# MISSOURI PUBLIC SERVICE COMMISSION 

FILE NO: ER-2016-0179

## DIRECT TESTIMONY

OF

## ROBERT B. HEVERT

ON BEHALF OF

UNION ELECTRIC COMPANY
d/b/a Ameren Missouri

Westborough, Massachusetts
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## GLOSSARY OF FREQUENTLY USED TERMS

| TERM | DESCRIPTION |
| :--- | :--- |
| Beta Coefficient | A component of the CAPM that measures the risk of <br> a given stock relative to the risk of the overall market. |
| Bond Yield Plus Risk Premium |  |
| Approach | A risk premium model used to estimate the Cost of <br> Equity. The Bond Yield Plus Risk Premium <br> approach assumes that investors required a risk <br> premium over the cost of debt as compensation for <br> assuming the greater risk of common equity <br> investment. The model is expressed as a bond yield <br> plus equity risk premium. |
| Capital Asset Pricing Model | A risk premium-based model used to estimate the <br> Cost of Equity, assuming the stock is added to a well- <br> diversified portfolio. The CAPM assumes that <br> investors are compensated for the time value of <br> money (represented by the Risk Free Rate), and risk <br> (represented by the combination of the Beta <br> Coefficient and the Market Risk Premium). |
| Constant Growth DCF Model | A form of the DCF model that assumes cash flows <br> will grow at a constant rate, in perpetuity. The model <br> simplifies to a form that expresses the Cost of Equity <br> as the sum of the expected dividend yield and the <br> expected growth rate. |
| Cost of Equity | The return required by investors to invest in equity <br> securities. The terms "Return on Equity" and "Cost <br> of Equity" are used interchangeably. |
| Discounted Cash Flow ("DCF") Model | A model used to estimate the Cost of Equity based on <br> expected cash flows. The Cost of Equity equals the <br> discount rate that sets the current market price equal <br> to the present value of expected cash flows. |
| Gross Domestic Product ("GDP") | For a given stock, the current annualized dividend <br> divided by its current market price. |
| Dividend Yield | The value of all finished goods and services produced <br> within a country during a given period of time <br> (usually measured annually). GDP includes public <br> and private consumption, government expenditures, <br> investments, and net exports (that is, exports minus <br> imports). |
| The expected return on the equity market, taken as a |  |
| portfolio. |  |$|$| The additional compensation required by investing in |
| :--- |
| the equity market as a portfolio over the Risk-Free |
| rate. The Market Risk Premium is a component of |
| the CAPM. |


| TERM | DESCRIPTION |
| :--- | :--- |
| Multi-Stage DCF Model | A form of the DCF model that allows for changes in <br> certain underlying assumptions over time. |
| Proxy Group | A group of publicly traded companies used as the <br> "proxy" for the subject company (in this case, <br> Ameren Missouri). Proxy companies are sometimes <br> referred to as "Comparable Companies." |
| Return on Equity ("ROE") | The return required by investors to invest in equity <br> securities. The terms "Return on Equity" and "Cost <br> of Equity" are used interchangeably. Please note that <br> the ROE in this context is distinct from the <br> accounting measure sometimes referred to as the <br> "Return on Average Common Equity". |
| Risk Free Rate | The rate of return on an asset with no risk of default. |
| Risk Premium | The additional compensation required by investors <br> for taking on additional increments of risk. Risk <br> Premium-based approaches are used in addition to the <br> DCF and CAPM to estimate the Cost of Equity. |
| Terminal Growth | The expected rate of growth in the final, or terminal, <br> stage of the Multi-Stage DCF model. |
| Treasury Inflation Protected Securities | Treasury securities that are indexed to inflation. The <br> principal value of TIPS increases with inflation and <br> decrease with deflation, as measured by the <br> Consumer Price Index. |
| ("TIPS") | The return on Treasury securities; the yield on long- <br> term Treasury bonds is considered to be a measure of <br> the Risk Free Rate. |
| Treasury Yield |  |

# DIRECT TESTIMONY 

## OF

## ROBERT B. HEVERT

File No. ER-2016-0179

## I. INTRODUCTION AND SUMMARY OF RECOMMENDATIONS

Q. Please state your name and business address.
A. My name is Robert B. Hevert and my business address is ScottMadden, Inc., 1900 West Park Drive, Suite 250, Westborough, MA 01581.

## Q. On whose behalf are you submitting this testimony?

A. I am submitting this direct testimony ("Direct Testimony") before the Missouri Public Service Commission ("Commission") on behalf of Union Electric Company d/b/a Ameren Missouri ("Ameren Missouri" or the "Company").
Q. Please describe your educational background.
A. I hold a Bachelor's degree in Business and Economics from the University of Delaware, and an MBA with a concentration in Finance from the University of Massachusetts. I also hold the Chartered Financial Analyst designation.
Q. Please describe your experience in the energy and utility industries.
A. I have worked in regulated industries for over twenty-five years, having served as an executive and manager with consulting firms, a financial officer of a publicly-traded natural gas utility (at the time, Bay State Gas Company), and an analyst at a telecommunications utility. In my role as a consultant, I have advised numerous energy and utility clients on a wide range of financial and economic issues, including corporate and asset-based transactions, asset and
enterprise valuation, transaction due diligence, and strategic matters. As an expert witness, I have provided testimony in approximately 150 proceedings regarding various financial and regulatory matters before numerous state utility regulatory agencies and the Federal Energy Regulatory Commission. A summary of my professional and educational background, including a list of my testimony in prior proceedings, is included in Attachment A to my Direct Testimony.

## II. PURPOSE AND OVERVIEW OF TESTIMONY

## Q. What is the purpose of your Direct Testimony?

A. My Direct Testimony presents evidence and provides a recommendation regarding the Company's ROE. ${ }^{1}$ My analyses and conclusions are supported by the data presented in Schedules RBH-1 through RBH-8, which have been prepared by me or under my direction.
Q. What are your conclusions regarding the appropriate Cost of Equity for the

## Company?

A. My analyses indicate that an ROE in the range of 9.75 percent to 10.50 percent represents the range of equity investors' required return for investment in an electric utility such as Ameren Missouri in today's capital markets. Based on the quantitative and qualitative analyses discussed throughout my Direct Testimony, and taking into consideration the Commission's decisions in prior proceedings, I propose an ROE of 9.90 percent.

Given the risks facing the utility sector in general, including the specific business risks to which the Company is exposed, I believe my proposed range ( 9.75 percent to 10.50 percent) and my specific proposal ( 9.90 percent) are reasonable, although conservative estimates of the

[^0]Company's Cost of Equity. In my view, the factors that weigh in estimating the Cost of Equity likely indicate a higher range, and an ROE at the mid- to upper end of that higher range. The Company has asked, however, that I give considerable weight to recent Commission Orders, ${ }^{2}$ including the types of data and analyses discussed in those Orders in developing my proposed range and recommendation. Having done so, my proposed range and ROE estimate are lower than otherwise would be the case.

Lastly, I note that the Cost of Equity, which is the return required by equity investors to assume the risks of ownership, is a market-based concept. As opposed to the earned Return on Common Equity, which is a directly observable accounting measure, the Cost of Equity is unobservable and must be estimated based on carefully discerned market data. As a consequence, there may be differences of opinion among analysts as to the data, assumptions and models used in estimating the Cost of Equity. Because my recommendations reflect recent Commission findings, it is my hope that any such differences will be minimized.

## Q. Have you considered your proposed ROE in the context of returns recently authorized for vertically integrated electric utilities in other jurisdictions?

A. Yes, I have. As the Commission noted in prior Orders, it is appropriate to look to authorized ROEs in other jurisdictions to evaluate the reasonableness of ROE proposals. ${ }^{3}$ As shown in Chart 1, below, my proposed range is consistent with returns recently authorized for vertically integrated electric utilities.

[^1] Chart 1: Authorized Returns ${ }^{4}$

Q. Please provide a brief overview of the analyses that led to your ROE recommendation.
A. Because all financial models are subject to various assumptions and constraints, equity analysts and investors tend to use multiple methods to develop their return requirements. I therefore relied on three widely-accepted approaches to develop my ROE recommendation: (1) the Discounted Cash Flow ("DCF") model, including the Constant Growth, and Multi-Stage forms; (2) the Capital Asset Pricing Model ("CAPM"); and (3) the Bond Yield Plus Risk Premium approach. As discussed in Sections V, VI, and VII, I considered the results of those methods in the context of both Company-specific, and general capital market factors. Based on those analyses, I concluded that a range of 9.75 percent to 10.50 percent represents reasonable estimates of the Company's Cost of Equity.

[^2]Q. How is the remainder of your Direct Testimony organized?
A. The balance of my Direct Testimony is organized as follows:

Section III - Provides a summary of issues regarding Cost of Equity estimation in regulatory proceedings and discusses the regulatory guidelines pertinent to the development of the cost of capital;

Section IV - Explains my selection of the proxy group used to develop my analytical results;

Section V - Explains my analyses and the analytical bases for my ROE recommendation;

Section VI - Provides a discussion of specific business risks and other considerations that have a direct bearing on the Company’s Cost of Equity;

Section VII - Highlights the current capital market conditions and their effect on the Company's Cost of Equity; and Section VIII - Summarizes my conclusions and recommendations.

## III. SUMMARY OF ISSUES SURROUNDING COST OF EQUITY ESTIMATION IN REGULATORY PROCEEDINGS

Q. Before addressing the specific aspects of this proceeding, please provide an overview of the issues surrounding the Cost of Equity in regulatory proceedings, generally.
A. In very general terms, the Cost of Equity is the return that investors require to make an equity investment in a firm. That is, investors will only provide funds to a firm if the return that they expect is equal to, or greater than, the return that they require to accept the risk of providing funds to the firm. From the firm's perspective, that required return, whether it is
provided to debt or equity investors, has a cost. Individually, we speak of the "Cost of Debt" and the "Cost of Equity;" together, they are referred to as the "Cost of Capital."

The Cost of Capital (including the costs of both debt and equity) is based on the economic principle of "opportunity costs." Investing in any asset, whether debt or equity securities, implies a forgone opportunity to invest in alternative assets. For any investment to be sensible, its expected return must be at least equal to the return expected on alternative, comparable investment opportunities. If it is not, investors will sell the "over-valued" security, and buy the "under-valued" security until the expected returns on the two are aligned.

Although both debt and equity have required costs, they differ in certain fundamental ways. Most noticeably, the Cost of Debt is contractually defined and can be directly observed as the interest rate or yield on debt securities. ${ }^{5}$ The Cost of Equity, on the other hand, is neither directly observable nor a contractual obligation. Rather, equity investors have a claim on cash flows only after debt holders are paid; the uncertainty (or risk) associated with those residual cash flows determines the Cost of Equity. Because equity investors bear that additional "residual risk," they require higher returns than debt holders. In that basic sense, equity and debt investors differ: they invest in different securities, face different risks, and require different returns.

Whereas the Cost of Debt can be directly observed, the Cost of Equity must be estimated or inferred based on market data and various financial models. As discussed throughout my Direct Testimony, each of those models is subject to its own set of assumptions, which may be more or less applicable under differing market conditions. In addition, because the Cost of Equity is premised on opportunity costs, the models typically are applied to a group of "comparable" or "proxy" companies. The choice of models (including their inputs), the

[^3]selection of proxy companies, and the interpretation of the model results all require the application of reasoned judgment. That judgment should consider data and information, both quantitative and qualitative, that is not necessarily included in the models themselves.

In the end, the estimated Cost of Equity should reflect the return that investors require in light of the subject company's risks, and the returns available on comparable investments. A given utility stock may require a higher return based on the risks to which it is exposed relative to other utilities. That is, utilities may be viewed as a "sector," however, that does not mean that all utilities require the same return. The assessment of relative risk and its effect on the Cost of Equity requires the application of reasoned, experienced judgment applied to a variety of data, much of which is qualitative in nature.
Q. Please now provide a brief summary of the regulatory guidelines established for the purpose of determining the ROE.
A. The United States Supreme Court (the "Court") established the guiding principles for establishing a fair return for capital in two cases: (1) Bluefield Water Works and Improvement Co. v. Public Service Comm'n of West Virginia, 262 U.S. 679 (1923) ("Bluefield"); and (2) Federal Power Comm’n v. Hope Natural Gas Co., 320 U.S. 591 (1944) ("Hope"). In those cases, the Court recognized that the fair rate of return on equity should be: (1) comparable to returns investors expect to earn on other investments of similar risk; (2) sufficient to assure confidence in the company's financial integrity; and (3) adequate to maintain and support the company’s credit and to attract capital.

## Q. Does Missouri precedent provide similar guidance?

A. Yes. In a prior order, the Commission cited the Hope and Bluefield decisions at some length and acknowledged its authority and responsibility to set "just and reasonable" rates for public utility service, stating that:

The standard for rates is "just and reasonable," a standard founded on constitutional provisions, as the United States Supreme Court has explained. But the Commission must also consider the customers. Balancing the interests of investor and consumer is not reducible to a single formula, and making pragmatic adjustments is part of the Commission's duty. Thus, the law requires a just and reasonable end, but does not specify a means. The Commission is charged with approving rate schedules that are as "just and reasonable" to consumers as they are to the utility. ${ }^{6}$

Based on those standards, the authorized ROE should provide the Company with the opportunity to earn a fair and reasonable return, and should enable efficient access to external capital under a variety of market conditions.

In addition, the Missouri Court of Appeals provided the following guidance:
The cases also recognize that the fixing of rates is a matter largely of prophecy and because of this commissions, in carrying out their functions, necessarily deal in what are called 'zones of reasonableness', the result of which is that they have some latitude in exercising this most difficult function. ${ }^{7}$

That is, the Commission has found it appropriate to consider both quantitative and qualitative information when developing its zone of reasonableness. Consistent with Missouri precedent, I discuss throughout my Direct Testimony that the estimation of the market required ROE (and the zone of reasonableness) does not lend itself to a strict mathematical solution.

[^4]Q. Why is it important for a utility to be allowed the opportunity to earn a return adequate to attract equity capital at reasonable terms?
A. A return that is adequate to attract capital at reasonable terms enables the utility to provide service while maintaining its financial integrity. As discussed above, and in keeping with the Hope and Bluefield standards, that return should be commensurate with the returns expected elsewhere in the market for investments of equivalent risk. The consequence of the Commission's order in this case, therefore, should be to provide Ameren Missouri with the opportunity to earn a return on equity that is: (1) adequate to attract capital at reasonable terms; (2) sufficient to ensure its financial integrity; and (3) commensurate with returns on investments in enterprises having corresponding risks. To the extent Ameren Missouri is provided a reasonable opportunity to earn its market-based Cost of Equity, neither customers nor shareholders should be disadvantaged. In fact, a return that is adequate to attract capital at reasonable terms enables the Company to provide safe, reliable electric utility service while maintaining its financial integrity.
Q. How is the Hope and Bluefield "comparable risk" standard reflected in the

## Cost of Equity estimation process?

A. The "comparable risk" standard is a natural outcome of the risk/return relationship, which is a fundamental principle of finance. Under the risk/return relationship, investors require a higher return for taking on greater risk. Risk, in turn, relates to the uncertainty of a given outcome. As illustrated in Chart 2 (below), as risk increases, so does the required return.

Chart 2: Risk and Return Principle Illustration


The "comparable risk" standard indicates that the required return for companies with "corresponding risks" should be the same. As a practical matter, however, no two companies are identical, and no single model provides the most reliable estimate of investors' required returns under all market conditions. In essence, practitioners and academics recognize that financial models are simply tools to be used in the ROE estimation process, and that strict adherence to any single approach, or to the specific results of any single approach, can lead to flawed or misleading conclusions. That position is consistent with another of the Hope and Bluefield principles - that the analytical result, rather than the methodology employed, controls in arriving at ROE determinations.

## IV. PROXY GROUP SELECTION

Q. As a preliminary matter, why is it necessary to select a group of proxy companies to determine the Cost of Equity for the Company?
A. Because the ROE is market-based, and given that Ameren Missouri is not a publicly traded entity, it is necessary to establish a group of comparable, publicly traded companies to serve as its "proxy." Even if the Company were publicly traded, it is possible that transitory events, such as asset impairment charges that are subsequently reversed, or temporary trading activity associated with unfounded rumors, could bias its market value in one way or another over a given period of time. A significant benefit of using a proxy group is that it moderates the effects of anomalous, temporary events associated with any one company. Please see Appendix A to this Direct Testimony for a description of how I selected the companies in the proxy group. Applying the screening criteria discussed in Appendix A results in a proxy group that, when taken as a whole, is fundamentally comparable to Ameren Missouri's investment profile.

## Q. Please provide a summary profile of Ameren Missouri.

A. Ameren Missouri, which is a wholly owned subsidiary of Ameren Corporation, provides electric service to approximately 1.2 million retail customers, and natural gas distribution service to approximately 128,000 retail customers in Missouri. Ameren Corporation's and Ameren Missouri's current long-term issuer credit ratings are as follows:

Table 1: Current Credit Ratings

|  | S\&P | Moody's | FitchRatings |
| :--- | :--- | :--- | :--- |
| Ameren Corporation | BBB+ (outlook: Stable) | Baa2 (outlook: Stable) | BBB+ (outlook: Stable) |
| Ameren Missouri | BBB+ (outlook: Stable) | Baa1 (outlook: Stable) | BBB+ (outlook: Stable) |

Q. What companies are included in your proxy group?
A. Table 2 (below) identifies the fifteen companies included in the proxy group.

Table 2: Proxy Group Screening Results

| Company | Ticker |
| :--- | :---: |
| ALLETE, Inc. | ALE |
| Alliant Energy Corporation | LNT |
| American Electric Power Company, Inc. | AEP |
| Avista Corporation | AVA |
| CMS Energy Corporation | CMS |
| DTE Energy Company | DTE |
| IDACORP, Inc. | IDA |
| NorthWestern Corporation | NWE |
| OGE Energy Corp. | OGE |
| Otter Tail Corporation | OTTR |
| Pinnacle West Capital Corporation | PNW |
| PNM Resources, Inc. | PNM |
| Portland General Electric Company | POR |
| SCANA Corporation | SCG |
| Xcel Energy Inc. | XEL |

Q. Does the use of a proxy group suggest that the ROE estimates will be tightly

## clustered around the average results?

A. No, it does not. Even with carefully selected proxy groups, it is common for analytical results to reflect a seemingly wide range. ${ }^{8}$ Despite the care taken to select comparable proxy companies, market expectations regarding future risks and growth opportunities will vary from company to company. Although selecting proxy companies and developing the range of results are critical issues, an equally important concern is how to select the Cost of Equity from that range. That selection necessarily considers a wide range of both quantitative and qualitative information; as noted earlier, it is not an entirely mathematical analysis.

[^5]
## V. COST OF EQUITY ESTIMATION

## Q. Please briefly discuss the ROE in the context of the regulated rate of return.

A. Regulated utilities primarily use common stock and long-term debt to finance their capital investments. The Weighted Average Cost of Capital weights the costs of the individual sources of capital by their respective book values.

## Q. How have you determined the investor-required ROE?

A. Because the Cost of Equity is not directly observable, it must be estimated based on both quantitative and qualitative information. Although a number of empirical models have been developed for that purpose, all are subject to limiting assumptions or other constraints. Consequently, many finance texts recommend using multiple approaches to estimate the Cost of Equity as detailed in Appendix B. ${ }^{9}$ When faced with the task of estimating the Cost of Equity, analysts and investors are inclined to gather and evaluate as much relevant data as reasonably can be analyzed and, therefore, rely on multiple analytical approaches.

As a practical matter, no individual model is more reliable than all others under all market conditions. Therefore, it is important to use multiple methodologies to mitigate the effects of assumptions and inputs associated with any single approach. As a consequence, I have considered the results of the Constant Growth and Multi-Stage forms of the DCF model; the Capital Asset Pricing Model; and the Bond Yield Plus Risk Premium approach.

## Q. Why did you select those three models?

A. I selected those models for two reasons. First, because the purpose of ROE analyses is to estimate the return that investors require, it is important to use the models on which
those investors rely. As discussed in Appendix B, the models that I apply are commonly used in practice. Second, the models focus on different aspects of return requirements, and provide different insights to investors' views of risk and return. Using multiple models therefore provides a broader, and therefore a more reliable perspective on investors’ return requirements.

## Q. Please briefly describe the Constant Growth DCF model.

A. The Constant Growth DCF approach defines the Cost of Equity as the sum of (1) the expected dividend yield, and (2) expected long-term growth. The expected dividend yield generally equals the expected annual dividend divided by the current stock price, and the growth rate is based on analysts' expectations of earnings growth. Under the model's strict assumptions, the growth rate equals the rate of capital appreciation (that is, the growth in the stock price). ${ }^{10}$ In that regard, it does not matter whether the investor holds the stock in perpetuity, or whether they hold the stock for some period of time, collect the dividends, then sell at the prevailing market price. Under the model's assumptions, the result is the same regardless of the holding period.

## Q. Please briefly describe the Multi-Stage DCF model.

A. The Multi-Stage DCF model, which is an extension of the Constant Growth DCF model, enables the analyst to specify growth rates over multiple "stages." That is, whereas the Constant Growth DCF model assumes one growth rate in perpetuity, the Multi-Stage DCF model assumes varying growth rates over multiple stages. For example, the stages specified in my Multi-Stage DCF model are described below:

Table 3: Multi-Stage DCF Growth Rates

[^6]| Stage | Years | Growth Rate |
| :--- | :--- | :--- |
| Stage 1 | Years 1 through 5 | Near-Term Growth Rate |
| Stage 2 | Years 6 through 10 | Interim Growth Rate |
| Stage 3 | Year 11 and beyond in perpetuity | Long-Term Growth Rate |

In the Multi-Stage DCF model I have used in this proceeding, the Cost of Equity equals the discount rate that sets the present value of expected cash flows equal to the current stock price. The model defines "cash flows" as dividends received by the investor, and the price at which the stock is eventually sold. Because the amount of earnings paid out in dividends can change over time (for example, it may fall when companies are undergoing large capital investment programs), the Multi-Stage DCF model is more flexible than the Constant Growth DCF model.

## Q. Please briefly describe the Capital Asset Pricing Model.

A. Whereas Discounted Cash Flow models focus on expected cash flows, Risk Premium-based models such as the CAPM focus on the additional return that investors require for taking on additional risk. In finance, "risk" generally refers to the variation in expected returns, rather than the expected return, itself. Consider two firms, X and Y , with expected returns, and the expected variation in returns noted in Chart 3, below. Although the two have the same expected return (15.00 percent), Firm Y's are far more variable. From that perspective, Firm Y would be considered the riskier investment.

## Chart 3: Expected Return and Risk



Now consider two other firms, Firm A and Firm B. Both have expected returns of 15.00 percent, and both are equally risky as measured by their volatility. But as Firm A’s returns go up, Firm B's returns go down. That is, the returns are negatively correlated.

## Chart 4: Relative Risk



If we were to combine Firms A and B into a portfolio, we would expect a 15.00 percent return with no uncertainty because of the opposing symmetry of their risk profiles. That is, we can diversify the risk away. As long as two stocks are not perfectly correlated, we can achieve diversification benefits by combining them into a portfolio. That is the essence of the Capital Asset Pricing Model: because we can combine firms into a portfolio, the only risk that matters is the risk that remains after diversification, i.e., the "non-diversifiable" risk.

The CAPM defines the Cost of Equity as the sum of the "risk-free" rate, and a premium to reflect the additional risk associated with equity investments. The "risk-free" rate is the yield on a security viewed as having no default risk, such as long-term Treasury bonds. The risk-free rate essentially sets the baseline of the CAPM. That is, an investor would expect a higher return than the risk-free rate to purchase an asset that carries risk. The difference between that higher return (i.e., the required return) and the risk-free rate is the risk premium.

$$
\text { Risk-Free Rate }+ \text { Risk Premium }=\text { Required Return } \quad[1]
$$

The risk premium is defined as a security's Beta coefficient multiplied by the risk premium of the overall market (the "Market Risk Premium" or "MRP"). The Beta coefficient is a measure of the subject company's risk relative to the overall market, i.e., the "non-diversifiable" risk. A Beta coefficient of 1.00 means that the security is equally as risky as the overall market; a value below 1.00 represents a security with less risk than the overall market, and a value over 1.00 represents a security with more risk than the overall market.

Risk-Free Rate + Beta coefficient $\times$ Market Risk Premium $=$ Required Return [2]

## Q. Please briefly describe the Bond Yield Plus Risk Premium.

A. This approach is based on the basic financial principle that equity investors bear the risk associated with ownership and therefore require a premium over the return they would
have earned as a bondholder. That is, because returns to equity holders are more risky than returns to bondholders, equity investors must be compensated for bearing that additional risk (that difference often is referred to as the "Equity Risk Premium"). Risk premium approaches therefore estimate the Cost of Equity as the sum of the Equity Risk Premium and the yield on a particular class of bonds.

$$
\text { Bond Yield }+ \text { Equity Risk Premium }=\text { Required Return [3] }
$$

Q. What are the results of your Discounted Cash Flow-based analyses?
A. The results of the models described above are provided in Table 4, below. ${ }^{11}$

Table 4: Summary of DCF Results

|  | Mean <br> Low | Mean | Mean <br> High |
| :---: | :---: | :---: | :---: |
| Constant Growth DCF Results |  |  |  |
| 180-Day Average | $8.47 \%$ | $8.98 \%$ | $9.45 \%$ |
| Multi-Stage DCF Results |  |  |  |
| 180-Day Average | $9.28 \%$ | $9.41 \%$ | $9.53 \%$ |
| Multi-Stage DCF Results - Terminal P/E Ratio |  |  |  |
| 180-Day Average | $9.82 \%$ | $10.13 \%$ | $10.40 \%$ |

The Constant Growth DCF model is subject to a number of assumptions that likely are not consistent with current market conditions. For example, the model assumes that the current payout ratio will remain constant in perpetuity, even though (on average, across the proxy companies) it has fallen below long-term levels. Further, the model assumes that the return estimated today will be the same return required in the future, even though the Federal Reserve only recently has begun its move toward monetary policy normalization. That process of normalization, together with the uncertainty surrounding the "unwinding" of the assets put on the

[^7]Federal Reserve’s balance sheet during its "Quantitative Easing" initiatives introduce a degree of risk, and a likelihood of increasing interest rates not present in the current market. As also discussed later in my Direct Testimony, other methods more directly reflect the risk premium required by investors in response to such risks. On balance, it is my view that the Constant Growth DCF method should be given less weight than other methods in establishing the Company's ROE.

## Q. With those points in mind, how did you reflect the Constant Growth DCF results in your ROE range and recommendation?

A. I first recognized that the model's mean and mean low results are well below a reasonable estimate of the Company's Cost of Equity. For example, of the 1,471 electric utility rate cases provided by Regulatory Research Associates that disclosed the awarded ROE since 1980, only one included an authorized ROE of 9.00 percent or lower for a vertically integrated electric utility. On that basis alone, the mean low results are highly improbable.

I then considered why the Constant Growth model is producing such low estimates of the Company's Cost of Equity. In one sense, relatively low dividend yields should be associated with relatively high growth rates. That is, low dividend yields are the result of relatively high stock prices which, in turn, should be associated with relatively high growth rates. If those relationships do not hold, the model's results should be viewed with some caution. Further (and as noted above), the relatively low payout ratios recently observed are not likely to remain constant; as capital requirements fall in the future, it is quite likely that payout ratios would increase. Although the Constant Growth DCF model cannot accommodate changing payout ratios, the Multi-Stage model can.

I also recognize that whereas the Constant Growth DCF model essentially assumes that existing capital market conditions will remain constant, Risk Premium-based methods (discussed later in this Section) directly reflect the changing capital market environment (see Section VII). Because it is important to reflect the results of different models, and the mean and mean low Constant Growth DCF results are far-removed from recently authorized returns, I concluded that they should be given less weight than other methods in determining the Company's ROE.
Q. Please now summarize your remaining analytical results.
A. The Risk Premium-based results, including the CAPM and Bond Yield Plus Risk Premium methods, are provided below.

Table 5: Summary of Risk Premium Results

|  | Bloomberg Derived Market Risk Premium | Value Line Derived Market Risk Premium |
| :---: | :---: | :---: |
| CAPM Results |  |  |
| Average Bloomberg Beta Coefficient |  |  |
| Current 30-Year Treasury (2.65\%) | 9.11\% | 9.48\% |
| Near Term Projected 30-Year Treasury (3.08\%) | 9.55\% | 9.92\% |
| Average Value Line Beta Coefficient |  |  |
| Current 30-Year Treasury (2.65\%) | 10.73\% | 11.19\% |
| Near Term Projected 30-Year Treasury (3.08\%) | 11.17\% | 11.63\% |
| Bond Yield Plus Risk Premium Results |  |  |
| Current 30-Year Treasury (2.65\%) | 10.04\% |  |
| Near Term Projected 30-Year Treasury (3.08\%) | 10.05\% |  |
| Long Term Projected 30-Year Treasury (4.45\%) | 10.39\% |  |

## VI. BUSINESS RISKS AND OTHER CONSIDERATIONS

Q. Do the mean DCF, CAPM, and Bond Yield Plus Risk Premium results for the proxy group provide an appropriate estimate of the Cost of Equity for Ameren Missouri?
A. No, the mean results do not necessarily provide an appropriate estimate of the Company's Cost of Equity. In my view, there are additional factors that must be taken into consideration when determining where the Company's Cost of Equity falls within the range of results. Those factors include: (1) the regulatory environment; (2) the Company's generation portfolio; and (3) the Company's declining customer usage and operating income dilution. Those risk factors, which are discussed below, should be considered with respect to their overall effect on the Ameren Missouri’s risk profile and therefore its Cost of Equity.

## A. Regulatory Environment

Q. How does the regulatory environment in which a utility operates affect its access to and cost of capital?
A. The regulatory environment can significantly affect both the access to and the cost of capital in several ways. First, the proportion and cost of debt capital available to utility companies are influenced by rating agencies' assessment of the regulatory environment. In addition, it is important to recognize that regulatory decisions regarding the authorized ROE and capital structure have direct consequences for the subject utility's internal cash flow generation (sometimes referred to as "Funds from Operations" or "FFO"). Because credit ratings are intended to reflect the ability to meet financial obligations as they come due, the ability to generate the cash flows required to meet those obligations (and to provide an additional amount
for unexpected events) is of critical importance to debt investors. Two of the most important metrics used to assess that ability are the ratios of FFO to debt, and FFO to interest expense, both of which are directly affected by regulatory decisions regarding the appropriate rate of return and capital structure.

Investors recognize that a reasonable allowed ROE that is subject to earnings attrition due to unfavorable regulatory or economic factors does not provide any assurance that the utility actually will recover its costs or earn a reasonable return. The authorized ROE affects not only the cash flow-related metrics that measure financial strength, but also provides an indication of the degree of regulatory support, as well as risk associated with a given utility and jurisdiction. It is, therefore, an important measure of regulatory support and financial integrity from several perspectives.
Q. Are there issues associated with regulatory lag that are a consideration for equity investors?
A. Yes, there are. As noted in an April 2013 report by Regulatory Research Associates ("RRA"), Missouri is one of only five states that legally prohibit utilities from including Construction Work in Progress ("CWIP") in the rate base. ${ }^{12}$ As a consequence, the Company's ability to maintain its revenue and cash flow is disadvantaged relative to others that either have the ability to include CWIP in rate base during general rate cases (and therefore earn a cash return on that investment), or are provided a more timely cash return through adjustment clauses. When the revenue per dollar of assets decreases, the earned return on common equity also will decrease. Because that earned return is a principal element of cash flow, the dilution in

[^8]earnings resulting from the untimely recovery of capital investments diminishes the Company's financial profile and increases its relative risk.

In addition, rates for Missouri utilities are set based on an historical test year, with limited "known and measurable" changes. ${ }^{13}$ In contrast, other utilities, including utilities in the proxy group, have the ability to recover rate base additions through forecast test years or alternative rate plans. As RRA has noted, "[s]uch rate changes provide for improved cash flow and possibly earnings through reduced regulatory lag." ${ }^{14}$ As with the inability to include CWIP in its rate base, because it is subject to the regulatory lag otherwise mitigated by forecast test years or alternative rate plans, Ameren Missouri's ability to generate earnings and cash flow is disadvantaged relative to its peers.

## Q. Are revenue stabilization and cost recovery mechanisms common among the proxy companies?

A. Yes, they are. Schedule RBH-8 provides a summary of revenue stabilization mechanisms and cost trackers currently in effect at each electric utility subsidiary held by the proxy companies. As Schedule RBH-8 demonstrates, there are a substantial number of cost recovery mechanisms in place at the proxy companies. Schedule RBH-8 also includes a summary of the alternative regulation and incentive plans currently in effect at the proxy companies, as well as the inclusion of CWIP in rate base and forecast test years.

## Q. In accordance with 4 CSR 240-3.161(3)(N), please provide a complete explanation of any changes in business risk to the Company resulting from implementation

[^9]of the fuel adjustment clause ("FAC") it proposes to continue in this proceeding, in addition to any other changes in business risk experienced by the Company.
A. First, the use of FAC mechanisms is prevalent throughout the industry. As shown in Schedule RBH-8, each of the vertically integrated companies in my proxy group has a fuel adjustment mechanism. As a consequence, the continuation of an FAC for Ameren Missouri would leave its business and regulatory risk profile comparable to the risk profiles of other electric utilities, as it relates to fuel cost recovery. Therefore, no downward adjustment to Ameren Missouri’s rate of return would be reasonable or appropriate as a result of continuation of an FAC. Of course, discontinuation of an FAC for Ameren Missouri likely would warrant an upward adjustment to the Company's return due to what would be an incremental risk for Ameren Missouri in the area of fuel cost recovery relative to other electric utilities. I am not aware of other changes in business risk experienced by Ameren Missouri.
Q. What are your conclusions regarding the regulatory risk faced by the Company, and how that risk weighs in your ROE recommendation?
A. As noted earlier, although the Company does have some rate mechanisms in place, it is not able to take advantage of other regulatory lag-reducing mechanisms, such as the inclusion of CWIP in rate base and forecast test years, that are available to other proxy companies. On balance, it therefore appears that the Company faces somewhat higher regulatory risks than its peers. Although that risk would suggest a return toward the upper end of the range of results, for the reasons discussed earlier my recommended ROE is lower than it otherwise would be. In my view, therefore, the regulatory risks discussed above further support the conservative nature of my recommendation.

## B. Generation Portfolio

## Q. Please provide an overview of the Company's generation portfolio.

A. Ameren Missouri's operations depend heavily on coal-fired generation, which represents more than 71.00 percent of its 2015 net generation. The Company's remaining generation portfolio largely depends on a single nuclear plant, which represented approximately 24.00 percent of the Ameren Missouri's 2015 net generation. ${ }^{15}$
Q. Please briefly describe the risks associated with Ameren Missouri's generation portfolio.
A. In general, highly capital-intensive generation assets are subject to certain risks including the recovery of the investors' capital in the event of a change in market structure or a plant failure, as well as the recovery of replacement power and repair costs in the event of extended or unplanned outage. In addition, federal environmental and safety regulations present a substantial risk of requiring investors to commit new capital to comply with new regulations or operation restrictions or possibly closure. In fact, a report by the Staff of the Missouri Public Service Commission estimated that known Environmental Protection Agency ("EPA") regulations, which primarily affect coal-fired generating plants in Missouri, would cost state electric utilities and their customers between approximately $\$ 2.23$ billion and $\$ 2.47$ billion from 2012 to 2022. ${ }^{16}$ That report further highlighted the level of uncertainty regarding emerging environmental regulations and the potential consequences of those emerging environmental regulations, including additional plant investments.

[^10]In a September 2014 report, S\&P noted that power generators have addressed carbonreduction policies that target coal-fired generating plants by implementing three strategies: adding "scrubbers" to coal-fired plants; switching to burning natural gas; or retiring coal-fired plants outright. ${ }^{17}$ To the extent these strategies increase costs for utilities, their credit profiles may come under pressure. As noted by S\&P:

Higher costs could become a key credit issue for regulated utilities given the importance of managing customer rate increases, which has implications for relations with regulators, as well as economic and political ramifications that could heighten business risk. Any rating actions would likely not occur until there is further clarity from a utility about early plant retirements and related cost recovery. For utilities that have significant coal-fired generation, recovery mechanisms will be extremely important to continue to support operating cash flow and maintain robust financial measures. ${ }^{18}$

## Q. Does the EPA's Clean Power Plan present any additional risk to the

## Company?

A. Yes. Although the Supreme Court stayed the effect of the Clean Power Plan on February 9, 2016, it still poses an additional risk to Ameren Missouri. The EPA’s Clean Power Plan established "interim and final carbon dioxide emission performance rates for the two types of electric generating units - steam electric and natural gas fired power plants - under Section 111(d) of the Clean Air Act." ${ }^{19}$ In addition, the Clean Power Plan established statespecific interim and final goals for Missouri. Missouri may choose between a rate-based or mass-based approach to meeting those goals. The rate-based goal is based on a reduction in $\mathrm{CO}_{2}$ rates from 2,008 lbs./Net MWh in 2012 to 1,272 lbs./Net MWh in 2030. The mass-based goal is based on a reduction in $\mathrm{CO}_{2}$ emissions from 78 million short tons to 55 million short tons.

[^11]Both goals represent a significant reduction in $\mathrm{CO}_{2}$ emissions in Missouri. As discussed above, Ameren Missouri's operations are heavily dependent on coal-fired generation. The need to further reduce carbon emissions as a result of the Clean Power Plan could lead to increasing costs for Ameren Missouri.
Q. What are your conclusions regarding the Company's generating portfolio?
A. The Company's generating portfolio consists of a high percentage of coal power plants that face certain inherent risks associated with capital intensive assets such as the risk of an extended forced outage and changing market dynamics. In particular, the Company and its investors are faced with the risk that new and impending federal environmental and safety regulations will require it to expend additional capital or face closure or curtailment of generating capacity. Because investors consider these risks in establishing their return requirements, the Commission likewise should consider the effect of the additional risk associated with the Company's generating portfolio in determining Ameren Missouri's authorized ROE.

## C. Declining Customer Usage and Operating Income Dilution

Q. Please summarize your conclusions regarding the operating income dilution that Ameren Missouri faces and its effect on the Cost of Equity.
A. As a preliminary observation, the Company has been vigilant in managing its operating and maintenance ("O\&M") expenses. As discussed in more detail below, whereas many utilities can rely on load growth and O\&M expense reductions to bridge the gap between the revenues produced by rates and the revenues required to replace non-revenue producing

[^12]plant, Ameren Missouri faces greater challenges in doing so. That is, Ameren Missouri cannot rely on load growth or increased profitability generated through reduced O\&M costs to fund its infrastructure replacements, or to sustain its financial integrity as those investment are being undertaken. This condition presents considerable financial challenges especially for companies that, like Ameren Missouri, have a continuing need to invest significant amounts of capital in non-revenue producing infrastructure.

## Q. Has the Company experienced declining customer usage?

A. Yes, it has. Ameren Missouri's average use per residential customer declined by approximately 17.00 percent since 2006, which is consistent with the proxy group. That trend has been driven by energy efficiency and conservation programs, the construction of more energy efficient housing stock, and increased customer awareness regarding the importance of energy conservation.

## Chart 5: Use Per Customer Index


Q. Is the need for increased capital investment a concern within the electric utility industry?
A. Yes, it is. Value Line, for example, has recognized that the electric utility industry likely is in a period of increased capital investment and related funding requirements. In that regard, Value Line expects significant increases in both Net Plant and Total Capital within the Proxy Group (see Chart 6, below).

Chart 6: Proxy Group Capital Expenditures and Total Capital, 2012-2019 (in millions) ${ }^{20}$


Value Line’s perspective that Total Capital must increase to support additional investment is an important consideration. The ability to efficiently acquire the capital needed to fund the growing level of infrastructure investments is dependent on the ability to recover that investment in a timely manner. S\&P noted that:

For regulated utilities, infrastructure spending leads to rate-base growth. But for a company to preserve its financial strength, it must be able to quickly begin recovering this spending.

[^13]With all these incremental investments, a perfect regulatory storm could arise if costs for fuel and purchased gas rise sharply at the same time that utilities need to raise rates to recover the costs related to infrastructure spending for mandated environmental upgrades, new generation construction, renewable requirements, or pipeline replacements. If this happens, regulators could decide to allow only partial recovery of incurred capital costs through rate increases to reduce rate spikes for customers and possibly defer the remaining balance. Because deferrals do not provide the cash flow needed for utilities to service their debt obligations, utility credit quality could be affected. To retain critical access to the debt markets, utilities will need to continue to seek and receive supportive cost recovery from regulators. ${ }^{21}$
Q. Has Ameren Missouri's rate of capital investment been consistent with other

## electric utilities?

A. Yes, it has. Since 2006, Ameren Missouri has invested in its system at a pace that is generally consistent with that of its peers (see Chart 7, below).

[^14]Chart 7: Cumulative Capital Investments (2006-2015, \$000) ${ }^{22}$


The Company's ability to fund its invested capital with internally generated cash, however, is complicated by the nature of those investments. A review of the Company's recent capital investments shows that its increasing capital expenditures are driven to a significant degree by federal and state regulations, rather than by new customers that may bring additional revenues. As such, Ameren Missouri is making steadily increased capital investments at the same time it is experiencing only slightly increasing customer growths on its system. The proxy group, in contrast, has experienced a comparatively higher level of positive customer growth (see Chart 8, below).

[^15]$$
\text { Chart 8: Average Electric Customer Growth (2006-2015) }{ }^{23}
$$


In essence, the increasing capital investment together with the relatively low increase in customers has created a circumstance under which each dollar of invested assets has produced fewer dollars of revenue. As a consequence, the Company's ability to fund capital investments through growth-related revenue increases has been, and will continue to be, severely limited especially when Ameren Missouri is compared to its peers.
Q. Is it likely that the Company would be able to increase the cash flow available to fund capital investments by materially reducing its operating expenses?
A. It does not appear so. As discussed in the direct testimony of Mr. Moehn, the Company has scrutinized and focused on reducing its non-energy cost related expenditures which it has the ability to control. In doing so, Ameren Missouri has been able to control increases in operating expenses, with much of the increase driven by expenses over which the

[^16]Company has little control. ${ }^{24}$ In fact, relative to its peers, the Company's O\&M expenses have grown at a considerably slower pace (see Chart 9, below).

Chart 9: Cumulative Change in Total Operating Expenses (2006-2015) ${ }^{25}$

Q. Please now summarize how increasing capital investments, slower customer growth, and the Company's cost containment initiatives have combined to affect its overall rate of return.
A. The combined effect of those factors can be seen in the following relationships:

Figure 1: Factors Determining Return on Rate Base

| Operating Margin $\times$ Asset Turnover $=$ Return on Rate Base |
| :--- |
| $\frac{\text { Operating Income }}{\text { Non }- \text { Gas Revenue }} \times \frac{\text { Non }- \text { Gas Revenue }}{\text { Rate Base }}=\frac{\text { Operating Income }}{\text { Rate Base }}$ |

[^17]Figure 1 notes that in general, the overall Return on Rate Base depends on: (1) the percentage of margin generated by each dollar of revenue (i.e., the Operating Margin; and (2) the dollars of revenue generated by each dollar of assets (i.e., the Asset Turnover). As Figure 1 also suggests, the Company's diminished return is directly related to reduced revenue owing to slower customer growth (which reduces both Operating Margin and Asset Turnover relative to the proxy group), and increased non-growth related capital investments, which further reduce the Asset Turnover.
Q. What conclusions do you draw from the analyses discussed above?
A. In essence, the need to invest increasing amounts of capital in non-revenue producing assets, without the ability to fund those investments through additional, significant reductions in operating costs, or increases in revenue from customer growth, puts greater pressure on the Company's ability to earn a reasonable rate of return. That has been the case despite Ameren Missouri’s continuing focus on operating cost control. This problem is particularly acute for Ameren Missouri because not only is it investing at a level that significantly exceeds the deprecation expense used to set its rates, but also CWIP in rate base is not allowed in Missouri. This means that as new projects go into service, the Company immediately starts losing return and at the same time incurring depreciation expense until rates can be reset at some point in the future. Absent the authorization of a reasonable ROE, it is difficult to see how the Company will be able to mitigate those factors.
Q. How do the business risks discussed above affect your ROE recommendation?
A. As discussed earlier, it is very difficult, and likely imprecise, to associate a given area of risk with a specific increment to the required return. It is important, however, to reflect
the risks that investors recognize in selecting the ROE range and recommendation. I therefore considered those risks in selecting my recommended range from the overall range of analytical results.

## VII. CAPITAL MARKET ENVIRONMENT

## Q. Do economic conditions influence the required cost of capital and required

 return on common equity?A. Yes. As discussed in Section V, the models used to estimate the Cost of Equity are influenced by current and expected capital market conditions. It therefore is important to assess the reasonableness of any financial model's results in the context of observable market data. To the extent that certain ROE estimates are incompatible with such data or inconsistent with basic financial principles, we should consider whether alternative estimation techniques are likely to provide more meaningful and reliable results.
Q. Do you have any general observations regarding the relationship between current capital market conditions and the Company's Cost of Equity?
A. Yes, I do. Much has been reported about the Federal Reserve's market intervention since 2007, and its effect on interest rates. Although the Federal Reserve completed its Quantitative Easing initiative in October 2014, it was not until December 2015 that it raised the Federal Funds rate, and began the process of rate normalization. ${ }^{26}$ A significant issue, then, is how investors will react as that process continues, and eventually is completed. A viable outcome is that investors will perceive greater chances for economic growth, which will increase the growth rates included in the Constant Growth DCF model. At the same time, higher growth

[^18]and the absence of Federal market intervention could provide the opportunity for interest rates to increase, thereby increasing the dividend yield portion of the DCF model. In that case, both terms of the Constant Growth DCF model would increase, producing increased ROE estimates.

At this time, however, market data remains somewhat disjointed. As a consequence, it is difficult to rely on a single model to estimate the Company's Cost of Equity. A more reasoned approach is to understand the relationships among Federal Reserve policies, interest rates and risk, and assess how those factors may affect different models and their results. For the reasons discussed below, the current market is one in which it is very important to consider a broad range of data and models when determining the Cost of Equity.

## Q. Please summarize the effect of recent Federal Reserve policies on interest

 rates and the cost of capital.A. Beginning in 2008, the Federal Reserve proceeded on a steady path of initiatives intended to lower long-term Treasury yields. ${ }^{27}$ The Federal Reserve policy actions "were designed to put downward pressure on longer-term interest rates by having the Federal Reserve take onto its balance sheet some of the duration and prepayment risks that would otherwise have been borne by private investors." ${ }^{28}$ Under that policy, "Securities held outright" on the Federal Reserve's balance sheet increased from approximately $\$ 489$ billion at the beginning of October 2008 to $\$ 4.24$ trillion by the end of May 2016. ${ }^{29}$ To put that increase in context, the securities held by the Federal Reserve represented approximately 3.29 percent of GDP at the end of September 2008, and had risen to approximately 23.25 percent of GDP in May 2016. ${ }^{30}$ As such,

[^19]the Federal Reserve policy actions have represented a significant source of liquidity, and have had a substantial effect on capital markets.

Just as market intervention by the Federal Reserve has reduced interest rates, it also has had the effect of reducing market volatility. As shown in Chart 10 (below), each time the Federal Reserve began to purchase bonds (as evidenced by the increase in "Securities Held Outright" on its balance sheet), volatility subsequently declined. In fact, in September 2012, when the Federal Reserve began to purchase long-term securities at a pace of $\$ 85$ billion per month, volatility (as measured by the CBOE Volatility Index, known as the "VIX") fell, and through October 2014 remained in a relatively narrow range. The reason is quite straightforward: Investors became confident that the Federal Reserve would intervene if markets were to become unstable.

Chart 10: VIX and Federal Reserve Asset Purchases ${ }^{31}$


The important analytical issue is whether we can infer that risk aversion among investors is at a historically low level, implying a Cost of Equity that is well below recently authorized

[^20]returns. Given the negative correlation between the expansion of the Federal Reserve's balance sheet and the VIX, it is difficult to conclude that fundamental risk aversion and investor return requirements have fallen. If it were the case that investors believe that volatility will remain at low levels (that is, that market risk and uncertainty will remain low), it is not clear why they would decrease their return requirements for defensive sectors such as utilities. In that respect, it appears that the Constant Growth DCF results are at odds with market conditions.

## Q. Has the Federal Reserve's Quantitative Easing policy been associated with changes in the proxy companies' trading levels?

A. Yes, that appears to be the case. From January 2000 through the end of August 2012 (that is, immediately prior to the third round of Quantitative Easing), the proxy group's average Price/Earnings ("P/E") ratio traded at a 13.00 percent discount to the market. From September 2012 through May 2013, when the Federal Reserve announced it would begin to taper its asset purchases, the proxy group traded at a 6.00 percent premium to the market. More recently, after the Federal Reserve began its process of rate normalization (in December 2015), the proxy group’s average P/E ratio was 99.00 percent of the market P/E through May 2016.

## Q. Have other economic events factored in the current level of interest rates?

A. Yes. For example, given the recent vote on the United Kingdom European Union membership referendum (commonly referred to as "Brexit") and subsequent capital market reaction, the timing of Federal Reserve monetary policy normalization remains uncertain. The Federal Reserve's monetary policy actions, including maintaining an expanded balance sheet and keeping the Federal Funds rate low, have affected capital markets and led to utility valuations that are elevated relative to historical levels, and to the overall market. With the pace of Federal

Reserve monetary policy normalization now uncertain, the sustainability of current utility valuation levels likewise is uncertain.

## Q. Does your recommendation also consider the current interest rate

 environment?A. Yes, it does. From an analytical perspective, it is important that the inputs and assumptions used to arrive at an ROE recommendation, including assessments of capital market conditions, are consistent with the recommendation itself. Because the Cost of Equity is forward-looking, the salient issue is whether investors see the likelihood of increased interest rates during the period in which the rates set in this proceeding will be in effect. In that regard, the approximately 50 economists surveyed by Blue Chip Financial Forecast see the 30 -year Treasury yield as increasing to 3.90 percent by $2018 .^{32}$ Those projections are supported by the fact that investors currently are willing to pay about one and a half times the premium for the option to sell long-term Government bonds in January 2018 (with an exercise price equal to the current price) than they are will to pay for the option to buy those bonds. ${ }^{33}$ Because the prices of bonds move inversely to interest rates, ${ }^{34}$ those option prices indicate that investors believe it is considerably more likely that interest rates will increase over the coming year, than it is likely that they will decrease.

Given that: (1) Federal monetary policy has begun its process of "normalization"; and (2) economists and market data indicate expectations for increasing interest rates into 2018 and beyond, I believe that an ROE in the range of 9.75 percent to 10.50 percent reflects the prevailing and expected interest rate environment.

[^21]
## VIII. CONCLUSIONS AND RECOMMENDATION

## Q. What is your conclusion regarding the Company's Cost of Equity?

A. As discussed in Section V (and as shown in Schedules RBH-1 through RBH-6), I have performed several analyses to estimate Ameren Missouri's Cost of Equity. In light of those results, and taking into consideration other relevant and observable market data and the Commission's prior decisions, I believe that an ROE in the range of 9.75 percent to 10.50 percent represents the range of returns required by equity investors under current and expected market conditions. Within that range, I conclude that an ROE of 9.90 percent represents a reasonable, although conservative, estimate of the Cost of Equity for Ameren Missouri. As discussed earlier in my testimony, my recommendation reflects analytical results based on a proxy group of electric utilities, and takes into consideration the Company's risk profile, including the regulatory environment in which Ameren Missouri operates and its generation portfolio.

## Q. Does this conclude your Direct Testimony?

A. Yes, it does.

## Appendix A

## A. Proxy Group Selection

## Q. How did you select the companies included in your proxy group?

A. I began with the universe of companies that Value Line classifies as Electric

Utilities, and applied the following screening criteria.

- I excluded companies that do not consistently pay quarterly cash dividends;
- I excluded companies that were not covered by at least two utility industry equity analysts;
- I excluded companies that do not have investment grade senior unsecured bond and/or corporate credit ratings from S\&P;
- I excluded companies that were not vertically-integrated, i.e. utilities that own and operate regulated generation, transmission and distribution assets;
- I excluded any companies whose regulated operating income over the three most recently reported fiscal years comprised less than 60.00 percent of the respective totals for that company;
- I excluded any companies whose regulated electric operating income over the three most recently reported fiscal years represented less than 60.00 percent of total regulated operating income; ${ }^{35}$ and
- I eliminated companies that are currently known to be party to a merger, or other significant transaction.

35 In the Ameren Missouri's most recent case (File No. ER-2014-0258), I excluded companies whose regulated electric operating income over the three most recently reported fiscal years represented less than 90.00 percent of total regulated operating income. However, due to recent consolidation in the industry, that threshold would produce a relatively small group of proxy companies. As such, in this proceeding, I have lowered the threshold to 60.00 percent.
Q. Did you include Ameren Corporation in your proxy group?
A. No. To avoid the circular logic that would otherwise occur, it has been my consistent practice to exclude the subject company (or its parent) from the proxy group. That is, it would be inappropriate to include Ameren Corporation in the proxy group because Ameren Missouri is a subsidiary of Ameren Corporation. Because Ameren Corporation's earnings are affected by Ameren Missouri's operations, Ameren Corporation is not an appropriate "proxy".

## Q. What companies met those screening criteria?

A. The criteria discussed above resulted in a proxy group of the following fifteen companies:

Table 6: Proxy Group Screening Results

| Company | Ticker |
| :--- | :---: |
| ALLETE, Inc. | ALE |
| Alliant Energy Corporation | LNT |
| American Electric Power Company, Inc. | AEP |
| Avista Corporation | AVA |
| CMS Energy Corporation | CMS |
| DTE Energy Company | DTE |
| IDACORP, Inc. | IDA |
| NorthWestern Corporation | NWE |
| OGE Energy Corp. | OGE |
| Otter Tail Corporation | OTTR |
| Pinnacle West Capital Corporation | PNW |
| PNM Resources, Inc. | PNM |
| Portland General Electric Company | POR |
| SCANA Corporation | SCG |
| Xcel Energy Inc. | XEL |

## Appendix B

## A. Constant Growth Discounted Cash Flow Model

## Q. Please more fully describe the Constant Growth DCF approach.

A. The Constant Growth DCF approach is based on the theory that a stock's current price represents the present value of all expected future cash flows. DCF theory assumes that an investor buys a stock for an expected total return rate which is derived from cash flows received in the form of dividends plus appreciation in market price (the expected growth rate). In its simplest form, the Constant Growth DCF model expresses the Cost of Equity as the discount rate that sets the current price equal to expected cash flows:

$$
\begin{equation*}
P=\frac{D_{1}}{(1+k)}+\frac{D_{2}}{(1+k)^{2}}+\cdots+\frac{D_{\infty}}{(1+k)^{\infty}} \tag{4}
\end{equation*}
$$

where $P$ represents the current stock price, $D_{1} \ldots D_{\infty}$ represent expected future dividends, and $k$ is the discount rate, or required ROE. Equation [4] is a standard present value calculation that can be simplified and rearranged into the familiar form:

$$
\mathrm{k}=\frac{\mathrm{D}_{0}(1+\mathrm{E})}{\mathrm{P}}+\mathrm{g} \quad[5]
$$

Equation [5] often is referred to as the "Constant Growth DCF" model, in which the first term is the expected dividend yield and the second term is the expected long-term annual growth rate in perpetuity.

## Q. What assumptions are inherent in the Constant Growth DCF model?

A. The Constant Growth DCF model assumes: (1) a constant average annual growth rate for earnings and dividends; (2) a stable dividend payout ratio; (3) a constant Price to Earnings multiple; and (4) a discount rate greater than the expected growth rate. The model also assumes that the current Cost of Equity will remain constant, also in perpetuity.
Q. What market data did you use to calculate the dividend yield in your Constant Growth DCF model?
A. The dividend yield is based on the proxy companies' current annualized dividend, and average closing stock prices over the 30, 90, and 180-trading day periods as of May 31, 2016.
Q. Why did you use three averaging periods to calculate an average stock price?
A. I did so to ensure that the model's results are not skewed by anomalous events that may affect stock prices on any given trading day. At the same time, the averaging period should be reasonably representative of expected capital market conditions over the long term. In my view, using 30-, 90-, and 180-day averaging periods reasonably balances those concerns.
Q. Did you make any adjustments to the dividend yield to account for periodic growth in dividends?
A. Yes, I did. Because utility companies tend to increase their quarterly dividends at different times throughout the year, it is reasonable to assume that dividend increases will be evenly distributed over calendar quarters. Given that assumption, it is appropriate to calculate the expected dividend yield by applying one-half of the long-term growth rate to the current dividend yield. That adjustment ensures that the expected dividend yield is, on average, representative of the coming twelve-month period, and does not overstate the dividends to be paid during that time.
Q. Is it important to select appropriate measures of long-term growth in applying the DCF model?
A. Yes. In its Constant Growth form, the DCF model (i.e., as presented in Equation [2] above) assumes a single growth estimate in perpetuity. Accordingly, in order to reduce the
long-term growth rate to a single measure, one must assume a fixed payout ratio, and the same constant growth rate for earnings per share ("EPS"), dividends per share, and book value per share. Since dividend growth can only be sustained by earnings growth, the model should incorporate a variety of measures of long-term earnings growth. That can be accomplished by averaging those measures of long-term growth that tend to be least influenced by capital allocation decisions that companies may make in response to near-term changes in the business environment. Because such decisions may directly affect near-term dividend payout ratios, estimates of earnings growth are more indicative of long-term investor expectations than are dividend growth estimates. For the purposes of the Constant Growth DCF model, therefore, growth in EPS represents the appropriate measure of long-term growth.

## Q. Please summarize the findings of academic research on the appropriate measure for estimating equity returns using the DCF model.

A. The relationship between various growth rates and stock valuation metrics has been the subject of much academic research. ${ }^{36}$ As noted over 40 years ago by Charles Phillips in The Economics of Regulation:

For many years, it was thought that investors bought utility stocks largely on the basis of dividends. More recently, however, studies indicate that the market is valuing utility stocks with reference to total per share earnings, so that the earnings-price ratio has assumed increased emphasis in rate cases. ${ }^{37}$

Philips’ conclusion continues to hold true. Subsequent academic research has clearly and consistently indicated that measures of earnings and cash flow are strongly related to returns, and that analysts' forecasts of growth are superior to other measures of growth in predicting stock

[^22]prices. ${ }^{38}$ For example, Vander Weide and Carleton state that, "[our] results ... are consistent with the hypothesis that investors use analysts' forecasts, rather than historically oriented growth calculations, in making stock buy-and-sell decisions."39 Other research specifically notes the importance of analysts' growth estimates in determining the Cost of Equity, and in the valuation of equity securities. Dr. Robert Harris noted that "a growing body of knowledge shows that analysts’ earnings forecast are indeed reflected in stock prices." Citing Cragg and Malkiel, Dr. Harris notes that those authors "found that the evaluations of companies that analysts make are the sorts of ones on which market valuation is based." ${ }^{40}$ Similarly, Brigham, Shome and Vinson noted that "evidence in the current literature indicates that (i) analysts' forecasts are superior to forecasts based solely on time series data; and (ii) investors do rely on analysts' forecasts." ${ }^{41}$

To that point, the research of Vander Weide and Carleton demonstrates that earnings growth projections have a statistically significant relationship to stock valuation levels, while dividend growth rates do not. ${ }^{42}$ Those findings suggest that investors form their investment decisions based on expectations of growth in earnings, not dividends. Consequently, earnings growth, not dividend growth, is the appropriate estimate for the purpose of the Constant Growth DCF model.

[^23]Q. Please summarize your inputs to the Constant Growth DCF model.
A. I applied the DCF model to the proxy group of integrated electric utility companies using the following inputs for the price and dividend terms:

The average daily closing prices for the 30-trading days, 90 -trading days, and 180-trading days ended May 31, 2016, for the term $\mathrm{P}_{0}$; and

- The annualized dividend per share as of May 31, 2016, for the term $\mathrm{D}_{0}$.
- I then calculated my DCF results using each of the following growth terms:
- The Zacks consensus long-term earnings growth estimates;
- The First Call consensus long-term earnings growth estimates; and
- The Value Line long-term earnings growth estimates. ${ }^{43}$
Q. In the recent Kansas City Power \& Light Order, the Commission suggested that your Constant Growth DCF results were based on unsustainably high growth rates. ${ }^{44}$ Do you believe the EPS growth rates used in your Direct Testimony in this proceeding are too high?
A. No, I do not. First, from a practical standpoint, the Constant Growth form of the DCF model is subject to the limiting assumptions discussed above. Among those assumptions are model's requirement that the payout ratio remain constant, and that the current Cost of Equity will remain constant, even as Federal monetary policy changes. It is for such reasons that I have also provided a Multi-Stage DCF analysis (described below).

Second, the average long-term growth rate in GDP has been 6.24 percent. In that regard, the median growth rate in my Constant Growth DCF analysis of 5.22 percent is reasonable

[^24]relative to historical measures. ${ }^{45}$ That median growth rate is also below the long-term expected GDP growth rate in my Multi-Stage DCF analysis ${ }^{46}$ (see Schedule RBH-2)

Lastly, as discussed above, consensus EPS growth rate forecasts are the appropriate measure of expected growth because earnings growth enables both dividend and book value growth and investors rely on analyst forecasts. As such, I believe the growth rates used in my Constant Growth DCF model are reasonable, while being consistent with academic research, and historical and expected measures of long-term growth.

## Q. How did you calculate the DCF results?

A. For each proxy company, I calculated the mean, mean high, and mean low results. For the mean result, I combined the average of the EPS growth rate estimates reported by Value Line, Zacks, and First Call with the subject company's dividend yield for each proxy company and then calculated the average result for those estimates. I calculated the high DCF result by combining the maximum EPS growth rate estimate as reported by Value Line, Zacks, and First Call with the subject company's dividend yield. The mean high result simply is the average of those estimates. I used the same approach to calculate the low DCF result, using instead the minimum of the Value Line, Zacks, and First Call estimate for each proxy company, and calculating the average result for those estimates.
Q. What are the results of your Constant Growth DCF analysis?
A. My Constant Growth DCF results are summarized in Table 7, below (see also Schedule RBH-1).

[^25]Table 7: Constant Growth DCF Results ${ }^{47}$

|  | Mean Low | Mean | Mean High |
| :--- | :---: | :---: | :---: |
| 30-Day Average | $8.23 \%$ | $8.74 \%$ | $9.20 \%$ |
| 90-Day Average | $8.29 \%$ | $8.80 \%$ | $9.26 \%$ |
| 180-Day Average | $8.47 \%$ | $8.98 \%$ | $9.45 \%$ |

## B. Multi-Stage DCF Model

## Q. What other forms of the DCF model have you used?

A. In order to address certain limiting assumptions underlying the Constant Growth form of the DCF model, I also considered the Multi-Stage (three-stage) DCF Model. The MultiStage model, which is an extension of the Constant Growth form, enables the analyst to specify growth rates over three distinct stages. As with the Constant Growth form of the DCF model, the Multi-Stage form defines the Cost of Equity as the discount rate that sets the current price equal to the discounted value of future cash flows. Unlike the Constant Growth form, however, the Multi-Stage model must be solved in an iterative fashion.
Q. Please generally describe the structure of your Multi-Stage DCF model.
A. The Multi-Stage DCF model sets the subject company's stock price equal to the present value of future cash flows received over three "stages." In the first two stages, "cash flows" are defined as projected dividends. In the third stage, "cash flows" equal both dividends and the expected price at which the stock will be sold at the end of the period (i.e., the "terminal price"). I calculated the terminal price based on the Gordon model, ${ }^{48}$ which defines the price as the expected dividend divided by the difference between the Cost of Equity (i.e., the discount rate) and the long-term expected growth rate. In essence, the terminal price is defined by the

[^26]present value of the remaining "cash flows" in perpetuity. In each of the three stages, the dividend is the product of the projected earnings per share and the expected dividend payout ratio. A summary description of the model is provided in Table 8 (below).

Table 8: Multi-Stage DCF Structure

| Stage | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ |
| :--- | :--- | :--- | :--- | :--- |
| Cash Flow <br> Component | Initial Stock <br> Price | Expected <br> Dividend | Expected <br> Dividend | Expected <br> Dividend + <br> Terminal <br> Value |
| Inputs | Stock Price <br> Earnings Per <br> Share (EPS); <br> Dividends <br> Per Share <br> (DPS) | Expected <br> EPS; <br> Expected <br> DPS | Expected <br> EPS; <br> Expected <br> DPS | Expected <br> EPS; <br> Expected <br> DPS; <br> Terminal <br> Value |
| Assumptions | 30-, 90-, and <br> 180-day <br> average stock <br> price | EPS Growth <br> Rate; <br> Payout Ratio | Growth Rate <br> Change; <br> Payout Ratio <br> Change | Long-term <br> Growth Rate; <br> Long-term <br> Payout Ratio |

## Q. What are the analytical benefits of your three-stage DCF model?

A. The principal benefits relate to the flexibility provided by the model's formulation. Since the model provides the ability to specify near, intermediate and long-term growth rates, for example, it avoids the sometimes limiting assumption that the subject company will grow at the same, constant rate in perpetuity. In addition, by calculating the dividend as the product of earnings per share and the dividend payout ratio, the model enables analysts to reflect assumptions regarding the timing and extent of changes in the payout ratio to reflect, for example, increases or decreases in expected capital spending, or transition from current payout levels to long-term expected levels. In that regard, because the model relies on multiple sources of earnings growth rate assumptions, it is not limited to a single source, such as Value Line, for
all inputs, and mitigates the potential bias associated with relying on a single source of growth estimates. ${ }^{49}$

The model also enables the analyst to assess the reasonableness of the inputs and results by reference to certain market-based metrics. For example, the stock price estimate can be divided by the expected earnings per share in the final year to calculate an average $\mathrm{P} / \mathrm{E}$ ratio. Similarly, the terminal P/E ratio can be divided by the terminal growth rate to develop a Price to Earnings Growth ("PEG") ratio. To the extent that either the projected P/E or PEG ratios are inconsistent with either historical or expected levels, it may indicate incorrect or inconsistent assumptions within the balance of the model.

## Q. Please summarize your inputs to the Multi-Stage DCF model.

A. I applied the Multi-Stage model to the proxy group described earlier in my Direct Testimony. My assumptions with respect to the various model inputs are described in Table 9 (below).

[^27]| Stage | Initial | First | Transition | Terminal |
| :--- | :--- | :--- | :--- | :--- |
| Stock Price | 30-, 90-, and <br> 180-day <br> average stock <br> price as of <br> May 31, 2016 |  |  |  |
| Earnings <br> Growth | 2015 actual <br> EPS escalated <br> by Period 1 <br> growth rate | EPS growth <br> as average of <br> (1) Value <br> Line; (2) <br> Zacks; and <br> (3) First Call | Transition to <br> Long-term <br> GDP growth | Long-term <br> GDP growth |
| Payout Ratio | Value Line <br> company- <br> specific | Value Line <br> company- <br> specific | Transition to <br> long-term <br> industry <br> payout ratio | Long-term <br> expected <br> payout ratio |
| Terminal |  |  | Expected <br> dividend in <br> final year <br> divided by <br> solved Cost <br> of Equity less <br> long-term <br> growth rate |  |

## Q. How did you calculate the long-term GDP growth rate?

A. The long-term growth rate of 5.28 percent is based on the real GDP growth rate of 3.24 percent from 1929 through 2015, and an inflation rate of 1.98 percent. The GDP growth rate is calculated as the compound growth rate in the chain-weighted GDP for the period from 1929 through $2015 .{ }^{50}$ The rate of inflation of 1.98 percent is an average of two components: (1) the compound annual forward rate starting in ten years (i.e., 2026, which is the beginning of the terminal period) based on the 30-day average spread between yields on long-term nominal Treasury Securities and long-term Treasury Inflation Protected Securities, known as the "TIPS

[^28]spread" of 1.76 percent; ${ }^{51}$ and (2) and the projected Blue Chip Financial Forecast of CPI for 2023 - 2027 of 2.20 percent. ${ }^{52}$

I averaged these two measures of inflation because nominal Treasury yields are related to inflation, which includes the effect of commodities such as oil, which may cause the current TIPS spread to somewhat understate long-term expected inflation. To account for that effect, I also considered the 2.20 percent long-term projected rate of inflation as provided by Blue Chip Financial Forecast. ${ }^{53}$ My long-term inflation rate, therefore, is the average of those two estimates, or 1.98 percent.

## Q. Have you compared your long-term growth rate to historical measures?

A. Yes, I have. From 1929 through 2015, the long-term geometric average growth in nominal GDP was 6.17 percent. The arithmetic average annual growth rate over that time was 6.40 percent. Considered in that context, my 5.28 percent assumption is approximately 96 basis points below the long-term average. I also calculated the average five-year average annual growth rates over the 1929 to 2015 period. I then arranged that data in histograms to provide a perspective of how frequently various levels of growth have occurred.

As Chart 11 demonstrates, average annual growth of 5.28 percent and above has been observed frequently. When measured over five-year periods, average annual growth exceeded 5.28 percent in 59 of 82 periods. That is, my result falls in approximately the $28^{\text {th }}$ percentile of observed growth rates in GDP. As such, I believe my long-term growth estimate is reasonable, if not conservative.

[^29]Chart 11: Average Annual GDP Growth Measured over Five-Year Periods ${ }^{54}$

Q. Have you compared other projections of GDP to historical measures?
A. Yes, I have. Specifically, I reviewed GDP projections from the Social Security Administration ("SSA") and the Energy Information Administration ("EIA"). SSA forecasts a long-term GDP growth rate of 4.35 percent between 2025 and 2085 under its Intermediate scenario, ${ }^{55}$ while EIA forecasts the GDP growth rate between 2013 and 2040 to be 4.24 percent in its Reference case. ${ }^{56}$

Because they are perpetual, terminal growth rates that substantially deviate from the long-term historical average should be viewed with considerable caution. As Chart 11 demonstrates, average annual growth as low as 4.24 percent has been observed very infrequently.

[^30]In fact, average annual growth exceeded 4.24 percent in 71 of 82 five-year periods, which represents the $13^{\text {th }}$ percentile of observed results. While the long-term growth rate of 5.28 percent used in my Multi-Stage DCF model represents a conservative measure of the GDP growth, the SSA and EIA forecasts are approximately 93 to 104 basis points lower. As such, I believe my estimate of the long-term growth rate represents a more reasonable measure of perpetual growth in the final stage of my Multi-Stage DCF model.

Furthermore, both SSA and EIA provide alternative scenarios in addition to their base case scenarios (Intermediate and Reference, respectively). SSA's Low-cost and High-cost scenarios produce a range of nominal GDP forecasts from 2.82 percent to 5.88 percent. ${ }^{57}$ EIA develops six scenarios which produce a range of nominal GDP forecasts of 4.14 percent to 5.36 percent. ${ }^{58}$ My estimated long-term growth rate is within the ranges of scenarios produced by both SSA and EIA.

## Q. What were your specific assumptions with respect to the payout ratio?

A. As noted in Table 9, for the first two periods, I relied on the first year and longterm projected payout ratios reported by Value Line ${ }^{59}$ for each of the proxy companies. I then assumed that by the end of the second period (i.e., the end of year 10), the payout ratio will converge to the historical industry average ratio of 66.88 percent. ${ }^{60}$

[^31]Q. What was your principal assumption regarding the terminal value?
A. Although I performed a series of analyses in which the terminal value is calculated based on the assumed long-term nominal GDP growth rate, ${ }^{61}$ I also performed a series of analyses in which the terminal value is based on the current P/E ratio. ${ }^{62}$ The results of those analyses are shown in Table 10, below. For the reasons discussed below, I believe that assumption is reasonable and produces reliable results.

Table 10: Multi-Stage DCF Model Results ${ }^{63}$

|  | Mean Low | Mean | Mean High |
| :---: | :---: | :---: | :---: |
| 30-Day Average | $9.19 \%$ | $9.49 \%$ | $9.77 \%$ |
| 90-Day Average | $9.35 \%$ | $9.65 \%$ | $9.92 \%$ |
| 180-Day Average | $9.82 \%$ | $10.13 \%$ | $10.40 \%$ |

Q. Why are the results presented in Table 10 reliable estimates of the

## Company's Cost of Equity?

A. As noted earlier, we can use aspects of the Multi-Stage DCF model to assess its consistency with other market measures, including the terminal P/E ratio. On a relative basis, the current proxy group $\mathrm{P} / \mathrm{E}$ ratio of 19.54 is approximately equal to the current market average $\mathrm{P} / \mathrm{E}$ ratio of $19.20 .{ }^{64}$ Over time, however, the proxy group traded at discount to the market of approximately 13.00 percent. It is reasonable to assume that in the future the group likewise would trade at a discount to the market. Assuming that in the terminal year (that is, 2030) the 19.54 proxy group $\mathrm{P} / \mathrm{E}$ ratio represents a 13.00 percent discount to the market $\mathrm{P} / \mathrm{E}$, the market

[^32]would then trade at a P/E multiple of approximately 22.06. That multiple (i.e., 22.06) is less than one standard deviation from the long-term average market $\mathrm{P} / \mathrm{E}$ ratio.
Q. Did you undertake any additional analyses to support your recommendation?
A. Yes. As noted earlier, I also applied the CAPM and Risk Premium approaches.

## C. Capital Asset Pricing Model

## Q. Please describe the general form of the CAPM.

A. The CAPM is a risk premium method that estimates the Cost of Equity for a given security as a function of a risk-free return plus a risk premium (to compensate investors for the non-diversifiable or "systematic" risk of that security). The CAPM describes the relationship between a security's investment risk and the market rate of return. The CAPM assumes that all other risk, i.e., all non-market or unsystematic risk, can be eliminated through diversification. The risk that cannot be eliminated through diversification is called market, or systematic, risk. In addition, the CAPM presumes that investors require compensation only for systematic risk that is the result of macroeconomic and other events that affect the returns on all assets.

As shown in Equation [6], the CAPM is defined by four components, each of which theoretically must be a forward-looking estimate:

$$
\begin{equation*}
\mathrm{k}=\mathrm{r}_{\mathrm{f}}+\beta\left(\mathrm{r}_{\mathrm{m}}-\mathrm{r}_{\mathrm{f}}\right) \tag{6}
\end{equation*}
$$

where:

$$
\begin{aligned}
& k=\text { the required market ROE for a security; } \\
& \beta=\text { the Beta coefficient of that security; } \\
& r_{f}=\text { the risk-free rate of return; and }
\end{aligned}
$$

$r_{m}=$ the required return on the market as a whole.
Equation [6] describes the Security Market Line, or the CAPM risk-return relationship, which is graphically depicted in Chart 12 below. The intercept is the risk-free rate $\left(\mathrm{r}_{\mathrm{f}}\right)$ which has a beta of zero, the slope is the expected market risk premium $\left(r_{m}-r_{f}\right)$. By definition, $r_{m}$, the return on the market has a beta of 1.0. CAPM states that in well-behaving capital markets, the expected equity risk premium on a given security is proportional to its Beta coefficient.

## Chart 12: Security Market Line ("SML")



Intuitively, higher Beta coefficients indicate that the subject company's returns have been relatively volatile, and have moved in tandem with the overall market. Consequently, if a company has a Beta coefficient of 1.00 , it is as risky as the market and does not provide any diversification benefit.

In Equation [6], the term $\left(r_{m}-r_{f}\right)$ represents the Market Risk Premium. ${ }^{65}$ According to the theory underlying the CAPM, since unsystematic risk can be diversified away by adding securities to investment portfolios, the market will not compensate investors for bearing that risk.

[^33]Therefore, investors should be concerned only with systematic or non-diversifiable risk. Non-diversifiable risk is measured by the Beta coefficient, which is defined as:

$$
\begin{equation*}
\beta_{\mathrm{j}}=\frac{\sigma_{\mathrm{j}}}{\sigma_{\mathrm{m}}} \times \rho_{\mathrm{j}, \mathrm{~m}} \tag{7}
\end{equation*}
$$

Where $\sigma_{j}$ is the standard deviation of returns for company " $j$," $\sigma_{m}$ is the standard deviation of returns for the broad market (as measured, for example, by the S\&P 500 Index), and $\rho_{j, m}$ is the correlation of returns in between company $j$ and the broad market. The Beta coefficient therefore represents both relative volatility (i.e., the standard deviation) of returns, and the correlation in returns between the subject company and the overall market.

## Q. What assumptions did you include in your CAPM analysis?

A. It is important to select the term (or maturity) of the risk-free rate that best matches the life of the underlying investment. Electric utilities typically are long-duration investments and, as such, the 30-year Treasury yield is more suitable for the purpose of calculating the Cost of Equity. As such, I used two different measures of the risk-free rate: (1) the current 30 -day average yield on 30 -year Treasury bonds (i.e., 2.65 percent); and (2) the projected 30-year Treasury yield (i.e., 3.08 percent).
Q. Why have you relied upon the 30-year Treasury yield for your CAPM analysis?
A. In determining the security most relevant to the application of the CAPM, it is important to select the term (or maturity) that best matches the life of the underlying investment. Electric utilities typically are long-duration investments and, as such, the 30-year Treasury yield is more suitable for the purpose of calculating the Cost of Equity.
Q. Please describe your ex-ante approach to estimating the Market Risk Premium ("MRP").
A. The approach is based on the market required return, less the current 30-year Treasury yield. To estimate the market required return, I calculated the market capitalization weighted average ROE based on the Constant Growth DCF model. To do so, I relied on data from two sources: (1) Bloomberg; and (2) Value Line. ${ }^{66}$ With respect to Bloomberg-derived growth estimates, I calculated the expected dividend yield (using the same one-half growth rate assumption described earlier), and combined that amount with the projected earnings growth rate to arrive at the market capitalization weighted average DCF result. I performed that calculation for each of the S\&P 500 companies for which Bloomberg provided consensus growth rates. I then subtracted the current 30 -year Treasury yield from that amount to arrive at the market DCF-derived ex-ante market risk premium estimate. In the case of Value Line, I performed the same calculation, again using all companies for which five-year earnings growth rates were available. The results of those calculations are provided in Schedule RBH-3.

As discussed above each input to the CAPM should be forward-looking. Witnesses in prior rate cases have relied on historical measures of the MRP. ${ }^{67}$ While it may be instructive to review historical MRPs to inform the reasonableness of an ex-ante estimate (as I have done below), they do not include investors' expectations, and therefore are not appropriate for use in the CAPM. As such, I believe my ex-ante approach is reasonable.

[^34]Q. Have you undertaken any analyses to determine the reasonableness of the ex-ante MRP calculation?
A. Yes, I have considered how often various ranges of MRPs have been observed over the 1926 to 2015 period. To perform that analysis, I gathered the annual Market Risk Premia reported by Morningstar and produced a histogram of those observations. The results of that analysis, which are presented in Chart 13, demonstrate that MRPs in the range of approximately 10.80 percent (the average of my MRP estimates) and higher occurred quite often. Chart 13: Frequency Distribution of MRP, 1926 -2015 ${ }^{68}$

Q. How did you apply your expected Market Risk Premium and risk-free rate estimates?
A. I relied on the ex-ante Market Risk Premia discussed above, together with the current and near-term projected 30-year Treasury yields as inputs to my CAPM analyses.
Q. What Beta coefficient did you use in your CAPM model?
A. As shown in Schedule RBH-4, I considered the Beta coefficients reported by two sources: Bloomberg and Value Line. While both of those services adjust their calculated (or "raw") Beta coefficients to reflect the tendency of the Beta coefficient to regress to the market mean of 1.00 , Value Line calculates the Beta coefficient over a five-year period, while Bloomberg's calculation is based on two years of data.

## Q. What are the results of your CAPM analysis?

A. As shown in Table 11 the CAPM analyses suggest an ROE range of 9.11 percent to 11.63 percent (see also Schedule RBH-5).

Table 11: Summary of CAPM Results ${ }^{69}$

|  | Bloomberg Derived Market Risk Premium | Value Line Derived Market Risk Premium |
| :---: | :---: | :---: |
| Average Bloomberg Beta Coefficient |  |  |
| Current 30-Year Treasury (2.65\%) | 9.11\% | 9.48\% |
| Near Term Projected 30-Year Treasury (3.08\%) | 9.55\% | 9.92\% |
| Average Value Line Beta Coefficient |  |  |
| Current 30-Year Treasury (2.65\%) | 10.73\% | 11.19\% |
| Near Term Projected 30-Year Treasury (3.08\%) | 11.17\% | 11.63\% |

## D. Bond Yield Plus Risk Premium Approach

Q. Please describe the Bond Yield Plus Risk Premium approach.
A. This approach is based on the basic financial tenet of risk and return, namely, that equity investors bear the residual risk associated with ownership and therefore require a premium over the return they would have earned as a bondholder. That is, since returns to equity holders
are more risky than returns to bondholders, equity investors must be compensated for bearing that additional risk. Risk premium approaches, therefore, estimate the Cost of Equity as the sum of the equity risk premium and the yield on a particular class of bonds. As noted in my discussion of the CAPM, since the equity risk premium is not directly observable, it typically is estimated using a variety of approaches, some of which incorporate ex-ante, or forward-looking estimates of the Cost of Equity, and others that consider historical, or ex-post, estimates. An alternative approach is to use actual authorized returns for electric utilities to estimate the Equity Risk Premium.
Q. Please explain how you performed your Bond Yield Plus Risk Premium analysis.
A. As indicated above, I first defined the Risk Premium as the difference between the authorized ROE and the then-prevailing level of long-term (i.e., 30-year) Treasury yield. I then gathered data for 1,471 electric utility rate proceedings between January, 1980 and May 31, 2016. In addition to the authorized ROE, I also calculated the average period between the filing of the case and the date of the final order (the "lag period"). In order to reflect the prevailing level of interest rates during the pendency of the proceedings, I calculated the average 30-year Treasury yield over the average lag period (approximately 200 days).

Because the data covers a number of economic cycles, the analysis also may be used to assess the stability of the Equity Risk Premium. Prior research, for example, has shown that the Equity Risk Premium is inversely related to the level of interest rates. That analysis is particularly relevant given the relatively low, but increasing level of current Treasury yields.

[^35]Q. How did you analyze the relationship between interest rates and the Equity Risk Premium?
A. The basic method used was regression analysis, in which the observed Equity Risk Premium is the dependent variable, and the average 30 -year Treasury yield is the independent variable. Relative to the long-term historical average, the analytical period includes interest rates and authorized ROEs that are quite high during one period (i.e., the 1980s) and that are quite low during another (i.e., the post-Lehman bankruptcy period). To account for that variability, I used the semi-log regression, in which the Equity Risk Premium is expressed as a function of the natural log of the 30-year Treasury yield:
$$
R P=\alpha+\beta\left(\operatorname{LN}\left(T_{30}\right)\right)
$$

As shown on Chart 14 (below), the semi-log form is useful when measuring an absolute change in the dependent variable (in this case, the Risk Premium) relative to a proportional change in the independent variable (the 30-year Treasury yield). Chart 14: Equity Risk Premium ${ }^{70}$


As Chart 14 illustrates, over time there has been a statistically significant, negative relationship between the 30-year Treasury yield and the Equity Risk Premium. Consequently, simply applying the long-term average Equity Risk Premium of 4.50 percent would significantly understate the Cost of Equity and produce results well below any reasonable estimate. Based on the regression coefficients in Chart 14, however, the implied ROE is between 10.04 percent and 10.39 percent (see Table 12 and Schedule RBH-6).

Table 12: Summary of Bond Yield Plus Risk Premium Results ${ }^{71}$

|  | Return on Equity |
| :--- | :---: |
| Current 30-Year Treasury (2.65\%) | $10.04 \%$ |
| Near Term Projected 30-Year Treasury (3.08\%) | $10.05 \%$ |
| Long Term Projected 30-Year Treasury (4.45\%) | $10.39 \%$ |

[^36]Q. Has the Commission considered authorized ROEs in other jurisdictions in setting the authorized ROE for a subject company?
A. Yes, it has. For example, in Docket Nos. ER-2012-0175 and ER-2014-0370 the Commission determined that recently authorized ROEs for utilities throughout the United States supported its authorized ROE, noting in ER-2014-0370:

KCPL must compete with other utilities all over the country for the same capital. Therefore, the industry authorized return on equity provides a reasonableness test for the recommendations offered by the return on equity witnesses. ${ }^{72}$

The Bond Yield Plus Risk Premium approach relies on the same data over an approximately 36-year period, while also considering the inverse relationship between Treasury yields and the Equity Risk Premium. That is, the Bond Yield Plus Risk Premium approach provides additional information beyond a simple average of authorized ROEs in that it accounts for different market environments and considers the long-term relationship between the inputs to the analysis.

## Q. Have you provided an alternative Bond Yield Plus Risk Premium analysis to account for how market conditions may affect the inverse relationship between interest rates and the Equity Risk Premium?

A. To address the prospect that the market conditions affect the relationship between interest rates and the Equity Risk Premium, I first calculated the "credit spread", or the difference between the Moody's A-Utility Bond yield and the 30-Year Treasury yield. To reflect the risk of equity investments, I calculated the market volatility as measured by the CBOE

[^37]Volatility Index (the "VIX") since 1990, the first year for which data was available. I then performed a regression analysis in which the Equity Risk Premium is the dependent variable, and Treasury yields, credit spreads, and the VIX were the explanatory variables. There were three principal findings from those analyses (see Schedule RBH-7):

Credit spreads and the VIX do not negate the statistically significant inverse relationship between Treasury yields and the Equity Risk Premium:

1. There is a high degree of correlation between credit spreads and the VIX, indicating that the two move closely together. That is, the "relative risk" of the two is not a meaningful factor.
2. Based on the current, and projected Treasury yields, the expected ROE falls in the range of 9.74 percent to 10.04 percent. Those results overlap with my recommended range, are consistent with the results of my updated Bond Yield Plus Risk Premium analysis (see Schedule RBH-7).
3. Lastly, please note that neither the VIX nor credit spreads added significantly to the explanatory value of the regression equations.

## BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Union Electric Company ) d/b/a Ameren Missouri's Tariffs to )

File No. ER-2016-0179 Increase Its Revenues for Electric Service. )

## AFFIDAVIT OF ROBERT B. HEVERT

## STATE OF MISSOURI ) CITY OF ST. LOUIS ,

Robert B. Hevert, being first duly sworn on his oath, states:

1. My name is Robert B. Hevert and my office is located in Westborough, Massachusetts and I am Partner of ScottMadden, Inc.
2. Attached hereto and made a part hereof for all purposes is my Direct Testimony on behalf of Union Electric Company d/b/a Ameren Missouri consisting of 67 pages and Schedules) RBH-1 to RBH-8 $\qquad$ , all of which have been prepared in written form for introduction into evidence in the above-referenced docket.
3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct.


Robert B. Hevert
Subscribed and sworn to before me this $\qquad$ , 2016.


My commission expires:

$$
2-21-18
$$

Resume of:<br>Robert B. Hevert<br>Partner

## Summary

Bob Hevert is a financial and economic consultant with more than 30 years of broad experience in the energy and utility industries. He has an extensive background in the areas of corporate finance, mergers and acquisitions, project finance, asset and business unit valuation, rate and regulatory matters, energy market assessment, and corporate strategic planning. He has provided expert testimony on a wide range of financial, strategic, and economic matters on more than 100 occasions at the state, provincial, and federal levels.

Prior to joining ScottMadden, Bob served as managing partner at Sussex Economic Advisors, LLC. Throughout the course of his career, he has worked with numerous leading energy companies and financial institutions throughout North America. He has provided expert testimony and support of litigation in various regulatory proceedings on a variety of energy and economic issues. Bob earned a B.S. in business and economics from the University of Delaware and an M.B.A. with a concentration in finance from the University of Massachusetts at Amherst. Bob also holds the Chartered Financial Analyst designation.

## Areas of Specialization

- Regulation and rates
- Utilities
- Fossil/hydro generation
- Markets and RTOs
- Nuclear generation
- Mergers and acquisitions
- Regulatory strategy and rate case support
- Capital project planning
- Strategic and business planning


## Recent Expert Testimony Submission/Appearance

- Federal Energy Regulatory Commission - Return on Equity
- New Jersey Board of Public Utilities - Merger Approval
- New Mexico Public Regulation Commission - Cost of Capital and Financial Integrity
- United States District Court - PURPA and FERC Regulations
- Albert Utilities Commission - Return on Equity and Capital Structure


## Recent Assignments

- Provided expert testimony on the cost of capital for ratemaking purposes before numerous state utility regulatory agencies, the Alberta Utilities Commission, and the Federal Energy Regulatory Commission
- For an independent electric transmission provider in Texas, prepared an expert report on the economic damages with respect to failure to meet guaranteed completion dates. The report was filed as part of an arbitration proceeding and included a review of the ratemaking implications of economic damages
- Advised the board of directors of a publicly traded electric and natural gas combination utility on dividend policy issues, earnings payout trends and related capital market considerations
- Assisted a publicly traded utility with a strategic buy-side evaluation of a gas utility with more than $\$ 1$ billion in assets. The assignment included operational performance benchmarking, calculation of merger synergies, risk analysis, and review of the regulatory implications of the transaction
- Provided testimony before the Arkansas Public Service Commission in support of the acquisition of SourceGas LLC by Black Hills Corporation. The testimony addressed certain balance sheet capitalization and credit rating issues
- For the State of Maine Public Utility Commission, prepared a report that summarized the Northeast and Atlantic Canada natural gas power markets and analyzed the potential benefits and costs associated with natural gas pipeline expansions. The independent report was filed at the Maine Public Utility Commission

| SPONSOR | Date | CASE/APPLICANT | Docket No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| Regulatory Commission of Alaska |  |  |  |  |
| ENSTAR Natural Gas Company | 06/16 | ENSTAR Natural Gas Company | Matter No. TA 285-4 | Return on Equity |
| ENSTAR Natural Gas Company | 08/14 | ENSTAR Natural Gas Company | Matter No. TA 262-4 | Return on Equity |
| Alberta Utilities Commission |  |  |  |  |
| Altalink, L.P., and EPCOR Distribution \& Transmission, Inc. | 02/16 | Altalink, L.P., and EPCOR Distribution \& Transmission, Inc. | 2016 General Cost of Capital, Proceeding ID. 20622 | Rate of Return |
| Arizona Corporation Commission |  |  |  |  |
| Southwest Gas Corporation | 05/16 | Southwest Gas Corporation | Docket No. G-01551A-16-017 | Return on Equity |
| Southwest Gas Corporation | 11/10 | Southwest Gas Corporation | Docket No. G-01551A-10-0458 | Return on Equity |
| Arkansas Public Service Commission |  |  |  |  |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Arkansas Gas | 11/15 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Arkansas Gas | Docket No. 15-098-U | Return on Equity |
| SourceGas Arkansas, Inc. | 03/15 | SourceGas Arkansas, Inc. | Docket No. 15-011-U | Return on Equity |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Arkansas Gas | 01/07 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Arkansas Gas | Docket No. 06-161-U | Return on Equity |
| California Public Utilities Commission |  |  |  |  |
| Southwest Gas Corporation | 12/12 | Southwest Gas Corporation | Docket No. A-12-12-024 | Return on Equity |
| Colorado Public Utilities Commission |  |  |  |  |
| Xcel Energy, Inc. | 03/15 | Public Service Company of Colorado | Docket No. 15AL-0135G | Return on Equity (gas) |
| Xcel Energy, Inc. | 06/14 | Public Service Company of Colorado | Docket No. 14AL-0660E | Return on Equity (electric) |
| Xcel Energy, Inc. | 12/12 | Public Service Company of Colorado | Docket No. 12AL-1268G | Return on Equity (gas) |
| Xcel Energy, Inc. | 11/11 | Public Service Company of Colorado | Docket No. 11AL-947E | Return on Equity (electric) |
| Xcel Energy, Inc. | 12/10 | Public Service Company of Colorado | Docket No. 10AL-963G | Return on Equity (electric) |
| Atmos Energy Corporation | 07/09 | Atmos Energy Colorado-Kansas Division | Docket No. 09AL-507G | Return on Equity (gas) |


| SPONSOR | Date | CASE/APPLICANT | Docket No. | Subject |
| :---: | :---: | :---: | :---: | :---: |
| Xcel Energy, Inc. | 12/06 | Public Service Company of Colorado | Docket No. 06S-656G | Return on Equity (gas) |
| Xcel Energy, Inc. | 04/06 | Public Service Company of Colorado | Docket No. 06S-234EG | Return on Equity (electric) |
| Xcel Energy, Inc. | 08/05 | Public Service Company of Colorado | Docket No. 05S-369ST | Return on Equity (steam) |
| Xcel Energy, Inc. | 05/05 | Public Service Company of Colorado | Docket No. 05S-246G | Return on Equity (gas) |
| Connecticut Public Utilities Regulatory Authority |  |  |  |  |
| Connecticut Light and Power Company | 06/14 | Connecticut Light and Power Company | Docket No. 14-05-06 | Return on Equity |
| Southern Connecticut Gas Company | 09/08 | Southern Connecticut Gas Company | Docket No. 08-08-17 | Return on Equity |
| Southern Connecticut Gas Company | 12/07 | Southern Connecticut Gas Company | Docket No. 05-03-17PH02 | Return on Equity |
| Connecticut Natural Gas Corporation | 12/07 | Connecticut Natural Gas Corporation | Docket No. 06-03-04PH02 | Return on Equity |
| Delaware Public Service Commission |  |  |  |  |
| Potomac Electric Power Company | 05/16 | Potomac Electric Power Company | Case No. 16-649 (Electric) | Return on Equity |
| Potomac Electric Power Company | 05/16 | Potomac Electric Power Company | Case No. 16-650 (Gas) | Return on Equity |
| Delmarva Power \& Light Company | 03/13 | Delmarva Power \& Light Company | Case No. 13-115 | Return on Equity |
| Delmarva Power \& Light Company | 12/12 | Delmarva Power \& Light Company | Case No. 12-546 | Return on Equity |
| Delmarva Power \& Light Company | 03/12 | Delmarva Power \& Light Company | Case No. 11-528 | Return on Equity |
| District of Columbia Public Service Commission |  |  |  |  |
| Washington Gas Light Company | 02/16 | Washington Gas Light Company | Formal Case No. FC1137 | Return on Equity |
| Potomac Electric Power Company | 03/13 | Potomac Electric Power Company | Formal Case No. FC1103-2013-E | Return on Equity |
| Potomac Electric Power Company | 07/11 | Potomac Electric Power Company | Formal Case No. FC1087 | Return on Equity |
| Federal Energy Regulatory Commission |  |  |  |  |
| Sabine Pipeline, LLC | 09/15 | Sabine Pipeline, LLC | Docket No. RP15-1322-000 | Return on Equity |
| Nextera Energy Transmission West, LLC | 07/15 | Nextera Energy Transmission West, LLC | Docket No. ER15-2239-000 | Return on Equity |
| Maritimes \& Northeast Pipeline, LLC | 05/15 | Maritimes \& Northeast Pipeline, LLC | Docket No. RP15-1026-000 | Return on Equity |
| Public Service Company of New Mexico | 12/12 | Public Service Company of New Mexico | Docket No. ER13-685-000 | Return on Equity |
| Public Service Company of New Mexico | 10/10 | Public Service Company of New Mexico | Docket No. ER11-1915-000 | Return on Equity |
| Portland Natural Gas Transmission System | 05/10 | Portland Natural Gas Transmission System | Docket No. RP10-729-000 | Return on Equity |


| SPONSOR | Date | CASE/APPLICANT | DOCKET No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| Florida Gas Transmission Company, LLC | 10/09 | Florida Gas Transmission Company, LLC | Docket No. RP10-21-000 | Return on Equity |
| Maritimes and Northeast Pipeline, LLC | 07/09 | Maritimes and Northeast Pipeline, LLC | Docket No. RP09-809-000 | Return on Equity |
| Spectra Energy | 02/08 | Saltville Gas Storage | Docket No. RP08-257-000 | Return on Equity |
| Panhandle Energy Pipelines | 08/07 | Panhandle Energy Pipelines | Docket No. PL07-2-000 | Response to draft policy statement regarding inclusion of MLPs in proxy groups for determination of gas pipeline ROEs |
| Southwest Gas Storage Company | 08/07 | Southwest Gas Storage Company | Docket No. RP07-541-000 | Return on Equity |
| Southwest Gas Storage Company | 06/07 | Southwest Gas Storage Company | Docket No. RP07-34-000 | Return on Equity |
| Sea Robin Pipeline LLC | 06/07 | Sea Robin Pipeline LLC | Docket No. RP07-513-000 | Return on Equity |
| Transwestern Pipeline Company | 09/06 | Transwestern Pipeline Company | Docket No. RP06-614-000 | Return on Equity |
| GPU International and Aquila | 11/00 | GPU International | Docket No. EC01-24-000 | Market Power Study |
| Florida Public Service Commission |  |  |  |  |
| Florida Power \& Light Company | 03/16 | Florida Power \& Light Company | Docket No. 160021-El | Return on Equity |
| Tampa Electric Company | 04/13 | Tampa Electric Company | Docket No. 130040-El | Return on Equity |
| Georgia Public Service Commission |  |  |  |  |
| Atlanta Gas Light Company | 05/10 | Atlanta Gas Light Company | Docket No. 31647-U | Return on Equity |
| Hawaii Public Utilities Commission |  |  |  |  |
| Maui Electric Company, Limited | 12/14 | Maui Electric Company, Limited | Docket No. 2014-0318 | Return on Equity |
| Hawaiian Electric Company | 06/14 | Hawaiian Electric Light Company | Docket No. 2013-0373 | Return on Equity |
| Hawaii Electric Light Company | 08/12 | Hawaiian Electric Light Company | Docket No. 2012-0099 | Return on Equity |
| Illinois Commerce Commission |  |  |  |  |
| Ameren Illinois Company d/b/a Ameren Illinois | 01/15 | Ameren Illinois Company d/b/a Ameren Illinois | Docket No. 15-0142 | Return on Equity |
| Liberty Utilities (Midstates Natural Gas) Corp. d/b/a Liberty Utilities | 03/14 | Liberty Utilities (Midstates Natural Gas) Corp. d/b/a Liberty Utilities | Docket No. 14-0371 | Return on Equity |
| Ameren Illinois Company d/b/a Ameren Illinois | 01/13 | Ameren Illinois Company d/b/a Ameren Illinois | Docket No. 13-0192 | Return on Equity |


| SpONSOR | Date | CASE/APPLICANT | Docket No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| Ameren Illinois Company d/b/a Ameren Illinois | 02/11 | Ameren Illinois Company d/b/a Ameren Illinois | Docket No. 11-0279 | Return on Equity (electric) |
| Ameren Illinois Company d/b/a Ameren Illinois | 02/11 | Ameren Illinois Company d/b/a Ameren Illinois | Docket No. 11-0282 | Return on Equity (gas) |
| Indiana Utility Regulatory Commission |  |  |  |  |
| Duke Energy Indiana, Inc. | 12/15 | Duke Energy Indiana, Inc. | Cause No. 44720 | Return on Equity |
| Duke Energy Indiana, Inc. | 12/14 | Duke Energy Indiana, Inc. | Cause No. 44526 | Return on Equity |
| Northern Indiana Public Service Company | 05/09 | Northern Indiana Public Service Company | Cause No. 43894 | Assessment of Valuation Approaches |
| Kansas Corporation Commission |  |  |  |  |
| Kansas City Power \& Light Company | 01/15 | Kansas City Power \& Light Company | Docket No. 15-KCPE-116-RTS | Return on Equity |
| Maine Public Utilities Commission |  |  |  |  |
| Central Maine Power Company | 06/11 | Central Maine Power Company | Docket No. 2010-327 | Response to Bench Analysis provided by Commission Staff relating to the Company's credit and collections processes |
| Maryland Public Service Commission |  |  |  |  |
| Potomac Electric Power Company | 06/16 | Potomac Electric Power Company | Case No. 9418 | Return on Equity |
| Potomac Electric Power Company | 12/13 | Potomac Electric Power Company | Case No. 9336 | Return on Equity |
| Delmarva Power \& Light Company | 03/13 | Delmarva Power \& Light Company | Case No. 9317 | Return on Equity |
| Potomac Electric Power Company | 11/12 | Potomac Electric Power Company | Case No. 9311 | Return on Equity |
| Potomac Electric Power Company | 12/11 | Potomac Electric Power Company | Case No. 9286 | Return on Equity |
| Delmarva Power \& Light Company | 12/11 | Delmarva Power \& Light Company | Case No. 9285 | Return on Equity |
| Delmarva Power \& Light Company | 12/10 | Delmarva Power \& Light Company | Case No. 9249 | Return on Equity |
| Massachusetts Department of Public Utilities |  |  |  |  |
| National Grid | 11/15 | Massachusetts Electric Company and Nantucket Electric Company d/b/a National Grid | DPU 15-155 | Return on Equity |


| SPONSOR | DATE | CASE/APPLICANT | DOCKET No. | SUBJECT |
| :--- | :---: | :--- | :--- | :--- |
| Fitchburg Gas and Electric Light Company <br> d/b/a Unitil | $06 / 15$ | Fitchburg Gas and Electric Light Company <br> d/b/a Unitil | DPU 15-80 | Return on Equity |
| NSTAR Gas Company | $12 / 14$ | NSTAR Gas Company | DPU 14-150 |  |
| Fitchburg Gas and Electric Light Company <br> d/b/a Unitil | $07 / 13$ | Fitchburg Gas and Electric Light Company <br> d/b/a Unitil | DPU 13-90 | Return on Equity |
| Bay State Gas Company d/b/a Columbia <br> Gas of Massachusetts | $04 / 12$ | Bay State Gas Company d/b/a Columbia Gas <br> of Massachusetts | DPU 12-25 | Return on Equity |
| National Grid | $08 / 09$ | Massachusetts Electric Company d/b/a <br> National Grid | DPU 09-39 | Capital Cost Recovery |
| National Grid | $08 / 09$ | Massachusetts Electric Company and <br> Nantucket Electric Company d/b/a National <br> Grid | DPU 09-38 | Revenue Decoupling and <br> Return on Equity |
| Bay State Gas Company | $04 / 09$ | Bay State Gas Company | Return on Equity - Solar <br> Generation |  |
| NSTAR Electric | $09 / 04$ | NSTAR Electric | DPU 09-30 | Return on Equity |
| NSTAR Electric | $08 / 04$ | NSTAR Electric | Divestiture of Power Purchase <br> Agreement |  |
| NSTAR Electric | $07 / 04$ | NSTAR Electric | Divestiture of Power Purchase <br> Agreement |  |
| NSTAR Electric | $07 / 04$ | NSTAR Electric | Divestiture of Power Purchase <br> Agreement |  |
| NSTAR Electric 04-78 | DTE 04-68 | Divestiture of Power Purchase <br> Agreement |  |  |
| Unitil Corporation | $06 / 04$ | NSTAR Electric | DTE 04-61 | Divestiture of Power Purchase |
| Agreement |  |  |  |  |


| SPONSOR | Date | CASE/APPLICANT | Docket No. | Subject |
| :---: | :---: | :---: | :---: | :---: |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Minnesota Gas | 08/15 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Minnesota Gas | Docket No. G-008/GR-15-424 | Return on Equity |
| Xcel Energy, Inc. | 11/13 | Northern States Power Company | Docket No. E002/GR-13-868 | Return on Equity |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Minnesota Gas | 08/13 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Minnesota Gas | Docket No. G-008/GR-13-316 | Return on Equity |
| Xcel Energy, Inc. | 11/12 | Northern States Power Company | Docket No. E002/GR-12-961 | Return on Equity |
| Otter Tail Power Corporation | 04/10 | Otter Tail Power Company | Docket No. E-017/GR-10-239 | Return on Equity |
| Minnesota Power a division of ALLETE, Inc. | 11/09 | Minnesota Power | Docket No. E-015/GR-09-1151 | Return on Equity |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Minnesota Gas | 11/08 | CenterPoint Energy Minnesota Gas | Docket No. G-008/GR-08-1075 | Return on Equity |
| Otter Tail Power Corporation | 10/07 | Otter Tail Power Company | Docket No. E-017/GR-07-1178 | Return on Equity |
| Xcel Energy, Inc. | 11/05 | Northern States Power Company -Minnesota | Docket No. E-002/GR-05-1428 | Return on Equity (electric) |
| Xcel Energy, Inc. | 09/04 | Northern States Power Company - Minnesota | Docket No. G-002/GR-04-1511 | Return on Equity (gas) |
| Mississippi Public Service Commission |  |  |  |  |
| CenterPoint Energy Resources, Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Mississippi Gas | 07/09 | CenterPoint Energy Mississippi Gas | Docket No. 09-UN-334 | Return on Equity |
| Missouri Public Service Commission |  |  |  |  |
| Kansas City Power \& Light Company | 02/16 | Kansas City Power \& Light Company | Case No. ER-2016-0156 | Return on Equity (electric) |
| Kansas City Power \& Light Company | 10/14 | Kansas City Power \& Light Company | Case No. ER-2014-0370 | Return on Equity (electric) |
| Union Electric Company d/b/a Ameren Missouri | 07/14 | Union Electric Company d/b/a Ameren Missouri | Case No. ER-2014-0258 | Return on Equity (electric) |
| Union Electric Company d/b/a Ameren Missouri | 06/14 | Union Electric Company d/b/a Ameren Missouri | Case No. EC-2014-0223 | Return on Equity (electric) |
| Liberty Utilities (Midstates Natural Gas) Corp. d/b/a Liberty Utilities | 02/14 | Liberty Utilities (Midstates Natural Gas) Corp. d/b/a Liberty Utilities | Case No. GR-2014-0152 | Return on Equity |
| Laclede Gas Company | 12/12 | Laclede Gas Company | Case No. GR-2013-0171 | Return on Equity |


| SPONSOR | DATE | CASEIAPPLICANT | Docket No. | Subject |
| :---: | :---: | :---: | :---: | :---: |
| Union Electric Company d/b/a Ameren Missouri | 02/12 | Union Electric Company d/b/a Ameren Missouri | Case No. ER-2012-0166 | Return on Equity (electric) |
| Union Electric Company d/b/a AmerenUE | 09/10 | Union Electric Company d/b/a AmerenUE | Case No. ER-2011-0028 | Return on Equity (electric) |
| Union Electric Company d/b/a AmerenUE | 06/10 | Union Electric Company d/b/a AmerenUE | Case No. GR-2010-0363 | Return on Equity (gas) |
| Montana Public Service Commission |  |  |  |  |
| Northwestern Corporation | 09/12 | Northwestern Corporation d/b/a Northwestern Energy | Docket No. D2012.9.94 | Return on Equity (gas) |
| Nevada Public Utilities Commission |  |  |  |  |
| Southwest Gas Corporation | 04/12 | Southwest Gas Corporation | Docket No. 12-04005 | Return on Equity (gas) |
| Nevada Power Company | 06/11 | Nevada Power Company | Docket No. 11-06006 | Return on Equity (electric) |
| New Hampshire Public Utilities Commission |  |  |  |  |
| Unitil Energy Systems, Inc. | 04/16 | Unitil Energy Systems, Inc. | Docket No. DE 16-384 | Return on Equity |
| Liberty Utilities d/b/a EnergyNorth Natural Gas | 08/14 | Liberty Utilities d/b/a EnergyNorth Natural Gas | Docket No. DG 14-180 | Return on Equity |
| Liberty Utilities d/b/a Granite State Electric Company | 03/13 | Liberty Utilities d/b/a Granite State Electric Company | Docket No. DE 13-063 | Return on Equity |
| EnergyNorth Natural Gas d/b/a National Grid NH | 02/10 | EnergyNorth Natural Gas d/b/a National Grid NH | Docket No. DG 10-017 | Return on Equity |
| Unitil Energy Systems, Inc., EnergyNorth Natural Gas, Inc. d/b/a National Grid NH, Granite State Electric Company d/b/a National Grid, and Northern Utilities, Inc. New Hampshire Division | 08/08 | Unitil Energy Systems, Inc., EnergyNorth Natural Gas, Inc. d/b/a National Grid NH, Granite State Electric Company d/b/a National Grid, and Northern Utilities, Inc. - New Hampshire Division | Docket No. DG 07-072 | Carrying Charge Rate on Cash Working Capital |
| New Jersey Board of Public Utilities |  |  |  |  |
| The Southern Company; AGL Resources Inc.; AMS Corp. and Pivotal Holdings, Inc. d/b/a Elizabethtown Gas | 04/16 | The Southern Company; AGL Resources Inc.; AMS Corp. and Pivotal Holdings, Inc. d/b/a Elizabethtown Gas | BPU Docket No. GM15101196 | Merger Approval |
| Atlantic City Electric Company | 03/16 | Atlantic City Electric Company | Docket No. ER16030252 | Return on Equity |
| Pepco Holdings, Inc. | 04/14 | Atlantic City Electric Company | Docket No. ER14030245 | Return on Equity |


| SPONSOR | Date | CASE/APPLICANT | DOCKET No. | SUBJECT |
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| Orange and Rockland Utilities | 11/13 | Rockland Electric Company | Docket No. ER13111135 | Return on Equity |
| Atlantic City Electric Company | 12/12 | Atlantic City Electric Company | Docket No. ER12121071 | Return on Equity |
| Atlantic City Electric Company | 08/11 | Atlantic City Electric Company | Docket No. ER11080469 | Return on Equity |
| Pepco Holdings, Inc. | 09/06 | Atlantic City Electric Company | Docket No. EM06090638 | Divestiture and Valuation of Electric Generating Assets |
| Pepco Holdings, Inc. | 12/05 | Atlantic City Electric Company | Docket No. EM05121058 | Market Value of Electric Generation Assets; Auction |
| Conectiv | 06/03 | Atlantic City Electric Company | Docket No. EO03020091 | Market Value of Electric Generation Assets; Auction Process |
| New Mexico Public Regulation Commission |  |  |  |  |
| Public Service Company of New Mexico | 08/15 | Public Service Company of New Mexico | Case No. 15-00261-UT | Return on Equity (electric) |
| Public Service Company of New Mexico | 12/14 | Public Service Company of New Mexico | Case No. 14-00332-UT | Return on Equity (electric) |
| Public Service Company of New Mexico | 12/14 | Public Service Company of New Mexico | Case No. 13-00390-UT | Cost of Capital and Financial Integrity |
| Southwestern Public Service Company | 02/11 | Southwestern Public Service Company | Case No. 10-00395-UT | Return on Equity (electric) |
| Public Service Company of New Mexico | 06/10 | Public Service Company of New Mexico | Case No. 10-00086-UT | Return on Equity (electric) |
| Public Service Company of New Mexico | 09/08 | Public Service Company of New Mexico | Case No. 08-00273-UT | Return on Equity (electric) |
| Xcel Energy, Inc. | 07/07 | Southwestern Public Service Company | Case No. 07-00319-UT | Return on Equity (electric) |
| New York State Public Service Commission |  |  |  |  |
| Consolidated Edison Company of New York, Inc. | 01/15 | Consolidated Edison Company of New York, Inc. | Case No. 15-E-0050 | Return on Equity (electric) |
| Orange and Rockland Utilities, Inc. | 11/14 | Orange and Rockland Utilities, Inc. | $\begin{aligned} & \text { Case Nos. 14-E-0493 and 14-G- } \\ & 0494 \end{aligned}$ | Return on Equity (electric and gas) |
| Consolidated Edison Company of New York, Inc. | 01/13 | Consolidated Edison Company of New York, Inc. | Case No. 13-E-0030 | Return on Equity (electric) |
| Niagara Mohawk Corporation d/b/a National Grid for Electric Service | 04/12 | Niagara Mohawk Corporation d/b/a National Grid for Electric Service | Case No. 12-E-0201 | Return on Equity (electric) |


| SPONSOR | Date | CASE/APPLICANT | DOCKET No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| Niagara Mohawk Corporation d/b/a National Grid for Gas Service | 04/12 | Niagara Mohawk Corporation d/b/a National Grid for Gas Service | Case No. 12-G-0202 | Return on Equity (gas) |
| Orange and Rockland Utilities, Inc. | 07/11 | Orange and Rockland Utilities, Inc. | Case No. 11-E-0408 | Return on Equity (electric) |
| Orange and Rockland Utilities, Inc. | 07/10 | Orange and Rockland Utilities, Inc. | Case No. 10-E-0362 | Return on Equity (electric) |
| Consolidated Edison Company of New York, Inc. | 11/09 | Consolidated Edison Company of New York, Inc. | Case No. 09-G-0795 | Return on Equity (gas) |
| Consolidated Edison Company of New York, Inc. | 11/09 | Consolidated Edison Company of New York, Inc. | Case No. 09-S-0794 | Return on Equity (steam) |
| Niagara Mohawk Power Corporation | 07/01 | Niagara Mohawk Power Corporation | Case No. 01-E-1046 | Power Purchase and Sale Agreement; Standard Offer Service Agreement |
| North Carolina Utilities Commission |  |  |  |  |
| Public Service Company of North Carolina, Inc. | 03/16 | Public Service Company of North Carolina, Inc. | Docket No. G-5, Sub 565 | Return on Equity |
| Dominion North Carolina Power | 03/16 | Dominion North Carolina Power | Docket No. E-22, Sub 532 | Return on Equity |
| Duke Energy Carolinas, LLC | 02/13 | Duke Energy Carolinas, LLC | Docket No. E-7, Sub 1026 | Return on Equity |
| Carolina Power \& Light Company d/b/a Progress Energy Carolinas, Inc. | 10/12 | Carolina Power \& Light Company d/b/a Progress Energy Carolinas, Inc. | Docket No. E-2, Sub 1023 | Return on Equity |
| Virginia Electric and Power Company d/b/a Dominion North Carolina Power | 03/12 | Virginia Electric and Power Company d/b/a Dominion North Carolina Power | Docket No. E-22, Sub 479 | Return on Equity (electric) |
| Duke Energy Carolinas, LLC | 07/11 | Duke Energy Carolinas, LLC | Docket No. E-7, Sub 989 | Return on Equity (electric) |
| North Dakota Public Service Commission |  |  |  |  |
| Otter Tail Power Company | 11/08 | Otter Tail Power Company | Docket No. 08-862 | Return on Equity (electric) |
| Oklahoma Corporation Commission |  |  |  |  |
| CenterPoint Energy Resources Corp., d/b/a CenterPoint Energy Oklahoma Gas | 03/16 | CenterPoint Energy Resources Corp., d/b/a CenterPoint Energy Oklahoma Gas | Cause No. PUD201600094 | Return on Equity |
| Oklahoma Gas \& Electric Company | 12/15 | Oklahoma Gas \& Electric Company | Cause No. PUD201500273 | Return on Equity |


| SPONSOR | Date | CASE/APPLICANT | Docket No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| Public Service Company of Oklahoma | 07/15 | Public Service Company of Oklahoma | Cause No. PUD201500208 | Return on Equity |
| Oklahoma Gas \& Electric Company | 07/11 | Oklahoma Gas \& Electric Company | Cause No. PUD201100087 | Return on Equity |
| CenterPoint Energy Resources Corp., d/b/a CenterPoint Energy Oklahoma Gas | 03/09 | CenterPoint Energy Oklahoma Gas | Cause No. PUD200900055 | Return on Equity |
| Pennsylvania Public Utility Commission |  |  |  |  |
| Pike County Light \& Power Company | 01/14 | Pike County Light \& Power Company | Docket No. R-2013-2397237 | Return on Equity (electric \& gas) |
| Veolia Energy Philadelphia, Inc. | 12/13 | Veolia Energy Philadelphia, Inc. | Docket No. R-2013-2386293 | Return on Equity (steam) |
| Rhode Island Public Utilities Commission |  |  |  |  |
| The Narragansett Electric Company d/b/a National Grid | 04/12 | The Narragansett Electric Company d/b/a National Grid | Docket No. 4323 | Return on Equity (electric \& gas) |
| National Grid RI - Gas | 08/08 | National Grid RI - Gas | Docket No. 3943 | Revenue Decoupling and Return on Equity |
| South Carolina Public Service Commission |  |  |  |  |
| Duke Energy Carolinas, LLC | 03/13 | Duke Energy Carolinas, LLC | Docket No. 2013-59-E | Return on Equity |
| South Carolina Electric \& Gas | 06/12 | South Carolina Electric \& Gas | Docket No. 2012-218-E | Return on Equity |
| Duke Energy Carolinas, LLC | 08/11 | Duke Energy Carolinas, LLC | Docket No. 2011-271-E | Return on Equity |
| South Carolina Electric \& Gas | 03/10 | South Carolina Electric \& Gas | Docket No. 2009-489-E | Return on Equity |
| South Dakota Public Utilities Commission |  |  |  |  |
| Otter Tail Power Company | 08/10 | Otter Tail Power Company | Docket No. EL10-011 | Return on Equity (electric) |
| Northern States Power Company | 06/09 | South Dakota Division of Northern States Power | Docket No. EL09-009 | Return on Equity (electric) |
| Otter Tail Power Company | 10/08 | Otter Tail Power Company | Docket No. EL08-030 | Return on Equity (electric) |
| Texas Public Utility Commission |  |  |  |  |
| Southwestern Public Service Company | 02/16 | Southwestern Public Service Company | Docket No. 44524 | Return on Equity (electric) |
| Wind Energy Transmission Texas, LLC | 05/15 | Wind Energy Transmission Texas, LLC | Docket No. 44746 | Return on Equity |
| Cross Texas Transmission | 12/14 | Cross Texas Transmission | Docket No. 43950 | Return on Equity |


| SPONSOR | Date | CASE/APPLICANT | Docket No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| Southwestern Public Service Company | 12/14 | Southwestern Public Service Company | Docket No. 43695 | Return on Equity (electric) |
| Sharyland Utilities, L.P. | 05/13 | Sharyland Utilities, L.P. | Docket No. 41474 | Return on Equity |
| Wind Energy Texas Transmission, LLC | 08/12 | Wind Energy Texas Transmission, LLC | Docket No. 40606 | Return on Equity |
| Southwestern Electric Power Company | 07/12 | Southwestern Electric Power Company | Docket No. 40443 | Return on Equity |
| Oncor Electric Delivery Company, LLC | 01/11 | Oncor Electric Delivery Company, LLC | Docket No. 38929 | Return on Equity |
| Texas-New Mexico Power Company | 08/10 | Texas-New Mexico Power Company | Docket No. 38480 | Return on Equity (electric) |
| CenterPoint Energy Houston Electric LLC | 06/10 | CenterPoint Energy Houston Electric LLC | Docket No. 38339 | Return on Equity |
| Xcel Energy, Inc. | 05/10 | Southwestern Public Service Company | Docket No. 38147 | Return on Equity (electric) |
| Texas-New Mexico Power Company | 08/08 | Texas-New Mexico Power Company | Docket No. 36025 | Return on Equity (electric) |
| Xcel Energy, Inc. | 05/06 | Southwestern Public Service Company | Docket No. 32766 | Return on Equity (electric) |
| Texas Railroad Commission |  |  |  |  |
| Centerpoint Energy Resources Corp. d/b/a Centerpoint Energy Entex and Centerpoint Energy Texas Gas | 03/15 | Centerpoint Energy Resources Corp. d/b/a Centerpoint Energy Entex and Centerpoint Energy Texas Gas | GUD 10432 | Return on Equity |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas | 07/12 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas | GUD 10182 | Return on Equity |
| Atmos Energy Corporation - West Texas Division | 06/12 | Atmos Energy Corporation - West Texas Division | GUD 10175 | Return on Equity |
| Atmos Energy Corporation - Mid-Texas Division | 06/12 | Atmos Energy Corporation - Mid-Texas Division | GUD 10171 | Return on Equity |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas | 12/10 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas | GUD 10038 | Return on Equity |
| Atmos Pipeline - Texas | 09/10 | Atmos Pipeline - Texas | GUD 10000 | Return on Equity |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas | 07/09 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Entex and CenterPoint Energy Texas Gas | GUD 9902 | Return on Equity |

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| SPONSOR | DATE | CASE/APPLICANT | Docket No. | SUBJECT |
| :---: | :---: | :---: | :---: | :---: |
| CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Texas Gas | 03/08 | CenterPoint Energy Resources Corp. d/b/a CenterPoint Energy Texas Gas | GUD 9791 | Return on Equity |
| Utah Public Service Commission |  |  |  |  |
| Questar Gas Company | 12/07 | Questar Gas Company | Docket No. 07-057-13 | Return on Equity |
| Vermont Public Service Board |  |  |  |  |
| Central Vermont Public Service Corporation; Green Mountain Power | 02/12 | Central Vermont Public Service Corporation; Green Mountain Power | Docket No. 7770 | Merger Policy |
| Central Vermont Public Service Corporation | 12/10 | Central Vermont Public Service Corporation | Docket No. 7627 | Return on Equity (electric) |
| Green Mountain Power | 04/06 | Green Mountain Power | Docket Nos. 7175 and 7176 | Return on Equity (electric) |
| Vermont Gas Systems, Inc. | 12/05 | Vermont Gas Systems | Docket Nos. 7109 and 7160 | Return on Equity (gas) |
| Virginia State Corporation Commission |  |  |  |  |
| Virginia Electric and Power Company | 12/15 | Virginia Electric and Power Company | Case Nos. PUE-2015-0058; PUE-2015-0059; PUE-2015-0060; PUE-2015-0061; PUE-2015-0075; PUE-2015-0089; PUE-2015-0102; PUE-2015-0104 | Return on Equity |
| Virginia Electric and Power Company | 03/15 | Virginia Electric and Power Company | Case No. PUE-2015-00027 | Return on Equity |
| Virginia Electric and Power Company | 03/13 | Virginia Electric and Power Company | Case No. PUE-2013-00020 | Return on Equity |
| Virginia Natural Gas, Inc. | 02/11 | Virginia Natural Gas, Inc. | Case No. PUE-2010-00142 | Capital Structure |
| Columbia Gas of Virginia, Inc. | 06/06 | Columbia Gas of Virginia, Inc. | Case No. PUE-2005-00098 | Merger Synergies |
| Dominion Resources | 10/01 | Virginia Electric and Power Company | Case No. PUE000584 | Corporate Structure and Electric Generation Strategy |

## Expert Report

## United States District Court, Western District of Texas, Austin Division

| Southwestern Public Service Company | $02 / 12$ | Southwestern Public Service Company | C.A. No. A-09-CA-917-SS | PURPA and FERC regulations |
| :--- | :--- | :--- | :--- | :--- |

Constant Growth Discounted Cash Flow Model
30 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Annualized Dividend | Average <br> Stock <br> Price | Dividend Yield | Expected <br> Dividend Yield | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { High } \\ & \text { ROE } \\ & \hline \end{aligned}$ |
| ALLETE, Inc. | ALE | \$2.08 | \$56.26 | 3.70\% | 3.77\% | 4.50\% | 3.00\% | 4.00\% | 3.83\% | 6.75\% | 7.60\% | 8.28\% |
| Alliant Energy Corporation | LNT | \$1.18 | \$35.91 | 3.27\% | 3.37\% | 6.10\% | 6.60\% | 6.00\% | 6.23\% | 9.37\% | 9.61\% | 9.98\% |
| American Electric Power Company, Inc. | AEP | \$2.24 | \$64.21 | 3.49\% | 3.57\% | 4.90\% | 4.10\% | 4.50\% | 4.50\% | 7.66\% | 8.07\% | 8.47\% |
| Avista Corporation | AVA | \$1.37 | \$40.20 | 3.41\% | 3.49\% | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 8.49\% | 8.49\% | 8.49\% |
| CMS Energy Corporation | CMS | \$1.24 | \$40.94 | 3.03\% | 3.13\% | 6.40\% | 7.24\% | 6.00\% | 6.55\% | 9.12\% | 9.67\% | 10.38\% |
| DTE Energy Company | DTE | \$2.92 | \$89.05 | 3.28\% | 3.36\% | 5.80\% | 5.35\% | 4.50\% | 5.22\% | 7.85\% | 8.58\% | 9.17\% |
| IDACORP, Inc. | IDA | \$2.04 | \$72.54 | 2.81\% | 2.86\% | 4.00\% | 4.00\% | 3.00\% | 3.67\% | 5.85\% | 6.53\% | 6.87\% |
| NorthWestern Corporation | NWE | \$2.00 | \$57.42 | 3.48\% | 3.58\% | 5.00\% | 5.00\% | 6.50\% | 5.50\% | 8.57\% | 9.08\% | 10.10\% |
| OGE Energy Corp. | OGE | \$1.10 | \$29.76 | 3.70\% | 3.77\% | 5.20\% | 4.30\% | 2.50\% | 4.00\% | 6.24\% | 7.77\% | 8.99\% |
| Otter Tail Corporation | OTTR | \$1.25 | \$29.38 | 4.25\% | 4.38\% | NA | 6.00\% | 6.00\% | 6.00\% | 10.38\% | 10.38\% | 10.38\% |
| Pinnacle West Capital Corporation | PNW | \$2.50 | \$72.71 | 3.44\% | 3.51\% | 4.00\% | 3.73\% | 4.00\% | 3.91\% | 7.23\% | 7.42\% | 7.51\% |
| PNM Resources, Inc. | PNM | \$0.88 | \$32.12 | 2.74\% | 2.86\% | 7.60\% | 8.76\% | 9.00\% | 8.45\% | 10.44\% | 11.31\% | 11.86\% |
| Portland General Electric Company | POR | \$1.28 | \$40.21 | 3.18\% | 3.28\% | 6.40\% | 6.57\% | 5.50\% | 6.16\% | 8.77\% | 9.44\% | 9.86\% |
| SCANA Corporation | SCG | \$2.30 | \$68.85 | 3.34\% | 3.42\% | 5.30\% | 4.80\% | 4.50\% | 4.87\% | 7.92\% | 8.29\% | 8.73\% |
| Xcel Energy Inc. | XEL | \$1.36 | \$40.51 | 3.36\% | 3.45\% | 5.30\% | 5.27\% | 5.50\% | 5.36\% | 8.72\% | 8.80\% | 8.95\% |
| PROXY GROUP MEAN |  |  |  | 3.37\% | 3.45\% | 5.39\% | 5.31\% | 5.10\% | 5.28\% | 8.23\% | 8.74\% | 9.20\% |
| PROXY GROUP MEDIAN |  |  |  | 3.36\% | 3.45\% | 5.25\% | 5.00\% | 5.00\% | 5.22\% | 8.49\% | 8.58\% | 8.99\% |

Notes:
[1] Source: Bloomberg Professional
[2] Source: Bloomberg Professional, equals 30-trading day average as of May 31, 2016
[3] Equals [1] / [2]
[4] Equals [3] $\times(1+0.5 \times[8])$
[5] Source: Zacks
[6] Source: Yahoo! Finance
[7] Source: Value Line
[8] Equals Average([5], [6], [7])
[9] Equals [3] $\times(1+0.5 \times$ Minimum([5], [6], [7]) $)+$ Minimum ([5], [6], [7])
[10] Equals [4] + [8]
[11] Equals [3] x (1 + $0.5 \times$ Maximum([5], [6], [7])) + Maximum([5], [6], [7])

Constant Growth Discounted Cash Flow Model
90 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Annualized Dividend | Average Stock Price | Dividend Yield | Expected Dividend Yield | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \end{aligned}$ | Mean ROE | High <br> ROE |
| ALLETE, Inc. | ALE | \$2.08 | \$55.04 | 3.78\% | 3.85\% | 4.50\% | 3.00\% | 4.00\% | 3.83\% | 6.84\% | 7.68\% | 8.36\% |
| Alliant Energy Corporation | LNT | \$1.18 | \$35.24 | 3.33\% | 3.44\% | 6.10\% | 6.60\% | 6.00\% | 6.23\% | 9.43\% | 9.67\% | 10.04\% |
| American Electric Power Company, Inc. | AEP | \$2.24 | \$63.66 | 3.52\% | 3.60\% | 4.90\% | 4.10\% | 4.50\% | 4.50\% | 7.69\% | 8.10\% | 8.50\% |
| Avista Corporation | AVA | \$1.37 | \$39.22 | 3.49\% | 3.58\% | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 8.58\% | 8.58\% | 8.58\% |
| CMS Energy Corporation | CMS | \$1.24 | \$40.55 | 3.06\% | 3.16\% | 6.40\% | 7.24\% | 6.00\% | 6.55\% | 9.15\% | 9.71\% | 10.41\% |
| DTE Energy Company | DTE | \$2.92 | \$87.58 | 3.33\% | 3.42\% | 5.80\% | 5.35\% | 4.50\% | 5.22\% | 7.91\% | 8.64\% | 9.23\% |
| IDACORP, Inc. | IDA | \$2.04 | \$72.14 | 2.83\% | 2.88\% | 4.00\% | 4.00\% | 3.00\% | 3.67\% | 5.87\% | 6.55\% | 6.88\% |
| NorthWestern Corporation | NWE | \$2.00 | \$58.61 | 3.41\% | 3.51\% | 5.00\% | 5.00\% | 6.50\% | 5.50\% | 8.50\% | 9.01\% | 10.02\% |
| OGE Energy Corp. | OGE | \$1.10 | \$27.90 | 3.94\% | 4.02\% | 5.20\% | 4.30\% | 2.50\% | 4.00\% | 6.49\% | 8.02\% | 9.24\% |
| Otter Tail Corporation | OTTR | \$1.25 | \$28.40 | 4.40\% | 4.53\% | NA | 6.00\% | 6.00\% | 6.00\% | 10.53\% | 10.53\% | 10.53\% |
| Pinnacle West Capital Corporation | PNW | \$2.50 | \$71.24 | 3.51\% | 3.58\% | 4.00\% | 3.73\% | 4.00\% | 3.91\% | 7.30\% | 7.49\% | 7.58\% |
| PNM Resources, Inc. | PNM | \$0.88 | \$32.35 | 2.72\% | 2.83\% | 7.60\% | 8.76\% | 9.00\% | 8.45\% | 10.42\% | 11.29\% | 11.84\% |
| Portland General Electric Company | POR | \$1.28 | \$39.34 | 3.25\% | 3.35\% | 6.40\% | 6.57\% | 5.50\% | 6.16\% | 8.84\% | 9.51\% | 9.93\% |
| SCANA Corporation | SCG | \$2.30 | \$67.31 | 3.42\% | 3.50\% | 5.30\% | 4.80\% | 4.50\% | 4.87\% | 7.99\% | 8.37\% | 8.81\% |
| Xcel Energy Inc. | XEL | \$1.36 | \$40.14 | 3.39\% | 3.48\% | 5.30\% | 5.27\% | 5.50\% | 5.36\% | 8.75\% | 8.84\% | 8.98\% |
| PROXY GROUP MEAN |  |  |  | 3.43\% | 3.52\% | 5.39\% | 5.31\% | 5.10\% | 5.28\% | 8.29\% | 8.80\% | 9.26\% |
| PROXY GROUP MEDIAN |  |  |  | 3.41\% | 3.50\% | 5.25\% | 5.00\% | 5.00\% | 5.22\% | 8.50\% | 8.64\% | 9.23\% |

Notes:
[1] Source: Bloomberg Professional
[2] Source: Bloomberg Professional, equals 90-trading day average as of May 31, 2016
[3] Equals [1] / [2]
[4] Equals [3] $\times(1+0.5 \times[8])$
[5] Source: Zacks
[6] Source: Yahoo! Finance
[7] Source: Value Line
[8] Equals Average([5], [6], [7])
[9] Equals [3] $\times(1+0.5 \times$ Minimum([5], [6], [7]) $)+$ Minimum([5], [6], [7])
[10] Equals [4] + [8]
[11] Equals [3] x (1 + $0.5 \times$ Maximum([5], [6], [7])) + Maximum([5], [6], [7])

Constant Growth Discounted Cash Flow Model
180 Day Average Stock Price

|  |  | [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Annualized Dividend | Average <br> Stock <br> Price | Dividend Yield | Expected <br> Dividend Yield | Zacks Earnings Growth | First Call Earnings Growth | Value Line Earnings Growth | Average Earnings Growth | $\begin{aligned} & \text { Low } \\ & \text { ROE } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Mean } \\ & \text { ROE } \end{aligned}$ | $\begin{aligned} & \text { High } \\ & \text { ROE } \\ & \hline \end{aligned}$ |
| ALLETE, Inc. | ALE | \$2.08 | \$52.71 | 3.95\% | 4.02\% | 4.50\% | 3.00\% | 4.00\% | 3.83\% | 7.01\% | 7.86\% | 8.54\% |
| Alliant Energy Corporation | LNT | \$1.18 | \$32.61 | 3.60\% | 3.72\% | 6.10\% | 6.60\% | 6.00\% | 6.23\% | 9.71\% | 9.95\% | 10.32\% |
| American Electric Power Company, Inc. | AEP | \$2.24 | \$60.20 | 3.72\% | 3.80\% | 4.90\% | 4.10\% | 4.50\% | 4.50\% | 7.90\% | 8.30\% | 8.71\% |
| Avista Corporation | AVA | \$1.37 | \$36.62 | 3.74\% | 3.83\% | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 8.83\% | 8.83\% | 8.83\% |
| CMS Energy Corporation | CMS | \$1.24 | \$38.00 | 3.26\% | 3.37\% | 6.40\% | 7.24\% | 6.00\% | 6.55\% | 9.36\% | 9.92\% | 10.62\% |
| DTE Energy Company | DTE | \$2.92 | \$83.96 | 3.48\% | 3.57\% | 5.80\% | 5.35\% | 4.50\% | 5.22\% | 8.06\% | 8.79\% | 9.38\% |
| IDACORP, Inc. | IDA | \$2.04 | \$69.33 | 2.94\% | 3.00\% | 4.00\% | 4.00\% | 3.00\% | 3.67\% | 5.99\% | 6.66\% | 7.00\% |
| NorthWestern Corporation | NWE | \$2.00 | \$56.25 | 3.56\% | 3.65\% | 5.00\% | 5.00\% | 6.50\% | 5.50\% | 8.64\% | 9.15\% | 10.17\% |
| OGE Energy Corp. | OGE | \$1.10 | \$27.27 | 4.03\% | 4.11\% | 5.20\% | 4.30\% | 2.50\% | 4.00\% | 6.58\% | 8.11\% | 9.34\% |
| Otter Tail Corporation | OTTR | \$1.25 | \$27.52 | 4.54\% | 4.68\% | NA | 6.00\% | 6.00\% | 6.00\% | 10.68\% | 10.68\% | 10.68\% |
| Pinnacle West Capital Corporation | PNW | \$2.50 | \$67.37 | 3.71\% | 3.78\% | 4.00\% | 3.73\% | 4.00\% | 3.91\% | 7.51\% | 7.69\% | 7.79\% |
| PNM Resources, Inc. | PNM | \$0.88 | \$30.47 | 2.89\% | 3.01\% | 7.60\% | 8.76\% | 9.00\% | 8.45\% | 10.60\% | 11.46\% | 12.02\% |
| Portland General Electric Company | POR | \$1.28 | \$37.99 | 3.37\% | 3.47\% | 6.40\% | 6.57\% | 5.50\% | 6.16\% | 8.96\% | 9.63\% | 10.05\% |
| SCANA Corporation | SCG | \$2.30 | \$62.73 | 3.67\% | 3.76\% | 5.30\% | 4.80\% | 4.50\% | 4.87\% | 8.25\% | 8.62\% | 9.06\% |
| Xcel Energy Inc. | XEL | \$1.36 | \$37.86 | 3.59\% | 3.69\% | 5.30\% | 5.27\% | 5.50\% | 5.36\% | 8.96\% | 9.05\% | 9.19\% |
| PROXY GROUP MEAN |  |  |  | 3.60\% | 3.70\% | 5.39\% | 5.31\% | 5.10\% | 5.28\% | 8.47\% | 8.98\% | 9.45\% |
| PROXY GROUP MEDIAN |  |  |  | 3.60\% | 3.72\% | 5.25\% | 5.00\% | 5.00\% | 5.22\% | 8.64\% | 8.83\% | 9.34\% |

Notes:
[1] Source: Bloomberg Professional
[2] Source: Bloomberg Professional, equals 180-trading day average as of May 31, 2016
[3] Equals [1] / [2]
[4] Equals [3] $\times(1+0.5 \times[8])$
[5] Source: Zacks
[6] Source: Yahoo! Finance
[7] Source: Value Line
[8] Equals Average([5], [6], [7])
[9] Equals [3] $\times(1+0.5 \times$ Minimum([5], [6], [7]) $)+$ Minimum([5], [6], [7])
[10] Equals [4] + [8]
[11] Equals [3] $\times(1+0.5 \times$ Maximum([5], [6], [7])) + Maximum([5], [6], [7])


| Multi-Stage Growth Discounted Cash Flow Model 30 Day Average Stock Price High EPS Growth Rate Estimate in First Stage |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inputs | $\frac{[1]}{\text { Stock }}$ |  | [2] | [3] | [4] | [5] | $\frac{[6]}{\text { Long-Term }}$ | [7] | [8] | [9] | [10] | [11] | [12] | [13] |  |  |  |  |
|  |  |  | EPS Growth Rate Estimates |  |  |  |  | Payout Ratio |  |  | Iterative Solution |  | Terminal Terminal |  |  |  |  |  |
| Company | Ticker | Price | Zacks | First Call | Value Line | High Growth | Growth | 2016 | 2020 | 2026 | Proof | IRR | P/E Ratio | PEG Ratio |  |  |  |  |
| ALLETE, Inc. | ALE | \$56.26 | 4.50\% | 3.00\% | 4.00\% | 4.50\% | 5.28\% | 66.00\% | 64.00\% | 66.88\% | \$0.00 | 9.54\% | 16.52 | 3.13 |  |  |  |  |
| Alliant Energy Corporation | LNT | \$35.91 | 6.10\% | 6.60\% | 6.00\% | 6.60\% | 5.28\% | 64.00\% | 64.00\% | 66.88\% | \$0.00 | 9.07\% | 18.56 | 3.52 |  |  |  |  |
| American Electric Power Company, Inc. | AEP | \$64.21 | 4.90\% | 4.10\% | 4.50\% | 4.90\% | 5.28\% | 64.00\% | 66.00\% | 66.88\% | \$0.00 | 9.36\% | 17.23 | 3.26 |  |  |  |  |
| Avista Corporation | AVA | \$40.20 | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 5.28\% | 68.00\% | 63.00\% | 66.88\% | \$0.00 | 8.71\% | 20.49 | 3.88 |  |  |  |  |
| CMS Energy Corporation | CMS | \$40.94 | 6.40\% | 7.24\% | 6.00\% | 7.24\% | 5.28\% | 63.00\% | 63.00\% | 66.88\% | \$0.00 | 9.15\% | 18.17 | 3.44 |  |  |  |  |
| DTE Energy Company | DTE | \$89.05 | 5.80\% | 5.35\% | 4.50\% | 5.80\% | 5.28\% | 61.00\% | 64.00\% | 66.88\% | \$0.00 | 9.09\% | 18.45 | 3.50 |  |  |  |  |
| IDACORP, Inc. | IDA | \$72.54 | 4.00\% | 4.00\% | 3.00\% | 4.00\% | 5.28\% | 53.00\% | 60.00\% | 66.88\% | (\$0.00) | 8.85\% | 19.73 | 3.74 |  |  |  |  |
| NorthWestern Corporation | NWE | \$57.42 | 5.00\% | 5.00\% | 6.50\% | 6.50\% | 5.28\% | 65.00\% | 59.00\% | 66.88\% | \$0.00 | 9.29\% | 17.53 | 3.32 |  |  |  |  |
| OGE Energy Corp. | OGE | \$29.76 | 5.20\% | 4.30\% | 2.50\% | 5.20\% | 5.28\% | 64.00\% | 74.00\% | 66.88\% | \$0.00 | 9.63\% | 16.17 | 3.06 |  |  |  |  |
| Otter Tail Corporation | OTTR | \$29.38 | NA | 6.00\% | 6.00\% | 6.00\% | 5.28\% | 80.00\% | 63.00\% | 66.88\% | \$0.00 | 9.48\% | 16.74 | 3.17 |  |  |  |  |
| Pinnacle West Capital Corporation | PNW | \$72.71 | 4.00\% | 3.73\% | 4.00\% | 4.00\% | 5.28\% | 64.00\% | 65.00\% | 66.88\% | \$0.00 | 8.97\% | 19.06 | 3.61 |  |  |  |  |
| PNM Resources, Inc. | PNM | \$32.12 | 7.60\% | 8.76\% | 9.00\% | 9.00\% | 5.28\% | 51.00\% | 55.00\% | 66.88\% | \$0.00 | 9.89\% | 15.26 | 2.89 |  |  |  |  |
| Portland General Electric Company | POR | \$40.21 | 6.40\% | 6.57\% | 5.50\% | 6.57\% | 5.28\% | 56.00\% | 56.00\% | 66.88\% | \$0.00 | 9.26\% | 17.67 | 3.35 |  |  |  |  |
| SCANA Corporation | SCG | \$68.85 | 5.30\% | 4.80\% | 4.50\% | 5.30\% | 5.28\% | 59.00\% | 60.00\% | 66.88\% | \$0.00 | 9.33\% | 17.36 | 3.29 |  |  |  |  |
| Xcel Energy Inc. | XEL | \$40.51 | 5.30\% | 5.27\% | 5.50\% | 5.50\% | 5.28\% | 62.00\% | 63.00\% | 66.88\% | \$0.00 | 9.17\% | 18.11 | 3.43 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | CF Resu |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Mean | 9.25\% | 17.80 | 3.37 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Max | 9.89\% | 20.49 | 3.88 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Min | 8.71\% | 15.26 | 2.89 |  |  |  |  |
| Projected Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per Share |  | [14] | [15] | [16] | [17] | [18] | [19] | [20] | [21] | [22] | [23] | [24] | [25] | [26] | [27] | [28] | [29] | [30] |
| Company | Ticker | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 |
| ALLETE, Inc. | ALE | \$3.38 | \$3.53 | \$3.69 | \$3.86 | \$4.03 | \$4.21 | \$4.41 | \$4.62 | \$4.84 | \$5.09 | \$5.35 | \$5.63 | \$5.93 | \$6.24 | \$6.57 | \$6.92 | \$7.28 |
| Alliant Energy Corporation | LNT | \$1.69 | \$1.80 | \$1.91 | \$2.04 | \$2.18 | \$2.32 | \$2.47 | \$2.62 | \$2.77 | \$2.93 | \$3.09 | \$3.26 | \$3.43 | \$3.61 | \$3.80 | \$4.00 | \$4.21 |
| American Electric Power Company, Inc. | AEP | \$3.60 | \$3.78 | \$3.96 | \$4.16 | \$4.36 | \$4.57 | \$4.80 | \$5.04 | \$5.30 | \$5.57 | \$5.86 | \$6.17 | \$6.50 | \$6.84 | \$7.20 | \$7.58 | \$7.98 |
| Avista Corporation | AVA | \$1.89 | \$1.98 | \$2.08 | \$2.19 | \$2.30 | \$2.41 | \$2.53 | \$2.66 | \$2.80 | \$2.94 | \$3.10 | \$3.26 | \$3.43 | \$3.62 | \$3.81 | \$4.01 | \$4.22 |
| CMS Energy Corporation | CMS | \$1.89 | \$2.03 | \$2.17 | \$2.33 | \$2.50 | \$2.68 | \$2.87 | \$3.05 | \$3.25 | \$3.44 | \$3.63 | \$3.82 | \$4.02 | \$4.24 | \$4.46 | \$4.70 | \$4.94 |
| DTE Energy Company | DTE | \$4.44 | \$4.70 | \$4.97 | \$5.26 | \$5.56 | \$5.89 | \$6.22 | \$6.57 | \$6.94 | \$7.31 | \$7.71 | \$8.11 | \$8.54 | \$8.99 | \$9.47 | \$9.97 | \$10.49 |
| IDACORP, Inc. | IDA | \$3.87 | \$4.02 | \$4.19 | \$4.35 | \$4.53 | \$4.71 | \$4.91 | \$5.12 | \$5.36 | \$5.62 | \$5.91 | \$6.22 | \$6.55 | \$6.89 | \$7.26 | \$7.64 | \$8.04 |
| NorthWestern Corporation | NWE | \$2.90 | \$3.09 | \$3.29 | \$3.50 | \$3.73 | \$3.97 | \$4.22 | \$4.48 | \$4.74 | \$5.01 | \$5.29 | \$5.57 | \$5.86 | \$6.17 | \$6.50 | \$6.84 | \$7.20 |
| OGE Energy Corp. | OGE | \$1.71 | \$1.80 | \$1.89 | \$1.99 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$2.84 | \$2.99 | \$3.15 | \$3.32 | \$3.49 | \$3.68 | \$3.87 |
| Otter Tail Corporation | OTTR | \$1.56 | \$1.65 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.21 | \$2.34 | \$2.47 | \$2.61 | \$2.75 | \$2.89 | \$3.04 | \$3.20 | \$3.37 | \$3.55 | \$3.74 |
| Pinnacle West Capital Corporation | PNW | \$3.92 | \$4.08 | \$4.24 | \$4.41 | \$4.59 | \$4.77 | \$4.97 | \$5.19 | \$5.43 | \$5.69 | \$5.98 | \$6.30 | \$6.63 | \$6.98 | \$7.35 | \$7.74 | \$8.15 |
| PNM Resources, Inc. | PNM | \$1.64 | \$1.79 | \$1.95 | \$2.12 | \$2.31 | \$2.52 | \$2.73 | \$2.95 | \$3.16 | \$3.36 | \$3.56 | \$3.75 | \$3.95 | \$4.16 | \$4.38 | \$4.61 | \$4.85 |
| Portland General Electric Company | POR | \$2.04 | \$2.17 | \$2.32 | \$2.47 | \$2.63 | \$2.80 | \$2.98 | \$3.17 | \$3.35 | \$3.54 | \$3.74 | \$3.94 | \$4.14 | \$4.36 | \$4.59 | \$4.84 | \$5.09 |
| SCANA Corporation | SCG | \$3.81 | \$4.01 | \$4.22 | \$4.45 | \$4.68 | \$4.93 | \$5.19 | \$5.47 | \$5.76 | \$6.06 | \$6.38 | \$6.72 | \$7.07 | \$7.45 | \$7.84 | \$8.25 | \$8.69 |
| Xcel Energy Inc. | XEL | \$2.10 | \$2.22 | \$2.34 | \$2.47 | \$2.60 | \$2.74 | \$2.89 | \$3.05 | \$3.22 | \$3.39 | \$3.57 | \$3.76 | \$3.95 | \$4.16 | \$4.38 | \$4.61 | \$4.86 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Projected Annual Dividend Payout Ratio |  |  | [31] | [32] | [33] | [34] | [35] | [36] | [37] | [38] | [39] | [40] | [41] | [42] | [43] | [44] | [45] | [46] |
| Company | Ticker |  | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 |
| ALLETE, Inc. | ALE |  | 66.00\% | 65.50\% | 65.00\% | 64.50\% | 64.00\% | 64.48\% | 64.96\% | 65.44\% | 65.92\% | 66.40\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Alliant Energy Corporation | LNT |  | 64.00\% | 64.00\% | 64.00\% | 64.00\% | 64.00\% | 64.48\% | 64.96\% | 65.44\% | 65.92\% | 66.40\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| American Electric Power Company, Inc. | AEP |  | 64.00\% | 64.50\% | 65.00\% | 65.50\% | 66.00\% | 66.15\% | 66.29\% | 66.44\% | 66.59\% | 66.73\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Avista Corporation | AVA |  | 68.00\% | 66.75\% | 65.50\% | 64.25\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| CMS Energy Corporation | CMS |  | 63.00\% | 63.00\% | 63.00\% | 63.00\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| DTE Energy Company | DTE |  | 61.00\% | 61.75\% | 62.50\% | 63.25\% | 64.00\% | 64.48\% | 64.96\% | 65.44\% | 65.92\% | 66.40\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| IDACORP, Inc. | IDA |  | 53.00\% | 54.75\% | 56.50\% | 58.25\% | 60.00\% | 61.15\% | 62.29\% | 63.44\% | 64.59\% | 65.73\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| NorthWestern Corporation | NWE |  | 65.00\% | 63.50\% | 62.00\% | 60.50\% | 59.00\% | 60.31\% | 61.63\% | 62.94\% | 64.25\% | 65.57\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| OGE Energy Corp. | OGE |  | 64.00\% | 66.50\% | 69.00\% | 71.50\% | 74.00\% | 72.81\% | 71.63\% | 70.44\% | 69.25\% | 68.07\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Otter Tail Corporation | OTTR |  | 80.00\% | 75.75\% | 71.50\% | 67.25\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Pinnacle West Capital Corporation | PNW |  | 64.00\% | 64.25\% | 64.50\% | 64.75\% | 65.00\% | 65.31\% | 65.63\% | 65.94\% | 66.25\% | 66.57\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| PNM Resources, Inc. | PNM |  | 51.00\% | 52.00\% | 53.00\% | 54.00\% | 55.00\% | 56.98\% | 58.96\% | 60.94\% | 62.92\% | 64.90\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Portland General Electric Company | POR |  | 56.00\% | 56.00\% | 56.00\% | 56.00\% | 56.00\% | 57.81\% | 59.63\% | 61.44\% | 63.25\% | 65.07\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| SCANA Corporation | SCG |  | 59.00\% | 59.25\% | 59.50\% | 59.75\% | 60.00\% | 61.15\% | 62.29\% | 63.44\% | 64.59\% | 65.73\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Xcel Energy Inc. | XEL |  | 62.00\% | 62.25\% | 62.50\% | 62.75\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |


| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.33 | \$2.42 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$4.87 | \$120.27 |
| Alliant Energy Corporation | LNT | \$1.15 | \$1.23 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$2.82 | \$78.23 |
| American Electric Power Company, Inc. | AEP | \$2.42 | \$2.56 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$5.34 | \$137.51 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$86.47 |
| CMS Energy Corporation | CMS | \$1.28 | \$1.37 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$3.31 | \$89.84 |
| DTE Energy Company | DTE | \$2.87 | \$3.07 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$7.02 | \$193.59 |
| IDACORP, Inc. | IDA | \$2.13 | \$2.29 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$5.38 | \$158.66 |
| NorthWestern Corporation | NWE | \$2.01 | \$2.09 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$4.82 | \$126.24 |
| OGE Energy Corp. | OGE | \$1.15 | \$1.26 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$2.59 | \$62.63 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$62.61 |
| Pinnacle West Capital Corporation | PNW | \$2.61 | \$2.72 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$5.45 | \$155.26 |
| PNM Resources, Inc. | PNM | \$0.91 | \$1.01 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$3.24 | \$73.98 |
| Portland General Electric Company | POR | \$1.22 | \$1.30 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$3.40 | \$89.98 |
| SCANA Corporation | SCG | \$2.37 | \$2.50 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$5.81 | \$150.87 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.46 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$3.25 | \$87.97 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outflow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$56.26) | \$0.00 | \$1.37 | \$2.38 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$125.14 |
| Alliant Energy Corporation | LNT | (\$35.91) | \$0.00 | \$0.67 | \$1.19 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$81.04 |
| American Electric Power Company, Inc. | AEP | (\$64.21) | \$0.00 | \$1.42 | \$2.48 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$142.84 |
| Avista Corporation | AVA | (\$40.20) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$89.30 |
| CMS Energy Corporation | CMS | (\$40.94) | \$0.00 | \$0.75 | \$1.32 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$93.14 |
| DTE Energy Company | DTE | (\$89.05) | \$0.00 | \$1.68 | \$2.95 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$200.61 |
| IDACORP, Inc. | IDA | (\$72.54) | \$0.00 | \$1.25 | \$2.18 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$164.04 |
| NorthWestern Corporation | NWE | (\$57.42) | \$0.00 | \$1.18 | \$2.07 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$131.05 |
| OGE Energy Corp. | OGE | (\$29.76) | \$0.00 | \$0.68 | \$1.18 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$65.22 |
| Otter Tail Corporation | OTTR | (\$29.38) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$65.11 |
| Pinnacle West Capital Corporation | PNW | (\$72.71) | \$0.00 | \$1.53 | \$2.66 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$160.71 |
| PNM Resources, Inc. | PNM | (\$32.12) | \$0.00 | \$0.53 | \$0.95 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$77.22 |
| Portland General Electric Company | POR | (\$40.21) | \$0.00 | \$0.71 | \$1.26 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$93.38 |
| SCANA Corporation | SCG | (\$68.85) | \$0.00 | \$1.39 | \$2.43 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$156.68 |
| Xcel Energy Inc. | XEL | (\$40.51) | \$0.00 | \$0.81 | \$1.41 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$91.22 |



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.30 | \$2.35 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$4.37 | \$119.07 |
| Alliant Energy Corporation | LNT | \$1.14 | \$1.21 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$77.92 |
| American Electric Power Company, Inc. | AEP | \$2.40 | \$2.52 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$5.04 | \$136.79 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$86.47 |
| CMS Energy Corporation | CMS | \$1.26 | \$1.34 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$3.03 | \$89.10 |
| DTE Energy Company | DTE | \$2.83 | \$2.99 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$6.40 | \$192.00 |
| IDACORP, Inc. | IDA | \$2.11 | \$2.25 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$5.00 | \$157.66 |
| NorthWestern Corporation | NWE | \$1.98 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$4.33 | \$124.91 |
| OGE Energy Corp. | OGE | \$1.12 | \$1.19 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$2.13 | \$61.67 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$62.61 |
| Pinnacle West Capital Corporation | PNW | \$2.60 | \$2.71 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$5.34 | \$155.00 |
| PNM Resources, Inc. | PNM | \$0.90 | \$0.99 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$2.94 | \$73.07 |
| Portland General Electric Company | POR | \$1.21 | \$1.27 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$3.16 | \$89.26 |
| SCANA Corporation | SCG | \$2.35 | \$2.47 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$5.49 | \$150.01 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.45 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$3.20 | \$87.83 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$56.26) | \$0.00 | \$1.35 | \$2.33 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$123.44 |
| Alliant Energy Corporation | LNT | (\$35.91) | \$0.00 | \$0.67 | \$1.18 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$80.62 |
| American Electric Power Company, Inc. | AEP | (\$64.21) | \$0.00 | \$1.41 | \$2.45 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$141.83 |
| Avista Corporation | AVA | (\$40.20) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$89.30 |
| CMS Energy Corporation | CMS | (\$40.94) | \$0.00 | \$0.74 | \$1.30 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$92.13 |
| DTE Energy Company | DTE | (\$89.05) | \$0.00 | \$1.66 | \$2.89 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$198.40 |
| IDACORP, Inc. | IDA | (\$72.54) | \$0.00 | \$1.24 | \$2.14 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$162.66 |
| NorthWestern Corporation | NWE | (\$57.42) | \$0.00 | \$1.16 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$129.24 |
| OGE Energy Corp. | OGE | (\$29.76) | \$0.00 | \$0.66 | \$1.14 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$63.80 |
| Otter Tail Corporation | OTTR | (\$29.38) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$65.11 |
| Pinnacle West Capital Corporation | PNW | (\$72.71) | \$0.00 | \$1.53 | \$2.65 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$160.35 |
| PNM Resources, Inc. | PNM | (\$32.12) | \$0.00 | \$0.53 | \$0.93 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$76.02 |
| Portland General Electric Company | POR | (\$40.21) | \$0.00 | \$0.71 | \$1.24 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$92.41 |
| SCANA Corporation | SCG | (\$68.85) | \$0.00 | \$1.38 | \$2.40 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$155.50 |
| Xcel Energy Inc. | XEL | (\$40.51) | \$0.00 | \$0.80 | \$1.41 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$91.03 |




| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.33 | \$2.42 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$4.87 | \$117.61 |
| Alliant Energy Corporation | LNT | \$1.15 | \$1.23 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$2.82 | \$76.75 |
| American Electric Power Company, Inc. | AEP | \$2.42 | \$2.56 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$5.34 | \$136.32 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$84.34 |
| CMS Energy Corporation | CMS | \$1.28 | \$1.37 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$3.31 | \$88.99 |
| DTE Energy Company | DTE | \$2.87 | \$3.07 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$7.02 | \$190.39 |
| IDACORP, Inc. | IDA | \$2.13 | \$2.29 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$5.38 | \$157.79 |
| NorthWestern Corporation | NWE | \$2.01 | \$2.09 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$4.82 | \$128.83 |
| OGE Energy Corp. | OGE | \$1.15 | \$1.26 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$2.59 | \$58.61 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$60.48 |
| Pinnacle West Capital Corporation | PNW | \$2.61 | \$2.72 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$5.45 | \$152.06 |
| PNM Resources, Inc. | PNM | \$0.91 | \$1.01 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$3.24 | \$74.50 |
| Portland General Electric Company | POR | \$1.22 | \$1.30 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$3.40 | \$88.08 |
| SCANA Corporation | SCG | \$2.37 | \$2.50 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$5.81 | \$147.52 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.46 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$3.25 | \$87.17 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outflow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$55.04) | \$0.00 | \$1.37 | \$2.38 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$122.48 |
| Alliant Energy Corporation | LNT | (\$35.23) | \$0.00 | \$0.67 | \$1.19 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$79.57 |
| American Electric Power Company, Inc. | AEP | (\$63.66) | \$0.00 | \$1.42 | \$2.48 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$141.66 |
| Avista Corporation | AVA | (\$39.22) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$87.17 |
| CMS Energy Corporation | CMS | (\$40.55) | \$0.00 | \$0.75 | \$1.32 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$92.29 |
| DTE Energy Company | DTE | (\$87.58) | \$0.00 | \$1.68 | \$2.95 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$197.40 |
| IDACORP, Inc. | IDA | (\$72.14) | \$0.00 | \$1.25 | \$2.18 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$163.17 |
| NorthWestern Corporation | NWE | (\$58.61) | \$0.00 | \$1.18 | \$2.07 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$133.65 |
| OGE Energy Corp. | OGE | (\$27.90) | \$0.00 | \$0.68 | \$1.18 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$61.20 |
| Otter Tail Corporation | OTTR | (\$28.40) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$62.98 |
| Pinnacle West Capital Corporation | PNW | (\$71.24) | \$0.00 | \$1.53 | \$2.66 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$157.51 |
| PNM Resources, Inc. | PNM | (\$32.35) | \$0.00 | \$0.53 | \$0.95 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$77.74 |
| Portland General Electric Company | POR | (\$39.34) | \$0.00 | \$0.71 | \$1.26 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$91.48 |
| SCANA Corporation | SCG | (\$67.31) | \$0.00 | \$1.39 | \$2.43 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$153.33 |
| Xcel Energy Inc. | XEL | (\$40.14) | \$0.00 | \$0.81 | \$1.41 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$90.41 |



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.30 | \$2.35 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$4.37 | \$116.42 |
| Alliant Energy Corporation | LNT | \$1.14 | \$1.21 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$76.45 |
| American Electric Power Company, Inc. | AEP | \$2.40 | \$2.52 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$5.04 | \$135.61 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$84.34 |
| CMS Energy Corporation | CMS | \$1.26 | \$1.34 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$3.03 | \$88.25 |
| DTE Energy Company | DTE | \$2.83 | \$2.99 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$6.40 | \$188.80 |
| IDACORP, Inc. | IDA | \$2.11 | \$2.25 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$5.00 | \$156.79 |
| NorthWestern Corporation | NWE | \$1.98 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$4.33 | \$127.50 |
| OGE Energy Corp. | OGE | \$1.12 | \$1.19 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$2.13 | \$57.65 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$60.48 |
| Pinnacle West Capital Corporation | PNW | \$2.60 | \$2.71 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$5.34 | \$151.81 |
| PNM Resources, Inc. | PNM | \$0.90 | \$0.99 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$2.94 | \$73.59 |
| Portland General Electric Company | POR | \$1.21 | \$1.27 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$3.16 | \$87.36 |
| SCANA Corporation | SCG | \$2.35 | \$2.47 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$5.49 | \$146.66 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.45 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$3.20 | \$87.03 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$55.04) | \$0.00 | \$1.35 | \$2.33 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$120.79 |
| Alliant Energy Corporation | LNT | (\$35.23) | \$0.00 | \$0.67 | \$1.18 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$79.15 |
| American Electric Power Company, Inc. | AEP | (\$63.66) | \$0.00 | \$1.41 | \$2.45 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$140.65 |
| Avista Corporation | AVA | (\$39.22) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$87.17 |
| CMS Energy Corporation | CMS | (\$40.55) | \$0.00 | \$0.74 | \$1.30 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$91.28 |
| DTE Energy Company | DTE | (\$87.58) | \$0.00 | \$1.66 | \$2.89 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$195.20 |
| IDACORP, Inc. | IDA | (\$72.14) | \$0.00 | \$1.24 | \$2.14 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$161.80 |
| NorthWestern Corporation | NWE | (\$58.61) | \$0.00 | \$1.16 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$131.83 |
| OGE Energy Corp. | OGE | (\$27.90) | \$0.00 | \$0.66 | \$1.14 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$59.79 |
| Otter Tail Corporation | OTTR | (\$28.40) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$62.98 |
| Pinnacle West Capital Corporation | PNW | (\$71.24) | \$0.00 | \$1.53 | \$2.65 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$157.15 |
| PNM Resources, Inc. | PNM | (\$32.35) | \$0.00 | \$0.53 | \$0.93 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$76.53 |
| Portland General Electric Company | POR | (\$39.34) | \$0.00 | \$0.71 | \$1.24 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$90.51 |
| SCANA Corporation | SCG | (\$67.31) | \$0.00 | \$1.38 | \$2.40 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$152.15 |
| Xcel Energy Inc. | XEL | (\$40.14) | \$0.00 | \$0.80 | \$1.41 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$90.23 |




| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.33 | \$2.42 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$4.87 | \$112.54 |
| Alliant Energy Corporation | LNT | \$1.15 | \$1.23 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$2.82 | \$71.03 |
| American Electric Power Company, Inc. | AEP | \$2.42 | \$2.56 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$5.34 | \$128.80 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$78.71 |
| CMS Energy Corporation | CMS | \$1.28 | \$1.37 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$3.31 | \$83.45 |
| DTE Energy Company | DTE | \$2.87 | \$3.07 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$7.02 | \$182.51 |
| IDACORP, Inc. | IDA | \$2.13 | \$2.29 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$5.38 | \$151.68 |
| NorthWestern Corporation | NWE | \$2.01 | \$2.09 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$4.82 | \$123.69 |
| OGE Energy Corp. | OGE | \$1.15 | \$1.26 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$2.59 | \$57.24 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$58.57 |
| Pinnacle West Capital Corporation | PNW | \$2.61 | \$2.72 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$5.45 | \$143.66 |
| PNM Resources, Inc. | PNM | \$0.91 | \$1.01 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$3.24 | \$70.37 |
| Portland General Electric Company | POR | \$1.22 | \$1.30 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$3.40 | \$85.14 |
| SCANA Corporation | SCG | \$2.37 | \$2.50 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$5.81 | \$137.53 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.46 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$3.25 | \$82.19 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outflow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$52.71) | \$0.00 | \$1.37 | \$2.38 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$117.41 |
| Alliant Energy Corporation | LNT | (\$32.61) | \$0.00 | \$0.67 | \$1.19 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$73.85 |
| American Electric Power Company, Inc. | AEP | (\$60.20) | \$0.00 | \$1.42 | \$2.48 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$134.14 |
| Avista Corporation | AVA | (\$36.62) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$81.53 |
| CMS Energy Corporation | CMS | (\$38.00) | \$0.00 | \$0.75 | \$1.32 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$86.75 |
| DTE Energy Company | DTE | (\$83.96) | \$0.00 | \$1.68 | \$2.95 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$189.53 |
| IDACORP, Inc. | IDA | (\$69.33) | \$0.00 | \$1.25 | \$2.18 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$157.06 |
| NorthWestern Corporation | NWE | (\$56.25) | \$0.00 | \$1.18 | \$2.07 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$128.50 |
| OGE Energy Corp. | OGE | (\$27.27) | \$0.00 | \$0.68 | \$1.18 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$59.83 |
| Otter Tail Corporation | OTTR | (\$27.52) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$61.07 |
| Pinnacle West Capital Corporation | PNW | (\$67.37) | \$0.00 | \$1.53 | \$2.66 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$149.11 |
| PNM Resources, Inc. | PNM | (\$30.47) | \$0.00 | \$0.53 | \$0.95 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$73.62 |
| Portland General Electric Company | POR | (\$37.99) | \$0.00 | \$0.71 | \$1.26 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$88.54 |
| SCANA Corporation | SCG | (\$62.73) | \$0.00 | \$1.39 | \$2.43 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$143.34 |
| Xcel Energy Inc. | XEL | (\$37.86) | \$0.00 | \$0.81 | \$1.41 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$85.44 |



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.30 | \$2.35 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$4.37 | \$111.35 |
| Alliant Energy Corporation | LNT | \$1.14 | \$1.21 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$70.73 |
| American Electric Power Company, Inc. | AEP | \$2.40 | \$2.52 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$5.04 | \$128.09 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$78.71 |
| CMS Energy Corporation | CMS | \$1.26 | \$1.34 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$3.03 | \$82.72 |
| DTE Energy Company | DTE | \$2.83 | \$2.99 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$6.40 | \$180.93 |
| IDACORP, Inc. | IDA | \$2.11 | \$2.25 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$5.00 | \$150.69 |
| NorthWestern Corporation | NWE | \$1.98 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$4.33 | \$122.37 |
| OGE Energy Corp. | OGE | \$1.12 | \$1.19 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$2.13 | \$56.28 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$58.57 |
| Pinnacle West Capital Corporation | PNW | \$2.60 | \$2.71 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$5.34 | \$143.41 |
| PNM Resources, Inc. | PNM | \$0.90 | \$0.99 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$2.94 | \$69.47 |
| Portland General Electric Company | POR | \$1.21 | \$1.27 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$3.16 | \$84.42 |
| SCANA Corporation | SCG | \$2.35 | \$2.47 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$5.49 | \$136.68 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.45 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$3.20 | \$82.06 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outflow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$52.71) | \$0.00 | \$1.35 | \$2.33 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$115.72 |
| Alliant Energy Corporation | LNT | (\$32.61) | \$0.00 | \$0.67 | \$1.18 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$73.43 |
| American Electric Power Company, Inc. | AEP | (\$60.20) | \$0.00 | \$1.41 | \$2.45 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$133.13 |
| Avista Corporation | AVA | (\$36.62) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$81.53 |
| CMS Energy Corporation | CMS | (\$38.00) | \$0.00 | \$0.74 | \$1.30 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$85.74 |
| DTE Energy Company | DTE | (\$83.96) | \$0.00 | \$1.66 | \$2.89 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$187.33 |
| IDACORP, Inc. | IDA | (\$69.33) | \$0.00 | \$1.24 | \$2.14 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$155.69 |
| NorthWestern Corporation | NWE | (\$56.25) | \$0.00 | \$1.16 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$126.70 |
| OGE Energy Corp. | OGE | (\$27.27) | \$0.00 | \$0.66 | \$1.14 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$58.42 |
| Otter Tail Corporation | OTTR | (\$27.52) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$61.07 |
| Pinnacle West Capital Corporation | PNW | (\$67.37) | \$0.00 | \$1.53 | \$2.65 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$148.75 |
| PNM Resources, Inc. | PNM | (\$30.47) | \$0.00 | \$0.53 | \$0.93 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$72.42 |
| Portland General Electric Company | POR | (\$37.99) | \$0.00 | \$0.71 | \$1.24 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$87.58 |
| SCANA Corporation | SCG | (\$62.73) | \$0.00 | \$1.38 | \$2.40 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$142.16 |
| Xcel Energy Inc. | XEL | (\$37.86) | \$0.00 | \$0.80 | \$1.41 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$85.25 |

[1] Source: Bloomberg; based on 30-, 90-, and 180-day historical average as of May 31, 2016
[2] Source: Zacks
[3] Source: Yahoo! Finance
[4] Source: Value Line
[5] Equals indicated value (average, minimum, maximum) of Columns [2], [3], [4]
[6] Source: Federal Reserve, Bureau of Economic Analysis
[7] Source: Value Line
[8] Source: Value Line
[9] Source: Bloomberg Professional
[10] Equals Column [1] + Column [62]
[11] Equals result of Excel Solver function; goal: Column [10] equals $\$ 0.00$
[12] Equals Column [61] / Column [30]
[13] Equals Column [12] / (Column [6] x 100)
[14] Source: Value Line
[15] Equals Column [14] x ( $1+$ Column [5])
[16] Equals Column [15] $\times(1+$ Column [5] $)$
[17] Equals Column [16] x ( $1+$ Column [5] $)$
[18] Equals Column [17] $\times(1+$ Column [5] $)$
[19] Equals Column [18] $\times(1+$ Column [5])
[20] Equals (1 + (Column [6] + (((Column [7] - Column [6]) / (2026-2021 + 1)) $\times(2021-2020)))) \times$ Column [19]
[21] Equals $(1+($ Column [6] + ((Column [7] - Column [6]) / (2026-2021 + 1)) $\times(2022-2020))) \times$ Column [20]
[22] Equals $(1+($ Column [6] $+((($ Column [7] - Column [6]) $/(2026-2021+1)) \times(2023-2020)))) \times$ Column [21]
[23] Equals $(1+($ Column [6] $+((($ Column [7] - Column [6]) / $(2026-2021+1)) \times(2024-2020)))) \times$ Column [22]
[24] Equals ( $1+($ Column [6] + ((Column [7] - Column [6]) / (2026-2021 + 1)) $\times(2025-2020))) \times$ Column [23]
[25] Equals Column [24] $\times(1+$ Column [6] $)$
[26] Equals Column [25] $\times(1+$ Column [6] $)$
[27] Equals Column [26] x (1 + Column [6])
[28] Equals Column [27] $\times(1+$ Column [6] $)$
[29] Equals Column [28] $\times(1+$ Column [6] $)$
[30] Equals Column [29] $\times(1+$ Column [6] $)$
[31] Equals Column [7]
[32] Equals Column [31] + ((Column [35] - Column [31]) / 4)
[33] Equals Column [32] + ((Column [35] - Column [31])/4)
[34] Equals Column [33] + ((Column [35] - Column [31])/4)
[35] Equals Column [8]
[36] Equals Column [35] + ((Column [41] - Column [35]) / 6)
[37] Equals Column [36] + ((Column [41] - Column [35]) / 6)
[38] Equals Column [37] + ((Column [41] - Column [35]) / 6)
[39] Equals Column [38] + ((Column [41] - Column [35]) / 6)
[40] Equals Column [39] + ((Column [41] - Column [35]) / 6)
[41] Equals Column [9]
[42] Equals Column [9]
[43] Equals Column [9]
[44] Equals Column [9]
[45] Equals Column [9]
[46] Equals Column [9]
[47] Equals Column [15] $\times$ Column [31]
[48] Equals Column [16] x Column [32]
[49] Equals Column [17] $\times$ Column [33]
[50] Equals Column [18] $\times$ Column [34]
[51] Equals Column [19] $\times$ Column [35]
[52] Equals Column [20] x Column [36]
[53] Equals Column [21] $\times$ Column [37]
[54] Equals Column [22] $\times$ Column [38]
[55] Equals Column [23] x Column [39]
[56] Equals Column [24] x Column [40]
[57] Equals Column [25] $\times$ Column [41]
[58] Equals Column [26] $\times$ Column [42]
[59] Equals Column [27] $\times$ Column [43]
[60] Equals Column [28] $\times$ Column [44]
[61] Equals Column [29] x Column [45]
[62] Equals Column [30] x Column [46]
[63] Equals (Column [62] x (1 + Column [6])) / (Column [11] - Column [6])
[64] Equals negative net present value; discount rate equals Column [11], cash flows equal Column [65] through Column [81]
[65] Equals $\$ 0.00$
[66] Equals Column [47] x (12/31/2016-5/31/2016) / 365
[67] Equals Column [47] $+(0.5 \times$ Column [5])
[68] Equals Column [49]
[69] Equals Column [50]
[70] Equals Column [51]
[71] Equals Column [52]
[72] Equals Column [53]
[73] Equals Column [54]
[74] Equals Column [55]
[75] Equals Column [56]
[76] Equals Column [57]
[77] Equals Column [58]
[78] Equals Column [59]
[79] Equals Column [60]
[80] Equals Column [61]
[81] Equals Column [62] + [63]



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.33 | \$2.42 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$4.87 | \$142.24 |
| Alliant Energy Corporation | LNT | \$1.15 | \$1.23 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$2.82 | \$82.32 |
| American Electric Power Company, Inc. | AEP | \$2.42 | \$2.56 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$5.34 | \$155.90 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$82.43 |
| CMS Energy Corporation | cms | \$1.28 | \$1.37 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$3.31 | \$96.59 |
| DTE Energy Company | DTE | \$2.87 | \$3.07 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$7.02 | \$205.00 |
| IDACORP, Inc. | IDA | \$2.13 | \$2.29 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$5.38 | \$157.11 |
| NorthWestern Corporation | NWE | \$2.01 | \$2.09 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$4.82 | \$140.69 |
| OGE Energy Corp. | OGE | \$1.15 | \$1.26 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$2.59 | \$75.65 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$73.05 |
| Pinnacle West Capital Corporation | PNW | \$2.61 | \$2.72 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$5.45 | \$159.14 |
| PNM Resources, Inc. | PNM | \$0.91 | \$1.01 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$3.24 | \$94.74 |
| Portland General Electric Company | POR | \$1.22 | \$1.30 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$3.40 | \$99.46 |
| SCANA Corporation | SCG | \$2.37 | \$2.50 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$5.81 | \$169.77 |
| X cel Energy Inc. | XEL | \$1.37 | \$1.46 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$3.25 | \$94.91 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$56.26) | \$0.00 | \$1.37 | \$2.38 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$147.11 |
| Alliant Energy Corporation | LNT | (\$35.91) | \$0.00 | \$0.67 | \$1.19 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$85.14 |
| American Electric Power Company, Inc. | AEP | (\$64.21) | \$0.00 | \$1.42 | \$2.48 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$161.23 |
| Avista Corporation | AVA | (\$40.19) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$85.25 |
| CMS Energy Corporation | CMS | (\$40.93) | \$0.00 | \$0.75 | \$1.32 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$99.90 |
| DTE Energy Company | DTE | (\$89.04) | \$0.00 | \$1.68 | \$2.95 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$212.02 |
| IDACORP, Inc. | IDA | (\$72.53) | \$0.00 | \$1.25 | \$2.18 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$162.49 |
| NorthWestern Corporation | NWE | (\$57.42) | \$0.00 | \$1.18 | \$2.07 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$145.51 |
| OGE Energy Corp. | OGE | (\$29.76) | \$0.00 | \$0.68 | \$1.18 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$78.24 |
| Otter Tail Corporation | OTTR | (\$29.38) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$75.56 |
| Pinnacle West Capital Corporation | PNW | (\$72.71) | \$0.00 | \$1.53 | \$2.66 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$164.59 |
| PNM Resources, Inc. | PNM | (\$32.11) | \$0.00 | \$0.53 | \$0.95 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$97.98 |
| Portland General Electric Company | POR | (\$40.21) | \$0.00 | \$0.71 | \$1.26 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$102.86 |
| SCANA Corporation | SCG | (\$68.84) | \$0.00 | \$1.39 | \$2.43 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$175.58 |
| Xcel Energy Inc. | XEL | (\$40.51) | \$0.00 | \$0.81 | \$1.41 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$98.16 |



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.30 | \$2.35 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$4.37 | \$127.65 |
| Alliant Energy Corporation | LNT | \$1.14 | \$1.21 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$78.91 |
| American Electric Power Company, Inc. | AEP | \$2.40 | \$2.52 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$5.04 | \$147.21 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$82.43 |
| CMS Energy Corporation | CMS | \$1.26 | \$1.34 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$3.03 | \$88.51 |
| DTE Energy Company | DTE | \$2.83 | \$2.99 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$6.40 | \$186.85 |
| IDACORP, Inc. | IDA | \$2.11 | \$2.25 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$5.00 | \$146.15 |
| NorthWestern Corporation | NWE | \$1.98 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$4.33 | \$126.48 |
| OGE Energy Corp. | OGE | \$1.12 | \$1.19 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$2.13 | \$62.27 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$73.05 |
| Pinnacle West Capital Corporation | PNW | \$2.60 | \$2.71 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$5.34 | \$156.07 |
| PNM Resources, Inc. | PNM | \$0.90 | \$0.99 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$2.94 | \$85.95 |
| Portland General Electric Company | POR | \$1.21 | \$1.27 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$3.16 | \$92.20 |
| SCANA Corporation | SCG | \$2.35 | \$2.47 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$5.49 | \$160.33 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.45 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$3.20 | \$93.37 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$56.26) | \$0.00 | \$1.35 | \$2.33 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$132.02 |
| Alliant Energy Corporation | LNT | (\$35.91) | \$0.00 | \$0.67 | \$1.18 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$81.61 |
| American Electric Power Company, Inc. | AEP | (\$64.21) | \$0.00 | \$1.41 | \$2.45 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$152.25 |
| Avista Corporation | AVA | (\$40.19) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$85.25 |
| CMS Energy Corporation | CMS | (\$40.93) | \$0.00 | \$0.74 | \$1.30 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$91.54 |
| DTE Energy Company | DTE | (\$89.04) | \$0.00 | \$1.66 | \$2.89 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$193.24 |
| IDACORP, Inc. | IDA | (\$72.53) | \$0.00 | \$1.24 | \$2.14 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$151.16 |
| NorthWestern Corporation | NWE | (\$57.42) | \$0.00 | \$1.16 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$130.81 |
| OGE Energy Corp. | OGE | (\$29.76) | \$0.00 | \$0.66 | \$1.14 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$64.40 |
| Otter Tail Corporation | OTTR | (\$29.38) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$75.56 |
| Pinnacle West Capital Corporation | PNW | (\$72.71) | \$0.00 | \$1.53 | \$2.65 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$161.42 |
| PNM Resources, Inc. | PNM | (\$32.11) | \$0.00 | \$0.53 | \$0.93 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$88.89 |
| Portland General Electric Company | POR | (\$40.21) | \$0.00 | \$0.71 | \$1.24 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$95.36 |
| SCANA Corporation | SCG | (\$68.84) | \$0.00 | \$1.38 | \$2.40 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$165.82 |
| Xcel Energy Inc. | XEL | (\$40.51) | \$0.00 | \$0.80 | \$1.41 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$96.57 |




| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.33 | \$2.42 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$4.87 | \$142.24 |
| Alliant Energy Corporation | LNT | \$1.15 | \$1.23 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$2.82 | \$82.32 |
| American Electric Power Company, Inc. | AEP | \$2.42 | \$2.56 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$5.34 | \$155.90 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$82.43 |
| CMS Energy Corporation | cms | \$1.28 | \$1.37 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$3.31 | \$96.59 |
| DTE Energy Company | DTE | \$2.87 | \$3.07 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$7.02 | \$205.00 |
| IDACORP, Inc. | IDA | \$2.13 | \$2.29 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$5.38 | \$157.11 |
| NorthWestern Corporation | NWE | \$2.01 | \$2.09 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$4.82 | \$140.69 |
| OGE Energy Corp. | OGE | \$1.15 | \$1.26 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$2.59 | \$75.65 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$73.05 |
| Pinnacle West Capital Corporation | PNW | \$2.61 | \$2.72 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$5.45 | \$159.14 |
| PNM Resources, Inc. | PNM | \$0.91 | \$1.01 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$3.24 | \$94.74 |
| Portland General Electric Company | POR | \$1.22 | \$1.30 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$3.40 | \$99.46 |
| SCANA Corporation | SCG | \$2.37 | \$2.50 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$5.81 | \$169.77 |
| X cel Energy Inc. | XEL | \$1.37 | \$1.46 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$3.25 | \$94.91 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$55.04) | \$0.00 | \$1.37 | \$2.38 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$147.11 |
| Alliant Energy Corporation | LNT | (\$35.23) | \$0.00 | \$0.67 | \$1.19 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$85.14 |
| American Electric Power Company, Inc. | AEP | (\$63.66) | \$0.00 | \$1.42 | \$2.48 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$161.23 |
| Avista Corporation | AVA | (\$39.21) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$85.25 |
| CMS Energy Corporation | CMS | (\$40.54) | \$0.00 | \$0.75 | \$1.32 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$99.90 |
| DTE Energy Company | DTE | (\$87.57) | \$0.00 | \$1.68 | \$2.95 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$212.02 |
| IDACORP, Inc. | IDA | (\$72.13) | \$0.00 | \$1.25 | \$2.18 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$162.49 |
| NorthWestern Corporation | NWE | (\$58.61) | \$0.00 | \$1.18 | \$2.07 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$145.51 |
| OGE Energy Corp. | OGE | (\$27.90) | \$0.00 | \$0.68 | \$1.18 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$78.24 |
| Otter Tail Corporation | OTTR | (\$28.40) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$75.56 |
| Pinnacle West Capital Corporation | PNW | (\$71.23) | \$0.00 | \$1.53 | \$2.66 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$164.59 |
| PNM Resources, Inc. | PNM | (\$32.35) | \$0.00 | \$0.53 | \$0.95 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$97.98 |
| Portland General Electric Company | POR | (\$39.34) | \$0.00 | \$0.71 | \$1.26 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$102.86 |
| SCANA Corporation | SCG | (\$67.31) | \$0.00 | \$1.39 | \$2.43 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$175.58 |
| Xcel Energy Inc. | XEL | (\$40.14) | \$0.00 | \$0.81 | \$1.41 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$98.16 |



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.30 | \$2.35 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$4.37 | \$127.65 |
| Alliant Energy Corporation | LNT | \$1.14 | \$1.21 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$78.91 |
| American Electric Power Company, Inc. | AEP | \$2.40 | \$2.52 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$5.04 | \$147.21 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$82.43 |
| CMS Energy Corporation | CMS | \$1.26 | \$1.34 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$3.03 | \$88.51 |
| DTE Energy Company | DTE | \$2.83 | \$2.99 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$6.40 | \$186.85 |
| IDACORP, Inc. | IDA | \$2.11 | \$2.25 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$5.00 | \$146.15 |
| NorthWestern Corporation | NWE | \$1.98 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$4.33 | \$126.48 |
| OGE Energy Corp. | OGE | \$1.12 | \$1.19 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$2.13 | \$62.27 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$73.05 |
| Pinnacle West Capital Corporation | PNW | \$2.60 | \$2.71 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$5.34 | \$156.07 |
| PNM Resources, Inc. | PNM | \$0.90 | \$0.99 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$2.94 | \$85.95 |
| Portland General Electric Company | POR | \$1.21 | \$1.27 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$3.16 | \$92.20 |
| SCANA Corporation | SCG | \$2.35 | \$2.47 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$5.49 | \$160.33 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.45 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$3.20 | \$93.37 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outfow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$55.04) | \$0.00 | \$1.35 | \$2.33 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$132.02 |
| Alliant Energy Corporation | LNT | (\$35.23) | \$0.00 | \$0.67 | \$1.18 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$81.61 |
| American Electric Power Company, Inc. | AEP | (\$63.66) | \$0.00 | \$1.41 | \$2.45 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$152.25 |
| Avista Corporation | AVA | (\$39.21) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$85.25 |
| CMS Energy Corporation | CMS | (\$40.54) | \$0.00 | \$0.74 | \$1.30 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$91.54 |
| DTE Energy Company | DTE | (\$87.57) | \$0.00 | \$1.66 | \$2.89 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$193.24 |
| IDACORP, Inc. | IDA | (\$72.13) | \$0.00 | \$1.24 | \$2.14 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$151.16 |
| NorthWestern Corporation | NWE | (\$58.61) | \$0.00 | \$1.16 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$130.81 |
| OGE Energy Corp. | OGE | (\$27.90) | \$0.00 | \$0.66 | \$1.14 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$64.40 |
| Otter Tail Corporation | OTTR | (\$28.40) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$75.56 |
| Pinnacle West Capital Corporation | PNW | (\$71.23) | \$0.00 | \$1.53 | \$2.65 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$161.42 |
| PNM Resources, Inc. | PNM | (\$32.35) | \$0.00 | \$0.53 | \$0.93 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$88.89 |
| Portland General Electric Company | POR | (\$39.34) | \$0.00 | \$0.71 | \$1.24 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$95.36 |
| SCANA Corporation | SCG | (\$67.31) | \$0.00 | \$1.38 | \$2.40 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$165.82 |
| Xcel Energy Inc. | XEL | (\$40.14) | \$0.00 | \$0.80 | \$1.41 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$96.57 |



| Multi-Stage Growth Discounted Cash Flow Model 180 Day Average Stock Price High EPS Growth Rate Estimate in First Stage |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inputs |  | [1] | [2] | [3] | [4] | [5] | $\frac{[6]}{\text { _Long-Term }}$ | [7] | [8] | [9] | [10] | [11] | [12] | [13] |  |  |  |  |
|  |  | Stock | EPS Growth Rate Estimates |  |  |  |  | Payout Ratio |  |  | Iterative Solution |  | Terminal Terminal |  |  |  |  |  |
|  |  |  |  |  | Value | High |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Price | Zacks | First Call | Line | Growth | Growth | 2016 | 2020 | 2026 | Proof | IRR | P/E Ratio | PEG Ratio |  |  |  |  |
| ALLETE, Inc. | ALE | \$52.71 | 4.50\% | 3.00\% | 4.00\% | 4.50\% | 5.28\% | 66.00\% | 64.00\% | 66.88\% | \$0.00 | 11.06\% | 19.54 | 3.70 |  |  |  |  |
| Alliant Energy Corporation | LNT | \$32.61 | 6.10\% | 6.60\% | 6.00\% | 6.60\% | 5.28\% | 64.00\% | 64.00\% | 66.88\% | \$0.00 | 10.25\% | 19.54 | 3.70 |  |  |  |  |
| American Electric Power Company, Inc. | AEP | \$60.20 | 4.90\% | 4.10\% | 4.50\% | 4.90\% | 5.28\% | 64.00\% | 66.00\% | 66.88\% | \$0.00 | 10.65\% | 19.54 | 3.70 |  |  |  |  |
| Avista Corporation | AVA | \$36.62 | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 5.28\% | 68.00\% | 63.00\% | 66.88\% | \$0.00 | 9.30\% | 19.54 | 3.70 |  |  |  |  |
| CMS Energy Corporation | CMS | \$38.00 | 6.40\% | 7.24\% | 6.00\% | 7.24\% | 5.28\% | 63.00\% | 63.00\% | 66.88\% | \$0.00 | 10.23\% | 19.54 | 3.70 |  |  |  |  |
| DTE Energy Company | DTE | \$83.96 | 5.80\% | 5.35\% | 4.50\% | 5.80\% | 5.28\% | 61.00\% | 64.00\% | 66.88\% | \$0.00 | 9.95\% | 19.54 | 3.70 |  |  |  |  |
| IDACORP, Inc. | IDA | \$69.33 | 4.00\% | 4.00\% | 3.00\% | 4.00\% | 5.28\% | 53.00\% | 60.00\% | 66.88\% | \$0.00 | 9.20\% | 19.54 | 3.70 |  |  |  |  |
| NorthWestern Corporation | NWE | \$56.25 | 5.00\% | 5.00\% | 6.50\% | 6.50\% | 5.28\% | 65.00\% | 59.00\% | 66.88\% | \$0.00 | 10.07\% | 19.54 | 3.70 |  |  |  |  |
| OGE Energy Corp. | OGE | \$27.27 | 5.20\% | 4.30\% | 2.50\% | 5.20\% | 5.28\% | 64.00\% | 74.00\% | 66.88\% | \$0.00 | 11.48\% | 19.54 | 3.70 |  |  |  |  |
| Otter Tail Corporation | OTTR | \$27.52 | NA | 6.00\% | 6.00\% | 6.00\% | 5.28\% | 80.00\% | 63.00\% | 66.88\% | \$0.00 | 10.94\% | 19.54 | 3.70 |  |  |  |  |
| Pinnacle West Capital Corporation | PNW | \$67.37 | 4.00\% | 3.73\% | 4.00\% | 4.00\% | 5.28\% | 64.00\% | 65.00\% | 66.88\% | \$0.00 | 9.82\% | 19.54 | 3.70 |  |  |  |  |
| PNM Resources, Inc. | PNM | \$30.47 | 7.60\% | 8.76\% | 9.00\% | 9.00\% | 5.28\% | 51.00\% | 55.00\% | 66.88\% | \$0.00 | 11.70\% | 19.54 | 3.70 |  |  |  |  |
| Portland General Electric Company | POR | \$37.99 | 6.40\% | 6.57\% | 5.50\% | 6.57\% | 5.28\% | 56.00\% | 56.00\% | 66.88\% | \$0.00 | 10.33\% | 19.54 | 3.70 |  |  |  |  |
| SCANA Corporation | SCG | \$62.73 | 5.30\% | 4.80\% | 4.50\% | 5.30\% | 5.28\% | 59.00\% | 60.00\% | 66.88\% | \$0.00 | 10.85\% | 19.54 | 3.70 |  |  |  |  |
| Xcel Energy Inc. | XEL | \$37.86 | 5.30\% | 5.27\% | 5.50\% | 5.50\% | 5.28\% | 62.00\% | 63.00\% | 66.88\% | \$0.00 | 10.21\% | 19.54 | 3.70 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | DCF Result |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Mean | 10.40\% | 19.54 | 3.70 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Max | 11.70\% | 19.54 | 3.70 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Min | 9.20\% | 19.54 | 3.70 |  |  |  |  |
| Projected Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per Share |  | [14] | [15] | [16] | [17] | [18] | [19] | [20] | [21] | [22] | [23] | [24] | [25] | [26] | [27] | [28] | [29] | [30] |
| Company | Ticker | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 |
| ALLETE, Inc. | ALE | \$3.38 | \$3.53 | \$3.69 | \$3.86 | \$4.03 | \$4.21 | \$4.41 | \$4.62 | \$4.84 | \$5.09 | \$5.35 | \$5.63 | \$5.93 | \$6.24 | \$6.57 | \$6.92 | \$7.28 |
| Alliant Energy Corporation | LNT | \$1.69 | \$1.80 | \$1.91 | \$2.04 | \$2.18 | \$2.32 | \$2.47 | \$2.62 | \$2.77 | \$2.93 | \$3.09 | \$3.26 | \$3.43 | \$3.61 | \$3.80 | \$4.00 | \$4.21 |
| American Electric Power Company, Inc. | AEP | \$3.60 | \$3.78 | \$3.96 | \$4.16 | \$4.36 | \$4.57 | \$4.80 | \$5.04 | \$5.30 | \$5.57 | \$5.86 | \$6.17 | \$6.50 | \$6.84 | \$7.20 | \$7.58 | \$7.98 |
| Avista Corporation | AVA | \$1.89 | \$1.98 | \$2.08 | \$2.19 | \$2.30 | \$2.41 | \$2.53 | \$2.66 | \$2.80 | \$2.94 | \$3.10 | \$3.26 | \$3.43 | \$3.62 | \$3.81 | \$4.01 | \$4.22 |
| CMS Energy Corporation | CMS | \$1.89 | \$2.03 | \$2.17 | \$2.33 | \$2.50 | \$2.68 | \$2.87 | \$3.05 | \$3.25 | \$3.44 | \$3.63 | \$3.82 | \$4.02 | \$4.24 | \$4.46 | \$4.70 | \$4.94 |
| DTE Energy Company | DTE | \$4.44 | \$4.70 | \$4.97 | \$5.26 | \$5.56 | \$5.89 | \$6.22 | \$6.57 | \$6.94 | \$7.31 | \$7.71 | \$8.11 | \$8.54 | \$8.99 | \$9.47 | \$9.97 | \$10.49 |
| IDACORP, Inc. | IDA | \$3.87 | \$4.02 | \$4.19 | \$4.35 | \$4.53 | \$4.71 | \$4.91 | \$5.12 | \$5.36 | \$5.62 | \$5.91 | \$6.22 | \$6.55 | \$6.89 | \$7.26 | \$7.64 | \$8.04 |
| NorthWestern Corporation | NWE | \$2.90 | \$3.09 | \$3.29 | \$3.50 | \$3.73 | \$3.97 | \$4.22 | \$4.48 | \$4.74 | \$5.01 | \$5.29 | \$5.57 | \$5.86 | \$6.17 | \$6.50 | \$6.84 | \$7.20 |
| OGE Energy Corp. | OGE | \$1.71 | \$1.80 | \$1.89 | \$1.99 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$2.84 | \$2.99 | \$3.15 | \$3.32 | \$3.49 | \$3.68 | \$3.87 |
| Otter Tail Corporation | OTTR | \$1.56 | \$1.65 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.21 | \$2.34 | \$2.47 | \$2.61 | \$2.75 | \$2.89 | \$3.04 | \$3.20 | \$3.37 | \$3.55 | \$3.74 |
| Pinnacle West Capital Corporation | PNW | \$3.92 | \$4.08 | \$4.24 | \$4.41 | \$4.59 | \$4.77 | \$4.97 | \$5.19 | \$5.43 | \$5.69 | \$5.98 | \$6.30 | \$6.63 | \$6.98 | \$7.35 | \$7.74 | \$8.15 |
| PNM Resources, Inc. | PNM | \$1.64 | \$1.79 | \$1.95 | \$2.12 | \$2.31 | \$2.52 | \$2.73 | \$2.95 | \$3.16 | \$3.36 | \$3.56 | \$3.75 | \$3.95 | \$4.16 | \$4.38 | \$4.61 | \$4.85 |
| Portland General Electric Company | POR | \$2.04 | \$2.17 | \$2.32 | \$2.47 | \$2.63 | \$2.80 | \$2.98 | \$3.17 | \$3.35 | \$3.54 | \$3.74 | \$3.94 | \$4.14 | \$4.36 | \$4.59 | \$4.84 | \$5.09 |
| SCANA Corporation | SCG | \$3.81 | \$4.01 | \$4.22 | \$4.45 | \$4.68 | \$4.93 | \$5.19 | \$5.47 | \$5.76 | \$6.06 | \$6.38 | \$6.72 | \$7.07 | \$7.45 | \$7.84 | \$8.25 | \$8.69 |
| Xcel Energy Inc. | XEL | \$2.10 | \$2.22 | \$2.34 | \$2.47 | \$2.60 | \$2.74 | \$2.89 | \$3.05 | \$3.22 | \$3.39 | \$3.57 | \$3.76 | \$3.95 | \$4.16 | \$4.38 | \$4.61 | \$4.86 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Projected Annual Dividend Payout Ratio |  |  | [31] | [32] | [33] | [34] | [35] | [36] | [37] | [38] | [39] | [40] | [41] | [42] | [43] | [44] | [45] | [46] |
| Company | Ticker |  | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 |
| ALLETE, Inc. | ALE |  | 66.00\% | 65.50\% | 65.00\% | 64.50\% | 64.00\% | 64.48\% | 64.96\% | 65.44\% | 65.92\% | 66.40\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Alliant Energy Corporation | LNT |  | 64.00\% | 64.00\% | 64.00\% | 64.00\% | 64.00\% | 64.48\% | 64.96\% | 65.44\% | 65.92\% | 66.40\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| American Electric Power Company, Inc. | AEP |  | 64.00\% | 64.50\% | 65.00\% | 65.50\% | 66.00\% | 66.15\% | 66.29\% | 66.44\% | 66.59\% | 66.73\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Avista Corporation | AVA |  | 68.00\% | 66.75\% | 65.50\% | 64.25\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| CMS Energy Corporation | CMS |  | 63.00\% | 63.00\% | 63.00\% | 63.00\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| DTE Energy Company | DTE |  | 61.00\% | 61.75\% | 62.50\% | 63.25\% | 64.00\% | 64.48\% | 64.96\% | 65.44\% | 65.92\% | 66.40\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| IDACORP, Inc. | IDA |  | 53.00\% | 54.75\% | 56.50\% | 58.25\% | 60.00\% | 61.15\% | 62.29\% | 63.44\% | 64.59\% | 65.73\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| NorthWestern Corporation | NWE |  | 65.00\% | 63.50\% | 62.00\% | 60.50\% | 59.00\% | 60.31\% | 61.63\% | 62.94\% | 64.25\% | 65.57\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| OGE Energy Corp. | OGE |  | 64.00\% | 66.50\% | 69.00\% | 71.50\% | 74.00\% | 72.81\% | 71.63\% | 70.44\% | 69.25\% | 68.07\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Otter Tail Corporation | OTTR |  | 80.00\% | 75.75\% | 71.50\% | 67.25\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Pinnacle West Capital Corporation | PNW |  | 64.00\% | 64.25\% | 64.50\% | 64.75\% | 65.00\% | 65.31\% | 65.63\% | 65.94\% | 66.25\% | 66.57\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| PNM Resources, Inc. | PNM |  | 51.00\% | 52.00\% | 53.00\% | 54.00\% | 55.00\% | 56.98\% | 58.96\% | 60.94\% | 62.92\% | 64.90\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Portland General Electric Company | POR |  | 56.00\% | 56.00\% | 56.00\% | 56.00\% | 56.00\% | 57.81\% | 59.63\% | 61.44\% | 63.25\% | 65.07\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| SCANA Corporation | SCG |  | 59.00\% | 59.25\% | 59.50\% | 59.75\% | 60.00\% | 61.15\% | 62.29\% | 63.44\% | 64.59\% | 65.73\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |
| Xcel Energy Inc. | XEL |  | 62.00\% | 62.25\% | 62.50\% | 62.75\% | 63.00\% | 63.65\% | 64.29\% | 64.94\% | 65.59\% | 66.23\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% | 66.88\% |


| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.33 | \$2.42 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$4.87 | \$142.24 |
| Alliant Energy Corporation | LNT | \$1.15 | \$1.23 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$2.82 | \$82.32 |
| American Electric Power Company, Inc. | AEP | \$2.42 | \$2.56 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$5.34 | \$155.90 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$82.43 |
| CMS Energy Corporation | CMS | \$1.28 | \$1.37 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$3.31 | \$96.59 |
| DTE Energy Company | DTE | \$2.87 | \$3.07 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$7.02 | \$205.00 |
| IDACORP, Inc. | IDA | \$2.13 | \$2.29 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$5.38 | \$157.11 |
| NorthWestern Corporation | NWE | \$2.01 | \$2.09 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$4.82 | \$140.69 |
| OGE Energy Corp. | OGE | \$1.15 | \$1.26 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$2.59 | \$75.65 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$73.05 |
| Pinnacle West Capital Corporation | PNW | \$2.61 | \$2.72 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$5.45 | \$159.14 |
| PNM Resources, Inc. | PNM | \$0.91 | \$1.01 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$3.24 | \$94.74 |
| Portland General Electric Company | POR | \$1.22 | \$1.30 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$3.40 | \$99.46 |
| SCANA Corporation | SCG | \$2.37 | \$2.50 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$5.81 | \$169.77 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.46 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$3.25 | \$94.91 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outflow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$52.70) | \$0.00 | \$1.37 | \$2.38 | \$2.51 | \$2.60 | \$2.70 | \$2.84 | \$3.00 | \$3.17 | \$3.35 | \$3.55 | \$3.77 | \$3.96 | \$4.17 | \$4.39 | \$4.63 | \$147.11 |
| Alliant Energy Corporation | LNT | (\$32.61) | \$0.00 | \$0.67 | \$1.19 | \$1.31 | \$1.39 | \$1.48 | \$1.59 | \$1.70 | \$1.82 | \$1.93 | \$2.06 | \$2.18 | \$2.29 | \$2.42 | \$2.54 | \$2.68 | \$85.14 |
| American Electric Power Company, Inc. | AEP | (\$60.20) | \$0.00 | \$1.42 | \$2.48 | \$2.70 | \$2.86 | \$3.02 | \$3.17 | \$3.34 | \$3.52 | \$3.71 | \$3.91 | \$4.13 | \$4.34 | \$4.57 | \$4.82 | \$5.07 | \$161.23 |
| Avista Corporation | AVA | (\$36.62) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$85.25 |
| CMS Energy Corporation | CMS | (\$38.00) | \$0.00 | \$0.75 | \$1.32 | \$1.47 | \$1.57 | \$1.69 | \$1.82 | \$1.96 | \$2.11 | \$2.26 | \$2.41 | \$2.56 | \$2.69 | \$2.83 | \$2.98 | \$3.14 | \$99.90 |
| DTE Energy Company | DTE | (\$83.95) | \$0.00 | \$1.68 | \$2.95 | \$3.29 | \$3.52 | \$3.77 | \$4.01 | \$4.27 | \$4.54 | \$4.82 | \$5.12 | \$5.43 | \$5.71 | \$6.01 | \$6.33 | \$6.67 | \$212.02 |
| IDACORP, Inc. | IDA | (\$69.33) | \$0.00 | \$1.25 | \$2.18 | \$2.46 | \$2.64 | \$2.83 | \$3.00 | \$3.19 | \$3.40 | \$3.63 | \$3.88 | \$4.16 | \$4.38 | \$4.61 | \$4.85 | \$5.11 | \$162.49 |
| NorthWestern Corporation | NWE | (\$56.25) | \$0.00 | \$1.18 | \$2.07 | \$2.17 | \$2.26 | \$2.34 | \$2.55 | \$2.76 | \$2.99 | \$3.22 | \$3.47 | \$3.72 | \$3.92 | \$4.13 | \$4.35 | \$4.57 | \$145.51 |
| OGE Energy Corp. | OGE | (\$27.27) | \$0.00 | \$0.68 | \$1.18 | \$1.37 | \$1.50 | \$1.63 | \$1.69 | \$1.75 | \$1.81 | \$1.87 | \$1.94 | \$2.00 | \$2.11 | \$2.22 | \$2.34 | \$2.46 | \$78.24 |
| Otter Tail Corporation | OTTR | (\$27.52) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$75.56 |
| Pinnacle West Capital Corporation | PNW | (\$67.37) | \$0.00 | \$1.53 | \$2.66 | \$2.84 | \$2.97 | \$3.10 | \$3.25 | \$3.41 | \$3.58 | \$3.77 | \$3.98 | \$4.21 | \$4.43 | \$4.67 | \$4.92 | \$5.17 | \$164.59 |
| PNM Resources, Inc. | PNM | (\$30.47) | \$0.00 | \$0.53 | \$0.95 | \$1.13 | \$1.25 | \$1.39 | \$1.56 | \$1.74 | \$1.92 | \$2.12 | \$2.31 | \$2.51 | \$2.64 | \$2.78 | \$2.93 | \$3.08 | \$97.98 |
| Portland General Electric Company | POR | (\$37.99) | \$0.00 | \$0.71 | \$1.26 | \$1.38 | \$1.47 | \$1.57 | \$1.72 | \$1.89 | \$2.06 | \$2.24 | \$2.43 | \$2.63 | \$2.77 | \$2.92 | \$3.07 | \$3.23 | \$102.86 |
| SCANA Corporation | SCG | (\$62.72) | \$0.00 | \$1.39 | \$2.43 | \$2.65 | \$2.80 | \$2.96 | \$3.18 | \$3.41 | \$3.65 | \$3.92 | \$4.20 | \$4.49 | \$4.73 | \$4.98 | \$5.24 | \$5.52 | \$175.58 |
| Xcel Energy Inc. | XEL | (\$37.85) | \$0.00 | \$0.81 | \$1.41 | \$1.54 | \$1.63 | \$1.73 | \$1.84 | \$1.96 | \$2.09 | \$2.22 | \$2.36 | \$2.51 | \$2.65 | \$2.78 | \$2.93 | \$3.09 | \$98.16 |



| Projected Annual Cash Flows |  | [47] | [48] | [49] | [50] | [51] | [52] | [53] | [54] | [55] | [56] | [57] | [58] | [59] | [60] | [61] | [62] | [63] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | Terminal Value |
| ALLETE, Inc. | ALE | \$2.30 | \$2.35 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$4.37 | \$127.65 |
| Alliant Energy Corporation | LNT | \$1.14 | \$1.21 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$2.70 | \$78.91 |
| American Electric Power Company, Inc. | AEP | \$2.40 | \$2.52 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$5.04 | \$147.21 |
| Avista Corporation | AVA | \$1.35 | \$1.39 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$2.82 | \$82.43 |
| CMS Energy Corporation | CMS | \$1.26 | \$1.34 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$3.03 | \$88.51 |
| DTE Energy Company | DTE | \$2.83 | \$2.99 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$6.40 | \$186.85 |
| IDACORP, Inc. | IDA | \$2.11 | \$2.25 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$5.00 | \$146.15 |
| NorthWestern Corporation | NWE | \$1.98 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$4.33 | \$126.48 |
| OGE Energy Corp. | OGE | \$1.12 | \$1.19 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$2.13 | \$62.27 |
| Otter Tail Corporation | OTTR | \$1.32 | \$1.33 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$2.50 | \$73.05 |
| Pinnacle West Capital Corporation | PNW | \$2.60 | \$2.71 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$5.34 | \$156.07 |
| PNM Resources, Inc. | PNM | \$0.90 | \$0.99 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$2.94 | \$85.95 |
| Portland General Electric Company | POR | \$1.21 | \$1.27 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$3.16 | \$92.20 |
| SCANA Corporation | SCG | \$2.35 | \$2.47 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$5.49 | \$160.33 |
| Xcel Energy Inc. | XEL | \$1.37 | \$1.45 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$3.20 | \$93.37 |

Projected Annual Data

| Investor Cash Flows |  | [64] | [65] | [66] | [67] | [68] | [69] | [70] | [71] | [72] | [73] | [74] | [75] | [76] | [77] | [78] | [79] | [80] | [81] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Company | Ticker | Outflow | 5/31/16 | 12/31/16 | 6/30/17 | 6/30/18 | 6/30/19 | 6/30/20 | 6/30/21 | 6/30/22 | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 |
| ALLETE, Inc. | ALE | (\$52.70) | \$0.00 | \$1.35 | \$2.33 | \$2.40 | \$2.45 | \$2.51 | \$2.61 | \$2.73 | \$2.86 | \$3.02 | \$3.19 | \$3.38 | \$3.56 | \$3.74 | \$3.94 | \$4.15 | \$132.02 |
| Alliant Energy Corporation | LNT | (\$32.61) | \$0.00 | \$0.67 | \$1.18 | \$1.28 | \$1.36 | \$1.44 | \$1.54 | \$1.64 | \$1.75 | \$1.86 | \$1.97 | \$2.09 | \$2.20 | \$2.32 | \$2.44 | \$2.57 | \$81.61 |
| American Electric Power Company, Inc. | AEP | (\$60.20) | \$0.00 | \$1.41 | \$2.45 | \$2.64 | \$2.77 | \$2.90 | \$3.04 | \$3.18 | \$3.34 | \$3.51 | \$3.69 | \$3.90 | \$4.10 | \$4.32 | \$4.55 | \$4.79 | \$152.25 |
| Avista Corporation | AVA | (\$36.62) | \$0.00 | \$0.79 | \$1.38 | \$1.43 | \$1.48 | \$1.52 | \$1.61 | \$1.71 | \$1.82 | \$1.93 | \$2.05 | \$2.18 | \$2.30 | \$2.42 | \$2.55 | \$2.68 | \$85.25 |
| CMS Energy Corporation | CMS | (\$38.00) | \$0.00 | \$0.74 | \$1.30 | \$1.42 | \$1.50 | \$1.59 | \$1.70 | \$1.82 | \$1.94 | \$2.07 | \$2.20 | \$2.34 | \$2.47 | \$2.60 | \$2.73 | \$2.88 | \$91.54 |
| DTE Energy Company | DTE | (\$83.95) | \$0.00 | \$1.66 | \$2.89 | \$3.17 | \$3.35 | \$3.54 | \$3.73 | \$3.94 | \$4.16 | \$4.40 | \$4.66 | \$4.95 | \$5.21 | \$5.48 | \$5.77 | \$6.08 | \$193.24 |
| IDACORP, Inc. | IDA | (\$69.33) | \$0.00 | \$1.24 | \$2.14 | \$2.39 | \$2.54 | \$2.69 | \$2.84 | \$3.00 | \$3.18 | \$3.38 | \$3.61 | \$3.87 | \$4.07 | \$4.29 | \$4.51 | \$4.75 | \$151.16 |
| NorthWestern Corporation | NWE | (\$56.25) | \$0.00 | \$1.16 | \$2.03 | \$2.08 | \$2.13 | \$2.18 | \$2.34 | \$2.52 | \$2.70 | \$2.90 | \$3.12 | \$3.35 | \$3.52 | \$3.71 | \$3.91 | \$4.11 | \$130.81 |
| OGE Energy Corp. | OGE | (\$27.27) | \$0.00 | \$0.66 | \$1.14 | \$1.27 | \$1.35 | \$1.43 | \$1.45 | \$1.48 | \$1.51 | \$1.55 | \$1.59 | \$1.65 | \$1.74 | \$1.83 | \$1.92 | \$2.02 | \$64.40 |
| Otter Tail Corporation | OTTR | (\$27.52) | \$0.00 | \$0.78 | \$1.36 | \$1.33 | \$1.32 | \$1.32 | \$1.41 | \$1.50 | \$1.60 | \$1.71 | \$1.82 | \$1.93 | \$2.04 | \$2.14 | \$2.26 | \$2.38 | \$75.56 |
| Pinnacle West Capital Corporation | PNW | (\$67.37) | \$0.00 | \$1.53 | \$2.65 | \$2.82 | \$2.94 | \$3.06 | \$3.20 | \$3.35 | \$3.52 | \$3.70 | \$3.91 | \$4.13 | \$4.35 | \$4.58 | \$4.82 | \$5.08 | \$161.42 |
| PNM Resources, Inc. | PNM | (\$30.47) | \$0.00 | \$0.53 | \$0.93 | \$1.08 | \$1.19 | \$1.30 | \$1.45 | \$1.60 | \$1.76 | \$1.92 | \$2.10 | \$2.28 | \$2.40 | \$2.52 | \$2.65 | \$2.79 | \$88.89 |
| Portland General Electric Company | POR | (\$37.99) | \$0.00 | \$0.71 | \$1.24 | \$1.34 | \$1.42 | \$1.49 | \$1.63 | \$1.77 | \$1.92 | \$2.08 | \$2.26 | \$2.44 | \$2.57 | \$2.71 | \$2.85 | \$3.00 | \$95.36 |
| SCANA Corporation | SCG | (\$62.72) | \$0.00 | \$1.38 | \$2.40 | \$2.59 | \$2.71 | \$2.85 | \$3.04 | \$3.24 | \$3.46 | \$3.70 | \$3.96 | \$4.24 | \$4.47 | \$4.70 | \$4.95 | \$5.21 | \$165.82 |
| Xcel Energy Inc. | XEL | (\$37.85) | \$0.00 | \$0.80 | \$1.41 | \$1.53 | \$1.62 | \$1.71 | \$1.82 | \$1.93 | \$2.06 | \$2.19 | \$2.33 | \$2.47 | \$2.60 | \$2.74 | \$2.88 | \$3.04 | \$96.57 |

[1] Source: Bloomberg; based on 30-, 90-, and 180-day historical average as of May 31, 2016
[2] Source: Zacks
[3] Source: Yahoo! Finance
[4] Source: Value Line
[5] Equals indicated value (average, minimum, maximum) of Columns [2], [3], [4]
[6] Source: Federal Reserve, Bureau of Economic Analysis
[7] Source: Value Line
[8] Source: Value Line
[9] Source: Bloomberg Professional
[10] Equals Column [1] + Column [62]
[11] Equals result of Excel Solver function; goal: Column [10] equals $\$ 0.00$
[12] Equals Column [61] / Column [30]
[13] Equals Column [12] / (Column [6] x 100)
[14] Source: Value Line
[15] Equals Column [14] x ( $1+$ Column [5])
[16] Equals Column [15] $\times(1+$ Column [5] $)$
[17] Equals Column [16] x ( $1+$ Column [5] $)$
[18] Equals Column [17] $\times(1+$ Column [5] $)$
[19] Equals Column [18] $\times(1+$ Column [5])
[20] Equals (1 + (Column [6] + (( Column [7] - Column [6]) / (2026-2021 + 1)) $\times(2021-2020)))) \times$ Column [19]
[21] Equals $(1+($ Column [6] + ((Column [7] - Column [6]) / (2026-2021 + 1)) $\times(2022-2020))) \times$ Column [20]
[22] Equals $(1+($ Column [6] $+((($ Column [7] - Column [6]) $/(2026-2021+1)) \times(2023-2020)))) \times$ Column [21]
[23] Equals $(1+($ Column [6] $+((($ Column [7] - Column [6]) / $(2026-2021+1)) \times(2024-2020)))) \times$ Column [22]
[24] Equals ( $1+($ Column [6] + ((Column [7] - Column [6]) / (2026-2021 + 1)) $\times(2025-2020))) \times$ Column [23]
[25] Equals Column [24] $\times(1+$ Column [6] $)$
[26] Equals Column [25] $\times(1+$ Column [6] $)$
[27] Equals Column [26] x (1 + Column [6])
[28] Equals Column [27] $\times(1+$ Column [6] $)$
[29] Equals Column [28] $\times(1+$ Column [6] $)$
[30] Equals Column [29] $\times(1+$ Column [6] $)$
[31] Equals Column [7]
[32] Equals Column [31] + ((Column [35] - Column [31]) / 4)
[33] Equals Column [32] + ((Column [35] - Column [31])/4)
[34] Equals Column [33] + ((Column [35] - Column [31])/4)
[35] Equals Column [8]
[36] Equals Column [35] + ((Column [41] - Column [35]) / 6)
[37] Equals Column [36] + ((Column [41] - Column [35]) / 6)
[38] Equals Column [37] + ((Column [41] - Column [35]) / 6)
[39] Equals Column [38] + ((Column [41] - Column [35]) / 6)
[40] Equals Column [39] + ((Column [41] - Column [35]) / 6)
[41] Equals Column [9]
[42] Equals Column [9]
[43] Equals Column [9]
[44] Equals Column [9]
[45] Equals Column [9]
[46] Equals Column [9]
[47] Equals Column [15] $\times$ Column [31]
[48] Equals Column [16] x Column [32]
[49] Equals Column [17] $\times$ Column [33]
[50] Equals Column [18] $\times$ Column [34]
[51] Equals Column [19] $\times$ Column [35]
[52] Equals Column [20] x Column [36]
[53] Equals Column [21] $\times$ Column [37]
[54] Equals Column [22] $\times$ Column [38]
[55] Equals Column [23] x Column [39]
[56] Equals Column [24] x Column [40]
[57] Equals Column [25] $\times$ Column [41]
[58] Equals Column [26] $\times$ Column [42]
[59] Equals Column [27] x Column [43]
[60] Equals Column [28] $\times$ Column [44]
[61] Equals Column [29] x Column [45]
[62] Equals Column [30] x Column [46]
[63] Equals Column [12] $\times$ Column [30]
[64] Equals negative net present value; discount rate equals Column [11], cash flows equal Column [65] through Column [81]
[65] Equals $\$ 0.00$
[66] Equals Column [47] x (12/31/2016-5/31/2016) / 365
[67] Equals Column [47] $+(0.5 \times$ Column [5])
[68] Equals Column [49]
[69] Equals Column [50]
[70] Equals Column [51]
[71] Equals Column [52]
[72] Equals Column [53]
[73] Equals Column [54]
[74] Equals Column [55]
[75] Equals Column [56]
[76] Equals Column [57]
[77] Equals Column [58]
[78] Equals Column [59]
[79] Equals Column [60]
[80] Equals Column [61]
[81] Equals Column [62] + [63]

|  |  | Ex-Ante <br> Market DCF | Market Risk Premiu Method Based - Bloo | mberg |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | [1] | [2] | [3] |  |  |  |
|  |  | S\&P 500 Est. Required Market Return | Current 30-Year Treasury (30-day average) | Implied Market Risk Premium |  |  |  |
|  |  | 13.14\% | 2.65\% | 10.50\% |  |  |  |
|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| Company | Ticker | Market Capitalization | Weight in Index | $\begin{gathered} \hline \text { Estimated } \\ \text { Dividend Yield } \\ \hline \end{gathered}$ | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| AGILENT TECHNOLOGIES INC | A | 15,041.37 | 0.08\% | 0.97\% | 10.13\% | 11.15\% | 0.0087\% |
| ALCOA INC | AA | 12,191.04 | 0.06\% | 1.31\% | 5.00\% | 6.34\% | 0.0040\% |
| AMERICAN AIRLINES GROUP INC | AAL | 18,449.46 | 0.10\% | 1.36\% | -15.44\% | -14.19\% | -0.0136\% |
| ADVANCE AUTO PARTS INC | AAP | 11,312.89 | 0.06\% | 0.17\% | 11.01\% | 11.18\% | 0.0066\% |
| APPLE INC | AAPL | 546,975.66 | 2.84\% | 2.19\% | 11.56\% | 13.88\% | 0.3946\% |
| AbBVIE INC | ABBV | 101,780.38 | 0.53\% | 3.62\% | 12.01\% | 15.85\% | 0.0838\% |
| AMERISOURCEBERGEN CORP | ABC | 16,184.79 | 0.08\% | 1.80\% | 12.50\% | 14.41\% | 0.0121\% |
| ABBOTT LABORATORIES | ABT | 58,222.50 | 0.30\% | 2.64\% | 11.73\% | 14.53\% | 0.0439\% |
| ACCENTURE PLC-CL A | ACN | 77,763.18 | 0.40\% | 1.93\% | 9.72\% | 11.75\% | 0.0475\% |
| ADOBE SYSTEMS INC | ADBE | 49,755.84 | 0.26\% | 0.00\% | 20.29\% | 20.29\% | 0.0524\% |
| ANALOG DEVICES INC | ADI | 17,979.96 | 0.09\% | 2.83\% | 8.92\% | 11.88\% | 0.0111\% |
| ARCHER-DANIELS-MIDLAND CO | ADM | 25,130.89 | 0.13\% | 2.81\% | 6.29\% | 9.19\% | 0.0120\% |
| AUTOMATIC DATA PROCESSING | ADP | 40,014.18 | 0.21\% | 2.36\% | 10.29\% | 12.76\% | 0.0265\% |
| ALLIANCE DATA SYSTEMS CORP | ADS | 13,095.83 | 0.07\% | 0.00\% | 14.20\% | 14.20\% | 0.0097\% |
| AUTODESK INC | ADSK | 13,086.79 | 0.07\% | 0.00\% | 20.96\% | 20.96\% | 0.0143\% |
| AMEREN CORPORATION | AEE | 12,022.55 | 0.06\% | 3.51\% | 5.28\% | 8.88\% | 0.0055\% |
| AMERICAN ELECTRIC POWER | AEP | 31,802.72 | 0.17\% | 3.49\% | 5.05\% | 8.62\% | 0.0143\% |
| AES CORP | AES | 7,308.32 | 0.04\% | 3.98\% | 4.92\% | 8.99\% | 0.0034\% |
| AETNA INC | AET | 39,698.44 | 0.21\% | 0.89\% | 11.11\% | 12.05\% | 0.0248\% |
| AFLAC INC | AFL | 28,755.54 | 0.15\% | 2.40\% | 4.64\% | 7.10\% | 0.0106\% |
| ALLERGAN PLC | AGN | 93,252.54 | 0.48\% | 0.00\% | 13.50\% | 13.50\% | 0.0654\% |
| AMERICAN INTERNATIONAL GROUP | AIG | 64,769.59 | 0.34\% | 2.20\% | 9.50\% | 11.81\% | 0.0397\% |
| APARTMENT INVT \& MGMT CO-A | AIV | 6,679.21 | 0.03\% | 3.10\% | 11.77\% | 15.05\% | 0.0052\% |
| ASSURANT INC | AIZ | 5,412.67 | 0.03\% | 2.25\% | 12.36\% | 14.75\% | 0.0041\% |
| ARTHUR J GALLAGHER \& CO | AJG | 8,560.64 | 0.04\% | 3.15\% | 9.16\% | 12.45\% | 0.0055\% |
| AKAMAI TECHNOLOGIES INC | AKAM | 9,583.80 | 0.05\% | 0.00\% | 17.33\% | 17.33\% | 0.0086\% |
| ALASKA AIR GROUP INC | ALK | 8,183.97 | 0.04\% | 1.60\% | 5.49\% | 7.14\% | 0.0030\% |
| ALLSTATE CORP | ALL | 25,273.53 | 0.13\% | 1.96\% | 8.25\% | 10.29\% | 0.0135\% |
| ALLEGION PLC | ALLE | 6,475.43 | 0.03\% | 0.72\% | 13.57\% | 14.34\% | 0.0048\% |
| ALEXION PHARMACEUTICALS INC | ALXN | 33,804.64 | 0.18\% | 0.00\% | 26.10\% | 26.10\% | 0.0458\% |
| APPLIED MATERIALS INC | AMAT | 26,596.89 | 0.14\% | 1.66\% | 15.43\% | 17.22\% | 0.0238\% |
| AMETEK INC | AME | 11,161.67 | 0.06\% | 0.83\% | 10.30\% | 11.18\% | 0.0065\% |
| AFFILIATED MANAGERS GROUP | AMG | 9,337.38 | 0.05\% | 0.00\% | 13.91\% | 13.91\% | 0.0067\% |
| AMGEN INC | AMGN | 118,654.74 | 0.62\% | 2.52\% | 7.97\% | 10.59\% | 0.0653\% |
| AMERIPRISE FINANCIAL INC | AMP | 16,858.25 | 0.09\% | 2.85\% | 11.00\% | 14.00\% | 0.0123\% |
| AMERICAN TOWER CORP | AMT | 44,916.81 | 0.23\% | 2.05\% | 20.41\% | 22.68\% | 0.0529\% |
| AMAZON.COM INC | AMZN | 341,032.53 | 1.77\% | 0.00\% | 50.75\% | 50.75\% | 0.8992\% |
| AUTONATION INC | AN | 5,200.55 | 0.03\% | 0.00\% | 8.64\% | 8.64\% | 0.0023\% |
| ANTHEM INC | ANTM | 34,751.87 | 0.18\% | 1.97\% | 8.91\% | 10.96\% | 0.0198\% |
| AON PLC | AON | 28,948.00 | 0.15\% | 1.19\% | 11.23\% | 12.48\% | 0.0188\% |
| APACHE CORP | APA | 21,629.41 | 0.11\% | 1.76\% | 7.00\% | 8.82\% | 0.0099\% |
| ANADARKO PETROLEUM CORP | APC | 26,470.72 | 0.14\% | 0.39\% | 0.46\% | 0.84\% | 0.0012\% |
| AIR PRODUCTS \& CHEMICALS INC | APD | 30,821.82 | 0.16\% | 2.33\% | 8.17\% | 10.60\% | 0.0170\% |
| AMPHENOL CORP-CL A | APH | 18,081.48 | 0.09\% | 0.98\% | 9.26\% | 10.29\% | 0.0097\% |
| ACTIVISION BLIZZARD INC | ATVI | 28,982.82 | 0.15\% | 0.66\% | 12.00\% | 12.70\% | 0.0191\% |
| AVALONBAY COMMUNITIES INC | AVB | 24,672.79 | 0.13\% | 2.99\% | 7.42\% | 10.53\% | 0.0135\% |
| BROADCOM LTD | AVGO | 60,269.55 | 0.31\% | 1.20\% | 15.14\% | 16.43\% | 0.0515\% |
| AVERY DENNISON CORP | AVY | 6,632.91 | 0.03\% | 2.20\% | 8.20\% | 10.49\% | 0.0036\% |
| AMERICAN WATER WORKS CO INC | AWK | 13,168.64 | 0.07\% | 1.99\% | 7.34\% | 9.41\% | 0.0064\% |
| AMERICAN EXPRESS CO | AXP | 62,539.94 | 0.32\% | 1.85\% | 8.20\% | 10.12\% | 0.0329\% |
| ACUITY BRANDS INC | AYI | 11,352.59 | 0.06\% | 0.20\% | 19.60\% | 19.82\% | 0.0117\% |
| AUTOZONE INC | AZO | 22,758.45 | 0.12\% | 0.00\% | 11.93\% | 11.93\% | 0.0141\% |
| BOEING CO/THE | BA | 80,358.96 | 0.42\% | 3.46\% | 12.08\% | 15.75\% | 0.0658\% |
| BANK OF AMERICA CORP | BAC | 151,921.63 | 0.79\% | 1.81\% | 7.90\% | 9.78\% | 0.0772\% |
| BAXTER INTERNATIONAL INC | BAX | 23,835.66 | 0.12\% | 1.11\% | 10.50\% | 11.67\% | 0.0145\% |
| BED BATH \& BEYOND INC | BBBY | 6,907.91 | 0.04\% | 1.04\% | 6.76\% | 7.83\% | 0.0028\% |
| BB\&T CORP | BBT | 29,534.20 | 0.15\% | 3.10\% | 5.60\% | 8.78\% | 0.0135\% |
| BEST BUY CO INC | BBY | 10,425.60 | 0.05\% | 3.97\% | 10.18\% | 14.35\% | 0.0078\% |
| CR BARD INC | BCR | 16,059.73 | 0.08\% | 0.45\% | 10.75\% | 11.22\% | 0.0094\% |
| BECTON DICKINSON AND CO | BDX | 35,321.02 | 0.18\% | 1.59\% | 11.51\% | 13.19\% | 0.0242\% |
| FRANKLIN RESOURCES INC | BEN | 21,847.19 | 0.11\% | 1.93\% | 6.19\% | 8.18\% | 0.0093\% |
| BROWN-FORMAN CORP-CLASS B | BF/B | 20,207.95 | 0.10\% | 1.35\% | 6.92\% | 8.31\% | 0.0087\% |
| BAKER HUGHES INC | BHI | 20,310.44 | 0.11\% | 1.47\% | 14.00\% | 15.57\% | 0.0164\% |
| BIOGEN INC | BIIB | 63,465.79 | 0.33\% | 0.00\% | 8.27\% | 8.27\% | 0.0273\% |
| BANK OF NEW YORK MELLON CORP | BK | 45,302.10 | 0.24\% | 1.75\% | 9.57\% | 11.40\% | 0.0268\% |
| BLACKROCK INC | BLK | 60,018.36 | 0.31\% | 2.52\% | 13.54\% | 16.22\% | 0.0506\% |
| BALL CORP | BLL | 10,251.93 | 0.05\% | 0.71\% | 4.40\% | 5.13\% | 0.0027\% |
| BRISTOL-MYERS SQUIBB CO | BMY | 119,689.33 | 0.62\% | 2.13\% | 20.56\% | 22.91\% | 0.1425\% |
| BERKSHIRE HATHAWAY INC-CL B | BRK/B | 347,227.31 | 1.80\% | 0.00\% | 7.10\% | 7.10\% | 0.1281\% |
| BOSTON SCIENTIFIC CORP | BSX | 30,814.45 | 0.16\% | 0.00\% | 11.26\% | 11.26\% | 0.0180\% |
| BORGWARNER INC | BWA | 7,405.58 | 0.04\% | 1.54\% | 12.79\% | 14.42\% | 0.0055\% |
| BAXALTA INC | BXLT | 30,916.51 | N/A | 0.64\% | N/A | N/A | N/A |
| BOSTON PROPERTIES INC | BXP | 19,298.19 | 0.10\% | 2.29\% | 6.55\% | 8.92\% | 0.0089\% |
| CITIGROUP INC | C | 136,679.65 | 0.71\% | 0.83\% | 9.91\% | 10.78\% | 0.0766\% |
| CA INC | CA | 13,470.10 | 0.07\% | 3.20\% | 5.50\% | 8.78\% | 0.0061\% |
| CONAGRA FOODS INC | CAG | 19,944.16 | 0.10\% | 2.18\% | 7.75\% | 10.02\% | 0.0104\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| CARDINAL HEALTH INC | CAH | 25,723.12 | 0.13\% | 1.76\% | 12.00\% | 13.86\% | 0.0185\% |
| CATERPILLAR INC | CAT | 42,337.98 | 0.22\% | 4.29\% | 7.23\% | 11.67\% | 0.0257\% |
| CHUBB LTD | CB | 58,807.62 | 0.31\% | 2.17\% | 9.50\% | 11.77\% | 0.0360\% |
| CBRE GROUP INC - A | CBG | 10,012.76 | 0.05\% | 0.00\% | 12.50\% | 12.50\% | 0.0065\% |
| CBS CORP-CLASS B NON VOTING | CBS | 25,141.75 | 0.13\% | 1.18\% | 17.77\% | 19.06\% | 0.0249\% |
| CROWN CASTLE INTL CORP | CCI | 30,653.80 | 0.16\% | 3.95\% | 15.50\% | 19.76\% | 0.0315\% |
| CARNIVAL CORP | CCL | 36,239.23 | 0.19\% | 2.58\% | 17.01\% | 19.80\% | 0.0373\% |
| CELGENE CORP | CELG | 81,735.95 | 0.42\% | 0.00\% | 22.37\% | 22.37\% | 0.0950\% |
| CERNER CORP | CERN | 18,800.73 | 0.10\% | 0.00\% | 16.30\% | 16.30\% | 0.0159\% |
| CF INDUSTRIES HOLDINGS INC | CF | 6,447.37 | 0.03\% | 4.35\% | 17.15\% | 21.87\% | 0.0073\% |
| CITIZENS FINANCIAL GROUP | CFG | 12,457.48 | 0.06\% | 1.99\% | 9.00\% | 11.08\% | 0.0072\% |
| CHURCH \& DWIGHT CO INC | CHD | 12,637.95 | 0.07\% | 1.44\% | 9.29\% | 10.80\% | 0.0071\% |
| CHESAPEAKE ENERGY CORP | CHK | 2,936.96 | 0.02\% | 0.00\% | -3.63\% | -3.63\% | -0.0006\% |
| C.H. ROBINSON WORLDWIDE INC | CHRW | 10,704.64 | 0.06\% | 2.32\% | 10.28\% | 12.72\% | 0.0071\% |
| CIGNA CORP | Cl | 32,861.89 | 0.17\% | 0.03\% | 8.62\% | 8.66\% | 0.0148\% |
| CINCINNATI FINANCIAL CORP | CINF | 11,365.54 | N/A | 0.00\% | N/A | N/A | N/A |
| COLGATE-PALMOLIVE CO | CL | 62,877.38 | 0.33\% | 2.23\% | 9.08\% | 11.42\% | 0.0373\% |
| CLOROX COMPANY | CLX | 16,625.42 | 0.09\% | 2.42\% | 6.56\% | 9.06\% | 0.0078\% |
| COMERICA INC | CMA | 8,248.81 | 0.04\% | 1.84\% | 6.55\% | 8.45\% | 0.0036\% |
| COMCAST CORP-CLASS A | CMCSA | 153,641.48 | 0.80\% | 1.75\% | 11.35\% | 13.20\% | 0.1054\% |
| CME GROUP INC | CME | 33,149.76 | 0.17\% | 5.37\% | 13.12\% | 18.84\% | 0.0325\% |
| CHIPOTLE MEXICAN GRILL INC | CMG | 12,905.86 | 0.07\% | 0.00\% | 16.88\% | 16.88\% | 0.0113\% |
| CUMMINS INC | CMI | 19,501.06 | 0.10\% | 3.46\% | 4.26\% | 7.80\% | 0.0079\% |
| CMS ENERGY CORP | CMS | 11,708.00 | 0.06\% | 2.97\% | 6.00\% | 9.05\% | 0.0055\% |
| CENTENE CORP | CNC | 10,628.99 | 0.06\% | 0.00\% | 17.17\% | 17.17\% | 0.0095\% |
| CENTERPOINT ENERGY INC | CNP | 9,701.86 | 0.05\% | 4.58\% | 4.00\% | 8.68\% | 0.0044\% |
| CAPITAL ONE FINANCIAL CORP | COF | 37,506.16 | 0.19\% | 2.32\% | 6.74\% | 9.14\% | 0.0178\% |
| CABOT OIL \& GAS CORP | COG | 11,146.06 | 0.06\% | 0.34\% | 40.79\% | 41.19\% | 0.0239\% |
| COACH INC | COH | 10,959.93 | 0.06\% | 3.42\% | 10.96\% | 14.58\% | 0.0083\% |
| ROCKWELL COLLINS INC | COL | 11,509.17 | 0.06\% | 1.53\% | 8.32\% | 9.92\% | 0.0059\% |
| CONOCOPHILLIPS | COP | 54,228.98 | 0.28\% | 2.29\% | 6.67\% | 9.03\% | 0.0254\% |
| COSTCO WHOLESALE CORP | COST | 65,315.25 | 0.34\% | 1.14\% | 10.79\% | 11.99\% | 0.0407\% |
| CAMPBELL SOUP CO | CPB | 18,725.03 | 0.10\% | 2.23\% | 7.32\% | 9.62\% | 0.0094\% |
| COLUMBIA PIPELINE GROUP | CPGX | 10,226.25 | N/A | 2.20\% | N/A | N/A | N/A |
| SALESFORCE.COM INC | CRM | 56,713.53 | 0.29\% | 0.00\% | 25.39\% | 25.39\% | 0.0748\% |
| CISCO SYSTEMS INC | CSCO | 146,113.13 | 0.76\% | 3.24\% | 8.77\% | 12.14\% | 0.0922\% |
| CSRA INC | CSRA | 4,044.96 | 0.02\% | 1.61\% | 10.00\% | 11.70\% | 0.0025\% |
| CSX CORP | CSX | 25,263.57 | 0.13\% | 2.81\% | 5.87\% | 8.76\% | 0.0115\% |
| CINTAS CORP | CTAS | 10,143.90 | 0.05\% | 1.12\% | 11.95\% | 13.13\% | 0.0069\% |
| CENTURYLINK INC | CTL | 14,808.93 | 0.08\% | 7.96\% | -1.19\% | 6.73\% | 0.0052\% |
| COGNIZANT TECH SOLUTIONS-A | CTSH | 37,224.62 | 0.19\% | 0.00\% | 13.78\% | 13.78\% | 0.0267\% |
| CITRIX SYSTEMS INC | CTXS | 13,171.26 | 0.07\% | 0.00\% | 16.70\% | 16.70\% | 0.0114\% |
| CABLEVISION SYSTEMS-NY GRP-A | CVC | 9,583.01 | 0.05\% | 0.00\% | 9.25\% | 9.25\% | 0.0046\% |
| CVS HEALTH CORP | cVs | 103,589.43 | 0.54\% | 1.71\% | 14.04\% | 15.87\% | 0.0854\% |
| CHEVRON CORP | cVx | 190,354.94 | 0.99\% | 4.26\% | 7.38\% | 11.79\% | 0.1166\% |
| CONCHO RESOURCES INC | CxO | 15,962.36 | 0.08\% | 0.00\% | 25.00\% | 25.00\% | 0.0207\% |
| DOMINION RESOURCES INC/VA | D | 44,521.77 | 0.23\% | 3.86\% | 6.60\% | 10.59\% | 0.0245\% |
| DELTA AIR LINES INC | DAL | 33,533.40 | 0.17\% | 1.35\% | 18.50\% | 19.97\% | 0.0348\% |
| DU PONT (E.I.) DE NEMOURS | DD | 57,136.42 | 0.30\% | 2.42\% | 8.25\% | 10.77\% | 0.0320\% |
| DEERE \& CO | DE | 25,860.36 | 0.13\% | 2.93\% | 7.44\% | 10.48\% | 0.0141\% |
| DISCOVER FINANCIAL SERVICES | DFS | 23,418.52 | 0.12\% | 2.11\% | 9.90\% | 12.11\% | 0.0147\% |
| DOLLAR GENERAL CORP | DG | 25,511.67 | 0.13\% | 0.91\% | 13.85\% | 14.82\% | 0.0196\% |
| QUEST DIAGNOSTICS INC | DGX | 10,916.25 | 0.06\% | 2.06\% | 8.91\% | 11.05\% | 0.0063\% |
| DR HORTON INC | DHI | 11,335.48 | 0.06\% | 1.05\% | 15.28\% | 16.41\% | 0.0097\% |
| DANAHER CORP | DHR | 67,740.08 | 0.35\% | 0.63\% | 11.98\% | 12.65\% | 0.0445\% |
| WALT DISNEY CO/THE | DIS | 160,978.57 | 0.84\% | 1.47\% | 10.08\% | 11.62\% | 0.0972\% |
| DISCOVERY COMMUNICATIONS-A | DISCA | 16,825.71 | 0.09\% | 0.00\% | 13.45\% | 13.45\% | 0.0118\% |
| DELPHI AUTOMOTIVE PLC | DLPH | 18,551.52 | 0.10\% | 1.71\% | 10.08\% | 11.88\% | 0.0115\% |
| DIGITAL REALTY TRUST INC | DLR | 15,207.71 | 0.08\% | 3.69\% | 6.88\% | 10.69\% | 0.0085\% |
| DOLLAR TREE INC | DLTR | 21,328.09 | 0.11\% | 0.00\% | 17.67\% | 17.67\% | 0.0196\% |
| DUN \& BRADSTREET CORP | DNB | 4,601.19 | 0.02\% | 1.52\% | 11.75\% | 13.36\% | 0.0032\% |
| DIAMOND OFFSHORE DRILLING | DO | 3,541.72 | N/A | 0.00\% | N/A | N/A | N/A |
| DOVER CORP | DOV | 10,356.18 | 0.05\% | 2.58\% | 10.48\% | 13.19\% | 0.0071\% |
| DOW CHEMICAL CO/THE | DOW | 57,668.44 | 0.30\% | 3.62\% | 6.00\% | 9.73\% | 0.0291\% |
| DR PEPPER SNAPPLE GROUP INC | DPS | 16,983.22 | 0.09\% | 2.30\% | 13.24\% | 15.70\% | 0.0138\% |
| DARDEN RESTAURANTS INC | DRI | 8,595.80 | 0.04\% | 3.01\% | 14.06\% | 17.28\% | 0.0077\% |
| DTE ENERGY COMPANY | DTE | 16,271.20 | 0.08\% | 3.30\% | 5.54\% | 8.94\% | 0.0076\% |
| DUKE ENERGY CORP | DUK | 53,884.27 | 0.28\% | 4.34\% | 4.71\% | 9.15\% | 0.0256\% |
| DAVITA HEALTHCARE PARTNERS I | DVA | 15,966.58 | 0.08\% | 0.00\% | 11.36\% | 11.36\% | 0.0094\% |
| DEVON ENERGY CORP | DVN | 18,911.16 | 0.10\% | 1.16\% | 8.23\% | 9.44\% | 0.0093\% |
| ELECTRONIC ARTS INC | EA | 23,148.54 | 0.12\% | 0.00\% | 11.27\% | 11.27\% | 0.0136\% |
| EBAY INC | EBAY | 28,102.20 | 0.15\% | 0.00\% | 8.89\% | 8.89\% | 0.0130\% |
| ECOLAB INC | ECL | 34,387.10 | 0.18\% | 1.22\% | 12.36\% | 13.66\% | 0.0244\% |
| CONSOLIDATED EDISON INC | ED | 22,282.79 | 0.12\% | 3.66\% | 3.14\% | 6.86\% | 0.0079\% |
| EQUIFAXINC | EFX | 14,963.62 | 0.08\% | 1.05\% | 12.23\% | 13.35\% | 0.0104\% |
| EDISON INTERNATIONAL | EIX | 23,337.86 | 0.12\% | 2.69\% | 4.76\% | 7.51\% | 0.0091\% |
| ESTEE LAUDER COMPANIES-CL A | EL | 33,888.65 | 0.18\% | 1.24\% | 11.86\% | 13.17\% | 0.0232\% |
| EMC CORP/MA | EMC | 54,591.85 | 0.28\% | 1.73\% | 10.78\% | 12.60\% | 0.0357\% |
| EASTMAN CHEMICAL CO | EMN | 10,845.30 | 0.06\% | 2.50\% | 5.50\% | 8.07\% | 0.0045\% |
| EMERSON ELECTRIC CO | EMR | 33,467.12 | 0.17\% | 3.65\% | 7.33\% | 11.11\% | 0.0193\% |
| ENDO INTERNATIONAL PLC | ENDP | 3,520.28 | 0.02\% | 0.00\% | 4.70\% | 4.70\% | 0.0009\% |
| EOG RESOURCES INC | EOG | 44,770.50 | 0.23\% | 0.79\% | -16.56\% | -15.83\% | -0.0368\% |
| EQUINIX INC | EQIX | 25,133.33 | 0.13\% | 1.94\% | 22.05\% | 24.20\% | 0.0316\% |
| EQUITY RESIDENTIAL | EQR | 25,296.40 | 0.13\% | 18.81\% | 6.43\% | 25.85\% | 0.0340\% |
| EQT CORP | EQT | 12,652.99 | 0.07\% | 0.16\% | 25.00\% | 25.18\% | 0.0166\% |
| EVERSOURCE ENERGY | ES | 17,522.52 | 0.09\% | 3.23\% | 7.13\% | 10.47\% | 0.0095\% |
| EXPRESS SCRIPTS HOLDING CO | ESRX | 47,788.09 | 0.25\% | 0.00\% | 13.80\% | 13.80\% | 0.0343\% |
| ESSEX PROPERTY TRUST INC | ESS | 14,867.68 | 0.08\% | 2.80\% | 6.83\% | 9.72\% | 0.0075\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| E*TRADE FINANCIAL CORP | ETFC | 7,773.74 | 0.04\% | 0.03\% | 18.07\% | 18.10\% | 0.0073\% |
| EATON CORP PLC | ETN | 28,226.54 | 0.15\% | 3.73\% | 8.42\% | 12.31\% | 0.0180\% |
| ENTERGY CORP | ETR | 13,570.01 | 0.07\% | 4.52\% | 0.75\% | 5.29\% | 0.0037\% |
| EDWARDS LIFESCIENCES CORP | EW | 20,858.63 | 0.11\% | 0.00\% | 17.60\% | 17.60\% | 0.0191\% |
| EXELON CORP | EXC | 31,586.48 | 0.16\% | 3.69\% | 4.57\% | 8.35\% | 0.0137\% |
| EXPEDITORS INTL WASH INC | EXPD | 8,838.97 | 0.05\% | 1.57\% | 8.53\% | 10.17\% | 0.0047\% |
| EXPEDIA INC | EXPE | 16,586.28 | 0.09\% | 0.77\% | 22.29\% | 23.14\% | 0.0199\% |
| EXTRA SPACE STORAGE INC | EXR | 11,640.56 | 0.06\% | 2.87\% | 7.03\% | 10.00\% | 0.0060\% |
| FORD MOTOR CO | F | 53,593.55 | 0.28\% | 5.05\% | 6.67\% | 11.89\% | 0.0331\% |
| FASTENAL CO | FAST | 13,297.30 | 0.07\% | 2.61\% | 12.68\% | 15.45\% | 0.0107\% |
| FACEBOOK INC-A | FB | 340,177.47 | 1.77\% | 0.00\% | 31.34\% | 31.34\% | 0.5539\% |
| FREEPORT-MCMORAN INC | FCX | 13,873.73 | 0.07\% | 0.00\% | -146.00\% | -146.00\% | -0.1052\% |
| FEDEX CORP | FDX | 44,281.87 | 0.23\% | 0.61\% | 13.06\% | 13.70\% | 0.0315\% |
| FIRSTENERGY CORP | FE | 13,934.81 | 0.07\% | 4.39\% | 0.09\% | 4.48\% | 0.0032\% |
| F5 NETWORKS INC | FFIV | 7,381.34 | 0.04\% | 0.00\% | 13.18\% | 13.18\% | 0.0051\% |
| FIDELITY NATIONAL INFO SERV | FIS | 24,245.73 | 0.13\% | 1.42\% | 12.00\% | 13.51\% | 0.0170\% |
| FISERV INC | FISV | 23,418.01 | 0.12\% | 0.00\% | 12.74\% | 12.74\% | 0.0155\% |
| FIFTH THIRD BANCORP | FITB | 14,486.84 | 0.08\% | 2.90\% | 3.83\% | 6.79\% | 0.0051\% |
| FOOT LOCKER INC | FL | 7,610.40 | 0.04\% | 1.97\% | 10.44\% | 12.51\% | 0.0049\% |
| FLIR SYSTEMS INC | FLIR | 4,287.23 | 0.02\% | 1.48\% | 15.00\% | 16.59\% | 0.0037\% |
| FLUOR CORP | FLR | 7,348.57 | 0.04\% | 1.59\% | 1.36\% | 2.96\% | 0.0011\% |
| FLOWSERVE CORP | FLS | 6,274.56 | 0.03\% | 1.58\% | 11.67\% | 13.34\% | 0.0043\% |
| FMC CORP | FMC | 6,351.86 | 0.03\% | 1.42\% | 9.53\% | 11.02\% | 0.0036\% |
| TWENTY-FIRST CENTURY FOX-B | FOX | 54,993.32 | 0.29\% | 1.09\% | 13.84\% | 15.01\% | 0.0429\% |
| FEDERAL REALTY INVS TRUST | FRT | 10,861.80 | 0.06\% | 2.52\% | 6.26\% | 8.85\% | 0.0050\% |
| FIRST SOLAR INC | FSLR | 5,076.47 | 0.03\% | 0.00\% | 5.50\% | 5.50\% | 0.0015\% |
| FMC TECHNOLOGIES INC | FTI | 6,163.66 | 0.03\% | 0.00\% | -8.10\% | -8.10\% | -0.0026\% |
| FRONTIER COMMUNICATIONS CORP | FTR | 6,064.80 | 0.03\% | 8.12\% | 11.55\% | 20.14\% | 0.0063\% |
| AGL RESOURCES INC | GAS | 7,940.75 | 0.04\% | 3.22\% | 6.00\% | 9.32\% | 0.0038\% |
| GENERAL DYNAMICS CORP | GD | 43,362.14 | 0.23\% | 2.06\% | 7.65\% | 9.79\% | 0.0221\% |
| GENERAL ELECTRIC CO | GE | 277,984.71 | 1.44\% | 3.08\% | 9.98\% | 13.21\% | 0.1909\% |
| GENERAL GROWTH PROPERTIES | GGP | 23,731.49 | 0.12\% | 2.88\% | 6.92\% | 9.89\% | 0.0122\% |
| GILEAD SCIENCES INC | GILD | 115,948.38 | 0.60\% | 2.11\% | 1.46\% | 3.59\% | 0.0216\% |
| GENERAL MILLS INC | GIS | 37,316.53 | 0.19\% | 2.81\% | 10.16\% | 13.11\% | 0.0254\% |
| CORNING INC | GLW | 22,464.03 | 0.12\% | 2.60\% | 12.34\% | 15.10\% | 0.0176\% |
| GENERAL MOTORS CO | GM | 48,165.74 | 0.25\% | 4.84\% | 9.58\% | 14.65\% | 0.0367\% |
| ALPHABET INC-CL C | GOOG | 509,292.95 | 2.65\% | 0.00\% | 15.66\% | 15.66\% | 0.4144\% |
| GENUINE PARTS CO | GPC | 14,501.47 | 0.08\% | 2.72\% | 6.33\% | 9.13\% | 0.0069\% |
| GLOBAL PAYMENTS INC | GPN | 11,964.31 | 0.06\% | 0.07\% | 13.44\% | 13.51\% | 0.0084\% |
| GAP INC/THE | GPS | 7,157.74 | 0.04\% | 5.07\% | 8.05\% | 13.32\% | 0.0050\% |
| GARMIN LTD | GRMN | 8,038.57 | 0.04\% | 4.82\% | 7.43\% | 12.43\% | 0.0052\% |
| GOLDMAN SACHS GROUP INC | GS | 69,246.38 | 0.36\% | 1.70\% | 15.15\% | 16.98\% | 0.0611\% |
| GOODYEAR TIRE \& RUBBER CO | GT | 7,438.46 | 0.04\% | 1.01\% | 7.00\% | 8.05\% | 0.0031\% |
| WW GRAINGER INC | GWW | 14,002.92 | 0.07\% | 2.14\% | 9.36\% | 11.60\% | 0.0084\% |
| halciburton co | HAL | 36,243.80 | 0.19\% | 1.71\% | 13.15\% | 14.97\% | 0.0282\% |
| HARMAN INTERNATIONAL | HAR | 5,520.20 | 0.03\% | 1.81\% | 17.50\% | 19.47\% | 0.0056\% |
| HASBRO INC | HAS | 10,885.24 | 0.06\% | 2.34\% | 10.40\% | 12.86\% | 0.0073\% |
| HUNTINGTON BANCSHARES INC | HBAN | 8,348.16 | 0.04\% | 2.78\% | 5.88\% | 8.74\% | 0.0038\% |
| HANESBRANDS INC | HBI | 10,219.40 | 0.05\% | 1.62\% | 16.58\% | 18.33\% | 0.0097\% |
| HCA HOLDINGS INC | HCA | 30,510.03 | 0.16\% | 0.00\% | 10.75\% | 10.75\% | 0.0170\% |
| WELLTOWER INC | HCN | 24,600.53 | 0.13\% | 4.96\% | 4.67\% | 9.75\% | 0.0125\% |
| HCP INC | HCP | 15,353.17 | 0.08\% | 6.94\% | 1.22\% | 8.20\% | 0.0065\% |
| HOME DEPOT INC | HD | 164,358.25 | 0.85\% | 1.94\% | 13.47\% | 15.54\% | 0.1327\% |
| HESS CORP | HES | 18,980.99 | 0.10\% | 1.64\% | -20.09\% | -18.62\% | -0.0184\% |
| HARTFORD FINANCIAL SVCS GRP | HIG | 17,769.20 | 0.09\% | 1.95\% | 9.33\% | 11.37\% | 0.0105\% |
| HARLEY-DAVIDSON INC | HOG | 8,400.77 | 0.04\% | 2.99\% | 11.08\% | 14.23\% | 0.0062\% |
| HOLOGIC INC | holx | 9,594.53 | 0.05\% | 0.00\% | 8.94\% | 8.94\% | 0.0045\% |
| HONEYWELL INTERNATIONAL INC | HON | 86,751.60 | 0.45\% | 2.16\% | 9.32\% | 11.58\% | 0.0522\% |
| STARWOOD HOTELS \& RESORTS | HOT | 12,449.15 | 0.06\% | 2.04\% | 7.26\% | 9.37\% | 0.0061\% |
| HELMERICH \& PAYNE | HP | 6,606.60 | 0.03\% | 4.51\% | -1.40\% | 3.08\% | 0.0011\% |
| HEWLETT PACKARD ENTERPRIS | HPE | 31,704.94 | 0.16\% | 1.19\% | 6.42\% | 7.65\% | 0.0126\% |
| HP INC | HPQ | 23,102.68 | 0.12\% | 3.84\% | 3.76\% | 7.68\% | 0.0092\% |
| H\&R BLOCK INC | HRB | 4,793.31 | 0.02\% | 3.81\% | 11.00\% | 15.02\% | 0.0037\% |
| HORMEL FOODS CORP | HRL | 18,234.46 | 0.09\% | 1.88\% | 5.90\% | 7.84\% | 0.0074\% |
| HARRIS CORP | HRS | 9,824.66 | N/A | 2.51\% | N/A | N/A | N/A |
| HENRY SCHEIN INC | HSIC | 14,257.39 | 0.07\% | 0.00\% | 11.53\% | 11.53\% | 0.0085\% |
| HOST HOTELS \& RESORTS INC | HST | 11,508.66 | 0.06\% | 5.40\% | 5.00\% | 10.54\% | 0.0063\% |
| HERSHEY CO/THE | HSY | 19,811.67 | 0.10\% | 2.54\% | 9.18\% | 11.83\% | 0.0122\% |
| HUMANA INC | HUM | 25,710.31 | 0.13\% | 0.69\% | 13.14\% | 13.88\% | 0.0185\% |
| INTL BUSINESS MACHINES CORP | IBM | 147,584.54 | 0.77\% | 3.48\% | 3.54\% | 7.09\% | 0.0543\% |
| INTERCONTINENTAL EXCHANGE IN | ICE | 32,275.65 | 0.17\% | 1.25\% | 13.67\% | 15.01\% | 0.0252\% |
| INTL FLAVORS \& FRAGRANCES | IFF | 10,283.09 | 0.05\% | 1.76\% | 10.50\% | 12.36\% | 0.0066\% |
| ILLUMINA INC | ILMN | 21,318.98 | 0.11\% | 0.00\% | 14.48\% | 14.48\% | 0.0160\% |
| INTEL CORP | INTC | 149,167.98 | 0.78\% | 3.28\% | 8.52\% | 11.94\% | 0.0925\% |
| INTUIT INC | INTU | 27,291.23 | 0.14\% | 1.13\% | 17.11\% | 18.33\% | 0.0260\% |
| INTERNATIONAL PAPER CO | IP | 17,335.11 | 0.09\% | 4.22\% | 7.50\% | 11.88\% | 0.0107\% |
| INTERPUBLIC GROUP OF COS INC | IPG | 9,617.48 | 0.05\% | 2.45\% | 8.00\% | 10.55\% | 0.0053\% |
| INGERSOLL-RAND PLC | IR | 17,201.15 | 0.09\% | 1.92\% | 9.63\% | 11.64\% | 0.0104\% |
| IRON MOUNTAIN INC | IRM | 7,787.12 | 0.04\% | 5.17\% | 9.40\% | 14.81\% | 0.0060\% |
| INTUITIVE SURGICAL INC | ISRG | 24,157.29 | 0.13\% | 0.00\% | 13.07\% | 13.07\% | 0.0164\% |
| ILLINOIS TOOL WORKS | ITW | 38,104.04 | 0.20\% | 2.15\% | 7.85\% | 10.08\% | 0.0200\% |
| INVESCO LTD | IVZ | 13,102.16 | 0.07\% | 3.59\% | 11.28\% | 15.07\% | 0.0103\% |
| HUNT (JB) TRANSPRT SVCS INC | JBHT | 9,318.77 | 0.05\% | 1.06\% | 13.74\% | 14.87\% | 0.0072\% |
| JOHNSON CONTROLS INC | JCI | 28,625.54 | 0.15\% | 2.59\% | 9.20\% | 11.91\% | 0.0177\% |
| JACOBS ENGINEERING GROUP INC | JEC | 6,180.39 | 0.03\% | 0.00\% | 6.55\% | 6.55\% | 0.0021\% |
| JOHNSON \& JOHNSON | JNJ | 309,970.10 | 1.61\% | 2.80\% | 6.04\% | 8.92\% | 0.1436\% |
| JUNIPER NETWORKS INC | JNPR | 8,988.15 | 0.05\% | 1.81\% | 9.63\% | 11.53\% | 0.0054\% |
| JPMORGAN CHASE \& CO | JPM | 238,670.13 | 1.24\% | 2.83\% | 4.21\% | 7.10\% | 0.0880\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| NORDSTROM INC | JWN | 6,567.51 | 0.03\% | 4.05\% | 7.68\% | 11.89\% | 0.0041\% |
| KELLOGG CO | K | 26,033.08 | 0.14\% | 2.77\% | 5.82\% | 8.67\% | 0.0117\% |
| KEYCORP | KEY | 10,799.22 | 0.06\% | 2.63\% | 6.33\% | 9.04\% | 0.0051\% |
| KRAFT HEINZ CO/THE | KHC | 101,155.32 | 0.53\% | 2.87\% | 21.69\% | 24.87\% | 0.1307\% |
| KIMCO REALTY CORP | KIM | 11,825.71 | 0.06\% | 3.66\% | 5.67\% | 9.44\% | 0.0058\% |
| KLA-TENCOR CORP | KLAC | 11,355.81 | 0.06\% | 2.88\% | 5.55\% | 8.51\% | 0.0050\% |
| KIMBERLY-CLARK CORP | KMB | 45,750.64 | 0.24\% | 2.89\% | 7.64\% | 10.64\% | 0.0253\% |
| KINDER MORGAN INC | KMI | 40,346.53 | 0.21\% | 2.77\% | 14.65\% | 17.62\% | 0.0369\% |
| CARMAXINC | KMX | 10,382.09 | 0.05\% | 0.00\% | 13.55\% | 13.55\% | 0.0073\% |
| COCA-COLA CO/THE | KO | 192,948.46 | 1.00\% | 3.12\% | 5.72\% | 8.93\% | 0.0895\% |
| MICHAEL KORS HOLDINGS LTD | KORS | 7,665.29 | 0.04\% | 0.00\% | 4.52\% | 4.52\% | 0.0018\% |
| KROGER CO | KR | 34,107.41 | 0.18\% | 1.22\% | 9.90\% | 11.19\% | 0.0198\% |
| KOHLS CORP | KSS | 6,673.49 | 0.03\% | 5.61\% | 3.75\% | 9.47\% | 0.0033\% |
| KANSAS CITY SOUTHERN | KSU | 10,053.65 | 0.05\% | 1.45\% | 7.78\% | 9.28\% | 0.0048\% |
| LOEWS CORP | L | 13,723.38 | N/A | 0.62\% | N/A | N/A | N/A |
| L BRANDS INC | LB | 19,674.12 | 0.10\% | 6.45\% | 10.94\% | 17.74\% | 0.0181\% |
| LEGGETT \& PLATT INC | LEG | 6,751.22 | 0.04\% | 2.60\% | 10.00\% | 12.73\% | 0.0045\% |
| LENNAR CORP-A | LEN | 9,503.49 | 0.05\% | 0.35\% | 8.75\% | 9.12\% | 0.0045\% |
| LABORATORY CRP OF AMER HLDGS | LH | 13,102.08 | 0.07\% | 0.00\% | 11.29\% | 11.29\% | 0.0077\% |
| LKQ CORP | LKQ | 10,141.88 | 0.05\% | 0.00\% | 15.47\% | 15.47\% | 0.0082\% |
| L-3 COMMUNICATIONS HOLDINGS | LLL | 10,558.68 | 0.05\% | 2.07\% | 9.94\% | 12.12\% | 0.0066\% |
| LINEAR TECHNOLOGY CORP | LLTC | 11,314.13 | 0.06\% | 2.62\% | 6.91\% | 9.62\% | 0.0057\% |
| ELI LILLY \& CO | LLY | 82,820.89 | 0.43\% | 2.73\% | 11.52\% | 14.40\% | 0.0620\% |
| LEGG MASON INC | LM | 3,636.38 | 0.02\% | 2.64\% | 18.36\% | 21.25\% | 0.0040\% |
| LOCKHEED MARTIN CORP | LMT | 71,920.94 | 0.37\% | 2.86\% | 7.61\% | 10.57\% | 0.0395\% |
| LINCOLN NATIONAL CORP | LNC | 10,958.48 | 0.06\% | 2.22\% | 11.80\% | 14.15\% | 0.0081\% |
| LOWE'S COS INC | LOW | 71,911.76 | 0.37\% | 1.53\% | 16.56\% | 18.22\% | 0.0681\% |
| LAM RESEARCH CORP | LRCX | 13,216.28 | 0.07\% | 1.44\% | 9.72\% | 11.22\% | 0.0077\% |
| LEUCADIA NATIONAL CORP | LUK | 6,558.18 | 0.03\% | 1.38\% | 18.00\% | 19.51\% | 0.0066\% |
| SOUTHWEST AIRLINES CO | LUV | 27,131.42 | 0.14\% | 0.85\% | 9.08\% | 9.97\% | 0.0141\% |
| LEVEL 3 COMMUNICATIONS INC | LVLT | 19,310.48 | 0.10\% | 0.00\% | -0.69\% | -0.69\% | -0.0007\% |
| LYONDELLBASELL INDU-CL A | LYB | 34,718.52 | 0.18\% | 4.19\% | 5.67\% | 9.97\% | 0.0180\% |
| MACY'S INC | M | 10,241.96 | 0.05\% | 4.55\% | 9.67\% | 14.44\% | 0.0077\% |
| MASTERCARD INC-CLASS A | MA | 105,365.08 | 0.55\% | 0.83\% | 15.00\% | 15.89\% | 0.0870\% |
| MACERICH CO/THE | MAC | 11,332.96 | 0.06\% | 5.85\% | 7.12\% | 13.18\% | 0.0078\% |
| MARRIOTT INTERNATIONAL -CL A | MAR | 16,789.46 | 0.09\% | 1.62\% | 11.96\% | 13.67\% | 0.0119\% |
| MASCO CORP | MAS | 10,860.83 | 0.06\% | 1.17\% | 14.48\% | 15.73\% | 0.0089\% |
| MATTEL INC | MAT | 10,853.41 | 0.06\% | 4.77\% | 10.15\% | 15.16\% | 0.0085\% |
| MCDONALD'S CORP | MCD | 107,151.29 | 0.56\% | 3.00\% | 10.31\% | 13.47\% | 0.0750\% |
| MICROCHIP TECHNOLOGY INC | MCHP | 11,101.65 | 0.06\% | 2.71\% | 9.64\% | 12.48\% | 0.0072\% |
| MCKESSON CORP | MCK | 41,210.26 | 0.21\% | 0.63\% | 12.70\% | 13.37\% | 0.0286\% |
| MOODY'S CORP | MCO | 19,165.75 | 0.10\% | 1.46\% | 11.00\% | 12.55\% | 0.0125\% |
| MONDELEZ INTERNATIONAL INC-A | MDLZ | 69,051.18 | 0.36\% | 1.54\% | 12.99\% | 14.63\% | 0.0525\% |
| MEDTRONIC PLC | MDT | 112,755.96 | 0.59\% | 2.13\% | 8.49\% | 10.71\% | 0.0628\% |
| METLIFE INC | MET | 50,044.27 | 0.26\% | 3.55\% | 7.10\% | 10.77\% | 0.0280\% |
| MOHAWK INDUSTRIES INC | MHK | 14,573.02 | 0.08\% | 0.00\% | 11.10\% | 11.10\% | 0.0084\% |
| MEAD JOHNSON NUTRITION CO | MJN | 15,358.71 | 0.08\% | 2.15\% | 9.84\% | 12.09\% | 0.0096\% |
| MCCORMICK \& CO-NON VTG SHRS | MKC | 12,331.70 | 0.06\% | 1.76\% | 9.10\% | 10.94\% | 0.0070\% |
| MARTIN MARIETTA MATERIALS | MLM | 12,009.18 | 0.06\% | 0.86\% | 22.16\% | 23.11\% | 0.0144\% |
| MARSH \& MCLENNAN COS | MMC | 34,437.87 | 0.18\% | 1.99\% | 11.62\% | 13.72\% | 0.0246\% |
| 3M CO | Mmm | 102,088.53 | 0.53\% | 2.64\% | 9.10\% | 11.86\% | 0.0629\% |
| MALLINCKRODT PLC | MNK | 6,926.86 | 0.04\% | 0.00\% | 9.15\% | 9.15\% | 0.0033\% |
| MONSTER BEVERAGE CORP | MNST | 30,456.40 | 0.16\% | 0.00\% | 18.96\% | 18.96\% | 0.0300\% |
| ALTRIA GROUP INC | MO | 124,506.88 | 0.65\% | 3.74\% | 7.65\% | 11.53\% | 0.0746\% |
| MONSANTO CO | MON | 49,131.96 | 0.26\% | 1.93\% | 7.85\% | 9.86\% | 0.0252\% |
| MOSAIC CO/THE | MOS | 8,825.87 | 0.05\% | 4.36\% | 0.85\% | 5.23\% | 0.0024\% |
| MARATHON PETROLEUM CORP | MPC | 18,454.15 | 0.10\% | 3.81\% | 8.35\% | 12.32\% | 0.0118\% |
| MERCK \& CO. INC. | MRK | 155,729.11 | 0.81\% | 3.27\% | 5.70\% | 9.06\% | 0.0733\% |
| MARATHON OIL CORP | MRO | 11,078.76 | 0.06\% | 1.53\% | -2.44\% | -0.93\% | -0.0005\% |
| MORGAN STANLEY | MS | 53,016.36 | 0.28\% | 2.47\% | 6.43\% | 8.98\% | 0.0247\% |
| MICROSOFT CORP | MSFT | 416,604.74 | 2.16\% | 2.66\% | 8.46\% | 11.23\% | 0.2432\% |
| MOTOROLA SOLUTIONS INC | MSI | 12,094.84 | 0.06\% | 2.37\% | 5.28\% | 7.70\% | 0.0048\% |
| M \& T BANK CORP | мтв | 19,000.38 | 0.10\% | 2.37\% | 5.45\% | 7.88\% | 0.0078\% |
| MICRON TECHNOLOGY INC | MU | 13,191.19 | 0.07\% | 0.00\% | 6.10\% | 6.10\% | 0.0042\% |
| MURPHY OIL CORP | MUR | 5,322.55 | N/A | 4.50\% | N/A | N/A | N/A |
| MYLAN NV | MYL | 22,032.66 | 0.11\% | 0.00\% | 9.42\% | 9.42\% | 0.0108\% |
| NAVIENT CORP | NAVI | 4,531.34 | N/A | 4.72\% | N/A | N/A | N/A |
| NOBLE ENERGY INC | NBL | 15,357.92 | 0.08\% | 1.12\% | 10.00\% | 11.17\% | 0.0089\% |
| NASDAQ INC | NDAQ | 10,859.61 | 0.06\% | 1.79\% | 7.92\% | 9.78\% | 0.0055\% |
| NEXTERA ENERGY INC | NEE | 55,428.89 | 0.29\% | 2.90\% | 6.42\% | 9.42\% | 0.0271\% |
| NEWMONT MINING CORP | NEM | 17,194.51 | 0.09\% | 0.32\% | 6.13\% | 6.47\% | 0.0058\% |
| NETFLIX INC | NFLX | 43,930.61 | 0.23\% | 0.00\% | 35.50\% | 35.50\% | 0.0810\% |
| NEWFIELD EXPLORATION CO | NFX | 8,092.25 | 0.04\% | 0.00\% | 16.49\% | 16.49\% | 0.0069\% |
| NISOURCE INC | NI | 7,672.05 | N/A | 2.67\% | N/A | N/A | N/A |
| NIKE INC -CL B | NKE | 93,030.34 | 0.48\% | 1.11\% | 13.91\% | 15.10\% | 0.0730\% |
| NIELSEN HOLDINGS PLC | NLSN | 19,263.38 | 0.10\% | 2.27\% | 12.33\% | 14.75\% | 0.0148\% |
| NORTHROP GRUMMAN CORP | NOC | 38,376.65 | 0.20\% | 1.61\% | 7.54\% | 9.21\% | 0.0184\% |
| NATIONAL OILWELL VARCO INC | NOV | 12,424.16 | 0.06\% | 1.85\% | -9.35\% | -7.59\% | -0.0049\% |
| NRG ENERGY INC | NRG | 5,158.19 | 0.03\% | 1.20\% | -27.35\% | -26.32\% | -0.0071\% |
| NORFOLK SOUTHERN CORP | NSC | 24,859.72 | 0.13\% | 2.86\% | 11.77\% | 14.80\% | 0.0191\% |
| NETAPP INC | NTAP | 7,380.29 | 0.04\% | 2.95\% | 8.97\% | 12.05\% | 0.0046\% |
| NORTHERN TRUST CORP | NTRS | 16,906.93 | 0.09\% | 2.01\% | 11.45\% | 13.57\% | 0.0119\% |
| NUCOR CORP | NUE | 15,422.72 | 0.08\% | 3.09\% | 8.20\% | 11.42\% | 0.0092\% |
| NVIDIA CORP | NVDA | 24,948.48 | 0.13\% | 0.99\% | 9.67\% | 10.70\% | 0.0139\% |
| NEWELL BRANDS INC | NWL | 22,793.52 | 0.12\% | 1.58\% | 13.77\% | 15.46\% | 0.0183\% |
| NEWS CORP - CLASS A | NWSA | 7,012.47 | 0.04\% | 1.67\% | 8.89\% | 10.64\% | 0.0039\% |
| REALTY INCOME CORP | O | 15,481.05 | 0.08\% | 3.99\% | 3.67\% | 7.73\% | 0.0062\% |
| OWENS-ILLINOIS INC | OI | 3,060.27 | 0.02\% | 0.00\% | 7.00\% | 7.00\% | 0.0011\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| ONEOK INC | OKE | 9,087.02 | 0.05\% | 5.69\% | 7.30\% | 13.20\% | 0.0062\% |
| OMNICOM GROUP | OMC | 19,811.70 | 0.10\% | 2.58\% | 6.45\% | 9.11\% | 0.0094\% |
| ORACLE CORP | ORCL | 166,824.57 | 0.87\% | 1.49\% | 7.69\% | 9.24\% | 0.0801\% |
| O'REILLY AUTOMOTIVE INC | ORLY | 25,505.82 | 0.13\% | 0.00\% | 15.54\% | 15.54\% | 0.0206\% |
| OCCIDENTAL PETROLEUM CORP | OXY | 57,616.66 | 0.30\% | 4.00\% | 8.00\% | 12.16\% | 0.0364\% |
| PAYCHEX INC | PAYX | 19,525.76 | 0.10\% | 3.10\% | 9.78\% | 13.02\% | 0.0132\% |
| PEOPLE'S UNITED FINANCIAL | PBCT | 4,936.47 | N/A | 4.27\% | N/A | N/A | N/A |
| PITNEY BOWES INC | PBI | 3,514.00 | 0.02\% | 4.03\% | 14.00\% | 18.31\% | 0.0033\% |
| PACCAR INC | PCAR | 19,538.30 | 0.10\% | 3.42\% | 7.83\% | 11.39\% | 0.0116\% |
| P G \& E CORP | PCG | 29,802.22 | 0.15\% | 3.22\% | 3.00\% | 6.27\% | 0.0097\% |
| PRICELINE GROUP INC/THE | PCLN | 62,760.56 | 0.33\% | 0.00\% | 18.10\% | 18.10\% | 0.0590\% |
| PATTERSON COS INC | PDCO | 4,836.53 | 0.03\% | 2.06\% | 7.67\% | 9.80\% | 0.0025\% |
| PUBLIC SERVICE ENTERPRISE GP | PEG | 22,640.34 | 0.12\% | 3.67\% | 3.43\% | 7.16\% | 0.0084\% |
| PEPSICO INC | PEP | 146,131.67 | 0.76\% | 2.93\% | 6.42\% | 9.44\% | 0.0717\% |
| PFIZER INC | PFE | 210,450.27 | 1.09\% | 3.45\% | 6.20\% | 9.75\% | 0.1067\% |
| PRINCIPAL FINANCIAL GROUP | PFG | 12,915.84 | 0.07\% | 3.54\% | 8.14\% | 11.82\% | 0.0079\% |
| PROCTER \& GAMBLE CO/THE | PG | 215,716.48 | 1.12\% | 3.31\% | 6.25\% | 9.66\% | 0.1083\% |
| PROGRESSIVE CORP | PGR | 19,413.78 | 0.10\% | 1.87\% | 8.84\% | 10.79\% | 0.0109\% |
| PARKER HANNIFIN CORP | PH | 15,466.82 | 0.08\% | 2.19\% | 8.21\% | 10.50\% | 0.0084\% |
| PULTEGROUP INC | PHM | 6,491.56 | 0.03\% | 1.92\% | 14.04\% | 16.09\% | 0.0054\% |
| PERKINELMER INC | PKI | 5,969.42 | 0.03\% | 0.51\% | 19.78\% | 20.35\% | 0.0063\% |
| PROLOGIS INC | PLD | 24,957.09 | 0.13\% | 3.52\% | 5.18\% | 8.79\% | 0.0114\% |
| PHILIP MORRIS INTERNATIONAL | PM | 153,078.76 | 0.80\% | 4.21\% | 9.19\% | 13.59\% | 0.1081\% |
| PNC FINANCIAL SERVICES GROUP | PNC | 44,809.31 | 0.23\% | 2.36\% | 6.05\% | 8.48\% | 0.0198\% |
| PENTAIR PLC | PNR | 10,886.35 | 0.06\% | 2.24\% | 9.25\% | 11.59\% | 0.0066\% |
| PINNACLE WEST CAPITAL | PNW | 8,178.79 | 0.04\% | 3.45\% | 4.65\% | 8.18\% | 0.0035\% |
| PPG INDUSTRIES INC | PPG | 28,649.71 | 0.15\% | 1.46\% | 8.50\% | 10.02\% | 0.0149\% |
| PPL CORP | PPL | 26,089.47 | 0.14\% | 3.95\% | 4.78\% | 8.82\% | 0.0120\% |
| PERRIGO CO PLC | PRGO | 13,726.46 | 0.07\% | 0.61\% | 9.76\% | 10.39\% | 0.0074\% |
| PRUDENTIAL FINANCIAL INC | PRU | 35,028.50 | 0.18\% | 3.59\% | 9.55\% | 13.31\% | 0.0242\% |
| PUBLIC STORAGE | PSA | 43,988.75 | 0.23\% | 2.80\% | 5.48\% | 8.36\% | 0.0191\% |
| PHILLIPS 66 | PSX | 42,235.73 | 0.22\% | 2.95\% | 6.80\% | 9.86\% | 0.0216\% |
| PVH CORP | PVH | 7,601.58 | 0.04\% | 0.16\% | 6.66\% | 6.82\% | 0.0027\% |
| QUANTA SERVICES INC | PWR | 3,629.39 | 0.02\% | 0.00\% | 8.00\% | 8.00\% | 0.0015\% |
| PRAXAIR INC | PX | 31,339.20 | 0.16\% | 2.75\% | 7.11\% | 9.95\% | 0.0162\% |
| PIONEER NATURAL RESOURCES CO | PXD | 26,221.40 | 0.14\% | 0.06\% | 20.00\% | 20.06\% | 0.0273\% |
| PAYPAL HOLDINGS INC | PYPL | 45,802.49 | 0.24\% | 0.00\% | 16.08\% | 16.08\% | 0.0383\% |
| QUALCOMM INC | QCOM | 80,672.82 | 0.42\% | 3.57\% | 10.40\% | 14.16\% | 0.0593\% |
| QORVO INC | QRVO | 6,988.23 | 0.04\% | 0.00\% | 15.50\% | 15.50\% | 0.0056\% |
| RYDER SYSTEM INC | R | 3,738.83 | 0.02\% | 2.42\% | 9.92\% | 12.46\% | 0.0024\% |
| REYNOLDS AMERICAN INC | RAI | 70,938.86 | 0.37\% | 3.40\% | 9.49\% | 13.04\% | 0.0481\% |
| ROYAL CARIBBEAN CRUISES LTD | RCL | 16,657.53 | 0.09\% | 1.98\% | 24.87\% | 27.09\% | 0.0234\% |
| REGENERON PHARMACEUTICALS | REGN | 41,919.00 | 0.22\% | 0.00\% | 23.29\% | 23.29\% | 0.0507\% |
| REGIONS FINANCIAL CORP | RF | 12,451.79 | 0.06\% | 2.67\% | 4.91\% | 7.64\% | 0.0049\% |
| ROBERT HALF INTL INC | RHI | 5,461.54 | 0.03\% | 2.10\% | 11.63\% | 13.85\% | 0.0039\% |
| RED HAT INC | RHT | 14,054.04 | 0.07\% | 0.00\% | 17.70\% | 17.70\% | 0.0129\% |
| TRANSOCEAN LTD | RIG | 3,575.32 | 0.02\% | 0.00\% | -6.20\% | -6.20\% | -0.0012\% |
| RALPH LAUREN CORP | RL | 7,820.15 | 0.04\% | 2.24\% | 7.62\% | 9.94\% | 0.0040\% |
| ROCKWELL AUTOMATION INC | ROK | 15,117.08 | 0.08\% | 2.64\% | 6.93\% | 9.65\% | 0.0076\% |
| ROPER TECHNOLOGIES INC | ROP | 17,313.44 | 0.09\% | 0.68\% | 11.43\% | 12.15\% | 0.0109\% |
| ROSS STORES INC | ROST | 21,456.35 | 0.11\% | 1.01\% | 12.46\% | 13.53\% | 0.0151\% |
| RANGE RESOURCES CORP | RRC | 7,229.46 | 0.04\% | 0.25\% | -25.54\% | -25.32\% | -0.0095\% |
| REPUBLIC SERVICES INC | RSG | 16,603.40 | 0.09\% | 2.54\% | 7.87\% | 10.50\% | 0.0091\% |
| RAYTHEON COMPANY | RTN | 38,509.40 | 0.20\% | 2.23\% | 7.94\% | 10.25\% | 0.0205\% |
| STARBUCKS CORP | SBUX | 80,408.36 | 0.42\% | 1.48\% | 18.62\% | 20.25\% | 0.0846\% |
| SCANA CORP | SCG | 9,991.32 | 0.05\% | 3.29\% | 5.80\% | 9.18\% | 0.0048\% |
| SCHWAB (CHARLES) CORP | SCHW | 40,417.31 | 0.21\% | 0.84\% | 19.00\% | 19.92\% | 0.0418\% |
| SPECTRA ENERGY CORP | SE | 22,330.98 | 0.12\% | 5.11\% | 10.20\% | 15.57\% | 0.0181\% |
| SEALED AIR CORP | SEE | 9,155.32 | 0.05\% | 1.26\% | 4.27\% | 5.55\% | 0.0026\% |
| SHERWIN-WILLIAMS CO/THE | SHW | 26,924.40 | 0.14\% | 1.15\% | 17.70\% | 18.96\% | 0.0265\% |
| SIGNET JEWELERS LTD | SIG | 7,762.62 | 0.04\% | 1.05\% | 14.40\% | 15.52\% | 0.0063\% |
| JM SMUCKER CO/THE | SJM | 15,457.23 | 0.08\% | 2.06\% | 14.50\% | 16.71\% | 0.0134\% |
| SCHLUMBERGER LTD | SLB | 106,150.64 | 0.55\% | 2.60\% | 7.23\% | 9.92\% | 0.0547\% |
| SL GREEN REALTY CORP | SLG | 10,565.50 | 0.05\% | 2.93\% | 4.85\% | 7.85\% | 0.0043\% |
| SNAP-ON INC | SNA | 9,409.24 | 0.05\% | 1.98\% | 4.80\% | 6.83\% | 0.0033\% |
| SCRIPPS NETWORKS INTER-CL A | SNI | 8,296.99 | 0.04\% | 1.57\% | 11.73\% | 13.39\% | 0.0058\% |
| SOUTHERN CO/THE | So | 46,402.03 | 0.24\% | 4.51\% | 3.90\% | 8.50\% | 0.0205\% |
| SIMON PROPERTY GROUP INC | SPG | 61,153.14 | 0.32\% | 3.31\% | 7.92\% | 11.36\% | 0.0361\% |
| S\&P GLOBAL INC | SPGI | 29,584.93 | 0.15\% | 1.30\% | 10.00\% | 11.36\% | 0.0175\% |
| STAPLES INC | SPLS | 5,687.33 | 0.03\% | 5.45\% | 1.84\% | 7.34\% | 0.0022\% |
| STERICYCLE INC | SRCL | 8,320.59 | 0.04\% | 0.00\% | 14.45\% | 14.45\% | 0.0062\% |
| SEMPRA ENERGY | SRE | 26,726.09 | 0.14\% | 2.82\% | 8.33\% | 11.27\% | 0.0156\% |
| SUNTRUST BANKS INC | STI | 21,959.41 | 0.11\% | 2.32\% | 6.88\% | 9.28\% | 0.0106\% |
| ST JUDE MEDICAL INC | STJ | 22,275.98 | 0.12\% | 1.59\% | 10.63\% | 12.30\% | 0.0142\% |
| STATE STREET CORP | STT | 24,968.00 | 0.13\% | 2.27\% | 8.63\% | 11.00\% | 0.0143\% |
| SEAGATE TECHNOLOGY | STX | 6,733.79 | 0.03\% | 10.61\% | 5.05\% | 15.93\% | 0.0056\% |
| CONSTELLATION BRANDS INC-A | STZ | 30,630.39 | 0.16\% | 1.02\% | 12.96\% | 14.04\% | 0.0224\% |
| STANLEY BLACK \& DECKER INC | swk | 16,990.20 | 0.09\% | 2.00\% | 10.50\% | 12.61\% | 0.0111\% |
| SKYWORKS SOLUTIONS INC | sWKS | 12,700.30 | 0.07\% | 1.58\% | 16.67\% | 18.38\% | 0.0121\% |
| SOUTHWESTERN ENERGY CO | SWN | 5,367.75 | 0.03\% | 0.00\% | -15.98\% | -15.98\% | -0.0045\% |
| SYNCHRONY FINANCIAL | SYF | 26,018.32 | 0.14\% | 0.87\% | 7.16\% | 8.07\% | 0.0109\% |
| STRYKER CORP | SYK | 41,571.74 | 0.22\% | 1.38\% | 12.49\% | 13.96\% | 0.0301\% |
| SYMANTEC CORP | SYMC | 10,629.39 | 0.06\% | 1.75\% | 8.69\% | 10.51\% | 0.0058\% |
| SYSCO CORP | SYY | 27,110.75 | 0.14\% | 2.55\% | 10.00\% | 12.68\% | 0.0179\% |
| AT\&T INC | T | 241,007.40 | 1.25\% | 4.91\% | 4.25\% | 9.27\% | 0.1161\% |
| MOLSON COORS BREWING CO -B | TAP | 21,291.09 | 0.11\% | 1.68\% | 19.77\% | 21.62\% | 0.0239\% |
| TERADATA CORP | TDC | 3,684.20 | 0.02\% | 0.00\% | 9.60\% | 9.60\% | 0.0018\% |
| TECO ENERGY INC | TE | 6,487.05 | 0.03\% | 3.38\% | 5.00\% | 8.46\% | 0.0029\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| TE CONNECTIVITY LTD | TEL | 21,456.97 | 0.11\% | 2.27\% | 12.20\% | 14.61\% | 0.0163\% |
| TEGNA INC | TGNA | 4,995.82 | 0.03\% | 2.44\% | 8.03\% | 10.57\% | 0.0027\% |
| TARGET CORP | TGT | 40,530.30 | 0.21\% | 3.35\% | 10.35\% | 13.88\% | 0.0292\% |
| TIFFANY \& CO | TIF | 7,808.05 | 0.04\% | 2.66\% | 8.32\% | 11.09\% | 0.0045\% |
| TJX COMPANIES INC | TJX | 50,321.68 | 0.26\% | 1.35\% | 11.56\% | 12.99\% | 0.0340\% |
| TORCHMARK CORP | TMK | 7,435.70 | 0.04\% | 0.92\% | 7.98\% | 8.93\% | 0.0035\% |
| THERMO FISHER SCIENTIFIC INC | TMO | 59,723.35 | 0.31\% | 0.40\% | 11.83\% | 12.25\% | 0.0380\% |
| TRIPADVISOR INC | TRIP | 9,870.14 | 0.05\% | 0.00\% | 16.31\% | 16.31\% | 0.0084\% |
| T ROWE PRICE GROUP INC | TROW | 19,126.53 | 0.10\% | 2.81\% | 10.91\% | 13.87\% | 0.0138\% |
| TRAVELERS COS INC/THE | TRV | 33,373.92 | 0.17\% | 2.30\% | 7.13\% | 9.51\% | 0.0165\% |
| TRACTOR SUPPLY COMPANY | TSCO | 12,822.33 | 0.07\% | 0.89\% | 15.76\% | 16.72\% | 0.0111\% |
| TYSON FOODS INC-CL A | TSN | 25,668.11 | 0.13\% | 0.96\% | 12.03\% | 13.04\% | 0.0174\% |
| TESORO CORP | TSO | 9,367.71 | 0.05\% | 2.64\% | -0.50\% | 2.13\% | 0.0010\% |
| TOTAL SYSTEM SERVICES INC | TSS | 9,859.97 | 0.05\% | 0.74\% | 11.00\% | 11.79\% | 0.0060\% |
| TIME WARNER INC | TWX | 59,498.59 | 0.31\% | 2.13\% | 14.38\% | 16.66\% | 0.0515\% |
| TEXAS INSTRUMENTS INC | TXN | 60,856.15 | 0.32\% | 2.54\% | 10.00\% | 12.66\% | 0.0400\% |
| TEXTRON INC | TXT | 10,231.74 | 0.05\% | 0.22\% | 7.31\% | 7.54\% | 0.0040\% |
| TYCO INTERNATIONAL PLC | TYC | 18,134.72 | 0.09\% | 2.04\% | 13.00\% | 15.17\% | 0.0143\% |
| UNDER ARMOUR INC-CLASS A | UA | 15,770.68 | 0.08\% | 0.00\% | 22.89\% | 22.89\% | 0.0188\% |
| UNITED CONTINENTAL HOLDINGS | UAL | 15,136.70 | 0.08\% | 0.00\% | -11.42\% | -11.42\% | -0.0090\% |
| UDR INC | UDR | 9,624.96 | 0.05\% | 3.26\% | 6.73\% | 10.10\% | 0.0050\% |
| UNIVERSAL HEALTH SERVICES-B | UHS | 13,087.66 | 0.07\% | 0.30\% | 8.88\% | 9.19\% | 0.0063\% |
| ULTA SALON COSMETICS \& FRAGR | ULTA | 14,594.11 | 0.08\% | 0.00\% | 21.00\% | 21.00\% | 0.0159\% |
| UNITEDHEALTH GROUP INC | UNH | 127,093.99 | 0.66\% | 1.51\% | 13.02\% | 14.62\% | 0.0966\% |
| UNUM GROUP | UNM | 8,778.05 | 0.05\% | 2.12\% | 7.60\% | 9.80\% | 0.0045\% |
| UNION PACIFIC CORP | UNP | 70,806.68 | 0.37\% | 2.68\% | 12.38\% | 15.23\% | 0.0560\% |
| UNITED PARCEL SERVICE-CL B | UPS | 90,994.36 | 0.47\% | 3.03\% | 9.61\% | 12.79\% | 0.0605\% |
| URBAN OUTFITTERS INC | URBN | 3,349.46 | 0.02\% | 0.00\% | 14.84\% | 14.84\% | 0.0026\% |
| UNITED RENTALS INC | URI | 6,165.96 | 0.03\% | 0.00\% | 14.13\% | 14.13\% | 0.0045\% |
| US BANCORP | USB | 73,924.58 | 0.38\% | 2.51\% | 5.86\% | 8.44\% | 0.0324\% |
| UNITED TECHNOLOGIES CORP | UTX | 84,171.95 | 0.44\% | 2.58\% | 9.56\% | 12.26\% | 0.0536\% |
| VISA INC-CLASS A SHARES | V | 188,264.55 | 0.98\% | 0.72\% | 16.64\% | 17.42\% | 0.1704\% |
| VARIAN MEDICAL SYSTEMS INC | VAR | 7,882.81 | 0.04\% | 0.00\% | 12.05\% | 12.05\% | 0.0049\% |
| VF CORP | VFC | 25,988.58 | 0.14\% | 2.43\% | 10.77\% | 13.33\% | 0.0180\% |
| VIACOM INC-CLASS B | VIAB | 17,761.76 | 0.09\% | 3.65\% | 6.49\% | 10.26\% | 0.0095\% |
| VALERO ENERGY CORP | VLO | 25,698.20 | 0.13\% | 4.42\% | 4.21\% | 8.72\% | 0.0116\% |
| VULCAN MATERIALS CO | VMC | 15,549.72 | 0.08\% | 0.69\% | 23.08\% | 23.85\% | 0.0193\% |
| VORNADO REALTY TRUST | VNO | 18,031.41 | 0.09\% | 2.72\% | 5.45\% | 8.24\% | 0.0077\% |
| VERISK ANALYTICS INC | VRSK | 13,350.73 | 0.07\% | 0.00\% | 12.00\% | 12.00\% | 0.0083\% |
| VERISIGN INC | VRSN | 9,270.32 | 0.05\% | 0.00\% | 9.85\% | 9.85\% | 0.0047\% |
| VERTEX PHARMACEUTICALS INC | VRTX | 23,040.64 | 0.12\% | 0.00\% | 50.53\% | 50.53\% | 0.0605\% |
| VENTAS INC | VTR | 22,428.30 | 0.12\% | 4.44\% | 5.12\% | 9.67\% | 0.0113\% |
| VERIZON COMMUNICATIONS INC | VZ | 207,483.06 | 1.08\% | 4.49\% | 3.95\% | 8.53\% | 0.0919\% |
| WATERS CORP | WAT | 11,133.50 | 0.06\% | 0.00\% | 8.59\% | 8.59\% | 0.0050\% |
| WALGREENS BOOTS ALLIANCE INC | WBA | 83,611.02 | 0.43\% | 1.88\% | 13.20\% | 15.21\% | 0.0661\% |
| WESTERN DIGITAL CORP | WDC | 13,098.09 | 0.07\% | 4.08\% | 1.94\% | 6.06\% | 0.0041\% |
| WEC ENERGY GROUP INC | WEC | 18,983.02 | 0.10\% | 3.29\% | 6.00\% | 9.39\% | 0.0093\% |
| WELLS FARGO \& CO | WFC | 257,507.86 | 1.34\% | 3.06\% | 9.88\% | 13.09\% | 0.1752\% |
| WHOLE FOODS MARKET INC | WFM | 10,385.23 | 0.05\% | 1.67\% | 7.97\% | 9.71\% | 0.0052\% |
| WHIRLPOOL CORP | WHR | 13,265.33 | 0.07\% | 2.16\% | 17.04\% | 19.38\% | 0.0134\% |
| WILLIS TOWERS WATSON PLC | WLTW | 17,723.19 | 0.09\% | 1.50\% | 21.47\% | 23.13\% | 0.0213\% |
| WASTE MANAGEMENT INC | WM | 27,077.75 | 0.14\% | 2.69\% | 8.33\% | 11.13\% | 0.0157\% |
| WILLIAMS COS INC | WMB | 16,632.62 | 0.09\% | 11.55\% | -2.07\% | 9.37\% | 0.0081\% |
| WAL-MART STORES INC | WMT | 222,162.30 | 1.15\% | 2.82\% | 2.91\% | 5.77\% | 0.0666\% |
| WESTROCK CO | WRK | 10,005.87 | 0.05\% | 3.79\% | 2.85\% | 6.69\% | 0.0035\% |
| WESTERN UNION CO | WU | 9,552.61 | 0.05\% | 3.26\% | 6.83\% | 10.20\% | 0.0051\% |
| WEYERHAEUSER CO | WY | 23,532.82 | 0.12\% | 4.02\% | 12.27\% | 16.54\% | 0.0202\% |
| WYNDHAM WORLDWIDE CORP | WYN | 7,544.42 | 0.04\% | 2.97\% | 7.65\% | 10.73\% | 0.0042\% |
| WYNN RESORTS LTD | WYNN | 9,790.25 | 0.05\% | 2.12\% | 10.00\% | 12.23\% | 0.0062\% |
| CIMAREX ENERGY CO | XEC | 11,025.09 | 0.06\% | 0.33\% | -4.37\% | -4.05\% | -0.0023\% |
| XCEL ENERGY INC | XEL | 21,014.01 | 0.11\% | 3.29\% | 4.83\% | 8.19\% | 0.0089\% |
| XL GROUP PLC | XL | 9,733.71 | 0.05\% | 2.40\% | 9.00\% | 11.51\% | 0.0058\% |
| XILINX INC | XLNX | 12,110.04 | 0.06\% | 2.75\% | 8.23\% | 11.10\% | 0.0070\% |
| EXXON MOBIL CORP | XOM | 369,131.34 | 1.92\% | 3.35\% | 11.52\% | 15.07\% | 0.2890\% |
| DENTSPLY SIRONA INC | XRAY | 14,559.80 | 0.08\% | 0.47\% | 9.42\% | 9.91\% | 0.0075\% |
| XEROX CORP | XRX | 10,099.63 | 0.05\% | 3.14\% | 11.60\% | 14.92\% | 0.0078\% |
| XYLEM INC | XYL | 7,989.56 | 0.04\% | 1.39\% | 15.00\% | 16.49\% | 0.0068\% |
| YAHOO! INC | YHOO | 36,039.93 | 0.19\% | 0.00\% | 6.54\% | 6.54\% | 0.0122\% |
| YUM! BRANDS INC | YUM | 33,446.81 | 0.17\% | 2.31\% | 11.60\% | 14.04\% | 0.0244\% |
| ZIMMER BIOMET HOLDINGS INC | ZBH | 24,329.06 | 0.13\% | 0.78\% | 10.49\% | 11.31\% | 0.0143\% |
| ZIONS BANCORPORATION | ZION | 5,733.55 | 0.03\% | 1.09\% | 9.00\% | 10.14\% | 0.0030\% |
| ZOETIS INC | ZTS | 23,529.92 | 0.12\% | 0.80\% | 15.40\% | 16.26\% | 0.0199\% |

[1] Equals sum of Col. [9]
[2] Source: Bloomberg Professional
[3] Equals [1] - [2]
[4] Source: Bloomberg Professional
[5] Equals weight in S\&P 500 based on market capitalization
[6] Source: Bloomberg Professional
[7] Source: Bloomberg Professional
[8] Equals ([6] x (1 + (0.5 x [7]) ) + [7]
[9] Equals Col. [5] x Col. [8]

|  |  | Ex-Ante Market DCF | Market Risk Premiu Method Based - Valu |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | [1] | [2] | [3] |  |  |  |
|  |  | S\&P 500 Est. Required Market Return | Current 30-Year Treasury (30-day average) | Implied Market Risk Premium |  |  |  |
|  |  | 13.75\% | 2.65\% | 11.10\% |  |  |  |
|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| AGILENT TECHNOLOGIES INC | A | 14,927.28 | 0.08\% | 1.01\% | 4.50\% | 5.53\% | 0.0046\% |
| ALCOA INC | AA | 12,459.62 | 0.07\% | 1.26\% | 11.50\% | 12.83\% | 0.0089\% |
| AMERICAN AIRLINES GROUP INC | AAL | 19,681.84 | N/A | 1.27\% | N/A | N/A | N/A |
| ADVANCE AUTO PARTS INC | AAP | 11,485.37 | 0.06\% | 0.15\% | 11.50\% | 11.66\% | 0.0075\% |
| APPLE INC | AAPL | 550,090.80 | 3.07\% | 2.27\% | 11.50\% | 13.90\% | 0.4268\% |
| ABBVIE INC | ABBV | 99,652.38 | 0.56\% | 3.68\% | 13.00\% | 16.92\% | 0.0941\% |
| AMERISOURCEBERGEN CORP | ABC | 16,506.63 | 0.09\% | 1.85\% | 11.00\% | 12.95\% | 0.0119\% |
| ABBOTT LABORATORIES | ABT | 57,271.94 | 0.32\% | 2.67\% | 7.50\% | 10.27\% | 0.0328\% |
| ACCENTURE PLC-CL A | ACN | 76,573.14 | 0.43\% | 1.98\% | 6.50\% | 8.54\% | 0.0365\% |
| ADOBE SYSTEMS INC | ADBE | 49,753.86 | 0.28\% | 0.00\% | 35.50\% | 35.50\% | 0.0986\% |
| ANALOG DEVICES INC | ADI | 17,915.43 | 0.10\% | 2.88\% | 11.00\% | 14.04\% | 0.0140\% |
| ARCHER-DANIELS-MIDLAND CO | ADM | 25,626.65 | 0.14\% | 2.79\% | 6.00\% | 8.87\% | 0.0127\% |
| AUTOMATIC DATA PROCESSING | ADP | 39,999.97 | 0.22\% | 2.59\% | 9.50\% | 12.21\% | 0.0273\% |
| ALLIANCE DATA SYSTEMS CORP | ADS | 12,908.97 | 0.07\% | 0.00\% | 10.50\% | 10.50\% | 0.0076\% |
| AUTODESK INC | ADSK | 13,039.88 | N/A | 0.00\% | N/A | N/A | N/A |
| AMEREN CORPORATION | AEE | 11,605.18 | 0.06\% | 3.62\% | 5.00\% | 8.71\% | 0.0056\% |
| AMERICAN ELECTRIC POWER | AEP | 31,589.38 | 0.18\% | 3.58\% | 4.50\% | 8.16\% | 0.0144\% |
| AES CORP | AES | 7,261.55 | 0.04\% | 4.04\% | 3.50\% | 7.61\% | 0.0031\% |
| AETNA INC | AET | 39,517.97 | 0.22\% | 0.88\% | 10.00\% | 10.92\% | 0.0241\% |
| AFLAC INC | AFL | 29,358.61 | 0.16\% | 2.43\% | 4.50\% | 6.98\% | 0.0114\% |
| ALLERGAN PLC | AGN | 91,549.84 | 0.51\% | 0.00\% | 15.00\% | 15.00\% | 0.0767\% |
| AMERICAN INTERNATIONAL GROUP | AIG | 68,948.70 | 0.38\% | 2.22\% | 5.00\% | 7.28\% | 0.0280\% |
| APARTMENT INVT \& MGMT CO -A | AIV | - | N/A | 3.10\% | N/A | N/A | N/A |
| ASSURANT INC | AIZ | 5,702.61 | 0.03\% | 2.31\% | 7.00\% | 9.39\% | 0.0030\% |
| ARTHUR J GALLAGHER \& CO | AJG | 8,267.32 | 0.05\% | 3.17\% | 15.00\% | 18.41\% | 0.0085\% |
| AKAMAI TECHNOLOGIES InC | AKAM | 9,565.90 | 0.05\% | 0.00\% | 13.00\% | 13.00\% | 0.0069\% |
| ALASKA AIR GROUP INC | ALK | 8,279.07 | 0.05\% | 1.66\% | 13.50\% | 15.27\% | 0.0071\% |
| ALLSTATE CORP | ALL | 25,721.31 | 0.14\% | 1.96\% | 6.50\% | 8.52\% | 0.0122\% |
| ALLEGION PLC | ALLE | 6,501.47 | 0.04\% | 0.71\% | 10.50\% | 11.25\% | 0.0041\% |
| ALEXION PHARMACEUTICALS INC | ALXN | 33,434.12 | 0.19\% | 0.00\% | 27.50\% | 27.50\% | 0.0513\% |
| APPLIED MATERIALS INC | AMAT | 25,845.39 | 0.14\% | 1.69\% | 15.00\% | 16.82\% | 0.0243\% |
| AMETEK INC | AME | 11,257.62 | 0.06\% | 0.75\% | 6.00\% | 6.77\% | 0.0043\% |
| AFFILIATED MANAGERS GROUP | AMG | 9,162.14 | 0.05\% | 0.00\% | 8.50\% | 8.50\% | 0.0043\% |
| AMGEN INC | AMGN | 117,284.70 | 0.65\% | 2.64\% | 8.50\% | 11.25\% | 0.0737\% |
| AMERIPRISE FINANCIAL INC | AMP | 17,132.38 | 0.10\% | 3.00\% | 11.00\% | 14.17\% | 0.0135\% |
| AMERICAN TOWER CORP | AMT | 44,594.23 | 0.25\% | 2.13\% | 12.50\% | 14.76\% | 0.0367\% |
| AMAZON.COM INC | AMZN | 336,722.60 | 1.88\% | 0.00\% | 90.00\% | 90.00\% | 1.6915\% |
| AUTONATION INC | AN | 5,469.29 | 0.03\% | 0.00\% | 9.00\% | 9.00\% | 0.0027\% |
| ANTHEM INC | ANTM | 33,859.05 | 0.19\% | 2.01\% | 7.00\% | 9.08\% | 0.0172\% |
| AON PLC | AON | 28,863.20 | 0.16\% | 1.23\% | 12.00\% | 13.30\% | 0.0214\% |
| APACHE CORP | APA | 21,937.31 | 0.12\% | 1.72\% | 5.00\% | 6.76\% | 0.0083\% |
| ANADARKO PETROLEUM CORP | APC | 26,573.92 | N/A | 0.38\% | N/A | N/A | N/A |
| AIR PRODUCTS \& CHEMICALS INC | APD | 30,914.71 | 0.17\% | 2.40\% | 12.00\% | 14.54\% | 0.0251\% |
| AMPHENOL CORP-CL A | APH | 17,860.92 | 0.10\% | 0.97\% | 8.00\% | 9.01\% | 0.0090\% |
| ACTIVISION BLIZZARD INC | ATVI | 28,711.68 | 0.16\% | 0.72\% | 8.00\% | 8.75\% | 0.0140\% |
| AVALONBAY COMMUNITIES INC | AVB | - | N/A | 3.06\% | N/A | N/A | N/A |
| BROADCOM LTD | AVGO | 42,556.54 | 0.24\% | 1.28\% | 23.00\% | 24.43\% | 0.0580\% |
| AVERY DENNISON CORP | AVY | 6,775.26 | 0.04\% | 2.25\% | 9.50\% | 11.86\% | 0.0045\% |
| AMERICAN WATER WORKS CO INC | AWK | 13,189.30 | 0.07\% | 2.03\% | 8.00\% | 10.11\% | 0.0074\% |
| AMERICAN EXPRESS CO | AXP | 63,207.87 | 0.35\% | 1.96\% | 3.00\% | 4.99\% | 0.0176\% |
| ACUITY BRANDS INC | AYI | 11,172.91 | 0.06\% | 0.20\% | 19.50\% | 19.72\% | 0.0123\% |
| AUTOZONE INC | AZO | 23,098.91 | 0.13\% | 0.00\% | 11.50\% | 11.50\% | 0.0148\% |
| BoEing Colthe | BA | 86,201.15 | 0.48\% | 3.47\% | 10.00\% | 13.64\% | 0.0656\% |
| BANK OF AMERICA CORP | BAC | 153,281.40 | 0.86\% | 1.63\% | 22.00\% | 23.81\% | 0.2037\% |
| BAXTER INTERNATIONAL INC | BAX | 23,784.66 | 0.13\% | 1.20\% | -4.50\% | -3.33\% | -0.0044\% |
| BED BATH \& BEYOND INC | BBBY | 7,194.56 | 0.04\% | 1.14\% | 3.00\% | 4.16\% | 0.0017\% |
| BB\&T CORP | BBT | 28,193.57 | 0.16\% | 3.32\% | 7.50\% | 10.94\% | 0.0172\% |
| BEST BUY CO INC | BBY | 10,344.74 | 0.06\% | 3.51\% | 8.00\% | 11.65\% | 0.0067\% |
| CR BARD INC | BCR | 16,182.39 | 0.09\% | 0.46\% | 9.00\% | 9.48\% | 0.0086\% |
| BECTON DICKINSON AND CO | BDX | 35,413.68 | 0.20\% | 1.65\% | 9.50\% | 11.23\% | 0.0222\% |
| FRANKLIN RESOURCES INC | BEN | 21,704.54 | 0.12\% | 2.11\% | 4.50\% | 6.66\% | 0.0081\% |
| BROWN-FORMAN CORP-CLASS B | BF/B | 19,485.69 | 0.11\% | 1.43\% | 8.00\% | 9.49\% | 0.0103\% |
| BAKER HUGHES INC | BHI | 19,914.09 | 0.11\% | 1.49\% | 30.00\% | 31.71\% | 0.0353\% |
| BIOGEN INC | BIIB | 61,645.20 | 0.34\% | 0.00\% | 10.50\% | 10.50\% | 0.0361\% |
| BANK OF NEW YORK MELLON CORP | BK | 45,616.96 | 0.25\% | 1.62\% | 11.00\% | 12.71\% | 0.0324\% |
| BLACKROCK INC | BLK | 59,352.68 | 0.33\% | 2.52\% | 8.00\% | 10.62\% | 0.0352\% |
| BALL CORP | BLL | 10,219.20 | 0.06\% | 0.72\% | 11.00\% | 11.76\% | 0.0067\% |
| BRISTOL-MYERS SQUIBB CO | BMY | 117,482.50 | 0.66\% | 2.15\% | 17.50\% | 19.84\% | 0.1301\% |
| BERKSHIRE HATHAWAY INC-CL B | BRK/B | 178.53 | N/A | 0.00\% | N/A | N/A | N/A |
| BOSTON SCIENTIFIC CORP | BSX | 30,380.38 | 0.17\% | 0.00\% | 18.00\% | 18.00\% | 0.0305\% |
| BORGWARNER INC | BWA | 7,314.49 | 0.04\% | 1.56\% | 8.00\% | 9.62\% | 0.0039\% |
| BAXALTA INC | BXLT | N/A | N/A | 0.00\% | N/A | N/A | N/A |
| BOSTON PROPERTIES INC | BXP | - | N/A | 2.08\% | N/A | N/A | N/A |
| CITIGROUP INC | C | 137,361.20 | 0.77\% | 0.43\% | 12.00\% | 12.46\% | 0.0955\% |
| CA INC | CA | 13,206.39 | 0.07\% | 3.19\% | 4.50\% | 7.76\% | 0.0057\% |
| CONAGRA FOODS INC | CAG | 19,835.06 | 0.11\% | 2.20\% | 6.00\% | 8.27\% | 0.0092\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| CARDINAL HEALTH INC | CAH | 25,196.54 | 0.14\% | 2.41\% | 14.00\% | 16.58\% | 0.0233\% |
| CATERPILLAR INC | CAT | 41,973.77 | 0.23\% | 4.27\% | 5.00\% | 9.38\% | 0.0220\% |
| CHUBB LTD | СВ | 40,951.71 | 0.23\% | 2.18\% | 7.50\% | 9.76\% | 0.0223\% |
| CBRE GROUP INC - A | CBG | 9,823.02 | 0.05\% | 0.00\% | 10.00\% | 10.00\% | 0.0055\% |
| CBS CORP-CLASS B NON VOTING | CBS | 25,164.05 | 0.14\% | 1.10\% | 13.00\% | 14.17\% | 0.0199\% |
| CROWN CASTLE INTL CORP | CCI | 30,309.74 | 0.17\% | 4.10\% | 21.00\% | 25.53\% | 0.0432\% |
| CARNIVAL CORP | CCL | 35,930.45 | 0.20\% | 2.94\% | 15.50\% | 18.67\% | 0.0374\% |
| CELGENE CORP | CELG | 83,206.55 | 0.46\% | 0.00\% | 24.00\% | 24.00\% | 0.1115\% |
| CERNER CORP | CERN | 18,690.89 | 0.10\% | 0.00\% | 14.50\% | 14.50\% | 0.0151\% |
| CF INDUSTRIES HOLDINGS INC | CF | 6,750.03 | 0.04\% | 4.66\% | 8.00\% | 12.85\% | 0.0048\% |
| CITIZENS FINANCIAL GROUP | CFG | 12,320.32 | N/A | 2.06\% | N/A | N/A | N/A |
| CHURCH \& DWIGHT CO INC | CHD | 12,760.18 | 0.07\% | 1.45\% | 7.50\% | 9.00\% | 0.0064\% |
| CHESAPEAKE ENERGY CORP | CHK | 2,806.00 | N/A | 0.00\% | N/A | N/A | N/A |
| C.H. ROBINSON WORLDWIDE INC | CHRW | 10,754.82 | 0.06\% | 2.29\% | 7.50\% | 9.88\% | 0.0059\% |
| CIGNA CORP | Cl | 33,060.82 | 0.18\% | 0.03\% | 12.50\% | 12.53\% | 0.0231\% |
| CINCINNATI FINANCIAL CORP | CINF | 11,243.23 | 0.06\% | 2.80\% | 7.50\% | 10.41\% | 0.0065\% |
| COLGATE-PALMOLIVE CO | CL | 62,929.18 | 0.35\% | 2.24\% | 13.50\% | 15.89\% | 0.0558\% |
| CLOROX COMPANY | CLX | 16,749.13 | 0.09\% | 2.47\% | 8.00\% | 10.57\% | 0.0099\% |
| COMERICA INC | CMA | 8,191.51 | 0.05\% | 1.89\% | 6.00\% | 7.95\% | 0.0036\% |
| COMCAST CORP-CLASS A | CMCSA | 152,137.00 | 0.85\% | 1.77\% | 10.00\% | 11.86\% | 0.1007\% |
| CME GROUP INC | CME | 32,841.64 | 0.18\% | 2.46\% | 9.50\% | 12.08\% | 0.0221\% |
| CHIPOTLE MEXICAN GRILL INC | CMG | 13,824.89 | 0.08\% | 0.00\% | 13.50\% | 13.50\% | 0.0104\% |
| CUMMINS INC | CMI | 19,885.20 | 0.11\% | 3.44\% | 5.00\% | 8.53\% | 0.0095\% |
| CMS ENERGY CORP | CMS | 11,482.86 | 0.06\% | 3.04\% | 6.00\% | 9.13\% | 0.0059\% |
| CENTENE CORP | CNC | 7,340.86 | 0.04\% | 0.00\% | 27.00\% | 27.00\% | 0.0111\% |
| CENTERPOINT ENERGY INC | CNP | 9,610.50 | N/A | 4.65\% | N/A | N/A | N/A |
| CAPITAL ONE FINANCIAL CORP | COF | 38,257.98 | 0.21\% | 2.21\% | 3.50\% | 5.75\% | 0.0123\% |
| CABOT OIL \& GAS CORP | COG | 9,797.62 | 0.05\% | 0.34\% | 39.00\% | 39.41\% | 0.0216\% |
| COACH INC | COH | 10,929.81 | 0.06\% | 3.43\% | 4.50\% | 8.01\% | 0.0049\% |
| ROCKWELL COLLINS INC | COL | 11,582.13 | 0.06\% | 1.55\% | 8.00\% | 9.61\% | 0.0062\% |
| CONOCOPHILLIPS | COP | 55,286.11 | 0.31\% | 2.24\% | 6.50\% | 8.81\% | 0.0272\% |
| COSTCO WHOLESALE CORP | COST | 65,761.02 | 0.37\% | 1.20\% | 9.00\% | 10.25\% | 0.0376\% |
| CAMPBELL SOUP CO | CPB | 18,929.34 | 0.11\% | 2.04\% | 5.50\% | 7.60\% | 0.0080\% |
| COLUMBIA PIPELINE GROUP | CPGX | 10,227.93 | N/A | 2.11\% | N/A | N/A | N/A |
| SALESFORCE.COM INC | CRM | 56,469.63 | N/A | 0.00\% | N/A | N/A | N/A |
| CISCO SYSTEMS INC | csco | 145,482.60 | 0.81\% | 3.60\% | 6.00\% | 9.71\% | 0.0788\% |
| CSRA INC | CSRA | 3,930.55 | N/A | 1.66\% | N/A | N/A | N/A |
| CSX CORP | CSX | 24,642.25 | 0.14\% | 2.79\% | 7.00\% | 9.89\% | 0.0136\% |
| CINTAS CORP | CTAS | 10,058.66 | 0.06\% | 1.12\% | 11.00\% | 12.18\% | 0.0068\% |
| CENTURYLINK INC | CTL | 14,481.39 | 0.08\% | 8.11\% | 13.50\% | 22.16\% | 0.0179\% |
| COGNIZANT TECH SOLUTIONS-A | CTSH | 37,916.34 | 0.21\% | 0.00\% | 12.50\% | 12.50\% | 0.0265\% |
| CITRIX SYSTEMS INC | CTXS | 13,052.91 | 0.07\% | 0.00\% | 11.00\% | 11.00\% | 0.0080\% |
| CABLEVISION SYSTEMS-NY GRP-A | cVc | 9,579.67 | 0.05\% | 0.00\% | 6.00\% | 6.00\% | 0.0032\% |
| CVS HEALTH CORP | cvs | 107,614.50 | 0.60\% | 1.75\% | 12.00\% | 13.86\% | 0.0832\% |
| CHEVRON CORP | CVX | 191,105.60 | 1.07\% | 4.22\% | 4.50\% | 8.81\% | 0.0940\% |
| CONCHO RESOURCES INC | CXO | 15,806.37 | 0.09\% | 0.00\% | 16.50\% | 16.50\% | 0.0146\% |
| DOMINION RESOURCES INC/VA | D | 42,677.20 | 0.24\% | 4.07\% | 8.00\% | 12.23\% | 0.0291\% |
| DELTA AIR LINES INC | DAL | 33,300.80 | 0.19\% | 1.87\% | 14.50\% | 16.51\% | 0.0307\% |
| DU PONT (E.I.) DE NEMOURS | DD | 58,345.40 | 0.33\% | 2.39\% | 7.00\% | 9.47\% | 0.0309\% |
| DEERE \& CO | DE | 25,225.57 | 0.14\% | 2.99\% | -1.50\% | 1.47\% | 0.0021\% |
| DISCOVER FINANCIAL SERVICES | DFS | 23,694.14 | 0.13\% | 1.99\% | 5.00\% | 7.04\% | 0.0093\% |
| DOLLAR GENERAL CORP | DG | 24,975.30 | 0.14\% | 1.19\% | 13.50\% | 14.77\% | 0.0206\% |
| QUEST DIAGNOSTICS INC | DGX | 11,045.32 | 0.06\% | 2.07\% | 9.00\% | 11.16\% | 0.0069\% |
| DR HORTON INC | DHI | 11,340.66 | 0.06\% | 1.05\% | 13.50\% | 14.62\% | 0.0093\% |
| DANAHER CORP | DHR | 68,130.55 | 0.38\% | 0.65\% | 13.00\% | 13.69\% | 0.0521\% |
| WALT DISNEY CO/THE | DIS | 169,677.00 | 0.95\% | 1.42\% | 10.00\% | 11.49\% | 0.1088\% |
| DISCOVERY COMMUNICATIONS-A | DISCA | 14,509.52 | 0.08\% | 0.00\% | 17.00\% | 17.00\% | 0.0138\% |
| DELPHI AUTOMOTIVE PLC | DLPH | 18,692.80 | 0.10\% | 1.85\% | 14.50\% | 16.48\% | 0.0172\% |
| DIGITAL REALTY TRUST INC | DLR | - | N/A | 3.81\% | N/A | N/A | N/A |
| DOLLAR TREE INC | DLTR | 20,764.12 | 0.12\% | 0.00\% | 21.00\% | 21.00\% | 0.0243\% |
| DUN \& BRADSTREET CORP | DNB | 4,513.94 | 0.03\% | 1.54\% | 5.00\% | 6.58\% | 0.0017\% |
| DIAMOND OFFSHORE DRILLING | DO | 3,470.12 | 0.02\% | 0.00\% | 11.50\% | 11.50\% | 0.0022\% |
| DOVER CORP | DOV | 10,337.22 | 0.06\% | 2.52\% | 2.00\% | 4.55\% | 0.0026\% |
| DOW CHEMICAL CO/THE | DOW | 58,069.76 | 0.32\% | 3.69\% | 9.50\% | 13.37\% | 0.0433\% |
| DR PEPPER SNAPPLE GROUP INC | DPS | 17,315.18 | 0.10\% | 2.32\% | 8.00\% | 10.41\% | 0.0101\% |
| DARDEN RESTAURANTS INC | DRI | 8,526.13 | 0.05\% | 2.97\% | 13.50\% | 16.67\% | 0.0079\% |
| DTE ENERGY COMPANY | DTE | 16,102.05 | 0.09\% | 3.39\% | 4.50\% | 7.97\% | 0.0072\% |
| DUKE ENERGY CORP | DUK | 53,636.48 | 0.30\% | 4.35\% | 4.50\% | 8.95\% | 0.0268\% |
| DAVITA HEALTHCARE PARTNERS I | DVA | 16,140.57 | 0.09\% | 0.00\% | 10.50\% | 10.50\% | 0.0095\% |
| DEVON ENERGY CORP | DVN | 15,006.20 | 0.08\% | 0.67\% | 1.00\% | 1.67\% | 0.0014\% |
| ELECTRONIC ARTS INC | EA | 23,284.10 | 0.13\% | 0.00\% | 17.00\% | 17.00\% | 0.0221\% |
| EBAY INC | EBAY | 28,558.08 | 0.16\% | 0.00\% | 3.50\% | 3.50\% | 0.0056\% |
| ECOLAB INC | ECL | 34,987.20 | 0.20\% | 1.18\% | 8.50\% | 9.73\% | 0.0190\% |
| CONSOLIDATED EDISON INC | ED | 21,309.89 | 0.12\% | 3.74\% | 1.50\% | 5.27\% | 0.0063\% |
| EQUIFAXINC | EFX | 14,845.81 | 0.08\% | 1.06\% | 9.50\% | 10.61\% | 0.0088\% |
| EDISON INTERNATIONAL | EIX | 23,080.45 | 0.13\% | 2.81\% | 3.50\% | 6.36\% | 0.0082\% |
| ESTEE LAUDER COMPANIES-CL A | EL | 33,757.09 | 0.19\% | 1.31\% | 8.00\% | 9.36\% | 0.0176\% |
| EMC CORP/MA | EMC | 54,093.12 | 0.30\% | 1.65\% | 3.50\% | 5.18\% | 0.0156\% |
| EASTMAN CHEMICAL CO | EMN | 10,885.63 | 0.06\% | 2.50\% | 9.50\% | 12.12\% | 0.0074\% |
| EMERSON ELECTRIC CO | EMR | 33,462.43 | 0.19\% | 3.65\% | 2.00\% | 5.69\% | 0.0106\% |
| ENDO INTERNATIONAL PLC | ENDP | 3,380.73 | 0.02\% | 0.00\% | 39.00\% | 39.00\% | 0.0074\% |
| EOG RESOURCES INC | EOG | 45,253.32 | 0.25\% | 0.94\% | 4.50\% | 5.46\% | 0.0138\% |
| EQUINIX INC | EQIX | 22,547.89 | 0.13\% | 1.93\% | 24.50\% | 26.67\% | 0.0336\% |
| EQUITY RESIDENTIAL | EQR | - | N/A | 2.98\% | N/A | N/A | N/A |
| EQT CORP | EQT | 11,154.75 | 0.06\% | 0.16\% | 12.00\% | 12.17\% | 0.0076\% |
| EVERSOURCE ENERGY | ES | 17,382.07 | 0.10\% | 3.36\% | 6.00\% | 9.46\% | 0.0092\% |
| EXPRESS SCRIPTS HOLDING CO | ESRX | 50,571.20 | 0.28\% | 0.00\% | 15.50\% | 15.50\% | 0.0438\% |
| ESSEX PROPERTY TRUST INC | ESS | - | N/A | 2.88\% | N/A | N/A | N/A |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| E*TRADE FINANCIAL CORP | ETFC | 7,973.84 | 0.04\% | 0.00\% | 17.50\% | 17.50\% | 0.0078\% |
| EATON CORP PLC | ETN | 28,471.45 | 0.16\% | 3.71\% | 4.50\% | 8.29\% | 0.0132\% |
| ENTERGY CORP | ETR | 13,482.64 | 0.08\% | 4.55\% | 2.50\% | 7.11\% | 0.0053\% |
| EDWARDS LIFESCIENCES CORP | EW | 21,417.22 | 0.12\% | 0.00\% | 17.00\% | 17.00\% | 0.0203\% |
| EXELON CORP | EXC | 31,433.80 | 0.18\% | 3.72\% | 7.00\% | 10.85\% | 0.0190\% |
| EXPEDITORS INTL WASH INC | EXPD | 8,904.90 | 0.05\% | 1.64\% | 11.00\% | 12.73\% | 0.0063\% |
| EXPEDIA INC | EXPE | 16,801.96 | 0.09\% | 0.86\% | 23.00\% | 23.96\% | 0.0225\% |
| EXTRA SPACE STORAGE INC | EXR |  | N/A | 2.89\% | N/A | N/A | N/A |
| FORD MOTOR CO | F | 53,301.60 | 0.30\% | 4.46\% | 7.00\% | 11.62\% | 0.0346\% |
| FASTENAL CO | FAST | 13,343.94 | 0.07\% | 2.60\% | 7.00\% | 9.69\% | 0.0072\% |
| FACEBOOK INC-A | FB | 339,892.20 | 1.90\% | 0.00\% | 34.00\% | 34.00\% | 0.6450\% |
| FREEPORT-MCMORAN INC | FCX | 14,129.64 | 0.08\% | 0.00\% | 36.50\% | 36.50\% | 0.0288\% |
| FEDEX CORP | FDX | 51,961.20 | 0.29\% | 0.61\% | 12.50\% | 13.15\% | 0.0381\% |
| FIRSTENERGY CORP | FE | 13,702.17 | 0.08\% | 4.45\% | 9.00\% | 13.65\% | 0.0104\% |
| F5 NETWORKS INC | FFIV | 7,301.60 | 0.04\% | 0.00\% | 9.00\% | 9.00\% | 0.0037\% |
| FIDELITY NATIONAL INFO SERV | FIS | 24,022.73 | 0.13\% | 1.41\% | 13.50\% | 15.01\% | 0.0201\% |
| FISERV INC | FISV | 23,489.78 | 0.13\% | 0.00\% | 9.50\% | 9.50\% | 0.0125\% |
| FIFTH THIRD BANCORP | FITB | 14,602.49 | 0.08\% | 3.01\% | 3.50\% | 6.56\% | 0.0053\% |
| FOOT LOCKER INC | FL | 7,494.01 | 0.04\% | 2.01\% | 9.00\% | 11.10\% | 0.0046\% |
| FLIR SYSTEMS INC | FLIR | 4,208.40 | 0.02\% | 1.60\% | 8.00\% | 9.66\% | 0.0023\% |
| FLUOR CORP | FLR | 7,312.35 | 0.04\% | 1.60\% | 1.50\% | 3.11\% | 0.0013\% |
| FLOWSERVE CORP | FLS | 6,250.54 | 0.03\% | 1.57\% | 2.50\% | 4.09\% | 0.0014\% |
| FMC CORP | FMC | 6,395.39 | 0.04\% | 1.42\% | 4.50\% | 5.95\% | 0.0021\% |
| TWENTY-FIRST CENTURY FOX-B | FOX | N/A | N/A | 0.00\% | N/A | N/A | N/A |
| FEDERAL REALTY INVS TRUST | FRT | - | N/A | 2.59\% | N/A | N/A | N/A |
| FIRST SOLAR INC | FSLR | 5,060.87 | 0.03\% | 0.00\% | 8.50\% | 8.50\% | 0.0024\% |
| FMC TECHNOLOGIES INC | FTI | 6,064.77 | 0.03\% | 0.00\% | -1.00\% | -1.00\% | -0.0003\% |
| FRONTIER COMMUNICATIONS CORP | FTR | 6,027.91 | 0.03\% | 8.14\% | 16.00\% | 24.79\% | 0.0083\% |
| AGL RESOURCES INC | GAS | 7,895.53 | 0.04\% | 3.23\% | 5.00\% | 8.31\% | 0.0037\% |
| GENERAL DYNAMICS CORP | GD | 44,443.12 | 0.25\% | 2.13\% | 7.00\% | 9.20\% | 0.0228\% |
| GENERAL ELECTRIC CO | GE | 303,479.30 | 1.69\% | 3.07\% | 9.50\% | 12.72\% | 0.2154\% |
| GENERAL GROWTH PROPERTIES | GGP | - | N/A | 2.91\% | N/A | N/A | N/A |
| GILEAD SCIENCES INC | GILD | 121,282.40 | 0.68\% | 2.20\% | 10.00\% | 12.31\% | 0.0833\% |
| GENERAL MILLS INC | GIS | 37,319.63 | 0.21\% | 2.93\% | 5.00\% | 8.00\% | 0.0167\% |
| CORNING INC | GLW | 22,746.90 | 0.13\% | 2.68\% | 6.50\% | 9.27\% | 0.0118\% |
| GENERAL MOTORS CO | GM | 50,064.00 | 0.28\% | 4.86\% | 11.00\% | 16.13\% | 0.0451\% |
| ALPHABET INC-CL C | GOOG | 497,722.40 | 2.78\% | 0.00\% | 15.00\% | 15.00\% | 0.4167\% |
| GENUINE PARTS CO | GPC | 14,455.80 | 0.08\% | 2.73\% | 6.50\% | 9.32\% | 0.0075\% |
| GLOBAL PAYMENTS INC | GPN | 9,871.51 | 0.06\% | 0.05\% | 14.00\% | 14.05\% | 0.0077\% |
| GAP INC/THE | GPS | 7,169.82 | 0.04\% | 5.15\% | 1.50\% | 6.69\% | 0.0027\% |
| GARMIN LTD | GRMN | 7,842.05 | N/A | 4.92\% | N/A | N/A | N/A |
| GOLDMAN SACHS GROUP INC | GS | 66,789.61 | 0.37\% | 1.63\% | 7.00\% | 8.69\% | 0.0324\% |
| GOODYEAR TIRE \& RUBBER CO | GT | 7,308.28 | 0.04\% | 1.10\% | 8.50\% | 9.65\% | 0.0039\% |
| WW GRAINGER INC | GWW | 14,112.84 | 0.08\% | 2.15\% | 6.00\% | 8.21\% | 0.0065\% |
| HALLIBURTON CO | HAL | 36,499.84 | 0.20\% | 1.69\% | 8.00\% | 9.76\% | 0.0199\% |
| HARMAN INTERNATIONAL | HAR | 5,427.80 | 0.03\% | 1.82\% | 17.00\% | 18.97\% | 0.0057\% |
| HASBRO INC | HAS | 10,832.04 | 0.06\% | 2.35\% | 11.00\% | 13.48\% | 0.0081\% |
| HUNTINGTON BANCSHARES INC | HBAN | 8,314.95 | 0.05\% | 2.87\% | 7.50\% | 10.48\% | 0.0049\% |
| HANESBRANDS INC | HBI | 10,676.43 | 0.06\% | 1.61\% | 11.50\% | 13.20\% | 0.0079\% |
| HCA HOLDINGS INC | HCA | 30,782.65 | 0.17\% | 0.00\% | 11.50\% | 11.50\% | 0.0198\% |
| WELLTOWER INC | HCN | - | N/A | 5.06\% | N/A | N/A | N/A |
| HCP INC | HCP | - | 0.00\% | 7.04\% | 74.00\% | 83.64\% | 0.0000\% |
| HOME DEPOT INC | HD | 166,892.20 | 0.93\% | 2.06\% | 13.00\% | 15.19\% | 0.1415\% |
| HESS CORP | HES | 17,288.56 | 0.10\% | 1.66\% | -1.00\% | 0.65\% | 0.0006\% |
| HARTFORD FINANCIAL SVCS GRP | HIG | 18,094.00 | 0.10\% | 1.87\% | 11.50\% | 13.48\% | 0.0136\% |
| HARLEY-DAVIDSON INC | HOG | 8,225.11 | 0.05\% | 3.08\% | 9.00\% | 12.22\% | 0.0056\% |
| HOLOGIC INC | HOLX | 9,469.88 | 0.05\% | 0.00\% | 21.00\% | 21.00\% | 0.0111\% |
| HONEYWELL INTERNATIONAL INC | HON | 87,971.98 | 0.49\% | 2.08\% | 8.50\% | 10.67\% | 0.0524\% |
| STARWOOD HOTELS \& RESORTS | HOT | 12,329.17 | 0.07\% | 2.05\% | 5.50\% | 7.61\% | 0.0052\% |
| HELMERICH \& PAYNE | HP | 6,549.32 | 0.04\% | 4.54\% | -6.00\% | -1.60\% | -0.0006\% |
| HEWLETT PACKARD ENTERPRIS | HPE | 30,136.87 | N/A | 1.27\% | N/A | N/A | N/A |
| HP INC | HPQ | 22,650.48 | N/A | 3.83\% | N/A | N/A | N/A |
| H\&R BLOCK INC | HRB | 4,647.43 | 0.03\% | 3.86\% | 8.00\% | 12.01\% | 0.0031\% |
| HORMEL FOODS CORP | HRL | 18,474.87 | 0.10\% | 1.78\% | 14.00\% | 15.90\% | 0.0164\% |
| HARRIS CORP | HRS | 9,928.60 | 0.06\% | 2.58\% | 8.00\% | 10.68\% | 0.0059\% |
| HENRY SCHEIN INC | HSIC | 14,173.40 | 0.08\% | 0.00\% | 9.00\% | 9.00\% | 0.0071\% |
| HOST HOTELS \& RESORTS INC | HST | - | N/A | 5.26\% | N/A | N/A | N/A |
| HERSHEY CO/THE | HSY | 19,976.00 | 0.11\% | 2.53\% | 6.00\% | 8.61\% | 0.0096\% |
| HUMANA INC | HUM | 25,841.80 | 0.14\% | 0.67\% | 10.50\% | 11.21\% | 0.0162\% |
| INTL BUSINESS MACHINES CORP | IBM | 147,215.70 | 0.82\% | 3.67\% | 0.50\% | 4.18\% | 0.0343\% |
| INTERCONTINENTAL EXCHANGE IN | ICE | 31,892.00 | 0.18\% | 1.27\% | 14.00\% | 15.36\% | 0.0273\% |
| INTL FLAVORS \& FRAGRANCES | IFF | 10,317.24 | 0.06\% | 1.74\% | 4.50\% | 6.28\% | 0.0036\% |
| ILLUMINA INC | ILMN | 20,979.10 | 0.12\% | 0.00\% | 22.50\% | 22.50\% | 0.0263\% |
| INTEL CORP | INTC | 148,790.30 | 0.83\% | 3.30\% | 8.50\% | 11.94\% | 0.0992\% |
| INTUIT INC | INTU | 27,826.33 | 0.16\% | 1.12\% | 13.00\% | 14.19\% | 0.0220\% |
| INTERNATIONAL PAPER CO | IP | 17,243.27 | 0.10\% | 4.21\% | 15.00\% | 19.53\% | 0.0188\% |
| INTERPUBLIC GROUP OF COS INC | IPG | 9,471.17 | 0.05\% | 2.68\% | 13.00\% | 15.85\% | 0.0084\% |
| INGERSOLL-RAND PLC | IR | 17,315.78 | 0.10\% | 1.93\% | 8.50\% | 10.51\% | 0.0102\% |
| IRON MOUNTAIN INC | IRM | 7,781.54 | 0.04\% | 5.27\% | 13.00\% | 18.61\% | 0.0081\% |
| INTUITIVE SURGICAL INC | ISRG | 23,831.28 | 0.13\% | 0.00\% | 11.50\% | 11.50\% | 0.0153\% |
| ILLINOIS TOOL WORKS | ITW | 38,284.11 | 0.21\% | 2.09\% | 9.50\% | 11.69\% | 0.0250\% |
| INVESCO LTD | IVZ | 12,984.25 | 0.07\% | 3.60\% | 7.00\% | 10.73\% | 0.0078\% |
| HUNT (JB) TRANSPRT SVCS INC | JBHT | 9,269.67 | 0.05\% | 1.08\% | 11.00\% | 12.14\% | 0.0063\% |
| JOHNSON CONTROLS INC | JCI | 28,560.70 | 0.16\% | 2.63\% | 9.50\% | 12.25\% | 0.0195\% |
| JACOBS ENGINEERING GROUP INC | JEC | 6,109.74 | 0.03\% | 0.00\% | 4.00\% | 4.00\% | 0.0014\% |
| JOHNSON \& JOHNSON | JNJ | 311,039.50 | 1.74\% | 2.88\% | 8.50\% | 11.50\% | 0.1997\% |
| JUNIPER NETWORKS INC | JNPR | 8,828.16 | 0.05\% | 1.87\% | 11.00\% | 12.97\% | 0.0064\% |
| JPMORGAN CHASE \& CO | JPM | 239,383.90 | 1.34\% | 2.95\% | 6.50\% | 9.55 | 0.1275\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| NORDSTROM INC | JWN | 6,534.01 | 0.04\% | 3.98\% | 4.00\% | 8.06\% | 0.0029\% |
| KELLOGG CO | K | 26,367.31 | 0.15\% | 2.71\% | 5.00\% | 7.78\% | 0.0114\% |
| KEYCORP | KEY | 10,655.83 | 0.06\% | 2.67\% | 7.50\% | 10.27\% | 0.0061\% |
| KRAFT HEINZ CO/THE | KHC | 101,743.50 | N/A | 2.80\% | N/A | N/A | N/A |
| KIMCO REALTY CORP | KIM | - | N/A | 3.78\% | N/A | N/A | N/A |
| KLA-TENCOR CORP | KLAC | 11,198.52 | 0.06\% | 2.89\% | 12.50\% | 15.57\% | 0.0097\% |
| KIMBERLY-CLARK CORP | KMB | 46,166.33 | 0.26\% | 2.88\% | 10.00\% | 13.02\% | 0.0336\% |
| KINDER MORGAN INC | KMI | 39,947.69 | 0.22\% | 2.79\% | 13.00\% | 15.97\% | 0.0356\% |
| CARMAXINC | KMX | 10,547.89 | 0.06\% | 0.00\% | 12.50\% | 12.50\% | 0.0074\% |
| COCA-COLA CO/THE | KO | 193,239.60 | 1.08\% | 3.13\% | 4.00\% | 7.19\% | 0.0776\% |
| MICHAEL KORS HOLDINGS LTD | KORS | 7,502.76 | 0.04\% | 0.00\% | 9.00\% | 9.00\% | 0.0038\% |
| KROGER CO | KR | 34,415.53 | 0.19\% | 1.32\% | 10.50\% | 11.89\% | 0.0228\% |
| KOHLS CORP | KSS | 6,616.02 | 0.04\% | 5.74\% | 8.00\% | 13.97\% | 0.0052\% |
| KANSAS CITY SOUTHERN | KSU | 10,132.43 | 0.06\% | 1.41\% | 9.00\% | 10.47\% | 0.0059\% |
| LOEWS CORP | L | 14,667.54 | 0.08\% | 0.62\% | 12.50\% | 13.16\% | 0.0108\% |
| L BRANDS INC | LB | 19,270.50 | 0.11\% | 3.61\% | 8.00\% | 11.75\% | 0.0126\% |
| LEGGETT \& PLATT INC | LEG | 6,697.28 | 0.04\% | 2.75\% | 11.00\% | 13.90\% | 0.0052\% |
| LENNAR CORP-A | LEN | 9,760.67 | 0.05\% | 0.35\% | 13.00\% | 13.37\% | 0.0073\% |
| LABORATORY CRP OF AMER HLDGS | LH | 12,896.50 | 0.07\% | 0.00\% | 8.50\% | 8.50\% | 0.0061\% |
| LKQ CORP | LKQ | 10,001.18 | 0.06\% | 0.00\% | 13.50\% | 13.50\% | 0.0075\% |
| L-3 COMMUNICATIONS HOLDINGS | LLL | 10,656.82 | 0.06\% | 2.03\% | 6.50\% | 8.60\% | 0.0051\% |
| LINEAR TECHNOLOGY CORP | LLTC | 11,256.28 | 0.06\% | 2.72\% | 5.50\% | 8.29\% | 0.0052\% |
| ELI LILLY \& CO | LLY | 83,469.77 | 0.47\% | 2.70\% | 9.50\% | 12.33\% | 0.0574\% |
| LEGG MASON INC | LM | 3,634.88 | 0.02\% | 2.61\% | 10.50\% | 13.25\% | 0.0027\% |
| LOCKHEED MARTIN CORP | LMT | 73,537.58 | 0.41\% | 2.80\% | 8.00\% | 10.91\% | 0.0448\% |
| LINCOLN NATIONAL CORP | LNC | 11,038.41 | 0.06\% | 2.30\% | 7.00\% | 9.38\% | 0.0058\% |
| LOWE'S COS INC | LOW | 73,506.73 | 0.41\% | 1.55\% | 15.50\% | 17.17\% | 0.0704\% |
| LAM RESEARCH CORP | LRCX | 12,908.03 | 0.07\% | 1.48\% | 16.00\% | 17.60\% | 0.0127\% |
| LEUCADIA NATIONAL CORP | LUK | N/A | N/A | 0.00\% | N/A | N/A | N/A |
| SOUTHWEST AIRLINES CO | LUV | 27,063.29 | 0.15\% | 0.96\% | 17.50\% | 18.54\% | 0.0280\% |
| LEVEL 3 COMMUNICATIONS INC | LVLT | 19,033.94 | 0.11\% | 0.00\% | 38.00\% | 38.00\% | 0.0404\% |
| LYONDELLBASELL INDU-CL A | LYB | 35,815.00 | 0.20\% | 4.18\% | 6.50\% | 10.82\% | 0.0216\% |
| MACY'S INC | M | 9,794.78 | 0.05\% | 4.78\% | 3.00\% | 7.85\% | 0.0043\% |
| MASTERCARD INC-CLASS A | MA | 107,560.10 | 0.60\% | 0.79\% | 11.00\% | 11.83\% | 0.0710\% |
| MACERICH CO/THE | MAC | - | N/A | 3.67\% | N/A | N/A | N/A |
| MARRIOTT INTERNATIONAL -CL A | MAR | 16,803.03 | 0.09\% | 1.83\% | 12.50\% | 14.44\% | 0.0135\% |
| MASCO CORP | MAS | 10,698.29 | 0.06\% | 1.17\% | 13.50\% | 14.75\% | 0.0088\% |
| MATTEL INC | MAT | 10,744.71 | 0.06\% | 4.81\% | 6.50\% | 11.47\% | 0.0069\% |
| MCDONALD'S CORP | MCD | 112,252.80 | 0.63\% | 2.91\% | 6.00\% | 9.00\% | 0.0564\% |
| MICROCHIP TECHNOLOGY INC | MCHP | 10,309.26 | 0.06\% | 2.84\% | 8.00\% | 10.95\% | 0.0063\% |
| MCKESSON CORP | MCK | 41,047.37 | 0.23\% | 0.62\% | 12.00\% | 12.66\% | 0.0290\% |
| MOODY'S CORP | MCO | 19,129.17 | 0.11\% | 1.52\% | 7.50\% | 9.08\% | 0.0097\% |
| MONDELEZ INTERNATIONAL INC-A | MDLZ | 70,074.46 | 0.39\% | 1.67\% | 11.50\% | 13.27\% | 0.0519\% |
| MEDTRONIC PLC | MDT | 113,736.70 | 0.63\% | 1.95\% | 7.00\% | 9.02\% | 0.0573\% |
| METLIFE INC | MET | 49,499.11 | 0.28\% | 3.55\% | 6.50\% | 10.17\% | 0.0281\% |
| MOHAWK INDUSTRIES INC | MHK | 14,490.08 | 0.08\% | 0.00\% | 10.50\% | 10.50\% | 0.0085\% |
| MEAD JOHNSON NUTRITION CO | MJN | 15,445.93 | 0.09\% | 1.99\% | 6.50\% | 8.55\% | 0.0074\% |
| MCCORMICK \& CO-NON VTG SHRS | MKC | 12,378.02 | 0.07\% | 1.76\% | 7.50\% | 9.33\% | 0.0064\% |
| MARTIN MARIETTA MATERIALS | MLM | 12,360.63 | 0.07\% | 0.84\% | 20.50\% | 21.43\% | 0.0148\% |
| MARSH \& MCLENNAN COS | MMC | 34,220.86 | 0.19\% | 2.07\% | 9.00\% | 11.16\% | 0.0213\% |
| 3M CO | MMM | 102,921.90 | 0.57\% | 2.63\% | 8.50\% | 11.24\% | 0.0646\% |
| MALLINCKRODT PLC | MNK | 6,719.58 | N/A | 0.00\% | N/A | N/A | N/A |
| MONSTER BEVERAGE CORP | MNST | 30,437.03 | 0.17\% | 0.00\% | 13.50\% | 13.50\% | 0.0229\% |
| ALTRIA GROUP INC | MO | 125,443.80 | 0.70\% | 3.56\% | 9.50\% | 13.23\% | 0.0926\% |
| MONSANTO CO | MON | 47,875.11 | 0.27\% | 1.97\% | 6.00\% | 8.03\% | 0.0215\% |
| MOSAIC CO/THE | MOS | 9,211.22 | 0.05\% | 4.59\% | 5.00\% | 9.70\% | 0.0050\% |
| MARATHON PETROLEUM CORP | MPC | 18,346.05 | 0.10\% | 3.76\% | 6.50\% | 10.38\% | 0.0106\% |
| MERCK \& CO. INC. | MRK | 156,827.80 | 0.88\% | 3.26\% | 6.00\% | 9.36\% | 0.0819\% |
| MARATHON OIL CORP | MRO | 8,916.09 | 0.05\% | 1.52\% | 9.00\% | 10.59\% | 0.0053\% |
| MORGAN STANLEY | MS | 53,703.93 | 0.30\% | 2.19\% | 14.50\% | 16.85\% | 0.0505\% |
| MICROSOFT CORP | MSFT | 408,374.30 | 2.28\% | 2.78\% | 7.00\% | 9.88\% | 0.2251\% |
| MOTOROLA SOLUTIONS INC | MSI | 12,096.42 | 0.07\% | 2.36\% | 8.00\% | 10.45\% | 0.0071\% |
| M \& T BANK CORP | мтв | 15,793.35 | 0.09\% | 2.36\% | 5.00\% | 7.42\% | 0.0065\% |
| MICRON TECHNOLOGY INC | MU | 13,025.50 | 0.07\% | 0.00\% | 1.00\% | 1.00\% | 0.0007\% |
| MURPHY OIL CORP | MUR | 6,054.51 | N/A | 4.51\% | N/A | N/A | N/A |
| MYLAN NV | MYL | 21,027.85 | 0.12\% | 0.00\% | 20.50\% | 20.50\% | 0.0241\% |
| NAVIENT CORP | NAVI | 4,836.81 | N/A | 4.79\% | N/A | N/A | N/A |
| NOBLE ENERGY INC | NBL | 15,389.10 | N/A | 1.12\% | N/A | N/A | N/A |
| NASDAQ INC | NDAQ | 10,684.35 | 0.06\% | 1.97\% | 10.00\% | 12.07\% | 0.0072\% |
| NEXTERA ENERGY INC | NEE | 55,237.02 | 0.31\% | 3.00\% | 6.00\% | 9.09\% | 0.0280\% |
| NEWMONT MINING CORP | NEM | 17,187.14 | 0.10\% | 0.31\% | -1.00\% | -0.69\% | -0.0007\% |
| NETFLIX INC | NFLX | 43,996.51 | 0.25\% | 0.00\% | 35.00\% | 35.00\% | 0.0860\% |
| NEWFIELD EXPLORATION CO | NFX | 6,670.39 | 0.04\% | 0.00\% | 11.50\% | 11.50\% | 0.0043\% |
| NISOURCE INC | NI | 7,671.41 | 0.04\% | 2.75\% | 1.50\% | 4.27\% | 0.0018\% |
| NIKE INC -CL B | NKE | 94,090.39 | 0.53\% | 1.15\% | 15.00\% | 16.24\% | 0.0853\% |
| NIELSEN HOLDINGS PLC | NLSN | 19,334.36 | 0.11\% | 2.32\% | 9.00\% | 11.42\% | 0.0123\% |
| NORTHROP GRUMMAN CORP | NOC | 38,789.78 | 0.22\% | 1.68\% | 7.50\% | 9.24\% | 0.0200\% |
| NATIONAL OILWELL VARCO INC | NOV | 12,242.39 | 0.07\% | 0.61\% | -9.00\% | -8.42\% | -0.0058\% |
| NRG ENERGY INC | NRG | 4,917.07 | 0.03\% | 0.77\% | 19.50\% | 20.35\% | 0.0056\% |
| NORFOLK SOUTHERN CORP | NSC | 24,964.15 | 0.14\% | 2.82\% | 6.50\% | 9.41\% | 0.0131\% |
| NETAPP INC | NTAP | 7,245.90 | 0.04\% | 2.89\% | 1.50\% | 4.41\% | 0.0018\% |
| NORTHERN TRUST CORP | NTRS | 16,915.02 | 0.09\% | 1.95\% | 8.50\% | 10.53\% | 0.0099\% |
| NUCOR CORP | NUE | 15,424.34 | 0.09\% | 3.09\% | 19.00\% | 22.38\% | 0.0193\% |
| NVIDIA CORP | NVDA | 24,377.10 | 0.14\% | 1.01\% | 10.00\% | 11.06\% | 0.0150\% |
| NEWELL BRANDS INC | NWL | 12,750.78 | 0.07\% | 1.59\% | 17.00\% | 18.73\% | 0.0133\% |
| NEWS CORP - CLASS A | NWSA | 6,877.82 | 0.04\% | 1.69\% | 27.50\% | 29.42\% | 0.0113\% |
| REALTY INCOME CORP | $\bigcirc$ |  | N/A | 3.99\% | N/A | N/A | N/A |
| OWENS-ILLINOIS INC | OI | 2,974.58 | 0.02\% | 0.00\% | 6.50\% | 6.50\% | 0.0011\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| ONEOK INC | OKE | 8,928.25 | 0.05\% | 5.90\% | 12.50\% | 18.77\% | 0.0094\% |
| OMNICOM GROUP | OMC | 19,700.94 | 0.11\% | 2.75\% | 9.00\% | 11.87\% | 0.0131\% |
| ORACLE CORP | ORCL | 165,787.10 | 0.93\% | 1.50\% | 4.50\% | 6.03\% | 0.0558\% |
| O'REILLY AUTOMOTIVE INC | ORLY | 25,814.30 | 0.14\% | 0.00\% | 11.00\% | 11.00\% | 0.0158\% |
| OCCIDENTAL PETROLEUM CORP | OXY | 58,123.53 | 0.32\% | 4.02\% | 4.00\% | 8.10\% | 0.0263\% |
| PAYCHEX INC | PAYX | 19,435.73 | 0.11\% | 3.34\% | 9.00\% | 12.49\% | 0.0136\% |
| PEOPLE'S UNITED FINANCIAL | PBCT | 4,856.17 | 0.03\% | 4.34\% | 10.50\% | 15.07\% | 0.0041\% |
| PITNEY BOWES INC | PBI | 3,591.72 | 0.02\% | 4.08\% | 5.00\% | 9.18\% | 0.0018\% |
| PACCAR INC | PCAR | 19,436.69 | 0.11\% | 3.97\% | 7.00\% | 11.11\% | 0.0121\% |
| P G \& E CORP | PCG | 29,221.36 | 0.16\% | 3.30\% | 12.00\% | 15.50\% | 0.0253\% |
| PRICELINE GROUP INC/THE | PCLN | 62,957.35 | 0.35\% | 0.00\% | 15.50\% | 15.50\% | 0.0545\% |
| PATTERSON COS INC | PDCO | 4,775.10 | 0.03\% | 2.05\% | 9.50\% | 11.65\% | 0.0031\% |
| PUBLIC SERVICE ENTERPRISE GP | PEG | 22,363.78 | 0.12\% | 3.75\% | 3.00\% | 6.81\% | 0.0085\% |
| PEPSICO INC | PEP | 147,347.40 | 0.82\% | 2.95\% | 7.00\% | 10.05\% | 0.0827\% |
| PFIZER INC | PFE | 212,605.30 | 1.19\% | 3.49\% | 12.00\% | 15.70\% | 0.1863\% |
| PRINCIPAL FINANCIAL GROUP | PFG | 13,123.92 | 0.07\% | 3.54\% | 5.00\% | 8.63\% | 0.0063\% |
| PROCTER \& GAMBLE CO/THE | PG | 216,195.60 | 1.21\% | 3.30\% | 6.50\% | 9.91\% | 0.1196\% |
| PROGRESSIVE CORP | PGR | 19,404.70 | 0.11\% | 2.68\% | 10.00\% | 12.81\% | 0.0139\% |
| PARKER HANNIFIN CORP | PH | 15,305.15 | 0.09\% | 2.22\% | 5.50\% | 7.78\% | 0.0066\% |
| PULTEGROUP INC | PHM | 6,584.93 | 0.04\% | 1.91\% | 10.50\% | 12.51\% | 0.0046\% |
| PERKINELMER INC | PKI | 6,158.51 | 0.03\% | 0.51\% | 6.50\% | 7.03\% | 0.0024\% |
| PROLOGIS INC | PLD | - | N/A | 3.57\% | N/A | N/A | N/A |
| PHILIP MORRIS INTERNATIONAL | PM | 153,400.50 | 0.86\% | 4.12\% | 5.00\% | 9.22\% | 0.0790\% |
| PNC FINANCIAL SERVICES GROUP | PNC | 48,503.58 | 0.27\% | 2.28\% | 4.00\% | 6.33\% | 0.0171\% |
| PENTAIR PLC | PNR | 10,981.62 | 0.06\% | 2.17\% | 12.50\% | 14.81\% | 0.0091\% |
| PINNACLE WEST CAPITAL | PNW | 8,087.11 | 0.05\% | 3.51\% | 4.00\% | 7.58\% | 0.0034\% |
| PPG INDUSTRIES INC | PPG | 29,405.55 | 0.16\% | 1.49\% | 9.50\% | 11.06\% | 0.0182\% |
| PPL CORP | PPL | 25,977.19 | 0.14\% | 4.02\% | 4.00\% | 8.10\% | 0.0117\% |
| PERRIGO CO PLC | PRGO | 14,083.68 | 0.08\% | 0.60\% | 15.00\% | 15.65\% | 0.0123\% |
| PRUDENTIAL FINANCIAL INC | PRU | 35,084.02 | 0.20\% | 3.57\% | 2.00\% | 5.61\% | 0.0110\% |
| PUBLIC Storage | PSA | - | N/A | 2.83\% | N/A | N/A | N/A |
| PHILLIPS 66 | PSX | 42,373.97 | 0.24\% | 3.21\% | 2.50\% | 5.75\% | 0.0136\% |
| PVH CORP | PVH | 7,637.78 | 0.04\% | 0.16\% | 5.50\% | 5.66\% | 0.0024\% |
| QUANTA SERVICES INC | PWR | 3,766.09 | 0.02\% | 0.00\% | 6.50\% | 6.50\% | 0.0014\% |
| PRAXAIR INC | PX | 31,499.07 | 0.18\% | 2.80\% | 6.50\% | 9.39\% | 0.0165\% |
| PIoNEER NATURAL RESOURCES Co | PXD | 24,244.37 | 0.14\% | 0.05\% | 18.50\% | 18.55\% | 0.0251\% |
| PAYPAL HOLDINGS INC | PYPL | 46,597.68 | N/A | 0.00\% | N/A | N/A | N/A |
| QUALCOMM INC | QCOM | 81,770.58 | 0.46\% | 3.80\% | 4.50\% | 8.39\% | 0.0383\% |
| QORVO INC | QRVO | 6,925.19 | N/A | 0.00\% | N/A | N/A | N/A |
| RYDER SYSTEM INC | R | 3,701.58 | 0.02\% | 2.37\% | 9.00\% | 11.48\% | 0.0024\% |
| REYNOLDS AMERICAN INC | RAI | 71,952.27 | 0.40\% | 3.33\% | 10.00\% | 13.50\% | 0.0542\% |
| ROYAL CARIBBEAN CRUISES LTD | RCL | 16,449.75 | 0.09\% | 1.99\% | 16.50\% | 18.65\% | 0.0171\% |
| REGENERON PHARMACEUTICALS | REGN | 41,183.57 | 0.23\% | 0.00\% | 27.00\% | 27.00\% | 0.0621\% |
| REGIONS FINANCIAL CORP | RF | 12,623.03 | 0.07\% | 2.78\% | 7.50\% | 10.38\% | 0.0073\% |
| ROBERT HALF INTL INC | RHI | 5,321.00 | 0.03\% | 2.19\% | 11.00\% | 13.31\% | 0.0040\% |
| RED HAT INC | RHT | 13,809.92 | 0.08\% | 0.00\% | 16.50\% | 16.50\% | 0.0127\% |
| TRANSOCEAN LTD | RIG | 3,607.59 | 0.02\% | 0.00\% | -19.00\% | -19.00\% | -0.0038\% |
| RALPH LAUREN CORP | RL | 7,883.40 | 0.04\% | 2.24\% | 4.50\% | 6.79\% | 0.0030\% |
| ROCKWELL AUTOMATION INC | ROK | 15,210.93 | 0.08\% | 2.48\% | 3.00\% | 5.52\% | 0.0047\% |
| ROPER TECHNOLOGIES INC | ROP | 17,320.39 | 0.10\% | 0.70\% | 7.00\% | 7.72\% | 0.0075\% |
| ROSS STORES INC | ROST | 21,821.67 | 0.12\% | 1.04\% | 9.00\% | 10.09\% | 0.0123\% |
| RANGE RESOURCES CORP | RRC | 7,045.24 | 0.04\% | 0.19\% | 12.00\% | 12.20\% | 0.0048\% |
| REPUBLIC SERVICES INC | RSG | 16,661.38 | 0.09\% | 2.61\% | 8.50\% | 11.22\% | 0.0104\% |
| RAYTHEON COMPANY | RTN | 38,878.71 | 0.22\% | 2.25\% | 9.00\% | 11.35\% | 0.0246\% |
| STARBUCKS CORP | SBUX | 80,972.20 | 0.45\% | 1.61\% | 16.50\% | 18.24\% | 0.0825\% |
| SCANA CORP | SCG | 9,918.69 | 0.06\% | 3.36\% | 4.50\% | 7.94\% | 0.0044\% |
| SCHWAB (CHARLES) CORP | SCHW | 39,689.07 | 0.22\% | 0.93\% | 12.00\% | 12.99\% | 0.0288\% |
| SPECTRA ENERGY CORP | SE | 21,123.08 | 0.12\% | 5.15\% | 11.50\% | 16.95\% | 0.0200\% |
| SEALED AIR CORP | SEE | 9,122.45 | 0.05\% | 1.38\% | 16.00\% | 17.49\% | 0.0089\% |
| SHERWIN-WILLIAMS CO/THE | SHW | 26,605.88 | 0.15\% | 1.19\% | 12.00\% | 13.26\% | 0.0197\% |
| SIGNET JEWELERS LTD | SIG | 7,701.80 | 0.04\% | 1.07\% | 15.00\% | 16.15\% | 0.0069\% |
| JM Smucker Colthe | SJM | 15,495.62 | 0.09\% | 2.14\% | 7.00\% | 9.21\% | 0.0080\% |
| SCHLUMBERGER LTD | SLB | 97,845.95 | 0.55\% | 2.57\% | 10.00\% | 12.70\% | 0.0694\% |
| SL GREEN REALTY CORP | SLG | - | N/A | 2.87\% | N/A | N/A | N/A |
| SNAP-ON INC | SNA | 9,447.25 | 0.05\% | 1.50\% | 10.00\% | 11.58\% | 0.0061\% |
| SCRIPPS NETWORKS INTER-CL A | SNI | 8,064.94 | 0.05\% | 1.60\% | 9.00\% | 10.67\% | 0.0048\% |
| SOUTHERN CO/THE | So | 44,874.91 | 0.25\% | 4.59\% | 2.50\% | 7.15\% | 0.0179\% |
| SIMON PROPERTY GROUP INC | SPG | - | N/A | 3.25\% | N/A | N/A | N/A |
| S\&P GLOBAL INC | SPGI | 29,275.43 | 0.16\% | 1.30\% | 11.00\% | 12.37\% | 0.0202\% |
| STAPLES INC | SPLS | 5,551.61 | 0.03\% | 5.59\% | -2.00\% | 3.53\% | 0.0011\% |
| STERICYCLE INC | SRCL | 8,344.44 | 0.05\% | 0.00\% | 9.00\% | 9.00\% | 0.0042\% |
| SEMPRA ENERGY | SRE | 26,014.18 | 0.15\% | 2.94\% | 10.00\% | 13.09\% | 0.0190\% |
| SUNTRUST BANKS INC | STI | 22,047.58 | 0.12\% | 2.35\% | 7.00\% | 9.43\% | 0.0116\% |
| ST JUDE MEDICAL INC | STJ | 22,063.75 | 0.12\% | 1.64\% | 5.50\% | 7.19\% | 0.0088\% |
| STATE STREET CORP | STT | 25,126.06 | 0.14\% | 2.29\% | 5.50\% | 7.85\% | 0.0110\% |
| SEAGATE TECHNOLOGY | STX | 6,431.81 | 0.04\% | 11.69\% | 0.50\% | 12.22\% | 0.0044\% |
| CONSTELLATION BRANDS INC-A | STZ | 31,467.59 | 0.18\% | 1.03\% | 16.50\% | 17.61\% | 0.0309\% |
| STANLEY BLACK \& DECKER INC | swK | 17,011.87 | 0.09\% | 1.94\% | 8.50\% | 10.52\% | 0.0100\% |
| SKYWORKS SOLUTIONS INC | sWKS | 12,585.53 | 0.07\% | 1.57\% | 18.00\% | 19.71\% | 0.0138\% |
| SOUTHWESTERN ENERGY CO | SWN | 5,121.90 | 0.03\% | 0.00\% | -5.00\% | -5.00\% | -0.0014\% |
| SYNCHRONY FINANCIAL | SYF | 25,756.95 | N/A | 0.00\% | N/A | N/A | N/A |
| STRYKER CORP | SYK | 41,619.34 | 0.23\% | 1.36\% | 18.50\% | 19.99\% | 0.0464\% |
| SYMANTEC CORP | SYMC | 11,293.83 | 0.06\% | 1.75\% | -1.00\% | 0.74\% | 0.0005\% |
| SYSCO CORP | SYY | 27,592.25 | 0.15\% | 2.58\% | 10.50\% | 13.22\% | 0.0204\% |
| AT\&T INC | T | 238,669.50 | 1.33\% | 4.97\% | 6.50\% | 11.63\% | 0.1550\% |
| MOLSON COORS BREWING CO-B | TAP | 18,331.92 | 0.10\% | 1.65\% | 8.00\% | 9.72\% | 0.0099\% |
| TERADATA CORP | TDC | 3,621.70 | 0.02\% | 0.00\% | 3.50\% | 3.50\% | 0.0007\% |
| TECO ENERGY INC | TE | 6,475.46 | 0.04\% | 3.38\% | 7.50\% | 11.01\% | 0.0040\% |


|  |  | [4] | [5] | [6] | [7] | [8] | [9] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Market Capitalization | Weight in Index | Estimated Dividend Yield | Long-Term Growth Est. | DCF Result | Weighted DCF Result |
| TE CONNECTIVITY LTD | TEL | 21,149.76 | 0.12\% | 2.50\% | 8.50\% | 11.11\% | 0.0131\% |
| TEGNA INC | TGNA | 4,951.06 | 0.03\% | 2.49\% | 1.00\% | 3.50\% | 0.0010\% |
| TARGET CORP | TGT | 40,903.88 | 0.23\% | 3.43\% | 11.00\% | 14.62\% | 0.0334\% |
| TIFFANY \& CO | TIF | 7,881.30 | 0.04\% | 2.69\% | 7.50\% | 10.29\% | 0.0045\% |
| TJX COMPANIES INC | TJX | 50,372.61 | 0.28\% | 1.37\% | 10.00\% | 11.44\% | 0.0322\% |
| TORCHMARK CORP | TMK | 7,392.37 | 0.04\% | 0.93\% | 7.00\% | 7.96\% | 0.0033\% |
| THERMO FISHER SCIENTIFIC INC | TMO | 60,343.62 | 0.34\% | 0.40\% | 9.00\% | 9.42\% | 0.0317\% |
| TRIPADVISOR INC | TRIP | 9,673.19 | 0.05\% | 0.00\% | 16.50\% | 16.50\% | 0.0089\% |
| T ROWE PRICE GROUP INC | TROW | 19,200.95 | 0.11\% | 2.86\% | 7.50\% | 10.47\% | 0.0112\% |
| TRAVELERS COS INC/THE | TRV | 33,614.24 | 0.19\% | 2.36\% | 3.50\% | 5.90\% | 0.0111\% |
| TRACTOR SUPPLY COMPANY | TSCO | 12,762.33 | 0.07\% | 1.00\% | 14.00\% | 15.07\% | 0.0107\% |
| TYSON FOODS INC-CL A | TSN | 24,101.80 | 0.13\% | 0.98\% | 12.50\% | 13.54\% | 0.0182\% |
| TESORO CORP | TSO | 9,233.85 | 0.05\% | 2.59\% | 5.50\% | 8.16\% | 0.0042\% |
| TOTAL SYSTEM SERVICES INC | TSS | 9,787.42 | 0.05\% | 0.75\% | 12.00\% | 12.80\% | 0.0070\% |
| TIME WARNER INC | TWX | 58,885.66 | 0.33\% | 2.17\% | 11.50\% | 13.79\% | 0.0453\% |
| TEXAS INSTRUMENTS INC | TXN | 61,454.75 | 0.34\% | 2.50\% | 7.50\% | 10.09\% | 0.0346\% |
| TEXTRON INC | TXT | 10,489.22 | 0.06\% | 0.21\% | 15.50\% | 15.73\% | 0.0092\% |
| TYCO INTERNATIONAL PLC | TYC | 18,112.85 | 0.10\% | 1.92\% | 9.50\% | 11.51\% | 0.0116\% |
| UNDER ARMOUR INC-CLASS A | UA | 16,319.57 | 0.09\% | 0.00\% | 24.50\% | 24.50\% | 0.0223\% |
| UNITED CONTINENTAL HOLDINGS | UAL | 16,225.10 | 0.09\% | 0.00\% | 7.00\% | 7.00\% | 0.0063\% |
| UDR INC | UDR | - | N/A | 3.29\% | N/A | N/A | N/A |
| UNIVERSAL HEALTH SERVICES-B | UHS | 13,215.90 | 0.07\% | 0.30\% | 12.00\% | 12.32\% | 0.0091\% |
| ULTA SALON COSMETICS \& FRAGR | ULTA | 13,577.86 | 0.08\% | 0.00\% | 18.00\% | 18.00\% | 0.0136\% |
| UNITEDHEALTH GROUP INC | UNH | 126,730.00 | 0.71\% | 1.50\% | 12.50\% | 14.09\% | 0.0997\% |
| UNUM GROUP | UNM | 8,759.74 | 0.05\% | 2.04\% | 11.00\% | 13.15\% | 0.0064\% |
| UNION PACIFIC CORP | UNP | 69,924.03 | 0.39\% | 2.67\% | 7.00\% | 9.76\% | 0.0381\% |
| UNITED PARCEL SERVICE-CL B | UPS | 90,770.70 | 0.51\% | 3.08\% | 9.50\% | 12.73\% | 0.0645\% |
| URBAN OUTFITTERS INC | URBN | 3,358.90 | 0.02\% | 0.00\% | 13.50\% | 13.50\% | 0.0025\% |
| UNITED RENTALS INC | URI | 6,330.80 | 0.04\% | 0.00\% | 13.00\% | 13.00\% | 0.0046\% |
| US BANCORP | USB | 74,467.26 | 0.42\% | 2.46\% | 4.00\% | 6.51\% | 0.0271\% |
| UNITED TECHNOLOGIES CORP | UTX | 84,178.13 | 0.47\% | 2.63\% | 6.50\% | 9.22\% | 0.0433\% |
| VISA INC-CLASS A SHARES | V | 173,010.00 | 0.97\% | 0.76\% | 12.00\% | 12.81\% | 0.1237\% |
| VARIAN MEDICAL SYSTEMS INC | VAR | 7,862.32 | 0.04\% | 0.00\% | 7.50\% | 7.50\% | 0.0033\% |
| VF CORP | VFC | 26,479.93 | 0.15\% | 2.38\% | 11.00\% | 13.51\% | 0.0200\% |
| VIACOM INC-CLASS B | VIAB | 16,850.39 | 0.09\% | 3.76\% | 5.00\% | 8.85\% | 0.0083\% |
| VALERO ENERGY CORP | VLO | 25,586.68 | 0.14\% | 4.44\% | 5.50\% | 10.06\% | 0.0144\% |
| VULCAN MATERIALS CO | VMC | 15,882.09 | 0.09\% | 0.67\% | 33.50\% | 34.28\% | 0.0304\% |
| VORNADO REALTY TRUST | VNO | 17,858.60 | 0.10\% | 2.66\% | 22.50\% | 25.46\% | 0.0254\% |
| VERISK ANALYTICS INC | VRSK | 13,381.11 | 0.07\% | 0.00\% | 11.00\% | 11.00\% | 0.0082\% |
| VERISIGN INC | VRSN | 9,329.70 | 0.05\% | 0.00\% | 11.50\% | 11.50\% | 0.0060\% |
| VERTEX PHARMACEUTICALS INC | VRTX | 21,968.03 | N/A | 0.00\% | N/A | N/A | N/A |
| VENTAS INC | VTR | - | N/A | 4.46\% | N/A | N/A | N/A |
| VERIZON COMMUNICATIONS INC | VZ | 204,101.10 | 1.14\% | 4.51\% | 5.00\% | 9.62\% | 0.1096\% |
| WATERS CORP | WAT | 11,138.04 | 0.06\% | 0.00\% | 9.00\% | 9.00\% | 0.0056\% |
| WALGREENS BOOTS ALLIANCE INC | WBA | 82,896.30 | 0.46\% | 1.88\% | 13.50\% | 15.51\% | 0.0718\% |
| WESTERN DIGITAL CORP | WDC | 10,340.54 | 0.06\% | 4.51\% | -0.50\% | 4.00\% | 0.0023\% |
| WEC ENERGY GROUP INC | WEC | 18,836.80 | 0.11\% | 3.37\% | 6.00\% | 9.47\% | 0.0100\% |
| WELLS FARGO \& CO | WFC | 258,233.40 | 1.44\% | 3.01\% | 5.00\% | 8.09\% | 0.1165\% |
| WHOLE FOODS MARKET INC | WFM | 10,559.25 | 0.06\% | 1.72\% | 8.00\% | 9.79\% | 0.0058\% |
| WHIRLPOOL CORP | WHR | 13,435.50 | 0.07\% | 2.32\% | 11.50\% | 13.95\% | 0.0105\% |
| WILLIS TOWERS WATSON PLC | WLTW | N/A | N/A | 0.00\% | N/A | N/A | N/A |
| WASTE MANAGEMENT INC | WM | 27,326.99 | 0.15\% | 2.72\% | 7.50\% | 10.32\% | 0.0157\% |
| WILLIAMS COS INC | WMB | 15,586.69 | 0.09\% | 12.69\% | 16.50\% | 30.24\% | 0.0263\% |
| WAL-MART STORES INC | WMT | 224,027.70 | 1.25\% | 2.82\% | 2.00\% | 4.85\% | 0.0606\% |
| WESTROCK CO | WRK | 9,924.37 | N/A | 3.82\% | N/A | N/A | N/A |
| WESTERN UNION CO | WU | 9,681.25 | 0.05\% | 3.32\% | 8.00\% | 11.45\% | 0.0062\% |
| WEYERHAEUSER CO | WY | 15,952.59 | 0.09\% | 3.97\% | 12.00\% | 16.21\% | 0.0144\% |
| WYNDHAM WORLDWIDE CORP | WYN | 7,581.62 | 0.04\% | 3.00\% | 5.50\% | 8.58\% | 0.0036\% |
| WYNN RESORTS LTD | WYNN | 9,610.74 | 0.05\% | 2.11\% | 6.50\% | 8.68\% | 0.0047\% |
| CIMAREX ENERGY CO | XEC | 11,240.08 | 0.06\% | 0.27\% | 11.00\% | 11.28\% | 0.0071\% |
| XCEL ENERGY INC | XEL | 20,753.11 | 0.12\% | 3.38\% | 5.50\% | 8.97\% | 0.0104\% |
| XL GROUP PLC | XL | 8,732.36 | 0.05\% | 2.34\% | 8.50\% | 10.94\% | 0.0053\% |
| XILINX INC | XLNX | 12,038.49 | 0.07\% | 2.80\% | 7.00\% | 9.90\% | 0.0067\% |
| EXXON MOBIL CORP | XOM | 373,208.80 | 2.08\% | 3.34\% | 5.00\% | 8.42\% | 0.1755\% |
| DENTSPLY SIRONA INC | XRAY | 8,646.97 | 0.05\% | 0.50\% | 8.00\% | 8.52\% | 0.0041\% |
| XEROX CORP | XRX | 9,733.36 | 0.05\% | 3.23\% | 5.50\% | 8.82\% | 0.0048\% |
| XYLEM INC | XYL | 7,981.62 | 0.04\% | 1.39\% | 9.50\% | 10.96\% | 0.0049\% |
| YAHOO! INC | YHOO | 34,769.59 | N/A | 0.00\% | N/A | N/A | N/A |
| YUM! BRANDS INC | YUM | 33,557.15 | 0.19\% | 2.38\% | 10.00\% | 12.50\% | 0.0234\% |
| ZIMMER BIOMET HOLDINGS INC | ZBH | 24,828.72 | 0.14\% | 0.80\% | 13.00\% | 13.85\% | 0.0192\% |
| ZIONS BANCORPORATION | ZION | 5,690.97 | 0.03\% | 1.15\% | 11.00\% | 12.21\% | 0.0039\% |
| ZOETIS INC | ZTS | 23,541.94 | 0.13\% | 0.80\% | 0.11 | 11.84\% | 0.0156\% |
|  |  | 17,915,583 |  |  |  |  | 13.75\% |

[1] Equals sum of Col. [9]
[2] Source: Bloomberg Professional
[3] Equals [1] - [2]
[4] Source: Value Line
[5] Equals weight in S\&P 500 based on market capitalization
[6] Source: Value Line
[7] Source: Value Line
[8] Equals ([6] x (1 + (0.5 x [7]))) + [7]
[9] Equals Col. [5] x Col. [8]

Bloomberg and Value Line Beta Coefficients

|  |  | [1] | [2] |
| :---: | :---: | :---: | :---: |
| Company | Ticker | Bloomberg | Value Line |
| ALLETE, Inc. | ALE | 0.626 | 0.80 |
| Alliant Energy Corporation | LNT | 0.617 | 0.80 |
| American Electric Power Company, Inc. | AEP | 0.565 | 0.70 |
| Avista Corporation | AVA | 0.591 | 0.75 |
| CMS Energy Corporation | CMS | 0.549 | 0.75 |
| DTE Energy Company | DTE | 0.608 | 0.75 |
| IDACORP, Inc. | IDA | 0.685 | 0.80 |
| NorthWestern Corporation | NWE | 0.619 | 0.70 |
| OGE Energy Corp. | OGE | 0.713 | 0.95 |
| Otter Tail Corporation | OTTR | 0.713 | 0.85 |
| Pinnacle West Capital Corporation | PNW | 0.611 | 0.75 |
| PNM Resources, Inc. | PNM | 0.641 | 0.80 |
| Portland General Electric Company | POR | 0.609 | 0.80 |
| SCANA Corporation | SCG | 0.597 | 0.70 |
| Xcel Energy Inc. | XEL | 0.488 | 0.65 |
| Mean |  | 0.615 | 0.77 |

Notes:
[1] Source: Bloomberg Professional
[2] Source: Value Line

Capital Asset Pricing Model Results
Bloomberg and Value Line Derived Market Risk Premium


## Notes:

[1] See Notes [7] and [8]
[2] Source: Exhibit RBH-4
[3] Source: Exhibit RBH-3
[4] Source: Exhibit RBH-3
[5] Equals Col. [1] + (Col. [2] x Col. [3])
[6] Equals Col. [1] + (Col. [2] x Col. [4])
[7] Source: Bloomberg Professional
[8] Source: Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at 2

## Bond Yield Plus Risk Premium

$\left.\begin{array}{ccccc}{[1]} & {[2]} & \begin{array}{c}{[3]} \\ 30-\text {-Year }\end{array} & \text { [4] } & \text { [5] } \\ \text { Treasury } \\ \text { Yield }\end{array} \begin{array}{c}\text { Risk } \\ \text { Premium }\end{array} \begin{array}{c}\text { Return on } \\ \text { Equity }\end{array}\right]$


Notes:
[1] Constant of regression equation
[2] Slope of regression equation
[3] Source: Current = Bloomberg Professional
Near Term Projection = Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at 2, Long Term Projection = Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at 14
[4] Equals [1] $+\ln ([3]) \times[2]$
[5] Equals [3] + [4]
[6] Source: SNL Financial
[7] Source: SNL Financia
[8] Source: Bloomberg Professional, equals 200-trading day average (i.e. lag period)
[9] Equals [7] - [8]

| Bond Yield Plus Risk Premium |  |  |  |
| :---: | :---: | :---: | :---: |
| [6] | [7] | [8] | [9] |
| Date of |  | -Year |  |
| Electric | Return on |  | Risk |
| Rate Case | Equity | Yield | Premium |
| 01/01/1980 | 14.50\% | 9.36\% | 5.14\% |
| 01/07/1980 | 14.39\% | 9.39\% | 5.00\% |
| 01/09/1980 | 15.00\% | 9.40\% | 5.60\% |
| 01/14/1980 | 15.17\% | 9.42\% | 5.75\% |
| 01/17/1980 | 13.93\% | 9.44\% | 4.49\% |
| 01/23/1980 | 15.50\% | 9.47\% | 6.03\% |
| 01/30/1980 | 13.86\% | 9.52\% | 4.34\% |
| 01/31/1980 | 12.61\% | 9.53\% | 3.08\% |
| 02/06/1980 | 13.71\% | 9.58\% | 4.13\% |
| 02/13/1980 | 12.80\% | 9.64\% | 3.16\% |
| 02/14/1980 | 13.00\% | 9.65\% | 3.35\% |
| 02/19/1980 | 13.50\% | 9.68\% | 3.82\% |
| 02/27/1980 | 13.75\% | 9.78\% | 3.97\% |
| 02/29/1980 | 13.75\% | 9.81\% | 3.94\% |
| 02/29/1980 | 14.00\% | 9.81\% | 4.19\% |
| 02/29/1980 | 14.77\% | 9.81\% | 4.96\% |
| 03/07/1980 | 12.70\% | 9.90\% | 2.80\% |
| 03/14/1980 | 13.50\% | 9.97\% | 3.53\% |
| 03/26/1980 | 14.16\% | 10.11\% | 4.05\% |
| 03/27/1980 | 14.24\% | 10.12\% | 4.12\% |
| 03/28/1980 | 14.50\% | 10.14\% | 4.36\% |
| 04/11/1980 | 12.75\% | 10.28\% | 2.47\% |
| 04/14/1980 | 13.85\% | 10.29\% | 3.56\% |
| 04/16/1980 | 15.50\% | 10.32\% | 5.18\% |
| 04/22/1980 | 13.90\% | 10.36\% | 3.54\% |
| 04/22/1980 | 13.25\% | 10.36\% | 2.89\% |
| 04/24/1980 | 16.80\% | 10.38\% | 6.42\% |
| 04/29/1980 | 15.50\% | 10.41\% | 5.09\% |
| 05/06/1980 | 13.70\% | 10.45\% | 3.25\% |
| 05/07/1980 | 15.00\% | 10.46\% | 4.54\% |
| 05/08/1980 | 13.75\% | 10.47\% | 3.28\% |
| 05/09/1980 | 14.35\% | 10.47\% | 3.88\% |
| 05/13/1980 | 13.60\% | 10.49\% | 3.11\% |
| 05/15/1980 | 13.25\% | 10.50\% | 2.75\% |
| 05/19/1980 | 13.75\% | 10.52\% | 3.23\% |
| 05/27/1980 | 14.60\% | 10.55\% | 4.05\% |
| 05/27/1980 | 13.62\% | 10.55\% | 3.07\% |
| 05/29/1980 | 16.00\% | 10.56\% | 5.44\% |
| 05/30/1980 | 13.80\% | 10.57\% | 3.23\% |
| 06/02/1980 | 15.63\% | 10.58\% | 5.05\% |
| 06/09/1980 | 15.90\% | 10.61\% | 5.29\% |
| 06/10/1980 | 13.78\% | 10.61\% | 3.17\% |
| 06/12/1980 | 14.25\% | 10.62\% | 3.63\% |
| 06/19/1980 | 13.40\% | 10.63\% | 2.77\% |
| 06/30/1980 | 13.00\% | 10.65\% | 2.35\% |
| 06/30/1980 | 13.40\% | 10.65\% | 2.75\% |
| 07/09/1980 | 14.75\% | 10.68\% | 4.07\% |
| 07/10/1980 | 15.00\% | 10.69\% | 4.31\% |
| 07/15/1980 | 15.80\% | 10.70\% | 5.10\% |
| 07/18/1980 | 13.80\% | 10.72\% | 3.08\% |
| 07/22/1980 | 14.10\% | 10.73\% | 3.37\% |
| 07/24/1980 | 15.00\% | 10.73\% | 4.27\% |
| 07/25/1980 | 13.48\% | 10.74\% | 2.74\% |
| 07/31/1980 | 14.58\% | 10.76\% | 3.82\% |
| 08/08/1980 | 14.00\% | 10.78\% | 3.22\% |
| 08/08/1980 | 13.50\% | 10.78\% | 2.72\% |
| 08/08/1980 | 15.45\% | 10.78\% | 4.67\% |
| 08/11/1980 | 14.85\% | 10.78\% | 4.07\% |
| 08/14/1980 | 14.00\% | 10.79\% | 3.21\% |
| 08/14/1980 | 16.25\% | 10.79\% | 5.46\% |
| 08/25/1980 | 13.75\% | 10.82\% | 2.93\% |
| 08/27/1980 | 13.80\% | 10.83\% | 2.97\% |
| 08/29/1980 | 12.50\% | 10.84\% | 1.66\% |
| 09/15/1980 | 15.80\% | 10.88\% | 4.92\% |
| 09/15/1980 | 13.93\% | 10.88\% | 3.05\% |
| 09/15/1980 | 13.50\% | 10.88\% | 2.62\% |
| 09/24/1980 | 12.50\% | 10.93\% | 1.57\% |
| 09/24/1980 | 15.00\% | 10.93\% | 4.07\% |
| 09/26/1980 | 13.75\% | 10.95\% | 2.80\% |
| 09/30/1980 | 14.20\% | 10.96\% | 3.24\% |
| 09/30/1980 | 14.10\% | 10.96\% | 3.14\% |
| 10/01/1980 | 13.90\% | 10.97\% | 2.93\% |
| 10/03/1980 | 15.50\% | 10.99\% | 4.51\% |
| 10/07/1980 | 12.50\% | 11.00\% | 1.50\% |
| 10/09/1980 | 14.50\% | 11.01\% | 3.49\% |
| 10/09/1980 | 14.50\% | 11.01\% | 3.49\% |
| 10/09/1980 | 13.25\% | 11.01\% | 2.24\% |
| 10/16/1980 | 16.10\% | 11.03\% | 5.07\% |
| 10/17/1980 | 14.50\% | 11.03\% | 3.47\% |
| 10/31/1980 | 14.25\% | 11.11\% | 3.14\% |
| 10/31/1980 | 13.75\% | 11.11\% | 2.64\% |


| Date of Electric Rate Case | Return on Equity | 30-Year <br> Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 11/04/1980 | 15.00\% | 11.12\% | 3.88\% |
| 11/05/1980 | 14.00\% | 11.13\% | 2.87\% |
| 11/05/1980 | 13.75\% | 11.13\% | 2.62\% |
| 11/08/1980 | 13.75\% | 11.15\% | 2.60\% |
| 11/10/1980 | 14.85\% | 11.15\% | 3.70\% |
| 11/17/1980 | 14.00\% | 11.18\% | 2.82\% |
| 11/18/1980 | 14.00\% | 11.19\% | 2.81\% |
| 11/19/1980 | 13.00\% | 11.19\% | 1.81\% |
| 11/24/1980 | 14.00\% | 11.20\% | 2.80\% |
| 11/26/1980 | 14.00\% | 11.21\% | 2.79\% |
| 12/08/1980 | 15.10\% | 11.22\% | 3.88\% |
| 12/08/1980 | 14.15\% | 11.22\% | 2.93\% |
| 12/09/1980 | 15.35\% | 11.22\% | 4.13\% |
| 12/12/1980 | 15.45\% | 11.22\% | 4.23\% |
| 12/17/1980 | 13.25\% | 11.23\% | 2.02\% |
| 12/18/1980 | 15.80\% | 11.23\% | 4.57\% |
| 12/19/1980 | 14.50\% | 11.23\% | 3.27\% |
| 12/19/1980 | 14.64\% | 11.23\% | 3.41\% |
| 12/22/1980 | 13.45\% | 11.22\% | 2.23\% |
| 12/22/1980 | 15.00\% | 11.22\% | 3.78\% |
| 12/30/1980 | 14.50\% | 11.21\% | 3.29\% |
| 12/30/1980 | 14.95\% | 11.21\% | 3.74\% |
| 12/31/1980 | 13.39\% | 11.21\% | 2.18\% |
| 01/02/1981 | 15.25\% | 11.21\% | 4.04\% |
| 01/07/1981 | 14.30\% | 11.21\% | 3.09\% |
| 01/19/1981 | 15.25\% | 11.19\% | 4.06\% |
| 01/23/1981 | 14.40\% | 11.20\% | 3.20\% |
| 01/23/1981 | 13.10\% | 11.20\% | 1.90\% |
| 01/26/1981 | 15.25\% | 11.20\% | 4.05\% |
| 01/27/1981 | 15.00\% | 11.20\% | 3.80\% |
| 01/31/1981 | 13.47\% | 11.21\% | 2.26\% |
| 02/03/1981 | 15.25\% | 11.23\% | 4.02\% |
| 02/05/1981 | 15.75\% | 11.25\% | 4.50\% |
| 02/11/1981 | 15.60\% | 11.28\% | 4.32\% |
| 02/20/1981 | 15.25\% | 11.34\% | 3.91\% |
| 03/11/1981 | 15.40\% | 11.50\% | 3.90\% |
| 03/12/1981 | 14.51\% | 11.51\% | 3.00\% |
| 03/12/1981 | 16.00\% | 11.51\% | 4.49\% |
| 03/13/1981 | 13.02\% | 11.52\% | 1.50\% |
| 03/18/1981 | 16.19\% | 11.55\% | 4.64\% |
| 03/19/1981 | 13.75\% | 11.56\% | 2.19\% |
| 03/23/1981 | 14.30\% | 11.58\% | 2.72\% |
| 03/25/1981 | 15.30\% | 11.61\% | 3.69\% |
| 04/01/1981 | 14.53\% | 11.69\% | 2.84\% |
| 04/03/1981 | 19.10\% | 11.72\% | 7.38\% |
| 04/09/1981 | 15.00\% | 11.79\% | 3.21\% |
| 04/09/1981 | 15.30\% | 11.79\% | 3.51\% |
| 04/09/1981 | 17.00\% | 11.79\% | 5.21\% |
| 04/09/1981 | 16.50\% | 11.79\% | 4.71\% |
| 04/10/1981 | 13.75\% | 11.81\% | 1.94\% |
| 04/13/1981 | 13.57\% | 11.83\% | 1.74\% |
| 04/15/1981 | 15.30\% | 11.86\% | 3.44\% |
| 04/16/1981 | 13.50\% | 11.88\% | 1.62\% |
| 04/17/1981 | 14.10\% | 11.88\% | 2.22\% |
| 04/21/1981 | 16.80\% | 11.91\% | 4.89\% |
| 04/21/1981 | 14.00\% | 11.91\% | 2.09\% |
| 04/24/1981 | 16.00\% | 11.96\% | 4.04\% |
| 04/27/1981 | 13.61\% | 11.98\% | 1.63\% |
| 04/27/1981 | 12.50\% | 11.98\% | 0.52\% |
| 04/29/1981 | 13.65\% | 12.01\% | 1.64\% |
| 04/30/1981 | 13.50\% | 12.02\% | 1.48\% |
| 05/04/1981 | 16.22\% | 12.06\% | 4.16\% |
| 05/05/1981 | 14.40\% | 12.08\% | 2.32\% |
| 05/07/1981 | 16.25\% | 12.12\% | 4.13\% |
| 05/07/1981 | 16.27\% | 12.12\% | 4.15\% |
| 05/08/1981 | 13.00\% | 12.14\% | 0.86\% |
| 05/08/1981 | 16.00\% | 12.14\% | 3.86\% |
| 05/12/1981 | 13.50\% | 12.17\% | 1.33\% |
| 05/15/1981 | 15.75\% | 12.23\% | 3.52\% |
| 05/18/1981 | 14.88\% | 12.24\% | 2.64\% |
| 05/20/1981 | 16.00\% | 12.27\% | 3.73\% |
| 05/21/1981 | 14.00\% | 12.28\% | 1.72\% |
| 05/26/1981 | 14.90\% | 12.31\% | 2.59\% |
| 05/27/1981 | 15.00\% | 12.32\% | 2.68\% |
| 05/29/1981 | 15.50\% | 12.34\% | 3.16\% |
| 06/01/1981 | 16.50\% | 12.35\% | 4.15\% |
| 06/03/1981 | 14.67\% | 12.38\% | 2.29\% |
| 06/05/1981 | 13.00\% | 12.40\% | 0.60\% |
| 06/10/1981 | 16.75\% | 12.42\% | 4.33\% |
| 06/17/1981 | 14.40\% | 12.46\% | 1.94\% |
| 06/18/1981 | 16.33\% | 12.47\% | 3.86\% |
| 06/25/1981 | 14.75\% | 12.52\% | 2.23\% |
| 06/26/1981 | 16.00\% | 12.53\% | 3.47\% |
| 06/30/1981 | 15.25\% | 12.55\% | 2.70\% |







| Date of Electric Rate Case | Return on Equity | 30-Year <br> Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 02/26/1986 | 14.00\% | 10.15\% | 3.85\% |
| 03/05/1986 | 14.90\% | 10.07\% | 4.83\% |
| 03/11/1986 | 14.50\% | 10.01\% | 4.49\% |
| 03/12/1986 | 13.50\% | 10.00\% | 3.50\% |
| 03/27/1986 | 14.10\% | 9.85\% | 4.25\% |
| 03/31/1986 | 13.50\% | 9.84\% | 3.66\% |
| 04/01/1986 | 14.00\% | 9.82\% | 4.18\% |
| 04/02/1986 | 15.50\% | 9.81\% | 5.69\% |
| 04/04/1986 | 15.00\% | 9.78\% | 5.22\% |
| 04/14/1986 | 13.40\% | 9.68\% | 3.72\% |
| 04/23/1986 | 15.00\% | 9.57\% | 5.43\% |
| 05/16/1986 | 14.50\% | 9.31\% | 5.19\% |
| 05/16/1986 | 14.50\% | 9.31\% | 5.19\% |
| 05/29/1986 | 13.90\% | 9.19\% | 4.71\% |
| 05/30/1986 | 15.10\% | 9.17\% | 5.93\% |
| 06/02/1986 | 12.81\% | 9.16\% | 3.65\% |
| 06/11/1986 | 14.00\% | 9.06\% | 4.94\% |
| 06/24/1986 | 16.63\% | 8.93\% | 7.70\% |
| 06/26/1986 | 12.00\% | 8.90\% | 3.10\% |
| 06/26/1986 | 14.75\% | 8.90\% | 5.85\% |
| 06/30/1986 | 13.00\% | 8.86\% | 4.14\% |
| 07/10/1986 | 14.34\% | 8.74\% | 5.60\% |
| 07/11/1986 | 12.75\% | 8.72\% | 4.03\% |
| 07/14/1986 | 12.60\% | 8.71\% | 3.89\% |
| 07/17/1986 | 12.40\% | 8.65\% | 3.75\% |
| 07/25/1986 | 14.25\% | 8.56\% | 5.69\% |
| 08/06/1986 | 13.50\% | 8.43\% | 5.07\% |
| 08/14/1986 | 13.50\% | 8.34\% | 5.16\% |
| 09/16/1986 | 12.75\% | 8.06\% | 4.69\% |
| 09/19/1986 | 13.25\% | 8.02\% | 5.23\% |
| 10/01/1986 | 14.00\% | 7.94\% | 6.06\% |
| 10/03/1986 | 13.40\% | 7.92\% | 5.48\% |
| 10/31/1986 | 13.50\% | 7.77\% | 5.73\% |
| 11/05/1986 | 13.00\% | 7.74\% | 5.26\% |
| 12/03/1986 | 12.90\% | 7.58\% | 5.32\% |
| 12/04/1986 | 14.44\% | 7.57\% | 6.87\% |
| 12/16/1986 | 13.60\% | 7.52\% | 6.08\% |
| 12/22/1986 | 13.80\% | 7.50\% | 6.30\% |
| 12/30/1986 | 13.00\% | 7.49\% | 5.51\% |
| 01/02/1987 | 13.00\% | 7.48\% | 5.52\% |
| 01/12/1987 | 12.40\% | 7.46\% | 4.94\% |
| 01/27/1987 | 12.71\% | 7.46\% | 5.25\% |
| 03/02/1987 | 12.47\% | 7.47\% | 5.00\% |
| 03/03/1987 | 13.60\% | 7.47\% | 6.13\% |
| 03/04/1987 | 12.38\% | 7.47\% | 4.91\% |
| 03/10/1987 | 13.50\% | 7.47\% | 6.03\% |
| 03/13/1987 | 13.00\% | 7.47\% | 5.53\% |
| 03/31/1987 | 13.00\% | 7.46\% | 5.54\% |
| 04/06/1987 | 13.00\% | 7.47\% | 5.53\% |
| 04/14/1987 | 12.50\% | 7.49\% | 5.01\% |
| 04/16/1987 | 14.50\% | 7.50\% | 7.00\% |
| 04/27/1987 | 12.00\% | 7.54\% | 4.46\% |
| 05/05/1987 | 12.85\% | 7.58\% | 5.27\% |
| 05/12/1987 | 12.65\% | 7.62\% | 5.03\% |
| 05/28/1987 | 13.50\% | 7.70\% | 5.80\% |
| 06/15/1987 | 13.20\% | 7.78\% | 5.42\% |
| 06/29/1987 | 15.00\% | 7.84\% | 7.16\% |
| 06/30/1987 | 12.50\% | 7.84\% | 4.66\% |
| 07/08/1987 | 12.00\% | 7.86\% | 4.14\% |
| 07/10/1987 | 12.90\% | 7.87\% | 5.03\% |
| 07/15/1987 | 13.50\% | 7.88\% | 5.62\% |
| 07/16/1987 | 15.00\% | 7.88\% | 7.12\% |
| 07/16/1987 | 13.50\% | 7.88\% | 5.62\% |
| 07/27/1987 | 13.00\% | 7.92\% | 5.08\% |
| 07/27/1987 | 13.40\% | 7.92\% | 5.48\% |
| 07/27/1987 | 13.50\% | 7.92\% | 5.58\% |
| 07/31/1987 | 12.98\% | 7.95\% | 5.03\% |
| 08/26/1987 | 12.63\% | 8.06\% | 4.57\% |
| 08/26/1987 | 12.75\% | 8.06\% | 4.69\% |
| 08/27/1987 | 13.25\% | 8.07\% | 5.18\% |
| 09/09/1987 | 13.00\% | 8.14\% | 4.86\% |
| 09/30/1987 | 13.00\% | 8.31\% | 4.69\% |
| 09/30/1987 | 12.75\% | 8.31\% | 4.44\% |
| 10/02/1987 | 11.50\% | 8.33\% | 3.17\% |
| 10/15/1987 | 13.00\% | 8.44\% | 4.56\% |
| 11/02/1987 | 13.00\% | 8.55\% | 4.45\% |
| 11/19/1987 | 13.00\% | 8.64\% | 4.36\% |
| 11/30/1987 | 12.00\% | 8.69\% | 3.31\% |
| 12/03/1987 | 14.20\% | 8.71\% | 5.49\% |
| 12/15/1987 | 13.25\% | 8.78\% | 4.47\% |
| 12/16/1987 | 13.72\% | 8.79\% | 4.93\% |
| 12/16/1987 | 13.50\% | 8.79\% | 4.71\% |
| 12/17/1987 | 11.75\% | 8.80\% | 2.95\% |
| 12/18/1987 | 13.50\% | 8.80\% | 4.70\% |



| Date of Electric Rate Case | Return on Equity | 30-Year <br> Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 10/02/1990 | 13.00\% | 8.61\% | 4.39\% |
| 10/05/1990 | 12.84\% | 8.63\% | 4.21\% |
| 10/19/1990 | 13.00\% | 8.67\% | 4.33\% |
| 10/25/1990 | 12.30\% | 8.68\% | 3.62\% |
| 11/21/1990 | 12.70\% | 8.69\% | 4.01\% |
| 12/13/1990 | 12.30\% | 8.67\% | 3.63\% |
| 12/17/1990 | 12.87\% | 8.67\% | 4.20\% |
| 12/18/1990 | 13.10\% | 8.67\% | 4.43\% |
| 12/19/1990 | 12.00\% | 8.66\% | 3.34\% |
| 12/20/1990 | 12.75\% | 8.66\% | 4.09\% |
| 12/21/1990 | 12.50\% | 8.66\% | 3.84\% |
| 12/27/1990 | 12.79\% | 8.66\% | 4.13\% |
| 01/02/1991 | 13.10\% | 8.66\% | 4.44\% |
| 01/04/1991 | 12.50\% | 8.65\% | 3.85\% |
| 01/15/1991 | 12.75\% | 8.65\% | 4.10\% |
| 01/25/1991 | 11.70\% | 8.63\% | 3.07\% |
| 02/04/1991 | 12.50\% | 8.60\% | 3.90\% |
| 02/07/1991 | 12.50\% | 8.59\% | 3.91\% |
| 02/12/1991 | 13.00\% | 8.57\% | 4.43\% |
| 02/14/1991 | 12.72\% | 8.56\% | 4.16\% |
| 02/22/1991 | 12.80\% | 8.55\% | 4.25\% |
| 03/06/1991 | 13.10\% | 8.53\% | 4.57\% |
| 03/08/1991 | 13.00\% | 8.52\% | 4.48\% |
| 03/08/1991 | 12.30\% | 8.52\% | 3.78\% |
| 04/22/1991 | 13.00\% | 8.49\% | 4.51\% |
| 05/07/1991 | 13.50\% | 8.47\% | 5.03\% |
| 05/13/1991 | 13.25\% | 8.47\% | 4.78\% |
| 05/30/1991 | 12.75\% | 8.43\% | 4.32\% |
| 06/12/1991 | 12.00\% | 8.41\% | 3.59\% |
| 06/25/1991 | 11.70\% | 8.38\% | 3.32\% |
| 06/28/1991 | 12.50\% | 8.38\% | 4.12\% |
| 07/01/1991 | 12.00\% | 8.37\% | 3.63\% |
| 07/03/1991 | 12.50\% | 8.36\% | 4.14\% |
| 07/19/1991 | 12.10\% | 8.34\% | 3.76\% |
| 08/01/1991 | 12.90\% | 8.32\% | 4.58\% |
| 08/16/1991 | 13.20\% | 8.29\% | 4.91\% |
| 09/27/1991 | 12.50\% | 8.23\% | 4.27\% |
| 09/30/1991 | 12.25\% | 8.23\% | 4.02\% |
| 10/17/1991 | 13.00\% | 8.20\% | 4.80\% |
| 10/23/1991 | 12.50\% | 8.20\% | 4.30\% |
| 10/23/1991 | 12.55\% | 8.20\% | 4.35\% |
| 10/31/1991 | 11.80\% | 8.19\% | 3.61\% |
| 11/01/1991 | 12.00\% | 8.19\% | 3.81\% |
| 11/05/1991 | 12.25\% | 8.19\% | 4.06\% |
| 11/12/1991 | 12.50\% | 8.18\% | 4.32\% |
| 11/12/1991 | 13.25\% | 8.18\% | 5.07\% |
| 11/25/1991 | 12.40\% | 8.18\% | 4.22\% |
| 11/26/1991 | 12.50\% | 8.18\% | 4.32\% |
| 11/26/1991 | 11.60\% | 8.18\% | 3.42\% |
| 11/27/1991 | 12.10\% | 8.18\% | 3.92\% |
| 12/18/1991 | 12.25\% | 8.15\% | 4.10\% |
| 12/19/1991 | 12.60\% | 8.15\% | 4.45\% |
| 12/19/1991 | 12.80\% | 8.15\% | 4.65\% |
| 12/20/1991 | 12.65\% | 8.14\% | 4.51\% |
| 01/09/1992 | 12.80\% | 8.09\% | 4.71\% |
| 01/16/1992 | 12.75\% | 8.07\% | 4.68\% |
| 01/21/1992 | 12.00\% | 8.06\% | 3.94\% |
| 01/22/1992 | 13.00\% | 8.06\% | 4.94\% |
| 01/27/1992 | 12.65\% | 8.05\% | 4.60\% |
| 01/31/1992 | 12.00\% | 8.04\% | 3.96\% |
| 02/11/1992 | 12.40\% | 8.03\% | 4.37\% |
| 02/25/1992 | 12.50\% | 8.01\% | 4.49\% |
| 03/16/1992 | 11.43\% | 7.98\% | 3.45\% |
| 03/18/1992 | 12.28\% | 7.98\% | 4.30\% |
| 04/02/1992 | 12.10\% | 7.95\% | 4.15\% |
| 04/09/1992 | 11.45\% | 7.93\% | 3.52\% |
| 04/10/1992 | 11.50\% | 7.93\% | 3.57\% |
| 04/14/1992 | 11.50\% | 7.92\% | 3.58\% |
| 05/05/1992 | 11.50\% | 7.89\% | 3.61\% |
| 05/12/1992 | 12.46\% | 7.88\% | 4.58\% |
| 05/12/1992 | 11.87\% | 7.88\% | 3.99\% |
| 06/01/1992 | 12.30\% | 7.86\% | 4.44\% |
| 06/12/1992 | 10.90\% | 7.85\% | 3.05\% |
| 06/26/1992 | 12.35\% | 7.85\% | 4.50\% |
| 06/29/1992 | 11.00\% | 7.85\% | 3.15\% |
| 06/30/1992 | 13.00\% | 7.85\% | 5.15\% |
| 07/13/1992 | 13.50\% | 7.84\% | 5.66\% |
| 07/13/1992 | 11.90\% | 7.84\% | 4.06\% |
| 07/22/1992 | 11.20\% | 7.83\% | 3.37\% |
| 08/03/1992 | 12.00\% | 7.81\% | 4.19\% |
| 08/06/1992 | 12.50\% | 7.80\% | 4.70\% |
| 09/22/1992 | 12.00\% | 7.71\% | 4.29\% |
| 09/28/1992 | 11.40\% | 7.71\% | 3.69\% |
| 09/30/1992 | 11.75\% | 7.71\% | 4.04\% |



| Date of <br> Electric <br> Rate Case | Return on Equity | 30-Year Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 06/09/1995 | 11.25\% | 7.60\% | 3.65\% |
| 06/21/1995 | 12.25\% | 7.56\% | 4.69\% |
| 06/30/1995 | 11.10\% | 7.51\% | 3.59\% |
| 09/11/1995 | 11.30\% | 7.20\% | 4.10\% |
| 09/27/1995 | 11.50\% | 7.12\% | 4.38\% |
| 09/27/1995 | 11.75\% | 7.12\% | 4.63\% |
| 09/27/1995 | 11.30\% | 7.12\% | 4.18\% |
| 09/29/1995 | 11.00\% | 7.11\% | 3.89\% |
| 11/09/1995 | 12.36\% | 6.89\% | 5.47\% |
| 11/09/1995 | 11.38\% | 6.89\% | 4.49\% |
| 11/17/1995 | 11.00\% | 6.85\% | 4.15\% |
| 12/04/1995 | 11.35\% | 6.78\% | 4.57\% |
| 12/11/1995 | 11.40\% | 6.74\% | 4.66\% |
| 12/20/1995 | 11.60\% | 6.69\% | 4.91\% |
| 12/27/1995 | 12.00\% | 6.66\% | 5.34\% |
| 02/05/1996 | 12.25\% | 6.48\% | 5.77\% |
| 03/29/1996 | 10.67\% | 6.42\% | 4.25\% |
| 04/08/1996 | 11.00\% | 6.42\% | 4.58\% |
| 04/11/1996 | 12.59\% | 6.43\% | 6.16\% |
| 04/11/1996 | 12.59\% | 6.43\% | 6.16\% |
| 04/24/1996 | 11.25\% | 6.43\% | 4.82\% |
| 04/30/1996 | 11.00\% | 6.43\% | 4.57\% |
| 05/13/1996 | 11.00\% | 6.44\% | 4.56\% |
| 05/23/1996 | 11.25\% | 6.43\% | 4.82\% |
| 06/25/1996 | 11.25\% | 6.48\% | 4.77\% |
| 06/27/1996 | 11.20\% | 6.48\% | 4.72\% |
| 08/12/1996 | 10.40\% | 6.57\% | 3.83\% |
| 09/27/1996 | 11.00\% | 6.71\% | 4.29\% |
| 10/16/1996 | 12.25\% | 6.76\% | 5.49\% |
| 11/05/1996 | 11.00\% | 6.81\% | 4.19\% |
| 11/26/1996 | 11.30\% | 6.83\% | 4.47\% |
| 12/18/1996 | 11.75\% | 6.84\% | 4.91\% |
| 12/31/1996 | 11.50\% | 6.83\% | 4.67\% |
| 01/03/1997 | 10.70\% | 6.83\% | 3.87\% |
| 02/13/1997 | 11.80\% | 6.82\% | 4.98\% |
| 02/20/1997 | 11.80\% | 6.82\% | 4.98\% |
| 03/31/1997 | 10.02\% | 6.80\% | 3.22\% |
| 04/02/1997 | 11.65\% | 6.80\% | 4.85\% |
| 04/28/1997 | 11.50\% | 6.81\% | 4.69\% |
| 04/29/1997 | 11.70\% | 6.81\% | 4.89\% |
| 07/17/1997 | 12.00\% | 6.77\% | 5.23\% |
| 12/12/1997 | 11.00\% | 6.60\% | 4.40\% |
| 12/23/1997 | 11.12\% | 6.57\% | 4.55\% |
| 02/02/1998 | 12.75\% | 6.39\% | 6.36\% |
| 03/02/1998 | 11.25\% | 6.28\% | 4.97\% |
| 03/06/1998 | 10.75\% | 6.27\% | 4.48\% |
| 03/20/1998 | 10.50\% | 6.22\% | 4.28\% |
| 04/30/1998 | 12.20\% | 6.12\% | 6.08\% |
| 07/10/1998 | 11.40\% | 5.94\% | 5.46\% |
| 09/15/1998 | 11.90\% | 5.78\% | 6.12\% |
| 11/30/1998 | 12.60\% | 5.58\% | 7.02\% |
| 12/10/1998 | 12.20\% | 5.54\% | 6.66\% |
| 12/17/1998 | 12.10\% | 5.52\% | 6.58\% |
| 02/05/1999 | 10.30\% | 5.38\% | 4.92\% |
| 03/04/1999 | 10.50\% | 5.34\% | 5.16\% |
| 04/06/1999 | 10.94\% | 5.32\% | 5.62\% |
| 07/29/1999 | 10.75\% | 5.52\% | 5.23\% |
| 09/23/1999 | 10.75\% | 5.70\% | 5.05\% |
| 11/17/1999 | 11.10\% | 5.90\% | 5.20\% |
| 01/07/2000 | 11.50\% | 6.05\% | 5.45\% |
| 01/07/2000 | 11.50\% | 6.05\% | 5.45\% |
| 02/17/2000 | 10.60\% | 6.17\% | 4.43\% |
| 03/28/2000 | 11.25\% | 6.20\% | 5.05\% |
| 05/24/2000 | 11.00\% | 6.18\% | 4.82\% |
| 07/18/2000 | 12.20\% | 6.16\% | 6.04\% |
| 09/29/2000 | 11.16\% | 6.03\% | 5.13\% |
| 11/28/2000 | 12.90\% | 5.89\% | 7.01\% |
| 11/30/2000 | 12.10\% | 5.88\% | 6.22\% |
| 01/23/2001 | 11.25\% | 5.79\% | 5.46\% |
| 02/08/2001 | 11.50\% | 5.77\% | 5.73\% |
| 05/08/2001 | 10.75\% | 5.62\% | 5.13\% |
| 06/26/2001 | 11.00\% | 5.62\% | 5.38\% |
| 07/25/2001 | 11.02\% | 5.60\% | 5.42\% |
| 07/25/2001 | 11.02\% | 5.60\% | 5.42\% |
| 07/31/2001 | 11.00\% | 5.59\% | 5.41\% |
| 08/31/2001 | 10.50\% | 5.56\% | 4.94\% |
| 09/07/2001 | 10.75\% | 5.55\% | 5.20\% |
| 09/10/2001 | 11.00\% | 5.55\% | 5.45\% |
| 09/20/2001 | 10.00\% | 5.55\% | 4.45\% |
| 10/24/2001 | 10.30\% | 5.54\% | 4.76\% |
| 11/28/2001 | 10.60\% | 5.49\% | 5.11\% |
| 12/03/2001 | 12.88\% | 5.49\% | 7.39\% |
| 12/20/2001 | 12.50\% | 5.50\% | 7.00\% |
| 01/22/2002 | 10.00\% | 5.50\% | 4.50\% |




| Date of Electric Rate Case | Return on Equity | 30-Year Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 11/13/2008 | 10.55\% | 4.45\% | 6.10\% |
| 11/17/2008 | 10.20\% | 4.44\% | 5.76\% |
| 12/01/2008 | 10.25\% | 4.39\% | 5.86\% |
| 12/23/2008 | 11.00\% | 4.27\% | 6.73\% |
| 12/29/2008 | 10.00\% | 4.24\% | 5.76\% |
| 12/29/2008 | 10.20\% | 4.24\% | 5.96\% |
| 12/31/2008 | 10.75\% | 4.22\% | 6.53\% |
| 01/14/2009 | 10.50\% | 4.15\% | 6.35\% |
| 01/21/2009 | 10.50\% | 4.11\% | 6.39\% |
| 01/21/2009 | 10.50\% | 4.11\% | 6.39\% |
| 01/21/2009 | 10.50\% | 4.11\% | 6.39\% |
| 01/27/2009 | 10.76\% | 4.09\% | 6.67\% |
| 01/30/2009 | 10.50\% | 4.07\% | 6.43\% |
| 02/04/2009 | 8.75\% | 4.06\% | 4.69\% |
| 03/04/2009 | 10.50\% | 3.96\% | 6.54\% |
| 03/12/2009 | 11.50\% | 3.93\% | 7.57\% |
| 04/02/2009 | 11.10\% | 3.85\% | 7.25\% |
| 04/21/2009 | 10.61\% | 3.80\% | 6.81\% |
| 04/24/2009 | 10.00\% | 3.78\% | 6.22\% |
| 04/30/2009 | 11.25\% | 3.77\% | 7.48\% |
| 05/04/2009 | 10.74\% | 3.77\% | 6.97\% |
| 05/20/2009 | 10.25\% | 3.74\% | 6.51\% |
| 05/28/2009 | 10.50\% | 3.74\% | 6.76\% |
| 06/22/2009 | 10.00\% | 3.76\% | 6.24\% |
| 06/24/2009 | 10.80\% | 3.76\% | 7.04\% |
| 07/08/2009 | 10.63\% | 3.76\% | 6.87\% |
| 07/17/2009 | 10.50\% | 3.77\% | 6.73\% |
| 08/31/2009 | 10.25\% | 3.82\% | 6.43\% |
| 10/14/2009 | 10.70\% | 4.02\% | 6.68\% |
| 10/23/2009 | 10.88\% | 4.06\% | 6.82\% |
| 11/02/2009 | 10.70\% | 4.10\% | 6.60\% |
| 11/03/2009 | 10.70\% | 4.10\% | 6.60\% |
| 11/24/2009 | 10.25\% | 4.16\% | 6.09\% |
| 11/25/2009 | 10.75\% | 4.16\% | 6.59\% |
| 11/30/2009 | 10.35\% | 4.17\% | 6.18\% |
| 12/03/2009 | 10.50\% | 4.18\% | 6.32\% |
| 12/07/2009 | 10.70\% | 4.19\% | 6.51\% |
| 12/16/2009 | 11.00\% | 4.22\% | 6.78\% |
| 12/16/2009 | 10.90\% | 4.22\% | 6.68\% |
| 12/18/2009 | 10.40\% | 4.22\% | 6.18\% |
| 12/18/2009 | 10.40\% | 4.22\% | 6.18\% |
| 12/22/2009 | 10.20\% | 4.23\% | 5.97\% |
| 12/22/2009 | 10.40\% | 4.23\% | 6.17\% |
| 12/22/2009 | 10.40\% | 4.23\% | 6.17\% |
| 12/30/2009 | 10.00\% | 4.26\% | 5.74\% |
| 01/04/2010 | 10.80\% | 4.28\% | 6.52\% |
| 01/11/2010 | 11.00\% | 4.31\% | 6.69\% |
| 01/26/2010 | 10.13\% | 4.35\% | 5.78\% |
| 01/27/2010 | 10.40\% | 4.36\% | 6.04\% |
| 01/27/2010 | 10.40\% | 4.36\% | 6.04\% |
| 01/27/2010 | 10.70\% | 4.36\% | 6.34\% |
| 02/09/2010 | 9.80\% | 4.38\% | 5.42\% |
| 02/18/2010 | 10.60\% | 4.40\% | 6.20\% |
| 02/24/2010 | 10.18\% | 4.41\% | 5.77\% |
| 03/02/2010 | 9.63\% | 4.41\% | 5.22\% |
| 03/04/2010 | 10.50\% | 4.41\% | 6.09\% |
| 03/05/2010 | 10.50\% | 4.41\% | 6.09\% |
| 03/11/2010 | 11.90\% | 4.42\% | 7.48\% |
| 03/17/2010 | 10.00\% | 4.41\% | 5.59\% |
| 03/25/2010 | 10.15\% | 4.42\% | 5.73\% |
| 04/02/2010 | 10.10\% | 4.43\% | 5.67\% |
| 04/27/2010 | 10.00\% | 4.46\% | 5.54\% |
| 04/29/2010 | 9.90\% | 4.46\% | 5.44\% |
| 04/29/2010 | 10.06\% | 4.46\% | 5.60\% |
| 04/29/2010 | 10.26\% | 4.46\% | 5.80\% |
| 05/12/2010 | 10.30\% | 4.45\% | 5.85\% |
| 05/12/2010 | 10.30\% | 4.45\% | 5.85\% |
| 05/28/2010 | 10.20\% | 4.44\% | 5.76\% |
| 05/28/2010 | 10.10\% | 4.44\% | 5.66\% |
| 06/07/2010 | 10.30\% | 4.44\% | 5.86\% |
| 06/16/2010 | 10.00\% | 4.44\% | 5.56\% |
| 06/28/2010 | 10.50\% | 4.43\% | 6.07\% |
| 06/28/2010 | 9.67\% | 4.43\% | 5.24\% |
| 06/30/2010 | 9.40\% | 4.43\% | 4.97\% |
| 07/01/2010 | 10.25\% | 4.43\% | 5.82\% |
| 07/15/2010 | 10.70\% | 4.43\% | 6.27\% |
| 07/15/2010 | 10.53\% | 4.43\% | 6.10\% |
| 07/30/2010 | 10.70\% | 4.41\% | 6.29\% |
| 08/04/2010 | 10.50\% | 4.41\% | 6.09\% |
| 08/06/2010 | 9.83\% | 4.41\% | 5.42\% |
| 08/25/2010 | 9.90\% | 4.37\% | 5.53\% |
| 09/03/2010 | 10.60\% | 4.35\% | 6.25\% |
| 09/14/2010 | 10.70\% | 4.33\% | 6.37\% |
| 09/16/2010 | 10.00\% | 4.32\% | 5.68\% |


| Date of <br> Electric <br> Rate Case | Return on Equity | 30-Year Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 09/16/2010 | 10.00\% | 4.32\% | 5.68\% |
| 09/30/2010 | 9.75\% | 4.28\% | 5.47\% |
| 10/14/2010 | 10.35\% | 4.24\% | 6.11\% |
| 10/28/2010 | 10.70\% | 4.21\% | 6.49\% |
| 11/02/2010 | 10.38\% | 4.20\% | 6.18\% |
| 11/04/2010 | 10.70\% | 4.19\% | 6.51\% |
| 11/19/2010 | 10.20\% | 4.17\% | 6.03\% |
| 11/22/2010 | 10.00\% | 4.17\% | 5.83\% |
| 12/01/2010 | 10.13\% | 4.16\% | 5.97\% |
| 12/06/2010 | 9.86\% | 4.15\% | 5.71\% |
| 12/09/2010 | 10.25\% | 4.15\% | 6.10\% |
| 12/13/2010 | 10.70\% | 4.15\% | 6.55\% |
| 12/14/2010 | 10.13\% | 4.15\% | 5.98\% |
| 12/15/2010 | 10.44\% | 4.15\% | 6.29\% |
| 12/17/2010 | 10.00\% | 4.14\% | 5.86\% |
| 12/20/2010 | 10.60\% | 4.14\% | 6.46\% |
| 12/21/2010 | 10.30\% | 4.14\% | 6.16\% |
| 12/27/2010 | 9.90\% | 4.14\% | 5.76\% |
| 12/29/2010 | 11.15\% | 4.14\% | 7.01\% |
| 01/05/2011 | 10.15\% | 4.13\% | 6.02\% |
| 01/12/2011 | 10.30\% | 4.12\% | 6.18\% |
| 01/13/2011 | 10.30\% | 4.12\% | 6.18\% |
| 01/18/2011 | 10.00\% | 4.12\% | 5.88\% |
| 01/20/2011 | 9.30\% | 4.12\% | 5.18\% |
| 01/20/2011 | 10.13\% | 4.12\% | 6.01\% |
| 01/31/2011 | 9.60\% | 4.11\% | 5.49\% |
| 02/03/2011 | 10.00\% | 4.11\% | 5.89\% |
| 02/25/2011 | 10.00\% | 4.14\% | 5.86\% |
| 03/25/2011 | 9.80\% | 4.18\% | 5.62\% |
| 03/30/2011 | 10.00\% | 4.18\% | 5.82\% |
| 04/12/2011 | 10.00\% | 4.21\% | 5.79\% |
| 04/25/2011 | 10.74\% | 4.23\% | 6.51\% |
| 04/26/2011 | 9.67\% | 4.24\% | 5.43\% |
| 04/27/2011 | 10.40\% | 4.24\% | 6.16\% |
| 05/04/2011 | 10.00\% | 4.25\% | 5.75\% |
| 05/04/2011 | 10.00\% | 4.25\% | 5.75\% |
| 05/24/2011 | 10.50\% | 4.27\% | 6.23\% |
| 06/08/2011 | 10.75\% | 4.30\% | 6.45\% |
| 06/16/2011 | 9.20\% | 4.32\% | 4.88\% |
| 06/17/2011 | 9.95\% | 4.32\% | 5.63\% |
| 07/13/2011 | 10.20\% | 4.37\% | 5.83\% |
| 08/01/2011 | 9.20\% | 4.39\% | 4.81\% |
| 08/08/2011 | 10.00\% | 4.38\% | 5.62\% |
| 08/11/2011 | 10.00\% | 4.38\% | 5.62\% |
| 08/12/2011 | 10.35\% | 4.38\% | 5.97\% |
| 08/19/2011 | 10.25\% | 4.36\% | 5.89\% |
| 09/02/2011 | 12.88\% | 4.32\% | 8.56\% |
| 09/22/2011 | 10.00\% | 4.24\% | 5.76\% |
| 10/12/2011 | 10.30\% | 4.14\% | 6.16\% |
| 10/20/2011 | 10.50\% | 4.10\% | 6.40\% |
| 11/30/2011 | 10.90\% | 3.87\% | 7.03\% |
| 11/30/2011 | 10.90\% | 3.87\% | 7.03\% |
| 12/14/2011 | 10.00\% | 3.79\% | 6.21\% |
| 12/14/2011 | 10.30\% | 3.79\% | 6.51\% |
| 12/20/2011 | 10.20\% | 3.76\% | 6.44\% |
| 12/21/2011 | 10.20\% | 3.75\% | 6.45\% |
| 12/22/2011 | 9.90\% | 3.75\% | 6.15\% |
| 12/22/2011 | 10.40\% | 3.75\% | 6.65\% |
| 12/23/2011 | 10.19\% | 3.74\% | 6.45\% |
| 01/25/2012 | 10.50\% | 3.57\% | 6.93\% |
| 01/27/2012 | 10.50\% | 3.55\% | 6.95\% |
| 02/15/2012 | 10.20\% | 3.47\% | 6.73\% |
| 02/23/2012 | 9.90\% | 3.43\% | 6.47\% |
| 02/27/2012 | 10.25\% | 3.42\% | 6.83\% |
| 02/29/2012 | 10.40\% | 3.41\% | 6.99\% |
| 03/29/2012 | 10.37\% | 3.31\% | 7.06\% |
| 04/04/2012 | 10.00\% | 3.29\% | 6.71\% |
| 04/26/2012 | 10.00\% | 3.20\% | 6.80\% |
| 05/02/2012 | 10.00\% | 3.18\% | 6.82\% |
| 05/07/2012 | 9.80\% | 3.16\% | 6.64\% |
| 05/15/2012 | 10.00\% | 3.14\% | 6.86\% |
| 05/29/2012 | 10.05\% | 3.11\% | 6.94\% |
| 06/07/2012 | 10.30\% | 3.07\% | 7.23\% |
| 06/14/2012 | 9.40\% | 3.06\% | 6.34\% |
| 06/15/2012 | 10.40\% | 3.06\% | 7.34\% |
| 06/18/2012 | 9.60\% | 3.05\% | 6.55\% |
| 06/19/2012 | 9.25\% | 3.05\% | 6.20\% |
| 06/26/2012 | 10.10\% | 3.04\% | 7.06\% |
| 06/29/2012 | 10.00\% | 3.04\% | 6.96\% |
| 07/09/2012 | 10.20\% | 3.03\% | 7.17\% |
| 07/16/2012 | 9.80\% | 3.02\% | 6.78\% |
| 07/20/2012 | 9.81\% | 3.01\% | 6.80\% |
| 07/20/2012 | 9.31\% | 3.01\% | 6.30\% |
| 09/13/2012 | 9.80\% | 2.94\% | 6.86\% |


| Date of Electric Rate Case | Return on Equity | 30-Year <br> Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 09/19/2012 | 10.05\% | 2.94\% | 7.11\% |
| 09/19/2012 | 9.80\% | 2.94\% | 6.86\% |
| 09/26/2012 | 9.50\% | 2.94\% | 6.56\% |
| 10/12/2012 | 9.60\% | 2.93\% | 6.67\% |
| 10/23/2012 | 9.75\% | 2.93\% | 6.82\% |
| 10/24/2012 | 10.30\% | 2.93\% | 7.37\% |
| 11/09/2012 | 10.30\% | 2.92\% | 7.38\% |
| 11/28/2012 | 10.40\% | 2.90\% | 7.50\% |
| 11/29/2012 | 9.88\% | 2.89\% | 6.99\% |
| 11/29/2012 | 9.75\% | 2.89\% | 6.86\% |
| 12/05/2012 | 9.71\% | 2.89\% | 6.82\% |
| 12/05/2012 | 10.40\% | 2.89\% | 7.51\% |
| 12/12/2012 | 9.80\% | 2.88\% | 6.92\% |
| 12/13/2012 | 10.50\% | 2.88\% | 7.62\% |
| 12/13/2012 | 9.50\% | 2.88\% | 6.62\% |
| 12/14/2012 | 10.40\% | 2.88\% | 7.52\% |
| 12/19/2012 | 9.71\% | 2.87\% | 6.84\% |
| 12/19/2012 | 10.25\% | 2.87\% | 7.38\% |
| 12/20/2012 | 10.40\% | 2.87\% | 7.53\% |
| 12/20/2012 | 10.30\% | 2.87\% | 7.43\% |
| 12/20/2012 | 10.45\% | 2.87\% | 7.58\% |
| 12/20/2012 | 10.25\% | 2.87\% | 7.38\% |
| 12/20/2012 | 10.25\% | 2.87\% | 7.38\% |
| 12/20/2012 | 9.80\% | 2.87\% | 6.93\% |
| 12/20/2012 | 9.50\% | 2.87\% | 6.63\% |
| 12/21/2012 | 10.20\% | 2.87\% | 7.33\% |
| 12/26/2012 | 9.80\% | 2.86\% | 6.94\% |
| 01/09/2013 | 9.70\% | 2.84\% | 6.86\% |
| 01/09/2013 | 9.70\% | 2.84\% | 6.86\% |
| 01/09/2013 | 9.70\% | 2.84\% | 6.86\% |
| 01/16/2013 | 9.60\% | 2.84\% | 6.76\% |
| 01/16/2013 | 9.60\% | 2.84\% | 6.76\% |
| 02/13/2013 | 10.20\% | 2.84\% | 7.36\% |
| 02/22/2013 | 9.75\% | 2.85\% | 6.90\% |
| 02/27/2013 | 10.00\% | 2.86\% | 7.14\% |
| 03/14/2013 | 9.30\% | 2.88\% | 6.42\% |
| 03/27/2013 | 9.80\% | 2.90\% | 6.90\% |
| 05/01/2013 | 9.84\% | 2.94\% | 6.90\% |
| 05/15/2013 | 10.30\% | 2.96\% | 7.34\% |
| 05/30/2013 | 10.20\% | 2.98\% | 7.22\% |
| 05/31/2013 | 9.00\% | 2.98\% | 6.02\% |
| 06/11/2013 | 10.00\% | 3.00\% | 7.00\% |
| 06/21/2013 | 9.75\% | 3.02\% | 6.73\% |
| 06/25/2013 | 9.80\% | 3.03\% | 6.77\% |
| 07/12/2013 | 9.36\% | 3.08\% | 6.28\% |
| 08/08/2013 | 9.83\% | 3.14\% | 6.69\% |
| 08/14/2013 | 9.15\% | 3.16\% | 5.99\% |
| 09/11/2013 | 10.25\% | 3.27\% | 6.98\% |
| 09/11/2013 | 10.20\% | 3.27\% | 6.93\% |
| 09/24/2013 | 10.20\% | 3.31\% | 6.89\% |
| 10/03/2013 | 9.65\% | 3.33\% | 6.32\% |
| 11/06/2013 | 10.20\% | 3.41\% | 6.79\% |
| 11/21/2013 | 10.00\% | 3.44\% | 6.56\% |
| 11/26/2013 | 10.00\% | 3.45\% | 6.55\% |
| 12/03/2013 | 10.25\% | 3.47\% | 6.78\% |
| 12/04/2013 | 9.50\% | 3.47\% | 6.03\% |
| 12/05/2013 | 10.20\% | 3.48\% | 6.72\% |
| 12/09/2013 | 8.72\% | 3.49\% | 5.23\% |
| 12/09/2013 | 9.75\% | 3.49\% | 6.26\% |
| 12/13/2013 | 9.75\% | 3.50\% | 6.25\% |
| 12/16/2013 | 9.95\% | 3.50\% | 6.45\% |
| 12/16/2013 | 9.95\% | 3.50\% | 6.45\% |
| 12/16/2013 | 10.12\% | 3.50\% | 6.62\% |
| 12/17/2013 | 9.50\% | 3.51\% | 5.99\% |
| 12/17/2013 | 10.95\% | 3.51\% | 7.44\% |
| 12/18/2013 | 8.72\% | 3.51\% | 5.21\% |
| 12/18/2013 | 9.80\% | 3.51\% | 6.29\% |
| 12/19/2013 | 10.15\% | 3.51\% | 6.64\% |
| 12/30/2013 | 9.50\% | 3.54\% | 5.96\% |
| 02/20/2014 | 9.20\% | 3.69\% | 5.51\% |
| 02/26/2014 | 9.75\% | 3.70\% | 6.05\% |
| 03/17/2014 | 9.55\% | 3.72\% | 5.83\% |
| 03/26/2014 | 9.40\% | 3.73\% | 5.67\% |
| 03/26/2014 | 9.96\% | 3.73\% | 6.23\% |
| 04/02/2014 | 9.70\% | 3.73\% | 5.97\% |
| 05/16/2014 | 9.80\% | 3.70\% | 6.10\% |
| 05/30/2014 | 9.70\% | 3.68\% | 6.02\% |
| 06/06/2014 | 10.40\% | 3.67\% | 6.73\% |
| 06/30/2014 | 9.55\% | 3.64\% | 5.91\% |
| 07/02/2014 | 9.62\% | 3.64\% | 5.98\% |
| 07/10/2014 | 9.95\% | 3.63\% | 6.32\% |
| 07/23/2014 | 9.75\% | 3.61\% | 6.14\% |
| 07/29/2014 | 9.45\% | 3.60\% | 5.85\% |
| 07/31/2014 | 9.90\% | 3.60\% | 6.30\% |


| Date of Electric Rate Case | Return on Equity | 30-Year <br> Treasury Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
| 08/20/2014 | 9.75\% | 3.56\% | 6.19\% |
| 08/25/2014 | 9.60\% | 3.56\% | 6.04\% |
| 08/29/2014 | 9.80\% | 3.54\% | 6.26\% |
| 09/11/2014 | 9.60\% | 3.51\% | 6.09\% |
| 09/15/2014 | 10.25\% | 3.51\% | 6.74\% |
| 10/09/2014 | 9.80\% | 3.44\% | 6.36\% |
| 11/06/2014 | 9.56\% | 3.37\% | 6.19\% |
| 11/06/2014 | 10.20\% | 3.37\% | 6.83\% |
| 11/14/2014 | 10.20\% | 3.35\% | 6.85\% |
| 11/26/2014 | 9.70\% | 3.32\% | 6.38\% |
| 11/26/2014 | 10.20\% | 3.32\% | 6.88\% |
| 12/04/2014 | 9.68\% | 3.30\% | 6.38\% |
| 12/10/2014 | 9.25\% | 3.29\% | 5.96\% |
| 12/10/2014 | 9.25\% | 3.29\% | 5.96\% |
| 12/11/2014 | 10.07\% | 3.28\% | 6.79\% |
| 12/12/2014 | 10.20\% | 3.28\% | 6.92\% |
| 12/17/2014 | 9.17\% | 3.27\% | 5.90\% |
| 12/18/2014 | 9.83\% | 3.26\% | 6.57\% |
| 01/23/2015 | 9.50\% | 3.14\% | 6.36\% |
| 02/24/2015 | 9.83\% | 3.04\% | 6.79\% |
| 03/18/2015 | 9.75\% | 2.98\% | 6.77\% |
| 03/25/2015 | 9.50\% | 2.95\% | 6.55\% |
| 03/26/2015 | 9.72\% | 2.95\% | 6.77\% |
| 04/23/2015 | 10.20\% | 2.87\% | 7.33\% |
| 04/29/2015 | 9.53\% | 2.86\% | 6.67\% |
| 05/01/2015 | 9.60\% | 2.85\% | 6.75\% |
| 05/26/2015 | 9.75\% | 2.83\% | 6.92\% |
| 06/17/2015 | 9.00\% | 2.82\% | 6.18\% |
| 06/17/2015 | 9.00\% | 2.82\% | 6.18\% |
| 09/02/2015 | 9.50\% | 2.79\% | 6.71\% |
| 09/10/2015 | 9.30\% | 2.79\% | 6.51\% |
| 10/15/2015 | 9.00\% | 2.81\% | 6.19\% |
| 11/19/2015 | 10.30\% | 2.88\% | 7.42\% |
| 11/19/2015 | 10.00\% | 2.88\% | 7.12\% |
| 12/03/2015 | 10.00\% | 2.90\% | 7.10\% |
| 12/09/2015 | 9.14\% | 2.90\% | 6.24\% |
| 12/09/2015 | 9.14\% | 2.90\% | 6.24\% |
| 12/11/2015 | 10.30\% | 2.90\% | 7.40\% |
| 12/15/2015 | 9.60\% | 2.91\% | 6.69\% |
| 12/17/2015 | 9.70\% | 2.91\% | 6.79\% |
| 12/18/2015 | 9.50\% | 2.91\% | 6.59\% |
| 12/30/2015 | 9.50\% | 2.93\% | 6.57\% |
| 01/06/2016 | 9.50\% | 2.94\% | 6.56\% |
| 02/23/2016 | 9.75\% | 2.94\% | 6.81\% |
| 03/16/2016 | 9.85\% | 2.91\% | 6.94\% |
| 04/29/2016 | 9.80\% | 2.83\% | 6.97\% |
| \# of Cases: Average: |  |  | 1,471 |
|  |  |  | 4.50\% |

## Alternative Bond Yield Plus Risk Premium Analyses



SUMMARY OUTPUT

| Regression Statistics |  |
| :--- | ---: |
| Multiple R | 0.829178 |
| R Square | 0.687536 |
| Adjusted R Square | 0.686019 |
| Standard Error | 0.005384 |
| Observations | 622 |


|  | $d f$ | SS | MS | $F$ | Significance F |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression | 3 | 0.039411448 | 0.0131371 | 453.2757954 | 1.2887E-155 |  |  |  |
| Residual | 618 | 0.017911299 | $2.898 \mathrm{E}-05$ |  |  |  |  |  |
| Total | 621 | 0.057322747 |  |  |  |  |  |  |
|  | Coefficients | Standard Error | t Stat | $P$-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| Intercept | -0.02857 | 0.002391017 | -11.948025 | $9.4919 \mathrm{E}-30$ | -0.03326344 | -0.023872429 | -0.03326344 | -0.02387243 |
| LN(30-Year Treasury) | -0.02609 | 0.000787407 | -33.131135 | 3.7853E-139 | -0.027634 | -0.024541369 | -0.027634 | -0.02454137 |
| Moody's Utility A Credit Spread | 0.08211 | 0.04092542 | 2.0063321 | 0.045256051 | 0.001740232 | 0.162479731 | 0.00174023 | 0.16247973 |
| VIX | 0.000254 | $3.52127 \mathrm{E}-05$ | 7.2220171 | $1.51195 \mathrm{E}-12$ | 0.000185156 | 0.000323458 | 0.00018516 | 0.00032346 |


|  | Risk <br> Premium | Return on <br> Equity |
| :--- | :---: | :---: |
| Regression Result - Credit Spread, VIX | $7.10 \%$ | $9.74 \%$ |
| Regression Result - Credit Spread, VIX | $6.66 \%$ | $9.75 \%$ |
| Regression Result - Credit Spread, VIX | $5.59 \%$ | $10.04 \%$ |

## Notes:

[1] Source: Bloomberg Professional
[2] Source: Bloomberg Professional
[3] Equals [2] - [1]
[4] Source: Bloomberg Professional
[5] Source: SNL Financial
[6] Source: SNL Financial
[7] Source: Bloomberg Professional, equals 199-trading day average (i.e. lag period) as of May 31, 2016
[8] Source: Bloomberg Professional, equals 199-trading day average (i.e. lag period) as of May 31, 2016 [9] Equals LN[8]
[10] Equals [8] - [7]
[11] Source: Bloomberg Professional, equals 199-trading day average (i.e. lag period) as of May 31, 2016
[12] Equals [6] - [7]

| [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Moody's |  |  |
| Date of Electric Rate Case | Return on | 30 Year | Moody's |  | Utility A |  |  |
|  | Equity | Treasury | Utility A | LN(30-Year | Credit | VIX | Risk |
|  |  |  |  |  |  |  |  |
| 01/01/1980 | 14.50\% | 9.36\% |  | -2.37 |  |  | 5.14\% |
| 01/07/1980 | 14.39\% | 9.39\% |  | -2.37 |  |  | 5.00\% |
| 01/09/1980 | 15.00\% | 9.40\% |  | -2.36 |  |  | 5.60\% |
| 01/14/1980 | 15.17\% | 9.42\% |  | -2.36 |  |  | 5.75\% |
| 01/17/1980 | 13.93\% | 9.44\% |  | -2.36 |  |  | 4.49\% |
| 01/23/1980 | 15.50\% | 9.47\% |  | -2.36 |  |  | 6.03\% |
| 01/30/1980 | 13.86\% | 9.52\% |  | -2.35 |  |  | 4.34\% |
| 01/31/1980 | 12.61\% | 9.53\% |  | -2.35 |  |  | 3.08\% |
| 02/06/1980 | 13.71\% | 9.58\% |  | -2.35 |  |  | 4.13\% |
| 02/13/1980 | 12.80\% | 9.64\% |  | -2.34 |  |  | 3.16\% |
| 02/14/1980 | 13.00\% | 9.65\% |  | -2.34 |  |  | 3.35\% |
| 02/19/1980 | 13.50\% | 9.68\% |  | -2.34 |  |  | 3.82\% |
| 02/27/1980 | 13.75\% | 9.78\% |  | -2.32 |  |  | 3.97\% |
| 02/29/1980 | 13.75\% | 9.81\% |  | -2.32 |  |  | 3.94\% |
| 02/29/1980 | 14.00\% | 9.81\% |  | -2.32 |  |  | 4.19\% |
| 02/29/1980 | 14.77\% | 9.81\% |  | -2.32 |  |  | 4.96\% |
| 03/07/1980 | 12.70\% | 9.90\% |  | -2.31 |  |  | 2.80\% |
| 03/14/1980 | 13.50\% | 9.97\% |  | -2.31 |  |  | 3.53\% |
| 03/26/1980 | 14.16\% | 10.11\% |  | -2.29 |  |  | 4.05\% |
| 03/27/1980 | 14.24\% | 10.12\% |  | -2.29 |  |  | 4.12\% |
| 03/28/1980 | 14.50\% | 10.14\% |  | -2.29 |  |  | 4.36\% |
| 04/11/1980 | 12.75\% | 10.28\% |  | -2.27 |  |  | 2.47\% |
| 04/14/1980 | 13.85\% | 10.29\% |  | -2.27 |  |  | 3.56\% |
| 04/16/1980 | 15.50\% | 10.32\% |  | -2.27 |  |  | 5.18\% |
| 04/22/1980 | 13.90\% | 10.36\% |  | -2.27 |  |  | 3.54\% |
| 04/22/1980 | 13.25\% | 10.36\% |  | -2.27 |  |  | 2.89\% |
| 04/24/1980 | 16.80\% | 10.38\% |  | -2.27 |  |  | 6.42\% |
| 04/29/1980 | 15.50\% | 10.41\% |  | -2.26 |  |  | 5.09\% |
| 05/06/1980 | 13.70\% | 10.45\% |  | -2.26 |  |  | 3.25\% |
| 05/07/1980 | 15.00\% | 10.46\% |  | -2.26 |  |  | 4.54\% |
| 05/08/1980 | 13.75\% | 10.47\% |  | -2.26 |  |  | 3.28\% |
| 05/09/1980 | 14.35\% | 10.47\% |  | -2.26 |  |  | 3.88\% |
| 05/13/1980 | 13.60\% | 10.49\% |  | -2.25 |  |  | 3.11\% |
| 05/15/1980 | 13.25\% | 10.50\% |  | -2.25 |  |  | 2.75\% |
| 05/19/1980 | 13.75\% | 10.52\% |  | -2.25 |  |  | 3.23\% |
| 05/27/1980 | 14.60\% | 10.55\% |  | -2.25 |  |  | 4.05\% |
| 05/27/1980 | 13.62\% | 10.55\% |  | -2.25 |  |  | 3.07\% |
| 05/29/1980 | 16.00\% | 10.56\% |  | -2.25 |  |  | 5.44\% |
| 05/30/1980 | 13.80\% | 10.57\% |  | -2.25 |  |  | 3.23\% |
| 06/02/1980 | 15.63\% | 10.58\% |  | -2.25 |  |  | 5.05\% |
| 06/09/1980 | 15.90\% | 10.61\% |  | -2.24 |  |  | 5.29\% |
| 06/10/1980 | 13.78\% | 10.61\% |  | -2.24 |  |  | 3.17\% |
| 06/12/1980 | 14.25\% | 10.62\% |  | -2.24 |  |  | 3.63\% |
| 06/19/1980 | 13.40\% | 10.63\% |  | -2.24 |  |  | 2.77\% |
| 06/30/1980 | 13.00\% | 10.65\% |  | -2.24 |  |  | 2.35\% |
| 06/30/1980 | 13.40\% | 10.65\% |  | -2.24 |  |  | 2.75\% |
| 07/09/1980 | 14.75\% | 10.68\% |  | -2.24 |  |  | 4.07\% |
| 07/10/1980 | 15.00\% | 10.69\% |  | -2.24 |  |  | 4.31\% |
| 07/15/1980 | 15.80\% | 10.70\% |  | -2.23 |  |  | 5.10\% |
| 07/18/1980 | 13.80\% | 10.72\% |  | -2.23 |  |  | 3.08\% |
| 07/22/1980 | 14.10\% | 10.73\% |  | -2.23 |  |  | 3.37\% |
| 07/24/1980 | 15.00\% | 10.73\% |  | -2.23 |  |  | 4.27\% |
| 07/25/1980 | 13.48\% | 10.74\% |  | -2.23 |  |  | 2.74\% |
| 07/31/1980 | 14.58\% | 10.76\% |  | -2.23 |  |  | 3.82\% |
| 08/08/1980 | 14.00\% | 10.78\% |  | -2.23 |  |  | 3.22\% |
| 08/08/1980 | 13.50\% | 10.78\% |  | -2.23 |  |  | 2.72\% |
| 08/08/1980 | 15.45\% | 10.78\% |  | -2.23 |  |  | 4.67\% |
| 08/11/1980 | 14.85\% | 10.78\% |  | -2.23 |  |  | 4.07\% |
| 08/14/1980 | 14.00\% | 10.79\% |  | -2.23 |  |  | 3.21\% |
| 08/14/1980 | 16.25\% | 10.79\% |  | -2.23 |  |  | 5.46\% |
| 08/25/1980 | 13.75\% | 10.82\% |  | -2.22 |  |  | 2.93\% |
| 08/27/1980 | 13.80\% | 10.83\% |  | -2.22 |  |  | 2.97\% |
| 08/29/1980 | 12.50\% | 10.84\% |  | -2.22 |  |  | 1.66\% |
| 09/15/1980 | 15.80\% | 10.88\% |  | -2.22 |  |  | 4.92\% |
| 09/15/1980 | 13.93\% | 10.88\% |  | -2.22 |  |  | 3.05\% |
| 09/15/1980 | 13.50\% | 10.88\% |  | -2.22 |  |  | 2.62\% |
| 09/24/1980 | 12.50\% | 10.93\% |  | -2.21 |  |  | 1.57\% |
| 09/24/1980 | 15.00\% | 10.93\% |  | -2.21 |  |  | 4.07\% |
| 09/26/1980 | 13.75\% | 10.95\% |  | -2.21 |  |  | 2.80\% |
| 09/30/1980 | 14.20\% | 10.96\% |  | -2.21 |  |  | 3.24\% |
| 09/30/1980 | 14.10\% | 10.96\% |  | -2.21 |  |  | 3.14\% |
| 10/01/1980 | 13.90\% | 10.97\% |  | -2.21 |  |  | 2.93\% |
| 10/03/1980 | 15.50\% | 10.99\% |  | -2.21 |  |  | 4.51\% |
| 10/07/1980 | 12.50\% | 11.00\% |  | -2.21 |  |  | 1.50\% |
| 10/09/1980 | 14.50\% | 11.01\% |  | -2.21 |  |  | 3.49\% |
| 10/09/1980 | 14.50\% | 11.01\% |  | -2.21 |  |  | 3.49\% |
| 10/09/1980 | 13.25\% | 11.01\% |  | -2.21 |  |  | 2.24\% |
| 10/16/1980 | 16.10\% | 11.03\% |  | -2.20 |  |  | 5.07\% |
| 10/17/1980 | 14.50\% | 11.03\% |  | -2.20 |  |  | 3.47\% |
| 10/31/1980 | 14.25\% | 11.11\% |  | -2.20 |  |  | 3.14\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10/31/1980 | 13.75\% | 11.11\% |  | -2.20 |  |  | 2.64\% |
| 11/04/1980 | 15.00\% | 11.12\% |  | -2.20 |  |  | 3.88\% |
| 11/05/1980 | 14.00\% | 11.13\% |  | -2.20 |  |  | 2.87\% |
| 11/05/1980 | 13.75\% | 11.13\% |  | -2.20 |  |  | 2.62\% |
| 11/08/1980 | 13.75\% | 11.15\% |  | -2.19 |  |  | 2.60\% |
| 11/10/1980 | 14.85\% | 11.15\% |  | -2.19 |  |  | 3.70\% |
| 11/17/1980 | 14.00\% | 11.18\% |  | -2.19 |  |  | 2.82\% |
| 11/18/1980 | 14.00\% | 11.19\% |  | -2.19 |  |  | 2.81\% |
| 11/19/1980 | 13.00\% | 11.19\% |  | -2.19 |  |  | 1.81\% |
| 11/24/1980 | 14.00\% | 11.20\% |  | -2.19 |  |  | 2.80\% |
| 11/26/1980 | 14.00\% | 11.21\% |  | -2.19 |  |  | 2.79\% |
| 12/08/1980 | 15.10\% | 11.22\% |  | -2.19 |  |  | 3.88\% |
| 12/08/1980 | 14.15\% | 11.22\% |  | -2.19 |  |  | 2.93\% |
| 12/09/1980 | 15.35\% | 11.22\% |  | -2.19 |  |  | 4.13\% |
| 12/12/1980 | 15.45\% | 11.22\% |  | -2.19 |  |  | 4.23\% |
| 12/17/1980 | 13.25\% | 11.23\% |  | -2.19 |  |  | 2.02\% |
| 12/18/1980 | 15.80\% | 11.23\% |  | -2.19 |  |  | 4.57\% |
| 12/19/1980 | 14.50\% | 11.23\% |  | -2.19 |  |  | 3.27\% |
| 12/19/1980 | 14.64\% | 11.23\% |  | -2.19 |  |  | 3.41\% |
| 12/22/1980 | 13.45\% | 11.22\% |  | -2.19 |  |  | 2.23\% |
| 12/22/1980 | 15.00\% | 11.22\% |  | -2.19 |  |  | 3.78\% |
| 12/30/1980 | 14.50\% | 11.21\% |  | -2.19 |  |  | 3.29\% |
| 12/30/1980 | 14.95\% | 11.21\% |  | -2.19 |  |  | 3.74\% |
| 12/31/1980 | 13.39\% | 11.21\% |  | -2.19 |  |  | 2.18\% |
| 01/02/1981 | 15.25\% | 11.21\% |  | -2.19 |  |  | 4.04\% |
| 01/07/1981 | 14.30\% | 11.21\% |  | -2.19 |  |  | 3.09\% |
| 01/19/1981 | 15.25\% | 11.19\% |  | -2.19 |  |  | 4.06\% |
| 01/23/1981 | 14.40\% | 11.20\% |  | -2.19 |  |  | 3.20\% |
| 01/23/1981 | 13.10\% | 11.20\% |  | -2.19 |  |  | 1.90\% |
| 01/26/1981 | 15.25\% | 11.20\% |  | -2.19 |  |  | 4.05\% |
| 01/27/1981 | 15.00\% | 11.20\% |  | -2.19 |  |  | 3.80\% |
| 01/31/1981 | 13.47\% | 11.21\% |  | -2.19 |  |  | 2.26\% |
| 02/03/1981 | 15.25\% | 11.23\% |  | -2.19 |  |  | 4.02\% |
| 02/05/1981 | 15.75\% | 11.25\% |  | -2.19 |  |  | 4.50\% |
| 02/11/1981 | 15.60\% | 11.28\% |  | -2.18 |  |  | 4.32\% |
| 02/20/1981 | 15.25\% | 11.34\% |  | -2.18 |  |  | 3.91\% |
| 03/11/1981 | 15.40\% | 11.50\% |  | -2.16 |  |  | 3.90\% |
| 03/12/1981 | 14.51\% | 11.51\% |  | -2.16 |  |  | 3.00\% |
| 03/12/1981 | 16.00\% | 11.51\% |  | -2.16 |  |  | 4.49\% |
| 03/13/1981 | 13.02\% | 11.52\% |  | -2.16 |  |  | 1.50\% |
| 03/18/1981 | 16.19\% | 11.55\% |  | -2.16 |  |  | 4.64\% |
| 03/19/1981 | 13.75\% | 11.56\% |  | -2.16 |  |  | 2.19\% |
| 03/23/1981 | 14.30\% | 11.58\% |  | -2.16 |  |  | 2.72\% |
| 03/25/1981 | 15.30\% | 11.61\% |  | -2.15 |  |  | 3.69\% |
| 04/01/1981 | 14.53\% | 11.69\% |  | -2.15 |  |  | 2.84\% |
| 04/03/1981 | 19.10\% | 11.72\% |  | -2.14 |  |  | 7.38\% |
| 04/09/1981 | 15.00\% | 11.79\% |  | -2.14 |  |  | 3.21\% |
| 04/09/1981 | 15.30\% | 11.79\% |  | -2.14 |  |  | 3.51\% |
| 04/09/1981 | 17.00\% | 11.79\% |  | -2.14 |  |  | 5.21\% |
| 04/09/1981 | 16.50\% | 11.79\% |  | -2.14 |  |  | 4.71\% |
| 04/10/1981 | 13.75\% | 11.81\% |  | -2.14 |  |  | 1.94\% |
| 04/13/1981 | 13.57\% | 11.83\% |  | -2.13 |  |  | 1.74\% |
| 04/15/1981 | 15.30\% | 11.86\% |  | -2.13 |  |  | 3.44\% |
| 04/16/1981 | 13.50\% | 11.88\% |  | -2.13 |  |  | 1.62\% |
| 04/17/1981 | 14.10\% | 11.88\% |  | -2.13 |  |  | 2.22\% |
| 04/21/1981 | 16.80\% | 11.91\% |  | -2.13 |  |  | 4.89\% |
| 04/21/1981 | 14.00\% | 11.91\% |  | -2.13 |  |  | 2.09\% |
| 04/24/1981 | 16.00\% | 11.96\% |  | -2.12 |  |  | 4.04\% |
| 04/27/1981 | 13.61\% | 11.98\% |  | -2.12 |  |  | 1.63\% |
| 04/27/1981 | 12.50\% | 11.98\% |  | -2.12 |  |  | 0.52\% |
| 04/29/1981 | 13.65\% | 12.01\% |  | -2.12 |  |  | 1.64\% |
| 04/30/1981 | 13.50\% | 12.02\% |  | -2.12 |  |  | 1.48\% |
| 05/04/1981 | 16.22\% | 12.06\% |  | -2.12 |  |  | 4.16\% |
| 05/05/1981 | 14.40\% | 12.08\% |  | -2.11 |  |  | 2.32\% |
| 05/07/1981 | 16.25\% | 12.12\% |  | -2.11 |  |  | 4.13\% |
| 05/07/1981 | 16.27\% | 12.12\% |  | -2.11 |  |  | 4.15\% |
| 05/08/1981 | 13.00\% | 12.14\% |  | -2.11 |  |  | 0.86\% |
| 05/08/1981 | 16.00\% | 12.14\% |  | -2.11 |  |  | 3.86\% |
| 05/12/1981 | 13.50\% | 12.17\% |  | -2.11 |  |  | 1.33\% |
| 05/15/1981 | 15.75\% | 12.23\% |  | -2.10 |  |  | 3.52\% |
| 05/18/1981 | 14.88\% | 12.24\% |  | -2.10 |  |  | 2.64\% |
| 05/20/1981 | 16.00\% | 12.27\% |  | -2.10 |  |  | 3.73\% |
| 05/21/1981 | 14.00\% | 12.28\% |  | -2.10 |  |  | 1.72\% |
| 05/26/1981 | 14.90\% | 12.31\% |  | -2.09 |  |  | 2.59\% |
| 05/27/1981 | 15.00\% | 12.32\% |  | -2.09 |  |  | 2.68\% |
| 05/29/1981 | 15.50\% | 12.34\% |  | -2.09 |  |  | 3.16\% |
| 06/01/1981 | 16.50\% | 12.35\% |  | -2.09 |  |  | 4.15\% |
| 06/03/1981 | 14.67\% | 12.38\% |  | -2.09 |  |  | 2.29\% |
| 06/05/1981 | 13.00\% | 12.40\% |  | -2.09 |  |  | 0.60\% |
| 06/10/1981 | 16.75\% | 12.42\% |  | -2.09 |  |  | 4.33\% |
| 06/17/1981 | 14.40\% | 12.46\% |  | -2.08 |  |  | 1.94\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | $\begin{gathered} \text { LN(30-Year } \\ \text { Treasury) } \\ \hline \end{gathered}$ | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 06/18/1981 | 16.33\% | 12.47\% |  | -2.08 |  |  | 3.86\% |
| 06/25/1981 | 14.75\% | 12.52\% |  | -2.08 |  |  | 2.23\% |
| 06/26/1981 | 16.00\% | 12.53\% |  | -2.08 |  |  | 3.47\% |
| 06/30/1981 | 15.25\% | 12.55\% |  | -2.08 |  |  | 2.70\% |
| 07/01/1981 | 15.50\% | 12.56\% |  | -2.07 |  |  | 2.94\% |
| 07/01/1981 | 17.50\% | 12.56\% |  | -2.07 |  |  | 4.94\% |
| 07/10/1981 | 16.00\% | 12.62\% |  | -2.07 |  |  | 3.38\% |
| 07/14/1981 | 16.90\% | 12.64\% |  | -2.07 |  |  | 4.26\% |
| 07/15/1981 | 16.00\% | 12.65\% |  | -2.07 |  |  | 3.35\% |
| 07/17/1981 | 15.00\% | 12.67\% |  | -2.07 |  |  | 2.33\% |
| 07/20/1981 | 15.00\% | 12.68\% |  | -2.07 |  |  | 2.32\% |
| 07/21/1981 | 14.00\% | 12.69\% |  | -2.06 |  |  | 1.31\% |
| 07/28/1981 | 13.48\% | 12.75\% |  | -2.06 |  |  | 0.73\% |
| 07/31/1981 | 13.50\% | 12.79\% |  | -2.06 |  |  | 0.71\% |
| 07/31/1981 | 16.00\% | 12.79\% |  | -2.06 |  |  | 3.21\% |
| 07/31/1981 | 15.00\% | 12.79\% |  | -2.06 |  |  | 2.21\% |
| 08/05/1981 | 15.71\% | 12.83\% |  | -2.05 |  |  | 2.88\% |
| 08/10/1981 | 14.50\% | 12.87\% |  | -2.05 |  |  | 1.63\% |
| 08/11/1981 | 15.00\% | 12.88\% |  | -2.05 |  |  | 2.12\% |
| 08/20/1981 | 16.50\% | 12.95\% |  | -2.04 |  |  | 3.55\% |
| 08/20/1981 | 13.50\% | 12.95\% |  | -2.04 |  |  | 0.55\% |
| 08/24/1981 | 15.00\% | 12.97\% |  | -2.04 |  |  | 2.03\% |
| 08/28/1981 | 15.00\% | 13.01\% |  | -2.04 |  |  | 1.99\% |
| 09/03/1981 | 14.50\% | 13.06\% |  | -2.04 |  |  | 1.44\% |
| 09/10/1981 | 14.50\% | 13.11\% |  | -2.03 |  |  | 1.39\% |
| 09/11/1981 | 16.00\% | 13.12\% |  | -2.03 |  |  | 2.88\% |
| 09/16/1981 | 16.00\% | 13.15\% |  | -2.03 |  |  | 2.85\% |
| 09/17/1981 | 16.50\% | 13.16\% |  | -2.03 |  |  | 3.34\% |
| 09/23/1981 | 15.85\% | 13.20\% |  | -2.03 |  |  | 2.65\% |
| 09/28/1981 | 15.50\% | 13.23\% |  | -2.02 |  |  | 2.27\% |
| 10/09/1981 | 15.75\% | 13.34\% |  | -2.01 |  |  | 2.41\% |
| 10/15/1981 | 16.25\% | 13.37\% |  | -2.01 |  |  | 2.88\% |
| 10/16/1981 | 16.50\% | 13.39\% |  | -2.01 |  |  | 3.11\% |
| 10/16/1981 | 15.50\% | 13.39\% |  | -2.01 |  |  | 2.11\% |
| 10/19/1981 | 14.25\% | 13.40\% |  | -2.01 |  |  | 0.85\% |
| 10/20/1981 | 15.25\% | 13.41\% |  | -2.01 |  |  | 1.84\% |
| 10/20/1981 | 17.00\% | 13.41\% |  | -2.01 |  |  | 3.59\% |
| 10/23/1981 | 16.00\% | 13.46\% |  | -2.01 |  |  | 2.54\% |
| 10/27/1981 | 10.00\% | 13.49\% |  | -2.00 |  |  | -3.49\% |
| 10/29/1981 | 16.50\% | 13.52\% |  | -2.00 |  |  | 2.98\% |
| 10/29/1981 | 14.75\% | 13.52\% |  | -2.00 |  |  | 1.23\% |
| 11/03/1981 | 15.17\% | 13.54\% |  | -2.00 |  |  | 1.63\% |
| 11/05/1981 | 16.60\% | 13.56\% |  | -2.00 |  |  | 3.04\% |
| 11/06/1981 | 15.17\% | 13.57\% |  | -2.00 |  |  | 1.60\% |
| 11/24/1981 | 15.50\% | 13.61\% |  | -1.99 |  |  | 1.89\% |
| 11/25/1981 | 16.10\% | 13.61\% |  | -1.99 |  |  | 2.49\% |
| 11/25/1981 | 16.10\% | 13.61\% |  | -1.99 |  |  | 2.49\% |
| 11/25/1981 | 15.25\% | 13.61\% |  | -1.99 |  |  | 1.64\% |
| 11/25/1981 | 15.35\% | 13.61\% |  | -1.99 |  |  | 1.74\% |
| 12/01/1981 | 16.50\% | 13.61\% |  | -1.99 |  |  | 2.89\% |
| 12/01/1981 | 15.70\% | 13.61\% |  | -1.99 |  |  | 2.09\% |
| 12/01/1981 | 16.49\% | 13.61\% |  | -1.99 |  |  | 2.88\% |
| 12/01/1981 | 16.00\% | 13.61\% |  | -1.99 |  |  | 2.39\% |
| 12/04/1981 | 16.00\% | 13.61\% |  | -1.99 |  |  | 2.39\% |
| 12/11/1981 | 16.25\% | 13.63\% |  | -1.99 |  |  | 2.62\% |
| 12/14/1981 | 14.00\% | 13.63\% |  | -1.99 |  |  | 0.37\% |
| 12/15/1981 | 15.81\% | 13.63\% |  | -1.99 |  |  | 2.18\% |
| 12/15/1981 | 16.00\% | 13.63\% |  | -1.99 |  |  | 2.37\% |
| 12/16/1981 | 15.25\% | 13.63\% |  | -1.99 |  |  | 1.62\% |
| 12/17/1981 | 16.50\% | 13.64\% |  | -1.99 |  |  | 2.86\% |
| 12/18/1981 | 15.45\% | 13.64\% |  | -1.99 |  |  | 1.81\% |
| 12/30/1981 | 16.00\% | 13.67\% |  | -1.99 |  |  | 2.33\% |
| 12/30/1981 | 16.25\% | 13.67\% |  | -1.99 |  |  | 2.58\% |
| 12/30/1981 | 14.25\% | 13.67\% |  | -1.99 |  |  | 0.58\% |
| 12/31/1981 | 16.15\% | 13.68\% |  | -1.99 |  |  | 2.47\% |
| 01/04/1982 | 15.50\% | 13.68\% |  | -1.99 |  |  | 1.82\% |
| 01/11/1982 | 14.50\% | 13.73\% |  | -1.99 |  |  | 0.77\% |
| 01/11/1982 | 17.00\% | 13.73\% |  | -1.99 |  |  | 3.27\% |
| 01/13/1982 | 14.75\% | 13.74\% |  | -1.98 |  |  | 1.01\% |
| 01/14/1982 | 15.75\% | 13.75\% |  | -1.98 |  |  | 2.00\% |
| 01/15/1982 | 15.00\% | 13.76\% |  | -1.98 |  |  | 1.24\% |
| 01/15/1982 | 16.50\% | 13.76\% |  | -1.98 |  |  | 2.74\% |
| 01/22/1982 | 16.25\% | 13.80\% |  | -1.98 |  |  | 2.45\% |
| 01/27/1982 | 16.84\% | 13.81\% |  | -1.98 |  |  | 3.03\% |
| 01/28/1982 | 13.00\% | 13.82\% |  | -1.98 |  |  | -0.82\% |
| 01/29/1982 | 15.50\% | 13.82\% |  | -1.98 |  |  | 1.68\% |
| 02/01/1982 | 15.85\% | 13.83\% |  | -1.98 |  |  | 2.02\% |
| 02/03/1982 | 16.44\% | 13.84\% |  | -1.98 |  |  | 2.60\% |
| 02/08/1982 | 15.50\% | 13.86\% |  | -1.98 |  |  | 1.64\% |
| 02/11/1982 | 16.00\% | 13.88\% |  | -1.97 |  |  | 2.12\% |
| 02/11/1982 | 16.20\% | 13.88\% |  | -1.97 |  |  | 2.32\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | $\begin{gathered} \text { LN(30-Year } \\ \text { Treasury) } \\ \hline \end{gathered}$ | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 02/17/1982 | 15.00\% | 13.89\% |  | -1.97 |  |  | 1.11\% |
| 02/19/1982 | 15.17\% | 13.89\% |  | -1.97 |  |  | 1.28\% |
| 02/26/1982 | 15.25\% | 13.89\% |  | -1.97 |  |  | 1.36\% |
| 03/01/1982 | 15.03\% | 13.89\% |  | -1.97 |  |  | 1.14\% |
| 03/01/1982 | 16.00\% | 13.89\% |  | -1.97 |  |  | 2.11\% |
| 03/03/1982 | 15.00\% | 13.88\% |  | -1.97 |  |  | 1.12\% |
| 03/08/1982 | 17.10\% | 13.88\% |  | -1.97 |  |  | 3.22\% |
| 03/12/1982 | 16.25\% | 13.88\% |  | -1.97 |  |  | 2.37\% |
| 03/17/1982 | 17.30\% | 13.88\% |  | -1.97 |  |  | 3.42\% |
| 03/22/1982 | 15.10\% | 13.89\% |  | -1.97 |  |  | 1.21\% |
| 03/27/1982 | 15.40\% | 13.90\% |  | -1.97 |  |  | 1.50\% |
| 03/30/1982 | 15.50\% | 13.91\% |  | -1.97 |  |  | 1.59\% |
| 03/31/1982 | 17.00\% | 13.91\% |  | -1.97 |  |  | 3.09\% |
| 04/01/1982 | 16.50\% | 13.92\% |  | -1.97 |  |  | 2.58\% |
| 04/01/1982 | 14.70\% | 13.92\% |  | -1.97 |  |  | 0.78\% |
| 04/02/1982 | 15.50\% | 13.92\% |  | -1.97 |  |  | 1.58\% |
| 04/05/1982 | 15.50\% | 13.93\% |  | -1.97 |  |  | 1.57\% |
| 04/08/1982 | 16.40\% | 13.94\% |  | -1.97 |  |  | 2.46\% |
| 04/13/1982 | 14.50\% | 13.94\% |  | -1.97 |  |  | 0.56\% |
| 04/23/1982 | 15.75\% | 13.94\% |  | -1.97 |  |  | 1.81\% |
| 04/27/1982 | 15.00\% | 13.94\% |  | -1.97 |  |  | 1.06\% |
| 04/28/1982 | 15.75\% | 13.94\% |  | -1.97 |  |  | 1.81\% |
| 04/30/1982 | 15.50\% | 13.94\% |  | -1.97 |  |  | 1.56\% |
| 04/30/1982 | 14.70\% | 13.94\% |  | -1.97 |  |  | 0.76\% |
| 05/03/1982 | 16.60\% | 13.94\% |  | -1.97 |  |  | 2.66\% |
| 05/04/1982 | 16.00\% | 13.94\% |  | -1.97 |  |  | 2.06\% |
| 05/14/1982 | 15.50\% | 13.92\% |  | -1.97 |  |  | 1.58\% |
| 05/18/1982 | 15.42\% | 13.92\% |  | -1.97 |  |  | 1.50\% |
| 05/19/1982 | 14.69\% | 13.92\% |  | -1.97 |  |  | 0.77\% |
| 05/20/1982 | 15.10\% | 13.91\% |  | -1.97 |  |  | 1.19\% |
| 05/20/1982 | 15.50\% | 13.91\% |  | -1.97 |  |  | 1.59\% |
| 05/20/1982 | 16.30\% | 13.91\% |  | -1.97 |  |  | 2.39\% |
| 05/20/1982 | 15.00\% | 13.91\% |  | -1.97 |  |  | 1.09\% |
| 05/21/1982 | 17.75\% | 13.91\% |  | -1.97 |  |  | 3.84\% |
| 05/27/1982 | 15.00\% | 13.89\% |  | -1.97 |  |  | 1.11\% |
| 05/28/1982 | 15.50\% | 13.89\% |  | -1.97 |  |  | 1.61\% |
| 05/28/1982 | 17.00\% | 13.89\% |  | -1.97 |  |  | 3.11\% |
| 06/01/1982 | 13.75\% | 13.89\% |  | -1.97 |  |  | -0.14\% |
| 06/01/1982 | 16.60\% | 13.89\% |  | -1.97 |  |  | 2.71\% |
| 06/09/1982 | 17.86\% | 13.88\% |  | -1.97 |  |  | 3.98\% |
| 06/14/1982 | 15.75\% | 13.88\% |  | -1.97 |  |  | 1.87\% |
| 06/15/1982 | 14.85\% | 13.87\% |  | -1.98 |  |  | 0.98\% |
| 06/18/1982 | 15.50\% | 13.86\% |  | -1.98 |  |  | 1.64\% |
| 06/21/1982 | 14.90\% | 13.86\% |  | -1.98 |  |  | 1.04\% |
| 06/23/1982 | 16.00\% | 13.86\% |  | -1.98 |  |  | 2.14\% |
| 06/23/1982 | 16.17\% | 13.86\% |  | -1.98 |  |  | 2.31\% |
| 06/24/1982 | 14.85\% | 13.86\% |  | -1.98 |  |  | 0.99\% |
| 06/25/1982 | 14.70\% | 13.85\% |  | -1.98 |  |  | 0.85\% |
| 07/01/1982 | 16.00\% | 13.84\% |  | -1.98 |  |  | 2.16\% |
| 07/02/1982 | 15.62\% | 13.83\% |  | -1.98 |  |  | 1.79\% |
| 07/02/1982 | 17.00\% | 13.83\% |  | -1.98 |  |  | 3.17\% |
| 07/13/1982 | 14.00\% | 13.82\% |  | -1.98 |  |  | 0.18\% |
| 07/13/1982 | 16.80\% | 13.82\% |  | -1.98 |  |  | 2.98\% |
| 07/14/1982 | 15.76\% | 13.81\% |  | -1.98 |  |  | 1.95\% |
| 07/14/1982 | 16.02\% | 13.81\% |  | -1.98 |  |  | 2.21\% |
| 07/19/1982 | 16.50\% | 13.79\% |  | -1.98 |  |  | 2.71\% |
| 07/22/1982 | 17.00\% | 13.76\% |  | -1.98 |  |  | 3.24\% |
| 07/22/1982 | 14.50\% | 13.76\% |  | -1.98 |  |  | 0.74\% |
| 07/27/1982 | 16.75\% | 13.74\% |  | -1.98 |  |  | 3.01\% |
| 07/29/1982 | 16.50\% | 13.73\% |  | -1.99 |  |  | 2.77\% |
| 08/11/1982 | 17.50\% | 13.68\% |  | -1.99 |  |  | 3.82\% |
| 08/18/1982 | 17.07\% | 13.62\% |  | -1.99 |  |  | 3.45\% |
| 08/20/1982 | 15.73\% | 13.60\% |  | -2.00 |  |  | 2.13\% |
| 08/25/1982 | 16.00\% | 13.57\% |  | -2.00 |  |  | 2.43\% |
| 08/26/1982 | 15.50\% | 13.56\% |  | -2.00 |  |  | 1.94\% |
| 08/30/1982 | 15.00\% | 13.55\% |  | -2.00 |  |  | 1.45\% |
| 09/03/1982 | 16.20\% | 13.53\% |  | -2.00 |  |  | 2.67\% |
| 09/08/1982 | 15.00\% | 13.52\% |  | -2.00 |  |  | 1.48\% |
| 09/15/1982 | 13.08\% | 13.51\% |  | -2.00 |  |  | -0.43\% |
| 09/15/1982 | 16.25\% | 13.51\% |  | -2.00 |  |  | 2.74\% |
| 09/16/1982 | 16.00\% | 13.50\% |  | -2.00 |  |  | 2.50\% |
| 09/17/1982 | 15.25\% | 13.50\% |  | -2.00 |  |  | 1.75\% |
| 09/23/1982 | 17.17\% | 13.47\% |  | -2.00 |  |  | 3.70\% |
| 09/24/1982 | 14.50\% | 13.47\% |  | -2.01 |  |  | 1.03\% |
| 09/27/1982 | 15.25\% | 13.46\% |  | -2.01 |  |  | 1.79\% |
| 10/01/1982 | 15.50\% | 13.42\% |  | -2.01 |  |  | 2.08\% |
| 10/15/1982 | 15.90\% | 13.32\% |  | -2.02 |  |  | 2.58\% |
| 10/22/1982 | 15.75\% | 13.24\% |  | -2.02 |  |  | 2.51\% |
| 10/22/1982 | 17.15\% | 13.24\% |  | -2.02 |  |  | 3.91\% |
| 10/29/1982 | 15.54\% | 13.16\% |  | -2.03 |  |  | 2.38\% |
| 11/01/1982 | 15.50\% | 13.14\% |  | -2.03 |  |  | 2.36\% |


| Date of Electric Rate Case | Return on Equity <br> (\%) | 30 Year Treasury (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11/03/1982 | 17.20\% | 13.12\% |  | -2.03 |  |  | 4.08\% |
| 11/04/1982 | 16.25\% | 13.10\% |  | -2.03 |  |  | 3.15\% |
| 11/05/1982 | 16.20\% | 13.09\% |  | -2.03 |  |  | 3.11\% |
| 11/09/1982 | 16.00\% | 13.05\% |  | -2.04 |  |  | 2.95\% |
| 11/23/1982 | 15.85\% | 12.88\% |  | -2.05 |  |  | 2.97\% |
| 11/23/1982 | 15.50\% | 12.88\% |  | -2.05 |  |  | 2.62\% |
| 11/30/1982 | 16.50\% | 12.80\% |  | -2.06 |  |  | 3.70\% |
| 12/01/1982 | 17.04\% | 12.78\% |  | -2.06 |  |  | 4.26\% |
| 12/06/1982 | 15.00\% | 12.72\% |  | -2.06 |  |  | 2.28\% |
| 12/06/1982 | 16.35\% | 12.72\% |  | -2.06 |  |  | 3.63\% |
| 12/10/1982 | 15.50\% | 12.66\% |  | -2.07 |  |  | 2.84\% |
| 12/13/1982 | 16.00\% | 12.64\% |  | -2.07 |  |  | 3.36\% |
| 12/14/1982 | 16.40\% | 12.62\% |  | -2.07 |  |  | 3.78\% |
| 12/14/1982 | 15.30\% | 12.62\% |  | -2.07 |  |  | 2.68\% |
| 12/20/1982 | 16.00\% | 12.57\% |  | -2.07 |  |  | 3.43\% |
| 12/21/1982 | 15.85\% | 12.55\% |  | -2.08 |  |  | 3.30\% |
| 12/21/1982 | 14.75\% | 12.55\% |  | -2.08 |  |  | 2.20\% |
| 12/22/1982 | 16.75\% | 12.54\% |  | -2.08 |  |  | 4.21\% |
| 12/22/1982 | 16.58\% | 12.54\% |  | -2.08 |  |  | 4.04\% |
| 12/22/1982 | 16.25\% | 12.54\% |  | -2.08 |  |  | 3.71\% |
| 12/29/1982 | 14.90\% | 12.48\% |  | -2.08 |  |  | 2.42\% |
| 12/29/1982 | 16.25\% | 12.48\% |  | -2.08 |  |  | 3.77\% |
| 12/30/1982 | 16.35\% | 12.46\% |  | -2.08 |  |  | 3.89\% |
| 12/30/1982 | 16.00\% | 12.46\% |  | -2.08 |  |  | 3.54\% |
| 12/30/1982 | 16.77\% | 12.46\% |  | -2.08 |  |  | 4.31\% |
| 01/05/1983 | 17.33\% | 12.40\% |  | -2.09 |  |  | 4.93\% |
| 01/11/1983 | 15.90\% | 12.34\% |  | -2.09 |  |  | 3.56\% |
| 01/12/1983 | 15.50\% | 12.32\% |  | -2.09 |  |  | 3.18\% |
| 01/12/1983 | 14.63\% | 12.32\% |  | -2.09 |  |  | 2.31\% |
| 01/20/1983 | 17.75\% | 12.23\% |  | -2.10 |  |  | 5.52\% |
| 01/21/1983 | 15.00\% | 12.21\% |  | -2.10 |  |  | 2.79\% |
| 01/24/1983 | 14.50\% | 12.20\% |  | -2.10 |  |  | 2.30\% |
| 01/24/1983 | 15.50\% | 12.20\% |  | -2.10 |  |  | 3.30\% |
| 01/25/1983 | 15.85\% | 12.19\% |  | -2.10 |  |  | 3.66\% |
| 01/27/1983 | 16.14\% | 12.16\% |  | -2.11 |  |  | 3.98\% |
| 02/01/1983 | 18.50\% | 12.13\% |  | -2.11 |  |  | 6.37\% |
| 02/04/1983 | 14.00\% | 12.09\% |  | -2.11 |  |  | 1.91\% |
| 02/10/1983 | 15.00\% | 12.05\% |  | -2.12 |  |  | 2.95\% |
| 02/21/1983 | 15.50\% | 11.98\% |  | -2.12 |  |  | 3.52\% |
| 02/22/1983 | 15.50\% | 11.96\% |  | -2.12 |  |  | 3.54\% |
| 02/23/1983 | 15.10\% | 11.95\% |  | -2.12 |  |  | 3.15\% |
| 02/23/1983 | 16.00\% | 11.95\% |  | -2.12 |  |  | 4.05\% |
| 03/02/1983 | 15.25\% | 11.89\% |  | -2.13 |  |  | 3.36\% |
| 03/09/1983 | 15.20\% | 11.82\% |  | -2.14 |  |  | 3.38\% |
| 03/15/1983 | 13.00\% | 11.76\% |  | -2.14 |  |  | 1.24\% |
| 03/18/1983 | 15.25\% | 11.72\% |  | -2.14 |  |  | 3.53\% |
| 03/23/1983 | 15.40\% | 11.68\% |  | -2.15 |  |  | 3.72\% |
| 03/24/1983 | 15.00\% | 11.66\% |  | -2.15 |  |  | 3.34\% |
| 03/29/1983 | 15.50\% | 11.62\% |  | -2.15 |  |  | 3.88\% |
| 03/30/1983 | 16.71\% | 11.60\% |  | -2.15 |  |  | 5.11\% |
| 03/31/1983 | 15.00\% | 11.58\% |  | -2.16 |  |  | 3.42\% |
| 04/04/1983 | 15.20\% | 11.57\% |  | -2.16 |  |  | 3.63\% |
| 04/08/1983 | 15.50\% | 11.49\% |  | -2.16 |  |  | 4.01\% |
| 04/11/1983 | 14.81\% | 11.48\% |  | -2.16 |  |  | 3.33\% |
| 04/19/1983 | 14.50\% | 11.36\% |  | -2.17 |  |  | 3.14\% |
| 04/20/1983 | 16.00\% | 11.35\% |  | -2.18 |  |  | 4.65\% |
| 04/29/1983 | 16.00\% | 11.23\% |  | -2.19 |  |  | 4.77\% |
| 05/01/1983 | 14.50\% | 11.23\% |  | -2.19 |  |  | 3.27\% |
| 05/09/1983 | 15.50\% | 11.14\% |  | -2.19 |  |  | 4.36\% |
| 05/11/1983 | 16.46\% | 11.11\% |  | -2.20 |  |  | 5.35\% |
| 05/12/1983 | 14.14\% | 11.10\% |  | -2.20 |  |  | 3.04\% |
| 05/18/1983 | 15.00\% | 11.04\% |  | -2.20 |  |  | 3.96\% |
| 05/23/1983 | 14.90\% | 11.00\% |  | -2.21 |  |  | 3.90\% |
| 05/23/1983 | 15.50\% | 11.00\% |  | -2.21 |  |  | 4.50\% |
| 05/25/1983 | 15.50\% | 10.97\% |  | -2.21 |  |  | 4.53\% |
| 05/27/1983 | 15.00\% | 10.95\% |  | -2.21 |  |  | 4.05\% |
| 05/31/1983 | 15.50\% | 10.94\% |  | -2.21 |  |  | 4.56\% |
| 05/31/1983 | 14.00\% | 10.94\% |  | -2.21 |  |  | 3.06\% |
| 06/02/1983 | 14.50\% | 10.92\% |  | -2.21 |  |  | 3.58\% |
| 06/17/1983 | 15.03\% | 10.83\% |  | -2.22 |  |  | 4.20\% |
| 07/01/1983 | 14.80\% | 10.77\% |  | -2.23 |  |  | 4.03\% |
| 07/01/1983 | 14.90\% | 10.77\% |  | -2.23 |  |  | 4.13\% |
| 07/08/1983 | 16.25\% | 10.75\% |  | -2.23 |  |  | 5.50\% |
| 07/13/1983 | 13.20\% | 10.75\% |  | -2.23 |  |  | 2.45\% |
| 07/19/1983 | 15.10\% | 10.74\% |  | -2.23 |  |  | 4.36\% |
| 07/19/1983 | 15.00\% | 10.74\% |  | -2.23 |  |  | 4.26\% |
| 07/25/1983 | 16.25\% | 10.73\% |  | -2.23 |  |  | 5.52\% |
| 07/28/1983 | 15.90\% | 10.74\% |  | -2.23 |  |  | 5.16\% |
| 08/03/1983 | 16.50\% | 10.75\% |  | -2.23 |  |  | 5.75\% |
| 08/03/1983 | 16.34\% | 10.75\% |  | -2.23 |  |  | 5.59\% |
| 08/19/1983 | 15.00\% | 10.80\% |  | -2.23 |  |  | 4.20\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | $\begin{gathered} \text { LN(30-Year } \\ \text { Treasury) } \\ \hline \end{gathered}$ | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 08/22/1983 | 16.40\% | 10.80\% |  | -2.23 |  |  | 5.60\% |
| 08/22/1983 | 15.50\% | 10.80\% |  | -2.23 |  |  | 4.70\% |
| 08/31/1983 | 14.75\% | 10.85\% |  | -2.22 |  |  | 3.90\% |
| 09/07/1983 | 15.00\% | 10.87\% |  | -2.22 |  |  | 4.13\% |
| 09/14/1983 | 15.78\% | 10.89\% |  | -2.22 |  |  | 4.89\% |
| 09/16/1983 | 15.00\% | 10.90\% |  | -2.22 |  |  | 4.10\% |
| 09/19/1983 | 14.50\% | 10.91\% |  | -2.22 |  |  | 3.59\% |
| 09/20/1983 | 16.50\% | 10.91\% |  | -2.22 |  |  | 5.59\% |
| 09/28/1983 | 14.50\% | 10.94\% |  | -2.21 |  |  | 3.56\% |
| 09/29/1983 | 15.50\% | 10.95\% |  | -2.21 |  |  | 4.55\% |
| 09/30/1983 | 16.15\% | 10.95\% |  | -2.21 |  |  | 5.20\% |
| 09/30/1983 | 15.25\% | 10.95\% |  | -2.21 |  |  | 4.30\% |
| 10/04/1983 | 14.80\% | 10.96\% |  | -2.21 |  |  | 3.84\% |
| 10/07/1983 | 16.00\% | 10.97\% |  | -2.21 |  |  | 5.03\% |
| 10/13/1983 | 15.52\% | 10.99\% |  | -2.21 |  |  | 4.53\% |
| 10/17/1983 | 15.50\% | 11.00\% |  | -2.21 |  |  | 4.50\% |
| 10/18/1983 | 14.50\% | 11.00\% |  | -2.21 |  |  | 3.50\% |
| 10/19/1983 | 16.50\% | 11.01\% |  | -2.21 |  |  | 5.49\% |
| 10/19/1983 | 16.25\% | 11.01\% |  | -2.21 |  |  | 5.24\% |
| 10/26/1983 | 15.00\% | 11.04\% |  | -2.20 |  |  | 3.96\% |
| 10/27/1983 | 15.20\% | 11.04\% |  | -2.20 |  |  | 4.16\% |
| 11/01/1983 | 16.00\% | 11.06\% |  | -2.20 |  |  | 4.94\% |
| 11/09/1983 | 14.90\% | 11.09\% |  | -2.20 |  |  | 3.81\% |
| 11/10/1983 | 14.35\% | 11.10\% |  | -2.20 |  |  | 3.25\% |
| 11/23/1983 | 16.00\% | 11.13\% |  | -2.20 |  |  | 4.87\% |
| 11/23/1983 | 16.15\% | 11.13\% |  | -2.20 |  |  | 5.02\% |
| 11/30/1983 | 15.00\% | 11.14\% |  | -2.19 |  |  | 3.86\% |
| 12/05/1983 | 15.25\% | 11.15\% |  | -2.19 |  |  | 4.10\% |
| 12/06/1983 | 15.07\% | 11.16\% |  | -2.19 |  |  | 3.91\% |
| 12/08/1983 | 15.90\% | 11.16\% |  | -2.19 |  |  | 4.74\% |
| 12/09/1983 | 14.75\% | 11.17\% |  | -2.19 |  |  | 3.58\% |
| 12/12/1983 | 14.50\% | 11.18\% |  | -2.19 |  |  | 3.32\% |
| 12/15/1983 | 15.56\% | 11.20\% |  | -2.19 |  |  | 4.36\% |
| 12/19/1983 | 14.80\% | 11.21\% |  | -2.19 |  |  | 3.59\% |
| 12/20/1983 | 16.00\% | 11.22\% |  | -2.19 |  |  | 4.78\% |
| 12/20/1983 | 14.69\% | 11.22\% |  | -2.19 |  |  | 3.47\% |
| 12/20/1983 | 16.25\% | 11.22\% |  | -2.19 |  |  | 5.03\% |
| 12/22/1983 | 15.75\% | 11.23\% |  | -2.19 |  |  | 4.52\% |
| 12/22/1983 | 14.75\% | 11.23\% |  | -2.19 |  |  | 3.52\% |
| 01/03/1984 | 14.75\% | 11.27\% |  | -2.18 |  |  | 3.48\% |
| 01/10/1984 | 15.90\% | 11.30\% |  | -2.18 |  |  | 4.60\% |
| 01/12/1984 | 15.60\% | 11.31\% |  | -2.18 |  |  | 4.29\% |
| 01/18/1984 | 13.75\% | 11.33\% |  | -2.18 |  |  | 2.42\% |
| 01/19/1984 | 15.90\% | 11.33\% |  | -2.18 |  |  | 4.57\% |
| 01/30/1984 | 16.10\% | 11.37\% |  | -2.17 |  |  | 4.73\% |
| 01/31/1984 | 15.25\% | 11.38\% |  | -2.17 |  |  | 3.87\% |
| 02/01/1984 | 14.80\% | 11.39\% |  | -2.17 |  |  | 3.41\% |
| 02/06/1984 | 14.75\% | 11.41\% |  | -2.17 |  |  | 3.34\% |
| 02/06/1984 | 13.75\% | 11.41\% |  | -2.17 |  |  | 2.34\% |
| 02/09/1984 | 15.25\% | 11.43\% |  | -2.17 |  |  | 3.82\% |
| 02/15/1984 | 15.70\% | 11.45\% |  | -2.17 |  |  | 4.25\% |
| 02/20/1984 | 15.00\% | 11.46\% |  | -2.17 |  |  | 3.54\% |
| 02/20/1984 | 15.00\% | 11.46\% |  | -2.17 |  |  | 3.54\% |
| 02/22/1984 | 14.75\% | 11.48\% |  | -2.16 |  |  | 3.27\% |
| 02/28/1984 | 14.50\% | 11.52\% |  | -2.16 |  |  | 2.98\% |
| 03/02/1984 | 14.25\% | 11.54\% |  | -2.16 |  |  | 2.71\% |
| 03/20/1984 | 16.00\% | 11.65\% |  | -2.15 |  |  | 4.35\% |
| 03/23/1984 | 15.50\% | 11.67\% |  | -2.15 |  |  | 3.83\% |
| 03/26/1984 | 14.71\% | 11.68\% |  | -2.15 |  |  | 3.03\% |
| 04/02/1984 | 15.50\% | 11.72\% |  | -2.14 |  |  | 3.78\% |
| 04/06/1984 | 14.74\% | 11.76\% |  | -2.14 |  |  | 2.98\% |
| 04/11/1984 | 15.72\% | 11.78\% |  | -2.14 |  |  | 3.94\% |
| 04/17/1984 | 15.00\% | 11.81\% |  | -2.14 |  |  | 3.19\% |
| 04/18/1984 | 16.20\% | 11.82\% |  | -2.14 |  |  | 4.38\% |
| 04/25/1984 | 14.64\% | 11.85\% |  | -2.13 |  |  | 2.79\% |
| 04/30/1984 | 14.40\% | 11.88\% |  | -2.13 |  |  | 2.52\% |
| 05/16/1984 | 14.69\% | 11.99\% |  | -2.12 |  |  | 2.70\% |
| 05/16/1984 | 15.00\% | 11.99\% |  | -2.12 |  |  | 3.01\% |
| 05/22/1984 | 14.40\% | 12.02\% |  | -2.12 |  |  | 2.38\% |
| 05/29/1984 | 15.10\% | 12.06\% |  | -2.12 |  |  | 3.04\% |
| 06/13/1984 | 15.25\% | 12.16\% |  | -2.11 |  |  | 3.09\% |
| 06/15/1984 | 15.60\% | 12.17\% |  | -2.11 |  |  | 3.43\% |
| 06/22/1984 | 16.25\% | 12.21\% |  | -2.10 |  |  | 4.04\% |
| 06/29/1984 | 15.25\% | 12.26\% |  | -2.10 |  |  | 2.99\% |
| 07/02/1984 | 13.35\% | 12.27\% |  | -2.10 |  |  | 1.08\% |
| 07/10/1984 | 16.00\% | 12.31\% |  | -2.09 |  |  | 3.69\% |
| 07/12/1984 | 16.50\% | 12.33\% |  | -2.09 |  |  | 4.17\% |
| 07/13/1984 | 16.25\% | 12.34\% |  | -2.09 |  |  | 3.91\% |
| 07/17/1984 | 14.14\% | 12.35\% |  | -2.09 |  |  | 1.79\% |
| 07/18/1984 | 15.50\% | 12.36\% |  | -2.09 |  |  | 3.14\% |
| 07/18/1984 | 15.30\% | 12.36\% |  | -2.09 |  |  | 2.94\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury (\%) | Moody's Utility A <br> Yield | LN(30-Year Treasury) | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07/19/1984 | 14.30\% | 12.37\% |  | -2.09 |  |  | 1.93\% |
| 07/24/1984 | 16.79\% | 12.40\% |  | -2.09 |  |  | 4.39\% |
| 07/31/1984 | 16.00\% | 12.43\% |  | -2.08 |  |  | 3.57\% |
| 08/03/1984 | 14.25\% | 12.45\% |  | -2.08 |  |  | 1.80\% |
| 08/17/1984 | 14.30\% | 12.49\% |  | -2.08 |  |  | 1.81\% |
| 08/20/1984 | 15.00\% | 12.49\% |  | -2.08 |  |  | 2.51\% |
| 08/27/1984 | 16.30\% | 12.51\% |  | -2.08 |  |  | 3.79\% |
| 08/31/1984 | 15.55\% | 12.53\% |  | -2.08 |  |  | 3.02\% |
| 09/06/1984 | 16.00\% | 12.54\% |  | -2.08 |  |  | 3.46\% |
| 09/10/1984 | 14.75\% | 12.55\% |  | -2.08 |  |  | 2.20\% |
| 09/13/1984 | 15.00\% | 12.55\% |  | -2.08 |  |  | 2.45\% |
| 09/17/1984 | 17.38\% | 12.56\% |  | -2.07 |  |  | 4.82\% |
| 09/26/1984 | 14.50\% | 12.57\% |  | -2.07 |  |  | 1.93\% |
| 09/28/1984 | 16.25\% | 12.57\% |  | -2.07 |  |  | 3.68\% |
| 09/28/1984 | 15.00\% | 12.57\% |  | -2.07 |  |  | 2.43\% |
| 10/09/1984 | 14.75\% | 12.58\% |  | -2.07 |  |  | 2.17\% |
| 10/12/1984 | 15.60\% | 12.59\% |  | -2.07 |  |  | 3.01\% |
| 10/22/1984 | 15.00\% | 12.59\% |  | -2.07 |  |  | 2.41\% |
| 10/26/1984 | 16.40\% | 12.59\% |  | -2.07 |  |  | 3.81\% |
| 10/31/1984 | 16.25\% | 12.59\% |  | -2.07 |  |  | 3.66\% |
| 11/07/1984 | 15.60\% | 12.58\% |  | -2.07 |  |  | 3.02\% |
| 11/09/1984 | 16.00\% | 12.58\% |  | -2.07 |  |  | 3.42\% |
| 11/14/1984 | 15.75\% | 12.59\% |  | -2.07 |  |  | 3.16\% |
| 11/20/1984 | 15.25\% | 12.58\% |  | -2.07 |  |  | 2.67\% |
| 11/20/1984 | 15.92\% | 12.58\% |  | -2.07 |  |  | 3.34\% |
| 11/23/1984 | 15.00\% | 12.58\% |  | -2.07 |  |  | 2.42\% |
| 11/28/1984 | 16.15\% | 12.57\% |  | -2.07 |  |  | 3.58\% |
| 12/03/1984 | 15.80\% | 12.57\% |  | -2.07 |  |  | 3.23\% |
| 12/04/1984 | 16.50\% | 12.56\% |  | -2.07 |  |  | 3.94\% |
| 12/18/1984 | 16.40\% | 12.54\% |  | -2.08 |  |  | 3.86\% |
| 12/19/1984 | 14.75\% | 12.53\% |  | -2.08 |  |  | 2.22\% |
| 12/19/1984 | 15.00\% | 12.53\% |  | -2.08 |  |  | 2.47\% |
| 12/20/1984 | 16.00\% | 12.53\% |  | -2.08 |  |  | 3.47\% |
| 12/28/1984 | 16.00\% | 12.50\% |  | -2.08 |  |  | 3.50\% |
| 01/03/1985 | 14.75\% | 12.49\% |  | -2.08 |  |  | 2.26\% |
| 01/10/1985 | 15.75\% | 12.47\% |  | -2.08 |  |  | 3.28\% |
| 01/11/1985 | 16.30\% | 12.46\% |  | -2.08 |  |  | 3.84\% |
| 01/23/1985 | 15.80\% | 12.43\% |  | -2.08 |  |  | 3.37\% |
| 01/24/1985 | 15.82\% | 12.43\% |  | -2.09 |  |  | 3.39\% |
| 01/25/1985 | 16.75\% | 12.42\% |  | -2.09 |  |  | 4.33\% |
| 01/30/1985 | 14.90\% | 12.40\% |  | -2.09 |  |  | 2.50\% |
| 01/31/1985 | 14.75\% | 12.39\% |  | -2.09 |  |  | 2.36\% |
| 02/08/1985 | 14.47\% | 12.35\% |  | -2.09 |  |  | 2.12\% |
| 03/01/1985 | 13.84\% | 12.30\% |  | -2.10 |  |  | 1.54\% |
| 03/08/1985 | 16.85\% | 12.28\% |  | -2.10 |  |  | 4.57\% |
| 03/14/1985 | 15.50\% | 12.25\% |  | -2.10 |  |  | 3.25\% |
| 03/15/1985 | 15.62\% | 12.25\% |  | -2.10 |  |  | 3.37\% |
| 03/29/1985 | 15.62\% | 12.16\% |  | -2.11 |  |  | 3.46\% |
| 04/03/1985 | 14.60\% | 12.13\% |  | -2.11 |  |  | 2.47\% |
| 04/09/1985 | 15.50\% | 12.10\% |  | -2.11 |  |  | 3.40\% |
| 04/16/1985 | 15.70\% | 12.05\% |  | -2.12 |  |  | 3.65\% |
| 04/22/1985 | 14.00\% | 12.01\% |  | -2.12 |  |  | 1.99\% |
| 04/26/1985 | 15.50\% | 11.97\% |  | -2.12 |  |  | 3.53\% |
| 04/29/1985 | 15.00\% | 11.96\% |  | -2.12 |  |  | 3.04\% |
| 05/02/1985 | 14.68\% | 11.93\% |  | -2.13 |  |  | 2.75\% |
| 05/08/1985 | 15.62\% | 11.88\% |  | -2.13 |  |  | 3.74\% |
| 05/10/1985 | 16.50\% | 11.86\% |  | -2.13 |  |  | 4.64\% |
| 05/29/1985 | 14.61\% | 11.73\% |  | -2.14 |  |  | 2.88\% |
| 05/31/1985 | 16.00\% | 11.71\% |  | -2.15 |  |  | 4.29\% |
| 06/14/1985 | 15.50\% | 11.60\% |  | -2.15 |  |  | 3.90\% |
| 07/09/1985 | 15.00\% | 11.44\% |  | -2.17 |  |  | 3.56\% |
| 07/16/1985 | 14.50\% | 11.39\% |  | -2.17 |  |  | 3.11\% |
| 07/26/1985 | 14.50\% | 11.32\% |  | -2.18 |  |  | 3.18\% |
| 08/02/1985 | 14.80\% | 11.29\% |  | -2.18 |  |  | 3.51\% |
| 08/07/1985 | 15.00\% | 11.26\% |  | -2.18 |  |  | 3.74\% |
| 08/28/1985 | 14.25\% | 11.15\% |  | -2.19 |  |  | 3.10\% |
| 08/28/1985 | 15.50\% | 11.15\% |  | -2.19 |  |  | 4.35\% |
| 08/29/1985 | 14.50\% | 11.14\% |  | -2.19 |  |  | 3.36\% |
| 09/09/1985 | 14.90\% | 11.11\% |  | -2.20 |  |  | 3.79\% |
| 09/09/1985 | 14.60\% | 11.11\% |  | -2.20 |  |  | 3.49\% |
| 09/17/1985 | 14.90\% | 11.08\% |  | -2.20 |  |  | 3.82\% |
| 09/23/1985 | 15.00\% | 11.06\% |  | -2.20 |  |  | 3.94\% |
| 09/27/1985 | 15.80\% | 11.04\% |  | -2.20 |  |  | 4.76\% |
| 09/27/1985 | 15.50\% | 11.04\% |  | -2.20 |  |  | 4.46\% |
| 10/02/1985 | 14.75\% | 11.03\% |  | -2.20 |  |  | 3.72\% |
| 10/02/1985 | 14.00\% | 11.03\% |  | -2.20 |  |  | 2.97\% |
| 10/03/1985 | 15.25\% | 11.03\% |  | -2.20 |  |  | 4.22\% |
| 10/24/1985 | 15.40\% | 10.96\% |  | -2.21 |  |  | 4.44\% |
| 10/24/1985 | 15.85\% | 10.96\% |  | -2.21 |  |  | 4.89\% |
| 10/24/1985 | 15.82\% | 10.96\% |  | -2.21 |  |  | 4.86\% |
| 10/28/1985 | 16.00\% | 10.95\% |  | -2.21 |  |  | 5.05\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | $\begin{gathered} \text { LN(30-Year } \\ \text { Treasury) } \\ \hline \end{gathered}$ | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10/29/1985 | 16.65\% | 10.94\% |  | -2.21 |  |  | 5.71\% |
| 10/31/1985 | 15.06\% | 10.93\% |  | -2.21 |  |  | 4.13\% |
| 11/04/1985 | 14.50\% | 10.91\% |  | -2.22 |  |  | 3.59\% |
| 11/07/1985 | 15.50\% | 10.89\% |  | -2.22 |  |  | 4.61\% |
| 11/08/1985 | 14.30\% | 10.89\% |  | -2.22 |  |  | 3.41\% |
| 12/12/1985 | 14.75\% | 10.73\% |  | -2.23 |  |  | 4.02\% |
| 12/18/1985 | 15.00\% | 10.69\% |  | -2.24 |  |  | 4.31\% |
| 12/20/1985 | 15.00\% | 10.66\% |  | -2.24 |  |  | 4.34\% |
| 12/20/1985 | 14.50\% | 10.66\% |  | -2.24 |  |  | 3.84\% |
| 12/20/1985 | 14.50\% | 10.66\% |  | -2.24 |  |  | 3.84\% |
| 01/24/1986 | 15.40\% | 10.40\% |  | -2.26 |  |  | 5.00\% |
| 01/31/1986 | 15.00\% | 10.35\% |  | -2.27 |  |  | 4.65\% |
| 02/05/1986 | 15.00\% | 10.32\% |  | -2.27 |  |  | 4.68\% |
| 02/05/1986 | 15.75\% | 10.32\% |  | -2.27 |  |  | 5.43\% |
| 02/10/1986 | 13.30\% | 10.29\% |  | -2.27 |  |  | 3.01\% |
| 02/11/1986 | 12.50\% | 10.27\% |  | -2.28 |  |  | 2.23\% |
| 02/14/1986 | 14.40\% | 10.24\% |  | -2.28 |  |  | 4.16\% |
| 02/18/1986 | 16.00\% | 10.22\% |  | -2.28 |  |  | 5.78\% |
| 02/24/1986 | 14.50\% | 10.17\% |  | -2.29 |  |  | 4.33\% |
| 02/26/1986 | 14.00\% | 10.15\% |  | -2.29 |  |  | 3.85\% |
| 03/05/1986 | 14.90\% | 10.07\% |  | -2.30 |  |  | 4.83\% |
| 03/11/1986 | 14.50\% | 10.01\% |  | -2.30 |  |  | 4.49\% |
| 03/12/1986 | 13.50\% | 10.00\% |  | -2.30 |  |  | 3.50\% |
| 03/27/1986 | 14.10\% | 9.85\% |  | -2.32 |  |  | 4.25\% |
| 03/31/1986 | 13.50\% | 9.84\% |  | -2.32 |  |  | 3.66\% |
| 04/01/1986 | 14.00\% | 9.82\% |  | -2.32 |  |  | 4.18\% |
| 04/02/1986 | 15.50\% | 9.81\% |  | -2.32 |  |  | 5.69\% |
| 04/04/1986 | 15.00\% | 9.78\% |  | -2.32 |  |  | 5.22\% |
| 04/14/1986 | 13.40\% | 9.68\% |  | -2.33 |  |  | 3.72\% |
| 04/23/1986 | 15.00\% | 9.57\% |  | -2.35 |  |  | 5.43\% |
| 05/16/1986 | 14.50\% | 9.31\% |  | -2.37 |  |  | 5.19\% |
| 05/16/1986 | 14.50\% | 9.31\% |  | -2.37 |  |  | 5.19\% |
| 05/29/1986 | 13.90\% | 9.19\% |  | -2.39 |  |  | 4.71\% |
| 05/30/1986 | 15.10\% | 9.17\% |  | -2.39 |  |  | 5.93\% |
| 06/02/1986 | 12.81\% | 9.16\% |  | -2.39 |  |  | 3.65\% |
| 06/11/1986 | 14.00\% | 9.06\% |  | -2.40 |  |  | 4.94\% |
| 06/24/1986 | 16.63\% | 8.93\% |  | -2.42 |  |  | 7.70\% |
| 06/26/1986 | 12.00\% | 8.90\% |  | -2.42 |  |  | 3.10\% |
| 06/26/1986 | 14.75\% | 8.90\% |  | -2.42 |  |  | 5.85\% |
| 06/30/1986 | 13.00\% | 8.86\% |  | -2.42 |  |  | 4.14\% |
| 07/10/1986 | 14.34\% | 8.74\% |  | -2.44 |  |  | 5.60\% |
| 07/11/1986 | 12.75\% | 8.72\% |  | -2.44 |  |  | 4.03\% |
| 07/14/1986 | 12.60\% | 8.71\% |  | -2.44 |  |  | 3.89\% |
| 07/17/1986 | 12.40\% | 8.65\% |  | -2.45 |  |  | 3.75\% |
| 07/25/1986 | 14.25\% | 8.56\% |  | -2.46 |  |  | 5.69\% |
| 08/06/1986 | 13.50\% | 8.43\% |  | -2.47 |  |  | 5.07\% |
| 08/14/1986 | 13.50\% | 8.34\% |  | -2.48 |  |  | 5.16\% |
| 09/16/1986 | 12.75\% | 8.06\% |  | -2.52 |  |  | 4.69\% |
| 09/19/1986 | 13.25\% | 8.02\% |  | -2.52 |  |  | 5.23\% |
| 10/01/1986 | 14.00\% | 7.94\% |  | -2.53 |  |  | 6.06\% |
| 10/03/1986 | 13.40\% | 7.92\% |  | -2.54 |  |  | 5.48\% |
| 10/31/1986 | 13.50\% | 7.77\% |  | -2.56 |  |  | 5.73\% |
| 11/05/1986 | 13.00\% | 7.74\% |  | -2.56 |  |  | 5.26\% |
| 12/03/1986 | 12.90\% | 7.58\% |  | -2.58 |  |  | 5.32\% |
| 12/04/1986 | 14.44\% | 7.57\% |  | -2.58 |  |  | 6.87\% |
| 12/16/1986 | 13.60\% | 7.52\% |  | -2.59 |  |  | 6.08\% |
| 12/22/1986 | 13.80\% | 7.50\% |  | -2.59 |  |  | 6.30\% |
| 12/30/1986 | 13.00\% | 7.49\% |  | -2.59 |  |  | 5.51\% |
| 01/02/1987 | 13.00\% | 7.48\% |  | -2.59 |  |  | 5.52\% |
| 01/12/1987 | 12.40\% | 7.46\% |  | -2.60 |  |  | 4.94\% |
| 01/27/1987 | 12.71\% | 7.46\% |  | -2.60 |  |  | 5.25\% |
| 03/02/1987 | 12.47\% | 7.47\% |  | -2.59 |  |  | 5.00\% |
| 03/03/1987 | 13.60\% | 7.47\% |  | -2.59 |  |  | 6.13\% |
| 03/04/1987 | 12.38\% | 7.47\% |  | -2.59 |  |  | 4.91\% |
| 03/10/1987 | 13.50\% | 7.47\% |  | -2.59 |  |  | 6.03\% |
| 03/13/1987 | 13.00\% | 7.47\% |  | -2.59 |  |  | 5.53\% |
| 03/31/1987 | 13.00\% | 7.46\% |  | -2.60 |  |  | 5.54\% |
| 04/06/1987 | 13.00\% | 7.47\% |  | -2.59 |  |  | 5.53\% |
| 04/14/1987 | 12.50\% | 7.49\% |  | -2.59 |  |  | 5.01\% |
| 04/16/1987 | 14.50\% | 7.50\% |  | -2.59 |  |  | 7.00\% |
| 04/27/1987 | 12.00\% | 7.54\% |  | -2.58 |  |  | 4.46\% |
| 05/05/1987 | 12.85\% | 7.58\% |  | -2.58 |  |  | 5.27\% |
| 05/12/1987 | 12.65\% | 7.62\% |  | -2.57 |  |  | 5.03\% |
| 05/28/1987 | 13.50\% | 7.70\% |  | -2.56 |  |  | 5.80\% |
| 06/15/1987 | 13.20\% | 7.78\% |  | -2.55 |  |  | 5.42\% |
| 06/29/1987 | 15.00\% | 7.84\% |  | -2.55 |  |  | 7.16\% |
| 06/30/1987 | 12.50\% | 7.84\% |  | -2.55 |  |  | 4.66\% |
| 07/08/1987 | 12.00\% | 7.86\% |  | -2.54 |  |  | 4.14\% |
| 07/10/1987 | 12.90\% | 7.87\% |  | -2.54 |  |  | 5.03\% |
| 07/15/1987 | 13.50\% | 7.88\% |  | -2.54 |  |  | 5.62\% |
| 07/16/1987 | 15.00\% | 7.88\% |  | -2.54 |  |  | 7.12\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07/16/1987 | 13.50\% | 7.88\% |  | -2.54 |  |  | 5.62\% |
| 07/27/1987 | 13.00\% | 7.92\% |  | -2.54 |  |  | 5.08\% |
| 07/27/1987 | 13.40\% | 7.92\% |  | -2.54 |  |  | 5.48\% |
| 07/27/1987 | 13.50\% | 7.92\% |  | -2.54 |  |  | 5.58\% |
| 07/31/1987 | 12.98\% | 7.95\% |  | -2.53 |  |  | 5.03\% |
| 08/26/1987 | 12.63\% | 8.06\% |  | -2.52 |  |  | 4.57\% |
| 08/26/1987 | 12.75\% | 8.06\% |  | -2.52 |  |  | 4.69\% |
| 08/27/1987 | 13.25\% | 8.07\% |  | -2.52 |  |  | 5.18\% |
| 09/09/1987 | 13.00\% | 8.14\% |  | -2.51 |  |  | 4.86\% |
| 09/30/1987 | 13.00\% | 8.31\% |  | -2.49 |  |  | 4.69\% |
| 09/30/1987 | 12.75\% | 8.31\% |  | -2.49 |  |  | 4.44\% |
| 10/02/1987 | 11.50\% | 8.33\% |  | -2.48 |  |  | 3.17\% |
| 10/15/1987 | 13.00\% | 8.44\% |  | -2.47 |  |  | 4.56\% |
| 11/02/1987 | 13.00\% | 8.55\% |  | -2.46 |  |  | 4.45\% |
| 11/19/1987 | 13.00\% | 8.64\% |  | -2.45 |  |  | 4.36\% |
| 11/30/1987 | 12.00\% | 8.69\% |  | -2.44 |  |  | 3.31\% |
| 12/03/1987 | 14.20\% | 8.71\% |  | -2.44 |  |  | 5.49\% |
| 12/15/1987 | 13.25\% | 8.78\% |  | -2.43 |  |  | 4.47\% |
| 12/16/1987 | 13.72\% | 8.79\% |  | -2.43 |  |  | 4.93\% |
| 12/16/1987 | 13.50\% | 8.79\% |  | -2.43 |  |  | 4.71\% |
| 12/17/1987 | 11.75\% | 8.80\% |  | -2.43 |  |  | 2.95\% |
| 12/18/1987 | 13.50\% | 8.80\% |  | -2.43 |  |  | 4.70\% |
| 12/21/1987 | 12.01\% | 8.81\% |  | -2.43 |  |  | 3.20\% |
| 12/22/1987 | 12.75\% | 8.82\% |  | -2.43 |  |  | 3.93\% |
| 12/22/1987 | 12.00\% | 8.82\% |  | -2.43 |  |  | 3.18\% |
| 12/22/1987 | 12.00\% | 8.82\% |  | -2.43 |  |  | 3.18\% |
| 12/22/1987 | 13.00\% | 8.82\% |  | -2.43 |  |  | 4.18\% |
| 01/20/1988 | 13.80\% | 8.94\% |  | -2.41 |  |  | 4.86\% |
| 01/26/1988 | 13.90\% | 8.96\% |  | -2.41 |  |  | 4.94\% |
| 01/29/1988 | 13.20\% | 8.96\% |  | -2.41 |  |  | 4.24\% |
| 02/04/1988 | 12.60\% | 8.96\% |  | -2.41 |  |  | 3.64\% |
| 03/01/1988 | 11.56\% | 8.94\% |  | -2.41 |  |  | 2.62\% |
| 03/23/1988 | 12.87\% | 8.92\% |  | -2.42 |  |  | 3.95\% |
| 03/24/1988 | 11.24\% | 8.92\% |  | -2.42 |  |  | 2.32\% |
| 03/30/1988 | 12.72\% | 8.92\% |  | -2.42 |  |  | 3.80\% |
| 04/01/1988 | 12.50\% | 8.92\% |  | -2.42 |  |  | 3.58\% |
| 04/07/1988 | 13.25\% | 8.93\% |  | -2.42 |  |  | 4.32\% |
| 04/25/1988 | 10.96\% | 8.96\% |  | -2.41 |  |  | 2.00\% |
| 05/03/1988 | 12.91\% | 8.98\% |  | -2.41 |  |  | 3.93\% |
| 05/11/1988 | 13.50\% | 8.99\% |  | -2.41 |  |  | 4.51\% |
| 05/16/1988 | 13.00\% | 8.99\% |  | -2.41 |  |  | 4.01\% |
| 06/30/1988 | 12.75\% | 8.99\% |  | -2.41 |  |  | 3.76\% |
| 07/01/1988 | 12.75\% | 8.99\% |  | -2.41 |  |  | 3.76\% |
| 07/20/1988 | 13.40\% | 8.96\% |  | -2.41 |  |  | 4.44\% |
| 08/05/1988 | 12.75\% | 8.91\% |  | -2.42 |  |  | 3.84\% |
| 08/23/1988 | 11.70\% | 8.93\% |  | -2.42 |  |  | 2.77\% |
| 08/29/1988 | 12.75\% | 8.94\% |  | -2.41 |  |  | 3.81\% |
| 08/30/1988 | 13.50\% | 8.94\% |  | -2.41 |  |  | 4.56\% |
| 09/08/1988 | 12.60\% | 8.95\% |  | -2.41 |  |  | 3.65\% |
| 10/13/1988 | 13.10\% | 8.93\% |  | -2.42 |  |  | 4.17\% |
| 12/19/1988 | 13.00\% | 9.02\% |  | -2.41 |  |  | 3.98\% |
| 12/20/1988 | 13.00\% | 9.02\% |  | -2.41 |  |  | 3.98\% |
| 12/20/1988 | 12.25\% | 9.02\% |  | -2.41 |  |  | 3.23\% |
| 12/21/1988 | 12.90\% | 9.02\% |  | -2.41 |  |  | 3.88\% |
| 12/27/1988 | 13.00\% | 9.03\% |  | -2.40 |  |  | 3.97\% |
| 12/28/1988 | 13.10\% | 9.03\% |  | -2.40 |  |  | 4.07\% |
| 12/30/1988 | 13.40\% | 9.04\% |  | -2.40 |  |  | 4.36\% |
| 01/27/1989 | 13.00\% | 9.06\% |  | -2.40 |  |  | 3.94\% |
| 01/31/1989 | 13.00\% | 9.06\% |  | -2.40 |  |  | 3.94\% |
| 02/17/1989 | 13.00\% | 9.05\% |  | -2.40 |  |  | 3.95\% |
| 02/20/1989 | 12.40\% | 9.05\% |  | -2.40 |  |  | 3.35\% |
| 03/01/1989 | 12.76\% | 9.05\% |  | -2.40 |  |  | 3.71\% |
| 03/08/1989 | 13.00\% | 9.05\% |  | -2.40 |  |  | 3.95\% |
| 03/30/1989 | 14.00\% | 9.05\% |  | -2.40 |  |  | 4.95\% |
| 04/05/1989 | 14.20\% | 9.05\% |  | -2.40 |  |  | 5.15\% |
| 04/18/1989 | 13.00\% | 9.05\% |  | -2.40 |  |  | 3.95\% |
| 05/05/1989 | 12.40\% | 9.05\% |  | -2.40 |  |  | 3.35\% |
| 06/02/1989 | 13.20\% | 9.00\% |  | -2.41 |  |  | 4.20\% |
| 06/08/1989 | 13.50\% | 8.98\% |  | -2.41 |  |  | 4.52\% |
| 06/27/1989 | 13.25\% | 8.91\% |  | -2.42 |  |  | 4.34\% |
| 06/30/1989 | 13.00\% | 8.90\% |  | -2.42 |  |  | 4.10\% |
| 08/14/1989 | 12.50\% | 8.77\% |  | -2.43 |  |  | 3.73\% |
| 09/28/1989 | 12.25\% | 8.63\% |  | -2.45 |  |  | 3.62\% |
| 10/24/1989 | 12.50\% | 8.54\% |  | -2.46 |  |  | 3.96\% |
| 11/09/1989 | 13.00\% | 8.48\% |  | -2.47 |  |  | 4.52\% |
| 12/15/1989 | 13.00\% | 8.33\% |  | -2.48 |  |  | 4.67\% |
| 12/20/1989 | 12.90\% | 8.31\% |  | -2.49 |  |  | 4.59\% |
| 12/21/1989 | 12.90\% | 8.31\% |  | -2.49 |  |  | 4.59\% |
| 12/27/1989 | 13.00\% | 8.29\% |  | -2.49 |  |  | 4.71\% |
| 12/27/1989 | 12.50\% | 8.29\% |  | -2.49 |  |  | 4.21\% |
| 01/10/1990 | 12.80\% | 8.24\% |  | -2.50 |  | 19.95 | 4.56\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | $\begin{gathered} \text { LN(30-Year } \\ \text { Treasury) } \\ \hline \end{gathered}$ | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01/11/1990 | 12.90\% | 8.23\% |  | -2.50 |  | 19.96 | 4.67\% |
| 01/17/1990 | 12.80\% | 8.22\% |  | -2.50 |  | 21.59 | 4.58\% |
| 01/26/1990 | 12.00\% | 8.19\% |  | -2.50 |  | 22.87 | 3.81\% |
| 02/09/1990 | 12.10\% | 8.17\% |  | -2.50 |  | 23.58 | 3.93\% |
| 02/24/1990 | 12.86\% | 8.15\% |  | -2.51 |  | 23.35 | 4.71\% |
| 03/30/1990 | 12.90\% | 8.16\% |  | -2.51 |  | 22.17 | 4.74\% |
| 04/04/1990 | 15.76\% | 8.17\% |  | -2.51 |  | 22.16 | 7.59\% |
| 04/12/1990 | 12.52\% | 8.18\% |  | -2.50 |  | 22.04 | 4.34\% |
| 04/19/1990 | 12.75\% | 8.20\% |  | -2.50 |  | 22.01 | 4.55\% |
| 05/21/1990 | 12.10\% | 8.28\% |  | -2.49 |  | 21.42 | 3.82\% |
| 05/29/1990 | 12.40\% | 8.30\% |  | -2.49 |  | 21.25 | 4.10\% |
| 05/31/1990 | 12.00\% | 8.30\% |  | -2.49 |  | 21.17 | 3.70\% |
| 06/04/1990 | 12.90\% | 8.30\% |  | -2.49 |  | 21.11 | 4.60\% |
| 06/06/1990 | 12.25\% | 8.31\% |  | -2.49 |  | 21.06 | 3.94\% |
| 06/15/1990 | 13.20\% | 8.32\% |  | -2.49 |  | 20.80 | 4.88\% |
| 06/20/1990 | 12.92\% | 8.32\% |  | -2.49 |  | 20.68 | 4.60\% |
| 06/27/1990 | 12.90\% | 8.33\% |  | -2.48 |  | 20.52 | 4.57\% |
| 06/29/1990 | 12.50\% | 8.34\% |  | -2.48 |  | 20.45 | 4.16\% |
| 07/06/1990 | 12.35\% | 8.34\% |  | -2.48 |  | 20.33 | 4.01\% |
| 07/06/1990 | 12.10\% | 8.34\% |  | -2.48 |  | 20.33 | 3.76\% |
| 08/10/1990 | 12.55\% | 8.41\% |  | -2.48 |  | 20.52 | 4.14\% |
| 08/16/1990 | 13.21\% | 8.43\% |  | -2.47 |  | 20.64 | 4.78\% |
| 08/22/1990 | 13.10\% | 8.45\% |  | -2.47 |  | 20.82 | 4.65\% |
| 08/24/1990 | 13.00\% | 8.46\% |  | -2.47 |  | 21.00 | 4.54\% |
| 09/26/1990 | 11.45\% | 8.59\% |  | -2.45 |  | 21.96 | 2.86\% |
| 10/02/1990 | 13.00\% | 8.61\% |  | -2.45 |  | 22.09 | 4.39\% |
| 10/05/1990 | 12.84\% | 8.63\% |  | -2.45 |  | 22.18 | 4.21\% |
| 10/19/1990 | 13.00\% | 8.67\% |  | -2.45 |  | 22.69 | 4.33\% |
| 10/25/1990 | 12.30\% | 8.68\% |  | -2.44 |  | 22.80 | 3.62\% |
| 11/21/1990 | 12.70\% | 8.69\% |  | -2.44 |  | 22.98 | 4.01\% |
| 12/13/1990 | 12.30\% | 8.67\% |  | -2.44 |  | 22.97 | 3.63\% |
| 12/17/1990 | 12.87\% | 8.67\% |  | -2.45 |  | 23.00 | 4.20\% |
| 12/18/1990 | 13.10\% | 8.67\% |  | -2.45 |  | 23.02 | 4.43\% |
| 12/19/1990 | 12.00\% | 8.66\% |  | -2.45 |  | 23.04 | 3.34\% |
| 12/20/1990 | 12.75\% | 8.66\% |  | -2.45 |  | 23.05 | 4.09\% |
| 12/21/1990 | 12.50\% | 8.66\% |  | -2.45 |  | 23.07 | 3.84\% |
| 12/27/1990 | 12.79\% | 8.66\% |  | -2.45 |  | 23.13 | 4.13\% |
| 01/02/1991 | 13.10\% | 8.66\% |  | -2.45 |  | 23.25 | 4.44\% |
| 01/04/1991 | 12.50\% | 8.65\% |  | -2.45 |  | 23.31 | 3.85\% |
| 01/15/1991 | 12.75\% | 8.65\% |  | -2.45 |  | 23.75 | 4.10\% |
| 01/25/1991 | 11.70\% | 8.63\% |  | -2.45 |  | 23.94 | 3.07\% |
| 02/04/1991 | 12.50\% | 8.60\% |  | -2.45 |  | 23.92 | 3.90\% |
| 02/07/1991 | 12.50\% | 8.59\% |  | -2.45 |  | 23.95 | 3.91\% |
| 02/12/1991 | 13.00\% | 8.57\% |  | -2.46 |  | 23.99 | 4.43\% |
| 02/14/1991 | 12.72\% | 8.56\% |  | -2.46 |  | 24.02 | 4.16\% |
| 02/22/1991 | 12.80\% | 8.55\% |  | -2.46 |  | 24.08 | 4.25\% |
| 03/06/1991 | 13.10\% | 8.53\% |  | -2.46 |  | 24.18 | 4.57\% |
| 03/08/1991 | 13.00\% | 8.52\% |  | -2.46 |  | 24.21 | 4.48\% |
| 03/08/1991 | 12.30\% | 8.52\% |  | -2.46 |  | 24.21 | 3.78\% |
| 04/22/1991 | 13.00\% | 8.49\% |  | -2.47 |  | 24.23 | 4.51\% |
| 05/07/1991 | 13.50\% | 8.47\% |  | -2.47 |  | 24.22 | 5.03\% |
| 05/13/1991 | 13.25\% | 8.47\% |  | -2.47 |  | 24.15 | 4.78\% |
| 05/30/1991 | 12.75\% | 8.43\% |  | -2.47 |  | 23.59 | 4.32\% |
| 06/12/1991 | 12.00\% | 8.41\% |  | -2.48 |  | 23.03 | 3.59\% |
| 06/25/1991 | 11.70\% | 8.38\% |  | -2.48 |  | 22.47 | 3.32\% |
| 06/28/1991 | 12.50\% | 8.38\% |  | -2.48 |  | 22.31 | 4.12\% |
| 07/01/1991 | 12.00\% | 8.37\% |  | -2.48 |  | 22.25 | 3.63\% |
| 07/03/1991 | 12.50\% | 8.36\% |  | -2.48 |  | 22.15 | 4.14\% |
| 07/19/1991 | 12.10\% | 8.34\% |  | -2.48 |  | 21.55 | 3.76\% |
| 08/01/1991 | 12.90\% | 8.32\% |  | -2.49 |  | 20.89 | 4.58\% |
| 08/16/1991 | 13.20\% | 8.29\% |  | -2.49 |  | 20.12 | 4.91\% |
| 09/27/1991 | 12.50\% | 8.23\% |  | -2.50 |  | 19.02 | 4.27\% |
| 09/30/1991 | 12.25\% | 8.23\% |  | -2.50 |  | 18.99 | 4.02\% |
| 10/17/1991 | 13.00\% | 8.20\% |  | -2.50 |  | 18.47 | 4.80\% |
| 10/23/1991 | 12.50\% | 8.20\% |  | -2.50 |  | 18.20 | 4.30\% |
| 10/23/1991 | 12.55\% | 8.20\% |  | -2.50 |  | 18.20 | 4.35\% |
| 10/31/1991 | 11.80\% | 8.19\% |  | -2.50 |  | 17.68 | 3.61\% |
| 11/01/1991 | 12.00\% | 8.19\% |  | -2.50 |  | 17.63 | 3.81\% |
| 11/05/1991 | 12.25\% | 8.19\% |  | -2.50 |  | 17.55 | 4.06\% |
| 11/12/1991 | 12.50\% | 8.18\% |  | -2.50 |  | 17.35 | 4.32\% |
| 11/12/1991 | 13.25\% | 8.18\% |  | -2.50 |  | 17.35 | 5.07\% |
| 11/25/1991 | 12.40\% | 8.18\% |  | -2.50 |  | 17.21 | 4.22\% |
| 11/26/1991 | 12.50\% | 8.18\% |  | -2.50 |  | 17.20 | 4.32\% |
| 11/26/1991 | 11.60\% | 8.18\% |  | -2.50 |  | 17.20 | 3.42\% |
| 11/27/1991 | 12.10\% | 8.18\% |  | -2.50 |  | 17.19 | 3.92\% |
| 12/18/1991 | 12.25\% | 8.15\% |  | -2.51 |  | 17.07 | 4.10\% |
| 12/19/1991 | 12.60\% | 8.15\% |  | -2.51 |  | 17.06 | 4.45\% |
| 12/19/1991 | 12.80\% | 8.15\% |  | -2.51 |  | 17.06 | 4.65\% |
| 12/20/1991 | 12.65\% | 8.14\% |  | -2.51 |  | 17.04 | 4.51\% |
| 01/09/1992 | 12.80\% | 8.09\% |  | -2.51 |  | 17.13 | 4.71\% |
| 01/16/1992 | 12.75\% | 8.07\% |  | -2.52 |  | 17.14 | 4.68\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01/21/1992 | 12.00\% | 8.06\% |  | -2.52 |  | 17.12 | 3.94\% |
| 01/22/1992 | 13.00\% | 8.06\% |  | -2.52 |  | 17.10 | 4.94\% |
| 01/27/1992 | 12.65\% | 8.05\% |  | -2.52 |  | 17.09 | 4.60\% |
| 01/31/1992 | 12.00\% | 8.04\% |  | -2.52 |  | 17.12 | 3.96\% |
| 02/11/1992 | 12.40\% | 8.03\% |  | -2.52 |  | 17.16 | 4.37\% |
| 02/25/1992 | 12.50\% | 8.01\% |  | -2.52 |  | 17.14 | 4.49\% |
| 03/16/1992 | 11.43\% | 7.98\% |  | -2.53 |  | 17.25 | 3.45\% |
| 03/18/1992 | 12.28\% | 7.98\% |  | -2.53 |  | 17.26 | 4.30\% |
| 04/02/1992 | 12.10\% | 7.95\% |  | -2.53 |  | 17.24 | 4.15\% |
| 04/09/1992 | 11.45\% | 7.93\% |  | -2.53 |  | 17.24 | 3.52\% |
| 04/10/1992 | 11.50\% | 7.93\% |  | -2.53 |  | 17.23 | 3.57\% |
| 04/14/1992 | 11.50\% | 7.92\% |  | -2.54 |  | 17.21 | 3.58\% |
| 05/05/1992 | 11.50\% | 7.89\% |  | -2.54 |  | 17.08 | 3.61\% |
| 05/12/1992 | 12.46\% | 7.88\% |  | -2.54 |  | 17.09 | 4.58\% |
| 05/12/1992 | 11.87\% | 7.88\% |  | -2.54 |  | 17.09 | 3.99\% |
| 06/01/1992 | 12.30\% | 7.86\% |  | -2.54 |  | 17.02 | 4.44\% |
| 06/12/1992 | 10.90\% | 7.85\% |  | -2.54 |  | 16.97 | 3.05\% |
| 06/26/1992 | 12.35\% | 7.85\% |  | -2.54 |  | 16.91 | 4.50\% |
| 06/29/1992 | 11.00\% | 7.85\% |  | -2.55 |  | 16.88 | 3.15\% |
| 06/30/1992 | 13.00\% | 7.85\% |  | -2.55 |  | 16.86 | 5.15\% |
| 07/13/1992 | 13.50\% | 7.84\% |  | -2.55 |  | 16.78 | 5.66\% |
| 07/13/1992 | 11.90\% | 7.84\% |  | -2.55 |  | 16.78 | 4.06\% |
| 07/22/1992 | 11.20\% | 7.83\% |  | -2.55 |  | 16.65 | 3.37\% |
| 08/03/1992 | 12.00\% | 7.81\% |  | -2.55 |  | 16.52 | 4.19\% |
| 08/06/1992 | 12.50\% | 7.80\% |  | -2.55 |  | 16.48 | 4.70\% |
| 09/22/1992 | 12.00\% | 7.71\% |  | -2.56 |  | 15.88 | 4.29\% |
| 09/28/1992 | 11.40\% | 7.71\% |  | -2.56 |  | 15.78 | 3.69\% |
| 09/30/1992 | 11.75\% | 7.71\% |  | -2.56 |  | 15.75 | 4.04\% |
| 10/02/1992 | 13.00\% | 7.70\% |  | -2.56 |  | 15.74 | 5.30\% |
| 10/12/1992 | 12.20\% | 7.70\% |  | -2.56 |  | 15.85 | 4.50\% |
| 10/16/1992 | 13.16\% | 7.71\% |  | -2.56 |  | 15.82 | 5.45\% |
| 10/30/1992 | 11.75\% | 7.71\% |  | -2.56 |  | 15.75 | 4.04\% |
| 11/03/1992 | 12.00\% | 7.71\% |  | -2.56 |  | 15.74 | 4.29\% |
| 12/03/1992 | 11.85\% | 7.68\% |  | -2.57 |  | 15.36 | 4.17\% |
| 12/15/1992 | 11.00\% | 7.66\% |  | -2.57 |  | 15.17 | 3.34\% |
| 12/16/1992 | 11.90\% | 7.66\% |  | -2.57 |  | 15.14 | 4.24\% |
| 12/16/1992 | 12.40\% | 7.66\% |  | -2.57 |  | 15.14 | 4.74\% |
| 12/17/1992 | 12.00\% | 7.66\% |  | -2.57 |  | 15.10 | 4.34\% |
| 12/22/1992 | 12.40\% | 7.65\% |  | -2.57 |  | 14.99 | 4.75\% |
| 12/22/1992 | 12.30\% | 7.65\% |  | -2.57 |  | 14.99 | 4.65\% |
| 12/29/1992 | 12.25\% | 7.63\% | 7.68\% | -2.57 | 0.05\% | 14.86 | 4.62\% |
| 12/30/1992 | 12.00\% | 7.63\% | 7.68\% | -2.57 | 0.05\% | 14.84 | 4.37\% |
| 12/31/1992 | 11.90\% | 7.62\% | 7.67\% | -2.57 | 0.04\% | 14.82 | 4.28\% |
| 01/12/1993 | 12.00\% | 7.61\% | 7.62\% | -2.58 | 0.02\% | 14.72 | 4.39\% |
| 01/21/1993 | 11.25\% | 7.59\% | 7.59\% | -2.58 | 0.00\% | 14.52 | 3.66\% |
| 02/02/1993 | 11.40\% | 7.56\% | 7.55\% | -2.58 | 0.00\% | 14.35 | 3.84\% |
| 02/15/1993 | 12.30\% | 7.52\% | 7.52\% | -2.59 | 0.01\% | 14.22 | 4.78\% |
| 02/24/1993 | 11.90\% | 7.49\% | 7.50\% | -2.59 | 0.01\% | 14.18 | 4.41\% |
| 02/26/1993 | 11.80\% | 7.48\% | 7.49\% | -2.59 | 0.01\% | 14.16 | 4.32\% |
| 02/26/1993 | 12.20\% | 7.48\% | 7.49\% | -2.59 | 0.01\% | 14.16 | 4.72\% |
| 04/23/1993 | 11.75\% | 7.29\% | 7.39\% | -2.62 | 0.10\% | 13.85 | 4.46\% |
| 05/11/1993 | 11.75\% | 7.24\% | 7.37\% | -2.62 | 0.13\% | 13.86 | 4.51\% |
| 05/14/1993 | 11.50\% | 7.24\% | 7.37\% | -2.63 | 0.13\% | 13.87 | 4.26\% |
| 05/25/1993 | 11.50\% | 7.22\% | 7.36\% | -2.63 | 0.14\% | 13.87 | 4.28\% |
| 05/28/1993 | 11.00\% | 7.22\% | 7.36\% | -2.63 | 0.15\% | 13.84 | 3.78\% |
| 06/03/1993 | 12.00\% | 7.21\% | 7.36\% | -2.63 | 0.15\% | 13.83 | 4.79\% |
| 06/16/1993 | 11.50\% | 7.19\% | 7.37\% | -2.63 | 0.18\% | 13.77 | 4.31\% |
| 06/18/1993 | 12.10\% | 7.18\% | 7.37\% | -2.63 | 0.19\% | 13.77 | 4.92\% |
| 06/25/1993 | 11.67\% | 7.17\% | 7.39\% | -2.64 | 0.22\% | 13.74 | 4.50\% |
| 07/21/1993 | 11.38\% | 7.10\% | 7.45\% | -2.65 | 0.35\% | 13.42 | 4.28\% |
| 07/23/1993 | 10.46\% | 7.09\% | 7.45\% | -2.65 | 0.36\% | 13.34 | 3.37\% |
| 08/24/1993 | 11.50\% | 6.95\% | 7.55\% | -2.67 | 0.60\% | 12.79 | 4.55\% |
| 09/21/1993 | 10.50\% | 6.80\% | 7.68\% | -2.69 | 0.87\% | 12.72 | 3.70\% |
| 09/29/1993 | 11.47\% | 6.76\% | 7.72\% | -2.69 | 0.96\% | 12.73 | 4.71\% |
| 09/30/1993 | 11.60\% | 6.76\% | 7.73\% | -2.69 | 0.97\% | 12.74 | 4.84\% |
| 11/02/1993 | 10.80\% | 6.60\% | 7.89\% | -2.72 | 1.29\% | 12.67 | 4.20\% |
| 11/12/1993 | 12.00\% | 6.56\% | 7.93\% | -2.72 | 1.36\% | 12.76 | 5.44\% |
| 11/26/1993 | 11.00\% | 6.52\% | 7.98\% | -2.73 | 1.46\% | 12.85 | 4.48\% |
| 12/14/1993 | 10.55\% | 6.48\% | 8.06\% | -2.74 | 1.58\% | 12.75 | 4.07\% |
| 12/16/1993 | 10.60\% | 6.48\% | 8.08\% | -2.74 | 1.60\% | 12.72 | 4.12\% |
| 12/21/1993 | 11.30\% | 6.47\% | 8.10\% | -2.74 | 1.63\% | 12.66 | 4.83\% |
| 01/04/1994 | 10.07\% | 6.44\% | 8.17\% | -2.74 | 1.72\% | 12.49 | 3.63\% |
| 01/13/1994 | 11.00\% | 6.42\% | 8.22\% | -2.75 | 1.80\% | 12.45 | 4.58\% |
| 01/21/1994 | 11.00\% | 6.40\% | 8.27\% | -2.75 | 1.87\% | 12.39 | 4.60\% |
| 01/28/1994 | 11.35\% | 6.39\% | 8.31\% | -2.75 | 1.92\% | 12.37 | 4.96\% |
| 02/03/1994 | 11.40\% | 6.38\% | 8.35\% | -2.75 | 1.97\% | 12.34 | 5.02\% |
| 02/17/1994 | 10.60\% | 6.36\% | 8.42\% | -2.76 | 2.06\% | 12.38 | 4.24\% |
| 02/25/1994 | 11.25\% | 6.35\% | 8.45\% | -2.76 | 2.10\% | 12.39 | 4.90\% |
| 02/25/1994 | 12.00\% | 6.35\% | 8.45\% | -2.76 | 2.10\% | 12.39 | 5.65\% |
| 03/01/1994 | 11.00\% | 6.35\% | 8.46\% | -2.76 | 2.12\% | 12.40 | 4.65\% |
| 03/04/1994 | 11.00\% | 6.34\% | 8.48\% | -2.76 | 2.13\% | 12.43 | 4.66\% |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 04/25/1994 | 11.00\% | 6.40\% | 8.59\% | -2.75 | 2.19\% | 13.03 | 4.60\% |
| 05/10/1994 | 11.75\% | 6.44\% | 8.61\% | -2.74 | 2.16\% | 13.20 | 5.31\% |
| 05/13/1994 | 10.50\% | 6.46\% | 8.61\% | -2.74 | 2.14\% | 13.25 | 4.04\% |
| 06/03/1994 | 11.00\% | 6.54\% | 8.61\% | -2.73 | 2.07\% | 13.32 | 4.46\% |
| 06/27/1994 | 11.40\% | 6.65\% | 8.61\% | -2.71 | 1.96\% | 13.42 | 4.75\% |
| 08/05/1994 | 12.75\% | 6.88\% | 8.56\% | -2.68 | 1.68\% | 13.42 | 5.87\% |
| 10/31/1994 | 10.00\% | 7.33\% | 8.28\% | -2.61 | 0.95\% | 13.77 | 2.67\% |
| 11/09/1994 | 10.85\% | 7.40\% | 8.24\% | -2.60 | 0.85\% | 13.94 | 3.45\% |
| 11/09/1994 | 10.85\% | 7.40\% | 8.24\% | -2.60 | 0.85\% | 13.94 | 3.45\% |
| 11/18/1994 | 11.20\% | 7.46\% | 8.20\% | -2.60 | 0.75\% | 14.12 | 3.74\% |
| 11/22/1994 | 11.60\% | 7.47\% | 8.19\% | -2.59 | 0.72\% | 14.14 | 4.13\% |
| 11/28/1994 | 11.06\% | 7.50\% | 8.17\% | -2.59 | 0.67\% | 14.20 | 3.56\% |
| 12/08/1994 | 11.70\% | 7.55\% | 8.12\% | -2.58 | 0.57\% | 14.29 | 4.15\% |
| 12/08/1994 | 11.50\% | 7.55\% | 8.12\% | -2.58 | 0.57\% | 14.29 | 3.95\% |
| 12/14/1994 | 10.95\% | 7.57\% | 8.10\% | -2.58 | 0.53\% | 14.28 | 3.38\% |
| 12/15/1994 | 11.50\% | 7.57\% | 8.09\% | -2.58 | 0.52\% | 14.26 | 3.93\% |
| 12/19/1994 | 11.50\% | 7.58\% | 8.08\% | -2.58 | 0.50\% | 14.24 | 3.92\% |
| 12/28/1994 | 12.15\% | 7.61\% | 8.04\% | -2.58 | 0.43\% | 14.14 | 4.54\% |
| 01/09/1995 | 12.28\% | 7.64\% | 8.00\% | -2.57 | 0.35\% | 14.14 | 4.64\% |
| 01/31/1995 | 11.00\% | 7.69\% | 7.89\% | -2.57 | 0.20\% | 13.71 | 3.31\% |
| 02/10/1995 | 12.60\% | 7.70\% | 7.85\% | -2.56 | 0.15\% | 13.56 | 4.90\% |
| 02/17/1995 | 11.90\% | 7.70\% | 7.82\% | -2.56 | 0.12\% | 13.49 | 4.20\% |
| 03/09/1995 | 11.50\% | 7.72\% | 7.74\% | -2.56 | 0.02\% | 13.37 | 3.78\% |
| 03/20/1995 | 12.00\% | 7.72\% | 7.70\% | -2.56 | -0.02\% | 13.35 | 4.28\% |
| 03/23/1995 | 12.81\% | 7.72\% | 7.68\% | -2.56 | -0.04\% | 13.32 | 5.09\% |
| 03/29/1995 | 11.60\% | 7.72\% | 7.66\% | -2.56 | -0.06\% | 13.31 | 3.88\% |
| 04/06/1995 | 11.10\% | 7.72\% | 7.63\% | -2.56 | -0.09\% | 13.30 | 3.38\% |
| 04/07/1995 | 11.00\% | 7.71\% | 7.62\% | -2.56 | -0.09\% | 13.28 | 3.29\% |
| 04/19/1995 | 11.00\% | 7.70\% | 7.59\% | -2.56 | -0.12\% | 13.20 | 3.30\% |
| 05/12/1995 | 11.63\% | 7.68\% | 7.52\% | -2.57 | -0.15\% | 13.21 | 3.95\% |
| 05/25/1995 | 11.20\% | 7.65\% | 7.51\% | -2.57 | -0.13\% | 13.22 | 3.55\% |
| 06/09/1995 | 11.25\% | 7.60\% | 7.52\% | -2.58 | -0.08\% | 13.26 | 3.65\% |
| 06/21/1995 | 12.25\% | 7.56\% | 7.53\% | -2.58 | -0.03\% | 13.24 | 4.69\% |
| 06/30/1995 | 11.10\% | 7.51\% | 7.54\% | -2.59 | 0.03\% | 13.20 | 3.59\% |
| 09/11/1995 | 11.30\% | 7.20\% | 7.60\% | -2.63 | 0.40\% | 12.48 | 4.10\% |
| 09/27/1995 | 11.50\% | 7.12\% | 7.63\% | -2.64 | 0.51\% | 12.24 | 4.38\% |
| 09/27/1995 | 11.75\% | 7.12\% | 7.63\% | -2.64 | 0.51\% | 12.24 | 4.63\% |
| 09/27/1995 | 11.30\% | 7.12\% | 7.63\% | -2.64 | 0.51\% | 12.24 | 4.18\% |
| 09/29/1995 | 11.00\% | 7.11\% | 7.63\% | -2.64 | 0.52\% | 12.24 | 3.89\% |
| 11/09/1995 | 12.36\% | 6.89\% | 7.69\% | -2.67 | 0.80\% | 12.47 | 5.47\% |
| 11/09/1995 | 11.38\% | 6.89\% | 7.69\% | -2.67 | 0.80\% | 12.47 | 4.49\% |
| 11/17/1995 | 11.00\% | 6.85\% | 7.71\% | -2.68 | 0.86\% | 12.51 | 4.15\% |
| 12/04/1995 | 11.35\% | 6.78\% | 7.74\% | -2.69 | 0.96\% | 12.52 | 4.57\% |
| 12/11/1995 | 11.40\% | 6.74\% | 7.76\% | -2.70 | 1.02\% | 12.52 | 4.66\% |
| 12/20/1995 | 11.60\% | 6.69\% | 7.78\% | -2.70 | 1.08\% | 12.50 | 4.91\% |
| 12/27/1995 | 12.00\% | 6.66\% | 7.79\% | -2.71 | 1.13\% | 12.48 | 5.34\% |
| 02/05/1996 | 12.25\% | 6.48\% | 7.84\% | -2.74 | 1.36\% | 12.63 | 5.77\% |
| 03/29/1996 | 10.67\% | 6.42\% | 7.85\% | -2.75 | 1.43\% | 13.49 | 4.25\% |
| 04/08/1996 | 11.00\% | 6.42\% | 7.85\% | -2.75 | 1.43\% | 13.63 | 4.58\% |
| 04/11/1996 | 12.59\% | 6.43\% | 7.84\% | -2.74 | 1.42\% | 13.74 | 6.16\% |
| 04/11/1996 | 12.59\% | 6.43\% | 7.84\% | -2.74 | 1.42\% | 13.74 | 6.16\% |
| 04/24/1996 | 11.25\% | 6.43\% | 7.84\% | -2.74 | 1.40\% | 13.93 | 4.82\% |
| 04/30/1996 | 11.00\% | 6.43\% | 7.83\% | -2.74 | 1.40\% | 13.99 | 4.57\% |
| 05/13/1996 | 11.00\% | 6.44\% | 7.81\% | -2.74 | 1.38\% | 14.15 | 4.56\% |
| 05/23/1996 | 11.25\% | 6.43\% | 7.81\% | -2.74 | 1.38\% | 14.24 | 4.82\% |
| 06/25/1996 | 11.25\% | 6.48\% | 7.80\% | -2.74 | 1.33\% | 14.73 | 4.77\% |
| 06/27/1996 | 11.20\% | 6.48\% | 7.80\% | -2.74 | 1.32\% | 14.77 | 4.72\% |
| 08/12/1996 | 10.40\% | 6.57\% | 7.80\% | -2.72 | 1.22\% | 15.35 | 3.83\% |
| 09/27/1996 | 11.00\% | 6.71\% | 7.74\% | -2.70 | 1.03\% | 15.98 | 4.29\% |
| 10/16/1996 | 12.25\% | 6.76\% | 7.72\% | -2.69 | 0.96\% | 16.22 | 5.49\% |
| 11/05/1996 | 11.00\% | 6.81\% | 7.71\% | -2.69 | 0.89\% | 16.44 | 4.19\% |
| 11/26/1996 | 11.30\% | 6.83\% | 7.71\% | -2.68 | 0.88\% | 16.58 | 4.47\% |
| 12/18/1996 | 11.75\% | 6.84\% | 7.70\% | -2.68 | 0.86\% | 16.80 | 4.91\% |
| 12/31/1996 | 11.50\% | 6.83\% | 7.69\% | -2.68 | 0.86\% | 16.84 | 4.67\% |
| 01/03/1997 | 10.70\% | 6.83\% | 7.69\% | -2.68 | 0.85\% | 16.85 | 3.87\% |
| 02/13/1997 | 11.80\% | 6.82\% | 7.62\% | -2.68 | 0.80\% | 17.23 | 4.98\% |
| 02/20/1997 | 11.80\% | 6.82\% | 7.61\% | -2.69 | 0.80\% | 17.29 | 4.98\% |
| 03/31/1997 | 10.02\% | 6.80\% | 7.52\% | -2.69 | 0.72\% | 17.83 | 3.22\% |
| 04/02/1997 | 11.65\% | 6.80\% | 7.51\% | -2.69 | 0.71\% | 17.86 | 4.85\% |
| 04/28/1997 | 11.50\% | 6.81\% | 7.43\% | -2.69 | 0.62\% | 18.20 | 4.69\% |
| 04/29/1997 | 11.70\% | 6.81\% | 7.42\% | -2.69 | 0.61\% | 18.20 | 4.89\% |
| 07/17/1997 | 12.00\% | 6.77\% | 7.26\% | -2.69 | 0.48\% | 19.04 | 5.23\% |
| 12/12/1997 | 11.00\% | 6.60\% | 7.07\% | -2.72 | 0.47\% | 22.58 | 4.40\% |
| 12/23/1997 | 11.12\% | 6.57\% | 7.06\% | -2.72 | 0.50\% | 22.85 | 4.55\% |
| 02/02/1998 | 12.75\% | 6.39\% | 7.06\% | -2.75 | 0.67\% | 23.45 | 6.36\% |
| 03/02/1998 | 11.25\% | 6.28\% | 7.04\% | -2.77 | 0.76\% | 23.41 | 4.97\% |
| 03/06/1998 | 10.75\% | 6.27\% | 7.04\% | -2.77 | 0.77\% | 23.39 | 4.48\% |
| 03/20/1998 | 10.50\% | 6.22\% | 7.03\% | -2.78 | 0.81\% | 23.36 | 4.28\% |
| 04/30/1998 | 12.20\% | 6.12\% | 7.01\% | -2.79 | 0.88\% | 23.68 | 6.08\% |
| $\begin{aligned} & 07 / 10 / 1998 \\ & 09 / 15 / 1998 \end{aligned}$ | $\begin{aligned} & \text { 11.40\% } \\ & \text { 11.90\% } \end{aligned}$ | 5.94\% $5.78 \%$ | $7.04 \%$ $7.18 \%$ | -2.82 -2.85 | $1.11 \%$ $1.40 \%$ | 23.14 23.80 | $\begin{aligned} & 5.46 \% \\ & 6.12 \% \end{aligned}$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year <br> Treasury <br> (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A Credit Spread | VIX | Risk <br> Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11/30/1998 | 12.60\% | 5.58\% | 7.40\% | -2.89 | 1.82\% | 26.06 | 7.02\% |
| 12/10/1998 | 12.20\% | 5.54\% | 7.44\% | -2.89 | 1.90\% | 26.34 | 6.66\% |
| 12/17/1998 | 12.10\% | 5.52\% | 7.46\% | -2.90 | 1.95\% | 26.58 | 6.58\% |
| 02/05/1999 | 10.30\% | 5.38\% | 7.63\% | -2.92 | 2.25\% | 27.54 | 4.92\% |
| 03/04/1999 | 10.50\% | 5.34\% | 7.71\% | -2.93 | 2.38\% | 28.19 | 5.16\% |
| 04/06/1999 | 10.94\% | 5.32\% | 7.83\% | -2.93 | 2.51\% | 28.47 | 5.62\% |
| 07/29/1999 | 10.75\% | 5.52\% | 8.15\% | -2.90 | 2.63\% | 25.77 | 5.23\% |
| 09/23/1999 | 10.75\% | 5.70\% | 8.26\% | -2.86 | 2.55\% | 24.95 | 5.05\% |
| 11/17/1999 | 11.10\% | 5.90\% | 8.29\% | -2.83 | 2.39\% | 24.31 | 5.20\% |
| 01/07/2000 | 11.50\% | 6.05\% | 8.30\% | -2.81 | 2.26\% | 23.49 | 5.45\% |
| 01/07/2000 | 11.50\% | 6.05\% | 8.30\% | -2.81 | 2.26\% | 23.49 | 5.45\% |
| 02/17/2000 | 10.60\% | 6.17\% | 8.28\% | -2.78 | 2.10\% | 23.35 | 4.43\% |
| 03/28/2000 | 11.25\% | 6.20\% | 8.21\% | -2.78 | 2.01\% | 22.96 | 5.05\% |
| 05/24/2000 | 11.00\% | 6.18\% | 8.06\% | -2.78 | 1.88\% | 23.84 | 4.82\% |
| 07/18/2000 | 12.20\% | 6.16\% | 7.97\% | -2.79 | 1.81\% | 23.36 | 6.04\% |
| 09/29/2000 | 11.16\% | 6.03\% | 7.89\% | -2.81 | 1.86\% | 22.44 | 5.13\% |
| 11/28/2000 | 12.90\% | 5.89\% | 7.79\% | -2.83 | 1.91\% | 22.97 | 7.01\% |
| 11/30/2000 | 12.10\% | 5.88\% | 7.79\% | -2.83 | 1.91\% | 23.03 | 6.22\% |
| 01/23/2001 | 11.25\% | 5.79\% | 7.75\% | -2.85 | 1.96\% | 23.49 | 5.46\% |
| 02/08/2001 | 11.50\% | 5.77\% | 7.75\% | -2.85 | 1.98\% | 23.15 | 5.73\% |
| 05/08/2001 | 10.75\% | 5.62\% | 7.71\% | -2.88 | 2.09\% | 24.39 | 5.13\% |
| 06/26/2001 | 11.00\% | 5.62\% | 7.67\% | -2.88 | 2.05\% | 24.93 | 5.38\% |
| 07/25/2001 | 11.02\% | 5.60\% | 7.64\% | -2.88 | 2.05\% | 25.07 | 5.42\% |
| 07/25/2001 | 11.02\% | 5.60\% | 7.64\% | -2.88 | 2.05\% | 25.07 | 5.42\% |
| 07/31/2001 | 11.00\% | 5.59\% | 7.64\% | -2.88 | 2.04\% | 24.96 | 5.41\% |
| 08/31/2001 | 10.50\% | 5.56\% | 7.62\% | -2.89 | 2.06\% | 24.49 | 4.94\% |
| 09/07/2001 | 10.75\% | 5.55\% | 7.62\% | -2.89 | 2.06\% | 24.53 | 5.20\% |
| 09/10/2001 | 11.00\% | 5.55\% | 7.62\% | -2.89 | 2.06\% | 24.55 | 5.45\% |
| 09/20/2001 | 10.00\% | 5.55\% | 7.60\% | -2.89 | 2.06\% | 24.84 | 4.45\% |
| 10/24/2001 | 10.30\% | 5.54\% | 7.54\% | -2.89 | 2.00\% | 25.69 | 4.76\% |
| 11/28/2001 | 10.60\% | 5.49\% | 7.51\% | -2.90 | 2.02\% | 26.17 | 5.11\% |
| 12/03/2001 | 12.88\% | 5.49\% | 7.50\% | -2.90 | 2.01\% | 26.22 | 7.39\% |
| 12/20/2001 | 12.50\% | 5.50\% | 7.44\% | -2.90 | 1.95\% | 26.14 | 7.00\% |
| 01/22/2002 | 10.00\% | 5.50\% | 7.40\% | -2.90 | 1.91\% | 25.49 | 4.50\% |
| 03/27/2002 | 10.10\% | 5.45\% | 7.28\% | -2.91 | 1.83\% | 24.65 | 4.65\% |
| 04/22/2002 | 11.80\% | 5.45\% | 7.23\% | -2.91 | 1.78\% | 24.49 | 6.35\% |
| 05/28/2002 | 10.17\% | 5.46\% | 7.15\% | -2.91 | 1.68\% | 24.29 | 4.71\% |
| 06/10/2002 | 12.00\% | 5.47\% | 7.12\% | -2.91 | 1.64\% | 24.33 | 6.53\% |
| 06/18/2002 | 11.16\% | 5.48\% | 7.09\% | -2.90 | 1.62\% | 24.42 | 5.68\% |
| 06/20/2002 | 11.00\% | 5.48\% | 7.09\% | -2.90 | 1.61\% | 24.46 | 5.52\% |
| 06/20/2002 | 12.30\% | 5.48\% | 7.09\% | -2.90 | 1.61\% | 24.46 | 6.82\% |
| 07/15/2002 | 11.00\% | 5.48\% | 7.03\% | -2.90 | 1.55\% | 24.08 | 5.52\% |
| 09/12/2002 | 12.30\% | 5.45\% | 6.83\% | -2.91 | 1.38\% | 25.15 | 6.85\% |
| 09/26/2002 | 10.45\% | 5.41\% | 6.80\% | -2.92 | 1.39\% | 25.82 | 5.04\% |
| 12/04/2002 | 11.55\% | 5.29\% | 6.70\% | -2.94 | 1.41\% | 28.03 | 6.26\% |
| 12/13/2002 | 11.75\% | 5.27\% | 6.67\% | -2.94 | 1.41\% | 28.29 | 6.48\% |
| 12/20/2002 | 11.40\% | 5.25\% | 6.65\% | -2.95 | 1.41\% | 28.48 | 6.15\% |
| 01/08/2003 | 11.10\% | 5.19\% | 6.62\% | -2.96 | 1.44\% | 28.93 | 5.91\% |
| 01/31/2003 | 12.45\% | 5.13\% | 6.57\% | -2.97 | 1.45\% | 29.66 | 7.32\% |
| 02/28/2003 | 12.30\% | 5.04\% | 6.51\% | -2.99 | 1.47\% | 30.74 | 7.26\% |
| 03/06/2003 | 10.75\% | 5.02\% | 6.50\% | -2.99 | 1.48\% | 30.99 | 5.73\% |
| 03/07/2003 | 9.96\% | 5.02\% | 6.50\% | -2.99 | 1.48\% | 31.04 | 4.94\% |
| 03/20/2003 | 12.00\% | 4.98\% | 6.47\% | -3.00 | 1.49\% | 31.54 | 7.02\% |
| 04/03/2003 | 12.00\% | 4.95\% | 6.44\% | -3.00 | 1.48\% | 31.74 | 7.05\% |
| 04/15/2003 | 11.15\% | 4.93\% | 6.42\% | -3.01 | 1.48\% | 31.70 | 6.22\% |
| 06/25/2003 | 10.75\% | 4.79\% | 6.35\% | -3.04 | 1.56\% | 28.27 | 5.96\% |
| 06/26/2003 | 10.75\% | 4.79\% | 6.35\% | -3.04 | 1.56\% | 28.19 | 5.96\% |
| 07/09/2003 | 9.75\% | 4.79\% | 6.36\% | -3.04 | 1.57\% | 27.44 | 4.96\% |
| 07/16/2003 | 9.75\% | 4.79\% | 6.36\% | -3.04 | 1.56\% | 26.97 | 4.96\% |
| 07/25/2003 | 9.50\% | 4.79\% | 6.36\% | -3.04 | 1.56\% | 26.27 | 4.71\% |
| 08/26/2003 | 10.50\% | 4.83\% | 6.33\% | -3.03 | 1.50\% | 24.78 | 5.67\% |
| 12/17/2003 | 9.85\% | 4.94\% | 6.22\% | -3.01 | 1.29\% | 20.47 | 4.91\% |
| 12/17/2003 | 10.70\% | 4.94\% | 6.22\% | -3.01 | 1.29\% | 20.47 | 5.76\% |
| 12/18/2003 | 11.50\% | 4.94\% | 6.22\% | -3.01 | 1.29\% | 20.40 | 6.56\% |
| 12/19/2003 | 12.00\% | 4.94\% | 6.22\% | -3.01 | 1.28\% | 20.31 | 7.06\% |
| 12/19/2003 | 12.00\% | 4.94\% | 6.22\% | -3.01 | 1.28\% | 20.31 | 7.06\% |
| 12/23/2003 | 10.50\% | 4.94\% | 6.22\% | -3.01 | 1.28\% | 20.15 | 5.56\% |
| 01/13/2004 | 12.00\% | 4.95\% | 6.20\% | -3.01 | 1.25\% | 19.31 | 7.05\% |
| 03/02/2004 | 10.75\% | 4.99\% | 6.17\% | -3.00 | 1.18\% | 18.17 | 5.76\% |
| 03/26/2004 | 10.25\% | 5.02\% | 6.17\% | -2.99 | 1.15\% | 17.96 | 5.23\% |
| 04/05/2004 | 11.25\% | 5.03\% | 6.16\% | -2.99 | 1.12\% | 17.85 | 6.22\% |
| 05/18/2004 | 10.50\% | 5.07\% | 6.04\% | -2.98 | 0.97\% | 17.43 | 5.43\% |
| 05/25/2004 | 10.25\% | 5.07\% | 6.02\% | -2.98 | 0.94\% | 17.36 | 5.18\% |
| 05/27/2004 | 10.25\% | 5.08\% | 6.01\% | -2.98 | 0.93\% | 17.33 | 5.17\% |
| 06/02/2004 | 11.22\% | 5.08\% | 6.00\% | -2.98 | 0.92\% | 17.30 | 6.14\% |
| 06/30/2004 | 10.50\% | 5.10\% | 5.93\% | -2.98 | 0.83\% | 16.96 | 5.40\% |
| 06/30/2004 | 10.50\% | 5.10\% | 5.93\% | -2.98 | 0.83\% | 16.96 | 5.40\% |
| 07/16/2004 | 11.60\% | 5.11\% | 5.89\% | -2.97 | 0.78\% | 16.69 | 6.49\% |
| 08/25/2004 | 10.25\% | 5.10\% | 5.79\% | -2.98 | 0.69\% | 16.53 | 5.15\% |
| 09/09/2004 11/09/2004 | $10.40 \%$ $10.50 \%$ | $5.10 \%$ $5.07 \%$ | $5.76 \%$ $5.66 \%$ | -2.98 -2.98 | $0.66 \%$ $0.60 \%$ | 16.35 15.94 | $5.30 \%$ $5.43 \%$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury (\%) | Moody's <br> Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A <br> Credit <br> Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11/23/2004 | 11.00\% | 5.06\% | 5.64\% | -2.98 | 0.57\% | 15.75 | 5.94\% |
| 12/14/2004 | 10.97\% | 5.07\% | 5.61\% | -2.98 | 0.54\% | 15.59 | 5.90\% |
| 12/21/2004 | 11.25\% | 5.07\% | 5.60\% | -2.98 | 0.53\% | 15.51 | 6.18\% |
| 12/21/2004 | 11.50\% | 5.07\% | 5.60\% | -2.98 | 0.53\% | 15.51 | 6.43\% |
| 12/22/2004 | 10.70\% | 5.07\% | 5.60\% | -2.98 | 0.53\% | 15.47 | 5.63\% |
| 12/22/2004 | 11.50\% | 5.07\% | 5.60\% | -2.98 | 0.53\% | 15.47 | 6.43\% |
| 12/29/2004 | 9.85\% | 5.08\% | 5.60\% | -2.98 | 0.52\% | 15.30 | 4.77\% |
| 01/06/2005 | 10.70\% | 5.08\% | 5.60\% | -2.98 | 0.52\% | 15.12 | 5.62\% |
| 02/18/2005 | 10.30\% | 4.98\% | 5.63\% | -3.00 | 0.65\% | 14.59 | 5.32\% |
| 02/25/2005 | 10.50\% | 4.96\% | 5.63\% | -3.00 | 0.67\% | 14.46 | 5.54\% |
| 03/10/2005 | 11.00\% | 4.93\% | 5.63\% | -3.01 | 0.71\% | 14.18 | 6.07\% |
| 03/24/2005 | 10.30\% | 4.89\% | 5.62\% | -3.02 | 0.73\% | 14.05 | 5.41\% |
| 04/04/2005 | 10.00\% | 4.87\% | 5.62\% | -3.02 | 0.75\% | 14.02 | 5.13\% |
| 04/07/2005 | 10.25\% | 4.87\% | 5.62\% | -3.02 | 0.75\% | 14.00 | 5.38\% |
| 05/18/2005 | 10.25\% | 4.78\% | 5.65\% | -3.04 | 0.87\% | 13.89 | 5.47\% |
| 05/25/2005 | 10.75\% | 4.76\% | 5.66\% | -3.04 | 0.90\% | 13.75 | 5.99\% |
| 05/26/2005 | 9.75\% | 4.76\% | 5.67\% | -3.04 | 0.91\% | 13.71 | 4.99\% |
| 06/01/2005 | 9.75\% | 4.75\% | 5.67\% | -3.05 | 0.93\% | 13.64 | 5.00\% |
| 07/19/2005 | 11.50\% | 4.64\% | 5.80\% | -3.07 | 1.16\% | 13.17 | 6.86\% |
| 08/05/2005 | 11.75\% | 4.62\% | 5.86\% | -3.07 | 1.24\% | 12.94 | 7.13\% |
| 08/15/2005 | 10.13\% | 4.61\% | 5.88\% | -3.08 | 1.27\% | 12.84 | 5.52\% |
| 09/28/2005 | 10.00\% | 4.54\% | 6.03\% | -3.09 | 1.49\% | 12.77 | 5.46\% |
| 10/04/2005 | 10.75\% | 4.53\% | 6.04\% | -3.09 | 1.51\% | 12.78 | 6.22\% |
| 12/12/2005 | 11.00\% | 4.55\% | 6.12\% | -3.09 | 1.57\% | 12.97 | 6.45\% |
| 12/13/2005 | 10.75\% | 4.55\% | 6.12\% | -3.09 | 1.57\% | 12.96 | 6.20\% |
| 12/21/2005 | 10.29\% | 4.54\% | 6.12\% | -3.09 | 1.58\% | 12.91 | 5.75\% |
| 12/21/2005 | 10.40\% | 4.54\% | 6.12\% | -3.09 | 1.58\% | 12.91 | 5.86\% |
| 12/22/2005 | 11.15\% | 4.54\% | 6.12\% | -3.09 | 1.58\% | 12.90 | 6.61\% |
| 12/22/2005 | 11.00\% | 4.54\% | 6.12\% | -3.09 | 1.58\% | 12.90 | 6.46\% |
| 12/28/2005 | 10.00\% | 4.54\% | 6.12\% | -3.09 | 1.59\% | 12.87 | 5.46\% |
| 12/28/2005 | 10.00\% | 4.54\% | 6.12\% | -3.09 | 1.59\% | 12.87 | 5.46\% |
| 01/05/2006 | 11.00\% | 4.53\% | 6.13\% | -3.09 | 1.61\% | 12.82 | 6.47\% |
| 01/27/2006 | 9.75\% | 4.52\% | 6.15\% | -3.10 | 1.63\% | 12.72 | 5.23\% |
| 03/03/2006 | 10.39\% | 4.53\% | 6.14\% | -3.09 | 1.61\% | 12.39 | 5.86\% |
| 04/17/2006 | 10.20\% | 4.62\% | 6.12\% | -3.08 | 1.50\% | 12.34 | 5.58\% |
| 04/26/2006 | 10.60\% | 4.64\% | 6.11\% | -3.07 | 1.47\% | 12.34 | 5.96\% |
| 05/17/2006 | 11.60\% | 4.69\% | 6.06\% | -3.06 | 1.37\% | 12.47 | 6.91\% |
| 06/06/2006 | 10.00\% | 4.75\% | 6.03\% | -3.05 | 1.28\% | 12.72 | 5.25\% |
| 06/27/2006 | 10.75\% | 4.80\% | 6.00\% | -3.04 | 1.20\% | 13.07 | 5.95\% |
| 07/06/2006 | 10.20\% | 4.83\% | 5.98\% | -3.03 | 1.15\% | 13.12 | 5.37\% |
| 07/24/2006 | 9.60\% | 4.86\% | 5.95\% | -3.02 | 1.10\% | 13.29 | 4.74\% |
| 07/26/2006 | 10.50\% | 4.86\% | 5.95\% | -3.02 | 1.09\% | 13.29 | 5.64\% |
| 07/28/2006 | 10.05\% | 4.87\% | 5.94\% | -3.02 | 1.08\% | 13.27 | 5.18\% |
| 08/23/2006 | 9.55\% | 4.89\% | 5.93\% | -3.02 | 1.04\% | 13.20 | 4.66\% |
| 09/01/2006 | 10.54\% | 4.90\% | 5.94\% | -3.02 | 1.04\% | 13.19 | 5.64\% |
| 09/14/2006 | 10.00\% | 4.91\% | 5.95\% | -3.01 | 1.04\% | 13.25 | 5.09\% |
| 10/06/2006 | 9.67\% | 4.92\% | 5.98\% | -3.01 | 1.06\% | 13.30 | 4.75\% |
| 11/21/2006 | 10.08\% | 4.95\% | 6.02\% | -3.01 | 1.07\% | 13.12 | 5.13\% |
| 11/21/2006 | 10.08\% | 4.95\% | 6.02\% | -3.01 | 1.07\% | 13.12 | 5.13\% |
| 11/21/2006 | 10.12\% | 4.95\% | 6.02\% | -3.01 | 1.07\% | 13.12 | 5.17\% |
| 12/01/2006 | 10.50\% | 4.96\% | 6.04\% | -3.00 | 1.08\% | 13.07 | 5.54\% |
| 12/01/2006 | 10.25\% | 4.96\% | 6.04\% | -3.00 | 1.08\% | 13.07 | 5.29\% |
| 12/07/2006 | 10.75\% | 4.96\% | 6.05\% | -3.00 | 1.09\% | 13.06 | 5.79\% |
| 12/21/2006 | 10.90\% | 4.95\% | 6.07\% | -3.00 | 1.11\% | 12.98 | 5.95\% |
| 12/21/2006 | 11.25\% | 4.95\% | 6.07\% | -3.00 | 1.11\% | 12.98 | 6.30\% |
| 12/22/2006 | 10.25\% | 4.95\% | 6.07\% | -3.00 | 1.12\% | 12.98 | 5.30\% |
| 01/05/2007 | 10.00\% | 4.95\% | 6.08\% | -3.01 | 1.13\% | 12.98 | 5.05\% |
| 01/11/2007 | 10.10\% | 4.95\% | 6.08\% | -3.01 | 1.13\% | 12.98 | 5.15\% |
| 01/11/2007 | 10.10\% | 4.95\% | 6.08\% | -3.01 | 1.13\% | 12.98 | 5.15\% |
| 01/11/2007 | 10.90\% | 4.95\% | 6.08\% | -3.01 | 1.13\% | 12.98 | 5.95\% |
| 01/12/2007 | 10.10\% | 4.95\% | 6.08\% | -3.01 | 1.14\% | 12.98 | 5.15\% |
| 01/13/2007 | 10.40\% | 4.95\% | 6.08\% | -3.01 | 1.14\% | 12.98 | 5.45\% |
| 01/19/2007 | 10.80\% | 4.94\% | 6.08\% | -3.01 | 1.14\% | 12.96 | 5.86\% |
| 03/21/2007 | 11.35\% | 4.86\% | 6.12\% | -3.02 | 1.25\% | 12.81 | 6.49\% |
| 03/22/2007 | 9.75\% | 4.86\% | 6.12\% | -3.02 | 1.26\% | 12.78 | 4.89\% |
| 05/15/2007 | 10.00\% | 4.81\% | 6.15\% | -3.04 | 1.35\% | 12.22 | 5.19\% |
| 05/17/2007 | 10.25\% | 4.80\% | 6.16\% | -3.04 | 1.35\% | 12.21 | 5.45\% |
| 05/17/2007 | 10.25\% | 4.80\% | 6.16\% | -3.04 | 1.35\% | 12.21 | 5.45\% |
| 05/22/2007 | 10.20\% | 4.80\% | 6.16\% | -3.04 | 1.36\% | 12.19 | 5.40\% |
| 05/22/2007 | 10.50\% | 4.80\% | 6.16\% | -3.04 | 1.36\% | 12.19 | 5.70\% |
| 05/23/2007 | 10.70\% | 4.80\% | 6.16\% | -3.04 | 1.36\% | 12.18 | 5.90\% |
| 05/25/2007 | 9.67\% | 4.80\% | 6.16\% | -3.04 | 1.36\% | 12.16 | 4.87\% |
| 06/15/2007 | 9.90\% | 4.82\% | 6.16\% | -3.03 | 1.34\% | 12.27 | 5.08\% |
| 06/21/2007 | 10.20\% | 4.83\% | 6.16\% | -3.03 | 1.33\% | 12.30 | 5.37\% |
| 06/22/2007 | 10.50\% | 4.83\% | 6.16\% | -3.03 | 1.33\% | 12.31 | 5.67\% |
| 06/28/2007 | 10.75\% | 4.84\% | 6.16\% | -3.03 | 1.32\% | 12.38 | 5.91\% |
| 07/12/2007 | 9.67\% | 4.86\% | 6.16\% | -3.02 | 1.30\% | 12.56 | 4.81\% |
| 07/19/2007 | 10.00\% | 4.87\% | 6.16\% | -3.02 | 1.29\% | 12.65 | 5.13\% |
| 07/19/2007 | 10.00\% | 4.87\% | 6.16\% | -3.02 | 1.29\% | 12.65 | 5.13\% |
| 08/15/2007 10/09/2007 | $\begin{aligned} & \text { 10.40\% } \\ & \text { 10.00\% } \end{aligned}$ | $4.88 \%$ $4.91 \%$ | $6.17 \%$ $6.20 \%$ | -3.02 -3.01 | $1.29 \%$ $1.29 \%$ | 13.76 15.94 | 5.52\% $5.09 \%$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury (\%) | Moody's <br> Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A <br> Credit <br> Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10/17/2007 | 9.10\% | 4.91\% | 6.21\% | -3.01 | 1.29\% | 16.15 | 4.19\% |
| 10/31/2007 | 9.96\% | 4.90\% | 6.23\% | -3.02 | 1.32\% | 16.62 | 5.06\% |
| 11/29/2007 | 10.90\% | 4.87\% | 6.25\% | -3.02 | 1.39\% | 18.14 | 6.03\% |
| 12/06/2007 | 10.75\% | 4.86\% | 6.27\% | -3.02 | 1.41\% | 18.45 | 5.89\% |
| 12/13/2007 | 9.96\% | 4.86\% | 6.29\% | -3.02 | 1.43\% | 18.60 | 5.10\% |
| 12/14/2007 | 10.70\% | 4.86\% | 6.29\% | -3.02 | 1.43\% | 18.62 | 5.84\% |
| 12/14/2007 | 10.80\% | 4.86\% | 6.29\% | -3.02 | 1.43\% | 18.62 | 5.94\% |
| 12/19/2007 | 10.20\% | 4.86\% | 6.30\% | -3.02 | 1.44\% | 18.74 | 5.34\% |
| 12/20/2007 | 10.20\% | 4.86\% | 6.30\% | -3.03 | 1.45\% | 18.77 | 5.34\% |
| 12/20/2007 | 11.00\% | 4.86\% | 6.30\% | -3.03 | 1.45\% | 18.77 | 6.14\% |
| 12/28/2007 | 10.25\% | 4.85\% | 6.33\% | -3.03 | 1.48\% | 18.84 | 5.40\% |
| 12/31/2007 | 11.25\% | 4.85\% | 6.34\% | -3.03 | 1.49\% | 18.88 | 6.40\% |
| 01/08/2008 | 10.75\% | 4.83\% | 6.38\% | -3.03 | 1.55\% | 19.16 | 5.92\% |
| 01/17/2008 | 10.75\% | 4.81\% | 6.45\% | -3.03 | 1.64\% | 19.51 | 5.94\% |
| 01/28/2008 | 9.40\% | 4.80\% | 6.50\% | -3.04 | 1.71\% | 19.99 | 4.60\% |
| 01/30/2008 | 10.00\% | 4.79\% | 6.52\% | -3.04 | 1.73\% | 20.14 | 5.21\% |
| 01/31/2008 | 10.71\% | 4.79\% | 6.53\% | -3.04 | 1.74\% | 20.21 | 5.92\% |
| 02/29/2008 | 10.25\% | 4.75\% | 6.62\% | -3.05 | 1.87\% | 21.45 | 5.50\% |
| 03/12/2008 | 10.25\% | 4.73\% | 6.62\% | -3.05 | 1.89\% | 21.99 | 5.52\% |
| 03/25/2008 | 9.10\% | 4.68\% | 6.63\% | -3.06 | 1.94\% | 22.55 | 4.42\% |
| 04/22/2008 | 10.25\% | 4.60\% | 6.64\% | -3.08 | 2.04\% | 23.32 | 5.65\% |
| 04/24/2008 | 10.10\% | 4.60\% | 6.64\% | -3.08 | 2.04\% | 23.35 | 5.50\% |
| 05/01/2008 | 10.70\% | 4.58\% | 6.63\% | -3.08 | 2.05\% | 23.46 | 6.12\% |
| 05/19/2008 | 11.00\% | 4.56\% | 6.64\% | -3.09 | 2.08\% | 23.32 | 6.44\% |
| 05/27/2008 | 10.00\% | 4.55\% | 6.64\% | -3.09 | 2.09\% | 23.18 | 5.45\% |
| 06/10/2008 | 10.70\% | 4.54\% | 6.65\% | -3.09 | 2.11\% | 22.89 | 6.16\% |
| 06/27/2008 | 11.04\% | 4.54\% | 6.65\% | -3.09 | 2.11\% | 22.73 | 6.50\% |
| 06/27/2008 | 10.50\% | 4.54\% | 6.65\% | -3.09 | 2.11\% | 22.73 | 5.96\% |
| 07/10/2008 | 10.43\% | 4.52\% | 6.66\% | -3.10 | 2.14\% | 22.88 | 5.91\% |
| 07/16/2008 | 9.40\% | 4.51\% | 6.66\% | -3.10 | 2.15\% | 23.08 | 4.89\% |
| 07/30/2008 | 10.80\% | 4.51\% | 6.66\% | -3.10 | 2.15\% | 23.33 | 6.29\% |
| 07/31/2008 | 10.70\% | 4.51\% | 6.66\% | -3.10 | 2.16\% | 23.34 | 6.19\% |
| 08/11/2008 | 10.25\% | 4.50\% | 6.67\% | -3.10 | 2.16\% | 23.37 | 5.75\% |
| 08/26/2008 | 10.18\% | 4.50\% | 6.67\% | -3.10 | 2.17\% | 23.23 | 5.68\% |
| 09/10/2008 | 10.30\% | 4.50\% | 6.66\% | -3.10 | 2.16\% | 23.01 | 5.80\% |
| 09/24/2008 | 10.65\% | 4.48\% | 6.63\% | -3.11 | 2.15\% | 23.46 | 6.17\% |
| 09/24/2008 | 10.65\% | 4.48\% | 6.63\% | -3.11 | 2.15\% | 23.46 | 6.17\% |
| 09/24/2008 | 10.65\% | 4.48\% | 6.63\% | -3.11 | 2.15\% | 23.46 | 6.17\% |
| 09/30/2008 | 10.20\% | 4.47\% | 6.61\% | -3.11 | 2.14\% | 23.77 | 5.73\% |
| 10/08/2008 | 10.15\% | 4.46\% | 6.59\% | -3.11 | 2.12\% | 24.61 | 5.69\% |
| 11/13/2008 | 10.55\% | 4.45\% | 6.34\% | -3.11 | 1.89\% | 29.58 | 6.10\% |
| 11/17/2008 | 10.20\% | 4.44\% | 6.32\% | -3.11 | 1.87\% | 29.98 | 5.76\% |
| 12/01/2008 | 10.25\% | 4.39\% | 6.24\% | -3.12 | 1.84\% | 31.79 | 5.86\% |
| 12/23/2008 | 11.00\% | 4.27\% | 6.14\% | -3.15 | 1.87\% | 34.13 | 6.73\% |
| 12/29/2008 | 10.00\% | 4.24\% | 6.13\% | -3.16 | 1.89\% | 34.34 | 5.76\% |
| 12/29/2008 | 10.20\% | 4.24\% | 6.13\% | -3.16 | 1.89\% | 34.34 | 5.96\% |
| 12/31/2008 | 10.75\% | 4.22\% | 6.13\% | -3.17 | 1.90\% | 34.47 | 6.53\% |
| 01/14/2009 | 10.50\% | 4.15\% | 6.09\% | -3.18 | 1.94\% | 35.25 | 6.35\% |
| 01/21/2009 | 10.50\% | 4.11\% | 6.08\% | -3.19 | 1.97\% | 35.81 | 6.39\% |
| 01/21/2009 | 10.50\% | 4.11\% | 6.08\% | -3.19 | 1.97\% | 35.81 | 6.39\% |
| 01/21/2009 | 10.50\% | 4.11\% | 6.08\% | -3.19 | 1.97\% | 35.81 | 6.39\% |
| 01/27/2009 | 10.76\% | 4.09\% | 6.06\% | -3.20 | 1.98\% | 36.26 | 6.67\% |
| 01/30/2009 | 10.50\% | 4.07\% | 6.05\% | -3.20 | 1.98\% | 36.58 | 6.43\% |
| 02/04/2009 | 8.75\% | 4.06\% | 6.04\% | -3.20 | 1.98\% | 36.94 | 4.69\% |
| 03/04/2009 | 10.50\% | 3.96\% | 5.98\% | -3.23 | 2.02\% | 39.59 | 6.54\% |
| 03/12/2009 | 11.50\% | 3.93\% | 5.97\% | -3.24 | 2.04\% | 40.42 | 7.57\% |
| 04/02/2009 | 11.10\% | 3.85\% | 5.92\% | -3.26 | 2.07\% | 42.04 | 7.25\% |
| 04/21/2009 | 10.61\% | 3.80\% | 5.87\% | -3.27 | 2.08\% | 42.91 | 6.81\% |
| 04/24/2009 | 10.00\% | 3.78\% | 5.86\% | -3.27 | 2.08\% | 43.10 | 6.22\% |
| 04/30/2009 | 11.25\% | 3.77\% | 5.85\% | -3.28 | 2.08\% | 43.29 | 7.48\% |
| 05/04/2009 | 10.74\% | 3.77\% | 5.85\% | -3.28 | 2.08\% | 43.40 | 6.97\% |
| 05/20/2009 | 10.25\% | 3.74\% | 5.81\% | -3.29 | 2.07\% | 43.96 | 6.51\% |
| 05/28/2009 | 10.50\% | 3.74\% | 5.79\% | -3.29 | 2.05\% | 44.24 | 6.76\% |
| 06/22/2009 | 10.00\% | 3.76\% | 5.76\% | -3.28 | 1.99\% | 45.01 | 6.24\% |
| 06/24/2009 | 10.80\% | 3.76\% | 5.76\% | -3.28 | 1.99\% | 45.06 | 7.04\% |
| 07/08/2009 | 10.63\% | 3.76\% | 5.75\% | -3.28 | 1.98\% | 44.95 | 6.87\% |
| 07/17/2009 | 10.50\% | 3.77\% | 5.74\% | -3.28 | 1.96\% | 44.55 | 6.73\% |
| 08/31/2009 | 10.25\% | 3.82\% | 5.69\% | -3.27 | 1.87\% | 38.96 | 6.43\% |
| 10/14/2009 | 10.70\% | 4.02\% | 5.66\% | -3.21 | 1.64\% | 33.90 | 6.68\% |
| 10/23/2009 | 10.88\% | 4.06\% | 5.64\% | -3.20 | 1.58\% | 33.22 | 6.82\% |
| 11/02/2009 | 10.70\% | 4.10\% | 5.63\% | -3.20 | 1.53\% | 32.57 | 6.60\% |
| 11/03/2009 | 10.70\% | 4.10\% | 5.62\% | -3.19 | 1.52\% | 32.48 | 6.60\% |
| 11/24/2009 | 10.25\% | 4.16\% | 5.57\% | -3.18 | 1.41\% | 30.89 | 6.09\% |
| 11/25/2009 | 10.75\% | 4.16\% | 5.57\% | -3.18 | 1.41\% | 30.79 | 6.59\% |
| 11/30/2009 | 10.35\% | 4.17\% | 5.56\% | -3.18 | 1.39\% | 30.58 | 6.18\% |
| 12/03/2009 | 10.50\% | 4.18\% | 5.55\% | -3.18 | 1.37\% | 30.18 | 6.32\% |
| 12/07/2009 | 10.70\% | 4.19\% | 5.55\% | -3.17 | 1.36\% | 29.90 | 6.51\% |
| 12/16/2009 | 11.00\% | 4.22\% | 5.52\% | -3.17 | 1.30\% | 28.98 | 6.78\% |
| 12/16/2009 | 10.90\% | 4.22\% | 5.52\% | -3.17 | 1.30\% | 28.98 | 6.68\% |
| $12 / 18 / 2009$ $12 / 18 / 2009$ | $\begin{aligned} & 10.40 \% \\ & 10.40 \% \end{aligned}$ | $4.22 \%$ $4.22 \%$ | $5.51 \%$ $5.51 \%$ | -3.16 -3.16 | $1.29 \%$ $1.29 \%$ | 28.70 28.70 | $6.18 \%$ $6.18 \%$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury (\%) | Moody's <br> Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A <br> Credit <br> Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12/22/2009 | 10.20\% | 4.23\% | 5.50\% | -3.16 | 1.27\% | 28.46 | 5.97\% |
| 12/22/2009 | 10.40\% | 4.23\% | 5.50\% | -3.16 | 1.27\% | 28.46 | 6.17\% |
| 12/22/2009 | 10.40\% | 4.23\% | 5.50\% | -3.16 | 1.27\% | 28.46 | 6.17\% |
| 12/30/2009 | 10.00\% | 4.26\% | 5.48\% | -3.16 | 1.22\% | 27.91 | 5.74\% |
| 01/04/2010 | 10.80\% | 4.28\% | 5.47\% | -3.15 | 1.19\% | 27.67 | 6.52\% |
| 01/11/2010 | 11.00\% | 4.31\% | 5.46\% | -3.15 | 1.15\% | 27.09 | 6.69\% |
| 01/26/2010 | 10.13\% | 4.35\% | 5.43\% | -3.13 | 1.08\% | 26.08 | 5.78\% |
| 01/27/2010 | 10.40\% | 4.36\% | 5.43\% | -3.13 | 1.07\% | 26.01 | 6.04\% |
| 01/27/2010 | 10.40\% | 4.36\% | 5.43\% | -3.13 | 1.07\% | 26.01 | 6.04\% |
| 01/27/2010 | 10.70\% | 4.36\% | 5.43\% | -3.13 | 1.07\% | 26.01 | 6.34\% |
| 02/09/2010 | 9.80\% | 4.38\% | 5.41\% | -3.13 | 1.03\% | 25.43 | 5.42\% |
| 02/18/2010 | 10.60\% | 4.40\% | 5.40\% | -3.12 | 1.00\% | 25.05 | 6.20\% |
| 02/24/2010 | 10.18\% | 4.41\% | 5.39\% | -3.12 | 0.98\% | 24.80 | 5.77\% |
| 03/02/2010 | 9.63\% | 4.41\% | 5.38\% | -3.12 | 0.97\% | 24.54 | 5.22\% |
| 03/04/2010 | 10.50\% | 4.41\% | 5.38\% | -3.12 | 0.97\% | 24.43 | 6.09\% |
| 03/05/2010 | 10.50\% | 4.41\% | 5.38\% | -3.12 | 0.97\% | 24.37 | 6.09\% |
| 03/11/2010 | 11.90\% | 4.42\% | 5.38\% | -3.12 | 0.96\% | 24.10 | 7.48\% |
| 03/17/2010 | 10.00\% | 4.41\% | 5.37\% | -3.12 | 0.96\% | 23.85 | 5.59\% |
| 03/25/2010 | 10.15\% | 4.42\% | 5.36\% | -3.12 | 0.95\% | 23.47 | 5.73\% |
| 04/02/2010 | 10.10\% | 4.43\% | 5.35\% | -3.12 | 0.92\% | 23.15 | 5.67\% |
| 04/27/2010 | 10.00\% | 4.46\% | 5.34\% | -3.11 | 0.88\% | 22.16 | 5.54\% |
| 04/29/2010 | 9.90\% | 4.46\% | 5.34\% | -3.11 | 0.88\% | 22.11 | 5.44\% |
| 04/29/2010 | 10.06\% | 4.46\% | 5.34\% | -3.11 | 0.88\% | 22.11 | 5.60\% |
| 04/29/2010 | 10.26\% | 4.46\% | 5.34\% | -3.11 | 0.88\% | 22.11 | 5.80\% |
| 05/12/2010 | 10.30\% | 4.45\% | 5.34\% | -3.11 | 0.89\% | 22.26 | 5.85\% |
| 05/12/2010 | 10.30\% | 4.45\% | 5.34\% | -3.11 | 0.89\% | 22.26 | 5.85\% |
| 05/28/2010 | 10.20\% | 4.44\% | 5.35\% | -3.11 | 0.90\% | 22.81 | 5.76\% |
| 05/28/2010 | 10.10\% | 4.44\% | 5.35\% | -3.11 | 0.90\% | 22.81 | 5.66\% |
| 06/07/2010 | 10.30\% | 4.44\% | 5.35\% | -3.11 | 0.90\% | 23.00 | 5.86\% |
| 06/16/2010 | 10.00\% | 4.44\% | 5.35\% | -3.11 | 0.91\% | 23.16 | 5.56\% |
| 06/28/2010 | 10.50\% | 4.43\% | 5.35\% | -3.12 | 0.92\% | 23.19 | 6.07\% |
| 06/28/2010 | 9.67\% | 4.43\% | 5.35\% | -3.12 | 0.92\% | 23.19 | 5.24\% |
| 06/30/2010 | 9.40\% | 4.43\% | 5.36\% | -3.12 | 0.93\% | 23.30 | 4.97\% |
| 07/01/2010 | 10.25\% | 4.43\% | 5.36\% | -3.12 | 0.93\% | 23.34 | 5.82\% |
| 07/15/2010 | 10.70\% | 4.43\% | 5.37\% | -3.12 | 0.94\% | 23.43 | 6.27\% |
| 07/15/2010 | 10.53\% | 4.43\% | 5.37\% | -3.12 | 0.94\% | 23.43 | 6.10\% |
| 07/30/2010 | 10.70\% | 4.41\% | 5.37\% | -3.12 | 0.96\% | 23.39 | 6.29\% |
| 08/04/2010 | 10.50\% | 4.41\% | 5.38\% | -3.12 | 0.96\% | 23.40 | 6.09\% |
| 08/06/2010 | 9.83\% | 4.41\% | 5.38\% | -3.12 | 0.97\% | 23.41 | 5.42\% |
| 08/25/2010 | 9.90\% | 4.37\% | 5.39\% | -3.13 | 1.02\% | 23.38 | 5.53\% |
| 09/03/2010 | 10.60\% | 4.35\% | 5.41\% | -3.14 | 1.06\% | 23.44 | 6.25\% |
| 09/14/2010 | 10.70\% | 4.33\% | 5.41\% | -3.14 | 1.08\% | 23.46 | 6.37\% |
| 09/16/2010 | 10.00\% | 4.32\% | 5.42\% | -3.14 | 1.09\% | 23.44 | 5.68\% |
| 09/16/2010 | 10.00\% | 4.32\% | 5.42\% | -3.14 | 1.09\% | 23.44 | 5.68\% |
| 09/30/2010 | 9.75\% | 4.28\% | 5.43\% | -3.15 | 1.15\% | 23.47 | 5.47\% |
| 10/14/2010 | 10.35\% | 4.24\% | 5.44\% | -3.16 | 1.20\% | 23.50 | 6.11\% |
| 10/28/2010 | 10.70\% | 4.21\% | 5.42\% | -3.17 | 1.21\% | 23.55 | 6.49\% |
| 11/02/2010 | 10.38\% | 4.20\% | 5.41\% | -3.17 | 1.21\% | 23.60 | 6.18\% |
| 11/04/2010 | 10.70\% | 4.19\% | 5.41\% | -3.17 | 1.21\% | 23.54 | 6.51\% |
| 11/19/2010 | 10.20\% | 4.17\% | 5.36\% | -3.18 | 1.19\% | 23.28 | 6.03\% |
| 11/22/2010 | 10.00\% | 4.17\% | 5.36\% | -3.18 | 1.19\% | 23.24 | 5.83\% |
| 12/01/2010 | 10.13\% | 4.16\% | 5.33\% | -3.18 | 1.18\% | 23.21 | 5.97\% |
| 12/06/2010 | 9.86\% | 4.15\% | 5.32\% | -3.18 | 1.17\% | 23.18 | 5.71\% |
| 12/09/2010 | 10.25\% | 4.15\% | 5.30\% | -3.18 | 1.15\% | 23.14 | 6.10\% |
| 12/13/2010 | 10.70\% | 4.15\% | 5.29\% | -3.18 | 1.14\% | 23.13 | 6.55\% |
| 12/14/2010 | 10.13\% | 4.15\% | 5.28\% | -3.18 | 1.14\% | 23.12 | 5.98\% |
| 12/15/2010 | 10.44\% | 4.15\% | 5.28\% | -3.18 | 1.13\% | 23.12 | 6.29\% |
| 12/17/2010 | 10.00\% | 4.14\% | 5.26\% | -3.18 | 1.12\% | 23.11 | 5.86\% |
| 12/20/2010 | 10.60\% | 4.14\% | 5.26\% | -3.18 | 1.11\% | 23.10 | 6.46\% |
| 12/21/2010 | 10.30\% | 4.14\% | 5.25\% | -3.18 | 1.11\% | 23.09 | 6.16\% |
| 12/27/2010 | 9.90\% | 4.14\% | 5.24\% | -3.18 | 1.10\% | 23.07 | 5.76\% |
| 12/29/2010 | 11.15\% | 4.14\% | 5.23\% | -3.19 | 1.09\% | 23.07 | 7.01\% |
| 01/05/2011 | 10.15\% | 4.13\% | 5.20\% | -3.19 | 1.07\% | 23.08 | 6.02\% |
| 01/12/2011 | 10.30\% | 4.12\% | 5.18\% | -3.19 | 1.06\% | 23.07 | 6.18\% |
| 01/13/2011 | 10.30\% | 4.12\% | 5.17\% | -3.19 | 1.05\% | 23.06 | 6.18\% |
| 01/18/2011 | 10.00\% | 4.12\% | 5.16\% | -3.19 | 1.04\% | 23.05 | 5.88\% |
| 01/20/2011 | 9.30\% | 4.12\% | 5.15\% | -3.19 | 1.03\% | 23.06 | 5.18\% |
| 01/20/2011 | 10.13\% | 4.12\% | 5.15\% | -3.19 | 1.03\% | 23.06 | 6.01\% |
| 01/31/2011 | 9.60\% | 4.11\% | 5.10\% | -3.19 | 0.99\% | 23.12 | 5.49\% |
| 02/03/2011 | 10.00\% | 4.11\% | 5.08\% | -3.19 | 0.97\% | 23.13 | 5.89\% |
| 02/25/2011 | 10.00\% | 4.14\% | 4.98\% | -3.18 | 0.83\% | 22.58 | 5.86\% |
| 03/25/2011 | 9.80\% | 4.18\% | 4.85\% | -3.18 | 0.68\% | 21.29 | 5.62\% |
| 03/30/2011 | 10.00\% | 4.18\% | 4.83\% | -3.17 | 0.65\% | 21.16 | 5.82\% |
| 04/12/2011 | 10.00\% | 4.21\% | 4.78\% | -3.17 | 0.57\% | 20.69 | 5.79\% |
| 04/25/2011 | 10.74\% | 4.23\% | 4.73\% | -3.16 | 0.50\% | 20.17 | 6.51\% |
| 04/26/2011 | 9.67\% | 4.24\% | 4.72\% | -3.16 | 0.49\% | 20.13 | 5.43\% |
| 04/27/2011 | 10.40\% | 4.24\% | 4.72\% | -3.16 | 0.48\% | 20.08 | 6.16\% |
| 05/04/2011 | 10.00\% | 4.25\% | 4.69\% | -3.16 | 0.45\% | 19.84 | 5.75\% |
| 05/04/2011 | 10.00\% | 4.25\% | 4.69\% | -3.16 | 0.45\% | 19.84 | 5.75\% |
| 05/24/2011 | $\begin{aligned} & \text { 10.50\% } \\ & \text { 10.75\% } \end{aligned}$ | $4.27 \%$ $4.30 \%$ | 4.62\% $4.59 \%$ | $\begin{aligned} & -3.15 \\ & -3.15 \end{aligned}$ | $0.35 \%$ $0.28 \%$ | 19.44 19.02 | 6.23\% $6.45 \%$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year <br> Treasury (\%) | Moody's <br> Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 06/16/2011 | 9.20\% | 4.32\% | 4.57\% | -3.14 | 0.25\% | 18.83 | 4.88\% |
| 06/17/2011 | 9.95\% | 4.32\% | 4.56\% | -3.14 | 0.24\% | 18.83 | 5.63\% |
| 07/13/2011 | 10.20\% | 4.37\% | 4.48\% | -3.13 | 0.12\% | 18.48 | 5.83\% |
| 08/01/2011 | 9.20\% | 4.39\% | 4.42\% | -3.13 | 0.03\% | 18.46 | 4.81\% |
| 08/08/2011 | 10.00\% | 4.38\% | 4.40\% | -3.13 | 0.02\% | 18.77 | 5.62\% |
| 08/11/2011 | 10.00\% | 4.38\% | 4.40\% | -3.13 | 0.02\% | 19.05 | 5.62\% |
| 08/12/2011 | 10.35\% | 4.38\% | 4.39\% | -3.13 | 0.02\% | 19.13 | 5.97\% |
| 08/19/2011 | 10.25\% | 4.36\% | 4.38\% | -3.13 | 0.02\% | 19.53 | 5.89\% |
| 09/02/2011 | 12.88\% | 4.32\% | 4.35\% | -3.14 | 0.03\% | 20.31 | 8.56\% |
| 09/22/2011 | 10.00\% | 4.24\% | 4.32\% | -3.16 | 0.08\% | 21.34 | 5.76\% |
| 10/12/2011 | 10.30\% | 4.14\% | 4.29\% | -3.19 | 0.15\% | 22.82 | 6.16\% |
| 10/20/2011 | 10.50\% | 4.10\% | 4.27\% | -3.19 | 0.17\% | 23.27 | 6.40\% |
| 11/30/2011 | 10.90\% | 3.87\% | 4.22\% | -3.25 | 0.35\% | 25.28 | 7.03\% |
| 11/30/2011 | 10.90\% | 3.87\% | 4.22\% | -3.25 | 0.35\% | 25.28 | 7.03\% |
| 12/14/2011 | 10.00\% | 3.79\% | 4.21\% | -3.27 | 0.41\% | 25.67 | 6.21\% |
| 12/14/2011 | 10.30\% | 3.79\% | 4.21\% | -3.27 | 0.41\% | 25.67 | 6.51\% |
| 12/20/2011 | 10.20\% | 3.76\% | 4.20\% | -3.28 | 0.44\% | 25.76 | 6.44\% |
| 12/21/2011 | 10.20\% | 3.75\% | 4.20\% | -3.28 | 0.44\% | 25.76 | 6.45\% |
| 12/22/2011 | 9.90\% | 3.75\% | 4.20\% | -3.28 | 0.45\% | 25.77 | 6.15\% |
| 12/22/2011 | 10.40\% | 3.75\% | 4.20\% | -3.28 | 0.45\% | 25.77 | 6.65\% |
| 12/23/2011 | 10.19\% | 3.74\% | 4.20\% | -3.29 | 0.46\% | 25.76 | 6.45\% |
| 01/25/2012 | 10.50\% | 3.57\% | 4.15\% | -3.33 | 0.59\% | 25.89 | 6.93\% |
| 01/27/2012 | 10.50\% | 3.55\% | 4.14\% | -3.34 | 0.59\% | 25.91 | 6.95\% |
| 02/15/2012 | 10.20\% | 3.47\% | 4.11\% | -3.36 | 0.64\% | 26.12 | 6.73\% |
| 02/23/2012 | 9.90\% | 3.43\% | 4.10\% | -3.37 | 0.66\% | 26.14 | 6.47\% |
| 02/27/2012 | 10.25\% | 3.42\% | 4.10\% | -3.37 | 0.67\% | 26.15 | 6.83\% |
| 02/29/2012 | 10.40\% | 3.41\% | 4.09\% | -3.38 | 0.68\% | 26.16 | 6.99\% |
| 03/29/2012 | 10.37\% | 3.31\% | 4.05\% | -3.41 | 0.74\% | 25.99 | 7.06\% |
| 04/04/2012 | 10.00\% | 3.29\% | 4.05\% | -3.41 | 0.75\% | 25.89 | 6.71\% |
| 04/26/2012 | 10.00\% | 3.20\% | 4.03\% | -3.44 | 0.83\% | 25.91 | 6.80\% |
| 05/02/2012 | 10.00\% | 3.18\% | 4.03\% | -3.45 | 0.85\% | 25.85 | 6.82\% |
| 05/07/2012 | 9.80\% | 3.16\% | 4.02\% | -3.45 | 0.86\% | 25.85 | 6.64\% |
| 05/15/2012 | 10.00\% | 3.14\% | 4.02\% | -3.46 | 0.88\% | 25.79 | 6.86\% |
| 05/29/2012 | 10.05\% | 3.11\% | 4.02\% | -3.47 | 0.92\% | 25.23 | 6.94\% |
| 06/07/2012 | 10.30\% | 3.07\% | 4.03\% | -3.48 | 0.95\% | 24.77 | 7.23\% |
| 06/14/2012 | 9.40\% | 3.06\% | 4.03\% | -3.49 | 0.97\% | 24.45 | 6.34\% |
| 06/15/2012 | 10.40\% | 3.06\% | 4.03\% | -3.49 | 0.97\% | 24.40 | 7.34\% |
| 06/18/2012 | 9.60\% | 3.05\% | 4.03\% | -3.49 | 0.97\% | 24.33 | 6.55\% |
| 06/19/2012 | 9.25\% | 3.05\% | 4.03\% | -3.49 | 0.98\% | 24.25 | 6.20\% |
| 06/26/2012 | 10.10\% | 3.04\% | 4.03\% | -3.49 | 0.99\% | 23.82 | 7.06\% |
| 06/29/2012 | 10.00\% | 3.04\% | 4.02\% | -3.49 | 0.99\% | 23.58 | 6.96\% |
| 07/09/2012 | 10.20\% | 3.03\% | 4.02\% | -3.50 | 0.99\% | 23.14 | 7.17\% |
| 07/16/2012 | 9.80\% | 3.02\% | 4.02\% | -3.50 | 1.00\% | 22.59 | 6.78\% |
| 07/20/2012 | 9.81\% | 3.01\% | 4.02\% | -3.50 | 1.02\% | 22.07 | 6.80\% |
| 07/20/2012 | 9.31\% | 3.01\% | 4.02\% | -3.50 | 1.02\% | 22.07 | 6.30\% |
| 09/13/2012 | 9.80\% | 2.94\% | 4.11\% | -3.53 | 1.17\% | 19.11 | 6.86\% |
| 09/19/2012 | 10.05\% | 2.94\% | 4.13\% | -3.53 | 1.19\% | 18.84 | 7.11\% |
| 09/19/2012 | 9.80\% | 2.94\% | 4.13\% | -3.53 | 1.19\% | 18.84 | 6.86\% |
| 09/26/2012 | 9.50\% | 2.94\% | 4.14\% | -3.53 | 1.20\% | 18.51 | 6.56\% |
| 10/12/2012 | 9.60\% | 2.93\% | 4.18\% | -3.53 | 1.25\% | 18.04 | 6.67\% |
| 10/23/2012 | 9.75\% | 2.93\% | 4.21\% | -3.53 | 1.27\% | 17.84 | 6.82\% |
| 10/24/2012 | 10.30\% | 2.93\% | 4.21\% | -3.53 | 1.28\% | 17.83 | 7.37\% |
| 11/09/2012 | 10.30\% | 2.92\% | 4.26\% | -3.53 | 1.34\% | 17.75 | 7.38\% |
| 11/28/2012 | 10.40\% | 2.90\% | 4.32\% | -3.54 | 1.42\% | 17.60 | 7.50\% |
| 11/29/2012 | 9.88\% | 2.89\% | 4.32\% | -3.54 | 1.43\% | 17.58 | 6.99\% |
| 11/29/2012 | 9.75\% | 2.89\% | 4.32\% | -3.54 | 1.43\% | 17.58 | 6.86\% |
| 12/05/2012 | 9.71\% | 2.89\% | 4.34\% | -3.54 | 1.45\% | 17.53 | 6.82\% |
| 12/05/2012 | 10.40\% | 2.89\% | 4.34\% | -3.54 | 1.45\% | 17.53 | 7.51\% |
| 12/12/2012 | 9.80\% | 2.88\% | 4.36\% | -3.55 | 1.48\% | 17.48 | 6.92\% |
| 12/13/2012 | 10.50\% | 2.88\% | 4.36\% | -3.55 | 1.48\% | 17.47 | 7.62\% |
| 12/13/2012 | 9.50\% | 2.88\% | 4.36\% | -3.55 | 1.48\% | 17.47 | 6.62\% |
| 12/14/2012 | 10.40\% | 2.88\% | 4.37\% | -3.55 | 1.49\% | 17.47 | 7.52\% |
| 12/19/2012 | 9.71\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.44 | 6.84\% |
| 12/19/2012 | 10.25\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.44 | 7.38\% |
| 12/20/2012 | 10.40\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 7.53\% |
| 12/20/2012 | 10.30\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 7.43\% |
| 12/20/2012 | 10.45\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 7.58\% |
| 12/20/2012 | 10.25\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 7.38\% |
| 12/20/2012 | 10.25\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 7.38\% |
| 12/20/2012 | 9.80\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 6.93\% |
| 12/20/2012 | 9.50\% | 2.87\% | 4.38\% | -3.55 | 1.51\% | 17.43 | 6.63\% |
| 12/21/2012 | 10.20\% | 2.87\% | 4.38\% | -3.55 | 1.52\% | 17.43 | 7.33\% |
| 12/26/2012 | 9.80\% | 2.86\% | 4.39\% | -3.55 | 1.53\% | 17.46 | 6.94\% |
| 01/09/2013 | 9.70\% | 2.84\% | 4.42\% | -3.56 | 1.57\% | 17.50 | 6.86\% |
| 01/09/2013 | 9.70\% | 2.84\% | 4.42\% | -3.56 | 1.57\% | 17.50 | 6.86\% |
| 01/09/2013 | 9.70\% | 2.84\% | 4.42\% | -3.56 | 1.57\% | 17.50 | 6.86\% |
| 01/16/2013 | 9.60\% | 2.84\% | 4.43\% | -3.56 | 1.59\% | 17.45 | 6.76\% |
| 01/16/2013 | 9.60\% | 2.84\% | 4.43\% | -3.56 | 1.59\% | 17.45 | 6.76\% |
| 02/13/2013 | 10.20\% | 2.84\% | 4.49\% | -3.56 | 1.64\% | 17.01 | 7.36\% |
| $\begin{aligned} & 02 / 22 / 2013 \\ & 02 / 27 / 2013 \end{aligned}$ | 9.75\% 10.00\% | $2.85 \%$ $2.86 \%$ | $4.51 \%$ $4.52 \%$ | -3.56 -3.56 | $1.65 \%$ $1.66 \%$ | 16.89 16.85 | $\begin{aligned} & 6.90 \% \\ & 7.14 \% \end{aligned}$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year <br> Treasury (\%) | Moody's <br> Utility A Yield | LN(30-Year Treasury) | Moody's <br> Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03/14/2013 | 9.30\% | 2.88\% | 4.55\% | -3.55 | 1.67\% | 16.34 | 6.42\% |
| 03/27/2013 | 9.80\% | 2.90\% | 4.57\% | -3.54 | 1.67\% | 15.88 | 6.90\% |
| 05/01/2013 | 9.84\% | 2.94\% | 4.64\% | -3.53 | 1.70\% | 15.25 | 6.90\% |
| 05/15/2013 | 10.30\% | 2.96\% | 4.66\% | -3.52 | 1.70\% | 15.02 | 7.34\% |
| 05/30/2013 | 10.20\% | 2.98\% | 4.68\% | -3.51 | 1.69\% | 14.88 | 7.22\% |
| 05/31/2013 | 9.00\% | 2.98\% | 4.68\% | -3.51 | 1.69\% | 14.89 | 6.02\% |
| 06/11/2013 | 10.00\% | 3.00\% | 4.68\% | -3.51 | 1.68\% | 14.96 | 7.00\% |
| 06/21/2013 | 9.75\% | 3.02\% | 4.68\% | -3.50 | 1.66\% | 14.99 | 6.73\% |
| 06/25/2013 | 9.80\% | 3.03\% | 4.68\% | -3.50 | 1.65\% | 15.02 | 6.77\% |
| 07/12/2013 | 9.36\% | 3.08\% | 4.65\% | -3.48 | 1.58\% | 15.07 | 6.28\% |
| 08/08/2013 | 9.83\% | 3.14\% | 4.62\% | -3.46 | 1.47\% | 14.82 | 6.69\% |
| 08/14/2013 | 9.15\% | 3.16\% | 4.61\% | -3.45 | 1.45\% | 14.72 | 5.99\% |
| 09/11/2013 | 10.25\% | 3.27\% | 4.56\% | -3.42 | 1.30\% | 14.57 | 6.98\% |
| 09/11/2013 | 10.20\% | 3.27\% | 4.56\% | -3.42 | 1.30\% | 14.57 | 6.93\% |
| 09/24/2013 | 10.20\% | 3.31\% | 4.54\% | -3.41 | 1.23\% | 14.47 | 6.89\% |
| 10/03/2013 | 9.65\% | 3.33\% | 4.52\% | -3.40 | 1.18\% | 14.45 | 6.32\% |
| 11/06/2013 | 10.20\% | 3.41\% | 4.46\% | -3.38 | 1.05\% | 14.40 | 6.79\% |
| 11/21/2013 | 10.00\% | 3.44\% | 4.42\% | -3.37 | 0.98\% | 14.36 | 6.56\% |
| 11/26/2013 | 10.00\% | 3.45\% | 4.42\% | -3.37 | 0.96\% | 14.36 | 6.55\% |
| 12/03/2013 | 10.25\% | 3.47\% | 4.41\% | -3.36 | 0.94\% | 14.38 | 6.78\% |
| 12/04/2013 | 9.50\% | 3.47\% | 4.40\% | -3.36 | 0.93\% | 14.38 | 6.03\% |
| 12/05/2013 | 10.20\% | 3.48\% | 4.40\% | -3.36 | 0.92\% | 14.38 | 6.72\% |
| 12/09/2013 | 8.72\% | 3.49\% | 4.40\% | -3.36 | 0.91\% | 14.34 | 5.23\% |
| 12/09/2013 | 9.75\% | 3.49\% | 4.40\% | -3.36 | 0.91\% | 14.34 | 6.26\% |
| 12/13/2013 | 9.75\% | 3.50\% | 4.38\% | -3.35 | 0.88\% | 14.34 | 6.25\% |
| 12/16/2013 | 9.95\% | 3.50\% | 4.38\% | -3.35 | 0.88\% | 14.35 | 6.45\% |
| 12/16/2013 | 9.95\% | 3.50\% | 4.38\% | -3.35 | 0.88\% | 14.35 | 6.45\% |
| 12/16/2013 | 10.12\% | 3.50\% | 4.38\% | -3.35 | 0.88\% | 14.35 | 6.62\% |
| 12/17/2013 | 9.50\% | 3.51\% | 4.38\% | -3.35 | 0.87\% | 14.37 | 5.99\% |
| 12/17/2013 | 10.95\% | 3.51\% | 4.38\% | -3.35 | 0.87\% | 14.37 | 7.44\% |
| 12/18/2013 | 8.72\% | 3.51\% | 4.37\% | -3.35 | 0.86\% | 14.37 | 5.21\% |
| 12/18/2013 | 9.80\% | 3.51\% | 4.37\% | -3.35 | 0.86\% | 14.37 | 6.29\% |
| 12/19/2013 | 10.15\% | 3.51\% | 4.37\% | -3.35 | 0.86\% | 14.38 | 6.64\% |
| 12/30/2013 | 9.50\% | 3.54\% | 4.35\% | -3.34 | 0.81\% | 14.41 | 5.96\% |
| 02/20/2014 | 9.20\% | 3.69\% | 4.25\% | -3.30 | 0.57\% | 14.62 | 5.51\% |
| 02/26/2014 | 9.75\% | 3.70\% | 4.24\% | -3.30 | 0.55\% | 14.65 | 6.05\% |
| 03/17/2014 | 9.55\% | 3.72\% | 4.20\% | -3.29 | 0.48\% | 14.72 | 5.83\% |
| 03/26/2014 | 9.40\% | 3.73\% | 4.17\% | -3.29 | 0.45\% | 14.66 | 5.67\% |
| 03/26/2014 | 9.96\% | 3.73\% | 4.17\% | -3.29 | 0.45\% | 14.66 | 6.23\% |
| 04/02/2014 | 9.70\% | 3.73\% | 4.15\% | -3.29 | 0.42\% | 14.58 | 5.97\% |
| 05/16/2014 | 9.80\% | 3.70\% | 4.04\% | -3.30 | 0.34\% | 14.38 | 6.10\% |
| 05/30/2014 | 9.70\% | 3.68\% | 4.02\% | -3.30 | 0.34\% | 14.35 | 6.02\% |
| 06/06/2014 | 10.40\% | 3.67\% | 4.00\% | -3.30 | 0.33\% | 14.26 | 6.73\% |
| 06/30/2014 | 9.55\% | 3.64\% | 3.96\% | -3.31 | 0.32\% | 13.95 | 5.91\% |
| 07/02/2014 | 9.62\% | 3.64\% | 3.95\% | -3.31 | 0.31\% | 13.91 | 5.98\% |
| 07/10/2014 | 9.95\% | 3.63\% | 3.94\% | -3.32 | 0.31\% | 13.86 | 6.32\% |
| 07/23/2014 | 9.75\% | 3.61\% | 3.93\% | -3.32 | 0.32\% | 13.68 | 6.14\% |
| 07/29/2014 | 9.45\% | 3.60\% | 3.93\% | -3.32 | 0.32\% | 13.57 | 5.85\% |
| 07/31/2014 | 9.90\% | 3.60\% | 3.93\% | -3.32 | 0.33\% | 13.55 | 6.30\% |
| 08/20/2014 | 9.75\% | 3.56\% | 3.93\% | -3.33 | 0.37\% | 13.61 | 6.19\% |
| 08/25/2014 | 9.60\% | 3.56\% | 3.94\% | -3.34 | 0.38\% | 13.59 | 6.04\% |
| 08/29/2014 | 9.80\% | 3.54\% | 3.94\% | -3.34 | 0.40\% | 13.57 | 6.26\% |
| 09/11/2014 | 9.60\% | 3.51\% | 3.95\% | -3.35 | 0.44\% | 13.57 | 6.09\% |
| 09/15/2014 | 10.25\% | 3.51\% | 3.96\% | -3.35 | 0.45\% | 13.57 | 6.74\% |
| 10/09/2014 | 9.80\% | 3.44\% | 3.97\% | -3.37 | 0.53\% | 13.62 | 6.36\% |
| 11/06/2014 | 9.56\% | 3.37\% | 3.99\% | -3.39 | 0.62\% | 14.09 | 6.19\% |
| 11/06/2014 | 10.20\% | 3.37\% | 3.99\% | -3.39 | 0.62\% | 14.09 | 6.83\% |
| 11/14/2014 | 10.20\% | 3.35\% | 4.00\% | -3.40 | 0.65\% | 13.94 | 6.85\% |
| 11/26/2014 | 9.70\% | 3.32\% | 4.01\% | -3.40 | 0.69\% | 13.82 | 6.38\% |
| 11/26/2014 | 10.20\% | 3.32\% | 4.01\% | -3.40 | 0.69\% | 13.82 | 6.88\% |
| 12/04/2014 | 9.68\% | 3.30\% | 4.02\% | -3.41 | 0.72\% | 13.78 | 6.38\% |
| 12/10/2014 | 9.25\% | 3.29\% | 4.03\% | -3.41 | 0.74\% | 13.80 | 5.96\% |
| 12/10/2014 | 9.25\% | 3.29\% | 4.03\% | -3.41 | 0.74\% | 13.80 | 5.96\% |
| 12/11/2014 | 10.07\% | 3.28\% | 4.03\% | -3.42 | 0.75\% | 13.83 | 6.79\% |
| 12/12/2014 | 10.20\% | 3.28\% | 4.03\% | -3.42 | 0.75\% | 13.86 | 6.92\% |
| 12/17/2014 | 9.17\% | 3.27\% | 4.04\% | -3.42 | 0.77\% | 13.96 | 5.90\% |
| 12/18/2014 | 9.83\% | 3.26\% | 4.04\% | -3.42 | 0.78\% | 13.98 | 6.57\% |
| 01/23/2015 | 9.50\% | 3.14\% | 4.11\% | -3.46 | 0.97\% | 14.37 | 6.36\% |
| 02/24/2015 | 9.83\% | 3.04\% | 4.19\% | -3.49 | 1.15\% | 14.67 | 6.79\% |
| 03/18/2015 | 9.75\% | 2.98\% | 4.23\% | -3.51 | 1.26\% | 14.90 | 6.77\% |
| 03/25/2015 | 9.50\% | 2.95\% | 4.25\% | -3.52 | 1.30\% | 14.96 | 6.55\% |
| 03/26/2015 | 9.72\% | 2.95\% | 4.26\% | -3.52 | 1.31\% | 14.98 | 6.77\% |
| 04/23/2015 | 10.20\% | 2.87\% | 4.31\% | -3.55 | 1.45\% | 15.21 | 7.33\% |
| 04/29/2015 | 9.53\% | 2.86\% | 4.33\% | -3.56 | 1.47\% | 15.22 | 6.67\% |
| 05/01/2015 | 9.60\% | 2.85\% | 4.33\% | -3.56 | 1.48\% | 15.23 | 6.75\% |
| 05/26/2015 | 9.75\% | 2.83\% | 4.35\% | -3.57 | 1.52\% | 15.16 | 6.92\% |
| 06/17/2015 | 9.00\% | 2.82\% | 4.35\% | -3.57 | 1.53\% | 15.30 | 6.18\% |
| 06/17/2015 | 9.00\% | 2.82\% | 4.35\% | -3.57 | 1.53\% | 15.30 | 6.18\% |
| 09/02/2015 | 9.50\% | 2.79\% | 4.35\% | -3.58 | 1.56\% | 15.68 | 6.71\% |
| $\begin{aligned} & 09 / 10 / 2015 \\ & 10 / 15 / 2015 \end{aligned}$ | 9.30\% $9.00 \%$ | $2.79 \%$ $2.81 \%$ | $4.35 \%$ $4.35 \%$ | $\begin{aligned} & -3.58 \\ & -3.57 \end{aligned}$ | $1.56 \%$ $1.54 \%$ | 15.99 16.66 | $\begin{aligned} & 6.51 \% \\ & 6.19 \% \end{aligned}$ |


| Date of Electric Rate Case | Return on Equity (\%) | 30 Year Treasury <br> (\%) | Moody's Utility A Yield | LN(30-Year Treasury) | Moody's Utility A Credit Spread | VIX | Risk Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11/19/2015 | 10.30\% | 2.88\% | 4.35\% | -3.55 | 1.47\% | 16.28 | 7.42\% |
| 11/19/2015 | 10.00\% | 2.88\% | 4.35\% | -3.55 | 1.47\% | 16.28 | 7.12\% |
| 12/03/2015 | 10.00\% | 2.90\% | 4.35\% | -3.54 | 1.45\% | 16.28 | 7.10\% |
| 12/09/2015 | 9.14\% | 2.90\% | 4.34\% | -3.54 | 1.44\% | 16.33 | 6.24\% |
| 12/09/2015 | 9.14\% | 2.90\% | 4.34\% | -3.54 | 1.44\% | 16.33 | 6.24\% |
| 12/11/2015 | 10.30\% | 2.90\% | 4.34\% | -3.54 | 1.44\% | 16.42 | 7.40\% |
| 12/15/2015 | 9.60\% | 2.91\% | 4.34\% | -3.54 | 1.44\% | 16.50 | 6.69\% |
| 12/17/2015 | 9.70\% | 2.91\% | 4.34\% | -3.54 | 1.43\% | 16.54 | 6.79\% |
| 12/18/2015 | 9.50\% | 2.91\% | 4.34\% | -3.54 | 1.43\% | 16.57 | 6.59\% |
| 12/30/2015 | 9.50\% | 2.93\% | 4.33\% | -3.53 | 1.41\% | 16.60 | 6.57\% |
| 01/06/2016 | 9.50\% | 2.94\% | 4.30\% | -3.53 | 1.36\% | 16.72 | 6.56\% |
| 02/23/2016 | 9.75\% | 2.94\% | 4.23\% | -3.53 | 1.29\% | 18.32 | 6.81\% |
| 03/16/2016 | 9.85\% | 2.91\% | 4.23\% | -3.54 | 1.32\% | 18.69 | 6.94\% |
| 04/29/2016 | 9.80\% | 2.83\% | 4.23\% | -3.56 | 1.40\% | 18.60 | 6.97\% |
|  |  |  |  |  |  | Average: ate Cases: | $\begin{gathered} 4.50 \% \\ 1,471 \end{gathered}$ |

Summary of Adjustment Clauses \& Alternative Regulation/Incentive Plans

|  |  |  | Adjustment Clauses |  |  |  |  |  |  | Alternative Regulation / Incentive Plans |  |  |  |  |  | CWIP <br> Allowed in <br> Rate Base Forward Tes <br> (L/F) [7] Year [8] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Parent | State | $\begin{aligned} & \text { Fuel/ } \\ & \text { Purchased } \\ & \text { Power } \end{aligned}$ | Decoupling (F/P) [1] | New Capital Investment [2] | Energy Efficiency <br> [3] | Renewables \& RPS [4] | Environmental <br> [5] | Other [6] | FormulaBased Rates | Price Freezel Cap | Earnings Sharing | Formula Based ROE | Service Quality/ Performance | Merger Savings |  |  |
| ALLETE (Minnesota Power) | ALE | Minnesota | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | L | - |
| Interstate Power and Light Company | LNT | Iowa | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  |  |  |  |  |  |
| Wisconsin Power and Light Company | LNT | Wisconsin | $\checkmark$ |  |  |  |  |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  | L | $\checkmark$ |
| Southwestern Electric Power Company | AEP | Arkansas | $\checkmark$ | P | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |
| Indiana Michigan Power Company | AEP | Indiana | $\checkmark$ | P |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | F |  |
| Kentucky Power Company | AEP | Kentucky | $\checkmark$ | P | $\checkmark$ | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | F |  |
| Southwestern Electric Power Company | AEP | Louisiana | $\checkmark$ | P |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  | L |  |
| Indiana Michigan Power Company | AEP | Michigan | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  |  |  | L | $\checkmark$ |
| Ohio Power Company | AEP | Ohio |  | P | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  | F | $\checkmark$ |
| Public Service Company of Oklahoma | AEP | Oklahoma | $\checkmark$ | P | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  | F |  |
| Kingsport Power Company | AEP | Tennessee | $\checkmark$ |  |  |  |  |  |  |  |  |  |  |  |  | F |  |
| AEP Texas Central Company | AEP | Texas |  |  | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  | L |  |
| AEP Texas North Company | AEP | Texas |  |  | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  | L |  |
| Southwestern Electric Power Company | AEP | Texas | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  |  |  |  | L |  |
| Appalachian Power Company | AEP | Virginia | $\checkmark$ |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | F |  |
| Appalachian Power Company | AEP | West Virginia | $\checkmark$ |  |  |  |  |  | $\checkmark$ |  |  |  |  |  |  | L |  |
| Wheeling Power Company | AEP | West Virginia | $\checkmark$ |  |  |  |  |  | $\checkmark$ |  |  |  |  |  |  | L | $\checkmark$ |
| Alaska Electric Light and Power Company | AVA | Alaska | $\checkmark$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avista Corporation | AVA | Idaho | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  | $\checkmark$ |  |  |  |  |  |  |
| Avista Corporation | AVA | Washington | $\checkmark$ | F |  |  |  |  |  |  | $\checkmark$ |  |  |  |  | L |  |
| Consumers Energy Company | CMS | Michigan | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  |  |  |  |  |  | L | $\checkmark$ |
| DTE Electric Company | DTE | Michigan | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  |  |  | L | $\checkmark$ |
| Idaho Power Co. | IDA | Idaho | $\checkmark$ | P |  | $\checkmark$ |  |  |  |  |  | $\checkmark$ |  |  |  |  | $\checkmark$ |
| Idaho Power Co. | IDA | Oregon | $\checkmark$ |  |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |  | $\checkmark$ |
| NorthWestern Energy | NWE | Montana | $\checkmark$ | P |  | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |
| NorthWestern Energy | NWE | South Dakota | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |  | L |  |
| Oklahoma Gas and Electric Company | OGE | Arkansas | $\checkmark$ | P | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  |  |  |  |  |  |  |  |
| Oklahoma Gas and Electric Company | OGE | Oklahoma | $\checkmark$ | P | $\checkmark$ | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | F |  |
| Otter Tail Power Company | OTTR | Minnesota | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  |  | L |  |
| Otter Tail Power Company | OTTR | North Dakota | $\checkmark$ |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | F |  |
| Arizona Public Service Company | PNW | Arizona | $\checkmark$ | P | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  |  |  |  |  |  |
| Public Service Company of New Mexico | PNM | New Mexico | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | F |  |
| Texas-New Mexico Power Company | PNM | Texas |  |  | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  | L |  |
| Portland General Electric Company South Carolina Electric \& Gas Co. | POR | Oregon | $\checkmark$ | P |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |  | $\checkmark$ |
| South Carolina Electric \& Gas Co. | SCG | South Carolina | $\checkmark$ |  | $\checkmark$ |  |  | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  | F |  |
| Public Service Company of Colorado | XEL | Colorado | $\checkmark$ |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  |  | L |  |
| Northern States Power Company - MN | XEL | Minnesota | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | L | $\checkmark$ |
| Southwestern Public Service Company Northern States Power Company - MN | XEL | New Mexico | $\checkmark$ |  |  | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  | $\checkmark$ |  |  |  |  | F |  |
| Northern States Power Company - MN Northern States Power Company - MN | XEL | North Dakota | $\checkmark$ |  | $\checkmark$ |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  |  |  |  |  | F |  |
| Northern States Power Company - MN Southwestern Public Service Company | XEL | South Dakota | $\checkmark$ | P | $\checkmark$ | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  |  |  |  | ${ }^{\text {L }}$ |  |
| Southwestern Public Service Company Northern States Power Company - WI | XEL XEL | Texas ${ }_{\text {Wisconsin }}$ | $\checkmark$ |  | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  | $\checkmark$ |  |  |  |  | L | $\checkmark$ |

A mechanism may cover one or more cost categories; therefore, designations may not indicate separate mechanisms for each category.
[1] Full or partial decoupling (such as Straight-Fixed Variable rate design, weather normalization
clauses, and recovery of lost revenues as a result of Energy Efficiency programs).
[2] Includes recovery of costs related to targeted new generation projects, infrastructure replacement system integrity/hardening, Smart Grid, AMI metering, and other capital expenditures.
[5] EPA upgrade costs, emissions control \& allowance purchase costs, nuclear decommissioning, and other costs to comply with state and federal environmental mandates
[6] Pension expenses, bad debt costs, storm costs, vegetation management, RTO/Transmission Expense, capacity costs, transmission costs, government \& franchise fees and taxes, economic development, and low income programs.
[7] Limited or fully allowed in rate base
[4] Recovers costs associated with renewable energy projects, Distributed Energy Resources, REC
purchases, net metering, RPS expense, and renewable PPAs.
Represents if a company used a forward test year in its most recent rate case.
Sources.Alernative Regulation/Incentive Plans: A State-by-State Overview解解 Commission Profiles and rate case history


[^0]:    1 Throughout my Direct Testimony, I interchangeably use the terms "ROE" and "Cost of Equity."

[^1]:    ${ }^{2}$ See, for example, In the Matter of Kansas City Power \& Light Company’s Request for Authority to Implement a General Rate Increase for Electric Service, Case No. ER-2014-0370, Report and Order (Sep. 15, 2015).
    $3 \quad$ Ibid., at p. 19.

[^2]:    4 Source: SNL Financial.

[^3]:    5 The observed interest rate may be adjusted to reflect issuance or other directly observable costs.

[^4]:    ${ }^{6} \quad$ In the Matter of Kansas City Power \& Light Company’s Request for Authority to Implement a General Rate Increase for Electric Service, File No. ER-2012-0175, Report and Order (Jan. 9, 2013), at p. 11.
    $7 \quad$ In the Matter of Kansas City Power \& Light Company's Request for Authority to Implement a General Rate Increase for Electric Service, Case No. ER-2014-0370, Report and Order (Sep. 15, 2015), at p. 21, citing State ex rel. Laclede Gas Co. v. Public Service Commission, 535 S.W.2d 561, 570 -571 (Mo. App. 1976).

[^5]:    8 In Appendix B, I provide more substantive descriptions of the models used to estimate the ROE.

[^6]:    9 See, e.g., Eugene Brigham, Louis Gapenski, Financial Management: Theory and Practice, 7th Ed., 1994, at 341, and Tom Copeland, Tim Koller and Jack Murrin, Valuation: Measuring and Managing the Value of Companies, 3rd ed., 2000, at p. 214.
    10 As discussed in Appendix B, the model assumes that earnings, dividends, book value, and the stock price all grow at the same constant rate in perpetuity.

[^7]:    11 See Appendix B for a more detailed description of the models, assumptions, and inputs described in Section V.

[^8]:    12 Regulatory Research Associates, Construction Work in Progress; Getting acquainted with an old issue, April 22, 2013, at p. 2; and Regulatory Research Associates, Missouri Regulatory Review, October 1, 2015, at pp. 2-3.

[^9]:    ${ }^{13}$ Regulatory Research Associates, Missouri Regulatory Review, October 1, 2015, at pp. 2-3.
    14 Regulatory Research Associates, Alternative Regulation/Incentive Plans, A State-by-State Review, November 2013, at p. 1.

[^10]:    15 Source: SNL Financial.
    16 See Amended Updated Staff Report on The Cost of Compliance with Federal Environmental Regulations, File No. EW-2012-0065 (Apr. 3, 2014) at p. 23. The report includes cost estimates for Kansas City Power \& Light Company, KCP\&L Greater Missouri Operations Co., Ameren Missouri, and The Empire District Electric Company.

[^11]:    17 S\&P Research, The Clean Power Plan Will Spur Further Coal Plant Closings, But How Will U.S. Utilities Recover The Costs? (September 2, 2014).
    Ibid.

[^12]:    19 Clean Power Plan: Stage at a Glance, Missouri, Environmental Protection Agency, updated August 3, 2015.

[^13]:    20 Source: Value Line. F: Forecast; I: Interpolated.

[^14]:    21 Standard \& Poor's, U.S. Utilities’ Capital Spending is Rising, and Cost-Recovery is Vital, RatingsDirect, May 14, 2012, at p. 6.

[^15]:    22 Source: SNL Financial.

[^16]:    23 Source: SNL Financial.

[^17]:    24 Direct Testimony of Michael Moehn, at pp. 17-19.
    Source: SNL Financial.

[^18]:    ${ }^{26}$ See Federal Reserve Press Release (December 16, 2015).

[^19]:    27 See Federal Reserve Press Release (June 19, 2013).
    28 Federal Reserve Bank of New York, Domestic Open Market Operations During 2012, April 2013, at p. 29.
    29 Source: Federal Reserve Board Schedule H.4.1. "Securities held outright" include U.S. Treasury securities, Federal agency debt securities, and mortgage-backed securities.
    30 Source: Federal Reserve Board Schedule H.4.1; Bureau of Economic Analysis.

[^20]:    31 Source: Federal Reserve Economic Data (FRED), Federal Reserve Bank of St. Louis; Federal Reserve Statistical Release H.4.1, Factors Affecting Reserve Balances.

[^21]:    See, Blue Chip Financial Forecast, Vol. 35 No. 6, June 1, 2016, at p. 14.
    Source: http://www.nasdaq.com/symbol/tlt/option-chain?dateindex=7
    That is, as interest rates move up (down), bond prices move down (up).

[^22]:    ${ }^{36}$ See Robert S. Harris, Using Analysts' Growth Forecasts to Estimate Shareholder Required Rate of Return, Financial Management (Spring 1986).
    37 Charles F. Phillips, Jr., The Economics of Regulation, at 285 (Rev. ed. 1969).

[^23]:    38 See, e.g., Andreas C. Christofi, Petros C. Christofi, Marcus Lori and Donald M. Moliver, Evaluating Common Stocks Using Value Line’s Projected Cash Flows and Implied Growth Rate, Journal of Investing (Spring 1999); Harris and Marston, Estimating Shareholder Risk Premia Using Analysts' Growth Forecasts, Financial Management, 21 (Summer 1992); and Vander Weide and Carleton, Investor Growth Expectations: Analysts vs. History, The Journal of Portfolio Management (Spring 1988).
    39 James H. Vander Weide and Willard T. Carleton, Investor Growth Expectations: Analysts vs. History, The Journal of Portfolio Management (Spring 1988).
    40 Robert S. Harris, Using Analysts' Growth Forecasts to Estimate Shareholder Required Rate of Return, Financial Management (Spring 1986).
    41 Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, The Risk Premium Approach to Measuring a Utility's Cost of Equity, Financial Management (Spring 1985).
    42 See Vander Weide and Carleton, Investor Growth Expectations: Analysts vs. History, The Journal of Portfolio Management (Spring 1988).

[^24]:    43 See Schedule RBH-1.
    44 In the Matter of Kansas City Power \& Light Company's Request for Authority to Implement a General Rate Increase for Electric Service, Case No. ER-2014-0370, Report and Order (Sep. 15, 2015), at p. 19.

[^25]:    45 See Schedule RBH-1.
    46 See Schedule RBH-2.

[^26]:    47 See Schedule RBH-1.
    48 See Morningstar, Inc., 2013 Ibbotson Stocks, Bonds, Bills and Inflation Valuation Yearbook, at pp. 48-52.

[^27]:    49 See Harris and Marston, Estimating Shareholder Risk Premia Using Analysts' Growth Forecasts, Financial Management 21 (Summer 1992).

[^28]:    50 See Bureau of Economic Analysis, "Current-Dollar and 'Real' Gross Domestic Product," April 28, 2016 update.

[^29]:    ${ }^{51}$ See Board of Governors of the Federal Reserve System, "Table H. 15 Selected Interest Rates."
    See Blue Chip Financial Forecasts, Vol. 35, No. 6, June 1, 2016, at p. 14.
    Blue Chip Financial Forecasts, December 1, 2015, at p. 14.

[^30]:    54 Source: Bureau of Economic Analysis.
    55 Tables V.B. 1 and V.B. 2 of the 2015 ANNUAL REPORT OF THE BOARD OF TRUSTEES OF THE FEDERAL OLD-AGE AND SURVIVORS INSURANCE AND FEDERAL DISABILITY INSURANCE TRUST FUNDS includes "Intermediate" scenario assumptions of 2.30 percent and 2.00 percent for the GDP Price Index, and Real GDP Growth, respectively, over the period 2025 through 2085. Combined, those projections indicate nominal GDP growth of 4.35 percent.
    Energy Information Administration, 2015 Annual Energy Outlook, Table 20. EIA forecasts the GDP Price Index, and Real GDP growth to be 1.80 percent and 2.40 percent, respectively. Combined those assumptions indicate nominal GDP growth of 4.24 percent.

[^31]:    57 Tables V.B. 1 and V.B. 2 of the 2015 ANNUAL REPORT OF THE BOARD OF TRUSTEES OF THE FEDERAL OLD-AGE AND SURVIVORS INSURANCE AND FEDERAL DISABILITY INSURANCE TRUST FUNDS includes "Low-cost" and "High-cost" scenario assumptions of 3.10 percent and 1.50 percent for the GDP Price Index, and Real GDP Growth 2.70 percent and 1.30 percent, respectively, over the period 2025 through 2085. Combined, those projections indicate nominal GDP growth of 5.88 percent and 2.82 percent.
    58 Energy Information Administration, 2015 Annual Energy Outlook, Table 20. EIA forecasts the GDP Price Index, and Real GDP growth to be 1.70 percent and 2.40 percent, respectively for the Low Oil Price scenario and 3.50 percent and 1.80 percent, respectively for the Low Economic Growth scenario. Combined those assumptions indicate nominal GDP growth rates of 4.14 percent and 5.36 percent.
    ${ }^{59}$ As reported in the Value Line Investment Survey company reports as "All Div'ds to Net Prof."
    ${ }^{60}$ Source: Bloomberg Professional.

[^32]:    ${ }^{61}$ See Schedule RBH-2.
    62 Defined as the 30-day average of the proxy group P/E ratio, calculated as an Index.
    ${ }^{63}$ See Schedule RBH-2.
    64 Source: Bloomberg Professional.

[^33]:    65 The Market Risk Premium is defined as the incremental return of the market portfolio over the risk-free rate.

[^34]:    ${ }^{66}$ See Schedule RBH-4.
    67 See, for example, Staff Report, Revenue Requirement and Cost of Service, Kansas City Power \& Light Company, Case No. ER-2014-0370, at p. 55.

[^35]:    69 See Schedule RBH-5.

[^36]:    ${ }^{70}$ See Schedule RBH-6.
    71 See Schedule RBH-6.

[^37]:    72 See, In the Matter of KCP\&L Greater Missouri Operations Company's Request for Authority to Implement a General Rate Increase for Electric Service, Case No. ER-2012-0175, Report and Order (Jan. 9, 2013), at p. 18; and In the Matter of Kansas City Power \& Light Company's Request for Authority to Implement a General Rate Increase for Electric Service, Case No. ER-2014-0370, Report and Order (Sep. 15, 2015), at pp. 18-19.

