

Appendix F

Technical and Economic Potential

Non-Additive Measure Level Results















**RESIDENTIAL ELECTRIC  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                                | Year 2011     |          |                |                |              |        |        |           |           |               |                |                |           |             |         |         |      |      |  |
|--------------------|--------|----------------------------------------------------------------|---------------|----------|----------------|----------------|--------------|--------|--------|-----------|-----------|---------------|----------------|----------------|-----------|-------------|---------|---------|------|------|--|
| Vintage            | Batch  | 1                                                              | Measure       | Building | Energy Savings | Peak Reduction | Total Costs/ | Base   | Peak   | Technical | System    | System Second | Levelized Cost | Levelized Cost | Total     | Customer    |         |         |      |      |  |
| Segment            | Number | Measure                                                        | Type          | Fraction | Fraction       | Household      | UEC          | UEC    | Watts/ | Service   | Potential | Potential     | Energy         | Peak Capacity  | Cost Test | Participant | Payback | Revenue | Test | Test |  |
| 1                  | 227    | Ceiling R-19 to R-38 Insulation                                | MF Low Income | 4%       | 4%             | \$ 262         | 7,847        | 7,568  | 0      | 30        | 0         | 0             | \$ 0.08        | N/A            | 0.63      | 0.81        | 10.59   | 0.78    |      |      |  |
| 1                  | 228    | Ceiling R-0 to R-49 Insulation                                 | MF Low Income | 25%      | 25%            | \$ 536         | 9,986        | 7,529  | 0      | 30        | 0         | 0             | \$ 0.02        | N/A            | 2.70      | 3.47        | 2.46    | 0.78    |      |      |  |
| 1                  | 229    | Ceiling R-19 to R-49 Insulation                                | MF Low Income | 4%       | 4%             | \$ 367         | 7,903        | 7,556  | 0      | 30        | 0         | 0             | \$ 0.09        | N/A            | 0.56      | 0.72        | 11.94   | 0.78    |      |      |  |
| 1                  | 230    | Ceiling R-11 to R-49 Insulation                                | MF Low Income | 9%       | 9%             | \$ 349         | 8,226        | 7,519  | 0      | 30        | 0         | 0             | \$ 0.04        | N/A            | 1.19      | 1.53        | 5.57    | 0.78    |      |      |  |
| 1                  | 231    | Wall Blow-in R-0 to R-13 Insulation                            | MF Low Income | 9%       | 9%             | \$ 397         | 8,194        | 7,473  | 0      | 30        | 2         | 0             | \$ 0.05        | N/A            | 1.07      | 1.38        | 6.22    | 0.78    |      |      |  |
| 1                  | 232    | Floor R-0 to R-19 Insulation                                   | MF Low Income | 10%      | 10%            | \$ 899         | 7,977        | 7,179  | 0      | 30        | 1         | 0             | \$ 0.10        | N/A            | 0.52      | 0.67        | 12.72   | 0.78    |      |      |  |
| 1                  | 233    | Basement Insulation                                            | MF Low Income | 35%      | 35%            | \$ 499         | 8,542        | 5,561  | 0      | 30        | 2         | 0             | \$ 0.01        | N/A            | 3.52      | 4.52        | 1.89    | 0.78    |      |      |  |
| 1                  | 234    | Programmable Thermostat                                        | MF Low Income | 7%       | 6%             | \$ 112         | 7,977        | 7,418  | 0      | 10        | 5         | 0             | \$ 0.03        | N/A            | 1.82      | 2.86        | 2.27    | 0.78    |      |      |  |
| 1                  | 235    | Infiltration Reduction                                         | MF Low Income | 10%      | 10%            | \$ 76          | 7,848        | 7,079  | 0      | 10        | 13        | 0             | \$ 0.02        | N/A            | 3.72      | 5.84        | 1.11    | 0.78    |      |      |  |
| 1                  | 236    | Self Install Weatherization                                    | MF Low Income | 2%       | 2%             | \$ 5           | 7,676        | 7,522  | 0      | 10        | 2         | 0             | \$ 0.01        | N/A            | 10.35     | 16.24       | 0.40    | 0.78    |      |      |  |
| 1                  | 237    | Ductless Split Heat Pump                                       | MF Low Income | 60%      | 60%            | \$ 5,734       | 7,664        | 3,066  | 0      | 18        | 8         | 0             | \$ 0.13        | N/A            | 0.45      | 0.60        | 14.08   | 0.78    |      |      |  |
| 1                  | 250    | Base Lighting 60-Watt incandescent, 1.8 hr/hday                | MF Low Income | 0%       | 0%             | \$ -           | 925          | 925    | 60     | 2         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 251    | CFL (15-Watt integral ballast), 1.8 hr/day                     | MF Low Income | 75%      | 75%            | \$ 26          | 925          | 231    | 15     | 12        | 99        | 6             | \$ 0.01        | \$ 78          | 15.25     | 17.45       | 0.42    | 1.02    |      |      |  |
| 1                  | 252    | LEDs w/ Incandescent Baseline                                  | MF Low Income | 90%      | 90%            | \$ 188         | 933          | 93     | 6      | 53        | 132       | 9             | \$ 0.02        | \$ 271         | 3.47      | 3.39        | 2.52    | 1.02    |      |      |  |
| 1                  | 255    | Base Lighting 15 Watt CFL, 1.8 hours per day                   | MF Low Income | 0%       | 0%             | \$ -           | 104          | 104    | 7      | 12        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 256    | LEDs w/ CFL Baseline                                           | MF Low Income | 60%      | 60%            | \$ 63          | 105          | 42     | 3      | 53        | 10        | 1             | \$ 0.08        | \$ 1,211       | 0.77      | 0.76        | 11.28   | 1.02    |      |      |  |
| 1                  | 260    | Base Lighting Fluorescent Tube, 1.8 hrs/day                    | MF Low Income | 0%       | 0%             | \$ -           | 50           | 50     | 3      | 68        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 261    | RET 2L4T8, 1EB                                                 | MF Low Income | 28%      | 28%            | \$ 201         | 53           | 38     | 2      | 107       | 2         | 0             | \$ 1.06        | \$ 16,237      | 0.06      | 0.06        | 154.10  | 1.02    |      |      |  |
| 1                  | 262    | ROB 2L4T8, 1EB                                                 | MF Low Income | 28%      | 28%            | \$ 27          | 53           | 38     | 2      | 107       | 2         | 0             | \$ 0.14        | \$ 2,165       | 0.43      | 0.42        | 20.55   | 1.02    |      |      |  |
| 1                  | 265    | Base Lighting Halogen and HID, 1.8 hrs/day                     | MF Low Income | 0%       | 0%             | \$ -           | 70           | 70     | 5      | 5         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 266    | LEDs w/ Halogen Baseline                                       | MF Low Income | 92%      | 92%            | \$ 40          | 70           | 6      | 0      | 24        | 10        | 1             | \$ 0.06        | \$ 866         | 1.28      | 1.25        | 6.85    | 1.02    |      |      |  |
| 1                  | 300    | Base Refrigerator                                              | MF Low Income | 0%       | 0%             | \$ -           | 773          | 773    | 74     | 12        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 301    | HE Refrigerator - Energy Star                                  | MF Low Income | 20%      | 20%            | \$ 85          | 558          | 446    | 43     | 12        | 15        | 1             | \$ 0.10        | \$ 1,094       | 0.78      | 0.85        | 8.65    | 1.07    |      |      |  |
| 1                  | 302    | HE Refrigerator - CEE tier 2                                   | MF Low Income | 25%      | 25%            | \$ 194         | 558          | 419    | 40     | 12        | 19        | 2             | \$ 0.19        | \$ 1,981       | 0.43      | 0.47        | 15.67   | 1.07    |      |      |  |
| 1                  | 310    | Base Early Replacement Refrigerator                            | MF Low Income | 0%       | 0%             | \$ -           | 773          | 773    | 74     | 12        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 311    | Refrigerator - Early Replacement to 2008 Energy Star           | MF Low Income | 28%      | 28%            | \$ 221         | 773          | 560    | 54     | 5         | 5         | 0             | \$ 0.30        | \$ 3,088       | 0.27      | 0.36        | 11.67   | 1.07    |      |      |  |
| 1                  | 340    | Base Second Refrigerator                                       | MF Low Income | 0%       | 0%             | \$ -           | 852          | 852    | 81     | 5         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 341    | Second Refrigerator Recycling                                  | MF Low Income | 100%     | 100%           | \$ 125         | 852          | 1      | 0      | 5         | 7         | 1             | \$ 0.04        | \$ 439         | 1.93      | 2.51        | 1.66    | 1.07    |      |      |  |
| 1                  | 400    | Base Freezer                                                   | MF Low Income | 0%       | 0%             | \$ -           | 591          | 591    | 58     | 12        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 401    | Energy Star Freezer                                            | MF Low Income | 15%      | 15%            | \$ 60          | 614          | 522    | 51     | 12        | 1         | 0             | \$ 0.09        | \$ 914         | 0.92      | 1.00        | 7.35    | 1.08    |      |      |  |
| 1                  | 410    | Base Early Replacement Freezer                                 | MF Low Income | 0%       | 0%             | \$ -           | 591          | 591    | 58     | 12        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 411    | Early Replacement Freezer to 2008 Energy Star                  | MF Low Income | 15%      | 15%            | \$ 75          | 591          | 501    | 49     | 12        | 0         | 0             | \$ 0.11        | \$ 1,176       | 0.71      | 0.77        | 9.46    | 1.08    |      |      |  |
| 1                  | 500    | Base 40 gal. Water Heating (EF=0.88)                           | MF Low Income | 0%       | 0%             | \$ -           | 3,710        | 3,710  | 266    | 15        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 501    | Heat Pump Water Heater (EF=2.5)                                | MF Low Income | 65%      | 65%            | \$ 1,411       | 3,734        | 1,314  | 94     | 12        | 27        | 2             | \$ 0.08        | \$ 1,112       | 0.96      | 1.11        | 6.58    | 1.01    |      |      |  |
| 1                  | 502    | HE Water Heater (EF=0.93)                                      | MF Low Income | 5%       | 5%             | \$ 72          | 3,710        | 3,509  | 251    | 10        | 9         | 1             | \$ 0.06        | \$ 810         | 1.32      | 1.59        | 4.07    | 1.01    |      |      |  |
| 1                  | 503    | Low Flow Showerhead                                            | MF Low Income | 7%       | 8%             | \$ 46          | 3,868        | 3,577  | 256    | 5         | 6         | 0             | \$ 0.05        | \$ 631         | 1.70      | 2.33        | 1.79    | 1.01    |      |      |  |
| 1                  | 504    | Pipe Wrap                                                      | MF Low Income | 3%       | 3%             | \$ 3           | 3,767        | 3,654  | 262    | 15        | 2         | 0             | \$ 0.00        | \$ 42          | 25.31     | 27.30       | 0.30    | 1.01    |      |      |  |
| 1                  | 505    | Faucet Aerators                                                | MF Low Income | 3%       | 3%             | \$ 22          | 3,746        | 3,633  | 260    | 5         | 3         | 0             | \$ 0.06        | \$ 784         | 1.37      | 1.87        | 2.22    | 1.01    |      |      |  |
| 1                  | 506    | 2011 Energy Star Clotheswasher (MEF 2.00)                      | MF Low Income | 4%       | 4%             | \$ 166         | 3,710        | 3,558  | 346    | 11        | 5         | 0             | \$ 0.16        | \$ 1,661       | 0.53      | 0.56        | 12.37   | 1.13    |      |      |  |
| 1                  | 507    | Tier 3 CW (MEF=2.20)                                           | MF Low Income | 4%       | 4%             | \$ 393         | 3,711        | 3,553  | 345    | 11        | 5         | 0             | \$ 0.36        | \$ 3,755       | 0.23      | 0.25        | 27.97   | 1.13    |      |      |  |
| 1                  | 508    | Energy Star Dishwasher (EF=0.68)                               | MF Low Income | 2%       | 2%             | \$ 143         | 3,710        | 3,630  | 378    | 11        | 1         | 0             | \$ 0.27        | \$ 2,559       | 0.33      | 0.34        | 20.41   | 1.15    |      |      |  |
| 1                  | 509    | CEE Tier 2 DW (EF=0.72)                                        | MF Low Income | 2%       | 2%             | \$ 223         | 3,711        | 3,622  | 377    | 11        | 1         | 0             | \$ 0.37        | \$ 3,563       | 0.23      | 0.24        | 28.41   | 1.15    |      |      |  |
| 1                  | 510    | Solar Water Heater                                             | MF Low Income | 50%      | 50%            | \$ 3,500       | 3,728        | 1,864  | 122    | 15        | 84        | 6             | \$ 0.22        | \$ 3,332       | 0.36      | 0.38        | 21.20   | 1.02    |      |      |  |
| 1                  | 550    | Base Early Replacement Water Heating to Heat Pump Water Heater | MF Low Income | 0%       | 0%             | \$ -           | 3,710        | 3,710  | 266    | 10        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 551    | Early Replacement Water Heating to Heat Pump Water Heater      | MF Low Income | 64%      | 64%            | \$ 1,374       | 3,710        | 1,351  | 97     | 10        | 1         | 0             | \$ 0.09        | \$ 1,307       | 0.82      | 0.99        | 6.58    | 1.01    |      |      |  |
| 1                  | 600    | Base Clotheswasher (MEF=1.26)                                  | MF Low Income | 0%       | 0%             | \$ -           | 87           | 87     | 8      | 11        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 601    | Energy Star Clotheswasher (MEF 2.00)                           | MF Low Income | 29%      | 29%            | \$ 129         | 87           | 61     | 6      | 11        | 3         | 0             | \$ 0.74        | \$ 7,644       | 0.11      | 0.12        | 56.93   | 1.13    |      |      |  |
| 1                  | 602    | Tier 3 CW (MEF=2.20)                                           | MF Low Income | 32%      | 32%            | \$ 175         | 87           | 59     | 6      | 11        | 3         | 0             | \$ 0.93        | \$ 9,599       | 0.09      | 0.10        | 71.49   | 1.13    |      |      |  |
| 1                  | 700    | Base Clothes Dryer (EF=3.01)                                   | MF Low Income | 0%       | 0%             | \$ -           | 627          | 627    | 58     | 12        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 710    | High Efficiency CD (EF=3.01 w/moisture sensor)                 | MF Low Income | 15%      | 15%            | \$ 238         | 673          | 572    | 53     | 12        | 5         | 0             | \$ 0.32        | \$ 3,485       | 0.26      | 0.28        | 26.62   | 1.12    |      |      |  |
| 1                  | 711    | Heat Pump Dryer                                                | MF Low Income | 60%      | 60%            | \$ 1,681       | 631          | 252    | 23     | 12        | 34        | 3             | \$ 0.61        | \$ 6,566       | 0.14      | 0.15        | 50.15   | 1.12    |      |      |  |
| 1                  | 800    | Base Dishwasher (EF=0.65)                                      | MF Low Income | 0%       | 0%             | \$ 293         | 174          | 174    | 18     | 11        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 900    | Base Single Speed Pool Pump (RET)                              | MF Low Income | 0%       | 0%             | \$ 630         | 884          | 884    | 69     | 10        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 905    | Base Two Speed Pool Pump (1.5 hp) (ROB)                        | MF Low Income | 0%       | 0%             | \$ -           | 384          | 384    | 30     | 10        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 910    | Base Plasma Screen TV                                          | MF Low Income | 0%       | 0%             | \$ -           | 1,018        | 1,018  | 92     | 6         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 920    | Base LCD Screen TV                                             | MF Low Income | 0%       | 0%             | \$ -           | 495          | 495    | 45     | 6         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 921    | Energy Star LCD TV                                             | MF Low Income | 30%      | 30%            | \$ 3           | 593          | 415    | 37     | 6         | 0         | 0             | \$ 0.00        | \$ 50          | 18.56     | 22.87       | 0.21    | 1.10    |      |      |  |
| 1                  | 922    | TV Occupancy Sensor Power Strip                                | MF Low Income | 3%       | 3%             | \$ 279         | 495          | 480    | 43     | 8         | 0         | 0             | \$ 3.54        | \$ 39,174      | 0.02      | 0.03        | 210.86  | 1.10    |      |      |  |
| 1                  | 930    | Base Other TV                                                  | MF Low Income | 0%       | 0%             | \$ -           | 127          | 127    | 12     | 6         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 931    | Energy Star LCD TV                                             | MF Low Income | 40%      | 40%            | \$ 3           | 127          | 76     | 7      | 6         | 6         | 1             | \$ 0.02        | \$ 173         | 5.32      | 6.55        | 0.73    | 1.10    |      |      |  |
| 1                  | 932    | TV Occupancy Sensor Power Strip                                | MF Low Income | 6%       | 6%             | \$ 279         | 127          | 120    | 11     | 8         | 1         | 0             | \$ 7.08        | \$ 78,326      | 0.01      | 0.01        | 421.59  | 1.10    |      |      |  |
| 1                  | 940    | Base Laptop Computer                                           | MF Low Income | 0%       | 0%             | \$ -           | 183          | 183    | 17     | 4         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 941    | Energy Star Laptop Computer                                    | MF Low Income | 13%      | 13%            | \$ 2           | 195          | 169    | 15     | 4         | 1         | 0             | \$ 0.02        | \$ 243         | 3.78      | 4.93        | 0.71    | 1.10    |      |      |  |
| 1                  | 945    | Base Desktop Computer                                          | MF Low Income | 0%       | 0%             | \$ -           | 1,214        | 1,214  | 110    | 4         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 946    | Energy Star Desktop Computer                                   | MF Low Income | 18%      | 18%            | \$ 2           | 1,332        | 1,094  | 99     | 4         | 7         | 1             | \$ 0.00        | \$ 27          | 34.47     | 44.92       | 0.08    | 1.10    |      |      |  |
| 1                  | 950    | Base Cooking                                                   | MF Low Income | 0%       | 0%             | \$ -           | 340          | 340    | 65     | 15        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 960    | Base Miscellaneous                                             | MF Low Income | 0%       | 0%             | \$ -           | 1,114        | 1,114  | 88     | 10        | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 962    | Plug Load Controls - Smart Power Strip                         | MF Low Income | 2%       | 2%             | \$ 25          | 1,114        | 1,092  | 86     | 5         | 3         | 0             | \$ 0.32        | \$ 4,070       | 0.24      | 0.33        | 12.67   | 1.02    |      |      |  |
| 1                  | 970    | Base House Practices                                           | MF Low Income | 0%       | 0%             | \$ -           | 10,799       | 10,799 | 2,103  | 1         | 0         | 0             | N/A            | N/A            | N/A       | N/A         | N/A     | N/A     |      |      |  |
| 1                  | 971    | Indirect Feedback                                              | MF Low Income | 2%       | 2%             | \$ 7           | 10,799       | 10,583 | 2,061  | 1         | 34        | 7             | \$ 0.04        | \$ 216         | 2.39      | 2.82        | 0.37    | 1.33    |      |      |  |

| DSM ASSYST SUMMARY |        |                                   |               |                  |                    |                  |        |        |                  |            |               |              |              |               |                |                     |                          |                  |                 |              |     |
|--------------------|--------|-----------------------------------|---------------|------------------|--------------------|------------------|--------|--------|------------------|------------|---------------|--------------|--------------|---------------|----------------|---------------------|--------------------------|------------------|-----------------|--------------|-----|
| Vintage            |        | Existing                          |               | Year             |                    | 2011             |        |        |                  |            |               |              |              |               |                |                     |                          |                  |                 |              |     |
| Batch              | 1      | Measure                           | Building      | Energy           | Peak               | Total            | Base   | UEC    | Peak             | Service    | Technical     | Peak Tech.   | Peak Tech.   | System Second | Levelized Cost | Levelized Cost      | Total                    | Customer         | Revenue         |              |     |
| Segment            | Number | Measure                           | Type          | Savings Fraction | Reduction Fraction | Costs/ Household | UEC    | UEC    | Watts/ Household | Life (yrs) | Potential GWH | Potential MW | Potential MW | Potential MW  | Energy \$/kWH  | Peak Capacity \$/kW | Resource Cost Test (TRC) | Participant Test | Payback (Years) | Revenue Test |     |
| 2                  | 100    | Base Code Home - 2011 Energy Star | Single Family | 0%               | 0%                 | \$ -             | 16,023 | 16,023 | 3,120            | 20         | 0.00          | 0.00         | 0.00         | 0.00          | N/A            | N/A                 | N/A                      | N/A              | N/A             | N/A          | N/A |
| 2                  | 101    | 2011 ENERGY STAR Home             | Single Family | 18%              | 18%                | \$ 1,337         | 16,023 | 13,153 | 2,561            | 20         | 23.81         | 4.64         | 7.23         | \$ 0.05       | \$ 239         | 2.15                | 1.63                     | 5.26             | 1.33            |              |     |
| 2                  | 100    | Base Code Home - 2011 Energy Star | Multifamily   | 0%               | 0%                 | \$ -             | 11,811 | 11,811 | 2,300            | 20         | 0.00          | 0.00         | 0.00         | 0.00          | N/A            | N/A                 | N/A                      | N/A              | N/A             | N/A          | N/A |
| 2                  | 101    | 2011 ENERGY STAR Home             | Multifamily   | 18%              | 18%                | \$ 959           | 11,811 | 9,695  | 1,888            | 20         | 4.54          | 0.88         | 1.38         | \$ 0.05       | \$ 233         | 2.21                | 1.67                     | 5.12             | 1.33            |              |     |
| 2                  | 100    | Base Code Home - 2011 Energy Star | SF Low Income | 0%               | 0%                 | \$ -             | 14,963 | 14,963 | 2,914            | 20         | 0.00          | 0.00         | 0.00         | 0.00          | N/A            | N/A                 | N/A                      | N/A              | N/A             | N/A          | N/A |
| 2                  | 101    | 2011 ENERGY STAR Home             | SF Low Income | 18%              | 18%                | \$ 1,337         | 14,963 | 12,283 | 2,392            | 20         | 7.27          | 1.42         | 2.21         | \$ 0.05       | \$ 256         | 2.01                | 1.52                     | 5.63             | 1.33            |              |     |
| 2                  | 100    | Base Code Home - 2011 Energy Star | MF Low Income | 0%               | 0%                 | \$ -             | 10,774 | 10,774 | 2,098            | 20         | 0.00          | 0.00         | 0.00         | 0.00          | N/A            | N/A                 | N/A                      | N/A              | N/A             | N/A          | N/A |
| 2                  | 101    | 2011 ENERGY STAR Home             | MF Low Income | 18%              | 18%                | \$ 959           | 10,774 | 8,844  | 1,722            | 20         | 1.53          | 0.30         | 0.46         | \$ 0.05       | \$ 255         | 2.02                | 1.52                     | 5.61             | 1.33            |              |     |





































| DSM ASSYST SUMMARY |          | Year 2011                                           |          |                         |                         |                    |          |          |                   |                    |                         |                                |                                       |                                           |                                               |                                |                  |                          |              |
|--------------------|----------|-----------------------------------------------------|----------|-------------------------|-------------------------|--------------------|----------|----------|-------------------|--------------------|-------------------------|--------------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing | Measure                                             | Building | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EUI | Peak EUI | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | System Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| Batch              | 1        |                                                     |          |                         |                         |                    |          |          |                   |                    |                         |                                |                                       |                                           |                                               |                                |                  |                          |              |
| Segment            | Number   | Measure                                             | Type     | Fraction                | Fraction                | Sq Ft              | EUI      | EUI      | Sq Ft             | Life (yrs)         | Potential               | Potential                      | Potential                             | Energy                                    | Peak Capacity                                 | Cost Test                      | Test             | Payback                  | Test         |
| 1                  | 417      | Demand Controlled Ventilation                       | Other    | 14%                     | 8%                      | \$ 0.12            | 0.45     | 0.39     | 0.08              | 15                 | 0.84                    | 0.08                           | 0.09                                  | \$ 0.23                                   | 2,355                                         | 0.34                           | 0.30             | 27.16                    | 1.26         |
| 1                  | 420      | Base Fan Motor, 40hp, 1800rpm, 93.0%                | Other    | 0%                      | 0%                      | \$ 0.09            | 0.40     | 0.40     | 0.07              | 20                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 421      | Fan Motor, 40hp, 1800rpm, 94.1%                     | Other    | 1%                      | 1%                      | \$ 0.02            | 0.40     | 0.40     | 0.07              | 20                 | 0.70                    | 0.13                           | 0.07                                  | \$ 0.51                                   | 2,813                                         | 0.19                           | 0.12             | 69.20                    | 1.54         |
| 1                  | 422      | Variable Speed Drive Control, 40 HP                 | Other    | 26%                     | 8%                      | \$ 0.38            | 0.50     | 0.37     | 0.08              | 20                 | 6.64                    | 0.34                           | 0.77                                  | \$ 0.29                                   | 5,559                                         | 0.24                           | 0.22             | 38.76                    | 1.10         |
| 1                  | 423      | Air Handler Optimization, 40 HP                     | Other    | 9%                      | 3%                      | \$ 0.03            | 0.43     | 0.39     | 0.08              | 8                  | 1.44                    | 0.07                           | 0.17                                  | \$ 0.15                                   | 2,905                                         | 0.46                           | 0.54             | 10.69                    | 1.10         |
| 1                  | 424      | Demand Controlled Ventilation                       | Other    | 14%                     | 8%                      | \$ 0.12            | 0.44     | 0.38     | 0.07              | 15                 | 3.55                    | 0.35                           | 0.40                                  | \$ 0.24                                   | 2,394                                         | 0.34                           | 0.29             | 27.62                    | 1.26         |
| 1                  | 500      | Base Non-Commercial Refrigerator                    | Other    | 0%                      | 0%                      | \$ 0.08            | 0.04     | 0.04     | 0.00              | 13                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 502      | HE Refrigerator - CEE Tier 2 (side by side freezer) | Other    | 25%                     | 25%                     | \$ 0.01            | 0.04     | 0.03     | 0.00              | 13                 | 2.40                    | 0.27                           | 0.27                                  | \$ 0.16                                   | 1,409                                         | 0.53                           | 0.46             | 16.57                    | 1.31         |
| 1                  | 520      | Base Refrigeration System                           | Other    | 0%                      | 0%                      | \$ -               | 0.25     | 0.25     | 0.03              | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 521      | High-efficiency fan motors                          | Other    | 12%                     | 12%                     | \$ 0.12            | 0.26     | 0.23     | 0.03              | 20                 | 4.81                    | 0.54                           | 0.55                                  | \$ 0.38                                   | 3,382                                         | 0.22                           | 0.17             | 50.96                    | 1.31         |
| 1                  | 522      | Strip curtains for walk-ins                         | Other    | 4%                      | 4%                      | \$ 0.00            | 0.25     | 0.24     | 0.03              | 4                  | 2.31                    | 0.26                           | 0.26                                  | \$ 0.17                                   | 1,570                                         | 0.47                           | 0.52             | 6.79                     | 1.31         |
| 1                  | 524      | Evaporator fan controller for MT walk-ins           | Other    | 0%                      | 0%                      | \$ 0.00            | 0.25     | 0.25     | 0.03              | 10                 | 0.08                    | 0.00                           | 0.01                                  | \$ 0.60                                   | N/A                                           | 0.10                           | 0.13             | 50.66                    | 0.91         |
| 1                  | 525      | Efficient compressor motor                          | Other    | 7%                      | 7%                      | \$ 0.01            | 0.25     | 0.24     | 0.03              | 10                 | 2.70                    | 0.30                           | 0.31                                  | \$ 0.08                                   | 733                                           | 1.02                           | 0.94             | 6.88                     | 1.31         |
| 1                  | 526      | Compressor VSD retrofit                             | Other    | 6%                      | 3%                      | \$ 0.04            | 0.25     | 0.23     | 0.03              | 13                 | 3.35                    | 0.20                           | 0.41                                  | \$ 0.36                                   | 6,078                                         | 0.20                           | 0.20             | 37.99                    | 1.12         |
| 1                  | 527      | Floating head pressure controls                     | Other    | 6%                      | 0%                      | \$ 0.01            | 0.25     | 0.24     | 0.03              | 14                 | 2.37                    | 0.00                           | 0.31                                  | \$ 0.10                                   | N/A                                           | 0.58                           | 0.71             | 11.13                    | 0.91         |
| 1                  | 528      | Refrigeration Commissioning                         | Other    | 5%                      | 5%                      | \$ 0.02            | 0.25     | 0.24     | 0.03              | 3                  | 0.29                    | 0.03                           | 0.03                                  | \$ 0.63                                   | 5,621                                         | 0.13                           | 0.15             | 18.69                    | 1.31         |
| 1                  | 530      | Demand Defrost Electric                             | Other    | 8%                      | 8%                      | \$ 0.00            | 0.25     | 0.23     | 0.03              | 10                 | 4.46                    | 0.50                           | 0.51                                  | \$ 0.03                                   | 244                                           | 3.06                           | 2.84             | 2.28                     | 1.31         |
| 1                  | 531      | Anti-sweat (humidistat) controls                    | Other    | 5%                      | 2%                      | \$ 0.02            | 0.25     | 0.24     | 0.03              | 12                 | 1.84                    | 0.11                           | 0.22                                  | \$ 0.19                                   | 3,156                                         | 0.38                           | 0.40             | 18.50                    | 1.12         |
| 1                  | 533      | Freezer-Cooler Replacement Gaskets                  | Other    | 7%                      | 7%                      | \$ 0.00            | 0.26     | 0.24     | 0.03              | 4                  | 1.96                    | 0.22                           | 0.22                                  | \$ 0.07                                   | 642                                           | 1.16                           | 1.26             | 2.77                     | 1.31         |
| 1                  | 534      | High R-Value Glass Doors                            | Other    | 2%                      | 2%                      | \$ 0.01            | 0.25     | 0.24     | 0.03              | 10                 | 0.63                    | 0.07                           | 0.07                                  | \$ 0.52                                   | 4,631                                         | 0.16                           | 0.15             | 43.44                    | 1.31         |
| 1                  | 536      | Oversized Air-Cooled Condenser                      | Other    | 8%                      | 8%                      | \$ 0.05            | 0.26     | 0.24     | 0.03              | 16                 | 2.42                    | 0.27                           | 0.28                                  | \$ 0.29                                   | 2,602                                         | 0.29                           | 0.23             | 35.25                    | 1.31         |
| 1                  | 537      | LED Display Lighting                                | Other    | 1%                      | 1%                      | \$ 0.01            | 0.25     | 0.25     | 0.03              | 10                 | 0.16                    | 0.02                           | 0.02                                  | \$ 1.01                                   | 9,075                                         | 0.08                           | 0.08             | 85.12                    | 1.31         |
| 1                  | 538      | Fiber Optic Display Lighting                        | Other    | 25%                     | 25%                     | \$ 0.01            | 0.25     | 0.19     | 0.02              | 10                 | 7.03                    | 0.78                           | 0.80                                  | \$ 0.04                                   | 352                                           | 2.11                           | 1.96             | 3.31                     | 1.31         |
| 1                  | 539      | Beverage Merchandisers                              | Other    | 2%                      | 2%                      | \$ 0.00            | 0.25     | 0.24     | 0.03              | 10                 | 0.81                    | 0.09                           | 0.09                                  | \$ 0.15                                   | 1,306                                         | 0.57                           | 0.53             | 12.25                    | 1.31         |
| 1                  | 540      | Reach-In Refrigerators                              | Other    | 2%                      | 2%                      | \$ 0.00            | 0.25     | 0.24     | 0.03              | 10                 | 0.62                    | 0.07                           | 0.07                                  | \$ 0.18                                   | 1,621                                         | 0.46                           | 0.43             | 15.20                    | 1.31         |
| 1                  | 610      | Base Desktop PC                                     | Other    | 0%                      | 0%                      | \$ -               | 0.53     | 0.53     | 0.05              | 4                  | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 611      | Energy Star or Better PC                            | Other    | 32%                     | 25%                     | \$ 0.00            | 0.57     | 0.39     | 0.04              | 4                  | 42.75                   | 3.40                           | 2.58                                  | \$ 0.00                                   | 17                                            | 60.17                          | 68.41            | 0.05                     | 1.26         |
| 1                  | 612      | PC Manual Power Management Enabling                 | Other    | 65%                     | 45%                     | \$ 0.01            | 0.64     | 0.23     | 0.04              | 4                  | 67.00                   | 4.76                           | 4.10                                  | \$ 0.00                                   | 61                                            | 17.82                          | 20.84            | 0.17                     | 1.22         |
| 1                  | 613      | PC Network Power Management Enabling                | Other    | 65%                     | 45%                     | \$ 0.01            | 0.64     | 0.23     | 0.04              | 4                  | 67.00                   | 4.76                           | 4.10                                  | \$ 0.00                                   | 61                                            | 17.82                          | 20.84            | 0.17                     | 1.22         |
| 1                  | 620      | Base Monitor, CRT                                   | Other    | 0%                      | 0%                      | \$ -               | 0.47     | 0.47     | 0.05              | 4                  | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 621      | Energy Star or Better Monitor - CRT                 | Other    | 56%                     | 56%                     | \$ 0.00            | 0.47     | 0.21     | 0.02              | 4                  | 61.18                   | 6.26                           | 3.55                                  | \$ 0.00                                   | 2                                             | 510.04                         | 540.45           | 0.01                     | 1.35         |
| 1                  | 622      | Monitor Power Management Enabling - CRT             | Other    | 51%                     | 35%                     | \$ 0.00            | 0.78     | 0.39     | 0.05              | 4                  | 19.35                   | 1.37                           | 1.18                                  | \$ 0.00                                   | 12                                            | 92.81                          | 108.51           | 0.03                     | 1.22         |
| 1                  | 630      | Base Monitor, LCD                                   | Other    | 0%                      | 0%                      | \$ -               | 0.12     | 0.12     | 0.01              | 4                  | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 631      | Energy Star or Better Monitor - LCD                 | Other    | 2%                      | 2%                      | \$ 0.00            | 0.12     | 0.11     | 0.01              | 4                  | 0.20                    | 0.02                           | 0.01                                  | \$ 0.07                                   | 725                                           | 1.15                           | 1.22             | 2.88                     | 1.35         |
| 1                  | 632      | Monitor Power Management Enabling - LCD             | Other    | 26%                     | 18%                     | \$ 0.00            | 0.15     | 0.11     | 0.01              | 4                  | 0.42                    | 0.03                           | 0.03                                  | \$ 0.04                                   | 534                                           | 2.04                           | 2.38             | 1.47                     | 1.22         |
| 1                  | 640      | Base Copier                                         | Other    | 0%                      | 0%                      | \$ -               | 0.28     | 0.28     | 0.03              | 6                  | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 641      | Energy Star or Better Copier                        | Other    | 21%                     | 21%                     | \$ 0.00            | 0.29     | 0.23     | 0.02              | 6                  | 8.66                    | 0.89                           | 0.50                                  | \$ 0.00                                   | 2                                             | 426.70                         | 427.39           | 0.01                     | 1.35         |
| 1                  | 642      | Copier Power Management Enabling                    | Other    | 18%                     | 13%                     | \$ 0.00            | 0.29     | 0.24     | 0.03              | 6                  | 5.20                    | 0.37                           | 0.32                                  | \$ 0.01                                   | 139                                           | 7.84                           | 8.67             | 0.55                     | 1.22         |
| 1                  | 650      | Base Laser Printer                                  | Other    | 0%                      | 0%                      | \$ -               | 0.44     | 0.44     | 0.04              | 5                  | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 651      | Printer Power Management Enabling                   | Other    | 47%                     | 32%                     | \$ 0.01            | 0.79     | 0.42     | 0.05              | 5                  | 3.33                    | 0.24                           | 0.20                                  | \$ 0.01                                   | 97                                            | 11.26                          | 12.80            | 0.32                     | 1.22         |
| 1                  | 660      | Base Data Center/Server Room                        | Other    | 0%                      | 0%                      | \$ -               | 123.79   | 123.79   | 12.66             | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 661      | Data Center Improved Operations                     | Other    | 20%                     | 20%                     | \$ 0.10            | 128.95   | 103.16   | 10.55             | 10                 | 4.78                    | 0.49                           | 0.28                                  | \$ 0.00                                   | 6                                             | 136.84                         | 123.80           | 0.05                     | 1.35         |
| 1                  | 662      | Data Center Best Practices                          | Other    | 45%                     | 45%                     | \$ 0.50            | 129.63   | 71.29    | 7.29              | 10                 | 6.08                    | 0.62                           | 0.35                                  | \$ 0.00                                   | 13                                            | 61.90                          | 56.00            | 0.12                     | 1.35         |
| 1                  | 663      | Data Center State of the Art practices              | Other    | 56%                     | 56%                     | \$ 1.00            | 123.79   | 54.47    | 5.57              | 10                 | 2.68                    | 0.27                           | 0.16                                  | \$ 0.00                                   | 23                                            | 36.78                          | 33.28            | 0.20                     | 1.35         |
| 1                  | 700      | Base Water Heating                                  | Other    | 0%                      | 0%                      | \$ -               | 0.51     | 0.51     | 0.05              | 15                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 701      | Demand controlled circulating systems               | Other    | 5%                      | 5%                      | \$ 0.02            | 0.51     | 0.48     | 0.05              | 15                 | 2.42                    | 0.24                           | 0.19                                  | \$ 0.11                                   | 1,059                                         | 0.79                           | 0.66             | 12.28                    | 1.31         |
| 1                  | 702      | High Efficiency Water Heater (electric)             | Other    | 2%                      | 2%                      | \$ 0.00            | 0.51     | 0.50     | 0.05              | 15                 | 1.29                    | 0.13                           | 0.10                                  | \$ 0.02                                   | 237                                           | 3.54                           | 2.94             | 2.74                     | 1.31         |
| 1                  | 703      | Heat Pump Water Heater (air source)                 | Other    | 20%                     | 20%                     | \$ 0.05            | 0.51     | 0.41     | 0.04              | 15                 | 10.31                   | 1.02                           | 0.80                                  | \$ 0.05                                   | 546                                           | 1.53                           | 1.28             | 6.33                     | 1.31         |
| 1                  | 704      | Hot Water Pipe Insulation                           | Other    | 2%                      | 2%                      | \$ 0.01            | 0.51     | 0.50     | 0.05              | 15                 | 0.03                    | 0.00                           | 0.00                                  | \$ 0.07                                   | 722                                           | 1.16                           | 0.96             | 8.38                     | 1.31         |
| 1                  | 706      | Heat Recovery Unit                                  | Other    | 65%                     | 65%                     | \$ 0.08            | 0.51     | 0.18     | 0.02              | 10                 | 2.09                    | 0.21                           | 0.16                                  | \$ 0.04                                   | 392                                           | 2.14                           | 1.98             | 3.28                     | 1.31         |
| 1                  | 707      | Heat Trap                                           | Other    | 9%                      | 9%                      | \$ 0.00            | 0.52     | 0.47     | 0.05              | 10                 | 3.34                    | 0.33                           | 0.26                                  | \$ 0.01                                   | 129                                           | 6.51                           | 6.04             | 1.08                     | 1.31         |
| 1                  | 708      | Tankless Water Heater                               | Other    | 10%                     | 10%                     | \$ 0.02            | 0.51     | 0.46     | 0.05              | 20                 | 4.83                    | 0.48                           | 0.38                                  | \$ 0.03                                   | 352                                           | 2.38                           | 1.81             | 4.72                     | 1.31         |
| 1                  | 800      | Base Vending Machines                               | Other    | 0%                      | 0%                      | \$ -               | 0.12     | 0.12     | 0.01              | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 801      | Vending Misers (cooled machines only)               | Other    | 38%                     | 26%                     | \$ 0.02            | 0.12     | 0.08     | 0.01              | 10                 | 4.41                    | 0.34                           | 0.33                                  | \$ 0.07                                   | 957                                           | 1.05                           | 1.04             | 6.23                     | 1.23         |
| 1                  | 900      | Base Oven                                           | Other    | 0%                      | 0%                      | \$ -               | 0.06     | 0.06     | 0.01              | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 901      | Convection Oven                                     | Other    | 15%                     | 15%                     | \$ 0.00            | 0.06     | 0.05     | 0.01              | 10                 | 0.73                    | 0.08                           | 0.05                                  | \$ 0.05                                   | 489                                           | 1.59                           | 1.43             | 4.53                     | 1.35         |
| 1                  | 905      | Base Fryer                                          | Other    | 0%                      | 0%                      | \$ -               | 0.51     | 0.51     | 0.06              | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 906      | Efficient Fryer                                     | Other    | 6%                      | 6%                      | \$ 0.01            | 0.51     | 0.47     | 0.05              | 10                 | 2.70                    | 0.30                           | 0.20                                  | \$ 0.04                                   | 355                                           | 2.19                           | 1.98             | 3.29                     | 1.35         |
| 1                  | 910      | Base Steamer                                        | Other    | 0%                      | 0%                      | \$ -               | 0.31     | 0.31     | 0.03              | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 911      | Efficient Steamer                                   | Other    | 89%                     | 89%                     | \$ 0.01            | 0.31     | 0.03     | 0.00              | 10                 | 23.06                   | 2.54                           | 1.68                                  | \$ 0.01                                   | 51                                            | 15.13                          | 13.65            | 0.48                     | 1.35         |
| 1                  | 915      | Base Hot Food Holding Cabinets                      | Other    | 0%                      | 0%                      | \$ -               | 0.09     | 0.09     | 0.01              | 10                 | 0.00                    | 0.00                           | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |

| DSM ASSYST SUMMARY |            |                                                   | Year 2011     |                         |                         |                    |          |       |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |
|--------------------|------------|---------------------------------------------------|---------------|-------------------------|-------------------------|--------------------|----------|-------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|--|
| Vintage Batch      | Existing 1 | Measure                                           | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EUI | EU I  | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWH | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Office        | 0%                      | 0%                      | \$ -               | 21.76    | 21.76 | 3.37              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Office        | 30%                     | 30%                     | \$2.43             | 21.76    | 15.23 | 2.36              | 20                 | 20.92                   | 3.24                    | 1.87                                  | \$ 0.04                                   | \$ 240.71                                     | 2.54                           | 1.70             | 5.04                     | 1.50         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Office        | 0%                      | 0%                      | \$ -               | 21.76    | 21.76 | 3.37              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Office        | 50%                     | 50%                     | \$4.86             | 21.76    | 10.88 | 1.68              | 20                 | 23.24                   | 3.60                    | 2.08                                  | \$ 0.04                                   | \$ 288.86                                     | 2.11                           | 1.41             | 6.05                     | 1.50         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Office        | 0%                      | 0%                      | \$ -               | 21.76    | 21.76 | 3.37              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Restaurant    | 0%                      | 0%                      | \$ -               | 46.71    | 46.71 | 6.58              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Restaurant    | 30%                     | 30%                     | \$2.79             | 46.71    | 32.70 | 4.61              | 20                 | 3.31                    | 0.47                    | 0.39                                  | \$ 0.02                                   | \$ 141.52                                     | 4.59                           | 3.17             | 2.70                     | 1.45         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Restaurant    | 0%                      | 0%                      | \$ -               | 46.71    | 46.71 | 6.58              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Restaurant    | 50%                     | 50%                     | \$5.59             | 46.71    | 23.35 | 3.29              | 20                 | 3.68                    | 0.52                    | 0.43                                  | \$ 0.02                                   | \$ 169.83                                     | 3.82                           | 2.64             | 3.24                     | 1.45         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Restaurant    | 0%                      | 0%                      | \$ -               | 46.71    | 46.71 | 6.58              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Retail        | 0%                      | 0%                      | \$ -               | 14.23    | 14.23 | 2.23              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Retail        | 30%                     | 30%                     | \$1.61             | 14.23    | 9.96  | 1.56              | 20                 | 7.48                    | 1.17                    | 0.69                                  | \$ 0.04                                   | \$ 241.36                                     | 2.51                           | 1.67             | 5.11                     | 1.50         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Retail        | 0%                      | 0%                      | \$ -               | 14.23    | 14.23 | 2.23              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Retail        | 50%                     | 50%                     | \$3.22             | 14.23    | 7.11  | 1.11              | 20                 | 8.31                    | 1.30                    | 0.77                                  | \$ 0.05                                   | \$ 289.63                                     | 2.09                           | 1.40             | 6.13                     | 1.50         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Retail        | 0%                      | 0%                      | \$ -               | 14.23    | 14.23 | 2.23              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Grocery       | 0%                      | 0%                      | \$ -               | 71.99    | 71.99 | 8.13              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Grocery       | 30%                     | 30%                     | \$1.46             | 71.99    | 50.39 | 5.69              | 20                 | 5.58                    | 0.63                    | 0.66                                  | \$ 0.01                                   | \$ 60.08                                      | 12.50                          | 9.32             | 0.92                     | 1.34         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Grocery       | 0%                      | 0%                      | \$ -               | 71.99    | 71.99 | 8.13              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Grocery       | 50%                     | 50%                     | \$2.93             | 71.99    | 35.99 | 4.06              | 20                 | 5.42                    | 0.61                    | 0.64                                  | \$ 0.01                                   | \$ 72.09                                      | 10.42                          | 7.76             | 1.10                     | 1.34         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Grocery       | 0%                      | 0%                      | \$ -               | 71.99    | 71.99 | 8.13              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 301        | Near Zero Energy (60-75%)                         | Grocery       | 70%                     | 70%                     | \$8.79             | 71.99    | 21.60 | 2.44              | 20                 | 1.08                    | 0.12                    | 0.13                                  | \$ 0.02                                   | \$ 154.48                                     | 4.86                           | 3.62             | 2.36                     | 1.34         |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Warehouse     | 0%                      | 0%                      | \$ -               | 8.50     | 8.50  | 1.11              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Warehouse     | 30%                     | 30%                     | \$1.28             | 8.50     | 5.95  | 0.78              | 20                 | 7.13                    | 0.93                    | 0.78                                  | \$ 0.05                                   | \$ 385.43                                     | 1.78                           | 1.25             | 6.82                     | 1.42         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Warehouse     | 0%                      | 0%                      | \$ -               | 8.50     | 8.50  | 1.11              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Warehouse     | 0%                      | 0%                      | \$ -               | 8.50     | 8.50  | 1.11              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | School        | 0%                      | 0%                      | \$ -               | 10.04    | 10.04 | 1.02              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | School        | 30%                     | 30%                     | \$2.29             | 10.04    | 7.03  | 0.71              | 20                 | 5.27                    | 0.54                    | 0.35                                  | \$ 0.08                                   | \$ 746.54                                     | 1.14                           | 0.83             | 10.27                    | 1.37         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | School        | 0%                      | 0%                      | \$ -               | 10.04    | 10.04 | 1.02              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 300        | Base Bldg Design - 70%                            | School        | 0%                      | 0%                      | \$ -               | 10.04    | 10.04 | 1.02              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | College       | 0%                      | 0%                      | \$ -               | 10.04    | 10.04 | 1.43              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | College       | 30%                     | 30%                     | \$2.44             | 10.04    | 7.03  | 1.00              | 20                 | 3.15                    | 0.45                    | 0.35                                  | \$ 0.08                                   | \$ 567.10                                     | 1.14                           | 0.78             | 10.94                    | 1.46         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | College       | 0%                      | 0%                      | \$ -               | 10.04    | 10.04 | 1.43              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 300        | Base Bldg Design - 70%                            | College       | 0%                      | 0%                      | \$ -               | 10.04    | 10.04 | 1.43              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Health        | 0%                      | 0%                      | \$ -               | 25.02    | 25.02 | 3.14              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Health        | 30%                     | 30%                     | \$4.22             | 25.02    | 17.52 | 2.19              | 20                 | 6.31                    | 0.79                    | 0.71                                  | \$ 0.06                                   | \$ 449.10                                     | 1.55                           | 1.12             | 7.61                     | 1.38         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Health        | 0%                      | 0%                      | \$ -               | 25.02    | 25.02 | 3.14              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Health        | 50%                     | 50%                     | \$8.45             | 25.02    | 12.51 | 1.57              | 20                 | 7.01                    | 0.88                    | 0.78                                  | \$ 0.07                                   | \$ 538.93                                     | 1.29                           | 0.94             | 9.14                     | 1.38         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Health        | 0%                      | 0%                      | \$ -               | 25.02    | 25.02 | 3.14              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Lodging       | 0%                      | 0%                      | \$ -               | 12.62    | 12.62 | 1.63              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Lodging       | 30%                     | 30%                     | \$2.33             | 12.62    | 8.83  | 1.14              | 20                 | 1.80                    | 0.23                    | 0.24                                  | \$ 0.06                                   | \$ 478.18                                     | 1.42                           | 1.03             | 8.34                     | 1.38         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Lodging       | 0%                      | 0%                      | \$ -               | 12.62    | 12.62 | 1.63              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Lodging       | 50%                     | 50%                     | \$4.66             | 12.62    | 6.31  | 0.81              | 20                 | 2.01                    | 0.26                    | 0.27                                  | \$ 0.07                                   | \$ 573.81                                     | 1.18                           | 0.85             | 10.00                    | 1.38         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Lodging       | 0%                      | 0%                      | \$ -               | 12.62    | 12.62 | 1.63              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 100        | Base Bldg Design - 30%                            | Other         | 0%                      | 0%                      | \$ -               | 10.57    | 10.57 | 1.41              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 101        | High Performance Building/Int Design - Tier 1 30% | Other         | 30%                     | 30%                     | \$2.32             | 10.57    | 7.40  | 0.99              | 20                 | 7.98                    | 1.07                    | 0.83                                  | \$ 0.07                                   | \$ 547.23                                     | 1.23                           | 0.86             | 9.90                     | 1.42         |  |
| 2                  | 200        | Base Bldg Design - 50%                            | Other         | 0%                      | 0%                      | \$ -               | 10.57    | 10.57 | 1.41              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 2                  | 201        | High Performance Building/Int Design - Tier 2 50% | Other         | 50%                     | 50%                     | \$4.64             | 10.57    | 5.28  | 0.71              | 20                 | 8.87                    | 1.19                    | 0.92                                  | \$ 0.09                                   | \$ 656.67                                     | 1.03                           | 0.72             | 11.88                    | 1.42         |  |
| 2                  | 300        | Base Bldg Design - 70%                            | Other         | 0%                      | 0%                      | \$ -               | 10.57    | 10.57 | 1.41              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |



| DSM ASSYST SUMMARY |          |                                                 | Year 2011        |                         |                         |                    |             |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
|--------------------|----------|-------------------------------------------------|------------------|-------------------------|-------------------------|--------------------|-------------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                                 |                  |                         |                         |                    |             |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Batch              | 1        |                                                 |                  |                         |                         |                    |             |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Segment            | Number   | Measure                                         | Building Type    | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EU/ EU | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 715      | Prog. Thermostat - DX                           | Food             | 9%                      | 3%                      | \$0.00             | 1.10        | 1.00              | 0.15               | 10                      | 3.45                    | 0.14                                  | 0.44                                      | \$ 0.01                                       | 195                            | 8.52             | 7 58                     | 0.86         | 1.37 |
| 1                  | 716      | Cool Roof - DX                                  | Food             | 10%                     | 10%                     | \$0.09             | 1.08        | 0.98              | 0.14               | 10                      | 3.24                    | 0.47                                  | 0.38                                      | \$ 0.14                                       | 978                            | 0.62             | 0.41                     | 15.66        | 1.83 |
| 1                  | 800      | Base Lighting                                   | Food             | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.13               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Food             | 31%                     | 31%                     | \$0.10             | 1.05        | 0.72              | 0.09               | 15                      | 12.76                   | 1.54                                  | 1.48                                      | \$ 0.04                                       | 295                            | 2.37             | 1.48                     | 5.47         | 1.75 |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Food             | 72%                     | 72%                     | \$0.10             | 1.04        | 0.29              | 0.04               | 4                       | 0.25                    | 0.03                                  | 0.03                                      | \$ 0.05                                       | 391                            | 1.79             | 1.46                     | 2.40         | 1.75 |
| 1                  | 803      | Metal Halide, 50W                               | Food             | 58%                     | 58%                     | \$0.67             | 1.23        | 0.52              | 0.06               | 5                       | 21.29                   | 2.57                                  | 2.47                                      | \$ 0.27                                       | 2,217                          | 0.32             | 0 25                     | 16.62        | 1.75 |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Food             | 17%                     | 20%                     | \$0.05             | 1.05        | 0.87              | 0.10               | 9                       | 2.00                    | 0.28                                  | 0.27                                      | \$ 0.05                                       | 342                            | 1.83             | 1 27                     | 4.88         | 1.80 |
| 1                  | 900      | Base Other                                      | Food             | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.13               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 901      | Replace V-belts                                 | Food             | 0%                      | 0%                      | \$0.00             | 1.04        | 1.04              | 0.13               | 5                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 379                            | 1.85             | 1.46                     | 2.84         | 1.75 |
| 1                  | 100      | Base Compressed Air                             | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.43               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Compressed Air-O&M                              | Textiles-Apparel | 17%                     | 17%                     | \$0.01             | 1.20        | 1.00              | 0.41               | 10                      | 0.03                    | 0.01                                  | 0.00                                      | \$ 0.01                                       | 20                             | 18 03            | 7 22                     | 0.90         | 3.05 |
| 1                  | 102      | Compressed Air - Controls                       | Textiles-Apparel | 12%                     | 12%                     | \$0.02             | 1.14        | 1.01              | 0.42               | 10                      | 0.02                    | 0.01                                  | 0.00                                      | \$ 0.02                                       | 49                             | 7.21             | 2 89                     | 2.25         | 3.05 |
| 1                  | 103      | Compressed Air - System Optimization            | Textiles-Apparel | 20%                     | 20%                     | \$0.02             | 1.16        | 0.93              | 0.38               | 10                      | 0.08                    | 0.03                                  | 0.01                                      | \$ 0.01                                       | 27                             | 13 05            | 5 22                     | 1.24         | 3.05 |
| 1                  | 104      | Compressed Air- Sizing                          | Textiles-Apparel | 9%                      | 9%                      | \$0.00             | 1.04        | 0.95              | 0.39               | 10                      | 0.03                    | 0.01                                  | 0.00                                      | \$ 0.01                                       | 19                             | 18 62            | 7 46                     | 0.87         | 3.05 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Textiles-Apparel | 3%                      | 3%                      | \$0.05             | 1.05        | 1.02              | 0.42               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 540                            | 0.66             | 0 24                     | 32.61        | 3.05 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Textiles-Apparel | 4%                      | 1%                      | \$0.08             | 1.04        | 1.00              | 0.43               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 3,782                          | 0.31             | 0 25                     | 31.91        | 1.42 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Textiles-Apparel | 5%                      | 5%                      | \$0.02             | 1.04        | 0.99              | 0.41               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 126                            | 2.83             | 1 04                     | 7.60         | 3.05 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Textiles-Apparel | 3%                      | 4%                      | \$0.03             | 1.07        | 1.03              | 0.43               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.13                                       | 313                            | 1.14             | 0 46                     | 14.26        | 3.05 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Textiles-Apparel | 4%                      | 1%                      | \$0.00             | 1.04        | 1.00              | 0.43               | 10                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.01                                       | 168                            | 7.08             | 6 08                     | 1.07         | 1.42 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Textiles-Apparel | 2%                      | 2%                      | \$0.01             | 1.04        | 1.02              | 0.42               | 10                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 84                             | 4.23             | 1 69                     | 3.84         | 3.05 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Textiles-Apparel | 3%                      | 3%                      | \$0.01             | 1.06        | 1.03              | 0.42               | 6                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.07                                       | 161                            | 2.21             | 0 98                     | 4.86         | 3.05 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Textiles-Apparel | 4%                      | 1%                      | \$0.01             | 1.04        | 1.00              | 0.43               | 6                       | 0.03                    | 0.00                                  | 0.01                                      | \$ 0.03                                       | 564                            | 2.10             | 2 00                     | 2.38         | 1.42 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Textiles-Apparel | 1%                      | 2%                      | \$0.00             | 1.05        | 1.03              | 0.43               | 6                       | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 82                             | 4.33             | 1 92                     | 2.48         | 3.05 |
| 1                  | 200      | Base Fans                                       | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.43               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                      | Textiles-Apparel | 2%                      | 2%                      | \$0.00             | 1.06        | 1.04              | 0.43               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.01                                       | 18                             | 19 36            | 7 75                     | 0.84         | 3.05 |
| 1                  | 202      | Fans - Controls                                 | Textiles-Apparel | 30%                     | 30%                     | \$0.09             | 1.36        | 0.95              | 0.39               | 10                      | 0.10                    | 0.04                                  | 0.02                                      | \$ 0.04                                       | 89                             | 3.99             | 1 60                     | 4.07         | 3.05 |
| 1                  | 203      | Fans - System Optimization                      | Textiles-Apparel | 17%                     | 10%                     | \$0.06             | 1.20        | 1.00              | 0.45               | 10                      | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 198                            | 2.26             | 1 21                     | 5.35         | 2.28 |
| 1                  | 204      | Fans- Improve components                        | Textiles-Apparel | 5%                      | 5%                      | \$0.01             | 1.08        | 1.02              | 0.42               | 10                      | 0.02                    | 0.01                                  | 0.00                                      | \$ 0.02                                       | 37                             | 9.63             | 3 86                     | 1.68         | 3.05 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Textiles-Apparel | 3%                      | 3%                      | \$0.05             | 1.05        | 1.02              | 0.42               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 540                            | 0.66             | 0 24                     | 32.61        | 3.05 |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Textiles-Apparel | 4%                      | 1%                      | \$0.08             | 1.05        | 1.01              | 0.43               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 3,753                          | 0.32             | 0 25                     | 31.67        | 1.42 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Textiles-Apparel | 5%                      | 5%                      | \$0.02             | 1.04        | 0.99              | 0.41               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 126                            | 2.83             | 1 04                     | 7.60         | 3.05 |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Textiles-Apparel | 3%                      | 4%                      | \$0.03             | 1.06        | 1.02              | 0.42               | 10                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.14                                       | 316                            | 1.10             | 0 43                     | 15.20        | 3.14 |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Textiles-Apparel | 2%                      | 1%                      | \$0.00             | 1.04        | 1.02              | 0.43               | 10                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.02                                       | 167                            | 4.12             | 3 08                     | 2.11         | 1.63 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Textiles-Apparel | 2%                      | 2%                      | \$0.01             | 1.06        | 1.03              | 0.43               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 83                             | 4.29             | 1 72                     | 3.78         | 3.05 |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Textiles-Apparel | 3%                      | 3%                      | \$0.01             | 1.04        | 1.01              | 0.42               | 6                       | 0.02                    | 0.01                                  | 0.00                                      | \$ 0.07                                       | 163                            | 2.18             | 0 97                     | 4.94         | 3.05 |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Textiles-Apparel | 4%                      | 1%                      | \$0.01             | 1.08        | 1.04              | 0.44               | 6                       | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 545                            | 2.00             | 1 90                     | 2.50         | 1.42 |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Textiles-Apparel | 1%                      | 2%                      | \$0.00             | 1.04        | 1.03              | 0.42               | 6                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 83                             | 3.75             | 1 29                     | 3.68         | 3.92 |
| 1                  | 300      | Base Pumps                                      | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.43               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 301      | Pumps - O&M                                     | Textiles-Apparel | 10%                     | 10%                     | \$0.01             | 1.09        | 0.98              | 0.40               | 10                      | 0.10                    | 0.04                                  | 0.02                                      | \$ 0.01                                       | 18                             | 19 52            | 7 82                     | 0.83         | 3.05 |
| 1                  | 302      | Pumps - Controls                                | Textiles-Apparel | 30%                     | 30%                     | \$0.03             | 1.35        | 0.94              | 0.39               | 10                      | 0.13                    | 0.06                                  | 0.02                                      | \$ 0.01                                       | 26                             | 13.48            | 5 40                     | 1.20         | 3.05 |
| 1                  | 303      | Pumps - System Optimization                     | Textiles-Apparel | 33%                     | 33%                     | \$0.07             | 1.12        | 0.75              | 0.31               | 10                      | 0.39                    | 0.16                                  | 0.06                                      | \$ 0.03                                       | 71                             | 5.03             | 2 01                     | 3.23         | 3.05 |
| 1                  | 304      | Pumps - Sizing                                  | Textiles-Apparel | 20%                     | 20%                     | \$0.02             | 1.24        | 0.99              | 0.41               | 10                      | 0.09                    | 0.04                                  | 0.01                                      | \$ 0.01                                       | 32                             | 11.15            | 4 47                     | 1.45         | 3.05 |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Textiles-Apparel | 3%                      | 3%                      | \$0.05             | 1.04        | 1.01              | 0.42               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 541                            | 0.66             | 0 24                     | 32.66        | 3.05 |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Textiles-Apparel | 4%                      | 1%                      | \$0.08             | 1.05        | 1.01              | 0.43               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 3,751                          | 0.32             | 0 25                     | 31.65        | 1.42 |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Textiles-Apparel | 5%                      | 5%                      | \$0.02             | 1.06        | 1.01              | 0.42               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 123                            | 2.89             | 1 06                     | 7.43         | 3.05 |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Textiles-Apparel | 3%                      | 4%                      | \$0.03             | 1.05        | 1.01              | 0.42               | 10                      | 0.02                    | 0.01                                  | 0.00                                      | \$ 0.13                                       | 320                            | 1.11             | 0 44                     | 14.61        | 3.05 |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Textiles-Apparel | 4%                      | 1%                      | \$0.00             | 1.06        | 1.02              | 0.44               | 10                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.01                                       | 164                            | 7.24             | 6 22                     | 1.04         | 1.42 |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Textiles-Apparel | 2%                      | 2%                      | \$0.01             | 1.05        | 1.02              | 0.42               | 10                      | 0.01                    | 0.01                                  | 0.00                                      | \$ 0.03                                       | 84                             | 4.25             | 1 70                     | 3.82         | 3.05 |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Textiles-Apparel | 3%                      | 3%                      | \$0.01             | 1.06        | 1.03              | 0.42               | 6                       | 0.01                    | 0.01                                  | 0.00                                      | \$ 0.07                                       | 161                            | 2.21             | 0 98                     | 4.86         | 3.05 |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Textiles-Apparel | 4%                      | 1%                      | \$0.01             | 1.04        | 1.00              | 0.43               | 6                       | 0.04                    | 0.00                                  | 0.01                                      | \$ 0.03                                       | 564                            | 2.10             | 2 00                     | 2.38         | 1.42 |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Textiles-Apparel | 1%                      | 2%                      | \$0.00             | 1.04        | 1.03              | 0.42               | 6                       | 0.02                    | 0.01                                  | 0.00                                      | \$ 0.03                                       | 83                             | 4.30             | 1 90                     | 2.50         | 3.05 |
| 1                  | 400      | Base Drives                                     | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.43               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 402      | O&M/drives spinning machines                    | Textiles-Apparel | 16%                     | 16%                     | \$0.03             | 1.15        | 0.97              | 0.40               | 10                      | 0.26                    | 0.11                                  | 0.04                                      | \$ 0.03                                       | 69                             | 5.18             | 2 07                     | 3.13         | 3.05 |
| 1                  | 500      | Base Heating                                    | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.43               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 502      | Drying (UV/IR)                                  | Textiles-Apparel | 22%                     | 15%                     | \$0.08             | 1.26        | 0.99              | 0.44               | 8                       | 0.11                    | 0.03                                  | 0.02                                      | \$ 0.05                                       | 185                            | 2.26             | 1 18                     | 4.91         | 2.45 |
| 1                  | 550      | Base Refrigeration                              | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.52               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 600      | Base Other Process                              | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.43               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.52               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Textiles-Apparel | 12%                     | 12%                     | \$0.03             | 0.93        | 0.82              | 0.40               | 20                      | 0.16                    | 0.08                                  | 0.03                                      | \$ 0.03                                       | 57                             | 5.60             | 1 70                     | 5.03         | 3.30 |
| 1                  | 702      | Window Film - Chiller                           | Textiles-Apparel | 10%                     | 10%                     | \$0.06             | 1.10        | 0.98              | 0.49               | 10                      | 0.06                    | 0.03                                  | 0.01                                      | \$ 0.08                                       | 167                            | 1.92             | 0 71                     | 9.15         | 3.30 |
| 1                  | 703      | EMS - Chiller                                   | Textiles-Apparel | 10%                     | 10%                     | \$0.09             | 1.08        | 0.97              | 0.48               | 10                      | 0.10                    | 0.05                                  | 0.02                                      | \$ 0.13                                       | 271                            | 1.18             | 0 44                     | 14.82        | 3.30 |
| 1                  | 704      | Cool Roof - Chiller                             | Textiles-Apparel | 10%                     | 10%                     | \$0.16             | 1.08        | 0.98              | 0.49               | 10                      | 0.04                    | 0.02                                  | 0.01                                      | \$ 0.24                                       | 489                            | 0.66             | 0 24                     | 26.77        | 3.30 |

| DSM ASSYST SUMMARY |          |                                             | Year 2011        |                         |                         |                    |          |                   |                    |                         |                         |                                       |                                           |                                               |                           |                  |                          |              |      |
|--------------------|----------|---------------------------------------------|------------------|-------------------------|-------------------------|--------------------|----------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|---------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                             |                  |                         |                         |                    |          |                   |                    |                         |                         |                                       |                                           |                                               |                           |                  |                          |              |      |
| Batch              | 1        |                                             |                  |                         |                         |                    |          |                   |                    |                         |                         |                                       |                                           |                                               |                           |                  |                          |              |      |
| Segment            | Number   | Measure                                     | Building Type    | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EUJ | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 705      | Chiller Tune Up/Diagnostics                 | Textiles-Apparel | 8%                      | 8%                      | \$0.05             | 1.08     | 1.00              | 0.49               | 10                      | 0.02                    | 0.01                                  | 0.00                                      | \$ 0.10                                       | 199                       | 1.61             | 0 60                     | 10.90        | 3.30 |
| 1                  | 706      | Cooling Circ. Pumps - VSD                   | Textiles-Apparel | 6%                      | 6%                      | \$0.10             | 1.06     | 0.99              | 0.49               | 15                      | 0.05                    | 0.03                                  | 0.01                                      | \$ 0.18                                       | 360                       | 0.89             | 0 29                     | 27.39        | 3.30 |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons  | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.52               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics            | Textiles-Apparel | 10%                     | 10%                     | \$0.07             | 1.10     | 0.99              | 0.49               | 3                       | 0.05                    | 0.02                                  | 0.01                                      | \$ 0.28                                       | 571                       | 0.56             | 0 25                     | 11.09        | 3.30 |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons       | Textiles-Apparel | 6%                      | 6%                      | \$0.05             | 0.90     | 0.85              | 0.42               | 15                      | 0.06                    | 0.03                                  | 0.01                                      | \$ 0.11                                       | 214                       | 1.50             | 0 50                     | 16.23        | 3.30 |
| 1                  | 713      | Window Film - DX                            | Textiles-Apparel | 10%                     | 10%                     | \$0.03             | 1.12     | 1.01              | 0.50               | 10                      | 0.03                    | 0.02                                  | 0.01                                      | \$ 0.05                                       | 95                        | 3.36             | 1 24                     | 5.22         | 3.30 |
| 1                  | 714      | Evaporative Pre-Cooler                      | Textiles-Apparel | 10%                     | 10%                     | \$0.12             | 1.05     | 0.94              | 0.47               | 10                      | 0.03                    | 0.02                                  | 0.00                                      | \$ 0.18                                       | 363                       | 0.88             | 0 33                     | 19.85        | 3.30 |
| 1                  | 715      | Prog. Thermostat - DX                       | Textiles-Apparel | 7%                      | 3%                      | \$0.00             | 1.08     | 1.01              | 0.52               | 10                      | 0.03                    | 0.01                                  | 0.01                                      | \$ 0.01                                       | 58                        | 9.12             | 5 82                     | 1.12         | 1.91 |
| 1                  | 716      | Cool Roof - DX                              | Textiles-Apparel | 10%                     | 10%                     | \$0.09             | 1.08     | 0.98              | 0.48               | 10                      | 0.04                    | 0.02                                  | 0.01                                      | \$ 0.14                                       | 286                       | 1.12             | 0 41                     | 15.66        | 3.30 |
| 1                  | 800      | Base Lighting                               | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.43               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                    | Textiles-Apparel | 31%                     | 31%                     | \$0.10             | 1.05     | 0.72              | 0.30               | 15                      | 0.29                    | 0.12                                  | 0.05                                      | \$ 0.04                                       | 86                        | 4.12             | 1.48                     | 5.47         | 3.05 |
| 1                  | 802      | CFL Hardwired, Modular 36W                  | Textiles-Apparel | 72%                     | 72%                     | \$0.10             | 1.04     | 0.29              | 0.12               | 4                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 114                       | 3.11             | 1.46                     | 2.40         | 3.05 |
| 1                  | 803      | Metal Halide, 50W                           | Textiles-Apparel | 58%                     | 58%                     | \$0.67             | 1.23     | 0.52              | 0.21               | 5                       | 0.43                    | 0.18                                  | 0.07                                      | \$ 0.27                                       | 648                       | 0.55             | 0 25                     | 16.62        | 3.05 |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures | Textiles-Apparel | 19%                     | 20%                     | \$0.05             | 1.05     | 0.85              | 0.35               | 9                       | 0.04                    | 0.02                                  | 0.01                                      | \$ 0.04                                       | 100                       | 3.47             | 1 38                     | 4.47         | 3.14 |
| 1                  | 900      | Base Other                                  | Textiles-Apparel | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.43               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 901      | Replace V-belts                             | Textiles-Apparel | 0%                      | 0%                      | \$0.00             | 1.04     | 1.04              | 0.43               | 5                       | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 111                       | 3.21             | 1.46                     | 2.84         | 3.05 |
| 1                  | 902      | Membranes for wastewater                    | Textiles-Apparel | 10%                     | 10%                     | \$0.04             | 1.14     | 1.02              | 0.42               | 15                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.04                                       | 88                        | 4.06             | 1.46                     | 5.54         | 3.05 |
| 1                  | 100      | Base Compressed Air                         | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.15               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Compressed Air-O&M                          | Lumber-Furniture | 17%                     | 17%                     | \$0.01             | 1.20     | 1.00              | 0.15               | 10                      | 1.07                    | 0.16                                  | 0.13                                      | \$ 0.01                                       | 55                        | 11.13            | 7 22                     | 0.90         | 1.88 |
| 1                  | 102      | Compressed Air - Controls                   | Lumber-Furniture | 12%                     | 12%                     | \$0.02             | 1.14     | 1.01              | 0.15               | 10                      | 0.83                    | 0.12                                  | 0.10                                      | \$ 0.02                                       | 137                       | 4.45             | 2 89                     | 2.25         | 1.88 |
| 1                  | 103      | Compressed Air - System Optimization        | Lumber-Furniture | 20%                     | 20%                     | \$0.02             | 1.16     | 0.93              | 0.14               | 10                      | 2.80                    | 0.42                                  | 0.35                                      | \$ 0.01                                       | 76                        | 8.06             | 5 22                     | 1.24         | 1.88 |
| 1                  | 104      | Compressed Air- Sizing                      | Lumber-Furniture | 9%                      | 9%                      | \$0.00             | 1.04     | 0.95              | 0.14               | 10                      | 1.06                    | 0.16                                  | 0.13                                      | \$ 0.01                                       | 53                        | 11 50            | 7 46                     | 0.87         | 1.88 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor             | Lumber-Furniture | 3%                      | 3%                      | \$0.05             | 1.05     | 1.02              | 0.15               | 14                      | 0.03                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,499                     | 0.41             | 0 24                     | 32.61        | 1.88 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                     | Lumber-Furniture | 6%                      | 1%                      | \$0.08             | 1.04     | 0.98              | 0.15               | 14                      | 0.07                    | 0.00                                  | 0.01                                      | \$ 0.16                                       | 10,506                    | 0.38             | 0 33                     | 23.70        | 1.28 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)       | Lumber-Furniture | 5%                      | 5%                      | \$0.02             | 1.04     | 0.99              | 0.15               | 14                      | 0.06                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 350                       | 1.75             | 1 04                     | 7.60         | 1.88 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor           | Lumber-Furniture | 4%                      | 4%                      | \$0.03             | 1.07     | 1.03              | 0.15               | 10                      | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.13                                       | 869                       | 0.70             | 0 46                     | 14.26        | 1.88 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                   | Lumber-Furniture | 6%                      | 1%                      | \$0.00             | 1.04     | 0.98              | 0.15               | 10                      | 0.50                    | 0.01                                  | 0.07                                      | \$ 0.01                                       | 466                       | 8.56             | 8 19                     | 0.79         | 1.28 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)     | Lumber-Furniture | 2%                      | 2%                      | \$0.01             | 1.04     | 1.02              | 0.15               | 10                      | 0.22                    | 0.03                                  | 0.03                                      | \$ 0.03                                       | 234                       | 2.61             | 1 69                     | 3.84         | 1.88 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor            | Lumber-Furniture | 3%                      | 3%                      | \$0.01             | 1.06     | 1.03              | 0.15               | 6                       | 0.18                    | 0.03                                  | 0.02                                      | \$ 0.07                                       | 446                       | 1.37             | 0 98                     | 4.86         | 1.88 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                    | Lumber-Furniture | 6%                      | 1%                      | \$0.01             | 1.04     | 0.98              | 0.15               | 6                       | 1.41                    | 0.02                                  | 0.20                                      | \$ 0.02                                       | 1,568                     | 2.54             | 2 69                     | 1.77         | 1.28 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)      | Lumber-Furniture | 2%                      | 2%                      | \$0.00             | 1.05     | 1.03              | 0.15               | 6                       | 0.09                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 228                       | 2.68             | 1 92                     | 2.48         | 1.88 |
| 1                  | 200      | Base Fans                                   | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.15               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                  | Lumber-Furniture | 2%                      | 2%                      | \$0.00             | 1.06     | 1.04              | 0.15               | 10                      | 0.13                    | 0.02                                  | 0.02                                      | \$ 0.01                                       | 51                        | 11 96            | 7 75                     | 0.84         | 1.88 |
| 1                  | 202      | Fans - Controls                             | Lumber-Furniture | 30%                     | 30%                     | \$0.09             | 1.36     | 0.95              | 0.14               | 10                      | 3.53                    | 0.52                                  | 0.44                                      | \$ 0.04                                       | 248                       | 2.46             | 1 60                     | 4.07         | 1.88 |
| 1                  | 203      | Fans - System Optimization                  | Lumber-Furniture | 20%                     | 10%                     | \$0.06             | 1.23     | 0.99              | 0.16               | 10                      | 2.10                    | 0.16                                  | 0.28                                      | \$ 0.04                                       | 536                       | 1.84             | 1 45                     | 4.49         | 1.55 |
| 1                  | 204      | Fans- Improve components                    | Lumber-Furniture | 5%                      | 5%                      | \$0.01             | 1.08     | 1.02              | 0.15               | 10                      | 0.88                    | 0.13                                  | 0.11                                      | \$ 0.02                                       | 103                       | 5.95             | 3 86                     | 1.68         | 1.88 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                 | Lumber-Furniture | 3%                      | 3%                      | \$0.05             | 1.05     | 1.02              | 0.15               | 14                      | 0.06                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 1,499                     | 0.41             | 0 24                     | 32.61        | 1.88 |
| 1                  | 206      | Fans - ASD (1-5 hp)                         | Lumber-Furniture | 6%                      | 1%                      | \$0.08             | 1.05     | 0.99              | 0.16               | 14                      | 0.11                    | 0.00                                  | 0.02                                      | \$ 0.16                                       | 10,400                    | 0.38             | 0 34                     | 23.46        | 1.28 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)           | Lumber-Furniture | 5%                      | 5%                      | \$0.02             | 1.04     | 0.99              | 0.15               | 14                      | 0.11                    | 0.02                                  | 0.01                                      | \$ 0.05                                       | 350                       | 1.75             | 1 04                     | 7.60         | 1.88 |
| 1                  | 208      | Fans - Replace 6-100 HP motor               | Lumber-Furniture | 3%                      | 4%                      | \$0.03             | 1.06     | 1.03              | 0.15               | 10                      | 0.25                    | 0.04                                  | 0.04                                      | \$ 0.15                                       | 879                       | 0.62             | 0 39                     | 16.72        | 1.96 |
| 1                  | 209      | Fans - ASD (6-100 hp)                       | Lumber-Furniture | 3%                      | 1%                      | \$0.00             | 1.04     | 1.01              | 0.15               | 10                      | 0.50                    | 0.01                                  | 0.06                                      | \$ 0.01                                       | 464                       | 4.72             | 4 65                     | 1.40         | 1.24 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)         | Lumber-Furniture | 2%                      | 2%                      | \$0.01             | 1.06     | 1.03              | 0.15               | 10                      | 0.17                    | 0.03                                  | 0.02                                      | \$ 0.03                                       | 230                       | 2.65             | 1 72                     | 3.78         | 1.88 |
| 1                  | 211      | Fans - Replace 100+ HP motor                | Lumber-Furniture | 3%                      | 3%                      | \$0.01             | 1.04     | 1.01              | 0.15               | 6                       | 0.79                    | 0.12                                  | 0.10                                      | \$ 0.07                                       | 454                       | 1.34             | 0 97                     | 4.94         | 1.88 |
| 1                  | 212      | Fans - ASD (100+ hp)                        | Lumber-Furniture | 5%                      | 1%                      | \$0.01             | 1.09     | 1.04              | 0.16               | 6                       | 0.15                    | 0.00                                  | 0.03                                      | \$ 0.03                                       | 1,502                     | 2.19             | 2 37                     | 2.01         | 1.25 |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)          | Lumber-Furniture | 1%                      | 2%                      | \$0.00             | 1.04     | 1.03              | 0.15               | 6                       | 0.26                    | 0.06                                  | 0.03                                      | \$ 0.05                                       | 230                       | 1.95             | 1 19                     | 4.02         | 2.22 |
| 1                  | 214      | Optimize drying process                     | Lumber-Furniture | 20%                     | 20%                     | \$0.05             | 1.08     | 0.87              | 0.13               | 10                      | 7.97                    | 1.18                                  | 0.99                                      | \$ 0.04                                       | 253                       | 2.41             | 1 56                     | 4.16         | 1.88 |
| 1                  | 300      | Base Pumps                                  | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.15               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 301      | Pumps - O&M                                 | Lumber-Furniture | 10%                     | 10%                     | \$0.01             | 1.09     | 0.98              | 0.15               | 10                      | 3.62                    | 0.54                                  | 0.45                                      | \$ 0.01                                       | 51                        | 12 06            | 7 82                     | 0.83         | 1.88 |
| 1                  | 302      | Pumps - Controls                            | Lumber-Furniture | 30%                     | 30%                     | \$0.03             | 1.35     | 0.94              | 0.14               | 10                      | 4.64                    | 0.69                                  | 0.58                                      | \$ 0.01                                       | 73                        | 8.33             | 5 40                     | 1.20         | 1.88 |
| 1                  | 303      | Pumps - System Optimization                 | Lumber-Furniture | 33%                     | 33%                     | \$0.07             | 1.12     | 0.75              | 0.11               | 10                      | 13.55                   | 2.01                                  | 1.68                                      | \$ 0.03                                       | 196                       | 3.11             | 2 01                     | 3.23         | 1.88 |
| 1                  | 304      | Pumps - Sizing                              | Lumber-Furniture | 20%                     | 20%                     | \$0.02             | 1.24     | 0.99              | 0.15               | 10                      | 2.98                    | 0.44                                  | 0.37                                      | \$ 0.01                                       | 89                        | 6.89             | 4 47                     | 1.45         | 1.88 |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                | Lumber-Furniture | 3%                      | 3%                      | \$0.05             | 1.04     | 1.01              | 0.15               | 14                      | 0.08                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 1,502                     | 0.41             | 0 24                     | 32.66        | 1.88 |
| 1                  | 306      | Pumps - ASD (1-5 hp)                        | Lumber-Furniture | 6%                      | 1%                      | \$0.08             | 1.05     | 0.99              | 0.16               | 14                      | 0.14                    | 0.00                                  | 0.02                                      | \$ 0.16                                       | 10,391                    | 0.38             | 0 34                     | 23.44        | 1.28 |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)          | Lumber-Furniture | 5%                      | 5%                      | \$0.02             | 1.06     | 1.01              | 0.15               | 14                      | 0.08                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 342                       | 1.78             | 1 06                     | 7.43         | 1.88 |
| 1                  | 308      | Pumps - Replace 6-100 HP motor              | Lumber-Furniture | 4%                      | 4%                      | \$0.03             | 1.05     | 1.01              | 0.15               | 10                      | 0.70                    | 0.10                                  | 0.09                                      | \$ 0.13                                       | 890                       | 0.69             | 0 44                     | 14.61        | 1.88 |
| 1                  | 309      | Pumps - ASD (6-100 hp)                      | Lumber-Furniture | 6%                      | 1%                      | \$0.00             | 1.07     | 1.01              | 0.16               | 10                      | 0.60                    | 0.01                                  | 0.09                                      | \$ 0.01                                       | 452                       | 8.83             | 8 44                     | 0.77         | 1.28 |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)        | Lumber-Furniture | 2%                      | 2%                      | \$0.01             | 1.05     | 1.02              | 0.15               | 10                      | 0.44                    | 0.06                                  | 0.05                                      | \$ 0.03                                       | 233                       | 2.62             | 1 70                     | 3.82         | 1.88 |
| 1                  | 311      | Pumps - Replace 100+ HP motor               | Lumber-Furniture | 3%                      | 3%                      | \$0.01             | 1.06     | 1.03              | 0.15               | 6                       | 0.45                    | 0.07                                  | 0.06                                      | \$ 0.07                                       | 446                       | 1.37             | 0 98                     | 4.86         | 1.88 |
| 1                  | 312      | Pumps - ASD (100+ hp)                       | Lumber-Furniture | 6%                      | 1%                      | \$0.01             | 1.04     | 0.98              | 0.15               | 6                       | 2.03                    | 0.03                                  | 0.29                                      | \$ 0.02                                       | 1,566                     | 2.55             | 2 70                     | 1.77         | 1.28 |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)         | Lumber-Furniture | 2%                      | 2%                      | \$0.00             | 1.04     | 1.03              | 0.15               | 6                       | 0.56                    | 0.08                                  | 0.07                                      | \$ 0.03                                       | 230                       | 2.65             | 1 90                     | 2.50         | 1.88 |
| 1                  | 400      | Base Drives                                 | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.15               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 403      | Air conveying systems                       | Lumber-Furniture | 37%                     | 10%                     | \$0.04             | 1.44     | 0.91              | 0.19               | 14                      | 8.61                    | 0.35                                  | 1.20                                      | \$ 0.01                                       | 219                       | 7.58             | 6 10                     | 1.29         | 1.39 |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011        |                         |                         |                    |             |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
|--------------------|----------|-------------------------------------------------|------------------|-------------------------|-------------------------|--------------------|-------------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                                 |                  |                         |                         |                    |             |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Batch              | 1        |                                                 |                  |                         |                         |                    |             |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Segment            | Number   | Measure                                         | Building Type    | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EU/ EU | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 404      | Replace V-Belts                                 | Lumber-Furniture | 6%                      | 6%                      | \$0.01             | 1.09        | 1.03              | 0.15               | 10                      | 2.08                    | 0.31                                  | 0.26                                      | \$ 0.01                                       | 101                            | 6.07             | 3 93                     | 1.65         | 1.88 |
| 1                  | 405      | Drives - EE motor                               | Lumber-Furniture | 4%                      | 4%                      | \$0.01             | 1.07        | 1.04              | 0.15               | 10                      | 0.32                    | 0.05                                  | 0.04                                      | \$ 0.03                                       | 184                            | 3.31             | 2.15                     | 3.03         | 1.88 |
| 1                  | 500      | Base Heating                                    | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.15               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 503      | Heat Pumps - Drying                             | Lumber-Furniture | 22%                     | 22%                     | \$0.18             | 1.26        | 0.99              | 0.15               | 15                      | 2.76                    | 0.41                                  | 0.34                                      | \$ 0.07                                       | 501                            | 1.22             | 0.71                     | 11.41        | 1.88 |
| 1                  | 550      | Base Refrigeration                              | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.19               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 600      | Base Other Process                              | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.15               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.19               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Lumber-Furniture | 12%                     | 12%                     | \$0.03             | 0.93        | 0.82              | 0.15               | 20                      | 2.14                    | 0.38                                  | 0.27                                      | \$ 0.03                                       | 159                            | 3.35             | 1.70                     | 5.03         | 1.97 |
| 1                  | 702      | Window Film - Chiller                           | Lumber-Furniture | 10%                     | 10%                     | \$0.06             | 1.10        | 0.98              | 0.18               | 10                      | 0.82                    | 0.15                                  | 0.10                                      | \$ 0.08                                       | 464                            | 1.15             | 0.71                     | 9.15         | 1.97 |
| 1                  | 703      | EMS - Chiller                                   | Lumber-Furniture | 10%                     | 10%                     | \$0.09             | 1.08        | 0.97              | 0.17               | 10                      | 1.31                    | 0.23                                  | 0.16                                      | \$ 0.13                                       | 752                            | 0.71             | 0.44                     | 14.82        | 1.97 |
| 1                  | 704      | Cool Roof - Chiller                             | Lumber-Furniture | 10%                     | 10%                     | \$0.16             | 1.08        | 0.98              | 0.17               | 10                      | 0.58                    | 0.10                                  | 0.07                                      | \$ 0.24                                       | 1,359                          | 0.39             | 0.24                     | 26.77        | 1.97 |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Lumber-Furniture | 8%                      | 8%                      | \$0.05             | 1.08        | 1.00              | 0.18               | 10                      | 0.21                    | 0.04                                  | 0.03                                      | \$ 0.10                                       | 553                            | 0.96             | 0.60                     | 10.90        | 1.97 |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Lumber-Furniture | 6%                      | 6%                      | \$0.10             | 1.06        | 0.99              | 0.18               | 15                      | 0.68                    | 0.12                                  | 0.08                                      | \$ 0.18                                       | 1,002                          | 0.53             | 0.29                     | 27.39        | 1.97 |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.19               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Lumber-Furniture | 10%                     | 10%                     | \$0.07             | 1.10        | 0.99              | 0.18               | 3                       | 0.68                    | 0.12                                  | 0.08                                      | \$ 0.28                                       | 1,587                          | 0.34             | 0.25                     | 11.09        | 1.97 |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Lumber-Furniture | 6%                      | 6%                      | \$0.05             | 0.90        | 0.85              | 0.15               | 15                      | 0.81                    | 0.15                                  | 0.10                                      | \$ 0.11                                       | 594                            | 0.90             | 0.50                     | 16.23        | 1.97 |
| 1                  | 713      | Window Film - DX                                | Lumber-Furniture | 10%                     | 10%                     | \$0.03             | 1.12        | 1.01              | 0.18               | 10                      | 0.44                    | 0.08                                  | 0.05                                      | \$ 0.05                                       | 265                            | 2.01             | 1.24                     | 5.22         | 1.97 |
| 1                  | 714      | Evaporative Pre-Cooler                          | Lumber-Furniture | 10%                     | 10%                     | \$0.12             | 1.05        | 0.94              | 0.17               | 10                      | 0.41                    | 0.07                                  | 0.05                                      | \$ 0.18                                       | 1,008                          | 0.53             | 0.33                     | 19.85        | 1.97 |
| 1                  | 715      | Prog. Thermostat - DX                           | Lumber-Furniture | 9%                      | 3%                      | \$0.00             | 1.09        | 1.00              | 0.19               | 10                      | 0.55                    | 0.03                                  | 0.08                                      | \$ 0.01                                       | 159                            | 8.64             | 7.42                     | 0.88         | 1.42 |
| 1                  | 716      | Cool Roof - DX                                  | Lumber-Furniture | 10%                     | 10%                     | \$0.09             | 1.08        | 0.98              | 0.17               | 10                      | 0.52                    | 0.09                                  | 0.07                                      | \$ 0.14                                       | 795                            | 0.67             | 0.41                     | 15.66        | 1.97 |
| 1                  | 800      | Base Lighting                                   | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.15               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Lumber-Furniture | 31%                     | 31%                     | \$0.10             | 1.05        | 0.72              | 0.11               | 15                      | 6.42                    | 0.95                                  | 0.80                                      | \$ 0.04                                       | 240                            | 2.54             | 1.48                     | 5.47         | 1.88 |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Lumber-Furniture | 72%                     | 72%                     | \$0.10             | 1.04        | 0.29              | 0.04               | 4                       | 0.11                    | 0.02                                  | 0.01                                      | \$ 0.05                                       | 317                            | 1.92             | 1.46                     | 2.40         | 1.88 |
| 1                  | 803      | Metal Halide, 50W                               | Lumber-Furniture | 58%                     | 58%                     | \$0.67             | 1.23        | 0.52              | 0.08               | 5                       | 9.44                    | 1.40                                  | 1.17                                      | \$ 0.27                                       | 1,801                          | 0.34             | 0.25                     | 16.62        | 1.88 |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Lumber-Furniture | 17%                     | 20%                     | \$0.05             | 1.05        | 0.87              | 0.12               | 9                       | 0.88                    | 0.15                                  | 0.13                                      | \$ 0.05                                       | 278                            | 1.97             | 1.26                     | 4.91         | 1.96 |
| 1                  | 900      | Base Other                                      | Lumber-Furniture | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.15               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 901      | Replace V-belts                                 | Lumber-Furniture | 0%                      | 0%                      | \$0.00             | 1.04        | 1.04              | 0.15               | 5                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 308                            | 1.98             | 1.46                     | 2.84         | 1.88 |
| 1                  | 100      | Base Compressed Air                             | Paper            | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.08               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Compressed Air-O&M                              | Paper            | 17%                     | 17%                     | \$0.01             | 1.18        | 0.98              | 0.08               | 10                      | 6.98                    | 0.56                                  | 0.60                                      | \$ 0.01                                       | 104                            | 9.13             | 7.10                     | 0.92         | 1.57 |
| 1                  | 102      | Compressed Air - Controls                       | Paper            | 12%                     | 12%                     | \$0.02             | 1.14        | 1.01              | 0.08               | 10                      | 3.90                    | 0.31                                  | 0.33                                      | \$ 0.02                                       | 255                            | 3.71             | 2.89                     | 2.25         | 1.57 |
| 1                  | 103      | Compressed Air - System Optimization            | Paper            | 20%                     | 20%                     | \$0.02             | 1.16        | 0.93              | 0.07               | 10                      | 13.16                   | 1.05                                  | 1.12                                      | \$ 0.01                                       | 141                            | 6.72             | 5.22                     | 1.24         | 1.57 |
| 1                  | 104      | Compressed Air - Sizing                         | Paper            | 9%                      | 9%                      | \$0.00             | 1.12        | 1.02              | 0.08               | 10                      | 1.13                    | 0.09                                  | 0.10                                      | \$ 0.01                                       | 91                             | 10.36            | 8.05                     | 0.81         | 1.57 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Paper            | 3%                      | 3%                      | \$0.05             | 1.05        | 1.02              | 0.08               | 14                      | 0.14                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 2,786                          | 0.34             | 0.24                     | 32.61        | 1.57 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Paper            | 6%                      | 1%                      | \$0.08             | 1.04        | 0.98              | 0.08               | 14                      | 0.34                    | 0.00                                  | 0.03                                      | \$ 0.15                                       | 19,523                         | 0.39             | 0.35                     | 22.26        | 1.24 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Paper            | 5%                      | 5%                      | \$0.02             | 1.04        | 0.99              | 0.08               | 14                      | 0.27                    | 0.02                                  | 0.02                                      | \$ 0.05                                       | 650                            | 1.46             | 1.04                     | 7.60         | 1.57 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Paper            | 4%                      | 4%                      | \$0.03             | 1.05        | 1.02              | 0.08               | 10                      | 0.95                    | 0.08                                  | 0.08                                      | \$ 0.13                                       | 1,639                          | 0.58             | 0.45                     | 14.48        | 1.57 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Paper            | 6%                      | 1%                      | \$0.00             | 1.04        | 0.98              | 0.08               | 10                      | 6.77                    | 0.05                                  | 0.62                                      | \$ 0.01                                       | 865                            | 8.83             | 8.72                     | 0.75         | 1.24 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Paper            | 2%                      | 2%                      | \$0.01             | 1.06        | 1.04              | 0.08               | 10                      | 0.15                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 425                            | 2.22             | 1.73                     | 3.76         | 1.57 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Paper            | 3%                      | 3%                      | \$0.01             | 1.07        | 1.03              | 0.08               | 6                       | 0.58                    | 0.05                                  | 0.05                                      | \$ 0.07                                       | 827                            | 1.14             | 0.98                     | 4.84         | 1.57 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Paper            | 6%                      | 1%                      | \$0.01             | 1.06        | 1.00              | 0.08               | 6                       | 4.26                    | 0.03                                  | 0.39                                      | \$ 0.02                                       | 2,858                          | 2.67             | 2.92                     | 1.63         | 1.24 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Paper            | 2%                      | 2%                      | \$0.00             | 1.05        | 1.03              | 0.08               | 6                       | 0.68                    | 0.05                                  | 0.06                                      | \$ 0.03                                       | 425                            | 2.23             | 1.92                     | 2.49         | 1.57 |
| 1                  | 200      | Base Fans                                       | Paper            | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.08               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                      | Paper            | 2%                      | 2%                      | \$0.00             | 1.04        | 1.02              | 0.08               | 10                      | 8.15                    | 0.65                                  | 0.70                                      | \$ 0.01                                       | 96                             | 9.83             | 7.64                     | 0.85         | 1.57 |
| 1                  | 202      | Fans - Controls                                 | Paper            | 30%                     | 30%                     | \$0.09             | 1.14        | 0.80              | 0.06               | 10                      | 93.77                   | 7.50                                  | 8.01                                      | \$ 0.04                                       | 552                            | 1.71             | 1.33                     | 4.88         | 1.57 |
| 1                  | 203      | Fans - System Optimization                      | Paper            | 20%                     | 10%                     | \$0.06             | 1.07        | 0.85              | 0.08               | 10                      | 71.47                   | 2.82                                  | 6.37                                      | \$ 0.04                                       | 1,142                          | 1.48             | 1.31                     | 4.97         | 1.38 |
| 1                  | 204      | Fans - Improve components                       | Paper            | 5%                      | 5%                      | \$0.01             | 1.06        | 1.01              | 0.08               | 10                      | 16.63                   | 1.33                                  | 1.42                                      | \$ 0.02                                       | 194                            | 4.88             | 3.79                     | 1.71         | 1.57 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Paper            | 3%                      | 3%                      | \$0.05             | 1.04        | 1.01              | 0.08               | 14                      | 0.64                    | 0.05                                  | 0.05                                      | \$ 0.22                                       | 2,795                          | 0.34             | 0.24                     | 32.71        | 1.57 |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Paper            | 6%                      | 1%                      | \$0.08             | 1.04        | 0.98              | 0.08               | 14                      | 1.37                    | 0.01                                  | 0.13                                      | \$ 0.15                                       | 19,520                         | 0.39             | 0.35                     | 22.26        | 1.24 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Paper            | 5%                      | 5%                      | \$0.02             | 1.04        | 0.99              | 0.08               | 14                      | 1.10                    | 0.09                                  | 0.09                                      | \$ 0.05                                       | 650                            | 1.46             | 1.04                     | 7.60         | 1.57 |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Paper            | 3%                      | 4%                      | \$0.03             | 1.04        | 1.01              | 0.08               | 10                      | 4.66                    | 0.43                                  | 0.46                                      | \$ 0.15                                       | 1,655                          | 0.50             | 0.38                     | 16.94        | 1.60 |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Paper            | 4%                      | 1%                      | \$0.00             | 1.04        | 1.01              | 0.08               | 10                      | 5.87                    | 0.07                                  | 0.44                                      | \$ 0.01                                       | 863                            | 5.19             | 5.40                     | 1.20         | 1.17 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Paper            | 2%                      | 2%                      | \$0.01             | 1.04        | 1.02              | 0.08               | 10                      | 3.68                    | 0.29                                  | 0.31                                      | \$ 0.03                                       | 433                            | 2.18             | 1.70                     | 3.83         | 1.57 |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Paper            | 3%                      | 3%                      | \$0.01             | 1.04        | 1.01              | 0.08               | 6                       | 8.30                    | 0.66                                  | 0.71                                      | \$ 0.07                                       | 844                            | 1.12             | 0.96                     | 4.94         | 1.57 |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Paper            | 5%                      | 1%                      | \$0.01             | 1.04        | 0.99              | 0.08               | 6                       | 13.60                   | 0.12                                  | 1.47                                      | \$ 0.03                                       | 2,905                          | 2.19             | 2.45                     | 1.94         | 1.21 |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Paper            | 1%                      | 2%                      | \$0.00             | 1.04        | 1.03              | 0.08               | 6                       | 2.76                    | 0.34                                  | 0.18                                      | \$ 0.05                                       | 427                            | 1.54             | 1.23                     | 3.87         | 1.70 |
| 1                  | 300      | Base Pumps                                      | Paper            | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.08               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 301      | Pumps - O&M                                     | Paper            | 10%                     | 10%                     | \$0.01             | 1.13        | 1.02              | 0.08               | 10                      | 15.36                   | 1.23                                  | 1.31                                      | \$ 0.01                                       | 90                             | 10.47            | 8.14                     | 0.80         | 1.57 |
| 1                  | 302      | Pumps - Controls                                | Paper            | 30%                     | 30%                     | \$0.03             | 1.41        | 0.98              | 0.08               | 10                      | 43.90                   | 3.51                                  | 3.75                                      | \$ 0.01                                       | 131                            | 7.24             | 5.63                     | 1.15         | 1.57 |
| 1                  | 303      | Pumps - System Optimization                     | Paper            | 33%                     | 33%                     | \$0.07             | 1.45        | 0.97              | 0.08               | 10                      | 54.25                   | 4.34                                  | 4.63                                      | \$ 0.02                                       | 282                            | 3.35             | 2.61                     | 2.49         | 1.57 |
| 1                  | 304      | Pumps - Sizing                                  | Paper            | 20%                     | 20%                     | \$0.02             | 1.24        | 0.99              | 0.08               | 10                      | 38.10                   | 3.05                                  | 3.25                                      | \$ 0.01                                       | 165                            | 5.75             | 4.47                     | 1.45         | 1.57 |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Paper            | 3%                      | 3%                      | \$0.05             | 1.04        | 1.01              | 0.08               | 14                      | 0.97                    | 0.08                                  | 0.08                                      | \$ 0.22                                       | 2,788                          | 0.34             | 0.24                     | 32.63        | 1.57 |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Paper            | 6%                      | 1%                      | \$0.08             | 1.04        | 0.98              | 0.08               | 14                      | 2.29                    | 0.02                                  | 0.21                                      | \$ 0.15                                       | 19,523                         | 0.39             | 0.35                     | 22.26        | 1.24 |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011     |                         |                         |                     |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
|--------------------|----------|-------------------------------------------------|---------------|-------------------------|-------------------------|---------------------|--------------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                                 |               |                         |                         |                     |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Batch              | 1        |                                                 |               |                         |                         |                     |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Segment            | Number   | Measure                                         | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ \$q Ft | Base EU/ EU/ | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GW/ | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Paper         | 5%                      | 5%                      | \$0.02              | 1.07         | 1.02              | 0.08               | 14                      | 0.77                    | 0.06                                  | 0.07                                      | \$ 0.05                                       | 631                            | 1.50             | 1.07                     | 7.39         | 1.57 |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Paper         | 4%                      | 4%                      | \$0.03              | 1.04         | 1.01              | 0.08               | 10                      | 9.68                    | 0.77                                  | 0.83                                      | \$ 0.13                                       | 1,658                          | 0.57             | 0.44                     | 14.65        | 1.57 |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Paper         | 6%                      | 1%                      | \$0.00              | 1.04         | 0.98              | 0.08               | 10                      | 16.66                   | 0.13                                  | 1.53                                      | \$ 0.01                                       | 864                            | 8.85             | 8.73                     | 0.74         | 1.24 |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Paper         | 2%                      | 2%                      | \$0.01              | 1.05         | 1.03              | 0.08               | 10                      | 4.35                    | 0.35                                  | 0.37                                      | \$ 0.03                                       | 430                            | 2.20             | 1.71                     | 3.80         | 1.57 |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Paper         | 3%                      | 3%                      | \$0.01              | 1.06         | 1.03              | 0.08               | 6                       | 5.70                    | 0.46                                  | 0.49                                      | \$ 0.07                                       | 830                            | 1.14             | 0.98                     | 4.86         | 1.57 |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Paper         | 6%                      | 1%                      | \$0.01              | 1.04         | 0.98              | 0.08               | 6                       | 28.24                   | 0.22                                  | 2.60                                      | \$ 0.02                                       | 2,914                          | 2.62             | 2.87                     | 1.66         | 1.24 |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Paper         | 2%                      | 2%                      | \$0.00              | 1.04         | 1.03              | 0.08               | 6                       | 7.12                    | 0.57                                  | 0.61                                      | \$ 0.03                                       | 427                            | 2.21             | 1.90                     | 2.50         | 1.57 |
| 1                  | 400      | Base Drives                                     | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.08               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 405      | Drives - EE motor                               | Paper         | 3%                      | 3%                      | \$0.01              | 1.05         | 1.02              | 0.08               | 10                      | 15.16                   | 1.21                                  | 1.29                                      | \$ 0.03                                       | 349                            | 2.71             | 2.11                     | 3.08         | 1.57 |
| 1                  | 406      | Gap Forming papermachine                        | Paper         | 8%                      | 8%                      | \$0.01              | 1.12         | 1.03              | 0.08               | 20                      | 8.94                    | 0.71                                  | 0.76                                      | \$ 0.01                                       | 113                            | 8.37             | 5.33                     | 1.60         | 1.57 |
| 1                  | 407      | High Consistency forming                        | Paper         | 8%                      | 8%                      | \$0.01              | 1.12         | 1.03              | 0.08               | 20                      | 8.58                    | 0.69                                  | 0.73                                      | \$ 0.01                                       | 113                            | 8.34             | 5.31                     | 1.61         | 1.57 |
| 1                  | 408      | Optimization control PM                         | Paper         | 5%                      | 5%                      | \$0.01              | 1.06         | 1.01              | 0.08               | 10                      | 24.93                   | 1.99                                  | 2.13                                      | \$ 0.04                                       | 480                            | 1.97             | 1.53                     | 4.24         | 1.57 |
| 1                  | 500      | Base Heating                                    | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.08               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 550      | Base Refrigeration                              | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.10               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 600      | Base Other Process                              | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.08               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.10               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Paper         | 12%                     | 12%                     | \$0.03              | 0.93         | 0.82              | 0.08               | 20                      | 1.97                    | 0.19                                  | 0.17                                      | \$ 0.03                                       | 296                            | 2.75             | 1.70                     | 5.03         | 1.62 |
| 1                  | 702      | Window Film - Chiller                           | Paper         | 10%                     | 10%                     | \$0.06              | 1.10         | 0.98              | 0.09               | 10                      | 0.75                    | 0.07                                  | 0.06                                      | \$ 0.08                                       | 863                            | 0.94             | 0.71                     | 9.15         | 1.62 |
| 1                  | 703      | EMS - Chiller                                   | Paper         | 10%                     | 10%                     | \$0.09              | 1.08         | 0.97              | 0.09               | 10                      | 1.20                    | 0.12                                  | 0.10                                      | \$ 0.13                                       | 1,398                          | 0.58             | 0.44                     | 14.82        | 1.62 |
| 1                  | 704      | Cool Roof - Chiller                             | Paper         | 10%                     | 10%                     | \$0.16              | 1.08         | 0.98              | 0.09               | 10                      | 0.54                    | 0.05                                  | 0.05                                      | \$ 0.24                                       | 2,525                          | 0.32             | 0.24                     | 26.77        | 1.62 |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Paper         | 8%                      | 8%                      | \$0.05              | 1.08         | 1.00              | 0.10               | 10                      | 0.19                    | 0.02                                  | 0.02                                      | \$ 0.10                                       | 1,028                          | 0.79             | 0.60                     | 10.90        | 1.62 |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Paper         | 6%                      | 6%                      | \$0.10              | 1.06         | 0.99              | 0.10               | 15                      | 0.63                    | 0.06                                  | 0.05                                      | \$ 0.18                                       | 1,861                          | 0.44             | 0.29                     | 27.39        | 1.62 |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.10               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Paper         | 10%                     | 10%                     | \$0.07              | 1.10         | 0.99              | 0.09               | 3                       | 4.91                    | 0.47                                  | 0.42                                      | \$ 0.28                                       | 2,949                          | 0.28             | 0.25                     | 11.09        | 1.62 |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Paper         | 6%                      | 6%                      | \$0.05              | 0.90         | 0.85              | 0.08               | 15                      | 5.92                    | 0.57                                  | 0.51                                      | \$ 0.11                                       | 1,103                          | 0.74             | 0.50                     | 16.23        | 1.62 |
| 1                  | 713      | Window Film - DX                                | Paper         | 10%                     | 10%                     | \$0.03              | 1.12         | 1.01              | 0.10               | 10                      | 3.18                    | 0.30                                  | 0.27                                      | \$ 0.05                                       | 493                            | 1.65             | 1.24                     | 5.22         | 1.62 |
| 1                  | 714      | Evaporative Pre-Cooler                          | Paper         | 10%                     | 10%                     | \$0.12              | 1.05         | 0.94              | 0.09               | 10                      | 2.97                    | 0.28                                  | 0.25                                      | \$ 0.18                                       | 1,872                          | 0.43             | 0.33                     | 19.85        | 1.62 |
| 1                  | 715      | Prog. Thermostat - DX                           | Paper         | 9%                      | 3%                      | \$0.00              | 1.10         | 0.99              | 0.10               | 10                      | 4.19                    | 0.11                                  | 0.38                                      | \$ 0.01                                       | 294                            | 8.41             | 7.83                     | 0.83         | 1.31 |
| 1                  | 716      | Cool Roof - DX                                  | Paper         | 10%                     | 10%                     | \$0.09              | 1.08         | 0.98              | 0.09               | 10                      | 3.81                    | 0.37                                  | 0.33                                      | \$ 0.14                                       | 1,477                          | 0.55             | 0.41                     | 15.66        | 1.62 |
| 1                  | 800      | Base Lighting                                   | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.08               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Paper         | 31%                     | 31%                     | \$0.10              | 1.05         | 0.72              | 0.06               | 15                      | 16.42                   | 1.31                                  | 1.40                                      | \$ 0.04                                       | 446                            | 2.12             | 1.48                     | 5.47         | 1.57 |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Paper         | 72%                     | 72%                     | \$0.10              | 1.04         | 0.29              | 0.02               | 4                       | 0.31                    | 0.02                                  | 0.03                                      | \$ 0.05                                       | 590                            | 1.60             | 1.46                     | 2.40         | 1.57 |
| 1                  | 803      | Metal Halide, 50W                               | Paper         | 58%                     | 58%                     | \$0.67              | 1.23         | 0.52              | 0.04               | 5                       | 26.16                   | 2.09                                  | 2.23                                      | \$ 0.27                                       | 3,346                          | 0.28             | 0.25                     | 16.62        | 1.57 |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Paper         | 17%                     | 20%                     | \$0.05              | 1.05         | 0.87              | 0.07               | 9                       | 2.44                    | 0.23                                  | 0.24                                      | \$ 0.05                                       | 516                            | 1.61             | 1.26                     | 4.91         | 1.60 |
| 1                  | 900      | Base Other                                      | Paper         | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.08               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 901      | Replace V-belts                                 | Paper         | 0%                      | 0%                      | \$0.00              | 1.04         | 1.04              | 0.08               | 5                       | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 572                            | 1.65             | 1.46                     | 2.84         | 1.57 |
| 1                  | 100      | Base Compressed Air                             | Printing      | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.14               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Compressed Air-O&M                              | Printing      | 17%                     | 17%                     | \$0.01              | 1.18         | 0.98              | 0.13               | 10                      | 0.90                    | 0.12                                  | 0.12                                      | \$ 0.01                                       | 63                             | 10.45            | 7.10                     | 0.92         | 1.80 |
| 1                  | 102      | Compressed Air - Controls                       | Printing      | 12%                     | 12%                     | \$0.02              | 1.14         | 1.01              | 0.13               | 10                      | 0.50                    | 0.07                                  | 0.07                                      | \$ 0.02                                       | 155                            | 4.25             | 2.89                     | 2.25         | 1.80 |
| 1                  | 103      | Compressed Air - System Optimization            | Printing      | 20%                     | 20%                     | \$0.02              | 1.16         | 0.93              | 0.12               | 10                      | 1.69                    | 0.22                                  | 0.22                                      | \$ 0.01                                       | 86                             | 7.69             | 5.22                     | 1.24         | 1.80 |
| 1                  | 104      | Compressed Air- Sizing                          | Printing      | 9%                      | 9%                      | \$0.00              | 1.12         | 1.02              | 0.13               | 10                      | 0.14                    | 0.02                                  | 0.02                                      | \$ 0.01                                       | 56                             | 11.85            | 8.05                     | 0.81         | 1.80 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Printing      | 3%                      | 3%                      | \$0.05              | 1.05         | 1.02              | 0.13               | 14                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,699                          | 0.39             | 0.24                     | 32.61        | 1.80 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Printing      | 6%                      | 1%                      | \$0.08              | 1.04         | 0.98              | 0.14               | 14                      | 0.04                    | 0.00                                  | 0.01                                      | \$ 0.16                                       | 11,907                         | 0.38             | 0.34                     | 23.37        | 1.26 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Printing      | 5%                      | 5%                      | \$0.02              | 1.04         | 0.99              | 0.13               | 14                      | 0.04                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 396                            | 1.67             | 1.04                     | 7.60         | 1.80 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Printing      | 3%                      | 4%                      | \$0.03              | 1.05         | 1.02              | 0.13               | 10                      | 0.12                    | 0.02                                  | 0.02                                      | \$ 0.13                                       | 1,000                          | 0.66             | 0.45                     | 14.48        | 1.80 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Printing      | 6%                      | 1%                      | \$0.00              | 1.04         | 0.98              | 0.14               | 10                      | 0.83                    | 0.01                                  | 0.12                                      | \$ 0.01                                       | 528                            | 8.55             | 8.31                     | 0.78         | 1.26 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Printing      | 2%                      | 2%                      | \$0.01              | 1.06         | 1.04              | 0.14               | 10                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 259                            | 2.54             | 1.73                     | 3.76         | 1.80 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Printing      | 3%                      | 3%                      | \$0.01              | 1.07         | 1.03              | 0.14               | 6                       | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.07                                       | 504                            | 1.31             | 0.98                     | 4.84         | 1.80 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Printing      | 6%                      | 1%                      | \$0.01              | 1.06         | 1.00              | 0.14               | 6                       | 0.52                    | 0.01                                  | 0.08                                      | \$ 0.02                                       | 1,745                          | 2.59             | 2.78                     | 1.71         | 1.26 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Printing      | 1%                      | 2%                      | \$0.00              | 1.05         | 1.03              | 0.14               | 6                       | 0.09                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 259                            | 2.55             | 1.92                     | 2.49         | 1.80 |
| 1                  | 200      | Base Fans                                       | Printing      | 0%                      | 0%                      | \$ -                | 1.04         | 1.04              | 0.14               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                      | Printing      | 2%                      | 2%                      | \$0.00              | 1.04         | 1.02              | 0.13               | 10                      | 0.49                    | 0.06                                  | 0.06                                      | \$ 0.01                                       | 59                             | 11.25            | 7.64                     | 0.85         | 1.80 |
| 1                  | 202      | Fans - Controls                                 | Printing      | 30%                     | 30%                     | \$0.09              | 1.14         | 0.80              | 0.10               | 10                      | 5.61                    | 0.74                                  | 0.74                                      | \$ 0.04                                       | 337                            | 1.96             | 1.33                     | 4.88         | 1.80 |
| 1                  | 203      | Fans - System Optimization                      | Printing      | 20%                     | 10%                     | \$0.06              | 1.07         | 0.86              | 0.13               | 10                      | 4.16                    | 0.28                                  | 0.59                                      | \$ 0.05                                       | 697                            | 1.56             | 1.27                     | 5.11         | 1.50 |
| 1                  | 204      | Fans - Improve components                       | Printing      | 5%                      | 5%                      | \$0.01              | 1.06         | 1.01              | 0.13               | 10                      | 1.00                    | 0.13                                  | 0.13                                      | \$ 0.02                                       | 118                            | 5.59             | 3.79                     | 1.71         | 1.80 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Printing      | 3%                      | 3%                      | \$0.05              | 1.04         | 1.01              | 0.13               | 14                      | 0.04                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 1,705                          | 0.39             | 0.24                     | 32.71        | 1.80 |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Printing      | 6%                      | 1%                      | \$0.08              | 1.04         | 0.98              | 0.14               | 14                      | 0.08                    | 0.00                                  | 0.01                                      | \$ 0.16                                       | 11,905                         | 0.38             | 0.34                     | 23.36        | 1.26 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Printing      | 5%                      | 5%                      | \$0.02              | 1.04         | 0.99              | 0.13               | 14                      | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 396                            | 1.67             | 1.04                     | 7.60         | 1.80 |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Printing      | 3%                      | 4%                      | \$0.03              | 1.04         | 1.01              | 0.13               | 10                      | 0.28                    | 0.04                                  | 0.04                                      | \$ 0.15                                       | 1,009                          | 0.59             | 0.39                     | 16.65        | 1.85 |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Printing      | 3%                      | 1%                      | \$0.00              | 1.04         | 1.01              | 0.14               | 10                      | 0.32                    | 0.01                                  | 0.04                                      | \$ 0.01                                       | 526                            | 4.93             | 4.94                     | 1.31         | 1.22 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Printing      | 2%                      | 2%                      | \$0.01              | 1.04         | 1.02              | 0.13               | 10                      | 0.22                    | 0.03                                  | 0.03                                      | \$ 0.03                                       | 264                            | 2.50             | 1.70                     | 3.83         | 1.80 |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Printing      | 3%                      | 3%                      | \$0.01              | 1.04         | 1.01              | 0.13               | 6                       | 0.50                    | 0.07                                  | 0.07                                      | \$ 0.07                                       | 515                            | 1.28             | 0.96                     | 4.94         | 1.80 |



| DSM ASSYST SUMMARY |          |                                                 | Year 2011 |          |           |        |       |      |        |            |           |           |            |               |                |                |          |             |         |
|--------------------|----------|-------------------------------------------------|-----------|----------|-----------|--------|-------|------|--------|------------|-----------|-----------|------------|---------------|----------------|----------------|----------|-------------|---------|
| Vintage            | Existing |                                                 | Energy    |          | Peak      |        | Total |      | Peak   |            | Technical |           | System     | System Second | Levelized Cost | Levelized Cost | Total    | Customer    |         |
| Batch              | 1        | Measure                                         | Building  | Savings  | Reduction | Costs/ | Base  | EUl  | Watts/ | Service    | Potential | Potential | Peak Tech. | Peak Tech.    | of Conserved   | of Avoided     | Resource | Participant | Payback |
| Segment            | Number   | Measure                                         | Type      | Fraction | Fraction  | Sq Ft  | EUl   |      | Sq Ft  | Life (yrs) | GW        | MW        | MW         | MW            | \$/kWh         | \$/kW          | (TRC)    | Test        | (Years) |
| 1                  | 203      | Fans - System Optimization                      | Chemicals | 20%      | 10%       | \$0.06 | 1.07  | 0.86 | 0.11   | 10         | 40.76     | 2.33      | 6.44       | \$            | 0.05           | 803            | 1.51     | 1.28        | 5.08    |
| 1                  | 204      | Fans - Improve components                       | Chemicals | 5%       | 5%        | \$0.01 | 1.06  | 1.01 | 0.11   | 10         | 9.69      | 1.10      | 1.44       | \$            | 0.02           | 136            | 5.32     | 3.79        | 1.71    |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Chemicals | 3%       | 3%        | \$0.05 | 1.04  | 1.01 | 0.12   | 14         | 0.37      | 0.04      | 0.06       | \$            | 0.22           | 1,964          | 0.37     | 0.24        | 32.71   |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Chemicals | 6%       | 1%        | \$0.08 | 1.04  | 0.98 | 0.12   | 14         | 0.77      | 0.01      | 0.13       | \$            | 0.16           | 13,715         | 0.38     | 0.34        | 23.12   |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Chemicals | 5%       | 5%        | \$0.02 | 1.04  | 0.99 | 0.11   | 14         | 0.64      | 0.07      | 0.10       | \$            | 0.05           | 456            | 1.59     | 1.04        | 7.60    |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Chemicals | 3%       | 4%        | \$0.03 | 1.04  | 1.01 | 0.11   | 10         | 2.84      | 0.36      | 0.47       | \$            | 0.15           | 1,163          | 0.57     | 0.40        | 16.21   |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Chemicals | 3%       | 1%        | \$0.00 | 1.04  | 1.01 | 0.12   | 10         | 3.24      | 0.06      | 0.44       | \$            | 0.01           | 606            | 5.05     | 5.13        | 1.27    |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Chemicals | 2%       | 2%        | \$0.01 | 1.04  | 1.02 | 0.12   | 10         | 2.14      | 0.24      | 0.32       | \$            | 0.03           | 304            | 2.38     | 1.70        | 3.83    |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Chemicals | 3%       | 3%        | \$0.01 | 1.04  | 1.01 | 0.12   | 6          | 4.84      | 0.55      | 0.72       | \$            | 0.07           | 593            | 1.22     | 0.96        | 4.94    |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Chemicals | 5%       | 1%        | \$0.01 | 1.04  | 0.99 | 0.12   | 6          | 7.97      | 0.10      | 1.49       | \$            | 0.03           | 2,041          | 2.20     | 2.47        | 1.93    |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Chemicals | 1%       | 2%        | \$0.00 | 1.04  | 1.03 | 0.12   | 6          | 1.62      | 0.28      | 0.18       | \$            | 0.05           | 300            | 1.79     | 1.24        | 3.84    |
| 1                  | 300      | Base Pumps                                      | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 14         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 301      | Pumps - O&M                                     | Chemicals | 10%      | 10%       | \$0.01 | 1.13  | 1.02 | 0.12   | 10         | 21.82     | 2.48      | 3.24       | \$            | 0.01           | 63             | 11.42    | 8.14        | 0.80    |
| 1                  | 302      | Pumps - Controls                                | Chemicals | 30%      | 30%       | \$0.03 | 1.41  | 0.98 | 0.11   | 10         | 62.38     | 7.10      | 9.25       | \$            | 0.01           | 92             | 7.90     | 5.63        | 1.15    |
| 1                  | 303      | Pumps - System Optimization                     | Chemicals | 33%      | 33%       | \$0.07 | 1.45  | 0.97 | 0.11   | 10         | 77.08     | 8.77      | 11.43      | \$            | 0.02           | 198            | 3.66     | 2.61        | 2.49    |
| 1                  | 304      | Pumps - Sizing                                  | Chemicals | 20%      | 20%       | \$0.02 | 1.24  | 0.99 | 0.11   | 10         | 54.14     | 6.16      | 8.03       | \$            | 0.01           | 116            | 6.27     | 4.47        | 1.45    |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Chemicals | 3%       | 3%        | \$0.05 | 1.04  | 1.01 | 0.12   | 14         | 1.38      | 0.16      | 0.20       | \$            | 0.22           | 1,959          | 0.37     | 0.24        | 32.63   |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Chemicals | 6%       | 1%        | \$0.08 | 1.04  | 0.98 | 0.12   | 14         | 3.13      | 0.04      | 0.52       | \$            | 0.16           | 13,717         | 0.38     | 0.34        | 23.12   |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Chemicals | 5%       | 5%        | \$0.02 | 1.07  | 1.02 | 0.12   | 14         | 1.09      | 0.12      | 0.16       | \$            | 0.05           | 443            | 1.63     | 1.07        | 7.39    |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Chemicals | 4%       | 4%        | \$0.03 | 1.04  | 1.01 | 0.11   | 10         | 13.75     | 1.56      | 2.04       | \$            | 0.13           | 1,165          | 0.62     | 0.44        | 14.65   |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Chemicals | 6%       | 1%        | \$0.00 | 1.04  | 0.98 | 0.12   | 10         | 22.80     | 0.26      | 3.78       | \$            | 0.01           | 607            | 8.47     | 8.41        | 0.77    |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Chemicals | 2%       | 2%        | \$0.01 | 1.05  | 1.03 | 0.12   | 10         | 6.18      | 0.70      | 0.92       | \$            | 0.03           | 302            | 2.40     | 1.71        | 3.80    |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Chemicals | 3%       | 3%        | \$0.01 | 1.06  | 1.03 | 0.12   | 6          | 8.10      | 0.92      | 1.20       | \$            | 0.07           | 583            | 1.24     | 0.98        | 4.86    |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Chemicals | 6%       | 1%        | \$0.01 | 1.04  | 0.98 | 0.12   | 6          | 38.64     | 0.44      | 6.41       | \$            | 0.02           | 2,047          | 2.51     | 2.76        | 1.73    |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Chemicals | 2%       | 2%        | \$0.00 | 1.04  | 1.03 | 0.12   | 6          | 10.11     | 1.15      | 1.50       | \$            | 0.03           | 300            | 2.41     | 1.90        | 2.50    |
| 1                  | 400      | Base Drives                                     | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 20         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 413      | Clean Room - Controls                           | Chemicals | 10%      | 10%       | \$0.02 | 1.10  | 0.99 | 0.11   | 10         | 14.34     | 1.63      | 2.13       | \$            | 0.03           | 287            | 2.52     | 1.80        | 3.61    |
| 1                  | 414      | Clean Room - New Designs                        | Chemicals | 30%      | 30%       | \$0.13 | 1.37  | 0.96 | 0.11   | 10         | 21.50     | 2.45      | 3.19       | \$            | 0.05           | 460            | 1.57     | 1.12        | 5.79    |
| 1                  | 415      | Drives - Process Controls (batch + site)        | Chemicals | 8%       | 8%        | \$0.02 | 1.08  | 1.00 | 0.11   | 10         | 32.53     | 3.70      | 4.83       | \$            | 0.05           | 397            | 1.82     | 1.30        | 4.99    |
| 1                  | 416      | Process Drives - ASD                            | Chemicals | 1%       | 1%        | \$0.00 | 1.04  | 1.04 | 0.12   | 10         | 3.60      | 0.41      | 0.53       | \$            | 0.05           | 421            | 1.72     | 1.23        | 5.29    |
| 1                  | 500      | Base Heating                                    | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 20         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 550      | Base Refrigeration                              | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.14   | 20         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 600      | Base Other Process                              | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 15         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 601      | Other Process Controls (batch + site)           | Chemicals | 8%       | 8%        | \$0.02 | 1.08  | 1.00 | 0.11   | 10         | 22.32     | 2.54      | 3.31       | \$            | 0.05           | 397            | 1.82     | 1.30        | 4.99    |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.14   | 20         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Chemicals | 12%      | 12%       | \$0.03 | 0.93  | 0.82 | 0.11   | 20         | 3.52      | 0.48      | 0.52       | \$            | 0.03           | 208            | 3.02     | 1.70        | 5.03    |
| 1                  | 702      | Window Film - Chiller                           | Chemicals | 10%      | 10%       | \$0.06 | 1.10  | 0.98 | 0.13   | 10         | 1.34      | 0.18      | 0.20       | \$            | 0.08           | 606            | 1.04     | 0.71        | 9.15    |
| 1                  | 703      | EMS - Chiller                                   | Chemicals | 10%      | 10%       | \$0.09 | 1.08  | 0.97 | 0.13   | 10         | 2.15      | 0.29      | 0.32       | \$            | 0.13           | 982            | 0.64     | 0.44        | 14.82   |
| 1                  | 704      | Cool Roof - Chiller                             | Chemicals | 10%      | 10%       | \$0.16 | 1.08  | 0.98 | 0.13   | 10         | 0.96      | 0.13      | 0.14       | \$            | 0.24           | 1,774          | 0.35     | 0.24        | 26.77   |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Chemicals | 8%       | 8%        | \$0.05 | 1.08  | 1.00 | 0.14   | 10         | 0.34      | 0.05      | 0.05       | \$            | 0.10           | 722            | 0.87     | 0.60        | 10.90   |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Chemicals | 6%       | 6%        | \$0.10 | 1.06  | 0.99 | 0.14   | 15         | 1.12      | 0.15      | 0.17       | \$            | 0.18           | 1,308          | 0.48     | 0.29        | 27.39   |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.14   | 15         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Chemicals | 10%      | 10%       | \$0.07 | 1.10  | 0.99 | 0.13   | 3          | 8.78      | 1.20      | 1.30       | \$            | 0.28           | 2,072          | 0.30     | 0.25        | 11.09   |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Chemicals | 6%       | 6%        | \$0.05 | 0.90  | 0.85 | 0.12   | 15         | 10.58     | 1.45      | 1.57       | \$            | 0.11           | 775            | 0.81     | 0.50        | 16.23   |
| 1                  | 713      | Window Film - DX                                | Chemicals | 10%      | 10%       | \$0.03 | 1.12  | 1.01 | 0.14   | 10         | 5.68      | 0.78      | 0.84       | \$            | 0.05           | 346            | 1.82     | 1.24        | 5.22    |
| 1                  | 714      | Evaporative Pre-Cooler                          | Chemicals | 10%      | 10%       | \$0.12 | 1.05  | 0.94 | 0.13   | 10         | 5.31      | 0.73      | 0.79       | \$            | 0.18           | 1,315          | 0.48     | 0.33        | 19.85   |
| 1                  | 715      | Prog. Thermostat - DX                           | Chemicals | 9%       | 3%        | \$0.00 | 1.10  | 1.00 | 0.15   | 10         | 7.26      | 0.27      | 1.18       | \$            | 0.01           | 207            | 8.33     | 7.58        | 0.86    |
| 1                  | 716      | Cool Roof - DX                                  | Chemicals | 10%      | 10%       | \$0.09 | 1.08  | 0.98 | 0.13   | 10         | 6.82      | 0.93      | 1.01       | \$            | 0.14           | 1,038          | 0.61     | 0.41        | 15.66   |
| 1                  | 800      | Base Lighting                                   | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 10         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Chemicals | 31%      | 31%       | \$0.10 | 1.05  | 0.72 | 0.08   | 15         | 19.46     | 2.21      | 2.89       | \$            | 0.04           | 313            | 2.31     | 1.48        | 5.47    |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Chemicals | 72%      | 72%       | \$0.10 | 1.04  | 0.29 | 0.03   | 4          | 0.38      | 0.04      | 0.06       | \$            | 0.05           | 414            | 1.75     | 1.46        | 2.40    |
| 1                  | 803      | Metal Halide, 50W                               | Chemicals | 58%      | 58%       | \$0.67 | 1.23  | 0.52 | 0.06   | 5          | 32.00     | 3.64      | 4.75       | \$            | 0.27           | 2,351          | 0.31     | 0.25        | 16.62   |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Chemicals | 18%      | 20%       | \$0.05 | 1.05  | 0.86 | 0.10   | 9          | 3.12      | 0.39      | 0.51       | \$            | 0.05           | 363            | 1.84     | 1.32        | 4.70    |
| 1                  | 900      | Base Other                                      | Chemicals | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 15         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 100      | Base Compressed Air                             | Petroleum | 0%       | 0%        | \$ -   | 1.04  | 1.04 | 0.12   | 14         | 0.00      | 0.00      | 0.00       |               | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 101      | Compressed Air-O&M                              | Petroleum | 17%      | 17%       | \$0.01 | 1.18  | 0.98 | 0.11   | 10         | 9.82      | 1.12      | 1.46       | \$            | 0.01           | 73             | 9.95     | 7.10        | 0.92    |
| 1                  | 102      | Compressed Air - Controls                       | Petroleum | 12%      | 12%       | \$0.02 | 1.14  | 1.01 | 0.11   | 10         | 5.50      | 0.63      | 0.82       | \$            | 0.02           | 179            | 4.05     | 2.89        | 2.25    |
| 1                  | 103      | Compressed Air - System Optimization            | Petroleum | 20%      | 20%       | \$0.02 | 1.16  | 0.93 | 0.11   | 10         | 18.53     | 2.11      | 2.75       | \$            | 0.01           | 99             | 7.33     | 5.22        | 1.24    |
| 1                  | 104      | Compressed Air - Sizing                         | Petroleum | 9%       | 9%        | \$0.00 | 1.12  | 1.02 | 0.12   | 10         | 1.59      | 0.18      | 0.24       | \$            | 0.01           | 64             | 11.29    | 8.05        | 0.81    |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Petroleum | 3%       | 3%        | \$0.05 | 1.05  | 1.02 | 0.12   | 14         | 0.20      | 0.02      | 0.03       | \$            | 0.22           | 1,958          | 0.37     | 0.24        | 32.61   |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Petroleum | 6%       | 1%        | \$0.08 | 1.04  | 0.98 | 0.12   | 14         | 0.46      | 0.01      | 0.08       | \$            | 0.16           | 13,717         | 0.38     | 0.34        | 23.12   |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Petroleum | 5%       | 5%        | \$0.02 | 1.04  | 0.99 | 0.11   | 14         | 0.38      | 0.04      | 0.06       | \$            | 0.05           | 456            | 1.59     | 1.04        | 7.60    |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011 |          |           |        |      |      |        |            |           |            |           |               |                |                |          |             |         |
|--------------------|----------|-------------------------------------------------|-----------|----------|-----------|--------|------|------|--------|------------|-----------|------------|-----------|---------------|----------------|----------------|----------|-------------|---------|
| Vintage            | Existing |                                                 | Building  | Energy   | Peak      | Total  | Base | EUl  | Peak   | Service    | Technical | Peak Tech. | System    | System Second | Levelized Cost | Levelized Cost | Total    | Customer    | Revenue |
| Batch              | 1        | Measure                                         |           |          |           |        |      |      |        |            |           |            |           |               |                |                |          |             |         |
| Segment            | Number   | Measure                                         | Type      | Savings  | Reduction | Costs/ | Base | EUl  | Watts/ | Life (yrs) | Potential | Potential  | Potential | Potential     | of Conserved   | of Avoided     | Resource | Participant | Payback |
|                    |          |                                                 |           | Fraction | Fraction  | Sq Ft  | EUl  |      | Sq Ft  |            | GW        | MW         | MW        | MW            | \$/KWH         | \$/KW          | (TRC)    | Test        | (Years) |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Petroleum | 4%       | 4%        | \$0.03 | 1.05 | 1.02 | 0.12   | 10         | 1.34      | 0.15       | 0.20      | \$            | 0.13           | 1,152          | 0.63     | 0.45        | 14.48   |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Petroleum | 6%       | 1%        | \$0.00 | 1.04 | 0.98 | 0.12   | 10         | 9.17      | 0.11       | 1.52      | \$            | 0.01           | 608            | 8.46     | 8.40        | 0.77    |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Petroleum | 2%       | 2%        | \$0.01 | 1.06 | 1.04 | 0.12   | 10         | 0.20      | 0.02       | 0.03      | \$            | 0.03           | 299            | 2.42     | 1.73        | 3.76    |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Petroleum | 3%       | 3%        | \$0.01 | 1.07 | 1.03 | 0.12   | 6          | 0.82      | 0.09       | 0.12      | \$            | 0.07           | 581            | 1.25     | 0.98        | 4.84    |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Petroleum | 6%       | 1%        | \$0.01 | 1.06 | 1.00 | 0.12   | 6          | 5.78      | 0.07       | 0.96      | \$            | 0.02           | 2,010          | 2.56     | 2.81        | 1.69    |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Petroleum | 2%       | 2%        | \$0.00 | 1.05 | 1.03 | 0.12   | 6          | 0.96      | 0.11       | 0.14      | \$            | 0.03           | 299            | 2.43     | 1.92        | 2.49    |
| 1                  | 114      | Power recovery                                  | Petroleum | 1%       | 1%        | \$0.00 | 1.04 | 1.03 | 0.12   | 10         | 1.44      | 0.16       | 0.21      | \$            | 0.05           | 406            | 1.78     | 1.27        | 5.11    |
| 1                  | 200      | Base Fans                                       | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.12   | 14         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 201      | Fans - O&M                                      | Petroleum | 2%       | 2%        | \$0.00 | 1.04 | 1.02 | 0.12   | 10         | 1.70      | 0.19       | 0.25      | \$            | 0.01           | 68             | 10.72    | 7.64        | 0.85    |
| 1                  | 202      | Fans - Controls                                 | Petroleum | 30%      | 30%       | \$0.09 | 1.14 | 0.80 | 0.09   | 10         | 19.51     | 2.22       | 2.89      | \$            | 0.04           | 388            | 1.87     | 1.33        | 4.88    |
| 1                  | 203      | Fans - System Optimization                      | Petroleum | 20%      | 10%       | \$0.06 | 1.07 | 0.86 | 0.11   | 10         | 14.55     | 0.83       | 2.30      | \$            | 0.05           | 803            | 1.51     | 1.28        | 5.08    |
| 1                  | 204      | Fans- Improve components                        | Petroleum | 5%       | 5%        | \$0.01 | 1.06 | 1.01 | 0.11   | 10         | 3.46      | 0.39       | 0.51      | \$            | 0.02           | 136            | 5.32     | 3.79        | 1.71    |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Petroleum | 3%       | 3%        | \$0.05 | 1.04 | 1.01 | 0.12   | 14         | 0.13      | 0.02       | 0.02      | \$            | 0.22           | 1,964          | 0.37     | 0.24        | 32.71   |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Petroleum | 6%       | 1%        | \$0.08 | 1.04 | 0.98 | 0.12   | 14         | 0.27      | 0.00       | 0.05      | \$            | 0.16           | 13,715         | 0.38     | 0.34        | 23.12   |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Petroleum | 5%       | 5%        | \$0.02 | 1.04 | 0.99 | 0.11   | 14         | 0.23      | 0.03       | 0.03      | \$            | 0.05           | 456            | 1.59     | 1.04        | 7.60    |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Petroleum | 3%       | 4%        | \$0.03 | 1.04 | 1.01 | 0.11   | 10         | 1.01      | 0.13       | 0.17      | \$            | 0.15           | 1,163          | 0.57     | 0.40        | 16.21   |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Petroleum | 3%       | 1%        | \$0.00 | 1.04 | 1.01 | 0.12   | 10         | 1.16      | 0.02       | 0.16      | \$            | 0.01           | 606            | 5.05     | 5.13        | 1.27    |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Petroleum | 2%       | 2%        | \$0.01 | 1.04 | 1.02 | 0.12   | 10         | 0.77      | 0.09       | 0.11      | \$            | 0.03           | 304            | 2.38     | 1.70        | 3.83    |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Petroleum | 3%       | 3%        | \$0.01 | 1.04 | 1.01 | 0.12   | 6          | 1.73      | 0.20       | 0.26      | \$            | 0.07           | 593            | 1.22     | 0.96        | 4.94    |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Petroleum | 5%       | 1%        | \$0.01 | 1.04 | 0.99 | 0.12   | 6          | 2.85      | 0.04       | 0.53      | \$            | 0.03           | 2,041          | 2.20     | 2.47        | 1.93    |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Petroleum | 1%       | 2%        | \$0.00 | 1.04 | 1.03 | 0.12   | 6          | 0.58      | 0.10       | 0.07      | \$            | 0.05           | 300            | 1.79     | 1.24        | 3.84    |
| 1                  | 215      | Power recovery                                  | Petroleum | 1%       | 1%        | \$0.00 | 1.05 | 1.04 | 0.12   | 10         | 0.25      | 0.03       | 0.04      | \$            | 0.05           | 404            | 1.79     | 1.28        | 5.08    |
| 1                  | 300      | Base Pumps                                      | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.12   | 14         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 301      | Pumps - O&M                                     | Petroleum | 10%      | 10%       | \$0.01 | 1.13 | 1.02 | 0.12   | 10         | 12.80     | 1.46       | 1.90      | \$            | 0.01           | 63             | 11.42    | 8.14        | 0.80    |
| 1                  | 302      | Pumps - Controls                                | Petroleum | 30%      | 30%       | \$0.03 | 1.41 | 0.98 | 0.11   | 10         | 36.60     | 4.16       | 5.43      | \$            | 0.01           | 92             | 7.90     | 5.63        | 1.15    |
| 1                  | 303      | Pumps - System Optimization                     | Petroleum | 33%      | 33%       | \$0.07 | 1.45 | 0.97 | 0.11   | 10         | 45.22     | 5.15       | 6.71      | \$            | 0.02           | 198            | 3.66     | 2.61        | 2.49    |
| 1                  | 304      | Pumps - Sizing                                  | Petroleum | 20%      | 20%       | \$0.02 | 1.24 | 0.99 | 0.11   | 10         | 31.76     | 3.61       | 4.71      | \$            | 0.01           | 116            | 6.27     | 4.47        | 1.45    |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Petroleum | 3%       | 3%        | \$0.05 | 1.04 | 1.01 | 0.12   | 14         | 0.81      | 0.09       | 0.12      | \$            | 0.22           | 1,959          | 0.37     | 0.24        | 32.63   |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Petroleum | 6%       | 1%        | \$0.08 | 1.04 | 0.98 | 0.12   | 14         | 1.83      | 0.02       | 0.30      | \$            | 0.16           | 13,717         | 0.38     | 0.34        | 23.12   |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Petroleum | 5%       | 5%        | \$0.02 | 1.07 | 1.02 | 0.12   | 14         | 0.64      | 0.07       | 0.09      | \$            | 0.05           | 443            | 1.63     | 1.07        | 7.39    |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Petroleum | 4%       | 4%        | \$0.03 | 1.04 | 1.01 | 0.11   | 10         | 8.07      | 0.92       | 1.20      | \$            | 0.13           | 1,165          | 0.62     | 0.44        | 14.65   |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Petroleum | 6%       | 1%        | \$0.00 | 1.04 | 0.98 | 0.12   | 10         | 13.37     | 0.15       | 2.22      | \$            | 0.01           | 607            | 8.47     | 8.41        | 0.77    |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Petroleum | 2%       | 2%        | \$0.01 | 1.05 | 1.03 | 0.12   | 10         | 3.62      | 0.41       | 0.54      | \$            | 0.03           | 302            | 2.40     | 1.71        | 3.80    |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Petroleum | 3%       | 3%        | \$0.01 | 1.06 | 1.03 | 0.12   | 6          | 4.75      | 0.54       | 0.70      | \$            | 0.07           | 583            | 1.24     | 0.98        | 4.86    |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Petroleum | 6%       | 1%        | \$0.01 | 1.04 | 0.98 | 0.12   | 6          | 22.67     | 0.26       | 3.76      | \$            | 0.02           | 2,047          | 2.51     | 2.76        | 1.73    |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Petroleum | 2%       | 2%        | \$0.00 | 1.04 | 1.03 | 0.12   | 6          | 5.93      | 0.67       | 0.88      | \$            | 0.03           | 300            | 2.41     | 1.90        | 2.50    |
| 1                  | 314      | Power recovery                                  | Petroleum | 1%       | 1%        | \$0.00 | 1.05 | 1.04 | 0.12   | 10         | 1.68      | 0.19       | 0.25      | \$            | 0.05           | 404            | 1.79     | 1.28        | 5.08    |
| 1                  | 400      | Base Drives                                     | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.12   | 20         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 500      | Base Heating                                    | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.12   | 20         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 550      | Base Refrigeration                              | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.14   | 20         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 600      | Base Other Process                              | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.12   | 15         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 602      | Efficient desalter                              | Petroleum | 20%      | 20%       | \$0.04 | 1.16 | 0.93 | 0.11   | 10         | 0.84      | 0.10       | 0.12      | \$            | 0.03           | 248            | 2.92     | 2.08        | 3.12    |
| 1                  | 606      | Power recovery                                  | Petroleum | 1%       | 1%        | \$0.00 | 1.05 | 1.04 | 0.12   | 10         | 0.02      | 0.00       | 0.00      | \$            | 0.05           | 404            | 1.79     | 1.28        | 5.08    |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.14   | 20         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Petroleum | 12%      | 12%       | \$0.03 | 0.93 | 0.82 | 0.11   | 20         | 0.67      | 0.09       | 0.10      | \$            | 0.03           | 208            | 3.02     | 1.70        | 5.03    |
| 1                  | 702      | Window Film - Chiller                           | Petroleum | 10%      | 10%       | \$0.06 | 1.10 | 0.98 | 0.13   | 10         | 0.25      | 0.03       | 0.04      | \$            | 0.08           | 606            | 1.04     | 0.71        | 9.15    |
| 1                  | 703      | EMS - Chiller                                   | Petroleum | 10%      | 10%       | \$0.09 | 1.08 | 0.97 | 0.13   | 10         | 0.41      | 0.06       | 0.06      | \$            | 0.13           | 982            | 0.64     | 0.44        | 14.82   |
| 1                  | 704      | Cool Roof - Chiller                             | Petroleum | 10%      | 10%       | \$0.16 | 1.08 | 0.98 | 0.13   | 10         | 0.18      | 0.02       | 0.03      | \$            | 0.24           | 1,774          | 0.35     | 0.24        | 26.77   |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Petroleum | 8%       | 8%        | \$0.05 | 1.08 | 1.00 | 0.14   | 10         | 0.06      | 0.01       | 0.01      | \$            | 0.10           | 722            | 0.87     | 0.60        | 10.90   |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Petroleum | 6%       | 6%        | \$0.10 | 1.06 | 0.99 | 0.14   | 15         | 0.21      | 0.03       | 0.03      | \$            | 0.18           | 1,308          | 0.48     | 0.29        | 27.39   |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.14   | 15         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Petroleum | 10%      | 10%       | \$0.07 | 1.10 | 0.99 | 0.13   | 3          | 1.66      | 0.23       | 0.25      | \$            | 0.28           | 2,072          | 0.30     | 0.25        | 11.09   |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Petroleum | 6%       | 6%        | \$0.05 | 0.90 | 0.85 | 0.12   | 15         | 2.00      | 0.27       | 0.30      | \$            | 0.11           | 775            | 0.81     | 0.50        | 16.23   |
| 1                  | 713      | Window Film - DX                                | Petroleum | 10%      | 10%       | \$0.03 | 1.12 | 1.01 | 0.14   | 10         | 1.07      | 0.15       | 0.16      | \$            | 0.05           | 346            | 1.82     | 1.24        | 5.22    |
| 1                  | 714      | Evaporative Pre-Cooler                          | Petroleum | 10%      | 10%       | \$0.12 | 1.05 | 0.94 | 0.13   | 10         | 1.00      | 0.14       | 0.15      | \$            | 0.18           | 1,315          | 0.48     | 0.33        | 19.85   |
| 1                  | 715      | Prog. Thermostat - DX                           | Petroleum | 9%       | 3%        | \$0.00 | 1.10 | 1.00 | 0.15   | 10         | 1.37      | 0.05       | 0.22      | \$            | 0.01           | 207            | 8.33     | 7.58        | 0.86    |
| 1                  | 716      | Cool Roof - DX                                  | Petroleum | 10%      | 10%       | \$0.09 | 1.08 | 0.98 | 0.13   | 10         | 1.29      | 0.18       | 0.19      | \$            | 0.14           | 1,038          | 0.61     | 0.41        | 15.66   |
| 1                  | 800      | Base Lighting                                   | Petroleum | 0%       | 0%        | \$ -   | 1.04 | 1.04 | 0.12   | 10         | 0.00      | 0.00       | 0.00      | N/A           | N/A            | N/A            | N/A      | N/A         | N/A     |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Petroleum | 31%      | 31%       | \$0.10 | 1.05 | 0.72 | 0.08   | 15         | 3.86      | 0.44       | 0.57      | \$            | 0.04           | 313            | 2.31     | 1.48        | 5.47    |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Petroleum | 72%      | 72%       | \$0.10 | 1.04 | 0.29 | 0.03   | 4          | 0.08      | 0.01       | 0.01      | \$            | 0.05           | 414            | 1.75     | 1.46        | 2.40    |
| 1                  | 803      | Metal Halide, 50W                               | Petroleum | 58%      | 58%       | \$0.67 | 1.23 | 0.52 | 0.06   | 5          | 6.35      | 0.72       | 0.94      | \$            | 0.27           | 2,351          | 0.31     | 0.25        | 16.62   |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Petroleum | 18%      | 20%       | \$0.05 | 1.05 | 0.86 | 0.10   | 9          | 0.62      | 0.08       | 0.10      | \$            | 0.05           | 363            | 1.84     | 1.32        | 4.70    |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011       |                         |                         |                    |          |          |              |                    |                         |                         |                                       |                                           |                                               |                           |                  |                          |              |
|--------------------|----------|-------------------------------------------------|-----------------|-------------------------|-------------------------|--------------------|----------|----------|--------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|---------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing |                                                 |                 |                         |                         |                    |          |          |              |                    |                         |                         |                                       |                                           |                                               |                           |                  |                          |              |
| Batch              | 1        |                                                 |                 |                         |                         |                    |          |          |              |                    |                         |                         |                                       |                                           |                                               |                           |                  |                          |              |
| Segment            | Number   | Measure                                         | Building Type   | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ \$/Ft | Base EU/ | Peak EU/ | Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/KWH | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 900      | Base Other                                      | Petroleum       | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.12         | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 901      | Replace V-belts                                 | Petroleum       | 0%                      | 0%                      | \$0.00             | 1.04     | 1.04     | 0.12         | 5                  | 0.00                    | 0.00                    | 0.00                                  | \$ 0.05                                   | 402                                           | 1.80                      | 1.46             | 2.84                     | 1.71         |
| 1                  | 100      | Base Compressed Air                             | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.14         | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 101      | Compressed Air-O&M                              | Rubber-Plastics | 17%                     | 17%                     | \$0.01             | 1.18     | 0.98     | 0.13         | 10                 | 1.49                    | 0.20                    | 0.20                                  | \$ 0.01                                   | 60                                            | 10.63                     | 7.10             | 0.92                     | 1.83         |
| 1                  | 102      | Compressed Air - Controls                       | Rubber-Plastics | 12%                     | 12%                     | \$0.02             | 1.14     | 1.01     | 0.14         | 10                 | 0.83                    | 0.11                    | 0.11                                  | \$ 0.02                                   | 148                                           | 4.32                      | 2.89             | 2.25                     | 1.83         |
| 1                  | 103      | Compressed Air - System Optimization            | Rubber-Plastics | 20%                     | 20%                     | \$0.02             | 1.16     | 0.93     | 0.13         | 10                 | 2.81                    | 0.39                    | 0.38                                  | \$ 0.01                                   | 82                                            | 7.82                      | 5.22             | 1.24                     | 1.83         |
| 1                  | 104      | Compressed Air - Sizing                         | Rubber-Plastics | 9%                      | 9%                      | \$0.00             | 1.12     | 1.02     | 0.14         | 10                 | 0.24                    | 0.03                    | 0.03                                  | \$ 0.01                                   | 53                                            | 12.05                     | 8.05             | 0.81                     | 1.83         |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Rubber-Plastics | 3%                      | 3%                      | \$0.05             | 1.05     | 1.02     | 0.14         | 14                 | 0.03                    | 0.00                    | 0.00                                  | \$ 0.22                                   | 1,617                                         | 0.40                      | 0.24             | 32.61                    | 1.83         |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Rubber-Plastics | 6%                      | 1%                      | \$0.08             | 1.04     | 0.98     | 0.14         | 14                 | 0.07                    | 0.00                    | 0.01                                  | \$ 0.16                                   | 11,329                                        | 0.38                      | 0.34             | 23.48                    | 1.26         |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Rubber-Plastics | 5%                      | 5%                      | \$0.02             | 1.04     | 0.99     | 0.14         | 14                 | 0.06                    | 0.01                    | 0.01                                  | \$ 0.05                                   | 377                                           | 1.69                      | 1.04             | 7.60                     | 1.83         |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Rubber-Plastics | 4%                      | 4%                      | \$0.03             | 1.05     | 1.02     | 0.14         | 10                 | 0.20                    | 0.03                    | 0.03                                  | \$ 0.13                                   | 951                                           | 0.67                      | 0.45             | 14.48                    | 1.83         |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Rubber-Plastics | 6%                      | 1%                      | \$0.00             | 1.04     | 0.98     | 0.14         | 10                 | 1.37                    | 0.02                    | 0.21                                  | \$ 0.01                                   | 502                                           | 8.54                      | 8.27             | 0.79                     | 1.26         |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Rubber-Plastics | 2%                      | 2%                      | \$0.01             | 1.06     | 1.04     | 0.14         | 10                 | 0.03                    | 0.00                    | 0.00                                  | \$ 0.03                                   | 247                                           | 2.59                      | 1.73             | 3.76                     | 1.83         |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Rubber-Plastics | 3%                      | 3%                      | \$0.01             | 1.07     | 1.03     | 0.14         | 6                  | 0.12                    | 0.02                    | 0.02                                  | \$ 0.07                                   | 480                                           | 1.33                      | 0.98             | 4.84                     | 1.83         |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Rubber-Plastics | 6%                      | 1%                      | \$0.01             | 1.06     | 1.00     | 0.15         | 6                  | 0.86                    | 0.01                    | 0.13                                  | \$ 0.02                                   | 1,660                                         | 2.58                      | 2.77             | 1.72                     | 1.26         |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Rubber-Plastics | 2%                      | 2%                      | \$0.00             | 1.05     | 1.03     | 0.14         | 6                  | 0.14                    | 0.02                    | 0.02                                  | \$ 0.03                                   | 247                                           | 2.59                      | 1.92             | 2.49                     | 1.83         |
| 1                  | 200      | Base Fans                                       | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.14         | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 201      | Fans - O&M                                      | Rubber-Plastics | 2%                      | 2%                      | \$0.00             | 1.04     | 1.02     | 0.14         | 10                 | 0.81                    | 0.11                    | 0.11                                  | \$ 0.01                                   | 56                                            | 11.44                     | 7.64             | 0.85                     | 1.83         |
| 1                  | 202      | Fans - Controls                                 | Rubber-Plastics | 30%                     | 30%                     | \$0.09             | 1.14     | 0.80     | 0.11         | 10                 | 9.32                    | 1.28                    | 1.26                                  | \$ 0.04                                   | 320                                           | 1.99                      | 1.33             | 4.88                     | 1.83         |
| 1                  | 203      | Fans - System Optimization                      | Rubber-Plastics | 20%                     | 10%                     | \$0.06             | 1.07     | 0.86     | 0.13         | 10                 | 6.89                    | 0.48                    | 1.00                                  | \$ 0.05                                   | 663                                           | 1.58                      | 1.27             | 5.13                     | 1.52         |
| 1                  | 204      | Fans - Improve components                       | Rubber-Plastics | 5%                      | 5%                      | \$0.01             | 1.06     | 1.01     | 0.14         | 10                 | 1.65                    | 0.23                    | 0.22                                  | \$ 0.02                                   | 112                                           | 5.68                      | 3.79             | 1.71                     | 1.83         |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Rubber-Plastics | 3%                      | 3%                      | \$0.05             | 1.04     | 1.01     | 0.14         | 14                 | 0.06                    | 0.01                    | 0.01                                  | \$ 0.22                                   | 1,622                                         | 0.39                      | 0.24             | 32.71                    | 1.83         |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Rubber-Plastics | 6%                      | 1%                      | \$0.08             | 1.04     | 0.98     | 0.14         | 14                 | 0.13                    | 0.00                    | 0.02                                  | \$ 0.16                                   | 11,327                                        | 0.38                      | 0.34             | 23.48                    | 1.26         |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Rubber-Plastics | 5%                      | 5%                      | \$0.02             | 1.04     | 0.99     | 0.14         | 14                 | 0.11                    | 0.02                    | 0.01                                  | \$ 0.05                                   | 377                                           | 1.69                      | 1.04             | 7.60                     | 1.83         |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Rubber-Plastics | 3%                      | 4%                      | \$0.03             | 1.04     | 1.01     | 0.14         | 10                 | 0.47                    | 0.07                    | 0.07                                  | \$ 0.15                                   | 960                                           | 0.60                      | 0.39             | 16.72                    | 1.89         |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Rubber-Plastics | 3%                      | 1%                      | \$0.00             | 1.04     | 1.01     | 0.14         | 10                 | 0.52                    | 0.01                    | 0.07                                  | \$ 0.01                                   | 501                                           | 4.85                      | 4.83             | 1.35                     | 1.23         |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Rubber-Plastics | 2%                      | 2%                      | \$0.01             | 1.04     | 1.02     | 0.14         | 10                 | 0.37                    | 0.05                    | 0.05                                  | \$ 0.03                                   | 251                                           | 2.54                      | 1.70             | 3.83                     | 1.83         |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Rubber-Plastics | 3%                      | 3%                      | \$0.01             | 1.04     | 1.01     | 0.14         | 6                  | 0.82                    | 0.11                    | 0.11                                  | \$ 0.07                                   | 490                                           | 1.30                      | 0.96             | 4.94                     | 1.83         |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Rubber-Plastics | 5%                      | 1%                      | \$0.01             | 1.04     | 0.99     | 0.14         | 6                  | 1.29                    | 0.02                    | 0.23                                  | \$ 0.03                                   | 1,686                                         | 2.14                      | 2.34             | 2.04                     | 1.24         |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Rubber-Plastics | 1%                      | 2%                      | \$0.00             | 1.04     | 1.03     | 0.14         | 6                  | 0.27                    | 0.06                    | 0.03                                  | \$ 0.05                                   | 248                                           | 1.90                      | 1.21             | 3.95                     | 2.13         |
| 1                  | 300      | Base Pumps                                      | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.14         | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 301      | Pumps - O&M                                     | Rubber-Plastics | 10%                     | 10%                     | \$0.01             | 1.13     | 1.02     | 0.14         | 10                 | 1.20                    | 0.17                    | 0.16                                  | \$ 0.01                                   | 52                                            | 12.19                     | 8.14             | 0.80                     | 1.83         |
| 1                  | 302      | Pumps - Controls                                | Rubber-Plastics | 30%                     | 30%                     | \$0.03             | 1.41     | 0.98     | 0.14         | 10                 | 3.44                    | 0.47                    | 0.46                                  | \$ 0.01                                   | 76                                            | 8.43                      | 5.63             | 1.15                     | 1.83         |
| 1                  | 303      | Pumps - System Optimization                     | Rubber-Plastics | 33%                     | 33%                     | \$0.07             | 1.45     | 0.97     | 0.13         | 10                 | 4.25                    | 0.59                    | 0.57                                  | \$ 0.02                                   | 164                                           | 3.90                      | 2.61             | 2.49                     | 1.83         |
| 1                  | 304      | Pumps - Sizing                                  | Rubber-Plastics | 20%                     | 20%                     | \$0.02             | 1.24     | 0.99     | 0.14         | 10                 | 2.98                    | 0.41                    | 0.40                                  | \$ 0.01                                   | 96                                            | 6.69                      | 4.47             | 1.45                     | 1.83         |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Rubber-Plastics | 3%                      | 3%                      | \$0.05             | 1.04     | 1.01     | 0.14         | 14                 | 0.08                    | 0.01                    | 0.01                                  | \$ 0.22                                   | 1,618                                         | 0.39                      | 0.24             | 32.63                    | 1.83         |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Rubber-Plastics | 6%                      | 1%                      | \$0.08             | 1.04     | 0.98     | 0.14         | 14                 | 0.17                    | 0.00                    | 0.03                                  | \$ 0.16                                   | 11,329                                        | 0.38                      | 0.34             | 23.48                    | 1.26         |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Rubber-Plastics | 5%                      | 5%                      | \$0.02             | 1.07     | 1.02     | 0.14         | 14                 | 0.06                    | 0.01                    | 0.01                                  | \$ 0.05                                   | 366                                           | 1.74                      | 1.07             | 7.39                     | 1.83         |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Rubber-Plastics | 4%                      | 4%                      | \$0.03             | 1.04     | 1.01     | 0.14         | 10                 | 0.76                    | 0.10                    | 0.10                                  | \$ 0.13                                   | 962                                           | 0.66                      | 0.44             | 14.65                    | 1.83         |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Rubber-Plastics | 6%                      | 1%                      | \$0.00             | 1.04     | 0.98     | 0.14         | 10                 | 1.24                    | 0.02                    | 0.19                                  | \$ 0.01                                   | 502                                           | 8.55                      | 8.28             | 0.78                     | 1.26         |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Rubber-Plastics | 2%                      | 2%                      | \$0.01             | 1.05     | 1.03     | 0.14         | 10                 | 0.34                    | 0.05                    | 0.05                                  | \$ 0.03                                   | 250                                           | 2.56                      | 1.71             | 3.80                     | 1.83         |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Rubber-Plastics | 3%                      | 3%                      | \$0.01             | 1.06     | 1.03     | 0.14         | 6                  | 0.45                    | 0.06                    | 0.06                                  | \$ 0.07                                   | 481                                           | 1.33                      | 0.98             | 4.86                     | 1.83         |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Rubber-Plastics | 6%                      | 1%                      | \$0.01             | 1.04     | 0.98     | 0.14         | 6                  | 2.10                    | 0.03                    | 0.32                                  | \$ 0.02                                   | 1,691                                         | 2.54                      | 2.72             | 1.75                     | 1.26         |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Rubber-Plastics | 2%                      | 2%                      | \$0.00             | 1.04     | 1.03     | 0.14         | 6                  | 0.56                    | 0.08                    | 0.08                                  | \$ 0.03                                   | 248                                           | 2.58                      | 1.90             | 2.50                     | 1.83         |
| 1                  | 400      | Base Drives                                     | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.14         | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 417      | O&M - Extruders/Injection Moulding              | Rubber-Plastics | 10%                     | 10%                     | \$0.01             | 1.09     | 0.98     | 0.13         | 12                 | 13.46                   | 1.85                    | 1.82                                  | \$ 0.01                                   | 46                                            | 13.74                     | 8.80             | 0.83                     | 1.83         |
| 1                  | 418      | Extruders/injection Moulding-multipump          | Rubber-Plastics | 30%                     | 30%                     | \$0.10             | 1.11     | 0.78     | 0.11         | 12                 | 57.06                   | 7.86                    | 7.71                                  | \$ 0.04                                   | 299                                           | 2.14                      | 1.37             | 5.35                     | 1.83         |
| 1                  | 419      | Direct drive Extruders                          | Rubber-Plastics | 50%                     | 50%                     | \$0.31             | 1.09     | 0.55     | 0.08         | 12                 | 42.89                   | 5.91                    | 5.79                                  | \$ 0.08                                   | 567                                           | 1.13                      | 0.72             | 10.15                    | 1.83         |
| 1                  | 420      | Injection Moulding - Impulse Cooling            | Rubber-Plastics | 21%                     | 21%                     | \$0.07             | 1.08     | 0.85     | 0.12         | 12                 | 18.34                   | 2.53                    | 2.48                                  | \$ 0.04                                   | 308                                           | 2.07                      | 1.33             | 5.52                     | 1.83         |
| 1                  | 421      | Injection Moulding - Direct drive               | Rubber-Plastics | 20%                     | 20%                     | \$0.10             | 1.06     | 0.85     | 0.12         | 12                 | 19.16                   | 2.64                    | 2.59                                  | \$ 0.06                                   | 458                                           | 1.39                      | 0.89             | 8.20                     | 1.83         |
| 1                  | 500      | Base Heating                                    | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.14         | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 550      | Base Refrigeration                              | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.17         | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 600      | Base Other Process                              | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.14         | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.17         | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Rubber-Plastics | 12%                     | 12%                     | \$0.03             | 0.93     | 0.82     | 0.14         | 20                 | 4.46                    | 0.74                    | 0.60                                  | \$ 0.03                                   | 172                                           | 3.25                      | 1.70             | 5.03                     | 1.91         |
| 1                  | 702      | Window Film - Chiller                           | Rubber-Plastics | 10%                     | 10%                     | \$0.06             | 1.10     | 0.98     | 0.16         | 10                 | 1.70                    | 0.28                    | 0.23                                  | \$ 0.08                                   | 501                                           | 1.11                      | 0.71             | 9.15                     | 1.91         |
| 1                  | 703      | EMS - Chiller                                   | Rubber-Plastics | 10%                     | 10%                     | \$0.09             | 1.08     | 0.97     | 0.16         | 10                 | 2.72                    | 0.45                    | 0.37                                  | \$ 0.13                                   | 811                                           | 0.69                      | 0.44             | 14.82                    | 1.91         |
| 1                  | 704      | Cool Roof - Chiller                             | Rubber-Plastics | 10%                     | 10%                     | \$0.16             | 1.08     | 0.98     | 0.16         | 10                 | 1.22                    | 0.20                    | 0.16                                  | \$ 0.24                                   | 1,465                                         | 0.38                      | 0.24             | 26.77                    | 1.91         |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Rubber-Plastics | 8%                      | 8%                      | \$0.05             | 1.08     | 1.00     | 0.16         | 10                 | 0.43                    | 0.07                    | 0.06                                  | \$ 0.10                                   | 596                                           | 0.93                      | 0.60             | 10.90                    | 1.91         |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Rubber-Plastics | 6%                      | 6%                      | \$0.10             | 1.06     | 0.99     | 0.16         | 15                 | 1.42                    | 0.23                    | 0.19                                  | \$ 0.18                                   | 1,080                                         | 0.52                      | 0.29             | 27.39                    | 1.91         |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Rubber-Plastics | 0%                      | 0%                      | \$ -               | 1.04     | 1.04     | 0.17         | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                       | N/A              | N/A                      | N/A          |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Rubber-Plastics | 10%                     | 10%                     | \$0.07             | 1.10     | 0.99     | 0.16         | 3                  | 1.41                    | 0.23                    | 0.19                                  | \$ 0.28                                   | 1,711                                         | 0.33                      | 0.25             | 11.09                    | 1.91         |

| DSM ASSYST SUMMARY |          |                                             | Year 2011        |                         |                         |                    |             |                   |                    |                        |                         |                                       |                                           |                                               |                           |                  |                          |              |      |
|--------------------|----------|---------------------------------------------|------------------|-------------------------|-------------------------|--------------------|-------------|-------------------|--------------------|------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|---------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                             |                  |                         |                         |                    |             |                   |                    |                        |                         |                                       |                                           |                                               |                           |                  |                          |              |      |
| Batch              | 1        |                                             |                  |                         |                         |                    |             |                   |                    |                        |                         |                                       |                                           |                                               |                           |                  |                          |              |      |
| Segment            | Number   | Measure                                     | Building Type    | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EU/ EU | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GW | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons       | Rubber-Plastics  | 6%                      | 6%                      | \$0.05             | 0.90        | 0.85              | 0.14               | 15                     | 1.70                    | 0.28                                  | 0.23                                      | \$ 0.11                                       | 640                       | 0.87             | 0 50                     | 16.23        | 1.91 |
| 1                  | 713      | Window Film - DX                            | Rubber-Plastics  | 10%                     | 10%                     | \$0.03             | 1.12        | 1.01              | 0.17               | 10                     | 0.91                    | 0.15                                  | 0.12                                      | \$ 0.05                                       | 286                       | 1.95             | 1 24                     | 5.22         | 1.91 |
| 1                  | 714      | Evaporative Pre-Cooler                      | Rubber-Plastics  | 10%                     | 10%                     | \$0.12             | 1.05        | 0.94              | 0.16               | 10                     | 0.85                    | 0.14                                  | 0.12                                      | \$ 0.18                                       | 1,086                     | 0.51             | 0 33                     | 19.85        | 1.91 |
| 1                  | 715      | Prog. Thermostat - DX                       | Rubber-Plastics  | 9%                      | 3%                      | \$0.00             | 1.10        | 1.00              | 0.18               | 10                     | 1.15                    | 0.05                                  | 0.17                                      | \$ 0.01                                       | 171                       | 8.55             | 7.48                     | 0.87         | 1.39 |
| 1                  | 716      | Cool Roof - DX                              | Rubber-Plastics  | 10%                     | 10%                     | \$0.09             | 1.08        | 0.98              | 0.16               | 10                     | 1.09                    | 0.18                                  | 0.15                                      | \$ 0.14                                       | 857                       | 0.65             | 0.41                     | 15.66        | 1.91 |
| 1                  | 800      | Base Lighting                               | Rubber-Plastics  | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.14               | 10                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                    | Rubber-Plastics  | 31%                     | 31%                     | \$0.10             | 1.05        | 0.72              | 0.10               | 15                     | 7.81                    | 1.08                                  | 1.05                                      | \$ 0.04                                       | 259                       | 2.47             | 1.48                     | 5.47         | 1.83 |
| 1                  | 802      | CFL Hardwired, Modular 36W                  | Rubber-Plastics  | 72%                     | 72%                     | \$0.10             | 1.04        | 0.29              | 0.04               | 4                      | 0.15                    | 0.02                                  | 0.02                                      | \$ 0.05                                       | 342                       | 1.87             | 1.46                     | 2.40         | 1.83 |
| 1                  | 803      | Metal Halide, 50W                           | Rubber-Plastics  | 58%                     | 58%                     | \$0.67             | 1.23        | 0.52              | 0.07               | 5                      | 12.39                   | 1.71                                  | 1.67                                      | \$ 0.27                                       | 1,942                     | 0.33             | 0 25                     | 16.62        | 1.83 |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures | Rubber-Plastics  | 17%                     | 20%                     | \$0.05             | 1.05        | 0.86              | 0.12               | 9                      | 1.17                    | 0.18                                  | 0.18                                      | \$ 0.05                                       | 300                       | 1.93             | 1 28                     | 4.85         | 1.89 |
| 1                  | 900      | Base Other                                  | Rubber-Plastics  | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.14               | 15                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 901      | Replace V-belts                             | Rubber-Plastics  | 0%                      | 0%                      | \$0.00             | 1.04        | 1.04              | 0.14               | 5                      | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 332                       | 1.92             | 1.46                     | 2.84         | 1.83 |
| 1                  | 100      | Base Compressed Air                         | Stone-Clay-Glass | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.12               | 14                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Compressed Air-O&M                          | Stone-Clay-Glass | 17%                     | 17%                     | \$0.01             | 1.18        | 0.98              | 0.11               | 10                     | 2.59                    | 0.29                                  | 0.29                                      | \$ 0.01                                       | 74                        | 9.91             | 7.10                     | 0.92         | 1.70 |
| 1                  | 102      | Compressed Air - Controls                   | Stone-Clay-Glass | 12%                     | 12%                     | \$0.02             | 1.14        | 1.01              | 0.11               | 10                     | 1.45                    | 0.16                                  | 0.16                                      | \$ 0.02                                       | 182                       | 4.03             | 2 89                     | 2.25         | 1.70 |
| 1                  | 103      | Compressed Air - System Optimization        | Stone-Clay-Glass | 20%                     | 20%                     | \$0.02             | 1.16        | 0.93              | 0.10               | 10                     | 4.88                    | 0.54                                  | 0.55                                      | \$ 0.01                                       | 101                       | 7.30             | 5 22                     | 1.24         | 1.70 |
| 1                  | 104      | Compressed Air- Sizing                      | Stone-Clay-Glass | 9%                      | 9%                      | \$0.00             | 1.12        | 1.02              | 0.11               | 10                     | 0.42                    | 0.05                                  | 0.05                                      | \$ 0.01                                       | 65                        | 11 24            | 8 05                     | 0.81         | 1.70 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor             | Stone-Clay-Glass | 3%                      | 3%                      | \$0.05             | 1.05        | 1.02              | 0.11               | 14                     | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 1,995                     | 0.37             | 0 24                     | 32.61        | 1.70 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                     | Stone-Clay-Glass | 6%                      | 1%                      | \$0.08             | 1.04        | 0.98              | 0.12               | 14                     | 0.12                    | 0.00                                  | 0.02                                      | \$ 0.16                                       | 13,976                    | 0.38             | 0 34                     | 22.91        | 1.24 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)       | Stone-Clay-Glass | 5%                      | 5%                      | \$0.02             | 1.04        | 0.99              | 0.11               | 14                     | 0.10                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 465                       | 1.58             | 1 04                     | 7.60         | 1.70 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor           | Stone-Clay-Glass | 3%                      | 4%                      | \$0.03             | 1.05        | 1.02              | 0.11               | 10                     | 0.35                    | 0.04                                  | 0.04                                      | \$ 0.13                                       | 1,173                     | 0.63             | 0.45                     | 14.48        | 1.70 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                   | Stone-Clay-Glass | 6%                      | 1%                      | \$0.00             | 1.04        | 0.98              | 0.12               | 10                     | 2.44                    | 0.03                                  | 0.31                                      | \$ 0.01                                       | 619                       | 8.63             | 8.47                     | 0.77         | 1.24 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)     | Stone-Clay-Glass | 2%                      | 2%                      | \$0.01             | 1.06        | 1.04              | 0.12               | 10                     | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 304                       | 2.41             | 1.73                     | 3.76         | 1.70 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor            | Stone-Clay-Glass | 3%                      | 3%                      | \$0.01             | 1.07        | 1.03              | 0.12               | 6                      | 0.22                    | 0.02                                  | 0.02                                      | \$ 0.07                                       | 592                       | 1.24             | 0 98                     | 4.84         | 1.70 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                    | Stone-Clay-Glass | 6%                      | 1%                      | \$0.01             | 1.06        | 1.00              | 0.12               | 6                      | 1.54                    | 0.02                                  | 0.19                                      | \$ 0.02                                       | 2,047                     | 2.61             | 2 84                     | 1.68         | 1.24 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)      | Stone-Clay-Glass | 1%                      | 2%                      | \$0.00             | 1.05        | 1.03              | 0.12               | 6                      | 0.25                    | 0.03                                  | 0.03                                      | \$ 0.03                                       | 304                       | 2.42             | 1 92                     | 2.49         | 1.70 |
| 1                  | 200      | Base Fans                                   | Stone-Clay-Glass | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.12               | 14                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                  | Stone-Clay-Glass | 2%                      | 2%                      | \$0.00             | 1.04        | 1.02              | 0.11               | 10                     | 1.75                    | 0.20                                  | 0.20                                      | \$ 0.01                                       | 69                        | 10 67            | 7 64                     | 0.85         | 1.70 |
| 1                  | 202      | Fans - Controls                             | Stone-Clay-Glass | 30%                     | 30%                     | \$0.09             | 1.14        | 0.80              | 0.09               | 10                     | 20.12                   | 2.25                                  | 2.27                                      | \$ 0.04                                       | 395                       | 1.86             | 1 33                     | 4.88         | 1.70 |
| 1                  | 203      | Fans - System Optimization                  | Stone-Clay-Glass | 20%                     | 10%                     | \$0.06             | 1.07        | 0.86              | 0.11               | 10                     | 15.08                   | 0.84                                  | 1.81                                      | \$ 0.05                                       | 818                       | 1.53             | 1 29                     | 5.05         | 1.45 |
| 1                  | 204      | Fans - Improve components                   | Stone-Clay-Glass | 5%                      | 5%                      | \$0.01             | 1.06        | 1.01              | 0.11               | 10                     | 3.57                    | 0.40                                  | 0.40                                      | \$ 0.02                                       | 139                       | 5.30             | 3 79                     | 1.71         | 1.70 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                 | Stone-Clay-Glass | 3%                      | 3%                      | \$0.05             | 1.04        | 1.01              | 0.11               | 14                     | 0.14                    | 0.02                                  | 0.02                                      | \$ 0.22                                       | 2,001                     | 0.37             | 0 24                     | 32.71        | 1.70 |
| 1                  | 206      | Fans - ASD (1-5 hp)                         | Stone-Clay-Glass | 6%                      | 1%                      | \$0.08             | 1.04        | 0.98              | 0.12               | 14                     | 0.29                    | 0.00                                  | 0.04                                      | \$ 0.16                                       | 13,973                    | 0.38             | 0 34                     | 22.91        | 1.24 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)           | Stone-Clay-Glass | 5%                      | 5%                      | \$0.02             | 1.04        | 0.99              | 0.11               | 14                     | 0.24                    | 0.03                                  | 0.03                                      | \$ 0.05                                       | 465                       | 1.58             | 1 04                     | 7.60         | 1.70 |
| 1                  | 208      | Fans - Replace 6-100 HP motor               | Stone-Clay-Glass | 3%                      | 4%                      | \$0.03             | 1.04        | 1.01              | 0.11               | 10                     | 1.02                    | 0.13                                  | 0.13                                      | \$ 0.15                                       | 1,185                     | 0.56             | 0 39                     | 16.62        | 1.74 |
| 1                  | 209      | Fans - ASD (6-100 hp)                       | Stone-Clay-Glass | 4%                      | 1%                      | \$0.00             | 1.04        | 1.01              | 0.12               | 10                     | 1.21                    | 0.02                                  | 0.12                                      | \$ 0.01                                       | 618                       | 5.10             | 5 19                     | 1.25         | 1.20 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)         | Stone-Clay-Glass | 2%                      | 2%                      | \$0.01             | 1.04        | 1.02              | 0.11               | 10                     | 0.79                    | 0.09                                  | 0.09                                      | \$ 0.03                                       | 310                       | 2.37             | 1.70                     | 3.83         | 1.70 |
| 1                  | 211      | Fans - Replace 100+ HP motor                | Stone-Clay-Glass | 3%                      | 3%                      | \$0.01             | 1.04        | 1.01              | 0.11               | 6                      | 1.78                    | 0.20                                  | 0.20                                      | \$ 0.07                                       | 604                       | 1.22             | 0 96                     | 4.94         | 1.70 |
| 1                  | 212      | Fans - ASD (100+ hp)                        | Stone-Clay-Glass | 5%                      | 1%                      | \$0.01             | 1.04        | 0.99              | 0.12               | 6                      | 2.88                    | 0.04                                  | 0.42                                      | \$ 0.03                                       | 2,079                     | 2.18             | 2 42                     | 1.97         | 1.22 |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)          | Stone-Clay-Glass | 1%                      | 2%                      | \$0.00             | 1.04        | 1.03              | 0.11               | 6                      | 0.60                    | 0.10                                  | 0.05                                      | \$ 0.05                                       | 306                       | 1.75             | 1 24                     | 3.85         | 1.92 |
| 1                  | 300      | Base Pumps                                  | Stone-Clay-Glass | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.12               | 14                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 301      | Pumps - O&M                                 | Stone-Clay-Glass | 10%                     | 10%                     | \$0.01             | 1.13        | 1.02              | 0.11               | 10                     | 2.51                    | 0.28                                  | 0.28                                      | \$ 0.01                                       | 65                        | 11 37            | 8 14                     | 0.80         | 1.70 |
| 1                  | 302      | Pumps - Controls                            | Stone-Clay-Glass | 30%                     | 30%                     | \$0.03             | 1.41        | 0.98              | 0.11               | 10                     | 7.19                    | 0.80                                  | 0.81                                      | \$ 0.01                                       | 93                        | 7.86             | 5 63                     | 1.15         | 1.70 |
| 1                  | 303      | Pumps - System Optimization                 | Stone-Clay-Glass | 33%                     | 33%                     | \$0.07             | 1.45        | 0.97              | 0.11               | 10                     | 8.88                    | 0.99                                  | 1.00                                      | \$ 0.02                                       | 202                       | 3.64             | 2 61                     | 2.49         | 1.70 |
| 1                  | 304      | Pumps - Sizing                              | Stone-Clay-Glass | 20%                     | 20%                     | \$0.02             | 1.24        | 0.99              | 0.11               | 10                     | 6.24                    | 0.70                                  | 0.70                                      | \$ 0.01                                       | 118                       | 6.24             | 4 47                     | 1.45         | 1.70 |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                | Stone-Clay-Glass | 3%                      | 3%                      | \$0.05             | 1.04        | 1.01              | 0.11               | 14                     | 0.16                    | 0.02                                  | 0.02                                      | \$ 0.22                                       | 1,996                     | 0.37             | 0 24                     | 32.63        | 1.70 |
| 1                  | 306      | Pumps - ASD (1-5 hp)                        | Stone-Clay-Glass | 6%                      | 1%                      | \$0.08             | 1.04        | 0.98              | 0.12               | 14                     | 0.36                    | 0.00                                  | 0.05                                      | \$ 0.16                                       | 13,976                    | 0.38             | 0 34                     | 22.91        | 1.24 |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)          | Stone-Clay-Glass | 5%                      | 5%                      | \$0.02             | 1.07        | 1.02              | 0.11               | 14                     | 0.13                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 452                       | 1.63             | 1 07                     | 7.39         | 1.70 |
| 1                  | 308      | Pumps - Replace 6-100 HP motor              | Stone-Clay-Glass | 3%                      | 4%                      | \$0.03             | 1.04        | 1.01              | 0.11               | 10                     | 1.58                    | 0.18                                  | 0.18                                      | \$ 0.13                                       | 1,187                     | 0.62             | 0 44                     | 14.65        | 1.70 |
| 1                  | 309      | Pumps - ASD (6-100 hp)                      | Stone-Clay-Glass | 6%                      | 1%                      | \$0.00             | 1.04        | 0.98              | 0.12               | 10                     | 2.65                    | 0.03                                  | 0.33                                      | \$ 0.01                                       | 619                       | 8.64             | 8 48                     | 0.77         | 1.24 |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)        | Stone-Clay-Glass | 2%                      | 2%                      | \$0.01             | 1.05        | 1.03              | 0.11               | 10                     | 0.71                    | 0.08                                  | 0.08                                      | \$ 0.03                                       | 308                       | 2.39             | 1 71                     | 3.80         | 1.70 |
| 1                  | 311      | Pumps - Replace 100+ HP motor               | Stone-Clay-Glass | 3%                      | 3%                      | \$0.01             | 1.06        | 1.03              | 0.11               | 6                      | 0.93                    | 0.10                                  | 0.11                                      | \$ 0.07                                       | 594                       | 1.24             | 0 98                     | 4.86         | 1.70 |
| 1                  | 312      | Pumps - ASD (100+ hp)                       | Stone-Clay-Glass | 6%                      | 1%                      | \$0.01             | 1.04        | 0.98              | 0.12               | 6                      | 4.49                    | 0.05                                  | 0.56                                      | \$ 0.02                                       | 2,086                     | 2.56             | 2 79                     | 1.71         | 1.24 |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)         | Stone-Clay-Glass | 1%                      | 2%                      | \$0.00             | 1.04        | 1.03              | 0.11               | 6                      | 1.16                    | 0.13                                  | 0.13                                      | \$ 0.03                                       | 306                       | 2.40             | 1 90                     | 2.50         | 1.70 |
| 1                  | 400      | Base Drives                                 | Stone-Clay-Glass | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.12               | 20                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 405      | Drives - EE motor                           | Stone-Clay-Glass | 3%                      | 4%                      | \$0.01             | 1.05        | 1.02              | 0.11               | 10                     | 2.42                    | 0.27                                  | 0.27                                      | \$ 0.02                                       | 208                       | 3.54             | 2 53                     | 2.56         | 1.70 |
| 1                  | 415      | Drives - Process Controls (batch + site)    | Stone-Clay-Glass | 2%                      | 2%                      | \$0.02             | 1.05        | 1.03              | 0.12               | 10                     | 1.50                    | 0.17                                  | 0.17                                      | \$ 0.19                                       | 1,669                     | 0.44             | 0 32                     | 20.60        | 1.70 |
| 1                  | 422      | Efficient grinding                          | Stone-Clay-Glass | 21%                     | 21%                     | \$0.23             | 1.25        | 0.99              | 0.11               | 15                     | 7.50                    | 0.84                                  | 0.85                                      | \$ 0.10                                       | 925                       | 0.79             | 0 51                     | 15.85        | 1.70 |
| 1                  | 423      | Process control                             | Stone-Clay-Glass | 2%                      | 2%                      | \$0.00             | 1.05        | 1.03              | 0.12               | 10                     | 1.50                    | 0.17                                  | 0.17                                      | \$ 0.02                                       | 137                       | 5.37             | 3 85                     | 1.69         | 1.70 |
| 1                  | 424      | Process optimization                        | Stone-Clay-Glass | 10%                     | 10%                     | \$0.03             | 1.13        | 1.01              | 0.11               | 10                     | 1.00                    | 0.11                                  | 0.11                                      | \$ 0.04                                       | 390                       | 1.89             | 1 35                     | 4.81         | 1.70 |
| 1                  | 500      | Base Heating                                | Stone-Clay-Glass | 0%                      | 0%                      | \$ -               | 1.04        | 1.04              | 0.12               | 20                     | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                       | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 504      | Top-heating (glass)                         | Stone-Clay-Glass | 4%                      | 4%                      | \$0.00             | 1.06        | 1.02              | 0.11               | 8                      | 2.78                    | 0.31                                  | 0.31                                      | \$ 0.02                                       | 164                       | 4.49             | 3 38                     | 1.71         | 1.70 |



| DSM ASSYST SUMMARY |          |                                                 | Year 2011     |                         |                         |                     |          |      |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |  |
|--------------------|----------|-------------------------------------------------|---------------|-------------------------|-------------------------|---------------------|----------|------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|--|--|
| Vintage            | Existing |                                                 |               |                         |                         |                     |          |      |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |  |
| Batch              | 1        |                                                 |               |                         |                         |                     |          |      |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |  |
| Segment            | Number   | Measure                                         | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ \$q Ft | Base EUt | EUt  | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |  |  |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Prim Metals   | 3%                      | 3%                      | \$0.01              | 1.06     | 1.03 | 0.15              | 6                  | 2.02                    | 0.29                    | 0.26                                  | \$ 0.07                                   | 465                                           | 1.36                           | 0.98             | 4.86                     | 1.87         |  |  |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Prim Metals   | 6%                      | 1%                      | \$0.01              | 1.04     | 0.98 | 0.15              | 6                  | 9.43                    | 0.14                    | 1.37                                  | \$ 0.02                                   | 1,634                                         | 2.57                           | 2.70             | 1.76                     | 1.29         |  |  |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Prim Metals   | 1%                      | 2%                      | \$0.00              | 1.04     | 1.03 | 0.15              | 6                  | 2.52                    | 0.36                    | 0.32                                  | \$ 0.03                                   | 240                                           | 2.64                           | 1.90             | 2.50                     | 1.87         |  |  |
| 1                  | 400      | Base Drives                                     | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.15              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 415      | Drives - Process Controls (batch + site)        | Prim Metals   | 5%                      | 5%                      | \$0.02              | 1.07     | 1.01 | 0.14              | 10                 | 8.25                    | 1.18                    | 1.05                                  | \$ 0.07                                   | 515                                           | 1.23                           | 0.80             | 8.11                     | 1.87         |  |  |
| 1                  | 425      | Drives - Process Control                        | Prim Metals   | 5%                      | 5%                      | \$0.02              | 1.07     | 1.01 | 0.14              | 15                 | 8.25                    | 1.18                    | 1.05                                  | \$ 0.03                                   | 231                                           | 2.74                           | 1.60             | 5.05                     | 1.87         |  |  |
| 1                  | 426      | Efficient drives - rolling                      | Prim Metals   | 6%                      | 6%                      | \$0.01              | 1.07     | 1.01 | 0.14              | 10                 | 9.17                    | 1.31                    | 1.17                                  | \$ 0.02                                   | 170                                           | 3.71                           | 2.42             | 2.68                     | 1.87         |  |  |
| 1                  | 500      | Base Heating                                    | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.15              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 505      | Efficient electric melting                      | Prim Metals   | 10%                     | 10%                     | \$0.03              | 1.04     | 0.94 | 0.13              | 20                 | 76.54                   | 10.91                   | 9.75                                  | \$ 0.03                                   | 226                                           | 2.80                           | 1.50             | 5.71                     | 1.87         |  |  |
| 1                  | 506      | Intelligent extruder (DOE)                      | Prim Metals   | 2%                      | 2%                      | \$0.02              | 1.06     | 1.04 | 0.15              | 10                 | 0.43                    | 0.06                    | 0.06                                  | \$ 0.12                                   | 863                                           | 0.73                           | 0.48             | 13.61                    | 1.87         |  |  |
| 1                  | 507      | Near Net Shape Casting                          | Prim Metals   | 12%                     | 12%                     | \$0.01              | 1.14     | 1.01 | 0.14              | 15                 | 5.62                    | 0.80                    | 0.72                                  | \$ 0.01                                   | 72                                            | 8.76                           | 5.12             | 1.58                     | 1.87         |  |  |
| 1                  | 508      | Heating - Process Control                       | Prim Metals   | 5%                      | 5%                      | \$0.02              | 1.07     | 1.01 | 0.14              | 15                 | 21.85                   | 3.12                    | 2.78                                  | \$ 0.03                                   | 231                                           | 2.74                           | 1.60             | 5.05                     | 1.87         |  |  |
| 1                  | 550      | Base Refrigeration                              | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.18              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 600      | Base Other Process                              | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.15              | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.18              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Prim Metals   | 12%                     | 12%                     | \$0.03              | 0.93     | 0.82 | 0.14              | 20                 | 1.38                    | 0.24                    | 0.18                                  | \$ 0.03                                   | 166                                           | 3.33                           | 1.70             | 5.03                     | 1.96         |  |  |
| 1                  | 702      | Window Film - Chiller                           | Prim Metals   | 10%                     | 10%                     | \$0.06              | 1.10     | 0.98 | 0.17              | 10                 | 0.53                    | 0.09                    | 0.07                                  | \$ 0.08                                   | 484                                           | 1.14                           | 0.71             | 9.15                     | 1.96         |  |  |
| 1                  | 703      | EMS - Chiller                                   | Prim Metals   | 10%                     | 10%                     | \$0.09              | 1.08     | 0.97 | 0.17              | 10                 | 0.84                    | 0.14                    | 0.11                                  | \$ 0.13                                   | 784                                           | 0.70                           | 0.44             | 14.82                    | 1.96         |  |  |
| 1                  | 704      | Cool Roof - Chiller                             | Prim Metals   | 10%                     | 10%                     | \$0.16              | 1.08     | 0.98 | 0.17              | 10                 | 0.38                    | 0.06                    | 0.05                                  | \$ 0.24                                   | 1,416                                         | 0.39                           | 0.24             | 26.77                    | 1.96         |  |  |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Prim Metals   | 8%                      | 8%                      | \$0.05              | 1.08     | 1.00 | 0.17              | 10                 | 0.13                    | 0.02                    | 0.02                                  | \$ 0.10                                   | 576                                           | 0.96                           | 0.60             | 10.90                    | 1.96         |  |  |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Prim Metals   | 6%                      | 6%                      | \$0.10              | 1.06     | 0.99 | 0.17              | 15                 | 0.44                    | 0.08                    | 0.06                                  | \$ 0.18                                   | 1,043                                         | 0.53                           | 0.29             | 27.39                    | 1.96         |  |  |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.18              | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Prim Metals   | 10%                     | 10%                     | \$0.07              | 1.10     | 0.99 | 0.17              | 3                  | 3.44                    | 0.59                    | 0.44                                  | \$ 0.28                                   | 1,654                                         | 0.33                           | 0.25             | 11.09                    | 1.96         |  |  |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Prim Metals   | 6%                      | 6%                      | \$0.05              | 0.90     | 0.85 | 0.15              | 15                 | 4.15                    | 0.71                    | 0.53                                  | \$ 0.11                                   | 618                                           | 0.89                           | 0.50             | 16.23                    | 1.96         |  |  |
| 1                  | 713      | Window Film - DX                                | Prim Metals   | 10%                     | 10%                     | \$0.03              | 1.12     | 1.01 | 0.17              | 10                 | 2.23                    | 0.38                    | 0.28                                  | \$ 0.05                                   | 276                                           | 2.00                           | 1.24             | 5.22                     | 1.96         |  |  |
| 1                  | 714      | Evaporative Pre-Cooler                          | Prim Metals   | 10%                     | 10%                     | \$0.12              | 1.05     | 0.94 | 0.16              | 10                 | 2.08                    | 0.36                    | 0.27                                  | \$ 0.18                                   | 1,050                                         | 0.53                           | 0.33             | 19.85                    | 1.96         |  |  |
| 1                  | 715      | Prog. Thermostat - DX                           | Prim Metals   | 9%                      | 3%                      | \$0.00              | 1.09     | 1.00 | 0.18              | 10                 | 2.79                    | 0.13                    | 0.40                                  | \$ 0.01                                   | 166                                           | 8.69                           | 7.44             | 0.87                     | 1.43         |  |  |
| 1                  | 716      | Cool Roof - DX                                  | Prim Metals   | 10%                     | 10%                     | \$0.09              | 1.08     | 0.98 | 0.17              | 10                 | 2.67                    | 0.46                    | 0.34                                  | \$ 0.14                                   | 828                                           | 0.67                           | 0.41             | 15.66                    | 1.96         |  |  |
| 1                  | 800      | Base Lighting                                   | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.15              | 10                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Prim Metals   | 31%                     | 31%                     | \$0.10              | 1.05     | 0.72 | 0.10              | 15                 | 10.73                   | 1.53                    | 1.37                                  | \$ 0.04                                   | 250                                           | 2.53                           | 1.48             | 5.47                     | 1.87         |  |  |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Prim Metals   | 72%                     | 72%                     | \$0.10              | 1.04     | 0.29 | 0.04              | 4                  | 0.25                    | 0.04                    | 0.03                                  | \$ 0.05                                   | 331                                           | 1.91                           | 1.46             | 2.40                     | 1.87         |  |  |
| 1                  | 803      | Metal Halide, 50W                               | Prim Metals   | 58%                     | 58%                     | \$0.67              | 1.23     | 0.52 | 0.07              | 5                  | 20.64                   | 2.94                    | 2.63                                  | \$ 0.27                                   | 1,876                                         | 0.34                           | 0.25             | 16.62                    | 1.87         |  |  |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Prim Metals   | 17%                     | 20%                     | \$0.05              | 1.05     | 0.87 | 0.12              | 9                  | 1.88                    | 0.32                    | 0.28                                  | \$ 0.05                                   | 290                                           | 1.93                           | 1.23             | 5.03                     | 1.96         |  |  |
| 1                  | 900      | Base Other                                      | Prim Metals   | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.15              | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 901      | Replace V-belts                                 | Prim Metals   | 0%                      | 0%                      | \$0.00              | 1.04     | 1.04 | 0.15              | 5                  | 0.00                    | 0.00                    | 0.00                                  | \$ 0.05                                   | 321                                           | 1.97                           | 1.46             | 2.84                     | 1.87         |  |  |
| 1                  | 100      | Base Compressed Air                             | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 101      | Compressed Air-O&M                              | Fab Metals    | 17%                     | 17%                     | \$0.01              | 1.20     | 1.00 | 0.14              | 10                 | 3.32                    | 0.46                    | 0.40                                  | \$ 0.01                                   | 59                                            | 10.87                          | 7.22             | 0.90                     | 1.84         |  |  |
| 1                  | 102      | Compressed Air - Controls                       | Fab Metals    | 12%                     | 12%                     | \$0.02              | 1.14     | 1.01 | 0.14              | 10                 | 2.57                    | 0.36                    | 0.31                                  | \$ 0.02                                   | 147                                           | 4.35                           | 2.89             | 2.25                     | 1.84         |  |  |
| 1                  | 103      | Compressed Air - System Optimization            | Fab Metals    | 20%                     | 20%                     | \$0.02              | 1.16     | 0.93 | 0.13              | 10                 | 8.68                    | 1.20                    | 1.04                                  | \$ 0.01                                   | 81                                            | 7.87                           | 5.22             | 1.24                     | 1.84         |  |  |
| 1                  | 104      | Compressed Air - Sizing                         | Fab Metals    | 9%                      | 9%                      | \$0.00              | 1.04     | 0.95 | 0.13              | 10                 | 3.27                    | 0.45                    | 0.39                                  | \$ 0.01                                   | 57                                            | 11.23                          | 7.46             | 0.87                     | 1.84         |  |  |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Fab Metals    | 3%                      | 3%                      | \$0.05              | 1.05     | 1.02 | 0.14              | 14                 | 0.09                    | 0.01                    | 0.01                                  | \$ 0.22                                   | 1,611                                         | 0.40                           | 0.24             | 32.61                    | 1.84         |  |  |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Fab Metals    | 6%                      | 1%                      | \$0.08              | 1.04     | 0.98 | 0.14              | 14                 | 0.21                    | 0.00                    | 0.03                                  | \$ 0.16                                   | 11,290                                        | 0.38                           | 0.33             | 23.55                    | 1.27         |  |  |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Fab Metals    | 5%                      | 5%                      | \$0.02              | 1.04     | 0.99 | 0.14              | 14                 | 0.18                    | 0.02                    | 0.02                                  | \$ 0.05                                   | 376                                           | 1.70                           | 1.04             | 7.60                     | 1.84         |  |  |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Fab Metals    | 4%                      | 4%                      | \$0.03              | 1.07     | 1.03 | 0.14              | 10                 | 0.21                    | 0.03                    | 0.02                                  | \$ 0.13                                   | 933                                           | 0.69                           | 0.46             | 14.26                    | 1.84         |  |  |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Fab Metals    | 6%                      | 1%                      | \$0.00              | 1.04     | 0.98 | 0.14              | 10                 | 1.57                    | 0.02                    | 0.21                                  | \$ 0.01                                   | 500                                           | 8.56                           | 8.24             | 0.79                     | 1.27         |  |  |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Fab Metals    | 2%                      | 2%                      | \$0.01              | 1.04     | 1.02 | 0.14              | 10                 | 0.67                    | 0.09                    | 0.08                                  | \$ 0.03                                   | 251                                           | 2.55                           | 1.69             | 3.84                     | 1.84         |  |  |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Fab Metals    | 3%                      | 3%                      | \$0.01              | 1.06     | 1.03 | 0.14              | 6                  | 0.56                    | 0.08                    | 0.07                                  | \$ 0.07                                   | 480                                           | 1.33                           | 0.98             | 4.86                     | 1.84         |  |  |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Fab Metals    | 6%                      | 1%                      | \$0.01              | 1.04     | 0.98 | 0.14              | 6                  | 4.39                    | 0.06                    | 0.60                                  | \$ 0.02                                   | 1,685                                         | 2.54                           | 2.71             | 1.76                     | 1.27         |  |  |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Fab Metals    | 2%                      | 2%                      | \$0.00              | 1.05     | 1.03 | 0.14              | 6                  | 0.28                    | 0.04                    | 0.03                                  | \$ 0.03                                   | 245                                           | 2.61                           | 1.92             | 2.48                     | 1.84         |  |  |
| 1                  | 200      | Base Fans                                       | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |
| 1                  | 201      | Fans - O&M                                      | Fab Metals    | 2%                      | 2%                      | \$0.00              | 1.06     | 1.04 | 0.14              | 10                 | 0.11                    | 0.02                    | 0.01                                  | \$ 0.01                                   | 55                                            | 11.68                          | 7.75             | 0.84                     | 1.84         |  |  |
| 1                  | 202      | Fans - Controls                                 | Fab Metals    | 30%                     | 30%                     | \$0.09              | 1.36     | 0.95 | 0.13              | 10                 | 3.21                    | 0.44                    | 0.38                                  | \$ 0.04                                   | 266                                           | 2.41                           | 1.60             | 4.07                     | 1.84         |  |  |
| 1                  | 203      | Fans - System Optimization                      | Fab Metals    | 20%                     | 10%                     | \$0.06              | 1.23     | 0.99 | 0.15              | 10                 | 1.92                    | 0.13                    | 0.25                                  | \$ 0.04                                   | 575                                           | 1.82                           | 1.45             | 4.47                     | 1.53         |  |  |
| 1                  | 204      | Fans - Improve components                       | Fab Metals    | 5%                      | 5%                      | \$0.01              | 1.08     | 1.02 | 0.14              | 10                 | 0.80                    | 0.11                    | 0.10                                  | \$ 0.02                                   | 110                                           | 5.81                           | 3.86             | 1.68                     | 1.84         |  |  |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Fab Metals    | 3%                      | 3%                      | \$0.05              | 1.05     | 1.02 | 0.14              | 14                 | 0.05                    | 0.01                    | 0.01                                  | \$ 0.22                                   | 1,611                                         | 0.40                           | 0.24             | 32.61                    | 1.84         |  |  |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Fab Metals    | 6%                      | 1%                      | \$0.08              | 1.05     | 0.99 | 0.14              | 14                 | 0.10                    | 0.00                    | 0.01                                  | \$ 0.16                                   | 11,176                                        | 0.38                           | 0.34             | 23.31                    | 1.27         |  |  |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Fab Metals    | 5%                      | 5%                      | \$0.02              | 1.04     | 0.99 | 0.14              | 14                 | 0.10                    | 0.01                    | 0.01                                  | \$ 0.05                                   | 376                                           | 1.70                           | 1.04             | 7.60                     | 1.84         |  |  |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Fab Metals    | 3%                      | 4%                      | \$0.03              | 1.06     | 1.03 | 0.14              | 10                 | 0.23                    | 0.04                    | 0.03                                  | \$ 0.15                                   | 945                                           | 0.61                           | 0.39             | 16.65                    | 1.90         |  |  |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Fab Metals    | 3%                      | 1%                      | \$0.00              | 1.04     | 1.01 | 0.14              | 10                 | 0.46                    | 0.01                    | 0.05                                  | \$ 0.01                                   | 499                                           | 4.76                           | 4.72             | 1.38                     | 1.23         |  |  |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Fab Metals    | 2%                      | 2%                      | \$0.01              | 1.06     | 1.03 | 0.14              | 10                 | 0.16                    | 0.02                    | 0.02                                  | \$ 0.03                                   | 248                                           | 2.59                           | 1.72             | 3.78                     | 1.84         |  |  |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Fab Metals    | 3%                      | 3%                      | \$0.01              | 1.04     | 1.01 | 0.14              | 6                  | 0.72                    | 0.10                    | 0.09                                  | \$ 0.07                                   | 488                                           | 1.31                           | 0.97             | 4.94                     | 1.84         |  |  |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Fab Metals    | 5%                      | 1%                      | \$0.01              | 1.09     | 1.04 | 0.15              | 6                  | 0.14                    | 0.00                    | 0.02                                  | \$ 0.03                                   | 1,613                                         | 2.21                           | 2.40             | 1.98                     | 1.24         |  |  |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011     |                         |                         |                     |          |      |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |  |  |
|--------------------|----------|-------------------------------------------------|---------------|-------------------------|-------------------------|---------------------|----------|------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|--|--|--|
| Vintage            | Existing |                                                 |               |                         |                         |                     |          |      |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |  |  |
| Batch              | 1        |                                                 |               |                         |                         |                     |          |      |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |  |  |  |
| Segment            | Number   | Measure                                         | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ \$q Ft | Base EUI | EUI  | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |  |  |  |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Fab Metals    | 1%                      | 2%                      | \$0.00              | 1.04     | 1.03 | 0.14              | 6                  | 0.24                    | 0.05                    | 0.02                                  | \$ 0.05                                   | 247                                           | 1.89                           | 1.19             | 4.01                     | 2.15         |  |  |  |
| 1                  | 300      | Base Pumps                                      | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 301      | Pumps - O&M                                     | Fab Metals    | 10%                     | 10%                     | \$0.01              | 1.09     | 0.98 | 0.14              | 10                 | 3.30                    | 0.46                    | 0.39                                  | \$ 0.01                                   | 54                                            | 11.77                          | 7.82             | 0.83                     | 1.84         |  |  |  |
| 1                  | 302      | Pumps - Controls                                | Fab Metals    | 30%                     | 30%                     | \$0.03              | 1.35     | 0.94 | 0.13              | 10                 | 4.22                    | 0.58                    | 0.50                                  | \$ 0.01                                   | 79                                            | 8.13                           | 5.40             | 1.20                     | 1.84         |  |  |  |
| 1                  | 303      | Pumps - System Optimization                     | Fab Metals    | 33%                     | 33%                     | \$0.07              | 1.12     | 0.75 | 0.10              | 10                 | 12.34                   | 1.71                    | 1.47                                  | \$ 0.03                                   | 211                                           | 3.03                           | 2.01             | 3.23                     | 1.84         |  |  |  |
| 1                  | 304      | Pumps - Sizing                                  | Fab Metals    | 20%                     | 20%                     | \$0.02              | 1.24     | 0.99 | 0.14              | 10                 | 2.72                    | 0.38                    | 0.32                                  | \$ 0.01                                   | 95                                            | 6.73                           | 4.47             | 1.45                     | 1.84         |  |  |  |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Fab Metals    | 3%                      | 3%                      | \$0.05              | 1.04     | 1.01 | 0.14              | 14                 | 0.07                    | 0.01                    | 0.01                                  | \$ 0.22                                   | 1,614                                         | 0.40                           | 0.24             | 32.66                    | 1.84         |  |  |  |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Fab Metals    | 6%                      | 1%                      | \$0.08              | 1.05     | 0.99 | 0.14              | 14                 | 0.13                    | 0.00                    | 0.02                                  | \$ 0.16                                   | 11,166                                        | 0.38                           | 0.34             | 23.29                    | 1.27         |  |  |  |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Fab Metals    | 5%                      | 5%                      | \$0.02              | 1.06     | 1.01 | 0.14              | 14                 | 0.07                    | 0.01                    | 0.01                                  | \$ 0.05                                   | 367                                           | 1.74                           | 1.06             | 7.43                     | 1.84         |  |  |  |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Fab Metals    | 4%                      | 4%                      | \$0.03              | 1.05     | 1.01 | 0.14              | 10                 | 0.64                    | 0.09                    | 0.08                                  | \$ 0.13                                   | 956                                           | 0.67                           | 0.44             | 14.61                    | 1.84         |  |  |  |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Fab Metals    | 6%                      | 1%                      | \$0.00              | 1.07     | 1.01 | 0.15              | 10                 | 0.55                    | 0.01                    | 0.07                                  | \$ 0.01                                   | 485                                           | 8.83                           | 8.50             | 0.76                     | 1.27         |  |  |  |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Fab Metals    | 2%                      | 2%                      | \$0.01              | 1.05     | 1.02 | 0.14              | 10                 | 0.40                    | 0.05                    | 0.05                                  | \$ 0.03                                   | 250                                           | 2.56                           | 1.70             | 3.82                     | 1.84         |  |  |  |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Fab Metals    | 3%                      | 3%                      | \$0.01              | 1.06     | 1.03 | 0.14              | 6                  | 0.41                    | 0.06                    | 0.05                                  | \$ 0.07                                   | 480                                           | 1.33                           | 0.98             | 4.86                     | 1.84         |  |  |  |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Fab Metals    | 6%                      | 1%                      | \$0.01              | 1.04     | 0.98 | 0.14              | 6                  | 1.86                    | 0.03                    | 0.25                                  | \$ 0.02                                   | 1,683                                         | 2.55                           | 2.71             | 1.76                     | 1.27         |  |  |  |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Fab Metals    | 2%                      | 2%                      | \$0.00              | 1.04     | 1.03 | 0.14              | 6                  | 0.51                    | 0.07                    | 0.06                                  | \$ 0.03                                   | 247                                           | 2.59                           | 1.90             | 2.50                     | 1.84         |  |  |  |
| 1                  | 400      | Base Drives                                     | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 427      | Drives - Optimization process (M&T)             | Fab Metals    | 10%                     | 10%                     | \$0.01              | 1.10     | 0.99 | 0.14              | 10                 | 3.04                    | 0.42                    | 0.36                                  | \$ 0.01                                   | 86                                            | 7.45                           | 4.95             | 1.31                     | 1.84         |  |  |  |
| 1                  | 428      | Drives - Scheduling                             | Fab Metals    | 5%                      | 1%                      | \$0.01              | 1.08     | 1.03 | 0.15              | 10                 | 0.84                    | 0.02                    | 0.11                                  | \$ 0.03                                   | 1,099                                         | 2.06                           | 1.88             | 3.45                     | 1.33         |  |  |  |
| 1                  | 429      | Machinery                                       | Fab Metals    | 7%                      | 7%                      | \$0.01              | 1.10     | 1.02 | 0.14              | 10                 | 1.33                    | 0.18                    | 0.16                                  | \$ 0.03                                   | 193                                           | 3.31                           | 2.20             | 2.95                     | 1.84         |  |  |  |
| 1                  | 500      | Base Heating                                    | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 509      | Efficient Curing ovens                          | Fab Metals    | 20%                     | 20%                     | \$0.08              | 1.22     | 0.98 | 0.14              | 15                 | 5.42                    | 0.75                    | 0.65                                  | \$ 0.04                                   | 278                                           | 2.31                           | 1.37             | 5.89                     | 1.84         |  |  |  |
| 1                  | 510      | Heating - Optimization process (M&T)            | Fab Metals    | 10%                     | 10%                     | \$0.01              | 1.10     | 0.99 | 0.14              | 10                 | 2.77                    | 0.38                    | 0.33                                  | \$ 0.01                                   | 86                                            | 7.45                           | 4.95             | 1.31                     | 1.84         |  |  |  |
| 1                  | 511      | Heating - Scheduling                            | Fab Metals    | 5%                      | 1%                      | \$0.01              | 1.08     | 1.03 | 0.15              | 10                 | 0.80                    | 0.02                    | 0.11                                  | \$ 0.03                                   | 1,100                                         | 2.06                           | 1.88             | 3.45                     | 1.33         |  |  |  |
| 1                  | 550      | Base Refrigeration                              | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.17              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 600      | Base Other Process                              | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 603      | New transformers welding                        | Fab Metals    | 25%                     | 25%                     | \$0.05              | 1.19     | 0.89 | 0.12              | 15                 | 4.49                    | 0.62                    | 0.54                                  | \$ 0.02                                   | 143                                           | 4.48                           | 2.66             | 3.03                     | 1.84         |  |  |  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.17              | 20                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Fab Metals    | 12%                     | 12%                     | \$0.03              | 0.93     | 0.82 | 0.14              | 20                 | 3.82                    | 0.63                    | 0.46                                  | \$ 0.03                                   | 171                                           | 3.26                           | 1.70             | 5.03                     | 1.92         |  |  |  |
| 1                  | 702      | Window Film - Chiller                           | Fab Metals    | 10%                     | 10%                     | \$0.06              | 1.10     | 0.98 | 0.16              | 10                 | 1.46                    | 0.24                    | 0.17                                  | \$ 0.08                                   | 499                                           | 1.12                           | 0.71             | 9.15                     | 1.92         |  |  |  |
| 1                  | 703      | EMS - Chiller                                   | Fab Metals    | 10%                     | 10%                     | \$0.09              | 1.08     | 0.97 | 0.16              | 10                 | 2.33                    | 0.39                    | 0.28                                  | \$ 0.13                                   | 809                                           | 0.69                           | 0.44             | 14.82                    | 1.92         |  |  |  |
| 1                  | 704      | Cool Roof - Chiller                             | Fab Metals    | 10%                     | 10%                     | \$0.16              | 1.08     | 0.98 | 0.16              | 10                 | 1.04                    | 0.17                    | 0.12                                  | \$ 0.24                                   | 1,460                                         | 0.38                           | 0.24             | 26.77                    | 1.92         |  |  |  |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Fab Metals    | 8%                      | 8%                      | \$0.05              | 1.08     | 1.00 | 0.17              | 10                 | 0.37                    | 0.06                    | 0.04                                  | \$ 0.10                                   | 594                                           | 0.94                           | 0.60             | 10.90                    | 1.92         |  |  |  |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Fab Metals    | 6%                      | 6%                      | \$0.10              | 1.06     | 0.99 | 0.16              | 15                 | 1.22                    | 0.20                    | 0.15                                  | \$ 0.18                                   | 1,076                                         | 0.52                           | 0.29             | 27.39                    | 1.92         |  |  |  |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.17              | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Fab Metals    | 10%                     | 10%                     | \$0.07              | 1.10     | 0.99 | 0.16              | 3                  | 1.21                    | 0.20                    | 0.14                                  | \$ 0.28                                   | 1,706                                         | 0.33                           | 0.25             | 11.09                    | 1.92         |  |  |  |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Fab Metals    | 6%                      | 6%                      | \$0.05              | 0.90     | 0.85 | 0.14              | 15                 | 1.45                    | 0.24                    | 0.17                                  | \$ 0.11                                   | 638                                           | 0.87                           | 0.50             | 16.23                    | 1.92         |  |  |  |
| 1                  | 713      | Window Film - DX                                | Fab Metals    | 10%                     | 10%                     | \$0.03              | 1.12     | 1.01 | 0.17              | 10                 | 0.78                    | 0.13                    | 0.09                                  | \$ 0.05                                   | 285                                           | 1.96                           | 1.24             | 5.22                     | 1.92         |  |  |  |
| 1                  | 714      | Evaporative Pre-Cooler                          | Fab Metals    | 10%                     | 10%                     | \$0.12              | 1.05     | 0.94 | 0.16              | 10                 | 0.73                    | 0.12                    | 0.09                                  | \$ 0.18                                   | 1,083                                         | 0.52                           | 0.33             | 19.85                    | 1.92         |  |  |  |
| 1                  | 715      | Prog. Thermostat - DX                           | Fab Metals    | 9%                      | 3%                      | \$0.00              | 1.10     | 1.00 | 0.18              | 10                 | 0.98                    | 0.05                    | 0.13                                  | \$ 0.01                                   | 171                                           | 8.58                           | 7.46             | 0.87                     | 1.40         |  |  |  |
| 1                  | 716      | Cool Roof - DX                                  | Fab Metals    | 10%                     | 10%                     | \$0.09              | 1.08     | 0.98 | 0.16              | 10                 | 0.94                    | 0.16                    | 0.11                                  | \$ 0.14                                   | 854                                           | 0.65                           | 0.41             | 15.66                    | 1.92         |  |  |  |
| 1                  | 800      | Base Lighting                                   | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 10                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Fab Metals    | 31%                     | 31%                     | \$0.10              | 1.05     | 0.72 | 0.10              | 15                 | 8.29                    | 1.15                    | 0.99                                  | \$ 0.04                                   | 258                                           | 2.48                           | 1.48             | 5.47                     | 1.84         |  |  |  |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Fab Metals    | 72%                     | 72%                     | \$0.10              | 1.04     | 0.29 | 0.04              | 4                  | 0.15                    | 0.02                    | 0.02                                  | \$ 0.05                                   | 341                                           | 1.88                           | 1.46             | 2.40                     | 1.84         |  |  |  |
| 1                  | 803      | Metal Halide, 50W                               | Fab Metals    | 58%                     | 58%                     | \$0.67              | 1.23     | 0.52 | 0.07              | 5                  | 12.46                   | 1.72                    | 1.49                                  | \$ 0.27                                   | 1,935                                         | 0.33                           | 0.25             | 16.62                    | 1.84         |  |  |  |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Fab Metals    | 17%                     | 20%                     | \$0.05              | 1.05     | 0.87 | 0.12              | 9                  | 1.17                    | 0.19                    | 0.16                                  | \$ 0.05                                   | 299                                           | 1.93                           | 1.26             | 4.89                     | 1.90         |  |  |  |
| 1                  | 900      | Base Other                                      | Fab Metals    | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.14              | 15                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 901      | Replace V-belts                                 | Fab Metals    | 0%                      | 0%                      | \$0.00              | 1.04     | 1.04 | 0.14              | 5                  | 0.00                    | 0.00                    | 0.00                                  | \$ 0.05                                   | 331                                           | 1.94                           | 1.46             | 2.84                     | 1.84         |  |  |  |
| 1                  | 100      | Base Compressed Air                             | Ind Mach      | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.23              | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |
| 1                  | 101      | Compressed Air-O&M                              | Ind Mach      | 17%                     | 17%                     | \$0.01              | 1.20     | 1.00 | 0.22              | 10                 | 3.61                    | 0.80                    | 0.78                                  | \$ 0.01                                   | 37                                            | 13.04                          | 7.22             | 0.90                     | 2.20         |  |  |  |
| 1                  | 102      | Compressed Air - Controls                       | Ind Mach      | 12%                     | 12%                     | \$0.02              | 1.14     | 1.01 | 0.22              | 10                 | 2.80                    | 0.62                    | 0.60                                  | \$ 0.02                                   | 92                                            | 5.22                           | 2.89             | 2.25                     | 2.20         |  |  |  |
| 1                  | 103      | Compressed Air - System Optimization            | Ind Mach      | 20%                     | 20%                     | \$0.02              | 1.16     | 0.93 | 0.20              | 10                 | 9.43                    | 2.09                    | 2.03                                  | \$ 0.01                                   | 51                                            | 9.44                           | 5.22             | 1.24                     | 2.20         |  |  |  |
| 1                  | 104      | Compressed Air - Sizing                         | Ind Mach      | 9%                      | 9%                      | \$0.00              | 1.04     | 0.95 | 0.21              | 10                 | 3.55                    | 0.79                    | 0.76                                  | \$ 0.01                                   | 36                                            | 13.47                          | 7.46             | 0.87                     | 2.20         |  |  |  |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Ind Mach      | 3%                      | 3%                      | \$0.05              | 1.05     | 1.02 | 0.22              | 14                 | 0.10                    | 0.02                    | 0.02                                  | \$ 0.22                                   | 1,006                                         | 0.48                           | 0.24             | 32.61                    | 2.20         |  |  |  |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Ind Mach      | 5%                      | 1%                      | \$0.08              | 1.04     | 0.99 | 0.23              | 14                 | 0.22                    | 0.01                    | 0.06                                  | \$ 0.17                                   | 7,051                                         | 0.38                           | 0.32             | 24.96                    | 1.34         |  |  |  |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Ind Mach      | 5%                      | 5%                      | \$0.02              | 1.04     | 0.99 | 0.22              | 14                 | 0.20                    | 0.04                    | 0.04                                  | \$ 0.05                                   | 235                                           | 2.04                           | 1.04             | 7.60                     | 2.20         |  |  |  |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Ind Mach      | 4%                      | 4%                      | \$0.03              | 1.07     | 1.03 | 0.23              | 10                 | 0.23                    | 0.05                    | 0.05                                  | \$ 0.13                                   | 583                                           | 0.82                           | 0.46             | 14.26                    | 2.20         |  |  |  |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Ind Mach      | 5%                      | 1%                      | \$0.00              | 1.04     | 0.99 | 0.23              | 10                 | 1.61                    | 0.04                    | 0.42                                  | \$ 0.01                                   | 313                                           | 8.55                           | 7.78             | 0.84                     | 1.34         |  |  |  |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Ind Mach      | 2%                      | 2%                      | \$0.01              | 1.04     | 1.02 | 0.22              | 10                 | 0.73                    | 0.16                    | 0.16                                  | \$ 0.03                                   | 157                                           | 3.06                           | 1.69             | 3.84                     | 2.20         |  |  |  |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Ind Mach      | 3%                      | 3%                      | \$0.01              | 1.06     | 1.03 | 0.23              | 6                  | 0.60                    | 0.13                    | 0.13                                  | \$ 0.07                                   | 300                                           | 1.60                           | 0.98             | 4.86                     | 2.20         |  |  |  |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Ind Mach      | 5%                      | 1%                      | \$0.01              | 1.04     | 0.99 | 0.23              | 6                  | 4.51                    | 0.11                    | 1.17                                  | \$ 0.03                                   | 1,052                                         | 2.54                           | 2.56             | 1.86                     | 1.34         |  |  |  |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Ind Mach      | 2%                      | 2%                      | \$0.00              | 1.05     | 1.03 | 0.23              | 6                  | 0.30                    | 0.07                    | 0.06                                  | \$ 0.03                                   | 153                                           | 3.14                           | 1.92             | 2.48                     | 2.20         |  |  |  |
| 1                  | 200      | Base Fans                                       | Ind Mach      | 0%                      | 0%                      | \$ -                | 1.04     | 1.04 | 0.23              | 14                 | 0.00                    | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |  |  |  |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011     |                         |                         |                    |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |  |
|--------------------|----------|-------------------------------------------------|---------------|-------------------------|-------------------------|--------------------|--------------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|--|
| Vintage            | Existing |                                                 |               |                         |                         |                    |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |  |
| Batch              | 1        |                                                 |               |                         |                         |                    |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |  |
| Segment            | Number   | Measure                                         | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EU/ EU/ | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |  |
| 1                  | 201      | Fans - O&M                                      | Ind Mach      | 2%                      | 2%                      | \$0.00             | 1.06         | 1.04              | 0.23               | 10                      | 0.08                    | 0.02                                  | 0.02                                      | \$ 0.01                                       | 34                             | 14 01            | 7.75                     | 0.84         | 2.20 |  |
| 1                  | 202      | Fans - Controls                                 | Ind Mach      | 30%                     | 30%                     | \$0.09             | 1.36         | 0.95              | 0.21               | 10                      | 2.27                    | 0.50                                  | 0.49                                      | \$ 0.04                                       | 166                            | 2.89             | 1 60                     | 4.07         | 2.20 |  |
| 1                  | 203      | Fans - System Optimization                      | Ind Mach      | 19%                     | 10%                     | \$0.06             | 1.22         | 0.99              | 0.24               | 10                      | 1.31                    | 0.15                                  | 0.31                                      | \$ 0.04                                       | 361                            | 2.00             | 1.40                     | 4.64         | 1.74 |  |
| 1                  | 204      | Fans- Improve components                        | Ind Mach      | 5%                      | 5%                      | \$0.01             | 1.08         | 1.02              | 0.23               | 10                      | 0.57                    | 0.13                                  | 0.12                                      | \$ 0.02                                       | 69                             | 6.97             | 3 86                     | 1.68         | 2.20 |  |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Ind Mach      | 3%                      | 3%                      | \$0.05             | 1.05         | 1.02              | 0.22               | 14                      | 0.04                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 1,006                          | 0.48             | 0 24                     | 32.61        | 2.20 |  |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Ind Mach      | 5%                      | 1%                      | \$0.08             | 1.05         | 1.00              | 0.23               | 14                      | 0.06                    | 0.00                                  | 0.02                                      | \$ 0.17                                       | 6,984                          | 0.38             | 0 32                     | 24.72        | 1.34 |  |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Ind Mach      | 5%                      | 5%                      | \$0.02             | 1.04         | 0.99              | 0.22               | 14                      | 0.07                    | 0.02                                  | 0.02                                      | \$ 0.05                                       | 235                            | 2.04             | 1 04                     | 7.60         | 2.20 |  |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Ind Mach      | 3%                      | 4%                      | \$0.03             | 1.06         | 1.03              | 0.23               | 10                      | 0.15                    | 0.04                                  | 0.04                                      | \$ 0.16                                       | 590                            | 0.72             | 0 37                     | 17.41        | 2.37 |  |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Ind Mach      | 3%                      | 1%                      | \$0.00             | 1.04         | 1.02              | 0.23               | 10                      | 0.26                    | 0.01                                  | 0.07                                      | \$ 0.02                                       | 312                            | 4.19             | 3 83                     | 1.70         | 1.33 |  |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Ind Mach      | 2%                      | 2%                      | \$0.01             | 1.06         | 1.03              | 0.23               | 10                      | 0.11                    | 0.02                                  | 0.02                                      | \$ 0.03                                       | 155                            | 3.10             | 1.72                     | 3.78         | 2.20 |  |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Ind Mach      | 3%                      | 3%                      | \$0.01             | 1.04         | 1.01              | 0.22               | 6                       | 0.51                    | 0.11                                  | 0.11                                      | \$ 0.07                                       | 305                            | 1.58             | 0 97                     | 4.94         | 2.20 |  |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Ind Mach      | 4%                      | 1%                      | \$0.01             | 1.08         | 1.04              | 0.24               | 6                       | 0.09                    | 0.00                                  | 0.03                                      | \$ 0.03                                       | 1,013                          | 2.07             | 2.11                     | 2.26         | 1.32 |  |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Ind Mach      | 1%                      | 2%                      | \$0.00             | 1.04         | 1.03              | 0.23               | 6                       | 0.16                    | 0.06                                  | 0.03                                      | \$ 0.06                                       | 154                            | 2.31             | 1.10                     | 4.32         | 2.83 |  |
| 1                  | 300      | Base Pumps                                      | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.23               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 301      | Pumps - O&M                                     | Ind Mach      | 10%                     | 10%                     | \$0.01             | 1.09         | 0.98              | 0.22               | 10                      | 2.33                    | 0.52                                  | 0.50                                      | \$ 0.01                                       | 34                             | 14.13            | 7 82                     | 0.83         | 2.20 |  |
| 1                  | 302      | Pumps - Controls                                | Ind Mach      | 30%                     | 30%                     | \$0.03             | 1.35         | 0.94              | 0.21               | 10                      | 2.99                    | 0.66                                  | 0.64                                      | \$ 0.01                                       | 49                             | 9.76             | 5.40                     | 1.20         | 2.20 |  |
| 1                  | 303      | Pumps - System Optimization                     | Ind Mach      | 33%                     | 33%                     | \$0.07             | 1.12         | 0.75              | 0.17               | 10                      | 8.72                    | 1.93                                  | 1.88                                      | \$ 0.03                                       | 132                            | 3.64             | 2 01                     | 3.23         | 2.20 |  |
| 1                  | 304      | Pumps - Sizing                                  | Ind Mach      | 20%                     | 20%                     | \$0.02             | 1.24         | 0.99              | 0.22               | 10                      | 1.92                    | 0.42                                  | 0.41                                      | \$ 0.01                                       | 59                             | 8.07             | 4.47                     | 1.45         | 2.20 |  |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Ind Mach      | 3%                      | 3%                      | \$0.05             | 1.04         | 1.01              | 0.22               | 14                      | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.22                                       | 1,008                          | 0.48             | 0 24                     | 32.66        | 2.20 |  |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Ind Mach      | 5%                      | 1%                      | \$0.08             | 1.05         | 1.00              | 0.23               | 14                      | 0.08                    | 0.00                                  | 0.02                                      | \$ 0.17                                       | 6,978                          | 0.38             | 0 32                     | 24.70        | 1.34 |  |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Ind Mach      | 5%                      | 5%                      | \$0.02             | 1.06         | 1.01              | 0.22               | 14                      | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 229                            | 2.09             | 1 06                     | 7.43         | 2.20 |  |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Ind Mach      | 4%                      | 4%                      | \$0.03             | 1.05         | 1.01              | 0.22               | 10                      | 0.45                    | 0.10                                  | 0.10                                      | \$ 0.13                                       | 597                            | 0.80             | 0.44                     | 14.61        | 2.20 |  |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Ind Mach      | 5%                      | 1%                      | \$0.00             | 1.07         | 1.01              | 0.24               | 10                      | 0.37                    | 0.01                                  | 0.10                                      | \$ 0.01                                       | 304                            | 8.80             | 8 00                     | 0.81         | 1.34 |  |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Ind Mach      | 2%                      | 2%                      | \$0.01             | 1.05         | 1.02              | 0.23               | 10                      | 0.28                    | 0.06                                  | 0.06                                      | \$ 0.03                                       | 156                            | 3.07             | 1.70                     | 3.82         | 2.20 |  |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Ind Mach      | 3%                      | 3%                      | \$0.01             | 1.06         | 1.03              | 0.23               | 6                       | 0.29                    | 0.06                                  | 0.06                                      | \$ 0.07                                       | 300                            | 1.60             | 0 98                     | 4.86         | 2.20 |  |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Ind Mach      | 5%                      | 1%                      | \$0.01             | 1.04         | 0.99              | 0.23               | 6                       | 1.24                    | 0.03                                  | 0.32                                      | \$ 0.03                                       | 1,051                          | 2.54             | 2 56                     | 1.86         | 1.34 |  |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Ind Mach      | 2%                      | 2%                      | \$0.00             | 1.04         | 1.03              | 0.23               | 6                       | 0.36                    | 0.08                                  | 0.08                                      | \$ 0.03                                       | 154                            | 3.11             | 1 90                     | 2.50         | 2.20 |  |
| 1                  | 400      | Base Drives                                     | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.23               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 427      | Drives - Optimization process (M&T)             | Ind Mach      | 10%                     | 10%                     | \$0.01             | 1.10         | 0.99              | 0.22               | 10                      | 2.28                    | 0.50                                  | 0.49                                      | \$ 0.01                                       | 54                             | 8.94             | 4 95                     | 1.31         | 2.20 |  |
| 1                  | 428      | Drives - Scheduling                             | Ind Mach      | 5%                      | 1%                      | \$0.01             | 1.08         | 1.03              | 0.24               | 10                      | 0.60                    | 0.03                                  | 0.15                                      | \$ 0.03                                       | 688                            | 2.12             | 1 79                     | 3.64         | 1.45 |  |
| 1                  | 429      | Machinery                                       | Ind Mach      | 7%                      | 7%                      | \$0.01             | 1.10         | 1.02              | 0.23               | 10                      | 1.00                    | 0.22                                  | 0.21                                      | \$ 0.03                                       | 121                            | 3.97             | 2.20                     | 2.95         | 2.20 |  |
| 1                  | 500      | Base Heating                                    | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.23               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 509      | Efficient Curing ovens                          | Ind Mach      | 20%                     | 20%                     | \$0.08             | 1.22         | 0.98              | 0.22               | 15                      | 1.21                    | 0.27                                  | 0.26                                      | \$ 0.04                                       | 173                            | 2.77             | 1 37                     | 5.89         | 2.20 |  |
| 1                  | 510      | Heating - Optimization process (M&T)            | Ind Mach      | 10%                     | 10%                     | \$0.01             | 1.10         | 0.99              | 0.22               | 10                      | 0.87                    | 0.19                                  | 0.19                                      | \$ 0.01                                       | 54                             | 8.94             | 4 95                     | 1.31         | 2.20 |  |
| 1                  | 511      | Heating - Scheduling                            | Ind Mach      | 5%                      | 1%                      | \$0.01             | 1.08         | 1.03              | 0.24               | 10                      | 0.24                    | 0.01                                  | 0.06                                      | \$ 0.03                                       | 688                            | 2.11             | 1.78                     | 3.64         | 1.45 |  |
| 1                  | 550      | Base Refrigeration                              | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.28               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 600      | Base Other Process                              | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.23               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 603      | New transformers welding                        | Ind Mach      | 25%                     | 25%                     | \$0.05             | 1.19         | 0.89              | 0.20               | 15                      | 1.05                    | 0.23                                  | 0.23                                      | \$ 0.02                                       | 89                             | 5.37             | 2 66                     | 3.03         | 2.20 |  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.28               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Ind Mach      | 12%                     | 12%                     | \$0.03             | 0.93         | 0.82              | 0.22               | 20                      | 7.60                    | 2.02                                  | 1.63                                      | \$ 0.03                                       | 107                            | 3.97             | 1.70                     | 5.03         | 2.34 |  |
| 1                  | 702      | Window Film - Chiller                           | Ind Mach      | 10%                     | 10%                     | \$0.06             | 1.10         | 0.98              | 0.26               | 10                      | 2.90                    | 0.77                                  | 0.62                                      | \$ 0.08                                       | 312                            | 1.36             | 0.71                     | 9.15         | 2.34 |  |
| 1                  | 703      | EMS - Chiller                                   | Ind Mach      | 10%                     | 10%                     | \$0.09             | 1.08         | 0.97              | 0.26               | 10                      | 4.63                    | 1.23                                  | 1.00                                      | \$ 0.13                                       | 505                            | 0.84             | 0.44                     | 14.82        | 2.34 |  |
| 1                  | 704      | Cool Roof - Chiller                             | Ind Mach      | 10%                     | 10%                     | \$0.16             | 1.08         | 0.98              | 0.26               | 10                      | 2.07                    | 0.55                                  | 0.44                                      | \$ 0.24                                       | 912                            | 0.47             | 0 24                     | 26.77        | 2.34 |  |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Ind Mach      | 8%                      | 8%                      | \$0.05             | 1.08         | 1.00              | 0.27               | 10                      | 0.74                    | 0.20                                  | 0.16                                      | \$ 0.10                                       | 371                            | 1.14             | 0 60                     | 10.90        | 2.34 |  |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Ind Mach      | 6%                      | 6%                      | \$0.10             | 1.06         | 0.99              | 0.26               | 15                      | 2.42                    | 0.64                                  | 0.52                                      | \$ 0.18                                       | 672                            | 0.63             | 0 29                     | 27.39        | 2.34 |  |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.28               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Ind Mach      | 10%                     | 10%                     | \$0.07             | 1.10         | 0.99              | 0.26               | 3                       | 2.40                    | 0.64                                  | 0.52                                      | \$ 0.28                                       | 1,065                          | 0.40             | 0 25                     | 11.09        | 2.34 |  |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Ind Mach      | 6%                      | 6%                      | \$0.05             | 0.90         | 0.85              | 0.23               | 15                      | 2.89                    | 0.77                                  | 0.62                                      | \$ 0.11                                       | 398                            | 1.06             | 0 50                     | 16.23        | 2.34 |  |
| 1                  | 713      | Window Film - DX                                | Ind Mach      | 10%                     | 10%                     | \$0.03             | 1.12         | 1.01              | 0.27               | 10                      | 1.55                    | 0.41                                  | 0.33                                      | \$ 0.05                                       | 178                            | 2.38             | 1 24                     | 5.22         | 2.34 |  |
| 1                  | 714      | Evaporative Pre-Cooler                          | Ind Mach      | 10%                     | 10%                     | \$0.12             | 1.05         | 0.94              | 0.25               | 10                      | 1.45                    | 0.38                                  | 0.31                                      | \$ 0.18                                       | 676                            | 0.63             | 0 33                     | 19.85        | 2.34 |  |
| 1                  | 715      | Prog. Thermostat - DX                           | Ind Mach      | 9%                      | 3%                      | \$0.00             | 1.09         | 1.00              | 0.28               | 10                      | 1.86                    | 0.14                                  | 0.47                                      | \$ 0.01                                       | 107                            | 9.07             | 7.11                     | 0.91         | 1.56 |  |
| 1                  | 716      | Cool Roof - DX                                  | Ind Mach      | 10%                     | 10%                     | \$0.09             | 1.08         | 0.98              | 0.26               | 10                      | 1.86                    | 0.49                                  | 0.40                                      | \$ 0.14                                       | 534                            | 0.80             | 0.41                     | 15.66        | 2.34 |  |
| 1                  | 800      | Base Lighting                                   | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.23               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Ind Mach      | 31%                     | 31%                     | \$0.10             | 1.05         | 0.72              | 0.16               | 15                      | 11.76                   | 2.60                                  | 2.53                                      | \$ 0.04                                       | 161                            | 2.98             | 1.48                     | 5.47         | 2.20 |  |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Ind Mach      | 72%                     | 72%                     | \$0.10             | 1.04         | 0.29              | 0.06               | 4                       | 0.21                    | 0.05                                  | 0.04                                      | \$ 0.05                                       | 213                            | 2.25             | 1.46                     | 2.40         | 2.20 |  |
| 1                  | 803      | Metal Halide, 50W                               | Ind Mach      | 58%                     | 58%                     | \$0.67             | 1.23         | 0.52              | 0.11               | 5                       | 17.28                   | 3.82                                  | 3.72                                      | \$ 0.27                                       | 1,209                          | 0.40             | 0 25                     | 16.62        | 2.20 |  |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Ind Mach      | 17%                     | 20%                     | \$0.05             | 1.05         | 0.87              | 0.19               | 9                       | 1.55                    | 0.41                                  | 0.40                                      | \$ 0.05                                       | 187                            | 2.29             | 1 21                     | 5.11         | 2.37 |  |
| 1                  | 900      | Base Other                                      | Ind Mach      | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.23               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 901      | Replace V-belts                                 | Ind Mach      | 0%                      | 0%                      | \$0.00             | 1.04         | 1.04              | 0.23               | 5                       | 0.00                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 207                            | 2.32             | 1.46                     | 2.84         | 2.20 |  |
| 1                  | 100      | Base Compressed Air                             | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.13               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |  |
| 1                  | 101      | Compressed Air-O&M                              | Electronics   | 17%                     | 17%                     | \$0.01             | 1.20         | 1.00              | 0.13               | 10                      | 0.81                    | 0.10                                  | 0.10                                      | \$ 0.01                                       | 64                             | 10 52            | 7 22                     | 0.90         | 1.78 |  |
| 1                  | 102      | Compressed Air - Controls                       | Electronics   | 12%                     | 12%                     | \$0.02             | 1.14         | 1.01              | 0.13               | 10                      | 0.63                    | 0.08                                  | 0.07                                      | \$ 0.02                                       | 160                            | 4.21             | 2 89                     | 2.25         | 1.78 |  |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011     |                         |                         |                    |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
|--------------------|----------|-------------------------------------------------|---------------|-------------------------|-------------------------|--------------------|--------------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                                 |               |                         |                         |                    |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Batch              | 1        |                                                 |               |                         |                         |                    |              |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Segment            | Number   | Measure                                         | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EU/ EU/ | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 103      | Compressed Air - System Optimization            | Electronics   | 20%                     | 20%                     | \$0.02             | 1.16         | 0.93              | 0.12               | 10                      | 2.12                    | 0.27                                  | 0.25                                      | \$ 0.01                                       | 89                             | 7.61             | 5.22                     | 1.24         | 1.78 |
| 1                  | 104      | Compressed Air - Sizing                         | Electronics   | 9%                      | 9%                      | \$0.00             | 1.04         | 0.95              | 0.12               | 10                      | 0.80                    | 0.10                                  | 0.09                                      | \$ 0.01                                       | 62                             | 10.87            | 7.46                     | 0.87         | 1.78 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Electronics   | 3%                      | 3%                      | \$0.05             | 1.05         | 1.02              | 0.13               | 14                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,755                          | 0.38             | 0.24                     | 32.61        | 1.78 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Electronics   | 6%                      | 1%                      | \$0.08             | 1.04         | 0.98              | 0.13               | 14                      | 0.05                    | 0.00                                  | 0.01                                      | \$ 0.16                                       | 12,297                         | 0.38             | 0.34                     | 23.25        | 1.26 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Electronics   | 5%                      | 5%                      | \$0.02             | 1.04         | 0.99              | 0.13               | 14                      | 0.04                    | 0.01                                  | 0.01                                      | \$ 0.05                                       | 409                            | 1.65             | 1.04                     | 7.60         | 1.78 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Electronics   | 3%                      | 4%                      | \$0.03             | 1.07         | 1.03              | 0.13               | 10                      | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.13                                       | 1,017                          | 0.66             | 0.46                     | 14.26        | 1.78 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Electronics   | 6%                      | 1%                      | \$0.00             | 1.04         | 0.98              | 0.13               | 10                      | 0.39                    | 0.01                                  | 0.05                                      | \$ 0.01                                       | 545                            | 8.59             | 8.35                     | 0.78         | 1.26 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Electronics   | 2%                      | 2%                      | \$0.01             | 1.04         | 1.02              | 0.13               | 10                      | 0.16                    | 0.02                                  | 0.02                                      | \$ 0.03                                       | 274                            | 2.47             | 1.69                     | 3.84         | 1.78 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Electronics   | 3%                      | 3%                      | \$0.01             | 1.06         | 1.03              | 0.13               | 6                       | 0.14                    | 0.02                                  | 0.02                                      | \$ 0.07                                       | 523                            | 1.29             | 0.98                     | 4.86         | 1.78 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Electronics   | 6%                      | 1%                      | \$0.01             | 1.04         | 0.98              | 0.13               | 6                       | 1.09                    | 0.01                                  | 0.14                                      | \$ 0.02                                       | 1,835                          | 2.55             | 2.75                     | 1.74         | 1.26 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Electronics   | 1%                      | 2%                      | \$ 0.00            | 1.05         | 1.03              | 0.13               | 6                       | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 267                            | 2.53             | 1.92                     | 2.48         | 1.78 |
| 1                  | 200      | Base Fans                                       | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.13               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                      | Electronics   | 2%                      | 2%                      | \$0.00             | 1.06         | 1.04              | 0.13               | 10                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.01                                       | 60                             | 11.30            | 7.75                     | 0.84         | 1.78 |
| 1                  | 202      | Fans - Controls                                 | Electronics   | 30%                     | 30%                     | \$0.09             | 1.36         | 0.95              | 0.12               | 10                      | 0.43                    | 0.05                                  | 0.05                                      | \$ 0.04                                       | 290                            | 2.33             | 1.60                     | 4.07         | 1.78 |
| 1                  | 203      | Fans - System Optimization                      | Electronics   | 20%                     | 10%                     | \$0.06             | 1.23         | 0.99              | 0.14               | 10                      | 0.26                    | 0.02                                  | 0.03                                      | \$ 0.04                                       | 626                            | 1.79             | 1.47                     | 4.43         | 1.49 |
| 1                  | 204      | Fans- Improve components                        | Electronics   | 5%                      | 5%                      | \$0.01             | 1.08         | 1.02              | 0.13               | 10                      | 0.11                    | 0.01                                  | 0.01                                      | \$ 0.02                                       | 120                            | 5.62             | 3.86                     | 1.68         | 1.78 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Electronics   | 3%                      | 3%                      | \$0.05             | 1.05         | 1.02              | 0.13               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,755                          | 0.38             | 0.24                     | 32.61        | 1.78 |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Electronics   | 6%                      | 1%                      | \$0.08             | 1.05         | 0.99              | 0.13               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.16                                       | 12,171                         | 0.38             | 0.34                     | 23.01        | 1.26 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Electronics   | 5%                      | 5%                      | \$0.02             | 1.04         | 0.99              | 0.13               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 409                            | 1.65             | 1.04                     | 7.60         | 1.78 |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Electronics   | 3%                      | 4%                      | \$0.03             | 1.06         | 1.03              | 0.13               | 10                      | 0.03                    | 0.00                                  | 0.00                                      | \$ 0.15                                       | 1,029                          | 0.59             | 0.39                     | 16.52        | 1.83 |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Electronics   | 3%                      | 1%                      | \$0.00             | 1.04         | 1.01              | 0.13               | 10                      | 0.06                    | 0.00                                  | 0.01                                      | \$ 0.01                                       | 544                            | 4.92             | 4.94                     | 1.31         | 1.21 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Electronics   | 2%                      | 2%                      | \$0.01             | 1.06         | 1.03              | 0.13               | 10                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 270                            | 2.50             | 1.72                     | 3.78         | 1.78 |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Electronics   | 3%                      | 3%                      | \$0.01             | 1.04         | 1.01              | 0.13               | 6                       | 0.10                    | 0.01                                  | 0.01                                      | \$ 0.07                                       | 531                            | 1.27             | 0.97                     | 4.94         | 1.78 |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Electronics   | 5%                      | 1%                      | \$0.01             | 1.09         | 1.04              | 0.14               | 6                       | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 1,755                          | 2.24             | 2.46                     | 1.93         | 1.23 |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Electronics   | 1%                      | 2%                      | \$0.00             | 1.04         | 1.03              | 0.13               | 6                       | 0.03                    | 0.01                                  | 0.00                                      | \$ 0.05                                       | 269                            | 1.83             | 1.21                     | 3.93         | 2.04 |
| 1                  | 300      | Base Pumps                                      | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.13               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 301      | Pumps - O&M                                     | Electronics   | 10%                     | 10%                     | \$0.01             | 1.09         | 0.98              | 0.12               | 10                      | 0.44                    | 0.06                                  | 0.05                                      | \$ 0.01                                       | 59                             | 11.39            | 7.82                     | 0.83         | 1.78 |
| 1                  | 302      | Pumps - Controls                                | Electronics   | 30%                     | 30%                     | \$0.03             | 1.35         | 0.94              | 0.12               | 10                      | 0.56                    | 0.07                                  | 0.07                                      | \$ 0.01                                       | 86                             | 7.87             | 5.40                     | 1.20         | 1.78 |
| 1                  | 303      | Pumps - System Optimization                     | Electronics   | 33%                     | 33%                     | \$0.07             | 1.12         | 0.75              | 0.10               | 10                      | 1.64                    | 0.21                                  | 0.19                                      | \$ 0.03                                       | 230                            | 2.93             | 2.01                     | 3.23         | 1.78 |
| 1                  | 304      | Pumps - Sizing                                  | Electronics   | 20%                     | 20%                     | \$0.02             | 1.24         | 0.99              | 0.13               | 10                      | 0.36                    | 0.05                                  | 0.04                                      | \$ 0.01                                       | 104                            | 6.51             | 4.47                     | 1.45         | 1.78 |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Electronics   | 3%                      | 3%                      | \$0.05             | 1.04         | 1.01              | 0.13               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,758                          | 0.38             | 0.24                     | 32.66        | 1.78 |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Electronics   | 6%                      | 1%                      | \$0.08             | 1.05         | 0.99              | 0.13               | 14                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.16                                       | 12,160                         | 0.39             | 0.34                     | 22.99        | 1.26 |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Electronics   | 5%                      | 5%                      | \$0.02             | 1.06         | 1.01              | 0.13               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 400                            | 1.69             | 1.06                     | 7.43         | 1.78 |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Electronics   | 3%                      | 4%                      | \$0.03             | 1.05         | 1.01              | 0.13               | 10                      | 0.08                    | 0.01                                  | 0.01                                      | \$ 0.13                                       | 1,042                          | 0.65             | 0.44                     | 14.61        | 1.78 |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Electronics   | 6%                      | 1%                      | \$0.00             | 1.07         | 1.01              | 0.14               | 10                      | 0.07                    | 0.00                                  | 0.01                                      | \$ 0.01                                       | 528                            | 8.86             | 8.61                     | 0.75         | 1.26 |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Electronics   | 2%                      | 2%                      | \$0.01             | 1.05         | 1.02              | 0.13               | 10                      | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 272                            | 2.48             | 1.70                     | 3.82         | 1.78 |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Electronics   | 3%                      | 3%                      | \$0.01             | 1.06         | 1.03              | 0.13               | 6                       | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.07                                       | 523                            | 1.29             | 0.98                     | 4.86         | 1.78 |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Electronics   | 6%                      | 1%                      | \$0.01             | 1.04         | 0.98              | 0.13               | 6                       | 0.25                    | 0.00                                  | 0.03                                      | \$ 0.02                                       | 1,833                          | 2.55             | 2.75                     | 1.73         | 1.26 |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Electronics   | 1%                      | 2%                      | \$0.00             | 1.04         | 1.03              | 0.13               | 6                       | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 269                            | 2.51             | 1.90                     | 2.50         | 1.78 |
| 1                  | 400      | Base Drives                                     | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.13               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 413      | Clean Room - Controls                           | Electronics   | 10%                     | 10%                     | \$0.03             | 1.10         | 0.99              | 0.13               | 10                      | 0.51                    | 0.06                                  | 0.06                                      | \$ 0.04                                       | 322                            | 2.10             | 1.44                     | 4.52         | 1.78 |
| 1                  | 428      | Drives - Scheduling                             | Electronics   | 4%                      | 1%                      | \$0.01             | 1.08         | 1.03              | 0.14               | 10                      | 0.09                    | 0.00                                  | 0.01                                      | \$ 0.03                                       | 1,314                          | 1.87             | 1.74                     | 3.74         | 1.31 |
| 1                  | 429      | Machinery                                       | Electronics   | 3%                      | 4%                      | \$0.01             | 1.07         | 1.03              | 0.13               | 10                      | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 216                            | 3.12             | 2.14                     | 3.04         | 1.78 |
| 1                  | 500      | Base Heating                                    | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.13               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 509      | Efficient Curing ovens                          | Electronics   | 20%                     | 20%                     | \$0.08             | 1.22         | 0.98              | 0.12               | 15                      | 0.85                    | 0.11                                  | 0.10                                      | \$ 0.04                                       | 302                            | 2.23             | 1.37                     | 5.89         | 1.78 |
| 1                  | 550      | Base Refrigeration                              | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.16               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 600      | Base Other Process                              | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.13               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 604      | Efficient processes (welding, etc.)             | Electronics   | 25%                     | 25%                     | \$0.05             | 1.19         | 0.89              | 0.11               | 15                      | 2.10                    | 0.27                                  | 0.25                                      | \$ 0.02                                       | 156                            | 4.33             | 2.66                     | 3.03         | 1.78 |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.16               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Electronics   | 12%                     | 12%                     | \$0.03             | 0.93         | 0.82              | 0.12               | 20                      | 2.60                    | 0.40                                  | 0.31                                      | \$ 0.03                                       | 186                            | 3.15             | 1.70                     | 5.03         | 1.86 |
| 1                  | 702      | Window Film - Chiller                           | Electronics   | 10%                     | 10%                     | \$0.06             | 1.10         | 0.98              | 0.15               | 10                      | 0.99                    | 0.15                                  | 0.12                                      | \$ 0.08                                       | 543                            | 1.08             | 0.71                     | 9.15         | 1.86 |
| 1                  | 703      | EMS - Chiller                                   | Electronics   | 10%                     | 10%                     | \$0.09             | 1.08         | 0.97              | 0.15               | 10                      | 1.59                    | 0.24                                  | 0.19                                      | \$ 0.13                                       | 881                            | 0.67             | 0.44                     | 14.82        | 1.86 |
| 1                  | 704      | Cool Roof - Chiller                             | Electronics   | 10%                     | 10%                     | \$0.16             | 1.08         | 0.98              | 0.15               | 10                      | 0.71                    | 0.11                                  | 0.08                                      | \$ 0.24                                       | 1,591                          | 0.37             | 0.24                     | 26.77        | 1.86 |
| 1                  | 705      | Chiller Tune Up/Diagnostics                     | Electronics   | 8%                      | 8%                      | \$0.05             | 1.08         | 1.00              | 0.15               | 10                      | 0.25                    | 0.04                                  | 0.03                                      | \$ 0.10                                       | 647                            | 0.91             | 0.60                     | 10.90        | 1.86 |
| 1                  | 706      | Cooling Circ. Pumps - VSD                       | Electronics   | 6%                      | 6%                      | \$0.10             | 1.06         | 0.99              | 0.15               | 15                      | 0.83                    | 0.13                                  | 0.10                                      | \$ 0.18                                       | 1,172                          | 0.50             | 0.29                     | 27.39        | 1.86 |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons      | Electronics   | 0%                      | 0%                      | \$ -               | 1.04         | 1.04              | 0.16               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics                | Electronics   | 10%                     | 10%                     | \$0.07             | 1.10         | 0.99              | 0.15               | 3                       | 0.82                    | 0.13                                  | 0.10                                      | \$ 0.28                                       | 1,858                          | 0.32             | 0.25                     | 11.09        | 1.86 |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons           | Electronics   | 6%                      | 6%                      | \$0.05             | 0.90         | 0.85              | 0.13               | 15                      | 0.99                    | 0.15                                  | 0.12                                      | \$ 0.11                                       | 695                            | 0.84             | 0.50                     | 16.23        | 1.86 |
| 1                  | 713      | Window Film - DX                                | Electronics   | 10%                     | 10%                     | \$0.03             | 1.12         | 1.01              | 0.15               | 10                      | 0.53                    | 0.08                                  | 0.06                                      | \$ 0.05                                       | 310                            | 1.89             | 1.24                     | 5.22         | 1.86 |
| 1                  | 714      | Evaporative Pre-Cooler                          | Electronics   | 10%                     | 10%                     | \$0.12             | 1.05         | 0.94              | 0.14               | 10                      | 0.50                    | 0.08                                  | 0.06                                      | \$ 0.18                                       | 1,179                          | 0.50             | 0.33                     | 19.85        | 1.86 |
| 1                  | 715      | Prog. Thermostat - DX                           | Electronics   | 9%                      | 3%                      | \$0.00             | 1.10         | 1.00              | 0.16               | 10                      | 0.68                    | 0.03                                  | 0.09                                      | \$ 0.01                                       | 186                            | 8.52             | 7.54                     | 0.86         | 1.38 |
| 1                  | 716      | Cool Roof - DX                                  | Electronics   | 10%                     | 10%                     | \$0.09             | 1.08         | 0.98              | 0.15               | 10                      | 0.64                    | 0.10                                  | 0.08                                      | \$ 0.14                                       | 930                            | 0.63             | 0.41                     | 15.66        | 1.86 |

| DSM ASSYST SUMMARY |          |                                                 | Year 2011     |                         |                         |                    |          |                   |                    |                          |                         |                                       |                                           |                                               |                                |                  |                          |              |     |  |
|--------------------|----------|-------------------------------------------------|---------------|-------------------------|-------------------------|--------------------|----------|-------------------|--------------------|--------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|-----|--|
| Vintage            | Existing |                                                 |               |                         |                         |                    |          |                   |                    |                          |                         |                                       |                                           |                                               |                                |                  |                          |              |     |  |
| Batch              | 1        |                                                 |               |                         |                         |                    |          |                   |                    |                          |                         |                                       |                                           |                                               |                                |                  |                          |              |     |  |
| Segment            | Number   | Measure                                         | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ Sq Ft | Base EUJ | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GW/H | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |     |  |
| 1                  | 800      | Base Lighting                                   | Electronics   | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.13               | 10                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A |  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                        | Electronics   | 31%                     | 31%                     | \$0.10             | 1.05     | 0.72              | 0.09               | 15                       | 3.12                    | 0.40                                  | \$ 0.04                                   | 281                                           | 2.40                           | 1.48             | 5.47                     | 1.78         |     |  |
| 1                  | 802      | CFL Hardwired, Modular 36W                      | Electronics   | 72%                     | 72%                     | \$0.10             | 1.04     | 0.29              | 0.04               | 4                        | 0.05                    | 0.01                                  | \$ 0.05                                   | 371                                           | 1.82                           | 1.46             | 2.40                     | 1.78         |     |  |
| 1                  | 803      | Metal Halide, 50W                               | Electronics   | 58%                     | 58%                     | \$0.67             | 1.23     | 0.52              | 0.07               | 5                        | 4.41                    | 0.56                                  | \$ 0.27                                   | 2,108                                         | 0.32                           | 0.25             | 16.62                    | 1.78         |     |  |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures     | Electronics   | 17%                     | 20%                     | \$0.05             | 1.05     | 0.86              | 0.11               | 9                        | 0.42                    | 0.06                                  | \$ 0.05                                   | 325                                           | 1.87                           | 1.27             | 4.85                     | 1.83         |     |  |
| 1                  | 900      | Base Other                                      | Electronics   | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.13               | 15                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 901      | Replace V-belts                                 | Electronics   | 0%                      | 0%                      | \$0.00             | 1.04     | 1.04              | 0.13               | 5                        | 0.00                    | 0.00                                  | \$ 0.05                                   | 360                                           | 1.87                           | 1.46             | 2.84                     | 1.78         |     |  |
| 1                  | 100      | Base Compressed Air                             | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.14               | 14                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 101      | Compressed Air-O&M                              | Transp Equip  | 17%                     | 17%                     | \$0.01             | 1.20     | 1.00              | 0.14               | 10                       | 4.76                    | 0.65                                  | \$ 0.01                                   | 59                                            | 10.91                          | 7.22             | 0.90                     | 1.84         |     |  |
| 1                  | 102      | Compressed Air - Controls                       | Transp Equip  | 12%                     | 12%                     | \$0.02             | 1.14     | 1.01              | 0.14               | 10                       | 3.69                    | 0.51                                  | \$ 0.02                                   | 148                                           | 4.36                           | 2.89             | 2.25                     | 1.84         |     |  |
| 1                  | 103      | Compressed Air - System Optimization            | Transp Equip  | 20%                     | 20%                     | \$0.02             | 1.16     | 0.93              | 0.13               | 10                       | 12.44                   | 1.71                                  | \$ 0.01                                   | 82                                            | 7.90                           | 5.22             | 1.24                     | 1.84         |     |  |
| 1                  | 104      | Compressed Air- Sizing                          | Transp Equip  | 9%                      | 9%                      | \$0.00             | 1.04     | 0.95              | 0.13               | 10                       | 4.69                    | 0.64                                  | \$ 0.01                                   | 57                                            | 11.27                          | 7.46             | 0.87                     | 1.84         |     |  |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor                 | Transp Equip  | 3%                      | 3%                      | \$0.05             | 1.05     | 1.02              | 0.14               | 14                       | 0.13                    | 0.02                                  | \$ 0.22                                   | 1,622                                         | 0.40                           | 0.24             | 32.61                    | 1.84         |     |  |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                         | Transp Equip  | 6%                      | 1%                      | \$0.08             | 1.04     | 0.98              | 0.14               | 14                       | 0.30                    | 0.00                                  | \$ 0.16                                   | 11,364                                        | 0.38                           | 0.33             | 23.62                    | 1.27         |     |  |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)           | Transp Equip  | 5%                      | 5%                      | \$0.02             | 1.04     | 0.99              | 0.14               | 14                       | 0.26                    | 0.04                                  | \$ 0.05                                   | 378                                           | 1.71                           | 1.04             | 7.60                     | 1.84         |     |  |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor               | Transp Equip  | 4%                      | 4%                      | \$0.03             | 1.07     | 1.03              | 0.14               | 10                       | 0.30                    | 0.04                                  | \$ 0.13                                   | 940                                           | 0.69                           | 0.46             | 14.26                    | 1.84         |     |  |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                       | Transp Equip  | 6%                      | 1%                      | \$0.00             | 1.04     | 0.98              | 0.14               | 10                       | 2.24                    | 0.03                                  | \$ 0.01                                   | 504                                           | 8.58                           | 8.22             | 0.79                     | 1.27         |     |  |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)         | Transp Equip  | 2%                      | 2%                      | \$0.01             | 1.04     | 1.02              | 0.14               | 10                       | 0.96                    | 0.13                                  | \$ 0.03                                   | 253                                           | 2.56                           | 1.69             | 3.84                     | 1.84         |     |  |
| 1                  | 111      | Comp Air - Replace 100+ HP motor                | Transp Equip  | 3%                      | 3%                      | \$0.01             | 1.06     | 1.03              | 0.14               | 6                        | 0.80                    | 0.11                                  | \$ 0.07                                   | 483                                           | 1.34                           | 0.98             | 4.86                     | 1.84         |     |  |
| 1                  | 112      | Comp Air - ASD (100+ hp)                        | Transp Equip  | 6%                      | 1%                      | \$0.01             | 1.04     | 0.98              | 0.14               | 6                        | 6.28                    | 0.09                                  | \$ 0.02                                   | 1,696                                         | 2.55                           | 2.70             | 1.76                     | 1.27         |     |  |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)          | Transp Equip  | 2%                      | 2%                      | \$0.00             | 1.05     | 1.03              | 0.14               | 6                        | 0.40                    | 0.05                                  | \$ 0.03                                   | 247                                           | 2.62                           | 1.92             | 2.48                     | 1.84         |     |  |
| 1                  | 200      | Base Fans                                       | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.14               | 14                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 201      | Fans - O&M                                      | Transp Equip  | 2%                      | 2%                      | \$0.00             | 1.06     | 1.04              | 0.14               | 10                       | 0.13                    | 0.02                                  | \$ 0.01                                   | 55                                            | 11.72                          | 7.75             | 0.84                     | 1.84         |     |  |
| 1                  | 202      | Fans - Controls                                 | Transp Equip  | 30%                     | 30%                     | \$0.09             | 1.36     | 0.95              | 0.13               | 10                       | 3.71                    | 0.51                                  | \$ 0.04                                   | 268                                           | 2.41                           | 1.60             | 4.07                     | 1.84         |     |  |
| 1                  | 203      | Fans - System Optimization                      | Transp Equip  | 20%                     | 10%                     | \$0.06             | 1.23     | 0.99              | 0.15               | 10                       | 2.21                    | 0.15                                  | \$ 0.04                                   | 579                                           | 1.82                           | 1.45             | 4.48                     | 1.53         |     |  |
| 1                  | 204      | Fans - Improve components                       | Transp Equip  | 5%                      | 5%                      | \$0.01             | 1.08     | 1.02              | 0.14               | 10                       | 0.92                    | 0.13                                  | \$ 0.02                                   | 111                                           | 5.83                           | 3.86             | 1.68                     | 1.84         |     |  |
| 1                  | 205      | Fans - Replace 1-5 HP motor                     | Transp Equip  | 3%                      | 3%                      | \$0.05             | 1.05     | 1.02              | 0.14               | 14                       | 0.06                    | 0.01                                  | \$ 0.22                                   | 1,622                                         | 0.40                           | 0.24             | 32.61                    | 1.84         |     |  |
| 1                  | 206      | Fans - ASD (1-5 hp)                             | Transp Equip  | 6%                      | 1%                      | \$0.08             | 1.05     | 0.99              | 0.14               | 14                       | 0.11                    | 0.00                                  | \$ 0.16                                   | 11,249                                        | 0.38                           | 0.34             | 23.39                    | 1.27         |     |  |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)               | Transp Equip  | 5%                      | 5%                      | \$0.02             | 1.04     | 0.99              | 0.14               | 14                       | 0.12                    | 0.02                                  | \$ 0.05                                   | 378                                           | 1.71                           | 1.04             | 7.60                     | 1.84         |     |  |
| 1                  | 208      | Fans - Replace 6-100 HP motor                   | Transp Equip  | 3%                      | 4%                      | \$0.03             | 1.06     | 1.03              | 0.14               | 10                       | 0.26                    | 0.04                                  | \$ 0.15                                   | 951                                           | 0.61                           | 0.39             | 16.79                    | 1.92         |     |  |
| 1                  | 209      | Fans - ASD (6-100 hp)                           | Transp Equip  | 3%                      | 1%                      | \$0.00             | 1.04     | 1.01              | 0.14               | 10                       | 0.52                    | 0.01                                  | \$ 0.01                                   | 502                                           | 4.67                           | 4.63             | 1.40                     | 1.23         |     |  |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)             | Transp Equip  | 2%                      | 2%                      | \$0.01             | 1.06     | 1.03              | 0.14               | 10                       | 0.18                    | 0.02                                  | \$ 0.03                                   | 249                                           | 2.60                           | 1.72             | 3.78                     | 1.84         |     |  |
| 1                  | 211      | Fans - Replace 100+ HP motor                    | Transp Equip  | 3%                      | 3%                      | \$0.01             | 1.04     | 1.01              | 0.14               | 6                        | 0.83                    | 0.11                                  | \$ 0.07                                   | 491                                           | 1.32                           | 0.97             | 4.94                     | 1.84         |     |  |
| 1                  | 212      | Fans - ASD (100+ hp)                            | Transp Equip  | 5%                      | 1%                      | \$0.01             | 1.09     | 1.04              | 0.15               | 6                        | 0.16                    | 0.00                                  | \$ 0.03                                   | 1,625                                         | 2.19                           | 2.37             | 2.01                     | 1.25         |     |  |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)              | Transp Equip  | 1%                      | 2%                      | \$0.00             | 1.04     | 1.03              | 0.14               | 6                        | 0.27                    | 0.06                                  | \$ 0.06                                   | 249                                           | 1.88                           | 1.17             | 4.06                     | 2.17         |     |  |
| 1                  | 300      | Base Pumps                                      | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.14               | 14                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 301      | Pumps - O&M                                     | Transp Equip  | 10%                     | 10%                     | \$0.01             | 1.09     | 0.98              | 0.13               | 10                       | 3.81                    | 0.52                                  | \$ 0.01                                   | 55                                            | 11.82                          | 7.82             | 0.83                     | 1.84         |     |  |
| 1                  | 302      | Pumps - Controls                                | Transp Equip  | 30%                     | 30%                     | \$0.03             | 1.35     | 0.94              | 0.13               | 10                       | 4.87                    | 0.67                                  | \$ 0.01                                   | 79                                            | 8.16                           | 5.40             | 1.20                     | 1.84         |     |  |
| 1                  | 303      | Pumps - System Optimization                     | Transp Equip  | 33%                     | 33%                     | \$0.07             | 1.12     | 0.75              | 0.10               | 10                       | 14.23                   | 1.95                                  | \$ 0.03                                   | 213                                           | 3.04                           | 2.01             | 3.23                     | 1.84         |     |  |
| 1                  | 304      | Pumps - Sizing                                  | Transp Equip  | 20%                     | 20%                     | \$0.02             | 1.24     | 0.99              | 0.14               | 10                       | 3.13                    | 0.43                                  | \$ 0.01                                   | 96                                            | 6.75                           | 4.47             | 1.45                     | 1.84         |     |  |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                    | Transp Equip  | 3%                      | 3%                      | \$0.05             | 1.04     | 1.01              | 0.14               | 14                       | 0.08                    | 0.01                                  | \$ 0.22                                   | 1,625                                         | 0.40                           | 0.24             | 32.66                    | 1.84         |     |  |
| 1                  | 306      | Pumps - ASD (1-5 hp)                            | Transp Equip  | 6%                      | 1%                      | \$0.08             | 1.05     | 0.99              | 0.14               | 14                       | 0.14                    | 0.00                                  | \$ 0.16                                   | 11,240                                        | 0.38                           | 0.34             | 23.36                    | 1.27         |     |  |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)              | Transp Equip  | 5%                      | 5%                      | \$0.02             | 1.06     | 1.01              | 0.14               | 14                       | 0.08                    | 0.01                                  | \$ 0.05                                   | 370                                           | 1.75                           | 1.06             | 7.43                     | 1.84         |     |  |
| 1                  | 308      | Pumps - Replace 6-100 HP motor                  | Transp Equip  | 4%                      | 4%                      | \$0.03             | 1.05     | 1.01              | 0.14               | 10                       | 0.73                    | 0.10                                  | \$ 0.13                                   | 963                                           | 0.67                           | 0.44             | 14.61                    | 1.84         |     |  |
| 1                  | 309      | Pumps - ASD (6-100 hp)                          | Transp Equip  | 6%                      | 1%                      | \$0.00             | 1.07     | 1.01              | 0.15               | 10                       | 0.63                    | 0.01                                  | \$ 0.01                                   | 489                                           | 8.84                           | 8.47             | 0.77                     | 1.27         |     |  |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)            | Transp Equip  | 2%                      | 2%                      | \$0.01             | 1.05     | 1.02              | 0.14               | 10                       | 0.46                    | 0.06                                  | \$ 0.03                                   | 252                                           | 2.57                           | 1.70             | 3.82                     | 1.84         |     |  |
| 1                  | 311      | Pumps - Replace 100+ HP motor                   | Transp Equip  | 3%                      | 3%                      | \$0.01             | 1.06     | 1.03              | 0.14               | 6                        | 0.47                    | 0.06                                  | \$ 0.07                                   | 483                                           | 1.34                           | 0.98             | 4.86                     | 1.84         |     |  |
| 1                  | 312      | Pumps - ASD (100+ hp)                           | Transp Equip  | 6%                      | 1%                      | \$0.01             | 1.04     | 0.98              | 0.14               | 6                        | 2.14                    | 0.03                                  | \$ 0.02                                   | 1,694                                         | 2.55                           | 2.71             | 1.76                     | 1.27         |     |  |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)             | Transp Equip  | 2%                      | 2%                      | \$0.00             | 1.04     | 1.03              | 0.14               | 6                        | 0.58                    | 0.08                                  | \$ 0.03                                   | 249                                           | 2.60                           | 1.90             | 2.50                     | 1.84         |     |  |
| 1                  | 400      | Base Drives                                     | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.14               | 20                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 427      | Drives - Optimization process (M&T)             | Transp Equip  | 10%                     | 10%                     | \$0.01             | 1.11     | 1.00              | 0.14               | 10                       | 1.84                    | 0.25                                  | \$ 0.01                                   | 86                                            | 7.56                           | 5.00             | 1.30                     | 1.84         |     |  |
| 1                  | 428      | Drives - Scheduling                             | Transp Equip  | 5%                      | 1%                      | \$0.01             | 1.08     | 1.03              | 0.15               | 10                       | 0.63                    | 0.02                                  | \$ 0.03                                   | 1,107                                         | 2.06                           | 1.88             | 3.46                     | 1.34         |     |  |
| 1                  | 429      | Machinery                                       | Transp Equip  | 11%                     | 11%                     | \$0.02             | 1.14     | 1.02              | 0.14               | 10                       | 1.28                    | 0.18                                  | \$ 0.03                                   | 188                                           | 3.45                           | 2.28             | 2.85                     | 1.84         |     |  |
| 1                  | 500      | Base Heating                                    | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.14               | 20                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 509      | Efficient Curing ovens                          | Transp Equip  | 20%                     | 20%                     | \$0.08             | 1.22     | 0.98              | 0.13               | 15                       | 3.89                    | 0.53                                  | \$ 0.04                                   | 279                                           | 2.32                           | 1.37             | 5.89                     | 1.84         |     |  |
| 1                  | 510      | Heating - Optimization process (M&T)            | Transp Equip  | 10%                     | 10%                     | \$0.01             | 1.11     | 1.00              | 0.14               | 10                       | 2.25                    | 0.31                                  | \$ 0.01                                   | 86                                            | 7.56                           | 5.00             | 1.30                     | 1.84         |     |  |
| 1                  | 550      | Base Refrigeration                              | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.17               | 20                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 600      | Base Other Process                              | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.14               | 15                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 603      | New transformers welding                        | Transp Equip  | 25%                     | 25%                     | \$0.05             | 1.19     | 0.89              | 0.12               | 15                       | 4.40                    | 0.60                                  | \$ 0.02                                   | 144                                           | 4.49                           | 2.66             | 3.03                     | 1.84         |     |  |
| 1                  | 700      | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons | Transp Equip  | 0%                      | 0%                      | \$ -               | 1.04     | 1.04              | 0.17               | 20                       | 0.00                    | 0.00                                  | N/A                                       | N/A                                           | N/A                            | N/A              | N/A                      | N/A          |     |  |
| 1                  | 701      | Centrifugal Chiller, 0.51 kW/ton, 500 tons      | Transp Equip  | 12%                     | 12%                     | \$0.03             | 0.93     | 0.82              | 0.13               | 20                       | 10.09                   | 1.66                                  | \$ 0.03                                   | 172                                           | 3.27                           | 1.70             | 5.03                     | 1.93         |     |  |
| 1                  | 702      | Window Film - Chiller                           | Transp Equip  | 10%                     | 10%                     | \$0.06             | 1.10     | 0.98              | 0.16               | 10                       | 3.85                    | 0.63                                  | \$ 0.08                                   | 502                                           | 1.12                           | 0.71             | 9.15                     | 1.93         |     |  |

| DSM ASSYST SUMMARY |          |                                             | Year 2011     |                         |                         |                     |          |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
|--------------------|----------|---------------------------------------------|---------------|-------------------------|-------------------------|---------------------|----------|-------------------|--------------------|-------------------------|-------------------------|---------------------------------------|-------------------------------------------|-----------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                             |               |                         |                         |                     |          |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Batch              | 1        |                                             |               |                         |                         |                     |          |                   |                    |                         |                         |                                       |                                           |                                               |                                |                  |                          |              |      |
| Segment            | Number   | Measure                                     | Building Type | Energy Savings Fraction | Peak Reduction Fraction | Total Costs/ \$q Ft | Base EUI | Peak Watts/ Sq Ft | Service Life (yrs) | Technical Potential GWH | Peak Tech. Potential MW | System Second Peak Tech. Potential MW | Levelized Cost of Conserved Energy \$/kWh | Levelized Cost of Avoided Peak Capacity \$/kW | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 703      | EMS - Chiller                               | Transp Equip  | 10%                     | 10%                     | \$0.09              | 1.08     | 0.97              | 0.16               | 10                      | 6.15                    | 1.01                                  | 0.75                                      | \$ 0.13                                       | 814                            | 0.69             | 0.44                     | 14.82        | 1.93 |
| 1                  | 704      | Cool Roof - Chiller                         | Transp Equip  | 10%                     | 10%                     | \$0.16              | 1.08     | 0.98              | 0.16               | 10                      | 2.75                    | 0.45                                  | 0.34                                      | \$ 0.24                                       | 1,470                          | 0.38             | 0.24                     | 26.77        | 1.93 |
| 1                  | 705      | Chiller Tune Up/Diagnostics                 | Transp Equip  | 8%                      | 8%                      | \$0.05              | 1.08     | 1.00              | 0.16               | 10                      | 0.98                    | 0.16                                  | 0.12                                      | \$ 0.10                                       | 598                            | 0.94             | 0.60                     | 10.90        | 1.93 |
| 1                  | 706      | Cooling Circ. Pumps - VSD                   | Transp Equip  | 6%                      | 6%                      | \$0.10              | 1.06     | 0.99              | 0.16               | 15                      | 3.21                    | 0.53                                  | 0.39                                      | \$ 0.18                                       | 1,083                          | 0.52             | 0.29                     | 27.39        | 1.93 |
| 1                  | 710      | Base DX Packaged System, EER=10.3, 10 tons  | Transp Equip  | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.17               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 711      | DX Tune Up/ Advanced Diagnostics            | Transp Equip  | 10%                     | 10%                     | \$0.07              | 1.10     | 0.99              | 0.16               | 3                       | 3.18                    | 0.52                                  | 0.39                                      | \$ 0.28                                       | 1,717                          | 0.33             | 0.25                     | 11.09        | 1.93 |
| 1                  | 712      | DX Packaged System, EER=10.9, 10 tons       | Transp Equip  | 6%                      | 6%                      | \$0.05              | 0.90     | 0.85              | 0.14               | 15                      | 3.83                    | 0.63                                  | 0.47                                      | \$ 0.11                                       | 642                            | 0.88             | 0.50                     | 16.23        | 1.93 |
| 1                  | 713      | Window Film - DX                            | Transp Equip  | 10%                     | 10%                     | \$0.03              | 1.12     | 1.01              | 0.17               | 10                      | 2.06                    | 0.34                                  | 0.25                                      | \$ 0.05                                       | 287                            | 1.97             | 1.24                     | 5.22         | 1.93 |
| 1                  | 714      | Evaporative Pre-Cooler                      | Transp Equip  | 10%                     | 10%                     | \$0.12              | 1.05     | 0.94              | 0.16               | 10                      | 1.92                    | 0.32                                  | 0.24                                      | \$ 0.18                                       | 1,090                          | 0.52             | 0.33                     | 19.85        | 1.93 |
| 1                  | 715      | Prog. Thermostat - DX                       | Transp Equip  | 9%                      | 3%                      | \$0.00              | 1.09     | 1.00              | 0.18               | 10                      | 2.58                    | 0.12                                  | 0.35                                      | \$ 0.01                                       | 172                            | 8.59             | 7.44                     | 0.87         | 1.41 |
| 1                  | 716      | Cool Roof - DX                              | Transp Equip  | 10%                     | 10%                     | \$0.09              | 1.08     | 0.98              | 0.16               | 10                      | 2.47                    | 0.41                                  | 0.30                                      | \$ 0.14                                       | 860                            | 0.66             | 0.41                     | 15.66        | 1.93 |
| 1                  | 800      | Base Lighting                               | Transp Equip  | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.14               | 10                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 801      | RET 2L4' Premium T8, 1EB                    | Transp Equip  | 31%                     | 31%                     | \$0.10              | 1.05     | 0.72              | 0.10               | 15                      | 18.73                   | 2.57                                  | 2.30                                      | \$ 0.04                                       | 259                            | 2.49             | 1.48                     | 5.47         | 1.84 |
| 1                  | 802      | CFL Hardwired, Modular 36W                  | Transp Equip  | 72%                     | 72%                     | \$0.10              | 1.04     | 0.29              | 0.04               | 4                       | 0.32                    | 0.04                                  | 0.04                                      | \$ 0.05                                       | 343                            | 1.88             | 1.46                     | 2.40         | 1.84 |
| 1                  | 803      | Metal Halide, 50W                           | Transp Equip  | 58%                     | 58%                     | \$0.67              | 1.23     | 0.52              | 0.07               | 5                       | 26.77                   | 3.68                                  | 3.29                                      | \$ 0.27                                       | 1,948                          | 0.33             | 0.25                     | 16.62        | 1.84 |
| 1                  | 804      | Occupancy Sensor, 4L4' Fluorescent Fixtures | Transp Equip  | 17%                     | 20%                     | \$0.05              | 1.05     | 0.87              | 0.12               | 9                       | 2.49                    | 0.40                                  | 0.35                                      | \$ 0.05                                       | 301                            | 1.92             | 1.25                     | 4.93         | 1.92 |
| 1                  | 900      | Base Other                                  | Transp Equip  | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.14               | 15                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 901      | Replace V-belts                             | Transp Equip  | 0%                      | 0%                      | \$0.00              | 1.04     | 1.04              | 0.14               | 5                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 333                            | 1.94             | 1.46                     | 2.84         | 1.84 |
| 1                  | 100      | Base Compressed Air                         | Misc Ind      | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.12               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Compressed Air-O&M                          | Misc Ind      | 17%                     | 17%                     | \$0.01              | 1.20     | 1.00              | 0.11               | 10                      | 0.49                    | 0.06                                  | 0.05                                      | \$ 0.01                                       | 72                             | 10.11            | 7.22                     | 0.90         | 1.71 |
| 1                  | 102      | Compressed Air - Controls                   | Misc Ind      | 12%                     | 12%                     | \$0.02              | 1.14     | 1.01              | 0.11               | 10                      | 0.38                    | 0.04                                  | 0.04                                      | \$ 0.02                                       | 181                            | 4.04             | 2.89                     | 2.25         | 1.71 |
| 1                  | 103      | Compressed Air - System Optimization        | Misc Ind      | 20%                     | 20%                     | \$0.02              | 1.16     | 0.93              | 0.10               | 10                      | 1.28                    | 0.14                                  | 0.14                                      | \$ 0.01                                       | 100                            | 7.32             | 5.22                     | 1.24         | 1.71 |
| 1                  | 104      | Compressed Air - Sizing                     | Misc Ind      | 9%                      | 9%                      | \$0.00              | 1.04     | 0.95              | 0.11               | 10                      | 0.48                    | 0.05                                  | 0.05                                      | \$ 0.01                                       | 70                             | 10.44            | 7.46                     | 0.87         | 1.71 |
| 1                  | 105      | Comp Air - Replace 1-5 HP motor             | Misc Ind      | 3%                      | 3%                      | \$0.05              | 1.05     | 1.02              | 0.11               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,978                          | 0.37             | 0.24                     | 32.61        | 1.71 |
| 1                  | 106      | Comp Air - ASD (1-5 hp)                     | Misc Ind      | 6%                      | 1%                      | \$0.08              | 1.04     | 0.98              | 0.12               | 14                      | 0.03                    | 0.00                                  | 0.00                                      | \$ 0.16                                       | 13,861                         | 0.38             | 0.34                     | 22.92        | 1.24 |
| 1                  | 107      | Comp Air - Motor practices-1 (1-5 HP)       | Misc Ind      | 5%                      | 5%                      | \$0.02              | 1.04     | 0.99              | 0.11               | 14                      | 0.03                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 461                            | 1.58             | 1.04                     | 7.60         | 1.71 |
| 1                  | 108      | Comp Air - Replace 6-100 HP motor           | Misc Ind      | 4%                      | 4%                      | \$0.03              | 1.07     | 1.03              | 0.12               | 10                      | 0.03                    | 0.00                                  | 0.00                                      | \$ 0.13                                       | 1,146                          | 0.64             | 0.46                     | 14.26        | 1.71 |
| 1                  | 109      | Comp Air - ASD (6-100 hp)                   | Misc Ind      | 6%                      | 1%                      | \$0.00              | 1.04     | 0.98              | 0.12               | 10                      | 0.24                    | 0.00                                  | 0.03                                      | \$ 0.01                                       | 614                            | 8.63             | 8.47                     | 0.77         | 1.24 |
| 1                  | 110      | Comp Air - Motor practices-1 (6-100 HP)     | Misc Ind      | 2%                      | 2%                      | \$0.01              | 1.04     | 1.02              | 0.11               | 10                      | 0.10                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 308                            | 2.37             | 1.69                     | 3.84         | 1.71 |
| 1                  | 111      | Comp Air - Replace 100+ HP motor            | Misc Ind      | 3%                      | 3%                      | \$0.01              | 1.06     | 1.03              | 0.12               | 6                       | 0.08                    | 0.01                                  | 0.01                                      | \$ 0.07                                       | 589                            | 1.24             | 0.98                     | 4.86         | 1.71 |
| 1                  | 112      | Comp Air - ASD (100+ hp)                    | Misc Ind      | 6%                      | 1%                      | \$0.01              | 1.04     | 0.98              | 0.12               | 6                       | 0.66                    | 0.01                                  | 0.08                                      | \$ 0.02                                       | 2,069                          | 2.56             | 2.78                     | 1.71         | 1.24 |
| 1                  | 113      | Comp Air - Motor practices-1 (100+ HP)      | Misc Ind      | 2%                      | 2%                      | \$0.00              | 1.05     | 1.03              | 0.12               | 6                       | 0.04                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 301                            | 2.43             | 1.92                     | 2.48         | 1.71 |
| 1                  | 200      | Base Fans                                   | Misc Ind      | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.12               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | Fans - O&M                                  | Misc Ind      | 2%                      | 2%                      | \$0.00              | 1.06     | 1.04              | 0.12               | 10                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.01                                       | 67                             | 10.86            | 7.75                     | 0.84         | 1.71 |
| 1                  | 202      | Fans - Controls                             | Misc Ind      | 30%                     | 30%                     | \$0.09              | 1.36     | 0.95              | 0.11               | 10                      | 0.32                    | 0.04                                  | 0.04                                      | \$ 0.04                                       | 327                            | 2.24             | 1.60                     | 4.07         | 1.71 |
| 1                  | 203      | Fans - System Optimization                  | Misc Ind      | 20%                     | 10%                     | \$0.06              | 1.23     | 0.99              | 0.13               | 10                      | 0.19                    | 0.01                                  | 0.02                                      | \$ 0.04                                       | 704                            | 1.76             | 1.48                     | 4.39         | 1.45 |
| 1                  | 204      | Fans - Improve components                   | Misc Ind      | 5%                      | 5%                      | \$0.01              | 1.08     | 1.02              | 0.12               | 10                      | 0.08                    | 0.01                                  | 0.01                                      | \$ 0.02                                       | 135                            | 5.40             | 3.86                     | 1.68         | 1.71 |
| 1                  | 205      | Fans - Replace 1-5 HP motor                 | Misc Ind      | 3%                      | 3%                      | \$0.05              | 1.05     | 1.02              | 0.11               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,978                          | 0.37             | 0.24                     | 32.61        | 1.71 |
| 1                  | 206      | Fans - ASD (1-5 hp)                         | Misc Ind      | 6%                      | 1%                      | \$0.08              | 1.05     | 0.99              | 0.12               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.15                                       | 13,716                         | 0.39             | 0.35                     | 22.68        | 1.24 |
| 1                  | 207      | Fans - Motor practices-1 (1-5 HP)           | Misc Ind      | 5%                      | 5%                      | \$0.02              | 1.04     | 0.99              | 0.11               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 461                            | 1.58             | 1.04                     | 7.60         | 1.71 |
| 1                  | 208      | Fans - Replace 6-100 HP motor               | Misc Ind      | 3%                      | 4%                      | \$0.03              | 1.06     | 1.03              | 0.12               | 10                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.15                                       | 1,159                          | 0.57             | 0.40                     | 16.43        | 1.75 |
| 1                  | 209      | Fans - ASD (6-100 hp)                       | Misc Ind      | 4%                      | 1%                      | \$0.00              | 1.04     | 1.01              | 0.12               | 10                      | 0.05                    | 0.00                                  | 0.01                                      | \$ 0.01                                       | 613                            | 5.10             | 5.19                     | 1.25         | 1.20 |
| 1                  | 210      | Fans - Motor practices-1 (6-100 HP)         | Misc Ind      | 2%                      | 2%                      | \$0.01              | 1.06     | 1.03              | 0.12               | 10                      | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 304                            | 2.40             | 1.72                     | 3.78         | 1.71 |
| 1                  | 211      | Fans - Replace 100+ HP motor                | Misc Ind      | 3%                      | 3%                      | \$0.01              | 1.04     | 1.01              | 0.11               | 6                       | 0.07                    | 0.01                                  | 0.01                                      | \$ 0.07                                       | 599                            | 1.22             | 0.97                     | 4.94         | 1.71 |
| 1                  | 212      | Fans - ASD (100+ hp)                        | Misc Ind      | 5%                      | 1%                      | \$0.01              | 1.09     | 1.04              | 0.12               | 6                       | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 1,977                          | 2.27             | 2.52                     | 1.89         | 1.22 |
| 1                  | 213      | Fans - Motor practices-1 (100+ HP)          | Misc Ind      | 1%                      | 2%                      | \$0.00              | 1.04     | 1.03              | 0.12               | 6                       | 0.02                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 303                            | 1.76             | 1.24                     | 3.85         | 1.92 |
| 1                  | 300      | Base Pumps                                  | Misc Ind      | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.12               | 14                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 301      | Pumps - O&M                                 | Misc Ind      | 10%                     | 10%                     | \$0.01              | 1.09     | 0.98              | 0.11               | 10                      | 0.32                    | 0.04                                  | 0.04                                      | \$ 0.01                                       | 67                             | 10.95            | 7.82                     | 0.83         | 1.71 |
| 1                  | 302      | Pumps - Controls                            | Misc Ind      | 30%                     | 30%                     | \$0.03              | 1.35     | 0.94              | 0.11               | 10                      | 0.41                    | 0.05                                  | 0.05                                      | \$ 0.01                                       | 97                             | 7.56             | 5.40                     | 1.20         | 1.71 |
| 1                  | 303      | Pumps - System Optimization                 | Misc Ind      | 33%                     | 33%                     | \$0.07              | 1.12     | 0.75              | 0.08               | 10                      | 1.21                    | 0.14                                  | 0.14                                      | \$ 0.03                                       | 259                            | 2.82             | 2.01                     | 3.23         | 1.71 |
| 1                  | 304      | Pumps - Sizing                              | Misc Ind      | 20%                     | 20%                     | \$0.02              | 1.24     | 0.99              | 0.11               | 10                      | 0.27                    | 0.03                                  | 0.03                                      | \$ 0.01                                       | 117                            | 6.26             | 4.47                     | 1.45         | 1.71 |
| 1                  | 305      | Pumps - Replace 1-5 HP motor                | Misc Ind      | 3%                      | 3%                      | \$0.05              | 1.04     | 1.01              | 0.11               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.22                                       | 1,981                          | 0.37             | 0.24                     | 32.66        | 1.71 |
| 1                  | 306      | Pumps - ASD (1-5 hp)                        | Misc Ind      | 6%                      | 1%                      | \$0.08              | 1.05     | 0.99              | 0.12               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.15                                       | 13,704                         | 0.39             | 0.35                     | 22.66        | 1.24 |
| 1                  | 307      | Pumps - Motor practices-1 (1-5 HP)          | Misc Ind      | 5%                      | 5%                      | \$0.02              | 1.06     | 1.01              | 0.11               | 14                      | 0.01                    | 0.00                                  | 0.00                                      | \$ 0.05                                       | 451                            | 1.62             | 1.06                     | 7.43         | 1.71 |
| 1                  | 308      | Pumps - Replace 6-100 HP motor              | Misc Ind      | 4%                      | 4%                      | \$0.03              | 1.05     | 1.01              | 0.11               | 10                      | 0.06                    | 0.01                                  | 0.01                                      | \$ 0.13                                       | 1,174                          | 0.62             | 0.44                     | 14.61        | 1.71 |
| 1                  | 309      | Pumps - ASD (6-100 hp)                      | Misc Ind      | 6%                      | 1%                      | \$0.00              | 1.07     | 1.01              | 0.12               | 10                      | 0.06                    | 0.00                                  | 0.01                                      | \$ 0.01                                       | 595                            | 8.91             | 8.74                     | 0.74         | 1.24 |
| 1                  | 310      | Pumps - Motor practices-1 (6-100 HP)        | Misc Ind      | 2%                      | 2%                      | \$0.01              | 1.05     | 1.02              | 0.11               | 10                      | 0.04                    | 0.00                                  | 0.00                                      | \$ 0.03                                       | 307                            | 2.38             | 1.70                     | 3.82         | 1.71 |
| 1                  | 311      | Pumps - Replace 100+ HP motor               | Misc Ind      | 3%                      | 3%                      | \$0.01              | 1.06     | 1.03              | 0.12               | 6                       | 0.04                    | 0.00                                  | 0.00                                      | \$ 0.07                                       | 589                            | 1.24             | 0.98                     | 4.86         | 1.71 |
| 1                  | 312      | Pumps - ASD (100+ hp)                       | Misc Ind      | 6%                      | 1%                      | \$0.01              | 1.04     | 0.98              | 0.12               | 6                       | 0.19                    | 0.00                                  | 0.02                                      | \$ 0.02                                       | 2,066                          | 2.57             | 2.79                     | 1.71         | 1.24 |
| 1                  | 313      | Pumps - Motor practices-1 (100+ HP)         | Misc Ind      | 2%                      | 2%                      | \$0.00              | 1.04     | 1.03              | 0.12               | 6                       | 0.05                    | 0.01                                  | 0.01                                      | \$ 0.03                                       | 303                            | 2.41             | 1.90                     | 2.50         | 1.71 |
| 1                  | 400      | Base Drives                                 | Misc Ind      | 0%                      | 0%                      | \$ -                | 1.04     | 1.04              | 0.12               | 20                      | 0.00                    | 0.00                                  | 0.00                                      | N/A                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 428      | Drives - Scheduling                         | Misc Ind      | 5%                      | 1%                      | \$0.01              | 1.08     | 1.03              | 0.12               | 10                      | 0.11                    | 0.00                                  | 0.01                                      | \$ 0.03                                       | 1,480                          | 1.87             | 1.76                     | 3.69         | 1.30 |



| DSM ASSYST SUMMARY |        |                                                 |  |           |          |           |        |      |        |            |           |           |               |                |                |          |             |         |         |
|--------------------|--------|-------------------------------------------------|--|-----------|----------|-----------|--------|------|--------|------------|-----------|-----------|---------------|----------------|----------------|----------|-------------|---------|---------|
| Vintage            |        | Existing                                        |  | Year 2011 |          |           |        |      |        |            |           |           |               |                |                |          |             |         |         |
| Batch              | 1      | Measure                                         |  | Building  | Energy   | Peak      | Total  | Base | Peak   | Service    | Technical | System    | System Second | Levelized Cost | Levelized Cost | Total    | Customer    |         |         |
| Segment            | Number | Measure                                         |  | Type      | Savings  | Reduction | Costs/ | Base | Watts/ | Life (yrs) | Potential | Potential | Potential     | of Conserved   | of Avoided     | Resource | Participant | Payback | Revenue |
|                    |        |                                                 |  |           | Fraction | Fraction  | Sq Ft  | EUI  | Sq Ft  |            | GW        | MW        | MW            | \$/kWh         | \$/kW          | (TRC)    | Test        | (Years) | Test    |
| 1                  | 308    | Pumps - Replace 6-100 HP motor                  |  | Water/WW  | 4%       | 4%        | \$0.03 | 1.04 | 1.01   | 0.11       | 10        | 1.87      | 0.21          | \$ 0.13        | 1,177          | 0.62     | 0.44        | 14.65   | 1.71    |
| 1                  | 309    | Pumps - ASD (6-100 hp)                          |  | Water/WW  | 6%       | 1%        | \$0.00 | 1.04 | 0.98   | 0.12       | 10        | 3.13      | 0.04          | \$ 0.01        | 614            | 8.65     | 8.48        | 0.77    | 1.24    |
| 1                  | 310    | Pumps - Motor practices-1 (6-100 HP)            |  | Water/WW  | 2%       | 2%        | \$0.01 | 1.05 | 1.03   | 0.12       | 10        | 0.84      | 0.09          | \$ 0.03        | 306            | 2.39     | 1.71        | 3.80    | 1.71    |
| 1                  | 311    | Pumps - Replace 100+ HP motor                   |  | Water/WW  | 3%       | 3%        | \$0.01 | 1.06 | 1.03   | 0.12       | 6         | 1.10      | 0.12          | \$ 0.07        | 589            | 1.24     | 0.98        | 4.86    | 1.71    |
| 1                  | 312    | Pumps - ASD (100+ hp)                           |  | Water/WW  | 6%       | 1%        | \$0.01 | 1.04 | 0.98   | 0.12       | 6         | 5.31      | 0.06          | \$ 0.02        | 2,069          | 2.56     | 2.78        | 1.71    | 1.24    |
| 1                  | 313    | Pumps - Motor practices-1 (100+ HP)             |  | Water/WW  | 2%       | 2%        | \$0.00 | 1.04 | 1.03   | 0.12       | 6         | 1.38      | 0.16          | \$ 0.03        | 303            | 2.41     | 1.90        | 2.50    | 1.71    |
| 1                  | 400    | Base Drives                                     |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.12       | 20        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 500    | Base Heating                                    |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.12       | 20        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 550    | Base Refrigeration                              |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.14       | 20        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 600    | Base Other Process                              |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.12       | 15        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 700    | Base Centrifugal Chiller, 0.58 kW/ton, 500 tons |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.14       | 20        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 701    | Centrifugal Chiller, 0.51 kW/ton, 500 tons      |  | Water/WW  | 12%      | 12%       | \$0.03 | 0.93 | 0.82   | 0.11       | 20        | 0.08      | 0.01          | \$ 0.03        | 210            | 3.02     | 1.70        | 5.03    | 1.78    |
| 1                  | 702    | Window Film - Chiller                           |  | Water/WW  | 10%      | 10%       | \$0.06 | 1.10 | 0.98   | 0.13       | 10        | 0.03      | 0.00          | \$ 0.08        | 613            | 1.03     | 0.71        | 9.15    | 1.78    |
| 1                  | 703    | EMS - Chiller                                   |  | Water/WW  | 10%      | 10%       | \$0.09 | 1.08 | 0.97   | 0.13       | 10        | 0.05      | 0.01          | \$ 0.13        | 993            | 0.64     | 0.44        | 14.82   | 1.78    |
| 1                  | 704    | Cool Roof - Chiller                             |  | Water/WW  | 10%      | 10%       | \$0.16 | 1.08 | 0.98   | 0.13       | 10        | 0.02      | 0.00          | \$ 0.24        | 1,793          | 0.35     | 0.24        | 26.77   | 1.78    |
| 1                  | 705    | Chiller Tune Up/Diagnostics                     |  | Water/WW  | 8%       | 8%        | \$0.05 | 1.08 | 1.00   | 0.13       | 10        | 0.01      | 0.00          | \$ 0.10        | 730            | 0.87     | 0.60        | 10.90   | 1.78    |
| 1                  | 706    | Cooling Circ. Pumps - VSD                       |  | Water/WW  | 6%       | 6%        | \$0.10 | 1.06 | 0.99   | 0.13       | 15        | 0.02      | 0.00          | \$ 0.18        | 1,321          | 0.48     | 0.29        | 27.39   | 1.78    |
| 1                  | 710    | Base DX Packaged System, EER=10.3, 10 tons      |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.14       | 15        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 711    | DX Tune Up/ Advanced Diagnostics                |  | Water/WW  | 10%      | 10%       | \$0.07 | 1.10 | 0.99   | 0.13       | 3         | 0.19      | 0.03          | \$ 0.28        | 2,094          | 0.30     | 0.25        | 11.09   | 1.78    |
| 1                  | 712    | DX Packaged System, EER=10.9, 10 tons           |  | Water/WW  | 6%       | 6%        | \$0.05 | 0.90 | 0.85   | 0.11       | 15        | 0.23      | 0.03          | \$ 0.11        | 783            | 0.81     | 0.50        | 16.23   | 1.78    |
| 1                  | 713    | Window Film - DX                                |  | Water/WW  | 10%      | 10%       | \$0.03 | 1.12 | 1.01   | 0.14       | 10        | 0.12      | 0.02          | \$ 0.05        | 350            | 1.81     | 1.24        | 5.22    | 1.78    |
| 1                  | 714    | Evaporative Pre-Cooler                          |  | Water/WW  | 10%      | 10%       | \$0.12 | 1.05 | 0.94   | 0.13       | 10        | 0.12      | 0.02          | \$ 0.18        | 1,329          | 0.48     | 0.33        | 19.85   | 1.78    |
| 1                  | 715    | Prog. Thermostat - DX                           |  | Water/WW  | 9%       | 3%        | \$0.00 | 1.10 | 1.00   | 0.14       | 10        | 0.16      | 0.01          | \$ 0.01        | 209            | 8.46     | 7.63        | 0.85    | 1.35    |
| 1                  | 716    | Cool Roof - DX                                  |  | Water/WW  | 10%      | 10%       | \$0.09 | 1.08 | 0.98   | 0.13       | 10        | 0.15      | 0.02          | \$ 0.14        | 1,049          | 0.60     | 0.41        | 15.66   | 1.78    |
| 1                  | 800    | Base Lighting                                   |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.12       | 10        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |
| 1                  | 801    | RET 2L4' Premium T8, 1EB                        |  | Water/WW  | 31%      | 31%       | \$0.10 | 1.05 | 0.72   | 0.08       | 15        | 1.47      | 0.17          | \$ 0.04        | 316            | 2.31     | 1.48        | 5.47    | 1.71    |
| 1                  | 802    | CFL Hardwired, Modular 36W                      |  | Water/WW  | 72%      | 72%       | \$0.10 | 0.43 | 0.12   | 0.01       | 4         | 0.00      | 0.00          | \$ 0.12        | 1,022          | 0.72     | 0.60        | 5.86    | 1.71    |
| 1                  | 803    | Metal Halide, 50W                               |  | Water/WW  | 58%      | 58%       | \$0.67 | 1.23 | 0.52   | 0.06       | 5         | 0.01      | 0.00          | \$ 0.27        | 2,376          | 0.31     | 0.25        | 16.62   | 1.71    |
| 1                  | 804    | Occupancy Sensor, 4L4' Fluorescent Fixtures     |  | Water/WW  | 18%      | 20%       | \$0.05 | 1.05 | 0.86   | 0.09       | 9         | 0.19      | 0.02          | \$ 0.05        | 367            | 1.79     | 1.28        | 4.83    | 1.75    |
| 1                  | 900    | Base Other                                      |  | Water/WW  | 0%       | 0%        | \$ -   | 1.04 | 1.04   | 0.12       | 15        | 0.00      | 0.00          | N/A            | N/A            | N/A      | N/A         | N/A     | N/A     |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                    | Year 2011     |                         |                        |          |       |                    |                            |                                             |                                |                  |                          |              |
|--------------------|--------|----------------------------------------------------|---------------|-------------------------|------------------------|----------|-------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            |        |                                                    |               |                         |                        |          |       |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1      |                                                    |               |                         |                        |          |       |                    |                            |                                             |                                |                  |                          |              |
| Measure            |        |                                                    |               |                         |                        |          |       |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Number | Measure                                            | Building Type | Energy Savings Fraction | Total Costs/ Household | Base UEC | UEC   | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 100    | Base Furnace                                       | Single Family | 0%                      | \$ -                   | 641      | 641   | 18                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 116    | Floor R-19 to R-30 Insulation-Batts                | Single Family | 2%                      | \$ 2,303.81            | 653      | 640   | 30                 | 6,746                      | \$ 15.31                                    | 0.05                           | 0.07             | 114.37                   | 0.77         |
| 1                  | 114    | Floor R-0 to R-19 Insulation-Batts                 | Single Family | 10%                     | \$ 2,363.51            | 643      | 578   | 30                 | 1,037,131                  | \$ 3.19                                     | 0.25                           | 0.32             | 23.86                    | 0.77         |
| 1                  | 122    | Slab insulation R-0 to R-5 (4 ft)                  | Single Family | 7%                      | \$ 675.90              | 651      | 607   | 30                 | 1,126,007                  | \$ 1.34                                     | 0.60                           | 0.77             | 9.98                     | 0.77         |
| 1                  | 115    | Floor R-0 to R-30 Insulation-Batts                 | Single Family | 12%                     | \$ 3,169.57            | 643      | 566   | 30                 | 1,245,332                  | \$ 3.57                                     | 0.22                           | 0.29             | 26.64                    | 0.77         |
| 1                  | 102    | Ceiling R-0 to R-38 Insulation                     | Single Family | 24%                     | \$ 1,634.70            | 833      | 633   | 30                 | 1,729,952                  | \$ 0.71                                     | 1.12                           | 1.45             | 5.32                     | 0.77         |
| 1                  | 103    | Ceiling R-0 to R-49 Insulation                     | Single Family | 25%                     | \$ 1,978.84            | 840      | 633   | 30                 | 1,791,730                  | \$ 0.83                                     | 0.96                           | 1.24             | 6.21                     | 0.77         |
| 1                  | 106    | Ceiling R-19 to R-38 Insulation                    | Single Family | 4%                      | \$ 967.91              | 660      | 636   | 30                 | 2,533,692                  | \$ 3.58                                     | 0.22                           | 0.29             | 26.72                    | 0.77         |
| 1                  | 104    | Ceiling R-11 to R-38 Insulation                    | Single Family | 8%                      | \$ 1,269.04            | 687      | 633   | 30                 | 2,744,402                  | \$ 2.05                                     | 0.39                           | 0.50             | 15.33                    | 0.77         |
| 1                  | 123    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | Single Family | 9%                      | \$ 1,170.71            | 697      | 635   | 30                 | 3,066,193                  | \$ 1.66                                     | 0.48                           | 0.62             | 12.40                    | 0.77         |
| 1                  | 107    | Ceiling R-19 to R-49 Insulation                    | Single Family | 4%                      | \$ 1,355.08            | 665      | 635   | 30                 | 3,146,527                  | \$ 4.03                                     | 0.20                           | 0.26             | 30.12                    | 0.77         |
| 1                  | 105    | Ceiling R-11 to R-49 Insulation                    | Single Family | 9%                      | \$ 1,290.55            | 692      | 633   | 30                 | 2,868,419                  | \$ 1.88                                     | 0.42                           | 0.55             | 14.06                    | 0.77         |
| 1                  | 121    | Self Install Weatherization                        | Single Family | 2%                      | \$ 4.56                | 646      | 633   | 5                  | 5,843,085                  | \$ 0.10                                     | 9.11                           | 16.39            | 0.23                     | 0.77         |
| 1                  | 120    | Radiant Barrier                                    | Single Family | 7%                      | \$ 546.59              | 641      | 597   | 25                 | 6,968,938                  | \$ 1.16                                     | 0.73                           | 0.94             | 8.20                     | 0.77         |
| 1                  | 124    | Windows - Add Storm Windows to Double-Glazed       | Single Family | 5%                      | \$ 8,226.31            | 666      | 631   | 10                 | 7,334,594                  | \$ 37.13                                    | 0.02                           | 0.04             | 149.90                   | 0.77         |
| 1                  | 119    | Plastic Film (1-2 yr measure, window kit)          | Single Family | 2%                      | \$ 82.11               | 641      | 628   | 1                  | 7,482,164                  | \$ 8.31                                     | 0.11                           | 0.22             | 4.16                     | 0.77         |
| 1                  | 111    | Duct insulation                                    | Single Family | 4%                      | \$11,941.11            | 653      | 628   | 20                 | 9,127,308                  | \$ 47.47                                    | 0.02                           | 0.03             | 307.86                   | 0.77         |
| 1                  | 110    | Crawlspace insulation                              | Single Family | 18%                     | \$ 1,572.02            | 684      | 560   | 30                 | 11,267,672                 | \$ 1.09                                     | 0.73                           | 0.94             | 8.18                     | 0.77         |
| 1                  | 113    | ENERGY STAR Programmable Thermostat                | Single Family | 7%                      | \$ 112.34              | 671      | 624   | 10                 | 12,241,761                 | \$ 0.38                                     | 2.39                           | 3.78             | 1.55                     | 0.77         |
| 1                  | 118    | Furnace Diagnostic Testing, Repair and Maintenance | Single Family | 10%                     | \$ 150.00              | 689      | 620   | 5                  | 15,085,008                 | \$ 0.62                                     | 1.48                           | 2.66             | 1.41                     | 0.77         |
| 1                  | 108    | Comprehensive Shell Air Sealing - Inf. Reduction   | Single Family | 6%                      | \$ 229.16              | 653      | 611   | 10                 | 16,020,131                 | \$ 0.88                                     | 1.04                           | 1.65             | 3.56                     | 0.77         |
| 1                  | 101    | Basement insulation R-13 (Furnace)                 | Single Family | 18%                     | \$ 863.65              | 695      | 568   | 30                 | 19,757,482                 | \$ 0.59                                     | 1.35                           | 1.75             | 4.43                     | 0.77         |
| 1                  | 127    | Windows - Double-Glazed to Energy Star             | Single Family | 10%                     | \$ 606.01              | 675      | 608   | 10                 | 24,096,183                 | \$ 1.44                                     | 0.64                           | 1.01             | 5.82                     | 0.77         |
| 1                  | 125    | Windows - Add Storm Windows to Single-Glazed       | Single Family | 13%                     | \$ 8,226.31            | 692      | 600   | 10                 | 29,676,880                 | \$ 14.31                                    | 0.06                           | 0.10             | 57.75                    | 0.77         |
| 1                  | 112    | Duct Repair and Sealing                            | Single Family | 10%                     | \$ 497.62              | 644      | 579   | 18                 | 44,648,592                 | \$ 0.81                                     | 1.14                           | 1.52             | 5.01                     | 0.77         |
| 1                  | 126    | Single Pane to Double Pane with Gas                | Single Family | 32%                     | \$ 361.83              | 808      | 549   | 10                 | 66,591,861                 | \$ 0.22                                     | 4.09                           | 6.47             | 0.91                     | 0.77         |
| 1                  | 109    | Condensing Furnace - 94 AFUE (Tier 2)              | Single Family | 17%                     | \$ 974.38              | 637      | 527   | 18                 | 56,779,866                 | \$ 0.92                                     | 1.00                           | 1.33             | 5.71                     | 0.77         |
| 1                  | 200    | Base Boiler                                        | Single Family | 0%                      | \$ -                   | 1,127    | 1,127 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 215    | Floor R-19 to R-30 Insulation-Batts                | Single Family | 2%                      | \$ 2,303.81            | 1,149    | 1,126 | 30                 | 117                        | \$ 8.70                                     | 0.09                           | 0.12             | 65.03                    | 0.77         |
| 1                  | 213    | Floor R-0 to R-19 Insulation-Batts                 | Single Family | 10%                     | \$ 2,363.51            | 1,130    | 1,017 | 30                 | 17,976                     | \$ 1.82                                     | 0.44                           | 0.57             | 13.57                    | 0.77         |
| 1                  | 214    | Floor R-0 to R-30 Insulation-Batts                 | Single Family | 12%                     | \$ 3,169.57            | 1,131    | 995   | 30                 | 21,585                     | \$ 2.03                                     | 0.39                           | 0.51             | 15.15                    | 0.77         |
| 1                  | 204    | Ceiling R-0 to R-38 Insulation                     | Single Family | 24%                     | \$ 1,634.70            | 1,465    | 1,114 | 30                 | 29,985                     | \$ 0.40                                     | 1.97                           | 2.56             | 3.02                     | 0.77         |
| 1                  | 221    | Slab insulation R-0 to R-5 (4 ft)                  | Single Family | 9%                      | \$ 675.90              | 1,149    | 1,051 | 30                 | 24,795                     | \$ 0.60                                     | 1.34                           | 1.73             | 4.47                     | 0.77         |
| 1                  | 205    | Ceiling R-0 to R-49 Insulation                     | Single Family | 25%                     | \$ 1,978.84            | 1,477    | 1,114 | 30                 | 31,056                     | \$ 0.47                                     | 1.69                           | 2.19             | 3.53                     | 0.77         |
| 1                  | 208    | Ceiling R-19 to R-38 Insulation                    | Single Family | 4%                      | \$ 967.91              | 1,161    | 1,119 | 30                 | 43,916                     | \$ 2.03                                     | 0.39                           | 0.51             | 15.20                    | 0.77         |
| 1                  | 206    | Ceiling R-11 to R-38 Insulation                    | Single Family | 8%                      | \$ 1,269.04            | 1,208    | 1,113 | 30                 | 47,568                     | \$ 1.17                                     | 0.68                           | 0.89             | 8.71                     | 0.77         |
| 1                  | 223    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | Single Family | 9%                      | \$ 1,170.71            | 1,225    | 1,117 | 30                 | 53,146                     | \$ 0.94                                     | 0.85                           | 1.10             | 7.05                     | 0.77         |
| 1                  | 209    | Ceiling R-19 to R-49 Insulation                    | Single Family | 4%                      | \$ 1,355.08            | 1,169    | 1,117 | 30                 | 54,538                     | \$ 2.29                                     | 0.35                           | 0.45             | 17.13                    | 0.77         |
| 1                  | 207    | Ceiling R-11 to R-49 Insulation                    | Single Family | 9%                      | \$ 1,290.55            | 1,217    | 1,113 | 30                 | 49,718                     | \$ 1.07                                     | 0.75                           | 0.97             | 7.99                     | 0.77         |
| 1                  | 220    | Self Install Weatherization                        | Single Family | 2%                      | \$ 4.56                | 1,135    | 1,113 | 5                  | 101,277                    | \$ 0.06                                     | 16.02                          | 28.83            | 0.13                     | 0.77         |
| 1                  | 219    | Radiant Barrier                                    | Single Family | 7%                      | \$ 546.59              | 1,127    | 1,051 | 25                 | 120,792                    | \$ 0.66                                     | 1.28                           | 1.66             | 4.66                     | 0.77         |
| 1                  | 224    | Windows - Add Storm Windows to Double-Glazed       | Single Family | 5%                      | \$ 8,226.31            | 1,172    | 1,109 | 10                 | 127,130                    | \$ 21.12                                    | 0.04                           | 0.07             | 85.24                    | 0.77         |
| 1                  | 218    | Plastic Film (1-2 yr measure, window kit)          | Single Family | 2%                      | \$ 82.11               | 1,127    | 1,104 | 1                  | 129,687                    | \$ 4.72                                     | 0.19                           | 0.39             | 2.36                     | 0.77         |
| 1                  | 217    | Pipe Insulation (Boiler)                           | Single Family | 3%                      | \$ 501.12              | 1,133    | 1,101 | 30                 | 158,868                    | \$ 1.34                                     | 0.60                           | 0.77             | 10.01                    | 0.77         |
| 1                  | 211    | Crawlspace insulation                              | Single Family | 18%                     | \$ 1,572.02            | 1,203    | 984   | 30                 | 195,301                    | \$ 0.62                                     | 1.28                           | 1.66             | 4.65                     | 0.77         |
| 1                  | 212    | ENERGY STAR Programmable Thermostat                | Single Family | 7%                      | \$ 112.34              | 1,180    | 1,097 | 10                 | 212,185                    | \$ 0.22                                     | 4.21                           | 6.65             | 0.88                     | 0.77         |
| 1                  | 201    | Basement insulation R-13 (Boiler)                  | Single Family | 18%                     | \$ 863.65              | 1,221    | 999   | 30                 | 263,426                    | \$ 0.34                                     | 2.37                           | 3.07             | 2.52                     | 0.77         |
| 1                  | 203    | Boiler Diagnostic Testing, Repair and Maintenance  | Single Family | 10%                     | \$ 150.00              | 1,211    | 1,090 | 5                  | 261,466                    | \$ 0.35                                     | 2.60                           | 4.68             | 0.80                     | 0.77         |
| 1                  | 222    | Stack Damper                                       | Single Family | 4%                      | \$ 219.00              | 1,127    | 1,082 | 5                  | 324,218                    | \$ 1.39                                     | 0.66                           | 1.19             | 3.15                     | 0.77         |
| 1                  | 210    | Comprehensive Shell Air Sealing - Inf. Reduction   | Single Family | 6%                      | \$ 229.16              | 1,149    | 1,075 | 10                 | 370,233                    | \$ 0.50                                     | 1.84                           | 2.90             | 2.02                     | 0.77         |
| 1                  | 227    | Windows - Double-Glazed to Energy Star             | Single Family | 10%                     | \$ 606.01              | 1,187    | 1,069 | 10                 | 417,656                    | \$ 0.82                                     | 1.12                           | 1.77             | 3.31                     | 0.77         |
| 1                  | 225    | Windows - Add Storm Windows to Single-Glazed       | Single Family | 13%                     | \$ 8,226.31            | 1,218    | 1,055 | 10                 | 514,385                    | \$ 8.14                                     | 0.11                           | 0.18             | 32.84                    | 0.77         |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                        | Year 2011     |          |             |       |         |            |                |          |             |          |         |      |
|--------------------|--------|--------------------------------------------------------|---------------|----------|-------------|-------|---------|------------|----------------|----------|-------------|----------|---------|------|
| Vintage            |        |                                                        | Building      | Energy   | Total       | Base  | Service | Technical  | Levelized Cost | Total    | Participant | Customer |         |      |
| Batch              | 1      | Measure                                                |               | Savings  | Costs/      |       |         |            | of Conserved   | Resource |             | Payback  | Revenue |      |
| Segment            | Number | Measure                                                | Type          | Fraction | Household   | UEC   | UEC     | Life (yrs) | Potential      | Energy   | Cost Test   | Test     | (Years) | Test |
|                    |        |                                                        |               |          |             |       |         |            | Therms         | \$/Therm | (TRC)       |          |         |      |
| 1                  | 216    | High Efficiency Condensing Boiler (AFUE = 90%)         | Single Family | 11%      | \$ 900.00   | 1,074 | 953     | 20         | 804,544        | \$ 0.74  | 1.24        | 1.61     | 4.81    | 0.77 |
| 1                  | 202    | Boiler controls                                        | Single Family | 11%      | \$ 585.00   | 1,127 | 1,003   | 20         | 891,600        | \$ 0.47  | 1.95        | 2.52     | 3.06    | 0.77 |
| 1                  | 226    | Single Pane to Double Pane with Gas                    | Single Family | 32%      | \$ 361.83   | 1,421 | 966     | 10         | 1,154,228      | \$ 0.13  | 7.19        | 11.37    | 0.52    | 0.77 |
| 1                  | 300    | Base Room Heat                                         | Single Family | 0%       | \$ -        | 570   | 570     | 15         | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 313    | Floor R-19 to R-30 Insulation-Batts                    | Single Family | 2%       | \$ 2,303.81 | 581   | 569     | 30         | 153            | \$ 17.21 | 0.05        | 0.06     | 128.60  | 0.77 |
| 1                  | 311    | Floor R-0 to R-19 Insulation-Batts                     | Single Family | 10%      | \$ 2,363.51 | 572   | 514     | 30         | 23,584         | \$ 3.59  | 0.22        | 0.29     | 26.82   | 0.77 |
| 1                  | 312    | Floor R-0 to R-30 Insulation-Batts                     | Single Family | 12%      | \$ 3,169.57 | 572   | 503     | 30         | 28,319         | \$ 4.01  | 0.20        | 0.26     | 29.96   | 0.77 |
| 1                  | 302    | Ceiling R-0 to R-38 Insulation                         | Single Family | 24%      | \$ 1,634.70 | 741   | 563     | 30         | 39,339         | \$ 0.80  | 1.00        | 1.29     | 5.98    | 0.77 |
| 1                  | 319    | Slab insulation R-0 to R-5 (4 ft)                      | Single Family | 9%       | \$ 675.90   | 581   | 532     | 30         | 32,529         | \$ 1.18  | 0.68        | 0.87     | 8.83    | 0.77 |
| 1                  | 303    | Ceiling R-0 to R-49 Insulation                         | Single Family | 25%      | \$ 1,978.84 | 747   | 563     | 30         | 40,744         | \$ 0.93  | 0.85        | 1.11     | 6.99    | 0.77 |
| 1                  | 317    | Plastic Film (1-2 yr measure, window kit)              | Single Family | 2%       | \$ 368.95   | 570   | 558     | 1          | 46,955         | \$ 41.97 | 0.02        | 0.04     | 21.00   | 0.77 |
| 1                  | 306    | Ceiling R-19 to R-38 Insulation                        | Single Family | 4%       | \$ 967.91   | 587   | 566     | 30         | 57,616         | \$ 4.02  | 0.20        | 0.26     | 30.05   | 0.77 |
| 1                  | 304    | Ceiling R-11 to R-38 Insulation                        | Single Family | 8%       | \$ 1,269.04 | 611   | 563     | 30         | 62,407         | \$ 2.31  | 0.35        | 0.45     | 17.23   | 0.77 |
| 1                  | 320    | Wall 2x4 R-0 to Blow-In R-13 Insulation                | Single Family | 9%       | \$ 1,170.71 | 620   | 565     | 30         | 69,725         | \$ 1.87  | 0.43        | 0.55     | 13.94   | 0.77 |
| 1                  | 307    | Ceiling R-19 to R-49 Insulation                        | Single Family | 4%       | \$ 1,355.08 | 591   | 565     | 30         | 71,552         | \$ 4.53  | 0.18        | 0.23     | 33.87   | 0.77 |
| 1                  | 305    | Ceiling R-11 to R-49 Insulation                        | Single Family | 9%       | \$ 1,290.55 | 616   | 563     | 30         | 65,227         | \$ 2.12  | 0.38        | 0.49     | 15.81   | 0.77 |
| 1                  | 318    | Self Install Weatherization                            | Single Family | 2%       | \$ 4.56     | 574   | 563     | 5          | 132,871        | \$ 0.11  | 8.10        | 14.58    | 0.26    | 0.77 |
| 1                  | 310    | ENERGY STAR Programmable Thermostat                    | Single Family | 7%       | \$ 112.34   | 597   | 555     | 10         | 139,188        | \$ 0.43  | 2.13        | 3.36     | 1.74    | 0.77 |
| 1                  | 321    | Windows - Add Storm Windows to Double-Glazed           | Single Family | 5%       | \$ 8,226.31 | 592   | 561     | 10         | 166,788        | \$ 41.75 | 0.02        | 0.03     | 168.55  | 0.77 |
| 1                  | 309    | Crawlspace insulation                                  | Single Family | 18%      | \$ 1,572.02 | 609   | 498     | 30         | 256,225        | \$ 1.23  | 0.65        | 0.84     | 9.20    | 0.77 |
| 1                  | 301    | Basement insulation R-13 (Room Heater)                 | Single Family | 18%      | \$ 863.65   | 618   | 505     | 30         | 345,602        | \$ 0.67  | 1.20        | 1.55     | 4.98    | 0.77 |
| 1                  | 314    | Heater Diagnostic Testing, Repair and Maintenance      | Single Family | 10%      | \$ 123.00   | 613   | 551     | 10         | 343,031        | \$ 0.32  | 2.85        | 4.51     | 1.30    | 0.77 |
| 1                  | 308    | Comprehensive Shell Air Sealing - Inf. Reduction       | Single Family | 6%       | \$ 229.16   | 581   | 544     | 10         | 485,728        | \$ 0.99  | 0.93        | 1.47     | 4.00    | 0.77 |
| 1                  | 324    | Windows - Double-Glazed to Energy Star                 | Single Family | 10%      | \$ 606.01   | 600   | 540     | 10         | 547,944        | \$ 1.62  | 0.57        | 0.90     | 6.55    | 0.77 |
| 1                  | 316    | Radiant Barrier                                        | Single Family | 7%       | \$ 121.64   | 570   | 531     | 25         | 574,234        | \$ 0.29  | 2.91        | 3.77     | 2.05    | 0.77 |
| 1                  | 322    | Windows - Add Storm Windows to Single-Glazed           | Single Family | 13%      | \$ 8,226.31 | 616   | 534     | 10         | 674,848        | \$ 16.09 | 0.06        | 0.09     | 64.94   | 0.77 |
| 1                  | 323    | Single Pane to Double Pane with Gas                    | Single Family | 32%      | \$ 361.83   | 719   | 489     | 10         | 1,514,290      | \$ 0.25  | 3.64        | 5.75     | 1.02    | 0.77 |
| 1                  | 315    | High efficiency gas room heater                        | Single Family | 21%      | \$ 318.05   | 573   | 453     | 10         | 2,070,878      | \$ 0.42  | 2.17        | 3.43     | 1.71    | 0.77 |
| 1                  | 400    | Base Water Heating (.58)                               | Single Family | 0%       | \$ -        | 311   | 311     | 15         | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 406    | Energy Star Dishwasher (EF=0.68)                       | Single Family | 2%       | \$ 143.22   | 312   | 305     | 13         | 3,103,155      | \$ 2.76  | 0.33        | 0.49     | 13.95   | 0.77 |
| 1                  | 410    | Low-Flow Showerheads                                   | Single Family | 4%       | \$ 48.20    | 319   | 306     | 10         | 3,654,594      | \$ 0.61  | 1.51        | 2.39     | 2.45    | 0.77 |
| 1                  | 411    | Pipe Wrap                                              | Single Family | 5%       | \$ 2.95     | 321   | 305     | 15         | 3,849,826      | \$ 0.02  | 43.13       | 61.04    | 0.12    | 0.77 |
| 1                  | 407    | CEE Tier 2 DW (EF=0.72)                                | Single Family | 2%       | \$ 222.56   | 311   | 303     | 13         | 4,122,172      | \$ 3.85  | 0.24        | 0.35     | 19.48   | 0.77 |
| 1                  | 403    | Drain Water Heat Recovery (GFX)                        | Single Family | 38%      | \$ 742.00   | 312   | 195     | 30         | 8,473,041      | \$ 0.55  | 1.45        | 1.88     | 4.10    | 0.77 |
| 1                  | 409    | Faucet Aerators                                        | Single Family | 7%       | \$ 22.78    | 320   | 296     | 10         | 10,523,316     | \$ 0.15  | 6.04        | 9.55     | 0.61    | 0.77 |
| 1                  | 408    | Energy Star Water Heater (EF = .67)                    | Single Family | 11%      | \$ 107.07   | 318   | 282     | 15         | 21,062,346     | \$ 0.34  | 2.68        | 3.79     | 1.93    | 0.77 |
| 1                  | 402    | Condensing Gas Storage water heater (>0.8 EF)          | Single Family | 36%      | \$ 750.00   | 313   | 199     | 15         | 40,823,969     | \$ 0.76  | 1.21        | 1.71     | 4.27    | 0.77 |
| 1                  | 413    | 0.82 EF Tankless Hot Water Heater Energy Star Standard | Single Family | 28%      | \$ 621.54   | 312   | 226     | 20         | 46,548,056     | \$ 0.72  | 1.27        | 1.65     | 4.69    | 0.77 |
| 1                  | 412    | Solar Water Heater                                     | Single Family | 50%      | \$ 4,500.00 | 312   | 156     | 15         | 84,636,022     | \$ 3.34  | 0.28        | 0.39     | 18.69   | 0.77 |
| 1                  | 404    | 2011 Energy Star Clotheswasher (MEF 2.00)              | Single Family | 5%       | \$ 166.24   | 313   | 299     | 14         | 8,523,626      | \$ 1.42  | 0.65        | 0.94     | 7.59    | 0.77 |
| 1                  | 405    | Energy Star CW CEE Tier 3 (MEF=2.20)                   | Single Family | 5%       | \$ 393.16   | 311   | 296     | 14         | 10,442,994     | \$ 3.23  | 0.28        | 0.41     | 17.29   | 0.77 |
| 1                  | 500    | Base Clothes Drying                                    | Single Family | 0%       | \$ -        | 95    | 95      | 18         | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 501    | Efficient Clothes Dryer (EF = 2.67)                    | Single Family | 15%      | \$ 50.00    | 110   | 94      | 18         | 188,469        | \$ 0.32  | 2.91        | 3.89     | 1.96    | 0.77 |
| 1                  | 600    | Base Cooking                                           | Single Family | 0%       | \$ -        | 59    | 59      | 15         | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 602    | EE Gas Range                                           | Single Family | 10%      | \$ 100.00   | 59    | 53      | 15         | 1,988,864      | \$ 1.96  | 0.47        | 0.66     | 10.99   | 0.77 |
| 1                  | 601    | Convection Oven                                        | Single Family | 33%      | \$ 204.00   | 59    | 40      | 15         | 6,578,396      | \$ 1.21  | 0.76        | 1.08     | 6.78    | 0.77 |
| 1                  | 700    | Base Other                                             | Single Family | 0%       | \$ -        | 137   | 137     | 6          | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 800    | Base House Use                                         | Single Family | 0%       | \$ -        | 786   | 786     | 1          | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 801    | Conservation- Opower                                   | Single Family | 1%       | \$ 3.00     | 786   | 778     | 1          | 7,502,434      | \$ 0.49  | 1.86        | 3.77     | 0.25    | 0.77 |
| 1                  | 100    | Base Furnace                                           | Multifamily   | 0%       | \$ -        | 609   | 609     | 18         | 0              | N/A      | N/A         | N/A      | N/A     | N/A  |
| 1                  | 116    | Floor R-19 to R-30 Insulation-Batts                    | Multifamily   | 2%       | \$ 775.77   | 620   | 608     | 30         | 3,002          | \$ 5.43  | 0.15        | 0.19     | 40.56   | 0.77 |
| 1                  | 102    | Ceiling R-0 to R-38 Insulation                         | Multifamily   | 24%      | \$ 419.78   | 792   | 602     | 30         | 46,459         | \$ 0.19  | 4.15        | 5.38     | 1.44    | 0.77 |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                    | Year 2011     |                         |                        |          |     |                    |                            |                                             |                                |                  |                          |              |  |
|--------------------|--------|----------------------------------------------------|---------------|-------------------------|------------------------|----------|-----|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|--|
| Vintage            |        |                                                    |               |                         |                        |          |     |                    |                            |                                             |                                |                  |                          |              |  |
| Batch              | 1      |                                                    |               |                         |                        |          |     |                    |                            |                                             |                                |                  |                          |              |  |
| Measure            |        |                                                    |               |                         |                        |          |     |                    |                            |                                             |                                |                  |                          |              |  |
| Segment            | Number | Measure                                            | Building Type | Energy Savings Fraction | Total Costs/ Household | Base UEC | UEC | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |  |
| 1                  | 103    | Ceiling R-0 to R-49 Insulation                     | Multifamily   | 25%                     | \$ 508.16              | 798      | 602 | 30                 | 48,119                     | \$ 0.22                                     | 3.55                           | 4.60             | 1.68                     | 0.77         |  |
| 1                  | 110    | Crawlspace insulation                              | Multifamily   | 18%                     | \$ 529.35              | 695      | 568 | 30                 | 51,347                     | \$ 0.36                                     | 2.20                           | 2.85             | 2.71                     | 0.77         |  |
| 1                  | 106    | Ceiling R-19 to R-38 Insulation                    | Multifamily   | 4%                      | \$ 248.56              | 627      | 605 | 30                 | 68,045                     | \$ 0.97                                     | 0.83                           | 1.07             | 7.22                     | 0.77         |  |
| 1                  | 104    | Ceiling R-11 to R-38 Insulation                    | Multifamily   | 8%                      | \$ 325.88              | 653      | 602 | 30                 | 73,703                     | \$ 0.55                                     | 1.44                           | 1.87             | 4.14                     | 0.77         |  |
| 1                  | 107    | Ceiling R-19 to R-49 Insulation                    | Multifamily   | 4%                      | \$ 347.98              | 632      | 604 | 30                 | 84,503                     | \$ 1.09                                     | 0.73                           | 0.95             | 8.14                     | 0.77         |  |
| 1                  | 114    | Floor R-0 to R-19 Insulation-Batts                 | Multifamily   | 10%                     | \$ 795.87              | 637      | 574 | 30                 | 106,074                    | \$ 1.08                                     | 0.74                           | 0.95             | 8.10                     | 0.77         |  |
| 1                  | 105    | Ceiling R-11 to R-49 Insulation                    | Multifamily   | 9%                      | \$ 331.41              | 658      | 601 | 30                 | 77,034                     | \$ 0.51                                     | 1.57                           | 2.03             | 3.80                     | 0.77         |  |
| 1                  | 115    | Floor R-0 to R-30 Insulation-Batts                 | Multifamily   | 12%                     | \$ 1,067.30            | 644      | 566 | 30                 | 128,500                    | \$ 1.20                                     | 0.67                           | 0.86             | 8.96                     | 0.77         |  |
| 1                  | 123    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | Multifamily   | 9%                      | \$ 629.87              | 660      | 602 | 30                 | 150,981                    | \$ 0.94                                     | 0.85                           | 1.10             | 7.04                     | 0.77         |  |
| 1                  | 101    | Basement insulation R-13 (Furnace)                 | Multifamily   | 18%                     | \$ 258.06              | 646      | 528 | 30                 | 155,945                    | \$ 0.19                                     | 4.19                           | 5.43             | 1.42                     | 0.77         |  |
| 1                  | 121    | Self Install Weatherization                        | Multifamily   | 2%                      | \$ 4.56                | 613      | 601 | 5                  | 420,525                    | \$ 0.11                                     | 8.66                           | 15.58            | 0.24                     | 0.77         |  |
| 1                  | 124    | Windows - Add Storm Windows to Double-Glazed       | Multifamily   | 5%                      | \$ 1,506.42            | 634      | 600 | 10                 | 489,413                    | \$ 7.15                                     | 0.13                           | 0.20             | 28.85                    | 0.77         |  |
| 1                  | 122    | Slab insulation R-0 to R-5 (4 ft)                  | Multifamily   | 7%                      | \$ 201.96              | 618      | 577 | 30                 | 485,927                    | \$ 0.42                                     | 1.90                           | 2.46             | 3.14                     | 0.77         |  |
| 1                  | 119    | Plastic Film (1-2 yr measure, window kit)          | Multifamily   | 2%                      | \$ 30.78               | 609      | 597 | 1                  | 538,489                    | \$ 3.28                                     | 0.28                           | 0.57             | 1.64                     | 0.77         |  |
| 1                  | 111    | Duct insulation                                    | Multifamily   | 4%                      | \$ 6,498.84            | 621      | 597 | 20                 | 656,890                    | \$ 27.19                                    | 0.03                           | 0.04             | 176.31                   | 0.77         |  |
| 1                  | 118    | Furnace Diagnostic Testing, Repair and Maintenance | Multifamily   | 10%                     | \$ 150.00              | 655      | 589 | 5                  | 1,085,664                  | \$ 0.65                                     | 1.40                           | 2.53             | 1.49                     | 0.77         |  |
| 1                  | 113    | ENERGY STAR Programmable Thermostat                | Multifamily   | 7%                      | \$ 112.34              | 631      | 587 | 10                 | 1,220,669                  | \$ 0.41                                     | 2.25                           | 3.56             | 1.65                     | 0.77         |  |
| 1                  | 127    | Windows - Double-Glazed to Energy Star             | Multifamily   | 6%                      | \$ 110.97              | 622      | 585 | 10                 | 1,312,843                  | \$ 0.48                                     | 1.93                           | 3.05             | 1.93                     | 0.77         |  |
| 1                  | 108    | Comprehensive Shell Air Sealing - Inf. Reduction   | Multifamily   | 8%                      | \$ 71.94               | 624      | 573 | 10                 | 1,466,848                  | \$ 0.23                                     | 4.02                           | 6.36             | 0.92                     | 0.77         |  |
| 1                  | 125    | Windows - Add Storm Windows to Single-Glazed       | Multifamily   | 13%                     | \$ 1,506.42            | 646      | 559 | 10                 | 2,725,926                  | \$ 2.81                                     | 0.33                           | 0.52             | 11.34                    | 0.77         |  |
| 1                  | 112    | Duct Repair and Sealing                            | Multifamily   | 10%                     | \$ 497.62              | 612      | 551 | 18                 | 3,213,348                  | \$ 0.85                                     | 1.08                           | 1.44             | 5.28                     | 0.77         |  |
| 1                  | 126    | Single Pane to Double Pane with Gas                | Multifamily   | 32%                     | \$ 66.26               | 776      | 528 | 10                 | 4,485,522                  | \$ 0.04                                     | 21.46                          | 33.92            | 0.17                     | 0.77         |  |
| 1                  | 109    | Condensing Furnace - 94 AFUE (Tier 2)              | Multifamily   | 17%                     | \$ 974.38              | 590      | 487 | 18                 | 4,784,292                  | \$ 1.00                                     | 0.92                           | 1.23             | 6.17                     | 0.77         |  |
| 1                  | 200    | Base Boiler                                        | Multifamily   | 0%                      | \$ -                   | 559      | 559 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 215    | Floor R-19 to R-30 Insulation-Batts                | Multifamily   | 2%                      | \$ 775.77              | 570      | 558 | 30                 | 27                         | \$ 5.91                                     | 0.14                           | 0.17             | 44.16                    | 0.77         |  |
| 1                  | 204    | Ceiling R-0 to R-38 Insulation                     | Multifamily   | 24%                     | \$ 419.78              | 727      | 553 | 30                 | 421                        | \$ 0.21                                     | 3.82                           | 4.94             | 1.56                     | 0.77         |  |
| 1                  | 205    | Ceiling R-0 to R-49 Insulation                     | Multifamily   | 25%                     | \$ 508.16              | 733      | 553 | 30                 | 436                        | \$ 0.24                                     | 3.26                           | 4.23             | 1.83                     | 0.77         |  |
| 1                  | 211    | Crawlspace insulation                              | Multifamily   | 18%                     | \$ 529.35              | 638      | 522 | 30                 | 465                        | \$ 0.40                                     | 2.02                           | 2.62             | 2.95                     | 0.77         |  |
| 1                  | 208    | Ceiling R-19 to R-38 Insulation                    | Multifamily   | 4%                      | \$ 248.56              | 576      | 556 | 30                 | 616                        | \$ 1.05                                     | 0.76                           | 0.98             | 7.86                     | 0.77         |  |
| 1                  | 206    | Ceiling R-11 to R-38 Insulation                    | Multifamily   | 8%                      | \$ 325.88              | 600      | 553 | 30                 | 667                        | \$ 0.60                                     | 1.32                           | 1.71             | 4.51                     | 0.77         |  |
| 1                  | 209    | Ceiling R-19 to R-49 Insulation                    | Multifamily   | 4%                      | \$ 347.98              | 580      | 555 | 30                 | 765                        | \$ 1.19                                     | 0.67                           | 0.87             | 8.86                     | 0.77         |  |
| 1                  | 213    | Floor R-0 to R-19 Insulation-Batts                 | Multifamily   | 10%                     | \$ 795.87              | 586      | 527 | 30                 | 960                        | \$ 1.18                                     | 0.68                           | 0.88             | 8.82                     | 0.77         |  |
| 1                  | 207    | Ceiling R-11 to R-49 Insulation                    | Multifamily   | 9%                      | \$ 331.41              | 604      | 552 | 30                 | 697                        | \$ 0.55                                     | 1.44                           | 1.87             | 4.14                     | 0.77         |  |
| 1                  | 201    | Basement insulation R-13 (Boiler)                  | Multifamily   | 18%                     | \$ 258.06              | 593      | 485 | 30                 | 1,086                      | \$ 0.21                                     | 3.85                           | 4.99             | 1.55                     | 0.77         |  |
| 1                  | 214    | Floor R-0 to R-30 Insulation-Batts                 | Multifamily   | 12%                     | \$ 1,067.30            | 591      | 520 | 30                 | 1,163                      | \$ 1.31                                     | 0.61                           | 0.79             | 9.76                     | 0.77         |  |
| 1                  | 223    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | Multifamily   | 9%                      | \$ 629.87              | 606      | 553 | 30                 | 1,367                      | \$ 1.03                                     | 0.78                           | 1.01             | 7.66                     | 0.77         |  |
| 1                  | 220    | Self Install Weatherization                        | Multifamily   | 2%                      | \$ 4.56                | 564      | 552 | 5                  | 3,807                      | \$ 0.12                                     | 7.95                           | 14.31            | 0.26                     | 0.77         |  |
| 1                  | 224    | Windows - Add Storm Windows to Double-Glazed       | Multifamily   | 5%                      | \$ 1,506.42            | 582      | 551 | 10                 | 4,431                      | \$ 7.78                                     | 0.12                           | 0.19             | 31.41                    | 0.77         |  |
| 1                  | 218    | Plastic Film (1-2 yr measure, window kit)          | Multifamily   | 2%                      | \$ 30.78               | 559      | 548 | 1                  | 4,875                      | \$ 3.57                                     | 0.26                           | 0.52             | 1.78                     | 0.77         |  |
| 1                  | 221    | Slab insulation R-0 to R-5 (4 ft)                  | Multifamily   | 9%                      | \$ 201.96              | 570      | 522 | 30                 | 5,589                      | \$ 0.36                                     | 2.22                           | 2.87             | 2.69                     | 0.77         |  |
| 1                  | 217    | Pipe Insulation (Boiler)                           | Multifamily   | 3%                      | \$ 568.98              | 562      | 546 | 30                 | 5,972                      | \$ 3.06                                     | 0.26                           | 0.34             | 22.89                    | 0.77         |  |
| 1                  | 203    | Boiler Diagnostic Testing, Repair and Maintenance  | Multifamily   | 10%                     | \$ 150.00              | 601      | 541 | 5                  | 9,829                      | \$ 0.71                                     | 1.29                           | 2.32             | 1.62                     | 0.77         |  |
| 1                  | 212    | ENERGY STAR Programmable Thermostat                | Multifamily   | 7%                      | \$ 112.34              | 580      | 539 | 10                 | 11,052                     | \$ 0.44                                     | 2.07                           | 3.27             | 1.80                     | 0.77         |  |
| 1                  | 227    | Windows - Double-Glazed to Energy Star             | Multifamily   | 6%                      | \$ 110.97              | 572      | 537 | 10                 | 11,886                     | \$ 0.52                                     | 1.77                           | 2.80             | 2.10                     | 0.77         |  |
| 1                  | 222    | Stack Damper                                       | Multifamily   | 4%                      | \$ 219.00              | 559      | 537 | 5                  | 12,188                     | \$ 2.80                                     | 0.33                           | 0.59             | 6.35                     | 0.77         |  |
| 1                  | 210    | Comprehensive Shell Air Sealing - Inf. Reduction   | Multifamily   | 8%                      | \$ 71.94               | 573      | 527 | 10                 | 17,707                     | \$ 0.25                                     | 3.69                           | 5.84             | 1.01                     | 0.77         |  |
| 1                  | 225    | Windows - Add Storm Windows to Single-Glazed       | Multifamily   | 13%                     | \$ 1,506.42            | 593      | 514 | 10                 | 24,680                     | \$ 3.06                                     | 0.30                           | 0.48             | 12.35                    | 0.77         |  |
| 1                  | 226    | Single Pane to Double Pane with Gas                | Multifamily   | 32%                     | \$ 66.26               | 713      | 485 | 10                 | 40,611                     | \$ 0.05                                     | 19.71                          | 31.15            | 0.19                     | 0.77         |  |
| 1                  | 216    | High Efficiency Condensing Boiler (AFUE = 90%)     | Multifamily   | 11%                     | \$ 900.00              | 532      | 472 | 20                 | 30,522                     | \$ 1.50                                     | 0.61                           | 0.80             | 9.70                     | 0.77         |  |
| 1                  | 202    | Boiler controls                                    | Multifamily   | 11%                     | \$ 585.00              | 559      | 498 | 20                 | 33,518                     | \$ 0.95                                     | 0.97                           | 1.25             | 6.17                     | 0.77         |  |
| 1                  | 300    | Base Room Heat                                     | Multifamily   | 0%                      | \$ -                   | 223      | 223 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 313    | Floor R-19 to R-30 Insulation-Batts                | Multifamily   | 2%                      | \$ 775.77              | 227      | 223 | 30                 | 28                         | \$ 14.83                                    | 0.05                           | 0.07             | 110.81                   | 0.77         |  |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |         |          |                                                        | Year 2011 |             |      |     |            |           |                |           |             |         |         |
|--------------------|---------|----------|--------------------------------------------------------|-----------|-------------|------|-----|------------|-----------|----------------|-----------|-------------|---------|---------|
| Vintage            |         |          |                                                        |           |             |      |     |            |           |                |           |             |         |         |
| Batch              | 1       |          |                                                        | Energy    | Total       | Base |     | Service    | Technical | Levelized Cost | Total     | Customer    |         |         |
| Segment            | Measure | Building | Measure                                                | Savings   | Costs/      | UEC  | UEC | Life (yrs) | Potential | of Conserved   | Resource  | Participant | Payback | Revenue |
|                    | Number  | Type     |                                                        | Fraction  | Household   |      |     |            | Therms    | Energy         | Cost Test | Test        | (Years) | Test    |
|                    |         |          |                                                        |           |             |      |     |            |           | \$/Therm       | (TRC)     |             |         |         |
| 1                  | 302     |          | Ceiling R-0 to R-38 Insulation                         | 24%       | \$ 419.78   | 290  | 220 | 30         | 435       | \$ 0.53        | 1.52      | 1.97        | 3.92    | 0.77    |
| 1                  | 303     |          | Ceiling R-0 to R-49 Insulation                         | 25%       | \$ 508.16   | 292  | 220 | 30         | 450       | \$ 0.61        | 1.30      | 1.69        | 4.59    | 0.77    |
| 1                  | 309     |          | Crawlspace insulation                                  | 18%       | \$ 529.35   | 254  | 208 | 30         | 481       | \$ 0.99        | 0.81      | 1.04        | 7.41    | 0.77    |
| 1                  | 306     |          | Ceiling R-19 to R-38 Insulation                        | 4%        | \$ 248.56   | 230  | 221 | 30         | 637       | \$ 2.64        | 0.30      | 0.39        | 19.72   | 0.77    |
| 1                  | 304     |          | Ceiling R-11 to R-38 Insulation                        | 8%        | \$ 325.88   | 239  | 220 | 30         | 690       | \$ 1.51        | 0.53      | 0.68        | 11.31   | 0.77    |
| 1                  | 307     |          | Ceiling R-19 to R-49 Insulation                        | 4%        | \$ 347.98   | 231  | 221 | 30         | 791       | \$ 2.98        | 0.27      | 0.35        | 22.24   | 0.77    |
| 1                  | 311     |          | Floor R-0 to R-19 Insulation-Batts                     | 10%       | \$ 795.87   | 233  | 210 | 30         | 993       | \$ 2.96        | 0.27      | 0.35        | 22.12   | 0.77    |
| 1                  | 305     |          | Ceiling R-11 to R-49 Insulation                        | 9%        | \$ 331.41   | 241  | 220 | 30         | 721       | \$ 1.39        | 0.57      | 0.74        | 10.38   | 0.77    |
| 1                  | 301     |          | Basement insulation R-13 (Room Heater)                 | 18%       | \$ 258.06   | 236  | 193 | 30         | 1,123     | \$ 0.52        | 1.53      | 1.99        | 3.89    | 0.77    |
| 1                  | 312     |          | Floor R-0 to R-30 Insulation-Batts                     | 12%       | \$ 1,067.30 | 236  | 207 | 30         | 1,203     | \$ 3.28        | 0.24      | 0.32        | 24.49   | 0.77    |
| 1                  | 320     |          | Wall 2x4 R-0 to Blow-In R-13 Insulation                | 9%        | \$ 629.87   | 242  | 220 | 30         | 1,413     | \$ 2.57        | 0.31      | 0.40        | 19.23   | 0.77    |
| 1                  | 318     |          | Self Install Weatherization                            | 2%        | \$ 4.56     | 225  | 220 | 5          | 3,936     | \$ 0.29        | 3.17      | 5.70        | 0.66    | 0.77    |
| 1                  | 321     |          | Windows - Add Storm Windows to Double-Glazed           | 5%        | \$ 1,506.42 | 232  | 220 | 10         | 4,581     | \$ 19.52       | 0.05      | 0.07        | 78.81   | 0.77    |
| 1                  | 310     |          | ENERGY STAR Programmable Thermostat                    | 7%        | \$ 112.34   | 231  | 215 | 10         | 5,713     | \$ 1.12        | 0.82      | 1.30        | 4.51    | 0.77    |
| 1                  | 319     |          | Slab insulation R-0 to R-5 (4 ft)                      | 9%        | \$ 201.96   | 227  | 208 | 30         | 5,779     | \$ 0.90        | 0.88      | 1.15        | 6.75    | 0.77    |
| 1                  | 314     |          | Heater Diagnostic Testing, Repair and Maintenance      | 10%       | \$ 123.00   | 240  | 216 | 10         | 10,162    | \$ 0.82        | 1.12      | 1.76        | 3.33    | 0.77    |
| 1                  | 324     |          | Windows - Double-Glazed to Energy Star                 | 6%        | \$ 110.97   | 228  | 214 | 10         | 12,289    | \$ 1.30        | 0.71      | 1.11        | 5.27    | 0.77    |
| 1                  | 316     |          | Radiant Barrier                                        | 7%        | \$ 45.60    | 223  | 208 | 25         | 17,012    | \$ 0.28        | 3.03      | 3.93        | 1.97    | 0.77    |
| 1                  | 308     |          | Comprehensive Shell Air Sealing - Inf. Reduction       | 8%        | \$ 71.94    | 228  | 210 | 10         | 18,307    | \$ 0.62        | 1.47      | 2.33        | 2.52    | 0.77    |
| 1                  | 322     |          | Windows - Add Storm Windows to Single-Glazed           | 13%       | \$ 1,506.42 | 236  | 205 | 10         | 25,516    | \$ 7.67        | 0.12      | 0.19        | 30.98   | 0.77    |
| 1                  | 323     |          | Single Pane to Double Pane with Gas                    | 32%       | \$ 66.26    | 284  | 193 | 10         | 41,987    | \$ 0.12        | 7.85      | 12.42       | 0.47    | 0.77    |
| 1                  | 315     |          | High efficiency gas room heater                        | 21%       | \$ 318.05   | 224  | 177 | 10         | 61,852    | \$ 1.09        | 0.85      | 1.34        | 4.39    | 0.77    |
| 1                  | 400     |          | Base Water Heating (.58)                               | 0%        | \$ -        | 152  | 152 | 15         | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 406     |          | Energy Star Dishwasher (EF=0.68)                       | 2%        | \$ 143.22   | 153  | 150 | 13         | 101,148   | \$ 5.62        | 0.16      | 0.24        | 28.44   | 0.77    |
| 1                  | 410     |          | Low-Flow Showerheads                                   | 4%        | \$ 34.43    | 156  | 150 | 10         | 115,186   | \$ 0.88        | 1.04      | 1.64        | 3.57    | 0.77    |
| 1                  | 407     |          | CEE Tier 2 DW (EF=0.72)                                | 2%        | \$ 222.56   | 152  | 149 | 13         | 148,851   | \$ 7.86        | 0.12      | 0.17        | 39.80   | 0.77    |
| 1                  | 411     |          | Pipe Wrap                                              | 5%        | \$ 2.95     | 154  | 146 | 15         | 281,179   | \$ 0.04        | 20.70     | 29.29       | 0.25    | 0.77    |
| 1                  | 403     |          | Drain Water Heat Recovery (GFX)                        | 38%       | \$ 742.00   | 153  | 95  | 30         | 314,119   | \$ 1.12        | 0.71      | 0.92        | 8.38    | 0.77    |
| 1                  | 409     |          | Faucet Aerators                                        | 7%        | \$ 12.82    | 158  | 146 | 10         | 335,664   | \$ 0.17        | 5.29      | 8.36        | 0.70    | 0.77    |
| 1                  | 408     |          | Energy Star Water Heater (EF = .67)                    | 11%       | \$ 107.07   | 156  | 138 | 15         | 780,839   | \$ 0.70        | 1.31      | 1.85        | 3.93    | 0.77    |
| 1                  | 402     |          | Condensing Gas Storage water heater (>0.8 EF)          | 36%       | \$ 750.00   | 152  | 97  | 15         | 1,531,096 | \$ 1.57        | 0.59      | 0.83        | 8.78    | 0.77    |
| 1                  | 413     |          | 0.82 EF Tankless Hot Water Heater Energy Star Standard | 28%       | \$ 621.54   | 153  | 111 | 20         | 1,725,664 | \$ 1.48        | 0.62      | 0.81        | 9.59    | 0.77    |
| 1                  | 401     |          | Commercial Clotheswasher (MEF = 2.0)                   | 33%       | \$ 10.00    | 163  | 109 | 15         | 546,812   | \$ 0.02        | 42.72     | 60.45       | 0.12    | 0.77    |
| 1                  | 404     |          | 2011 Energy Star Clotheswasher (MEF 2.00)              | 9%        | \$ 166.24   | 154  | 140 | 14         | 451,369   | \$ 1.41        | 0.65      | 0.94        | 7.53    | 0.77    |
| 1                  | 412     |          | Solar Water Heater                                     | 50%       | \$ 4,500.00 | 153  | 76  | 15         | 3,137,690 | \$ 6.81        | 0.14      | 0.19        | 38.18   | 0.77    |
| 1                  | 405     |          | Energy Star CW CEE Tier 3 (MEF=2.20)                   | 10%       | \$ 393.16   | 152  | 138 | 14         | 549,038   | \$ 3.23        | 0.28      | 0.41        | 17.28   | 0.77    |
| 1                  | 500     |          | Base Clothes Drying                                    | 0%        | \$ -        | 95   | 95  | 18         | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 501     |          | Efficient Clothes Dryer (EF = 2.67)                    | 15%       | \$ 50.00    | 110  | 94  | 18         | 14,273    | \$ 0.32        | 2.91      | 3.89        | 1.96    | 0.77    |
| 1                  | 600     |          | Base Cooking                                           | 0%        | \$ -        | 50   | 50  | 15         | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 602     |          | EE Gas Range                                           | 10%       | \$ 100.00   | 50   | 45  | 15         | 123,981   | \$ 2.30        | 0.40      | 0.57        | 12.86   | 0.77    |
| 1                  | 601     |          | Convection Oven                                        | 33%       | \$ 204.00   | 51   | 34  | 15         | 410,082   | \$ 1.42        | 0.65      | 0.92        | 7.93    | 0.77    |
| 1                  | 700     |          | Base Other                                             | 0%        | \$ -        | 137  | 137 | 6          | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 800     |          | Base House Use                                         | 0%        | \$ -        | 621  | 621 | 1          | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 801     |          | Conservation- Opower                                   | 1%        | \$ 3.00     | 621  | 615 | 1          | 449,111   | \$ 0.63        | 1.47      | 2.98        | 0.31    | 0.77    |
| 1                  | 100     |          | Base Furnace                                           | 0%        | \$ -        | 632  | 632 | 18         | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 116     |          | Floor R-19 to R-30 Insulation-Batts                    | 2%        | \$ 1,996.60 | 645  | 632 | 30         | 3,901     | \$ 13.44       | 0.06      | 0.08        | 100.42  | 0.77    |
| 1                  | 102     |          | Ceiling R-0 to R-38 Insulation                         | 24%       | \$ 1,261.11 | 822  | 625 | 30         | 558,397   | \$ 0.56        | 1.44      | 1.86        | 4.15    | 0.77    |
| 1                  | 103     |          | Ceiling R-0 to R-49 Insulation                         | 25%       | \$ 1,526.61 | 829  | 625 | 30         | 578,338   | \$ 0.65        | 1.23      | 1.59        | 4.86    | 0.77    |
| 1                  | 114     |          | Floor R-0 to R-19 Insulation-Batts                     | 10%       | \$ 2,048.33 | 634  | 571 | 30         | 599,711   | \$ 2.80        | 0.28      | 0.37        | 20.95   | 0.77    |
| 1                  | 115     |          | Floor R-0 to R-30 Insulation-Batts                     | 12%       | \$ 2,746.90 | 635  | 558 | 30         | 720,101   | \$ 3.13        | 0.25      | 0.33        | 23.39   | 0.77    |
| 1                  | 123     |          | Wall 2x4 R-0 to Blow-In R-13 Insulation                | 9%        | \$ 974.53   | 688  | 627 | 30         | 783,505   | \$ 1.40        | 0.57      | 0.74        | 10.45   | 0.77    |
| 1                  | 106     |          | Ceiling R-19 to R-38 Insulation                        | 4%        | \$ 746.71   | 651  | 628 | 30         | 817,830   | \$ 2.80        | 0.29      | 0.37        | 20.89   | 0.77    |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                    | Year 2011     |                  |                  |       |       |            |                  |                              |                          |                  |                 |              |
|--------------------|--------|----------------------------------------------------|---------------|------------------|------------------|-------|-------|------------|------------------|------------------------------|--------------------------|------------------|-----------------|--------------|
| Vintage            |        |                                                    |               |                  |                  |       |       |            |                  |                              |                          |                  |                 |              |
| Batch              | 1      |                                                    |               |                  |                  |       |       |            |                  |                              |                          |                  |                 |              |
| Measure            |        |                                                    | Building      | Energy           | Total            | Base  |       |            | Technical        | Levelized Cost               | Total                    | Customer         |                 |              |
| Segment            | Number | Measure                                            | Type          | Savings Fraction | Costs/ Household | UEC   | UEC   | Life (yrs) | Potential Therms | of Conserved Energy \$/Therm | Resource Cost Test (TRC) | Participant Test | Payback (Years) | Revenue Test |
| 1                  | 122    | Slab insulation R-0 to R-5 (4 ft)                  | SF Low Income | 7%               | \$ 565.33        | 642   | 599   | 30         | 868,161          | \$ 1.13                      | 0.71                     | 0.91             | 8.46            | 0.77         |
| 1                  | 104    | Ceiling R-11 to R-38 Insulation                    | SF Low Income | 8%               | \$ 979.02        | 678   | 625   | 30         | 885,843          | \$ 1.60                      | 0.50                     | 0.65             | 11.98           | 0.77         |
| 1                  | 107    | Ceiling R-19 to R-49 Insulation                    | SF Low Income | 4%               | \$ 1,045.40      | 656   | 627   | 30         | 1,015,642        | \$ 3.15                      | 0.25                     | 0.33             | 23.55           | 0.77         |
| 1                  | 120    | Radiant Barrier                                    | SF Low Income | 7%               | \$ 530.76        | 632   | 590   | 25         | 1,257,767        | \$ 1.14                      | 0.74                     | 0.96             | 8.07            | 0.77         |
| 1                  | 105    | Ceiling R-11 to R-49 Insulation                    | SF Low Income | 9%               | \$ 995.62        | 683   | 625   | 30         | 925,874          | \$ 1.47                      | 0.54                     | 0.70             | 10.99           | 0.77         |
| 1                  | 121    | Self Install Weatherization                        | SF Low Income | 2%               | \$ 4.56          | 637   | 624   | 5          | 1,886,042        | \$ 0.10                      | 8.99                     | 16.18            | 0.23            | 0.77         |
| 1                  | 119    | Plastic Film (1-2 yr measure, window kit)          | SF Low Income | 2%               | \$ 45.57         | 632   | 620   | 1          | 2,415,108        | \$ 4.67                      | 0.20                     | 0.40             | 2.34            | 0.77         |
| 1                  | 124    | Windows - Add Storm Windows to Double-Glazed       | SF Low Income | 5%               | \$ 6,346.33      | 656   | 621   | 10         | 2,695,547        | \$ 29.09                     | 0.03                     | 0.05             | 117.42          | 0.77         |
| 1                  | 110    | Crawlspace insulation                              | SF Low Income | 18%              | \$ 1,362.39      | 675   | 552   | 30         | 3,664,992        | \$ 0.96                      | 0.83                     | 1.08             | 7.18            | 0.77         |
| 1                  | 113    | ENERGY STAR Programmable Thermostat                | SF Low Income | 7%               | \$ 112.34        | 662   | 616   | 10         | 3,951,420        | \$ 0.39                      | 2.36                     | 3.73             | 1.57            | 0.77         |
| 1                  | 111    | Duct insulation                                    | SF Low Income | 4%               | \$ 9,212.17      | 638   | 614   | 20         | 4,456,670        | \$ 37.49                     | 0.02                     | 0.03             | 243.11          | 0.77         |
| 1                  | 118    | Furnace Diagnostic Testing, Repair and Maintenance | SF Low Income | 10%              | \$ 150.00        | 680   | 612   | 5          | 4,869,169        | \$ 0.63                      | 1.46                     | 2.63             | 1.43            | 0.77         |
| 1                  | 108    | Comprehensive Shell Air Sealing - Inf. Reduction   | SF Low Income | 6%               | \$ 176.79        | 645   | 603   | 10         | 5,171,010        | \$ 0.69                      | 1.34                     | 2.11             | 2.78            | 0.77         |
| 1                  | 101    | Basement insulation R-13 (Furnace)                 | SF Low Income | 18%              | \$ 722.37        | 670   | 548   | 30         | 6,628,758        | \$ 0.51                      | 1.55                     | 2.01             | 3.84            | 0.77         |
| 1                  | 127    | Windows - Double-Glazed to Energy Star             | SF Low Income | 10%              | \$ 467.52        | 665   | 599   | 10         | 8,027,770        | \$ 1.13                      | 0.81                     | 1.29             | 4.56            | 0.77         |
| 1                  | 125    | Windows - Add Storm Windows to Single-Glazed       | SF Low Income | 13%              | \$ 6,346.33      | 682   | 591   | 10         | 9,883,011        | \$ 11.21                     | 0.08                     | 0.13             | 45.24           | 0.77         |
| 1                  | 112    | Duct Repair and Sealing                            | SF Low Income | 10%              | \$ 497.62        | 635   | 572   | 18         | 14,411,760       | \$ 0.82                      | 1.12                     | 1.50             | 5.08            | 0.77         |
| 1                  | 109    | Condensing Furnace - 94 AFUE (Tier 2)              | SF Low Income | 17%              | \$ 974.38        | 629   | 520   | 18         | 18,327,517       | \$ 0.93                      | 0.99                     | 1.32             | 5.79            | 0.77         |
| 1                  | 126    | Single Pane to Double Pane with Gas                | SF Low Income | 32%              | \$ 279.14        | 782   | 532   | 10         | 24,044,330       | \$ 0.18                      | 5.13                     | 8.11             | 0.72            | 0.77         |
| 1                  | 200    | Base Boiler                                        | SF Low Income | 0%               | \$ -             | 1,166 | 1,166 | 20         | 0                | N/A                          | N/A                      | N/A              | N/A             | N/A          |
| 1                  | 215    | Floor R-19 to R-30 Insulation-Batts                | SF Low Income | 2%               | \$ 1,996.60      | 1,189 | 1,165 | 30         | 71               | \$ 7.29                      | 0.11                     | 0.14             | 54.47           | 0.77         |
| 1                  | 204    | Ceiling R-0 to R-38 Insulation                     | SF Low Income | 24%              | \$ 1,261.11      | 1,516 | 1,153 | 30         | 10,147           | \$ 0.30                      | 2.65                     | 3.43             | 2.25            | 0.77         |
| 1                  | 205    | Ceiling R-0 to R-49 Insulation                     | SF Low Income | 25%              | \$ 1,526.61      | 1,528 | 1,152 | 30         | 10,509           | \$ 0.35                      | 2.26                     | 2.93             | 2.63            | 0.77         |
| 1                  | 213    | Floor R-0 to R-19 Insulation-Batts                 | SF Low Income | 10%              | \$ 2,048.33      | 1,169 | 1,052 | 30         | 10,897           | \$ 1.52                      | 0.53                     | 0.68             | 11.36           | 0.77         |
| 1                  | 214    | Floor R-0 to R-30 Insulation-Batts                 | SF Low Income | 12%              | \$ 2,746.90      | 1,170 | 1,030 | 30         | 13,085           | \$ 1.70                      | 0.47                     | 0.61             | 12.69           | 0.77         |
| 1                  | 223    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | SF Low Income | 9%               | \$ 974.53        | 1,268 | 1,156 | 30         | 14,237           | \$ 0.76                      | 1.05                     | 1.36             | 5.67            | 0.77         |
| 1                  | 208    | Ceiling R-19 to R-38 Insulation                    | SF Low Income | 4%               | \$ 746.71        | 1,201 | 1,158 | 30         | 14,861           | \$ 1.52                      | 0.53                     | 0.68             | 11.33           | 0.77         |
| 1                  | 206    | Ceiling R-11 to R-38 Insulation                    | SF Low Income | 8%               | \$ 979.02        | 1,250 | 1,152 | 30         | 16,096           | \$ 0.87                      | 0.92                     | 1.19             | 6.50            | 0.77         |
| 1                  | 221    | Slab insulation R-0 to R-5 (4 ft)                  | SF Low Income | 9%               | \$ 565.33        | 1,189 | 1,088 | 30         | 20,041           | \$ 0.48                      | 1.65                     | 2.14             | 3.61            | 0.77         |
| 1                  | 209    | Ceiling R-19 to R-49 Insulation                    | SF Low Income | 4%               | \$ 1,045.40      | 1,209 | 1,156 | 30         | 18,455           | \$ 1.71                      | 0.47                     | 0.61             | 12.77           | 0.77         |
| 1                  | 219    | Radiant Barrier                                    | SF Low Income | 7%               | \$ 530.76        | 1,166 | 1,087 | 25         | 22,855           | \$ 0.62                      | 1.36                     | 1.77             | 4.38            | 0.77         |
| 1                  | 207    | Ceiling R-11 to R-49 Insulation                    | SF Low Income | 9%               | \$ 995.62        | 1,260 | 1,151 | 30         | 16,824           | \$ 0.80                      | 1.00                     | 1.30             | 5.96            | 0.77         |
| 1                  | 220    | Self Install Weatherization                        | SF Low Income | 2%               | \$ 4.56          | 1,175 | 1,151 | 5          | 34,271           | \$ 0.06                      | 16.58                    | 29.83            | 0.13            | 0.77         |
| 1                  | 218    | Plastic Film (1-2 yr measure, window kit)          | SF Low Income | 2%               | \$ 45.57         | 1,166 | 1,142 | 1          | 43,884           | \$ 2.53                      | 0.36                     | 0.74             | 1.27            | 0.77         |
| 1                  | 224    | Windows - Add Storm Windows to Double-Glazed       | SF Low Income | 5%               | \$ 6,346.33      | 1,210 | 1,145 | 10         | 48,980           | \$ 15.78                     | 0.06                     | 0.09             | 63.69           | 0.77         |
| 1                  | 217    | Pipe Insulation (Boiler)                           | SF Low Income | 3%               | \$ 438.48        | 1,172 | 1,139 | 30         | 53,759           | \$ 1.13                      | 0.70                     | 0.91             | 8.46            | 0.77         |
| 1                  | 211    | Crawlspace insulation                              | SF Low Income | 18%              | \$ 1,362.39      | 1,245 | 1,018 | 30         | 66,596           | \$ 0.52                      | 1.53                     | 1.98             | 3.90            | 0.77         |
| 1                  | 212    | ENERGY STAR Programmable Thermostat                | SF Low Income | 7%               | \$ 112.34        | 1,221 | 1,135 | 10         | 71,800           | \$ 0.21                      | 4.35                     | 6.88             | 0.85            | 0.77         |
| 1                  | 203    | Boiler Diagnostic Testing, Repair and Maintenance  | SF Low Income | 10%              | \$ 150.00        | 1,253 | 1,128 | 5          | 88,477           | \$ 0.34                      | 2.69                     | 4.84             | 0.78            | 0.77         |
| 1                  | 201    | Basement insulation R-13 (Boiler)                  | SF Low Income | 18%              | \$ 722.37        | 1,235 | 1,010 | 30         | 92,654           | \$ 0.28                      | 2.87                     | 3.71             | 2.08            | 0.77         |
| 1                  | 222    | Stack Damper                                       | SF Low Income | 4%               | \$ 219.00        | 1,166 | 1,119 | 5          | 109,711          | \$ 1.34                      | 0.69                     | 1.23             | 3.05            | 0.77         |
| 1                  | 210    | Comprehensive Shell Air Sealing - Inf. Reduction   | SF Low Income | 6%               | \$ 176.79        | 1,189 | 1,112 | 10         | 125,282          | \$ 0.37                      | 2.46                     | 3.89             | 1.51            | 0.77         |
| 1                  | 227    | Windows - Double-Glazed to Energy Star             | SF Low Income | 10%              | \$ 467.52        | 1,226 | 1,104 | 10         | 145,871          | \$ 0.61                      | 1.50                     | 2.37             | 2.47            | 0.77         |
| 1                  | 225    | Windows - Add Storm Windows to Single-Glazed       | SF Low Income | 13%              | \$ 6,346.33      | 1,257 | 1,089 | 10         | 179,582          | \$ 6.08                      | 0.15                     | 0.24             | 24.54           | 0.77         |
| 1                  | 216    | High Efficiency Condensing Boiler (AFUE = 90%)     | SF Low Income | 11%              | \$ 900.00        | 1,111 | 986   | 20         | 272,246          | \$ 0.72                      | 1.28                     | 1.66             | 4.65            | 0.77         |
| 1                  | 202    | Boiler controls                                    | SF Low Income | 11%              | \$ 585.00        | 1,166 | 1,037 | 20         | 301,705          | \$ 0.46                      | 2.02                     | 2.61             | 2.96            | 0.77         |
| 1                  | 226    | Single Pane to Double Pane with Gas                | SF Low Income | 32%              | \$ 279.14        | 1,441 | 980   | 10         | 436,904          | \$ 0.10                      | 9.46                     | 14.95            | 0.39            | 0.77         |
| 1                  | 300    | Base Room Heat                                     | SF Low Income | 0%               | \$ -             | 887   | 887   | 15         | 0                | N/A                          | N/A                      | N/A              | N/A             | N/A          |
| 1                  | 313    | Floor R-19 to R-30 Insulation-Batts                | SF Low Income | 2%               | \$ 1,996.60      | 904   | 886   | 30         | 140              | \$ 9.59                      | 0.08                     | 0.11             | 71.62           | 0.77         |
| 1                  | 317    | Plastic Film (1-2 yr measure, window kit)          | SF Low Income | 2%               | \$ 358.26        | 887   | 869   | 1          | 13,360           | \$ 26.19                     | 0.04                     | 0.07             | 13.11           | 0.77         |
| 1                  | 302    | Ceiling R-0 to R-38 Insulation                     | SF Low Income | 24%              | \$ 1,261.11      | 1,153 | 877   | 30         | 20,019           | \$ 0.40                      | 2.01                     | 2.61             | 2.96            | 0.77         |
| 1                  | 303    | Ceiling R-0 to R-49 Insulation                     | SF Low Income | 25%              | \$ 1,526.61      | 1,162 | 876   | 30         | 20,734           | \$ 0.46                      | 1.72                     | 2.23             | 3.46            | 0.77         |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                        | Year 2011     |          |             |       |     |    |            |           |                |           |             |         |         |
|--------------------|--------|--------------------------------------------------------|---------------|----------|-------------|-------|-----|----|------------|-----------|----------------|-----------|-------------|---------|---------|
| Vintage            |        |                                                        |               |          | Energy      | Total |     |    | Service    | Potential | Levelized Cost | Total     | Customer    |         |         |
| Batch              | 1      | Measure                                                | Building      | Savings  | Costs/      | Base  |     |    | Life (yrs) | Therms    | of Conserved   | Resource  | Participant | Payback | Revenue |
| Segment            | Number | Measure                                                | Type          | Fraction | Household   | UEC   | UEC |    |            |           | Energy         | Cost Test | Test        | (Years) | Test    |
|                    |        |                                                        |               |          |             |       |     |    |            |           | \$/Therm       | (TRC)     |             |         |         |
| 1                  | 311    | Floor R-0 to R-19 Insulation-Batts                     | SF Low Income | 10%      | \$ 2,048.33 | 889   | 800 | 30 | 21,500     | \$        | 2.00           | 0.40      | 0.52        | 14.94   | 0.77    |
| 1                  | 312    | Floor R-0 to R-30 Insulation-Batts                     | SF Low Income | 12%      | \$ 2,746.90 | 890   | 783 | 30 | 25,816     | \$        | 2.23           | 0.36      | 0.46        | 16.69   | 0.77    |
| 1                  | 320    | Wall 2x4 R-0 to Blow-In R-13 Insulation                | SF Low Income | 9%       | \$ 974.53   | 964   | 879 | 30 | 28,089     | \$        | 1.00           | 0.80      | 1.04        | 7.46    | 0.77    |
| 1                  | 306    | Ceiling R-19 to R-38 Insulation                        | SF Low Income | 4%       | \$ 746.71   | 913   | 881 | 30 | 29,320     | \$        | 1.99           | 0.40      | 0.52        | 14.90   | 0.77    |
| 1                  | 304    | Ceiling R-11 to R-38 Insulation                        | SF Low Income | 8%       | \$ 979.02   | 950   | 876 | 30 | 31,758     | \$        | 1.14           | 0.70      | 0.90        | 8.54    | 0.77    |
| 1                  | 319    | Slab insulation R-0 to R-5 (4 ft)                      | SF Low Income | 9%       | \$ 565.33   | 904   | 827 | 30 | 39,540     | \$        | 0.64           | 1.26      | 1.63        | 4.75    | 0.77    |
| 1                  | 307    | Ceiling R-19 to R-49 Insulation                        | SF Low Income | 4%       | \$ 1,045.40 | 920   | 879 | 30 | 36,411     | \$        | 2.25           | 0.36      | 0.46        | 16.79   | 0.77    |
| 1                  | 305    | Ceiling R-11 to R-49 Insulation                        | SF Low Income | 9%       | \$ 995.62   | 958   | 876 | 30 | 33,193     | \$        | 1.05           | 0.76      | 0.99        | 7.84    | 0.77    |
| 1                  | 318    | Self Install Weatherization                            | SF Low Income | 2%       | \$ 4.56     | 893   | 875 | 5  | 67,615     | \$        | 0.07           | 12.61     | 22.69       | 0.17    | 0.77    |
| 1                  | 310    | ENERGY STAR Programmable Thermostat                    | SF Low Income | 7%       | \$ 112.34   | 928   | 863 | 10 | 70,830     | \$        | 0.28           | 3.31      | 5.23        | 1.12    | 0.77    |
| 1                  | 321    | Windows - Add Storm Windows to Double-Glazed           | SF Low Income | 5%       | \$ 6,346.33 | 920   | 871 | 10 | 96,636     | \$        | 20.75          | 0.04      | 0.07        | 83.75   | 0.77    |
| 1                  | 309    | Crawlspace insulation                                  | SF Low Income | 18%      | \$ 1,362.39 | 947   | 774 | 30 | 131,391    | \$        | 0.69           | 1.16      | 1.51        | 5.12    | 0.77    |
| 1                  | 314    | Heater Diagnostic Testing, Repair and Maintenance      | SF Low Income | 10%      | \$ 123.00   | 953   | 858 | 10 | 174,561    | \$        | 0.21           | 4.44      | 7.01        | 0.84    | 0.77    |
| 1                  | 301    | Basement insulation R-13 (Room Heater)                 | SF Low Income | 18%      | \$ 722.37   | 940   | 768 | 30 | 182,803    | \$        | 0.37           | 2.18      | 2.82        | 2.74    | 0.77    |
| 1                  | 308    | Comprehensive Shell Air Sealing - Inf. Reduction       | SF Low Income | 6%       | \$ 176.79   | 904   | 846 | 10 | 247,177    | \$        | 0.49           | 1.87      | 2.96        | 1.98    | 0.77    |
| 1                  | 324    | Windows - Double-Glazed to Energy Star                 | SF Low Income | 10%      | \$ 467.52   | 933   | 839 | 10 | 287,799    | \$        | 0.81           | 1.14      | 1.81        | 3.25    | 0.77    |
| 1                  | 316    | Radiant Barrier                                        | SF Low Income | 7%       | \$ 67.51    | 887   | 827 | 25 | 292,216    | \$        | 0.10           | 8.15      | 10.56       | 0.73    | 0.77    |
| 1                  | 322    | Windows - Add Storm Windows to Single-Glazed           | SF Low Income | 13%      | \$ 6,346.33 | 956   | 828 | 10 | 354,310    | \$        | 7.99           | 0.12      | 0.18        | 32.27   | 0.77    |
| 1                  | 323    | Single Pane to Double Pane with Gas                    | SF Low Income | 32%      | \$ 279.14   | 1,096 | 745 | 10 | 861,998    | \$        | 0.13           | 7.19      | 11.37       | 0.52    | 0.77    |
| 1                  | 315    | High efficiency gas room heater                        | SF Low Income | 21%      | \$ 318.05   | 892   | 705 | 10 | 1,053,827  | \$        | 0.27           | 3.37      | 5.33        | 1.10    | 0.77    |
| 1                  | 400    | Base Water Heating (.58)                               | SF Low Income | 0%       | \$ -        | 277   | 277 | 15 | 0          | N/A       | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 406    | Energy Star Dishwasher (EF=0.68)                       | SF Low Income | 2%       | \$ 143.22   | 278   | 272 | 13 | 618,940    | \$        | 3.09           | 0.30      | 0.44        | 15.65   | 0.77    |
| 1                  | 407    | CEE Tier 2 DW (EF=0.72)                                | SF Low Income | 2%       | \$ 222.56   | 277   | 271 | 13 | 822,188    | \$        | 4.32           | 0.21      | 0.32        | 21.86   | 0.77    |
| 1                  | 410    | Low-Flow Showerheads                                   | SF Low Income | 4%       | \$ 34.55    | 283   | 272 | 10 | 1,232,146  | \$        | 0.49           | 1.88      | 2.97        | 1.98    | 0.77    |
| 1                  | 411    | Pipe Wrap                                              | SF Low Income | 5%       | \$ 2.95     | 284   | 270 | 15 | 1,416,968  | \$        | 0.02           | 38.24     | 54.12       | 0.13    | 0.77    |
| 1                  | 403    | Drain Water Heat Recovery (GFX)                        | SF Low Income | 38%      | \$ 742.00   | 278   | 174 | 30 | 2,469,986  | \$        | 0.62           | 1.30      | 1.68        | 4.60    | 0.77    |
| 1                  | 409    | Faucet Aerators                                        | SF Low Income | 7%       | \$ 14.89    | 281   | 260 | 10 | 4,009,657  | \$        | 0.11           | 8.11      | 12.83       | 0.46    | 0.77    |
| 1                  | 408    | Energy Star Water Heater (EF = .67)                    | SF Low Income | 11%      | \$ 107.07   | 283   | 251 | 15 | 6,139,907  | \$        | 0.39           | 2.39      | 3.38        | 2.16    | 0.77    |
| 1                  | 402    | Condensing Gas Storage water heater (>0.8 EF)          | SF Low Income | 36%      | \$ 750.00   | 279   | 177 | 15 | 11,900,639 | \$        | 0.86           | 1.08      | 1.52        | 4.79    | 0.77    |
| 1                  | 413    | 0.82 EF Tankless Hot Water Heater Energy Star Standard | SF Low Income | 28%      | \$ 621.54   | 278   | 201 | 20 | 13,569,273 | \$        | 0.81           | 1.13      | 1.47        | 5.27    | 0.77    |
| 1                  | 412    | Solar Water Heater                                     | SF Low Income | 50%      | \$ 4,500.00 | 278   | 139 | 15 | 24,672,338 | \$        | 3.74           | 0.25      | 0.35        | 20.97   | 0.77    |
| 1                  | 404    | 2011 Energy Star Clotheswasher (MEF 2.00)              | SF Low Income | 5%       | \$ 166.24   | 279   | 265 | 14 | 2,790,019  | \$        | 1.42           | 0.65      | 0.94        | 7.58    | 0.77    |
| 1                  | 405    | Energy Star CW CEE Tier 3 (MEF=2.20)                   | SF Low Income | 5%       | \$ 393.16   | 277   | 262 | 14 | 3,415,415  | \$        | 3.23           | 0.28      | 0.41        | 17.29   | 0.77    |
| 1                  | 500    | Base Clothes Drying                                    | SF Low Income | 0%       | \$ -        | 39    | 39  | 18 | 0          | N/A       | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 501    | Efficient Clothes Dryer (EF = 2.67)                    | SF Low Income | 15%      | \$ 50.00    | 46    | 39  | 18 | 25,422     | \$        | 0.77           | 1.20      | 1.60        | 4.75    | 0.77    |
| 1                  | 600    | Base Cooking                                           | SF Low Income | 0%       | \$ -        | 49    | 49  | 15 | 0          | N/A       | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 602    | EE Gas Range                                           | SF Low Income | 10%      | \$ 100.00   | 49    | 44  | 15 | 690,430    | \$        | 2.36           | 0.39      | 0.55        | 13.25   | 0.77    |
| 1                  | 601    | Convection Oven                                        | SF Low Income | 33%      | \$ 204.00   | 49    | 33  | 15 | 2,283,676  | \$        | 1.46           | 0.63      | 0.89        | 8.17    | 0.77    |
| 1                  | 700    | Base Other                                             | SF Low Income | 0%       | \$ -        | 13    | 13  | 6  | 0          | N/A       | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 800    | Base House Use                                         | SF Low Income | 0%       | \$ -        | 749   | 749 | 1  | 0          | N/A       | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 801    | Conservation- Opower                                   | SF Low Income | 1%       | \$ 3.00     | 749   | 741 | 1  | 2,337,569  | \$        | 0.52           | 1.77      | 3.59        | 0.26    | 0.77    |
| 1                  | 100    | Base Furnace                                           | MF Low Income | 0%       | \$ -        | 753   | 753 | 18 | 0          | N/A       | N/A            | N/A       | N/A         | N/A     | N/A     |
| 1                  | 116    | Floor R-19 to R-30 Insulation-Batts                    | MF Low Income | 2%       | \$ 833.84   | 767   | 751 | 30 | 2,648      | \$        | 4.72           | 0.17      | 0.22        | 35.27   | 0.77    |
| 1                  | 110    | Crawlspace insulation                                  | MF Low Income | 18%      | \$ 568.98   | 859   | 702 | 30 | 8,121      | \$        | 0.32           | 2.53      | 3.28        | 2.36    | 0.77    |
| 1                  | 102    | Ceiling R-0 to R-38 Insulation                         | MF Low Income | 24%      | \$ 442.47   | 978   | 744 | 30 | 21,142     | \$        | 0.16           | 4.87      | 6.31        | 1.22    | 0.77    |
| 1                  | 103    | Ceiling R-0 to R-49 Insulation                         | MF Low Income | 25%      | \$ 535.63   | 987   | 744 | 30 | 21,897     | \$        | 0.19           | 4.17      | 5.40        | 1.43    | 0.77    |
| 1                  | 106    | Ceiling R-19 to R-38 Insulation                        | MF Low Income | 4%       | \$ 261.99   | 775   | 748 | 30 | 30,964     | \$        | 0.82           | 0.97      | 1.25        | 6.16    | 0.77    |
| 1                  | 104    | Ceiling R-11 to R-38 Insulation                        | MF Low Income | 8%       | \$ 343.50   | 807   | 744 | 30 | 33,539     |           | 0              | 1.69      | 2.19        | 3.53    | 0.77    |
| 1                  | 107    | Ceiling R-19 to R-49 Insulation                        | MF Low Income | 4%       | \$ 366.79   | 781   | 746 | 30 | 38,454     |           | 1              | 0.86      | 1.11        | 6.94    | 0.77    |
| 1                  | 105    | Ceiling R-11 to R-49 Insulation                        | MF Low Income | 9%       | \$ 349.32   | 813   | 743 | 30 | 35,055     |           | 0              | 1.84      | 2.39        | 3.24    | 0.77    |
| 1                  | 114    | Floor R-0 to R-19 Insulation-Batts                     | MF Low Income | 10%      | \$ 855.44   | 788   | 709 | 30 | 93,545     |           | 1              | 0.85      | 1.10        | 7.04    | 0.77    |
| 1                  | 101    | Basement insulation R-13 (Furnace)                     | MF Low Income | 18%      | \$ 395.80   | 798   | 652 | 30 | 98,674     |           | 0              | 3.38      | 4.37        | 1.77    | 0.77    |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                    | Year 2011     |          |             |      |            |           |                |           |             |          |         |      |
|--------------------|--------|----------------------------------------------------|---------------|----------|-------------|------|------------|-----------|----------------|-----------|-------------|----------|---------|------|
| Vintage            |        |                                                    | Building      | Energy   | Total       | Base | Service    | Technical | Levelized Cost | Total     | Participant | Customer |         |      |
| Batch              | 1      | Measure                                            |               | Savings  | Costs/      |      |            |           | of Conserved   | Resource  |             | Payback  | Revenue |      |
| Segment            | Number | Measure                                            | Type          | Fraction | Household   | UEC  | Life (yrs) | Potential | Energy         | Cost Test | Test        | (Years)  | Test    |      |
|                    |        |                                                    |               |          |             |      |            | Therms    | \$/Therm       | (TRC)     |             |          |         |      |
| 1                  | 123    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | MF Low Income | 9%       | \$ 637.29   | 816  | 744        | 30        | 108,781        | 1         | 1.04        | 1.34     | 5.76    | 0.77 |
| 1                  | 115    | Floor R-0 to R-30 Insulation-Batts                 | MF Low Income | 12%      | \$ 1,147.19 | 796  | 700        | 30        | 113,322        | 1         | 0.77        | 0.99     | 7.79    | 0.77 |
| 1                  | 121    | Self Install Weatherization                        | MF Low Income | 2%       | \$ 4.56     | 758  | 743        | 5         | 191,364        | 0         | 10.70       | 19.26    | 0.20    | 0.77 |
| 1                  | 122    | Slab insulation R-0 to R-5 (4 ft)                  | MF Low Income | 7%       | \$ 309.75   | 764  | 713        | 30        | 228,555        | 1         | 1.53        | 1.98     | 3.89    | 0.77 |
| 1                  | 119    | Plastic Film (1-2 yr measure, window kit)          | MF Low Income | 2%       | \$ 48.23    | 753  | 738        | 1         | 245,045        | 4         | 0.22        | 0.45     | 2.08    | 0.77 |
| 1                  | 124    | Windows - Add Storm Windows to Double-Glazed       | MF Low Income | 5%       | \$ 1,587.84 | 780  | 738        | 10        | 295,620        | 6         | 0.15        | 0.24     | 24.72   | 0.77 |
| 1                  | 113    | ENERGY STAR Programmable Thermostat                | MF Low Income | 7%       | \$ 112.34   | 788  | 733        | 10        | 400,924        | 0         | 2.81        | 4.44     | 1.32    | 0.77 |
| 1                  | 127    | Windows - Double-Glazed to Energy Star             | MF Low Income | 6%       | \$ 116.97   | 778  | 731        | 10        | 437,067        | 0         | 2.28        | 3.61     | 1.63    | 0.77 |
| 1                  | 111    | Duct insulation                                    | MF Low Income | 4%       | \$ 6,850.13 | 760  | 730        | 20        | 452,188        | 23        | 0.04        | 0.05     | 151.89  | 0.77 |
| 1                  | 118    | Furnace Diagnostic Testing, Repair and Maintenance | MF Low Income | 10%      | \$ 150.00   | 809  | 728        | 5         | 494,042        | 1         | 1.74        | 3.12     | 1.20    | 0.77 |
| 1                  | 108    | Comprehensive Shell Air Sealing - Inf. Reduction   | MF Low Income | 6%       | \$ 75.83    | 767  | 718        | 10        | 524,668        | 0         | 3.71        | 5.86     | 1.00    | 0.77 |
| 1                  | 125    | Windows - Add Storm Windows to Single-Glazed       | MF Low Income | 13%      | \$ 1,587.84 | 816  | 707        | 10        | 918,274        | 2         | 0.39        | 0.62     | 9.45    | 0.77 |
| 1                  | 112    | Duct Repair and Sealing                            | MF Low Income | 10%      | \$ 497.62   | 756  | 681        | 18        | 1,462,265      | 1         | 1.34        | 1.79     | 4.27    | 0.77 |
| 1                  | 126    | Single Pane to Double Pane with Gas                | MF Low Income | 32%      | \$ 69.84    | 918  | 624        | 10        | 2,606,575      | 0         | 24.09       | 38.08    | 0.15    | 0.77 |
| 1                  | 109    | Condensing Furnace - 94 AFUE (Tier 2)              | MF Low Income | 17%      | \$ 974.38   | 729  | 602        | 18        | 2,177,138      | 1         | 1.14        | 1.53     | 4.99    | 0.77 |
| 1                  | 200    | Base Boiler                                        | MF Low Income | 0%       | \$ -        | 627  | 627        | 20        | 0              | N/A       | N/A         | N/A      | N/A     | N/A  |
| 1                  | 215    | Floor R-19 to R-30 Insulation-Batts                | MF Low Income | 2%       | \$ 833.84   | 639  | 626        | 30        | 22             | 6         | 0.14        | 0.18     | 42.32   | 0.77 |
| 1                  | 211    | Crawlspace insulation                              | MF Low Income | 18%      | \$ 568.98   | 716  | 586        | 30        | 67             | 0         | 2.11        | 2.73     | 2.83    | 0.77 |
| 1                  | 204    | Ceiling R-0 to R-38 Insulation                     | MF Low Income | 24%      | \$ 442.47   | 816  | 620        | 30        | 174            | 0         | 4.06        | 5.26     | 1.47    | 0.77 |
| 1                  | 205    | Ceiling R-0 to R-49 Insulation                     | MF Low Income | 25%      | \$ 535.63   | 822  | 620        | 30        | 180            | 0         | 3.47        | 4.50     | 1.72    | 0.77 |
| 1                  | 208    | Ceiling R-19 to R-38 Insulation                    | MF Low Income | 4%       | \$ 261.99   | 646  | 623        | 30        | 254            | 1         | 0.81        | 1.05     | 7.39    | 0.77 |
| 1                  | 206    | Ceiling R-11 to R-38 Insulation                    | MF Low Income | 8%       | \$ 343.50   | 673  | 620        | 30        | 276            | 1         | 1.41        | 1.82     | 4.24    | 0.77 |
| 1                  | 209    | Ceiling R-19 to R-49 Insulation                    | MF Low Income | 4%       | \$ 366.79   | 651  | 622        | 30        | 316            | 1         | 0.72        | 0.93     | 8.33    | 0.77 |
| 1                  | 207    | Ceiling R-11 to R-49 Insulation                    | MF Low Income | 9%       | \$ 349.32   | 678  | 620        | 30        | 288            | 1         | 1.53        | 1.99     | 3.89    | 0.77 |
| 1                  | 201    | Basement insulation R-13 (Boiler)                  | MF Low Income | 18%      | \$ 395.80   | 665  | 544        | 30        | 624            | 0         | 2.81        | 3.65     | 2.12    | 0.77 |
| 1                  | 213    | Floor R-0 to R-19 Insulation-Batts                 | MF Low Income | 10%      | \$ 855.44   | 657  | 591        | 30        | 769            | 1         | 0.71        | 0.91     | 8.45    | 0.77 |
| 1                  | 223    | Wall 2x4 R-0 to Blow-In R-13 Insulation            | MF Low Income | 9%       | \$ 637.29   | 680  | 620        | 30        | 894            | 1         | 0.86        | 1.12     | 6.91    | 0.77 |
| 1                  | 214    | Floor R-0 to R-30 Insulation-Batts                 | MF Low Income | 12%      | \$ 1,147.19 | 663  | 584        | 30        | 931            | 1         | 0.64        | 0.83     | 9.35    | 0.77 |
| 1                  | 220    | Self Install Weatherization                        | MF Low Income | 2%       | \$ 4.56     | 632  | 619        | 5         | 1,572          | 0         | 8.92        | 16.05    | 0.23    | 0.77 |
| 1                  | 218    | Plastic Film (1-2 yr measure, window kit)          | MF Low Income | 2%       | \$ 48.23    | 627  | 615        | 1         | 2,013          | 5         | 0.18        | 0.37     | 2.49    | 0.77 |
| 1                  | 221    | Slab insulation R-0 to R-5 (4 ft)                  | MF Low Income | 9%       | \$ 309.75   | 640  | 585        | 30        | 2,385          | 0         | 1.62        | 2.10     | 3.68    | 0.77 |
| 1                  | 224    | Windows - Add Storm Windows to Double-Glazed       | MF Low Income | 5%       | \$ 1,587.84 | 650  | 615        | 10        | 2,429          | 7         | 0.13        | 0.20     | 29.66   | 0.77 |
| 1                  | 217    | Pipe Insulation (Boiler)                           | MF Low Income | 3%       | \$ 438.48   | 631  | 613        | 30        | 2,466          | 2         | 0.38        | 0.49     | 15.73   | 0.77 |
| 1                  | 212    | ENERGY STAR Programmable Thermostat                | MF Low Income | 7%       | \$ 112.34   | 657  | 611        | 10        | 3,294          | 0         | 2.34        | 3.70     | 1.58    | 0.77 |
| 1                  | 227    | Windows - Double-Glazed to Energy Star             | MF Low Income | 6%       | \$ 116.97   | 648  | 609        | 10        | 3,591          | 0         | 1.90        | 3.01     | 1.95    | 0.77 |
| 1                  | 203    | Boiler Diagnostic Testing, Repair and Maintenance  | MF Low Income | 10%      | \$ 150.00   | 675  | 607        | 5         | 4,059          | 1         | 1.45        | 2.60     | 1.44    | 0.77 |
| 1                  | 222    | Stack Damper                                       | MF Low Income | 4%       | \$ 219.00   | 627  | 602        | 5         | 5,033          | 2         | 0.37        | 0.66     | 5.66    | 0.77 |
| 1                  | 210    | Comprehensive Shell Air Sealing - Inf. Reduction   | MF Low Income | 6%       | \$ 75.83    | 640  | 599        | 10        | 5,747          | 0         | 3.09        | 4.89     | 1.20    | 0.77 |
| 1                  | 225    | Windows - Add Storm Windows to Single-Glazed       | MF Low Income | 13%      | \$ 1,587.84 | 680  | 590        | 10        | 7,544          | 3         | 0.33        | 0.52     | 11.34   | 0.77 |
| 1                  | 216    | High Efficiency Condensing Boiler (AFUE = 90%)     | MF Low Income | 11%      | \$ 900.00   | 597  | 530        | 20        | 12,603         | 1         | 0.69        | 0.89     | 8.65    | 0.77 |
| 1                  | 202    | Boiler controls                                    | MF Low Income | 11%      | \$ 585.00   | 627  | 558        | 20        | 13,840         | 1         | 1.08        | 1.41     | 5.50    | 0.77 |
| 1                  | 226    | Single Pane to Double Pane with Gas                | MF Low Income | 32%      | \$ 69.84    | 765  | 521        | 10        | 21,414         | 0         | 20.08       | 31.74    | 0.18    | 0.77 |
| 1                  | 300    | Base Room Heat                                     | MF Low Income | 0%       | \$ -        | 223  | 223        | 15        | 0              | N/A       | N/A         | N/A      | N/A     | N/A  |
| 1                  | 313    | Floor R-19 to R-30 Insulation-Batts                | MF Low Income | 2%       | \$ 833.84   | 227  | 223        | 30        | 20             | 16        | 0.05        | 0.06     | 119.10  | 0.77 |
| 1                  | 309    | Crawlspace insulation                              | MF Low Income | 18%      | \$ 568.98   | 254  | 208        | 30        | 61             | 1         | 0.75        | 0.97     | 7.96    | 0.77 |
| 1                  | 302    | Ceiling R-0 to R-38 Insulation                     | MF Low Income | 24%      | \$ 442.47   | 290  | 220        | 30        | 160            | 1         | 1.44        | 1.87     | 4.14    | 0.77 |
| 1                  | 303    | Ceiling R-0 to R-49 Insulation                     | MF Low Income | 25%      | \$ 535.63   | 292  | 220        | 30        | 166            | 1         | 1.23        | 1.60     | 4.83    | 0.77 |
| 1                  | 306    | Ceiling R-19 to R-38 Insulation                    | MF Low Income | 4%       | \$ 261.99   | 230  | 221        | 30        | 234            | 3         | 0.29        | 0.37     | 20.79   | 0.77 |
| 1                  | 304    | Ceiling R-11 to R-38 Insulation                    | MF Low Income | 8%       | \$ 343.50   | 239  | 220        | 30        | 254            | 2         | 0.50        | 0.65     | 11.92   | 0.77 |
| 1                  | 307    | Ceiling R-19 to R-49 Insulation                    | MF Low Income | 4%       | \$ 366.79   | 231  | 221        | 30        | 291            | 3         | 0.25        | 0.33     | 23.44   | 0.77 |
| 1                  | 305    | Ceiling R-11 to R-49 Insulation                    | MF Low Income | 9%       | \$ 349.32   | 241  | 220        | 30        | 265            | 1         | 0.55        | 0.71     | 10.94   | 0.77 |
| 1                  | 301    | Basement insulation R-13 (Room Heater)             | MF Low Income | 18%      | \$ 395.80   | 236  | 193        | 30        | 575            | 1         | 1.00        | 1.30     | 5.97    | 0.77 |

**RESIDENTIAL GAS  
EXISTING CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |         |                                                        | Year 2011     |                |              |      |                    |           |                             |                 |                  |                 |              |      |
|--------------------|---------|--------------------------------------------------------|---------------|----------------|--------------|------|--------------------|-----------|-----------------------------|-----------------|------------------|-----------------|--------------|------|
| Vintage            |         |                                                        | Building Type | Energy Savings | Total Costs/ | Base | Service Life (yrs) | Potential | Levelized Cost of Conserved | Total Resource  | Customer         |                 |              |      |
| Batch              | Measure | Number                                                 |               | Fraction       | Household    | UEC  |                    | Therms    | Energy \$/Therm             | Cost Test (TRC) | Participant Test | Payback (Years) | Revenue Test |      |
| 1                  | 311     | Floor R-0 to R-19 Insulation-Batts                     | MF Low Income | 10%            | \$ 855.44    | 233  | 210                | 30        | 708                         | 3               | 0.25             | 0.33            | 23.78        | 0.77 |
| 1                  | 320     | Wall 2x4 R-0 to Blow-In R-13 Insulation                | MF Low Income | 9%             | \$ 637.29    | 242  | 220                | 30        | 824                         | 3               | 0.31             | 0.40            | 19.46        | 0.77 |
| 1                  | 312     | Floor R-0 to R-30 Insulation-Batts                     | MF Low Income | 12%            | \$ 1,147.19  | 236  | 207                | 30        | 858                         | 4               | 0.23             | 0.29            | 26.32        | 0.77 |
| 1                  | 318     | Self Install Weatherization                            | MF Low Income | 2%             | \$ 4.56      | 225  | 220                | 5         | 1,449                       | 0               | 3.17             | 5.70            | 0.66         | 0.77 |
| 1                  | 310     | ENERGY STAR Programmable Thermostat                    | MF Low Income | 7%             | \$ 112.34    | 233  | 217                | 10        | 1,518                       | 1               | 0.83             | 1.32            | 4.46         | 0.77 |
| 1                  | 319     | Slab insulation R-0 to R-5 (4 ft)                      | MF Low Income | 9%             | \$ 309.75    | 227  | 208                | 30        | 2,199                       | 1               | 0.58             | 0.75            | 10.35        | 0.77 |
| 1                  | 321     | Windows - Add Storm Windows to Double-Glazed           | MF Low Income | 5%             | \$ 1,587.84  | 231  | 219                | 10        | 2,239                       | 21              | 0.04             | 0.07            | 83.47        | 0.77 |
| 1                  | 324     | Windows - Double-Glazed to Energy Star                 | MF Low Income | 6%             | \$ 116.97    | 230  | 217                | 10        | 3,310                       | 1               | 0.68             | 1.07            | 5.49         | 0.77 |
| 1                  | 314     | Heater Diagnostic Testing, Repair and Maintenance      | MF Low Income | 10%            | \$ 123.00    | 240  | 216                | 10        | 3,741                       | 1               | 1.12             | 1.76            | 3.33         | 0.77 |
| 1                  | 308     | Comprehensive Shell Air Sealing - Inf. Reduction       | MF Low Income | 6%             | \$ 75.83     | 227  | 213                | 10        | 5,297                       | 1               | 1.10             | 1.74            | 3.38         | 0.77 |
| 1                  | 316     | Radiant Barrier                                        | MF Low Income | 7%             | \$ 71.45     | 223  | 208                | 25        | 6,263                       | 0               | 1.94             | 2.51            | 3.08         | 0.77 |
| 1                  | 322     | Windows - Add Storm Windows to Single-Glazed           | MF Low Income | 13%            | \$ 1,587.84  | 242  | 210                | 10        | 6,953                       | 8               | 0.12             | 0.18            | 31.92        | 0.77 |
| 1                  | 323     | Single Pane to Double Pane with Gas                    | MF Low Income | 32%            | \$ 69.84     | 272  | 185                | 10        | 19,738                      | 0               | 7.13             | 11.28           | 0.52         | 0.77 |
| 1                  | 315     | High efficiency gas room heater                        | MF Low Income | 21%            | \$ 318.05    | 224  | 177                | 10        | 22,769                      | 1               | 0.85             | 1.34            | 4.39         | 0.77 |
| 1                  | 400     | Base Water Heating (.58)                               | MF Low Income | 0%             | \$ -         | 235  | 235                | 15        | 0                           | N/A             | N/A              | N/A             | N/A          | N/A  |
| 1                  | 406     | Energy Star Dishwasher (EF=0.68)                       | MF Low Income | 2%             | \$ 143.22    | 236  | 231                | 13        | 24,123                      | 4               | 0.25             | 0.37            | 18.42        | 0.77 |
| 1                  | 407     | CEE Tier 2 DW (EF=0.72)                                | MF Low Income | 2%             | \$ 222.56    | 235  | 229                | 13        | 35,500                      | 5               | 0.18             | 0.27            | 25.78        | 0.77 |
| 1                  | 410     | Low-Flow Showerheads                                   | MF Low Income | 4%             | \$ 31.89     | 240  | 231                | 10        | 89,064                      | 1               | 1.72             | 2.73            | 2.15         | 0.77 |
| 1                  | 411     | Pipe Wrap                                              | MF Low Income | 5%             | \$ 2.95      | 241  | 229                | 15        | 102,424                     | 0               | 32.42            | 45.89           | 0.16         | 0.77 |
| 1                  | 403     | Drain Water Heat Recovery (GFX)                        | MF Low Income | 38%            | \$ 742.00    | 236  | 147                | 30        | 178,540                     | 1               | 1.10             | 1.42            | 5.43         | 0.77 |
| 1                  | 409     | Faucet Aerators                                        | MF Low Income | 7%             | \$ 13.74     | 241  | 223                | 10        | 249,893                     | 0               | 7.52             | 11.89           | 0.49         | 0.77 |
| 1                  | 408     | Energy Star Water Heater (EF = .67)                    | MF Low Income | 11%            | \$ 107.07    | 240  | 213                | 15        | 443,817                     | 0               | 2.02             | 2.86            | 2.55         | 0.77 |
| 1                  | 402     | Condensing Gas Storage water heater (>0.8 EF)          | MF Low Income | 36%            | \$ 750.00    | 235  | 149                | 15        | 870,252                     | 1               | 0.91             | 1.28            | 5.69         | 0.77 |
| 1                  | 413     | 0.82 EF Tankless Hot Water Heater Energy Star Standard | MF Low Income | 28%            | \$ 621.54    | 236  | 171                | 20        | 980,841                     | 1               | 0.96             | 1.24            | 6.21         | 0.77 |
| 1                  | 404     | 2011 Energy Star Clotheswasher (MEF 2.00)              | MF Low Income | 6%             | \$ 166.24    | 237  | 223                | 14        | 165,280                     | 1               | 0.65             | 0.94            | 7.57         | 0.77 |
| 1                  | 412     | Solar Water Heater                                     | MF Low Income | 50%            | \$ 4,500.00  | 236  | 118                | 15        | 1,783,415                   | 4               | 0.21             | 0.30            | 24.73        | 0.77 |
| 1                  | 405     | Energy Star CW CEE Tier 3 (MEF=2.20)                   | MF Low Income | 6%             | \$ 393.16    | 235  | 220                | 14        | 202,048                     | 3               | 0.28             | 0.41            | 17.29        | 0.77 |
| 1                  | 500     | Base Clothes Drying                                    | MF Low Income | 0%             | \$ -         | 39   | 39                 | 18        | 0                           | N/A             | N/A              | N/A             | N/A          | N/A  |
| 1                  | 501     | Efficient Clothes Dryer (EF = 2.67)                    | MF Low Income | 15%            | \$ 50.00     | 46   | 39                 | 18        | 2,167                       | 1               | 1.20             | 1.60            | 4.75         | 0.77 |
| 1                  | 600     | Base Cooking                                           | MF Low Income | 0%             | \$ -         | 62   | 62                 | 15        | 0                           | N/A             | N/A              | N/A             | N/A          | N/A  |
| 1                  | 602     | EE Gas Range                                           | MF Low Income | 10%            | \$ 100.00    | 62   | 56                 | 15        | 63,749                      | 2               | 0.49             | 0.70            | 10.49        | 0.77 |
| 1                  | 601     | Convection Oven                                        | MF Low Income | 33%            | \$ 204.00    | 62   | 42                 | 15        | 210,857                     | 1               | 0.80             | 1.13            | 6.47         | 0.77 |
| 1                  | 700     | Base Other                                             | MF Low Income | 0%             | \$ -         | 13   | 13                 | 6         | 0                           | N/A             | N/A              | N/A             | N/A          | N/A  |
| 1                  | 800     | Base House Use                                         | MF Low Income | 0%             | \$ -         | 793  | 793                | 1         | 0                           | N/A             | N/A              | N/A             | N/A          | N/A  |
| 1                  | 801     | Conservation- Opower                                   | MF Low Income | 1%             | \$ 3.00      | 793  | 785                | 1         | 211,086                     | 0               | 1.88             | 3.80            | 0.25         | 0.77 |

RESIDENTIAL GAS  
NEW CONSTRUCTION

NON-ADDITIVE MEASURE  
LEVEL RESULTS

| DSM ASSYST SUMMARY |        |                     |               |                |                |              |       |       |                       |                    |                  |                      |                      |                              |                                       |                          |      |                 |              |
|--------------------|--------|---------------------|---------------|----------------|----------------|--------------|-------|-------|-----------------------|--------------------|------------------|----------------------|----------------------|------------------------------|---------------------------------------|--------------------------|------|-----------------|--------------|
| Vintage            |        | Year 2011           |               |                |                |              |       |       |                       |                    |                  |                      |                      |                              |                                       |                          |      |                 |              |
| Batch              | 1      | Measure             | Building      | Energy Savings | Peak Reduction | Total Costs/ | Base  | Peak  | System                | System Second      | Levelized Cost   | Levelized Cost       | Total                | Participant                  | Customer                              |                          |      |                 |              |
| Segment            | Number | Measure             | Type          | Fraction       | Fraction       | Household    | UEC   | UEC   | Therms/Day/ Household | Service Life (yrs) | Potential Therms | Potential Therms/Day | Potential Therms/Day | of Conserved Energy \$/Therm | of Avoided Peak Capacity \$/Therm/Day | Resource Cost Test (TRC) | Test | Payback (Years) | Revenue Test |
| 2                  | 100    | Base Code Home - ES | Single Family | 0%             | 0%             | \$ -         | 2,572 | 2,572 | 25.86                 | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 101    | ENERGY STAR Home    | Single Family | 19%            | 19%            | \$ 2,415     | 2,572 | 2,075 | 20.86                 | 20                 | 2,375,563        | 23,884               | 3,104                | \$ 0.49                      | 48                                    | 1.90                     | 2.46 | 3.15            | 0.77         |
| 2                  | 200    | Base Dummy Measure  | Single Family | 0%             | 0%             | \$ -         | 0     | 0     | 0.00                  | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 100    | Base Code Home - ES | Multifamily   | 0%             | 0%             | \$ -         | 1,612 | 1,612 | 16.21                 | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 101    | ENERGY STAR Home    | Multifamily   | 19%            | 19%            | \$ 1,732     | 1,612 | 1,300 | 13.07                 | 20                 | 112,750          | 1,134                | 147                  | \$ 0.56                      | 55                                    | 1.66                     | 2.15 | 3.60            | 0.77         |
| 2                  | 200    | Base Dummy Measure  | Multifamily   | 0%             | 0%             | \$ -         | 0     | 0     | 0.00                  | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 100    | Base Code Home - ES | SF Low Income | 0%             | 0%             | \$ -         | 2,652 | 2,652 | 26.67                 | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 101    | ENERGY STAR Home    | SF Low Income | 19%            | 19%            | \$ 2,415     | 2,652 | 2,139 | 21.51                 | 20                 | 801,054          | 8,054                | 1,047                | \$ 0.47                      | 47                                    | 1.95                     | 2.53 | 3.05            | 0.77         |
| 2                  | 200    | Base Dummy Measure  | SF Low Income | 0%             | 0%             | \$ -         | 0     | 0     | 0.00                  | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 100    | Base Code Home - ES | MF Low Income | 0%             | 0%             | \$ -         | 1,697 | 1,697 | 17.06                 | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |
| 2                  | 101    | ENERGY STAR Home    | MF Low Income | 19%            | 19%            | \$ 1,732     | 1,697 | 1,369 | 13.76                 | 20                 | 43,692           | 439                  | 57                   | \$ 0.53                      | 52                                    | 1.74                     | 2.26 | 3.42            | 0.77         |
| 2                  | 200    | Base Dummy Measure  | MF Low Income | 0%             | 0%             | \$ -         | 0     | 0     | 0.00                  | 20                 | 0                | 0                    | 0                    | N/A                          | N/A                                   | N/A                      | N/A  | N/A             | N/A          |

BASIC

| DSM ASSYST SUMMARY |                |                                                                                   | Year 2011     |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |  |
|--------------------|----------------|-----------------------------------------------------------------------------------|---------------|-------------------------|--------------------|-------------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|--|
| Vintage            | Existing       |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |  |
| Batch              | 1              |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |  |
| Segment            | Measure Number | Measure                                                                           | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EU/ EU | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |  |
| 1                  | 100            | Base Cooking - Fryer                                                              | Office        | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 101            | Energy Star Fryer                                                                 | Office        | 31%                     | \$0.10             | 0.01        | 0.00               | 12                         | 153,960                                     | \$ 7.35                        | 0.13             | 0.13                     | 50.55        |  |
| 1                  | 110            | Base Cooking - Steamer                                                            | Office        | 0%                      | \$ -               | 0.00        | 0.00               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 120            | Base Cooking - Convection Oven                                                    | Office        | 0%                      | \$ -               | 0.00        | 0.00               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 121            | High-Efficiency Convection Oven                                                   | Office        | 30%                     | \$0.24             | 0.00        | 0.00               | 12                         | 32,662                                      | \$ 114.32                      | 0.01             | 0.01                     | 786.15       |  |
| 1                  | 130            | Base Cooking - Griddle                                                            | Office        | 0%                      | \$ -               | 0.00        | 0.00               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 131            | High-Efficiency Griddle                                                           | Office        | 5%                      | \$0.03             | 0.00        | 0.00               | 12                         | 10,172                                      | \$ 35.64                       | 0.03             | 0.03                     | 245.05       |  |
| 1                  | 140            | Base Cooking - Range                                                              | Office        | 0%                      | \$ -               | 0.00        | 0.00               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 141            | High-Efficiency Range                                                             | Office        | 18%                     | \$0.07             | 0.00        | 0.00               | 12                         | 48,408                                      | \$ 17.74                       | 0.05             | 0.05                     | 121.98       |  |
| 1                  | 200            | Base Heating                                                                      | Office        | 0%                      | \$ -               | 0.63        | 0.63               | 20                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 201            | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Office        | 18%                     | \$0.61             | 0.74        | 0.60               | 20                         | 6,716,801                                   | \$ 0.45                        | 2.04             | 1.77                     | 4.23         |  |
| 1                  | 202            | Insulation (ceiling)                                                              | Office        | 33%                     | \$0.21             | 0.88        | 0.59               | 20                         | 2,879,823                                   | \$ 0.07                        | 12.96            | 11.22                    | 0.67         |  |
| 1                  | 203            | Insulation (wall)                                                                 | Office        | 41%                     | \$0.50             | 1.01        | 0.59               | 20                         | 5,998,004                                   | \$ 0.12                        | 7.65             | 6.63                     | 1.13         |  |
| 1                  | 206            | Duct Repair and Sealing                                                           | Office        | 2%                      | \$0.16             | 0.64        | 0.63               | 18                         | 73,454                                      | \$ 1.30                        | 0.71             | 0.63                     | 11.67        |  |
| 1                  | 207            | Duct Insulation                                                                   | Office        | 2%                      | \$0.14             | 0.64        | 0.63               | 20                         | 368,429                                     | \$ 1.19                        | 0.78             | 0.67                     | 11.13        |  |
| 1                  | 209            | Insulation of Pipes                                                               | Office        | 2%                      | \$0.10             | 0.64        | 0.63               | 15                         | 363,444                                     | \$ 0.91                        | 1.01             | 0.95                     | 7.42         |  |
| 1                  | 212            | Boiler Tune-Up                                                                    | Office        | 2%                      | \$0.00             | 0.64        | 0.63               | 2                          | 189,615                                     | \$ 0.11                        | 8.26             | 10.85                    | 0.16         |  |
| 1                  | 216            | Clock / Programmable Thermostat                                                   | Office        | 15%                     | \$0.12             | 0.66        | 0.56               | 11                         | 21,068,849                                  | \$ 0.18                        | 4.99             | 5.17                     | 1.18         |  |
| 1                  | 218            | Installation of Energy Management Systems (EMS)                                   | Office        | 10%                     | \$0.20             | 0.67        | 0.60               | 14                         | 8,819,762                                   | \$ 0.36                        | 2.54             | 2.46                     | 2.80         |  |
| 1                  | 219            | EMS Optimization                                                                  | Office        | 2%                      | \$0.03             | 0.64        | 0.63               | 5                          | 1,433,515                                   | \$ 0.67                        | 1.37             | 1.65                     | 2.20         |  |
| 1                  | 221            | Heat Recovery from AC                                                             | Office        | 20%                     | \$2.30             | 0.73        | 0.58               | 20                         | 1,488,827                                   | \$ 1.58                        | 0.58             | 0.51                     | 14.81        |  |
| 1                  | 222            | Installation of Air Side Heat Recovery Systems                                    | Office        | 15%                     | \$1.00             | 0.73        | 0.62               | 20                         | 2,350,643                                   | \$ 0.91                        | 1.01             | 0.88                     | 8.55         |  |
| 1                  | 227            | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Office        | 8%                      | \$0.44             | 0.64        | 0.59               | 20                         | 3,105,497                                   | \$ 0.86                        | 1.07             | 0.93                     | 8.04         |  |
| 1                  | 228            | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | Office        | 27%                     | \$0.44             | 0.64        | 0.47               | 20                         | 21,786,438                                  | \$ 0.25                        | 3.66             | 3.17                     | 2.36         |  |
| 1                  | 229            | Stack Heat Exchanger                                                              | Office        | 5%                      | \$0.03             | 0.64        | 0.61               | 20                         | 1,875,556                                   | \$ 0.10                        | 8.98             | 7.77                     | 0.96         |  |
| 1                  | 232            | Hot water temperature reset                                                       | Office        | 2%                      | \$0.00             | 0.64        | 0.63               | 15                         | 264,921                                     | \$ 0.02                        | 47.31            | 44.75                    | 0.16         |  |
| 1                  | 233            | Demand controlled ventilation (DCV)                                               | Office        | 4%                      | \$0.25             | 0.65        | 0.62               | 10                         | 2,056,366                                   | \$ 1.54                        | 0.60             | 0.63                     | 9.02         |  |
| 1                  | 235            | Retrocommissioning                                                                | Office        | 6%                      | \$0.06             | 0.66        | 0.62               | 7                          | 1,579,800                                   | \$ 0.34                        | 2.69             | 3.07                     | 1.51         |  |
| 1                  | 300            | Base Miscellaneous                                                                | Office        | 0%                      | \$ -               | 0.28        | 0.28               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 400            | Base Water Heating - high standby loss (as % of load)                             | Office        | 0%                      | \$ -               | 0.09        | 0.09               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 401            | Hot Water Pipe Insulation                                                         | Office        | 2%                      | \$0.01             | 0.09        | 0.09               | 15                         | 720                                         | \$ 0.32                        | 2.84             | 2.69                     | 2.62         |  |
| 1                  | 402            | Demand controlled circulating systems                                             | Office        | 6%                      | \$0.00             | 0.09        | 0.09               | 15                         | 718,900                                     | \$ 0.04                        | 24.71            | 23.38                    | 0.30         |  |
| 1                  | 403            | Tankless Water Heater                                                             | Office        | 51%                     | \$0.08             | 0.09        | 0.04               | 20                         | 7,392,728                                   | \$ 0.17                        | 5.28             | 4.57                     | 1.64         |  |
| 1                  | 500            | Base Water Heating - low standby loss (as % of load)                              | Office        | 0%                      | \$ -               | 0.00        | 0.00               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 100            | Base Cooking - Fryer                                                              | Restaurant    | 0%                      | \$ -               | 0.69        | 0.69               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 101            | Energy Star Fryer                                                                 | Restaurant    | 31%                     | \$0.82             | 0.70        | 0.49               | 12                         | 5,558,934                                   | \$ 0.51                        | 1.80             | 1.82                     | 3.52         |  |
| 1                  | 110            | Base Cooking - Steamer                                                            | Restaurant    | 0%                      | \$ -               | 0.40        | 0.40               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 111            | Energy Star Steamer                                                               | Restaurant    | 81%                     | \$0.52             | 0.45        | 0.08               | 10                         | 1,625,065                                   | \$ 0.23                        | 3.99             | 4.22                     | 1.35         |  |
| 1                  | 120            | Base Cooking - Convection Oven                                                    | Restaurant    | 0%                      | \$ -               | 0.10        | 0.10               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 121            | High-Efficiency Convection Oven                                                   | Restaurant    | 30%                     | \$0.20             | 0.11        | 0.07               | 12                         | 285,839                                     | \$ 0.82                        | 1.12             | 1.13                     | 5.64         |  |
| 1                  | 130            | Base Cooking - Griddle                                                            | Restaurant    | 0%                      | \$ -               | 0.27        | 0.27               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 131            | High-Efficiency Griddle                                                           | Restaurant    | 5%                      | \$0.36             | 0.28        | 0.26               | 12                         | 305,180                                     | \$ 3.31                        | 0.28             | 0.28                     | 22.75        |  |
| 1                  | 140            | Base Cooking - Range                                                              | Restaurant    | 0%                      | \$ -               | 0.35        | 0.35               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 141            | High-Efficiency Range                                                             | Restaurant    | 18%                     | \$0.31             | 0.36        | 0.29               | 12                         | 1,563,133                                   | \$ 0.66                        | 1.39             | 1.41                     | 4.55         |  |
| 1                  | 200            | Base Heating                                                                      | Restaurant    | 0%                      | \$ -               | 0.15        | 0.15               | 20                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          |  |
| 1                  | 201            | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Restaurant    | 1%                      | \$0.32             | 0.15        | 0.15               | 20                         | 22,173                                      | \$ 15.28                       | 0.06             | 0.05                     | 143.51       |  |
| 1                  | 202            | Insulation (ceiling)                                                              | Restaurant    | 40%                     | \$0.33             | 0.18        | 0.11               | 20                         | 954,476                                     | \$ 0.46                        | 2.01             | 1.74                     | 4.31         |  |
| 1                  | 203            | Insulation (wall)                                                                 | Restaurant    | 33%                     | \$2.02             | 0.19        | 0.13               | 20                         | 177,509                                     | \$ 3.23                        | 0.28             | 0.25                     | 30.35        |  |
| 1                  | 206            | Duct Repair and Sealing                                                           | Restaurant    | 2%                      | \$0.16             | 0.15        | 0.15               | 18                         | 1,667                                       | \$ 5.47                        | 0.17             | 0.15                     | 49.12        |  |
| 1                  | 209            | Insulation of Pipes                                                               | Restaurant    | 2%                      | \$0.22             | 0.15        | 0.15               | 15                         | 1,821                                       | \$ 8.10                        | 0.11             | 0.11                     | 65.74        |  |
| 1                  | 212            | Boiler Tune-Up                                                                    | Restaurant    | 2%                      | \$0.03             | 0.15        | 0.15               | 2                          | 950                                         | \$ 6.02                        | 0.15             | 0.20                     | 8.51         |  |
| 1                  | 216            | Clock / Programmable Thermostat                                                   | Restaurant    | 15%                     | \$0.12             | 0.16        | 0.14               | 11                         | 244,305                                     | \$ 0.74                        | 1.24             | 1.28                     | 4.73         |  |
| 1                  | 218            | Installation of Energy Management Systems (EMS)                                   | Restaurant    | 10%                     | \$0.42             | 0.15        | 0.14               | 14                         | 340,136                                     | \$ 3.41                        | 0.27             | 0.26                     | 26.39        |  |
| 1                  | 219            | EMS Optimization                                                                  | Restaurant    | 2%                      | \$0.03             | 0.15        | 0.15               | 5                          | 26,241                                      | \$ 2.82                        | 0.33             | 0.39                     | 9.27         |  |
| 1                  | 221            | Heat Recovery from AC                                                             | Restaurant    | 63%                     | \$2.30             | 0.15        | 0.06               | 20                         | 1,745,771                                   | \$ 2.43                        | 0.38             | 0.33                     | 22.79        |  |
| 1                  | 222            | Installation of Air Side Heat Recovery Systems                                    | Restaurant    | 25%                     | \$1.00             | 0.15        | 0.11               | 20                         | 649,468                                     | \$ 2.66                        | 0.35             | 0.30                     | 24.96        |  |

| DSM ASSYST SUMMARY |                |                                                                                   | Year 2011     |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
|--------------------|----------------|-----------------------------------------------------------------------------------|---------------|-------------------------|--------------------|-------------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing       |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
| Batch              | 1              |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
| Segment            | Measure Number | Measure                                                                           | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EU/ EU | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 227            | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Restaurant    | 8%                      | \$1.46             | 0.15        | 0.14               | 20                         | 70,484                                      | \$ 12.07                       | 0.08             | 0.07                     | 113.34       | 1.16 |
| 1                  | 228            | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | Restaurant    | 27%                     | \$1.46             | 0.15        | 0.11               | 20                         | 109,170                                     | \$ 3.54                        | 0.26             | 0.22                     | 33.26        | 1.16 |
| 1                  | 229            | Stack Heat Exchanger                                                              | Restaurant    | 5%                      | \$0.10             | 0.15        | 0.14               | 20                         | 9,613                                       | \$ 1.44                        | 0.64             | 0.55                     | 13.57        | 1.16 |
| 1                  | 232            | Hot water temperature reset                                                       | Restaurant    | 2%                      | \$0.03             | 0.15        | 0.15               | 15                         | 1,327                                       | \$ 1.05                        | 0.88             | 0.83                     | 8.53         | 1.16 |
| 1                  | 233            | Demand controlled ventilation (DCV)                                               | Restaurant    | 22%                     | \$0.25             | 0.15        | 0.12               | 10                         | 701,079                                     | \$ 1.21                        | 0.76             | 0.80                     | 7.09         | 1.16 |
| 1                  | 300            | Base Miscellaneous                                                                | Restaurant    | 0%                      | \$ -               | 0.44        | 0.44               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 400            | Base Water Heating - high standby loss (as % of load)                             | Restaurant    | 0%                      | \$ -               | 0.22        | 0.22               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 401            | Hot Water Pipe Insulation                                                         | Restaurant    | 2%                      | \$0.03             | 0.23        | 0.22               | 15                         | 2,010                                       | \$ 0.85                        | 1.08             | 1.02                     | 6.90         | 1.16 |
| 1                  | 402            | Demand controlled circula ing systems                                             | Restaurant    | 2%                      | \$0.02             | 0.22        | 0.22               | 15                         | 76,526                                      | \$ 0.59                        | 1.55             | 1.46                     | 4.82         | 1.16 |
| 1                  | 500            | Base Water Heating - low standby loss (as % of load)                              | Restaurant    | 0%                      | \$ -               | 0.28        | 0.28               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 501            | Hot Water Pipe Insulation                                                         | Restaurant    | 2%                      | \$0.03             | 0.28        | 0.28               | 15                         | 2,523                                       | \$ 0.68                        | 1.36             | 1.28                     | 5.50         | 1.16 |
| 1                  | 502            | Demand controlled circula ing systems                                             | Restaurant    | 2%                      | \$0.02             | 0.28        | 0.28               | 15                         | 96,052                                      | \$ 0.47                        | 1.94             | 1.84                     | 3.85         | 1.16 |
| 1                  | 503            | Condensing Water Heater (gas, 95% hermal efficiency)                              | Restaurant    | 27%                     | \$0.63             | 0.28        | 0.21               | 15                         | 1,242,203                                   | \$ 0.96                        | 0.96             | 0.90                     | 7.81         | 1.16 |
| 1                  | 100            | Base Cooking - Fryer                                                              | Retail        | 0%                      | \$ -               | 0.03        | 0.03               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 110            | Base Cooking - Steamer                                                            | Retail        | 0%                      | \$ -               | 0.02        | 0.02               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 120            | Base Cooking - Convection Oven                                                    | Retail        | 0%                      | \$ -               | 0.00        | 0.00               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 121            | High-Efficiency Convection Oven                                                   | Retail        | 30%                     | \$0.71             | 0.01        | 0.00               | 12                         | 89,038                                      | \$ 62.09                       | 0.01             | 0.02                     | 426.98       | 1.16 |
| 1                  | 130            | Base Cooking - Griddle                                                            | Retail        | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 140            | Base Cooking - Range                                                              | Retail        | 0%                      | \$ -               | 0.02        | 0.02               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 200            | Base Heating                                                                      | Retail        | 0%                      | \$ -               | 0.29        | 0.29               | 20                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201            | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Retail        | 5%                      | \$0.20             | 0.30        | 0.28               | 20                         | 905,832                                     | \$ 1.31                        | 0.70             | 0.61                     | 12.31        | 1.16 |
| 1                  | 202            | Insula ion (ceiling)                                                              | Retail        | 23%                     | \$0.38             | 0.36        | 0.28               | 20                         | 920,405                                     | \$ 0.45                        | 2.03             | 1.76                     | 4.25         | 1.16 |
| 1                  | 203            | Insulation (wall)                                                                 | Retail        | 29%                     | \$1.31             | 0.37        | 0.26               | 20                         | 88,630                                      | \$ 1.24                        | 0.74             | 0.64                     | 11.69        | 1.16 |
| 1                  | 206            | Duct Repair and Sealing                                                           | Retail        | 2%                      | \$0.16             | 0.29        | 0.29               | 18                         | 43,123                                      | \$ 2.85                        | 0.32             | 0.29                     | 25.59        | 1.16 |
| 1                  | 207            | Duct Insulation                                                                   | Retail        | 2%                      | \$0.10             | 0.29        | 0.28               | 20                         | 414,470                                     | \$ 1.35                        | 0.68             | 0.59                     | 12.68        | 1.16 |
| 1                  | 216            | Clock / Programmable Thermostat                                                   | Retail        | 15%                     | \$0.12             | 0.31        | 0.27               | 11                         | 3,894,642                                   | \$ 0.39                        | 2.36             | 2.44                     | 2.49         | 1.16 |
| 1                  | 218            | Installation of Energy Management Systems (EMS)                                   | Retail        | 10%                     | \$0.37             | 0.29        | 0.27               | 14                         | 4,040,481                                   | \$ 1.52                        | 0.60             | 0.59                     | 11.78        | 1.16 |
| 1                  | 219            | EMS Optimization                                                                  | Retail        | 2%                      | \$0.03             | 0.29        | 0.29               | 5                          | 370,718                                     | \$ 1.47                        | 0.63             | 0.75                     | 4.83         | 1.16 |
| 1                  | 222            | Installation of Air Side Heat Recovery Systems                                    | Retail        | 5%                      | \$1.00             | 0.29        | 0.27               | 20                         | 1,835,052                                   | \$ 6.92                        | 0.13             | 0.12                     | 65.03        | 1.16 |
| 1                  | 227            | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Retail        | 8%                      | \$0.38             | 0.29        | 0.27               | 20                         | 1,823,164                                   | \$ 1.64                        | 0.56             | 0.48                     | 15.43        | 1.16 |
| 1                  | 233            | Demand controlled ventilation (DCV)                                               | Retail        | 15%                     | \$0.25             | 0.34        | 0.29               | 10                         | 303,342                                     | \$ 0.79                        | 1.16             | 1.22                     | 4.65         | 1.16 |
| 1                  | 235            | Retrocommissioning                                                                | Retail        | 4%                      | \$0.06             | 0.30        | 0.29               | 7                          | 11,659                                      | \$ 1.13                        | 0.82             | 0.93                     | 4.97         | 1.16 |
| 1                  | 300            | Base Miscellaneous                                                                | Retail        | 0%                      | \$ -               | 0.12        | 0.12               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 400            | Base Water Heating - high standby loss (as % of load)                             | Retail        | 0%                      | \$ -               | 0.05        | 0.05               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 401            | Hot Water Pipe Insulation                                                         | Retail        | 2%                      | \$0.03             | 0.05        | 0.05               | 15                         | 1,158                                       | \$ 3.68                        | 0.25             | 0.24                     | 29.84        | 1.16 |
| 1                  | 402            | Demand controlled circula ing systems                                             | Retail        | 1%                      | \$0.01             | 0.05        | 0.05               | 15                         | 49,336                                      | \$ 1.20                        | 0.76             | 0.72                     | 9.76         | 1.16 |
| 1                  | 403            | Tankless Water Heater                                                             | Retail        | 41%                     | \$0.09             | 0.05        | 0.03               | 20                         | 1,916,229                                   | \$ 0.44                        | 2.10             | 1.82                     | 4.11         | 1.16 |
| 1                  | 500            | Base Water Heating - low standby loss (as % of load)                              | Retail        | 0%                      | \$ -               | 0.00        | 0.00               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 100            | Base Cooking - Fryer                                                              | Grocery       | 0%                      | \$ -               | 0.08        | 0.08               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101            | Energy Star Fryer                                                                 | Grocery       | 31%                     | \$0.11             | 0.08        | 0.06               | 12                         | 530,090                                     | \$ 0.58                        | 1.58             | 1.60                     | 4.00         | 1.16 |
| 1                  | 110            | Base Cooking - Steamer                                                            | Grocery       | 0%                      | \$ -               | 0.05        | 0.05               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 111            | Energy Star Steamer                                                               | Grocery       | 81%                     | \$0.23             | 0.05        | 0.01               | 10                         | 414,348                                     | \$ 0.89                        | 1.04             | 1.10                     | 5.18         | 1.16 |
| 1                  | 120            | Base Cooking - Convection Oven                                                    | Grocery       | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 121            | High-Efficiency Convection Oven                                                   | Grocery       | 30%                     | \$0.11             | 0.01        | 0.01               | 12                         | 38,277                                      | \$ 4.08                        | 0.23             | 0.23                     | 28.09        | 1.16 |
| 1                  | 130            | Base Cooking - Griddle                                                            | Grocery       | 0%                      | \$ -               | 0.03        | 0.03               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 140            | Base Cooking - Range                                                              | Grocery       | 0%                      | \$ -               | 0.04        | 0.04               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 200            | Base Heating                                                                      | Grocery       | 0%                      | \$ -               | 0.28        | 0.28               | 20                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201            | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Grocery       | 3%                      | \$0.29             | 0.29        | 0.28               | 20                         | 78,227                                      | \$ 3.10                        | 0.30             | 0.26                     | 29.08        | 1.16 |
| 1                  | 206            | Duct Repair and Sealing                                                           | Grocery       | 1%                      | \$0.16             | 0.29        | 0.28               | 18                         | 5,207                                       | \$ 5.82                        | 0.16             | 0.14                     | 52.32        | 1.16 |
| 1                  | 216            | Clock / Programmable Thermostat                                                   | Grocery       | 15%                     | \$0.12             | 0.30        | 0.25               | 11                         | 1,065,729                                   | \$ 0.41                        | 2.24             | 2.32                     | 2.62         | 1.16 |
| 1                  | 218            | Installation of Energy Management Systems (EMS)                                   | Grocery       | 10%                     | \$0.30             | 0.30        | 0.27               | 14                         | 636,758                                     | \$ 1.24                        | 0.74             | 0.72                     | 9.62         | 1.16 |
| 1                  | 219            | EMS Optimization                                                                  | Grocery       | 2%                      | \$0.03             | 0.29        | 0.28               | 5                          | 71,617                                      | \$ 1.49                        | 0.62             | 0.74                     | 4.90         | 1.16 |
| 1                  | 221            | Heat Recovery from AC                                                             | Grocery       | 84%                     | \$2.30             | 0.36        | 0.06               | 20                         | 6,015,870                                   | \$ 0.75                        | 1.22             | 1.06                     | 7.07         | 1.16 |
| 1                  | 222            | Installation of Air Side Heat Recovery Systems                                    | Grocery       | 15%                     | \$1.00             | 0.29        | 0.25               | 20                         | 870,888                                     | \$ 2.27                        | 0.41             | 0.35                     | 21.31        | 1.16 |
| 1                  | 227            | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Grocery       | 8%                      | \$0.49             | 0.29        | 0.26               | 20                         | 443,649                                     | \$ 2.14                        | 0.43             | 0.37                     | 20.11        | 1.16 |
| 1                  | 233            | Demand controlled ventilation (DCV)                                               | Grocery       | 37%                     | \$0.25             | 0.28        | 0.18               | 10                         | 3,497,761                                   | \$ 0.38                        | 2.41             | 2.55                     | 2.23         | 1.16 |

| DSM ASSYST SUMMARY |          |                                                                                   | Year 2011     |                         |                    |         |      |                    |                            |                                             |                                |                  |                          |              |
|--------------------|----------|-----------------------------------------------------------------------------------|---------------|-------------------------|--------------------|---------|------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing |                                                                                   |               |                         |                    |         |      |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1        |                                                                                   |               |                         |                    |         |      |                    |                            |                                             |                                |                  |                          |              |
| Measure            |          |                                                                                   |               |                         |                    |         |      |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Number   | Measure                                                                           | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EU | EU   | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 234      | Refrigeration heat recovery - space conditioning                                  | Grocery       | 75%                     | \$1.00             | 0.29    | 0.07 | 15                 | 424,332                    | \$ 0.54                                     | 1.71                           | 1.62             | 4.37                     | 1.16         |
| 1                  | 235      | Retrocommissioning                                                                | Grocery       | 4%                      | \$0.06             | 0.29    | 0.28 | 7                  | 37,052                     | \$ 1.18                                     | 0.78                           | 0.89             | 5.20                     | 1.16         |
| 1                  | 300      | Base Miscellaneous                                                                | Grocery       | 0%                      | \$ -               | 0.10    | 0.10 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400      | Base Water Heating - high standby loss (as % of load)                             | Grocery       | 0%                      | \$ -               | 0.21    | 0.21 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 401      | Hot Water Pipe Insulation                                                         | Grocery       | 2%                      | \$0.01             | 0.21    | 0.21 | 15                 | 5,224                      | \$ 0.33                                     | 2.76                           | 2.61             | 2.70                     | 1.16         |
| 1                  | 402      | Demand controlled circulating systems                                             | Grocery       | 1%                      | \$0.02             | 0.21    | 0.21 | 15                 | 28,413                     | \$ 1.30                                     | 0.71                           | 0.67             | 10.54                    | 1.16         |
| 1                  | 403      | Tankless Water Heater                                                             | Grocery       | 43%                     | \$0.13             | 0.21    | 0.12 | 20                 | 1,671,724                  | \$ 0.14                                     | 6.39                           | 5.53             | 1.35                     | 1.16         |
| 1                  | 500      | Base Water Heating - low standby loss (as % of load)                              | Grocery       | 0%                      | \$ -               | 0.00    | 0.00 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 100      | Base Cooking - Fryer                                                              | Warehouse     | 0%                      | \$ -               | 0.03    | 0.03 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 110      | Base Cooking - Steamer                                                            | Warehouse     | 0%                      | \$ -               | 0.02    | 0.02 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 120      | Base Cooking - Convection Oven                                                    | Warehouse     | 0%                      | \$ -               | 0.00    | 0.00 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 130      | Base Cooking - Griddle                                                            | Warehouse     | 0%                      | \$ -               | 0.01    | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 140      | Base Cooking - Range                                                              | Warehouse     | 0%                      | \$ -               | 0.01    | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 200      | Base Heating                                                                      | Warehouse     | 0%                      | \$ -               | 0.19    | 0.19 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 202      | Insulation (ceiling)                                                              | Warehouse     | 23%                     | \$0.48             | 0.22    | 0.17 | 20                 | 3,329,903                  | \$ 0.92                                     | 1.00                           | 0.86             | 8.66                     | 1.16         |
| 1                  | 203      | Insulation (wall)                                                                 | Warehouse     | 29%                     | \$0.66             | 0.26    | 0.18 | 20                 | 298,271                    | \$ 0.90                                     | 1.03                           | 0.89             | 8.42                     | 1.16         |
| 1                  | 206      | Duct Repair and Sealing                                                           | Warehouse     | 1%                      | \$0.16             | 0.19    | 0.19 | 18                 | 9,682                      | \$ 8.81                                     | 0.10                           | 0.09             | 79.13                    | 1.16         |
| 1                  | 209      | Insulation of Pipes                                                               | Warehouse     | 2%                      | \$0.08             | 0.19    | 0.19 | 15                 | 16,169                     | \$ 2.30                                     | 0.40                           | 0.38             | 18.69                    | 1.16         |
| 1                  | 212      | Boiler Tune-Up                                                                    | Warehouse     | 2%                      | \$0.00             | 0.19    | 0.19 | 2                  | 8,436                      | \$ 0.40                                     | 2.29                           | 3.01             | 0.57                     | 1.16         |
| 1                  | 216      | Clock / Programmable Thermostat                                                   | Warehouse     | 15%                     | \$0.12             | 0.21    | 0.18 | 11                 | 1,773,080                  | \$ 0.58                                     | 1.59                           | 1.65             | 3.69                     | 1.16         |
| 1                  | 218      | Installation of Energy Management Systems (EMS)                                   | Warehouse     | 10%                     | \$2.33             | 0.19    | 0.17 | 14                 | 3,543,318                  | \$ 14.97                                    | 0.06                           | 0.06             | 115.93                   | 1.16         |
| 1                  | 219      | EMS Optimization                                                                  | Warehouse     | 2%                      | \$0.03             | 0.19    | 0.19 | 5                  | 275,905                    | \$ 2.25                                     | 0.41                           | 0.49             | 7.41                     | 1.16         |
| 1                  | 227      | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Warehouse     | 8%                      | \$0.32             | 0.19    | 0.17 | 20                 | 824,880                    | \$ 2.09                                     | 0.44                           | 0.38             | 19.67                    | 1.16         |
| 1                  | 228      | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | Warehouse     | 27%                     | \$0.32             | 0.19    | 0.14 | 20                 | 969,235                    | \$ 0.61                                     | 1.50                           | 1.30             | 5.77                     | 1.16         |
| 1                  | 229      | Stack Heat Exchanger                                                              | Warehouse     | 5%                      | \$0.02             | 0.19    | 0.18 | 20                 | 83,440                     | \$ 0.25                                     | 3.67                           | 3.18             | 2.35                     | 1.16         |
| 1                  | 230      | Condensing unit heaters                                                           | Warehouse     | 21%                     | \$0.04             | 0.19    | 0.15 | 20                 | 7,587,541                  | \$ 0.10                                     | 9.34                           | 8.09             | 0.92                     | 1.16         |
| 1                  | 231      | Radiant heater                                                                    | Warehouse     | 40%                     | \$0.06             | 0.19    | 0.11 | 20                 | 7,240,015                  | \$ 0.08                                     | 12.19                          | 10.55            | 0.71                     | 1.16         |
| 1                  | 232      | Hot water temperature reset                                                       | Warehouse     | 2%                      | \$0.00             | 0.19    | 0.19 | 15                 | 11,786                     | \$ 0.07                                     | 13.12                          | 12.41            | 0.57                     | 1.16         |
| 1                  | 233      | Demand controlled ventilation (DCV)                                               | Warehouse     | 21%                     | \$0.25             | 0.20    | 0.15 | 10                 | 6,576,814                  | \$ 0.98                                     | 0.94                           | 0.99             | 5.73                     | 1.16         |
| 1                  | 235      | Retrocommissioning                                                                | Warehouse     | 2%                      | \$0.06             | 0.19    | 0.19 | 7                  | 181,636                    | \$ 3.59                                     | 0.26                           | 0.29             | 15.81                    | 1.16         |
| 1                  | 300      | Base Miscellaneous                                                                | Warehouse     | 0%                      | \$ -               | 0.11    | 0.11 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400      | Base Water Heating - high standby loss (as % of load)                             | Warehouse     | 0%                      | \$ -               | 0.02    | 0.02 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 401      | Hot Water Pipe Insulation                                                         | Warehouse     | 2%                      | \$0.00             | 0.02    | 0.02 | 15                 | 21,216                     | \$ 0.61                                     | 1.50                           | 1.42             | 4.96                     | 1.16         |
| 1                  | 402      | Demand controlled circulating systems                                             | Warehouse     | 4%                      | \$0.00             | 0.02    | 0.02 | 15                 | 82,960                     | \$ 0.23                                     | 4.07                           | 3.85             | 1.83                     | 1.16         |
| 1                  | 403      | Tankless Water Heater                                                             | Warehouse     | 50%                     | \$0.03             | 0.02    | 0.01 | 20                 | 925,697                    | \$ 0.27                                     | 3.38                           | 2.93             | 2.56                     | 1.16         |
| 1                  | 500      | Base Water Heating - low standby loss (as % of load)                              | Warehouse     | 0%                      | \$ -               | 0.00    | 0.00 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 100      | Base Cooking - Fryer                                                              | School        | 0%                      | \$ -               | 0.01    | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101      | Energy Star Fryer                                                                 | School        | 31%                     | \$0.02             | 0.01    | 0.00 | 12                 | 121,614                    | \$ 1.60                                     | 0.57                           | 0.58             | 11.03                    | 1.16         |
| 1                  | 110      | Base Cooking - Steamer                                                            | School        | 0%                      | \$ -               | 0.00    | 0.00 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 111      | Energy Star Steamer                                                               | School        | 81%                     | \$0.05             | 0.00    | 0.00 | 10                 | 270,500                    | \$ 2.37                                     | 0.39                           | 0.41             | 13.85                    | 1.16         |
| 1                  | 120      | Base Cooking - Convection Oven                                                    | School        | 0%                      | \$ -               | 0.00    | 0.00 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 121      | High-Efficiency Convection Oven                                                   | School        | 30%                     | \$0.05             | 0.00    | 0.00 | 12                 | 25,163                     | \$ 21.49                                    | 0.04                           | 0.04             | 147.81                   | 1.16         |
| 1                  | 130      | Base Cooking - Griddle                                                            | School        | 0%                      | \$ -               | 0.00    | 0.00 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 131      | High-Efficiency Griddle                                                           | School        | 5%                      | \$0.03             | 0.00    | 0.00 | 12                 | 6,970                      | \$ 27.37                                    | 0.03                           | 0.03             | 188.24                   | 1.16         |
| 1                  | 140      | Base Cooking - Range                                                              | School        | 0%                      | \$ -               | 0.00    | 0.00 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 141      | High-Efficiency Range                                                             | School        | 18%                     | \$0.10             | 0.00    | 0.00 | 12                 | 1,077                      | \$ 24.77                                    | 0.04                           | 0.04             | 170.37                   | 1.16         |
| 1                  | 200      | Base Heating                                                                      | School        | 0%                      | \$ -               | 0.34    | 0.34 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201      | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | School        | 1%                      | \$0.17             | 0.34    | 0.33 | 20                 | 79,300                     | \$ 4.90                                     | 0.19                           | 0.16             | 45.99                    | 1.16         |
| 1                  | 206      | Duct Repair and Sealing                                                           | School        | 1%                      | \$0.16             | 0.34    | 0.34 | 18                 | 4,475                      | \$ 4.94                                     | 0.19                           | 0.17             | 44.35                    | 1.16         |
| 1                  | 209      | Insulation of Pipes                                                               | School        | 2%                      | \$0.08             | 0.34    | 0.33 | 15                 | 83,081                     | \$ 1.37                                     | 0.67                           | 0.64             | 11.09                    | 1.16         |
| 1                  | 212      | Boiler Tune-Up                                                                    | School        | 2%                      | \$0.01             | 0.34    | 0.33 | 2                  | 108,032                    | \$ 0.62                                     | 1.48                           | 1.95             | 0.88                     | 1.16         |
| 1                  | 216      | Clock / Programmable Thermostat                                                   | School        | 15%                     | \$0.12             | 0.35    | 0.29 | 11                 | 4,534,062                  | \$ 0.35                                     | 2.61                           | 2.70             | 2.25                     | 1.16         |
| 1                  | 218      | Installation of Energy Management Systems (EMS)                                   | School        | 10%                     | \$0.35             | 0.36    | 0.33 | 14                 | 1,067,485                  | \$ 1.16                                     | 0.79                           | 0.77             | 9.00                     | 1.16         |
| 1                  | 219      | EMS Optimization                                                                  | School        | 2%                      | \$0.03             | 0.34    | 0.33 | 5                  | 277,654                    | \$ 1.26                                     | 0.73                           | 0.88             | 4.15                     | 1.16         |
| 1                  | 221      | Heat Recovery from AC                                                             | School        | 20%                     | \$2.30             | 0.34    | 0.27 | 20                 | 1,099,510                  | \$ 3.42                                     | 0.27                           | 0.23             | 32.16                    | 1.16         |
| 1                  | 222      | Installation of Air Side Heat Recovery Systems                                    | School        | 15%                     | \$1.00             | 0.34    | 0.29 | 20                 | 4,089,082                  | \$ 1.98                                     | 0.46                           | 0.40             | 18.62                    | 1.16         |

| DSM ASSYST SUMMARY |          |                                                                                   | Year 2011     |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
|--------------------|----------|-----------------------------------------------------------------------------------|---------------|-------------------------|--------------------|-------------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|------|
| Vintage            | Existing |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
| Batch              | 1        |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
|                    | Measure  |                                                                                   |               |                         |                    |             |                    |                            |                                             |                                |                  |                          |              |      |
| Segment            | Number   | Measure                                                                           | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EU/ EU | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |      |
| 1                  | 227      | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | School        | 8%                      | \$1.09             | 0.34        | 0.31               | 20                         | 381,275                                     | \$ 4.05                        | 0.23             | 0.20                     | 38.02        | 1.16 |
| 1                  | 228      | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | School        | 27%                     | \$1.09             | 0.34        | 0.25               | 20                         | 4,980,245                                   | \$ 1.19                        | 0.77             | 0.67                     | 11.16        | 1.16 |
| 1                  | 229      | Stack Heat Exchanger                                                              | School        | 5%                      | \$0.08             | 0.34        | 0.32               | 20                         | 428,740                                     | \$ 0.48                        | 1.90             | 1.64                     | 4.55         | 1.16 |
| 1                  | 232      | Hot water temperature reset                                                       | School        | 2%                      | \$0.01             | 0.34        | 0.33               | 15                         | 60,559                                      | \$ 0.11                        | 8.52             | 8.06                     | 0.88         | 1.16 |
| 1                  | 233      | Demand controlled ventilation (DCV)                                               | School        | 32%                     | \$0.25             | 0.39        | 0.26               | 10                         | 7,962,098                                   | \$ 0.32                        | 2.83             | 2.99                     | 1.90         | 1.16 |
| 1                  | 235      | Retrocommissioning                                                                | School        | 6%                      | \$0.06             | 0.34        | 0.32               | 7                          | 604,792                                     | \$ 0.66                        | 1.39             | 1.59                     | 2.91         | 1.16 |
| 1                  | 300      | Base Miscellaneous                                                                | School        | 0%                      | \$ -               | 0.04        | 0.04               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 400      | Base Water Heating - high standby loss (as % of load)                             | School        | 0%                      | \$ -               | 0.00        | 0.00               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 500      | Base Water Heating - low standby loss (as % of load)                              | School        | 0%                      | \$ -               | 0.10        | 0.10               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 501      | Hot Water Pipe Insulation                                                         | School        | 2%                      | \$0.02             | 0.10        | 0.10               | 15                         | 1,106                                       | \$ 1.10                        | 0.84             | 0.79                     | 8.93         | 1.16 |
| 1                  | 502      | Demand controlled circula ing systems                                             | School        | 5%                      | \$0.00             | 0.10        | 0.10               | 15                         | 375,069                                     | \$ 0.11                        | 8.22             | 7.78                     | 0.91         | 1.16 |
| 1                  | 503      | Condensing Water Heater (gas, 95% hermal efficiency)                              | School        | 26%                     | \$0.04             | 0.10        | 0.08               | 15                         | 1,875,392                                   | \$ 0.16                        | 5.63             | 5.33                     | 1.33         | 1.16 |
| 1                  | 100      | Base Cooking - Fryer                                                              | College       | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 110      | Base Cooking - Steamer                                                            | College       | 0%                      | \$ -               | 0.01        | 0.01               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 120      | Base Cooking - Convection Oven                                                    | College       | 0%                      | \$ -               | 0.00        | 0.00               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 130      | Base Cooking - Griddle                                                            | College       | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 140      | Base Cooking - Range                                                              | College       | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 200      | Base Heating                                                                      | College       | 0%                      | \$ -               | 0.15        | 0.15               | 20                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 206      | Duct Repair and Sealing                                                           | College       | 2%                      | \$0.16             | 0.15        | 0.15               | 18                         | 1,004                                       | \$ 5.48                        | 0.17             | 0.15                     | 49.20        | 1.16 |
| 1                  | 207      | Duct Insulation                                                                   | College       | 4%                      | \$0.04             | 0.15        | 0.15               | 20                         | 13,447                                      | \$ 0.75                        | 1.22             | 1.05                     | 7.09         | 1.16 |
| 1                  | 209      | Insulation of Pipes                                                               | College       | 2%                      | \$0.03             | 0.15        | 0.15               | 15                         | 42,455                                      | \$ 1.12                        | 0.82             | 0.78                     | 9.07         | 1.16 |
| 1                  | 212      | Boiler Tune-Up                                                                    | College       | 2%                      | \$0.00             | 0.15        | 0.15               | 2                          | 22,149                                      | \$ 0.33                        | 2.81             | 3.69                     | 0.46         | 1.16 |
| 1                  | 216      | Clock / Programmable Thermostat                                                   | College       | 15%                     | \$0.12             | 0.16        | 0.13               | 11                         | 1,205,440                                   | \$ 0.78                        | 1.19             | 1.23                     | 4.95         | 1.16 |
| 1                  | 218      | Installation of Energy Management Systems (EMS)                                   | College       | 10%                     | \$0.35             | 0.16        | 0.14               | 14                         | 410,408                                     | \$ 2.62                        | 0.35             | 0.34                     | 20.30        | 1.16 |
| 1                  | 219      | EMS Optimization                                                                  | College       | 2%                      | \$0.03             | 0.15        | 0.15               | 5                          | 83,059                                      | \$ 2.82                        | 0.33             | 0.39                     | 9.28         | 1.16 |
| 1                  | 221      | Heat Recovery from AC                                                             | College       | 20%                     | \$2.30             | 0.16        | 0.13               | 20                         | 245,780                                     | \$ 7.20                        | 0.13             | 0.11                     | 67.62        | 1.16 |
| 1                  | 222      | Installation of Air Side Heat Recovery Systems                                    | College       | 9%                      | \$1.00             | 0.15        | 0.14               | 20                         | 534,433                                     | \$ 7.20                        | 0.13             | 0.11                     | 67.61        | 1.16 |
| 1                  | 227      | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | College       | 8%                      | \$0.79             | 0.15        | 0.14               | 20                         | 42,435                                      | \$ 6.57                        | 0.14             | 0.12                     | 61.66        | 1.16 |
| 1                  | 228      | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | College       | 27%                     | \$0.79             | 0.15        | 0.11               | 20                         | 2,544,935                                   | \$ 1.93                        | 0.48             | 0.41                     | 18.10        | 1.16 |
| 1                  | 229      | Stack Heat Exchanger                                                              | College       | 5%                      | \$0.06             | 0.15        | 0.14               | 20                         | 209,326                                     | \$ 0.79                        | 1.16             | 1.00                     | 7.44         | 1.16 |
| 1                  | 232      | Hot water temperature reset                                                       | College       | 2%                      | \$0.00             | 0.15        | 0.15               | 15                         | 30,946                                      | \$ 0.06                        | 16.09            | 15.22                    | 0.46         | 1.16 |
| 1                  | 233      | Demand controlled ventilation (DCV)                                               | College       | 32%                     | \$0.25             | 0.22        | 0.15               | 10                         | 8,197                                       | \$ 0.57                        | 1.62             | 1.71                     | 3.32         | 1.16 |
| 1                  | 235      | Retrocommissioning                                                                | College       | 6%                      | \$0.06             | 0.15        | 0.14               | 7                          | 362,550                                     | \$ 1.50                        | 0.61             | 0.70                     | 6.62         | 1.16 |
| 1                  | 300      | Base Miscellaneous                                                                | College       | 0%                      | \$ -               | 0.11        | 0.11               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 400      | Base Water Heating - high standby loss (as % of load)                             | College       | 0%                      | \$ -               | 0.00        | 0.00               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 500      | Base Water Heating - low standby loss (as % of load)                              | College       | 0%                      | \$ -               | 0.12        | 0.12               | 15                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 501      | Hot Water Pipe Insulation                                                         | College       | 2%                      | \$0.03             | 0.12        | 0.12               | 15                         | 61                                          | \$ 1.60                        | 0.58             | 0.55                     | 12.94        | 1.16 |
| 1                  | 502      | Demand controlled circula ing systems                                             | College       | 7%                      | \$0.00             | 0.12        | 0.11               | 15                         | 195,229                                     | \$ 0.02                        | 54.34            | 51.40                    | 0.14         | 1.16 |
| 1                  | 503      | Condensing Water Heater (gas, 95% hermal efficiency)                              | College       | 25%                     | \$0.03             | 0.12        | 0.09               | 15                         | 1,400,827                                   | \$ 0.13                        | 7.04             | 6.66                     | 1.06         | 1.16 |
| 1                  | 100      | Base Cooking - Fryer                                                              | Heal h        | 0%                      | \$ -               | 0.02        | 0.02               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 101      | Energy Star Fryer                                                                 | Heal h        | 31%                     | \$0.08             | 0.02        | 0.01               | 12                         | 169,577                                     | \$ 2.18                        | 0.42             | 0.43                     | 14.99        | 1.16 |
| 1                  | 110      | Base Cooking - Steamer                                                            | Heal h        | 0%                      | \$ -               | 0.01        | 0.01               | 10                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 111      | Energy Star Steamer                                                               | Heal h        | 81%                     | \$0.39             | 0.01        | 0.00               | 10                         | 622,383                                     | \$ 7.72                        | 0.12             | 0.13                     | 45.13        | 1.16 |
| 1                  | 120      | Base Cooking - Convection Oven                                                    | Heal h        | 0%                      | \$ -               | 0.00        | 0.00               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 121      | High-Efficiency Convection Oven                                                   | Heal h        | 30%                     | \$0.13             | 0.00        | 0.00               | 12                         | 57,495                                      | \$ 23.71                       | 0.04             | 0.04                     | 163.04       | 1.16 |
| 1                  | 130      | Base Cooking - Griddle                                                            | Heal h        | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 131      | High-Efficiency Griddle                                                           | Heal h        | 5%                      | \$0.06             | 0.01        | 0.01               | 12                         | 11,204                                      | \$ 24.60                       | 0.04             | 0.04                     | 169.14       | 1.16 |
| 1                  | 140      | Base Cooking - Range                                                              | Heal h        | 0%                      | \$ -               | 0.01        | 0.01               | 12                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 141      | High-Efficiency Range                                                             | Heal h        | 18%                     | \$0.11             | 0.01        | 0.01               | 12                         | 95,417                                      | \$ 10.71                       | 0.09             | 0.09                     | 73.67        | 1.16 |
| 1                  | 200      | Base Heating                                                                      | Heal h        | 0%                      | \$ -               | 0.15        | 0.15               | 20                         | 0                                           | N/A                            | N/A              | N/A                      | N/A          | N/A  |
| 1                  | 201      | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Heal h        | 1%                      | \$0.14             | 0.15        | 0.15               | 20                         | 1,548                                       | \$ 6.23                        | 0.15             | 0.13                     | 58.55        | 1.16 |
| 1                  | 203      | Insulation (wall)                                                                 | Heal h        | 35%                     | \$0.38             | 0.20        | 0.13               | 20                         | 1,875,335                                   | \$ 0.56                        | 1.65             | 1.43                     | 5.23         | 1.16 |
| 1                  | 206      | Duct Repair and Sealing                                                           | Heal h        | 2%                      | \$0.16             | 0.15        | 0.15               | 18                         | 2,125                                       | \$ 5.54                        | 0.17             | 0.15                     | 49.81        | 1.16 |
| 1                  | 207      | Duct Insulation                                                                   | Heal h        | 2%                      | \$0.04             | 0.15        | 0.15               | 20                         | 12,974                                      | \$ 1.57                        | 0.59             | 0.51                     | 14.74        | 1.16 |
| 1                  | 209      | Insulation of Pipes                                                               | Heal h        | 2%                      | \$0.12             | 0.15        | 0.15               | 15                         | 31,287                                      | \$ 4.56                        | 0.20             | 0.19                     | 36.98        | 1.16 |
| 1                  | 212      | Boiler Tune-Up                                                                    | Heal h        | 2%                      | \$0.00             | 0.15        | 0.15               | 2                          | 16,323                                      | \$ 0.74                        | 1.25             | 1.64                     | 1.04         | 1.16 |

| DSM ASSYST SUMMARY |          | Year 2011                                                                         |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
|--------------------|----------|-----------------------------------------------------------------------------------|---------------|-------------------------|--------------------|----------|------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing |                                                                                   |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1        |                                                                                   |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Measure            |          |                                                                                   |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Number   | Measure                                                                           | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EUJ | EUJ  | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 216      | Clock / Programmable Thermostat                                                   | Heal h        | 15%                     | \$0.12             | 0.16     | 0.13 | 11                 | 1,376,498                  | \$ 0.78                                     | 1.18                           | 1.22             | 4.96                     | 1.16         |
| 1                  | 218      | Installation of Energy Management Systems (EMS)                                   | Heal h        | 10%                     | \$0.19             | 0.15     | 0.14 | 14                 | 952,860                    | \$ 1.50                                     | 0.61                           | 0.59             | 11.63                    | 1.16         |
| 1                  | 219      | EMS Optimization                                                                  | Heal h        | 2%                      | \$0.03             | 0.15     | 0.15 | 5                  | 102,759                    | \$ 2.86                                     | 0.32                           | 0.39             | 9.40                     | 1.16         |
| 1                  | 221      | Heat Recovery from AC                                                             | Heal h        | 20%                     | \$2.30             | 0.15     | 0.12 | 20                 | 2,170,278                  | \$ 7.75                                     | 0.12                           | 0.10             | 72.79                    | 1.16         |
| 1                  | 222      | Installation of Air Side Heat Recovery Systems                                    | Heal h        | 25%                     | \$1.00             | 0.15     | 0.11 | 20                 | 2,543,294                  | \$ 2.70                                     | 0.34                           | 0.30             | 25.32                    | 1.16         |
| 1                  | 227      | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Heal h        | 8%                      | \$0.29             | 0.15     | 0.14 | 20                 | 89,862                     | \$ 2.47                                     | 0.37                           | 0.32             | 23.23                    | 1.16         |
| 1                  | 228      | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | Heal h        | 27%                     | \$0.29             | 0.15     | 0.11 | 20                 | 1,875,495                  | \$ 0.73                                     | 1.27                           | 1.10             | 6.82                     | 1.16         |
| 1                  | 229      | Stack Heat Exchanger                                                              | Heal h        | 5%                      | \$0.02             | 0.15     | 0.14 | 20                 | 149,952                    | \$ 0.30                                     | 3.07                           | 2.66             | 2.81                     | 1.16         |
| 1                  | 232      | Hot water temperature reset                                                       | Heal h        | 2%                      | \$0.00             | 0.15     | 0.15 | 15                 | 22,806                     | \$ 0.13                                     | 7.13                           | 6.75             | 1.05                     | 1.16         |
| 1                  | 235      | Retrocommissioning                                                                | Heal h        | 10%                     | \$0.06             | 0.15     | 0.13 | 7                  | 866,052                    | \$ 0.90                                     | 1.02                           | 1.16             | 3.99                     | 1.16         |
| 1                  | 300      | Base Miscellaneous                                                                | Heal h        | 0%                      | \$ -               | 0.21     | 0.21 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400      | Base Water Heating - high standby loss (as % of load)                             | Heal h        | 0%                      | \$ -               | 0.00     | 0.00 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500      | Base Water Heating - low standby loss (as % of load)                              | Heal h        | 0%                      | \$ -               | 0.24     | 0.24 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501      | Hot Water Pipe Insulation                                                         | Heal h        | 2%                      | \$0.01             | 0.25     | 0.24 | 15                 | 8,861                      | \$ 0.28                                     | 3.25                           | 3.07             | 2.30                     | 1.16         |
| 1                  | 502      | Demand controlled circula ing systems                                             | Heal h        | 6%                      | \$0.00             | 0.25     | 0.23 | 15                 | 841,237                    | \$ 0.02                                     | 41.97                          | 39.70            | 0.18                     | 1.16         |
| 1                  | 503      | Condensing Water Heater (gas, 95% hermal efficiency)                              | Heal h        | 25%                     | \$0.02             | 0.25     | 0.19 | 15                 | 3,665,436                  | \$ 0.05                                     | 20.15                          | 19.06            | 0.37                     | 1.16         |
| 1                  | 100      | Base Cooking - Fryer                                                              | Lodging       | 0%                      | \$ -               | 0.03     | 0.03 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101      | Energy Star Fryer                                                                 | Lodging       | 31%                     | \$0.07             | 0.03     | 0.02 | 12                 | 223,700                    | \$ 0.92                                     | 1.00                           | 1.01             | 6.32                     | 1.16         |
| 1                  | 110      | Base Cooking - Steamer                                                            | Lodging       | 0%                      | \$ -               | 0.02     | 0.02 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 111      | Energy Star Steamer                                                               | Lodging       | 81%                     | \$0.08             | 0.02     | 0.00 | 10                 | 349,706                    | \$ 0.69                                     | 1.34                           | 1.42             | 4.01                     | 1.16         |
| 1                  | 120      | Base Cooking - Convection Oven                                                    | Lodging       | 0%                      | \$ -               | 0.01     | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 121      | High-Efficiency Convection Oven                                                   | Lodging       | 30%                     | \$0.22             | 0.01     | 0.00 | 12                 | 32,305                     | \$ 19.05                                    | 0.05                           | 0.05             | 131.02                   | 1.16         |
| 1                  | 130      | Base Cooking - Griddle                                                            | Lodging       | 0%                      | \$ -               | 0.01     | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 131      | High-Efficiency Griddle                                                           | Lodging       | 5%                      | \$0.13             | 0.01     | 0.01 | 12                 | 14,780                     | \$ 24.55                                    | 0.04                           | 0.04             | 168.80                   | 1.16         |
| 1                  | 140      | Base Cooking - Range                                                              | Lodging       | 0%                      | \$ -               | 0.02     | 0.02 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 141      | High-Efficiency Range                                                             | Lodging       | 18%                     | \$0.39             | 0.02     | 0.01 | 12                 | 63,536                     | \$ 16.95                                    | 0.05                           | 0.05             | 116.55                   | 1.16         |
| 1                  | 200      | Base Heating                                                                      | Lodging       | 0%                      | \$ -               | 0.36     | 0.36 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201      | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Lodging       | 3%                      | \$0.66             | 0.37     | 0.35 | 20                 | 33,602                     | \$ 6.12                                     | 0.15                           | 0.13             | 57.45                    | 1.16         |
| 1                  | 203      | Insulation (wall)                                                                 | Lodging       | 7%                      | \$0.40             | 0.37     | 0.35 | 20                 | 203,453                    | \$ 1.62                                     | 0.57                           | 0.49             | 15.17                    | 1.16         |
| 1                  | 207      | Duct Insulation                                                                   | Lodging       | 2%                      | \$0.10             | 0.36     | 0.35 | 20                 | 11,493                     | \$ 1.25                                     | 0.74                           | 0.64             | 11.72                    | 1.16         |
| 1                  | 209      | Insulation of Pipes                                                               | Lodging       | 2%                      | \$0.07             | 0.36     | 0.35 | 15                 | 19,995                     | \$ 1.07                                     | 0.86                           | 0.81             | 8.69                     | 1.16         |
| 1                  | 212      | Boiler Tune-Up                                                                    | Lodging       | 2%                      | \$0.00             | 0.36     | 0.36 | 2                  | 10,432                     | \$ 0.26                                     | 3.51                           | 4.60             | 0.37                     | 1.16         |
| 1                  | 216      | Clock / Programmable Thermostat                                                   | Lodging       | 15%                     | \$0.12             | 0.38     | 0.32 | 11                 | 832,246                    | \$ 0.32                                     | 2.86                           | 2.96             | 2.05                     | 1.16         |
| 1                  | 218      | Installation of Energy Management Systems (EMS)                                   | Lodging       | 10%                     | \$0.26             | 0.36     | 0.33 | 14                 | 701,425                    | \$ 0.88                                     | 1.05                           | 1.02             | 6.79                     | 1.16         |
| 1                  | 219      | EMS Optimization                                                                  | Lodging       | 2%                      | \$0.03             | 0.36     | 0.35 | 5                  | 65,851                     | \$ 1.19                                     | 0.77                           | 0.93             | 3.91                     | 1.16         |
| 1                  | 221      | Heat Recovery from AC                                                             | Lodging       | 20%                     | \$2.30             | 0.36     | 0.29 | 20                 | 347,694                    | \$ 3.23                                     | 0.29                           | 0.25             | 30.31                    | 1.16         |
| 1                  | 222      | Installation of Air Side Heat Recovery Systems                                    | Lodging       | 5%                      | \$1.00             | 0.36     | 0.34 | 20                 | 325,963                    | \$ 5.61                                     | 0.16                           | 0.14             | 52.71                    | 1.16         |
| 1                  | 227      | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Lodging       | 8%                      | \$0.70             | 0.36     | 0.33 | 20                 | 61,173                     | \$ 2.46                                     | 0.37                           | 0.32             | 23.12                    | 1.16         |
| 1                  | 228      | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | Lodging       | 27%                     | \$0.70             | 0.36     | 0.26 | 20                 | 1,198,572                  | \$ 0.72                                     | 1.27                           | 1.10             | 6.78                     | 1.16         |
| 1                  | 229      | Stack Heat Exchanger                                                              | Lodging       | 5%                      | \$0.05             | 0.36     | 0.34 | 20                 | 101,491                    | \$ 0.30                                     | 3.04                           | 2.63             | 2.84                     | 1.16         |
| 1                  | 232      | Hot water temperature reset                                                       | Lodging       | 2%                      | \$0.00             | 0.36     | 0.35 | 15                 | 14,575                     | \$ 0.05                                     | 20.07                          | 18.99            | 0.37                     | 1.16         |
| 1                  | 233      | Demand controlled ventilation (DCV)                                               | Lodging       | 12%                     | \$0.25             | 0.36     | 0.31 | 10                 | 1,043,082                  | \$ 0.94                                     | 0.98                           | 1.03             | 5.49                     | 1.16         |
| 1                  | 235      | Retrocommissioning                                                                | Lodging       | 6%                      | \$0.06             | 0.38     | 0.35 | 7                  | 62,130                     | \$ 0.60                                     | 1.53                           | 1.74             | 2.65                     | 1.16         |
| 1                  | 300      | Base Miscellaneous                                                                | Lodging       | 0%                      | \$ -               | 0.04     | 0.04 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400      | Base Water Heating - high standby loss (as % of load)                             | Lodging       | 0%                      | \$ -               | 0.00     | 0.00 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500      | Base Water Heating - low standby loss (as % of load)                              | Lodging       | 0%                      | \$ -               | 0.29     | 0.29 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501      | Hot Water Pipe Insulation                                                         | Lodging       | 2%                      | \$0.05             | 0.29     | 0.29 | 15                 | 2,552                      | \$ 0.89                                     | 1.03                           | 0.97             | 7.24                     | 1.16         |
| 1                  | 502      | Demand controlled circula ing systems                                             | Lodging       | 3%                      | \$0.00             | 0.29     | 0.29 | 15                 | 39,656                     | \$ 0.03                                     | 32.25                          | 30.51            | 0.23                     | 1.16         |
| 1                  | 503      | Condensing Water Heater (gas, 95% hermal efficiency)                              | Lodging       | 25%                     | \$0.16             | 0.29     | 0.22 | 15                 | 2,869,083                  | \$ 0.25                                     | 3.68                           | 3.48             | 2.03                     | 1.16         |
| 1                  | 100      | Base Cooking - Fryer                                                              | Other         | 0%                      | \$ -               | 0.01     | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101      | Energy Star Fryer                                                                 | Other         | 31%                     | \$0.14             | 0.02     | 0.01 | 12                 | 92,842                     | \$ 3.95                                     | 0.23                           | 0.24             | 27.16                    | 1.16         |
| 1                  | 110      | Base Cooking - Steamer                                                            | Other         | 0%                      | \$ -               | 0.01     | 0.01 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 111      | Energy Star Steamer                                                               | Other         | 81%                     | \$0.26             | 0.01     | 0.00 | 10                 | 12,575                     | \$ 5.30                                     | 0.17                           | 0.18             | 31.01                    | 1.16         |
| 1                  | 120      | Base Cooking - Convection Oven                                                    | Other         | 0%                      | \$ -               | 0.00     | 0.00 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 121      | High-Efficiency Convection Oven                                                   | Other         | 30%                     | \$0.18             | 0.00     | 0.00 | 12                 | 33,765                     | \$ 33.82                                    | 0.03                           | 0.03             | 232.54                   | 1.16         |
| 1                  | 130      | Base Cooking - Griddle                                                            | Other         | 0%                      | \$ -               | 0.01     | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |

| DSM ASSYST SUMMARY |                | Year 2011                                                                         |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
|--------------------|----------------|-----------------------------------------------------------------------------------|---------------|-------------------------|--------------------|----------|------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing       |                                                                                   |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1              |                                                                                   |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Measure Number | Measure                                                                           | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EUI | EUl  | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 131            | High-Efficiency Griddle                                                           | Other         | 5%                      | \$0.15             | 0.01     | 0.01 | 12                 | 7,328                      | \$ 61.26                                    | 0.02                           | 0.02             | 421.28                   | 1.16         |
| 1                  | 140            | Base Cooking - Range                                                              | Other         | 0%                      | \$ -               | 0.01     | 0.01 | 12                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 141            | High-Efficiency Range                                                             | Other         | 18%                     | \$0.18             | 0.01     | 0.01 | 12                 | 120,071                    | \$ 17.65                                    | 0.05                           | 0.05             | 121.41                   | 1.16         |
| 1                  | 200            | Base Heating                                                                      | Other         | 0%                      | \$ -               | 0.22     | 0.22 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | High Efficiency Windows (Multiple Glazed, Low Emissivity)                         | Other         | 3%                      | \$0.20             | 0.22     | 0.21 | 20                 | 359,495                    | \$ 2.82                                     | 0.33                           | 0.28             | 26.45                    | 1.16         |
| 1                  | 202            | Insulation (ceiling)                                                              | Other         | 23%                     | \$0.32             | 0.27     | 0.20 | 20                 | 3,204,936                  | \$ 0.52                                     | 1.76                           | 1.52             | 4.91                     | 1.16         |
| 1                  | 203            | Insulation (wall)                                                                 | Other         | 29%                     | \$0.68             | 0.30     | 0.21 | 20                 | 198,928                    | \$ 0.80                                     | 1.16                           | 1.00             | 7.48                     | 1.16         |
| 1                  | 207            | Duct Insulation                                                                   | Other         | 2%                      | \$0.10             | 0.22     | 0.21 | 20                 | 236,253                    | \$ 2.52                                     | 0.36                           | 0.32             | 23.68                    | 1.16         |
| 1                  | 209            | Insulation of Pipes                                                               | Other         | 2%                      | \$0.16             | 0.22     | 0.21 | 15                 | 69,445                     | \$ 4.24                                     | 0.22                           | 0.21             | 34.41                    | 1.16         |
| 1                  | 212            | Boiler Tune-Up                                                                    | Other         | 2%                      | \$0.00             | 0.22     | 0.22 | 2                  | 36,231                     | \$ 0.65                                     | 1.40                           | 1.85             | 0.93                     | 1.16         |
| 1                  | 216            | Clock / Programmable Thermostat                                                   | Other         | 15%                     | \$0.12             | 0.23     | 0.19 | 11                 | 6,352,138                  | \$ 0.54                                     | 1.70                           | 1.77             | 3.44                     | 1.16         |
| 1                  | 218            | Installation of Energy Management Systems (EMS)                                   | Other         | 10%                     | \$0.11             | 0.22     | 0.20 | 14                 | 3,998,223                  | \$ 0.62                                     | 1.48                           | 1.43             | 4.81                     | 1.16         |
| 1                  | 219            | EMS Optimization                                                                  | Other         | 2%                      | \$0.03             | 0.22     | 0.21 | 5                  | 443,329                    | \$ 1.97                                     | 0.47                           | 0.56             | 6.47                     | 1.16         |
| 1                  | 221            | Heat Recovery from AC                                                             | Other         | 10%                     | \$2.30             | 0.22     | 0.19 | 20                 | 289,164                    | \$ 10.66                                    | 0.09                           | 0.07             | 100.10                   | 1.16         |
| 1                  | 222            | Installation of Air Side Heat Recovery Systems                                    | Other         | 10%                     | \$1.00             | 0.22     | 0.20 | 20                 | 3,316,907                  | \$ 4.52                                     | 0.20                           | 0.18             | 42.43                    | 1.16         |
| 1                  | 227            | High Efficiency (Power Burner/ Premium) Furnace 95% efficiency (in situ base=82%) | Other         | 8%                      | \$0.46             | 0.22     | 0.20 | 20                 | 1,466,005                  | \$ 2.67                                     | 0.34                           | 0.30             | 25.07                    | 1.16         |
| 1                  | 228            | High Efficiency (Power Burner/ Premium) Boiler 95% efficiency (in situ base=82%)  | Other         | 27%                     | \$0.46             | 0.22     | 0.16 | 20                 | 4,162,843                  | \$ 0.78                                     | 1.17                           | 1.02             | 7.36                     | 1.16         |
| 1                  | 229            | Stack Heat Exchanger                                                              | Other         | 5%                      | \$0.03             | 0.22     | 0.21 | 20                 | 376,587                    | \$ 0.30                                     | 3.03                           | 2.62             | 2.85                     | 1.16         |
| 1                  | 232            | Hot water temperature reset                                                       | Other         | 2%                      | \$0.00             | 0.22     | 0.21 | 15                 | 50,620                     | \$ 0.11                                     | 8.04                           | 7.61             | 0.93                     | 1.16         |
| 1                  | 233            | Demand controlled ventilation (DCV)                                               | Other         | 12%                     | \$0.25             | 0.22     | 0.19 | 10                 | 6,363,673                  | \$ 1.55                                     | 0.59                           | 0.63             | 9.07                     | 1.16         |
| 1                  | 235            | Retrocommissioning                                                                | Other         | 6%                      | \$0.06             | 0.22     | 0.21 | 7                  | 499,712                    | \$ 1.01                                     | 0.91                           | 1.04             | 4.46                     | 1.16         |
| 1                  | 300            | Base Miscellaneous                                                                | Other         | 0%                      | \$ -               | 0.75     | 0.75 | 10                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Water Heating - high standby loss (as % of load)                             | Other         | 0%                      | \$ -               | 0.33     | 0.33 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 401            | Hot Water Pipe Insulation                                                         | Other         | 2%                      | \$0.01             | 0.33     | 0.33 | 15                 | 15,263                     | \$ 0.21                                     | 4.34                           | 4.11             | 1.72                     | 1.16         |
| 1                  | 402            | Demand controlled circulating systems                                             | Other         | 4%                      | \$0.00             | 0.33     | 0.32 | 15                 | 2,076,434                  | \$ 0.03                                     | 29.75                          | 28.14            | 0.25                     | 1.16         |
| 1                  | 403            | Tankless Water Heater                                                             | Other         | 40%                     | \$0.13             | 0.33     | 0.20 | 20                 | 22,425,180                 | \$ 0.10                                     | 9.48                           | 8.21             | 0.91                     | 1.16         |
| 1                  | 500            | Base Water Heating - low standby loss (as % of load)                              | Other         | 0%                      | \$ -               | 0.00     | 0.00 | 15                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |

**COMMERCIAL GAS  
NEW CONSTRUCTION**

**NON-ADDITIVE MEASURE  
LEVEL RESULTS**

| DSM ASSYST SUMMARY |        |                                                   |                  | Year 2011    |        |      |            |                  |                |         |           |             |          |         |  |
|--------------------|--------|---------------------------------------------------|------------------|--------------|--------|------|------------|------------------|----------------|---------|-----------|-------------|----------|---------|--|
| Vintage            | New    |                                                   |                  |              |        |      |            |                  | Levelized Cost |         | Total     |             | Customer |         |  |
| Batch              | 1      |                                                   |                  |              |        |      |            |                  | of Conserved   |         | Resource  |             |          |         |  |
| Measure            |        | Building                                          | Energy           | Total        | Base   |      | Service    | Technical        | Energy         |         | Cost Test | Participant | Payback  | Revenue |  |
| Segment            | Number | Type                                              | Savings Fraction | Costs/ Sq Ft | EU/    | EU/  | Life (yrs) | Potential Therms | \$/Therm       | (TRC)   | Test      | (Years)     | Test     |         |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Office           | 0%           | \$ -   | 0.50 | 0.50       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Office           | 30%          | \$0.90 | 0.50 | 0.35       | 20               | 433,671        | \$ 0.60 | 1.53      | 1.33        | 5.64     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Office           | 0%           | \$ -   | 0.50 | 0.50       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Office           | 50%          | \$1.80 | 0.50 | 0.25       | 20               | 481,856        | \$ 0.72 | 1.28      | 1.11        | 6.77     | 1.16    |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Office           | 0%           | \$ -   | 0.50 | 0.50       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Restaurant       | 0%           | \$ -   | 1.75 | 1.75       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Restaurant       | 30%          | \$0.90 | 1.75 | 1.23       | 20               | 112,254        | \$ 0.17 | 5.37      | 4.65        | 1.61     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Restaurant       | 0%           | \$ -   | 1.75 | 1.75       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Restaurant       | 50%          | \$1.80 | 1.75 | 0.88       | 20               | 124,727        | \$ 0.21 | 4.48      | 3.88        | 1.93     | 1.16    |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Restaurant       | 0%           | \$ -   | 1.75 | 1.75       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Retail           | 0%           | \$ -   | 0.24 | 0.24       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Retail           | 30%          | \$0.90 | 0.24 | 0.17       | 20               | 114,834        | \$ 1.24 | 0.74      | 0.64        | 11.65    | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Retail           | 0%           | \$ -   | 0.24 | 0.24       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Retail           | 50%          | \$1.80 | 0.24 | 0.12       | 20               | 127,593        | \$ 1.49 | 0.62      | 0.54        | 13.98    | 1.16    |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Retail           | 0%           | \$ -   | 0.24 | 0.24       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Grocery          | 0%           | \$ -   | 0.51 | 0.51       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Grocery          | 30%          | \$0.90 | 0.51 | 0.35       | 20               | 35,496         | \$ 0.59 | 1.56      | 1.35        | 5.56     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Grocery          | 0%           | \$ -   | 0.51 | 0.51       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Grocery          | 50%          | \$1.80 | 0.51 | 0.25       | 20               | 34,510         | \$ 0.71 | 1.30      | 1.12        | 6.67     | 1.16    |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Grocery          | 0%           | \$ -   | 0.51 | 0.51       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 301    | Near Zero Energy (60-75%)                         | Grocery          | 70%          | \$5.40 | 0.51 | 0.15       | 20               | 6,902          | \$ 1.52 | 0.60      | 0.52        | 14.29    | 1.16    |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Warehouse        | 0%           | \$ -   | 0.19 | 0.19       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Warehouse        | 30%          | \$0.90 | 0.19 | 0.13       | 20               | 143,395        | \$ 1.59 | 0.58      | 0.50        | 14.89    | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Warehouse        | 0%           | \$ -   | 0.19 | 0.19       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Warehouse        | 0%           | \$ -   | 0.19 | 0.19       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | School           | 0%           | \$ -   | 0.35 | 0.35       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | School           | 30%          | \$0.90 | 0.35 | 0.25       | 20               | 168,181        | \$ 0.85 | 1.09      | 0.94        | 7.95     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | School           | 0%           | \$ -   | 0.35 | 0.35       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 300    | Base Bldg Design - 70%                            | School           | 0%           | \$ -   | 0.35 | 0.35       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | College          | 0%           | \$ -   | 0.24 | 0.24       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | College          | 30%          | \$0.90 | 0.24 | 0.17       | 20               | 69,394         | \$ 1.22 | 0.75      | 0.65        | 11.50    | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | College          | 0%           | \$ -   | 0.24 | 0.24       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 300    | Base Bldg Design - 70%                            | College          | 0%           | \$ -   | 0.24 | 0.24       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Health           | 0%           | \$ -   | 0.36 | 0.36       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Health           | 30%          | \$0.90 | 0.36 | 0.25       | 20               | 82,450         | \$ 0.83 | 1.11      | 0.96        | 7.78     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Health           | 0%           | \$ -   | 0.36 | 0.36       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Health           | 50%          | \$1.80 | 0.36 | 0.18       | 20               | 91,611         | \$ 0.99 | 0.92      | 0.80        | 9.34     | 1.16    |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Health           | 0%           | \$ -   | 0.36 | 0.36       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Lodging          | 0%           | \$ -   | 0.44 | 0.44       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Lodging          | 30%          | \$0.90 | 0.44 | 0.31       | 20               | 57,398         | \$ 0.67 | 1.36      | 1.18        | 6.34     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Lodging          | 0%           | \$ -   | 0.44 | 0.44       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Lodging          | 50%          | \$1.80 | 0.44 | 0.22       | 20               | 63,776         | \$ 0.81 | 1.14      | 0.98        | 7.61     | 1.16    |  |
| 2                  | 300    | Base Bldg Design - 70%                            | Lodging          | 0%           | \$ -   | 0.44 | 0.44       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 100    | Base Bldg Design - 30%                            | Other            | 0%           | \$ -   | 0.42 | 0.42       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 101    | High Performance Building/Int Design - Tier 1 30% | Other            | 30%          | \$0.90 | 0.42 | 0.29       | 20               | 286,161        | \$ 0.72 | 1.29      | 1.11        | 6.72     | 1.16    |  |
| 2                  | 200    | Base Bldg Design - 50%                            | Other            | 0%           | \$ -   | 0.42 | 0.42       | 20               | 0              | N/A     | N/A       | N/A         | N/A      | N/A     |  |
| 2                  | 201    | High Performance Building/Int Design - Tier 2 50% | Other            | 50%          | \$1.80 | 0.42 | 0.21       | 20               | 317,957        | \$ 0.86 | 1.07      | 0.93        | 8.06     | 1.16    |  |

| DSM ASSYST SUMMARY |         |                        |          |        |      |      |      |            |           | Year           | 2011      |             |         |         |
|--------------------|---------|------------------------|----------|--------|------|------|------|------------|-----------|----------------|-----------|-------------|---------|---------|
| Vintage            | New     |                        |          |        |      |      |      |            |           | Levelized Cost | Total     |             |         |         |
| Batch              | 1       |                        |          |        |      |      |      |            |           | of Conserved   | Resource  | Participant | Payback | Revenue |
| Segment            | Measure | Building               | Energy   | Total  |      |      |      | Service    | Technical | Energy         | Cost Test | Test        | (Years) | Test    |
|                    | Number  | Type                   | Savings  | Costs/ | Base |      |      | Life (yrs) | Potential | \$/Therm       | (TRC)     |             |         |         |
|                    |         |                        | Fraction | Sq Ft  | EUI  | EUI  |      |            |           |                |           |             |         |         |
| 2                  | 300     | Base Bldg Design - 70% | Other    | 0%     | \$ - | 0.42 | 0.42 | 20         | 0         | N/A            | N/A       | N/A         | N/A     | N/A     |



| DSM ASSYST SUMMARY |                |                                                         | Year 2011        |          |         |      |      |            |           |                 |                 |             |          |         |
|--------------------|----------------|---------------------------------------------------------|------------------|----------|---------|------|------|------------|-----------|-----------------|-----------------|-------------|----------|---------|
| Vintage            | Existing       |                                                         |                  | Energy   | Total   |      |      |            | Technical | Levelized Cost  | Total           |             | Customer |         |
| Batch              | 1              |                                                         | Building         | Savings  | Costs/  | Base |      | Service    | Potential | of Conserved    | Resource        | Participant | Payback  | Revenue |
| Segment            | Measure Number | Measure                                                 | Type             | Fraction | Sq Ft   | EUI  | EUI  | Life (yrs) | Therms    | Energy \$/Therm | Cost Test (TRC) | Test        | (Years)  | Test    |
| 1                  | 101            | Improved process control                                | Lumber-Furniture | 3%       | \$ 0.02 | 1.00 | 0.97 | 15         | 51,486    | \$ 0.06         | 14.90           | 12.56       | 0.61     | 1.30    |
| 1                  | 102            | Maintain boilers                                        | Lumber-Furniture | 10%      | \$ 0.00 | 1.00 | 0.90 | 2          | 58,177    | \$ 0.01         | 92.32           | 108.06      | 0.02     | 1.30    |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Lumber-Furniture | 2%       | \$ 0.04 | 1.00 | 0.98 | 15         | 29,088    | \$ 0.26         | 3.58            | 3.02        | 2.56     | 1.30    |
| 1                  | 104            | Blowdown steam heat recovery                            | Lumber-Furniture | 1%       | \$ 0.04 | 1.00 | 0.99 | 15         | 15,504    | \$ 0.35         | 2.65            | 2.23        | 3.46     | 1.30    |
| 1                  | 105            | Upgrade burner efficiency                               | Lumber-Furniture | 1%       | \$ 0.03 | 1.00 | 0.99 | 20         | 14,544    | \$ 0.22         | 4.15            | 3.20        | 2.55     | 1.30    |
| 1                  | 106            | Water treatment                                         | Lumber-Furniture | 1%       | \$ 0.01 | 1.00 | 0.99 | 10         | 29,088    | \$ 0.17         | 5.51            | 5.18        | 1.20     | 1.30    |
| 1                  | 107            | Load control                                            | Lumber-Furniture | 4%       | \$ 0.02 | 1.00 | 0.96 | 15         | 116,353   | \$ 0.05         | 17.86           | 15.05       | 0.51     | 1.30    |
| 1                  | 108            | Improved insulation                                     | Lumber-Furniture | 8%       | \$ 0.08 | 1.00 | 0.92 | 15         | 232,706   | \$ 0.12         | 7.51            | 6.33        | 1.22     | 1.30    |
| 1                  | 109            | Steam trap maintenance                                  | Lumber-Furniture | 12%      | \$ 0.05 | 1.00 | 0.88 | 2          | 181,802   | \$ 0.28         | 3.29            | 3.85        | 0.49     | 1.30    |
| 1                  | 110            | Automatic steam trap monitoring                         | Lumber-Furniture | 5%       | \$ 0.04 | 1.00 | 0.95 | 15         | 72,721    | \$ 0.10         | 8.95            | 7.54        | 1.02     | 1.30    |
| 1                  | 111            | Leak repair                                             | Lumber-Furniture | 4%       | \$ 0.01 | 1.00 | 0.96 | 2          | 13,962    | \$ 0.22         | 4.10            | 4.80        | 0.39     | 1.30    |
| 1                  | 112            | Condensate return                                       | Lumber-Furniture | 10%      | \$ 0.12 | 1.00 | 0.90 | 15         | 5,818     | \$ 0.14         | 6.50            | 5.48        | 1.41     | 1.30    |
| 1                  | 200            | Base HVAC                                               | Lumber-Furniture | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 201            | Improve ceiling insulation                              | Lumber-Furniture | 24%      | \$ 0.96 | 1.00 | 0.76 | 20         | 86,265    | \$ 0.40         | 2.32            | 1.79        | 4.57     | 1.30    |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Lumber-Furniture | 18%      | \$ 0.42 | 1.00 | 0.82 | 20         | 63,812    | \$ 0.23         | 3.94            | 3.04        | 2.69     | 1.30    |
| 1                  | 203            | Stack heat exchanger                                    | Lumber-Furniture | 5%       | \$ 0.20 | 1.00 | 0.95 | 20         | 1,182     | \$ 0.41         | 2.25            | 1.74        | 4.71     | 1.30    |
| 1                  | 204            | Duct insulation                                         | Lumber-Furniture | 2%       | \$ 0.04 | 1.00 | 0.98 | 20         | 7,090     | \$ 0.20         | 4.63            | 3.57        | 2.29     | 1.30    |
| 1                  | 205            | EMS install                                             | Lumber-Furniture | 10%      | \$ 0.36 | 1.00 | 0.90 | 20         | 35,451    | \$ 0.36         | 2.55            | 1.96        | 4.16     | 1.30    |
| 1                  | 206            | EMS optimization                                        | Lumber-Furniture | 1%       | \$ 0.01 | 1.00 | 0.99 | 5          | 3,545     | \$ 0.24         | 3.79            | 4.06        | 0.98     | 1.30    |
| 1                  | 300            | Base CHP                                                | Lumber-Furniture | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 400            | Base Other                                              | Lumber-Furniture | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 500            | Base Process Heat                                       | Lumber-Furniture | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 501            | Process Controls & Management                           | Lumber-Furniture | 5%       | \$ 0.06 | 1.01 | 0.95 | 8          | 348,621   | \$ 0.24         | 3.78            | 3.74        | 1.48     | 1.30    |
| 1                  | 502            | Heat Recovery                                           | Lumber-Furniture | 25%      | \$ 1.02 | 1.08 | 0.81 | 20         | 911,466   | \$ 0.38         | 2.43            | 1.88        | 4.36     | 1.30    |
| 1                  | 100            | Base Boiler                                             | Paper            | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 101            | Improved process control                                | Paper            | 3%       | \$ 0.02 | 1.00 | 0.97 | 15         | 357,253   | \$ 0.06         | 14.90           | 12.56       | 0.61     | 1.30    |
| 1                  | 102            | Maintain boilers                                        | Paper            | 10%      | \$ 0.00 | 1.00 | 0.90 | 2          | 403,675   | \$ 0.01         | 92.32           | 108.06      | 0.02     | 1.30    |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Paper            | 2%       | \$ 0.04 | 1.00 | 0.98 | 15         | 201,838   | \$ 0.26         | 3.58            | 3.02        | 2.56     | 1.30    |
| 1                  | 104            | Blowdown steam heat recovery                            | Paper            | 1%       | \$ 0.04 | 1.00 | 0.99 | 15         | 107,580   | \$ 0.35         | 2.65            | 2.23        | 3.46     | 1.30    |
| 1                  | 105            | Upgrade burner efficiency                               | Paper            | 1%       | \$ 0.03 | 1.00 | 0.99 | 20         | 100,919   | \$ 0.22         | 4.15            | 3.20        | 2.55     | 1.30    |
| 1                  | 106            | Water treatment                                         | Paper            | 1%       | \$ 0.01 | 1.00 | 0.99 | 10         | 201,838   | \$ 0.17         | 5.51            | 5.18        | 1.20     | 1.30    |
| 1                  | 107            | Load control                                            | Paper            | 4%       | \$ 0.02 | 1.00 | 0.96 | 15         | 807,351   | \$ 0.05         | 17.86           | 15.05       | 0.51     | 1.30    |
| 1                  | 108            | Improved insulation                                     | Paper            | 8%       | \$ 0.08 | 1.00 | 0.92 | 15         | 1,614,702 | \$ 0.12         | 7.51            | 6.33        | 1.22     | 1.30    |
| 1                  | 109            | Steam trap maintenance                                  | Paper            | 12%      | \$ 0.05 | 1.00 | 0.88 | 2          | 1,261,486 | \$ 0.28         | 3.29            | 3.85        | 0.49     | 1.30    |
| 1                  | 110            | Automatic steam trap monitoring                         | Paper            | 5%       | \$ 0.04 | 1.00 | 0.95 | 15         | 504,594   | \$ 0.10         | 8.95            | 7.54        | 1.02     | 1.30    |
| 1                  | 111            | Leak repair                                             | Paper            | 4%       | \$ 0.01 | 1.00 | 0.96 | 2          | 96,882    | \$ 0.22         | 4.10            | 4.80        | 0.39     | 1.30    |
| 1                  | 112            | Condensate return                                       | Paper            | 10%      | \$ 0.12 | 1.00 | 0.90 | 15         | 40,368    | \$ 0.14         | 6.50            | 5.48        | 1.41     | 1.30    |
| 1                  | 113            | Thermally activated heat pump/chiller                   | Paper            | 33%      | \$ 0.59 | 1.00 | 0.67 | 15         | 5,328,516 | \$ 0.21         | 4.45            | 3.75        | 2.06     | 1.30    |
| 1                  | 200            | Base HVAC                                               | Paper            | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 201            | Improve ceiling insulation                              | Paper            | 24%      | \$ 0.96 | 1.00 | 0.76 | 20         | 81,856    | \$ 0.40         | 2.32            | 1.79        | 4.57     | 1.30    |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Paper            | 18%      | \$ 0.42 | 1.00 | 0.82 | 20         | 60,551    | \$ 0.23         | 3.94            | 3.04        | 2.69     | 1.30    |
| 1                  | 203            | Stack heat exchanger                                    | Paper            | 5%       | \$ 0.20 | 1.00 | 0.95 | 20         | 1,121     | \$ 0.41         | 2.25            | 1.74        | 4.71     | 1.30    |
| 1                  | 204            | Duct insulation                                         | Paper            | 2%       | \$ 0.04 | 1.00 | 0.98 | 20         | 6,728     | \$ 0.20         | 4.63            | 3.57        | 2.29     | 1.30    |
| 1                  | 205            | EMS install                                             | Paper            | 10%      | \$ 0.36 | 1.00 | 0.90 | 20         | 33,640    | \$ 0.36         | 2.55            | 1.96        | 4.16     | 1.30    |
| 1                  | 206            | EMS optimization                                        | Paper            | 1%       | \$ 0.01 | 1.00 | 0.99 | 5          | 3,364     | \$ 0.24         | 3.79            | 4.06        | 0.98     | 1.30    |
| 1                  | 300            | Base CHP                                                | Paper            | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 400            | Base Other                                              | Paper            | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 500            | Base Process Heat                                       | Paper            | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 501            | Process Controls & Management                           | Paper            | 3%       | \$ 0.06 | 1.01 | 0.98 | 8          | 399,864   | \$ 0.41         | 2.27            | 2.24        | 2.47     | 1.30    |
| 1                  | 504            | Process integration                                     | Paper            | 15%      | \$ 1.11 | 1.05 | 0.89 | 15         | 682,818   | \$ 0.82         | 1.12            | 0.95        | 8.15     | 1.30    |
| 1                  | 506            | Closed hood                                             | Paper            | 5%       | \$ 0.44 | 1.03 | 0.97 | 15         | 265,401   | \$ 1.00         | 0.92            | 0.77        | 9.99     | 1.30    |
| 1                  | 507            | Extended nip press                                      | Paper            | 16%      | \$ 1.03 | 1.07 | 0.90 | 20         | 849,284   | \$ 0.60         | 1.53            | 1.18        | 6.93     | 1.30    |
| 1                  | 100            | Base Boiler                                             | Printing         | 0%       | \$ -    | 1.00 | 1.00 | 20         | 0         | N/A             | N/A             | N/A         | N/A      | N/A     |
| 1                  | 101            | Improved process control                                | Printing         | 3%       | \$ 0.02 | 1.00 | 0.97 | 15         | 18,346    | \$ 0.06         | 14.90           | 12.56       | 0.61     | 1.30    |

| DSM ASSYST SUMMARY |                | Year 2011                                               |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
|--------------------|----------------|---------------------------------------------------------|---------------|-------------------------|--------------------|----------|------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing       |                                                         |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1              |                                                         |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Measure Number | Measure                                                 | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EUI | EUI  | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 102            | Maintain boilers                                        | Printing      | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 20,729                     | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Printing      | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 10,365                     | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Printing      | 1%                      | \$ 0.04            | 1.00     | 0.99 | 15                 | 5,524                      | \$ 0.35                                     | 2.65                           | 2.23             | 3.46                     | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Printing      | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 5,182                      | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Printing      | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 10,365                     | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |
| 1                  | 107            | Load control                                            | Printing      | 4%                      | \$ 0.02            | 1.00     | 0.96 | 15                 | 41,459                     | \$ 0.05                                     | 17.86                          | 15.05            | 0.51                     | 1.30         |
| 1                  | 108            | Improved insulation                                     | Printing      | 8%                      | \$ 0.08            | 1.00     | 0.92 | 15                 | 82,918                     | \$ 0.12                                     | 7.51                           | 6.33             | 1.22                     | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Printing      | 12%                     | \$ 0.05            | 1.00     | 0.88 | 2                  | 64,779                     | \$ 0.28                                     | 3.29                           | 3.85             | 0.49                     | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Printing      | 5%                      | \$ 0.04            | 1.00     | 0.95 | 15                 | 25,912                     | \$ 0.10                                     | 8.95                           | 7.54             | 1.02                     | 1.30         |
| 1                  | 111            | Leak repair                                             | Printing      | 4%                      | \$ 0.01            | 1.00     | 0.96 | 2                  | 4,975                      | \$ 0.22                                     | 4.10                           | 4.80             | 0.39                     | 1.30         |
| 1                  | 112            | Condensate return                                       | Printing      | 10%                     | \$ 0.12            | 1.00     | 0.90 | 15                 | 2,073                      | \$ 0.14                                     | 6.50                           | 5.48             | 1.41                     | 1.30         |
| 1                  | 200            | Base HVAC                                               | Printing      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Printing      | 24%                     | \$ 0.96            | 1.00     | 0.76 | 20                 | 52,964                     | \$ 0.40                                     | 2.32                           | 1.79             | 4.57                     | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Printing      | 18%                     | \$ 0.42            | 1.00     | 0.82 | 20                 | 39,179                     | \$ 0.23                                     | 3.94                           | 3.04             | 2.69                     | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Printing      | 5%                      | \$ 0.20            | 1.00     | 0.95 | 20                 | 726                        | \$ 0.41                                     | 2.25                           | 1.74             | 4.71                     | 1.30         |
| 1                  | 204            | Duct insulation                                         | Printing      | 2%                      | \$ 0.04            | 1.00     | 0.98 | 20                 | 4,353                      | \$ 0.20                                     | 4.63                           | 3.57             | 2.29                     | 1.30         |
| 1                  | 205            | EMS install                                             | Printing      | 10%                     | \$ 0.36            | 1.00     | 0.90 | 20                 | 21,766                     | \$ 0.36                                     | 2.55                           | 1.96             | 4.16                     | 1.30         |
| 1                  | 206            | EMS optimization                                        | Printing      | 1%                      | \$ 0.01            | 1.00     | 0.99 | 5                  | 2,177                      | \$ 0.24                                     | 3.79                           | 4.06             | 0.98                     | 1.30         |
| 1                  | 300            | Base CHP                                                | Printing      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Other                                              | Printing      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500            | Base Process Heat                                       | Printing      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501            | Process Controls & Management                           | Printing      | 5%                      | \$ 0.06            | 1.01     | 0.96 | 8                  | 167,511                    | \$ 0.24                                     | 3.79                           | 3.75             | 1.47                     | 1.30         |
| 1                  | 505            | Efficient drying                                        | Printing      | 20%                     | \$ 0.82            | 1.09     | 0.87 | 20                 | 337,980                    | \$ 0.38                                     | 2.44                           | 1.89             | 4.34                     | 1.30         |
| 1                  | 100            | Base Boiler                                             | Chemicals     | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101            | Improved process control                                | Chemicals     | 3%                      | \$ 0.02            | 1.00     | 0.97 | 15                 | 881,605                    | \$ 0.06                                     | 14.90                          | 12.56            | 0.61                     | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Chemicals     | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 996,164                    | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Chemicals     | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 498,082                    | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Chemicals     | 1%                      | \$ 0.04            | 1.00     | 0.99 | 15                 | 265,478                    | \$ 0.35                                     | 2.65                           | 2.23             | 3.46                     | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Chemicals     | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 249,041                    | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Chemicals     | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 498,082                    | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |
| 1                  | 107            | Load control                                            | Chemicals     | 4%                      | \$ 0.02            | 1.00     | 0.96 | 15                 | 1,992,328                  | \$ 0.05                                     | 17.86                          | 15.05            | 0.51                     | 1.30         |
| 1                  | 108            | Improved insulation                                     | Chemicals     | 8%                      | \$ 0.08            | 1.00     | 0.92 | 15                 | 3,984,656                  | \$ 0.12                                     | 7.51                           | 6.33             | 1.22                     | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Chemicals     | 12%                     | \$ 0.05            | 1.00     | 0.88 | 2                  | 3,113,012                  | \$ 0.28                                     | 3.29                           | 3.85             | 0.49                     | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Chemicals     | 5%                      | \$ 0.04            | 1.00     | 0.95 | 15                 | 1,245,205                  | \$ 0.10                                     | 8.95                           | 7.54             | 1.02                     | 1.30         |
| 1                  | 111            | Leak repair                                             | Chemicals     | 4%                      | \$ 0.01            | 1.00     | 0.96 | 2                  | 239,079                    | \$ 0.22                                     | 4.10                           | 4.80             | 0.39                     | 1.30         |
| 1                  | 112            | Condensate return                                       | Chemicals     | 10%                     | \$ 0.12            | 1.00     | 0.90 | 15                 | 99,616                     | \$ 0.14                                     | 6.50                           | 5.48             | 1.41                     | 1.30         |
| 1                  | 200            | Base HVAC                                               | Chemicals     | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Chemicals     | 24%                     | \$ 0.96            | 1.00     | 0.76 | 20                 | 107,228                    | \$ 0.40                                     | 2.32                           | 1.79             | 4.57                     | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Chemicals     | 18%                     | \$ 0.42            | 1.00     | 0.82 | 20                 | 79,319                     | \$ 0.23                                     | 3.94                           | 3.04             | 2.69                     | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Chemicals     | 5%                      | \$ 0.20            | 1.00     | 0.95 | 20                 | 1,469                      | \$ 0.41                                     | 2.25                           | 1.74             | 4.71                     | 1.30         |
| 1                  | 204            | Duct insulation                                         | Chemicals     | 2%                      | \$ 0.04            | 1.00     | 0.98 | 20                 | 8,813                      | \$ 0.20                                     | 4.63                           | 3.57             | 2.29                     | 1.30         |
| 1                  | 205            | EMS install                                             | Chemicals     | 10%                     | \$ 0.36            | 1.00     | 0.90 | 20                 | 44,066                     | \$ 0.36                                     | 2.55                           | 1.96             | 4.16                     | 1.30         |
| 1                  | 206            | EMS optimization                                        | Chemicals     | 1%                      | \$ 0.01            | 1.00     | 0.99 | 5                  | 4,407                      | \$ 0.24                                     | 3.79                           | 4.06             | 0.98                     | 1.30         |
| 1                  | 300            | Base CHP                                                | Chemicals     | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Other                                              | Chemicals     | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500            | Base Process Heat                                       | Chemicals     | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501            | Process Controls & Management                           | Chemicals     | 4%                      | \$ 0.06            | 1.02     | 0.98 | 8                  | 821,916                    | \$ 0.30                                     | 3.07                           | 3.03             | 1.82                     | 1.30         |
| 1                  | 504            | Process integration                                     | Chemicals     | 13%                     | \$ 1.11            | 1.10     | 0.96 | 15                 | 1,295,941                  | \$ 0.90                                     | 1.02                           | 0.86             | 8.96                     | 1.30         |
| 1                  | 508            | Improved separation processes                           | Chemicals     | 10%                     | \$ 0.29            | 1.04     | 0.94 | 20                 | 1,258,558                  | \$ 0.28                                     | 3.28                           | 2.53             | 3.23                     | 1.30         |
| 1                  | 509            | Thermal oxidizers                                       | Chemicals     | 60%                     | \$ 2.67            | 1.72     | 0.69 | 15                 | 1,562,348                  | \$ 0.30                                     | 3.08                           | 2.60             | 2.97                     | 1.30         |
| 1                  | 100            | Base Boiler                                             | Petroleum     | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101            | Improved process control                                | Petroleum     | 3%                      | \$ 0.02            | 1.00     | 0.97 | 15                 | 295,887                    | \$ 0.06                                     | 14.90                          | 12.56            | 0.61                     | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Petroleum     | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 334,336                    | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Petroleum     | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 167,168                    | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |

| DSM ASSYST SUMMARY |                |                                                         | Year 2011        |          |         |      |      |                    |                  |                 |                 |             |                 |              |
|--------------------|----------------|---------------------------------------------------------|------------------|----------|---------|------|------|--------------------|------------------|-----------------|-----------------|-------------|-----------------|--------------|
| Vintage            | Existing       |                                                         |                  | Energy   | Total   |      |      |                    |                  | Levelized Cost  | Total           |             |                 |              |
| Batch              | 1              |                                                         |                  | Savings  | Costs/  | Base |      |                    | Technical        | of Conserved    | Resource        | Participant | Customer        |              |
| Segment            | Measure Number | Measure                                                 | Building Type    | Fraction | Sq Ft   | EUI  | EUI  | Service Life (yrs) | Potential Therms | Energy \$/Therm | Cost Test (TRC) | Test        | Payback (Years) | Revenue Test |
| 1                  | 104            | Blowdown steam heat recovery                            | Petroleum        | 1%       | \$ 0.04 | 1.00 | 0.99 | 15                 | 89,101           | \$ 0.35         | 2.65            | 2.23        | 3.46            | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Petroleum        | 1%       | \$ 0.03 | 1.00 | 0.99 | 20                 | 83,584           | \$ 0.22         | 4.15            | 3.20        | 2.55            | 1.30         |
| 1                  | 106            | Water treatment                                         | Petroleum        | 1%       | \$ 0.01 | 1.00 | 0.99 | 10                 | 167,168          | \$ 0.17         | 5.51            | 5.18        | 1.20            | 1.30         |
| 1                  | 107            | Load control                                            | Petroleum        | 4%       | \$ 0.02 | 1.00 | 0.96 | 15                 | 668,672          | \$ 0.05         | 17.86           | 15.05       | 0.51            | 1.30         |
| 1                  | 108            | Improved insulation                                     | Petroleum        | 8%       | \$ 0.08 | 1.00 | 0.92 | 15                 | 1,337,344        | \$ 0.12         | 7.51            | 6.33        | 1.22            | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Petroleum        | 12%      | \$ 0.05 | 1.00 | 0.88 | 2                  | 1,044,800        | \$ 0.28         | 3.29            | 3.85        | 0.49            | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Petroleum        | 5%       | \$ 0.04 | 1.00 | 0.95 | 15                 | 417,920          | \$ 0.10         | 8.95            | 7.54        | 1.02            | 1.30         |
| 1                  | 111            | Leak repair                                             | Petroleum        | 4%       | \$ 0.01 | 1.00 | 0.96 | 2                  | 80,241           | \$ 0.22         | 4.10            | 4.80        | 0.39            | 1.30         |
| 1                  | 112            | Condensate return                                       | Petroleum        | 10%      | \$ 0.12 | 1.00 | 0.90 | 15                 | 33,434           | \$ 0.14         | 6.50            | 5.48        | 1.41            | 1.30         |
| 1                  | 200            | Base HVAC                                               | Petroleum        | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Petroleum        | 24%      | \$ 0.96 | 1.00 | 0.76 | 20                 | 36,820           | \$ 0.40         | 2.32            | 1.79        | 4.57            | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Petroleum        | 18%      | \$ 0.42 | 1.00 | 0.82 | 20                 | 27,237           | \$ 0.23         | 3.94            | 3.04        | 2.69            | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Petroleum        | 5%       | \$ 0.20 | 1.00 | 0.95 | 20                 | 504              | \$ 0.41         | 2.25            | 1.74        | 4.71            | 1.30         |
| 1                  | 204            | Duct insulation                                         | Petroleum        | 2%       | \$ 0.04 | 1.00 | 0.98 | 20                 | 3,026            | \$ 0.20         | 4.63            | 3.57        | 2.29            | 1.30         |
| 1                  | 205            | EMS install                                             | Petroleum        | 10%      | \$ 0.36 | 1.00 | 0.90 | 20                 | 15,132           | \$ 0.36         | 2.55            | 1.96        | 4.16            | 1.30         |
| 1                  | 206            | EMS optimization                                        | Petroleum        | 1%       | \$ 0.01 | 1.00 | 0.99 | 5                  | 1,513            | \$ 0.24         | 3.79            | 4.06        | 0.98            | 1.30         |
| 1                  | 300            | Base CHP                                                | Petroleum        | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 400            | Base Other                                              | Petroleum        | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 500            | Base Process Heat                                       | Petroleum        | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 501            | Process Controls & Management                           | Petroleum        | 6%       | \$ 0.06 | 1.02 | 0.96 | 8                  | 2,718,139        | \$ 0.20         | 4.59            | 4.54        | 1.22            | 1.30         |
| 1                  | 504            | Process integration                                     | Petroleum        | 13%      | \$ 1.11 | 1.05 | 0.92 | 15                 | 2,905,009        | \$ 0.94         | 0.98            | 0.83        | 9.34            | 1.30         |
| 1                  | 510            | Flare gas controls and recovery                         | Petroleum        | 50%      | \$ 1.11 | 1.33 | 0.67 | 15                 | 1,176,901        | \$ 0.19         | 4.77            | 4.02        | 1.92            | 1.30         |
| 1                  | 511            | Fouling control                                         | Petroleum        | 7%       | \$ 0.05 | 1.03 | 0.96 | 5                  | 1,964,945        | \$ 0.19         | 4.74            | 5.08        | 0.78            | 1.30         |
| 1                  | 512            | Efficient furnaces                                      | Petroleum        | 6%       | \$ 0.15 | 1.03 | 0.97 | 20                 | 655,182          | \$ 0.25         | 3.69            | 2.85        | 2.87            | 1.30         |
| 1                  | 100            | Base Boiler                                             | Rubber-Plastics  | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 101            | Improved process control                                | Rubber-Plastics  | 3%       | \$ 0.02 | 1.00 | 0.97 | 15                 | 84,917           | \$ 0.06         | 14.90           | 12.56       | 0.61            | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Rubber-Plastics  | 10%      | \$ 0.00 | 1.00 | 0.90 | 2                  | 95,951           | \$ 0.01         | 92.32           | 108.06      | 0.02            | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Rubber-Plastics  | 2%       | \$ 0.04 | 1.00 | 0.98 | 15                 | 47,976           | \$ 0.26         | 3.58            | 3.02        | 2.56            | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Rubber-Plastics  | 1%       | \$ 0.04 | 1.00 | 0.99 | 15                 | 25,571           | \$ 0.35         | 2.65            | 2.23        | 3.46            | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Rubber-Plastics  | 1%       | \$ 0.03 | 1.00 | 0.99 | 20                 | 23,988           | \$ 0.22         | 4.15            | 3.20        | 2.55            | 1.30         |
| 1                  | 106            | Water treatment                                         | Rubber-Plastics  | 1%       | \$ 0.01 | 1.00 | 0.99 | 10                 | 47,976           | \$ 0.17         | 5.51            | 5.18        | 1.20            | 1.30         |
| 1                  | 107            | Load control                                            | Rubber-Plastics  | 4%       | \$ 0.02 | 1.00 | 0.96 | 15                 | 191,903          | \$ 0.05         | 17.86           | 15.05       | 0.51            | 1.30         |
| 1                  | 108            | Improved insulation                                     | Rubber-Plastics  | 8%       | \$ 0.08 | 1.00 | 0.92 | 15                 | 383,805          | \$ 0.12         | 7.51            | 6.33        | 1.22            | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Rubber-Plastics  | 12%      | \$ 0.05 | 1.00 | 0.88 | 2                  | 299,848          | \$ 0.28         | 3.29            | 3.85        | 0.49            | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Rubber-Plastics  | 5%       | \$ 0.04 | 1.00 | 0.95 | 15                 | 119,939          | \$ 0.10         | 8.95            | 7.54        | 1.02            | 1.30         |
| 1                  | 111            | Leak repair                                             | Rubber-Plastics  | 4%       | \$ 0.01 | 1.00 | 0.96 | 2                  | 23,028           | \$ 0.22         | 4.10            | 4.80        | 0.39            | 1.30         |
| 1                  | 112            | Condensate return                                       | Rubber-Plastics  | 10%      | \$ 0.12 | 1.00 | 0.90 | 15                 | 9,595            | \$ 0.14         | 6.50            | 5.48        | 1.41            | 1.30         |
| 1                  | 200            | Base HVAC                                               | Rubber-Plastics  | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Rubber-Plastics  | 24%      | \$ 0.96 | 1.00 | 0.76 | 20                 | 75,048           | \$ 0.40         | 2.32            | 1.79        | 4.57            | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Rubber-Plastics  | 18%      | \$ 0.42 | 1.00 | 0.82 | 20                 | 55,515           | \$ 0.23         | 3.94            | 3.04        | 2.69            | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Rubber-Plastics  | 5%       | \$ 0.20 | 1.00 | 0.95 | 20                 | 1,028            | \$ 0.41         | 2.25            | 1.74        | 4.71            | 1.30         |
| 1                  | 204            | Duct insulation                                         | Rubber-Plastics  | 2%       | \$ 0.04 | 1.00 | 0.98 | 20                 | 6,168            | \$ 0.20         | 4.63            | 3.57        | 2.29            | 1.30         |
| 1                  | 205            | EMS install                                             | Rubber-Plastics  | 10%      | \$ 0.36 | 1.00 | 0.90 | 20                 | 30,842           | \$ 0.36         | 2.55            | 1.96        | 4.16            | 1.30         |
| 1                  | 206            | EMS optimization                                        | Rubber-Plastics  | 1%       | \$ 0.01 | 1.00 | 0.99 | 5                  | 3,084            | \$ 0.24         | 3.79            | 4.06        | 0.98            | 1.30         |
| 1                  | 300            | Base CHP                                                | Rubber-Plastics  | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 400            | Base Other                                              | Rubber-Plastics  | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 500            | Base Process Heat                                       | Rubber-Plastics  | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 501            | Process Controls & Management                           | Rubber-Plastics  | 5%       | \$ 0.06 | 1.01 | 0.96 | 8                  | 96,574           | \$ 0.24         | 3.79            | 3.75        | 1.47            | 1.30         |
| 1                  | 502            | Heat Recovery                                           | Rubber-Plastics  | 25%      | \$ 1.02 | 1.11 | 0.83 | 20                 | 221,316          | \$ 0.37         | 2.50            | 1.93        | 4.24            | 1.30         |
| 1                  | 100            | Base Boiler                                             | Stone-Clay-Glass | 0%       | \$ -    | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 101            | Improved process control                                | Stone-Clay-Glass | 3%       | \$ 0.02 | 1.00 | 0.97 | 15                 | 37,306           | \$ 0.06         | 14.90           | 12.56       | 0.61            | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Stone-Clay-Glass | 10%      | \$ 0.00 | 1.00 | 0.90 | 2                  | 42,153           | \$ 0.01         | 92.32           | 108.06      | 0.02            | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Stone-Clay-Glass | 2%       | \$ 0.04 | 1.00 | 0.98 | 15                 | 21,077           | \$ 0.26         | 3.58            | 3.02        | 2.56            | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Stone-Clay-Glass | 1%       | \$ 0.04 | 1.00 | 0.99 | 15                 | 11,234           | \$ 0.35         | 2.65            | 2.23        | 3.46            | 1.30         |

| DSM ASSYST SUMMARY |                | Year 2011                                               |                  |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
|--------------------|----------------|---------------------------------------------------------|------------------|-------------------------|--------------------|----------|------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing       |                                                         |                  |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1              |                                                         |                  |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Measure Number | Measure                                                 | Building Type    | Energy Savings Fraction | Total Costs/ Sq Ft | Base EUI | EUI  | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 105            | Upgrade burner efficiency                               | Stone-Clay-Glass | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 10,538                     | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Stone-Clay-Glass | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 21,077                     | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |
| 1                  | 107            | Load control                                            | Stone-Clay-Glass | 4%                      | \$ 0.02            | 1.00     | 0.96 | 15                 | 84,306                     | \$ 0.05                                     | 17.86                          | 15.05            | 0.51                     | 1.30         |
| 1                  | 108            | Improved insulation                                     | Stone-Clay-Glass | 8%                      | \$ 0.08            | 1.00     | 0.92 | 15                 | 168,613                    | \$ 0.12                                     | 7.51                           | 6.33             | 1.22                     | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Stone-Clay-Glass | 12%                     | \$ 0.05            | 1.00     | 0.88 | 2                  | 131,729                    | \$ 0.28                                     | 3.29                           | 3.85             | 0.49                     | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Stone-Clay-Glass | 5%                      | \$ 0.04            | 1.00     | 0.95 | 15                 | 52,692                     | \$ 0.10                                     | 8.95                           | 7.54             | 1.02                     | 1.30         |
| 1                  | 111            | Leak repair                                             | Stone-Clay-Glass | 4%                      | \$ 0.01            | 1.00     | 0.96 | 2                  | 10,117                     | \$ 0.22                                     | 4.10                           | 4.80             | 0.39                     | 1.30         |
| 1                  | 112            | Condensate return                                       | Stone-Clay-Glass | 10%                     | \$ 0.12            | 1.00     | 0.90 | 15                 | 4,215                      | \$ 0.14                                     | 6.50                           | 5.48             | 1.41                     | 1.30         |
| 1                  | 200            | Base HVAC                                               | Stone-Clay-Glass | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Stone-Clay-Glass | 24%                     | \$ 0.96            | 1.00     | 0.76 | 20                 | 65,390                     | \$ 0.40                                     | 2.32                           | 1.79             | 4.57                     | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Stone-Clay-Glass | 18%                     | \$ 0.42            | 1.00     | 0.82 | 20                 | 48,371                     | \$ 0.23                                     | 3.94                           | 3.04             | 2.69                     | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Stone-Clay-Glass | 5%                      | \$ 0.20            | 1.00     | 0.95 | 20                 | 896                        | \$ 0.41                                     | 2.25                           | 1.74             | 4.71                     | 1.30         |
| 1                  | 204            | Duct insulation                                         | Stone-Clay-Glass | 2%                      | \$ 0.04            | 1.00     | 0.98 | 20                 | 5,375                      | \$ 0.20                                     | 4.63                           | 3.57             | 2.29                     | 1.30         |
| 1                  | 205            | EMS install                                             | Stone-Clay-Glass | 10%                     | \$ 0.36            | 1.00     | 0.90 | 20                 | 26,873                     | \$ 0.36                                     | 2.55                           | 1.96             | 4.16                     | 1.30         |
| 1                  | 206            | EMS optimization                                        | Stone-Clay-Glass | 1%                      | \$ 0.01            | 1.00     | 0.99 | 5                  | 2,687                      | \$ 0.24                                     | 3.79                           | 4.06             | 0.98                     | 1.30         |
| 1                  | 300            | Base CHP                                                | Stone-Clay-Glass | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Other                                              | Stone-Clay-Glass | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500            | Base Process Heat                                       | Stone-Clay-Glass | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501            | Process Controls & Management                           | Stone-Clay-Glass | 7%                      | \$ 0.06            | 1.01     | 0.94 | 8                  | 1,453,816                  | \$ 0.17                                     | 5.33                           | 5.28             | 1.05                     | 1.30         |
| 1                  | 503            | Efficient burners                                       | Stone-Clay-Glass | 15%                     | \$ 0.23            | 1.05     | 0.89 | 10                 | 2,492,746                  | \$ 0.24                                     | 3.86                           | 3.63             | 1.71                     | 1.30         |
| 1                  | 513            | Oxyfuel                                                 | Stone-Clay-Glass | 20%                     | \$ 0.70            | 1.11     | 0.89 | 20                 | 1,543,979                  | \$ 0.32                                     | 2.92                           | 2.25             | 3.64                     | 1.30         |
| 1                  | 514            | Batch cullet preheating                                 | Stone-Clay-Glass | 16%                     | \$ 0.36            | 1.09     | 0.91 | 15                 | 476,973                    | \$ 0.24                                     | 3.89                           | 3.28             | 2.36                     | 1.30         |
| 1                  | 100            | Base Boiler                                             | Prim Metals      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101            | Improved process control                                | Prim Metals      | 3%                      | \$ 0.02            | 1.00     | 0.97 | 15                 | 69,740                     | \$ 0.06                                     | 14.90                          | 12.56            | 0.61                     | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Prim Metals      | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 78,802                     | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Prim Metals      | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 39,401                     | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Prim Metals      | 1%                      | \$ 0.04            | 1.00     | 0.99 | 15                 | 21,001                     | \$ 0.35                                     | 2.65                           | 2.23             | 3.46                     | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Prim Metals      | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 19,700                     | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Prim Metals      | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 39,401                     | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |
| 1                  | 107            | Load control                                            | Prim Metals      | 4%                      | \$ 0.02            | 1.00     | 0.96 | 15                 | 157,604                    | \$ 0.05                                     | 17.86                          | 15.05            | 0.51                     | 1.30         |
| 1                  | 108            | Improved insulation                                     | Prim Metals      | 8%                      | \$ 0.08            | 1.00     | 0.92 | 15                 | 315,208                    | \$ 0.12                                     | 7.51                           | 6.33             | 1.22                     | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Prim Metals      | 12%                     | \$ 0.05            | 1.00     | 0.88 | 2                  | 246,256                    | \$ 0.28                                     | 3.29                           | 3.85             | 0.49                     | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Prim Metals      | 5%                      | \$ 0.04            | 1.00     | 0.95 | 15                 | 98,502                     | \$ 0.10                                     | 8.95                           | 7.54             | 1.02                     | 1.30         |
| 1                  | 111            | Leak repair                                             | Prim Metals      | 4%                      | \$ 0.01            | 1.00     | 0.96 | 2                  | 18,912                     | \$ 0.22                                     | 4.10                           | 4.80             | 0.39                     | 1.30         |
| 1                  | 112            | Condensate return                                       | Prim Metals      | 10%                     | \$ 0.12            | 1.00     | 0.90 | 15                 | 7,880                      | \$ 0.14                                     | 6.50                           | 5.48             | 1.41                     | 1.30         |
| 1                  | 200            | Base HVAC                                               | Prim Metals      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Prim Metals      | 24%                     | \$ 0.96            | 1.00     | 0.76 | 20                 | 183,486                    | \$ 0.40                                     | 2.32                           | 1.79             | 4.57                     | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Prim Metals      | 18%                     | \$ 0.42            | 1.00     | 0.82 | 20                 | 135,730                    | \$ 0.23                                     | 3.94                           | 3.04             | 2.69                     | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Prim Metals      | 5%                      | \$ 0.20            | 1.00     | 0.95 | 20                 | 2,514                      | \$ 0.41                                     | 2.25                           | 1.74             | 4.71                     | 1.30         |
| 1                  | 204            | Duct insulation                                         | Prim Metals      | 2%                      | \$ 0.04            | 1.00     | 0.98 | 20                 | 15,081                     | \$ 0.20                                     | 4.63                           | 3.57             | 2.29                     | 1.30         |
| 1                  | 205            | EMS install                                             | Prim Metals      | 10%                     | \$ 0.36            | 1.00     | 0.90 | 20                 | 75,405                     | \$ 0.36                                     | 2.55                           | 1.96             | 4.16                     | 1.30         |
| 1                  | 206            | EMS optimization                                        | Prim Metals      | 1%                      | \$ 0.01            | 1.00     | 0.99 | 5                  | 7,541                      | \$ 0.24                                     | 3.79                           | 4.06             | 0.98                     | 1.30         |
| 1                  | 300            | Base CHP                                                | Prim Metals      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Other                                              | Prim Metals      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500            | Base Process Heat                                       | Prim Metals      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501            | Process Controls & Management                           | Prim Metals      | 6%                      | \$ 0.06            | 1.02     | 0.96 | 8                  | 2,068,697                  | \$ 0.20                                     | 4.59                           | 4.54             | 1.22                     | 1.30         |
| 1                  | 502            | Heat Recovery                                           | Prim Metals      | 5%                      | \$ 1.02            | 1.04     | 0.98 | 20                 | 375,918                    | \$ 1.97                                     | 0.47                           | 0.36             | 22.75                    | 1.30         |
| 1                  | 503            | Efficient burners                                       | Prim Metals      | 20%                     | \$ 0.23            | 1.06     | 0.85 | 10                 | 5,402,821                  | \$ 0.18                                     | 5.22                           | 4.92             | 1.26                     | 1.30         |
| 1                  | 515            | Preventative maintenance                                | Prim Metals      | 2%                      | \$ 0.01            | 1.00     | 0.98 | 5                  | 874,122                    | \$ 0.12                                     | 7.60                           | 8.15             | 0.49                     | 1.30         |
| 1                  | 100            | Base Boiler                                             | Fab Metals       | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101            | Improved process control                                | Fab Metals       | 3%                      | \$ 0.02            | 1.00     | 0.97 | 15                 | 59,821                     | \$ 0.06                                     | 14.90                          | 12.56            | 0.61                     | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Fab Metals       | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 67,595                     | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Fab Metals       | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 33,797                     | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Fab Metals       | 1%                      | \$ 0.04            | 1.00     | 0.99 | 15                 | 18,014                     | \$ 0.35                                     | 2.65                           | 2.23             | 3.46                     | 1.30         |

| DSM ASSYST SUMMARY |                | Year 2011                                               |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
|--------------------|----------------|---------------------------------------------------------|---------------|-------------------------|--------------------|----------|------|--------------------|----------------------------|---------------------------------------------|--------------------------------|------------------|--------------------------|--------------|
| Vintage            | Existing       |                                                         |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Batch              | 1              |                                                         |               |                         |                    |          |      |                    |                            |                                             |                                |                  |                          |              |
| Segment            | Measure Number | Measure                                                 | Building Type | Energy Savings Fraction | Total Costs/ Sq Ft | Base EUI | EUI  | Service Life (yrs) | Technical Potential Therms | Levelized Cost of Conserved Energy \$/Therm | Total Resource Cost Test (TRC) | Participant Test | Customer Payback (Years) | Revenue Test |
| 1                  | 105            | Upgrade burner efficiency                               | Fab Metals    | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 16,899                     | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Fab Metals    | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 33,797                     | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |
| 1                  | 107            | Load control                                            | Fab Metals    | 4%                      | \$ 0.02            | 1.00     | 0.96 | 15                 | 135,190                    | \$ 0.05                                     | 17.86                          | 15.05            | 0.51                     | 1.30         |
| 1                  | 108            | Improved insulation                                     | Fab Metals    | 8%                      | \$ 0.08            | 1.00     | 0.92 | 15                 | 270,379                    | \$ 0.12                                     | 7.51                           | 6.33             | 1.22                     | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Fab Metals    | 12%                     | \$ 0.05            | 1.00     | 0.88 | 2                  | 211,234                    | \$ 0.28                                     | 3.29                           | 3.85             | 0.49                     | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Fab Metals    | 5%                      | \$ 0.04            | 1.00     | 0.95 | 15                 | 84,494                     | \$ 0.10                                     | 8.95                           | 7.54             | 1.02                     | 1.30         |
| 1                  | 111            | Leak repair                                             | Fab Metals    | 4%                      | \$ 0.01            | 1.00     | 0.96 | 2                  | 16,223                     | \$ 0.22                                     | 4.10                           | 4.80             | 0.39                     | 1.30         |
| 1                  | 112            | Condensate return                                       | Fab Metals    | 10%                     | \$ 0.12            | 1.00     | 0.90 | 15                 | 6,759                      | \$ 0.14                                     | 6.50                           | 5.48             | 1.41                     | 1.30         |
| 1                  | 200            | Base HVAC                                               | Fab Metals    | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Fab Metals    | 24%                     | \$ 0.96            | 1.00     | 0.76 | 20                 | 123,361                    | \$ 0.40                                     | 2.32                           | 1.79             | 4.57                     | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Fab Metals    | 18%                     | \$ 0.42            | 1.00     | 0.82 | 20                 | 91,253                     | \$ 0.23                                     | 3.94                           | 3.04             | 2.69                     | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Fab Metals    | 5%                      | \$ 0.20            | 1.00     | 0.95 | 20                 | 1,690                      | \$ 0.41                                     | 2.25                           | 1.74             | 4.71                     | 1.30         |
| 1                  | 204            | Duct insulation                                         | Fab Metals    | 2%                      | \$ 0.04            | 1.00     | 0.98 | 20                 | 10,139                     | \$ 0.20                                     | 4.63                           | 3.57             | 2.29                     | 1.30         |
| 1                  | 205            | EMS install                                             | Fab Metals    | 10%                     | \$ 0.36            | 1.00     | 0.90 | 20                 | 50,696                     | \$ 0.36                                     | 2.55                           | 1.96             | 4.16                     | 1.30         |
| 1                  | 206            | EMS optimization                                        | Fab Metals    | 1%                      | \$ 0.01            | 1.00     | 0.99 | 5                  | 5,070                      | \$ 0.24                                     | 3.79                           | 4.06             | 0.98                     | 1.30         |
| 1                  | 300            | Base CHP                                                | Fab Metals    | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Other                                              | Fab Metals    | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500            | Base Process Heat                                       | Fab Metals    | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 503            | Efficient burners                                       | Fab Metals    | 20%                     | \$ 0.23            | 1.04     | 0.83 | 10                 | 994,042                    | \$ 0.18                                     | 5.11                           | 4.82             | 1.29                     | 1.30         |
| 1                  | 516            | Combustion controls                                     | Fab Metals    | 8%                      | \$ 0.10            | 1.03     | 0.95 | 8                  | 591,496                    | \$ 0.24                                     | 3.88                           | 3.84             | 1.44                     | 1.30         |
| 1                  | 517            | Optimize furnace operations                             | Fab Metals    | 10%                     | \$ 0.16            | 1.05     | 0.95 | 10                 | 470,862                    | \$ 0.24                                     | 3.88                           | 3.65             | 1.70                     | 1.30         |
| 1                  | 518            | Insulation/reduce heat losses                           | Fab Metals    | 5%                      | \$ 0.39            | 1.05     | 0.99 | 15                 | 62,453                     | \$ 0.85                                     | 1.08                           | 0.91             | 8.48                     | 1.30         |
| 1                  | 100            | Base Boiler                                             | Ind Mach      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101            | Improved process control                                | Ind Mach      | 3%                      | \$ 0.02            | 1.00     | 0.97 | 15                 | 32,393                     | \$ 0.06                                     | 14.90                          | 12.56            | 0.61                     | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Ind Mach      | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 36,602                     | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Ind Mach      | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 18,301                     | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Ind Mach      | 1%                      | \$ 0.04            | 1.00     | 0.99 | 15                 | 9,754                      | \$ 0.35                                     | 2.65                           | 2.23             | 3.46                     | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Ind Mach      | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 9,151                      | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Ind Mach      | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 18,301                     | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |
| 1                  | 107            | Load control                                            | Ind Mach      | 4%                      | \$ 0.02            | 1.00     | 0.96 | 15                 | 73,204                     | \$ 0.05                                     | 17.86                          | 15.05            | 0.51                     | 1.30         |
| 1                  | 108            | Improved insulation                                     | Ind Mach      | 8%                      | \$ 0.08            | 1.00     | 0.92 | 15                 | 146,408                    | \$ 0.12                                     | 7.51                           | 6.33             | 1.22                     | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Ind Mach      | 12%                     | \$ 0.05            | 1.00     | 0.88 | 2                  | 114,381                    | \$ 0.28                                     | 3.29                           | 3.85             | 0.49                     | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Ind Mach      | 5%                      | \$ 0.04            | 1.00     | 0.95 | 15                 | 45,753                     | \$ 0.10                                     | 8.95                           | 7.54             | 1.02                     | 1.30         |
| 1                  | 111            | Leak repair                                             | Ind Mach      | 4%                      | \$ 0.01            | 1.00     | 0.96 | 2                  | 8,784                      | \$ 0.22                                     | 4.10                           | 4.80             | 0.39                     | 1.30         |
| 1                  | 112            | Condensate return                                       | Ind Mach      | 10%                     | \$ 0.12            | 1.00     | 0.90 | 15                 | 3,660                      | \$ 0.14                                     | 6.50                           | 5.48             | 1.41                     | 1.30         |
| 1                  | 200            | Base HVAC                                               | Ind Mach      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Ind Mach      | 24%                     | \$ 0.96            | 1.00     | 0.76 | 20                 | 125,248                    | \$ 0.40                                     | 2.32                           | 1.79             | 4.57                     | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Ind Mach      | 18%                     | \$ 0.42            | 1.00     | 0.82 | 20                 | 92,649                     | \$ 0.23                                     | 3.94                           | 3.04             | 2.69                     | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Ind Mach      | 5%                      | \$ 0.20            | 1.00     | 0.95 | 20                 | 1,716                      | \$ 0.41                                     | 2.25                           | 1.74             | 4.71                     | 1.30         |
| 1                  | 204            | Duct insulation                                         | Ind Mach      | 2%                      | \$ 0.04            | 1.00     | 0.98 | 20                 | 10,294                     | \$ 0.20                                     | 4.63                           | 3.57             | 2.29                     | 1.30         |
| 1                  | 205            | EMS install                                             | Ind Mach      | 10%                     | \$ 0.36            | 1.00     | 0.90 | 20                 | 51,472                     | \$ 0.36                                     | 2.55                           | 1.96             | 4.16                     | 1.30         |
| 1                  | 206            | EMS optimization                                        | Ind Mach      | 1%                      | \$ 0.01            | 1.00     | 0.99 | 5                  | 5,147                      | \$ 0.24                                     | 3.79                           | 4.06             | 0.98                     | 1.30         |
| 1                  | 300            | Base CHP                                                | Ind Mach      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 400            | Base Other                                              | Ind Mach      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 500            | Base Process Heat                                       | Ind Mach      | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 501            | Process Controls & Management                           | Ind Mach      | 5%                      | \$ 0.06            | 1.01     | 0.96 | 8                  | 88,732                     | \$ 0.24                                     | 3.79                           | 3.75             | 1.47                     | 1.30         |
| 1                  | 502            | Heat Recovery                                           | Ind Mach      | 20%                     | \$ 1.02            | 1.09     | 0.87 | 20                 | 179,032                    | \$ 0.47                                     | 1.96                           | 1.51             | 5.42                     | 1.30         |
| 1                  | 100            | Base Boiler                                             | Electronics   | 0%                      | \$ -               | 1.00     | 1.00 | 20                 | 0                          | N/A                                         | N/A                            | N/A              | N/A                      | N/A          |
| 1                  | 101            | Improved process control                                | Electronics   | 3%                      | \$ 0.02            | 1.00     | 0.97 | 15                 | 14,062                     | \$ 0.06                                     | 14.90                          | 12.56            | 0.61                     | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Electronics   | 10%                     | \$ 0.00            | 1.00     | 0.90 | 2                  | 15,890                     | \$ 0.01                                     | 92.32                          | 108.06           | 0.02                     | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Electronics   | 2%                      | \$ 0.04            | 1.00     | 0.98 | 15                 | 7,945                      | \$ 0.26                                     | 3.58                           | 3.02             | 2.56                     | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Electronics   | 1%                      | \$ 0.04            | 1.00     | 0.99 | 15                 | 4,235                      | \$ 0.35                                     | 2.65                           | 2.23             | 3.46                     | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Electronics   | 1%                      | \$ 0.03            | 1.00     | 0.99 | 20                 | 3,972                      | \$ 0.22                                     | 4.15                           | 3.20             | 2.55                     | 1.30         |
| 1                  | 106            | Water treatment                                         | Electronics   | 1%                      | \$ 0.01            | 1.00     | 0.99 | 10                 | 7,945                      | \$ 0.17                                     | 5.51                           | 5.18             | 1.20                     | 1.30         |

| DSM ASSYST SUMMARY |                |                                                         | Year 2011     |                  |              |      |      |                    |                  |                 |                 |             |                 |              |
|--------------------|----------------|---------------------------------------------------------|---------------|------------------|--------------|------|------|--------------------|------------------|-----------------|-----------------|-------------|-----------------|--------------|
| Vintage            | Existing       |                                                         |               |                  |              |      |      |                    |                  | Levelized Cost  | Total           |             |                 |              |
| Batch              | 1              |                                                         |               | Energy           | Total        | Base |      |                    | Technical        | of Conserved    | Resource        | Participant | Customer        |              |
| Segment            | Measure Number | Measure                                                 | Building Type | Savings Fraction | Costs/ Sq Ft | EUI  | EUI  | Service Life (yrs) | Potential Therms | Energy \$/Therm | Cost Test (TRC) | Test        | Payback (Years) | Revenue Test |
| 1                  | 107            | Load control                                            | Electronics   | 4%               | \$ 0.02      | 1.00 | 0.96 | 15                 | 31,780           | \$ 0.05         | 17.86           | 15.05       | 0.51            | 1.30         |
| 1                  | 108            | Improved insulation                                     | Electronics   | 8%               | \$ 0.08      | 1.00 | 0.92 | 15                 | 63,559           | \$ 0.12         | 7.51            | 6.33        | 1.22            | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Electronics   | 12%              | \$ 0.05      | 1.00 | 0.88 | 2                  | 49,656           | \$ 0.28         | 3.29            | 3.85        | 0.49            | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Electronics   | 5%               | \$ 0.04      | 1.00 | 0.95 | 15                 | 19,862           | \$ 0.10         | 8.95            | 7.54        | 1.02            | 1.30         |
| 1                  | 111            | Leak repair                                             | Electronics   | 4%               | \$ 0.01      | 1.00 | 0.96 | 2                  | 3,814            | \$ 0.22         | 4.10            | 4.80        | 0.39            | 1.30         |
| 1                  | 112            | Condensate return                                       | Electronics   | 10%              | \$ 0.12      | 1.00 | 0.90 | 15                 | 1,589            | \$ 0.14         | 6.50            | 5.48        | 1.41            | 1.30         |
| 1                  | 200            | Base HVAC                                               | Electronics   | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Electronics   | 24%              | \$ 0.96      | 1.00 | 0.76 | 20                 | 26,768           | \$ 0.40         | 2.32            | 1.79        | 4.57            | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Electronics   | 18%              | \$ 0.42      | 1.00 | 0.82 | 20                 | 19,801           | \$ 0.23         | 3.94            | 3.04        | 2.69            | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Electronics   | 5%               | \$ 0.20      | 1.00 | 0.95 | 20                 | 367              | \$ 0.41         | 2.25            | 1.74        | 4.71            | 1.30         |
| 1                  | 204            | Duct insulation                                         | Electronics   | 2%               | \$ 0.04      | 1.00 | 0.98 | 20                 | 2,200            | \$ 0.20         | 4.63            | 3.57        | 2.29            | 1.30         |
| 1                  | 205            | EMS install                                             | Electronics   | 10%              | \$ 0.36      | 1.00 | 0.90 | 20                 | 11,001           | \$ 0.36         | 2.55            | 1.96        | 4.16            | 1.30         |
| 1                  | 206            | EMS optimization                                        | Electronics   | 1%               | \$ 0.01      | 1.00 | 0.99 | 5                  | 1,100            | \$ 0.24         | 3.79            | 4.06        | 0.98            | 1.30         |
| 1                  | 300            | Base CHP                                                | Electronics   | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 400            | Base Other                                              | Electronics   | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 500            | Base Process Heat                                       | Electronics   | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 501            | Process Controls & Management                           | Electronics   | 5%               | \$ 0.06      | 1.01 | 0.96 | 8                  | 24,693           | \$ 0.24         | 3.79            | 3.75        | 1.47            | 1.30         |
| 1                  | 502            | Heat Recovery                                           | Electronics   | 20%              | \$ 1.02      | 1.09 | 0.87 | 20                 | 49,822           | \$ 0.47         | 1.96            | 1.51        | 5.42            | 1.30         |
| 1                  | 100            | Base Boiler                                             | Transp Equip  | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 101            | Improved process control                                | Transp Equip  | 3%               | \$ 0.02      | 1.00 | 0.97 | 15                 | 64,270           | \$ 0.06         | 14.90           | 12.56       | 0.61            | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Transp Equip  | 10%              | \$ 0.00      | 1.00 | 0.90 | 2                  | 72,622           | \$ 0.01         | 92.32           | 108.06      | 0.02            | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Transp Equip  | 2%               | \$ 0.04      | 1.00 | 0.98 | 15                 | 36,311           | \$ 0.26         | 3.58            | 3.02        | 2.56            | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Transp Equip  | 1%               | \$ 0.04      | 1.00 | 0.99 | 15                 | 19,354           | \$ 0.35         | 2.65            | 2.23        | 3.46            | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Transp Equip  | 1%               | \$ 0.03      | 1.00 | 0.99 | 20                 | 18,155           | \$ 0.22         | 4.15            | 3.20        | 2.55            | 1.30         |
| 1                  | 106            | Water treatment                                         | Transp Equip  | 1%               | \$ 0.01      | 1.00 | 0.99 | 10                 | 36,311           | \$ 0.17         | 5.51            | 5.18        | 1.20            | 1.30         |
| 1                  | 107            | Load control                                            | Transp Equip  | 4%               | \$ 0.02      | 1.00 | 0.96 | 15                 | 145,243          | \$ 0.05         | 17.86           | 15.05       | 0.51            | 1.30         |
| 1                  | 108            | Improved insulation                                     | Transp Equip  | 8%               | \$ 0.08      | 1.00 | 0.92 | 15                 | 290,487          | \$ 0.12         | 7.51            | 6.33        | 1.22            | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Transp Equip  | 12%              | \$ 0.05      | 1.00 | 0.88 | 2                  | 226,943          | \$ 0.28         | 3.29            | 3.85        | 0.49            | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Transp Equip  | 5%               | \$ 0.04      | 1.00 | 0.95 | 15                 | 90,777           | \$ 0.10         | 8.95            | 7.54        | 1.02            | 1.30         |
| 1                  | 111            | Leak repair                                             | Transp Equip  | 4%               | \$ 0.01      | 1.00 | 0.96 | 2                  | 17,429           | \$ 0.22         | 4.10            | 4.80        | 0.39            | 1.30         |
| 1                  | 112            | Condensate return                                       | Transp Equip  | 10%              | \$ 0.12      | 1.00 | 0.90 | 15                 | 7,262            | \$ 0.14         | 6.50            | 5.48        | 1.41            | 1.30         |
| 1                  | 200            | Base HVAC                                               | Transp Equip  | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Transp Equip  | 24%              | \$ 0.96      | 1.00 | 0.76 | 20                 | 305,566          | \$ 0.40         | 2.32            | 1.79        | 4.57            | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Transp Equip  | 18%              | \$ 0.42      | 1.00 | 0.82 | 20                 | 226,035          | \$ 0.23         | 3.94            | 3.04        | 2.69            | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Transp Equip  | 5%               | \$ 0.20      | 1.00 | 0.95 | 20                 | 4,186            | \$ 0.41         | 2.25            | 1.74        | 4.71            | 1.30         |
| 1                  | 204            | Duct insulation                                         | Transp Equip  | 2%               | \$ 0.04      | 1.00 | 0.98 | 20                 | 25,115           | \$ 0.20         | 4.63            | 3.57        | 2.29            | 1.30         |
| 1                  | 205            | EMS install                                             | Transp Equip  | 10%              | \$ 0.36      | 1.00 | 0.90 | 20                 | 125,575          | \$ 0.36         | 2.55            | 1.96        | 4.16            | 1.30         |
| 1                  | 206            | EMS optimization                                        | Transp Equip  | 1%               | \$ 0.01      | 1.00 | 0.99 | 5                  | 12,558           | \$ 0.24         | 3.79            | 4.06        | 0.98            | 1.30         |
| 1                  | 300            | Base CHP                                                | Transp Equip  | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 400            | Base Other                                              | Transp Equip  | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 500            | Base Process Heat                                       | Transp Equip  | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 501            | Process Controls & Management                           | Transp Equip  | 8%               | \$ 0.06      | 1.02 | 0.93 | 8                  | 383,117          | \$ 0.15         | 6.11            | 6.04        | 0.92            | 1.30         |
| 1                  | 502            | Heat Recovery                                           | Transp Equip  | 20%              | \$ 1.02      | 1.09 | 0.87 | 20                 | 480,198          | \$ 0.47         | 1.96            | 1.51        | 5.42            | 1.30         |
| 1                  | 100            | Base Boiler                                             | Misc Ind      | 0%               | \$ -         | 1.00 | 1.00 | 20                 | 0                | N/A             | N/A             | N/A         | N/A             | N/A          |
| 1                  | 101            | Improved process control                                | Misc Ind      | 3%               | \$ 0.02      | 1.00 | 0.97 | 15                 | 5,903            | \$ 0.06         | 14.90           | 12.56       | 0.61            | 1.30         |
| 1                  | 102            | Maintain boilers                                        | Misc Ind      | 10%              | \$ 0.00      | 1.00 | 0.90 | 2                  | 6,670            | \$ 0.01         | 92.32           | 108.06      | 0.02            | 1.30         |
| 1                  | 103            | Flue gas heat recovery/economizer                       | Misc Ind      | 2%               | \$ 0.04      | 1.00 | 0.98 | 15                 | 3,335            | \$ 0.26         | 3.58            | 3.02        | 2.56            | 1.30         |
| 1                  | 104            | Blowdown steam heat recovery                            | Misc Ind      | 1%               | \$ 0.04      | 1.00 | 0.99 | 15                 | 1,777            | \$ 0.35         | 2.65            | 2.23        | 3.46            | 1.30         |
| 1                  | 105            | Upgrade burner efficiency                               | Misc Ind      | 1%               | \$ 0.03      | 1.00 | 0.99 | 20                 | 1,667            | \$ 0.22         | 4.15            | 3.20        | 2.55            | 1.30         |
| 1                  | 106            | Water treatment                                         | Misc Ind      | 1%               | \$ 0.01      | 1.00 | 0.99 | 10                 | 3,335            | \$ 0.17         | 5.51            | 5.18        | 1.20            | 1.30         |
| 1                  | 107            | Load control                                            | Misc Ind      | 4%               | \$ 0.02      | 1.00 | 0.96 | 15                 | 13,339           | \$ 0.05         | 17.86           | 15.05       | 0.51            | 1.30         |
| 1                  | 108            | Improved insulation                                     | Misc Ind      | 8%               | \$ 0.08      | 1.00 | 0.92 | 15                 | 26,679           | \$ 0.12         | 7.51            | 6.33        | 1.22            | 1.30         |
| 1                  | 109            | Steam trap maintenance                                  | Misc Ind      | 12%              | \$ 0.05      | 1.00 | 0.88 | 2                  | 20,843           | \$ 0.28         | 3.29            | 3.85        | 0.49            | 1.30         |
| 1                  | 110            | Automatic steam trap monitoring                         | Misc Ind      | 5%               | \$ 0.04      | 1.00 | 0.95 | 15                 | 8,337            | \$ 0.10         | 8.95            | 7.54        | 1.02            | 1.30         |

| DSM ASSYST SUMMARY |                |                                                         |               | Year 2011        |              |      |      |            |                  |                 |                 |                  |                 |              |
|--------------------|----------------|---------------------------------------------------------|---------------|------------------|--------------|------|------|------------|------------------|-----------------|-----------------|------------------|-----------------|--------------|
| Vintage            | Existing       |                                                         |               |                  |              |      |      |            |                  | Levelized Cost  | Total           |                  |                 |              |
| Batch              | 1              |                                                         |               | Energy           | Total        | Base |      | Service    | Technical        | of Conserved    | Resource        |                  | Customer        |              |
| Segment            | Measure Number | Measure                                                 | Building Type | Savings Fraction | Costs/ Sq Ft | EUI  | EUI  | Life (yrs) | Potential Therms | Energy \$/Therm | Cost Test (TRC) | Participant Test | Payback (Years) | Revenue Test |
| 1                  | 111            | Leak repair                                             | Misc Ind      | 4%               | \$ 0.01      | 1.00 | 0.96 | 2          | 1,601            | \$ 0.22         | 4.10            | 4.80             | 0.39            | 1.30         |
| 1                  | 112            | Condensate return                                       | Misc Ind      | 10%              | \$ 0.12      | 1.00 | 0.90 | 15         | 667              | \$ 0.14         | 6.50            | 5.48             | 1.41            | 1.30         |
| 1                  | 200            | Base HVAC                                               | Misc Ind      | 0%               | \$ -         | 1.00 | 1.00 | 20         | 0                | N/A             | N/A             | N/A              | N/A             | N/A          |
| 1                  | 201            | Improve ceiling insulation                              | Misc Ind      | 24%              | \$ 0.96      | 1.00 | 0.76 | 20         | 36,517           | \$ 0.40         | 2.32            | 1.79             | 4.57            | 1.30         |
| 1                  | 202            | Install high efficiency (95%) condensing furnace/boiler | Misc Ind      | 18%              | \$ 0.42      | 1.00 | 0.82 | 20         | 27,012           | \$ 0.23         | 3.94            | 3.04             | 2.69            | 1.30         |
| 1                  | 203            | Stack heat exchanger                                    | Misc Ind      | 5%               | \$ 0.20      | 1.00 | 0.95 | 20         | 500              | \$ 0.41         | 2.25            | 1.74             | 4.71            | 1.30         |
| 1                  | 204            | Duct insulation                                         | Misc Ind      | 2%               | \$ 0.04      | 1.00 | 0.98 | 20         | 3,001            | \$ 0.20         | 4.63            | 3.57             | 2.29            | 1.30         |
| 1                  | 205            | EMS install                                             | Misc Ind      | 10%              | \$ 0.36      | 1.00 | 0.90 | 20         | 15,007           | \$ 0.36         | 2.55            | 1.96             | 4.16            | 1.30         |
| 1                  | 206            | EMS optimization                                        | Misc Ind      | 1%               | \$ 0.01      | 1.00 | 0.99 | 5          | 1,501            | \$ 0.24         | 3.79            | 4.06             | 0.98            | 1.30         |
| 1                  | 300            | Base CHP                                                | Misc Ind      | 0%               | \$ -         | 1.00 | 1.00 | 20         | 0                | N/A             | N/A             | N/A              | N/A             | N/A          |
| 1                  | 400            | Base Other                                              | Misc Ind      | 0%               | \$ -         | 1.00 | 1.00 | 20         | 0                | N/A             | N/A             | N/A              | N/A             | N/A          |
| 1                  | 500            | Base Process Heat                                       | Misc Ind      | 0%               | \$ -         | 1.00 | 1.00 | 20         | 0                | N/A             | N/A             | N/A              | N/A             | N/A          |
| 1                  | 501            | Process Controls & Management                           | Misc Ind      | 5%               | \$ 0.06      | 1.01 | 0.96 | 8          | 16,169           | \$ 0.24         | 3.79            | 3.75             | 1.47            | 1.30         |
| 1                  | 502            | Heat Recovery                                           | Misc Ind      | 20%              | \$ 1.02      | 1.06 | 0.85 | 20         | 29,801           | \$ 0.48         | 1.91            | 1.48             | 5.54            | 1.30         |