

Exhibit No.:  
Issue: Risk from Off-System Sales  
Witness: Michael M. Schnitzer  
Type of Exhibit: Direct Testimony  
Sponsoring Party: Kansas City Power & Light Company  
Case No.: ER-2009-\_\_\_\_  
Date Testimony Prepared: September 5, 2008

**MISSOURI PUBLIC SERVICE COMMISSION**

**CASE NO. ER-2009-\_\_\_\_**

**DIRECT TESTIMONY**

**OF**

**MICHAEL M. SCHNITZER**

**ON BEHALF OF**

**KANSAS CITY POWER & LIGHT COMPANY**

**Kansas City, Missouri  
September 2008**

**\*\*\* [REDACTED] \*\*\* Designates "Highly Confidential" Information  
Has Been Removed.  
Certain Schedules Attached To This Testimony Designated "(HC)"  
Have Been Removed  
Pursuant to 4 CSR 240-2.135.**

**DIRECT TESTIMONY**  
**OF**  
**MICHAEL M. SCHNITZER**  
**Case No. ER-2009-\_\_\_\_\_**

1 **Q: Please state your name and business address.**

2 A: My name is Michael M. Schnitzer. My business address is 30 Monument Square,  
3 Concord, Massachusetts 01742.

4 **Q: By whom and in what capacity are you employed?**

5 A: I am a Director of the NorthBridge Group, Inc. (“NorthBridge”). NorthBridge is a  
6 consulting firm specializing in providing economic and strategic advice to the electric  
7 and natural gas industries.

8 **Q: Please summarize your relevant professional background.**

9 A: In 1992, I co-founded NorthBridge. Before that, I was a Managing Director of Putnam,  
10 Hayes & Bartlett, which I joined in 1979. I have focused throughout this time on  
11 assisting energy companies with strategic issues, particularly those relating to  
12 competition and wholesale market structure issues.

13 I have testified before the Federal Energy Regulatory Commission (“FERC”) and  
14 a number of state commissions on issues relating to competitive restructuring and  
15 wholesale market design, including Locational Marginal Pricing and Financial  
16 Transmission Rights, Regional Transmission Organizations, standard market design,  
17 resource adequacy, and transmission expansion policies. On several occasions I have  
18 been invited by FERC staff to participate as a panelist in technical conferences on these  
19 subjects.

1 I hold a Master of Science degree in Management from the Sloan School of  
2 Management of the Massachusetts Institute of Technology, which I received in 1979.  
3 My concentration was in finance. I also received a Bachelor of Arts degree in chemistry,  
4 with honors, from Harvard College in 1975. A copy of my resume is attached as  
5 Schedule MMS-1.

6 **Q: Have you previously testified in a proceeding before the Public Service Commission**  
7 **of the State of Missouri (“Commission”)?**

8 A: Yes. I provided Direct Testimony, Rebuttal Testimony and Surrebuttal Testimony in  
9 Case No. ER-2006-0314 (“2006 Rate Case”) on behalf of Kansas City Power & Light  
10 Company (“KCP&L” and “Company”) in support of its proposal for the treatment of off-  
11 system energy and capacity sales revenue and related costs as “above the line” for  
12 ratemaking purposes. I also provided Direct Testimony, Surrebuttal Testimony and  
13 Direct True-Up Testimony in Case No. ER-2007-0291 (“2007 Rate Case”) on behalf of  
14 the Company, addressing the same issues as the 2006 Rate Case.

15 **I. PURPOSE OF TESTIMONY AND CONCLUSIONS**

16 **Q: Please describe the purpose of your testimony.**

17 A: As I did in the 2006 Rate Case and the 2007 Rate Case, I am providing a probabilistic  
18 analysis of the Company’s level of net revenues (i.e., revenues less associated expenses)  
19 from off-system sales (“Off-System Contribution Margin” and “Margin”) in this case  
20 (“2009 Rate Case”)<sup>1</sup>. In the 2007 Rate Case, the Commission approved KCP&L’s  
21 proposal to establish the offset to revenue requirements for off-system sales at the 25<sup>th</sup>

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<sup>1</sup> My testimony in the 2006 Rate Case addressed the probability distribution of Off-System Contribution Margin for the 2007 calendar year and my testimony in the 2007 Rate Case addressed the 2008 calendar year. Similarly, my Direct Testimony in this 2009 Rate Case addresses the probability distribution of Off-System Contribution Margin for the period July 1, 2009 to June 30, 2010 (“2009-10 Period”).

1 Percentile of my September 30, 2007 Direct True-Up<sup>2</sup> probabilistic analysis (i.e., \*\*  
2   
3 between the realized 2008 Off-System Contribution Margin and \*\*  
4 regulatory liability for future return to the ratepayers. See Report and Order at 33-40  
5 (December 6, 2007).

6 My Direct Testimony in this 2009 Rate Case supports the Company's proposed  
7 ratemaking treatment for off-system sales described in the Direct Testimony of Mr. Chris  
8 B. Giles. Consistent with the Commission's 2007 Report and Order, KCP&L proposes  
9 for the 2009 Rate Case to establish Off-System Contribution Margin at the 25<sup>th</sup> Percentile  
10 of my probabilistic analysis for the 2009-10 Period (i.e., \*\*) and to  
11 account for this as a reduction to KCP&L's test year revenue requirements.

12 My testimony is organized in three parts. In the first part, I summarize the main  
13 points of my testimony concerning the risk and volatility of Off-System Contribution  
14 Margin as set out in the 2006 Rate Case and the 2007 Rate Case. In the second part of  
15 my testimony, I discuss changes in the underlying drivers of the probability distribution  
16 of Margin since the 2007 Rate Case was filed on January 31, 2007. In the third part of  
17 my testimony, I provide a prospective analysis of the probability distribution of Margin  
18 for the 2009-10 Period ("2009-10 Margin" or "2009-10 Off-System Contribution  
19 Margin").

20 **Q: Could you please summarize your conclusions?**

21 **A:** Yes, there are three. First, as in the 2007 Rate Case, a forecast of Off-System  
22 Contribution Margin that takes into account all available forward market information

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<sup>2</sup> The September 30, 2007 Direct True-Up analysis was based on data from KCP&L as of September 30, 2007, including visible forward contract prices as of the last trading day in September, Friday September 28, 2007.

1 provides the most accurate, unbiased prediction of 2009-10 Margin. A forecast made in  
2 July 2008 is likely to vary substantially from the level of 2009-2010 Margin actually  
3 realized and the range of potential outcomes can be represented by a probability  
4 distribution that quantifies the variability in the outcomes. Second, changes in the  
5 underlying drivers of Margin since the original filing of the 2007 Rate Case demonstrate  
6 the continued volatility of those drivers in calendar year 2007 and into 2008. Third, a  
7 comprehensive prospective assessment of the 2009-10 Margin indicates a broad range of  
8 possible outcomes centered on a median value of \*\* [REDACTED] \*\*, with a 25 percent  
9 likelihood of less than a \*\* [REDACTED] \*\* contribution from the 2009-10 Margin.

## 10 **II. SUMMARY OF RISK AND VOLATILITY TESTIMONY**

11 **Q: Please elaborate on your first conclusion.**

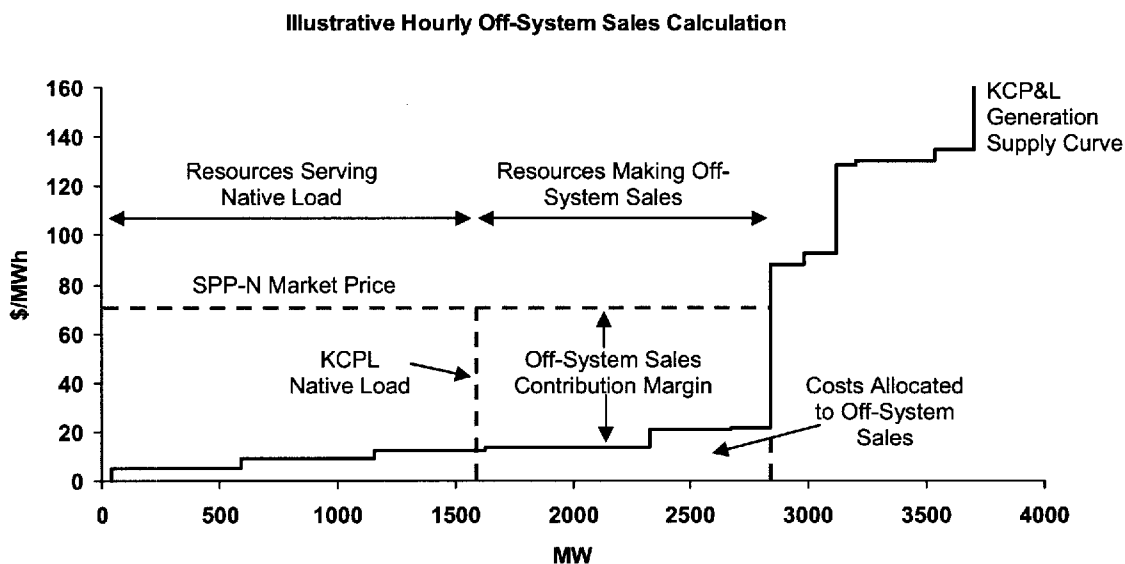
12 A: My Direct Testimony in the 2006 Rate Case discussed in detail the risk factors associated  
13 with making coal-based off-system sales, particularly where (as in the case of KCP&L)  
14 the net revenue from the sales constituted a large portion of a company's earnings. The  
15 key points from that testimony (which were restated in the 2007 Rate Case), are set out  
16 below and are equally applicable to an analysis of 2009-10 Off-System Contribution  
17 Margin.

18 **Q: What is Off-System Contribution Margin?**

19 A: In any hour, Off-System Contribution Margin is the difference between gross revenues  
20 from off-system sales and costs for those sales. The concept is illustrated in Figure 1  
21 below.

1

**Figure 1 – Illustrative Hourly Off-System Contribution Margin**



2

3 As illustrated in Figure 1, KCP&L retail sales and firm wholesale sales (“Native Load”)  
4 are first served by the least cost resources in the KCPL generation supply curve. Costs  
5 are then allocated to non-firm off-system sales based on the incremental cost of operating  
6 the next units in KCP&L’s generation supply curve to make the additional off-system  
7 sales, which incremental costs are based largely on the price of coal. Revenues are  
8 simply the market price realized times the quantity available for sale. As illustrated in  
9 Figure 1, KCP&L makes off-system sales at a regional SPP-North market price. The  
10 price for non-firm sales in any particular hour is simply the intersection of the regional  
11 supply and demand curves in that hour.

12 **Q: What causes volatility in Off-System Contribution Margin?**

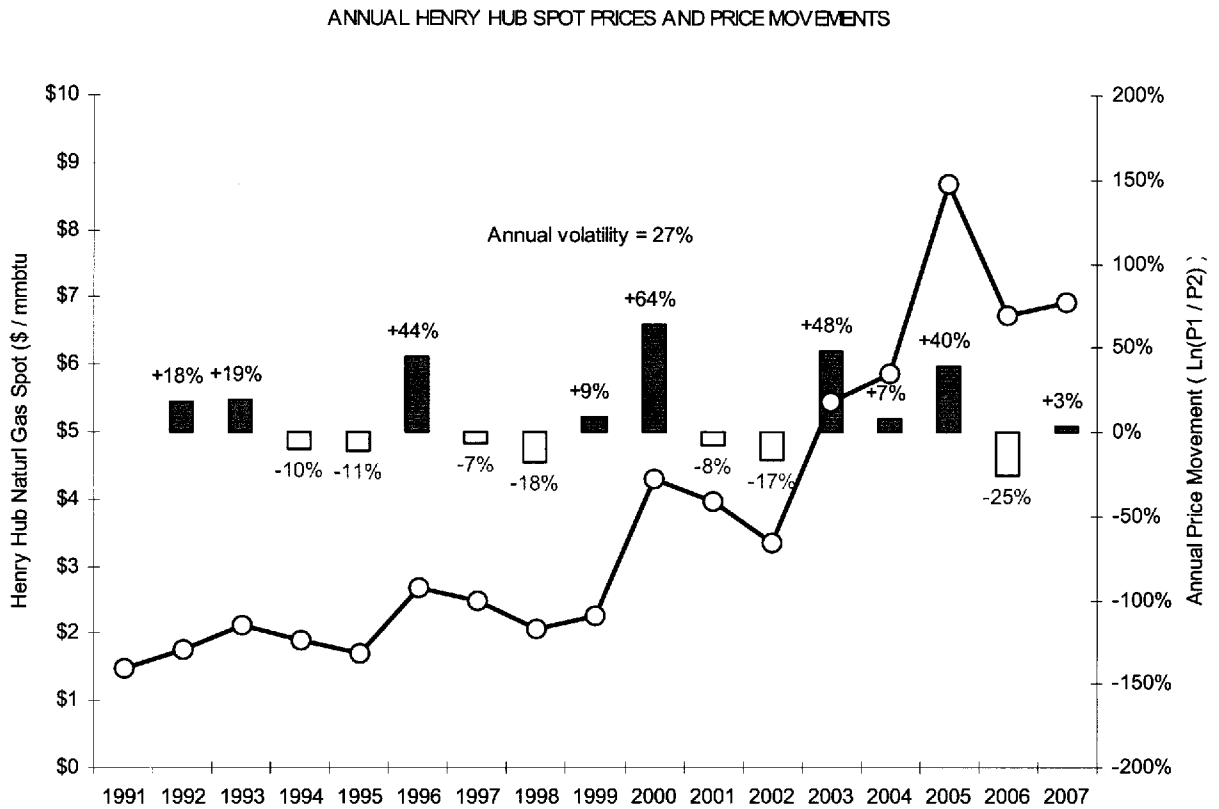
13 A: Although there is some potential for volatility in the cost of making non-firm sales, the  
14 primary source of volatility is from revenue volatility. Off-system sales revenue  
15 volatility is a function of the market price volatility and the variability in the sales

1 quantity. Electricity market prices in SPP-North are the product of natural gas prices and  
2 the “market heat rate” in a given period. The market heat rate is not the same as a  
3 physical heat rate. For example, an efficient baseload coal unit may have a physical heat  
4 rate of 9,500 Btu/kwh, while a gas peaking unit may have a physical heat rate of 12,000  
5 Btu/kwh. Instead, a market heat rate represents the market price of electricity in any hour  
6 denominated in \$/mwh divided by the current delivered price of natural gas denominated  
7 in \$/mmBtu. Dividing through and adjusting for units produces a quotient which is a  
8 “market heat rate” denominated in Btu/kwh. Price volatility can be described as a  
9 function of these two factors: gas price and market heat rate.

10 The first factor, gas prices, has experienced significant volatility for the past  
11 sixteen years as demonstrated in Figure 2 below and this spot price volatility has  
12 continued year-to-date in 2008. The average 2008 Henry Hub spot price through July 8,  
13 2008 was \$10.08/mmBtu, an increase of 45% over the average 2007 price.

1

Figure 2 – Annual Gas Prices and Volatility



2

3

The second factor, the “market heat rate,” is simply the ratio relating gas prices to electricity prices, but is itself an uncertain variable. Even if there is no gas price volatility, changes in the supply/demand balance will result in different units being on the margin in different time periods. Consequently, electricity prices will fluctuate as the market heat rate changes. This uncertainty is driven by several underlying factors: coal and emission allowance prices, weather (relatively extreme temperatures elevate demand), fluctuations in economic activity and demographics, unit availability (particularly extended outages), and construction/retirement of generating units throughout SPP.

11

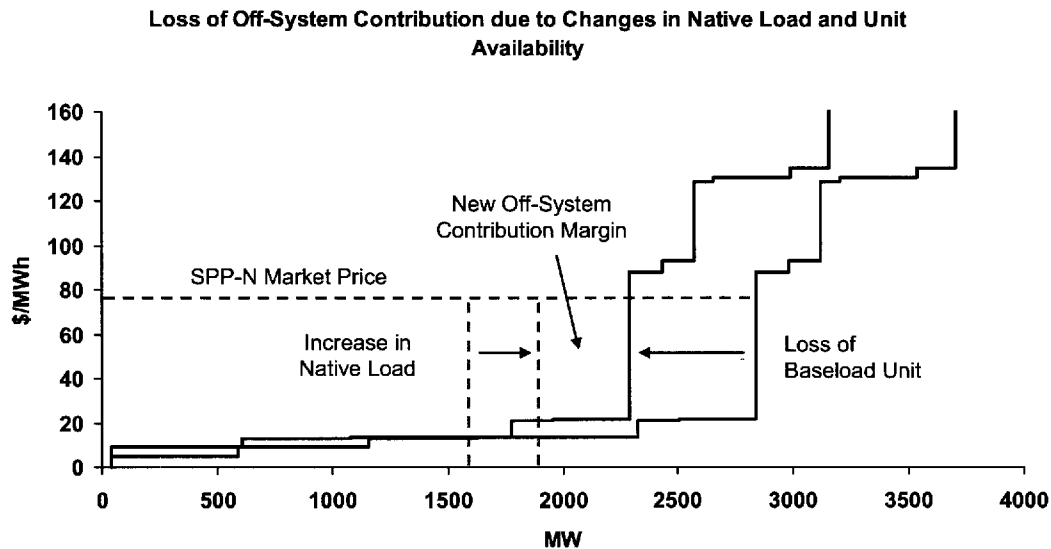


1 **Q: What is the impact of variability in sales quantity on Off-System Contribution**  
2 **Margin?**

3 A: As total off-system revenues are the product of the price realized and the quantity  
4 available for sale, variability in available sales quantity can also significantly affect Off-  
5 System Contribution Margin. The two biggest factors in the quantity available for sale  
6 are unit availability and KCP&L's Native Load. A unit outage and/or an increase in  
7 Native Load can reduce the size of the Margin. For example, if a large baseload unit  
8 becomes unavailable because of planned maintenance or a forced outage, the supply  
9 curve will shift to the left, decreasing the area under the horizontal SPP-North market  
10 price line and to the right of the vertical KCP&L Native Load line. In this case, other  
11 higher-priced KCP&L units will be available, but will not be economic to dispatch at that  
12 particular market price. Similarly, if the Native Load increases, then all other things  
13 equal, there will be a smaller amount of economic output available for off-system sale at  
14 market prices. These impacts are illustrated in Figure 3 below.

1

**Figure 3 – Impact of Loss of Baseload Unit and Increase in Native Load**



2

3 **Q: Do past realized Off-System Contribution Margins provide a good prediction for**  
4 **the future?**

5 **A:** In general, no. The Company's future Off-System Contribution Margins will depend on  
6 future electricity and gas prices, loads, fuel prices, and unit availability. The best current  
7 predictor of future commodity prices and the associated future Margins is visible forward  
8 market prices. That is not to say that actual results will not turn out to be different than  
9 the forecast – they likely will – but a forecast based on forward price data is the best that  
10 can be done.

11 **Q: Please summarize your first conclusion.**

12 **A:** As in the 2007 Rate Case, the underlying drivers of 2009-10 Off-System Contribution  
13 Margin are historically volatile. This historic volatility continued in 2007 and 2008 as  
14 shown in the next section of my testimony. As a result, the realized 2009-10 Margin will

1 vary from a point forecast made in July 2008 and this variability can be quantified in a  
2 probability distribution as shown in the third section of my testimony.

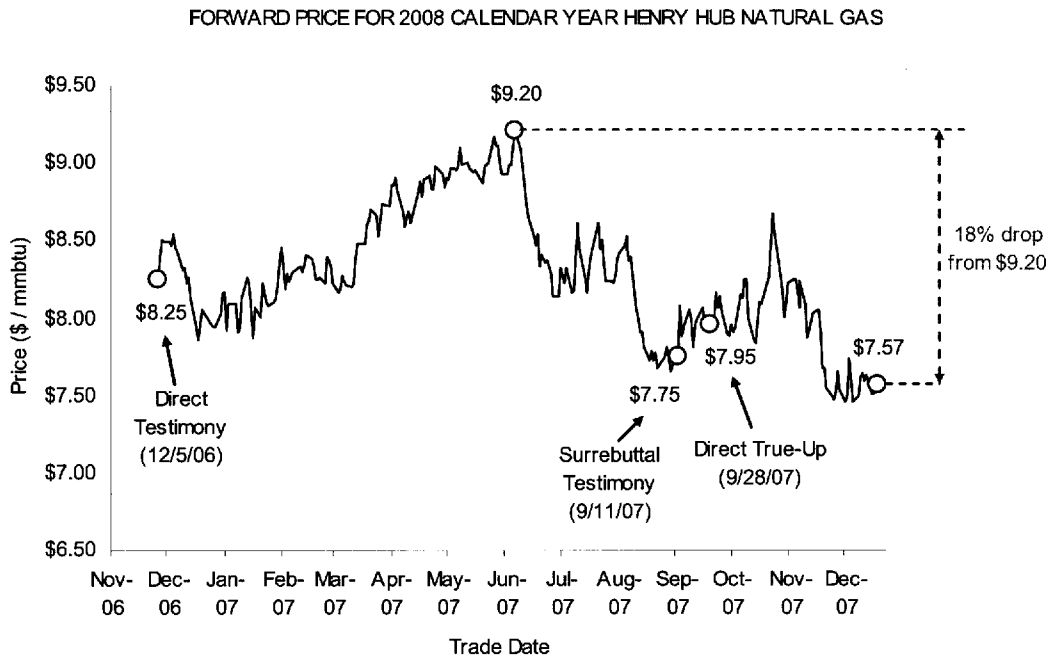
3 **III. COMPARISON OF 2008 PROBABILITY DISTRIBUTIONS**

4 **Q: Please elaborate on your second conclusion.**

5 A: The historical volatility in the underlying drivers of Off-System Contribution Margin  
6 continued throughout calendar year 2007. Each of the three probabilistic analyses of  
7 Margin that NorthBridge conducted in the 2007 Rate Case (Direct, Surrebuttal and Direct  
8 True-Up) was based on the state of the 2008 forward markets at a particular point in time.  
9 As the underlying markets changed, so did the distributions of Margin. The 2008  
10 forward strip for natural gas on which these analyses were based continued to be volatile  
11 in 2007. The probabilistic analysis contained in my Direct Testimony in the 2007 Rate  
12 Case was based on data from KCP&L, including forward gas and electricity prices as of  
13 December 5, 2006. As shown in Figure 4 below, the 2008 strip traded at a price of  
14 \$8.25/mmBtu on that date. The 2008 strip reached its highest point on June 15, 2007,  
15 when it traded at a price of \$9.20/mmBtu. In the third quarter of 2007, the strip declined  
16 to \$7.75/mmBtu and \$7.95/mmBtu on the dates corresponding to the Surrebuttal and  
17 Direct True-Up Testimony analyses respectively. In the fourth quarter, the strip declined  
18 further to close at \$7.57/mmBtu on the last trading day of 2007, down 18% from the peak  
19 in June.

1

**Figure 4 – Henry Hub 2008 Strip December 5, 2006 to December 31, 2007.**



2

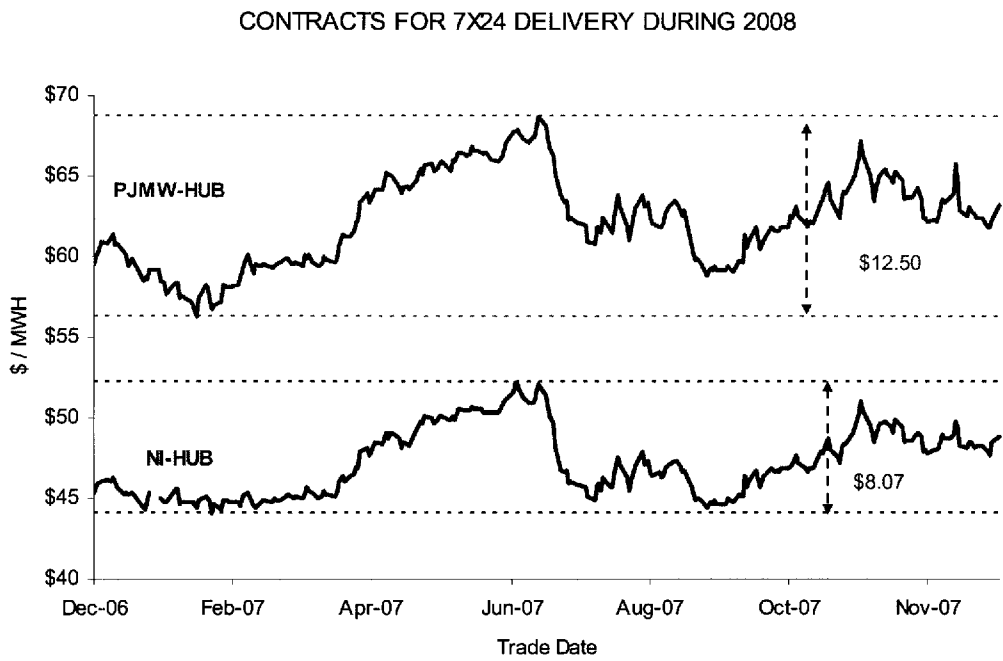
3 **Q: What has been the observed volatility in the forward markets for electricity over the**  
 4 **same period of time?**

5 **A:** The forward market in SPP-North is currently a bilateral market in which equivalent  
 6 forward strip prices for 2008 are not directly observable. However, similar price  
 7 volatility in 2007 can be directly observed at other regional trading hubs, such as the  
 8 Northern Illinois Hub (“NI-Hub”) and the PJM Western Hub (“PJM-W-Hub”)<sup>3</sup>. NI-Hub  
 9 is less gas-influenced than PJM-W-Hub, as evidenced by the proportion of hours where  
 10 the market heat rate is equal to or greater than that of an efficient gas generator. During

<sup>3</sup> The NI-Hub and the PJM-W-Hub each offer buyers and sellers a trading point for a location-price-based energy market and a common price index that provides certainty about the price reference point. The hubs consist of pricing points from a large number of generation and load buses in particular geographic areas of PJM.

1 2007, market heat rates were in excess of 7,000 btu/kwh in more than 54% of the hours at  
 2 PJMW-Hub. In contrast, market heat rates were in excess of 7,000 btu/kwh in roughly  
 3 42% of the hours at NI-Hub. Both of these observable markets have seen up and down  
 4 swings in the around-the-clock forward prices for 2008 delivery as can be seen in Figure  
 5 5 below. Both markets peaked in June 2007 near the peak in the 2008 Henry Hub gas  
 6 strip.

7 **Figure 5 – PJMW-Hub and NI-Hub 2008 7x24 Contracts**



8  
 9 **Q: What do you conclude from this data?**

10 A: Although not directly observable, the forward market in SPP-North in 2007 was likely  
 11 characterized by the same kind of volatility evident in observable market data during  
 12 2007 in both gas markets and other regional power markets.

1                    **IV.    PROBABILITY DISTRIBUTION OF 2009-10 OFF-SYSTEM**

2    **CONTRIBUTION MARGIN**

3    **Q:    Please elaborate on your third conclusion.**

4    A:    I prepared an estimate of the probability distribution of 2009-10 Off-System Contribution  
5    Margin using a simplified forecast and dispatch model. The results, as detailed in  
6    Schedule MMS-2 (HC), show a very broad probability distribution with a median value  
7    of \*\* [REDACTED] \*\* and ranging from \*\* [REDACTED] \*\* to \*\* [REDACTED] \*\* at the 5%  
8    and 95% confidence levels, respectively. This means there is a 90% likelihood that the  
9    Margin will be between \*\* [REDACTED] \*\* and \*\* [REDACTED] \*\*, a 5% likelihood that the  
10    Margin will be less than \*\* [REDACTED] \*\*, and a 5% likelihood that the Margin will be  
11    greater than \*\* [REDACTED] \*\*. The 25<sup>th</sup> Percentile of this distribution as shown in  
12    Schedule MMS-3 (HC) is \*\* [REDACTED] \*\*. Again, this means there is a 25% likelihood  
13    that the Margin will be less than \*\* [REDACTED] \*\* and a corresponding 75% likelihood  
14    that the Margin will be greater than \*\* [REDACTED] \*\*.

15   **Q:    Please describe the methodology used to develop the distribution of 2009-10 Off-**  
16   **System Contribution Margin.**

17   A:    My methodology for the 2009-10 Period was the same as that used in preparing the 2008  
18   Off-System Contribution Margin distributions for the 2007 Rate Case. The methodology  
19   had five primary steps. First, I used the energy price, fuel price, and load forecasts and  
20   volatilities to develop 1000 equally-likely scenarios for each variable. I also constructed  
21   1000 equally-likely forced outage scenarios for each generating unit in KCP&L's supply  
22   portfolio. The scenarios incorporate the correlation between variables, such that if  
23   natural gas prices and oil prices are highly correlated, a high gas price scenario will

1 correspond to a high oil price scenario. Second, for each of the 1000 scenarios, I  
2 calculated a daily dispatch cost for each of KCP&L's units. By sorting these dispatch  
3 costs from least to greatest, I developed the optimal dispatch order of units for each  
4 scenario. Third, I calculated the total available capacity for each unit, taking into account  
5 both planned outages and scenario-specific forced outages as well as any long-term sales  
6 agreements and load obligations that could reduce the capacity available to serve  
7 KCP&L's native load. Fourth, starting with the most economic unit, I compared each  
8 unit's dispatch costs and available capacity with the hourly market prices and native load,  
9 respectively. For all units with a dispatch cost less than the market price, the available  
10 capacity was assigned to serve first up to 100% of native load with any excess capacity  
11 assigned to off-system sales. Fifth, I calculated the hourly contribution margin by  
12 subtracting the dispatch cost from the hourly market price and multiplying this difference  
13 by the available capacity. The 1000 scenarios of hourly contribution margin data were  
14 aggregated to daily, monthly and annual estimates. Finally, I estimated a distribution of  
15 2009-10 Margin based on the characteristics of the 1000 equally-likely scenarios. A  
16 description of the key inputs to the analysis is set out in Schedule MMS-4.

17 **Q: How is NorthBridge's current probabilistic analysis of 2009-10 Off-System**  
18 **Contribution Margin different from NorthBridge's Direct True-Up probabilistic**  
19 **analysis of 2008 Off-System Contribution Margin?**

20 A: Our September 30, 2007 Direct True-Up analysis produced a 25<sup>th</sup> Percentile value of  
21 **\*\* [REDACTED] \*\*** and a Median value of **\*\* [REDACTED] \*\***. The Commission relied on  
22 the 25<sup>th</sup> Percentile value in establishing the revenue requirement of KCP&L in the 2007  
23 Rate Case. The current 2009-10 Period analysis described above was based on data

1 supplied by KCP&L as of July 8, 2008, and so reflects updated market data on gas and  
2 electricity forward prices. The current 2009-10 Period analysis also looks at a different  
3 time period (twelve months ending June 30, 2010 instead of the 2008 calendar year), and  
4 so load forecasts, outage schedules and forecasts of other variables reflect changes  
5 between the two periods.

6 **Q: What are the key changes between the September 30, 2007 Direct True-Up**  
7 **probabilistic analysis for calendar year 2008 and the current analysis for the 2009-**  
8 **2010 Period?**

9 A: In summary, Margin has increased, with most individual changes having a positive effect  
10 on Margin. Higher prices for around-the-clock energy, a decrease in firm load  
11 obligations (i.e., primarily the expiration of the 50 MW Missouri Joint Municipal Electric  
12 Utility Commission (“MJMEUC”) contract), and an increase in production of wind  
13 energy all have increased the 25<sup>th</sup> Percentile and the Median values of 2009-10 Margin  
14 compared to the corresponding values from the Direct True-Up analysis for 2008. A  
15 more detailed description of these changes is contained in Schedule MMS-5.

16 **Q: How is NorthBridge’s current probabilistic analysis of 2009-2010 Off-System**  
17 **Contribution Margin used in the Company’s 2007 Rate Case?**

18 A: As described in the Direct Testimony of Mr. Giles, the Company proposes to establish  
19 Off-System Contribution Margin at the 25<sup>th</sup> Percentile of my probabilistic analysis  
20 (\*\* [REDACTED] \*\*) and to account for this as a reduction to KCP&L’s test year revenue  
21 requirements. Adj-39 included in Schedule JPW-2 attached to the direct testimony of  
22 Company witness John P. Weisensee includes this Margin. NorthBridge will update its  
23 probabilistic analysis of 2009-10 Margin for the 2009 Rate Case in subsequent testimony.



1 Q: Does this conclude your testimony?

2 A: Yes.



**MICHAEL M. SCHNITZER****Director**

Michael Schnitzer is a co-founder and Director of The NorthBridge Group. He focuses on management consulting and works with clients in regulated industries to address strategy issues central to maximizing performance. Helping clients develop effective responses to increasingly deregulated markets is central to Mr. Schnitzer's work for electric and gas utilities. He has developed initiatives in marketing, pricing, regulatory relations and supply planning. He also has broad experience in utility reorganizations, having served as a financial advisor to secured parties in three utility bankruptcies and has developed and evaluated a wide array of restructuring proposals. Mr. Schnitzer's project assignments have included:

- Helped develop and analyze alternative restructuring plans, including resolution of such issues as residual vertical and horizontal market power, stranded costs, and ultimate organization of the competitive market for generation.
- Analyzed the financial opportunities afforded by restructuring – including leverage, sale/leaseback and splitting off generating assets – to develop strategies for improving competitiveness and increasing shareholder value.
- Analyzed and developed various rate plans designed to return stranded costs to utilities, including appropriate length of transition periods, true-ups, access charges, and the like.
- Assessed transmission capacity and helped develop economically efficient transmission tariffs, including policies for encouraging economic transmission expansions.
- Estimated the likely price of competitive new generation for cogenerators and IPPs as a basis for assisting utilities in planning their pricing, capacity additions, and marketing plans.
- Assessed pricing and shareholder value under alternative regulatory treatments, and formulated several proposals for rate case settlement.
- Analyzed rate levels and asset values under alternative financial structures and ratemaking treatments.
- Assessed short- and long-term opportunities in the wholesale electricity market and developed marketing plans and proposals for specific candidate buyers.
- Analyzed the economics of completing current utility construction programs and evaluated alternative ratemaking treatments of new generating capacity.
- Assessed regulatory policy issues associated with privatization of the electric supply industry in the United Kingdom, including policies to accomplish access to the transmission system.
- Analyzed the economics of municipal takeover of a portion of the franchise area versus continued service by a utility.

**MICHAEL M. SCHNITZER****Director****2**

- Assisted in the development of acid rain compliance plans, including the merits of policies to require utilities to incorporate monetized environmental externalities in the resource planning process.
- Helped develop comprehensive cost recovery programs, including incentives, for utility-sponsored conservation and load management programs.

Mr. Schnitzer has testified before the public utility commissions of Arkansas, Delaware, Indiana, Maine, Maryland, Massachusetts, New Hampshire, New Mexico, New York, Ohio, Pennsylvania, Rhode Island, Texas, Vermont, and Wisconsin. He is a former adjunct research fellow at the Energy and Environmental Policy Center, John F. Kennedy School of Government, Harvard University.

Before joining NorthBridge, Mr. Schnitzer was a Managing Director at Putnam, Hayes & Bartlett, Inc., where he co-directed the firm's regulated industry practice. Prior to that he was a member of the executive staff of the Appalachian Mountain Club. His experience as assistant to the executive director included the development of financial models and organizational strategic plans, as well as the negotiation of multi-party real estate transactions and the settlement of environmental litigation.

Mr. Schnitzer received an A.B. in chemistry, with honors, from Harvard University, and an M.S. in management from the Sloan School, Massachusetts Institute of Technology.

**SCHEDULES MMS-2 and MMS-3**

**THESE DOCUMENTS CONTAIN  
HIGHLY CONFIDENTIAL  
INFORMATION NOT AVAILABLE  
TO THE PUBLIC**

**Description of Inputs for Prospective Analysis**

The primary components necessary to estimate the 2009-2010 Off-System Contribution Margin are market electricity prices, fuel prices used to calculate the dispatch costs of KCPL's owned-generation, and native load levels. I calculated volatility and correlation parameters for each variable from historically observed prices and load levels. I then developed forecasts for each of the variables from the present through June 2010. The table describes the data used to develop the 2009-2010 Off-System Contribution Margin distribution.

<b>Variable</b>	<b>Source for Forecast</b>	<b>Source for Volatility and Correlation Estimates</b>
Energy Price	Company SPP-N Regional Energy Price Forecast	Historical Megawatt Daily On-Peak and Off-Peak Day-Ahead Energy Prices
Natural Gas Price	Company SPP-N Delivered Gas Price Forecast	Historical NYMEX Henry Hub Natural Gas Forwards and Henry Hub – MidCon Basis Forwards
Coal Price	Company Delivered Coal Price Forecast	Historical Power River Basin and CAPP Coal Forward Prices
Oil Price	Company Delivered Fuel Oil Price Forecast	Historical NYMEX NY Harbor No 2 Fuel Oil Forwards
SO <sub>2</sub> Price	Company SO <sub>2</sub> Allowance Price Forecast	Historical SO <sub>2</sub> Allowance Spot and Forward Prices
KCPL Native Load	Company Load Forecast	Historical Hourly Company Load
Forced Outage Rate	Company Budget Assumptions	N/A
Planned Outage Rate	Company Budget Assumptions	N/A

**Key Changes Between the “Direct True-Up” Analysis for the Period January 2008 - December 2008 and the Current Analysis  
for the Period July 2009 – June 2010**

	Units	Calendar Year 2008 (Direct True-Up - September 30, 2007)	July 2009 – June 2010 (Direct - July 8, 2007)	Change (+ / -)
Natural Gas (Henry Hub)	\$ / MMBTU	\$7.95	\$11.75	+\$3.79 (+47.7%)
Natural Gas (Delivered)	\$ / MMBTU	\$6.77	\$11.25	+\$4.48 (+66.2%)
Delivered Coal	\$ / MMBTU	\$1.15	\$1.21	+\$0.06 (+5.0%)
SOX Allowances	\$ / Ton	\$519	\$120	-\$399 (-77.0%)
ATC Energy (7x24)	\$ / MWH	\$48.85	\$63.15	+\$14.31 (+29.3%)
Peak Energy (5x16)	\$ / MWH	\$61.67	\$85.65	+\$23.99 (+38.9%)
Off Peak Energy (7x8)	\$ / MWH	\$33.84	\$35.23	+\$1.39 (+4.1%)
Weekend Energy (2x16)	\$ / MWH	\$42.97	\$55.70	+\$12.73 (+29.6%)
Firm Load Obligations (including wholesale contracts and spinning reserves)	GWH	18,596	18,338	-258 (-1.4%)
Wind Production	GWH	439	787	+348 (+79.3%)
Baseload Planned Outages	MW*Days	89,053	89,940	+887 (+1.0%)
Baseload Forced Outage Rate	%	7.55%	7.45%	-0.11%

Schedule MMS-5