FILED<sup>3</sup> MAY 2 5 2000

Exhibit No.:

Issue: Witness: Sponsoring Party: MoPSC Staff

Cost of Capital Roberta A. McKiddy

Type of Exhibit: Surrebuttal Testimony Case Nos.: WR-2000-281 and

SR-2000-282

Missouri Public Service Commission

### MISSOURI PUBLIC SERVICE COMMISSION **UTILITY SERVICES DIVISION**

SURREBUTTAL TESTIMONY

**OF** 

**ROBERTA A. McKIDDY** 

MISSOURI-AMERICAN WATER COMPANY

CASE NOS. WR-2000-281 AND SR-2000-282

Jefferson City, Missouri May, 2000

1		SURREBUTTAL TESTIMONY
2		OF
3		ROBERTA A. MCKIDDY
4		MISSOURI-AMERICAN WATER COMPANY
5		CASE NOS. WR-2000-281 AND SR-2000-282
6	Q.	Please state your name.
7	A.	My name is Roberta A. McKiddy.
8	Q.	Are you the same Roberta A. McKiddy who filed direct and rebuttal
9	testimony in	this proceeding on behalf of the Staff of the Missouri Public Service
10	Commission (	(Staff)?
11	A.	Yes, I am.
12	Q.	In your direct testimony, did you recommend a fair and reasonable rate of
13	return for the	Missouri jurisdictional water utility ratebase for Missouri-American Water
14	Company (MAWC)?	
15	A.	Yes, I did.
16	Q.	What is the purpose of your surrebuttal testimony?
17	A.	The purpose of my surrebuttal testimony is to respond to the rebuttal
18	testimony of Mr. Harold Walker, III. I will specifically address comments made by Mr.	
19	Walker relating to the return on common equity (ROE) recommended by Staff to be applied	
20	to MAWC fo	r ratemaking purposes in this proceeding.
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#### Return on Common Equity for MAWC

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- Q. On page 3, lines 2 through 19, of Mr. Walker's rebuttal testimony, he implies that the Commission should authorize a ROE sufficient for MAWC to maintain an "A" bond rating. Do you agree with Mr. Walker's recommendation?
- No. As stated in my rebuttal testimony, Standard and Poors does not believe A. that a credit rating should be considered a recommendation to purchase, sell or hold a particular security. The rating performs the isolated function of evaluating credit risk, which is only one aspect of the investment decision-making process. A specific bond rating does not take into consideration market risk or an individual investor preference of risk. Therefore, I believe Mr. Walker's suggestion that ROE be set in order to maintain a particular bond rating is inappropriate.
- Q. On page 4, lines 11 through 21 and page 5, lines 1 through 9, Mr. Walker provides an explanation of MAWC's level of risk in relation to its small size. Do you agree with Mr. Walker's analogy?
- Α. No, I do not believe that MAWC has a higher level of risk than its parent, American Water Works Company (AWWC). As stated in my direct testimony, MAWC and AWWC are in the same general line of business and MAWC and AWWC (consolidated basis) both have comparable capital structures; therefore, I do not believe that there is a need to make any adjustments to AWWC's cost of equity before applying it to MAWC. I have made numerous checks to the validity of the results of my discounted cash flow (DCF) cost of equity analysis for AWWC to ensure that it is appropriate to be applied to MAWC. The Financial Analysis Department of the Commission Staff believes that, whenever possible, actual market data should be used to determine the cost of equity for a company. Investors in

AWWC are investing in the consolidated company of AWWC, which includes MAWC, and there seems to be minimal risk differences to justify an adjustment up or down to the investors' required ROE. Therefore, I believe that it is reasonable to apply the required ROE of AWWC on a consolidated basis as a reasonable authorized ROE for MAWC.

Mr. Walker characterizes MAWC in his testimony as though it were a stand-alone company trading publicly on the open market. It is not. It is fully backed by its parent company, AWWC. All equity is issued through and by AWWC. It does not have to go to the market looking for equity investors.

- Q. On page 8, Mr. Walker states that Staff has failed to adjust ROE to reflect future increases in interest rates. Do you agree with Mr. Walker that Staff should have adjusted its ROE calculation to reflect the effects of future increases in interest rate?
- A. No. Mr. Walker's testimony clearly shows that he wants the Commission to approve a return on equity based on "what-ifs." Mr. Walker has filed his entire testimony based on pro forma (projected) information, failing to acknowledge the test year, update and true-up periods ordered in this proceeding.

In calculating the recommended ROE for MAWC, I employed the DCF and CAPM models in accordance with "accepted" cost of capital analysis. In this proceeding, I was asked to derive a return on common equity that was fair and reasonable for the test year ending September 30, 1999 updated through December 31, 1999. I have done just that. MAWC has every opportunity to address any adverse affects of changing economic conditions by filing additional rate case applications once the Operation of Law date or the effective date of the Report and Order has passed in this instant case. It is Staff's belief that returns should not be recommended to protect a company from unknown and uncertain

	Surrebuttal Testimony of Roberta A. McKiddy	
1	changes in economic conditions. Staff's only role is to perform an independent analysis and	
2	recommend a fair and reasonable return, which will provide MAWC with an opportunity to	
3	earn a fair return on its capital. Staff believes its recommendation will provide such an	
4	opportunity.	
5	Q. On page 9, lines 20-22, of Mr. Walker's rebuttal testimony, he states that Staff	
6	has used an incorrect beta for AWK. Do you agree with this statement?	
7	A. No. According to Value Line's Ratings and Reports dated February 4, 2000,	
8	AWK's beta is 0.50. Therefore, Mr. Walker's statement is incorrect.	
9	Q. On page 16 on Mr. Walker's rebuttal testimony, Mr. Walker comments on	
10	bond ratings and rate base disallowances as they relate to a company's or MAWC's ability to	
11	achieve coverage ratios. Do you agree with Mr. Walker's statements?	
12	A. No.	
13	Q. Can you provide an example where this issue was addressed by the	
14	Commission?	
15	A. Yes. Missouri Cities Water Company filed an application requesting an	
16	increase in rates for water service on November 1, 1990. In the Report and Order for that	
17	case, the Commission states the following:	
18 19 20 21 22	Staff performed a pro-forma interest coverage calculation which reveals that a return of 12.73 to 13.25% to Company will result in a times interest coverage of 2.71 to 2.78 times. Such a coverage ratio compares favorably with the water industries composite average of 2.75 times interest coverage.	

Staff performed a pro-forma interest coverage calculation which reveals that a return of 12.73 to 13.25% to Company will result in a times interest coverage of 2.71 to 2.78 times. Such a coverage ratio compares favorably with the water industries composite average of 2.75 times interest coverage. Company reminds the Commission that Staff's calculation regarding interest coverage does not take Staff's proposed adjustments in this case into account. The Commission finds that even at the lowest end of any range herein proposed, Company will achieve a high enough return to both attract capital and meet the terms of its First Mortgage Bond

## Surrebuttal Testimony of Roberta A. McKiddy

Indentures, which requires 1.5 times, post-tax, interest coverage before Company may issue bonds.

Interest coverage ratios are driven in large part by management decisions over which this Commission has little or no control, at least in the first instance. Whether characterized as "prerogatives" of management or simply as a company's decision to, say, construct a new office building, these debt creating "events" cannot, in and of themselves, provide support for a company's estimate of its cost of equity or its revenue requirement. To do so would turn this or any other Commission into something other than a regulatory body inasmuch as Company management could determine rate of return simply by incurring debt. This Commission cannot, as suggested by Company, use interest coverages to arrive at Company's revenue requirement.

Mr. Walker's arguments presented in this case, regarding plant disallowances and bond ratings, are almost identical to the arguments presented in the case filed by Missouri Cities Water Company. Therefore, Staff believes that the Commission should arrive at the same conclusions as it did in its Report and Order in that case. Mr. Walker would have the Commission negate any finding it made regarding plant disallowances by making a compensating adjustment to increase ROE in an effort to protect or achieve a specific bond rating.

- Q. Please summarize the conclusions of your surrebuttal testimony.
  - A. I conclude the following:
  - 1. Mr. Walker's recommendation on cost of common equity should be rejected since he totally ignored the test year and update periods ordered in this proceeding. Staff's DCF methodology should be adopted as the appropriate method to be used in calculating MAWC's cost of common equity and the Commission should approve a return on common equity based on a range of 9.50 percent to 10.75 percent as recommended by Staff in its direct testimony.

# Surrebuttal Testimony of Roberta A. McKiddy

- 2. Mr. Walker's arguments regarding MAWC's level of risk in relation to its small size should be rejected based on the fact that MAWC is not a stand-alone company, but one whose equity is issued through and by its parent, AWWC.
  - 3. Mr. Walker's arguments regarding adjustments to ROE to reflect plant disallowances or to achieve specific bond ratings should be rejected based on the precedent set by the Commission in its Report and Order for Case Nos. WR-91-171 and SR-91-174.
    - Q. Does this conclude your prepared surrebuttal testimony?
    - A. Yes, it does.

#### BEFORE THE PUBLIC SERVICE COMMISSION

### OF THE STATE OF MISSOURI

In the Matter of Missouri-American Water Company's Tariff Sheets Designed to Implement General Rate Increases for Water and Sewer Service provided to Customers in the Missouri Service Area of the Company.  Case No. WR-2000-281 et al.			
AFFIDAVIT OF ROBERTA A. McKIDDY			
STATE OF MISSOURI ) ) ss. COUNTY OF COLE )			
Roberta A. McKiddy, of lawful age, on her oath states: that she has participated in the preparation of the foregoing Surrebuttal Testimony in question and answer form, consisting of pages to be presented in the above case; that the answers in the foregoing Surrebuttal Testimony were given by her; that she has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of her knowledge and belief.			
Roberta A. McKiddy			
Subscribed and sworn to before me this day of May 2000.  NOTARY SEAL OF MISSOURCE  OF			