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Issue: Lake Road Plant Operations and the QCA  
Witness: Tim M. Rush  
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Sponsoring Party: KCP&L Greater Missouri Operations Company  
Case No.: HC-2012-0259  
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**MISSOURI PUBLIC SERVICE COMMISSION**

**CASE NO.: HC-2012-0259**

**REBUTTAL TESTIMONY**

**OF**

**TIM M. RUSH**

**ON BEHALF OF**

**KCP&L GREATER MISSOURI OPERATIONS COMPANY**

**Kansas City, Missouri  
July 2012**

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Has Been Removed  
Pursuant To 4 CSR 240-2.135.

**REBUTTAL TESTIMONY**

**OF**

**TIM M. RUSH**

**Case No. HC-2012-0259**

1 **Q: Please state your name and business address.**

2 A: My name is Tim M. Rush. My business address is 1200 Main Street, Kansas City,  
3 Missouri 64105.

4 **Q: By whom and in what capacity are you employed?**

5 A: I am employed by Kansas City Power & Light Company (“KCP&L”) as Director,  
6 Regulatory Affairs.

7 **Q: On whose behalf are you testifying?**

8 A: I am testifying on behalf of KCP&L Greater Missouri Operations Company (“GMO” or  
9 the “Company”).

10 **Q: What are your responsibilities?**

11 A: My general responsibilities include overseeing the preparation of the rate case, class cost  
12 of service, and rate design for both KCP&L and GMO. I am also responsible for  
13 overseeing the regulatory reporting and general activities as they relate to the Missouri  
14 Public Service Commission (“Commission”).

15 **Q: Please describe your education, experience and employment history.**

16 A: I received a Master of Business Administration degree from Northwest Missouri State  
17 University in Maryville, Missouri. I did my undergraduate study at both the University  
18 of Kansas in Lawrence, Kansas and the University of Missouri in Columbia, Missouri. I

1 received a Bachelor of Science degree in Business Administration with a concentration in  
2 Accounting from the University of Missouri in Columbia.

3 **Q: Please provide your work experience.**

4 A: I was hired by KCP&L in 2001 as the Director, Regulatory Affairs. Prior to my  
5 employment with KCP&L, I was employed by St. Joseph Light & Power Company  
6 (“Light & Power”) for over 24 years. At Light & Power, I was Manager of Customer  
7 Operations from 1996 to 2001, where I had responsibility for the regulatory area, as well  
8 as marketing, energy consultant and customer services area. Customer services included  
9 the call center and collections areas. Prior to that, I held various positions in the Rates  
10 and Market Research Department from 1977 until 1996. I was the manager of that  
11 department for fifteen years.

12 **Q: Have you previously testified in a proceeding before the Commission or before any  
13 other utility regulatory agency?**

14 A: I have testified on several occasions before the Commission on a variety of issues  
15 affecting regulated public utilities. I have additionally testified at the Federal Energy  
16 Regulatory Commission and the Kansas Corporation Commission.

## 17 **I. OVERVIEW**

18 **Q: What is the purpose of your testimony in this case?**

19 A: This is the second complaint raised by Ag Processing Inc. (“AGP”) pertaining to the  
20 Company’s hedging program for steam customers. AGP’s first steam hedging complaint,  
21 Case No. HC-2010-0235, concerned the hedge costs from 2006 and 2007. The current  
22 case complains of hedge costs from 2009. However, AGP’s witness Donald E. Johnstone  
23 presents no evidence in his Direct Testimony filed on June 1, 2012 about the period in

1 question in the current case, *i.e.* 2009. All of the information Mr. Johnstone presents  
2 pertains to the 2006 period, regarding which the Commission has already issued its  
3 Report and Order in HC-2010-0235. In that Report and Order, the Commission did not  
4 find fault with the design or implementation of the hedging program, but found that the  
5 Company relied on its customers for determining their steam needs and that such reliance  
6 led to the 2006 and 2007 steam hedge costs that the Commission disallowed.  
7 Furthermore, Mr. Johnstone relies heavily on the year 2006 for his position that the  
8 hedging program's implementation and design were imprudent. The Commission  
9 concluded in HC-2010-0235 that the implementation and design of the hedging program  
10 was prudent; it was the administration of the hedging program that caused the  
11 Commission to issue its finding of a refund.

12 My testimony addresses the merits of the complaint filed by AGP and puts it into  
13 its proper context, given the long and complex relationship that the Company has had  
14 with AGP at the Lake Road Generating Station in St. Joseph ("Lake Road Plant"). Such  
15 proper context requires that I give an overview of the operations of the Lake Road Plant  
16 and an explanation of the Company's longstanding efforts to provide AGP and the other  
17 Lake Road Plant steam customers with highly reliable steam service, given their  
18 operational needs and their lack of alternative steam resources. I also address the  
19 Company's rate case and Quarterly Cost Adjustment ("QCA") history as they pertain to  
20 AGP's Complaint. Finally, I address the Direct Testimony of AGP's witness Mr.  
21 Johnstone and his statement that GMO was imprudent and the hedge costs are the direct  
22 result of the imprudence.

1 **Q: What is the basis of the complaint filed by AGP as you understand it?**

2 A: The complaint alleges that GMO's use of a natural gas hedging program to mitigate price  
3 volatility for its Lake Road Plant steam operations resulted in imprudent costs in 2009, a  
4 portion of which was charged to customers during the QCA periods applicable to that  
5 year. The QCA was established pursuant to the 2005 Nonunanimous Stipulation and  
6 Agreement ("Stipulation") that settled Aquila's 2005 steam rate case, Case No. HR-2005-  
7 0450 ("2005 Steam Rate Case"). In the instant case, AGP seeks an order from the  
8 Commission requiring GMO to refund \$1,224,510, with interest, by check to the steam  
9 customers in proportion to the amounts of such hedging cost paid by each customer.

10 **Q: What are the specific allegations of AGP?**

11 A: Mr. Johnstone set forth allegations of imprudence in his Direct Testimony on pages 3 and  
12 4. They include his view that:

- 13 1) The QCA was sufficient to mitigate the effects of fuel cost volatility without a  
14 hedging program;
- 15 2) GMO's customers were not consulted with regard to the hedging program;
- 16 3) The hedging program's design was adopted without consideration of the uncertain  
17 nature of its natural gas usage as a "swing fuel" in its steam operations;
- 18 4) GMO's previous presentations have conflated the cooperation of customers in their  
19 provision of expected steam usage with its own forecasts of steam load;
- 20 5) Because of the design of the hedging program and because of the forecast of natural  
21 gas usage requirements, the hedge program created volatility in fuel costs;
- 22 6) The hedging program in some months was so extreme as to move prices up sharply in  
23 a down market;

1 7) GMO sold puts for profit;

2 8) When GMO began its hedging program on February 16, 2006, its forecast natural gas  
3 usage requirements were immediately out of kilter with reality;

4 9) GMO stopped the hedge program in 2007, but allowed the existing hedge positions to  
5 run their course; and,

6 10) GMO states that it could have cashed out of the troubled program in the spring of  
7 2008 with roughly a \$2,000,000 surplus.

8 **Q: How does the Company respond to these opinions?**

9 A: Former Aquila employee Gary Clemens explains in his direct testimony that the hedging  
10 program was an original part of the QCA mechanism, was discussed with AGP, and was  
11 presented to the Commission at an on-the-record presentation in the 2005 Steam Rate  
12 Case at which both Mr. Johnstone and Stuart W. Conrad, counsel for AGP, were present.  
13 Mr. Clemens rebuts Mr. Johnstone's statements that the natural gas hedging program was  
14 implemented without any customer input, testifying that he was personally present with  
15 AGP representatives when they talked about the hedge program. Mr. Clemens also  
16 testifies that the hedging program was something that AGP specifically wanted, that AGP  
17 wanted the hedging program that Aquila was currently using in its electric business, and  
18 that AGP agreed to include the hedging costs in the QCA.

19 KPC&L employee Joseph G. Fangman, who worked for Aquila and its  
20 predecessors, explains how budgets were developed and updated through close  
21 cooperation with the Lake Road Plant steam customers. He describes his regular  
22 communications with customers regarding their need for industrial steam and the  
23 Company's efforts to provide them with reliable service.

1 KPC&L employee Timothy M. Nelson, who worked for Aquila and its  
2 predecessors, explains how forecasts and budgets were developed and updated through  
3 close cooperation with the Lake Road Plant steam customers. Mr. Nelson developed the  
4 forecasts and budgets in close cooperation with Mr. Fangman, who regularly  
5 communicated with steam customers regarding their anticipated needs. Mr. Nelson  
6 further explains the impact of natural gas as the incremental fuel at the Lake Road Plant,  
7 and explains that AGP is the swing load.

8 KCP&L employee Gary L. Gottsch, also a former Aquila employee, describes the  
9 design and administration of the natural gas hedging program for the Lake Road Plant's  
10 steam operations. He also rebuts Mr. Johnstone's allegations regarding the hedging  
11 program and explains why the actions taken were not only prudent, but completely  
12 consistent with a typical hedging program.

13 KCP&L employee Wm. Edward Blunk explains the purpose of hedging programs  
14 in general, and the specific circumstances that occurred in 2009 regarding natural gas  
15 markets. He also refutes Mr. Johnstone's opinions and states why the hedging program  
16 adopted by Aquila for the steam business in St. Joseph was both reasonable and prudent.

17 **Q: Do you agree with AGP's allegation that the Company's hedging program was**  
18 **imprudent?**

19 **A:** No. It is the purpose of my testimony and the testimony of the Company witnesses noted  
20 above to explain why the allegations presented by AGP are unsubstantiated and not based  
21 on fact. AGP fails to set forth any provision of a tariff, rule, or decision of the  
22 Commission that GMO has allegedly violated. The Company further believes that  
23 AGP's claims should be denied under the terms of GMO's tariff, as any prudence review

1 should have been completed no later than 225 days after the end of each QCA year,  
2 pursuant to the specific terms of Paragraph 7, Original Sheet No. 6.4 of GMO's steam  
3 tariffs. This section states: "Such full prudence review, if pursued, shall be completed no  
4 later than 225 days after the end of each year." In the present case, AGP waited until  
5 January 29, 2012, nearly 760 days after the end of the 2009 QCA period to file this  
6 complaint.

7 While customers are not required to wait for a prudence review of the Staff of the  
8 Missouri Public Service Commission ("Staff") to bring a complaint under the QCA tariff  
9 provisions, I believe that the lack of a Staff prudence review does not relieve a customer  
10 like AGP from initiating its complaint in a timely manner so that the Commission can  
11 complete the prudence inquiry within the 225 days required by the QCA tariff.

## 12 **II. LAKE ROAD PLANT OPERATIONS**

13 **Q: How many customers does the Lake Road Plant serve today?**

14 A: Today there are five customers at the Lake Road Plant: AGP; Triumph Foods, LLC;  
15 Albaugh Chemical; Nestlé/Purina PetCare, and Land O' Lakes, Omnium Division, a  
16 chemical company.

17 **Q: When did steam operations begin at the Lake Road Plant?**

18 A: The industrial steam business began in the 1930s. Originally, the Lake Road Plant only  
19 produced industrial steam, serving the animal packing industry in the south side of St.  
20 Joseph. Later, electric generators were installed and the plant provided both electricity  
21 and industrial steam from the same operations. As the packing industry declined, with  
22 the last pork processing plant moving out in the 1980s, the customer base changed. In the  
23 early 1980s AGP became a new steam customer, taking over one of the Farmland



1 Industries plants, previously known as FAR-MAR-CO. Since that time, AGP has  
2 expanded its facilities at the site. An 850-PSI (pounds per square inch) line was added to  
3 the Lake Road Plant's boiler system so that AGP is able to receive both 150 PSI steam  
4 and 850 PSI steam to support its operations. The other four customers receive 150 PSI  
5 steam. Currently, AGP is the largest steam customer for GMO.

6 Triumph Foods, which joins AGP in this complaint and has adopted the testimony  
7 of Mr. Johnstone, is a large pork processing plant and the system's newest industrial  
8 steam customer. It began full-scale operations in January 2006 and is now St. Joseph's  
9 largest employer.

10 **Q: What are the current operations of the Lake Road Plant?**

11 A: Today the Lake Road Plant generates electricity for the grid and supplies steam for its  
12 five industrial steam customers. For these customers, the plant maintains redundant  
13 steam generating capabilities because the existing customers rely so heavily on the steam  
14 supplied by the plant. Because steam supply reliability is critical to these customers, the  
15 Company strives to maintain 99.9% reliability.

16 **Q: Is reliability critical to steam customers?**

17 A: Reliability is one of the most critical factors for the steam customers. Based upon my  
18 interaction with steam customers, I understand that if the steam service is interrupted for  
19 any reason, even for a moment, it can cause significant problems for their operations,  
20 both in time and production costs. We are in regular contact with the operations  
21 personnel at AGP, addressing its reliability needs. Beyond the normal day-to-day contact  
22 with AGP, the Company and AGP meet semi-annually with operations, maintenance, and

1 administrative personnel to address reliability and other issues and concerns. Reliability  
2 is critical to AGP, Triumph Foods, and the other steam customers at the Lake Road Plant.

3 **Q: How does the Company achieve the level of service it provides?**

4 A: The portion of the Lake Road Plant that supplies steam is a common-header system,  
5 referred to as the “low side” or the “900-PSI Plant.” The 900-PSI Plant consists of six  
6 boilers, three steam turbine generators, the industrial steam distribution system, and  
7 related equipment as listed below.

8 **Table 1.**

Boiler No.	Year Installed	Capacity (lb/hr)	Steam Pressure (psig)	Steam Temp. (°F)	Fuel	Status
1	1961	85,000	900	900	Natural Gas; No. 2 Oil	Standby
2	1961	85,000	900	900	Natural Gas; No. 2 Oil	Standby
3	1938	140,000	750	900	Natural Gas	Standby
4	1950	200,000	900	900	Natural Gas; No. 2 Oil	Backup to 5 & 8
5	1957	250,000	900	900	Pulverized Coal; Natural Gas	Base Load
8	2006	250,000	750	750	Natural Gas; No. 2 Oil	Base Load

9  
10 In addition to providing industrial steam to the five customers, the 900-PSI Plant can  
11 provide up to 60 MW of peaking electric capacity via the three steam turbine generators.  
12 Since all three turbines are powered by the boilers that produce steam for sale to the  
13 industrial steam customers, any increase in steam sales to steam customers reduces the  
14 amount of steam available to generate electricity.

1 **Q: Has the Company continued to invest in the industrial steam business?**

2 A: Yes. As a result of the growth in customer demand for steam, in 2006 the Company  
3 installed Boiler No. 8 to serve the steam load at a cost of over \$7.3 million. In 2009, the  
4 Company invested nearly \$6 million in Boiler No. 5, which included over \$2 million in  
5 new controls and related equipment to help maintain and improve the boiler's  
6 performance. The Company continues to invest in the steam operations at the Lake Road  
7 Plant.

8 **Q: Please explain fuel procurement at the Lake Road Plant as it relates to steam**  
9 **operations.**

10 A: The Lake Road plant utilizes coal as its least expensive and primary fuel, serving both the  
11 1800 lb. Boiler 6 and the 900 lb. Boiler 5. Natural gas is the next least expensive fuel  
12 source, and No. 2 fuel oil is the most expensive fuel source. Natural gas can be utilized  
13 in all of the Boilers. The coal purchases are primarily under fixed price contracts  
14 supplemented with some spot purchases. While natural gas can be used for either steam  
15 or electric operations, the needs of each operation are quite different. The electric  
16 operations do not depend on natural gas as a primary fuel. This is due to the economics  
17 of coal from the overall coal fleet at GMO and the current ability to purchase spot energy  
18 at lower costs than operating the Lake Road Plant using natural gas as a fuel source. On  
19 the other hand, natural gas is necessary to meet the steam customer's demands on a  
20 continual basis. The Company could not meet its steam customers' needs without natural  
21 gas.

1 **Q: How does the procurement of natural gas and the hedging of natural gas for steam**  
 2 **relate to coal supply issues at Lake Road?**

3 A: Annually, coal usage for the steam provides about 70% of the steam customer energy  
 4 needs on an MMBtu basis, while natural gas provides the remaining 30%. Number 2 Oil  
 5 is negligible. However, the price of coal has ranged from 20% of the cost of natural gas  
 6 in 2006 to 54% in 2009. While coal has increased nearly 29% in those four years, natural  
 7 gas has decreased 53%. Coal is still much cheaper than natural gas. While natural gas  
 8 has recently declined in price, natural gas historically has experienced much greater price  
 9 volatility. The natural gas volatility can be seen in the testimony of Mr. Blunk at  
 10 Schedule WEB-13, as well as in Table 2 below. It is because of this dramatic volatility  
 11 that the hedge program was initiated.

12 **Table 2.**  
 13

	<u>April - December 2006</u>	<u>Annual 2007</u>	<u>Annual 2008</u>	<u>Annual 2009</u>
Coal \$	\$ 2,726,465	\$ 3,794,605	\$ 3,672,423	\$ 4,832,541
Gas \$	\$ 4,773,566	\$ 9,043,917	\$ 9,214,702	\$ 4,648,408
Oil \$	\$ -	\$ 54,684	\$ 52,201	\$ 2,288
Coal mmBtu	1,463,038	2,032,663	1,778,687	2,013,074
Gas mmBtu	508,194	970,293	1,435,632	1,051,497
Oil mmBtu	-	7,648	3,641	157
Coal \$/mmBtu	\$ 1.8636	\$ 1.8668	\$ 2.0647	\$ 2.4006
Gas \$/mmBtu	\$ 9.3932	\$ 9.3208	\$ 6.4186	\$ 4.4208
Oil \$/mmBtu	\$ -	\$ 7.1501	\$ 14.3371	\$ 14.5716

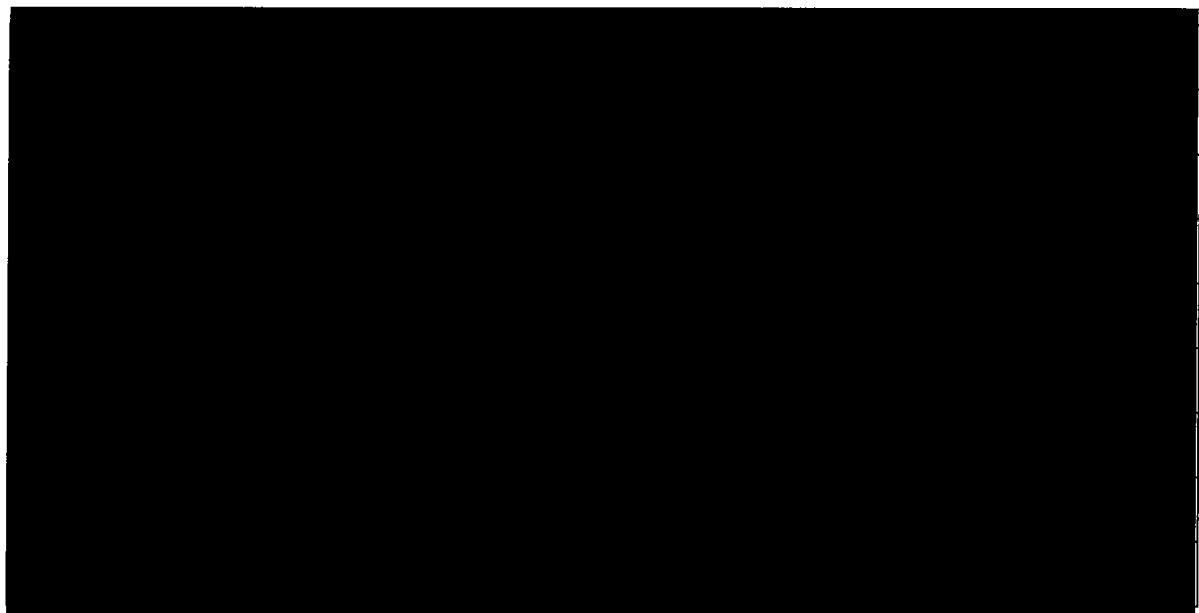
14 **Q: How does the Lake Road Plant serve its current steam customers?**

15 A: The Lake Road Plant is the sole source of steam for the five industrial steam customers.  
 16 None of these customers has back-up boilers or an alternative energy supply for their  
 17 operations. Therefore, the continuous reliability of the 900-PSI Plant, described above in

1 Table 1, is critical since steam is required for the proper functioning of each customer's  
2 business.

3 Table 3 below sets forth the 2009 steam sales for each customer. There are a total  
4 of eight customer metering points, with the meters located on or close to the customers'  
5 property lines. Steam pressure is reduced to maintain a nominal pressure of 850 PSI and  
6 150 PSI, respectively, at the metering points.

7 **Table 3 (HC).\*\***



8 \*\*

9 Customer demand and, accordingly, the Company's steam sales have grown significantly  
10 since 2005 with the addition of Triumph Foods and the expansion of the plant facilities of  
11 AGP, Albaugh, and Nestlé. Based on the projections provided by customers in 2005,  
12 steam load was expected to grow considerably in fewer than two years. Consequently,  
13 the Company quickly added Boiler No. 8 to the Lake Road Plant because the existing  
14 equipment would not have been able to reliably meet the forecasted increase in steam  
15 load while maintaining its required capacity for electric generation. As I noted above,

1 reliability is critical to the steam customers because of their lack of a back-up steam  
2 supply system. When the Company became aware that the steam load was going to  
3 increase based on what it learned from customers, the Company quickly responded. Mr.  
4 Fangman describes this further in his Rebuttal Testimony. See Fangman Rebuttal at 4-8.

5 **Q: How does the Company address the changing plans of customers in order to meet**  
6 **their steam requirements?**

7 A: The Company has a robust planning process that it has utilized for years. The Company  
8 has a Key Account representative who has regular contact with the customers to address  
9 both customer needs and Company needs. Through this process, the Company  
10 representative gathers information and data relating to the plans for changes in customer  
11 usage. This goes into the budget and forecasting process that is a primary driver in the  
12 overall planning process of the Company. Periodic updates and revisions are  
13 incorporated into the plan as new information becomes available from customers.

14 **Q: Was one of AGP's complaints in this case that the Company relied on information**  
15 **from customers in putting together its forecasts and that the forecasts were**  
16 **inaccurate?**

17 A: Yes, AGP made that claim.

18 **Q: Do you believe that the claim is valid?**

19 A: No. The Company's Key Account representative spends a great deal of time with the  
20 customers in order to gain an understanding of their needs. If customers advise of an  
21 anticipated significant increase in their steam load and the Company does not meet it, all  
22 steam customers could suffer because the Company did not operate a reliable system to

1 meet their needs. Customers do not have an alternative if the Company is unable to serve  
2 their needs.

3 **Q: Does the Company change its budgets in response to information provided by**  
4 **customers?**

5 A: Yes. As Mr. Fangman and Mr. Nelson explain in their Rebuttal Testimony, budget  
6 information is updated at least annually, as well as when new material information is  
7 obtained. These updates are then given to the Resource Planning group, which  
8 implements the changes. See Fangman Rebuttal at 3-7; Nelson Rebuttal at 3-8. Updates  
9 are then forwarded throughout the organization and used for operational and planning  
10 purposes. This would include the overall fuels areas, where natural gas hedge buying  
11 decisions are made.

### 12 **III. RATE CASE HISTORY**

13 **Q: Please summarize the results of recent steam rate cases.**

14 A: The following is a summary of recent industrial steam rate cases.

- 15 1. Case No. HR-94-177 (1993): \$800,000 rate increase.
- 16 2. Case No. HR-99-245 (1999): \$ 25,000 rate reduction.
  - 17 a. The Company requested an Energy Cost Adjustment (ECA), but the case  
18 was settled and the ECA was not in the final settlement.
- 19 3. Case No. HR-2004-0024 [consolidated with ER-2004-0034] (2004): \$1.3 million  
20 increase for steam.
  - 21 a. The Company agreed to a special 5-year contract with AGP to provide a  
22 \$35,000 monthly credit to AGP.
- 23 4. Case No. HR-2005-0450 (2006): \$4.5 million increase.

1 a. The Company agreed to extend the AGP contract until April 21, 2010.

2 b. The Company implemented the QCA mechanism.

3 5. Case No. HR-2009-0092 (2010): \$384,000 increase.

4 a. The Company rebased the QCA, adjusted certain performance  
5 mechanisms associated with steam operations, and changed the sharing  
6 mechanism from 80/20 to 85/15.

7 b. No change occurred in the Company's hedging policy.

8 **Q: Were you involved in the last rate case, Case No. HR-2009-0092?**

9 A: Yes. I was the lead witness and chief negotiator for the Company in that case.

10 **Q: Did Mr. Johnstone file testimony in that case?**

11 A: Yes. He was the lead witness for AGP in that case.

12 **Q: Did Mr. Johnstone describe how the “*sharing mechanism*” of the QCA might bear  
13 on prudence considerations?**

14 A: Yes. In the testimony of Mr. Johnstone, he described why AGP had not pursued a  
15 prudence adjustment in the QCA proceeding when he stated:

16 “A part of the consideration has been the fact that cost tracking was  
17 already less than 100% due to the 80/20 and due to the coal performance  
18 standard. There is some sense of rough justice as a result.” See Schedule  
19 TMR-1.

20 **Q: What issues regarding the hedging program did Mr. Johnstone address in Case No.  
21 HR-2009-0092?**

22 A: In his Direct Testimony in Case No. HR-2009-0092, Mr. Johnstone wrote about each of  
23 the main issues he has raised in this case. He addressed the “extraordinary” costs passed



1 through the QCA. Id. at page 6, lines 1–5. He said “a particular problem was that too  
2 much gas was hedged relative to system needs.” Id. at page 8, lines 1–9. He also raised  
3 his concerns about the design and implementation of the plan, and stated that “Aquila  
4 failed to consider that gas in the steam context was a swing fuel.” Id.

5 **Q: Was Case No. HR-2009-0092 a settled case, in which a stipulation and agreement**  
6 **was entered into among all the parties?**

7 A: Yes. It was a settled case.

8 **Q: Was AGP a signatory of the settlement?**

9 A: Yes. AGP was a signatory of the stipulation and agreement in Case No. HR-2009-0092.

10 **Q: What were the results of Case No. HR-2009-0092?**

11 A: The 2009 steam case resulted in a base rate increase of \$384,000. The Company had  
12 originally filed for an increase of \$1.3 million. Additionally, the parties agreed to  
13 modifications to the QCA. The modification included increasing the base rate for fuel  
14 from \$3.005 per MMBtu to \$3.95 per MMBtu in the QCA and base rate tariffs.  
15 Additionally, several modification were made to the QCA. The parties agreed to change  
16 the QCA quarterly rate adjustments to reflect eighty-five percent (85%) of the actual fuel  
17 costs above or below the base amount, rather than eighty percent (80%). The parties also  
18 agreed to change the performance standards for coal for the three month and twelve  
19 month levels. The nine- and six-month coal performance standards were removed.  
20 GMO also agreed not to seek to implement an increase in the base (non-QCA) rates for  
21 steam service sooner than fourteen (14) months following the effective date of the tariffs.

1 While the Stipulation and Agreement addressed many issues, it did not deal with  
2 hedging policy or practices. While GMO had ceased its hedging plan, it was still  
3 completing the hedges for those entered into prior to the time it ceased the program.

#### 4 IV. QCA HISTORY

5 **Q: How has the QCA operated since it began?**

6 A: As described in the Rebuttal Testimony of Mr. Clemens, the QCA was first initiated in  
7 March 2006, as an outcome of the 2005 Steam Rate Case, Case No. HR-2005-0450. See  
8 Clemens Rebuttal at 2-4. Since its establishment, the Company has filed quarterly cost  
9 adjustments with the Commission for approval. None of the Company's adjustments has  
10 been rejected or found deficient in the QCA dockets. The only case where the  
11 Commission found any deficiency was in AGP's prior steam complaint that is described  
12 above, Case No. HC-2010-0235, where the Commission found that the hedging costs  
13 should be excluded from recovery through the QCA. The cases in which the QCAs were  
14 filed are: HR-2007-0028; HR-2007-0399; HR-2008-0340; HR-2010-0028; HT-2010-  
15 0288.

16 Each filing by the Company has been reviewed by Staff with a recommendation  
17 for approval. The Commission has approved every request submitted by the Company.  
18 The only issue that the Company has had is with the refund of the outcome of the prior  
19 steam complaint case, Case No. HC-2010-0235. In the QCA immediately following the  
20 Report and Order in that complaint case, Staff recommended that the QCA include the  
21 refund Ordered in that complaint case. The Company then included the refund in that  
22 QCA filing. The Company originally had not included the refund in the QCA, because it

1 was pending before the courts. The Order is still on appeal in the Missouri Court of  
2 Appeals.

3 **Q: What does the QCA review process look like?**

4 A: The review process is initiated on a quarterly basis when the Company files a request  
5 with the Commission to change the QCA rate. Included in the filing is all of the  
6 supporting documentation regarding costs, sales, and general requirements prescribed in  
7 the QCA tariff. This would include any issue with meeting the performance metrics of  
8 the coal performance standards. A review of the filing is then made by the Staff of the  
9 Commission to ensure compliance with the tariff and address any concerns Staff may  
10 have. AGP and the Office of the Public Counsel also receive copies of the filing.  
11 Ultimately a recommendation is made by the Staff to the Commission for either  
12 acceptance or rejection of the QCA filing.

13 Beyond the filing of the QCA, the Company provides a monthly surveillance  
14 report showing the financial condition of the steam business.

15 Since the initiation of the QCA process, Staff has requested and received data  
16 supporting the Company's filings. To date, no reports have been issued by Staff  
17 questioning the prudence of the amounts reflected in the QCA filings. Staff has 225 days  
18 to complete its prudence review after the end of the calendar year. Staff is not required to  
19 file a report on prudence, if it determines that the Company has not been imprudent.

20 The review process by the Staff is a two (2) step approach. In Step One, the Staff  
21 review considers:

22 1) That the concept of aligning of the Company and customer interests is working as  
23 intended.

1 2) That no significant level of imprudent costs is apparent.

2 The review may be entirely a part of surveillance activity. Customers are to be given  
3 notice of the results of the Step One review no later than 75 days after the end of each  
4 year.

5 Staff may proceed with Step Two, a full prudence review, if deemed necessary.  
6 Such full prudence review, if pursued, shall be completed no later than 225 days after the  
7 end of each year. Such full prudence review shall be conducted no more often than once  
8 every twelve months (12) and shall concern the prior twelve (12) month period or  
9 calendar year.

10 To date, the Staff has never issued a report addressing the Step Two prudence review.

11 **Q: Please explain how the QCA process worked after it was first initiated in March**  
12 **2006.**

13 A: A QCA filing is made quarterly through the Commission's electronic filing and  
14 information system. Contained in the filing is a substantial amount of detailed data that  
15 reflects the fuel costs and other data necessary to determining the QCA rate. Hedge costs  
16 are clearly identified in the filing. For example, in Case No. HR-2007-0028, Aquila filed  
17 a steam tariff sheet with the current QCA data reflecting fuel costs and other data for the  
18 second quarter (April-June) of 2006. Under the heading "Fuel Costs - 2006" was the line  
19 item: "Hedging Costs - 2006." AGP was a party to this proceeding. This information is  
20 provided to AGP and Staff. Staff takes the information, reviews it in detail, and makes a  
21 recommendation to the Commission on its acceptance or rejections. This process is  
22 followed in each quarter, and AGP has been a party to each QCA filing.

1           Each of these QCA filings included the calculation of the new QCA rate, which  
2 specified gas hedging costs as a separate item within the accumulation of the quarterly  
3 fuel costs. Each of the QCA filings made by the Company has contained all of the  
4 information, in monthly detail, on coal and natural gas costs, including hedge costs, sales,  
5 coal performance standards and the computation of the rate change. AGP received and  
6 reviewed these QCA filings, but raised no objection to these costs at the time of review or  
7 shortly thereafter.

8 **Q: Mr. Johnstone states in his first factor that he believes contributed to the alleged**  
9 **imprudence of the Company’s hedging program that “the QCA mechanism**  
10 **effectively mitigates the effects of fuel cost volatility and price spikes by design.” Do**  
11 **you agree with this statement?**

12 A: No. The QCA mechanism does not address the same issues as the hedging program. The  
13 QCA mechanism simply spreads out the changes in steam fuel cost, while the hedging  
14 program is designed to protect steam costs from price volatility or price spikes that would  
15 impact the steam business. While the QCA may spread the costs, it does not protect the  
16 steam customers from the cost increases as does the hedging program. For example, if  
17 hedges were purchased based on a price of \$4 per MMBtu for some period out in time,  
18 and the actual price were \$7 per MMBtu, the hedging program would protect customers  
19 from paying the \$7 price. However, without that hedge, customers would pay the \$7  
20 price and the only thing the QCA would do is to spread out the recovery over a longer  
21 period of time.

1 **Q: Mr. Johnstone describes the coal performance standard included in the QCA at**  
2 **pages 13-16 of his Direct Testimony. How is this standard relevant to the case at**  
3 **hand?**

4 A: It is not. The coal performance standard is a mechanism agreed to by the Company,  
5 which establishes levels of performance that are the basis for the QCA rate determination.  
6 While coal is a less expensive fuel than natural gas, it is in the benefit of the customers  
7 and the Company to maximize its availability and use in the production of steam for  
8 customers.

9 **Q: Please summarize the Company's testimony and provide your conclusions.**

10 A: The Company has presented a number of points that refute Mr. Johnstone's testimony  
11 and the Complaint made by AGP, as well as that demonstrate that the Company had a  
12 prudently designed and administered natural gas hedging program for its steam  
13 operations. The following points summarize my conclusions:

14 1.) As described by Mr. Clemens, AGP wanted the Company to provide a  
15 hedging program for the Lake Road Plant steam customers consistent with its  
16 hedging program for electric customers.

17 2.) Mr. Conrad and Mr. Johnstone were well aware of the plan to provide hedging  
18 for steam customers. Both were present when Mr. Clemens, Commissioner  
19 Davis, and Commissioner Clayton discussed the hedging plan for steam  
20 customers at the on-the-record presentation regarding the Stipulation and  
21 Agreement that implemented the QCA.

1 3.) AGP was well aware of the intent to use the QCA mechanism to recover  
2 hedge costs, as Mr. Johnstone was one of the primary participants in its  
3 design.

4 4.) The Company regularly updated its forecasts to reflect any changes in its  
5 customers' anticipated loads.

6 5.) AGP was the primary contributor to the usage variance in 2009. While  
7 customers Albaugh and Triumph had swings in usage from their forecasted  
8 loads for 2006 and 2007, which caused overall steam loads to be less than  
9 budgeted, it was AGP that had the most significant load variance from  
10 forecasted to actual burn in 2009.

11 6.) The hedging program in 2009 was successful as demonstrated by Mr. Blunk in  
12 Schedule WEB-3.

13 7.) The Company's natural gas hedging program for its steam operations was  
14 prudently designed, implemented, and administered.

15 **Q: Does that conclude your testimony?**

16 **A:** Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI**

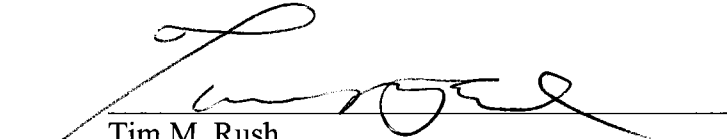
Ag Processing, Inc.,	)	
Complainant,	)	
	)	
v.	)	Case No. HC-2012-0259
	)	
KCP&L Greater Missouri Operations Company,	)	
Respondent.	)	

**AFFIDAVIT OF TIM M. RUSH**

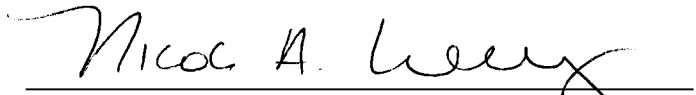
**STATE OF MISSOURI**    )  
  ) ss  
**COUNTY OF JACKSON**   )

Tim M. Rush, being first duly sworn on his oath, states:

- 1. My name is Tim M. Rush. I work in Kansas City, Missouri, and I am employed by Kansas City Power & Light Company as Director, Regulatory Affairs.
  
- 2. Attached hereto and made a part hereof for all purposes is my Rebuttal Testimony on behalf of KC&PL Greater Missouri Operations Company consisting of twenty-two (22) pages, having been prepared in written form for introduction into evidence in the above-captioned docket.
  
- 3. I have knowledge of the matters set forth therein. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded, including any attachments thereto, are true and accurate to the best of my knowledge, information and belief.

  
\_\_\_\_\_  
Tim M. Rush

Subscribed and sworn before me this 2nd day of July, 2012.

  
\_\_\_\_\_  
Notary Public

My commission expires: Feb. 4, 2015

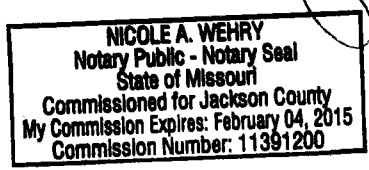




Exhibit No. :  
Issues: Quarterly Cost Adjust.  
Witness: Donald Johnstone  
Type of Exhibit: Direct Testimony  
Sponsoring Party: AGP  
Case Number: HR-2009-0092  
Date Testimony Prepared: February 27, 2009

Aquila, Inc. / dba  
Kansas City Power & Light Company  
Greater Missouri Operations

Case No. HR 2009-0092

Prepared Direct Testimony of

**Donald Johnstone**

On behalf of

AG PROCESSING INC, A COOPERATIVE

February 2009



Schedule TMR-1

Before the  
Missouri Public Service Commission

Aquila, Inc. / dba  
Kansas City Power & Light Company  
Greater Missouri Operations

Case No. HR 2009-0092

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**Direct Testimony of Donald Johnstone**

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Before the  
Missouri Public Service Commission

Aquila, Inc. / dba  
Kansas City Power & Light Company  
Greater Missouri Operations

Case No. HR 2009-0092

### Prepared Direct Testimony of Donald Johnstone

1 Q PLEASE STATE YOUR NAME AND ADDRESS.

2 A My name is Donald Johnstone and my address is 384 Black Hawk Drive, Lake Ozark,  
3 Missouri, 65049. I am employed by Competitive Energy Dynamics, L. L. C.

4 Q ON WHOSE BEHALF ARE YOU APPEARING?

5 A I am appearing on behalf of intervenor AG PROCESSING INC, A COOPERATIVE (AGP). I  
6 have also been retained by Triumph and Omnium, each of whom is a steam customer  
7 of the applicant utility.

8 Q PLEASE STATE YOUR QUALIFICATIONS AND EXPERIENCE.

9 A I have been working in the utility business since 1973. I started as an engineer for the  
10 Union Electric Company, where I had assignments in power operations and corporate  
11 planning. Since 1981 I have worked as a consultant in the field of utility regulation.  
12 My work has taken me to many states and I have addressed various matters including  
13 rate design, the cost of service, fuel costs, forecasting, resource planning, and

1 industry restructuring. My experience has included electric, gas, water, sewer, and  
2 steam utility services. A more complete description is set forth in Appendix A.

3 **SUMMARY**

4 Q WHAT ARE THE SUBJECTS ADDRESSED IN YOUR TESTIMONY?

5 A I address the Quarterly Cost Adjustment mechanism. I oppose the QCA as modified by  
6 Aquila dba KCPL/GMO ("Aquila" or "Company") and recommend elimination of the  
7 QCA if Aquila's proposal were to be the form.

8 In the alternative I recommend the continuation of the current QCA with an  
9 adjustment to reflect the current base cost of fuel and an adjustment to the coal  
10 performance standard to reflect reasonable operational experience and capability.

11 **QCA HISTORY**

12 Q DID AGP SUPPORT THE ADOPTION OF THE RATE MECHANISM THAT IS KNOWN AS THE  
13 "QUARTERLY COST ADJUSTMENT" OR "QCA"?

14 A Yes. The QCA is the product of a stipulation and agreement to which AGP and Aquila  
15 were parties. AGP was then, and remains now, the largest of the customers on the  
16 steam system. (Triumph and Omnium are also large steam customers with an interest  
17 in this matter.) While I am not an attorney and do not offer a legal interpretation of  
18 the agreement, I will speak to my understanding of that agreement and the value of  
19 the present QCA.

1 Q PLEASE SUMMARIZE THE OPERATION OF THE QCA.

2 A The QCA tracks changes in the cost of the coal, natural gas and oil fuels that are used  
3 to produce steam. Like the Aquila and UE electric fuel riders, it collects cost  
4 variations over a period of several months and then recovers the accumulated  
5 variations in overlapping 12-month periods. This approach mitigates the volatility in  
6 retail rates and avoids sharp and extraordinary increases or decreases in rates.

7 An important goal from the perspective of AGP was to provide substantial, but  
8 not complete, cost tracking with respect to the price of fuels. The goal of the  
9 substantial tracking was to provide more durable earnings for Aquila and to extend the  
10 time between rate cases for the benefit of both Aquila and its steam customers. On  
11 the other hand, the goal of less than complete tracking of the fuel cost was to provide  
12 for mechanisms that would maintain an alignment of the financial interests of Aquila  
13 and the financial interests of its customers in a low cost for fuel.

14 The QCA includes some innovative techniques that were the product of the give  
15 and take that resulted in the stipulation. The first innovative mechanism is the  
16 provision that tracks 80% of fuel cost changes through the QCA while leaving the  
17 remainder for traditional base rate regulation. At the time, the several Missouri  
18 electric FAC's that employ a similar approach did not exist. Thus, this was the first  
19 such sharing mechanism in the State. The second innovative aspect of the QCA  
20 established a performance threshold for the coal-fired boiler that produces most of  
21 the steam. An important consideration is that Aquila makes decisions on a regular  
22 basis that affect the availability of the boiler. The impact of those operating and  
23 maintenance decisions properly belongs to Aquila.

1           From another perspective, there can be no contention that the price of fuels  
2 impacts Aquila's ability to operate and maintain its boiler. Yet operating and  
3 maintenance matters have a large and direct impact on the total cost of fuel. That is  
4 because natural gas is a much more expensive fuel that is used when coal-fired steam  
5 is limited. Thus, in this regard an important goal of AGP was to ensure Aquila  
6 remained financially accountable for the operating performance of the coal-fired  
7 boiler in the event that it did not meet reasonable expectations.

8 **Q   HOW WAS THE PERFORMANCE THRESHOLD FOR THE COAL-FIRED BOILER**  
9 **DETERMINED?**

10 **A**   It was set by an agreement contained in the stipulation. In evaluating the  
11 acceptability of the agreed performance threshold, I considered two factors. First was  
12 the level of the coal-fired steam production that was being used to develop and  
13 support the revenue requirements in the Staff's production cost model. The second  
14 was the company's forecast of future usage. The intent was to provide a threshold  
15 that would generally allow costs to pass through, thereby allowing costs to be tracked  
16 without adjustment due to the performance threshold. The concept was intended to  
17 protect customers from the costs occasioned by any significant unexpected shortfall in  
18 the performance of the coal boiler. This performance threshold, like all other aspects  
19 of the QCA, was agreed to and supported by Aquila as well as AGP.

20 **Q   DID THE COAL PERFORMANCE STANDARD WORK AS DESIGNED?**

21 **A**   Yes and no. I think it is fair to say that both AGP and Aquila were surprised by the  
22 extent to which cost adjustments occurred pursuant to this provision. That is both

1 good news and bad. The bad news is that the performance of the coal-fired boiler was  
2 below the performance threshold and, all other things held equal that had an adverse  
3 impact on Aquila's earnings. The good news is that customers were protected from  
4 the consequence of performance below the threshold.

5 Q DOES THE QCA MAKE IT IMPOSSIBLE FOR CUSTOMERS TO KNOW WHAT THEIR RATES  
6 WILL BE AFTER THE RATE CASE?

7 A Unfortunately, the QCA changes rates every quarter and this rate case will be only one  
8 aspect of the change in costs. The total rate increase for the next year remains  
9 unknown. It also complicates the comparison of present and proposed rates.

10 Q IS THERE REASON FOR CONCERN WITH AQUILA'S PAST FUEL PURCHASE PRACTICES?

11 A Yes. Prior to approval of the QCA the fuel related operations of the steam system and  
12 the electric system were integrated. It came as a surprise when it was learned that  
13 Aquila had developed a gas hedging program for the steam operation that was  
14 separate from the electric operation. Another surprise was that the hedging approach  
15 was simply patterned after one Aquila had used for its gas LDC business. Finally,  
16 Aquila's hedging of its natural gas supplies was based on a simple approach intended  
17 to stabilize costs. Even that aspect did not perform well because Aquila failed to  
18 consider that gas in the steam context was a swing fuel that was used only to the  
19 extent necessary after operation of the coal-fired boiler (the base load supply). This  
20 was a particular problem because forecast load growth did not materialize.

1 **Q WHAT ACTIONS WERE TAKEN TO ADDRESS THE CONCERNS WITH THE**  
2 **HEDGING PROGRAM?**

3 A Aquila ceased operation of the program. However, the costs incurred before the  
4 program ceased operation, some of which were extraordinary, were passed through to  
5 customers pursuant to the QCA.

6 **QCA RECOMMENDATIONS**

7 **Q IF THERE CONTINUES TO BE A QCA, IS THE INITIAL EXPERIENCE WITH THE COAL**  
8 **PERFORMANCE STANDARD REASON TO ELIMINATE THE PROVISION?**

9 A No. The logic for it continues to be sound. Due to the vast difference in the cost of  
10 steam from coal versus natural gas it is important to maintain a focus on high  
11 performance for the coal-fired steam production.

12 As a practical matter there is only one coal-fired boiler that produces steam  
13 and as a consequence any loss of production from that boiler creates a large operating  
14 cost penalty. Absent a performance threshold, the FAC would function as replacement  
15 cost insurance for the steam produced by that unit. That insurance function is  
16 something quite different from an adjustment intended to accommodate changes in  
17 the price of fuels. Therefore, another function of the coal performance threshold is to  
18 limit the operation of the QCA to the matter it is intended to resolve - changes in the  
19 prices of fuels.



1 Q IF THERE CONTINUES TO BE A QCA SHOULD THE 80/20 TRACKING APPROACH  
2 CONTINUE?

3 A Yes. There are several reasons why this should continue. First, the 80% factor  
4 provides very substantial protection for Aquila's cost of fuels. No doubt in part due to  
5 the QCA, Aquila did not apply for a steam rate increase along with its last prior  
6 application for an electric rate increase. The current steam rates have been effective  
7 since March 6, 2006, so by the time new rates take effect in this case it will have been  
8 more than three years. Of course, under the recently enacted Missouri electric FAC  
9 legislation a rate case is required every four years. In comparison, Aquila has almost  
10 gone that long.

11 Q HAVE THE ANNUAL AUDITS OF THE QCA COSTS BEEN RESOLVED?

12 A No.

13 Q ARE YOU AWARE OF ANY BENEFITS THAT HAVE ACCRUED TO AQUILA DUE TO THE  
14 QCA?

15 A Yes. Substantial changes in cost have been passed on to customers, thereby shielding  
16 Aquila from a large measure of the impact of the cost increases while customers have  
17 been on the receiving end of the costs.

18 Q HAVE ANY CONCERNS BEEN RAISED BY AQUILA?

19 A Yes. Aquila has stated that both the coal performance threshold and the 80/20  
20 mechanism have resulted in less than 100% pass through of the costs. 100% pass  
21 through is the apparently the current goal of Aquila according to the testimony of Mr.  
22 Rush.

1 Q HAVE ANY CONCERNS BEEN RAISED BY AGP?

2 A Yes. One important concern was Aquila's design and implementation of a hedging  
3 program for natural gas. A particular problem was that too much gas was hedged  
4 relative to system needs. That occurred in large part because forecast increases in  
5 steam sales did not materialize as planned. Another concern was the overall approach  
6 to the design of the hedging program and its implementation. Generally speaking,  
7 hedging, if used, must be designed to fit the nature of the loads and ought to be  
8 integral to a purchasing approach designed to minimize the cost of gas purchased over  
9 time.

10 Q HAS AGP PURSUED A PRUDENCE ADJUSTMENT IN THE QCA PROCEEDINGS?

11 A No. A part of the consideration has been the fact that cost tracking was already less  
12 than 100% due to the 80/20 and due to the coal performance standard. There is some  
13 sense of rough justice as a result. Nevertheless, I can make no commitments as to any  
14 future positions that may be pursued by or on behalf of my clients.

15 Q DO YOU SEE A REASONABLE BALANCE OF COMPANY AND RATEPAYER INTERESTS IN  
16 THE QCA, ASSUMING APPROVAL OF THE MINOR ADJUSTMENTS THAT YOU  
17 RECOMMEND?

18 A On the one hand, it is impossible to predict the future circumstances that may affect  
19 cost recovery under the QCA. On the other hand, there are continuing concerns about  
20 coal performance and gas purchasing for the steam system. At this point I think the  
21 QCA as designed has worked reasonably well and should be continued in its present

1 form with minor adjustments limited to the establishment of a new base fuel cost and  
2 an adjustment to the coal performance standard to reflect current experience.

3 **Q ARE YOU OPPOSED TO THE QCA AS MODIFIED IN THE PROPOSAL OF MR. RUSH IN**  
4 **THIS PROCEEDING?**

5 **A** Yes, strongly opposed. The 100% pass-through of costs, including the elimination of  
6 the coal performance standard, would create a mechanism with no direct financial  
7 incentive to encourage cost-effective operations, maintenance, and fuel procurement.  
8 Furthermore, it would offer no protection to customers in the event of poor  
9 performance of the coal-fired boiler until after the fact and then only in the event of  
10 a determination of imprudence by the Commission. The only protection would be the  
11 after-the-fact prudence review, and as a practical matter, that shifts a great burden  
12 to Staff and customers. In my opinion, realistically, only the most egregious  
13 imprudent actions would ever be pursued so the value of the prudence review as an  
14 incentive or a remedy is very limited.

15 **Q DO YOU SUPPORT THE CONTINUATION OF THE CURRENT QCA?**

16 **A** Yes. It is far superior to use a mechanism such as the current QCA that encourages a  
17 cost-effective result in the first place and minimizes the reliance on after-the-fact  
18 reviews.

19 **Q PLEASE SUMMARIZE THE MINOR ADJUSTMENTS YOU RECOMMEND.**

20 **A** The base cost of gas should be reset. Also, the coal performance standard should be  
21 reset at a level of roughly 90% to 95% of the continuing level of operation. Also, the

1 blocking structure of the coal performance standard should accommodate reasonably  
2 expected outages.

3 Q DOES THIS CONCLUDE YOUR TESTIMONY?

4 A Yes it does.

Appendix A  
Qualifications of Donald E. Johnstone

1 Q PLEASE STATE YOUR NAME AND ADDRESS.

2 A Donald E. Johnstone. My address is 384 Black Hawk Drive, Lake Ozark, MO 65049.

3 Q PLEASE STATE YOUR OCCUPATION.

4 A I am President of Competitive Energy Dynamics, L. L. C. and a consultant in the field  
5 of public utility regulation.

6 Q PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.

7 A In 1968, I received a Bachelor of Science Degree in Electrical Engineering from the  
8 University of Missouri at Rolla. After graduation, I worked in the customer engineering  
9 division of a computer manufacturer. From 1969 to 1973, I was an officer in the Air  
10 Force, where most of my work was related to the Aircraft Structural Integrity Program  
11 in the areas of data processing, data base design and economic cost analysis. Also in  
12 1973, I received a Master of Business Administration Degree from Oklahoma City  
13 University.

14 From 1973 through 1981, I was employed by a large Midwestern utility and  
15 worked in the Power Operations and Corporate Planning Functions. While in the  
16 Power Operations Function, I had assignments relating to the peak demand and net  
17 output forecasts and load behavior studies which included such factors as weather,  
18 conservation and seasonality. I also analyzed the cost of replacement energy  
19 associated with forced outages of generation facilities. In the Corporate Planning  
20 Function, my assignments included developmental work on a generation expansion

1 planning program and work on the peak demand and sales forecasts. From 1977  
2 through 1981, I was Supervisor of the Load Forecasting Group where my  
3 responsibilities included the Company's sales and peak demand forecasts and the  
4 weather normalization of sales.

5 In 1981, I began consulting, and in 2000, I created the firm Competitive Energy  
6 Dynamics, L.L.C. As a part of my twenty-five years of consulting practice, I have  
7 participated in the analysis of various electric, gas, water, and sewer utility matters,  
8 including the analysis and preparation of cost-of-service studies and rate analyses. In  
9 addition to general rate cases, I have participated in electric fuel and gas cost  
10 reviews and planning proceedings, policy proceedings, market price surveys,  
11 generation capacity evaluations, and assorted matters related to the restructuring of  
12 the electric and gas industries. I have also assisted companies in the negotiation of  
13 power contracts representing over \$1 billion of electricity.

14 I have testified before the state regulatory commissions of Delaware, Hawaii,  
15 Illinois, Iowa, Kansas, Massachusetts, Missouri, Montana, New Hampshire, Ohio,  
16 Pennsylvania, Tennessee, Virginia and West Virginia, and the Rate Commission of the  
17 Metropolitan St. Louis Sewer District.  
18

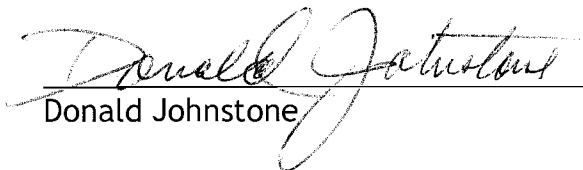
BEFORE THE  
PUBLIC SERVICE COMMISSION  
OF THE STATE OF MISSOURI

In the Matter of the Application of )  
Aquila, Inc. d/b/a KCP&L Greater )  
Missouri Operations Company for ) Case No. HR-2009-0092  
Approval to Make Certain Changes in its )  
Charges for Steam Heating Service )

Affidavit of Donald Johnstone

State of Missouri                 )  
  )  
County of Camden             )                 ss

Donald Johnstone, of lawful age, on his oath states: that he has reviewed the attached written testimony in question and answer form, all to be presented in the above case, that the answers in the attached written testimony were given by him; that he has knowledge of the matters set forth in such answers; that such matters are true to the best of his knowledge, information and belief.

  
\_\_\_\_\_  
Donald Johnstone

Subscribed and sworn before me this 20<sup>th</sup> day of February, 2009

  
\_\_\_\_\_  
Notary Public

CYNTHIA E. BALLIN  
Notary Public - Notary Seal  
State of Missouri  
Commissioned for Camden County  
My Commission Expires: July 18, 2012  
Commission Number: 08379951

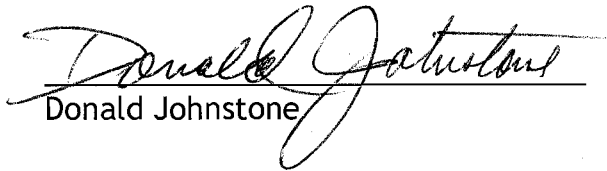
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Donald Johnstone

Subscribed and sworn before me this 27th day of February, 2009

  
Notary Public

