

# NEWMAN, COMLEY & RUTH

PROFESSIONAL CORPORATION

ATTORNEYS AND COUNSELORS AT LAW

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JOHN A. RUTH

J. MATTHEW SHELLENBERGAR

ALICIA EMBLEY TURNER

June 27, 2003

FILED<sup>2</sup>

JUN 27 2003

Missouri Public  
Service Commission

The Honorable Dale Hardy Roberts  
Secretary/Chief Regulatory Law Judge  
Missouri Public Service Commission  
P.O. Box 360  
Jefferson City, MO 65102-0360

Re: RED RIVER NETWORKS LLC  
Interexchange Application

Dear Judge Roberts:

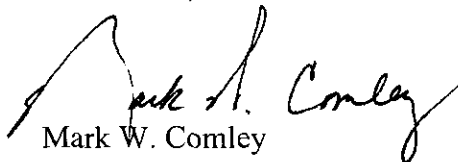
Enclosed for filing please find the original and eight copies of an Application for Certificate of Service Authority to provide Interexchange Telecommunications Services. Attached to the application as Exhibit IV is a proposed tariff and I enclose the original and five copies of Exhibit IV.

Please bring this filing to the attention of the appropriate Commission personnel. Thank you.

Very truly yours,

NEWMAN, COMLEY & RUTH P.C.

By:

  
Mark W. Comley  
comley@ncrpc.com

MWC:ab

Enclosure

cc: Office of Public Counsel  
General Counsel's Office  
Judith A. Riley  
James W. Bannister

FILED<sup>2</sup>

JUN 27 2003

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

Missouri Public  
Service Commission

In the matter of the application of )  
Red River Networks LLC for a )  
certificate of service authority to provide ) Case No.  
interexchange telecommunications services )

**APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY  
TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICES**

Red River Networks LLC (Applicant), an Oklahoma Limited Liability Company, files this verified application respectfully requesting that the Missouri Public Service Commission (Commission) issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Chapter 392 of the Missouri Revised Statutes.
- (b) grants competitive status to Applicant.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo, 2000.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of Applicant are:

Red River Networks LLC  
201 Robert S. Kerr, Suite 500  
Oklahoma City, OK 73102  
Telephone: 405/236-2099

A copy of the Certificate of Limited Liability Company and Certificate of Good Standing issued by the State of Oklahoma, and the Certificate of Registration, Foreign Limited Liability Company from the Missouri Secretary of State to transact business in Missouri are attached hereto as Exhibit I.

2. The name and address of Applicant's in-state attorney is:

Mark W. Comley  
NEWMAN, COMLEY & RUTH P.C.  
601 Monroe Street, Suite 301  
P.O. Box 537  
Jefferson City, MO 65102  
Telephone: 573/634-2266  
FAX: 573/636-3306

3. Correspondence or communications pertaining to this Application should be addressed to:

Mark W. Comley  
Newman, Comley & Ruth, P.C.  
601 Monroe Street, Suite 301  
P.O. Box 537  
Jefferson City, MO 65102  
Telephone: 573/634-2266  
FAX: 573/636-3306  
Email: comleym@ncrpr.com

AND

Judith A. Riley, Regulatory Consultant  
2912 Lakeside Dr.  
Oklahoma City, OK 73120  
Telephone: 405/755-8177  
FAX: 405/755-8377  
Email: jriley@telecompliance.net

4. Applicant proposes to provide interexchange telecommunications services within the state of Missouri, and they are generally described on Exhibit II, which is attached. Applicant proposes to provide service to prospective customers throughout the State of Missouri.

5. Applicant will provide its services through the resale of its underlying carriers' services as well as through the use of its own switch and debit platform which is located in Oklahoma.

6. Applicant is a start-up company with no intrastate or interstate authority. Applicant will begin to provide intrastate and interstate services upon receipt of authority from the Public Service Commission of the State of Missouri and the Federal Communications Commission. Applicant has the technical and managerial expertise to provide intrastate toll services within the State of Missouri.

Summaries of the business and managerial experience of Applicant's principals are provided in Exhibit III attached. Applicant is in the process of filing for intrastate long distance authority throughout the United States. Applicant has not been denied authorization by any state.

7. Applicant has the financial soundness and ability to provide intrastate toll services within the State of Missouri.

8. Applicant's proposed tariff is attached as Exhibit IV. The proposed tariff, which has a 45-day effective date, contains the rules and regulations applicable to its customers, a description of the services offered, and a list of rates associated with such services.

9. Neither Applicant nor any person identified in this Application has a pending action or final unsatisfied judgment or decision against it or them from any state or federal agency or court which involves customer service or rates, within the past three (3) years.

10. Applicant hereby certifies that it has no overdue annual reports or assessment fees.

11. Applicant believes that granting the requested certificate is in the public interest for the following reasons:

(a) Applicant's proposed intrastate telecommunications services are developed to serve the long distance needs of subscribers who can not otherwise realize similar cost savings through major carriers.

(b) An increase in the traffic generated through provision of Applicant's proposed intrastate services over existing major carriers' communications facilities will improve the efficiency and reduce major carriers' costs in provision of these services.

(c) The public will benefit from greater consumer choice created through the broadening of innovative telecommunications service alternatives and ongoing affordable rates maintained by the additional competitive pressure placed on other competitors. Granting of this

application will allow greater price and service options for telecommunication users.

(d) Local Exchange Carriers will realize greater access charge revenues through the increase in traffic utilizing local access.

12. Applicant requests classification as a competitive telecommunications company within the State of Missouri. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation.

13. Applicant also requests, pursuant to Section 392.420, RSMo 2000, that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

#### STATUTES

392.210.2	-	Uniform System of Accounts
392.240(1)	-	Just & Reasonable Rates
392.270	-	Ascertain Property Values
392.280	-	Depreciation Accounts
392.290	-	Issuance of Securities
392.300.2	-	Acquisition of Stock
392.310	-	Issuance of stock and debt
392.320	-	Stock dividend payment
392.330	-	Issuance of securities, debts & notes
392.340	-	Reorganizations

#### REGULATIONS

4 CSR 240-10.020	-	Depreciation fund income
4 CSR 240-30.010 (2)(C)	-	Rate schedules should be posted at central office
4 CSR 240-30.040	-	Uniform system of accounts
4 CSR 240-33.030	-	Inform customers of lowest price

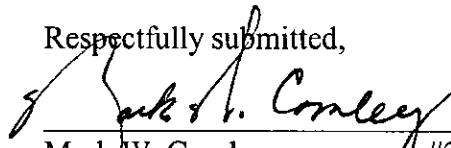
The above-referenced rules and statutory provisions have been waived as to other interexchange carriers in prior cases.

14. Applicant, pursuant to Section 386.570, RSMo 2000, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request

filed by the Applicant.

WHEREFORE, Applicant respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company. In addition Applicant requests a waiver of the above-referenced rules and statutory provisions.


Respectfully submitted,

  
Mark W. Comley #28847  
NEWMAN, COMLEY & RUTH P.C.  
601 Monroe Street, Suite 301  
P.O. Box 537  
Jefferson City, MO 65102-0537  
(573) 634-2266  
(573) 636-3306 (FAX)

Attorneys for Red River Networks LLC

**Certificate of Service**

I hereby certify that a true and correct copy of the above and foregoing document was sent by U.S. Mail, postage prepaid, or hand delivered, to General Counsel's Office, P.O. Box 360, Jefferson City, MO 65102; and Office of Public Counsel, P.O. Box 7800, Jefferson City, MO 65102 on this 27<sup>th</sup> day of June, 2003.



**AFFIDAVIT**

STATE OF OKLAHOMA )


) ss.

COUNTY OF OKLAHOMA )

James W. Bannister, being duly sworn, states that he is the President of Red River Networks LLC, Applicant for a Certificate of Service Authority from the Missouri Public Service Commission to provide interexchange telecommunications services on a resale basis throughout the State of Missouri; that the information contained in the application and attachments are true and correct; that the reseller is familiar with and will comply with all applicable federal and state laws and the rules and orders of the Missouri Public Service Commission.

Dated this 11 day of June, 2003

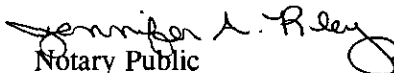
Red River Networks LLC



James W. Bannister, President

Subscribed and sworn before me, this 11 day of June, 2003.

(Seal)

  
Notary Public

My Commission expires: 11-9-04

### **ATTACHED EXHIBITS**

Exhibit	I	Certificate of Limited Liability Company, Certificate of Good Standing and Certificate of Registration Foreign Limited Liability Company
Exhibit	II	Description of Services
Exhibit	III	Principals Qualifications and Experience
Exhibit	IV	Proposed Tariff



**EXHIBIT I**

**CERTIFICATE OF LIMITED LIABILITY COMPANY,**

**CERTIFICATE OF GOODING STANDING**

**AND**

**CERTIFICATE OF REGISTRATION FOREIGN LIMITED LIABILITY COMPANY**

OFFICE OF THE SECRETARY OF STATE



CERTIFICATE  
OF  
LIMITED LIABILITY COMPANY

WHEREAS, the Articles of Organization of


RED RIVER NETWORKS LLC

an Oklahoma limited liability company, has been filed in the Office of the Secretary of State as provided by the laws of the State of Oklahoma.

NOW THEREFORE, I, the undersigned, Secretary of State of the State of Oklahoma, by virtue of the powers vested in me by law, do hereby issue this certificate evidencing such filing.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused to be affixed the Great Seal of the State of Oklahoma.

Filed in the City of Oklahoma City this 3RD  
day of DECEMBER, 2002.

  
Kay Dudley  
Secretary of State  
By: Dandy Preston

ARTICLES OF ORGANIZATION  
OF  
RED RIVER NETWORKS LLC,  
an Oklahoma limited liability company

**FILED**  
DEC 3 - 2002  
OKLAHOMA SECRETARY  
OF STATE

The undersigned, as sole organizer of a limited liability company, does hereby execute and adopt the following Articles of Organization of Red River Networks LLC pursuant to the Oklahoma Limited Liability Company Act, as amended from time to time (the "Act"):

1. Name. The name of the limited liability company (the "Company") is:

Red River Networks LLC

2. Term. The term of existence of the Company is perpetual.

3. Purpose. The purpose of the Company is to engage in any lawful act or activity for which limited liability companies may be organized under the Act.

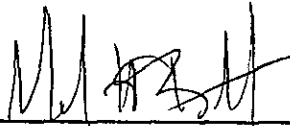
4. Principal Location. The address of the Company's principal place of business in the State of Oklahoma is 201 Robert S. Kerr, Suite 500, Oklahoma City, Oklahoma 73102.

5. Resident Agent and Office. The name and address of the Company's resident agent in the State of Oklahoma is Mark H. Bennett, Esquire, 211 North Robinson, Suite 1700, Oklahoma City, Oklahoma 73102.

6. Management. The Company will be managed by one or more managers. The managers will have the continuing exclusive authority to manage and conduct the business of the Company and any third person dealing with the Company may rely absolutely on the act, deed and signature of the managers of the Company as being the act of the Company, and no third person will be obligated or privileged to inquire into or otherwise ascertain whether the act of such managers has been duly authorized. The managers of the Company may authorize one or more officers to exercise certain authority of the managers, but the scope of any officer's authority will be restricted under the terms of the Operating Agreement of the Company.

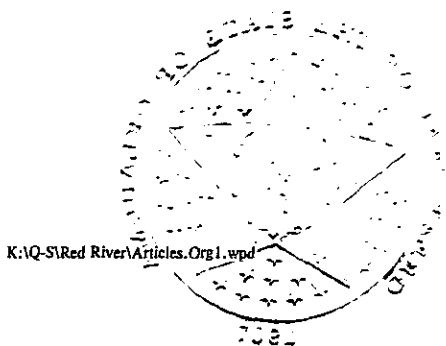
7. Limitation of Liability. The members and managers of the Company will not be liable to the Company or its members for monetary damages for the breach of any fiduciary duty or any duty under the Act except personal liability for (a) the breach of the manager's duty of loyalty to the Company or its members; (b) acts or omissions which are not in good faith, or which involve intentional misconduct or a knowing violation of law; or (c) any transaction from which the manager derived an improper personal benefit. No amendment or repeal of this paragraph 7 will apply to, or have any effect on, the liability or alleged liability of any member or manager for, or with respect to, any acts or omissions of such member or manager occurring prior to such amendment or repeal.

THE UNDERSIGNED has executed these Articles of Organization this 3<sup>rd</sup> day of December, 2002.



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MARK H. BENNETT, Sole Organizer



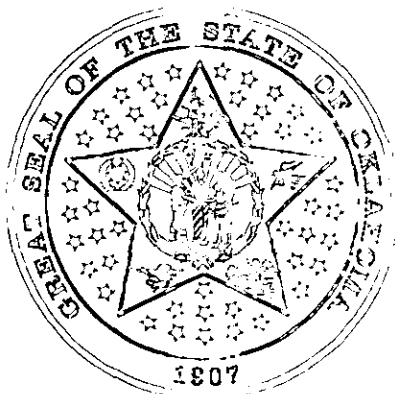
OFFICE OF THE SECRETARY OF STATE



CERTIFICATE OF GOOD STANDING  
DOMESTIC LIMITED LIABILITY COMPANY

*I THE UNDERSIGNED, Secretary of State of the State of Oklahoma, do hereby certify that I am, by the laws of said state, the custodian of the records of the state of Oklahoma relating to the right of certain business entities to transact business in this state and am the proper officer to execute this certificate.*

*I FURTHER CERTIFY that RED RIVER NETWORKS LLC, is a limited liability company duly organized and existing under and by virtue of the laws of the state of Oklahoma and is in good standing according to the records of this office. This certificate is not to be construed as an endorsement, recommendation or notice of approval of the entity's financial condition or business activities and practices. Such information is not available from this office.*



*IN TESTIMONY WHEREOF, I have hereunto set my hand and caused to be affixed the Great Seal of the State of Oklahoma at the City of Oklahoma City, this 30th day of April, 2003.*

*M. Susan Savage*  
Secretary of State  
By: *Dyese Johnson*

No. FL0080978

# STATE OF MISSOURI



Matt Blunt  
Secretary of State

CERTIFICATE OF REGISTRATION  
FOREIGN LIMITED LIABILITY COMPANY

WHEREAS,  
RED RIVER NETWORKS LLC

using in Missouri the name  
RED RIVER NETWORKS LLC

and existing under the laws of the State of OKLAHOMA  
has filed with this state its application for registration and  
WHEREAS this application for registration conforms to the  
Missouri Limited Liability Company Act;

NOW, THEREFORE, I, MATT BLUNT, Secretary of State of the  
State of Missouri, by virtue of authority vested in me by law,  
do certify and declare that on the 1st day of APRIL, 2003,  
the above Foreign Limited Liability Company is duly authorized  
to transact business in the State of Missouri  
and is entitled to any rights granted  
Limited Liability Companies.

IN TESTIMONY WHEREOF, I have set my  
hand and imprinted the GREAT SEAL of  
the State of Missouri, on this, the  
1st day of APRIL, 2003.

A handwritten signature in black ink that reads "Matt Blunt".

\$105.00

Secretary of State





**FILED**

Corporations Division  
P.O. Box 778, Jefferson City, MO 65102

# State of Missouri

Matt Blunt, Secretary of State

James C. Kirkpatrick State Information Center  
600 W. Main Street, Rm 322, Jefferson City, MO 65101

APR 01 2003

## Application for Registration of a Foreign

### Limited Liability Company

(Submit in duplicate with filing fee of \$105.00)

*Matt Blunt*  
**SECRETARY OF STATE**

- (1) The name of the foreign limited liability company is:

Red River Networks LLC

- (2) The name under which the foreign limited liability company will conduct business in Missouri is (must contain "limited company", "limited liability company", "LC", "LLC", "L.C.", or "L.L.C.") (must be filled out if different from line (1)):

- (3) The foreign limited liability company was formed under the laws of Oklahoma on the date of 12/03/2002, and is to dissolve on Perpetual
- (state or jurisdiction)  
(month/day/year, event, or perpetual)

- (4) The purpose of the foreign limited liability company or the general character of the business it proposes to transact in this state is:

Provider of telecommunication services

- (5) The name and address of the limited liability company's registered agent in Missouri is (this line must be completed and include a street address):

C T Corporation System, 120 South Central Avenue, Clayton, Mo 63105

Name Address (P.O. Box may only be used in conjunction with a physical street address) City/State/Zip

*The Secretary of State is appointed agent for service of process if the foreign limited liability company fails to maintain a registered agent. Note: failure to maintain a registered agent constitutes grounds to cancel the registration of the foreign limited liability company.*

- (6) The address of the registered office in the jurisdiction organized. If none required, then the principal office address of the foreign limited liability company is:

201 Robert S. Kerr, Suite 500, Oklahoma City, OK 73102

Name Address (P.O. Box may only be used in conjunction with a physical street address) City/State/Zip

- (7) For tax purposes, is the limited liability company considered a corporation? yes X no

**In affirmation thereof, the facts stated above are true.**

*(Authorized Signature)*

*(Printed Name)*

*(Date)*

*(Authorized Signature)*

*(Printed Name)*

*(Date)*

*(Authorized Signature)*

*(Printed Name)*

*(Date)*

## EXHIBIT II

### DESCRIPTION OF SERVICES

#### SERVICE OFFERINGS

##### 1 Plus Long Distance Service

This service permits Customer to originate calls via switched or dedicated access lines, and to terminate intrastate calls. The customer dials 1+ followed by ten digits or dials 10xxxx followed by 1+ ten digits. The Company provides both retail and wholesale 1Plus Services. Wholesale services are billed for each leg of the call and are routed through the Company's own switch.

##### Travel Cards

The Customer utilizes an 11 digit toll-free access number established by the Company to access a terminal. Upon receiving a voice prompt, the Customer uses push button dialing to enter an identification code assigned by the Company, and the ten digit number of the called party. The Company provides both retail and wholesale Travel Cards.

##### Prepaid 1 Plus Long Distance Service

The Customer utilizes an 11 digit toll-free access number established by the Company to access a terminal. Upon receiving a voice prompt, the Customer uses push button dialing to enter an identification code assigned by the Company, and the ten-digit number of the called party.

##### 800 Service (Toll Free)

This service is inbound calling only where an 800, 888 or other toll-free prefix number rings into a Customer's premise routed to a specific telephone number or terminated over a dedicated facility.

##### Prepaid Calling Cards

This service permits use of Prepaid Calling Cards for placing long distance calls. Customers may purchase Prepaid Calling Cards at a variety of retail outlets or through other distribution channels. Prepaid Calling Cards are available at a variety of face values. Prepaid Calling Card service is accessed using the Company toll-free number printed on the card. The caller is prompted by an automated voice response system to enter his/her Authorization Code, and then to enter the terminating telephone number. The Company's processor tracks the call duration on a real time basis to determine the number of Telecom Units consumed. The total consumed Telecom Units for each call is deducted from the remaining Telecom Unit balance on the Customer's Prepaid Calling Card.

All calls must be charged against a Prepaid Calling Card that has a sufficient Telecom Unit balance. A Customer's Call will be interrupted with an announcement when the balance is about to be depleted.

In order to continue the call, the Customer can either call the toll-free number on the back of the Prepaid Calling Card and recharge the balance on the card using a nationally recognized credit card, or the Customer can throw the card away and purchase a new one. Calls in progress will be terminated by the Company if the balance on the Prepaid Calling Card is insufficient to continue the call and the Customer fails to enter the number of another valid Prepaid Calling Card prior to termination.



A card will expire on the date indicated on the card, or if no date is specified, 12 months from the date of first usage, or the date of the last recharge, whichever is later. The Company will not refund unused balances.

A credit allowance for Prepaid Calling Card Service is applicable to calls that are interrupted due to poor transmission, one-way transmission, or involuntary disconnection of a call. To receive the proper credit, the Customer must notify the Company at the designated toll-free customer service number printed on the Prepaid Calling Card and furnish the called number, the trouble experienced (e.g. cut-off, noisy circuit, etc.), and the approximate time that the call was placed.

When a call charged to a Prepaid Calling Card is interrupted due to cut-off, one-way transmission, or poor transmission conditions, the Customer will receive a credit equivalent of one Telecom Unit.

Credit allowances for calls pursuant to the Prepaid Card Service do not apply for interruptions not reported promptly to the Company or interruptions that are due to the failure of power, equipment or systems not provided by the Company.

Credit for failure of service shall be allowed only when such failure is caused by or occurs due to causes within the control of the Company.

The Company will block all calls beginning with the NPA 900 and NXX 976 calls, therefore such calls can not be completed.

#### MeetMe Conference Calling

This service permits callers from several diverse locations to be connected together or a conference call by simply dialing a special phone number which automatically connects them into the conference.

**EXHIBIT III**

**PRINCIPAL'S QUALIFICATIONS AND EXPERIENCE**

# Danny Bannister Jr.

201 Robert S Kerr #500.

Oklahoma City, OK 73102

Office Phone 405-236-2099 email address: dbannister@rriver.net

## QUALIFICATIONS

My Primary qualifications are the evaluation of technologies, anticipation of trends within the industry, the negotiating of contracts, and to design and implement operational systems. I also feel that I have a strong skillset in relationship building and forming of strategic alliances resulting in strong and steady growth while maintaining profitability. I am deeply committed to the principles of financial discipline and reinvestment of profits into my company.

During 2000 and 2001 I deployed a nation wide next generation VOIP/ATM long distance network. To assure carrier class quality and reliability I have built the NaTel Network around high capacity Cisco gateways and routers.

I have secured numerous network connection contracts to carry traffic on The NaTel Network from facilities-based long distance carriers in need of high volume, cost-effective inbound and outbound transport. One such NaTel Network client is Verizon, a company formed through a merger between Bell Atlantic and GTE.

## WORK HISTORY

*1996-2001*

*CEO of NaTel LLC*

Founded in 1996 and headquartered in Okla. City, NaTel has grown from 0-\$50,000,000 in annual revenues without the utilization of investors, nor venture capital. Through my extensive knowledge of the telecommunications industry and a strong management team consisting of my two partners James Bannister (brother) and Chad Dobbins, we have established NaTel as a profitable and primary national player in the Telecom industry.

In 1995-1996 I also served as a Consultant to AT&T, GTE, Wired Magazine, The Met, Young Presidents Organization, (International Branch), Blue Ridge Industries, and other corporations on intra and internet developement. I was invited and participated in "The Aspen Summit", a think tank organized by Newt Gingrich to study the current and future applications of the Internet.

*1994-1996*

*Founded and ran Internet Directory Services (IDS)*

Sold (IDS) to Internet Publishing Company (IPubCo) in 1996

## EDUCATION

*1993*

Received series 7 license for the sale and brokering of general securities.

*1987-1991*

North Texas University with studies in Physics and Mathematics with an emphasis in high energy physics.

# **Chad Dobbins**

201 Robert S Kerr #500.

Oklahoma City, OK 73102

Office Phone 405-236-2099 email address: [cwd@rriver.net](mailto:cwd@rriver.net)

## **QUALIFICATIONS**

My Primary qualifications are the overall knowledge of the telecom industry as a whole. In my 7 year experience, I have acquired the knowledge of sales, accounting, operations, and customer service in several parts of telecom. I have worked in telecom sales for the last 7 years. I am familiar with how a call is routed, from the local side, to the long distance side. I am also familiar with the correct forms that are used when signing a new business customer for long distance such as LOA's and Resporq forms. I am also familiar with the billing side. I have experience in the evaluation of CDR's to bill individual customers. I am also familiar with operations. I am familiar with the technologies of running a performing a working switch. Most import, I am familiar with handling customer complaints and working trouble tickets.

I am familiar with new technology as well. Upcoming technologies, such as VOIP connections, are one of the many new technologies I continue to work with.

## **WORK HISTORY**

*1996-2001*

*COO of NaTel LLC*

Founded in 1996 and headquartered in Okla. City, NaTel has grown from 0-\$50,000,000 in annual revenues without the utilization of investors, or venture capital. Through my extensive knowledge of the telecommunications industry and a strong management team consisting of my two partners James Bannister and Danny Bannister, we have established NaTel as a profitable and primary national player in the Telecom industry. I have extensive knowledge in routing schemes, switching facilities, carrier connections, local providers, and the overall production of a beginning call to the end call.

*1994-1996*

*Zenex Communications*

I was responsible for all sales in long distance services to companies and to end users. I was also responsible for the sales of prepaid calling cards.

## **EDUCATION**

*1996*

*Oklahoma State University*  
BS in Marketing

# **James (Woody) Bannister**

201 Robert S Kerr #500.  
Oklahoma City, OK 73102

Office Phone 405-236-2099

Email address: woody@river.net

## **QUALIFICATIONS**

My primary qualifications are the contract negotiation, product program sales, setup and maintenance. I also feel that I have strong skills in customer relations, building and forming strategic alliances resulting in strong and steady growth while maintaining profitability.

During 2000 and 2001 I assisted in deploying a nation wide next generation VOIP/ATM long distance network. Our goal with this network, was to assure carrier class quality and reliability.

I have secured numerous carrier connection contracts, on the Red River Network to provide our customers the most cost-effective inbound and outbound transport. I am deeply committed to the principles of financial discipline and reinvestment of profits into my company.

## **WORK HISTORY**

*1996-2001*

*President of NaTel LLC*

Founded in 1996 and headquartered in Okla. City, NaTel grew from 0-\$50,000,000 in annual revenues without the utilization of investors, or venture capital. My personal extensive knowledge of the telecom industry, together with a strong management team consisting of my two partners Danny Bannister Jr. (brother) and Chad Dobbins, established NaTel as a profitable and primary national player in the Telecom industry.

*1992-1996*

*Independent Sales Representative*

I worked from my home, providing a wide variety of Long Distance products and Data services, in the Telecommunications industry.

*1990-1992*

*Advanced Business Transport*

I provided the Dallas business community with a reliable, safe, local transport option, for moving their business equipment from one location to another.

## **EDUCATION**

*1988-1990*

*Attended Brookhaven Jr. College, in Dallas*

# Timothy A. Schafer

---

January 2003

Adair, IA

## **Red River Networks LLC**

- In January of 2003, Red River Networks LLC acquired the assets of DST Telecommunications Corporation. Red River Networks is a facilities based carrier. We are more dynamic and cost effective than ever.
- As well as being co-owner, I am the head of the Pre Paid Operations division of the company, in Adair, IA.

1997 to 2002

Adair, IA

## **DST Telecommunications Corporation**

- In 1997, the telecom division of DST Corporation was formed as a "C" Corporation.
- I resigned from Agri-Drain at that time, to join Dianne in sales for the new division.
- In 1999, DST Corporation broke ground for their new building, to house the telecom division.
- Also in 1999, another property rental company, SSRB Corporation was formed by myself, Susan and Dianne Schafer, as well as some other family members. Currently, SSRB Corporation has 17 rental properties

January 1996

Adair, IA

## **DST Corporation**

- In January of 1996, Myself, Susan and Dianne Schafer formed the business known as DST Corporation.
- The purpose of this business was to purchase rental properties. DST Corporation currently owns 13 rental properties.

January 1993

Adair, IA

## **Agri-Drain Corporation**

- Agri-Drain Corporation purchased the publishing assets of Business Assistance Corporation.
- Agri-Drain Corporation also took over the in-house business operations.
- I stayed on in the capacity of Printing Department head.

During this time, myself and wife Susan, evolved Business Assistance Corporation into a property rental company. BAC currently owns 16 rental properties.

Business startup - September 1991

Adair, IA

## **Business Assistance Corporation**

- Owner/operator.
- A pre-press publishing company.

This company was started while I was a student at American Institute of Business.

---

## **Education**

Graduation – September 1992

Des Moines, IA

### **American Institute of Business**

- Associates Degree in Business Administration (Sales and Marketing)

**EXHIBIT IV**  
**PROPOSED TARIFF**