Exhibit No.:

Issues: Payroll, Payroll Taxes,

Employee Medical Costs, Incentive Compensation,

Injuries and Damages

Witness:

MARK D. GRIGGS

Sponsoring Party:
Type of Exhibit:

MoPSC Staff
Direct Testimony

Case No.:

EC-2002-1

Date Testimony Prepared:

July 2, 2001

# MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

4

**DIRECT TESTIMONY** 

**OF** 

MARK D. GRIGGS

UNION ELECTRIC COMPANY, d/b/a AMERENUE

**CASE NO. EC-2002-1** 

Jefferson City, Missouri July 2001

NP

\*\*Denotes Proprietary Information\*\*

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3	MARK D. GRIGGS
4	UNION ELECTRIC COMPANY,
5	d/b/a AMERENUE
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1	DIRECT TESTIMONY
2	OF
3	MARK D. GRIGGS
4	UNION ELECTRIC COMPANY,
5	d/b/a/ AMERENUE
6	CASE NO. EC-2002-1
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8	Q. Please state your name and business address.
9	A. Mark D. Griggs, 815 Charter Commons, Suite 100B, Chesterfield
10	Missouri 63017.
11	Q. By whom are you employed and in what capacity?
12	A. I am a Regulatory Auditor for the Missouri Public Service Commission
13	(Commission).
14	Q. Please describe your educational background.
15	A. I graduated from the University of Kentucky in May 1990, at which time I
16	received a Bachelor of Science degree in Accounting with High Distinction. In May
17	1993, I received a Juris Doctorate from the Ohio State University College of Law. I am
18	admitted to the Bar in the states of Missouri and Illinois. I began my employment with
19	the Commission in July 1997.
20	Q. Have you passed the Uniform Certified Public Accountant (CPA)
21	Examination?
22	A. Yes. In May 1999, I passed the Uniform CPA Examination and became
23	licensed as a CPA in the state of Missouri.

S-24.3

Payroll Taxes

#### **PAYROLL**

- Q. Please explain adjustments S-10.4, S-13.2, S-14.5, S-15.3, S-16.4, S-17.1 and S-19.15.
- A. These adjustments, in total, represent the payroll adjustment as allocated to the various operating functions of production (S-10.4), transmission (S-13.2), distribution (S-14.5), customer accounts (S-15.3), customer service and information (S-16.4), sales (S-17.1), and administrative and general (S-19.15).
  - Q. What are the components of the Staff's annualized level of payroll?
- A. The Staff's annualized level of payroll includes direct payroll expense that is specifically identifiable to the Company's Missouri electric operations and an allocated portion of payroll expense from Ameren Services (AMS) to Missouri electric operations.
  - Q. Please explain the methodology the Staff used to annualize payroll.
- A. The Staff's examination of payroll included an analysis of straight time and overtime payroll as well as employee levels throughout the test year ended June 30, 2000 and the update period ended December 31, 2000. \*\*

	Direct Testimony of Mark D. Griggs
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4	** the Staff believes that actual payroll expense
5	for the 12 months ended December 31, 2000 is an appropriate indicator of ongoing
6	payroll expense.
7	Q. How did you determine the adjustments required for payroll?
8	A. The total payroll adjustment reflects the difference between the total level
9	of operations & maintenance (O&M) payroll at December 31, 2000, related to Missouri
10	electric operations, including AMS-allocated labor, and the level recorded during the test
11	year ended June 30, 2000. The Staff's total payroll adjustment related to Missouri
12	electric operations was then allocated on a pro rata basis to production, transmission,
13	distribution, customer accounts, customer service and information, sales, and
14	administrative and general functions based on the payroll expense charged to each
15	function for the 12 months ended December 31, 2000.
16	PAYROLL TAXES
17	Q. Please describe adjustment S-24.3.
18	A. This adjustment reflects the annualization of FICA (social security) taxes.
19	The Staff's annualized level of FICA taxes is the actual FICA taxes charged to
20	O&M expense for the 12 months ended December 31, 2000. This treatment is consistent
21	with the Staff's overall payroll adjustment.
22	EMPLOYEE MEDICAL COSTS

Please describe adjustment S-19.16.

23

Q.

Direct Testimony of Mark D. Griggs	•

A. This adjustment annualizes expenses for the Ameren Corporation (Ameren)

Medical Plan. The Staff examined the expenses for the Ameren Medical Plan for the test

year and update period. \*\*

\*\* The revised test year total \*\*

\*\* was compared to the test year level of expense to derive the adjustment. The adjustment was then allocated to total electric and

Missouri electric operations. Please refer to the testimony of Staff Accounting Witness

James D. Schwieterman for a discussion of the development of the allocation factors.

#### **INCENTIVE COMPENSATION**

Q. Please explain adjustment S-19.14.

A. This adjustment removes the cost of payments under the Company's incentive plans from the test year cost of service.

Q. Please describe the Company's incentive plans.

A. The following incentive plans were in effect during 1999, which determined payments during the test year in February, March, and April of 2000:

	Direct Testimony of Mark D. Griggs
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21	Q. In past cases, has the Commission set minimum standards for the inclusio
22	of incentive plan payments in a utility's cost of service?
23	A. Yes. In its Report And Order in Case Nos. EC-87-114 and EC-87-115
24	Union Electric Company, the Commission stated:

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At a minimum, an acceptable management performance plan should contain goals that improve existing performance, and the benefits of the plan should be ascertainable and reasonably related to the plan.

Q. Has the Commission upheld and expanded upon these standards in later cases?

A. Yes. The Commission applied the standards in Case Nos. EC-87-114 and EC-87-115 to disallow incentive compensation payments in Case No. WR-88-5 involving St. Louis County Water Company. The Commission also applied these standards in its Report And Order for Case Nos. TC-89-14, TC-89-21, TO-89-29, TO-89-10, as well as in Case Nos. TC-93-224 and TO-93-192, involving Southwestern Bell Telephone Company (SWB). In its Report And Order for Case Nos. TC-93-224 and TO-93-192, the Commission stated the following regarding long-term incentive plans in that case, some of which applied to SWB's General Headquarters (GHQ):

15 ... provide, at best, benefits that are too remote to be 16 included in the cost of service for Missouri ratepayers. 17 Particularly in the case of SWB-MO and GHQ, the long 18 term incentive may reward managers for results they did 19 not achieve, based on results for which they are not directly 20 responsible and over which they have limited control. 21 Because the plan does not focus on Missouri-specific 22 results and does not include service-oriented goals, the 23 Commission concludes that it is not appropriate to include

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In its Report And Order for Case Nos. TC-89-14, et al., the Commission stated:

the cost of the plan in the cost of service.

26 27 28

29 30

In the Commission's opinion, the results of the parent corporation, unregulated subsidiaries, and non-Missouri portions of SWB, are only remotely related to the quality of service or the performance of SWB in the state of Missouri. Achieving the goals of SBC and unregulated subsidiaries is too remote to be a justifiable cost of service for Missouri Accordingly, ratepayers. the Staff's disallowances in the senior management's long term and short term incentive plans . . . should be adopted.

ļ	Direct Testime Mark D. Grigg		
1	Finally, in its Report And Order in Case No. GR-96-285, Missouri Gas Energy (MG		
2	the Commission stated:		
3 4 5 6 7 8		the costs of MGE's incentive compensation program should not be included in MGE's revenue requirement because the incentive compensation program is driven at least primarily, if not solely, by the goal of shareholder wealth maximization, and it is not significantly driven by the interests of ratepayers.	
9	Q.	**	
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11	**		
12	A.	**	
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23	Q.	Do factors other than employee performance influence EPS?	
24	Α.	Yes, **	
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	Mark D. Griggs			
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3	Q.	Does the Staff believe the Company's incentive plans for 1999 meet the		
4	Commission	's criteria?		
5	Α.	No. **		
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16	i:	**		
17	Q.	Does the Staff have any other concerns regarding the Company's incentive		
18	plans?			
19	A.	Yes. **		
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7	Q.	Has the Company made any changes in its incentive plans for 2000?
8	Α.	Yes. **
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Direct Testimony of Mark D. Griggs

	Mark D. Grig	gs
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3	Q.	**
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5	A.	**
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10	Q.	Please describe the Company's incentive plans for 2001, which govern
11	incentive pay	ments to be made in 2002.
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Direct Testimony of Mark D. Griggs

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4	Q.	Do the Company's 2000 and 2001 incentive compensation plans meet the
15	Commission	's criteria for inclusion in the cost of service as set forth in Case Nos
6	EC-87-114 a	and EC-87-115?
7	A.	No, they do not. **
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9		**
10	<u>INJURIES</u>	AND DAMAGES
11	Q.	Please explain injuries and damages expense.
12	A.	**
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17		**
18	Q.	Describe the activity with respect to injuries and damages during the tes
19	year.	
20	A.	**
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	Direct Testimony of Mark D. Griggs
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5	Q. What activity occurred with respect to injuries and damages during the test
6	year as updated, December 31, 2000, and the four preceding years?
7	A. The following table shows the activity related to injuries and damages
8	from 1996-2000:
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	Direct Testimony of Mark D. Griggs		
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2	**		
3	Q. Please explain how you calculated adjustment S-19.13.		
4	A. Adjustment S-19.13 adjusts injuries and damages expense to a five-year		
5	average of actual charges for the 12 months ended December 31, 2000. This average was		
6	compared to the test year expense level. The resulting adjustment was allocated to total		
7	electric and Missouri electric operations. Using a five-year average mitigates the effects		
8	of unusually high and low months to achieve a level that is more representative of		
9	ongoing levels of expense.		
10	Q. Why does the Staff recommend a cash approach for the Company's		
11	injuries and damages expense?		
12	A. The Staff recommends a cash approach for the Company's injuries and		
13	damages expense **		
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21	**		
22	The cash approach is based solely on actual cash payments made during		
23	the period **		
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	Direct Testimony of Mark D. Griggs
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5	Q. Are you aware of any regulated Missouri utility that currently uses a cash
6	approach to account for its injuries and damages expense for regulatory purposes?
7	A. Yes. Laclede Gas Company and Missouri Gas Energy follow the Staff's
8	cash approach of accounting for injuries and damages expense for regulatory purposes.
9	Q. Does this conclude your direct testimony?
0	A. Yes, it does.

### BEFORE THE PUBLIC SERVICE COMMISSION

#### **OF THE STATE OF MISSOURI**

The Staff of the Missouri Publ	ic Service Commission	i, ) Case No. EC-2002-1
vs.	Complainant	·
Union Electric Company, d/b	/a AmerenUE,	) )
	Respondent	i. )
	AFFIDAVIT OF MA	RK D. GRIGGS
STATE OF MISSOURI COUNTY OF COLE	) ) ss. )	
preparation of the foregoing I pages to be presented in the a	Direct Testimony in quabove case; that the an wledge of the matters s	nis oath states: that he has participated in the nestion and answer form, consisting of 18 swers in the foregoing Direct Testimony were set forth in such answers; and that such matter d belief.
		Mark D. Griggs
Subscribed and sworn to before	ore me this 294	_day of
8		

D SUZIE MANKIN
NOTARY PUBLIC STATE OF MISSOURI
COLE COUNTY
MY COMMISSION EXP. JUNE 21,2004

## Mark Griggs

## **Schedule of Testimony Filings**

Case No.	Company		
GR-98-374	Laclede Gas Company		
GR-99-315	Laclede Gas Company		
WR-2000-281	Missouri American Water Company		
SR-2000-282	Missouri American Water Company		
WR-2000-844	St. Louis County Water		