Exhibit No.: Exhibit No.:Issue:Rate of ReturnWitness:David C. ParcellSponsoring Party:MoPSC StaffType of Exhibit:Rebuttal TestimonyCase No.:ER-2007-0004Date Testimony Prepared:February 20, 2007

MISSOURI PUBLIC SERVICE COMMISSION

UTILITY SERVICE DIVISION

REBUTTAL TESTIMONY

OF

DAVID C. PARCELL

AQUILA, INC. d/b/a AQUILA NETWORKS-MPS-ELECTRIC AND **AQUILA NETWORKS-L&P-ELECTRIC**

CASE NO. ER-2007-0004

Jefferson City, Missouri February 20, 2007

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Aquila, Inc. d/b/a Aquila) Networks-MPS and Aquila Networks-L&P, for) authority to file tariffs increasing electric rates for) the service provided to customers in the Aquila Networks-MPS and Aquila Networks-L&P service area.

Case No. ER-2007-0004

AFFIDAVIT OF DAVID C. PARCELL

STATE OF MISSOURI COUNTY OF COLE

SS.

David C. Parcell, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Rebuttal Testimony in question and answer form, consisting pages to be presented in the above case; that the answers in the foregoing of Rebuttal Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

Davil C. Panel

Subscribed and sworn to before me this $1\partial^{+h}$ day of <u>February</u> 2007.



1	REBUTTAL TESTIMONY
2	OF
3	DAVID C. PARCELL
4	ON BEHALF OF
5	MISSOURI PUBLIC SERVICE COMMISSION STAFF
6	AQUILA, INC.
7	d/b/a AQUILA NETWORKS MPS-ELECTRIC
8	AND AQUILA NETWORKS L&P-ELECTRIC
9	CASE NO. ER-2007-0004
10	EXECUTIVE SUMMARY1
11	CAPITAL STRUCTURE
12	DISCOUNTED CASH FLOW METHODOLOGY
13	RISK PREMIUM ANALYSIS 11

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8	AND AQUILA NETWORKS L&P-ELECTRIC
9	CASE NO. ER-2007-0004
10	Q. PLEASE STATE YOUR NAME, OCCUPATION, AND ADDRESS.
11	A. My name is David C. Parcell. I am a consulting economist and Executive Vice
12	President of Technical Associates, Inc. My address is 1051 East Cary Street, Suite 601,
13	Richmond, Virginia 23219.
14	Q. ARE YOU THE SAME DAVID C. PARCELL WHO FILED DIRECT
15	TESTIMONY ON BEHALF OF THE COMMISSION STAFF EARLIER IN THIS
16	PROCEEDING?
17	A. Yes, I am.
18	EXECUTIVE SUMMARY
19	Q. WHAT IS THE PURPOSE OF THE TESTIMONY YOU ARE
20	PRESENTLY PROV IDING?

1	А.	The purpose of this testimony	is to provide Rebuttal testimony to the Direct					
2	testimony of Samuel C. Hadaway, who has provided cost of capital testimony on behalf of							
3	Aquila, Inc., d/b/a Aquila Networks MPS (MPS) and Aquila Networks L&P (L&P).							
4	Q. WHAT IS YOUR UNDERSTANDING OF DR. HADAWAY'S COST OF							
5	CAPITAL R	ECOMMENDATIONS IN THI	S PROCEEDING?					
6	А.	Dr. Hadaway is recommending	an 11.50 percent cost of equity for both MPS					
7	and L&P. He	e is also supporting the proposed h	hypothetical capital structure of the company.					
8	Q.	PLEASE OUTLINE THE PA	RTS OF DR. HADAWAY'S TESTIMONY					
9	THAT YOU	ARE RESPONDING TO IN TI	HIS CURRENT TESTIMONY.					
10	A.	I am responding to, and providi	ng Rebuttal testimony on the following general					
11	areas of Dr. H	Iadaway's testimony.						
12 13 14	 The proper standards for establishing a ratemaking capital structure for Aquila; The Discounted Cash Flow (DCF) analyses he performed; and, The risk premium analysis he performed. 							
15	<u>CAPITAL S</u>	TRUCTURE						
16	Q.	WHAT IS YOUR UNDERST.	ANDING OF DR. HADAWAY'S CAPITAL					
17	STRUCTUR	E RECOMMENDATIONS FO	R AQUILA?					
18	А.	Dr. Hadaway recommends, on p	pages 9-16, the following capital structure ratios					
19	for both MPS	and L&P:						
20 21 22		<u>Capital Components</u> Debt Common Equity	<u>Ratio</u> 52.5% 47.5%					

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8

He acknowledges (page 9, lines 13-16) that this is a "hypothetical" capital structure that, at the time his testimony was prepared, was not supported by Aquila's actual capital structure, but rather was based on the ". . . 2005 year-end capital structure percentages of the investment grade 24-company reference group used to estimate ROE . . ." in his testimony. He also notes (page 9, lines 18-21) that this capital structure was derived by Aquila's "internal capital assignment process."

Q. DO YOU AGREE WITH THE USE OF A HYPOTHETICAL CAPITAL STRUCTURE FOR AQUILA?

A. No, I do not. As I indicated in my Direct testimony, Aquila has its own
distinct capital structure that includes MPS and L&P. As a result, the proper capital structure
for use is the actual capital structure of the Company, as long as this capital structure does not
represent an inefficient or otherwise improper capital structure.

Q. ASIDE FROM YOUR DISAGREEMENTS WITH THE MANNER IN WHICH DR. HADAWAY'S CAPITAL STRUCTURE WAS DERIVED, DO YOU DISAGREE WITH THE ACTUAL CAPITAL STRUCTURE RATIOS PROPOSED BY AQUILA IN THIS PROCEEDING?

A. No, I do not. As I indicated in my Direct testimony, I propose use of Aquila's
actual September 30, 2006, capital structure. This capital structure, however, is very similar
to the capital structure proposed by the Company. As I noted in my Direct testimony, the
primary reason for the change in Aquila's capital structure is the 2006 sale of certain
regulatory and other assets by Aquila, the proceeds of which were used to retire a portion of
the Company's debt.

I wish to emphasize that I am not endorsing Aquila's "internal capital assignment
 process" in this proceeding.

3 DISCOUNTED CASH FLOW METHODOLOGY

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Q. PLEASE SUMMARIZE DR. HADAWAY'S RETURN ON EQUITY RECOMMENDATION.

A. Dr. Hadaway is recommending an 11.5 percent return on equity for Aquila.
This 11.5 percent recommendation is primarily based on his DCF results (11.25 percent),
which he "tests" by the risk premium approach (page 4, lines 7-8), and then adds 0.25 percent
for his perception of Aquila's risk (page 6, lines 15-17). These returns and relationships are
also summarized on Dr. Hadaway's Schedule SCH-11.

11

12

Q. WHAT IS YOUR UNDERSTANDING OF DR. HADAWAY'S DCF METHODOLOGIES AND CONCLUSIONS?

13 A. Dr. Hadaway applies three versions of the constant growth DCF model. First, he performs what he describes as the "traditional Constant Growth version" of the DCF 14 15 model. In this, he uses stock prices for the three-month period March-May, 2006, along with 16 "next year's" dividend levels, to get his dividend yield component (4.82% average and 4.74% 17 median). He combines this yield with the average of four growth rates - the "projected" 18 Retention Growth (BR) (i.e., retention rate times return on equity, a measure of expected 19 growth due to the retention of earnings), two measures of earnings per share (EPS) growth 20 and growth in gross domestic product (GDP). His results from this DCF model are 10.0 21 percent to 10.1 percent (Schedule SCH 9, page 2). It is apparent, however, that Dr. Hadaway 22 does not give any weight to his "traditional" DCF results, primarily because the 10.0 percent to 10.1 percent results are "not consistent with consensus economic projections for higher 23

interest rates" and because of his perception that this level ". . . is 100 basis points or more
 below current risk premium checks of reasonableness."

Q. DO YOU HAVE ANY COMMENTS ON DR. HADAWAY'S
ASSERTION ABOUT "CONSENSUS ECONOMIC PROJECTIONS FOR HIGHER
INTEREST RATES?"

A. Yes, I do. Dr. Hadaway apparently believed, when his testimony was being
prepared in the June 2006 time frame, that long-term interest rates were expected to increase.
In fact, Dr. Hadaway stated (page 35, lines 17-19) his belief that interest rates would increase
over the next twelve months. He also indicated his belief (page 4, lines 10-11) that long-term
interest rates ". . . will increase by an additional 40 to 60 basis points during 2007."
Apparently, his return on equity recommendation was significantly based on this assumption.

12 Q. WHAT HAS BEEN THE ACTUAL TREND IN LONG-TERM 13 INTEREST RATES SINCE DR. HADAWAY PREDICTED AN INCREASE IN THESE 14 RATES?

A. Long-term interest rates have declined since Dr. Hadaway made this
prediction. Consider, for example, the monthly averages of public utility bonds since May of
2006 (i.e., the latest interest rate levels reported on Dr. Hadaway's Schedule SCH-8):

18			
19	Month	A-Rated	Baa-Rated
19	May, 2006	6.42%	6.59%
20	June, 2006	6.40%	6.61%
21	July, 2006	6.37%	6.61%
<u> </u>	August, 2006	6.20%	6.43%
22	September, 2006	6.00%	6.26%
23	October, 2006	5.98%	6.24%
23	November, 2006	5.80%	6.04%
24	December, 2006	5.81%	6.05%
25			

1 This indicates that long-term public utility bond yields have declined by some 50-60 basis points since Dr. Hadaway made his prediction of increasing interest rates. This also 3 demonstrates that his reasoning for not considering the "traditional" DCF model is not 4 legitimate. In addition, as I will indicate in a later part of my testimony, this interest rate 5 decline questions Dr. Hadaway's use of projected interest rates in his risk premium analyses.

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Q. DOES DR. HADAWAY ALSO STATE THAT HE DOES NOT CONSIDER THE "TRADITIONAL" DCF RESULTS BECAUSE THEY ARE LESS **THAN HIS PERCEPTION OF RISK PREMIUM RESULTS?**

9 A. Yes, he does. However, as I will point out in a later section of my Rebuttal 10 testimony, Dr. Hadaway's risk premium analysis also produces excessive results. As a result, 11 this also is not a legitimate reason to disregard the "traditional" DCF results.

12

13

Q. DO YOU AGREE WITH DR. HADAWAY'S "TRADITIONAL" DCF **MODEL INPUTS AND CONCLUSIONS?**

14 A. No, I do not. The "GDP Growth" input in Dr. Hadaway's DCF analyses, as 15 shown on Schedule SCH-9, is 6.60 percent.

16

Q.

WHAT IS THE SOURCE OF THIS 6.60 PERCENT GDP FIGURE?

17 A. According to Dr. Hadaway's Schedule SCH-9, page 5, this 6.60 percent GDP 18 growth is the "Average of GDP Growth During the Last 10 year, 20 year, 30 year, 40 year, 50 year, and 57 year periods." 19

20

21

Q. IS THERE ANYTHING INCONSISTENT WITH DR. HADAWAY'S **USE OF HISTORIC GDP GROWTH IN HIS DCF ANALYSES?**

22 A. Yes, there is. All of Dr. Hadaway's other growth rates in his "traditional" DCF 23 analyses (i.e., BR growth and EPS growth) reflect projections of future growth. On the other

1 hand, Dr. Hadaway only uses historic rates in his GDP growth input. Apparently, 2 Dr. Hadaway believes it is not proper to use historic growth rates of financial indicators (i.e., 3 BR growth and EPS growth), but it is proper to use only historic growth rates in his GDP 4 input. 5 **ARE YOU AWARE OF ANY PROJECTIONS OF GDP GROWTH?** Q. 6 A. Yes, I am. There are at least three sources of projections of GDP growth. 7 These are: 8 Social Security Administration (SSA), • 9 Energy Information Administration (EIA), and 10 Global Insight. 11 The first two organizations cited above are U.S. government-sponsored organizations, 12 while the third is a private forecasting organization. 13 Q. WHAT ARE THE PROJECTIONS OF GDP GROWTH BY THESE 14 **THREE ORGANIZATIONS?** 15 A. As of Spring, 2006 – the most recent period available at the time Dr. Hadaway 16 was preparing his testimony – the projections of GDP growth by these three organizations 17 were: 18 SSA – 2006-2080 – 4.44% (see Schedule 1) 19 EIA - 2006 - 2030 - 5.41% (see Schedule 2) 20 Global Insight -2011-2036-4.89% (see Schedule 3) 21 Each of these projections are at least 100 basis points below the 6.60 percent GDP 22 figure used by Dr. Hadaway.

Q. WOULD IT BE MORE APPROPRIATE TO USE HISTORIC OR
PROJECTED GROWTH RATES OF GDP IN A DCF ANALYSIS SUCH AS THAT
BEING USED BY DR. HADAWAY?
A. It would be appropriate to use projections of GDP growth, since Dr. Hadaway
is using projections of the other growth rate indicators.
Q. IS IT REASONABLE TO BELIEVE THAT INVESTORS WOULD
EXPECT GDP GROWTH TO BE 6.60 PERCENT, IN SPITE OF MUCH LOWER
PROJECTIONS BY THE U.S. GOVERNMENT AND PRIVATE FORECASTING
ORGANIZATIONS?
A. No, it is not.
Q. ARE YOU AWARE OF ANY UTILITY REGULATORY AGENCIES
THAT UTILIZE GDP GROWTH AS A COMPONENT IN A DCF ANALYSIS?
A. The only regulatory agency that I am aware that directly uses GDP growth in a
DCF context is the Federal Energy Regulatory Commission (FERC). The FERC regularly
uses a two-stage DCF model in establishing the cost of equity for interstate natural gas
pipelines. The first stage of the FERC two-stage DCF model is 5-year EPS forecasts, while
the second stage is GDP projections for 6-25+ years into the future. My Schedule 3 indicates
a FERC Staff analysis of GDP growth made at about the same time Dr. Hadaway was
preparing his testimony.
Q. HOW MUCH WEIGHT DOES FERC GIVE TO THE GDP GROWTH
RATE IN ITS TWO-STAGE DCF MODEL?

1	1Q.ARE YOU AWAR	RE OF ANY REGULATORY AGENCIES THAT USE						
2	2 HISTORIC GDP GROWTH IN A	ORIC GDP GROWTH IN A DCF CONTEXT?						
3	A. No, I am not.	No, I am not.						
4	4 Q. DO YOU HAV	TE ANY CONCLUDING COMMENTS ABOUT						
5	5 DR. HADAWAY'S FIRST DCF	MODEL – THE "TRADITIONAL" DCF?						
6	6 A. Yes, I do. Dr. Had	daway finds a 10.0 percent to 10.1 percent cost of equity						
7	7 result using this model. His two r	reasons for not considering these results are not valid. In						
8	8 addition, his 10.0 percent to 10.1 p	percent findings are excessive since his 6.60 percent GDP						
9	9 component is overstated by at least	100 basis points.						
10	10 Q. WHAT WOULD I	BE THE IMPACT OF USING A PROJECTED GDP						
11	11 GROWTH RATE IN DR. HADA	WAY'S "TRADITIONAL" DCF ANALYSIS?						
12	12 A. As is shown below,	the impact would be substantial.						
13 14 15 16 17 18 19 20	14Growth Rates:15BR16Zacks17Value18GDP19Average	e Line 5.21% 4.96% (see Schedule 3) 4.83%						
21	Q. PLEASE NOW	TURN TO DR. HADAWAY'S SECOND DCF						
22	22 ANALYSIS.							
23	A. Dr. Hadaway's seco	ond DCF model relies exclusively on the 6.60 percent GDP						
24	24 projections as the DCF growth rate	e. As such, it also results in an over-statement of the DCF						
25	cost of equity than does his "tradition	onal" DCF model.						
26	Q. WHAT IS TH	E IMPACT OF THE GDP GROWTH ON						
27	27 DR. HADAWAY'S SECOND DC	CF ANALYSIS?						

A. As is shown below, the impact is even more substantial than was the case on
 his first DCF test:

Yield 4.82% GDP 4.96% (see Schedule 3) 9.78%

6

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4

5

Q. PLEASE DESCRIBE DR. HADAWAY'S THIRD DCF MODEL.

A. Dr. Hadaway's third DCF analysis is a "two-stage growth" model that uses
five years of "cash flows" (i.e., dividends) plus years 5-150 dividend growth (as measured by
GDP growth at 6.60 percent). This DCF model employs a 150 year "internal rate of return"
as the DCF result, which Dr. Hadaway finds to be 11.0 percent.

11

12

Q. IS THERE ANYTHING IMPROPER ABOUT THIS DCF MODEL AND RESULTS?

A. Yes, there are two significant problems with this DCF model. First, by
estimating growth rates of up to 150 years into the future, this model incorporates
questionable assumptions about future growth, not to mention measurement problems going
so far into the future.

Second, the primary growth rate in this analysis, and the growth rate that is used in
145 of the 150 years in the "internal rate of return" model, is the 6.60 percent GDP growth
discussed above. In other words, Dr. Hadaway's 150 year projected DCF model uses only
historic figures to estimate 145 years of data, notwithstanding the existence of GDP
projections by both U.S. government and private forecasting organizations. Thus, this DCF
model suffers from the same significant flaw that causes Dr. Hadaway's first and second DCF
models to over-state the cost of equity.

Q. HOW MUCH WEIGHT IS GIVEN TO THE GDP GROWTH RATE IN DR. HADAWAY'S TWO-STAGE DCF ANALYSIS?

A. Dr. Hadaway gives the GDP growth rate approximately 97 percent weight on an unweighted basis (i.e., each year given equal weight). Even allowing for the discounted nature of his internal rate of return process, the weight given to GDP growth represents the vast majority of his DCF growth.

7 Q. DO YOU HAVE ANY CONCLUDING COMMENTS ABOUT 8 DR. HADAWAY'S DCF CALCULATIONS?

A. Yes, I do. Each of Dr. Hadaway's three DCF models over state the cost of
equity due to the use in each model of a 6.60 percent GDP growth rate. This growth rate is
based exclusively on historic growth in GDP, in spite of the fact that both U.S. government
and private forecasting organizations provide long-term forecasts of GDP growth. In
addition, Dr. Hadaway's exclusive use of historic GDP growth is inconsistent with his
exclusive avoidance of other historic financial data in his DCF analyses.

15

RISK PREMIUM ANALYSIS

Q.

16

PLEASE DESCRIBE DR. HADAWAY'S RISK PREMIUM ANALYSIS.

A. As noted above, Dr. Hadaway appears to use his risk premium analysis as a
"check" on his DCF results. Dr. Hadaway's primary risk premium test is a comparison of
public utility bond yields and "authorized electric returns" over the period 1980-2005. His
Schedule SCH-10 indicates an average differential of 3.09 percent over this entire period. He
then performs a regression analysis to reflect an "inverse relationship between risk premiums
and interest rate levels." His conclusion is a risk premium of 4.20 percent (Schedule
SCM-10, page 1), notwithstanding his acknowledgement on page 43, lines 13-15, that ". . .

[i]n most recent years, with lower interest rates, allowed regulatory risk premiums have
 generally been the three- to four-percent range."

3

4

Q. WHAT ARE YOUR COMMENTS ABOUT DR. HADAWAY'S RISK PREMIUM METHODOLOGY AND CONCLUSIONS?

5 I note, first of all, that Dr. Hadaway applies his 4.20 percent risk premium to A. 6 his "projected triple-B bond yield," which he derives (Schedule SCH-10, page 1) by adding 7 125 basis points to projected long-term Treasury bonds. I have previously shown that, since 8 Dr. Hadaway prepared his testimony in the first half of 2006, interest rates have actually 9 declined. For example, Dr. Hadaway projected a triple-B bond yield of 6.85 percent in his 10 risk premium analysis. Current yields on Triple-B utility bonds are only about 6.0 percent. 11 This alone, indicates that Dr. Hadaway's risk premium results are overstated by some 85 basis 12 points.

In addition, it should be noted that his risk premiums were derived using actual bond
yields, not projected bond yields. This further questions his use of projected interest rates.

15 Finally, it is worth noting that the annual cost rate differences between authorized 16 electric returns and public utility bonds are not necessarily reliable indicators of investor-17 required risk premiums. This is true for three reasons. First, authorized returns are simply 18 averaged over all the available rate case decisions during a calendar year. That means that 19 any capital market data that the various regulatory bodies considered was drawn from time 20 periods prior to the decision rendered. In some cases, that period of time between the hearing 21 and the decision can be substantial. In any event, there would be a significant differential 22 among the various authorized returns.

1 Second, the relative risk of the utility for which the equity return was determined is 2 not a factor in Dr. Hadaway's analysis. Third, while the inclusion of an outlier may not be 3 problematic in years in which there are many rate case decisions, this would not be the case in 4 years in which the number of decisions is small, as in recent years. 5 WHAT WOULD BE THE IMPACT ON DR. HADAWAY'S RISK Q. PREMIUM ANALYSES USING CURRENT LEVELS OF TRIPLE-B INTEREST 6 7 **RATES?** 8 The result would be as follows: A. 9 Triple-B Yields 6.0% 4.2% 10 **Risk Premium** Total 10.2% 11 In addition, if we more properly used the "recent years" premium of 3 percent to 12 13 4 percent, the result would be 9.0 percent to 10.0 percent. 14 Q. FROM YOUR ABOVE-STATED CONCERNS ASIDE ABOUT 15 DR. HADAWAY'S RISK PREMIUM ANALYSIS, DO YOU HAVE ANY 16 ADDITIONAL COMMENTS CONCERNING THE USE OF AWARDED PUBLIC 17 **UTILITY RETURNS?** 18 A. Yes, I do. Dr. Hadaway's risk premium analysis, as shown on his Schedule 19 SCH-10, ends in 2005. I note that this schedule indicates a declining trend in recent years: 20 2002 11.16% 21 2003 10.97% 22 2004 10.75% 23 2005 10.54%

1	When this is updated for the first three quarters of 2006, a further decline is evident:
2 3 4 5 6	$\begin{array}{rcl} 1^{\rm st}{\rm Qtr} & 10.38\% \\ 2^{\rm nd}{\rm Qtr} & 10.69\% \\ 3^{\rm rd}{\rm Qtr} & 10.06\% \\ 4^{\rm th}{\rm Qtr} & 10.39\% \\ {\rm Average} & 10.36\% \end{array}$
7	This also has implications for Dr. Hadaway's risk premium analysis. When the 10.36
8	percent average authorized returns on equity for 2006 is compared to the yields on Triple-B
9	rated utility bonds for the year 2006 (i.e., 6.32 percent), the 2006 "risk premium" is 4.04
10	percent (i.e., 10.36 percent less 6.32 percent). Combining this with the current yield on
11	Triple-B public utility bonds (i.e., 6.0 percent) results in a "risk premium" return on equity of
12	10.0 percent.
13	Q. DO YOU HAVE ANY PERSONAL EXPERIENCE WITH
14	AUTHORIZED RETURNS OF EQUITY FOR PUBLIC UTILITIES IN CASES THAT
15	HAVE BEEN DECIDED IN 2006 AND 2007?
15 16	
	A. Yes, I do. I have been personally involved in the following four proceedings
16	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007:
16	A. Yes, I do. I have been personally involved in the following four proceedings
16 17	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007: Company State Docket ROE Delmarva P&L Delaware 05-304 10.0%
16 17 18	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007:
16 17 18 19	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007: Company State Docket ROE Delmarva P&L Delaware 05-304 10.0% Virginia Natural Gas Virginia 2005-00062 10.0%
16 17 18 19 20	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007: Company State Docket ROE Delmarva P&L Delaware 05-304 10.0% Virginia Natural Gas Virginia 2005-00062 10.0% Sierra Pacific Power Nevada 05-100005 10.6%
16 17 18 19 20 21	Company State Docket ROE Delmarva P&L Delaware 05-304 10.0% Virginia Natural Gas Virginia 2005-00062 10.0% PPL Gas Nevada 05-100005 10.6%
 16 17 18 19 20 21 22 	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007: <u>Company</u> <u>State</u> <u>Docket</u> <u>ROE</u> <u>Delmarva P&L</u> <u>Delaware</u> <u>05-304</u> <u>10.0%</u> <u>Virginia Natural Gas</u> <u>Virginia</u> <u>2005-00062</u> <u>10.0%</u> <u>PPL Gas</u> <u>Nevada</u> <u>05-100005</u> <u>10.6%</u> <u>Pennsylvania</u> <u>R-00061398</u> <u>10.4% </u>
 16 17 18 19 20 21 22 23 	A. Yes, I do. I have been personally involved in the following four proceedings which were both heard and decided in 2006 and 2007: <u>Company</u> <u>State</u> <u>Docket</u> <u>ROE</u> <u>Delmarva P&L</u> <u>Delaware</u> 05-304 10.0% Virginia Natural Gas Virginia 2005-00062 10.0% Sierra Pacific Power Nevada 05-100005 10.6% PPL Gas Pennsylvania R-00061398 10.4% It is noteworthy that none of these authorized returns even remotely approached the 11.5 percent recommended by Dr. Hadaway in this proceeding.

1	A. Yes, I do. Dr. Hadaway attempts to use authorized returns on public utilities to							
2	develop his recommended return on equity. In reality, authorized returns are much closer to							
3	my recommended return on equity (9.0 percent to 10.25 percent) than to his recommended							
4	return on equity (11.50 percent).							
5	Q. PLEASE COMMENT ON DR. HADAWAY'S OTHER RISK PREMIUM							
6	STUDIES.							
7	A. On pages 44-45, Dr. Hadaway describes two "other risk premium studies."							
8	The first is derived as follows:							
9	Ibbotson Risk Premium							
10	Prospective Triple-B yields 6.85%							
11	Risk Premium <u>4.50%</u>							
12	Total 11.35%							
13	Again, substituting the current 6.0 percent risk free rate produces a risk premium result							
14	of 10.4 percent.							
15	It should be noted that this risk premium is derived using "long-term corporate bond"							
16	yields, not just Triple-B bond yields. Since Triple-B bonds are the lower-end of the							
17	investment grade spectrum, it follows that these bonds have higher yields than corporate							
18	bonds in general, and takes a lower risk premium.							
19	Dr. Hadaway's second "other risk premium" study is a "Harris-Marston Risk							
20	Premium" analysis, which he does not appear to consider in his conclusions.							
21	Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?							
22	A. Yes, it does.							

Social Security Administration Projections of Gross Domestic Product

Price Real 2006 2.2% 3.4% 5.6% 2007 1.9% 3.3% 5.2% 2009 2.4% 2.6% 5.0% 2010 2.4% 2.6% 5.0% 2011 2.4% 2.6% 5.0% 2011 2.4% 2.5% 4.9% 2011 2.4% 2.0% 4.4% 2013 2.4% 2.0% 4.4% 2014 2.4% 2.1% 4.5% 2015 2.4% 2.1% 4.5% 2016 2.4% 2.1% 4.5% 2017 2.4% 2.1% 4.5% 2018 2.4% 2.1% 4.5% 2020 2.4% 1.9% 4.3% 2021 2.4% 1.9% 4.3% 2022 2.4% 1.9% 4.3% 2022 2.4% 1.9% 4.3% 2022 2.4% 1.9% 4.3% 2022 2.4%		GDP		
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		2.4%	2.0%	4.4%
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	2080	2.4%	1.9%	4.3%

Average

4,44%

Source: 2006 OASDI Trustees Report, available on-line as www.ssa.gov/OACT/ TR/TR06/V.

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Energy Information Administration Projections of Gross Domestic Product

	GDP				
	Price		Real		
Year	Index		GDP		GDP
- 					
2006	1.141		11513		
2007	1.161	1.75%	11875	3.14%	4.90%
2008	1.185	2.07%	12288	3.48%	5.55%
2009	1.209	2.03%	12671	3.12%	5.14%
2010	1.235	2.15%	13043	2.94%	5.09%
2011	1.264	2.35%	13417	2.87%	5.22%
2012	1.296	2.53%	13793	2.80%	5.33%
2013	1.330	2.62%	14191	2.89%	5.51%
2014	1.363	2.48%	14622	3.04%	5.52%
2015	1.398	2.57%	15082	3.15%	5.71%
2016	1.433	2.50%	15575	3.27%	5.77%
2017	1.471	2.65%	16092	3.32%	5.97%
2018	1.512	2.79%	16599	3.15%	5.94%
2019	1.554	2.78%	17064	2.80%	5.58%
2020	1.597	2.77%	17541	2.80%	5.56%
2021	1.640	2.69%	18021	2.74%	5.43%
2022	1.684	2.68%	18515	2.74%	5.42%
2023	1.729	2.67%	19026	2.76%	5.43%
2024	1.773	2.54%	19562	2.82%	5.36%
2025	1.818	2.54%	20123	2.87%	5.41%
2026	1.863	2.48%	20701	2.87%	5.35%
2027	1.909	2.47%	21286	2.83%	5.30%
2028	1.955	2.41%	21871	2.75%	5.16%
2029	2.000	2.30%	22482	2.79%	5.10%
2030	2.048	2.40%	23112	2.80%	5.20%

2006-2030 Average

5.41%

Source: Energy Information Administration, Annual Energy Outlook 2006.

Schedule DCP 2

Note: This schedule reproduces two pages of the testimony of Federal Energy Regulatory Trial Staff Witness William M. Rappolt in F.E.R.C. Docket No. RP06-0072-000 (Northern Border Pipeline Company). The schedule reproduced indicates the F.E.R.C. methodology for estimating long-term growth in a discounted cash flow context for interstate natural gas pipelines. As this indicates, the F.E.R.C. calculates GDP growth from five-years into the future until some longer period into the future (i.e., 30 years for Global Insight, 24 years for EIA, and 50 years for SSA). The F.E.R.C. DCF methodology uses short-term growth (i.e., e-year EPS forecasts) with two-thirds weight and long-term growth with on-third weight. 200605315064 Received FERC OSEC 05/31/2006 03:29:00 PM Docket# RP06-72-000

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Exhibit___(DCP-2) Schedule 3

EXHIBIT NO. S-37

FEDERAL ENERGY REGULATORY COMMISSION OFFICE OF ADMINISTRATIVE LITIGATION

NORTHERN BORDER PIPELINE COMPANY

DOCKET NO. RP06--0072 --000

PREPARED DIRECT AND ANSWERING TESTIMONY

OF

COMMISSION TRIAL STAFF WITNESS

WILLIAM M. RAPPOLT



May 31, 2006

WASHINGTON, D.C. 20426

Schedule DCP 3-2

Long-term U.S. Gross Domestic Product (GDP) Growth Estimates

Source	Year Beginning	Nominal	GDP (\$Billion)	Year Ending	Nominal GDP \$Billion)	Annual GDP Growth (%)
Global Insight ¹	2011	\$	16,844	2036	\$ 55,626	4.89%
EIA ²	2011	\$	16,960	2030	\$ 47,326	5.55%
SSA ³	2011	\$	16,721	2061	\$ 146,046	4.43%
Average:			• • • • • • • • • • • • • • • • • • •			4.96%

Using Global Insight's 30-year forecast

Notes

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¹ Global Insight: Long-Term Macro Forecast - Baseline (U.S. Economy 30-Year Focus, Table Summary 1 Release date: 03/29/2006) http://www.globalinsight.com/

² Energy Information Administration Annual Energy Outlook 2006 with Projections to 2030 (February 2006), Table 19. Macroeconomic Indicators. Nominal GDP=(Real GDP)*(GDP Chain-Type Price Index). http://www.eia.doe.gov/oiaf/aeo/aeoref tab.html

³ Social Security Administration: The 2005 OASDI Trustees Report, Table VI.F4.-- OASDI and HI Annual and Summarized Income, Cost, and Balance as a Percentage of GDP, Calendar Years 2005-80, Intermediate Assumptions. Note: (GDP₂₀₆₁)=(GDP₂₀₆₀)*((GDP₂₀₆₅/GDP₂₀₆₆)^(1/5)) http://www.ssa.gov/OACT/TR/TR05/VI_OASDHI_GDP.html#wp126693