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STATE OF MISSOURI
PUBLIC SERVICE COMMISSION

At a Session of the Public Service
Commission held at its office
in Jefferson City on the 31st
day of March, 1993.

In the matter of the tariffs submitted by)
Southwestern Bell Telephone Company designed) CASE NO. TT-93-183
to implement a BizSaverSM service.)

ORDER APPROVING STIPULATION AND AGREEMENT

On October 23, 1992, Southwestern Bell Telephone Company (Southwestern Bell) submitted to the Missouri Public Service Commission a revision to its General Exchange Tariff, P.S.C. Mo. No. 35, introducing a new Section 44 called "BizSaverSM." The proposed tariff revision was intended to provide a credit to business customers who subscribed to either of two packages of services. The effective date of the proposed tariff was extended several times upon the request of the Commission's Staff, with an ultimate effective date of December 11, 1992. On December 8, 1992, the Commission's Staff made a recommendation that the Commission suspend the tariff filing in order to allow a thorough investigation into the issues raised by the proposed tariff, and on December 9, 1992, the Commission issued an order suspending the tariff.

The proposed tariff revision provided for a discount or credit to business customers who subscribed to a select group of services. BizSaver "A" provided a \$5.00 monthly discount to business customers who subscribed to the following group of services: (1) Touch-Tone Service; (2) any combination of two Custom Calling Services and/or Call Control Option features; and (3) Personalized Ring. BizSaver "B" provided a monthly discount of \$2.00 to business customers who subscribed to the following group of services: (1) Touch-Tone Service; (2) any combination of two Custom Calling Services and/or Call Control Option features; and (3) an additional listing. Staff's recommendation that the

Commission suspend this tariff filing was based on several reservations concerning the proposed tariff, including concern that a non-competitive service such as Touch-Tone Service would be bundled in the BizSaver packages with services which may be facing increasing competition.

On January 19, 1993, a prehearing conference was held, at which time the various parties indicated their belief that the matter could be resolved. Subsequent to the prehearing conference, Southwestern Bell, the Office of the Public Counsel, and the Staff of the Missouri Public Service Commission entered into a Stipulation and Agreement, which was filed with the Commission on March 24, 1993, and attached to this order as Attachment A and incorporated herein by reference. The Stipulation and Agreement provides that the tariff sheet submitted by Southwestern Bell on October 23, 1992 be rejected, and that Southwestern Bell be authorized to file a revised tariff sheet regarding its BizSaver service, consistent with the sample tariff sheet attached to the Stipulation and Agreement as Attachment 1, to become effective 10 days after the date on which it is filed. The sample revised tariff sheet contains several changes from the original proposed tariff sheet. The sample revised tariff sheet contained in Attachment 1 eliminates Touch-Tone service as one of the services businesses need to subscribe to in order to receive the monthly discount, and excludes Speed Calling as one of the options for the combination of two Custom Calling Services. The monthly discount would remain the same as originally proposed.

Upon review of the Stipulation and Agreement and Attachment 1 thereto, the Commission finds that the Stipulation and Agreement is reasonable; that the sample revised tariff filing adequately addresses the concern regarding the bundling of a non-competitive service in a package which could contain more competitive services; that the rates contained in the sample revised tariff filing are just and reasonable; and that the Stipulation and Agreement and sample

revised tariff filing are not detrimental to the public interest. The Commission further finds that Southwestern Bell's rationale for filing its original tariff sheet on October 23, 1992 -- that the BizSaver packages will increase the demand for the services contained in the packages, which would result in a revenue increase -- is reasonable, and would apply equally to the sample revised tariff sheet.

IT IS THEREFORE ORDERED:

1. That the Stipulation and Agreement, Attachment A, entered into between Southwestern Bell Telephone Company, the Office of the Public Counsel, and the Staff of the Missouri Public Service Commission and filed with the Commission on March 24, 1993, is hereby approved.

2. That the proposed tariff sheet submitted on October 23, 1992 by Southwestern Bell Telephone Company for the purpose of introducing its BizSaversm Service to business customers in Missouri be, and is hereby, rejected.

3. That Southwestern Bell Telephone Company is hereby authorized to file a revised tariff sheet regarding its BizSaversm Service consistent with the sample revised tariff sheet contained in Attachment 1 to the Stipulation and Agreement, for service on and after April 10, 1993.

4. That this Order shall become effective on April 10, 1993.

BY THE COMMISSION

Brent Stewart

Brent Stewart
Executive Secretary

(S E A L)

McClure, Chm., Mueller, Rauch,
Perkins and Kincheloe, CC., Concur.

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

FILED

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PUBLIC SERVICE COMMISSION

In the matter of the tariffs submitted by)
Southwestern Bell Telephone Company) Case No. TT-93-183
designed to implement a BizSaversm service)

STIPULATION AND AGREEMENT

As a result of the prehearing conference, Southwestern Bell Telephone Company ("SWBT"), the Office of the Public Counsel ("OPC") and the Staff of the Missouri Public Service Commission ("the Staff") agree and stipulate as follows:

1. SWBT shall be authorized to file a revised tariff sheet regarding its Bizsaversm service, consistent with those contained in Attachment I to this Stipulation and Agreement, to become effective ten days after the date on which it is filed.

2. SWBT asks that the Commission reject the tariff sheet submitted on October 23, 1992, which proposed Bizsaversm service with different services included in its package.

3. The Staff shall have the right to submit to the Commission, in memorandum form, an explanation of its rationale for entering into this Stipulation and Agreement, and to provide to the Commission whatever further explanation the Commission requests. The Staff's memorandum shall not become part of the record of this proceeding and shall not

bind or prejudice the Staff in any further proceeding. In the event the Commission does not approve this Stipulation and Agreement, the Staff's memorandum shall not bind or prejudice the Staff in this proceeding. Any rationales advanced by the Staff in such a memorandum are its own and are not acquiesced in or otherwise adopted by the other signatories.

4. This Stipulation and Agreement represents a negotiated settlement. Except as specified herein, the parties to this Stipulation and Agreement shall not be prejudiced, bound by, or in any way affected by the terms of this Stipulation and Agreement in any future proceeding, any proceeding currently pending under a separate docket, or this proceeding, should the Commission not approve this Stipulation and Agreement, nor shall the parties in any way condition the approval of this Stipulation and Agreement.

5. None of the parties to this Stipulation and Agreement shall be deemed to have approved or acquiesced in any question of Commission authority that may underlie this Stipulation and Agreement, or for which provision is made in this Stipulation and Agreement.

6. The provisions of this Stipulation and Agreement have resulted from negotiations among the signatories and are interdependent. In the event the Commission does not approve the terms of this Stipulation and Agreement in total, it shall be void and no party shall be bound, prejudiced or in any way affected by any of the agreements or provisions hereof.

WHEREFORE, the signatories respectfully request that the Commission issue an order that approves this Stipulation and Agreement and directs SWBT to file a tariff that conforms to the terms hereof.

Respectfully submitted,

OFFICE OF THE PUBLIC COUNSEL SOUTHWESTERN BELL TELEPHONE COMPANY



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THE STAFF OF THE
MISSOURI PUBLIC SERVICE COMMISSION



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No supplement to this tariff will be issued except for the purpose of canceling this tariff.

General Exchange Tariff
Section 44
Original Sheet 1

BIZSAVERSM

44.1 GENERAL REGULATIONS

44.1.1 BizSaver provides a discount to business customers that subscribe to a select group of services as specified below and applies to the customer's monthly billing. The services included with BizSaver are provided at rates specified elsewhere in this Tariff.

44.1.2 BizSaver "A" includes the following:

- Any combination of 2 Custom Calling Services (excluding Speed Calling) and/or Call Control Option features
- Personalized Ring

BizSaver "B" includes the following:

- Any combination of 2 Custom Calling Services (excluding Speed Calling) and/or Call Control Option features
- An Additional Listing

Any of these services can still be provided on an individual basis as provided in the appropriate tariff sections.

44.1.3 BizSaver is available only to business customers, excluding some multiline hunting arrangements and trunk facilities (e.g., Plexar and Centrex), and is subject to the availability and limitations specified in the individual tariff sections for the individual services.(1)

44.2 RATES

44.2.1 The following discount is applicable to the customer's monthly bill.

	<u>USOC</u>	<u>Monthly Discount</u>	<u>Service and Equipment Charge(2)</u>
BizSaver "A"	NLRBA	(NR) \$ 5.00	(NR) \$14.50
BizSaver "B"	NLRBB	(NR) \$ 2.00	(NR) \$14.50

- (1) The Service and Equipment Charge applicable to upgrading from residence to business service is waived when the customer upgrades and orders BizSaver.
- (2) The Service and Equipment Charge applies only to subsequent order activity. It is not applicable to initial installations.

SMService Mark of Southwestern Bell Telephone Company

Issued:

Effective:

By A. D. ROBERTSON, Assistant Vice President-External Affairs
Southwestern Bell Telephone Company
St. Louis, Missouri