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**MISSOURI PUBLIC SERVICE COMMISSION**

**Case No. ER-2008-0318**

**REBUTTAL TESTIMONY**

**OF**

**GARY M. RYGH**

**ON**

**BEHALF OF**

**UNION ELECTRIC COMPANY  
d/b/a AmerenUE**

**St. Louis, Missouri  
October, 2008**

## TABLE OF CONTENTS

I.	INTRODUCTION AND SUMMARY .....	1
II.	CAPITAL MARKET AND FINANCING ISSUES .....	5
III.	THE IMPORTANCE OF INVESTOR PERCEPTIONS .....	16
IV.	FINANCIAL AND CREDIT CONSIDERATIONS AND FACTS .....	22

1 **REBUTTAL TESTIMONY**

2 **OF**

3 **GARY M. RYGH**

4 **CASE NO. ER-2008-0318**

5 **I. INTRODUCTION AND SUMMARY**

6 **Q. Please state your name and business address.**

7 A. My name is Gary M. Rygh. My business address is 745 Seventh  
8 Avenue - 25<sup>th</sup> Floor, New York, New York 10019-6801.

9 **Q. By whom and in what capacity are you employed?**

10 A. I am employed by Barclays Capital Inc. as a Senior Vice President.

11 **Q. Please describe Barclays Capital Inc.**

12 A. Barclays Capital Inc. ("Barclays Capital") is the investment banking  
13 division of Barclays Bank PLC, a leading global financial institution with  
14 over \$2.5 trillion of total assets. Using a distinctive business model,  
15 Barclays Capital provides large companies, institutions and  
16 government clients with solutions to their financing and risk  
17 management needs. Barclays Bank PLC is a major global financial  
18 services provider engaged in retail and commercial banking, credit  
19 cards, investment banking, wealth management and investment  
20 management services, with an extensive international presence in  
21 Europe, the United States, Africa and Asia. With over 300 years of  
22 history and expertise in banking, Barclays Bank PLC operates in over  
23 50 countries with over 150 thousand employees.

1           **Q.     Please describe your employment history with Barclays Capital.**

2           A.     I have been employed by Barclays Capital since July of 2007. I have  
3           worked in my current position since July 2007, when I joined the Global  
4           Power and Utility Group at Lehman Brothers; our group became part of  
5           Barclays Capital on September 22, 2008. Prior to joining Barclays  
6           Capital I served in a similar role at Morgan Stanley beginning in 1998.

7           **Q.     Please describe your qualifications as well as your duties and  
8           responsibilities as a Senior Vice President.**

9           A.     I am a Senior Vice President in the Global Power and Utility Group.  
10          Our group is responsible for the corporate finance related analysis and  
11          strategic and capital markets transactions in the utility and power  
12          sectors. I have been in the utility, power and energy investment  
13          banking business for over 13 years. I have worked extensively on  
14          strategic merger and acquisition assignments, debt and equity capital  
15          markets transactions and other corporate finance related assignments  
16          in the electric, water and gas utility sectors. I have a Bachelors of  
17          Science degree in Commerce, with a concentration in Finance from the  
18          University of Virginia.

19          **Q.     What is the purpose of your rebuttal testimony?**

20          A.     The purpose of my testimony is to rebut the contentions of Staff  
21          witness Lena Mantle, Noranda Aluminum, Inc. (Noranda) witness  
22          Donald Johnstone, and State of Missouri (State) witness Martin Cohen,  
23          each of whom contend that AmerenUE does not need a fuel

1 adjustment clause (FAC). My rebuttal testimony focuses on the  
2 importance of an FAC for AmerenUE as it pertains to capital and  
3 financing related issues, which are increasingly important for  
4 AmerenUE and utilities in general given the large capital needs they  
5 face now and in the coming years. I also address how the treatment of  
6 AmerenUE's FAC request relates to the overall impact of the perceived  
7 regulatory environment for AmerenUE and the effect of that perception  
8 on AmerenUE's overall financial health, potential changes in credit  
9 quality, and access to and the cost of financial capital. These financial  
10 market and investor perceptions are important to AmerenUE and its  
11 ratepayers because it is those financial markets and investors on  
12 whom AmerenUE relies upon for investments in its rate base. All of  
13 these considerations mitigate strongly against the opposition  
14 expressed by the above-named witnesses to AmerenUE's request for  
15 an FAC. In fact, I believe these witnesses' opposition to an FAC for  
16 AmerenUE suggests that these witnesses do not fully appreciate the  
17 significance of these considerations.

18 **Q. What items do you address in your rebuttal testimony?**

19 A. In order to address these topics thoroughly, I will in my testimony:

- 20 • Briefly describe the current state of and outlook for the financial  
21 markets as it pertains to AmerenUE's ability to access capital on  
22 a cost competitive and reliable basis over the next several years  
23 for rate base investments.

- 1           •       Discuss how investor and credit rating agency perceptions of  
2                   the regulatory process can affect access to and the cost of new  
3                   capital for AmerenUE. I will provide an overview of how keenly  
4                   aware investors, underwriters, credit rating agencies and  
5                   researchers are of the importance of balanced, mainstream rate  
6                   making policy and their ability to discern key differences  
7                   amongst competing issuers of capital and their associated  
8                   regulators.
- 9           •       Describe why investors, credit rating agencies and other market  
10                  participants would view the proposed FAC as a highly valuable  
11                  tool for risk management as well as reasonable and timely cost  
12                  recovery.
- 13          •       Discuss how inclusion of a reasonable FAC in the rate making  
14                  process may affect credit rating agency analysis of AmerenUE  
15                  as well as the assessments of investors that shape their views  
16                  of the regulatory climate in which AmerenUE is operating.

17          **Q.     Please summarize your key conclusions and observations.**

- 18          •       AmerenUE and its regulators must recognize that challenges lie  
19                  ahead in procuring reasonably priced capital from investors  
20                  (both equity and debt), particularly given the state of the capital  
21                  markets today and for the foreseeable future.
- 22          •       Utilities, including AmerenUE, have extremely large capital  
23                  needs and will be competing for the capital they need in difficult

1 capital markets. Utilities that are perceived by investors to be  
2 operating in a supportive regulatory environment, including in  
3 particular utilities with an FAC, will have a distinct advantage  
4 over utilities that are perceived to be operating in a more  
5 challenging regulatory environment.

- 6 • The Commission can, in this rate case, support AmerenUE's  
7 ability to access the capital markets on reasonable terms by  
8 approving AmerenUE's FAC request, granting AmerenUE a fair  
9 and reasonable ROE, and otherwise providing reasonable rate  
10 treatment for AmerenUE's cost of providing service, with  
11 particular attention to the challenges being faced by AmerenUE  
12 and utilities generally in the current rising cost environment.
- 13 • The lack of an FAC for AmerenUE has already contributed to an  
14 erosion of AmerenUE's credit quality. Failure to approve an  
15 FAC in this case would likely cause investors to be even more  
16 negatively predisposed to deploy capital at AmerenUE because  
17 they have trouble comprehending why a reasonable FAC for  
18 AmerenUE could not be implemented.

19 **II. CAPITAL MARKET AND FINANCING ISSUES**

20 **Q. What is the current and foreseeable future environment for the**  
21 **capital markets in the United States that AmerenUE must have**  
22 **access to?**

1           A.     Both the credit and equity markets have been extremely volatile over  
2                   the last eighteen months with sharply increasing risk premiums. The  
3                   cost of capital has risen dramatically in many sectors and access to  
4                   capital and credit has been severely limited. Investment grade utilities,  
5                   while having fared comparatively well, have not been immune from  
6                   broader financial market issues and turmoil. The robust credit markets  
7                   that had prevailed until the summer of 2007 will likely not be  
8                   experienced for some time (if ever again). AmerenUE and its  
9                   regulators must recognize that challenges lie ahead in procuring  
10                  reasonably priced capital from investors (both equity and debt). With  
11                  the current turbulence in the financial markets not likely to subside in  
12                  the near future, AmerenUE, its regulators and other concerned parties  
13                  should be proactively addressing key investor and credit rating agency  
14                  concerns such as regulatory lag, needed rate relief, the rising cost of  
15                  procuring fuel and volatile and increasing costs to ensure access to the  
16                  lowest cost capital available.

17                         While recent government action has stemmed a complete  
18                         collapse, a quick economic turnaround is unlikely. With so many  
19                         momentous things happening in the U.S. financial system in such a  
20                         short period, market participants could be forgiven for being  
21                         dumbstruck. In the space of just a few weeks, here are just some of  
22                         the things that have happened:



- 1                   •     The government bailed out Fannie Mae and Freddie Mac,  
2   committing up to \$200 billion.
- 3                   •     The Treasury announced that it would buy government  
4   sponsored entities' mortgage backed securities, and the Federal  
5   Reserve announced that it would begin purchasing short-term  
6   debt of Fannie Mae, Freddie Mac and the federal home loan  
7   banks.
- 8                   •     The Federal Reserve announced emergency support for  
9   financial markets, including expanding collateral eligible for its  
10    Primary Dealer Credit Facility and providing non-recourse loans  
11    to banks to finance their purchase of asset-backed commercial  
12    paper from money markets mutual funds.
- 13                  •     Lehman Brothers Holdings filed for Chapter 11 bankruptcy,  
14    Bank of America announced that it would purchase Merrill  
15    Lynch, and Goldman Sachs and Morgan Stanley received  
16    approval from the Federal Reserve to become bank holding  
17    companies.
- 18                  •     The Federal Reserve threw an \$85 billion lifeline to the  
19    American International Group.
- 20                  •     The Federal Reserve and the Treasury announced a treasury  
21    bill issuance program to provide cash to the Federal Reserve to  
22    use to purchase assets from the banking system and expand its  
23    balance sheet, something it then did aggressively.

- 1                   •     The Securities and Exchange Commission halted short selling  
2                             of 799 financial stocks.
- 3                   •     The Treasury announced a guarantee program for money  
4                             market funds to prevent net asset values from falling below \$1  
5                             and has also announced it will begin to buy commercial paper  
6                             directly from issuers.
- 7                   •     The Congress adopted and the President signed into law  
8                             legislation that will allow the Treasury to buy from banks up to  
9                             \$700 billion of illiquid assets, which were “weighing down our  
10                            financial institutions and threatening our economy.” In  
11                            response, the Dow Jones Industrial Average has since lost  
12                            nearly an additional 20% of its value as investors failed to gain  
13                            confidence that the legislation would prevent further economic  
14                            and financial deterioration.

15                    In short, the financial system has been rocked, the investment  
16                    banking map has been redrawn, and the government and the Federal  
17                    Reserve have foreshadowed a dramatic expansion of their purchases  
18                    of problem assets and direct investments to stem the crisis.

19           **Q.    What appears to be the near term prospects for the U.S. capital**  
20           **markets and investor appetite?**

21           A.    I would make three observations. First, at the risk of stating the  
22                   obvious, there is an inordinate amount of downside risk in the outlook  
23                   at the moment, which greatly complicates both forecasting and

1 investing. Most notably, it is not clear whether the financial turmoil has  
2 reached its crescendo or whether there are further major downside  
3 surprises in store.

4 Second, whichever of the above is the case, given the scale of  
5 the financial system dysfunction that has been revealed and the  
6 shocks that have been delivered to business and household  
7 confidence, it seems fairly clear that it will take considerable time for  
8 capital markets to return to normalcy. A sustained period of anemic or  
9 even negative growth and suppressed spirits can be expected.

10 Third, downside tail risks appear to have been somewhat  
11 contained. If there was any doubt about the willingness of the Federal  
12 Reserve and the Treasury to do whatever it takes to counter threats to  
13 financial stability, the cumulative actions of the past several weeks  
14 should provide some relative comfort.

15 As the authorities prepare to implement the myriad of  
16 announced initiatives, the question for investors is not so much “will the  
17 government act?” as it is “will the actions work?” I like the idea of  
18 policymakers taking action to “unclog” the financial system to improve  
19 the potential supply of credit, but I believe that the shocks to  
20 confidence have resulted in some of the problem being transferred to  
21 the demand side of the economy. If so, more rate cuts will be needed  
22 and the ability for AmerenUE to access credit will continue to be  
23 challenged.

1           **Q.     What is the environment like for utilities to access the short-term**  
2           **and longer term credit they need?**

3           A.     Utility issuers have experienced more limited market access to address  
4           their working capital and short-term funding needs due to a number of  
5           issues impacting the market for short-term credit, including:

6           •     Flight-to-Quality – during the credit crisis investors have become  
7           more sensitive to lower-rated entities and have reduced their  
8           participation in non-A1/P1 names, the highest rated commercial  
9           paper.

10          •     T-Bill Rally – 3-month Treasury Bills have gained significantly as  
11          investors look to the highest credit quality short-term  
12          investments, while A2/P2 commercial paper rates have  
13          increased considerably.

14          •     The A2/P2 (lower credit quality than A1/P1) market has mostly  
15          closed, although it may be available on case-by-case basis.  
16          Risk aversion remains a key theme in the credit markets.

17          •     Companies are more willing to draw on revolving bank lines of  
18          credit in order to avoid having to issue new commercial paper,  
19          given the current cost for A2/P2.

20          •     In evaluating funding sources, companies are still generally  
21          focused on funding cost (commercial paper, bank credit lines)  
22          when evaluating alternatives but are beginning to worry about  
23          access to commercial paper and are looking for alternative

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For longer term credit, utility issuers still have approximately \$10 billion left to finance in 2008, while we expect significant new issue supply in 2009 which will put additional pressure on the cost going forward.

- The secondary trading market has been under intense pressure as well, with spreads widening significantly since August.
- The hybrid market has been even more adversely affected by the market volatility as secondary levels have been quoted at their widest spreads in recent weeks amidst limited trading volume.
- Utility new issues that have accessed the market recently have priced at higher spreads to treasuries than similar transactions priced in August. BBB rated utilities have had limited access recently and are much more challenged to issue new capital given the significant increase in cost and limited market appetite.

**Q. What are some of the major trends that you expect to affect the utility industry in 2008 and beyond that will shape the environment in which AmerenUE operates?**

A. The significant increase in capital expenditures in the utility sector planned over the next several years as well as the rising cost

1 environment will create an extended era of increasing need for utilities  
2 to access external capital. Investors and credit rating agencies are  
3 highly focused on the strains created by meaningful rate increases and  
4 its effects on the utilities' ability to recover on a timely basis the capital  
5 deployed on behalf of ratepayers. The significant amount of external  
6 funding necessary will strain investor appetite for the utility sector for  
7 both debt and equity for an extended period of time.

8 2007 marked the first year since 1983 that the regulated utility  
9 sector has posted a pre-dividend free cash flow deficit. Our capital  
10 spending and cash flow forecasts indicate this will prevail for years to  
11 come. Based on lessons from the last major investment period (1973–  
12 1984), we believe that risks will rise for investors due to the need for  
13 external debt and equity funding, meaningful rate increases which  
14 could cause regulatory strain, and the potential for construction-related  
15 mishaps.

16 The regulated utility sector is entering a major capital  
17 expenditure (CapEx) cycle, driven by required transmission,  
18 infrastructure, and generation upgrades and new build needed to meet  
19 growing electricity demand requirements. In addition, the promise of  
20 more stringent environmental regulation is driving environmental  
21 CapEx spend to upgrade generation portfolios.

- 22 • We forecast \$309 billion of regulated utility CapEx through  
23 2012. This is, on average, 16%–18% greater than we forecast

1 last year, and 55%–65% higher than we anticipated in 2006.

2 Inflation has been a major factor.

3 • We expect regulated utilities will need \$119 billion of external

4 financing, split between \$93 billion of debt, and \$26 billion of

5 equity, to fund their capital plans. The market to access this

6 capital will be highly competitive, with the key differentiator

7 amongst utilities being the perceived quality of their regulation.

8 • Electricity prices, as a percentage of consumer spending, could

9 rise 7.5% per year, and approach all-time highs by 2013.

10 • In our opinion, successful implementation of capital plans will

11 likely be influenced by balance sheet strength, quality of

12 regulatory jurisdiction, timing of rate case activity, and access to

13 low cost capital.

14 Both equity and fixed income investors' ever increasing aversion

15 to risk, coupled with the anticipated amount of supply of utility related

16 financing, will create a highly competitive market for capital.

17 AmerenUE will be attempting to access the same investor dollars that

18 other utilities will be competing for. The associated cost of this capital

19 in a competitive market will be highly correlated to the perception of

20 risk at AmerenUE, which is predominantly regulatory related.

21 **Q. What are some of the major issues associated with the significant**

22 **increases in capital expenditures? Why does this CapEx cycle**

23 **have significant risks associated with access to financial capital?**

1           A.     Materials costs are up dramatically over the last five years which  
2                   creates a difficult environment to forecast capital expenditures and the  
3                   associated rate relief needed. Various raw commodity inputs and  
4                   skilled labor are necessary to construct the various types of plant in the  
5                   backlog. These commodities include steel, cement, copper, aluminum,  
6                   and inputs that impact steel production such as nickel, tungsten, and  
7                   iron ore. There have been various reasons for the increase in these  
8                   commodity prices but they have largely been driven by international  
9                   demand, as infrastructure development continues at a rapid pace in  
10                  the emerging economies. Furthermore, the decline in the U.S. dollar  
11                  since peaking in 2001 and 2002 has also contributed to rising costs for  
12                  U.S. utilities as a significant portion of their equipment and commodity  
13                  needs are sourced internationally. Moreover, costs of labor in general  
14                  continue to increase, especially for skilled construction labor.  
15                  Unfortunately, it may take quite some time for the U.S. to retool its craft  
16                  and heavy construction labor force due to the shift to a largely service  
17                  based economy since the early 1980s and the resulting lack of trade  
18                  schools and apprentice programs. Most likely, this spells more  
19                  inflation in labor costs to come.

20                         Another key issue is that credit quality has deteriorated  
21                         significantly since the last CapEx cycle. One key difference between  
22                         the CapEx cycle today and the cycle of the late 1970s and early 1980s  
23                         is that in the earlier cycle the utilities held an average credit rating of



1 strong single A. The current average rating is BBB. The utilities did  
2 not exit the last CapEx cycle as strong as they entered it and given that  
3 the average rating is now much lower, we are concerned about where  
4 they will shake out this time. The debt portion of the \$119 billion of  
5 external funding we forecast over the next five years is roughly \$93  
6 billion. In light of this burden, we examined the relative ratings of  
7 electric balance sheets over time. In 1970, just prior to the last CapEx  
8 cycle, 97% of utilities had a credit rating of single A or better, by 1980  
9 only 76.7% did. Going into this cycle, only 30.6% are A or better.

10 Investors are highly focused on the utilities' need for significant  
11 external funds to finance the pending CapEx cycle. It looks like fixed  
12 income investors are going to be providing the up-front financing for  
13 the CapEx program, considering the regulatory lag on recovery and the  
14 fact that most companies are hesitant to issue equity at this stage.  
15 Hybrids and other more esoteric structures are replacing pure equity  
16 as a means to receive equity credit in a company's capital structure  
17 when these products are available and cost competitive. Our equity  
18 team anticipates that beginning in 2009, we will see an average of five  
19 to 10 formal equity offerings per year versus just two to three for the  
20 past 10 years, further increasing the competition for limited investment  
21 dollars.

22 With the significant rise estimated in capital expenditures over  
23 the next several years, almost every company in the utility sector is in

1                   need of external financing. With the considerable spread concession of  
2                   new issues in the past several months, the market will likely continue  
3                   to have a difficult time absorbing the new issue supply that is expected  
4                   in the near future.

5                   **III.    THE IMPORTANCE OF INVESTOR PERCEPTIONS**

6                   **Q.    Does investor perception of the regulatory process have an effect**  
7                   **on the ability of AmerenUE to raise capital?**

8                   A.    Investors are very cognizant that AmerenUE is operating in a highly  
9                   challenging environment:

- 10                   •       Significant need for new capital to service customer needs (\$1  
11                   billion in 2008, \$750 million to nearly \$1 billion per annum  
12                   thereafter of CapEx);
- 13                   •       Rising cost environment;
- 14                   •       Highly volatile commodity markets;
- 15                   •       Need for continued rate relief to ensure the timely recovery of  
16                   capital spent; and
- 17                   •       A difficult economic environment for ratepayers.

18                   Most of these key challenges manifest themselves in the  
19                   ratemaking process as AmerenUE requires regulatory approval to  
20                   recover invested capital. Given the high degree that the form of  
21                   regulation plays in the perception of risk, investors, credit rating  
22                   agencies, equity and fixed income analysts as well as others have  
23                   become highly educated on the ratemaking process and the

1 differences of one regulatory body versus another. It is universally  
2 recognized that the challenges noted above and the need for  
3 continued rate increases to customers create difficulties in balancing  
4 the needs of customers with utilities and those who provide them with  
5 needed capital. A high degree of analytical thinking is being done to  
6 help investors and credit rating agencies differentiate amongst  
7 regulatory bodies to better assess what impact risk and the perception  
8 of risk has on the cost that should be charged for capital.

9 In a difficult economic environment with a high degree of  
10 competition for investors' dollars, AmerenUE may find itself  
11 disadvantaged as compared to its peers that enjoy regulation that is  
12 thought to expose them to less risk and volatility in recovering their  
13 expenditures and costs and earning their allowed returns.

14 **Q. What are the key focus areas of investors as it pertains to**  
15 **regulation?**

16 A. Because the majority of the forecasted capital expenditure budget will  
17 be spent by the regulated utilities like AmerenUE, having a clear  
18 understanding of the regulatory and political environment in which a  
19 utility operates will be critical to making profitable investment decisions  
20 for investors.

21 Regulation is a key aspect that our team focuses on here at  
22 Barclays Capital. Frequently, we publish material which provides an  
23 overview of important regulatory trends, the regulatory climate and a

1 ranking of each of the state regulatory commissions. We attempt to  
2 evaluate some of the key factors that we consider part of a  
3 constructive regulatory environment so that when we are looking at a  
4 particular company we consider the likelihood that they will receive fair  
5 and adequate treatment of their investment. This becomes  
6 increasingly important in a CapEx cycle.

7 The political pressure that regulators and politicians experience  
8 from their constituencies when power prices are rising is very difficult in  
9 the face of major rate increase decisions. Electricity prices are  
10 expected to continue to rise as the price of CapEx inputs continues to  
11 rise (cooper, steel, turbines, employee costs, etc.).

12 **Q. What are some of the major factors that you look for when you**  
13 **review a regulatory environment?**

14 A. A state's political and regulatory environment and its state laws and  
15 regulatory policies can affect the credit quality and cash flow stability of  
16 the utility company operating in its jurisdiction. We use several key  
17 factors to assess whether a regulatory environment is supportive of  
18 credit quality. Chief amongst these factors include:

- 19 • Legislative policy that ensures the stability of cash flow,  
20 earnings and coverage ratios. We must be convinced that state  
21 commissions are cognizant of how their decisions affect a  
22 company's credit quality. Constructive regulators consistently  
23 aim to adopt legislative policy that results in the stability of cash

1 flow, earnings, and coverage ratios. We analyze rate case  
2 outcomes in order to ascertain that the rates of return (ROEs)  
3 and equity ratios that are authorized in the state commission's  
4 orders are fair and reasonable, and consistent with the industry  
5 average. We believe that it is no accident that the state  
6 commissions that authorize reasonable ROEs and are aware of  
7 how their decisions will affect the credit quality of the utility, also  
8 have the highest rated utilities in the country.

9 • We give significant weight to regulatory rules/laws that allow the  
10 adoption and implementation of adjustment clauses for the  
11 recovery of fuel, purchased power, and environmental  
12 expenses. We examine whether the adjustment clauses permit  
13 rate adjustments that are frequent enough that there is not a  
14 significant build-up of deferral balances. The more frequent the  
15 adjustments are allowed, the less working capital that the utility  
16 has to use to finance the deferral and the more assurance  
17 investors have that the company will be able to recover  
18 prudently incurred costs on a timely basis.

19 • We are encouraged by regulations that allow companies to  
20 actively engage in resource planning: the pre-approval of major  
21 capital expenditure programs enables companies to add  
22 generation, improve infrastructure or purchase power. Several  
23 states have implemented resource planning programs requiring

1 the utilities to provide on a regular basis a forecast of resource  
2 requirements and how they plan to meet the demand growth.  
3 The regulatory commissions review and pre-approve the capital  
4 program in stages, which reduces the likelihood that large  
5 expenditures will be denied recovery when completed.

- 6 • We place a tremendous amount of value on commissions that  
7 can act quickly on a rate request from a company. The shorter  
8 the time between a rate request and a final rate order, the better  
9 for the company. We believe that the speed with which a  
10 commission acts is key to providing timely recovery and we  
11 benchmark commissions against one another.
- 12 • We value a commission that has the ability to introduce rate  
13 increases on an interim basis. The ability of a commission  
14 under law to allow a company to put rates into effect on an  
15 interim basis subject to refund is key because it allows the  
16 commission to respond quickly to a company's request if there  
17 are acute cash flow needs. In addition, interim rates provide  
18 some comfort to utility investors until a final order is issued.
- 19 • There is tremendous value attributed to state commissions that  
20 use current or forecasted costs to set base rates. The use of  
21 historical base rates can result in rates that do not reflect a  
22 company's current costs or situation. We examine whether a

1 state commission uses an historical/current or forecasted test  
2 year in its rate cases.

3 • We also favor commissions that facilitate the recovery of  
4 Construction Work in Progress (CWIP), essentially capitalized  
5 interest during the construction process. With all of the capital  
6 expenditure programs that we expect over the next few years,  
7 many coming at the regulated utility level, CWIP reduces the  
8 risk that recovery of the plant will not take place once the plant  
9 is completed.

10 **Q. You mentioned a number of legislative and regulatory policies**  
11 **that are supportive of credit quality, which as you note is even**  
12 **more important today given the highly challenging and**  
13 **competitive credit environment faces by utilities generally, and**  
14 **AmerenUE in particular. What can this Commission do, in this**  
15 **rate case, to support AmerenUE's ability to effectively compete in**  
16 **the credit markets to obtain the capital it needs to invest in its**  
17 **infrastructure at the most reasonable cost possible?**

18 A. It is my understanding that rates in this case will be set using an  
19 historic test year, and that CWIP cannot be recovered in Missouri.  
20 Regardless, there are things the Commission can do in this case to  
21 support AmerenUE's need to access reasonably priced capital. Stated  
22 simply, the Commission can approve an FAC on reasonable terms,  
23 grant AmerenUE a fair and reasonable ROE, particularly in view of the

1 risks faced by AmerenUE in this rising cost environment, and  
2 otherwise provide reasonable rate treatment for other items in  
3 AmerenUE's cost of service, again particularly in consideration of the  
4 fact that costs are continuing to rise.

5 **IV. FINANCIAL AND CREDIT CONSIDERATIONS AND FACS**

6 **Q. You noted earlier that the financial and credit considerations**  
7 **about which you have testified above mitigate strongly against**  
8 **the opposition to AmerenUE's FAC request, as expressed by Ms.**  
9 **Mantle, Mr. Johnstone, and Mr. Cohen. Please elaborate more**  
10 **specifically on the value of an FAC to investors and other**  
11 **financial market participants.**

12 A. As discussed in other testimony, the volatility and rise in fuel costs  
13 recently is significant, will likely persist for some time and threatens the  
14 financial health of AmerenUE. Fuel and purchase power expenses are  
15 a substantial amount of AmerenUE's cost structure and have a  
16 significant impact on financial performance and the ability to achieve  
17 the returns allowed to AmerenUE. As noted in other testimony, the  
18 degree to which fuel costs are rising is almost unprecedented in a  
19 historical context and the regulatory lag associated with recovering fuel  
20 costs is creating substantially more financial burden on AmerenUE  
21 today and in the future than it has historically.

22 As also noted in other testimony, AmerenUE, while an important  
23 market participant for fuels, has increasingly declining control over the



1 costs of the market prices for the fuels it needs. Global economic,  
2 environmental, and financial issues well beyond the control of  
3 AmerenUE are the primary reasons for the present commodity  
4 environment. AmerenUE is being asked to bear the risk for markets  
5 over which it has increasingly less control and less ability to manage its  
6 risk.

7 Investors and credit rating agencies are increasingly vocal that  
8 ratemaking policy needs to adapt to the new environment where  
9 substantial financial risk is being imposed on utilities that lack the  
10 regulatory authority to timely recover fuel and purchased power costs  
11 from ratepayers. The traditional means for recovery, the filing of a rate  
12 case, is considered far less than optimal by investors and credit rating  
13 agencies. The time needed to complete a rate case, the difficult  
14 political and economic environment for rate increases and the prospect  
15 of continued under-recovery make traditional rate case recovery of fuel  
16 expenses an increasingly greater threat to the financial health of  
17 AmerenUE. In addition, off-system sales prices are also becoming  
18 increasingly volatile and at the same time less correlated to key fuel  
19 price inputs for AmerenUE, providing a much less optimal off-set to  
20 rising fuel costs. Investors and credit rating agencies do not view off-  
21 system sales as a useful hedge against the potential for financial  
22 distress caused by procuring fuel for regulated operations and the  
23 associated time needed to recover these costs in a rate case. As has

1           been stated in other testimony, the majority of utilities with which  
2           AmerenUE has to compete for capital benefit from the inclusion of an  
3           FAC in their ratemaking process. As I address earlier, that competition  
4           for capital now and in for the foreseeable future will be difficult and  
5           intense, and will be even more difficult for AmerenUE if it must  
6           compete for capital without the benefit of an FAC.

7                         Indeed, investors, credit rating agencies and others will likely  
8           penalize AmerenUE for the risk associated with the inability to better  
9           manage the burden associated with procuring fuel for customers  
10          unless an FAC is approved for AmerenUE. In a good environment  
11          these penalties would be visible, in the current environment and the  
12          environment we expect for the foreseeable future, they could be  
13          severe. This will likely cause an increase in the cost of capital which  
14          will create a longer term and greater cost for customers. The lack of  
15          inclusion of a reasonable FAC will continue to keep AmerenUE in the  
16          minority of its peers who have these procedures in place and will also  
17          be going to the market to raise capital.

18                        Investors will be negatively predisposed to deploying capital at  
19          AmerenUE if they believe that its regulators do not share the view that  
20          the current and likely future environment for the procurement of fuel is  
21          substantially different than what has been experienced historically.  
22          Investors are looking for responsive and mainstream regulation that  
23          balances the need for prudent fuel procurement and sensitivity to

1 continued rate increases with the need for investors to achieve comfort  
2 in the financial viability of AmerenUE. Since fuel adjustment  
3 mechanisms are so widely in place in other jurisdictions, it will be  
4 difficult for investors to comprehend why a properly functioning fuel  
5 cost adjustment framework could not be implemented for AmerenUE.

6 **Q. What have the credit rating agencies, the most visible of parties**  
7 **who grade the financial health of AmerenUE and its peers stated**  
8 **about AmerenUE’s proposed FAC and FACs in general?**

9 A. The credit rating agencies have been critical of AmerenUE’s inability to  
10 use an FAC. In downgrading AmerenUE, Moody’s recently stated:

11 *The downgrade also reflects the challenging regulatory*  
12 *environment for electric utilities operating in the state*  
13 *of Missouri, as Union Electric is one of the relatively*  
14 *few utilities in the country operating without fuel,*  
15 *purchased power, and environmental cost recovery*  
16 *mechanisms. The lack of such automatic cost recovery*  
17 *provisions creates uncertainty regarding the timely*  
18 *recovery of the higher costs and investments being*  
19 *incurred and leads to significant regulatory lag.*

20 – Moody’s on May 21, 2008 upon downgrading  
21 AmerenUE

22  
23 In November of 2007, Standard and Poor’s listed the top ten  
24 credit issues facing U.S. utilities. Volatility of fuel prices, rising costs,  
25 regulatory lag, and recovery deferrals were chief among these  
26 concerns. Specifically as it pertains to FACs, Standard and Poor’s  
27 stated: *“In our view, states that have fuel adjustment mechanisms to*  
28 *smooth out the effect on cash flow and steer utilities toward mitigating*  
29 *risk through hedging and supply procurement are best poised to ride*

1                    *out a turbulent journey.” Fitch Ratings has stated with regard to FACs:*  
2                    *“effective and timely commodity cost-adjustment mechanisms provide*  
3                    *utilities with greater assurance of ultimate recovery in a rising energy*  
4                    *price environment.”*

5                    Specifically, as it pertains to Ameren UE, Moody’s has also said  
6                    recently *“Ratings are constrained by significant regulatory lag for the*  
7                    *recovery of costs and investments and a challenging regulatory*  
8                    *environment in the state of Missouri.”* Moody’s went on to state the  
9                    ratings outlook for AmerenUE is stable, *assuming* the company  
10                   receives adequate rate relief and cost recovery mechanisms, *including*  
11                   *the implementation of a fuel adjustment clause.* Moody’s then goes on  
12                   to specifically cite the inability to implement a fuel adjustment clause as  
13                   a key issue for potentially lowering the credit ratings of AmerenUE.  
14                   Standard and Poor’s has also listed the proposed FAC as a key factor  
15                   for determining future credit quality at AmerenUE. In addition, the  
16                   proposed FAC is routinely referenced in equity research material as a  
17                   key driver of the financial health of AmerenUE and its ability to earn its  
18                   allowed returns.

19                   Given AmerenUE’s current issuer credit ratings of Baa2/BBB-,  
20                   any downgrade, especially to non-investment grade, would have  
21                   severe negative consequences. Not only would the cost of capital rise  
22                   dramatically, the capital that AmerenUE needs over the next several  
23                   years may not be available at any price.

1           **Q.    Does this conclude your rebuttal testimony?**

2           A.    Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

In the Matter of Union Electric )  
Company d/b/a AmerenUE for )  
Authority to File Tariffs Increasing )  
Rates for Electric Service Provided ) Case No. ER-2008-0318  
To Customers in the Company's )  
Missouri Service Area. )

AFFIDAVIT OF GARY M. RYGH

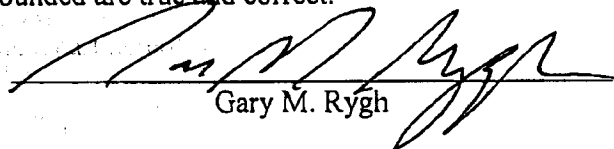
STATE OF MISSOURI )  
 ) ss  
CITY OF ST. LOUIS )

Gary M. Rygh, being first duly sworn on his oath, states:

1. My name is Gary M. Rygh. I am employed by Barclays Capital Inc. as Senior Vice President.

2. Attached hereto and made a part hereof for all purposes is my Rebuttal Testimony on behalf of Union Electric Company, d/b/a AmerenUE, consisting of 27 pages, all of which have been prepared in written form for introduction into evidence in the above-referenced docket.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct.

  
Gary M. Rygh

Subscribed and sworn to before me this 10 day of October, 2008.

  
Meredith Lemmon  
Notary Public

My commission expires: 8/1/2009

MEREDITH LEMMON  
Notary Public, State of New York  
No. 01LE6131263  
Qualified in Albany County  
Commission Expires August 1, 2009