 5 publicly-traded natural gas utility companies (“the comparables”) as  
19 the proxy group to estimate a cost of common equity for the natural gas utility industry. This is  
20 the same set of companies Staff used in the recent Spire Missouri rate cases. These companies  
21 are shown on Schedule 8.

22 The composition of my proxy group in these cases compared to the 2014 rate case has  
23 changed for a number of reasons, with the main one being that of completed  
24 mergers/acquisitions or pending mergers/acquisitions. Southern Company acquired AGL  
25 Resources on July 1, 2016. Duke Energy Corporation acquired Piedmont Natural Gas Company  
26 on October 3, 2016. AltaGas, Ltd. announced on January 25, 2017, its intent to acquire WGL  
27 Holdings, Inc. Staff had included New Jersey Resources Corporation (“NJR”) in the 2014 rate

1 case because Staff used a lower threshold for percentage of assets and income (65%) from  
2 distribution operations compared to an 80% threshold in this case. Although South Jersey  
3 Industries (“SJI”) was excluded from the 2014 proxy group, this was not due to the criteria  
4 related to income and assets as it was in this case. SJI would be included in the proxy group if  
5 Staff were to revert back to its less stringent criteria. My proxy group now includes ONE Gas,  
6 Inc., which is a 100% pure-play gas distribution company that was spun-off from ONEOK, Inc.  
7 on February 3, 2014.

8 Of the five companies Staff selected for its proxy group, only two of the companies are  
9 truly pure-play gas distribution companies, Northwest Natural Gas Company and ONE Gas.  
10 Atmos’ operations are mainly confined to regulated gas utility operations, but parts of its  
11 operations are classified as natural gas pipelines. Spire, Inc.’s operations are also predominately  
12 gas distribution operations, but it still has its energy marketing company, Spire Marketing, which  
13 contributes less than 5% to Spire, Inc.’s income. The compositions of each company’s operations  
14 are important to consider when interpreting the implied COE estimates from the proxy group.

15 **b. The Constant-growth DCF**

16 I estimated Liberty Midstates’ COE by applying values derived from the proxy groups to  
17 the constant-growth DCF model. The constant-growth DCF model is widely used by investors  
18 to evaluate stable-growth investment opportunities, such as regulated utility companies. The  
19 constant-growth version of the model is usually considered appropriate for mature industries  
20 such as the regulated utility industry.<sup>16</sup> It may be expressed algebraically as follows:

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<sup>16</sup> Aswath Damodaran, *Investment Valuation: Tools and techniques for determining the value of any asset*, University Edition, John Wiley & Sons, Inc., 1996, pp. 195-196; John D. Stowe, Thomas R. Robinson, Jerald E. Pinto and Dennis W. McLeavey, *Analysis of Equity Investments: Valuation*, Association for Investment Management and Research, 2002, p. 64.

$$k = D_1/P_0 + g$$

Where:

$k$  is the cost of equity;

$D_1$  is the expected next 12 months dividend;

$P_0$  is the current price of the stock; and

$g$  is the dividend growth rate.

The term  $D_1/P_0$ , the expected next 12-months' dividend divided by current share price, is the dividend yield. I calculated the dividend yield for each of the comparable companies by dividing the consensus analysts' expected dividend per share for the next four quarters (*see* Schedule 11) by the average daily closing stock prices for the three months ending January 31, 2018 (*see* Schedule 11).<sup>17</sup> I used a recent average of the stock prices because it reflects current market expectations, but still ensures daily swings in market prices do not skew the implied COE too high or low. The projected average dividend yield for the proxy group of five comparable companies is approximately 2.70%, which is equivalent to the dividend yield for the same five companies in the Spire Missouri rate cases. However, the dividend yield had been trending up as of the time Staff did its analysis for this case. If Staff had used just the last two months of stock prices, then the implied dividend yield was approximately 2.75%.

### 1. The Inputs

In the DCF method, the cost of equity is the sum of the dividend yield and a perpetual growth rate (“g”) that is intended to replicate the projected capital appreciation of the stock. In estimating a growth rate, I considered the actual dividends per share (“DPS”), earnings per share (“EPS”) and book value per share (“BVPS”) for each of the comparable companies over

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<sup>17</sup> The averaging technique minimizes the effects of short-term stock market volatility on the calculation of dividend yield.  $P_0$  is calculated by calculating the average of daily closing prices over the selected period.

1 the past five and ten years, as well as projected DPS, EPS and BVPS in the next three years  
2 (*see* Schedules 10-1 through 10-4). I also reviewed equity analysts' consensus estimates for  
3 long-term compound annual growth rates ("CAGR") in EPS as reported by S&P Capital IQ  
4 ("CIQ") and provided by MI. According to CIQ, equity analysts' consensus estimates of 5-year  
5 CAGR in EPS for the proxy group averaged 4.98% (*see* Schedule 10-4). In the Spire Missouri  
6 rate cases, the consensus long-term CAGR in EPS was 5.19%, implying that equity analysts are  
7 currently not projecting an increase in growth for gas utilities due to potential increased  
8 economic growth and/or tax reform.

9         Based on the projected EPS growth rate data, one may argue that gas utilities can grow at  
10 a constant rate of approximately 5 percent, but this assumption would ignore the empirical and  
11 logical information that suggests that utility companies should grow at a rate less than that of the  
12 overall economy due to the mere fact that investors invest in utility companies for yield and not  
13 growth. In fact, considering that companies in the S&P 500 in recent years have retained  
14 approximately 65% of their earnings for reinvestment,<sup>18</sup> while natural gas utilities' retention ratio  
15 has been approximately 35% over the same period, it follows that utilities will grow at a rate less  
16 than that of nominal GDP growth. Consequently, a projected long-term, steady-state nominal  
17 GDP growth rate<sup>19</sup> should be considered as an upper constraint when testing the reasonableness  
18 of growth rates used to estimate the cost of equity for a regulated gas utility. Most economists  
19 do not project nominal GDP to grow much higher than 4.5% per year over the long-term,<sup>20</sup> so

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<sup>18</sup> <http://www.wyattresearch.com/article/dividend-payout-ratio>.

<sup>19</sup> The nominal GDP growth rate, contrasted to the real GDP growth rate introduced earlier, is not adjusted for inflation.

<sup>20</sup> The CBO projects an annual compound growth rate in nominal GDP of approximately 4.0% through 2027. EIA's reference case projects an annual compound growth rate in nominal GDP of approximately 4.35% for the period 2014 through 2040. The Survey of Professional Forecasters projects a 10-year annual compound growth rate in real GDP of 2.45%. The Livingston Survey for June 2017 projects an average annual compound growth rate in real GDP of 2.20% over the next ten years; and the FOMC projects a central tendency long-term real GDP growth of

1 | serious doubt must attach to a constant growth rate for the gas utility industry that is above the  
2 | upper constraint. While there is no question that many gas utilities are ramping up their capital  
3 | expenditures for various gas line replacement programs, these replacements have finite periods  
4 | associated with them. For example, Spire Missouri indicated that it expected to complete its gas  
5 | line replacements within the next 15 years. After these replacement programs are complete, it is  
6 | not clear what will drive the growth of the gas distribution business, especially in mature service  
7 | territories. Therefore, the maximum amount of growth in investment would be the increased cost  
8 | to replace infrastructure at the end of its useful life. This would translate into a growth rate  
9 | consistent with any inflationary cost in materials and labor to replace the existing infrastructure.

10 |       Because the constant-growth DCF is based on the premise that dividends will grow at the  
11 | same constant growth rate forever into the future, it is prudent to analyze actual realized growth  
12 | for an industry/company over a very long period. I have access to gas utility industry data dating  
13 | back to at least 1968. Considering the period 1968-2016 covers almost a 50-year period, this is a  
14 | robust amount of data to analyze to determine a long-term industry growth rate for the gas utility  
15 | industry. Because this period includes a time in which the U.S. economy experienced healthy  
16 | GDP growth and healthy market returns, the growth over this period is more consistent with a  
17 | “best case” scenario for growth.

18 |       In order to evaluate the gas industry’s growth compared to GDP growth, I had to select a  
19 | group of natural gas distribution companies that could be considered a good proxy for the natural  
20 | gas distribution industry for a long, continuous period. I started with the entire set of companies  
21 | that Edward Jones had typically classified as natural gas distribution companies in its past

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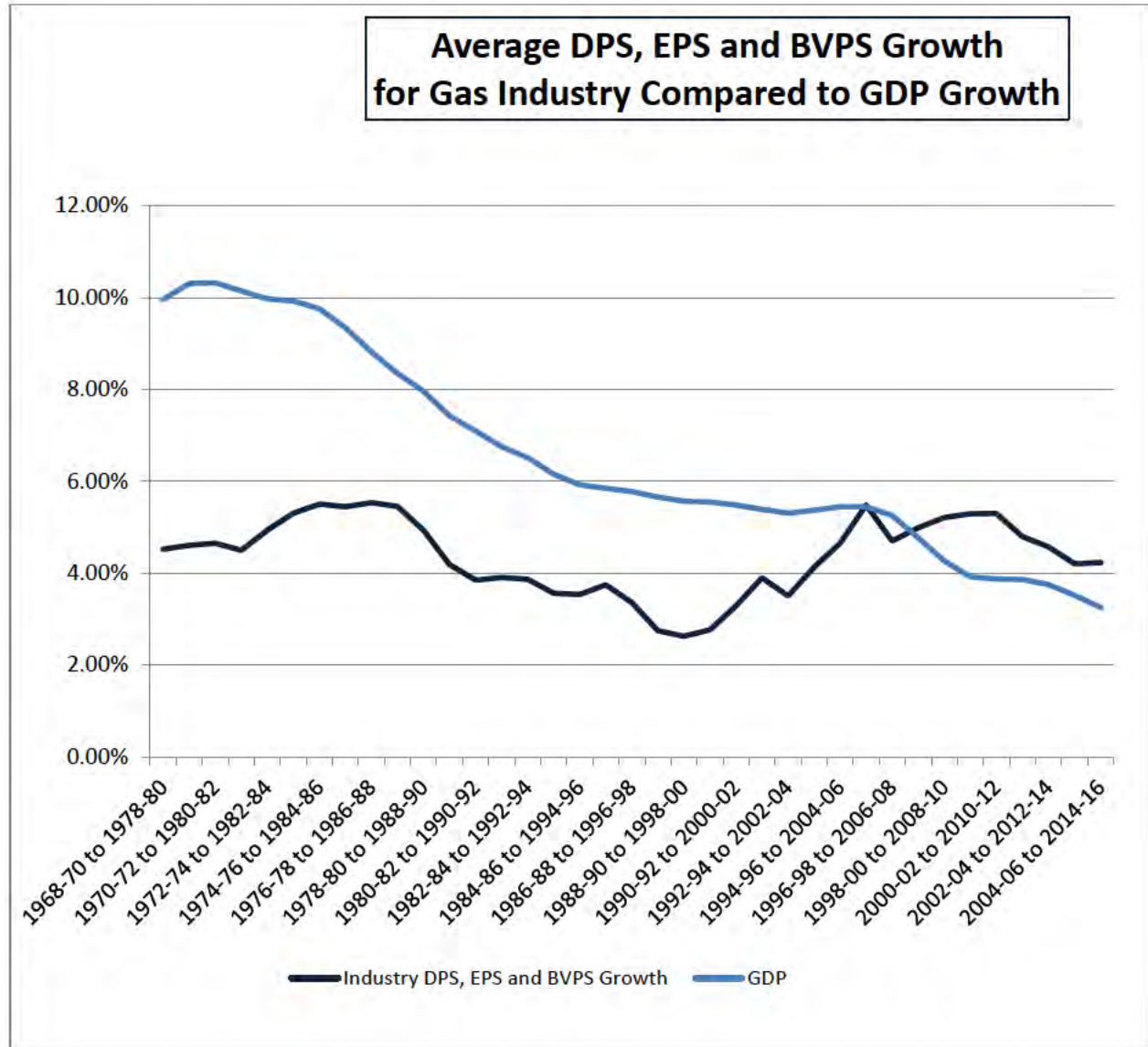
only 1.8% to 2.0%. In each case in which the sources do not project a nominal GDP growth rate, Staff recommends adding a GDP price deflator of 2.0%, which is the CBO’s approximate prediction of long-term inflation and also the inflation rate which is targeted by the Federal Reserve. Based on these projections, the long-term nominal GDP growth rate is expected to be approximately in the range of 3.84% to 4.35%.

1 | quarterly publications on the natural gas industry. Because this exercise is for purpose of  
2 | evaluating empirical evidence on the actual growth rates of the local natural gas utility industry,  
3 | it is not necessary to pick companies that still trade as public companies. I then researched  
4 | Staff's library of Value Line Ratings & Reports to determine which of these companies had  
5 | continuous historical financial data for at least 20 years. The following companies had at least  
6 | 20 years of continuous financial data: AGL Resources (now Southern Company Gas), Atmos  
7 | Energy, Laclede Group (now Spire, Inc.), New Jersey Resources, Northwest Natural Gas,  
8 | Piedmont Natural Gas (now owned by Duke Energy Corporation), South Jersey Industries and  
9 | WGL Holdings. Actually, all of these companies, with the exception of Atmos Energy, had  
10 | continuous financial data in the Staff's library going back until at least the early 1970s, with  
11 | most companies having information covering the entire historical period (back to 1968) in which  
12 | Staff has information available in its library. I still included Atmos in my long-term proxy group,  
13 | but I also analyzed trends without Atmos because it had less continuous financial data dating  
14 | back to the early 1970s. Although I did not include New Jersey and South Jersey in my proxy  
15 | group to evaluate current market data, this does not render these companies irrelevant for  
16 | purposes of evaluating long-term growth rate trends in the natural gas utility industry. In fact,  
17 | these companies only recently started to grow their non-regulated operations to the point where  
18 | the risks are not consistent with a pure-play regulated gas distribution utility.

19 | My analysis of the proxy group's financial data since 1968 revealed that the actual  
20 | realized growth of the natural gas distribution industry has averaged in the 4% to 4.5% range, or  
21 | about 66% of average GDP growth of around 6.5% over the same period. Although the natural  
22 | gas distribution industry grew at a slower rate than GDP, I believe it is also important to consider  
23 | that the growth in the natural gas distribution industry was not highly correlated with GDP



1 growth over this period. Below is a graph of the natural gas distribution industries' average  
2 10-year compound growth rates as they compare to GDP growth for the period 1968 through  
3 2016 (this graph and the supporting data are also contained in Schedules 10-5 through 10-8):  
4



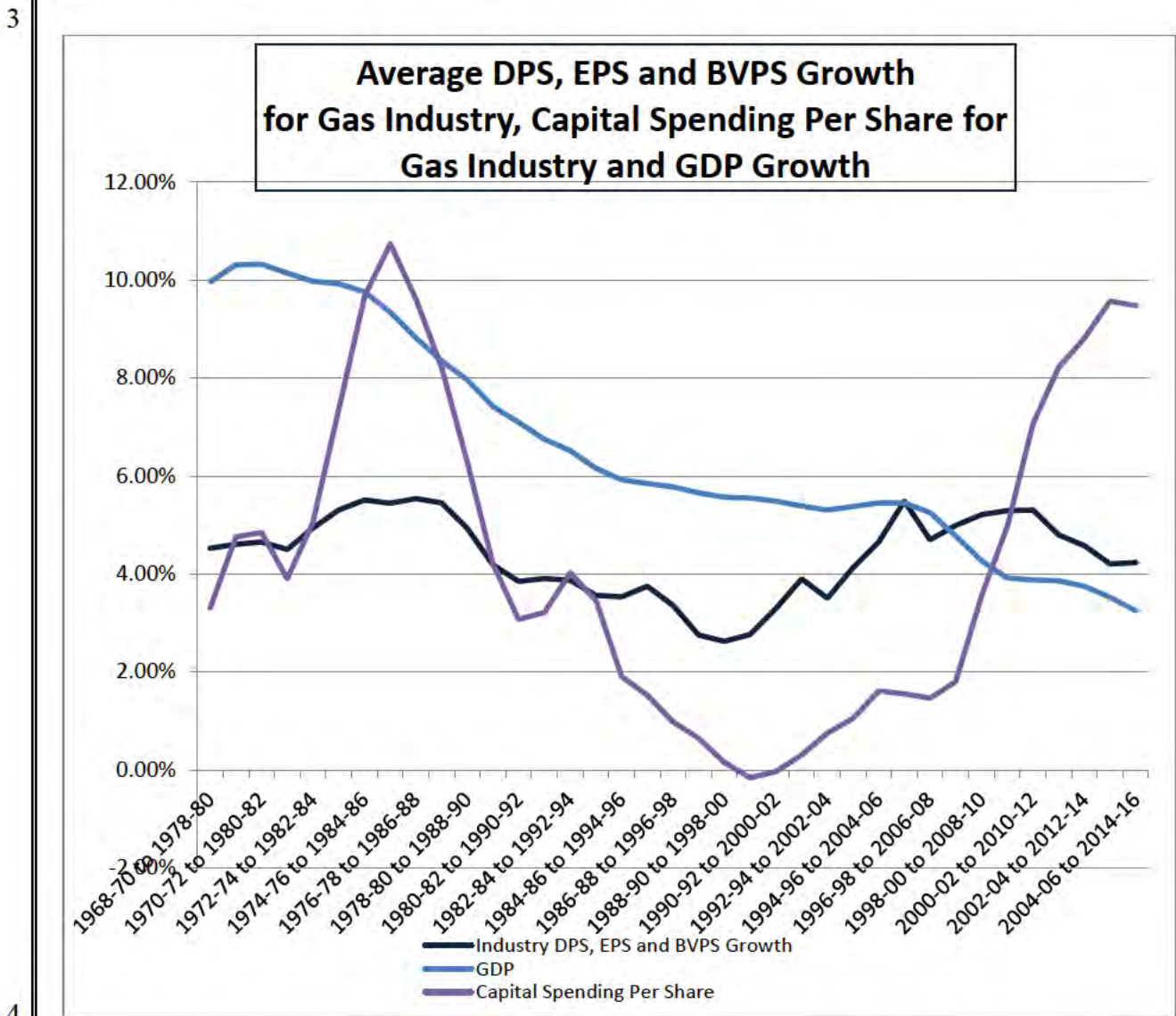
5  
6 As can be seen in the above graph, the growth for the natural gas distribution industry  
7 moved inversely to that of GDP for the 10-year periods from 1970 - 1980 through the mid-70s to  
8 the mid-80s. After the mid-70's, during the 10-year periods through 1990-2000 the gas industry  
9 generally had declining growth rates along with GDP. However, the 10-year periods ending

1 after the turn of the century has shown that the gas industry has increased while GDP decreased,  
2 with growth rates exceeding GDP growth shortly after the financial crisis in 2008 and 2009.  
3 Consequently, empirical evidence shows that natural gas distribution utility growth has had very  
4 little correlation to that of GDP. In this case, a key question for purposes of understanding the  
5 reasonableness of constant growth rates used in a DCF analysis is how one should incorporate  
6 GDP into evaluating the reasonableness of gas industry growth rates and what are the major  
7 factor(s) that will determine the sustainability of gas industry growth rates going forward?

8 As I have already explained, even though natural gas distribution industry growth has not  
9 been highly correlated to GDP in terms of growth patterns, it has typically been less than GDP  
10 growth until recently. Therefore, at least in the long-term, GDP should act as a constraint on  
11 potential growth on the utility industry. It is irrational to conclude the gas utility industry will  
12 become a driver of economic growth rather than a follower of economic growth, especially given  
13 the fact that energy consumption has been declining.

14 The other factors that often determine potential growth for the regulated gas distribution  
15 industry are investment and demand/customer growth. Because most regulated natural gas  
16 distribution companies have moved to largely decoupled rate designs in which the recovery of  
17 the revenue requirement is not a function of usage, but number of customers, the other major  
18 factor should be limited to expansion of the system to serve additional customers.  
19 My understanding of the history of the natural gas distribution industry, at least that of the proxy  
20 group I analyzed, is that customer growth was a key driver of capital investment in the 1980s.  
21 In order to understand the relative magnitude of the capital investment natural gas distribution  
22 companies made in the 1980s, I also analyzed the changes in capital spending per share from the

1 period 1968 through the present. I then compared the industry's capital spending to the average  
2 growth in DPS, EPS and BVPS and found a high correlation between the two.



5 As can be seen, there is a higher correlation between capital spending and industry  
6 growth than there is between GDP and industry growth. One would expect capital expenditures  
7 to be fairly highly correlated to GDP growth, but this has not been the case for the gas  
8 distribution industry. The current rise in capital expenditures is not driven by expected growth in  
9 the economy, but in the perceived need to accelerate capital expenditures for infrastructure

1 replacement. Of course, capital expenditure growth would typically cause a direct increase in  
2 book value per share growth and earnings growth, but because the U.S. Government has been  
3 allowing bonus depreciation rates in order to incentivize capital investment to stimulate the  
4 economy, these higher income tax depreciation rates have been an offset to the company's ability  
5 to increase the book value of its assets. Therefore, the higher growth rate in capital expenditures  
6 will not cause earnings to grow at the same rate.

7         Consequently, growth of earnings and dividends should primarily be a function of a  
8 growth in book value, which is the fundamental premise underlying the retention growth method,  
9 which is that growth in earnings is driven by the expected ROE multiplied by the earnings  
10 retained for reinvestment, that is, the growth in book value. Of course, only so much capital  
11 expenditure can be accelerated due to tax incentives before there is no longer a need for  
12 additional investment. This is the point at which growth in investment would revert to a  
13 maintenance growth rate. Although many gas companies were already targeting bare steel and  
14 cast iron gas lines for replacement before bonus depreciation was instituted, this tax incentive  
15 has provided gas companies with incentive to accelerate these replacements even quicker than  
16 initially planned. The additional cash flow available from not having to pay income taxes has  
17 allowed gas companies to reinvest without having to issue common equity, which would be  
18 dilutive to existing shareholders.

19         My understanding of the investment growth in the natural gas distribution industry is that  
20 many companies have been and continue to pursue replacement of existing infrastructure in  
21 accordance with various infrastructure replacement programs and favorable rate treatment

1 associated with these programs.<sup>21</sup> To the extent there is limited customer growth, this will be the  
2 primary driver of growth for the gas distribution industry.

3 Because investors are well aware of the limitations on potential growth for the industry as  
4 compared to its historical growth, as Staff discussed above, Staff believes it is important to  
5 consider the natural gas distribution industry's actual experienced growth over the long-term,  
6 when judging whether an assumed growth rate is sustainable at a constant rate forever into the  
7 future. Equity analysts project a compound annual growth rate in earnings per share over the next  
8 five years of approximately 5%. However, based on actual historical growth over the long-term,  
9 this growth rate is not sustainable over a longer period, let alone for infinity as assumed in the  
10 constant-growth DCF.

11 Schedule 10-5 shows rolling average 10-year compound growth rates for EPS, DPS, and  
12 BVPS for a proxy of the natural gas distribution industry. I calculated the historical compound  
13 growth rates consistent with Value Line's methodology, which uses a 3-year average for the  
14 beginning period and a 3-year average for the ending period. For example, even though the data  
15 I analyzed dates back to 1968, the 10-year compound growth rate is based on the 3-year average  
16 of per share data for the period 1968-1970 and 1978-1980. The average rolling 10-year

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<sup>21</sup> Atmos operates in Kansas, Kentucky, Mississippi, Tennessee, Texas, and Virginia. In Colorado, Atmos receives a System Safety and Integrity Rider (SSIR). The SSIR is implanted for a three year term to December 31, 2018, and then the company can ask for an extension in a future filing. In Kansas, Atmos receives a Gas System Reliability Surcharge (GSRS) between .5% and 10% of revenues to recover new replacement costs. In Kentucky in 2015, the Pipeline Replacement Program (PRP) surcharge was implemented for to replace aging infrastructure. On September 08, 2015, in Mississippi, Atmos was approved for a *Stipulation and Agreement* to establish a long-term plan to hold a review of spending over the next 10 years and the projected rate impact. In 2015, Tennessee approved Atmos to use an Annual Review Mechanism to allow the company to adjust rates to replace infrastructure. In 2003, Texas approved the Gas Reliability Infrastructure Program (GRIP). It allows Atmos to recover investment changes within two years of a rate case to replace infrastructure. In 2010, Virginia approved of a Steps To Advance Virginia's Energy Plan (SAVE) program. It allows for a separate rider to recover return on specific investments. (Office of Energy Policy, 2017). In Kansas, One Gas implemented a GSRS to provide recovery on infrastructure investments. In Texas, they utilize the GRIP mechanism which includes 86% of their customers. Taxes, depreciation, and a return on investment are allowed. The Safety-Related Plant Replacements to defer interest cost, taxes, and depreciation expense on safety-related plant replacements. (One Gas 10-K, 2016). In June 2014, California approved Southwest Gas to institute the Infrastructure Reliability and Replacement Adjustment Mechanism (IRRAM). In January 2014, Nevada approved accelerated recovery of costs with replacing pipelines.

1 compound annual growth rate in earnings per share for the period Staff analyzed was 4.40% for  
2 EPS; the rolling 10-year compound DPS growth rate was 4.20%; the rolling 10-year compound  
3 BVPS growth rate was 4.59%; and the overall average for DPS, EPS and BVPS was 4.40%  
4 (*see* Schedule 10-5).

5 Because the gas distribution industry only achieved growth in the low 4.2% to 4.6%  
6 during a period of high capital investment and higher average economic growth of 6.54%,  
7 a constant-growth rate closer to 4% is more logical considering projected growth rates for the  
8 U.S. economy are much lower in the future as compared to the period I analyzed. In order to give  
9 some consideration to some of the higher near-term expected growth rates, especially in DPS  
10 rather than EPS, I will use a growth rate range of 4.2% to 5.0%. This results in a cost of equity  
11 estimate of 6.90% to 7.70%. While I understand that my COE estimate is much lower than the  
12 average allowed ROEs for gas utility companies in the country, it is quite consistent, if not on the  
13 high side, compared to COE estimates used by equity analysts that follow APUC. Being that  
14 APUC has more business risk than LUCo's regulated utility operations, the cost of equity  
15 assigned to APUC is higher than what would be appropriate for LUCo's regulated utility assets,  
16 including Liberty Midstates.

17 **J. Tests of Reasonableness**

18 I have tested the reasonableness of my DCF results, both by use of a CAPM analysis and  
19 consideration of other evidence.

20 **The CAPM**

21 The CAPM is built on the premise that the variance in returns is the appropriate measure  
22 of risk, but only the non-diversifiable variance ("systematic risk") is rewarded. Systematic risks,  
23 also called market risks, are unanticipated events that affect almost all assets to some degree

1 | because the effects are economy wide. Systematic risk in an asset, relative to the average, is  
2 | measured by the beta of that asset. Unsystematic risks, also called asset-specific risks, are  
3 | unanticipated events that affect single assets or small groups of assets. Because unsystematic  
4 | risks can be freely eliminated by diversification, the reward for bearing risk depends on the level  
5 | of systematic risk. The CAPM shows that the expected return for a particular asset depends on  
6 | the pure time-value of money (measured by the risk free rate), the reward for bearing systematic  
7 | risk (measured by the market risk premium), and the amount of systematic risk (measured  
8 | by beta). The general form of the CAPM is as follows:

$$k = R_f + \beta (R_m - R_f)$$

9 |  
10 | Where:

11 | k is the expected return on equity for a security;

12 | R<sub>f</sub> is the risk-free rate;

13 | β is beta; and

14 | R<sub>m</sub> - R<sub>f</sub> is the market risk premium.

15 | For inputs, I relied on historical capital market return information through the end  
16 | of 2016. I will update the information through 2017 as soon as Staff receives the updated market  
17 | information. Although the broader markets have exhibited significant volatility in recent weeks,  
18 | this information will not be captured by the earned returns through 2017. However, because the  
19 | markets did well in 2017, it is likely that the spread between stock and bond returns has  
20 | expanded, implying a higher equity risk premium. For the risk-free rate (“R<sub>f</sub>”), Staff used the  
21 | average yield on 30-year U.S. Treasury bonds for the three-month period ending January  
22 | 31, 2018; that figure was 2.82%. For beta (“β”), I relied on estimates directly calculated through



1 | an Excel spreadsheet designed specifically to be used with the MI database of market and  
2 | financial information.<sup>22</sup>

3 |         The average beta for the proxy group was 0.69 as compared to 0.71 in the Spire Missouri  
4 | rate case. For the market risk premium ( $R_m - R_f$ ) estimates, I relied on the historical difference  
5 | between earned returns on stocks and earned returns on bonds.<sup>23</sup> The first risk premium was  
6 | based on the long-term arithmetic average of historical return differences from 1926-2016  
7 | (6.00%). The second risk premium was based on the long-term geometric average of historical  
8 | return differences from 1926 to 2016 (4.50%). The results using the long-term arithmetic average  
9 | risk premium and the long-term geometric risk premium are 6.91% and 5.89%, respectively.  
10 | This compares to CAPM results for arithmetic and geometric averages of 7.14% and 6.08%,  
11 | respectively in the recent Spire Missouri rate cases. Although this implies a decline in utilities'  
12 | COE, Staff used the same equity risk premium as in the last case. Considering the recent  
13 | volatility in broader markets since the end of January, the equity risk premium has increased.  
14 | The fact that the betas declined since Staff did its analysis for the Spire Missouri case supports  
15 | that the broader markets volatility has increased as it relates to utility stocks.

16 |         These cost of common equity results support the reasonableness of my cost of equity  
17 | estimates derived from my DCF analysis. I again note that both U.S. Treasury yields and utility

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<sup>22</sup> Although I am no longer using Value Line's published betas for purposes of my CAPM analysis in my direct testimony, because Value Line is used by many retail investors, I still believe Value Line's beta calculation methodology should be considered when performing a CAPM analysis. Because estimating beta is a matter of having access to financial data and performing statistical calculations, unless a financial services provider has a proprietary adjustment they make to their beta calculation, understanding the methodology used by a financial provider allows an analyst to approximately replicate betas of that provider. Fortunately, this is the case for Value Line's beta calculation methodology. Consistent with Value Line's approach to calculating beta, I used 5-years of historical weekly returns of the subject company and the New York Stock Exchange ("NYSE") index. The covariance of the weekly returns on the NYSE index and the weekly returns on the subject company is divided by the variance of the weekly returns on the NYSE index to determine raw beta (unadjusted beta). I then adjusted the raw beta using the Blume adjustment formula as used by Value Line: Adjusted Beta = (.35 + .67(Unadjusted Beta)) (see Schedule 11).

<sup>23</sup> From Duff & Phelps *2016 Valuation Handbook: A Guide to the Cost of Capital*.



1 bond yields are quite low (at levels last experienced in the early 1960s) and that the spread  
2 between them is presently below their long-term average. Consequently, it is rational and  
3 reasonable for investors to require and expect returns on common equity in the 6 percent range  
4 for utility stocks.

### 5 Other Tests

#### 6 **The “Rule of Thumb”**

7 A “rule of thumb” method allows an objective test of individual analysts’ cost of equity  
8 estimates. Because this method is suggested in a textbook<sup>24</sup> used for the curriculum for Chartered  
9 Financial Analyst (“CFA”) Program, I believe this method is free of any bias from those  
10 involved in utility ratemaking. It is also a useful test because it is very straightforward and limits  
11 the risk premium to a 200-basis point range. The cost of equity is estimated by simply adding a  
12 risk premium to the YTM of the subject company’s long-term debt. Based on experience in the  
13 U.S. markets, the typical risk premium is in the 3% to 5% range. Considering that this is based  
14 on general U.S. capital-market experience and that regulated utilities are on the low end of the  
15 risk spectrum of the general U.S. market, a risk premium closer to 3% is more probable. This is  
16 especially true considering that regulated utility stocks behave like bonds. For the three months  
17 ended through January 2018, Moody’s “A” rated and “Baa” rated long-term public utility bonds  
18 had average yields of 3.83% and 4.16% respectively.<sup>25</sup> Adding a 3% risk premium, the “rule of  
19 thumb” indicates a cost of common equity between 6.83% and 7.16%. Adding a 5% risk  
20 premium, the “rule of thumb” indicates a cost of common equity between 8.83% and 9.16%.

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<sup>24</sup> Courtois, Y., Drake, P., & Lai, G. (2007), *Cost of Capital*. Reading 36, Corporate Finance and Portfolio Management, CFA Program Curriculum, 2017, Level I, Volume 4.

<sup>25</sup> August 2017 Mergent Bond Record.

1                                   **Average Authorized Returns**

2                   In the past, the Commission has applied a test of reasonableness using average authorized  
3 returns published by Regulatory Research Associates (“RRA”) to test the reasonableness of its  
4 allowed ROE. According to RRA, the average authorized return on equity for gas utilities for  
5 2017 was 9.72% (based on 24 ROE determinations), compared to 2016’s calendar year average  
6 of 9.54% (based on 26 ROE determinations).<sup>26</sup> Because the average ROEs for gas utilities in  
7 2017 contained a few outliers (most notably an allowed ROE of 11.88% on the high side and  
8 8.70% on the low side), it is important to observe the median allowed ROE for 2017 was 9.6%.

9                   As a further refinement, Staff also evaluated allowed ROE information for only cases that  
10 were fully-litigated because in these cases, one would expect that each issue is determined based  
11 on its own merits. Allowed returns determined in the context of a settled case are not as reliable  
12 because parties make adjustments to other elements of the ratemaking formula in order to arrive  
13 at an overall reasonable number. It has been my experience that some companies do not want a  
14 lower ROE published in a settlement because this is a “headline” number. Consequently,  
15 companies may compromise on a more obscure area of the rate case in order to have a higher  
16 ROE published in the settlement. The average allowed ROE for fully-litigated cases for 2017  
17 was 9.89% (7 decisions). Allowed ROEs for fully-litigated cases were 9.61% for the 2016  
18 calendar year.

19                   **K.       Company-Specific Adjustment**

20                   Although the Commission authorized Spire Missouri a 9.8% allowed ROE, this was  
21 specific to Spire Missouri’s risk profile. Spire Missouri’s stand-alone credit profile (“SACP) is  
22 consistent with an ‘A’ rating as specified by S&P if it were to rate Spire Missouri based purely

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<sup>26</sup> RRA Regulatory Focus – Data was included in a study entitled Major Rate Case Decisions – January – June 2017.

1 on its business and financial risk.<sup>27</sup> Liberty Midstates does not issue its own debt and it is not  
2 rated. Therefore, there is no rating agency assessment as to what its SACP may be. In such  
3 situations, it is best to evaluate the SACP of the subsidiary that is responsible for the debt  
4 financing for the utility operations. In this case, that company is LUCo. LUCo has a SACP of  
5 ‘BBB’ (high) as specified by DBRS. This SACP is based on DBRS’ assessment of both LUCo’s  
6 business risk (its regulated utility assets) and its financial risk (its capital structure that is more  
7 aggressive in its use of leverage). Recent spreads between ‘A’ rated and ‘Baa’ rated utility  
8 bonds have been approximately 30 basis points. Because this is a tangible and objective measure  
9 of a cost-of-capital spread, Staff suggest that 2/3 of this spread be added to the Commission’s  
10 recent allowed ROE of 9.8% for Spire Missouri in order to adjust for LUCo’s higher SACP that  
11 is due mainly to its more leveraged capital structure. This is how Staff arrived at its  
12 recommended 10% allowed ROE.

13 **L. Conclusion**

14 A just and reasonable rate is one that is fair to the investors and fair to the ratepayers.  
15 Fairness to the ratepayers means rates that are not one penny more than is necessary to be fair  
16 to the shareholders. Fairness to the shareholders means rates that will produce revenues, on  
17 an annual basis, sufficient to cover the Companies’ prudent cost of service, which includes an  
18 allowed ROR. Using widely-accepted methods of financial analysis and reviewing Wall Street  
19 equity analysts’ research shows that the COE for gas distribution companies is conservatively  
20 around 7%. However, since I have provided this information in past rate cases, including the  
21 recent Spire Missouri rate cases in which the Commission decided an allowed ROE of  
22 approximately 9.8% was fair and reasonable, I chose to focus on whether Liberty Midstates

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<sup>27</sup> “Summary: Laclede Gas Company,” S&P RatingsDirect, July 19, 2017.

1 | should be authorized a different allowed ROE based on its more leveraged capital structure.  
2 | Consequently, I recommend that the Commission allow an ROE that is 20 basis points higher  
3 | than it allowed Spire Missouri if it adopts Staff's capital structure recommendation.

4 |         Based on all the foregoing, it is my considered professional opinion that an authorized  
5 | ROE for Midstates of 10% (range of 9.5% to 10%) would be reasonable if applied to Staff's  
6 | recommended common equity ratio. Given that the cost of capital is as real a cost as any other  
7 | cost of service, reducing this cost in the ratemaking formula to a value closer to its actual cost is  
8 | consistent with the principles of cost-of-service ratemaking. Using my recommended allowed  
9 | ROE results in an allowed ROR for Liberty Midstates of 6.76% (range of 6.56% to 6.76%)  
10 | (*see* Schedule 13). This rate was calculated by applying an embedded cost of long-term debt  
11 | of 4.51% and an allowed ROE of 10% (range of 9.5% to 10%) to a capital structure consisting of  
12 | 40.43% common equity.

**AN ANALYSIS OF THE COST OF CAPITAL**

**FOR**

**LIBERTY UTILITIES (MIDSTATES NATURAL GAS) CORP.  
d/b/a LIBERTY UTILITIES**

**CASE NO. GR-2018-0013**

**SCHEDULES**

**BY**

**DAVID MURRAY**

**COMMISSION STAFF DIVISION - OPERATIONAL ANALYSIS**

**FINANCIAL ANALYSIS UNIT**

**MISSOURI PUBLIC SERVICE COMMISSION**

**MARCH 2018**

**Liberty Midstates**  
**Case No. GR-2018-0013**

<b>Number</b>	<b>Description of Schedule</b>
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2-2	Graph of Federal Reserve Discount Rates and Federal Funds Rates Changes
3-1	Rate of Inflation
3-2	Graph of Rate of Inflation
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14	Algonquin Power & Utilities Corp. Organizational Chart as of November 13, 2017 - Confidential

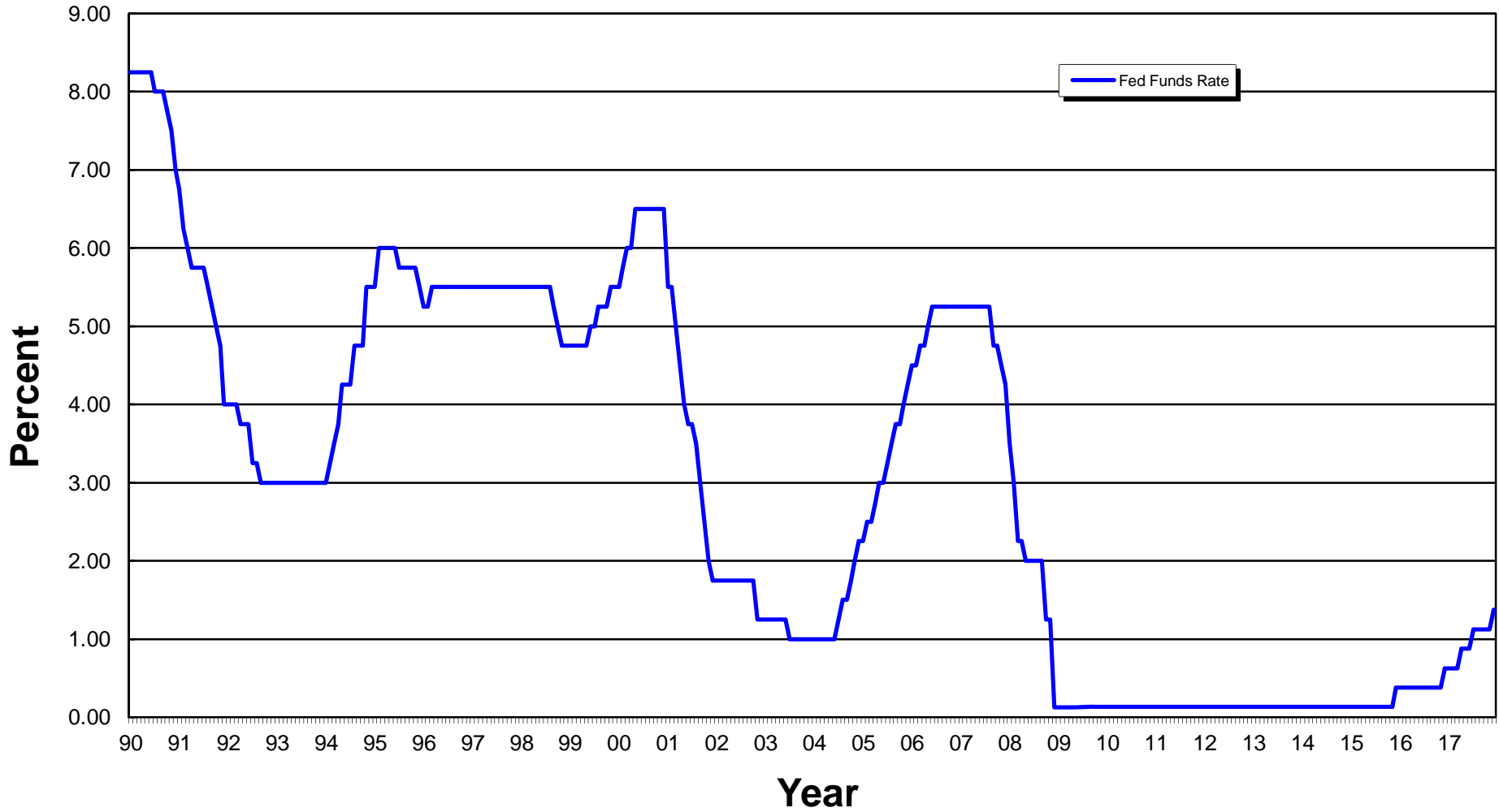
Liberty Midstates  
Case No. GR-2018-0013  
**Federal Reserve Funds Rates Changes**

Federal Reserve		Federal Reserve	
Date	Funds Rate	Date	Funds Rate
01/01/90	8.25%	11/06/02	1.25%
07/13/90	8.00%	01/09/03	1.25%
10/29/90	7.75%	06/25/03	1.00%
11/13/90	7.50%	06/30/04	1.25%
12/07/90	7.25%	08/10/04	1.50%
12/18/90	7.00%	09/21/04	1.75%
01/09/91	6.75%	11/10/04	2.00%
02/01/91	6.25%	12/14/04	2.25%
03/08/91	6.00%	02/02/05	2.50%
04/30/91	5.75%	03/22/05	2.75%
08/06/91	5.50%	05/03/05	3.00%
09/13/91	5.25%	06/30/05	3.25%
10/31/91	5.00%	08/09/05	3.50%
11/06/91	4.75%	09/20/05	3.75%
12/06/91	4.50%	11/01/05	4.00%
12/20/91	4.00%	12/13/05	4.25%
04/09/92	3.75%	01/31/06	4.50%
07/02/92	3.25%	03/28/06	4.75%
09/04/92	3.00%	05/10/06	5.00%
02/04/94	3.25%	06/29/06	5.25%
03/22/94	3.50%	08/17/07	5.25%
04/18/94	3.75%	09/18/07	4.75%
05/17/94	4.25%	10/31/07	4.50%
08/16/94	4.75%	12/11/07	4.25%
11/15/94	5.50%	01/22/08	3.50%
02/01/95	6.00%	01/30/08	3.00%
07/06/95	5.75%	03/18/08	2.25%
12/19/95	5.50%	04/30/08	2.00%
01/31/96	5.25%	10/08/08	1.50%
03/25/97	5.50%	10/29/08	1.00%
09/29/98	5.25%	12/16/08	0% - .25%
10/15/98	5.00%	12/17/15	0.25%-0.50%
11/17/98	4.75%	12/15/16	0.50% - 0.75%
06/30/99	5.00%	03/16/17	0.75% - 1.00%
08/24/99	5.25%	06/15/17	1.00% - 1.25%
11/16/99	5.50%	12/14/17	1.25% - 1.50%
02/02/00	5.75%		
03/21/00	6.00%		
05/19/00	6.50%		
01/03/01	6.00%		
01/31/01	5.50%		
03/20/01	5.00%		
04/18/01	4.50%		
05/15/01	4.00%		
06/27/01	3.75%		
08/21/01	3.50%		
09/17/01	3.00%		
10/02/01	2.50%		
11/06/01	2.00%		
12/11/01	1.75%		

Source: <http://www.federalreserve.gov>

Note: Interest rates as of December 31 for each year are underlined.

Federal Reserve Targeted Funds Rates  
1990 - 2017



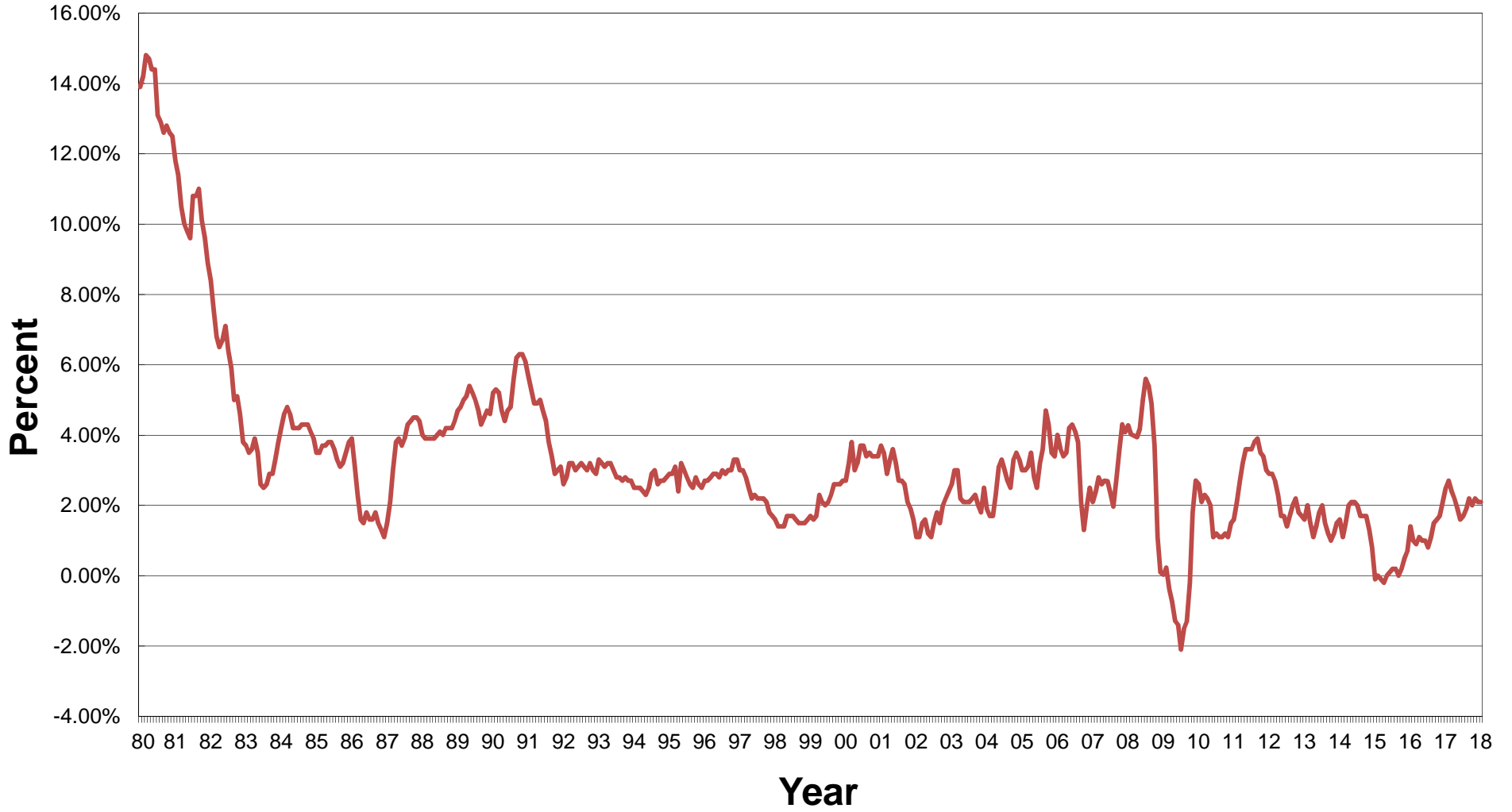


**Liberty Midstates**  
**Case No. GR-2018-0013**  
**Rate of Inflation**

Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)
Jan 1980	13.90	Jan 1984	4.20	Jan 1988	4.00	Jan 1992	2.60	Jan 1996	2.70	Jan 2000	2.70	Jan 2004	1.90	Jan 2008	4.30	Jan 2012	2.90	Jan 2016	1.40		
Feb	14.20	Feb	4.60	Feb	3.90	Feb	2.80	Feb	2.70	Feb	3.20	Feb	1.70	Feb	4.00	Feb	2.90	Feb	1.00		
Mar	14.80	Mar	4.80	Mar	3.90	Mar	3.20	Mar	2.80	Mar	3.70	Mar	1.70	Mar	4.00	Mar	2.70	Mar	0.90		
Apr	14.70	Apr	4.60	Apr	3.90	Apr	3.20	Apr	2.90	Apr	3.00	Apr	2.30	Apr	3.90	Apr	2.30	Apr	1.10		
May	14.40	May	4.20	May	3.90	May	3.00	May	2.90	May	3.20	May	3.10	May	4.20	May	1.70	May	1.00		
Jun	14.40	Jun	4.20	Jun	4.00	Jun	3.10	Jun	2.80	Jun	3.70	Jun	3.30	Jun	5.00	Jun	1.70	Jun	1.00		
Jul	13.10	Jul	4.20	Jul	4.10	Jul	3.20	Jul	3.00	Jul	3.70	Jul	3.00	Jul	5.60	Jul	1.40	Jul	0.80		
Aug	12.90	Aug	4.30	Aug	4.00	Aug	3.10	Aug	2.90	Aug	3.40	Aug	2.70	Aug	5.40	Aug	1.70	Aug	1.10		
Sep	12.60	Sep	4.30	Sep	4.20	Sep	3.00	Sep	3.00	Sep	3.50	Sep	2.50	Sep	4.90	Sep	2.00	Sep	1.50		
Oct	12.80	Oct	4.30	Oct	4.20	Oct	3.20	Oct	3.00	Oct	3.40	Oct	3.30	Oct	3.70	Oct	2.20	Oct	1.60		
Nov	12.60	Nov	4.10	Nov	4.20	Nov	3.00	Nov	3.30	Nov	3.40	Nov	3.50	Nov	1.10	Nov	1.80	Nov	1.70		
Dec	12.50	Dec	3.90	Dec	4.40	Dec	2.90	Dec	3.30	Dec	3.40	Dec	3.30	Dec	0.10	Dec	1.70	Dec	2.10		
Jan 1981	11.80	Jan 1985	3.50	Jan 1989	4.70	Jan 1993	3.30	Jan 1997	3.00	Jan 2001	3.70	Jan 2005	3.00	Jan 2009	0.00	Jan 2013	1.60	Jan 2017	2.50		
Feb	11.40	Feb	3.50	Feb	4.80	Feb	3.20	Feb	3.00	Feb	3.50	Feb	3.00	Feb	0.20	Feb	2.00	Feb	2.70		
Mar	10.50	Mar	3.70	Mar	5.00	Mar	3.10	Mar	2.80	Mar	2.90	Mar	3.10	Mar	-0.40	Mar	1.50	Mar	2.40		
Apr	10.00	Apr	3.70	Apr	5.10	Apr	3.20	Apr	2.50	Apr	3.30	Apr	3.50	Apr	-0.70	Apr	1.10	Apr	2.20		
May	9.80	May	3.80	May	5.40	May	3.20	May	2.20	May	3.60	May	2.80	May	-1.28	May	1.40	May	1.90		
Jun	9.60	Jun	3.80	Jun	5.20	Jun	3.00	Jun	2.30	Jun	3.20	Jun	2.50	Jun	-1.40	Jun	1.80	Jun	1.60		
Jul	10.80	Jul	3.60	Jul	5.00	Jul	2.80	Jul	2.20	Jul	2.70	Jul	3.20	Jul	-2.10	Jul	2.00	Jul	1.70		
Aug	10.80	Aug	3.30	Aug	4.70	Aug	2.80	Aug	2.20	Aug	2.70	Aug	3.60	Aug	-1.50	Aug	1.50	Aug	1.90		
Sep	11.00	Sep	3.10	Sep	4.30	Sep	2.70	Sep	2.20	Sep	2.60	Sep	4.70	Sep	-1.30	Sep	1.20	Sep	2.20		
Oct	10.10	Oct	3.20	Oct	4.50	Oct	2.80	Oct	2.10	Oct	2.10	Oct	4.30	Oct	-0.20	Oct	1.00	Oct	2.00		
Nov	9.60	Nov	3.50	Nov	4.70	Nov	2.70	Nov	1.80	Nov	1.90	Nov	3.50	Nov	1.80	Nov	1.20	Nov	2.20		
Dec	8.90	Dec	3.80	Dec	4.60	Dec	2.70	Dec	1.70	Dec	1.60	Dec	3.40	Dec	2.70	Dec	1.50	Dec	2.10		
Jan 1982	8.40	Jan 1986	3.90	Jan 1990	5.20	Jan 1994	2.50	Jan 1998	1.60	Jan 2002	1.10	Jan 2006	4.00	Jan 2010	2.60	Jan 2014	1.60	Jan 2018	2.10		
Feb	7.60	Feb	3.10	Feb	5.30	Feb	2.50	Feb	1.40	Feb	1.10	Feb	3.60	Feb	2.10	Feb	1.10				
Mar	6.80	Mar	2.30	Mar	5.20	Mar	2.50	Mar	1.40	Mar	1.50	Mar	3.40	Mar	2.30	Mar	1.50				
Apr	6.50	Apr	1.60	Apr	4.70	Apr	2.40	Apr	1.40	Apr	1.60	Apr	3.50	April	2.20	Apr	2.00				
May	6.70	May	1.50	May	4.40	May	2.30	May	1.70	May	1.20	May	4.20	May	2.00	May	2.10				
Jun	7.10	Jun	1.80	Jun	4.70	Jun	2.50	Jun	1.70	Jun	1.10	June	4.30	Jun	1.10	Jun	2.10				
Jul	6.40	Jul	1.60	Jul	4.80	Jul	2.90	Jul	1.70	Jul	1.50	July	4.10	Jul	1.20	Jul	2.00				
Aug	5.90	Aug	1.60	Aug	5.60	Aug	3.00	Aug	1.60	Aug	1.80	Aug	3.80	Aug	1.10	Aug	1.70				
Sep	5.00	Sep	1.80	Sep	6.20	Sep	2.60	Sep	1.50	Sep	1.50	Sep	2.10	Sep	1.10	Sep	1.70				
Oct	5.10	Oct	1.50	Oct	6.30	Oct	2.70	Oct	1.50	Oct	2.00	Oct	1.30	Oct	1.20	Oct	1.70				
Nov	4.60	Nov	1.30	Nov	6.30	Nov	2.70	Nov	1.50	Nov	2.20	Nov	2.00	Nov	1.10	Nov	1.30				
Dec	3.80	Dec	1.10	Dec	6.10	Dec	2.80	Dec	1.60	Dec	2.40	Dec	2.50	Dec	1.50	Dec	0.80				
Jan 1983	3.70	Jan 1987	1.50	Jan 1991	5.70	Jan 1995	2.90	Jan 1999	1.70	Jan 2003	2.60	Jan 2007	2.10	Jan 2011	1.60	Jan 2015	-0.10				
Feb	3.50	Feb	2.10	Feb	5.30	Feb	2.90	Feb	1.60	Feb	3.00	Feb	2.40	Feb	2.10	Feb	0.00				
Mar	3.60	Mar	3.00	Mar	4.90	Mar	3.10	Mar	1.70	Mar	2.80	Mar	2.80	Mar	2.70	Mar	-0.10				
Apr	3.90	Apr	3.80	Apr	4.90	Apr	2.40	Apr	2.30	Apr	2.20	Apr	2.60	Apr	3.20	Apr	-0.20				
May	3.50	May	3.90	May	5.00	May	3.20	May	2.10	May	2.10	May	2.70	May	3.60	May	0.00				
Jun	2.60	Jun	3.70	Jun	4.70	Jun	3.00	Jun	2.00	Jun	2.10	Jun	2.70	Jun	3.60	Jun	0.10				
Jul	2.50	Jul	3.90	Jul	4.40	Jul	2.80	Jul	2.10	Jul	2.10	Jul	2.40	Jul	3.60	Jul	0.20				
Aug	2.60	Aug	4.30	Aug	3.80	Aug	2.60	Aug	2.30	Aug	2.20	Aug	2.00	Aug	3.80	Aug	0.20				
Sep	2.90	Sep	4.40	Sep	3.40	Sep	2.50	Sep	2.60	Sep	2.30	Sep	2.80	Sep	3.90	Sep	0.00				
Oct	2.90	Oct	4.50	Oct	2.90	Oct	2.80	Oct	2.60	Oct	2.00	Oct	3.50	Oct	3.50	Oct	0.20				
Nov	3.30	Nov	4.50	Nov	3.00	Nov	2.60	Nov	2.60	Nov	1.80	Nov	4.30	Nov	3.40	Nov	0.50				
Dec	3.80	Dec	4.40	Dec	3.10	Dec	2.50	Dec	2.70	Dec	1.90	Dec	4.10	Dec	3.00	Dec	0.70				

Source: U.S. Dept of Labor, Bureau of Labor Statistics, Consumer Price Index - All Urban Consumers, Change for 12-Month Period, Bureau of Labor Statistics, [http://www.bls.gov/schedule/archives/cpi\\_nr.htm](http://www.bls.gov/schedule/archives/cpi_nr.htm)

**Rate of Inflation**  
1980 - 2018



# Liberty Midstates Case No. GR-2018-0013

## Average Yields on AA, A and BBB Public Utility Bonds

Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)
Jan 1980	12.12	Jan 1984	13.40	Jan 1988	10.75	Jan 1992	8.67	Jan 1996	7.20	Jan 2000	8.22	Jan 2004	6.23	Jan 2008	6.08	Jan 2012	4.48	Jan 2016	4.62
Feb	13.48	Feb	13.50	Feb	10.11	Feb	8.77	Feb	7.37	Feb	8.10	Feb	6.17	Feb	6.28	Feb	4.47	Feb	4.44
Mar	14.33	Mar	14.03	Mar	10.11	Mar	8.84	Mar	7.72	Mar	8.14	Mar	6.01	Mar	6.29	Mar	4.59	Mar	4.4
Apr	13.50	Apr	14.30	Apr	10.53	Apr	8.79	Apr	7.88	Apr	8.14	Apr	6.38	Apr	6.36	Apr	4.54	Apr	4.16
May	12.17	May	14.95	May	10.75	May	8.72	May	7.99	May	8.55	May	6.68	May	6.38	May	4.36	May	4.06
Jun	11.87	Jun	15.16	Jun	10.71	Jun	8.64	Jun	8.07	Jun	8.22	Jun	6.53	Jun	6.50	Jun	4.26	Jun	3.93
Jul	12.12	Jul	14.92	Jul	10.96	Jul	8.46	Jul	8.02	Jul	8.17	Jul	6.34	Jul	6.50	Jul	4.12	Jul	3.70
Aug	12.82	Aug	14.29	Aug	11.09	Aug	8.34	Aug	7.84	Aug	8.05	Aug	6.18	Aug	6.48	Aug	4.18	Aug	3.73
Sep	13.29	Sep	14.04	Sep	10.56	Sep	8.32	Sep	8.01	Sep	8.16	Sep	6.01	Sep	6.59	Sep	4.17	Sep	3.80
Oct	13.53	Oct	13.68	Oct	9.92	Oct	8.44	Oct	7.76	Oct	8.08	Oct	5.95	Oct	7.70	Oct	4.04	Oct	3.90
Nov	14.07	Nov	13.15	Nov	9.89	Nov	8.53	Nov	7.48	Nov	8.03	Nov	5.97	Nov	7.80	Nov	3.95	Nov	4.21
Dec	14.48	Dec	12.96	Dec	10.02	Dec	8.36	Dec	7.58	Dec	7.79	Dec	5.93	Dec	6.87	Dec	4.10	Dec	4.39
Jan 1981	14.22	Jan 1985	12.88	Jan 1989	10.02	Jan 1993	8.23	Jan 1997	7.79	Jan 2001	7.76	Jan 2005	5.80	Jan 2009	6.77	Jan 2013	4.24	Jan 2017	4.24
Feb	14.84	Feb	13.00	Feb	10.02	Feb	8.00	Feb	7.68	Feb	7.69	Feb	5.64	Feb	6.72	Feb	4.29	Feb	4.25
Mar	14.86	Mar	13.66	Mar	10.16	Mar	7.85	Mar	7.92	Mar	7.59	Mar	5.86	Mar	6.85	Mar	4.29	Mar	4.30
Apr	15.32	Apr	13.42	Apr	10.14	Apr	7.76	Apr	8.08	Apr	7.81	Apr	5.72	Apr	6.90	Apr	4.08	Apr	4.19
May	15.84	May	12.89	May	9.92	May	7.78	May	7.94	May	7.88	May	5.60	May	6.83	May	4.24	May	4.19
Jun	15.27	Jun	11.91	Jun	9.49	Jun	7.68	Jun	7.77	Jun	7.75	Jun	5.39	June	6.54	June	4.63	June	4.01
Jul	15.87	Jul	11.88	Jul	9.34	Jul	7.53	Jul	7.52	Jul	7.71	Jul	5.50	July	6.15	Jul	4.78	Jul	4.06
Aug	16.33	Aug	11.93	Aug	9.37	Aug	7.21	Aug	7.57	Aug	7.57	Aug	5.51	Aug	5.80	Aug	4.85	Aug	3.92
Sep	16.89	Sep	11.95	Sep	9.43	Sep	7.01	Sep	7.50	Sep	7.73	Sep	5.54	Sep	5.60	Sep	4.90	Sep	3.93
Oct	16.76	Oct	11.84	Oct	9.37	Oct	6.99	Oct	7.37	Oct	7.64	Oct	5.79	Oct	5.64	Oct	4.78	Oct	3.97
Nov	15.50	Nov	11.33	Nov	9.33	Nov	7.30	Nov	7.24	Nov	7.61	Nov	5.88	Nov	5.71	Nov	4.86	Nov	3.88
Dec	15.77	Dec	10.82	Dec	9.31	Dec	7.33	Dec	7.16	Dec	7.86	Dec	5.83	Dec	5.86	Dec	4.88	Dec	3.85
Jan 1982	16.73	Jan 1986	10.66	Jan 1990	9.44	Jan 1994	7.31	Jan 1998	7.03	Jan 2002	7.69	Jan 2006	5.77	Jan 2010	5.83	Jan 2014	4.72	Jan 2018	3.91
Feb	16.72	Feb	10.16	Feb	9.66	Feb	7.44	Feb	7.09	Feb	7.62	Feb	5.83	Feb	5.94	Feb	4.64		
Mar	16.07	Mar	9.33	Mar	9.75	Mar	7.83	Mar	7.13	Mar	7.83	Mar	5.98	Mar	5.90	Mar	4.64		
Apr	15.82	Apr	9.02	Apr	9.87	Apr	8.20	Apr	7.12	Apr	7.74	Apr	6.28	Apr	5.87	Apr	4.52		
May	15.60	May	9.52	May	9.89	May	8.32	May	7.11	May	7.76	May	6.39	May	5.59	May	4.37		
Jun	16.18	Jun	9.51	Jun	9.69	Jun	8.31	Jun	6.99	Jun	7.67	June	6.39	June	5.62	June	4.42		
Jul	16.04	Jul	9.19	Jul	9.66	Jul	8.47	Jul	6.99	Jul	7.54	July	6.37	July	5.41	Jul	4.35		
Aug	15.22	Aug	9.15	Aug	9.84	Aug	8.41	Aug	6.96	Aug	7.34	Aug	6.20	Aug	5.10	Aug	4.28		
Sep	14.56	Sep	9.42	Sep	10.01	Sep	8.65	Sep	6.88	Sep	7.23	Sep	6.03	Sep	5.10	Sep	4.40		
Oct	13.88	Oct	9.39	Oct	9.94	Oct	8.88	Oct	6.88	Oct	7.43	Oct	6.01	Oct	5.20	Oct	4.24		
Nov	13.58	Nov	9.15	Nov	9.76	Nov	9.00	Nov	6.96	Nov	7.31	Nov	5.82	Nov	5.45	Nov	4.29		
Dec	13.55	Dec	8.96	Dec	9.57	Dec	8.79	Dec	6.84	Dec	7.20	Dec	5.83	Dec	5.64	Dec	4.18		
Jan 1983	13.46	Jan 1987	8.77	Jan 1991	9.56	Jan 1995	8.77	Jan 1999	6.87	Jan 2003	7.13	Jan 2007	5.96	Jan 2011	5.64	Jan 2015	3.83		
Feb	13.60	Feb	8.81	Feb	9.31	Feb	8.56	Feb	7.00	Feb	6.92	Feb	5.91	Feb	5.73	Feb	3.91		
Mar	13.28	Mar	8.75	Mar	9.39	Mar	8.41	Mar	7.18	Mar	6.80	Mar	5.87	Mar	5.62	Mar	3.97		
Apr	13.03	Apr	9.30	Apr	9.30	Apr	8.30	Apr	7.16	Apr	6.68	Apr	6.01	Apr	5.62	Apr	3.96		
May	13.00	May	9.82	May	9.29	May	7.93	May	7.42	May	6.35	May	6.03	May	5.38	May	4.38		
Jun	13.17	Jun	9.87	Jun	9.44	Jun	7.62	Jun	7.70	Jun	6.21	June	6.34	June	5.32	June	4.60		
Jul	13.28	Jul	10.01	Jul	9.40	Jul	7.73	Jul	7.66	Jul	6.54	July	6.28	July	5.34	July	4.63		
Aug	13.50	Aug	10.33	Aug	9.16	Aug	7.86	Aug	7.86	Aug	6.78	Aug	6.28	Aug	4.78	Aug	4.54		
Sep	13.35	Sep	11.00	Sep	9.03	Sep	7.62	Sep	7.87	Sep	6.58	Sep	6.24	Sep	4.61	Sep	4.69		
Oct	13.19	Oct	11.32	Oct	8.99	Oct	7.46	Oct	8.02	Oct	6.50	Oct	6.17	Oct	4.66	Oct	4.63		
Nov	13.33	Nov	10.82	Nov	8.93	Nov	7.40	Nov	7.86	Nov	6.44	Nov	6.04	Nov	4.37	Nov	4.73		
Dec	13.48	Dec	10.99	Dec	8.76	Dec	7.21	Dec	8.04	Dec	6.36	Dec	6.23	Dec	4.47	Dec	4.69		

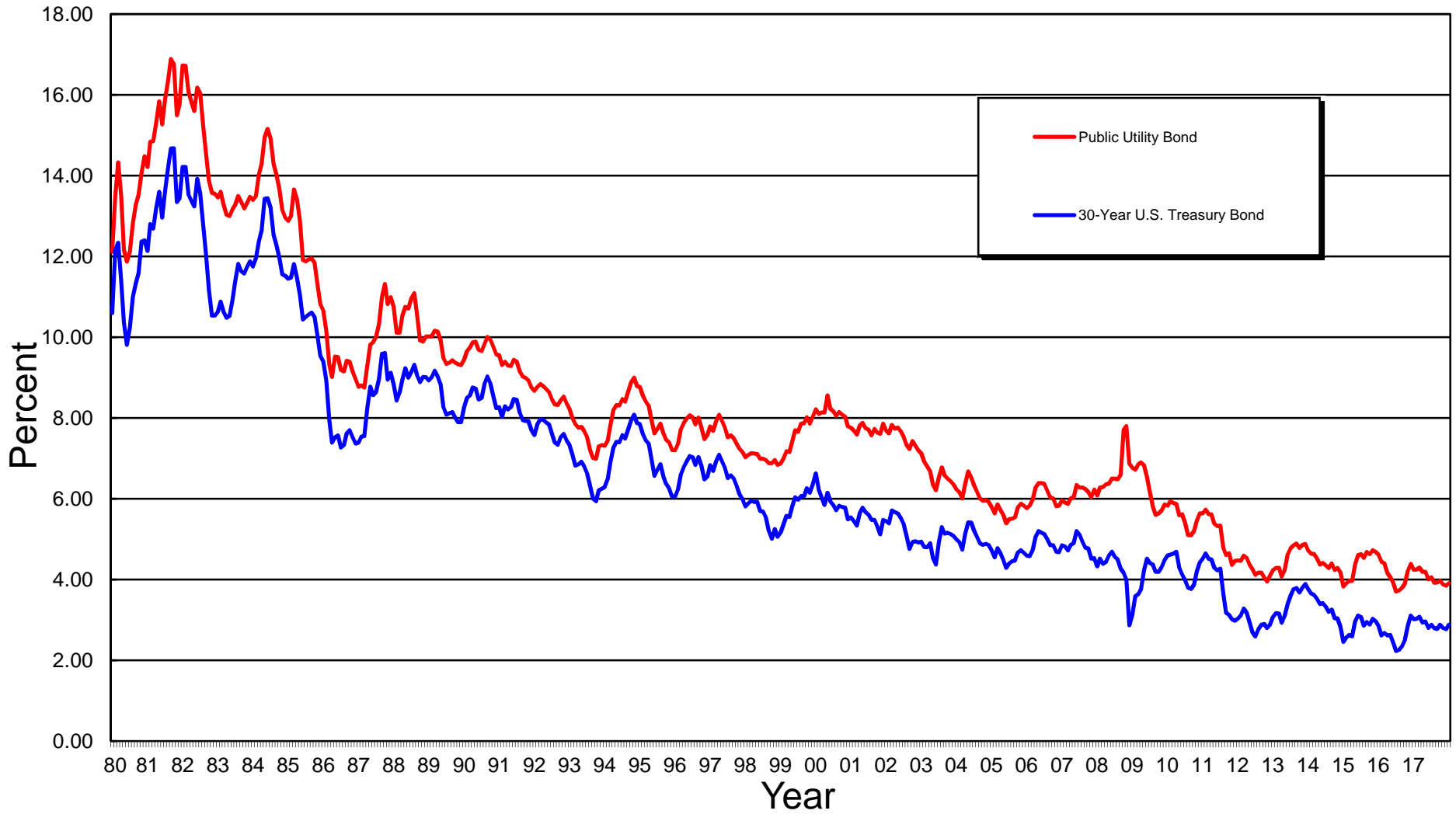
Source: [Mergent Bond Record](#)

# Liberty Midstates Case No. GR-2018-0013

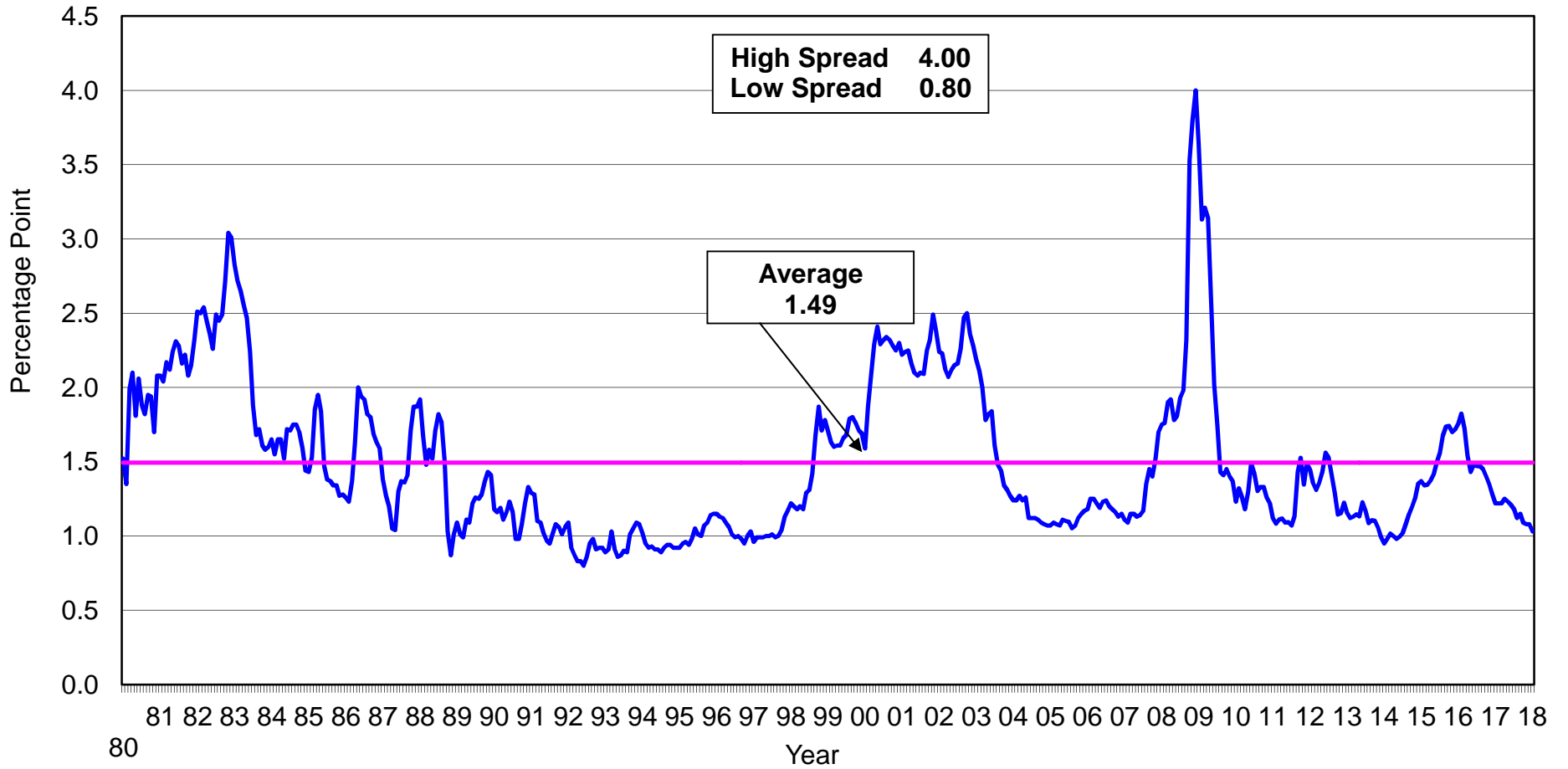
## Average Yields on Thirty-Year U.S. Treasury Bonds

Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)	Mo/Year	Rate (%)
Jan 1980	10.60	Jan 1984	11.75	Jan 1988	8.83	Jan 1992	7.58	Jan 1996	6.05	Jan 2000	6.63	Jan 2004	4.99	Jan 2008	4.33	Jan 2012	3.03	Jan 2016	2.86
Feb	12.13	Feb	11.95	Feb	8.43	Feb	7.85	Feb	6.24	Feb	6.23	Feb	4.93	Feb	4.52	Feb	3.11	Feb	2.62
Mar	12.34	Mar	12.38	Mar	8.63	Mar	7.97	Mar	6.60	Mar	6.05	Mar	4.74	Mar	4.39	Mar	3.28	Mar	2.68
Apr	11.40	Apr	12.65	Apr	8.95	Apr	7.96	Apr	6.79	Apr	5.85	Apr	5.14	Apr	4.44	Apr	3.18	Apr	2.62
May	10.36	May	13.43	May	9.23	May	7.89	May	6.93	May	6.15	May	5.42	May	4.60	May	2.93	May	2.63
Jun	9.81	Jun	13.44	Jun	9.00	Jun	7.84	Jun	7.06	Jun	5.93	Jun	5.41	Jun	4.69	Jun	2.70	June	2.45
Jul	10.24	Jul	13.21	Jul	9.14	Jul	7.60	Jul	7.03	Jul	5.85	Jul	5.22	Jul	4.57	Jul	2.59	July	2.23
Aug	11.00	Aug	12.54	Aug	9.32	Aug	7.39	Aug	6.84	Aug	5.72	Aug	5.06	Aug	4.50	Aug	2.77	Aug	2.26
Sep	11.34	Sep	12.29	Sep	9.06	Sep	7.34	Sep	7.03	Sep	5.83	Sep	4.90	Sep	4.27	Sep	2.88	Sep	2.35
Oct	11.59	Oct	11.98	Oct	8.89	Oct	7.53	Oct	6.81	Oct	5.80	Oct	4.86	Oct	4.17	Oct	2.90	Oct	2.50
Nov	12.37	Nov	11.56	Nov	9.02	Nov	7.61	Nov	6.48	Nov	5.78	Nov	4.89	Nov	4.00	Nov	2.80	Nov	2.86
Dec	12.40	Dec	11.52	Dec	9.01	Dec	7.44	Dec	6.55	Dec	5.49	Dec	4.86	Dec	2.87	Dec	2.88	Dec	3.11
Jan 1981	12.14	Jan 1985	11.45	Jan 1989	8.93	Jan 1993	7.34	Jan 1997	6.83	Jan 2001	5.54	Jan 2005	4.73	Jan 2009	3.13	Jan 2013	3.08	Jan 2017	3.02
Feb	12.80	Feb	11.47	Feb	9.01	Feb	7.09	Feb	6.69	Feb	5.45	Feb	4.55	Feb	3.59	Feb	3.17	Feb	3.03
Mar	12.69	Mar	11.81	Mar	9.17	Mar	6.82	Mar	6.93	Mar	5.34	Mar	4.78	Mar	3.64	Mar	3.16	Mar	3.08
Apr	13.20	Apr	11.47	Apr	9.03	Apr	6.85	Apr	7.09	Apr	5.65	Apr	4.65	Apr	3.76	Apr	2.93	Apr	2.94
May	13.60	May	11.05	May	8.83	May	6.92	May	6.94	May	5.78	May	4.49	May	4.23	May	3.11	May	2.96
Jun	12.96	Jun	10.44	Jun	8.27	Jun	6.81	Jun	6.77	Jun	5.67	Jun	4.29	Jun	4.52	Jun	3.40	June	2.80
Jul	13.59	Jul	10.50	Jul	8.08	Jul	6.63	Jul	6.51	Jul	5.61	Jul	4.41	Jul	4.41	Jul	3.61	Jul	2.88
Aug	14.17	Aug	10.56	Aug	8.12	Aug	6.32	Aug	6.58	Aug	5.48	Aug	4.46	Aug	4.37	Aug	3.76	Aug	2.80
Sep	14.67	Sep	10.61	Sep	8.15	Sep	6.00	Sep	6.50	Sep	5.48	Sep	4.47	Sep	4.19	Sep	3.79	Sep	2.78
Oct	14.68	Oct	10.50	Oct	8.00	Oct	5.94	Oct	6.33	Oct	5.32	Oct	4.67	Oct	4.19	Oct	3.68	Oct	2.88
Nov	13.35	Nov	10.06	Nov	7.90	Nov	6.21	Nov	6.11	Nov	5.12	Nov	4.73	Nov	4.31	Nov	3.80	Nov	2.80
Dec	13.45	Dec	9.54	Dec	7.90	Dec	6.25	Dec	5.99	Dec	5.48	Dec	4.66	Dec	4.49	Dec	3.89	Dec	2.77
Jan 1982	14.22	Jan 1986	9.40	Jan 1990	8.26	Jan 1994	6.29	Jan 1998	5.81	Jan 2002	5.44	Jan 2006	4.59	Jan 2010	4.60	Jan 2014	3.77	Jan 2018	2.88
Feb	14.22	Feb	8.93	Feb	8.50	Feb	6.49	Feb	5.89	Feb	5.39	Feb	4.58	Feb	4.62	Feb	3.66		
Mar	13.53	Mar	7.96	Mar	8.56	Mar	6.91	Mar	5.95	Mar	5.71	Mar	4.73	Mar	4.64	Mar	3.62		
Apr	13.37	Apr	7.39	Apr	8.76	Apr	7.27	Apr	5.92	Apr	5.67	Apr	5.06	Apr	4.69	Apr	3.52		
May	13.24	May	7.52	May	8.73	May	7.41	May	5.93	May	5.64	May	5.20	May	4.29	May	3.39		
Jun	13.92	Jun	7.57	Jun	8.46	Jun	7.40	Jun	5.70	Jun	5.52	Jun	5.16	Jun	4.13	Jun	3.42		
Jul	13.55	Jul	7.27	Jul	8.50	Jul	7.58	Jul	5.68	Jul	5.38	Jul	5.13	July	3.99	Jul	3.33		
Aug	12.77	Aug	7.33	Aug	8.86	Aug	7.49	Aug	5.54	Aug	5.08	Aug	5.00	Aug	3.80	Aug	3.20		
Sep	12.07	Sep	7.62	Sep	9.03	Sep	7.71	Sep	5.20	Sep	4.76	Sep	4.85	Sep	3.77	Sep	3.26		
Oct	11.17	Oct	7.70	Oct	8.86	Oct	7.94	Oct	5.01	Oct	4.93	Oct	4.85	Oct	3.87	Oct	3.04		
Nov	10.54	Nov	7.52	Nov	8.54	Nov	8.08	Nov	5.25	Nov	4.95	Nov	4.69	Nov	4.19	Nov	3.04		
Dec	10.54	Dec	7.37	Dec	8.24	Dec	7.87	Dec	5.06	Dec	4.92	Dec	4.68	Dec	4.42	Dec	2.83		
Jan 1983	10.63	Jan 1987	7.39	Jan 1991	8.27	Jan 1995	7.85	Jan 1999	5.16	Jan 2003	4.94	Jan 2007	4.85	Jan 2011	4.52	Jan 2015	2.46		
Feb	10.88	Feb	7.54	Feb	8.03	Feb	7.61	Feb	5.37	Feb	4.81	Feb	4.82	Feb	4.65	Feb	2.57		
Mar	10.63	Mar	7.55	Mar	8.29	Mar	7.45	Mar	5.58	Mar	4.80	Mar	4.72	Mar	4.51	Mar	2.63		
Apr	10.48	Apr	8.25	Apr	8.21	Apr	7.36	Apr	5.55	Apr	4.90	Apr	4.86	Apr	4.50	Apr	2.59		
May	10.53	May	8.78	May	8.27	May	6.95	May	5.81	May	4.53	May	4.90	May	4.29	May	2.96		
Jun	10.93	Jun	8.57	Jun	8.47	Jun	6.57	Jun	6.04	Jun	4.37	Jun	5.20	Jun	4.23	Jun	3.11		
Jul	11.40	Jul	8.64	Jul	8.45	Jul	6.72	Jul	5.98	Jul	4.93	July	5.11	Jul	4.27	Jul	3.07		
Aug	11.82	Aug	8.97	Aug	8.14	Aug	6.86	Aug	6.07	Aug	5.30	Aug	4.93	Aug	3.65	Aug	2.86		
Sep	11.63	Sep	9.59	Sep	7.95	Sep	6.55	Sep	6.07	Sep	5.14	Sep	4.79	Sep	3.18	Sep	2.95		
Oct	11.58	Oct	9.61	Oct	7.93	Oct	6.37	Oct	6.26	Oct	5.16	Oct	4.77	Oct	3.13	Oct	2.89		
Nov	11.75	Nov	8.95	Nov	7.92	Nov	6.26	Nov	6.15	Nov	5.13	Nov	4.52	Nov	3.02	Nov	3.03		
Dec	11.88	Dec	9.12	Dec	7.70	Dec	6.06	Dec	6.35	Dec	5.08	Dec	4.53	Dec	2.98	Dec	2.97		

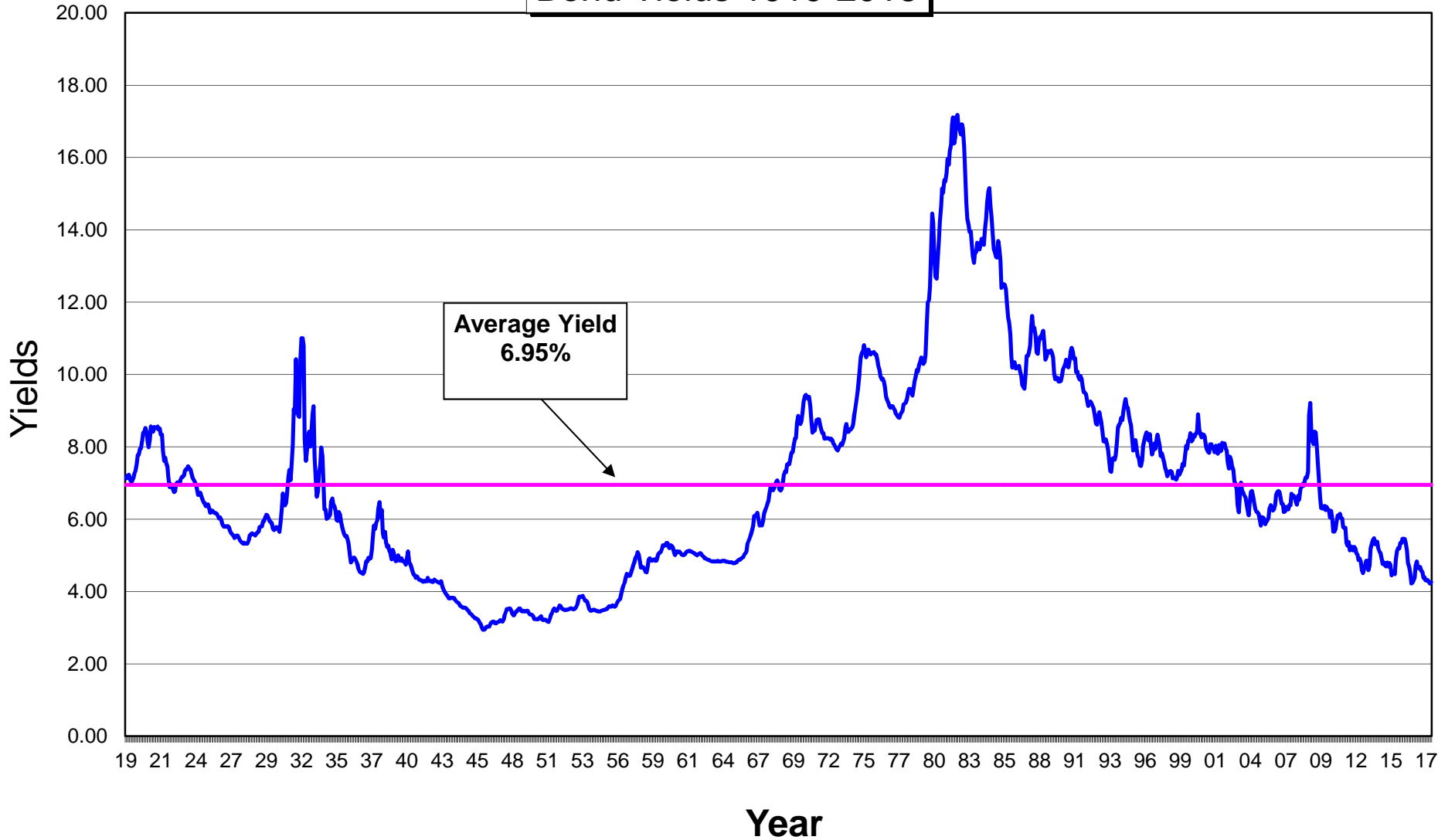
**Average Yields on Public Utility Bonds and  
Thirty-Year U.S. Treasury Bonds (1980 - 2018)**



Monthly Spreads Between Yields on Public Utility Bonds and  
Thirty-Year U.S. Treasury Bonds (1980 - 2018)



Moody's Baa Corporate  
Bond Yields 1919-2018



# Liberty Midstates Case No. GR-2018-0013

## Historical Capital Structures for Algonquin Power & Utilities Corp. and Liberty Utilities Company (Including Short-Term Debt)

(in thousands of Canadian Dollars)

### ALGONQUIN POWER & UTILITIES CORP.

Capital Components	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017
Common Equity and Noncontrolling Equity	\$1,285,583	\$1,349,415	\$1,622,583	\$2,078,059	\$2,272,116	\$3,339,988	\$3,444,414	\$3,341,091
Preferred Stock and Mezzanine	\$116,546	\$116,546	\$225,951	\$239,556	\$243,239	\$280,562	\$275,300	\$274,595
Long-Term Debt <sup>1</sup>	\$717,622	\$1,068,247	\$1,243,114	\$1,478,022	\$4,047,547	\$4,558,992	\$3,986,214	\$3,800,078
Short-term Debt <sup>2</sup>	\$54,434	\$210,190	\$47,298	\$27,300	\$242,947	\$233,087	\$450,269	\$653,433
Total	\$2,174,185	\$2,744,398	\$3,138,946	\$3,822,937	\$6,805,849	\$8,412,629	\$8,156,197	\$8,069,197

Capital Structure	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity and Noncontrolling Equity	59.13%	49.17%	51.69%	54.36%	33.38%	39.70%	42.23%	41.41%	49.55%	39.18%
Preferred Stock and Mezzanine	5.36%	4.25%	7.20%	6.27%	3.57%	3.34%	3.38%	3.40%	5.33%	3.42%
Long-Term Debt <sup>1</sup>	33.01%	38.92%	39.60%	38.66%	59.47%	54.19%	48.87%	47.09%	41.93%	52.41%
Short-term Debt <sup>2</sup>	2.50%	7.66%	1.51%	0.71%	3.57%	2.77%	5.52%	8.10%	3.19%	4.99%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

### LIBERTY UTILITIES COMPANY (Unadjusted)

(in thousands of US Dollars)

Capital Components	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017
Common Equity	\$350,733	\$480,697	\$645,188	\$717,289	\$1,960,034	\$1,998,441	\$1,999,413	\$2,016,450
Long-Term Debt <sup>1</sup>	\$372,574	\$535,823	\$535,106	\$522,930	\$1,243,464	\$2,123,000	\$2,039,553	\$1,986,983
Short-Term Debt <sup>2</sup>	\$27,500	\$80,500	\$20,500	\$0	\$22,500	\$30,000	\$18,750	\$0
Total	\$750,807	\$1,097,020	\$1,200,794	\$1,240,219	\$3,225,998	\$4,151,441	\$4,057,716	\$4,003,433

Capital Structure	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity	46.71%	43.82%	53.73%	57.84%	60.76%	48.14%	49.27%	50.37%	52.57%	52.13%
Long-Term Debt <sup>1</sup>	49.62%	48.84%	44.56%	42.16%	38.55%	51.14%	50.26%	49.63%	44.75%	47.39%
Short-Term Debt <sup>2</sup>	3.66%	7.34%	1.71%	0.00%	0.70%	0.72%	0.46%	0.00%	2.68%	0.47%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

### LIBERTY UTILITIES COMPANY (Adjusted Capital Structures for Guarantees and Intermediate Holding Company Debt)

(in thousands of US Dollars)

Capital Components	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017
Common Equity	\$350,733	\$480,697	\$645,188	\$557,289 <sup>3</sup>	\$1,565,034 <sup>3,4</sup>	\$1,603,441 <sup>3,4,5</sup>	\$1,604,413 <sup>3,4,5</sup>	\$1,621,450 <sup>3,4,5</sup>
Long-Term Debt <sup>1</sup>	\$372,574	\$535,823	\$535,106	\$682,930 <sup>3</sup>	\$1,638,464 <sup>3,4</sup>	\$2,518,000 <sup>3,4,5</sup>	\$2,434,553 <sup>3,4,5</sup>	\$2,381,983 <sup>3,4,5</sup>
Short-Term Debt <sup>2</sup>	\$27,500	\$80,500	\$20,500	\$0	\$22,500	\$30,000	\$18,750	\$118,000
Total	\$750,807	\$1,097,020	\$1,200,794	\$1,240,219	\$3,225,998	\$4,151,441	\$4,057,716	\$4,121,433

Capital Structure	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity	46.71%	43.82%	53.73%	44.93%	48.51%	38.62%	39.54%	40.50%	47.54%	41.79%
Long-Term Debt <sup>1</sup>	49.62%	48.84%	44.56%	55.07%	50.79%	60.65%	60.00%	59.50%	49.78%	57.73%
Short-Term Debt <sup>2</sup>	3.66%	7.34%	1.71%	0.00%	0.70%	0.72%	0.46%	2.95%	2.68%	1.21%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	102.95%	100.00%	100.74%

1. Long-term debt includes current maturities of long-term debt, Series C Preferred and convertible securities. Used notes from Liberty Utilities Company's Financial Statements for initial total debt balance and then deducted commercial paper and revolving credit facilities from this debt.

2. Short-term debt excludes current or maturing portion of long-term debt

3. See Note 9.(b) attached to Liberty Utilities Company's 12/31/2015 financial statements for information about Staff's \$160 million reduction of equity and increase in debt.

4. See Note 9.(b) attached to Liberty Utilities Company's 12/31/2016 financial statements for information about Staff's \$235 million reduction of equity and increase in debt.

5. See Note 7.(b) attached to Liberty Utilities Company's 3/31/2017 financial statements for information about Staff's \$100 million reduction of equity and increase in debt.



# Liberty Midstates

## Case No. GR-2018-0013

### Historical Capital Structures for Algonquin Power & Utilities Corporation and Liberty Utilities Company (Excluding Short-Term Debt)

(in thousands of Canadian Dollars)

<b>ALGONQUIN POWER &amp; UTILITIES CORP.</b>										
Capital Components	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity and Noncontrolling Equity	\$1,285,583	\$1,349,415	\$1,622,583	\$2,078,059	\$2,272,116	\$3,339,988	\$3,444,414	\$3,341,091		
Preferred Stock and Mezzanine	\$116,546	\$116,546	\$225,951	\$239,556	\$243,239	\$280,562	\$275,300	\$274,595		
Long-Term Debt <sup>1</sup>	\$717,622	\$1,068,247	\$1,243,114	\$1,478,022	\$4,047,547	\$4,558,992	\$3,986,214	\$3,800,078		
<b>Total</b>	<b>\$2,119,751</b>	<b>\$2,534,208</b>	<b>\$3,091,648</b>	<b>\$3,795,637</b>	<b>\$6,562,902</b>	<b>\$8,179,542</b>	<b>\$7,705,928</b>	<b>\$7,415,764</b>		
Capital Structure	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity and Noncontrolling Equity	60.65%	53.25%	52.48%	54.75%	34.62%	40.83%	44.70%	45.05%	51.15%	41.30%
Preferred Stock and Mezzanine	5.50%	4.60%	7.31%	6.31%	3.71%	3.43%	3.57%	3.70%	5.48%	3.60%
Long-Term Debt <sup>1</sup>	33.85%	42.15%	40.21%	38.94%	61.67%	55.74%	51.73%	51.24%	43.37%	55.10%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

(in thousands of US Dollars)

<b>LIBERTY UTILITIES COMPANY (Unadjusted)</b>										
Capital Components	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity	\$350,733	\$480,697	\$645,188	\$717,289	\$1,960,034	\$1,998,441	\$1,999,413	\$2,016,450		
Long-Term Debt <sup>1</sup>	\$372,574	\$535,823	\$535,106	\$522,930	\$1,243,464	\$2,123,000	\$2,039,553	\$1,986,983		
<b>Total</b>	<b>\$723,307</b>	<b>\$1,016,520</b>	<b>\$1,180,294</b>	<b>\$1,240,219</b>	<b>\$3,203,498</b>	<b>\$4,121,441</b>	<b>\$4,038,966</b>	<b>\$4,003,433</b>		
Capital Structure	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity	48.49%	47.29%	54.66%	57.84%	61.18%	48.49%	49.50%	50.37%	53.89%	52.39%
Long-Term Debt <sup>1</sup>	51.51%	52.71%	45.34%	42.16%	38.82%	51.51%	50.50%	49.63%	46.11%	47.61%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

#### LIBERTY UTILITIES COMPANY (Adjusted Capital Structures for Guarantees and Intermediate Holding Company Debt)

(in thousands of US Dollars)

Capital Components	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity	\$350,733	\$480,697	\$645,188	\$557,289 <sup>2</sup>	\$1,565,034 <sup>2,3</sup>	\$1,603,441 <sup>2,3,4</sup>	\$1,604,413 <sup>2,3,4</sup>	\$1,621,450 <sup>2,3,4</sup>		
Long-Term Debt <sup>1</sup>	\$372,574	\$535,823	\$535,106	\$682,930 <sup>2</sup>	\$1,638,464 <sup>2,3</sup>	\$2,518,000 <sup>2,3,4</sup>	\$2,434,553 <sup>2,3,4</sup>	\$2,381,983 <sup>2,3,4</sup>		
<b>Total</b>	<b>\$723,307</b>	<b>\$1,016,520</b>	<b>\$1,180,294</b>	<b>\$1,240,219</b>	<b>\$3,203,498</b>	<b>\$4,121,441</b>	<b>\$4,038,966</b>	<b>\$4,003,433</b>		
Capital Structure	2012	2013	2014	2015	2016	3/31/2017	6/30/2017	9/30/2017	Average for 2012 - 2016	Average for 12/31/2016 - 9/30/2017
Common Equity	48.49%	47.29%	54.66%	44.93%	48.85%	38.90%	39.72%	40.50%	48.85%	42.00%
Long-Term Debt <sup>1</sup>	51.51%	52.71%	45.34%	55.07%	51.15%	61.10%	60.28%	59.50%	51.15%	58.00%
<b>Total</b>	<b>51.51%</b>	<b>52.71%</b>	<b>45.34%</b>	<b>55.07%</b>	<b>51.15%</b>	<b>61.10%</b>	<b>60.28%</b>	<b>59.50%</b>	<b>100.00%</b>	<b>100.00%</b>

1. Long-term debt includes current maturities of long-term debt, Series C Preferred and convertible securities. Used notes from Liberty Utilities Company's Financial Statements for initial total debt balance and then deducted commercial paper and revolving credit facilities from this debt.

2. See Note 9.(b) attached to Liberty Utilities Company's 12/31/2015 financial statements for information about Staff's \$160 million reduction of equity and increase in debt.

3. See Note 9.(b) attached to Liberty Utilities Company's 12/31/2016 financial statements for information about Staff's \$235 million reduction of equity and increase in debt.

4. See Note 7.(b) attached to Liberty Utilities Company's 3/31/2017 financial statements for information about Staff's \$100 million reduction of equity and increase in debt.

# Liberty Midstates

## Case No. GR-2018-0013

LIBERTY MIDSTATES  
CASE NO. GR-2018-0013

Capital Structure Scenarios as of September 30, 2017  
for Liberty Utilities (Midstates Natural Gas) Corp.

### Short-Term Debt Included

#### Liberty Utilities Company (thousands of United States dollars)

Capital Component	Dollar Amount	Percentage of Capital
Common Stock Equity	\$ 1,621,450	39.75%
Long-Term Debt	\$ 2,339,500	57.36%
Short-Term Debt	\$ 118,000	2.89%
<b>Total Capitalization</b>	<b>\$ 4,078,950</b>	<b>100.00%</b>

Sources: Liberty Utilities Company's September 30, 2017 Unaudited Financial Statements Provided in Response to Staff Data Request No. 117 and Liberty Midstates' response to Staff Data Request No. 108.

#### Algonquin Power & Utilities Corporation (thousands of Canadian dollars)

Capital Component	Dollar Amount	Percentage of Capital
Common Stock Equity	\$ 3,341,091	41.74%
Long-Term Debt		
Bonds and Notes <sup>1</sup>	3610536	
Liberty Term Facility <sup>2</sup>	168480	
Power Term Facility <sup>2</sup>	118684.8	
Total Long-Term Debt	\$ 3,897,701	48.69%
Preferred Stock <sup>3</sup>	\$ 231,254	2.89%
Short-Term Debt		
Revolving Credit Facilities	534748	
Total Short-Term Debt	\$ 534,748	6.68%
<b>Total Capitalization</b>	<b>\$ 8,004,794</b>	<b>100.00%</b>

Sources: Algonquin Power & Utilities Corporation's September 30, 2017 Unaudited Financial Statements, Note 7. to 9/30/2017 Unaudited Financial Statements and Liberty Midstates' Response to Staff Data Request No. 108.

Notes:

1. Bonds and Notes is the total of Canadian Dollar and US Dollar Borrowings shown in Note 7 to APUC's 9/30/2017 Financial Statements.
2. Liberty Midstates response to Staff Data Request No. 108.
3. Preferred Stock including Series C Preferred Shares on 9/30/2017 APUC Balance Sheet

### Short-Term Debt Excluded

#### Liberty Utilities Company (thousands of United States dollars)

Capital Component	Dollar Amount	Percentage of Capital
Common Stock Equity	\$ 1,621,450	40.94%
Long-Term Debt	\$ 2,339,500	59.06%
Short-Term Debt	\$ -	0.00%
<b>Total Capitalization</b>	<b>\$ 3,960,950</b>	<b>100.00%</b>

#### Algonquin Power & Utilities Corporation (thousands of Canadian dollars)

Capital Component	Dollar Amount	Percentage of Capital
Common Stock Equity	\$ 3,341,091	44.73%
Long-Term Debt		
Bonds and Notes <sup>1</sup>	3610536	
Liberty Term Facility <sup>2</sup>	168480	
Power Term Facility <sup>2</sup>	118684.8	
Total Long-Term Debt	\$ 3,897,701	52.18%
Preferred Stock <sup>3</sup>	\$ 231,254	3.10%
Short-Term Debt		
Revolving Credit Facilities	0	
Total Short-Term Debt	\$ -	0.00%
<b>Total Capitalization</b>	<b>\$ 7,470,046</b>	<b>100.00%</b>

Liberty Midstates  
Case No. GR-2018-0013

**Embedded Cost of Debt as of  
September 30, 2017**

Issuer:	Operations	Type	Security	Maturity	Debt (USD)	Variable Coupon	Fixed Coupon	Annual Int Exp (USD)
Liberty Utilites (America) Holdco Inc.	Holdco	Term Facility	Unsecured	5-Jul-19	\$ 135,000,000	3.500%	0.000%	4,725,000
Calpeco	Utility	Notes	Unsecured	29-Dec-20	\$ 45,000,000		5.190%	2,335,500
Calpeco	Utility	Notes	Unsecured	29-Dec-25	25,000,000		5.590%	1,397,500
Liberty Utilites (Sub) Co.	Utility	Notes	Unsecured	22-Dec-20	40,000,000		5.600%	2,240,000
New England Gas	Utility	First Mortgage	Secured	15-Feb-20	6,500,000		9.440%	613,600
New England Gas	Utility	First Mortgage	Secured	15-Sep-26	7,000,000		7.990%	559,300
New England Gas	Utility	First Mortgage	Secured	15-Dec-27	6,000,000		7.240%	434,400
Grantite State Electric	Utility	Notes	Unsecured	1-Nov-23	5,000,000		7.370%	368,500
Grantite State Electric	Utility	Notes	Unsecured	1-Jul-25	5,000,000		7.940%	397,000
Grantite State Electric	Utility	Notes	Unsecured	15-Jun-28	5,000,000		7.300%	365,000
Empire District Electric FMB	Utility	First Mortgage	Secured	1-Jun-18	90,000,000		6.375%	5,737,500
Empire District Electric FMB	Utility	First Mortgage	Secured	1-Jun-20	100,000,000		4.650%	4,650,000
Empire District Electric FMB	Utility	First Mortgage	Secured	2-Apr-27	88,000,000		3.580%	3,150,400
Empire District Electric FMB	Utility	First Mortgage	Secured	20-Aug-30	60,000,000		3.590%	2,154,000
Empire District Electric FMB	Utility	First Mortgage	Secured	30-May-33	30,000,000		3.730%	1,119,000
Empire District Electric FMB	Utility	First Mortgage	Secured	1-Apr-37	80,000,000		5.875%	4,700,000
Empire District Electric FMB	Utility	First Mortgage	Secured	1-Sep-40	50,000,000		5.200%	2,600,000
Empire District Electric FMB	Utility	First Mortgage	Secured	30-May-43	120,000,000		4.320%	5,184,000
Empire District Electric FMB	Utility	First Mortgage	Secured	1-Dec-44	60,000,000		4.270%	2,562,000
Empire Gas Company FMB	Utility	First Mortgage	Secured	1-Jun-36	55,000,000		6.820%	3,751,000
Empire District Electric Senior Notes	Utility	Notes	Unsecured	15-Nov-33	62,000,000		6.700%	4,154,000
Empire District Electric Senior Notes	Utility	Notes	Unsecured	1-Jul-35	40,000,000		5.800%	2,320,000
LU GP1 Series A	Utility	Notes	Unsecured	1-Aug-22	115,000,000		4.490%	5,163,500
LU GP1 Series A	Utility	Notes	Unsecured	30-Jul-27	60,000,000		4.890%	2,934,000
LU GP1 Series B	Utility	Notes	Unsecured	13-Mar-23	15,000,000		4.140%	621,000
LU GP1 Series C	Utility	Notes	Unsecured	31-Jul-20	25,000,000		3.230%	807,500
LU GP1 Series C	Utility	Notes	Unsecured	31-Jul-23	75,000,000		3.860%	2,895,000
LU GP1 Series C	Utility	Notes	Unsecured	31-Jul-28	25,000,000		4.260%	1,065,000
LU GP1 Series D	Utility	Notes	Unsecured	30-Apr-45	90,000,000	-	4.130%	3,717,000
LU GP1 Series D	Utility	Notes	Unsecured	15-Jul-45	70,000,000	-	4.130%	2,891,000
LU GP2 Series E	Utility	Notes	Unsecured	30-Apr-20	100,000,000	-	2.780%	2,780,000
LU GP2 Series E	Utility	Notes	Unsecured	30-Apr-22	80,000,000		3.300%	2,640,000
LU GP2 Series E	Utility	Notes	Unsecured	30-Apr-24	70,000,000		3.690%	2,583,000
LU GP2 Series E	Utility	Notes	Unsecured	30-Apr-27	250,000,000		3.940%	9,850,000
LU GP2 Series E	Utility	Notes	Unsecured	30-Apr-37	21,000,000		4.540%	953,400
LU GP2 Series E	Utility	Notes	Unsecured	30-Apr-47	229,000,000		4.890%	11,198,100
<b>Total</b>					<b>\$ 2,339,500,000</b>			<b>105,616,200</b>
							<b>Cost of Debt</b>	<b>4.514%</b>

Note: Highlighted debt issuances are not shown on Liberty Utilities Company's Balance Sheet

Liberty Midstates  
Case No. GR-2018-0013

**Criteria for Selecting Comparable Local Gas Distribution Utility Companies**

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
SNL Financial Gas Utility Companies	Ticker	Stock Publicly Traded	At least 80% of Assets are Regulated	At Least 80% of Income from Regulated Utility Operations	No Reduced Dividend Since 2014	At Least Investment Grade Credit Rating (2 of 3 agencies)	Equity Analyst Long-Term CAGR EPS Estimate Available	No Pending Merger or Acquisition	<b>Comparable Company Met All Criteria</b>
<b>Atmos Energy Corporation</b>	<b>ATO</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
Delta Natural Gas Company, Inc.		No	Yes	Yes	Yes	NR			
Gas Natural Inc.		No	No						
National Fuel Gas Company	NFG	Yes	No						
New Jersey Resources Corporation	NJR	Yes	No						
<b>Northwest Natural Gas Company</b>	<b>NWN</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
<b>ONE Gas, Inc.</b>	<b>OGS</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
RGC Resources, Inc.	RGCO	Yes	Yes	Yes	Yes	NR			
South Jersey Industries, Inc.	SJI	Yes	No						
<b>Southwest Gas Holdings, Inc.</b>	<b>SWX</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
<b>Spire Inc.</b>	<b>SR</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
WGL Holdings, Inc.	WGL	Yes	No						

Source: S&P Global Market Intelligence and SEC 10-Ks if additional information was needed for more detail.

NR = Not rated.

Liberty Midstates  
Case No. GR-2018-0013

**Comparable Natural Gas Distribution Companies  
For Liberty Midstates**

Number	Ticker Symbol	Company Name	S&P Corporate Credit Rating	Moody's Corporate Credit Rating
1	ATO	Atmos Energy Corporation.	A	A2
2	NWN	Northwest Natural Gas Company	A+	(P)A3
3	OGS	OneGas Inc.	A	A2
4	SWX	Southwest Gas Holdings, Inc.	BBB+	Baa1
5	SR	Spire Inc.	A-	Baa2
		<b>Average</b>	<b>A</b>	<b>A3</b>

**Liberty Midstates**  
Case No. GR-2018-0013

**Capital Structures for Proxy Companies as of September 30, 2017**  
(Including Short-Term Debt)

Capital Components	Atmos Energy	Northwest Natural Gas	One Gas Inc.	Southwest Gas Holdings	Spire Inc.
Common Equity	\$3,898,666	\$846,682	\$1,931,992	\$1,715,691	\$1,991,300
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Long-term Debt <sup>1</sup>	\$3,067,045	\$779,424	\$1,193,052	\$1,760,434	\$2,095,000
Short-term Debt	\$447,745	\$0	\$174,000	\$110,500	\$477,300
<b>Total</b>	<b>\$7,413,456</b>	<b>\$1,626,106</b>	<b>\$3,299,044</b>	<b>\$3,586,625</b>	<b>\$4,563,600</b>

Capital Structure	Atmos Energy	Northwest Natural Gas	One Gas Inc.	Southwest Gas Holdings	Spire Inc.	<b>Average for Proxy Group</b>
Common Equity	52.59%	52.07%	58.56%	47.84%	43.63%	50.94%
Preferred Stock	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Long-term Debt <sup>1</sup>	41.37%	47.93%	36.16%	49.08%	45.91%	44.09%
Short-term Debt	6.04%	0.00%	5.27%	3.08%	10.46%	4.97%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

**Capital Structures for Proxy Companies as of September 30, 2017**  
(Excluding Short-Term Debt)

Capital Components	Atmos Energy	Northwest Natural Gas	One Gas Inc.	Southwest Gas Holdings	Spire Inc.
Common Equity	\$3,898,666	\$846,682	\$1,931,992	\$1,715,691	\$1,991,300
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Long-term Debt <sup>1</sup>	\$3,067,045	\$779,424	\$1,193,052	\$1,760,434	\$2,095,000
<b>Total</b>	<b>\$6,965,711</b>	<b>\$1,626,106</b>	<b>\$3,125,044</b>	<b>\$3,476,125</b>	<b>\$4,086,300</b>

Capital Structure	Atmos Energy	Northwest Natural Gas	One Gas Inc.	Southwest Gas Holdings	Spire Inc.	<b>Average for Proxy Group</b>
Common Equity	55.97%	52.07%	61.82%	49.36%	48.73%	53.59%
Preferred Stock	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Long-term Debt <sup>1</sup>	44.03%	47.93%	38.18%	50.64%	51.27%	46.41%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>

Source: S&P Global Market Intelligence

1. Long-term debt includes current maturities of long-term debt.

Liberty Midstates  
Case No. GR-2018-0013

**Dividends Per Share  
for the Comparable Natural Gas Utility Companies**

Company Name	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Atmos Energy Corporation	2.25	2.09	1.95	1.80	1.68	1.56	1.48	1.40	1.38	1.36	1.34	1.32	1.30	1.28	1.26	1.24
Northwest Natural Gas Company <sup>1</sup>	1.95	1.91	1.89	<b>1.88</b>	1.87	1.86	1.85	1.83	1.79	1.75	1.68	1.60	1.52	1.44	1.39	1.32
ONE Gas, Inc. <sup>1,2</sup>	2.08	1.98	1.83	<b>1.68</b>	1.40	1.20	0.84	--	--	--	--	--	--	--	--	--
Southwest Gas Holdings, Inc. <sup>1</sup>	2.41	2.30	2.13	<b>1.97</b>	1.80	1.62	1.46	1.32	1.18	1.06	1.00	0.95	0.90	0.86	1.03	0.82
Spire Inc.	2.48	2.38	2.26	2.10	1.96	1.84	1.76	1.70	1.66	1.62	1.58	1.54	1.50	1.46	1.41	1.38

	<u>10-Year Historical</u>	<u>5-Year Historical</u>	<u>3-Year Projected</u>
Atmos Energy Corporation	2.92%	4.32%	7.73%
Northwest Natural Gas Company	3.07%	1.48%	1.18%
ONE Gas, Inc.	--	--	7.38%
Southwest Gas Holdings, Inc.	7.14%	10.72%	6.95%
Spire Inc.	3.35%	3.95%	5.70%
<b>Average</b>	<b>4.12%</b>	<b>5.12%</b>	<b>5.79%</b>

Notes:

1. Amounts in 2017 are in bold because they are estimates.
2. One Gas completed spinoff in 2014.

Liberty Midstates  
Case No. GR-2018-0013

Earnings Per Share  
for the Comparable Natrual Gas Utility Companies

Company Name	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Atmos Energy Corporation	4.53	4.17	3.97	3.60	3.33	3.00	2.96	2.54	2.12	2.08	2.14	2.08	2.00	1.94	1.83	1.73
Northwest Natural Gas Company <sup>1</sup>	2.60	2.48	2.27	<b>2.18</b>	2.13	1.96	2.16	2.24	2.19	2.36	2.73	2.83	2.63	2.78	2.30	2.11
ONE Gas, Inc. <sup>1,2</sup>	3.55	3.26	3.13	<b>3.08</b>	2.67	2.26	2.10	1.90	--	--	--	--	--	--	--	--
Southwest Gas Holdings, Inc. <sup>1</sup>	3.87	3.69	3.60	<b>3.43</b>	3.20	2.94	3.04	3.14	2.89	2.45	2.29	1.95	1.40	1.97	2.07	1.15
Spire Inc.	3.83	3.76	3.69	3.44	3.26	3.16	2.36	2.03	2.80	2.87	2.43	2.90	2.64	2.13	2.31	1.90

	<u>10-Year Historical</u>	<u>5-Year Historcal</u>	<u>3-Year Projected</u>
Atmos Energy Corporation	6.09%	9.39%	7.99%
Northwest Natural Gas Company	-1.36%	-2.94%	6.06%
ONE Gas, Inc.	--	--	4.83%
Southwest Gas Holdings, Inc.	6.31%	4.63%	4.11%
Spire Inc.	4.52%	4.01%	3.63%
<b>Average</b>	<b>3.89%</b>	<b>3.77%</b>	<b>5.32%</b>

Notes:

1. Amounts in 2017 are in bold because they are estimates.
2. One Gas completed spinoff in 2014.



Liberty Midstates  
Case No. GR-2018-0013

**Book Value Per Share  
for the Comparable Natrual Gas Utility Companies**

Company Name	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Atmos Energy Corporation	49.76	45.19	42.96	36.74	33.32	31.48	30.74	28.47	26.14	24.98	24.16	23.52	22.60	22.01	20.16	19.90
Northwest Natural Gas Company <sup>1</sup>	31.63	33.17	32.11	<b>31.30</b>	29.71	28.47	28.12	27.77	27.11	26.62	25.99	24.88	23.71	22.52	21.97	21.28
ONE Gas, Inc. <sup>1,2</sup>	41.84	39.57	38.24	<b>36.93</b>	36.12	35.24	34.45	--	--	--	--	--	--	--	--	--
Southwest Gas Holdings, Inc. <sup>1</sup>	--	41.70	39.65	<b>36.79</b>	35.03	33.65	32.00	30.51	28.39	26.68	25.60	24.44	23.49	22.98	21.58	19.10
Spire Inc.	46.25	45.03	43.56	41.26	38.73	36.31	34.93	32.00	26.69	25.56	24.02	23.32	22.12	19.79	18.85	17.31

	<u>10-Year Historical</u>	<u>5-Year Historical</u>	<u>3-Year Projected</u>
Atmos Energy Corporation	5.05%	6.17%	10.64%
Northwest Natural Gas Company	3.13%	2.34%	0.35%
ONE Gas, Inc.	--	--	4.25%
Southwest Gas Holdings, Inc.	5.18%	5.51%	--
Spire Inc.	7.59%	8.80%	3.88%
<b>Average</b>	<b>5.24%</b>	<b>5.70%</b>	<b>4.78%</b>

Notes:

1. Amounts in 2017 are in bold because they are estimates.
2. One Gas completed spinoff in 2014.

**Historical and Projected Growth Rates for the  
Comparable Natural Gas Utility Companies**

Company Name	(1) 10-Year Historical Growth Rate (DPS, EPS and BVPS)	(2) 5-Year Historical Growth Rate (DPS, EPS and BVPS)	(3) Projected 5-Year EPS Growth S&P CIQ (Mean) (%)
Atmos Energy Corporation	4.68%	6.62%	7.00%
Northwest Natural Gas Company	1.61%	0.29%	4.67%
ONE Gas, Inc.	--	--	5.00%
Southwest Gas Holdings, Inc.	6.21%	6.95%	4.00%
Spire Inc.	5.15%	5.59%	4.25%
<b>Average</b>	<b>4.41%</b>	<b>4.86%</b>	<b>4.98%</b>

Sources: Column 1 = DPS, EPS, BVPS -- 10 & 5 yr Historical Growth

Column 2 = DPS, EPS, BVPS -- 10 & 5 yr Historical Growth

Column 3 = S&P Global Market Intelligence as of February 6, 2018

Liberty Midstates  
Case No. GR-2018-0013

**Long-Term Gas Proxy Group  
DPS, EPS, BVPS & GDP  
10-Year Compound Growth Rate Averages (1968-2016)**

<u>DPS</u>	<u>EPS</u>	<u>BVPS</u>	<u>Average</u>	<u>GDP</u>	<u>CSPS</u>					
10 yr compound	10 yr compound	10 yr compound	DPS, EPS and	10 yr compound	10 yr compound					
Years	Years	Years	BVPS	Years	Years					
growth rate avgs	growth rate avgs	growth rate avgs	growth rate avgs	growth rate avgs	growth rate avgs					
1968-70 to 1978-80	3.82%	1968-70 to 1978-80	5.16%	1968-70 to 1978-80	4.59%	4.52%	1968-70 to 1978-80	9.96%	1968-70 to 1978-80	3.30%
1969-71 to 1979-81	4.13%	1969-71 to 1979-81	5.07%	1969-71 to 1979-81	4.62%	4.61%	1969-71 to 1979-81	10.31%	1969-71 to 1979-81	4.76%
1970-72 to 1980-82	4.69%	1970-72 to 1980-82	4.75%	1970-72 to 1980-82	4.51%	4.65%	1970-72 to 1980-82	10.32%	1970-72 to 1980-82	4.85%
1971-73 to 1981-83	5.10%	1971-73 to 1981-83	4.10%	1971-73 to 1981-83	4.30%	4.50%	1971-73 to 1981-83	10.15%	1971-73 to 1981-83	3.90%
1972-74 to 1982-84	5.50%	1972-74 to 1982-84	5.20%	1972-74 to 1982-84	4.11%	4.94%	1972-74 to 1982-84	9.98%	1972-74 to 1982-84	5.06%
1973-75 to 1983-85	5.98%	1973-75 to 1983-85	5.87%	1973-75 to 1983-85	4.08%	5.31%	1973-75 to 1983-85	9.93%	1973-75 to 1983-85	7.35%
1974-76 to 1984-86	6.51%	1974-76 to 1984-86	5.91%	1974-76 to 1984-86	4.11%	5.51%	1974-76 to 1984-86	9.76%	1974-76 to 1984-86	9.67%
1975-77 to 1985-87	6.91%	1975-77 to 1985-87	5.28%	1975-77 to 1985-87	4.15%	5.44%	1975-77 to 1985-87	9.34%	1975-77 to 1985-87	10.74%
1976-78 to 1986-88	6.99%	1976-78 to 1986-88	5.37%	1976-78 to 1986-88	4.24%	5.54%	1976-78 to 1986-88	8.82%	1976-78 to 1986-88	9.61%
1977-79 to 1987-89	7.06%	1977-79 to 1987-89	5.07%	1977-79 to 1987-89	4.23%	5.45%	1977-79 to 1987-89	8.35%	1977-79 to 1987-89	8.22%
1978-80 to 1988-90	6.79%	1978-80 to 1988-90	3.85%	1978-80 to 1988-90	4.16%	4.93%	1978-80 to 1988-90	7.96%	1978-80 to 1988-90	6.28%
1979-81 to 1989-91	6.37%	1979-81 to 1989-91	2.39%	1979-81 to 1989-91	3.81%	4.19%	1979-81 to 1989-91	7.42%	1979-81 to 1989-91	4.20%
1980-82 to 1990-92	5.72%	1980-82 to 1990-92	2.16%	1980-82 to 1990-92	3.66%	3.85%	1980-82 to 1990-92	7.10%	1980-82 to 1990-92	3.07%
1981-83 to 1991-93	5.23%	1981-83 to 1991-93	2.86%	1981-83 to 1991-93	3.63%	3.91%	1981-83 to 1991-93	6.75%	1981-83 to 1991-93	3.21%
1982-84 to 1992-94	5.04%	1982-84 to 1992-94	2.59%	1982-84 to 1992-94	3.98%	3.87%	1982-84 to 1992-94	6.52%	1982-84 to 1992-94	4.02%
1983-85 to 1993-95	4.40%	1983-85 to 1993-95	2.36%	1983-85 to 1993-95	3.93%	3.56%	1983-85 to 1993-95	6.15%	1983-85 to 1993-95	3.46%
1984-86 to 1994-96	3.75%	1984-86 to 1994-96	2.94%	1984-86 to 1994-96	3.91%	3.53%	1984-86 to 1994-96	5.92%	1984-86 to 1994-96	1.91%
1985-87 to 1995-97	3.39%	1985-87 to 1995-97	3.94%	1985-87 to 1995-97	3.92%	3.75%	1985-87 to 1995-97	5.85%	1985-87 to 1995-97	1.52%
1986-88 to 1996-98	3.02%	1986-88 to 1996-98	3.44%	1986-88 to 1996-98	3.61%	3.36%	1986-88 to 1996-98	5.78%	1986-88 to 1996-98	0.98%
1987-89 to 1997-99	2.71%	1987-89 to 1997-99	2.29%	1987-89 to 1997-99	3.25%	2.75%	1987-89 to 1997-99	5.66%	1987-89 to 1997-99	0.64%
1988-90 to 1998-00	2.44%	1988-90 to 1998-00	2.27%	1988-90 to 1998-00	3.16%	2.63%	1988-90 to 1998-00	5.57%	1988-90 to 1998-00	0.15%
1989-91 to 1999-01	2.19%	1989-91 to 1999-01	4.07%	1989-91 to 1999-01	3.46%	3.24%	1989-91 to 1999-01	5.55%	1989-91 to 1999-01	-0.16%
1990-92 to 2000-02	2.07%	1990-92 to 2000-02	4.73%	1990-92 to 2000-02	3.67%	3.49%	1990-92 to 2000-02	5.48%	1990-92 to 2000-02	-0.03%
1991-93 to 2001-03	2.01%	1991-93 to 2001-03	4.89%	1991-93 to 2001-03	4.03%	3.64%	1991-93 to 2001-03	5.39%	1991-93 to 2001-03	0.30%
1992-94 to 2002-04	2.05%	1992-94 to 2002-04	4.50%	1992-94 to 2002-04	4.48%	3.68%	1992-94 to 2002-04	5.31%	1992-94 to 2002-04	0.75%
1993-95 to 2003-05	2.19%	1993-95 to 2003-05	5.00%	1993-95 to 2003-05	4.98%	4.06%	1993-95 to 2003-05	5.37%	1993-95 to 2003-05	1.05%
1994-96 to 2004-06	2.42%	1994-96 to 2004-06	5.08%	1994-96 to 2004-06	5.41%	4.30%	1994-96 to 2004-06	5.45%	1994-96 to 2004-06	1.61%
1995-97 to 2005-07	2.66%	1995-97 to 2005-07	4.84%	1995-97 to 2005-07	5.69%	4.40%	1995-97 to 2005-07	5.45%	1995-97 to 2005-07	1.55%
1996-98 to 2006-08	2.91%	1996-98 to 2006-08	5.35%	1996-98 to 2006-08	5.98%	4.75%	1996-98 to 2006-08	5.25%	1996-98 to 2006-08	1.47%
1997-99 to 2007-09	3.18%	1997-99 to 2007-09	6.29%	1997-99 to 2007-09	6.18%	5.22%	1997-99 to 2007-09	4.77%	1997-99 to 2007-09	1.80%
1998-00 to 2008-10	3.47%	1998-00 to 2008-10	6.81%	1998-00 to 2008-10	6.23%	5.50%	1998-00 to 2008-10	4.27%	1998-00 to 2008-10	3.56%
1999-01 to 2009-11	3.78%	1999-01 to 2009-11	6.28%	1999-01 to 2009-11	6.25%	5.43%	1999-01 to 2009-11	3.92%	1999-01 to 2009-11	4.97%
2000-02 to 2010-12	4.02%	2000-02 to 2010-12	5.75%	2000-02 to 2010-12	6.29%	5.35%	2000-02 to 2010-12	3.88%	2000-02 to 2010-12	7.07%
2001-03 to 2011-13	4.08%	2001-03 to 2011-13	4.56%	2001-03 to 2011-13	5.98%	4.87%	2001-03 to 2011-13	3.86%	2001-03 to 2011-13	8.22%
2002-04 to 2012-14	4.28%	2002-04 to 2012-14	4.37%	2002-04 to 2012-14	5.89%	4.85%	2002-04 to 2012-14	3.75%	2002-04 to 2012-14	8.81%
2003-05 to 2013-15	4.44%	2003-05 to 2013-15	3.74%	2003-05 to 2013-15	5.80%	4.66%	2003-05 to 2013-15	3.52%	2003-05 to 2013-15	9.57%
2004-06 to 2014-16	4.57%	2004-06 to 2014-16	3.83%	2004-06 to 2014-16	5.56%	4.65%	2004-06 to 2014-16	3.25%	2004-06 to 2014-16	9.48%
<b>Average</b>	<b>4.21%</b>	<b>Average</b>	<b>4.40%</b>	<b>Average</b>	<b>4.59%</b>	<b>4.40%</b>	<b>Average</b>	<b>6.54%</b>	<b>Average</b>	<b>4.24%</b>

Average of 10-year Rolling Averages EPS, DPS and BVPS **4.40%**

Source: Value Line Investment Survey

Liberty Midstates  
Case No. GR-2018-0013

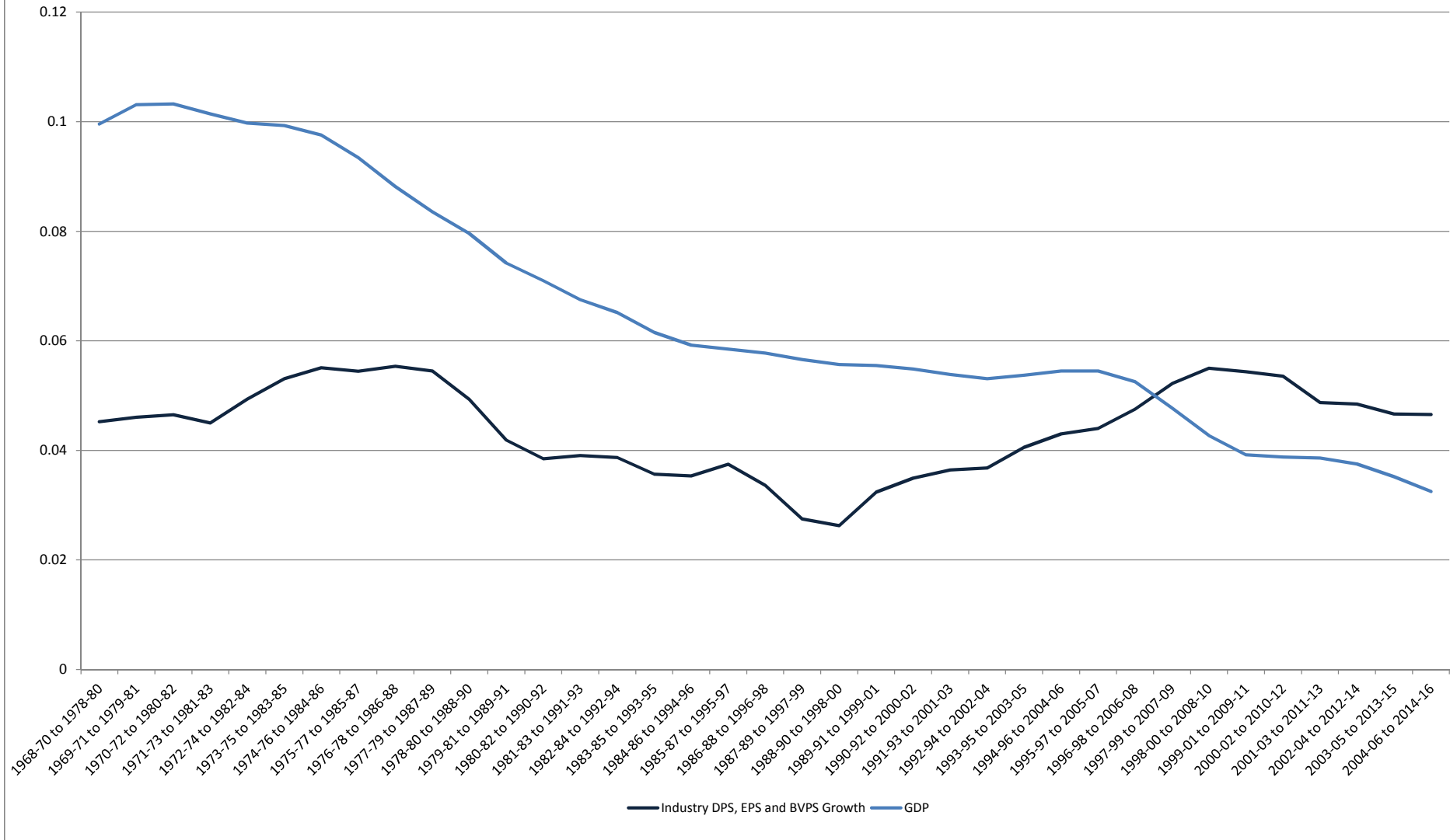
**Long-Term Gas Proxy Group Excluding Atmos  
DPS, EPS, BVPS & GDP  
10-Year Compound Growth Rate Averages (1968-2016)**

<u>DPS</u>		<u>EPS</u>		<u>BVPS</u>		<u>Average</u>	<u>GDP</u>	
<u>Years</u>	<u>10 yr compound growth rate avgs</u>	<u>Years</u>	<u>10 yr compound growth rate avgs</u>	<u>Years</u>	<u>10 yr compound growth rate avgs</u>	<u>DPS, EPS and BVPS</u>	<u>Years</u>	<u>10 yr compound growth rate avgs</u>
1968-70 to 1978-80	3.27%	1968-70 to 1978-80	5.16%	1968-70 to 1978-80	4.59%	4.34%	1968-70 to 1978-80	9.96%
1969-71 to 1979-81	3.54%	1969-71 to 1979-81	5.07%	1969-71 to 1979-81	4.62%	4.41%	1969-71 to 1979-81	10.31%
1970-72 to 1980-82	4.02%	1970-72 to 1980-82	4.75%	1970-72 to 1980-82	4.51%	4.43%	1970-72 to 1980-82	10.32%
1971-73 to 1981-83	4.37%	1971-73 to 1981-83	4.10%	1971-73 to 1981-83	4.30%	4.26%	1971-73 to 1981-83	10.15%
1972-74 to 1982-84	4.71%	1972-74 to 1982-84	5.20%	1972-74 to 1982-84	4.11%	4.67%	1972-74 to 1982-84	9.98%
1973-75 to 1983-85	5.12%	1973-75 to 1983-85	5.87%	1973-75 to 1983-85	4.08%	5.02%	1973-75 to 1983-85	9.93%
1974-76 to 1984-86	5.69%	1974-76 to 1984-86	5.91%	1974-76 to 1984-86	4.11%	5.24%	1974-76 to 1984-86	9.76%
1975-77 to 1985-87	6.05%	1975-77 to 1985-87	5.28%	1975-77 to 1985-87	4.15%	5.16%	1975-77 to 1985-87	9.34%
1976-78 to 1986-88	6.12%	1976-78 to 1986-88	5.37%	1976-78 to 1986-88	4.24%	5.24%	1976-78 to 1986-88	8.82%
1977-79 to 1987-89	6.18%	1977-79 to 1987-89	5.07%	1977-79 to 1987-89	4.23%	5.16%	1977-79 to 1987-89	8.35%
1978-80 to 1988-90	5.94%	1978-80 to 1988-90	3.85%	1978-80 to 1988-90	4.16%	4.65%	1978-80 to 1988-90	7.96%
1979-81 to 1989-91	5.57%	1979-81 to 1989-91	2.39%	1979-81 to 1989-91	3.81%	3.92%	1979-81 to 1989-91	7.42%
1980-82 to 1990-92	5.00%	1980-82 to 1990-92	2.16%	1980-82 to 1990-92	3.66%	3.61%	1980-82 to 1990-92	7.10%
1981-83 to 1991-93	4.57%	1981-83 to 1991-93	2.86%	1981-83 to 1991-93	3.63%	3.69%	1981-83 to 1991-93	6.75%
1982-84 to 1992-94	4.41%	1982-84 to 1992-94	2.59%	1982-84 to 1992-94	3.98%	3.66%	1982-84 to 1992-94	6.52%
1983-85 to 1993-95	3.85%	1983-85 to 1993-95	2.36%	1983-85 to 1993-95	3.93%	3.38%	1983-85 to 1993-95	6.15%
1984-86 to 1994-96	3.28%	1984-86 to 1994-96	2.94%	1984-86 to 1994-96	3.91%	3.38%	1984-86 to 1994-96	5.92%
1985-87 to 1995-97	2.84%	1985-87 to 1995-97	3.93%	1985-87 to 1995-97	3.80%	3.52%	1985-87 to 1995-97	5.85%
1986-88 to 1996-98	2.50%	1986-88 to 1996-98	3.30%	1986-88 to 1996-98	3.49%	3.09%	1986-88 to 1996-98	5.78%
1987-89 to 1997-99	2.18%	1987-89 to 1997-99	2.34%	1987-89 to 1997-99	3.14%	2.55%	1987-89 to 1997-99	5.66%
1988-90 to 1998-00	1.92%	1988-90 to 1998-00	2.48%	1988-90 to 1998-00	3.09%	2.50%	1988-90 to 1998-00	5.57%
1989-91 to 1999-01	1.71%	1989-91 to 1999-01	4.34%	1989-91 to 1999-01	3.38%	3.14%	1989-91 to 1999-01	5.55%
1990-92 to 2000-02	1.60%	1990-92 to 2000-02	4.88%	1990-92 to 2000-02	3.59%	3.36%	1990-92 to 2000-02	5.48%
1991-93 to 2001-03	1.56%	1991-93 to 2001-03	4.93%	1991-93 to 2001-03	3.91%	3.47%	1991-93 to 2001-03	5.39%
1992-94 to 2002-04	1.62%	1992-94 to 2002-04	4.54%	1992-94 to 2002-04	4.35%	3.50%	1992-94 to 2002-04	5.31%
1993-95 to 2003-05	1.78%	1993-95 to 2003-05	5.14%	1993-95 to 2003-05	4.79%	3.90%	1993-95 to 2003-05	5.37%
1994-96 to 2004-06	2.04%	1994-96 to 2004-06	5.28%	1994-96 to 2004-06	5.24%	4.19%	1994-96 to 2004-06	5.45%
1995-97 to 2005-07	2.32%	1995-97 to 2005-07	5.06%	1995-97 to 2005-07	5.52%	4.30%	1995-97 to 2005-07	5.45%
1996-98 to 2006-08	2.61%	1996-98 to 2006-08	5.78%	1996-98 to 2006-08	5.89%	4.76%	1996-98 to 2006-08	5.25%
1997-99 to 2007-09	2.91%	1997-99 to 2007-09	6.62%	1997-99 to 2007-09	6.10%	5.21%	1997-99 to 2007-09	4.77%
1998-00 to 2008-10	3.24%	1998-00 to 2008-10	7.03%	1998-00 to 2008-10	6.16%	5.47%	1998-00 to 2008-10	4.27%
1999-01 to 2009-11	3.56%	1999-01 to 2009-11	6.21%	1999-01 to 2009-11	6.21%	5.33%	1999-01 to 2009-11	3.92%
2000-02 to 2010-12	3.82%	2000-02 to 2010-12	5.83%	2000-02 to 2010-12	6.27%	5.31%	2000-02 to 2010-12	3.88%
2001-03 to 2011-13	3.85%	2001-03 to 2011-13	4.64%	2001-03 to 2011-13	5.98%	4.83%	2001-03 to 2011-13	3.86%
2002-04 to 2012-14	4.04%	2002-04 to 2012-14	4.32%	2002-04 to 2012-14	5.90%	4.75%	2002-04 to 2012-14	3.75%
2003-05 to 2013-15	4.17%	2003-05 to 2013-15	3.51%	2003-05 to 2013-15	5.90%	4.53%	2003-05 to 2013-15	3.52%
2004-06 to 2014-16	4.22%	2004-06 to 2014-16	3.56%	2004-06 to 2014-16	5.64%	4.47%	2004-06 to 2014-16	3.25%
<b>Average</b>	<b>3.68%</b>	<b>Average</b>	<b>4.45%</b>	<b>Average</b>	<b>4.55%</b>	<b>4.23%</b>	<b>Average</b>	<b>6.54%</b>
<b>Average of 10-year Rolling Averages EPS, DPS and BVPS</b>			<b>4.23%</b>					

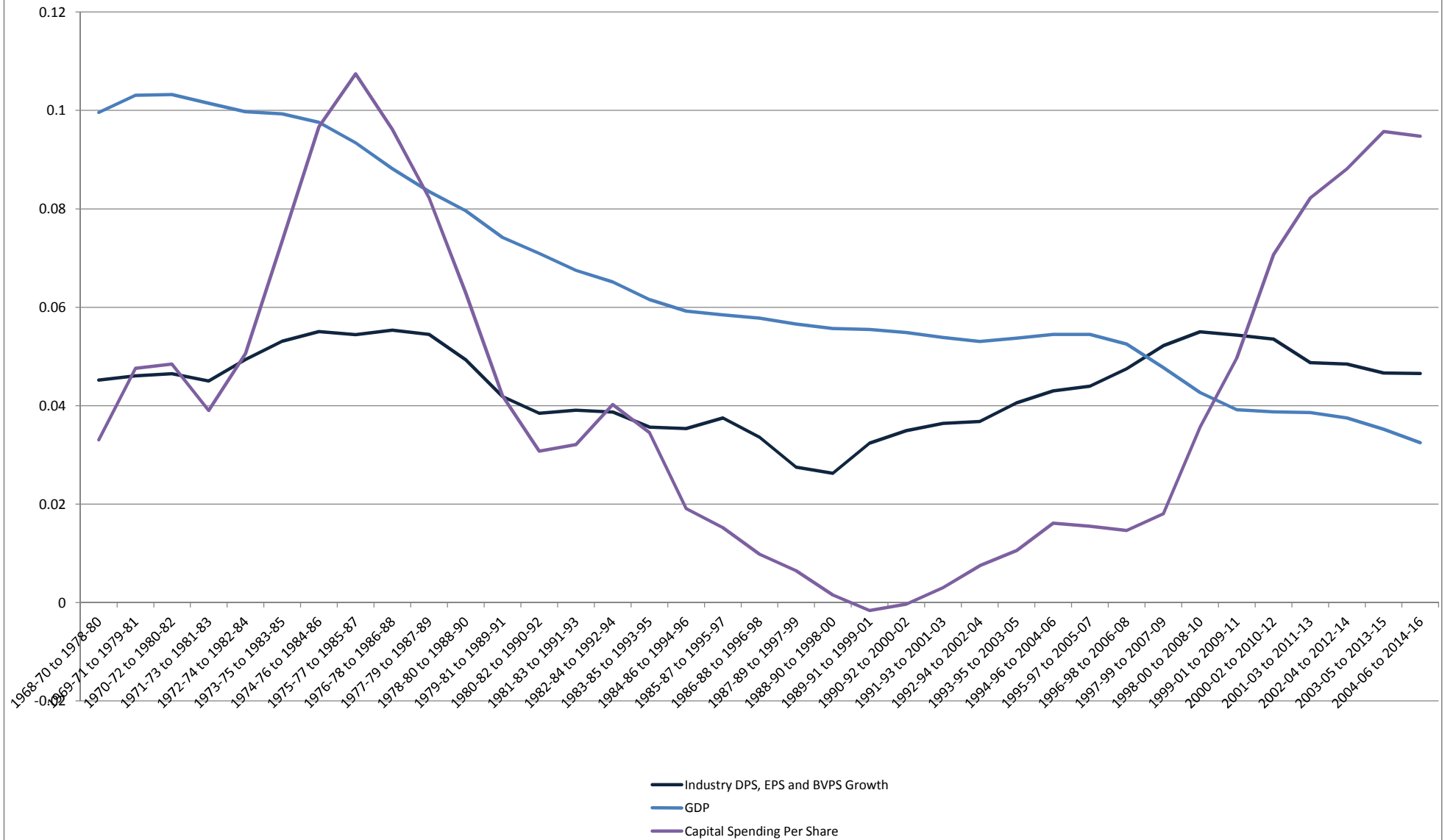
Source: Value Line Investment Survey

Liberty Midstates  
Case No. GR-2018-0013

Average DPS, EPS and BVPS Growth  
for Gas Industry  
Compared to GDP Growth



**Average DPS, EPS and BVPS Growth  
for Gas Industry, Capital Spending Per Share for  
Gas Industry and GDP Growth**



**Constant-Growth Discounted Cash Flow (DCF) Estimated Costs of Common Equity  
for the Comparable Natural Gas Utility Companies**

	(1)	(2)	(3)	(4)	(5)
Company Name	Expected Annual Dividend	Average 3-Month Stock Price	Average 2-Month Stock Price	3-Month Dividend Yield	2-Month Dividend Yield
Atmos Energy Corporation	\$1.98	\$86.651	\$85.338	2.29%	2.32%
Northwest Natural Gas Company	\$1.89	\$62.683	\$60.489	3.02%	3.13%
ONE Gas, Inc.	\$1.83	\$74.212	\$72.751	2.47%	2.52%
Southwest Gas Holdings, Inc.	\$2.14	\$80.008	\$78.845	2.67%	2.71%
Spire Inc.	\$2.27	\$75.226	\$73.400	3.02%	3.09%
<b>Average</b>				<b>2.69%</b>	<b>2.75%</b>

**Proposed Dividend Yield: 2.70%**

**Proposed Range of Growth: 4.20% - 5.00%**

**Estimated Proxy Cost of Common Equity: 6.90% - 7.70%**

Notes: Column 1 = Expected Annual Dividend based on the sum of equity analysts' expected next four quarters of DPS.  
Column 4 = ( Column 1 / Column 2 ).  
Column 5 = ( Column 1 / Column 3 ).

Sources: Columns 1, 2, and 3 = S&P Global Market Intelligence

**Liberty Midstates  
Case No. GR-2018-0013**

**Capital Asset Pricing Model (CAPM) Costs of Common Equity Estimates  
for the Comparable Natural Gas Distribution Companies**

	(1)	(2)	(3)	(4)	(5)	(6)
			Arithmetic Average Market Risk Premium (1926-2016)	Geometric Average Market Risk Premium (1926-2016)	Arithmetic CAPM Cost of Common Equity (1926-2016)	Geometric CAPM Cost of Common Equity (1926-2016)
Company Name	Risk Free Rate	Company's Beta				
Atmos Energy Corporation	2.82%	0.71	6.00%	4.50%	7.05%	5.99%
Northwest Natural Gas Company	2.82%	0.62	6.00%	4.50%	6.56%	5.63%
ONE Gas, Inc.	2.82%	0.72	6.00%	4.50%	7.13%	6.05%
Southwest Gas Holdings, Inc.	2.82%	0.74	6.00%	4.50%	7.25%	6.14%
Spire Inc.	2.82%	0.62	6.00%	4.50%	6.56%	5.63%
<b>Average</b>		<u><b>0.68</b></u>			<u><b>6.91%</b></u>	<u><b>5.89%</b></u>

Sources:

Column 1 = The appropriate yield is equal to the average 30-year U.S. Treasury Bond yield for November - December 2017, and January 2018 which was obtained from the St. Louis Federal Reserve website at <http://research.stlouisfed.org/fred2/series/GS30/22>

Column 2 = Beta is a measure of the movement and relative risk of an individual stock to the market as a whole generated by the MI Beta Stock Generator January 31, 2013 through January 31, 2018.

Column 3 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The appropriate Market Risk Premium for the period 1926 - 2016 was determined to be 6.00% based on an arithmetic average as calculated in Valuation Handbook by Duff & Phelps.

Column 4 = The Market Risk Premium represents the expected return from holding the entire market portfolio less the expected return from holding a risk free investment. The appropriate Market Risk Premium for the period 1926 - 2016 was determined to be 4.50% based on a geometric average as calculated in Valuation Handbook by Duff & Phelps.

Column 5 = (Column 1 + (Column 2 \* Column 3)).

Column 6 = (Column 1 + (Column 2 \* Column 4)).



**Weighted Rate of Return  
for Liberty Midstates**

**Liberty Utilities Company Adjusted Actual Capital Structure  
as of 9/30/2017**

Capital Component	Percentage of Capital	Cost	Weighted Rate of Return Using Return on Common Equity of:		
			9.50%	9.75%	<b>10.00%</b>
Common Stock Equity	40.94%	-----	3.89%	3.99%	<b>4.09%</b>
Long-Term Debt	59.06%	4.51%	2.67%	2.67%	<b>2.67%</b>
Short-Term Debt	0.00%	0.00%	0.00%	0.00%	<b>0.00%</b>
	100.00%		6.56%	6.66%	<b>6.76%</b>

**Liberty Utilities Company's Targeted Capital Structure (Low End)**

Capital Component	Percentage of Capital	Cost	Weighted Rate of Return Using Return on Common Equity of:		
			9.50%	9.75%	10.00%
Common Stock Equity	45.00%	-----	4.28%	4.39%	4.50%
Long-Term Debt	55.00%	4.51%	2.48%	2.48%	2.48%
Short-Term Debt	0.00%	0.00%	0.00%	0.00%	0.00%
	100.00%		6.76%	6.87%	6.98%

**SCHEDULE 14**

**HAS BEEN DEEMED**

**CONFIDENTIAL**

**IN ITS ENTIRETY**