

Lance J.M. Steinhart

Attorney At Law
6455 East Johns Crossing
Suite 285
Duluth, Georgia 30097

Also Admitted in New York
and Maryland

Telephone: (770) 232-9200
Facsimile: (770) 232-9208

November 19, 1999

VIA OVERNIGHT DELIVERY

Mr. Nathan Williams
Assistant General Counsel
Missouri Public Service Commission
P O Box 360
Jefferson City, Missouri 65102

FILED

NOV 22 1999

**Missouri Public
Service Commission**

Re: HJN Telecom, Inc. – Case No. TA-2000-217

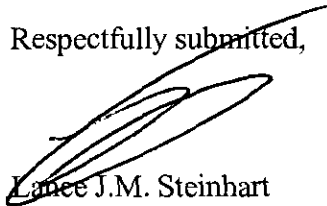
Dear Mr. Williams:

Enclosed please find one copy of the supplemental information that you requested of HJN Telecom, Inc., in Case No. TA-2000-217. A notarized verification of HJN Telecom, Inc.'s additional telecommunications experience provided by the Law Office of Lance J.M. Steinhart and Telecom Compliance Services, Inc., is attached hereto.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Please note that this supplemental information is being submitted by myself and Judith A. Rau, Esq., Missouri Counsel, Bar # 24856.

Respectfully submitted,


Lance J.M. Steinhart
GA Bar No. 678222
Attorney for HJN Telecom, Inc.

Enclosures

RECEIVED
NOV 23 1999
COMMISSION COUNSEL
PUBLIC SERVICE COMMISSION

FILED

NOV 22 1999

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI

Missouri Public
Service Commission

In the matter of the application)
of HJN Telecom, Inc.,)
for a certificate of service authority to) Case No. TA-2000-217
provide Basic Local Telecommunications)
Services in Portions of the State)
of Missouri and to Classify Such Services)
and the Company as Competitive)

Supplemental Information to Support Application

Comes now, HJN Telecom, Inc., a Georgia corporation, files this verified Supplement to its Application in Case No. TA-2000-217 respectfully requesting that the Missouri Public Service Commission issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide Basic Local Telecommunications Services in Portions of the State of Missouri pursuant to Sections 392.455 and 392.420 -.44055 of the Revised Statutes of Missouri (RSMo) 1994 and Sections 392.410 and .450, RSMo Supp. 1996.
- (b) grants competitive status to Applicant pursuant to Section 392.361 RSMo Supp 1996.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cum. Supp. 1996.

In support of its request, Applicant states:

HJN TELECOM, INC. - TELECOMMUNICATIONS EXPERIENCE

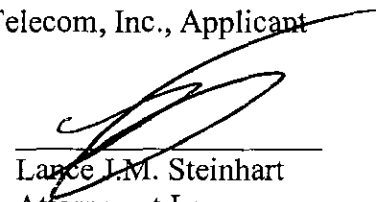
- 1) HJN Telecom, Inc., (HJN) contracts with the Law Office of Lance Steinhart (LOLS) and its sister company, Telecom Compliance Services, Inc. (TCS), for technical, financial and regulatory telecommunications expertise. The LOLS and TCS control all regulatory and technical issues for HJN. LOLS has completed national long distance certification for HJN and is in the process of obtaining national CLEC certification and interconnection negotiations for HJN. TCS provides regulatory compliance services and technical expertise to HJN.
- 2) LOLS and TCS, Inc., have experienced staff in telecommunications technical, financial, and regulatory issues. The following LOLS and TCS staff assist HJN in various roles:

- 3) Lance Steinhart, Attorney at Law, has twelve years experience in the telecommunications industry. Mr. Steinhart has been regulatory counsel for over 300 telecommunications companies. Mr. Steinhart provides regulatory and financial expertise to HJN.
- 4) Anthony Cooke, Director of Government Affairs for LOLS, has seven years experience in the telecommunications industry, four years at the Washington Utilities and Transportation Commission as a member of the telecommunications staff. Mr. Cooke provides technical, financial, and regulatory expertise to HJN.
- 5) Ernest Ellis, President of TCS, has twelve years experience in the telecommunications industry. Mr. Ellis has telecommunications experience in sales and marketing, telephone voice and data management, and was a member of the Telecommunications Resellers Association (TRA) Board of Directors. Mr. Ellis provides technical and regulatory compliance expertise to HJN.

Respectfully submitted,

HJN Telecom, Inc., Applicant

By:



Lance J.M. Steinhart
Attorney at Law
6455 East Johns Crossing
Suite 285
Duluth, GA 30097
770/232-9200
Attorney for
HJN Telecom, Inc.


STATE OF GEORGIA

)

) SS.

COUNTY OF GWINNETT

)


Lance J.M. Steinhart

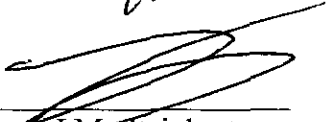
Charlotte Lacey
Notary Public

Notary Public

Charlotte E. Lacey
Notary Public, Gwinnett County, Georgia
My Commission Expires November 26, 2000

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the foregoing Stipulation and Agreement was served upon the following persons by depositing a true copy thereof in the United States Mail, postage prepaid, or by hand delivery, this 1st day of March, 1999.


Lance I.M. Steinhart

Nathan Williams
Assistant General Counsel
Missouri Public Service Commission
Post Office Box 360
Jefferson City, Missouri 65102

Anthony Conroy, Esquire
Southwestern Bell Telephone
One Bell Center, Rm. 3536
St. Louis, Missouri 63101