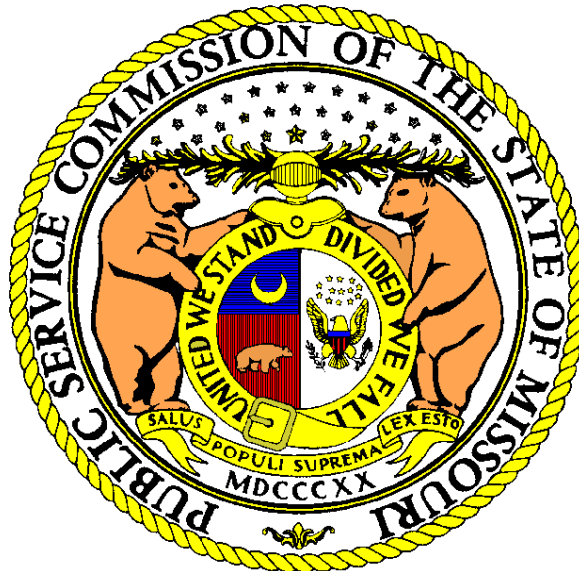


MISSOURI PUBLIC SERVICE COMMISSION

STAFF REPORT COST OF SERVICE



UNION ELECTRIC COMPANY, d/b/a AMEREN MISSOURI

GENERAL RATE CASE

CASE NO. GR-2021-0241

*Jefferson City, Missouri
September 2021*

**** Denotes Confidential Information ****

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UNION ELECTRIC COMPANY,
d/b/a AMEREN MISSOURI**

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1 **STAFF’S COST OF SERVICE REPORT OF**
2 **UNION ELECTRIC COMPANY,**
3 **d/b/a AMEREN MISSOURI**

4 **Case No. GR-2021-0241**

5 **I. Executive Summary – Background and Staff Recommendations**

6 **A. Background**

7 On March 31, 2021, Union Electric Company d/b/a Ameren Missouri
8 (“Ameren Missouri”) filed a minimum filing letter, supporting direct testimony and certain
9 tariff sheets consisting of gas rate schedules designed to increase its gas base rate annual
10 revenues by approximately \$9.4 million exclusive of applicable gross receipts, sales, franchise
11 or occupational fees or taxes, based on a 9.8% return on equity. According to Ameren Missouri,
12 this filing is driven by multiple factors. These include incorporating into rate base investments
13 needed to maintain and improve the safety of the distribution system since the last gas general
14 rate case (File No. GR-2019-0077). Another driver for the filing of this general rate case is the
15 Company's agreement in its last gas general rate case to file its next gas general rate case
16 concurrently with the filing of its next electric general rate case.

17 Ameren Missouri filed its rate case using a test year twelve-month period ending
18 December 31, 2020 and proposed adjustments to its case reflecting anticipated changes through
19 the true-up period of September 30, 2021, including those items listed in the *Jointly Proposed*
20 *Procedural Schedule and Procedures*. These dates were adopted by the Commission in its
21 *Order Setting Procedural Schedule and Adopting Test Year*.

22 Ameren Missouri provides natural gas service to 134,809 customers in Missouri¹ and
23 has service territory in central, eastern, and southeastern Missouri. Ameren Missouri last sought
24 a general change in its natural gas retail rates when it filed a request for an interim rate reduction
25 of \$1.94 million to reflect the effects of the Tax Cuts and Jobs Act of 2017. Ameren Missouri
26 also filed a tariff to increase its revenues and implement a general rate case a \$4.26 million
27 annual increase on December 3, 2018 in Case No. GR-2019-0077. On December 14, 2018,
28 Ameren Missouri and the Commission’s Staff submitted a stipulation and agreement regarding

¹ According to GR-2021-0240 Minimum Filing Requirements, Schedule 3, page 1.

1 Ameren Missouri’s proposed interim rate reductions. The agreement was to reduce rates by
2 \$1.94 million on an annualized basis pending the outcome of the general rate proceeding. On
3 December 22, 2018, the Commission approved the interim rate reduction to become effective
4 January 2, 2019. The interim rate decrease was refunded to customers until the Commission
5 Order approving a unanimous stipulation and agreement filed by the parties on July 22, 2019
6 in that proceeding, Ameren Missouri was granted an annual rate decrease of \$1 million,
7 August 21, 2019.

8 *Staff Expert/Witness: Lisa M. Ferguson*

9 **B. Staff’s Revenue Requirement Recommendation**

10 As it pertains to the general rates in the instant case, Staff has conducted a review and
11 investigation of all cost of service components (capital structure and return on rate base,
12 rate base, operating revenues and expenses) that comprise the cost of service calculation and
13 revenue requirement recommendation for Ameren Missouri’s gas operations.

14 Staff’s recommended revenue requirement for Ameren Missouri based upon a test
15 year of twelve months ending December 31, 2020, including true-up estimates through
16 September 30, 2021 is \$3,834,752, at Staff’s recommended 9.5% mid-point return on equity as
17 more specifically explained below. The impact of Staff’s recommended revenue requirement
18 on each of Ameren Missouri’s rate classes will be discussed in Staff’s rate design and class cost
19 of service report, to be filed September 17, 2021.

20 *Staff Expert/Witness: Lisa M. Ferguson*

21 **C. Ameren Board of Directors and Board Committee Meeting Documentation**

22 Ameren Corporation (“Ameren”) has a board of directors that oversees all of Ameren’s
23 affiliate operations and Ameren Missouri also has a board of directors that meets periodically.
24 Ameren’s and Ameren Missouri’s boards have board meeting minutes that Staff reviews.
25 Ameren also has several board committees that monitor different aspects of corporate business
26 and then report to the Board. These committees are:

- 27
- 28 • Audit & Risk
 - 29 • Finance
 - Human Resources

- 1 • Nominating & Corporate Governance
- 2 • Nuclear & Operating

3 In addition, Ameren also has different divisions of its employees based on their level of
4 employment within the organization. Below are the teams listed from higher level employees
5 to lower level employees:

- 6 • ELT – Executive Leadership Team
- 7 • SLT – Senior Leadership Team
- 8 • ALT – Ameren Leadership Team

9 The Boards, the Committees, and the Teams all meet on a cyclical basis, some more
10 often than others. Each of these groups have documentation, presentations, meeting minutes,
11 etc. that contain discussions and important information regarding business operations and plans
12 of the companies.

13 Historically, Staff has requested and has viewed this documentation as part of its audit
14 during a general rate case proceeding. This has taken Staff an average of 3-4 weeks to get
15 through all of the documentation, if timely provided, depending on how long it has been
16 between Ameren Missouri's rate case proceedings. There is only one Ameren employee who
17 has access to all of the board documents provided to Ameren Missouri's legal team for review
18 prior to Staff receiving the documents for analysis and possible data request issuance. There
19 have been times recently that this Ameren employee was unavailable. With the statutory
20 limitation of time to process Ameren Missouri's rate cases and the size of the utility and number
21 of items generally at issue in rate cases, Staff requests that these documents be provided to Staff
22 upon Staff's request at any point, such as between general rate case proceedings. This will
23 allow Staff the time to log the items reviewed and allow for more efficient issuance of data
24 requests during the limited review time of a general rate case proceeding.

25 Staff recommends that the Commission order Ameren and Ameren Missouri to
26 continually maintain and provide to Staff upon Staff's request all board, committee, and
27 team documentation, presentations, etc. between general rate case proceedings. Staff is
28 aware of other utilities regulated by this Commission that allow this method for Staff review.

1 This will assist Staff in conducting a quality and timely review of Ameren Missouri's
2 requests in general rate case proceedings.

3 *Staff Expert/Witness: Lisa M. Ferguson*

4 **D. COVID AAO Cost Recovery**

5 In the Non-Unanimous Stipulation and Agreement filed in Case No. GU-2021-0112, in
6 which the Commission approved on March 10, 2021, the parties agreed to an accounting
7 authority order (AAO) in which Ameren Missouri was allowed track and defer into a regulatory
8 asset the following costs beginning March 1, 2020 until March 31, 2021:

- 9 1. New or incremental, direct or allocated, Ameren Missouri operating and
10 maintenance expense related to protecting Ameren Missouri employees and
11 customers, and Ameren Services Company employees, as follows:
 - 12 i. Additional cleaning of facilities and vehicles;
 - 13 ii. Personal protective equipment (i.e. masks, gloves, sanitizing sprays,
14 temperature testing, face shields, etc.);
 - 15 iii. Technology upgrades and associated contract labor directly related to
16 enabling Ameren Missouri and Ameren Services employees to work from
17 home, provided that such deferred costs shall not extend to costs normally
18 incurred by the employee, including internet connectivity at the home and
19 cellular phones and service. In addition, one-half of the \$62 per month
20 stipend paid to employees domiciled in Illinois related to the requirement
21 that they work from home during the Pandemic shall be deferred;
 - 22 iv. Employee sequestration preparation costs (and employee sequestration costs
23 if that become necessary).
- 24 2. Write-offs of bad debt expense, net of any recoveries of debt that was written-off to
25 the extent cumulative write-offs exceed \$471,863;
- 26 3. COVID-19 related customer communication costs, including production,
27 distribution, printing, and postage;
- 28 4. Expenses for COVID-19 related temporary operating centers, security for
29 equipment and supplies at such temporary operating centers, and temporary toilet
30 and trailer rentals at these temporary operating centers;

1 5. Mileage or rental vehicle costs for employees who no longer share service vehicles
2 due to COVID-19; and

3 6. Waived late payment and reconnection fees (foregone revenues) up to \$349,712.

4 Ameren Missouri also agreed to track and record operating cost reductions in a separate
5 regulatory liability. The operating costs reductions that were to be tracked and netted against
6 deferred costs are as follows:

7 1. Travel expense (hotels, airfare, meals, entertainment) (net of any cancellation cost
8 for travel cancelled due to COVID-19);

9 2. Training expense;

10 3. Office supplies;

11 4. Utility service provided to facilities leased or owned by Ameren Missouri;

12 5. Staffing reductions;

13 6. Reduced employee compensation and benefits;

14 7. Any taxable net operating loss that is carried back to previous tax years per the 2020
15 Coronavirus Aid, Relief, and Economic Security (CARES) Act; and

16 8. Any federal, state, or local assistance Ameren Missouri directly receives related to
17 COVID-19 relief, and any federal, state, or local assistance Ameren Missouri
18 receives through an affiliate, directly or by allocation.

19 Staff used the base amounts savings that the signatories to the stipulation agreed to for the
20 following items:

21 1. Travel, training and office supplies expense - \$391,646

22 2. Utility service provided to facilitates leased or owned by Ameren Missouri - \$66,111

23 3. Reduced benefits - \$1,444,469

24 Staff reviewed Ameren Missouri's workpapers and the report filed by Ameren Missouri in
25 Case No. GU-2021-0112 on May 17, 2021. Some of the amounts contained in the workpapers
26 and in the report did not match for the months of March 2020 through December 2020. In
27 cases where the amount did not match, Staff used the amounts listed in the report. Staff
28 examined the following revenues, expenses and savings for the period of March 1, 2020 through
29 March 31, 2021:

1 Bad Debt Expense - Staff used the net write-offs for the amount of bad debt expense to
2 include in the deferral. Net write-offs are used in determining bad debt expense when setting
3 rates and the amount of bad debt expense included in the previous case and use of write-off
4 information is how Staff calculated bad debt expense in this case and in Ameren Missouri's last
5 rate case. The amount of bad debt expense to include in the deferral is a savings of \$100,181.

6 COVID 19 Related Customer Communications – Staff recommends the appropriate
7 amount to include in the deferral for COVID-19 related customer communications is \$15,692.

8 Additional Cleaning Costs and Personal Protective Equipment, Etc. - Staff included
9 O&M costs related to protecting Ameren Missouri employees and customers, and Ameren
10 Services Company. The amount of these costs that should be deferred is \$287,698.

11 Savings Related to Travel and Office Supplies - The amount of savings that should be
12 included as an offset to the expenses in this AAO is \$171,833.

13 Utility Service Provided to Facilities Leased or Owned by Ameren Missouri – The
14 amount of savings that should be included as an offset to the expenses is \$2,929.

15 Late payment fees and Reconnection Fees - Staff has included an amount for both fees
16 combined in the deferral in the amount of \$167,082.

17 Staff recommends the amount of deferral as of March 31, 2021 should be \$195,528.
18 Staff proposes to amortize this amount over a 5-year period. The annual amortization would
19 be \$39,106.

20 *Staff Expert/Witness: Kimberly K. Bolin*

21 **E. Cost Savings & Cost Savings Measurement Reporting**

22 As part of the Stipulation and Agreement in Ameren Missouri's previous gas rate case,
23 Case No. GR-2019-0077, Ameren Missouri agreed to meet with Staff regarding the tracking of
24 cost reductions or cost savings. Additionally, as part of the Stipulation and Agreement filed in
25 Case No. ER-2019-0335, Ameren Missouri agreed to provide Staff and other Signatories with
26 a Cost Savings Measurement report for cost savings measures with a threshold of \$500,000 for
27 projects that are focused on operational efficiencies. Prior to the settlement in that case
28 Ameren Missouri had indicated in its response to Staff's Data Requests in various rate cases
29 that it did not track and quantify cost savings from the various cost savings initiatives under

1 taken. ** [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]

5 [REDACTED]

6 [REDACTED]
7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED]
11 [REDACTED] **

12 Staff would like Ameren Missouri to continue to provide the information that is already
13 contained within the report, however Staff would like to see some modification to the report.
14 First, Staff would like to see the actual quantified costs savings for the period examined and
15 secondly Staff would like to see the amount of any variance between actual cost savings and
16 the budgeted/forecasted cost saving with a detailed description regarding what lead to the
17 variance. Staff recommends that the Commission order Ameren Missouri to include the
18 additional detail requested by Staff in the next cost savings report due in July of 2022. It is
19 important to be able to quantify these cost savings so that during a rate case, the savings can be
20 passed on through rates to ratepayers.

21 **1. McKinsey Study & KMPG Study**

22 In the previous Ameren Missouri gas case, Case No. GR-2019-0077, Staff discovered
23 that Ameren Services had contracted with Klynveld Peat Marwick Goerdeler (“KPMG”) to
24 perform a benchmarking study of Ameren Services. In March of 2021, Ameren Services

1 contracted with McKinsey to perform a similar study to identify areas of potential cost savings
2 within the various workstreams of Ameren Corporation and its affiliates. The first part of the
3 project was to get a baseline of the current Customer Affordability programs and provide an
4 assessment, which involved reviewing the target areas and current initiatives by segment and
5 area, i.e., Ameren Missouri Nuclear. Then next step was to identify new areas where cost savings
6 initiatives could be implemented and to refine existing ones. Then McKinsey would work with
7 the segment groups to “blueprint” the move from the current spend to the targeted 2025 spend.
8 Finally, McKinsey would prepare a “2021-2022 integrated masterplan” that would provide a
9 high level view of expected outcomes, recommended targets, resourcing, and investment to
10 deliver on the 24 month plan. Additionally, McKinsey would provide Ameren Services with a
11 “playbook” for Ameren Missouri to use going forward for to support similar performance
12 improvement diagnostic efforts going forward. During the study, McKinsey ** [REDACTED]

13 [REDACTED]
14 [REDACTED]. **

15 **2. Cost Savings Reflected in Revenue Requirement**

16 Staff has not identified any specific cost savings with respect to Ameren Missouri’s gas
17 operations, however, Staff will continue to review the cost savings measures implemented by
18 Ameren Missouri through the true-up cut-off of September 30, 2021 and may propose
19 additional adjustments.

20 *Staff Expert/Witness: Jason Kunst, CPA*

21 **II. Test Year/True-Up Period**

22 Staff’s revenue requirement as presented in its Direct Accounting Schedules includes
23 the expected changes for certain major items within the true-up period, September 30, 2021.
24 For example, the plant and depreciation reserve balances have been adjusted to reflect the
25 anticipated additions through the true-up cutoff of September 30, 2021. Staff plans to review
26 and reflect actual changes to the value of this item along with other additional components of
27 the cost of service during its true-up audit. Staff is not adopting the value of the items quantified
28 as estimated inclusions for the purpose of setting Ameren Missouri’s gas rates, but Staff
29 included these items as placeholders, pending completion of Staff’s true-up audit. The true-up

1 information to be filed is described in the *Jointly Proposed Procedural Schedule and*
2 *Procedures* that was filed on June 2, 2021 and adopted by the Commission in its order issued
3 on June 9, 2021.

4 *Staff Expert/Witness: Lisa M. Ferguson*

5 **III. Rate of Return (Capital Structure, Cost of Debt, Cost of Equity)**

6 **A. Introduction**

7 In this section, Staff presents evidence and provides a recommendation regarding
8 the appropriate rate of return (“ROR”) to be used in establishing Union Electric’s
9 (“Ameren Missouri”) natural gas service rates. Staff estimated the market-based cost of
10 common equity (“COE”) for Ameren Missouri using a comparative COE analysis. Staff’s
11 analysis takes into account changes in economic and capital market conditions over time by
12 employing two widely-used and well-respected COE estimation methodologies: the
13 discounted cash flow model (“DCF”) and the capital asset pricing model (“CAPM”).² The
14 Commission’s most recent fully-litigated natural gas rate case is Spire Missouri’s rate cases in
15 2017.³ By using the decision made by the Commission in the 2017 Spire Missouri rate case as
16 a benchmark, the comparative analysis method allowed Staff to calculate changes from period
17 to period in authorized return on equity (“ROE”).⁴ In the Amended Report and Order issued
18 on March 7, 2018, in Case Nos. GR-2017-0215 and GR-2017-0216, the Commission found that
19 a 9.80% ROE was fair and reasonable for calculating the revenue requirement for Spire
20 Missouri.⁵ For the current rate case, Staff recommends that the Commission set Ameren
21 Missouri’s authorized ROE at 9.50%, the midpoint of a reasonable range of 9.25% and 9.75%.

² *Ass’n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc.*, Opinion No. 569, 169 FERC ¶ 61,129 (2019).

³ The most recent Ameren Missouri general rate case, Case No. GR-2019-0077, was settled with a ROE range of 9.50% and 9.95%.

⁴ COE is the return required by investors; ROE is the return set by a regulatory utility commission. Although some experts contend that COE and ROE are synonymous, Staff’s position is that they need not be. Observed utility COEs have been generally significantly lower than ROEs in recent years.

⁵ On page 35, Amended Report and Order issued March 7, 2018, in Case Nos. GR-2017-0215 and GR-2017-0216.

1 Staff’s recommended authorized ROE takes into consideration that COE fell by 30 basis points
2 since the period of the last Spire Missouri rate case.⁶

3 Staff’s recommendation of a 9.50% authorized ROE will fairly compensate Ameren
4 Missouri for its current market COE and balance the interests of all stakeholders, particularly
5 considering that the current market COE estimates for Ameren Missouri are presently in the
6 range of 6.10% to 8.73% (see App. 2, Schedule SJW-13).

7 Staff also recommends that the Commission use Ameren Missouri’s own capital
8 structure of 50.32 percent common equity, 0.75 percent preferred stock, and 48.93 percent
9 long-term debt, for purposes of setting ROR in this proceeding.⁷ Among other reasons, Ameren
10 Missouri’s own standalone capital structure is the appropriate capital structure for use in this
11 proceeding because Ameren Missouri has an independently determined capital structure in that
12 its debt is secured by its own assets and not the assets of its parent company, Ameren
13 Corporation. (“Ameren” or “AEE”), or any of Ameren's other subsidiaries.⁸ Additionally,
14 Ameren Missouri’s stand-alone capital structure supports its own bond rating.⁹ Consistent with
15 Staff’s capital structure recommendation, Staff also recommends at this time that the
16 Commission use Ameren Missouri’s cost of debt and cost of preferred stock values of 3.91%
17 and 4.18%, respectively, resulting in the overall midpoint ROR of 6.72%, taken from the
18 calculated range of 6.60% to 6.85% (see App. 2, Schedule SJW-16).¹⁰

19 Staff’s analyses and conclusions are supported by the data presented in
20 Schedules SJW-1 through SJW-17 of Appendix 2. Staff’s workpapers will be provided to
21 the parties at the time of the filing of Staff’s Cost of Service Report. Staff will make any
22 source documents of specific interest available upon the request of any party to this case or
23 the Commission.

⁶ 30 basis points are the difference between the current DCF estimated COE (8.32%) and Spire Missouri’s last rate case (GR-2017-0215 and GR-2017-0216) estimated COE (8.62%). See Schedules SJW-13 for more on how Staff calculated the COEs.

⁷ Staff Data Request No. 0651 in Case No. ER-2021-0240.

⁸ Staff’s Data Request No. 0122.

⁹ S&P Global Market Intelligence.

¹⁰ Staff Data Request No. 0114.

1 **B. Analytical Frameworks**

2 The determination of a fair ROR is guided by principles of economic and financial
3 theory and by certain minimum Constitutional standards. Investor-owned public utilities, such
4 as Ameren Missouri, are private property that the state may not confiscate without
5 appropriate compensation. The United States Supreme Court has described the minimum
6 characteristics of a constitutionally-acceptable ROR in two frequently-cited cases: *Bluefield*
7 *Water Works & Improvement Co. v. Public Service Commission of West Virginia*, and
8 *Federal Power Commission v. Hope Natural Gas Co.*¹¹

9 From these two decisions, Staff derives and applies the following principles to guide it
10 in recommending a just and reasonable ROR:

- 11 1. A return consistent with returns of investments of comparable risk;
- 12 2. A return that allows the utility to attract capital; and
- 13 3. A return sufficient to assure confidence in the utility’s financial integrity.

14 Embodied in these three principles is the economic theory of the opportunity cost of
15 investment. The opportunity cost of investment is the return that investors forego in order
16 to invest in similar risk investment opportunities that vary depending on market and
17 business conditions.

18 Methodologies of financial analysis have advanced greatly since the *Bluefield* and *Hope*
19 decisions.¹² Additionally, today’s utilities compete for capital in a global market rather than a
20 local market. Nonetheless, the parameters defined in those cases are readily met using current
21 methods and theory. The principle of commensurate return is based on the concept of risk.
22 Financial theory holds that the return an investor may expect is reflective of the degree of risk
23 inherent in the investment, risk being a measure of the likelihood that an investment will not
24 perform as expected by that investor. Any line of business carries with it its own risks and it
25 follows, therefore, that the return Ameren Missouri’s shareholders may expect is equal to that
26 required by comparable-risk utility companies.

¹¹ *Bluefield Water Works & Improvement Co. v. Public Service Commission of West Virginia*, 262 U.S. 679, 43 S.Ct. 675, 67 L.Ed. 1176 (1923); *Federal Power Commission v. Hope Natural Gas Co.*, 320 U.S. 591, 64 S.Ct. 281, 88 L.Ed. 333 (1943).

¹² Neither the Discounted Cash Flow (“DCF”) nor the Capital Asset Pricing Model (“CAPM”) methods were in use when those decisions were issued.

1 COE is a market-determined, minimum return investors are willing to accept for their
2 investment in a company compared to returns on other available investments. An authorized
3 ROE, on the other hand, is a Commission-determined return granted to monopoly industries,
4 allowing them the opportunity to earn just and reasonable compensation for their investments.

5 Staff has relied primarily on the analysis of a comparable group of companies to
6 estimate the COE for Ameren Missouri, applying this comparable-company approach through
7 the use of both the DCF method and the CAPM. Properly used and applied in appropriate
8 circumstances, both the DCF and the CAPM can provide accurate estimates of utilities' COE.
9 It is a well-accepted economic theory that a company that earns its cost of capital will be able
10 to attract capital and maintain its financial integrity. Therefore, Staff's recommended authorized
11 ROE based on the COE derived from comparison of peer companies, is consistent with the
12 principles set forth in Bluefield and Hope.

13 **C. Economic and Capital Market Conditions**

14 Determining whether a cost of capital estimate is just and reasonable requires a good
15 understanding of current economic and capital market conditions, with the former having a
16 significant impact on the latter. With this in mind, Staff emphasizes that an estimate of a
17 utility's COE should pass the "common sense" test when considering the broader current
18 economic and capital market conditions.

19 **1. Economic Conditions**

20 The current economic conditions look much stronger than at the beginning of last year
21 (2020) when the COVID-19 pandemic halted most economic activities. When the pandemic
22 hit, the economy was already affected by the weakening global economy, and from
23 uncertainty emanating from trade conflict between the U.S. and China. The new variants of
24 COVID-19 remain a global public health threat and continue to spread in many countries, but
25 the U.S economy is continuing to recover as widespread vaccination has become possible.

26 According to the Bureau of Economic Analysis, gross domestic product ("GDP")
27 declined 5.0% and 31.7% in the first, and second quarters of 2020, respectively, and
28 increased 33.4%, 4.1%, 6.4%, and 6.5% in the third and fourth quarters of 2020 and the first
29 and second quarters of 2021, respectively. Annual real GDP growth in 2017, 2018, 2019, and

1 2020 measures were 2.2%, 3.0%, 2.2% and – 3.5%, respectively.¹³ Although there are renewed
2 concerns coming from new variants of the COVID-19, consensus among economists is that
3 availability of vaccines and increasing vaccination rates, as well as the economic stimulus,
4 present good prospects for a sustained economic recovery.

5 The International Monetary Fund (“IMF”) projects the U.S. economy will grow 5.1 % in
6 2021 and 2.5 % in 2022.¹⁴ In 2021, the Federal Open Market Committee (“FOMC”) projects
7 U.S. real GDP will grow between 5.8% and 6.6%.¹⁵ The Organization for Economic
8 Cooperation and Development (“OECD”) projects the nominal GDP growth rate of the U.S. for
9 2021 and 2022 will rise 6.9 and 3.6, respectively.¹⁶ The International Monetary Fund (“IMF”)
10 projects averages of 5.5% and 4.2% global growths for 2021 and 2022, respectively.¹⁷ The
11 Congressional Budget Office’s and FOMC’s long-run projections for nominal GDP of the U.S.
12 is about 3.70% and 3.80%, respectively.¹⁸

13 After declining sharply as the pandemic struck, consumer price inflation
14 rebounded along with economic activity.¹⁹ The Federal Reserve System (“Fed”) maintains
15 2% as its long-term target for Personal Consumption Expenditures (“PCE”) inflation rate.²⁰
16 Annual inflation, measured by core PCE price index for 2017, 2018, 2019, and 2020 was
17 1.7%, 2.0%, 1.7%, and 1.4%, respectively, and is expected to be about 2.2% for the year 2021.²¹
18 There is some concern about high inflation, especially after inflation spiked to about 4.5% in

¹³ Bureau of Economic Analysis, retrieved on July 30, 2021 (<https://www.bea.gov/data/gdp>).

¹⁴ International Monetary Fund, World Economic Outlook, retrieved on August 8, 2021,
(<https://www.imf.org/en/Publications/WEO/Issues/2021/01/26/2021-world-economic-outlook-update>)

¹⁵ Federal Open Market Committee, retrieved on July 18, 2021,
(<https://www.federalreserve.gov/monetarypolicy/fomcprojtabl20210317.htm>)

¹⁶ Organization for Economic Cooperation and Development, retrieved on July 18, 2021,
(https://www.oecd-ilibrary.org/sites/edfbc02-en/1/3/1/index.html?itemId=/content/publication/edfbc02-en&_csp_=db1589373f9d2ad2f9935628d9528c9b&itemIGO=oecd&itemContentType=book).

¹⁷ International Monetary Fund, World Economic Outlook, retrieved on July 18, 2021,
(<https://www.imf.org/en/Publications/WEO/Issues/2021/01/26/2021-world-economic-outlook-update>)

¹⁸ Federal Open Market Committee, retrieved on July 18, 2021,
(<https://www.federalreserve.gov/monetarypolicy/fomcprojtabl20200610.htm>).

¹⁹ Stock Strategist Industry Report, Morningstar, retrieved on July 18, 2021,
(<https://www.morningstar.com/articles/1040881/2021-inflation-forecast-heads-higher>).

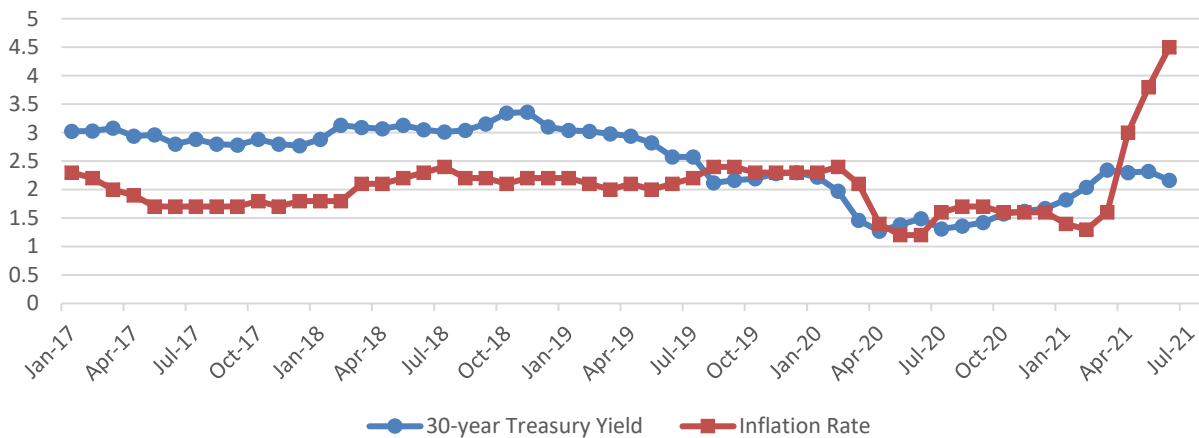
²⁰ Federal Open Market Committee, retrieved on July 18, 2021,
(<https://www.federalreserve.gov/monetarypolicy/fomcprojtabl20200610.htm>).

²¹ An Update to the Economic Outlook: 2020 to 2030, Congressional Budget Office, February 2021,
(<https://www.cbo.gov/system/files/2021-02/56965-Economic-Outlook.pdf>).

1 June 2021.²² Fed Chairman Jerome Powell acknowledged in his testimony to the House
2 Financial Services Committee that recent readings on inflation had been higher than expected.
3 The Fed Chairman attributed the rise in inflation to gains from a small group of goods and
4 services and stressed that, while officials expect high inflation to be temporary, the Fed would
5 react if inflation turned out to be persistently and materially above their 2% target.²³

6 The labor market continued to reflect the impact of the COVID-19 pandemic. The
7 unemployment rate has continued to decline from 14.7% in April 2020 to 5.9% in June 2021.²⁴
8 Although this metric is currently much lower than its April 2020 high, the unemployment rate
9 remains well above its pre-pandemic level of 3.5% recorded in February 2020. With an
10 improving economy, the unemployment rate is expected to decline (improve) further.

11 **Figure 1. Interest and Inflation 2017-2021**



12 As presented in Figure 1, 30-year treasury yields fell throughout 2017 before rising in 2018 and
13 falling again in 2019. 30-year treasury yields were 3.02% in January 2017 and 2.77% by
14 December 2017.²⁵ 2018 saw yields rising from 2.88% in January to 3.10% in December 2018
15 before falling to 1.27% by April 2020, and rising to 2.32% in May 2021.²⁶ Interest rates fell at

²² U.S. Bureau of Labor Statistics, retrieved on July 18, 2021, (<https://data.bls.gov/pdq/SurveyOutputServlet>)
²³ Bloomberg, Powell Sees Tapering a 'Ways Off,' Gets House Inflation Grilling, Retrieved July 12, 2021, (<https://www.bloomberg.com/news/articles/2021-07-14/powell-says-achieving-substantial-further-progress-a-ways-off>)
²⁴ U.S. Bureau of Labor Statistics, retrieved on July 18, 2021, (<https://www.bls.gov/news.release/pdf/empsit.pdf>).
²⁵ 30-Year Treasury Constant Maturity Rate, Economic Research, FRED Economic Data, (<https://fred.stlouisfed.org/series/DGS30>).
²⁶ Appendix 2, Schedule SJW-4-2.

1 the beginning of 2020 when the Fed cut discount rates to the 0.00% to 0.25% range as it tried
2 to combat economic slowdown due to the pandemic. Interest rates accelerated starting in
3 February 2021 due to inflation fears. Nevertheless, interest rates remained lower in 2021 than
4 they were in 2017, indicating lower COE and justifying lowering the authorized ROE from the
5 9.80% authorized in 2017 to 9.49% (see App. 2, Schedule SJW-4-2). Abroad, negative yields
6 are common. There is more than \$16 trillion of bonds with negative yields world-wide, most
7 of them sold in the European Union and Japan.²⁷ Low interest rates abroad have the effect of
8 pushing down U.S interest rates through the force of supply and demand. Lower yields abroad
9 increase demand for U.S debt securities with the effect of lowering yields in the U.S. The
10 average 30-year Treasury bond yield for the 3-month period (April, May, and June 2017) in the
11 last Spire Missouri rate cases analysis was 2.90% (see App. 2, Schedule SJW-4-2). The average
12 30-year Treasury bond yield is 2.26% in the 3-month period (April, May, and June 2021) of
13 analysis for the current rate case (see App. 2, Schedule SJW-4-3). That is a significant decrease
14 of 64 basis points. The ROE should therefore be lower than at the time of the 2017 Spire
15 Missouri rate case if all other things are equal.

16 **2. Capital Market Conditions**

17 **a. Utility Debt Markets**

18 Interest rates are a key factor in determining a utility's COE, as stock investors demand
19 a premium return over those offered by lower-risk, interest-bearing securities, such as
20 U.S. Treasury bonds. An increase [decrease] in interest rates therefore, will increase [decrease]
21 a utility's COE, all else being equal. The current utility debt market indicates a lower
22 cost-of-capital than the period of the 2017 Spire Missouri rate case. Utility bond yields have
23 been on a steady decline since January 2019. Average Moody's utility bond yields, as
24 reported by Mergent Bond Record, declined from 4.01% in June 2017 to 3.19% in June 2021
25 (see App. 2, Schedule SJW-4-1).

26 Staff compared average utility bond yields in a three-month period (April, May, and
27 June 2017) within the timeframe of the 2017 Spire Missouri rate case analysis, to a three-month

²⁷ Wall Street Journal, retrieved on July 17, 2021,
(<https://www.wsj.com/articles/in-bond-anomaly-negative-yields-bring-positive-returns-11567947602>).

1 period (April, May, and June 2021) within the timeframe of the current case. The three-month
2 average utility bond yield was 4.13% in the last Spire Missouri rate case compared to 3.29% in
3 the current rate case, a drop of 84 basis points (see App. 2, Schedule SJW-4-1).

4 Although utilities' COEs are not perfectly correlated to changes in utility debt yields, it
5 is widely recognized in the investment community that regulated utility stocks are a close
6 alternative to bond investments and, therefore, the two values are highly correlated over time.²⁸
7 As interest rates fall, utility stock prices rise, pushing COE down as investors substitute debt
8 for utility stock in search for higher yields. Consequently, to the extent the Commission found
9 that a 9.80% authorized ROE of the 2017 Spire Missouri rate case was reasonable, and the cost
10 of debt information was looked at in isolation, without considering COE estimation
11 methodologies, this would suggest that a value lower than the 9.80% recommended authorized
12 ROE may be considered just and reasonable for Ameren Missouri's current case.²⁹

13 **b. Utility Equity Markets**

14 Utility equities have not been spared the effects of the pandemic, which saw equities
15 fall across the board. In the last three years, overall, utility equity total returns fell behind the
16 S&P 500. Over the past four years ending June 30, 2021, Staff's gas proxy group in this case
17 experienced total returns of 17.32% during the same period, well below the 91.15% and 31.20%
18 for the S&P 500 and the overall Utilities sector, respectively, for the same period.³⁰ In times of
19 economic slowdown, utility equities usually perform better than the overall market as
20 investors seek the 'safe haven' of the utilities sector. From around October 2018 to around
21 March 2020, the utilities sector showed similar performance to the overall market, although there
22 was a notable decline starting in March 2020 in both the utilities and the overall market
23 (see Figure 2 below). The current recovery of the economy has seen both the utilities sector
24 and the overall market rise, although with the utilities sector lagging. Utilities are expected to
25 lag the overall market when the economic outlook is improving, as investors feel more

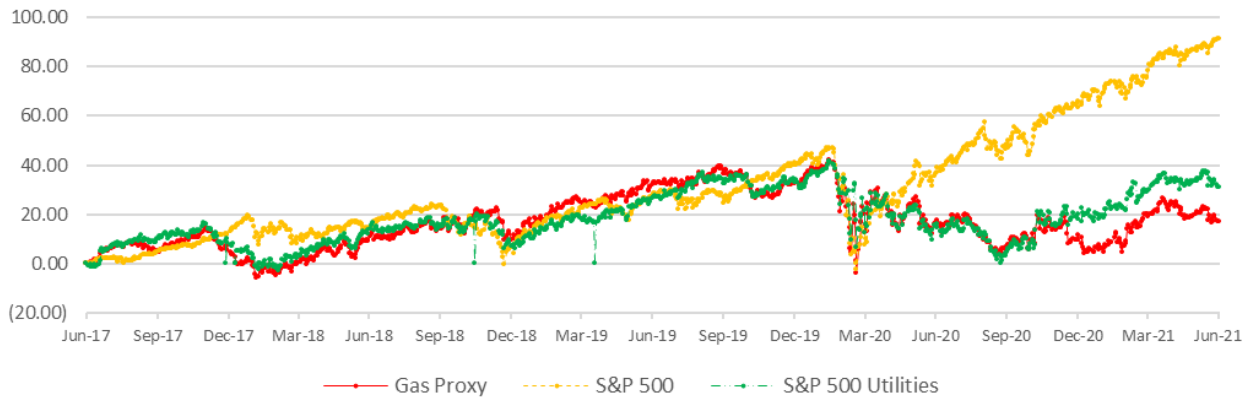
²⁸ Moringstar, Rekenthaler Report, Retrieved August 18, 2021,
(<https://www.morningstar.com/articles/1003466/considering-bond-alternatives-preferred-stocks-and-utilities>)
Forbes, Palash Ghosh, Retrieved August 18, 2021,
(<https://www.forbes.com/sites/palashghosh/2021/05/04/utility-stocks-are-lagging-but-analysts-disagree-if-its-a-buying-opportunity/?sh=4c51bddb7ef5>).

²⁹ The Commission Order Approving Stipulations and Agreements, Case No. WR-2017-0285.

³⁰ Regulatory Research Associates, S&P Global Market Intelligence.

1 comfortable to seek high returns in the risky overall market. The natural gas proxy group
2 showed noticeable underperformance in the equity market in terms of total return:

3 **Figure 2. Total Return 2017-2021**



4 To further gain insight on what is happening in the utility market, Staff analyzed stock prices,
5 growth rates, and dividend yield. The average stock price for Staff's proxy group is higher
6 (\$63.13) in the current period than it was (\$62.61) in the period of the Spire Missouri rate
7 cases.³¹ All else being the same, higher stock prices mean lower COEs. Staff combined growth
8 rates with dividend yields to get a clearer picture of how COE changed since the Commission's
9 decision in the Spire Missouri rate cases. Growth rates are lower (4.95%) in the current period
10 than they were (5.86%) in the Spire Missouri rate cases.³² Expected dividend yields are higher
11 (3.37%) in the current case than they were (2.76%) in the Spire Missouri rate cases.³³ The net
12 result of combining expected growth rates and expected dividend yields is a decline in COE by
13 30 basis points, as indicated by the DCF model, since the time of Spire's last rate cases.
14

15 **D. Corporate Analysis**

16 **3. 1. Business Profile**

17 Union Electric Company, doing business as Ameren Missouri, operates a rate-regulated
18 electric generation, transmission, and distribution business; and a rate-regulated natural gas
19 distribution business in Missouri. The company operates as a subsidiary of Ameren. Union

³¹ Appendix 2, Schedule SJW-12.

³² Appendix 2, Schedule SJW-13.

³³ Appendix 2, Schedules SJW-11 and SJW-13.

1 Electric Company was founded in 1902. The company was incorporated in Missouri in 1922.
2 The following summary based on Ameren’s Form 10-K filing with the United States Securities
3 and Exchange Commission ("SEC") in February 2021 provides a good description of Ameren
4 Missouri and Ameren’s current business operations and current organizational structure.

5 Ameren Missouri supplies electric and natural gas service to a 24,000-square-mile area
6 in central and eastern Missouri, which includes the Greater St. Louis area. Ameren Missouri
7 supplies electric service to 1.2 million customers and natural gas service to 0.1 million
8 customers. Ameren Missouri’s electric supply is primarily generated from its energy centers.
9 Ameren Missouri owns energy centers that rely on a diverse fuel portfolio, including coal,
10 nuclear, and natural gas, as well as renewable sources of generation, which include
11 hydroelectric, methane gas, and solar.

12 Ameren Missouri is responsible for the purchase and delivery of natural gas to its
13 customers. Ameren Missouri develops and manages a portfolio of natural gas supply resources.
14 These resources include firm natural gas supply agreements with producers, firm interstate and
15 intrastate transportation capacity, firm no-notice storage capacity leased from interstate
16 pipelines, and on-system storage facilities to maintain natural gas deliveries to customers
17 throughout the year and especially during peak demand periods. Ameren Missouri primarily
18 uses Panhandle Eastern Pipe Line Company, Trunkline Gas Company, Natural Gas Pipeline
19 Company of America, Mississippi River Transmission Corporation, Northern Border Pipeline
20 Company, and Texas Eastern Transmission Corporation interstate pipeline systems to transport
21 natural gas to its systems.

22 Ameren Missouri must receive Federal Energy Regulatory Commission (“FERC”)
23 approval to enter into various transactions, such as issuing short-term debt securities and
24 conducting certain acquisitions, mergers, and consolidations involving electric utility holding
25 companies. The company is also subject to mandatory reliability standards, including
26 cybersecurity standards adopted by the FERC, to ensure the reliability of the bulk electric
27 power system.

28 Ameren Missouri is a member of the SERC Reliability Corporation (“SERC”).
29 Operation of the company’s Callaway Energy Center is subject to regulation by the Nuclear
30 Regulatory Commission (“NRC”). The license for the Callaway Energy Center expires in 2044.

1 The company's hydroelectric Osage Energy Center and pumped-storage hydroelectric Taum
2 Sauk Energy Center, as licensed projects under the Federal Power Act, are subject to FERC
3 regulations affecting, among other aspects, the general operation and maintenance of the
4 projects. The licenses for the Osage Energy Center and the Taum Sauk Energy Center expire
5 in 2047 and 2044, respectively. The company's Keokuk Energy Center and its dam in the
6 Mississippi River between Hamilton, Illinois, and Keokuk, Iowa, are operated under authority
7 granted by an Act of Congress in 1905.

8 **4. Credit Ratings**

9 Ameren Missouri receives an individual credit rating as a stand-alone entity.
10 Ameren Missouri is currently rated by Moody's and Standard & Poor's ("S&P"). The
11 corporate credit ratings assigned to Ameren Missouri by Moody's and S&P are 'Baa1' and
12 'BBB+', respectively.³⁴ These ratings are lower than natural gas utilities' average bond ratings
13 of A3 and A- provided by Moody's and S&P, respectively.³⁵ The corporate credit ratings
14 assigned to Ameren by Moody's and S&P are 'Baa1' and 'BBB+', respectively.³⁶

15 **E. Rate of Return Analysis**

16 In order to arrive at Staff's recommended ROR, Staff specifically examined and
17 evaluated: (1) the estimated COEs in the current Ameren Missouri rate case and 2017 Spire
18 Missouri rate cases; (2) the just and reasonable range of the authorized ROE agreed in the most
19 recent Ameren Missouri rate case; (3) the appropriate ratemaking capital structure; and (4) the
20 current embedded cost of debt.

21 **1. Cost of Common Equity**

22 Staff estimated Ameren Missouri's COE through a comparable company cost-of-equity
23 analysis using a proxy group of gas utility companies, applying the DCF model and testing the
24 reasonableness of the results using a CAPM analysis and other methods. Staff compared the
25 DCF COE estimates from the current and the 2017 Spire Missouri rate cases. Combining these

³⁴ S&P Global Market Intelligence, retrieved July 19, 2021,
(<https://platform.marketintelligence.spglobal.com/web/client?auth=inherit#company/profile?id=4057102>).

³⁵ Ibid.

³⁶ Ibid.

1 COE estimates and applying them proportionately allowed Staff to estimate a sensible range of
2 recommended authorized ROEs. Additionally, Staff used a survey of other indicators and
3 compared its recommendation to recently authorized ROEs in other Commission jurisdictions
4 as a check of the reasonableness of its recommendation.

5 **a. The Proxy Group**

6 Staff used a proxy group consisting of U.S. utilities that Value Line classifies as
7 Gas Utilities. Staff screened seven companies (see App. 2, Schedule SJW-9) by ensuring
8 that companies:

- 9 • are publicly traded;
- 10 • have more than five years of financial data available;
- 11 • have investment grade credit ratings from major U.S. credit rating agencies;
- 12 • have long-term growth coverage from at least two analysts;
- 13 • have no pending merger or acquisitions;
- 14 • have not reduced dividends since 2015;
- 15 • have at least 65% of income from regulated operations; and
- 16 • have at least 65% of assets in gas distribution operations.

17 The seven gas utilities that met these criteria are presented in Table 1:

18 Table 1. Gas Utility Proxy Group

Gas Utility Companies	Ticker
Atmos Energy Corporation	ATO
New Jersey Resources Corporation	NJR
Northwest Natural Holding Company	NWN
ONE Gas, Inc.	OGS
South Jersey Industries, Inc.	SJI
Southwest Gas Holdings, Inc.	SWX
Ameren Inc.	SR

19 **b. DCF**

20 Staff started its evaluation of the gas utility industry's COE by applying values derived from
21 the proxy group to the constant-growth DCF model. The DCF model is widely used by
22 investors to evaluate stable-growth investment opportunities, such as regulated utility
23

1 companies. The premise of the DCF model is that an investment of common stock is worth the
2 present value of the infinite stream of dividends discounted at a market rate commensurate with
3 the investment's risk. Using the following formula of the DCF model, the investors determine
4 common stock price:

$$P = D / (k - g),$$

5
6 where P is the common stock price,
7 D is the current dividend,
8 k is investors' required return from the stock, and
9 g is the expected growth rate in dividends.

10 In rate cases, the investors' required return from the stock could be considered to
11 be the expected market COE of utility stock investors. Staff uses an adjusted dividend yield
12 $(1 + .5g)D$ to account for the fact that the dividends are paid on quarterly basis. For the
13 growth rate, Staff uses analysts' short-term projected earnings per share ("EPS") and
14 dividends per share ("DPS") growth estimates and long-term GDP growth estimates, combined
15 together into a single growth rate, at two-third (2/3) Value Line's weighted average projected
16 growth rates of EPS and DPS and one-third (1/3) long-term projected GDP growth
17 estimates (see App. 2, Schedule SJW-11). It is important that the growth rate used in Staff's
18 constant-growth DCF model reflects the long-term investment horizon assumption implied in
19 the constant-growth DCF model. FERC also agreed as much when it ruled, in Opinion 569,
20 that exclusive use of short-term analysts' growth rates in the constant-growth DCF was
21 inappropriate.³⁷ The COE estimate using the above formulation of the constant-growth DCF
22 can be expressed as follows:

$$k = (1 + .5g)D / P + g.$$

23
24 For the current rate case, the proxy group DCF analysis resulted in a DCF COE
25 estimate range of 6.10% to 8.73%, with a proxy group average COE point estimate of 8.32%
26 (see App. 2, Schedule SJW-13). For the 2017 Spire Missouri rate cases, Staff recalculated

³⁷ *Ass'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc.*, Opinion No. 569, 169 FERC ¶ 61,129 (2019).

1 the proxy group’s COE using the constant-growth DCF analysis. The recalculation resulted
2 in a DCF COE range of 6.15% to 9.73%, with a proxy group average COE point estimate
3 of 8.62% (see App. 2, Schedule SJW-13). Based on a comparative DCF analysis, the COE
4 estimate has decreased by 30 basis points from the last Spire Missouri rate cases.

5 **c. CAPM**

6 In addition to the DCF, Staff tested the reasonableness of the DCF COE estimates by
7 applying a CAPM analysis. The CAPM is built on the premise that the variance in returns over
8 time is the appropriate measure of risk, but only the non-diversifiable variance (systematic risk)
9 is rewarded. Systematic risks, also called market risks, are unanticipated events that affect
10 almost all assets to some degree because the effects are economy wide. Systematic risk in an
11 asset, relative to the average, is measured by the beta of that asset.³⁸ Unsystematic risks, also
12 called asset-specific risks, are unanticipated events that affect single assets or small groups of
13 assets. Because unsystematic risks can be freely eliminated by diversification, the appropriate
14 reward for bearing risk depends on the level of systematic risk.

15 The CAPM shows that the expected return for a particular asset depends on pure time
16 value of money (measured by the risk free rate), the amount of the reward for bearing systematic
17 risk (measured by the market risk premium (“MRP”)), and the amount of systematic risk
18 incurred by the asset (measured by beta). Specifically, the CAPM methodology estimates the
19 cost of equity by taking the risk-free rate and adding to it the MRP multiplied by beta.³⁹ The
20 MRP is calculated by subtracting the risk-free rate from the expected market return. The general
21 form of the CAPM is as follows:

$$k = R_f + \beta(R_m - R_f)$$

22
23 where, k is the expected return on equity for a security,
24 R_f is the risk-free rate,
25 R_m is the expected market return,
26 β is beta, and

³⁸ Beta is a measure of the volatility—or systematic risk—of a security or portfolio compared to the market as a whole. (Investopedia, retrieved November 5, 2020).

³⁹ Roger A. Morin, *New Regulatory Finance* (Public Utilities Reports, Inc. 2006).

1 $R_m - R_f$ is the MRP.

2 For the risk-free rate, Staff used the average yield on 30-year U.S. Treasury bonds for the three-
3 month period ending June 30, 2021, and that figure was 2.26%. For beta, Staff relied on Value
4 Line betas. MRP can vary widely depending on estimating methodology. For the MRP estimate,
5 Staff relied on four sets of data. The first data set is the long-term geometric mean of historical
6 return differences between large company stocks and long-term government bonds from 1926-
7 2020, resulting in an MRP estimate of 4.63%.⁴⁰ The second data set is the long-term arithmetic
8 mean of historical return differences between large company stocks and long-term government
9 bonds from 1926-2020, resulting in an MRP estimate of 6.07%.⁴¹ The third data set is the long-
10 term geometric mean of historical return differences between S&P 500 and long-term
11 government bonds from 1928-2020, resulting in an MRP estimate of 4.84%.⁴² The fourth data
12 set is the long-term arithmetic mean of historical return differences between S&P 500 and long-
13 term government bonds from 1928-2020, resulting in an MRP estimate of 6.43%.⁴³

14 For the current rate case, the proxy group CAPM analysis resulted in a CAPM COE
15 estimate range of 6.14% to 8.64% (see App. 2, Schedule SJW-14). To the extent that CAPM
16 COE estimate range overlaps Staff's DCF COE estimate range, the CAPM COE estimation
17 supports the reasonableness of Staff's COE estimates' range of 6.10% to 8.73% and point
18 estimate of 8.32%, derived from its DCF analysis.

19 **d. Other Test of Reasonableness**

20 Staff used the bond yield-plus risk premium method to test the reasonableness of
21 Staff's COE estimates. The bond yield-plus risk premium method, called the "rule of thumb"
22 test of reasonableness in the CFA study guide, estimates the COE by simply adding an
23 equity risk premium to the yield-to-maturity ("YTM") of the subject company's long-term
24 debt.⁴⁴ Based on general U.S. capital-market experience and regulated utilities, the

⁴⁰ Duff & Phelps, the Stocks, Bonds, Bills, and Inflation (SBBI®) Monthly Dataset.

⁴¹ Ibid.

⁴² Risk Premium, Damodaran Online, Stern School of Business, NYU.

⁴³ Ibid.

⁴⁴ Stowe, J. D., Robinson, T. R., Pinto, J. E., & McLeavey, D. W. (2002) Analysis of Equity Investment: Valuation. Association for Investment Management and Research.

1 typical equity risk premium is in the 3% to 5% range.⁴⁵ For the three months ended
2 through June 30, 2021, “A” rated and “Baa” rated long-term utility bonds had average yields
3 of 3.26% and 3.41% respectively.⁴⁶ Adding the 3% to 5% risk premium, the “rule of thumb”
4 indicates a cost of common equity between 6.26% and 8.41%. To the extent that the bond
5 yield-plus risk premium COE estimate range of 6.26% to 8.41% overlaps Staff’s DCF COE
6 estimate range of 6.10% to 8.73%, the bond yield-plus risk premium COE estimate supports
7 the reasonableness of Staff’s DCF COE estimate of 8.32%.

8 In addition, U.S. Treasury yields and utility bond yields are quite low (at levels last
9 experienced in the early 1960s) and the spread between them is presently below their long-term
10 average (see App. 2, Schedule SJW-4-4). Lower U.S. Treasury yields, and a narrower
11 spread between U.S. Treasury yields (risk-free rate) and utility yields (see App. 2, Schedule
12 SJW-4-2), mean that investors are requiring lower risk premiums, which consequently means
13 that investors are requiring lower returns.⁴⁷ Therefore, it is common sense in today’s capital
14 market environment that investors are only requiring lower returns, in the 6 to 9 percent range,
15 on their utility common equity investments rather than the historical average returns. As Staff
16 explained in its discussion of other tests of reasonableness, these COE estimates are consistent
17 with common sense tests. Therefore, Staff’s DCF calculations resulting in a range of COE
18 estimates of 6.10% to 8.73% are reasonable.

19 **2. Return on Equity**

20 **a. Authorized ROE**

21 In Spire Missouri’s 2017 rate cases, the Commission determined, that for the purpose of
22 calculating the revenue requirement, an authorized ROE of 9.80% was reasonable.⁴⁸ Based on
23 an average of the results of Staff’s DCF analysis, the point COE estimate of 2017
24 Spire Missouri’s rate case was 8.62%.⁴⁹ With the same proxy group, Staff’s DCF analysis in
25 the current Ameren Missouri case results in a COE point estimate of 8.32%. The difference

⁴⁵ CFA Institute, retrieved on March 18, 2021, (<https://www.cfainstitute.org/en/programs/cfa/policies>), and Roger A. Morin, *New Regulatory Finance* (Public Utilities Reports, Inc. 2006).

⁴⁶ Mergent Bond Record, January 2021.

⁴⁷ Morin, R. A. (2006) *New Regulatory Finance*. Public Utilities Reports.

⁴⁸ Amended Report and Order issued on March 7, 2018, in Case Nos. GR-2017-0215 and GR-2017-0216.

⁴⁹ Staff recalculated this COE using the same methodology for the proper comparison analysis.

1 between the two COEs is 30 basis points, meaning that COE has declined by 30 basis
2 points since the 2017 Spire Missouri rate cases. If there is no significant change of the
3 Commission’s perspectives on the relationship between the COE estimate and the authorized
4 ROE, it is reasonable to conclude that the current authorized ROE should be set approximately
5 30 basis points lower than the authorized ROE of 9.80% in the 2017 Spire Missouri case.
6 Considering all of the above information that Staff has reviewed, Staff recommends the
7 Commission authorize an ROE of 9.50% for Ameren Missouri in this proceeding.

8 **b. Comparison of Authorized ROEs**

9 Staff recognizes that the Commission may also be interested in recent authorized ROEs for
10 other gas utility companies throughout the country. Table 2 presents information compiled and
11 published by Regulatory Research Associates (“RRA”) which details the average authorized
12 ROE’s from Commissions around the U.S. in the years 2010 - 2021, along with the number of
13 cases considered:

14 **Table 2. Authorized ROEs of Utility Rate Cases (2010-2021)⁵⁰**

<u>Year</u>	<u>Fully Litigated</u>		<u>Natural Gas Settled</u>		<u>Natural Gas Total</u>	
	<u>ROE (%)</u>	<u>Case (No.)</u>	<u>ROE (%)</u>	<u>Case (No.)</u>	<u>ROE (%)</u>	<u>Case (No.)</u>
2010	10.08	27	10.30	12	10.15	39
2011	9.76	8	10.08	8	9.92	16
2012	9.92	21	9.99	14	9.94	35
2013	9.59	12	9.80	9	9.68	21
2014	9.98	15	9.51	11	9.78	26
2015	9.58	5	9.60	11	9.60	16
2016	9.61	10	9.50	16	9.54	26
2017	9.82	7	9.68	17	9.72	24
2018	9.59	17	9.59	23	9.59	40
2019	9.74	12	9.70	20	9.71	32
2020	9.44	12	9.47	22	9.46	34
2021	9.60	7	9.48	13	9.52	20
Q1 2021	9.77	2	9.69	8	9.71	10
Q2 2021	9.54	4	9.37	2	9.48	6

15 ⁵⁰ Regulated Research Associates, S&P Global Market Intelligence, Retrieved September 22, 2020.

1 In 2017, gas utility fully litigated authorized ROEs averaged 9.82%, compared to the
2 9.60% average ROE in gas utility rate cases completed in 2021.⁵¹ The average settled
3 ROE authorized for natural gas utilities was 9.68% in 2017 and 9.48% in cases decided during
4 2021.⁵² The average overall ROE authorized for natural gas utilities was 9.72% in 2017 and
5 9.52% in 2021.⁵³ Therefore, all average authorized ROE results in 2021 have decreased
6 compared to those in 2017. In the second quarter of 2021, gas utility authorized ROEs averaged
7 9.54% and 9.37% for fully litigated and settled authorized ROE, respectively. Staff's
8 recommended authorized ROE of 9.50% is in line with the current level of authorized ROEs.

9 Ameren Illinois Company ("AIC") is the only other Ameren subsidiary subject to rate
10 cases before state regulatory bodies. AIC electric service utilizes formula rate structures to
11 adjust their cost of service in rates to the Illinois Commerce Commission.⁵⁴ Since AIC has
12 operated under "formula rate plans" and their rates are not set through a traditional rate case
13 process, its authorized ROEs are not directly comparable to Ameren Missouri's
14 authorized ROE. In the most recent natural gas general rate filed in January 2021, AIC
15 requested an ROE of 10.5% but the Illinois Commerce Commission allowed only 9.67%.⁵⁵

16 **3. Capital Structure**

17 There has not been any discernible change to Ameren Missouri's or Ameren's capital
18 structure policies since the last rate case to cause Staff to recommend that Ameren Missouri's
19 stand-alone capital structure should not be used for ratemaking purposes in this proceeding. As
20 discussed below, the following reasons relied upon by Staff in determining the appropriate
21 ratemaking capital structure for Ameren Missouri still apply in the current case.

22 First, Ameren Missouri operates as an independent entity, when considering Ameren
23 Missouri's procurement of financing and the cost of that financing. Ameren is not the primary
24 source of long-term and short-term debt financing for Ameren Missouri and this appears to

⁵¹ S&P Global Market Intelligence.

⁵² Ibid.

⁵³ Ibid.

⁵⁴ Staff Data Request No. 0120.

⁵⁵ Docket No. 20-0308, Illinois Commerce Commission, Date Filed January 13, 2021,
(<https://www.icc.illinois.gov/docket/P2020-0308/documents/306863>)

1 continue to be the case. Since January 2018, Ameren Missouri has not received long-term
2 financing from Ameren, Inc., or other Ameren subsidiaries.⁵⁶

3 Second, Ameren Missouri's stand-alone capital structure supports its own credit
4 rating.⁵⁷ The debt is rated by credit rating agencies based on the stand-alone credit quality of
5 Ameren Missouri. Therefore, the cost of any debt that Ameren Missouri incurs will be based on
6 Ameren Missouri's creditworthiness. Actually, rating agencies rated Ameren Missouri's credit
7 rating equal to Ameren's. For example, the corporate credit ratings assigned to both Ameren
8 Missouri and Ameren by Moody's and S&P are 'Baa1' and 'BBB+', respectively.⁵⁸

9 Third, Ameren Missouri's debt is not secured by the assets of Ameren Corporation or
10 by the assets of any of Ameren Corporation's other subsidiaries nor is Ameren Corporation's
11 debt, or any of Ameren Corporation's other subsidiaries' debt, secured by the assets of Ameren
12 Missouri.⁵⁹ Therefore, Ameren Missouri's regulatory assets are independent from Ameren's
13 financial obligations.

14 Fourth, Ameren is primarily a regulated utility, meaning that the business risks
15 of Ameren are similar to those of Ameren Missouri in terms of sector risk. If the business
16 risks of the parent company are similar to those of the subsidiary, then each entity should
17 be able to incur similar amounts of financial risk. As of February 2021, Ameren's SEC Form
18 10-K filings indicate that both Ameren and Ameren Missouri have around 52 percent of
19 long-term debt in their capital structures. According to Ameren Missouri's response to Staff
20 Data Request No. 120, the Illinois Commerce Commission ordered the use of AIC's equity
21 capital of 52 percent.⁶⁰ In other words, Staff does not find any major reasons that Ameren
22 Missouri's stand-alone capital structure should not be used for ratemaking purposes.

23 For these reasons, Staff recommends the Commission set Ameren Missouri's rate of
24 return based on Ameren Missouri's capital structure. The capital structure Staff used for this

⁵⁶ Staff's Data Request No. 0328.

⁵⁷ S&P Global Market Intelligence.

⁵⁸ Ibid.

⁵⁹ Staff's Data Request No. 0328.

⁶⁰ Docket No. 20-0308, Illinois Commerce Commission, Date Filed January 13, 2021,
(<https://www.icc.illinois.gov/docket/P2020-0308/documents/306863>).

1 case is Ameren Missouri's stand-alone capital structure composed of ** [REDACTED] **percent
2 common equity, ** [REDACTED] ** percent preferred stock and ** [REDACTED] ** percent long-term debt that
3 is based on Ameren Missouri's capital structure as of June 30, 2021.⁶¹ Schedules SJW-5-1 and
4 SJW-5-2, attached as Appendix 2 to this Report and incorporated by reference herein, presents
5 Ameren's and Ameren Missouri's historical capital structures and the associated capital ratios.
6 Staff will keep monitoring Ameren and Ameren Missouri's updated capital structure
7 through the end of the true-up period and will update its final recommendation to actual
8 values at that time.

9 **4. Embedded Costs**

10 For purposes of setting Ameren Missouri's ROR, Staff recommends at this time the use
11 of Ameren Missouri's embedded cost of debt and preferred stock as of June 30, 2021, which
12 are 3.91% and 4.18%, respectively.⁶² Again, Staff will update its recommended cost of debt
13 later in this case to reflect Ameren Missouri's actual embedded cost of debt as of the end of the
14 true-up period.

15 **F. Conclusion**

16 Considering all of the above financial and economic information Staff has reviewed,
17 and taking into account the evidence that supports the conclusion that the cost of common
18 equity for gas utility companies has declined by 30 basis points since the last Ameren Missouri
19 rate case, Staff concludes that an authorized ROE of 9.50%, within a range of reasonableness
20 of 9.25% to 9.75%, is just and reasonable for Ameren Missouri. Because of the rapidly
21 changing economic outlook, Staff's recommended authorized ROE will be updated if there are
22 changes in the economic outlook that necessitate updating the recommended authorized ROE.

23 Using an authorized ROE of 9.50% results in an allowed ROR of 6.72% (see App. 2,
24 Schedule SJW-16) combined with embedded costs of debt of 3.91% and cost of preferred
25 stock of 4.18%, applied to a capital structure consisting of 48.93 percent long-term debt, 0.75
26 percent preferred stock and 50.32 percent common equity.

27 *Staff Expert/Witness: Seoung Joun Won, PhD.*

⁶¹ Staff Data Request No. 0651 in Case No. ER-2021-0240.

⁶² Staff Data Request No. 0651 in Case No. ER-2021-0240.

1 **G. Regulatory Lag and Risk Mitigation**

2 Staff’s position on rate of return, including return on equity, is bolstered by the risk
3 reduction associated with the numerous mechanisms that allow for rate changes in between rate
4 cases. Staff will expound upon its position as part of its rebuttal testimony as well as address
5 the direct testimony of Ameren Missouri witness Ann E. Bulkley.

6 *Staff Expert/Witness: Jason Kunst, CPA*

7 **IV. Rate Base**

8 **A. Gas Investments and the Smart Meter Program**

9 **1. Gas Investment**

10 Ameren Missouri has included various capital investments in its gas system for which
11 it seeks recovery of in rates in this proceeding:

- 12 • Main Replacement Program - to identify risk areas based on the Company's
13 Distribution Integrity Management Program ("DIMP") in order to prioritize
14 replacement projects. This program provides additional or accelerated action under
15 the DIMP to address threats such as excavation damage, Aldyl-A plastic pipe
16 material flaws, and mechanical couplings.
- 17 • Columbia Operations and Training Center expansion project, which Ameren
18 Missouri anticipates will be placed in-service before the proposed true-up period in
19 this case
- 20 • Reinforcement of the northwest Columbia distribution system
- 21 • Other investments needed to maintain and improve the safety, efficiency, and
22 resiliency of the distribution system.

23 **Smart Meter Program**

24 ** [REDACTED]
25 [REDACTED]
26 [REDACTED]
27 [REDACTED]
28 [REDACTED]

1 [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]
5 [REDACTED]
6 [REDACTED] **

7 As part of the Smart Meter Program, Ameren Missouri plans to begin upgrading its gas
8 system by retrofitting AMI gas modules onto existing gas meters beginning mid-year 2023,
9 and plans to have the entire gas population retrofitted with AMI modules by approximately
10 end-of-year 2024. The Company intends to retrofit its entire meter population, roughly 135,000
11 meters with AMI gas modules, however no AMI gas modules have been deployed within
12 Ameren Missouri’s service territory to date.

13 *Staff Expert/Witness: Jane C. Dhority*

14 **B. AMI Software – Gas Operations**

15 During the test year, Ameren Missouri invested in Advance Metering Infrastructure
16 (AMI) software that enables the use of AMI meters. Currently Ameren Missouri has electric
17 AMI meters, but does not have gas AMI meters. Ameren Missouri has removed \$4,547,000
18 from rate base to reflect that the AMI software is not used and useful with respect to its gas
19 operations. Ameren Missouri also removed \$1,124,402 from accumulated depreciation reserve
20 to reflect the removal of the AMI software. Staff concurs with Ameren Missouri on these
21 adjustments, however Ameren Missouri would like to defer any amortization relating to this
22 investment that occurs after the new rates in this case become effective and the plant becomes
23 used and useful. Ameren Missouri is requesting rate base treatment in a future rate case and
24 carrying costs on the deferral.

25 The “matching principle” as typically referred to in Missouri utility rate regulation
26 requires that all major components of a utility’s cost of service be measured at the same point
27 in time in developing customer rates. Including plant that is not used and useful would violate
28 this principle, thus this deferral allows Ameren Missouri to recover plant invested after the
29 true-up period and violates the matching principle. Staff does not recommend allowing Ameren
30 Missouri to defer the amortization.

1 *Staff Expert/Witness: Kimberly K. Bolin*

2 **C. Plant-in-Service**

3 The plant-in-service balances represent the direct assigned or allocated plant
4 additions and retirements of Ameren Missouri's actual gas plant as of December 31, 2020 with
5 estimated adjustments to reflect the value of plant-in-service through the true-up cutoff of
6 September 30, 2021. These estimates will be replaced with actual amounts as part of Staff's
7 true-up audit in this case.

8 *Staff Expert/Witness: Christopher D. Caldwell*

9 **D. Accumulated Depreciation Reserve**

10 The depreciation reserve balances represent the rate base value of Ameren Missouri's
11 actual depreciation reserve for gas only assets as well as allocated portions of general plant
12 assets to Ameren Missouri's gas operations, as of December 31, 2020 with estimated
13 adjustments to reflect the value of the accumulated depreciation reserve through the true-up
14 cutoff of September 30, 2021. These estimates will be replaced with actual amounts as part of
15 Staff's true-up audit.

16 *Staff Expert/Witness: Christopher D. Caldwell*

17 **E. Negative Accumulated Reserve**

18 Staff has reallocated negative reserve balances from Accounts 305 (Production
19 Plant – Structures and Improvements), 311 (Production Plant – Liquid Petroleum
20 Gas Equipment), and 387 (Distribution Plant – Other Distribution Systems). These accounts
21 have no plant in service and therefore the remaining reserve balance has been zeroed out.
22 To offset these negative balances, adjustments have been made to Accounts 374 (Distribution
23 Plant – Land & Land Rights), 376 (Distribution Plant – Gas Mains), and 380 (Distribution
24 Plant – Services).

25 *Staff Expert/Witness: David T. Buttig, PE*

26 **F. Capitalized Incentive Compensation**

27 Similar to payroll dollars, a portion of Ameren Missouri's short-term and long-term
28 incentive compensation payments are capitalized and included in rate base. Staff has made an
29 adjustment based upon its removal of the expense portion of incentive compensation to assign

1 a portion of the capitalized incentive compensation to shareholders. Staff will continue to
2 review capitalized incentive compensation through the true-up cut-off date in this case.

3 *Staff Expert/Witness: Jason Kunst, CPA*

4 **G. Paperless Bill Credit Cost Removal**

5 As part of its review, Staff reviewed the costs associated with the paperless bill credit,
6 which included costs for advertising paperless billing and capital upgrades to the billing system
7 to process the bill credit. Staff has proposed an adjustment to remove allocated software costs
8 to Ameren Missouri gas operations and the associated depreciation reserves.

9 *Staff Expert/Witness: Jason Kunst, CPA*

10 **H. Ameren Missouri Gas Operating Facilities**

11 **1. Operating Facilities**

12 During its review in Ameren Missouri's last gas rate, Case No. GR-2019-0077, Staff
13 learned that Ameren Missouri initiated a facility action plan that received ** [REDACTED]
14 [REDACTED] ** The plan called for an evaluation of all facilities
15 with the goal of either combining facilities or exiting older facilities to reduce the number of
16 facilities that were owned or leased by Ameren Missouri for its electric and gas operations. In
17 this case Staff has reviewed any facilities changes made by Ameren Missouri since its last rate
18 case filing and is recommending adjustments to remove costs associated with the Bank of
19 America lease for 800 Market Street in downtown St. Louis. Staff had made an adjustment to
20 remove the rental revenues, rental expense, and other O&M expenses associated with the lease
21 and the parking garage associated with it. Staff will continue to review any changes to Ameren
22 Missouri's operating facilities during the true-up period.

23 **2. Columbia, Missouri Gas Operations and Training Facility**

24 During the course of its review in the most recent Ameren Missouri gas rate case, Case
25 No. GR-2019-0077, Staff discovered that Ameren Missouri had completed the construction of
26 a new gas operations center located at 2001 Maguire Boulevard and ** [REDACTED]
27 [REDACTED]
28 [REDACTED]

29 [REDACTED]. ** The new facility was completed

1 for a total cost of ** [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]
5 [REDACTED]
6 [REDACTED]
7 [REDACTED]
8 [REDACTED] **

9 Since the true-up cutoff in that case of May 31, 2019, Ameren Missouri has entered
10 into a contract to sell the land located at 210 Orr Street to the City of Columbia for
11 \$950,000. Additionally, a recent appraisal of the property valued it at ** [REDACTED]
12 [REDACTED] **. The contract to sell the
13 property to Columbia is contingent upon the successful passage of the November 2021
14 City of Columbia Parks and Recreation Ballot Initiative, and if the ballot measure does not
15 pass the City may terminate the contract. Since the vote on the ballot measure and the
16 ** [REDACTED] ** are outside of the true-up date of September 30, 2021 established in
17 this case, Staff is not making any recommendation at this time with regards to the sale of the
18 property. However as Ameren Missouri may realize a significant gain on the sale of the
19 property after the true-up cutoff in this rate proceeding, it is Staff's position is that in Ameren
20 Missouri's next natural gas rate case, it may be appropriate to make an adjustment to apply any
21 gains realized on the sale as an offset to the higher cost replacement facility.

22 *Staff Expert/Witness: Jason Kunst, CPA*

23 **I. Cash Working Capital (CWC)**

24 Cash working capital (CWC) represents the amount of cash required for day-to-day
25 expenses incurred in providing service to ratepayers. In some instances, payments for goods
26 and services are paid shortly after, or even before, the goods are utilized or the services are
27 performed. In other instances, the payment for the good or service may occur long after the
28 good or service is received. If, on average, the payment for goods or services utilized in the
29 provision of utility service is made before the receipt of related customer revenues, the utility
30 will have a relatively constant investment in cash working capital (i.e., an investment in the

1 prepayment of cash expenses made in advance of the receipt of related service revenue.) In this
2 instance, the utility's shareholders are compensated for the funds they provide in advance by
3 inclusion of these funds in rate base. In that way, the shareholders earn a return on the funds
4 they have invested. Conversely, if, on average, the payment for goods or services utilized in
5 the provision of utility service is made after receipt of related customer revenues, the utility will
6 enjoy a relatively constant source of cost-free funds supplied by ratepayers (i.e., ratepayers
7 provide cost free capital to the utility in the form of payment for utility service prior to the time
8 that the utility is required to pay "cash" for the goods and services consumed in providing the
9 utility service). Ratepayers under this circumstance are compensated for the funds they provide
10 by reducing rate base consistent with the amount of the customer-provided cash
11 working capital.

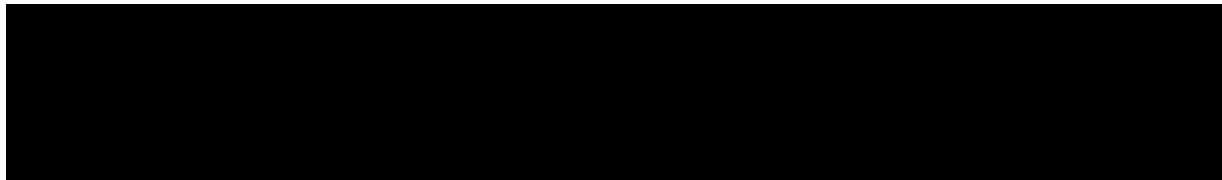
12 To determine the amount of cash working capital provided by both the ratepayers and
13 shareholders, Staff performs a lead/lag study. The lead/lag study involves analysis of the timing
14 of when expenses are paid to suppliers, employees, etc., and when the utility receives revenues
15 from customers for the services it provides. A positive cash working capital requirement
16 indicates that the shareholders provided the working capital for the test year. This means, on
17 average, the utility paid the expenses incurred to provide the electric service to the ratepayers
18 before the ratepayers paid for the service. A negative cash working capital requirement
19 indicates that the ratepayers provided the working capital during the test year. This means, on
20 average, the ratepayers paid for their electric service before the utility paid the expenses
21 incurred to provide that service.

22 In this case, Staff did not perform a full lead/lag study as Ameren Missouri has recently
23 been before the Commission for a general rate case. However, Ameren Missouri did prepare a
24 lead/lag study specific to costs incurred during the 12 month period ending December 31, 2020.
25 Staff has reviewed both the revenue and expense lags calculated by Ameren Missouri for
26 accuracy and reasonableness. While Staff has adopted many of the revenue and expense lags
27 proposed by Ameren Missouri, Staff determined that an analysis was needed with respect to the
28 revenue lag and expense lags associated with sales tax and the expense lags for payroll, and
29 payroll taxes. These differences are discussed in more detail below.

1 Staff has proposed a different revenue lag than Ameren Missouri. Staff agrees with
2 the Company's calculations, the difference in lag amounts is due to Staff's use of
3 updated information. Ameren Missouri's calculation of collection lag is based on data covering
4 the 12 months beginning September 2019 through August 2020. Staff's adjustment is based on
5 bill payment data for the 12 month period beginning January 2020 and ending December 2020.

6 Sales tax is collected by Ameren Missouri from its ratepayers and then remitted to the
7 taxing authorities based on the arrangement established with the taxing authorities. Since the
8 Company collects the tax for the taxing authority and a service is not provided to the ratepayer
9 by the Company, measurement of the revenue and expense lag calculations start with the
10 beginning point of the collection lag for sales tax. The collection lag is the period of time
11 between the day the bill is placed in the mail by the Company and the day the Company
12 receives Payment from the ratepayers for services provided. As a result the sales tax has a
13 shortened revenue and expense lag. Staff recommends a shortened revenue and expense lag for
14 sales tax in this case.

15 ** [REDACTED]
16 [REDACTED]
17 [REDACTED]
18 [REDACTED]
19 [REDACTED]
20 [REDACTED]
21 [REDACTED]
22 [REDACTED]
23 [REDACTED]
24 [REDACTED]
25 [REDACTED]
26 [REDACTED]
27 [REDACTED]



1 **

2 The negative lead time associated with the pay date change reduces the expense lead for payroll
3 and payroll taxes, and increases the positive net lag associated with these expenses which results
4 in an increase to CWC and its associated rate base value. In calculating the expense lead for
5 payroll and payroll taxes, Staff has set the lead time for the management payroll to zero for an
6 overall payroll expense lag of 12.01 to reflect the management payroll as it was prior to the
7 change in November 2018.

8 Ameren Missouri has proposed different expense lags for electric operations and gas
9 operations for payroll and withholdings, employee benefits, pensions and OPEBS, incentive
10 compensation, and gross receipts taxes. Ameren Missouri incurs costs for both its electric and
11 gas employees for payroll, incentive compensation and all employee benefits at the same time
12 as the dates these payments are made are the same for both of company's operations and the
13 dollar amounts expended are all at once, not separately calculated and then separately expended
14 for gas and electric operations. The same is true for gross receipts taxes. Whether the company
15 is receiving payment for an electric or gas bill, the same percentage of tax is being applied to
16 the revenue and that revenue must be paid to the taxing authority at the same time. Staff had
17 expected that these lags would be the same. The Company's response to Data Request 0515 in
18 case No. ER-2021-0240, explains "for example, there are two components of the incentive
19 compensation expense lag. The Executive Incentive Compensation Plan is paid in February,
20 while all other payments occur in March. Even though these payments occur on the same dates
21 for gas and electric the relative amounts paid on these dates are different between gas and
22 electric. It is the difference in these relative amounts that results in the expense lag for Incentive
23 Compensation in total to be different between gas and electric." The difference in these lags is
24 due to Ameren Missouri's use of a weighted average of the applicable components of each lag,
25 in this case the component that is causing the difference between gas and electric operations is
26 the specific dollar amounts. Rather than taking all of payroll and performing the calculation,
27 the gas amounts are first allocated and then the separate lags are calculated. Staff has set these

1 lags to be the same to reflect the reality of the transaction, which is that all of the items above
2 are paid at one time.

3 All of Staff's recommended revenue and expense leads can be found in Accounting
4 Schedule (8). Staff's overall lead/lag study resulted in a negative CWC requirement for Ameren
5 Missouri. This means that the ratepayers are currently providing the working capital, in the
6 aggregate, to Ameren Missouri. Therefore, the ratepayers will be compensated for the working
7 capital through a reduction in rate base.

8 *Staff Expert/Witness: Jane C. Dhority*

9 **J. Natural Gas Storage**

10 ** [REDACTED]
11 [REDACTED]
12 [REDACTED]
13 [REDACTED] **

14 Natural gas inventory fluctuates over time, where typically gas volumes increase in the
15 summer and decrease during the winter. The stored natural gas represents an investment by
16 Ameren Missouri and, therefore, is included in rate base where the utility has an opportunity to
17 earn a return on that investment. A 13-month average of costs is used to account for the
18 fluctuation in the level of inventory over time; thus, Staff has included in rate base a 13-month
19 average of natural gas inventory quantities and corresponding prices using the month end
20 balances for the period of June 2020 to June 2021. Staff will re-examine the natural gas storage
21 inventory as part of its true-up audit.

22 *Staff Expert/Witness: Lisa M. Ferguson*

23 **K. Prepayments; Materials and Supplies; Customer Advances & Deposits**

24 **1. Prepayments**

25 Prepayments are items for which amounts are paid in advance of the period to
26 which they apply and typically represent items such as insurance, rents, employee benefit
27 costs and maintenance agreements. Ameren Missouri is required to provide upfront funding
28 for these expenses, and, therefore, it is appropriate to include them in rate base. In Case No.
29 GR-2019-0077, Ameren Missouri ended the Energy Efficiency MO Collaborative. According
30 Ameren Missouri responses to Staff Data Request No. 282.1 in Case No. ER-2021-0240,

1 Ameren Missouri added AGA Membership Dues to prepayments. Staff does not see the need
2 for a prepayment of membership costs and does not believe customers need to pay a return on
3 prepaid memberships in addition to the cost of the membership, and therefore, Staff has
4 removed this membership cost from its recommended level of prepayments. Staff has included
5 in rate base a level of prepayments that reflects the 13-month average ending June 30, 2021.
6 Staff will review this issue again as part of its true-up audit in this case.

7 *Staff Expert/Witness: Christopher D. Caldwell*

8 **2. Material s and Supplies**

9 Ameren Missouri maintains a variety of materials and supplies in its inventory in order
10 to meet the day-to-day needs of its utility operations. Staff included a 13 month average ending
11 June 30, 2021 of the materials and supplies inventory in rate base in this case. Staff will
12 reexamine the level of materials and supplies as part of its true-up audit.

13 *Staff Expert/Witness: Christopher D. Caldwell*

14 **3. Customer Deposits**

15 Customer deposits represent funds received from Ameren Missouri's customers as a
16 security against potential loss arising from failure to pay for utility service received. Until the
17 deposit is refunded, customer deposits represent a source of funds available to the Company
18 and are included as an offset to the rate base investment.

19 Staff has included a 13-month average of June 2020 through June 2021 of
20 customer deposits in the cost of service. Please refer to Section VI.D.3. of this Report
21 regarding the income statement and interest on customer deposits for an explanation of the
22 calculation of interest on customer deposits. Staff will re-examine customer deposits as part of
23 its true-up audit.

24 *Staff Expert/Witness: Christopher D. Caldwell*

25 **4. Customer Advances**

26 Customer advances are funds provided to the Company by individual customers to
27 reimburse in part the cost of providing their individual gas service. Unlike customer deposits,
28 customer advances are never refunded and no interest is paid to customers for the use of their

1 money. These funds represent an interest-free source of capital to the Company. Therefore, it
2 is appropriate to include these funds as a reduction, or offset to rate base.

3 Based on Ameren Missouri’s response to Staff Data Request No. 0239.1, there was an
4 increase in new gas main extensions for new development projects (commercial and new
5 residential) occurring in Cape Girardeau, Warrenton, Jefferson City, Jackson and California in
6 Ameren Missouri’s gas service territory. Staff has included a 13-month average for the period
7 June 2020 to June 2021 as an offset to rate base. Customer advances will be re-examined as
8 part of Staff’s true-up audit in this case.

9 *Staff Expert/Witness: Christopher D. Caldwell*

10 **L. Pensions and Other Post Employment Benefit – Rate Base**

11 See the discussion in Section VI.C.3. – Pensions and Other Post-Employment
12 Benefits (“OPEBs”).

13 *Staff Expert/Witness: Paul K. Amenthor*

14 **M. Accumulated Deferred Income Taxes (ADIT)**

15 Ameren Missouri’s Accumulated Deferred Income Tax Reserve (“ADIT”) represents, in effect,
16 a prepayment of income taxes by Ameren Missouri’s customers to Ameren Missouri prior to
17 payment being made by Ameren Missouri to taxing authorities. As an example, because
18 Ameren Missouri is allowed to deduct depreciation expense on an accelerated basis for income
19 tax purposes, the depreciation expense deduction used for income taxes paid by Ameren
20 Missouri is considerably higher than depreciation expense used for ratemaking purposes. This
21 results in what is referred to as a “book-tax timing difference” and creates a deferral of income
22 taxes to the future. The net credit balance in the deferred tax reserve represents a source of
23 cost-free funds to Ameren Missouri. Therefore, Ameren Missouri’s rate base is reduced by the
24 deferred tax reserve balance to avoid having customers pay a return on funds that are provided
25 cost-free to Ameren Missouri. Staff has included the ADIT balance as of June 30, 2021 in its
26 direct cost of service. As part of its true-up audit in this case, Staff will re-examine the ADIT
27 balances to make sure all items included in those balances are consistent with the other
28 components of the cost of service and that they reflect the current balances at the true-up cut-
29 off date, September 30, 2021. Based on this true-up examination, Staff may make additional
30 adjustments to the cost of service as necessary.

1 *Staff Expert/Witness: Lisa M. Ferguson*

2 **V. Allocations**

3 A subsidiary of Ameren Corporation, Ameren Services Company (Ameren Services),
4 provides various management and administrative support services to Ameren Missouri and
5 affiliate companies. As part of its audit process, Staff reviewed the methods used by Ameren
6 Services to assign and allocate costs to Ameren Missouri's electric and gas operations. Under
7 Ameren Services' corporate cost allocation system, costs are categorized into four types:

8 1) Direct – Costs that can be identified as being applicable to products or services
9 provided to a single affiliate;

10 2) Direct Allocated – Costs that can identified as being applicable to products or services
11 provided to two or more affiliates;

12 3) Functional Indirect – Costs such as office supplies and administrative labor
13 accumulated by functional area and allocated to all affiliates based on the ratio of total direct
14 and direct allocated costs charged to each affiliate;

15 4) Corporate Indirect – Costs such as the Service Company's banking activities and rent
16 allocated based on the ratio of total direct and directly allocated costs charged to each affiliate.

17 The allocation of costs and methods used to allocate costs from Ameren Services are
18 outlined in Ameren Missouri's cost allocation manual (CAM) in Appendix 3, Tab Q filed
19 May 14, 2021 under Tracking No. BAFT-2021-1870 in the Commission's Electronic Filing
20 Information System (EFIS).

21 Ameren Missouri filed a CAM in Case No. EO-2017-0176, however that CAM has yet
22 to be approved. On June 17, 2018, Staff filed a motion to open a working docket, Case No.
23 AW-2018-0394, for a review and consideration of rewriting of existing and writing of new
24 Affiliate Transaction Rules. On August 16, 2019, Staff and Ameren Missouri filed a Motion to
25 Stay the proceedings of Case No. EO-2017-0176 until completion of the workshop docket and
26 a formal rulemaking respecting the Affiliate Transaction Rules.

27 In Case No. ER-2019-0335, the parties agreed that Ameren Missouri would file or
28 provide (concurrently with its provision of direct case workpapers) the following items with
29 regard to affiliate transactions in its next general rate case (this proceeding):

1 The total amount of affiliate transactions charges to Ameren Missouri and affiliate
2 transactions charges by Ameren Missouri to an affiliate in the test year, by account and affiliate.

3 The Fully Distributed Cost Study (the “FDC Study”) being conducted as agreed upon
4 with the Staff as provided in the Non-Unanimous Stipulation and Agreement submitted in File
5 No. EO-2017-0176 (the “EO-2017-0176 Stipulation”).

6 To the extent the FDC Study did not study the fully distributed cost of Ameren Missouri
7 to itself to perform a function currently performed by Ameren Services Company (“AMS”)
8 (legal, human resources, accounting, etc.), and only studied costs to AMS, a detailed
9 explanation for each function that demonstrates why an FDC study for Ameren Missouri is not
10 necessary or reasonable.

11 Where benchmarking is used to assess AMS costs: (1) a detailed description of how
12 Ameren performed or obtained its benchmarking; (2) identification of all benchmarking results
13 and any steps taken to address the results; and (3) all associated AMS or Ameren Missouri
14 work-papers and supporting documents.

15 Identification of all affiliate transaction costs in the test year that were incurred by
16 Ameren Missouri following a request for proposal issued by or on Ameren Missouri’s behalf
17 and receipt of bids.

18 Identification of all affiliate transaction costs in the test year that were incurred by
19 Ameren Missouri without a request for proposal issued by or on Ameren Missouri’s behalf and
20 receipt of bids, and an explanation of why competitive bidding was not necessary.

21 Identification of Ameren Corporation board of director and investor relations costs
22 being charged to Ameren Missouri through an allocation process, and a detailed explanation of
23 the allocation factors or process by which the charges are allocated to Ameren Missouri.

24 The General Office Building space study as provided for in the EO-2017-0176
25 Stipulation.

26 Year-end Ameren Missouri and AMS employee organization charts showing all
27 position at year end 2019, it being agreed that the “organization charts” can consists of a
28 spreadsheet listing all such employees and their titles, by employer.

1 Staff verified that Ameren Missouri provided all of the above items except for
2 Items 5 and 6. Ameren Missouri claims no costs fall into either category and thus did not
3 identify the costs.

4 Ameren Services evaluates and updates the allocation factors included in the Ameren
5 Missouri CAM at the beginning of each calendar year, unless there is a significant change in
6 circumstances that would require the allocation factors be updated immediately. Ameren
7 Services' Service Request Manual requires that Ameren Services' Internal Audit Department
8 perform an audit and report each year of Ameren Service's Service Request System and Service
9 Request policies, operating procedures, and controls.

10 **A. 2021 Allocation Factors**

11 Ameren Services made no significant changes to the allocation factors for 2021 and
12 made no changes to include new or remove existing allocation factors.

13 Staff has proposed an adjustment to annualize the Ameren Services costs allocated to
14 Ameren Missouri during the 12 months ending December 31, 2020, using the updated Ameren
15 Services allocation factors for 2021.

16 *Staff Expert/Witness: Kimberly K. Bolin*

17 **B. Software Allocations**

18 Before January 1, 2017, Ameren Corporation software assets were owned entirely by a
19 subsidiary, such as Ameren Missouri, Ameren Illinois, or Ameren Transmission. An affiliate
20 using the software was charged rental expense for its use, and the subsidiary owning the
21 software recognized rental revenue. This policy was changed in 2017 to allow joint ownership
22 between Ameren Missouri, Ameren Illinois, and Ameren Transmission of software assets. This
23 eliminated the need for intercompany rental charges. Under the new policy, these affiliates
24 agree to an ownership allocation percentage based on allocation factors and sign a joint
25 ownership agreement for use of the software assets.

26 However, prior to May 2019 the use of the enterprise-wide software by affiliates other
27 than Ameren Missouri, Ameren Illinois, and Ameren Transmission was not considered when
28 developing joint allocation agreements. During its last gas rate case, Case No. GR-2019-0077,
29 Ameren Missouri acknowledged that although prospectively, use of the software assets would
30 be allocated to affiliates enterprise-wide, no adjustment was made from prior agreements to

1 allocate assets to affiliates other than Ameren Missouri, Ameren Illinois, and Ameren
2 Transmission. In Ameren Missouri's last electric rate case, Case No. ER-2019-0335,
3 Ameren Missouri agreed to remove a percentage of enterprise-wide software from rate base
4 and to remove the associated amortization that represents the aggregate usage of Ameren
5 Corporation's other subsidiaries.

6 In response to Staff's Data Request No. 204.3, in the current electric case, Ameren
7 Missouri provided recording entries of adjustments that removed a portion of shared software
8 and reallocated them to Ameren Corporation. Staff reviewed plant and reserve amounts
9 associated with the shared software assets and they appear to be reasonable for inclusion in the
10 rate base calculation. Staff will continue to review this issue through the true up cutoff date of
11 September 30, 2021.

12 *Staff Expert/Witness: Paul K. Amenthor*

13 **C. Allocation of Ameren Missouri Costs Between Electric and Gas Operations**

14 During the discovery process in this case and the electric case (Case No.
15 ER-2021-0240), Staff discovered the electric charges that were erroneously allocated to gas
16 operations in this case. These instances were limited to the administrative and general accounts
17 (A&G) 921, 923 and 935 because of the recording process in which Ameren Missouri allocates
18 electric and gas in these particular accounts. During the last rate case, Case No. GR-2019-0077,
19 after the same problem was brought to Ameren Missouri's attention in the spring of 2019,
20 Ameren Missouri relayed to Staff that a special code would be added to the general ledger
21 recording process that will distinctly identify electric and gas charges in order to prevent this
22 mis-recording. Staff expected that Ameren Missouri would have had this issue resolved by this
23 current case. However, based on discussions with company personnel, this coding change to
24 Ameren Missouri's general ledger has not occurred as the company expects to change its
25 general ledger software around the end of 2022 or the beginning of 2023.

26 *Staff Expert/Witness: Christopher D. Caldwell*

1 **VI. Income Statement**

2 **A. Missouri Jurisdictional Rate Revenue**

3 The following section describes how Staff determined the amount of Ameren Missouri's
4 adjusted non-gas operating revenues.⁶³ Since the largest component of non-gas operating
5 revenues is a result of rates charged to Ameren Missouri's retail customers, a comparison of
6 non-gas operating revenues with the cost of service is fundamentally a test of the adequacy of
7 the currently effective retail natural gas rates to meet Ameren Missouri's current costs of
8 providing utility service.

9 One of the major tasks in a rate case is to determine the magnitude of any deficiency
10 (or excess) between a company's cost of service and its operating revenues. Test year revenues
11 need to be appropriately normalized and annualized in order to accurately measure the amount
12 of any deficiency (or excess) in the current level of operating revenues. Once determined, the
13 deficiency (or excess) can only be made up (or otherwise addressed) by adjusting retail rates
14 (i.e., rate revenue) prospectively.

15 **1. Definitions**

16 Non-gas operating revenues are composed of two components: (1) Rate Revenue and
17 (2) Other Operating Revenue. The definitions of these components are as follows:

18 Rate Revenue: Rate Revenues are defined as the revenue a utility collects from its
19 customers based on its Commission approved base rates. Base rates are made up of a variable
20 rate that is dependent on usage and a fixed monthly customer charge. Test period rate
21 revenues consist solely of the revenues derived from Ameren Missouri's Commission approved
22 rates for providing natural gas service to its retail customers for the 12 months ending
23 December 31, 2020 and updated through April 30, 2021. Ameren Missouri's variable charges
24 are determined by the amount of each customer's usage and the (per unit) rates that are applied
25 to that usage. Each customer also pays a flat monthly customer charge dependent upon each
26 customer's rate class. The Ameren Missouri rate classes include residential, general service,
27 large volume, and transportation customer classifications.

⁶³ The cost of gas is recovered from customers in Ameren Missouri's Purchased Gas Adjustment (PGA) and removed from Ameren Missouri's revenue requirement for purposes of establishing non-gas rates.

1 Other Operating Revenue: Other operating revenue are dollars collected by the utility
2 for items other than the sale of natural gas. Other operating revenue includes late payment
3 charges, collection trip charges, special meter reading charges and disconnection/reconnection
4 of service charges. Each of these charges is also established by the Commission, and all of
5 these revenue items are taken into account in setting retail rates for gas service to customers.

6 **2. The Development of Revenue in this Case**

7 To determine the level of Ameren Missouri's test year revenue, Staff applied standard
8 ratemaking adjustments to actual monthly gas usage and customer counts. Staff makes these
9 adjustments in order to determine the normalized level of revenue that Ameren Missouri would
10 collect on an annual basis, under normal weather or climatic conditions, natural gas usage and
11 customer levels, based on information that is "known and measurable" as of the end of the
12 update period. In this particular case, the test year is the 12 months ended December 2020,
13 updated for known and measurable changes through April 2021. There also will be a true-up
14 in this case through September 30, 2021.

15 Rate revenue was developed and summarized in two different ways: (1) type of
16 regulatory adjustment and (2) total revenue by rate class. This Report describes the nine major
17 regulatory adjustments Staff made to test year billed rate revenues:

- 18 a. weather normalization
- 19 b. 365-day adjustment
- 20 c. update period adjustment
- 21 d. customer growth
- 22 e. large customer annualization
- 23 f. removal of gas costs
- 24 g. removal of off-system sales ("OSS") and capacity revenue
- 25 h. removal of Gross Receipts Tax ("GRT") revenue and expense
- 26 i. removal of Infrastructure System Replacement Surcharge ("ISRS")
27 revenue

28 Not all of these adjustments affect both sales (ccfs) and rate revenue dollars, and not all rate
29 classes are subject to all adjustments.

1 Other revenue adjustments proposed by Staff in this proceeding are briefly described in the
2 following Cost of Service Report sections.

3 *Staff Expert/Witness: Michelle A. Bocklage*

4 **3. Regulatory Adjustments to Test Year Sales and Rate Revenue**

5 **a. Remove Unbilled Revenue**

6 Staff has made an adjustment to remove unbilled revenues from its calculation of the
7 revenue requirement. The recording of unbilled revenue to the books of Ameren Missouri
8 recognizes the sales of gas that have occurred, but have not yet been billed to the customer.
9 Therefore, it is necessary to remove unbilled revenue in order to accurately determine the
10 revenue requirement based upon gas sales actually billed to customers to ensure that only
11 365 days of revenue are included in the calculation of normalized and annualized revenues.

12 *Staff Expert/Witness: Jason Kunst, CPA*

13 **b. Delivery Charge Adjustment Rider Removal**

14 As part of the previous Ameren Missouri rate case, Case No. GR-2019-0077, the
15 Commission approved a Stipulation and Agreement that authorized Ameren Missouri to include
16 a Volume Indifference Reconciliation to Normal Rider, which Ameren Missouri has named the
17 Delivery Charge Adjustment Rider (“DCA”). As these revenues are recovered through the
18 DCA it is necessary to remove them from the test year to accurately reflect normalized
19 revenues. Staff would note that Ameren Missouri did not remove these revenues as part of its
20 direct case.

21 *Staff Expert/Witness: Jason Kunst, CPA*

22 **c. Infrastructure System Replacement Surcharge (“ISRS”)**
23 **Revenue**

24 ISRS investment and related costs are typically included in the cost of service
25 calculation during a rate case to determine permanent rates, with the ISRS surcharge being reset
26 to zero. As a part of that process, ISRS revenue is removed from the test year for purposes of
27 general rate proceedings. Ameren Missouri does not currently have an ISRS rider at this time
28 so no test year revenue was necessary to remove.

29 *Staff Expert/Witness: Lisa M. Ferguson*

1 **d. Remove Gross Receipts Taxes: GRT**

2 Ameren Missouri acts as tax collector for certain taxes imposed on utility service
3 revenues by municipalities and other taxing authorities. These taxes include gross receipt taxes
4 (“GRT”), which Ameren Missouri collects from customers and passes on to the appropriate
5 taxing authority. Since GRT is a pass through item, Staff has made an adjustment to remove the
6 test year amounts from both Ameren Missouri’s revenues and expenses in the cost-of-service
7 calculation; however because of timing differences the adjustments may be similar but are not
8 identical. The elimination of both the expense and revenues associated with the GRTs ensures
9 that there will be no impact on the calculation of net income for revenue requirement purposes.

10 *Staff Expert/Witness: Jason Kunst, CPA*

11 **e. Remove Purchased Gas Adjustment (PGA) Revenue and**
12 **Removal of Gas Costs**

13 Through its Purchased Gas Adjustment (“PGA”) clause, Ameren Missouri passes the
14 costs of purchased gas to ratepayers through the use of a surcharge. All components of the
15 PGA are audited on an annual basis by the Commission Staff’s Procurement Analysis
16 Department as part of an Actual Cost Adjustment (“ACA”) filing. These revenues and
17 related purchased gas expenses are not included in the determination of base rates, therefore
18 Staff has made an adjustment to remove test year PGA revenues and gas expenses from the
19 cost-of-service calculation.

20 *Staff Expert/Witness: Jason Kunst, CPA*

21 **f. Provision for Rate Refunds**

22 Ameren Missouri records an accrual for any possible over or under-collection of
23 PGA revenues through the surcharge since the previous ACA filing. Any over or
24 under-collection of the PGA will be addressed in the next ACA filing and not as part of base
25 rates. Staff has made an adjustment to remove the amounts for the provision that were accrued
26 during the test year.

27 *Staff Expert/Witness: Jason Kunst, CPA*

1 **g. Paperless Bill Credit Imputed Revenue**

2 In its most recent electric rate case, Case No. ER-2019-0335, Ameren Missouri
3 proposed a \$0.50 “paperless bill credit” for a 12 month period for customers who signed up for
4 paperless billing. As part of the Stipulation and Agreement filed in that case, the parties agreed
5 that Ameren Missouri could offer the bill credit, however Ameren Missouri would not seek any
6 recovery of the incentives or costs directly associated with paperless billing. Additionally, the
7 credits were to be excluded from the revenues used to determine the revenue requirement in the
8 next case. The language from the stipulation and agreement is cited below:

9 Paperless Bill Credit: The signatories agree that Ameren Missouri may
10 implement its paperless bill credit proposal as outlined in the Direct
11 Testimony of Mark Birk. The Company shall exclude bill credits from
12 revenues used to determine the revenue requirement in its next rate case.
13 Ameren Missouri shall not seek recovery for any incentives or other
14 costs directly associated with paperless billing.⁶⁴

15 *Staff Expert/Witness: Jason Kunst, CPA*

16 **h. Update Period Adjustment**

17 The update period, encompassing the 12 months ending in April 2021, provides an
18 opportunity for Staff to update revenues for known and measurable changes through
19 April 2021. The update period adjustment is determined by calculating the difference of billed
20 usage and revenue through December 31, 2020 compared to the billed usage and revenue
21 through April 2021.

22 *Staff Expert/Witness: Michelle A. Bocklage*

23 **i. Customer Growth**

24 Staff analyzed customer growth for the Residential, General Service, Standard
25 Transportation, Large Transportation, Interruptible, and Special Contract classes for Ameren
26 Missouri. Adjustments for the non-weather sensitive⁶⁵ customers are discussed starting on page
27 56 of this Report.

⁶⁴Corrected Stipulation and Agreement, Case No. ER-2019-0335, page 47.

⁶⁵ The non-weather sensitive rate classes are Large Volume Transportation, Interruptible and Special Contracts.

1 The annualization of customer growth contains two components, the base charge
2 and the commodity charge. The customer charge is the minimum monthly charge that Ameren
3 Missouri assess to a customer for supplying gas service. The delivery charge portion is the
4 portion of the customer's non-gas rates that is charged based on the customer's level of
5 gas usage.⁶⁶

6 The number of natural gas customers tends to fluctuate seasonally over a 12-month
7 period, with some customers leaving the system during the spring and summer months and then
8 rejoining the system during the fall and winter months. This seasonal sensitivity in customer
9 numbers makes it impractical to base a customer growth adjustment on one period-ending
10 customer number value as is normally done for electric utilities. Further, the test period ending
11 December 2020 and updated through April 2021 includes potential customer changes due to
12 COVID-19. For this reason, Staff applied actual customer charge counts for January 2020
13 through December 2020 for the residential and general service classes of Ameren Missouri.
14 Actual customer charge counts were also used for January 2021 through April 2021 and the
15 average of the customer charge counts for January 2021 through April 2021 was then applied
16 to the customer charge counts for May 2020 through December 2020. The resulting difference
17 in rate revenue for each class is then referred to as the growth adjustment. Staff will review
18 customer growth for the residential and general service classes through the true-up period
19 ending September 30, 2021 and will make any necessary adjustments in the true-up filing.

20 Staff determined that a growth adjustment is not necessary for the Standard Transport
21 class as the average number of billed customers from month to month generally remained
22 consistent. Staff will review the growth of the Standard Transport rate class through
23 August 2021 and will make any necessary adjustments in the true-up filing in this case. The
24 table below reflects Staff's normalized rate revenue by each rate class; Residential, General
25 Service, Interruptible, Standard Transport, Large Transport and Special Contracts.

⁶⁶ The commodity portion discussed herein does not refer to the recovery of a customer's actual cost of gas that is recovered through the PGA mechanism.

<u>Rate Class</u>	<u>Total MO Normalized Revenue</u>
Residential Service	\$45,079,797
General Service	\$15,585,762
Standard Transport	\$11,137,417
Large Transport	\$5,064,541
Interruptible	\$399,297
Special Contract	\$546,748

Staff Expert/Witness: Michelle A. Bocklage

j. Revenue-Weather Normalization

Introduction and Summary

Since the primary use of natural gas in Missouri is for the purpose of space heating, natural gas sales are dependent upon weather conditions. Therefore, it is important to remove abnormal weather occurrences from the test period in order to provide a more accurate representation of normal natural gas usage. This analysis addresses Staff's weather-normalization of natural gas sales for Ameren Missouri customers.

Weather Normalization Adjustment

Staff conducted an analysis of weather normalization for the Residential Service (RS), General Service (GS), and Standard Transportation (ST) classes for the update period ending April 30, 2021. Staff's overall weather normalization analyses determined that the weather during the update period was warmer than normal, so actual sales were lower than normal. In order to account for the reduced sales and warmer weather, Staff performed an adjustment to increase natural gas usage to reflect a normal weather conditions. The following table illustrates the approximate adjustments to the natural gas volumes of each class.

Class	Approximate Adjustment
Residential Service	1.95%
General Service	1.70%
Standard Transportation	.60%

1 These adjustments account for changes in usage to reflect normal weather and an annual number
2 of days in the billing cycles.

3 **Process Used to Weather Normalize Sales**

4 The process to weather normalizing natural gas sales includes several steps. First, Staff
5 receives actual billed usage from Ameren Missouri for the test period for each rate class and by
6 each billing cycle. Ameren Missouri has approximately 21 separate billing cycles that
7 indicate when a customer's meter is read in a given month. For example, the first billing
8 cycle of the month may indicate a customer's meter is read on the first business day of the
9 month and the second billing cycle may indicate a customer's meter is read on the second
10 business day of the month. Customers' accounts are usually grouped into one of approximately
11 twenty one (21) billing cycles. Staggering the billing of customers' accounts through the billing
12 month allows Ameren Missouri to distribute the work required in order to bill its customers. A
13 billing cycle is generally no more than 34 days long and no less than 26 days long.

14 In order to make sure a rate class has a complete 12 months of billing determinants,
15 Staff adjusted the billing determinants⁶⁷ for each class to account for customers who switched
16 between rate classes during the 12 months ending April 30, 2021 and to account for known and
17 measurable changes to rate classes during the update period.

18 Staff adjusted monthly natural gas volumes to reflect 365 days for each billing cycle,
19 since the number of days can fluctuate from month to month. If the annual number of days in
20 a billing cycle, over a 12 month period, is below or above 365, Staff added or subtracted the
21 average daily usage difference to the non-heating season. This adjustment is performed so that
22 each billing cycle is set to the same total number of days over a 12 month period. Since
23 natural gas utilities are winter peaking, HDDs⁶⁸ that are removed based on the 365 day

⁶⁷ Billing determinants are the detailed customer usage data for each rate schedule that are necessary to calculate retail rate revenue for each rate schedule charge type.

⁶⁸ HEATING DEGREE DAYS (HDD): A measure of the coldness of the weather experienced, based on the extent to which the daily mean temperature falls below a reference temperature, usually 65 degrees F. For example, on a day when the mean outdoor dry-bulb temperature is 35 degrees F, there would be 30 degree days experienced. A daily mean temperature usually represents the sum of the high and low readings divided by two.

1 adjustment are added back to the October billing month, since it is a shoulder month to the
2 heating season.⁶⁹ Using the non-heating months minimizes the impact on the heating season.

3 After each billing cycle is adjusted so that it contains the proper number of days, the
4 next step is to calculate the difference between normal and actual HDDs for each billing cycle.
5 Then, Staff will multiply these differences by the estimate rendered from the regression analysis
6 described in further detail below to determine the change in usage in each billing cycle due to
7 abnormal weather. The next step is to sum the change in usage per billing cycle over the month.
8 Lastly, Staff will add the monthly adjustments in usage to the total monthly natural gas sales to
9 calculate the normalized level of usage per month. The normalized level of natural gas usage
10 per month is sent to Staff witness Michelle A. Bocklage to calculate revenue.

11 **Application of Weather Normalization Process**

12 Staff witness Michael L. Stahlman provided the daily actual and daily normal HDDs for
13 Ameren Missouri. Mr. Stahlman addresses the calculation of HDDs as part of his section of
14 this Cost of Service Report.

15 As mentioned above, Ameren Missouri has established billing cycles for groups of
16 customers where each billing cycle corresponds to different days of the month. Based on the
17 number of customers, usage, and HDDs per billing cycle per month, Staff calculated the average
18 use per customer per day and the number of HDDs per day for each of the twelve months of the
19 update period for the rate classes mentioned above for Ameren Missouri.

20 The billing month averages are calculated from the data provided by the utility on the
21 numbers of customers, natural gas usage, and summed HDDs from the billing cycles for each
22 billing month by customer class. The daily average HDDs in each billing month and billing
23 cycle is weighted by the percentage of customers in that billing cycle. Thus, the billing cycles
24 with the most customers are given more weight when computing the daily average HDDs for
25 the billing month. Staff uses the twelve monthly average-usage-per-customer amounts across
26 the billing cycles to calculate the daily average usage for one month. The usage and weather
27 billing month averages are used to study the relationship between space-heating natural gas

⁶⁹ HDDs that belong to a day that is removed are added back so that over a 365 day period, the total HDDs match the normal level of HDDs.

1 usage and cold weather, which is used to estimate the change in usage related to a change
2 in HDDs.

3 Staff uses regression analyses to estimate the relationship for each rate class. The
4 regression equation develops quantitative measures that describe the relationship between
5 daily usage per customer in ccf to the daily HDDs. The regression equation estimates a
6 change in the daily natural gas usage per customer whenever the daily average weather changes
7 by a HDD.

8 Staff recommends that the Commission utilize Staff's weather normalization
9 adjustments that are outlined above and in the supporting work papers.

10 *Staff Expert/Witness: Joel McNutt*

11 **k. Revenue - Weather Normal Variables Used for Weather**
12 **Normalization**

13 Natural gas usage and revenue vary from year to year based on weather conditions. The
14 temperature pattern in the test year is the primary determinant for weather-sensitive⁷⁰
15 customers' gas usage and Ameren Missouri's revenue in the test year. Each year's weather is
16 unique, so rates for weather-sensitive customer classes must be based on test year usage and
17 revenue adjusted to a level commensurate with "normal" weather conditions, rather than actual
18 test year usages and revenue.

19 **Weather Variables** - Staff obtained weather data from the Midwest Regional Climate
20 Center (MRCC).⁷¹ The Columbia Regional Airport ("COU") and the Cape Girardeau Municipal
21 Airport ("CGI") weather data were used for actual and normal weather variables. These weather
22 stations are selected based on the availability and reliability of the weather data as well as their
23 approximate location to Ameren Gas's customer base. The weather data sets consist of actual
24 daily maximum temperature ("T_{max}") and daily minimum temperature ("T_{min}") observations.
25 Staff used these daily temperatures to develop a set of normal mean daily temperature
26 ("MDT")⁷² values.

⁷⁰ Residential, General Service and Standard Transportation are considered weather sensitive.

⁷¹ <http://mrcc.isws.illinois.edu/CLIMATE/>

⁷² By National Climatic Data Center convention, MDT is average of daily maximum temperature (T_{max}) and daily minimum temperature (T_{min}) e.g. $MDT = (T_{max} + T_{min}) / 2$

1 Natural gas sales are predominantly influenced by “ambient air temperature,”⁷³ so MDT
2 and the derivative measure, heating degree days (“HDD”),⁷⁴ are the measures of weather used
3 in adjusting test year natural gas sales. HDDs were originally developed as a weather measure
4 that could be used to determine the relationship between temperature and gas usage. HDDs are
5 calculated as the difference between 65°F and when MDT is below 65°F, and are equal to zero
6 when MDT is above 65°F.

7 **Normal Weather** - According to the National Oceanic and Atmospheric
8 Administration (“NOAA”), a climate “normal” is defined as the arithmetic mean of a
9 climatological element computed over three consecutive decades.⁷⁵ In developing climate
10 normal temperatures, the NOAA focuses on the monthly maximum and minimum temperature
11 time series to produce the serially-complete monthly temperature (“SCMT”) data series.⁷⁶

12 Staff utilized the SCMT published in July 2011 by the National Climatic Data Center
13 (“NCDC”) of NOAA. To Staff’s knowledge, NOAA is the only entity that provides reasonably
14 reliable weather data for 30 year historical period and test year period for the Columbia and
15 Cape Girardeau regions. For the purposes of normalizing the test year gas usage and
16 revenues, Staff used the adjusted T_{\max} and T_{\min} daily temperature series for the 30-year period
17 of January 1, 1988, through December 31, 2017, at COU and CGI. The series are consistent
18 with NOAA’s SCMT during the most recent NOAA 30-year normal period ending 2010.

19 There may be circumstances under which inconsistencies and biases in the 30-year time
20 series of daily temperature observations occur, (e.g. such as the relocation, replacement, or
21 recalibration of the weather instruments). Changes in observation procedures or in an
22 instrument’s environment may also occur during the 30-year period. NOAA accounted for
23 documented and undocumented anomalies in calculating its SCMT.⁷⁷ The meteorological and

⁷³ Ambient air temperature is the outside temperature of the surrounding air without taking into account the humidity or wind in the air.

⁷⁴ Where $MDT < 65^{\circ}F$, $HDD = 65 - MDT$; otherwise, $HDD = 0$.

⁷⁵ Retrieved on October 17, 2013, <https://www.ncdc.noaa.gov/data-access/land-based-station-data/land-based-datasets/climate-normals>

⁷⁶ Retrieved on October 17, 2013, <http://www1.ncdc.noaa.gov/pub/data/normals/1981-2010/source-datasets/>. The SCMT, computed by the NOAA, includes adjustments to make the time series of daily temperatures homogeneous.

⁷⁷ Arguez, A., I. Durre, S. Applequist, R. S. Vose, M. F. Squires, X. Yin, R. R. Heim, Jr., and T. W. Owen, 2012: NOAA's 1981-2010 U.S. Climate Normals: An Overview. Bulletin of the American Meteorological Society, 93, 1687-1697.

1 statistical procedures used in the NOAA’s homogenization for removing documented and
2 undocumented anomalies from the T_{\max} and T_{\min} monthly temperature series is explained in a
3 peer-reviewed publication.⁷⁸

4 Subsequent to determining the homogenized monthly temperature time series described
5 above, NOAA also calculates monthly normal temperature variables based on a 30-year normal
6 period, e.g. maximum, minimum, average temperatures, and HDD values. These monthly
7 normals are not directly usable for Staff’s purposes because the NOAA daily normal
8 temperatures and HDD values are derived by statistically “fitting” smooth curves through these
9 monthly values.⁷⁹ As a result, the NOAA daily normal HDD values reflect smooth transitions
10 between seasons and do not directly relate to the 30-year time series of MDT as used by Staff.
11 However, in order for Staff to develop adjustments to normal HDD for gas usage, Staff must
12 calculate a set of normal daily HDD values that reflect the actual daily and seasonal variability.

13 Staff used a ranking method to calculate normal weather estimates of daily normal
14 temperature values, ranging from the temperature that is “normally” the hottest to the
15 temperature that is “normally” the coldest, thus estimating “normal extremes.” Staff ranked
16 MDTs for each month of the 30-year history from hottest to coldest and then calculated the
17 normal daily temperature values by averaging the ranked MDTs for each rank, irrespective of
18 the calendar date. The ranking process results in the normal extreme being the average of the
19 most extreme temperatures in each month of the 30-year normals period. The second most
20 extreme temperature is based on the average of the second most extreme day of each month,
21 and so forth. Staff’s calculation of daily normal temperatures is not the same as NOAA’s
22 calculation of smoothed daily normal temperatures because Staff calculated its normal daily
23 temperatures based on the rankings of the actual temperatures of the test year, and the test year
24 temperatures do not follow smooth patterns from day to day. More details of Staff’s ranked
25 average method for normal weather are explained in a peer-reviewed publication.⁸⁰ Using these
26 normal daily temperatures, Staff calculated normal HDD for each day of the test year. This

⁷⁸ Menne, M.J., and C.N. Williams, Jr., (2009) Homogenization of temperature series via pairwise comparisons. *J. Climate*, 22, 1700-1717.

⁷⁹ A more detailed description is discussed in Won, S. J., Wang, X. H., & Warren, H. E. (2016). Climate normals and weather normalization for utility regulation. *Energy Economics*, 54, 405-416.

⁸⁰ Won, S. J., Wang, X. H., & Warren, H. E. (2016). Climate normals and weather normalization for utility regulation. *Energy Economics*, 54, 405-416.

1 information was made available to Staff witness Joel McNutt to calculate the weather
2 normalization adjustments.

3 *Staff Expert/Witness: Michael L. Stahlman.*

4 **i. Large Volume Customer Adjustments**

5 Ameren Missouri provided monthly billing determinants⁸¹ and customer charge
6 information for every customer who took service on the Interruptible Service, Large Volume
7 Transportation Service, or Special Contract rates during the test year and updated through
8 April 30, 2021. Staff traditionally uses these determinants as the basis of its analysis and
9 adjustments for the calculation of large customer revenues. Based upon Staff's investigation
10 and analysis of this information, Staff made adjustments to reflect the migration of customers
11 to other rate classes ("Rate Switching") for Large Volume Transportation, Interruptible, and
12 Special Contract customers and the effect of COVID-19 on certain Large Volume
13 Transportation customers. Staff will further review customers through the true-up period ending
14 September 30, 2021.

15 *Staff/Expert/Witness: Joel McNutt*

16 **m. Rate Switching Adjustment**

17 Adjustments to reflect customer gains and/or losses are made to the large
18 customers' rate revenues. These adjustments reflect the effects of customers that either began
19 taking service on the Ameren Missouri system during the test period, or that quit taking service
20 on the Ameren Missouri system during the test period. The purpose of these adjustments is to
21 provide a more accurate representation of the number of customers taking service in the class.
22 If a customer came on the system during the test period, customer revenues were adjusted for
23 the 'missing' months, so that the customer would have 12 months of usage during the test
24 period. If a customer dropped off the Ameren Missouri system, their revenues were removed
25 from the current revenue calculation, so that all customers in the class had 12 months of usage
26 reflected in the test period.

27 *Staff/Expert/Witness: Joel McNutt*

⁸¹ Billing determinants are the detailed customer usage data for each rate schedule that are necessary to calculate retail rate revenue for each rate schedule charge type.

1 **n. COVID-19 Adjustment**

2 Staff made adjustments for two Large Volume Transport customers whose usage was
3 determined to be adversely affected from COVID during the update period. To make these
4 adjustments, Staff looked at specific customer usage from the immediate prior and subsequent
5 months for the two customers. These usage figures were added together and then averaged to
6 determine usage for the months during the update period that no usage was shown for the
7 customers. These adjusted usage figures were included to determine appropriate revenue
8 estimates for the Large Volume Transport Class.

9 *Staff/Expert/Witness: Joel McNutt*

10 **o. Special Contract Customers**

11 Three customers are currently served under the Ameren Missouri special contract rate
12 tariff.⁸² For these customers Staff annualized revenues as if the rate in effect at the end of the
13 update period was in effect for the entire test period. Two customers have exceeded the original
14 expiration date of their contracts; however, the contracts are not canceled or changed unless
15 either Ameren Missouri or the customer requests a change or gives notice of cancellation.
16 However, per the Special Contract tariff ratemaking, treatment of any flexed transportation
17 charges will be reviewed and considered by the Commission in subsequent rate proceedings.
18 Staff found that one customer's contract rate was not prudent given the customer's total cost to
19 bypass as provided by the Company. Staff cannot recommend reflection of the discounted rate
20 in the absence of information to further review the prudence of continuation of the discounted
21 rate. Staff annualized revenue for this customer as if the customer was served under the Large
22 Volume Transportation tariff through the 12 months ending April 30, 2021. Staff will review
23 customer contracts and revenues through the true-up period ending September 30, 2021.

24 *Staff/Expert/Witness: Joel McNutt*

25 **B. Other Revenue Adjustments**

26 Ameren Missouri collects revenue for items such as forfeited discounts, late payment
27 charges, rents, disconnects and reconnect fees, customer installation fees, and other
28 miscellaneous revenue. As part of its review Staff has performed an analysis of each of the

⁸² Tariff Sheet 18.1.

1 separate types of revenues to determine an annualized amount to include in the revenue
2 requirement. For late fees revenues, Staff is recommending to include a normalized level based
3 on a three year calendar average for years 2017 through 2019. For disconnect and reconnection
4 fees Staff is recommending use of calendar year 2019, and for account 495, which contains
5 misc. billings and discounts for sales tax remittances. Staff is recommending a five year average
6 for the 12 months ending June 30, 2021. For the revenues not mentioned above, or discussed
7 further in detail below, Staff believes the test year level of revenue is reasonable.

8 **a. Software Rental Revenue**

9 Ameren Missouri owns several software programs for which it charges rental costs for
10 its use to other Ameren affiliates. Staff annualized affiliate software rental revenue by applying
11 the last known amount at June 2021 over a 12-month period. Staff will continue to review this
12 issue through the true up cutoff date of September 30, 2021.

13 *Staff Expert/Witness: Paul K. Amenthor*

14 **b. Affiliate Rentals**

15 Ameren Missouri receives rental revenue from its affiliates for the use of space in the
16 Ameren general office building and other facilities. Staff has made an adjustment to reflect
17 these intercompany revenues to reflect the current use of the space.

18 *Staff Expert/Witness: Jason Kunst, CPA*

19 **c. Bank of America Lease**

20 Ameren Missouri had leased swing space at the Bank of America building located at
21 800 Market Street in downtown St. Louis while renovations were ongoing at the Ameren
22 general office building. Ameren Missouri was receiving rental income from Ameren Services
23 for the use of the swing space, but due to the cancelation of the lease, Staff has made an
24 adjustment to remove the lease revenue from the test year.

25 Staff will continue to review miscellaneous revenues through the true-up period and
26 may propose further adjustments as part of its true-up audit in this case.

27 *Staff Expert/Witness: Jason Kunst, CPA*

1 **C. Expenses**

2 **1. Payroll and Employee Benefits**

3 **a. Payroll and Payroll Taxes**

4 **Payroll**

5 Staff computed annualized payroll by adjusting the test year labor costs as of the
6 twelve (12) months ending December 31, 2020 in order to reflect:

- 7 A) Staff's inclusion of wage increases to each payroll class (contract and
8 management), ** [REDACTED] **and ** [REDACTED] * respectively at January 1, 2021⁸³;
9 B) Staff's removal of portions of certain employees' salaries dedicated to lobbying
10 activities as proposed by Staff witness Jane C. Dhority;
11 C) Staff's inclusion of the change in headcount of ongoing management and contract
12 employees through June 30, 2021: and
13 D) Staff's inclusion of current O&M ratio for the twelve (12) months ending
14 June 30, 2021.

15 Staff's adjustment for payroll expense was distributed by account based on the
16 actual payroll distribution experienced by Ameren Missouri during the test year ending
17 December 31, 2020.

18 There was no severance cost during the test year. Staff will reexamine payroll and any
19 payroll related costs during its true-up audit in this case in order to determine whether any
20 further adjustments to the cost of service are necessary.

21 *Staff Expert/Witness: Paul K. Amenthor*

22 **Payroll Taxes**

23 Staff applied the current 2021 tax rates for the Federal Insurance Contributions Act
24 (FICA), the Federal Unemployment Tax Act (FUTA), and the State Unemployment Tax Act
25 (SUTA) to Staff's annualized payroll to determine the ongoing level of payroll taxes.

⁸³ For the purposes of calculating the annualized effect of the wage increases, Staff removed all incentive compensation and bonus payments from the test year payroll expense in order to isolate base payroll expense before applying the wage increases.

1 Staff's payroll tax adjustment reflects the change in the overall level of payroll that exists at
2 June 30, 2021. Staff will re-examine this issue as part of its true up audit in this case.

3 *Staff Expert/Witness: Paul K. Amenthor*

4 **2. Other Employee Benefits**

5 Ameren Missouri offers employee benefits comprised of medical, dental, and vision
6 insurance as well as 401k. Staff annualized these expenses based on the benefit plan rates that
7 were in effect during the test year as applied to the actual level of employees for each payroll
8 class (management and contract) at June 30, 2021. Staff will reexamine employee benefits costs
9 and any new benefit plans as part of its true up audit through September 30, 2021.

10 *Staff Expert/Witness: Paul K. Amenthor*

11 **3. Pensions and Other Post-Employment Benefits ("OPEBs")**

12 Defined benefit pension costs and postretirement benefit costs consist of
13 several components, referred to as service costs and non-service costs and these costs are
14 grouped in a company's financial statements. Service costs represent the present value of
15 pension benefits earned during the year, whereas non-service costs are mostly related to
16 prior service of employees. The Financial Accounting Standards Board ("FASB") issued
17 ASU-2017-07, an accounting standard update ("ASU") in March 2017 regarding topic 715,
18 Compensation –Retirement Benefits. The update was released to improve the presentation in
19 the financial statements of net periodic pension cost and net periodic postretirement benefit cost
20 in order to improve the consistency, transparency, and usefulness of financial information.
21 Further, the Federal Energy Regulatory Commission (FERC) Office of Enforcement issued an
22 accounting guidance order on December 28, 2017 to the industry on how to apply the
23 accounting and reporting requirements when adopting ASU-2017-07. FERC directed that there
24 would be no change in recording of the non-service costs. Those costs are to remain in account
25 926. However, FERC provided two options to utilities:

26 1. Continuance of capitalizing all or a portion of service and non-service net
27 benefit costs; or

28 2. Follow the capitalization requirements under the ASU, and elect to make a
29 one-time non-revocable election to switch to fully expensing the non-service costs to conform

1 to generally accepted accounting principles (“GAAP”) reporting and then provide notice of that
2 change to FERC. Ameren Missouri instituted the new FASB guidance in January 2018 and
3 utilized FERC’s one-time election for expense treatment. Staff has agreed to reflect this
4 treatment for regulatory purposes. Since its adoption, Ameren Missouri has been fully
5 expensing the non-service pension and OPEB costs and capitalizing a portion of the service
6 cost component.

7 **a. Pensions**

8 **1. Accounting Standards Codification (“ASC”) 715-30**
9 **(Formerly FAS 87)**

10 Ameren has a qualified pension plan called the Ameren Retirement Plan and a
11 non-qualified pension expense program called the Ameren Supplemental Retirement Program
12 that covers Ameren’s overall operations. Ameren’s actuarial consultants, Willis Towers
13 Watson, determine the allocation valuation for Ameren Missouri’s portion of net benefit cost.
14 The most current actuarial report is expected to be reviewed at the true-up September 30, 2021.
15 Staff will reflect the most current plan costs available for the qualified pension plan in its true-
16 up calculation.

17 **i. ASC-715-30 Pension Tracker**

18 In Case No. ER-2007-0002, a stipulation and agreement was established that required
19 Ameren Missouri to fund its qualified annual pension expense through an external trust and
20 track the difference between the annual funded pension expense and the level included in rates
21 as established in a previous rate case. The agreement between the parties established the
22 ongoing ratemaking treatment for annual qualified pension cost under FASB ASC Subtopic
23 715-30 (formerly FAS 87). Ameren Missouri’s pension expense and rate base amounts include
24 direct charged costs as well as allocated costs from Ameren Services. To calculate whether an
25 addition or reduction to ongoing pension expense should be applied, Staff accumulates the
26 difference between the annual funded pension cost and the amount included in rates in the
27 tracking mechanism and then includes that balance in rate base and amortizes it over a period
28 of five years.

29 Non-qualified pension expense is not included in the pension tracking mechanism, as it
30 is a supplemental benefit program.

1 Staff has updated the pension tracker amounts through September 30, 2021. Staff
2 recommends a five-year amortization of the new pension tracker balance and to reset the prior
3 case tracking mechanisms over three years. In this current case, Staff is recommending that
4 only the service portion of the tracking amounts receive rate base treatment. Since the time that
5 Ameren Missouri adopted the one-time election to fully expense the non-service portion of
6 Pensions, only the service portion has been allocated to capital. Thus, only the service portion
7 of the tracker amount should receive rate base treatment. Staff is recommending that this
8 change in rate base treatment for the tracker balances be applied prospectively starting with the
9 current tracker balance for this rate case. Staff will re-examine the amounts in the pension
10 tracking mechanism, associated amortization, and reflect the expensed amounts and updated
11 plan costs through September 30, 2021, the true up cut-off date in this case.

12 **ii. Annualization**

13 Staff annualized the qualified pension expense to reflect the 2021 plan estimated
14 expense for FAS 87 recommended by the actuarial firm Willis Towers Watson for Ameren
15 Missouri's qualified pension plan. Staff includes this amount to ensure that the amount collected
16 in rates is sufficient to recover the estimated pension expense provided by Willis Towers
17 Watson. This is the new base expense level that will be utilized in the pension tracker, after
18 rates are established in this case, in order to determine the difference between pension expense
19 included in rates and the amount actually incurred and funded by Ameren Missouri on an
20 ongoing basis for qualified pension expense. Staff has included in its direct filing the current
21 amount provided by Ameren Missouri's actuary, Willis Towers Watson for qualified pension
22 expense, until Staff can update these estimated amounts with updated plan costs.

23 Staff will re-examine pension expense through the September 30, 2021 cut-off date,
24 during its true-up audit.

25 *Staff Expert/Witness: Paul K. Amenthor*

1 **b. Other Post-Employment Benefits (“OPEBs”)**

2 **1. ASC 715-60 (formerly FAS 106) OPEBs**

3 Ameren has a postretirement benefit plan called the Ameren Retiree Welfare Benefit
4 Plan, which covers all of Ameren’s operations and provides health benefits to eligible retirees,
5 their spouses and other eligible dependents.

6 Staff has included Ameren Missouri’s estimated OPEB cost included in its direct filing.
7 The most current actuarial report is expected to be reviewed at the true-up September 30, 2021.
8 Staff will reflect the most current plan costs available for the post-employment benefit plan in
9 its true-up calculation.

10 **i. ASC 715-60 OPEBs Tracker**

11 The stipulation and agreement in Case No. ER-2007-0002 also addresses the ratemaking
12 treatment for the annual OPEB cost under FASB’s ASC Subtopic 715-60 (formerly FAS 106).
13 As with pension expense, the agreement among the parties requires Ameren Missouri to
14 externally fund annual OPEB expense and establish a tracker for the difference between the
15 amount of OPEB expense in rates from the previous rate case and the actual expense incurred.
16 The agreement between the parties established the ongoing ratemaking treatment for annual
17 OPEBs under FASB ASC Subtopic 715-60, formerly known as Financial Accounting Standard
18 No. 106 (“FAS 106”). Ameren Missouri’s OPEB expense and rate base amounts include direct
19 charged costs as well as allocated costs from Ameren Services. Staff accumulates the difference
20 between the annual funded OPEB cost and the amount included in rates in the tracking
21 mechanism, and has then included that balance in rate base and amortized it over a period of
22 five years as an addition or reduction to OPEB expense.

23 Staff has updated the OPEB tracker amounts through June 30, 2021. Staff recommends
24 a five-year amortization of the new OPEB tracker balance and to reset the prior case tracking
25 mechanisms over three years. In this current case, Staff is recommending that only the service
26 portion of the tracking amounts receive rate base treatment. Since the time that Ameren
27 Missouri adopted the one-time election to fully expense the non-service portion of Pensions,
28 only the service portion has been allocated to capital. Thus, only the service portion of the
29 tracker amount should receive rate base treatment. Staff is recommending that this change in
30 rate base treatment for the tracker balances be applied prospectively starting with the current

1 tracker balance for this rate case. Staff will re-examine the amounts in the OPEB tracking
2 mechanism and associated amortization, and reflect the expensed amounts and updated plan
3 costs through the September 30, 2021, cut-off date, in its true-up audit.

4 **ii. Annualization**

5 Staff also annualized OPEB expense to reflect the projected ASC 715-60 cost provided
6 by Ameren Missouri's actuary, Willis Towers Watson. This level will be the amount used in
7 the OPEB tracker, after rates are established in this case, to determine the difference between
8 ASC 715-60 expense included in rates and the amount actually incurred and funded by Ameren
9 Missouri. Staff adjusted test year OPEB expense to reflect the 2021 plan estimated expense for
10 FAS 106 provided by the actuarial firm Willis Towers Watson for Ameren Missouri's
11 post-retirement benefit plan. Staff used this estimated amount to determine the adjustment
12 necessary to ensure the amount collected in rates is sufficient to recover the estimated OPEBs
13 expense provided by Willis Towers Watson. Staff has included in its direct filing the current
14 amount provided by Ameren Missouri's actuary, Willis Towers Watson for OPEB expense,
15 until Staff can update these estimated amounts with updated plan costs. Staff will re-examine
16 OPEB expense through September 30, 2021, the true up cut-off date in this case.

17 *Staff Expert/Witness: Paul K. Amenthor*

18 **c. Non-Qualified Pension Expense**

19 Ameren Missouri has a non-qualified pension plan, called the Ameren Supplemental
20 Retirement Plan, which is an added benefit to qualified executives, in addition to Ameren
21 Missouri's qualified pension plan. This plan is unfunded and the plan benefit payments are
22 made on either a lump sum or an annuity disbursement basis. Non-qualified pension expense
23 is not included in the tracking mechanism due to it being a supplemental plan. Staff has
24 included a normalized amount of non-qualified pension expense in the cost of service, as the
25 amount provided by Ameren Missouri's actuary is merely an estimate, not known actual
26 expense. To calculate Staff's normalized non-qualified pension expense, Staff utilized the
27 twelve months ending December 30, 2020 annuity payments and a five year average ending
28 December 31, 2020 of lump sum payments. Staff will review non-qualified pension expense
29 again as part of its true-up audit in this case.

30 *Staff Expert/Witness: Paul K. Amenthor*

1 **4. Incentive Compensation**

2 Ameren Missouri has both short-term and long-term incentive compensation plans,
3 additionally Ameren Missouri has an exceptional bonus award program. The annual incentive
4 compensation expense consists of incentive compensation paid to Ameren Missouri employees
5 as well as incentive compensation costs that are allocated from Ameren Services Corporation
6 (“Ameren Services”) which provides various management and administrative functions to
7 Ameren Missouri.

8 Staff has relied upon the criteria established by the Commission in the Report and Order
9 In re Union Electric Co., Case No. EC-87-114: “At a minimum, an acceptable management
10 performance plan should contain goals that improve existing performance and the benefits of
11 the plan should be ascertainable and reasonably related to the plan.”²⁹ Mo. P.S.C. (N.S.) 313,
12 325, (1987). Additionally, Staff took guidance from the Report and Order issued in Kansas
13 City Power & Light in Case No. ER-2006-0314 where the Commission noted, that “maximizing
14 [Earnings Per Share (“EPS”)] could compromise service to ratepayers, such as by reducing
15 customer service or tree trimming costs, the ratepayers should not have to bear that expense.”
16 Based upon the guidance received in those two cases, Staff recommends the disallowance of
17 any incentive compensation that is based on Ameren Missouri achieving EPS goals.

18 **a. Short-Term Incentive Compensation**

19 ** [REDACTED]

20 • [REDACTED]

21 [REDACTED]

22 • [REDACTED]

23 [REDACTED]

24 • [REDACTED]

25 [REDACTED]

26 • [REDACTED]

27 [REDACTED]

28 [REDACTED]

29 [REDACTED]

1 [REDACTED]
2 [REDACTED]
3 [REDACTED]
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22 [REDACTED]
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24 [REDACTED]
25 [REDACTED]
26 [REDACTED]
27 [REDACTED]
28 [REDACTED]
29 [REDACTED] **

1 **b. Long-Term Incentive Compensation**

2 ** [REDACTED]
3 [REDACTED]
4 [REDACTED]
5 [REDACTED]
6 [REDACTED]
7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED]
11 [REDACTED]
12 [REDACTED]
13 [REDACTED]
14 [REDACTED]
15 [REDACTED]
16 [REDACTED]
17 [REDACTED] **

18 **c. Exceptional Performance Bonus (EPB)**

19 In addition to the above plans, Ameren Missouri offers an Exceptional Bonus Plan
20 (“EPB”) to non-Ameren Leadership Team (“ALT”) employees for exceptional performance.
21 The awards are limited to performance that is truly outstanding. Staff has reviewed the
22 historical payouts related to the EPB and is recommending an adjustment to normalize the
23 payouts.

24 *Staff Expert/Witness: Jason Kunst, CPA*

25 **D. Other Expenses**

26 **1. Property Tax Expense**

27 Ameren Missouri provides the taxing authorities a valuation of its property based upon
28 January 1 of the current year. The taxing authority then provides Ameren Missouri with its
29 assessed values and dues dates for the property taxes payments based upon the assessed value
30 of the property and the current tax rate. These payments are typically due by December 31 of

1 the tax year. Ameren Missouri records a monthly accrual to record property tax expenses
2 throughout the year. In this case, Staff is proposing to use the most current property taxes,
3 which were paid in December of 2020 as the annualized level of property tax expense.

4 **a. Property Tax Tracker**

5 In the Stipulation and Agreement filed in the previous Ameren Missouri gas rate case,
6 Case No. GR-2019-0077, the parties agreed to a Property Tax Tracker to address the issue of
7 Ameren Missouri's property tax appeals for its gas operations. As the appeals for calendar
8 years 2014 through 2020 are still ongoing and will likely not be settled before the true-up cut-off
9 date in this case, Staff is recommending that the Property Tax Tracker agreed to in the previous
10 case continue as agreed upon until the next Ameren Missouri gas general rate case.

11 *Staff Expert/Witness: Jason Kunst, CPA*

12 **2. Rate Case Expenses**

13 Rate case expenses are the costs incurred by a utility for the preparation and filing of a
14 rate case. In the current case, Ameren Missouri has incurred expenses associated with
15 external legal counsel, outside consultants, and expert witnesses. In this case Staff is
16 recommending that the rate case expense be split between the shareholders and the ratepayers of
17 Ameren Missouri on a 50/50 basis with the exception of Commission ordered costs such as
18 the depreciation study and customer notices. Staff's recommended level of rate case
19 expense includes one fifth of the most recent Ameren Missouri depreciation study costs. This
20 is split is based upon the guidance from the Commission in the recent Spire Missouri Inc.
21 ("Spire Missouri") rate cases, Case Nos. GR-2017-0215 and GR-2017-0216. The total
22 amount of rate case expense is based upon the average of the three most recent Ameren
23 Missouri rate cases.

24 Staff's recommendation to share rate case expense is based upon the following:

25 1) The sharing of rate case expenses creates an incentive for the utility to control rate
26 case expenses to a reasonable level, while eliminating the disincentive for the utility to control
27 the rate case expenses.

28 2) Ratepayers and Shareholders both benefit from the rate case process. While the
29 ratepayer receives safe and adequate service at a just and reasonable rate, the shareholder is
30 afforded the opportunity to earn an adequate return on their investment.

1 3) Ratepayers will continue to pay for the majority of the rate case expenses regardless
2 of any sharing mechanism when including the internal labor costs that are not included in the
3 sharing mechanism, therefore it is a fair and equitable to allocate a portion of the rate case
4 expenses to the shareholders, and

5 4) It is highly probably that some recommendations advocated by the utility through the
6 rate case process, will ultimately be determined to be not in the public interest by the
7 Commission.

8 Rate case expenses are defined to be all incremental costs incurred by a utility directly
9 related to an application to change its general rates. Normally, these applications are initiated
10 by a utility filing, however rate case expenses could also be incurred as a result of an earnings
11 complaint case filed by another party. While rate case expenses do include costs for document
12 preparation and filing, the largest costs incurred during a rate case are typically for external
13 legal, consultants, and outside expert witnesses contracted by the utility for the rate case
14 proceeding.

15 Utility management typically has a high degree of control over rate case expense.
16 Attorneys, consultants, and other services used during a rate case can be provided by existing
17 utility personnel or sourced from an outside party. Some Missouri utilities employ in-house
18 counsel and primarily utilize internal labor to processes rate filings; thus it is not always
19 necessary to contract with outside attorneys and consultants in rate proceedings. The
20 incremental rate case expenses included in the sharing mechanism proposed by Staff in this
21 case do not include the cost for internal labor as those costs are reflected in the annualized level
22 of payroll included in Staff's revenue requirement. Those non-incremental costs are fully
23 included in the cost of service calculation.

24 There are four categories of costs that are incurred during a regulatory filing and in
25 particular a rate case filing:

- 26 1) The costs incurred by the Commission for itself and Staff,
- 27 2) The cost incurred by the Office of the Public Counsel,
- 28 3) The cost incurred by intervenors in Commission proceedings, and
- 29 4) The costs incurred by the utility itself during the regulatory process

1 Category 1 are the costs incurred by the Commission. This includes all operating
2 expenses, salaries, wages, and benefits of the Commission and Staff. The Commission's
3 operating expenses are limited to the amount the Missouri General Assembly appropriates for
4 that purpose. On an annual basis, the Commission assesses each utility it regulates an amount
5 of operating expenses, which are subsequently passed on to ratepayers through rates. The utility
6 is not charged for the direct costs of processing its filings or company-specific activities.
7 Ameren Missouri is charged based on an assignment of the Commission's budget to regulation
8 of the electric industry, which is allocated based upon the percentage of Ameren Missouri's
9 regulated revenues compared to the total of electric regulated revenues in Missouri.

10 Category 2 are the costs incurred by the Office of the Public Counsel. The Office of the
11 Public Counsel represents the public and the interests of the utility's customers in proceedings
12 before the Commission. An amount for the Office of the Public Counsel's annual operating
13 expenses is appropriated by the Missouri General Assembly, which is sourced from general
14 revenue paid by Missouri taxpayers.

15 Category 3 are the costs incurred by intervenors to the Commission's proceedings.
16 Intervenors may be involved in a Commission proceeding for various reasons, but rate design
17 and revenue requirement are the typical concerns brought up by intervenors in a general
18 proceeding. Intervening parties can represent a large individual utility customer or a group of
19 utility customers. In this case, there are several intervenors, some of which who have retained
20 their own experts and legal counsel to review Ameren Missouri's proposed rate increase. The
21 intervenors to a case are responsible for their own rate case expenses.

22 Category 4 are the costs incurred by the utility itself during the regulatory and rate
23 setting process. In prior rate cases, utilities were allowed to pass through the full amount of
24 normalized and prudently incurred rate case expense and regulatory expenses to the ratepayer
25 through rates. If utilities are allowed to pass full rate case costs to ratepayers, the utilities are
26 the only participant who does face an inherit limit in the amount of rate case expenses they
27 choose to incur. The other participants in the rate case processes are constrained by the amount
28 of rate case expense they can occur by budgetary decisions of the General Assembly or by the
29 willingness of an intervening party to fund rate case activities. When allowed full recovery of

1 rate case expenses, utilities are free to plan their rate case activities with the knowledge that the
2 associated costs will be passed on to customers and recovered in rates.

3 By allowing a utility to recover all, or almost all, of its rate case expense from ratepayers
4 creates an inherent disincentive for the utility to control rate case expenses. For every other
5 participant in the rate case proceeding, their funds are ultimately limited by budgetary and
6 financial constraints. The ability to pass through the entire amount of expenses along with
7 significant financial resources creates what can be viewed as an unfair advantage over the
8 parties during a rate case proceeding.

9 Other discretionary utility expenses are not recovered by the utility during the rate
10 setting process. Charitable contributions, which are discretionary amounts paid to individuals
11 or organizations for charitable reasons that have no direct business benefit, are examples of
12 costs that have not historically been included as an expense in the cost of service calculation.
13 While the utility believes it has the responsibility to be a “good corporate citizen,” these
14 donations would represent an involuntary contribution by the ratepayer if they were to be
15 included in rates. Another cost that is routinely disallowed by Staff is for political activities
16 (“lobbying”). Lobbying and charitable contributions represent costs which are not necessary
17 for the provision of safe and adequate service, and not recovered through rates. The lack of
18 recovery of those costs has not dissuaded utilities from participating in them. While the sharing
19 of rate case expense may act as an incentive to control those costs, Auditing Staff has not
20 identified any substantial curtailment of incremental rate case expenses by the utilities affected
21 by sharing.

22 In 2011, the Commission established Case No. AW-2011-0330 to investigate current
23 rules and practices regarding the recovery of rate case expense by Missouri utility companies.
24 The report included discussion of both sharing rate case expense 50/50 as well as sharing based
25 upon ordered rate increase versus requested rate increase were discussed in that report.

26 In KCPL’s rate Case No. ER-2014-0370, the Commission ordered sharing of KCPL’s
27 rate case expenses.

28 The Commission finds that in order to set just and reasonable rates under the facts of
29 this case, the Commission will require KCPL shareholders to cover a portion of KCPL’s rate
30 case expense. One method to encourage KCPL to limit its rate case expenditures would be to

1 link KCPL's percentage recovery of rate case expense to the percentage of its rate increase
2 request the Commission finds just and reasonable. The Commission determines that this
3 approach would directly link KCPL's recovery of rate case expense to both the reasonableness
4 of its issue positions and the dollar value sought from customers in this rate case.

5 The Commission concludes that KCPL should receive rate recovery of its rate case
6 expenses in proportion to the amount of revenue requirement it is granted as a result of this
7 Report and Order, compared to the amount of its revenue requirement rate increase originally
8 requested. This amount should be normalized over three years. The Commission also finds that
9 it is appropriate to require a full disclosure to ratepayers of the expenses for KCPL's
10 depreciation study, recovered over five years, because this study is required under Commission
11 rules to be conducted every five years.[Footnotes omitted]⁸⁴

12 The omitted footnote in the reference above provides further clarification for the
13 Commission's conclusions regarding the recovery of rate case expenses:

14 It is understood that some of the issues litigated in this case do not directly affect the
15 overall revenue requirement granted by the Commission; but it is also clear that the vast
16 majority of litigated issues do have a direct or indirect impact on the revenue requirement.
17 Accordingly, percentage sharing is a reasonable approach to correlating recovery of rate case
18 expense to the relationship between the amount of litigation that benefited both ratepayers and
19 shareholders and that which benefited only shareholders⁸⁵

20 In the more recent, Spire Missouri rate cases, the Commission ordered a 50/50 sharing
21 of rate case expense between the ratepayers and the shareholders:

22 Therefore, it is just and reasonable that the shareholders and the ratepayers, who both
23 benefited from the rate case, share in the rate case expense. The Commission finds that in order
24 to set just and reasonable rates under the specific facts in this case, the Commission will require
25 Spire Missouri shareholders to cover half of the rate case expense and the ratepayers to cover
26 half with the exception of the cost of customer notices and the depreciation study.⁸⁶

⁸⁴ Report and Order, Case No. ER-2014-0370 page 72.

⁸⁵ Report and Order, Case No. ER-2014-0370, page 72, Footnote 251.

⁸⁶ Report and Order, Case Nos. GR-2017-0215 and GR-2017-0216, page 52.

1 After reviewing the facts and circumstances in Ameren Missouri’s filings, Staff is
2 recommending that the Commission order a 50/50 sharing of rate case expense.

3 To normalize rate case expense, Staff divides rate case expense over the period of time
4 that will pass before the utility’s next rate case and includes an annual amount in the revenue
5 requirement. These costs are not “amortized” for ratemaking purposes, and the utility’s
6 recovery of these expenses are not tracked versus actual rate case expense for any over- or
7 under-recovery. It is Staff’s recommendation that these costs should be “normalized” by
8 including a normal level in the revenue requirement calculation. In this case Staff is proposing
9 a two year normalization due to the frequency of Ameren Missouri’s rate case filings. Staff
10 has also included the costs of Ameren Missouri’s most recent depreciation study costs over
11 five years outside of the sharing mechanism, as the study is required to be completed every
12 five years.

13 Staff is recommending including a 50% sharing of the average of the rate case expense
14 incurred by Ameren Missouri over its two most recent general rate Case Nos. GR-2010-0363,
15 and GR-2019-0071. The actual costs incurred for those cases is summarized below:
16

Case No.	Total Rate Case Expense
GR-2010-0363	\$582,957
GR-2019-0071	\$257,187
Two Case Average	\$420,072
50% Shared Amount	\$210,036
Three Year Normalization	\$70,012

17
18 To provide a comparison through June 30, 2021 Ameren Missouri has incurred \$171,289 of
19 incremental rate case of expenses associated with processing this case.

20 To summarize, Staff is recommending a 50% share of the average incremental rate case
21 expenses from the two most recent Ameren Missouri rate cases and then normalizing that
22 expense over a three year period. Staff is including \$70,012 as the annualized amount of rate
23 case expense in its recommended revenue requirement in this case. The recommended rate case

1 expense would not be subject to true-up in this case for any actual expenses incurred, nor would
2 it be tracked for any over- or under-recovery.

3 Staff is also recommending to include an annualized amount of Ameren Missouri's most
4 recent depreciation study in the revenue requirement. Staff used the most recent costs from the
5 depreciation study from Ameren Missouri's last general rate, Case No. ER-2019-0335. Staff
6 has included one fifth of expense to determine the annualized amount to include in rates, which
7 resulted in an annual amount of \$3,097.

8 *Staff Expert/Witness: Jason Kunst, CPA*

9 **3. Interest on Customer Deposits**

10 Generally, interest is calculated on customer deposits and paid to the customers for the
11 use of their money. Customers earn an interest rate equal to the prime rate that was 3.25%, as
12 published in the Wall Street Journal on the last day of the month of November 2020, plus an
13 additional 1% on their deposits. Staff applied this interest rate to the 13-month average of
14 customer deposits. Staff will re-examine the amount of interest expense related to customer
15 deposits as part of its true-up audit in this case.

16 *Staff Expert/Witness: Christopher D. Caldwell*

17 **4. Advertising & Promotional Expense**

18 In determining its recommended level of allowed advertising expense for Ameren
19 Missouri, Staff applied the principles in the Commission's decision in Re: Kansas City Power
20 and Light Company, Case Nos. EO-85-184 et al., 28 Mo.P.S.C. (N.S.) 338, 269-71 (1986). In
21 that case, the Commission adopted an approach that classifies advertisements into five
22 categories and provides rate treatment of recovery or disallowance based upon a specific
23 rationale. The five categories of advertisements recognized by the Commission are as follows:

- 24 1. General: informational advertising that is useful in the provision of adequate
25 service;
- 26 2. Safety: advertising which conveys the ways to safely use electricity and to
27 avoid accidents;
- 28 3. Promotional: advertising used to encourage or promote the use of electricity
- 29 4. Institutional: advertising used to improve the company's public image;
- 30 5. Political: advertising associated with political issues.

1 The Commission utilized these categories of advertisements to explain that a utility's
2 revenue requirement should: (1) always include the reasonable and necessary cost of general
3 and safety advertisements; (2) never include the cost of institutional or political advertisements;
4 and (3) include the cost of promotional advertisements only to the extent the utility can provide
5 cost-justification for the advertisements. (Report and Order in KCPL Case Nos. EO-85-185, et
6 al., 28 Mo.P.S.C. (N.S.) 338, 269-271 (April 23, 1986)).

7 In a prior Ameren Missouri rate case, Case No. ER-2008-0318, the Commission issued
8 a Report and Order that indicated that the KCPL standard for advertising continued to be useful
9 but also introduced an additional test which essentially required that advertising costs should
10 also be reviewed and analyzed on a campaign basis. Specifically, the Commission's Order in
11 ER-2008-0318 indicated the following:

12 If on a balance a campaign is acceptable then the cost of individual
13 advertisements within that campaign should be recoverable in rates. If
14 the campaign as a whole is unacceptable under the Commission's
15 standards, then the cost of all advertisements within that larger campaign
16 should be disallowed.

17 In accordance with the standards set out in KCPL Case Nos. EO-85-185, et al.,
18 28 Mo.P.S.C. (N.S.) 338, 269-271 (April 23, 1986), as well as the Report and Order issued in
19 Case No. ER-2008-0318, Staff recommends adjustments to exclude the costs of institutional
20 advertising and promotional items from recovery in rates in the current case. A quantification
21 of Staff's disallowed advertising adjustments as well as the advertisements themselves are
22 included in Appendix 3. General and safety advertising costs that were directed towards
23 benefiting existing customers were not adjusted by Staff. Additionally, Staff reviewed
24 advertising related items that were allocated from the Ameren corporate level. Consistent with
25 the categorization of Ameren Missouri direct advertising, Staff recommends adjustments to
26 remove the allocated advertising costs associated with items found to be institutional in nature.

27 Staff recognizes the guidance established in Ameren Missouri case number
28 ER-2008-0318; however, Staff's position is that reviewing advertising strictly on a "campaign"
29 basis would not be appropriate in this particular circumstance because it would allow
30 inclusion of costs that are institutional in nature. Staff performed an analysis of Ameren
31 Missouri's advertising campaigns for gas operations and found that over 50% of the

1 advertisements in the Company’s Safety campaign are recoverable under the KCP&L standard.
2 To allow the Safety campaign to be recovered as a whole would have ratepayers bear the costs
3 of institutional advertising such as the “Louie the Lightning Bug” parade balloon that is not
4 deemed recoverable under the KCP&L standard. Therefore, it is Staff’s position that
5 adjustments should be made on an ad-by-ad basis as this allows Ameren Missouri to recover
6 the full cost of advertising attributable to general or safety messages and ratepayers are not
7 burdened with costs for advertising that is not allowed under the KCP&L standard. However,
8 should the Commission choose to allow the entire amount of the campaign as structured by
9 Ameren Missouri, Staff has also attached a workpaper reflecting costs on the campaign basis.

10 Staff has had chronic issues regarding Ameren Missouri’s responses to advertising data
11 requests. With every case, Staff submits a standard set of data requests that are consistent from
12 case to case. Ameren Missouri is well aware of the information Staff is requesting as it has not
13 changed in the past several rate cases. That being said, the Company has consistently failed to
14 provide complete answers to Staff’s advertising data requests in a timely manner in this
15 current case.

16 In this case, Ameren Missouri took 75 days and 2 supplemental responses to provide all
17 the relevant advertisements and costs needed for Staff to make a complete analysis of this issue.
18 Staff recommends the Commission order Ameren Missouri to explore methods that can be
19 utilized so Staff can receive the quickest and most efficient responses that are adequate at the
20 outset. For example, Ameren Missouri can provide Staff actual shots to view of social media
21 posts that company is seeking recovery for, rather than providing hyperlinks. Also, company
22 can clearly lay out the spreadsheet of all costs and then ensure that all invoices, such as the
23 HLK⁸⁷ invoices, are provided that make up the costs shown in the spreadsheet. This will
24 hopefully prevent the multiple follow up DRs that have had to be asked in several of Ameren
25 Missouri’s past rate cases as well as allow for more productive meetings.

26 *Staff Expert/Witness: Jane C. Dhority*

⁸⁷ HughesLeahyKarlovic advertising and digital marketing agency.

1 **5. Board of Directors and Executive Expenses**

2 During the test year ending December 31, 2020, Ameren Missouri was allocated certain
3 expenses related to the activities of the Ameren Corporation Board of Directors. These expenses
4 include ** [REDACTED]
5 [REDACTED]
6 [REDACTED]. **. Ameren
7 Missouri witness Mitchell Lansford proposed an adjustment to remove \$349,000 of these
8 expenses as part of Ameren Missouri’s direct filing. The costs proposed for removal relate to
9 the ** [REDACTED] **.

10 Staff has proposed an adjustment to remove additional expenses beyond those proposed
11 for removal by Ameren Missouri witness Lansford. The costs which Staff disallowed are
12 related to additional costs within the test year for ** [REDACTED] **, ** [REDACTED]
13 [REDACTED] **, and the use of ** [REDACTED] ** that were not included in the
14 adjustment proposed by Ameren Missouri as part of its direct filing. It is Staff’s position that
15 these costs are excessive in nature as Ameren has other options available them for holding board
16 meetings and airline travel. These additional expenditures are not necessary and Missouri
17 ratepayers should not bear the costs.

18 Additionally, during the test year, Ameren Corporation ** [REDACTED]
19 [REDACTED]
20 [REDACTED] ** as this expense is
21 non-recurring in nature.

22 *Staff Expert/Witness: Jane C. Dhority*

23 **6. Lease Expense**

24 During the test year, Ameren Missouri incurred lease expense for items such as land,
25 equipment and facilities that are utilized to provide service to ratepayers. Staff reviewed leases
26 in order to remove leases that have expired and were not renewed, to include an annualized level
27 of cost associated with new leases, and to annualize the expense for leases with premiums that
28 have increased. Staff has also proposed an adjustment to remove costs associated with the Bank
29 of America lease from test year expenses as this contract expired on June 30, 2021 and will not

1 be continued. Staff witness Lisa M. Ferguson will address all new lease/easement agreements
2 regarding the High Prairie and Atchison wind facilities that recently went into service.

3 *Staff Expert/Witness: Jane C. Dhority*

4 **7. Convenience and Credit Card Fees**

5 Ameren Missouri proposes including the costs of convenience fees⁸⁸ incurred at walk-in
6 locations and credit card processing fees in its revenue requirement. These fees are currently
7 paid by individual customers who choose to utilize these services. The convenience fees at
8 walk-in locations are \$1.10 and credit card payment fees are \$1.85 per transaction.

9 **a. Current Payment Methods and Fees**

10 Ameren Missouri currently provides customers several options and methods to pay their
11 utility bill. The chart below shows the fee customers currently pay associated with each
12 payment type⁸⁹:

13

Mobile App	Electronic Check (No Fee)	Credit Card (\$1.85)	Debit Card (\$1.85)
Guest Pay/Website	Electronic Check (No Fee)	Credit Card (\$1.85)	Debit Card (\$1.85)
Quick Pay/E- mail Link	Electronic Check (No Fee)	Credit Card (\$1.85)	Debit Card (\$1.85)
By Phone	Electronic Check (No Fee)	Credit Card (\$1.85)	Debit Card (\$1.85)
Walk-in Location or Convenience Fee	Cash (\$1.10)	Check/Cashier's Check (\$1.10)	Money Order (\$1.10)
Auto Pay (Direct Debit)	Auto Deduction Checking (No Fee)	Auto Deduction Savings (No Fee)	
Electronic Data Interchange	Electronic Payment (No Fee)		

⁸⁸ Convenience fees are a charge for making a payment in person at a pay station or a walk-in location.

⁸⁹ Ameren Missouri Response to Staff Data Request No. 0221.

(EDI)			
CheckFree	Bank Website (No Fee)		
Non-Authorized Walk-in Locations or Pay Stations	Various payment methods no contract (Unknown)		
Mail	Check (No Fee)		

b. Ameren Missouri's Payment Vendors

Ameren Services has contracted with FirsTech, Inc. to provide customers an option to pay their utility bills at certain authorized partner locations. Currently each customer utilizing this method is charged a processing fee of \$1.10 that is distributed between FirsTech and the partner location to assist with paying for the computer equipment, supplies, internet connection, and customer service. At these walk-in locations, customers can only pay with check, cash, cashier's check or money order. Credit cards are not accepted at the walk-in locations.⁹⁰ Ameren Services contacted FirsTech to inquire about anticipated increase of utilization of walk-in locations if the fee to customers is waived. FirsTech indicated there is no expectation of an increase due to the fact that many customers pay at these locations because that is their only option and most payments taken at walk-in locations are cash.⁹¹

Ameren Missouri uses Speedpay ACI Payments Inc. (Speedpay) to offer credit card or debit payment options for customers. A request for proposal (RFP) was conducted to select this vendor. The final selection was made based on the vendor meeting certain cyber and security requirements and being the lowest cost option to Ameren Missouri's customers.⁹² Ameren Missouri discussed the anticipated increase of credit card usage with its vendor. Based on similar instances with other regulated utility clients, Speedpay indicated that credit card

⁹⁰ Ameren Missouri Response to Staff Data Request No. 0629 in Case No. ER-2021-0240.

⁹¹ Ameren Missouri Response to Staff Data Request No. 0629 in Case No. ER-2021-0240.

⁹² Ameren Missouri Response to Staff Data Request No. 0341.

1 payments may increase 15-30%. Ameren Missouri could not identify any point within the range
2 that seemed more or less likely, so it estimated the anticipated increase of utilization of credit
3 card payments to be 22.5%.⁹³

4 **c. Staff's Analysis**

5 Ameren Missouri has a contract in place for all of the authorized walk-in locations and
6 the fee (\$1.10) remains consistent for all of its authorized locations. Staff reached out to other
7 large Missouri investor owned utilities (IOUs) and found that some have contracts with
8 authorized locations and others do not. Most Missouri utilities stated various locations charge
9 different amounts and some do not charge a fee at all. Customers are encouraged to call ahead
10 as the locations can make changes to hours and fees. Most of the utilities' authorized walk-in
11 payment locations only take cash or check. Some walk-in locations are trying to eliminate
12 customers paying via personal checks.

13 Staff recognizes other states include the convenience fees in their rates. According to
14 Ameren Missouri, ** [REDACTED] **are the
15 IOUs that include walk-in fees in their rates. The states that allow these in their rates include
16 ** [REDACTED] **. ⁹⁴ Currently, Evergy includes convenience fees in its
17 revenue requirement. ⁹⁵

18 Ameren Services states that it works with payment transaction providers to renegotiate
19 payment fees to make fees as affordable as possible for its customers. Credit card transaction
20 fees have been reduced over the last several years from over \$3.00 to \$1.85. Ameren Missouri
21 indicated that discussions have taken place at various industry meetings and more utilities are
22 removing the fees associated with the various options for customer payment. During focus
23 groups and transactional surveys, customers' expectations include no fees for paying with
24 credit cards. ⁹⁶

25 Every payment option has associated costs to both the customer and Ameren Missouri.
26 For example, if a customer pays by a paper check, the customer will pay for a stamp to mail the

⁹³ Ameren Missouri Response to Staff Data Request No. 0342.

⁹⁴ Ameren Missouri Response to Staff Data Request No. 0628 in Case No. ER-2021-0240.

⁹⁵ Ameren Missouri Response to Staff Data Request No. 0379.

⁹⁶ Ameren Missouri Response to Staff Data Request No. 0628 in Case No ER-2021-0240.

1 payment and Ameren Missouri will be assessed a fee of \$.10 per transaction to have that check
2 processed.⁹⁷ Ameren Missouri does not pass on the fee it is assessed for processing those checks
3 to the individual customer. The fee is shared by every customer in the rates they pay whether
4 or not that customer utilizes the paper check option. In Case No. ER-2019-0374, the
5 Commission stated, “As bank fees are already recovered in the cost of service, credit card
6 transaction fees should be similarly treated.”⁹⁸

7 The Commission currently allows credit card fees in the overall cost of service for
8 other utilities. The Commission started allowing credit card fees in the overall cost of service
9 in 2006 for Kansas City Power and Light⁹⁹, and most recently for Empire District Electric
10 Company in 2020.¹⁰⁰ Currently Evergy, Spire Missouri and Empire have credit card fees
11 included in their overall cost of service.

12 **d. Recommendations**

13 From a customer service perspective, Staff does not oppose including convenience fees
14 and credit card fees in the overall cost of service. However, Staff recommends Ameren Missouri
15 track performance, savings, usage, and communication plans pertaining to payment options. If
16 the Commission approves this treatment, Staff recommends that Ameren Missouri be ordered
17 to track performance and savings for both the Company and its customers from this initiative.
18 Staff further recommends that should the Commission order convenience and credit card fees
19 to be included in the overall cost of service, Ameren Missouri be required to monitor the level
20 of customers using the walk-in location and credit card options, along with the increase in the
21 number of payments, if any, for these methods. In addition, Staff recommends that the savings
22 to the customer and/or Ameren Missouri is tracked. Staff requests that the communication plan
23 that Ameren Missouri utilizes to inform customers that there is no fee to pay their bill by walk-in
24 and credit card, be provided to Staff.

⁹⁷ Ameren Missouri Response to Staff Data Request No. 0745, in Case No ER-2021-0240.

⁹⁸ Amended Report and Order, Page 76, Line 1-2, Case No. ER-2019-0374.

⁹⁹ Case No. ER-2006-0314.

¹⁰⁰ Case No. ER-2019-0374.

1 Staff witness Jane C. Dhority is sponsoring the adjustments proposed by Staff in
2 regard to inclusion of convenience fees and customer credit card payment processing costs in
3 cost of service.

4 *Staff Expert/Witness: Tammy Huber*

5 **e. Accounting for Customer Convenience Fees**

6 Customers who pay by credit card or at walk-in locations are charged a convenience fee
7 per transaction. Ameren Missouri is proposing to eliminate individual customer-facing
8 convenience charges and include them for recovery in the cost of service for this case.

9 Staff is not opposing the elimination of fees charged to customers paying by credit card
10 or at walk-in locations and including them in Ameren Missouri's cost of service.

11 Ameren Missouri's adjustment is based on current convenience fees for walk-in and
12 credit card payments for a forecasted number of transactions. The Company arrived at this
13 number using 2019 actual payment levels adjusted to represent an estimated change in
14 transactions due to the impact of the COVID-19 pandemic. However the magnitude of this
15 impact is not clearly known at this time.

16 Staff's proposed adjustment is based on analysis of a 5-year history of actual payment
17 transactions ending June 30, 2021. This is a known and measureable level of actual customer
18 transaction experience and takes into account some of the impact COVID-19 has had on
19 transaction levels. Staff normalized this amount and then applied the current contracted fees for
20 processing payments through Ameren Missouri's third-party vendors to arrive at the amount to
21 be included in the cost of service for this case. Staff will update its position on this issue during
22 its true-up audit in this case.

23 *Staff Expert/Witness: Jane C. Dhority*

24 **8. Insurance Expense**

25 Ameren Missouri maintains insurance policies with various third-party insurance
26 providers for the purpose of mitigating potential risk of financial loss. Insurance
27 coverage for Ameren Missouri includes crime, excess property, directors and officers,
28 workers' compensation, fiduciary, cyber liability, and owners and contractors protection.
29 Staff's annualization reflects the most current premium amounts as of July 2021 in order to

1 determine an ongoing level of insurance expense. Staff will review this issue as part of true-up
2 and examine any further policy renewals.

3 *Staff Expert/Witness: Christopher D. Caldwell*

4 **9. Injuries and Damages**

5 Injuries and damages represent the portion of legal claims against a utility that are not
6 subject to reimbursement under the utility's insurance policies. Ameren Missouri records an
7 accrual for injuries and damages for an anticipated amount of future payouts. Staff reviewed
8 the actual injuries and damages payment levels and compared them to on-going reserves
9 recorded for this item by Ameren Missouri gas operations from July 2013 through March 2021.
10 Ameren Missouri also indicated that there are currently no injury and damage lawsuits pending
11 against Ameren Missouri gas operations in its response to Staff Data Request No. 0021. This
12 response combined with analysis of the accrual as compared to the actual expense reveals that
13 the test year accrual for injuries and damages is excessive in relation to actual costs occurred
14 year over year for at least the last five years. Staff recommends adjusting the accruals for
15 injuries and damages expense using a five year average ending March 2021 to bring the expense
16 in line with the actuals currently recorded on Ameren Missouri's records. This adjustment
17 reflects the most recent experience and the best indication of an ongoing level of these expenses.

18 *Staff Expert/Witness: Christopher D. Caldwell*

19 **10. Dues and Donations**

20 Staff reviewed all membership dues paid and donations made by Ameren Missouri, or
21 allocated to Ameren Missouri from Ameren Corporate and Ameren Services, to various
22 organizations during the test year ending December 31, 2020. Staff proposed adjustments to
23 disallow various dues and donations to organizations that were incurred during the test year as
24 they are not necessary for the provision of safe and adequate service. Examples of such
25 disallowances include membership to the Mexico Elks Association and a donation to Mid MO
26 Legends Baseball Association, among others.

27 There is growing concern within utility regulation as to whether investor owned utilities
28 are ultimately passing lobbying costs through to ratepayers when lobbying has either been
29 removed from the cost of service by the utility itself (e.g. recording the lobbying portion of a

1 membership expense below the line) or through proposed adjustment by other parties to a rate
2 case.¹⁰¹ There is concern that while utilities are required to remove the lobbying portion of
3 membership dues to certain trade groups, some of the remaining membership amount paid may
4 still go toward these group's efforts to shape policy. Some memberships provide the utilities
5 invoices with a lobbying percentage specifically delineated and some do not. However there is
6 still concern that there is a lack of understanding of what that percentage amount of lobbying
7 that is billed to the utility is based on. In addition there is concern that the remaining
8 membership fee that is not delineated as lobbying could ultimately be used by the organization
9 to pursue lobbying activities. Staff has analyzed Ameren Missouri's memberships in certain
10 trade groups and at this time has removed 50% of all memberships that may have lobbying
11 activity or for which Staff does not know how the organization determines the invoiced
12 lobbying percentage Staff will continue to work with Ameren Missouri to ensure a proper
13 amount of test year membership dues are included in the cost of service in this case.

14 *Staff Expert/Witness: Jane C. Dhority*

15 **a. Lobbying**

16 Staff reviewed the dues and donations expense recorded during the test year and has
17 determined that some of the organizations to which Ameren Missouri is a member use a portion
18 of member payments to fund government affairs or lobbying activities. Staff traditionally
19 disallows costs related to lobbying recorded above the line and, therefore, has removed any
20 portion of costs related to lobbying from test year expenses. Additionally, Staff removed costs
21 from the test year relating to the American Gas Association that had been recorded above the
22 line. Staff also reviewed the calendars and itineraries of certain executives who dedicated time
23 to lobbying activities during the test year and removed a portion of their salaries proportionate
24 to the time spent on those activities.

25 *Staff Expert/Witness: Jane C. Dhority*

¹⁰¹ MISSOURI, KANSAS UTILITIES MAY USE LOOPHOLE TO CHARGE CUSTOMERS FOR FOSSIL FUEL LOBBYING Sierra Club: 'Millions of Americans may be unwittingly contributing to political advocacy on the behalf of fossil fuel interests' By Allison Kite / The Missouri Independent Midwest Energy News / The Missouri Independent June 7, 2021. See Appendix 4, Appendix JCD-1.

1 **11. Distribution Maintenance Expense**

2 Staff has reviewed Ameren Missouri’s actual historical non-labor distribution
3 maintenance costs for the period of January 2016 through June 2021, and is recommending an
4 ongoing level of maintenance expense based on 3-year average ending June 2021 due to the
5 fluctuation over time of these costs. Staff will re-examine the non-labor distribution
6 maintenance costs as part of its true-up audit in this case.

7 *Staff Expert/Witness: Paul K. Amenthor*

8 **12. Uncollectible Expense**

9 Uncollectable expense, or “bad debt expense,” is the portion of retail revenues that
10 Ameren Missouri is unable to collect from retail customers due to non-payment of bills. After
11 a certain amount of time, these accounts are “written off” by Ameren Missouri and turned over
12 to third party collection agencies for collection efforts. Ameren Missouri is sometimes
13 successful in collecting on accounts that have been written off due to the efforts of the third
14 party collection agencies. These collections are then netted with the write-offs to determine
15 “net write-offs”. The amount of bad debt expense recorded by Ameren Missouri during the test
16 year reflects an accrual, or estimation, by Ameren Missouri to provide a reserve for bad debt
17 expense.

18 Ameren Missouri filed Case No. GU-2021-0112 seeking to recover expenses and
19 revenues impacted by COVID-19. This included expenses for bad debts as Ameren Missouri
20 voluntarily suspended disconnections during the pandemic. During the Covid-19 pandemic,
21 Ameren Missouri incurred lower net write-offs than in prior periods partially due to Ameren
22 Missouri offering extended deferred payment plans to customers. Additionally, the amount of
23 write-offs were impacted by the availability of assistance for customers having difficulties
24 paying their bill, such as Ameren Missouri’s COVID-19 Clean Slate program¹⁰²as well as
25 additional funding that was made available to the Low Income Home Energy Assistance
26 Program (“LIHEAP”). For a complete discussion of the COVID-19 AAO please see the
27 COVID AAO Cost Recovery section of this report by Staff Witness Kimberly K. Bolin.

¹⁰² Through the Covid-19 Clean Slate program Ameren Missouri provided an additional \$3.5 million in energy assistance to customers.

1 Staff traditionally determines the amount of uncollectable expense to include in rates by
2 analyzing the actual historical net write-offs for a period of time. Staff has proposed an
3 adjustment to normalize the amount of uncollectible expense in rates by reflecting the actual
4 net write-offs as of December 31, 2019. Staff's proposed adjustment results in a decrease to
5 the test year level of expense of \$103,652. Staff will continue to review the actual net write-offs
6 incurred by Ameren Missouri through the true-up date of September 30, 2021, and may make
7 further adjustments as part of its true-up audit in this case.

8 *Staff Expert/Witness: Jason Kunst, CPA*

9 **13. PSC Assessment**

10 Commission operations are funded by assessments levied upon utility companies under
11 its jurisdiction. The required funding level from each utility is re-evaluated each year, and a
12 new assessment amount is billed to each regulated utility on July 1. All of the assessments
13 collected in total are used to meet the Commission's operating costs for regulating those
14 utilities. Staff's PSC assessment annualization adjustment represents the difference between
15 the amount of PSC assessment recorded on Ameren Missouri's gas books during the test year,
16 or twelve months ending December 31, 2020 and the most recent PSC assessment that went
17 into effect as of July 1, 2021 (fiscal year 2022) in the cost of service in this case.

18 *Staff Expert/Witness: Christopher D. Caldwell*

19 **14. Energy Efficiency and Low Income Programs**

20 **a. Energy Efficient Natural Gas Programs**

21 Ameren Missouri gas currently has three (3) Commission approved programs in its
22 energy efficiency portfolio: (1) Missouri Energy Efficient Natural Gas Equipment and Building
23 Shell Measure Rebate Programs (2) Missouri Energy Efficient Natural Gas Co-Delivery
24 Program ("Co-Delivery Program") with Ameren Missouri electric and (3) Missouri Energy
25 Efficient Natural Gas Residential Low income Program

26 **Missouri Energy Efficient Natural Gas Equipment and Building Shell Measure Rebate Program**

27 The Missouri Energy Efficient Natural Gas Equipment and Building Shell Measure
28 Rebate Program is designed to encourage more effective utilization of natural gas by
29 encouraging cost effective energy efficient improvements through the replacement of less

1 efficient natural gas equipment with high efficient Energy Star qualified natural gas equipment
2 and other high efficiency equipment and building shell measures. Rebates are being offered on
3 a limited bases for a portion of the cost of measures purchased by participants. This program
4 is voluntary. A participant may receive rebates for the quantities listed for each measure, each
5 calendar year. Residential rebates apply only to residential customers, or their landlords
6 purchasing measures listed as residential in the Rebate Range sheet, tariff sheet no. 81.1.
7 General Service rebates apply only to General Service customers, purchasing measures listed
8 as Business in the Rebate Range sheet, tariff sheet no. 81.2.

9 **Missouri Energy Efficient Natural Gas Co-Delivery Program**

10 The Missouri Energy Efficient Natural Gas Co-Delivery Program is designed to deliver
11 energy savings to customers receiving service under the Residential Service Rate or the
12 General Service Rate that also receive electric service from Ameren Missouri. The program is
13 co-delivered in combination with one or more energy efficiency programs offered by Ameren
14 Missouri Electric. This program is offered through various channels such as direct install, direct
15 mail, secondary education school, community based organization, market-rate and low-income
16 multifamily properties. Energy efficiency measures are delivered through the Co-Delivery
17 Program at no cost to participants and may include but are not limited to thermostats, low flow
18 faucet aerators, low flow showerheads, pipe wrap, and furnace tune-ups. Eligible measure and
19 incentive ranges can be found on the Rebate Range Sheet – Residential & Landlord Measures
20 list in the Missouri Energy Efficient Natural Gas Equipment and Building Shell Measure Rebate
21 Programs Tariff sheet no. 81.1.

22 **Missouri Energy Efficient Natural Gas Residential Low Income Program**

23 The Missouri Energy Efficient Natural Gas Residential Low Income Program is
24 designed to deliver energy savings to properties housing customers who meet the
25 following criteria:

- 26 1. Qualifying single family low-income customers receiving service under
27 the Residential Service Rate residing in single family detached housing,
28 duplexes, and mobile homes (wood-frame bolted to steel chassis, designed to
29 be transported);

1 2. Owners and operators of any multi-family properties of three or more
2 dwelling units receiving service under the Residential Service Rate or Service
3 Classifications General Service Rate: or

4 3. Organizations who perform qualified installations or distributions to homes
5 of qualified low-income residential end users may participate in this Program
6 by making application for a low-income efficiency housing grant.

7 In order to qualify for participation, low-income participants must meet one of
8 the following income eligibility requirements:

- 9 1. Participation in federal, state, or local subsidized housing program.
10 2. Proof of income levels at or below 80% of area median income (AMI) or
11 200% of federal poverty level.
12 3. Fall within a census tract included on Company's list of eligible low income
13 census tracts.

14 Where a multi-family property does not meet one of the eligibility criteria listed above
15 and has a combination of qualifying tenants and non-qualifying tenants, at least 50% of the
16 tenants must be eligible for the entire property to qualify.

17 The measures to be installed in this program are the same as the list of residential
18 measures in the Missouri Energy Efficient Natural Gas Equipment and Building Shell Measure
19 Rebate Program tariff sheet no. 81.1, however the incentives could be as high as 100% of the
20 installed cost of the measure. Maximums provided in the Missouri Energy Efficient Natural
21 Gas Equipment and Building Shell Measure Rebate Program will be applied per tenant unit,
22 rather than per property in the case of multi-family properties.

23 **Program Funding**

24 In Case No. GR-2019-0077, the Commission approved the *First Amended*
25 *Non-Unanimous Stipulation and Agreement*¹⁰³ which allowed Ameren Missouri to retain the

¹⁰³ GR-2019-0077; *In the Matter of Union Electric Company d/b/a Ameren Missouri's Tariffs to Increase Its Revenues for Natural Gas Service, First Amended Non-Unanimous Stipulation and Agreement*, page 3, paragraph 16, *Order Approving Stipulations and Agreements, and Compliance Tariffs*,

1 current \$700,000 annual collection for the Energy Efficiency Portfolio with the Energy
2 Efficiency Programs at \$312,000, and Ameren Missouri’s Income Eligible Weatherization
3 Assistance Program¹⁰⁴ at \$263,000 and will include the Income Eligible Multi-family
4 subprogram (“IEMF”)¹⁰⁵ at \$125,000. Ameren Missouri agreed to the full \$700,000 annually
5 and may exceed funding levels by up to 20%, but may not exceed the 20% buffer without
6 Commission approval.

7 On March 22, 2021, in Case No. GR-2019-0077 Ameren Missouri filed a *Motion for*
8 *Expedited Treatment and Request for Budget Increase for Natural Gas Energy Efficiency*
9 *Programs*, to temporarily increase its natural gas energy efficiency budget through the
10 remainder of the current program year. The current natural gas program period runs from
11 September 2020 to August 2021. Ameren Missouri discovered through ongoing monitoring
12 efforts of its funds for the program, that at the current pace of spending, the program funding,
13 including the 20% buffer, would be exhausted by the end of April 2021.

14 On April 7, 2021 in Case No. GR-2019-0077, Staff filed its *Staff Recommendation for*
15 *Approval*, and on April 14, 2021 the Commission issued an Order Authorizing Ameren
16 Missouri to Temporarily Increase its Budget for Natural Gas Energy Efficiency Programs and
17 Granting Motion for Expedited Treatment.

18 **Proposed Changes**

19 Ameren Missouri has filed a proposal of a Pay As You Save Program (“PAYS”)¹⁰⁶,
20 (a financial mechanism that allows a utility to pay for the upfront cost of a distributed energy
21 solution and to recover its cost on the monthly bill with a charge that is less than the estimated
22 savings), to replace the energy efficiency portfolio of programs and maintain the current
23 portfolio annual budget of \$700,000. Staff will further address this proposal in rebuttal.

24 **Recommendation**

25 Staff recommends the Commission order Ameren Missouri to retain the current
26 \$700,000 annual collection for the Energy Efficiency Portfolio allocated as currently ordered:

¹⁰⁴ This program is discussed in greater detail in the Income- Eligible Weatherization Assistance Program section of this report.

¹⁰⁵ This is not a separate tariffed program, it was included as a subprogram in the Missouri Energy Efficient Natural Gas Residential Low Income Program

¹⁰⁶ Direct testimony of Ameren Missouri witness Jeffrey R. Berg, page 3.

- 1 • Energy Efficiency Programs at \$312,000
- 2 • Income-Eligible Weatherization Assistance Program \$263,000; and
- 3 • Income Eligible Multi-family subprogram at \$125,000.

4 *Staff Expert/Witness: Kory J. Boustead*

5 **b. Income-Eligible Weatherization Assistance Program**

6 The Ameren Missouri low-income weatherization program provides supplemental
7 funding in support of the larger federally funded nationwide US Department of Energy
8 (“DOE”), Low-Income Weatherization Assistance Program (“LIWAP”). LIWAP provides
9 eligible households with home energy conservation services. The program provides cost-
10 effective, energy-efficient home improvements to Missouri’s low-income households,
11 especially the elderly, children, those with physical disadvantages and others most affected by
12 high utility costs.

13 The program objectives are to lower utility bills and improve comfort while ensuring
14 health and safety. Income eligible home owners and tenants with their landlord’s permission
15 are eligible. Typical weatherization measures include air sealing to reduce infiltrations, attic
16 insulation, sidewall insulation, floor and foundation insulation, pipe or duct insulation, water
17 heater blankets, energy efficient lighting replacement and heating and cooling system repair or
18 replacement.

19 Ameren Missouri was first authorized to implement a new weatherization program
20 in Case No. GR-2000-0512 when the representatives of Ameren Missouri, Staff, the
21 Public Counsel and the Missouri Department of Natural Resources (“DNR”) entered into
22 the *Unanimous Stipulation and Agreement*,¹⁰⁷ filed September 20, 2000 and approved by
23 the Commission in the *Order Approving Unanimous Stipulation and Agreement*¹⁰⁸ on
24 October 17, 2000.

¹⁰⁷ GR-2000-512; *In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Gas Service Provided to Customers in the Company’s Missouri Service Area*, page 5, paragraph 3.

¹⁰⁸ GR-2000-512; *In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Gas Service Provided to Customers in the Company’s Missouri Service Area*, page 3, paragraph 3.

1 The original program was authorized at an annual funding level of \$125,000 by
2 ratepayers to be distributed to social service agencies identified later by the parties as part of
3 the Commission ordered collaborative process, which commits to use funding for Ameren
4 Missouri natural gas customers on: (1) the procurement of weatherization services or (2) energy
5 audits provided in conjunction with the provision of weatherization services. As a condition
6 precedent to receiving the weatherization funds from Ameren Missouri, the social service
7 agencies must agree to provide to Ameren Missouri, Staff, the Public Counsel and DNR certain
8 reporting information developed in the collaborative process.

9 The program was continued by the Commission,¹⁰⁹, with an annual funding of
10 \$155,000, in Case No. GR-2003-0517,¹¹⁰ an increase from the \$125,000 annual funding
11 approved prior.

12 In Case No. GR-2007-0003,¹¹¹ the weatherization program had continued success and
13 was authorized to continue at an increased annual funding level of \$263,000 forwarded to the
14 Environmental Improvement and Energy Resources Authority (“EIERA”) for disbursement to
15 weatherization agencies within Ameren Missouri’s service territory. The EIERA shall serve as
16 a repository for funds received in accordance with the Stipulation and Agreement and funds will
17 be dispersed to weatherization agencies based upon the recommendations of the DNR Energy
18 Center and the Collaborative to assure program consistency between the Ameren
19 Missouri low-income weatherization program and the federal weatherization program
20 administered by DNR.

21 The program is further continued in Case No. GR-2010-0363¹¹² at the previously
22 approved annual funding level of \$263,000 which will continue to be forwarded to the EIERA

¹⁰⁹ GR-2003-0517; *In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Gas Service Provided to Customers in the Company’s Missouri Service Area, Report & Order.*

¹¹⁰ GR-2003-0517; *In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Gas Service Provided to Customers in the Company’s Missouri Service Area, Unanimous Stipulation and Agreement* page 6. Paragraph 6.

¹¹¹ GR-2007-0003; *In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Natural Gas Service Provided to Customers in the Company’s Missouri Service Area, Stipulation and Agreement*, page 1, paragraph 2.; page 7, paragraph 16; page 8 paragraph 16 continued.

¹¹² GR-2010-0363; *In the Matter of Union Electric Company d/b/a AmerenUE for Authority to File Tariffs Increasing Rates for Natural Gas Service Provided to Customers in the Company’s Missouri Service Area, Unanimous Stipulation and Agreement*, page 3, paragraph 6A., D., E.

1 for disbursement to the social service agencies. The Energy Efficiency Collaborative (“EEC”),
2 which was established when the program was implemented, will function as an advisory group
3 and the name changed to the Energy Efficiency Advisory Group (“EEAG”). An EFIS docket
4 was opened as a repository for Ameren Missouri to file updates on the programs. DNR was
5 ordered to file Ameren Missouri Gas Low Income Weatherization Progress Reports, at least
6 quarterly in the repository docket.

7 In Ameren Missouri’s most recent rate case, Case No. GR-2019-0077¹¹³ the program
8 was authorized to continue at the existing ratepayer annual funding level of \$263,000. Ameren
9 Missouri agreed to take over the administration of the weatherization program which would
10 stop the forwarding of the program funds to the EI ERA and allow Ameren Missouri to pay the
11 social service agencies directly. With the change of administration the strict adherence to the
12 USDOE guidelines on how the weatherization dollars were able to be used was removed. This
13 allows the social service agencies to utilize the supplemental funds provided by the utility for
14 broader repair issues which previously would of caused the home to be ineligible for
15 weatherization. The name of the program was also changed to the Income-Eligible
16 Weatherization Assistance Program (“IEWAP”).

17 Staff has confirmed with Ameren Missouri that the transition from DNR to Ameren
18 Missouri is complete and the program funds paid directly to the social service agencies for their
19 use in the current program year. Staff has reviewed the program year budgets and quarterly
20 weatherization reports from the social service agencies. Staff may reserve the right to comment
21 on this program or respond to any testimony filed at a later date in this case.

22 Staff recommends the Commission order the Income-Eligible Weatherization
23 Assistance Program to continue at the existing funding level of \$263,000.

24 *Staff Expert Witness: Kory J. Boustead*

¹¹³ GR-2019-0077; *In the Matter of Union Electric Company d/b/a Ameren Missouri’s Tariffs to Increase Its Annual Revenues for Natural Gas Service, Stipulation and Agreement*, page 4, paragraph 13.

1 **c. Accounting Treatment of Energy Efficiency and Weatherization**
2 **Programs**

3 In the Stipulation and Agreement from the most recent Ameren Missouri gas rate case,
4 Case No. GR-2019-0077, the parties agreed to keep the annual funding for weatherization in
5 the amount of \$263,000, and \$437,000 for other energy efficiency programs, for a total of
6 \$700,000. Staff has reviewed the costs that were recorded in the test year and the expenditures
7 by Ameren Missouri and is proposing no adjustments as part of its direct filing.

8 As part of its direct testimony, Ameren Missouri witness Jeffrey R. Berg proposed to
9 replace the spending for energy efficiency programs with a Pay as You Save (“PAYS”)
10 program. Staff will address the proposed accounting for the PAYS program as part of its
11 rebuttal testimony.

12 *Staff Expert/Witness: Jason Kunst, CPA*

13 **15. Amortization of Over and Under Collected Regulatory Assets and**
14 **Liabilities**

15 In a prior Ameren Missouri rate case, Case No. ER-2010-0036, the Commission
16 approved a stipulation and agreement regarding the amortization of severance cost and equity
17 issuance costs incurred in 2009. As part of Ameren Missouri’s last gas rate case, Case no.
18 GR-2019-0077, Staff combined the amortizations for the severance cost and equity issuance
19 costs into a netted amortization, similar to those that have been established for various
20 combined amortizations in the electric rate case. As part of the stipulation and agreement in
21 case no. GR-2019-0077, the combined amortization balance and annual amortization
22 was memorialized. However, Staff noticed in the current case that the balance was
23 memorialized as of the true-up cutoff date in the last case, May 31, 2019, but the amortization
24 was based on an amortization of the balance that would have existed at the operation of law
25 date, November 2, 2019, amortized over a five year period. Staff has corrected this
26 prospectively by amortizing the balance memorialized in the stipulation with the monthly
27 amortization amount that was set in Ameren Missouri’s gas rate case, Case No. GR-2010-0363,
28 until the effective date of rates in the last rate case, September 1, 2019 and then began to
29 amortize the balance from that date forward based on the annualized amortization amount
30 memorialized in the GR-2019-0077 stipulation through the operation of law date established in

1 this current case, February 28, 2022. Staff recommends a return of the over collection related
2 to this netted amortization over a period of three years.

3 *Staff Expert/Witness: Lisa M. Ferguson*

4 **16. Miscellaneous Expense**

5 Miscellaneous expenses are recorded in FERC Uniform System of Accounts (USOA)
6 900 accounts and are expenses that have not been included within lobbying, dues & donations,
7 memberships, advertising, outside services and board of directors' expenses. Staff reviewed
8 these miscellaneous expenses along with the monthly expense reports of Ameren Missouri and
9 Ameren Services officers. Staff removed from the test year costs for items such as contributions
10 to civic groups, sponsorships of community events, and various charges that are not necessary
11 in the provision of safe and adequate service.

12 Staff discovered that some of the miscellaneous expense that Staff disallowed were
13 recorded in capital overhead accounts. Staff has removed the charge from plant and has also
14 removed estimated reserve from Account 398. These amounts will be addressed further once
15 Staff has determined what capital accounts these charges were finally recorded in as well as
16 calculate the actual reserve based on that account's depreciation rates.

17 *Staff Expert/Witness: Jane C. Dhority*

18 **17. Sales Tax Audit**

19 During the course of its review, Staff discovered payments made by Ameren Missouri
20 to the Missouri Department of Revenue as a result of a sales tax audit for years 2015-2017. In
21 response to Staff Data Request No. 0347, Ameren Missouri indicated that the audit is still
22 ongoing, however Ameren Missouri made the payments to avoid paying interest. Ameren
23 Missouri indicated they are in the process of appealing the audit results. Staff is recommending
24 that these payments be removed from the test year as they represent a non-recurring payment
25 and has made an adjustment to remove them from the revenue requirement.

26 *Staff Expert/Witness: Jason Kunst, CPA*

27 **18. Electric Vehicle Incentive**

28 ** [REDACTED]

29 [REDACTED]

30 [REDACTED]

1 [REDACTED]
2 [REDACTED]
3 [REDACTED] ** Staff has made an adjustment to remove the incentive
4 payments that were charged to Ameren Missouri during the test year, as these charges should
5 be borne by ratepayers.

6 *Staff Expert/Witness: Jason Kunst, CPA*

7 **19. Call Center Costs**

8 Ameren Missouri has a contractual agreement with First Contact/IQOR to manage
9 part of its incoming customer calls. Staff learned during its review in this case that the initial
10 three-year contract between Ameren Missouri and First Contact/IQOR expired in
11 November 2020 and the parties are negotiating an amendment. Ameren Missouri records an
12 accrual of this expense at the beginning of each month and reverses it once it pays it. Staff
13 annualized call center costs by applying the current hourly rate to the actual hours worked
14 during the twelve months ending June 2021. Staff will review the new contract once it is
15 finalized and propose an adjustment, if necessary, as part of its true up audit.

16 *Staff Expert/Witness: Paul K. Amenthor*

17 **20. Permanent Cleaning Costs**

18 Ameren Missouri initiated ongoing permanent cleaning procedures due to the
19 COVID-19 pandemic that are beyond cleaning costs currently in base rates. Ameren Missouri
20 seeks recovery of this additional cleaning cost. Staff included the twelve months ending
21 June 30, 2021 in the cost of service. Staff will review Ameren Missouri's new cleaning
22 contract once it's approved and propose an adjustment, if necessary, as part of its true up audit
23 in this case.

24 *Staff Expert/Witness: Paul K. Amenthor*

25 **21. Software Rental Expense**

26 Ameren Missouri leases the use of several software programs from its affiliates. Staff
27 annualized affiliate software rental expense by applying the last known amount at June 2021
28 for a 12-month period. Staff will continue to review this issue through the true up cutoff date
29 of September 30, 2021.

1 *Staff Expert/Witness: Paul K. Amenthor*

2 **22. Software Maintenance Expense**

3 Staff has proposed adjustments to remove software maintenance agreements that have
4 expired and to include contracts that were renewed during the test year as well as to reflect the
5 current contract pricings. Staff will continue to review this issue through the true up cutoff date
6 of September 30, 2021.

7 *Staff Expert/Witness: Paul K. Amenthor*

8 **E. Income Taxes**

9 Income tax expense, as calculated by Staff, is largely consistent with the methodology
10 used in Ameren Missouri's last electric rate case, Case No. ER-2019-0335. The income tax
11 calculations begin by taking Staff's adjusted net operating income before taxes amount and
12 adding to or subtracting from net operating income various timing differences in order to obtain
13 the net taxable income amount for ratemaking purposes. These "add back" and/or subtraction
14 adjustments are necessary to identify new amounts for the tax deductions that are different from
15 those levels reflected in the income statement as revenues or expenses. A tax timing difference
16 occurs when the timing used in reflecting a cost (or revenue) for financial reporting purposes
17 (book purposes) is different than the timing required by the IRS in determining taxable income
18 (tax purposes). Current income tax reflects timing differences consistent with the timing
19 required by the IRS. The tax timing differences used in calculating taxable income for
20 computing current income tax are as follows:

21 **Add Back to Operating Income Before Taxes:**

- 22
 - Book Depreciation Expense
 - Book Depreciation Charged to O&M

24 **Subtractions from Operating Income:**

- 25
 - Interest Expense – Weighted Cost of Debt X Rate Base
 - Tax Straight-Line Depreciation
 - Preferred Dividend Deduction

28 Tax timing differences can be treated for ratemaking purposes under either the "flow-through"
29 or "normalization" approaches. The tax normalization method defers for ratemaking purposes

1 the deduction taken for tax purposes for certain tax timing differences. The effect of use of tax
2 normalization is to allow utilities the net benefit of certain net tax deductions for a period of
3 time before those benefits are passed on to the utility's customers in rates. The flow-through
4 tax method essentially provides for the same tax deduction taken as a deduction for ratemaking
5 purposes as is taken for tax purposes. For purposes of this rate case, Staff has normalized the
6 depreciation deduction but has flowed through the preferred dividend deduction and the interest
7 expense deduction. However, under either the tax normalization or tax flow-through approach,
8 the resulting net taxable income for ratemaking is then multiplied by the appropriate federal,
9 state and city tax rates to obtain the current liability for income taxes. A federal tax rate of
10 21 percent, a state income tax rate of 4.00 percent, and a city tax rate of .1220 percent were
11 used in calculating Ameren Missouri's current income tax liability. The difference between the
12 calculated current income tax provision and the per book income tax provision is the current
13 income tax provision adjustment.

14 In Ameren Missouri Case No. ER-2016-0179, normalized deductions and credits were
15 unable to be used due to the Net Operating Loss situation that Ameren and Ameren Missouri
16 had. Ameren Missouri had to first use its loss before it was able to take advantage of its
17 normalized credits or deductions. Ameren Missouri has paid tax to the Ameren consolidated
18 group for 2017, 2018, 2019, and is expected to for the 2020 tax year which means that Ameren
19 Missouri is in a taxable position. Ameren Corporation was in a taxable position in 2019 but did
20 not pay tax due to a previous tax overpayment but is expected to pay tax to the IRS for the
21 2020 tax year. In this case, Staff has included the preferred dividend deduction and the St. Louis
22 city payroll tax credit.

23 Staff will review income tax expense as part of its true-up audit in this case and make
24 additional adjustments as necessary.

25 *Staff Expert/Witness: Lisa M. Ferguson*

26 **1. Amortization of Excess ADIT**

27 **a. Federal Corporate Tax Rate Reduction**

28 The Tax Cuts and Jobs Act was signed into law in December 2017, and the reduction in
29 the corporate tax rate required the revaluation of accumulated tax timing differences that were

1 previously valued at 35% to be revalued at 21%. This excess deferred tax value is required to
2 be returned to customers based on whether the excess deferred taxes are protected or
3 unprotected. Protected excess ADIT is the portion associated with accelerated depreciation tax
4 timing differences that must be “normalized” for rate making purposes and where the flow back
5 of excess ADIT cannot be returned to customers any more quickly than over the estimated life
6 of the assets that gave rise to the ADIT. Unprotected excess ADIT is the portion of the deferred
7 tax reserve that resulted from normalization treatment of tax timing differences other than
8 accelerated depreciation. The amortization of the return of excess ADIT was initially included
9 in rates for Ameren Missouri gas customers as part of the interim rate decrease that was
10 stipulated to and ordered by the Commission to take effect on January 2, 2019, in Case No.
11 GR-2018-0227. That interim rate decrease was reviewed by Staff, agreed to amongst the parties
12 and approved by the Commission in order to promptly reduce rates in recognition of the
13 amounts Ameren Missouri gas operations will save due to the corporate federal income tax
14 reduction resulting from the Tax Cuts and Jobs Act of 2017. Staff has continued to include this
15 ongoing excess ADIT tracking mechanism as part of restating rates in this current proceeding.

16 **b. State Corporate Tax Rate Reduction**

17 In the last Ameren Missouri gas rate case, Case No. GR-2019-0077, Staff could not
18 reflect the state corporate tax reduction that was set to occur on January 1, 2020 for current
19 income tax as the date that this tax reduction took effect was subsequent to the true-up cutoff
20 of May 31, 2019. Ameren Missouri however anticipated this tax reduction for the
21 accumulated tax timing differences that were previously valued at 6.25% that are now revalued
22 at 4.00%. All of Ameren Missouri’s state related accumulated deferred taxes are considered
23 unprotected and began amortization as of the effective date of rates in the last gas rate case,
24 September 1, 2019.

25 Staff recommends continuation of the amortization of the return of excess ADIT for
26 both the federal and state corporate tax reductions in rates for Ameren Missouri gas customers
27 as part of restating rates in this rate proceeding.

28 *Staff Expert/Witness: Lisa M. Ferguson*

1 **VII. Depreciation**

2 **A. Summary**

3 Ameren Missouri is required to submit a depreciation study under rule
4 20 CSR 4240-40.090.¹¹⁴ Ameren Missouri submitted a depreciation study prepared by Gannett
5 Fleming Valuation and Rate Consultants, LLC for the capital assets of Ameren Missouri based
6 on plant balances as of December 31, 2019. This was submitted to Staff along with the property
7 unit catalog and database on July 9, 2020 via email from Mitchell Lansford of Ameren
8 Missouri. In this case, the depreciation study was submitted as schedule MJL-D13 of Ameren
9 Missouri Witness Mitchell Lansford’s direct testimony.

10 Depreciation as applied to depreciable plant is defined as “the loss in service value, not
11 restored by current maintenance, incurred in connection with the consumption or prospective
12 retirement of utility plant in the course of service from causes which are known to be in current
13 operation and against which the utility is not protected by insurance. Among the causes to be
14 given consideration are wear and tear, decay, action of the elements, inadequacy, obsolescence,
15 changes in the art, changes in demand, and requirements of public authorities.”¹¹⁵ Staff accounts
16 for depreciation by recording the actual purchase cost of the asset, known as book cost, and
17 charging depreciation expense over the expected or average service life of the asset.

18 Staff receives data in excel or notepad format for retirements and salvage
19 information. The data includes installment year (vintage), FERC account, type of transaction,
20 transaction year, amount of transaction, and group or location codes. Staff uses a version of
21 Gannett Fleming Software to complete the following actions with the company provided data.
22 The data is sorted and checked for errors.

23 Using the data supplied by Ameren Missouri, and the methods below, Staff calculated
24 its own depreciation rates of Ameren Missouri’s plant. Staff used the straight-line method,

¹¹⁴ 20 CSR 4240-40.090(1)(B): A gas utility shall submit its depreciation study, database, and property unit catalog on the following occasions: 1. Upon the date five (5) years from the last time the commission’s staff received a depreciation study, database, and property unit catalog from the utility; and 2. Upon submission of a general rate increase request. However, a gas utility need not submit a depreciation study, database, or property unit catalog to the extent that the commission’s staff received these items from the utility during the three (3) years prior to the utility’s filing for a general rate increase request.

¹¹⁵ 18 CFR Part 101 Uniform System of Accounts Prescribed for Public Utilities and Licensees Subject to Provision of the Federal Power Act Definition 12.

1 broad group-averaging life procedure, and remaining life technique for its calculations for most
2 of the accounts. The straight-line method allocates expense evenly over the expected life of the
3 assets. The broad group-averaging life procedure bases annual depreciation on the average
4 service life of the account group rather than the specific vintage year. The broad group method
5 views each vintage of asset in the continuous group as having identical life and salvage
6 characteristics. A remaining life technique applies the depreciation rate over the estimated
7 remaining life of the asset group. The remaining life technique calculates the depreciation rate
8 by taking into account the depreciation reserve for the account. This corrects any under or over
9 accrual that may have accrued in the accounts. It then applies the remaining balance over the
10 estimated average remaining life of the assets in the accounts. Staff used this method,
11 procedure, and technique for the majority of the accounts evaluated.

12 For each account, Staff estimated the average service life and net salvage rate. Average
13 service life is the estimated useful life of the assets in the account and net salvage is the scrap
14 value of the asset minus the cost of removal.

15 To estimate the average service life for the accounts, Staff reviewed the historical plant,
16 salvage, and cost of removal data provided by Ameren Missouri. This data is checked for
17 reasonableness. Staff then uses depreciation software to analyze the data and calculate the ratio
18 of retirements to exposures by age, and solve for the percent surviving by age to develop a
19 survivor curve for each account. To determine a survivor curve, the exposures at a given age
20 are the dollars remaining from the various vintages that have survived to that age. The
21 retirement ratio is the dollars retired during an age interval divided by the exposures at the
22 beginning of that interval. The survivor ratio is then calculated by subtracting the retirement
23 ratio from "1". Multiplying each successive survivor ratio by the percent surviving of the
24 previous age will generate a survivor curve. For an account in which all plant is retired, the full
25 survivor curve is available and average service life can be calculated. Accounts with
26 plant remaining have a partial curve, which is known as a stub curve. This survivor curve
27 or stub curve is then smoothed and fitted to an empirically developed statistical model known as

1 an Iowa curve.¹¹⁶ The average service life of an account's survivor curve is estimated as the
2 area under the selected Iowa curve. Staff then utilizes engineering experience and informed
3 judgement to assign an appropriate average service life for each plant account.

4 Staff calculated an estimated net salvage percentage for each account by reviewing the
5 accounts gross salvage and cost of removal data.

$$6 \quad \text{Net Salvage} = \text{Gross Salvage} - \text{Cost of Removal}$$

7 Gross salvage is the removed market value of the retired asset. Cost of removal is the
8 cost associated with the retirement and disposition of the asset from service. Net salvage
9 percentages were developed by dividing the experienced net cost of removal by the original
10 cost of plant retired during the same time period to calculate the net cost of removal percentage.
11 Staff analyzed the net salvage percentages using a 3-year and 5-year moving average to
12 determine trends. A salvage percentage is determined from the trends shown in the data.

13 Staff used the developed average service lives and net salvage percentages of the
14 accounts to calculate its proposed depreciation rates and annual accrual rates by the method,
15 procedure, and technique mentioned above.

16 Staff did not use this approach for general plant accounts 391, 391.2, 393, 394, 395,
17 397, and 398. For these accounts, Staff recommends the continued use of general plant
18 amortization as ordered in Case No. GR-2019-0077. With the amortization of the listed general
19 plant accounts, Staff would also recommend that Ameren Missouri regularly retire any assets
20 in these accounts beyond their amortization periods. Using amortization for these accounts is
21 appropriate as these accounts are high volume and low value assets, interim retirements are not
22 recognized, there is no set salvage, and they maintain a consistent depreciation rate over the
23 useful life of the assets.

24 Where there was adequate data to support it, Staff's recommendation is informed by
25 statistical analysis of plant retirements. For accounts that did not have adequate data to produce

¹¹⁶ The Iowa curves are widely accepted models of the life characteristics of utility property. The curves were developed at the Iowa Engineering Experiment Station at what is now known as Iowa State University. The Iowa curves were first published in 1935 and reconfirmed in 1980. The survivor curve is mathematically and visually matched with various Iowa curves to determine which has the most appropriate fit.

1 a reasonable result using statistical analysis, Staff relied on its engineering experience, informed
2 judgement, and previous cases to prepare recommended rates.

3 Staff recommends the Commission order:

- 4 • the use of the depreciation rates proposed by Staff in the Staff Cost of Service
5 Accounting Schedules, and
- 6 • Ameren Missouri to regularly retire any assets in accounts 391, 391.2, 393, 394,
7 395, 397, and 398 that are beyond their amortization period.

8 *Staff Expert/Witness: David T. Buttig, PE*

9 **1. Capitalized O&M Depreciation Expense**

10 Construction related costs are accumulated in construction-work-in-progress accounts,
11 and are then capitalized and included in rates subsequent to the completion of the project, when
12 that project goes into service. Capitalized amounts include depreciation expense that is
13 associated with assets used in construction, such as power operated equipment and
14 transportation equipment. Capitalized depreciation must be subtracted from annualized
15 depreciation expense calculated using Ameren Missouri's total plant-in-service balances in
16 order to prevent double recovery. Therefore, Staff capitalized depreciation from its annualized
17 depreciation expense in order to arrive at the amount of depreciation expense associated with
18 operations and maintenance related functions.

19 *Staff Expert/Witness: Jane C. Dhority*

20 **Appendix 1 - Staff Credentials**

21 **Appendix 2 - Support for Staff Cost of Capital Recommendation**

22 **Appendix 3 - Advertising**

23 **Appendix 4 - Other Staff Schedules**

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI

In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF PAUL K. AMENTHOR

STATE OF MISSOURI)
) ss.
COUNTY OF ST. LOUIS)

COMES NOW PAUL K. AMENTHOR and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

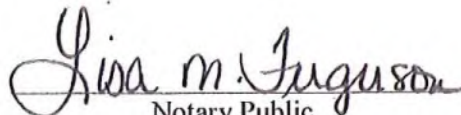
Further the Affiant sayeth not.


PAUL K. AMENTHOR

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of St. Louis, State of Missouri, at my office in St. Louis, on this 3rd day of September 2021.

LISA M. FERGUSON
Notary Public - Notary Seal
State of Missouri
Commissioned for St. Louis County
My Commission Expires: June 23, 2024
Commission Number: 16631502


Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF MICHELLE A. BOCKLAGE

STATE OF MISSOURI)
)
COUNTY OF COLE) ss.

COMES NOW MICHELLE A. BOCKLAGE and on her oath declares that she is of sound mind and lawful age; that she contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to her best knowledge and belief.


Further the Affiant sayeth not.


MICHELLE A. BOCKLAGE

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 3rd day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2025
Commission Number: 12412070


Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

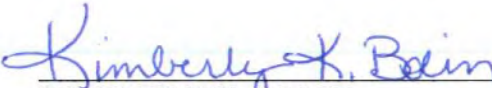
In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF KIMBERLY K. BOLIN

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

COMES NOW KIMBERLY K. BOLIN and on her oath declares that she is of sound mind and lawful age; that she contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to her best knowledge and belief.

Further the Affiant sayeth not.


KIMBERLY K. BOLIN

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 1st day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2025
Commission Number: 12412070


Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI

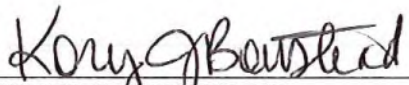
In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF KORY J. BOUSTEAD

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

COMES NOW KORY J. BOUSTEAD and on her oath declares that she is of sound mind and lawful age; that she contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to her best knowledge and belief.

Further the Affiant sayeth not.

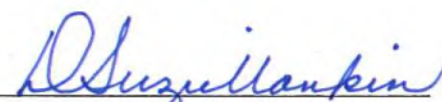


KORY J. BOUSTEAD

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 1st day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2026
Commission Number: 12412070



Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

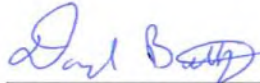
In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF DAVID T. BUTTIG, PE

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

COMES NOW DAVID T. BUTTIG, PE and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.



DAVID T. BUTTIG, PE

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 1st day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2025
Commission Number: 12412070



Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

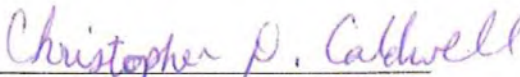
In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service)
Case No. GR-2021-0241

AFFIDAVIT OF CHRISTOPHER D. CALDWELL

STATE OF MISSOURI)
)
COUNTY OF ST. LOUIS) ss.

COMES NOW CHRISTOPHER D. CALDWELL and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.


CHRISTOPHER D. CALDWELL

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of St. Louis, State of Missouri, at my office in St. Louis, on this 3rd day of September 2021.

LISA M. FERGUSON
Notary Public - Notary Seal
State of Missouri
Commissioned for St. Louis County
My Commission Expires: June 23, 2024
Commission Number: 16631502


Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

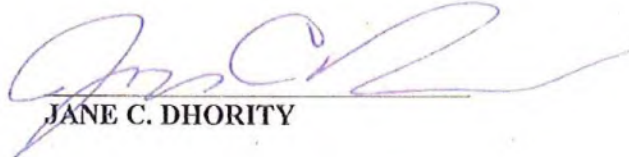
In the Matter of Union Electric Company)
d/b/a Ameren Missouri's Tariffs to Adjust Its)
Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF JANE C. DHORITY

STATE OF MISSOURI)
) ss.
COUNTY OF ST. LOUIS)

COMES NOW JANE C. DHORITY and on her oath declares that she is of sound mind and lawful age; that she contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to her best knowledge and belief.

Further the Affiant sayeth not.


JANE C. DHORITY

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of St. Louis, State of Missouri, at my office in St. Louis, on this 3rd day of September 2021.

LISA M. FERGUSON
Notary Public - Notary Seal
State of Missouri
Commissioned for St. Louis County
My Commission Expires: June 23, 2024
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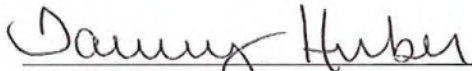
In the Matter of Union Electric Company)
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Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF TAMMY HUBER

STATE OF MISSOURI)
)
COUNTY OF ST. LOUIS) ss.

COMES NOW TAMMY HUBER and on her oath declares that she is of sound mind and lawful age; that she contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to her best knowledge and belief.


Further the Affiant sayeth not.


TAMMY HUBER

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of St. Louis, State of Missouri, at my office in St. Louis, on this 15th day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2025
Commission Number: 12412070


Notary Public

BEFORE THE PUBLIC SERVICE COMMISSION

OF THE STATE OF MISSOURI

In the Matter of Union Electric Company)
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AFFIDAVIT OF JASON KUNST, CPA

STATE OF MISSOURI)
)
COUNTY OF ST. LOUIS) ss.

COMES NOW JASON KUNST, CPA and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.



JASON KUNST, CPA

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of St. Louis, State of Missouri, at my office in St. Louis, on this 3rd day of September 2021.

LISA M. FERGUSON
Notary Public - Notary Seal
State of Missouri
Commissioned for St. Louis County
My Commission Expires: June 23, 2024
Commission Number: 16631502



Notary Public

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AFFIDAVIT OF JOEL McNUTT

STATE OF MISSOURI)
)
COUNTY OF COLE) ss.

COMES NOW JOEL McNUTT and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.




JOEL McNUTT

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 2nd day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2025
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Notary Public

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Revenues for Natural Gas Service)

AFFIDAVIT OF MICHAEL L. STAHLMAN

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

COMES NOW MICHAEL L. STAHLMAN and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.




MICHAEL L. STAHLMAN

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 2nd day of September 2021.

D. SUZIE MANKIN
Notary Public - Notary Seal
State of Missouri
Commissioned for Cole County
My Commission Expires: April 04, 2025
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Revenues for Natural Gas Service) Case No. GR-2021-0241

AFFIDAVIT OF SEOUNG JOUN WON, PhD

STATE OF MISSOURI)
) ss.
COUNTY OF COLE)

COMES NOW SEOUNG JOUN WON, PhD and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing *Staff Report - Cost of Service*; and that the same is true and correct according to his best knowledge and belief.

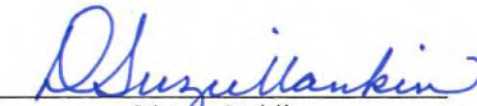
Further the Affiant sayeth not.



SEOUNG JOUN WON, PhD

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this 2nd day of September 2021.



Notary Public

D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri Commissioned for Cole County My Commission Expires: April 04, 2025 Commission Number: 12412070
