## BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of an Investigation of the Actual Costs	)	
Incurred in Providing Exchange Access Service and	)	
The Access Rates to be Charged by Competitive Local	)	Case No. TR-2001-65
Exchange Telecommunications Companies in the	)	
State of Missouri.	)	

## SOUTHWESTERN BELL TELEPHONE COMPANY'S RESPONSE IN OPPOSITION TO AT&T'S MOTION REQUESTING THE ADOPTION OF A MODIFIED PROTECTIVE ORDER

COMES NOW Southwestern Bell Telephone Company<sup>1</sup> and submits its Response in Opposition to AT&T's<sup>2</sup> Motion Requesting the Adoption of a Modified Protective Order (Motion). In support of its Response in Opposition, Southwestern Bell states to the Missouri Public Service Commission (Commission) as follows:

1. In its Motion, AT&T requests that the Commission scrap its Standard Protective Order,<sup>3</sup> which was developed by the Commission over a decade ago and which since then has proven -- time and time again -- to be effective in balancing the interests of parties participating in Missouri regulatory proceedings. AT&T requests that the Commission simply "replace" its Standard Protective Order with a different and less effective protective order based on a Texas document, which AT&T prefers. AT&T claims that the protection afforded Highly Confidential company-specific cost information by the Commission's Standard Protective Order, which was adopted by the Commission in this case on August 8, 2000, impedes its ability to "participate

<sup>&</sup>lt;sup>1</sup> Southwestern Bell Telephone, L.P., d/b/a Southwestern Bell Telephone Company, will be referred to in this pleading as "Southwestern Bell" or "SWBT."

<sup>&</sup>lt;sup>2</sup> AT&T Communications of the Southwest, Inc., and its affiliates TCG St. Louis, Inc. and TCG Kansas City, Inc. will be referred to collectively as "AT&T."

<sup>&</sup>lt;sup>3</sup> The Commission refers to the protective order it routinely issues in regulatory proceedings as its "standard" protective order. See, Order Establishing Case and Adopting Protective Order, Case No. TR-2001-65, p. 3. ("the Commission will adopt its standard protective order immediately.").

equally and fully in this proceeding." AT&T's attack on the Commission's Standard Protective

Order is not limited to this case, however. Although AT&T's arguments are aimed at the "cost"

nature of this particular case, AT&T is also contemporaneously seeking to replace the

Commission's Standard Protective Order in other Missouri cases.<sup>5</sup>

2. AT&T's assault on the Commission's Standard Protective Order should be rejected by the Commission. The Commission's Standard Protective Order, and in particular the provisions contained therein regarding "Highly Confidential" and "Proprietary" information, are particularly necessary in this case, which involves sensitive company-specific cost information. The Commission recognized this fact when it adopted, sua sponte, its Standard Protective Order in its August 8, 2000 Order Establishing Case and Adopting Protective Order in this case. In this Order the Commission stated:

This case will take the form of a Commission investigation in order to ensure that the necessary detailed cost information is included in the record. . . . Because this information is proprietary and highly confidential in a competitive environment, the Commission will adopt its standard protective order immediately. Parties are encouraged to suggest such additional and further measures to protect proprietary and highly confidential information as they may believe are necessary.

3. The Commission's Standard Protective Order has not unreasonably impeded AT&T's or any other party's ability to participate in this case. In fact, AT&T has had the exact same access to Southwestern Bell's highly confidential cost information that Southwestern Bell has had to the costing information which has been designated highly confidential by other parties participating in this proceeding. Furthermore, Southwestern Bell's (and most likely other carriers') willingness to disclose such a large amount of competitively sensitive cost information

<sup>&</sup>lt;sup>4</sup> AT&T Motion, par. 5.

<sup>&</sup>lt;sup>5</sup> AT&T, along with IP Communications, has also asked the Commission to scrap its Standard Protective Order in Case No. TO-2002-397.

<sup>&</sup>lt;sup>6</sup> Order Establishing Case and Adopting Protective Order, pp. 2-3 (emphasis added).

in this case was and is based upon the continued availability of the "Highly Confidential" designation for such information.

As the Commission is aware, parties from the various utility fields that practice 4. before it have employed the Commission's Standard Protective Order in thousands of cases over the years to ensure that sensitive information can be disclosed in regulatory proceedings in ways that protect the legitimate business interests of a party and allow the Commission to make appropriate decisions. The availability of separate "Highly Confidential" and "Proprietary" designations contained in the Commission's Standard Protective Order was adopted by the Commission based on the input of diverse parties in Case Nos. TC-89-14, et al., and has been utilized successfully in numerous costing proceedings since then. In Case Nos. TC-89-14, et al., the Commission initially established a Protective Order with only one category of "confidential" information.<sup>7</sup> Just three months after adopting its initial Protective Order, however, the Commission found the single classification of "confidential" to be unworkable, and adopted a modified Protective Order containing two separate classifications of confidential information, "HIGHLY CONFIDENTIAL" and "PROPRIETARY." The modified Protective Order adopted by the Commission in Case Nos. TC-89-14, et al. on November 8, 1988, and in particular the dual classification framework for sensitive information contained therein and in the Commission's Standard Protective Order issued in this and countless other cases, has unquestionably stood the test of time as a highly effective tool which carefully balances the needs of both the party seeking production of sensitive company-specific cost information and the party producing such information. The provisions of the Standard Protective Order ensure reasonable access to highly sensitive cost and marketing information to competitors who would

<sup>&</sup>lt;sup>7</sup> Order Modifying Protective Order and Granting Late Filed Intervention, Case Nos. TC-89-14, TC-89-21, TO-89-29, and TO-89-10, p. 2 (issued November 8, 1988).

not otherwise have a right to review such material, but under conditions which protect the legitimate competitive interests of the producing party. Contrary to AT&T's claim, it is precisely this Standard Protective Order that has allowed the regulatory process to work in Missouri.

- 5. On a few occasions, a handful of parties have sought modifications to the Commission's Standard Protective Order. On each occasion, the Commission has rejected these attempts. The Commission should similarly reject AT&T's attempt to replace the Commission's Standard Protective Order in this case with a Protective Order imported from another state. As the Commission recognized when it established this case, the Commission's Standard Protective Order is necessary to protect detailed cost information, which "is proprietary and highly confidential in a competitive environment."
- 6. As the Commission is also aware, there have been rare occasions where it has been appropriate for Southwestern Bell to permit a small group of internal CLEC regulatory employees to review highly confidential cost study data during UNE cost proceedings. This very limited exception was permitted only with regard to employees who could certify that they were not involved in retail marking, pricing, procurement or strategic analysis or planning. To make this accommodation, Southwestern Bell has entered into a separate, supplemental nondisclosure agreement with the CLEC to put appropriate safeguards in place to support this limited access to highly confidential cost study information.

<sup>8</sup> <u>Id</u>., p. 8.

<sup>&</sup>lt;sup>9</sup> See, e.g., Case No. TO-97-40, Order Addressing Motion to Establish Procedural Schedule and Adopt Protective Order, issued August 9, 1996 at p. 4; Case No. TO-2000-322, Order Regarding Arbitration, issued November 29, 1999 at p. 3, and Case No. TO-2001-440, Order Regarding Motion for Reconsideration, issued October 9, 2001 at p.

Order Establishing Case and Adopting Protective Order, p. 3.

7. It is surprising that AT&T is now criticizing this supplemental nondisclosure agreement, as it was developed by AT&T and Southwestern Bell to resolve disputes over access to highly confidential cost information. This agreement was negotiated and first used without issue last year in the third AT&T arbitration, Case No. TO-2001-455. It was also used without incident in subsequent UNE pricing proceedings such as Case No. TO-2001-438 (which was the largest generic UNE pricing proceeding to date) and Case No. TO-2001-439. Southwestern Bell has already informed AT&T that it is willing to make the same arrangements with AT&T and any other party in this case as appropriate, and in fact has already entered into such an arrangement with one party to this case. There is simply no need to jettison the Commission's Standard Protective Order based on AT&T's inaccurate claim that it does not have sufficient access to Southwestern Bell's highly confidential company-specific cost information.

WHEREFORE, Southwestern Bell respectfully requests the Commission to deny AT&T's Motion Requesting the Adoption of a Modified Protective Order.

Respectfully submitted,

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Copies of this document were served on the following parties by e-mail and first-class, postage prepaid, U.S. Mail or via hand-delivery on May 13, 2002.

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