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LACLEDE GAS COMPANY

GR-2013-0171

DIRECT TESTIMONY

OF

STEVEN P. RASCHE

DECEMBER 2012

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DIRECT TESTIMONY OF STEVEN P. RASCHE

1 Q. Please state your name and business address.

2 A. My name is Steven P. Rasche, and my business address is 720 Olive Street, St. Louis,
3 Missouri 63101.

4 Q. What is your present position?

5 A. I am Senior Vice President – Finance and Accounting for The Laclede Group and the
6 Chief Financial Officer of Laclede Gas Company.

7 Q. Please state how long you have held your position and briefly describe your
8 responsibilities.

9 A. I was elected to my current position in May, 2012. In this position, I am responsible for
10 the Company's accounting, financial reporting and analysis, treasury/cash management,
11 tax, and capital markets/investor relations.

12 Q. Will you briefly describe your experience with Laclede prior to becoming Chief Financial
13 Officer?

14 A. I joined Laclede in November, 2009 as Vice President – Finance. Prior to that time, I
15 have held various executive positions in my twenty-nine year career at companies in the
16 non-regulated industries, most recently as the CFO of TLC Vision Corporation and
17 Public Safety Equipment, Inc.

18 Q. What is your educational background?

19 A. I graduated from the University of Missouri, Columbia with a Bachelor's of Science in
20 Accountancy. I subsequently received a Master's of Business Administration, with
21 concentrations in Finance and Marketing from Northwestern University.

22 Q. Have you previously filed testimony before this Commission?

1 A. No, I have not.

2 **PURPOSE OF TESTIMONY**

3 Q. What is the purpose of your testimony?

4 A. The purpose of my testimony is to present evidence to the Commission concerning the
5 following items:

- 6 1. Pension expense and assets; and
7 2. Post retirement benefits other than pensions;

8 **ADJUSTMENTS TO UTILITY OPERATING INCOME PENSION PLANS**

9 Q. Please describe Laclede's pension plans.

10 A. Laclede maintains qualified defined benefit pension plans for virtually all employees.
11 These plans date to the early 1950s, and the terms have been negotiated with the
12 Company's unions over the years. The benefits for non-union employees generally are
13 similar to those for the union employees.

14 Q. Are the plans funded in advance by the Company?

15 A. Yes. Pension trust funds have been established and the Company funds these trusts
16 pursuant to the requirements specified in ERISA and more recently the Pension
17 Protection Act of 2006 ("PPA") and the "Moving Ahead for Progress in the 21st Century
18 Act" passed in July 2012.

19 Q. What are the Company's current funding requirements for the trusts?

20 A. Funding requirements for fiscal 2012 were \$33.3 million, including \$14.2 million
21 necessary to avoid benefit payment restrictions caused by the passage of the Pension
22 Protection Act of 2006. Prior to passage of the PPA, the Company's funding
23 requirements have been at relatively low levels for many years.

1 Q. Why has funding been so low?

2 A. After establishing the plans in the early 1950s, the Company amply funded the plans in a
3 manner consistent with any then-applicable standards, IRS regulations and eventually
4 ERISA requirements. By the mid 1980s, the trusts had accumulated sufficient assets to
5 the point where funding requirements were diminished. In fact further funding could no
6 longer be made on a tax-deductible basis. The accumulated assets, along with good
7 investment returns through the 1980s and 1990s, allowed the Company to cover the
8 benefits being earned by employees without incurring significant funding requirements
9 throughout those years. In contrast, investment returns subsequent to 2000 have
10 generally been much less robust, reflecting overall market conditions. As a result, the
11 surplus assets have declined as employees have also continued to accrue and be paid
12 benefits under the terms of the plans, all the while as funding continued at
13 disproportionately low levels.

14 Q. What is the Company's goal related to pension plan funding?

15 A. The goal is to maintain the funded status of the plans so as to meet or exceed the ERISA
16 requirements needed to avoid benefit plan restrictions. In recent years, plan contributions
17 have increased substantially due in large part to lower overall interest rates, which has
18 lowered the discount rate used to value to underlying pension liabilities. This increase
19 has been offset, in part, by the strong investment returns we have earned on the pension
20 funds, but those returns have not been sufficient to offset the impact of lower interest
21 rates and other factors on the liabilities.

22 Q. Has the Company taken any actions to safeguard the long-term health of its pension
23 plans?

1 A. Yes. On January 1, 2009 we implemented a change in the benefit formula for almost all
2 of our employees from a traditional final average pay formula to a cash balance plan.
3 Pursuant to ERISA requirements, this change is prospective in nature for employees'
4 service after the effective date. The new formula continues, in modified form, the
5 historical benefit for our employees in a manner that we believe makes better sense for
6 today's workforce. At the same time, we also anticipate that the new formula will benefit
7 our customers by reducing, over the long term, funding requirements that would have
8 otherwise needed to be recovered in rates had the traditional plan remained in effect.

9 Q. Has the Company taken any other actions?

10 A. We routinely review our investment policies and monitor the performance of the
11 professionals hired to manage the assets in the trust to ensure that we are doing
12 everything we reasonably can to protect and enhance the value of our pension assets.
13 This is to ensure that, safeguard both the interests of the employees for whom these
14 pension plans were developed as an integral part of their compensation as well as the
15 interests of customers from whom we must ultimately collect any required contributions.
16 The Company's proactive and conservative approach to management of the pension trust
17 assets has served both interests well over many years.

18 **QUALIFIED PENSION AND OPEB EXPENSE FOR FINANCIAL REPORTING**

19 **PURPOSES**

20 Q. What basis of accounting does Laclede use to determine pension and other postretirement
21 benefits ("OPEBs") expense for financial reporting purposes?

22 A. Laclede calculates its pension expense on an accrual basis in accordance with the
23 Financial Accounting Standards Board ("FASB") codification ASC 715, formerly

1 Statement of Financial Accounting Standard (“FAS”) FAS 87 and FAS 88. As these
2 terms (FAS 87 and 88) are commonly used in the regulatory arena, I will continue to
3 utilize them in my testimony in place of the new topic name. These standards were
4 developed by the FASB, which has responsibility for establishing the Generally Accepted
5 Accounting Principles (“GAAP”) that must be followed by all companies that are
6 publicly traded in the United States. Laclede was first required to adopt the provisions of
7 these statements effective October 1, 1987.

8 Q. How does Laclede calculate its OPEBs expense?

9 A. Laclede also calculates its OPEBs expense on an accrual basis in accordance with ASC
10 715. The portion of ACS 715 dealing with OPEBs, which was formerly found in FAS
11 No. 106, Employers’ Accounting for Postretirement Benefits Other Than Pensions, which
12 measures OPEB cost in much the same manner as FAS 87 measures pension cost.
13 Laclede was first required to adopt the provisions of FAS 106 effective October 1, 1994.

14 Q. Please briefly describe the cost measurement objectives of FAS 87, FAS 88, and FAS
15 106.

16 A. One of the primary objectives is to ensure that pension and OPEB costs are assigned to
17 the time periods in which benefits are earned. Another objective of these statements is to
18 provide a basis for ensuring comparability of reported pension and OPEB costs between
19 different companies, and consistency in amounts reported from period to period by an
20 individual company.

21 Q. How do FAS 87 and FAS 106 advance this objective?

22 A. FAS 87 and FAS 106 advance this objective by establishing the basic framework for
23 calculating and accruing net pension and OPEB cost to recognize the compensation cost

1 of an employee's benefits over the approximate working life of that employee. Pension
2 and OPEB costs are based on the valuation of two separate components: 1) plan
3 liabilities for benefits earned by employees; and 2) qualified plan assets, if any, to pay
4 such benefits. Changes in the value of liabilities are netted against changes in the value
5 of plan assets to determine periodic net cost. Depending on the magnitude of the changes
6 in these two components, total net pension cost may result in either expense or income to
7 a company. FAS 87 and FAS 106 also provide for systematic recognition (i.e.,
8 amortization) of gains and losses arising from differences between a plan's expected and
9 actual experience.

10 Q. How does FAS 88 affect this calculation process?

11 A. FAS 88 is merely an extension of the FAS 87 measurement process. It generally requires
12 immediate recognition of all or part of that portion of the FAS 87 gains and losses that
13 have not been recognized as of the date certain specific types of pension plan transactions
14 or triggering events occur. In Laclede's case, this could occur when lump-sum benefit
15 payments are made to retirees in exchange for the full settlement of the Company's
16 retirement obligation to them.

17 **QUALIFIED PENSION PLAN EXPENSE FOR REGULATORY PURPOSES**

18 Q. Does Laclede use the calculation of pension expense for financial reporting purposes as
19 described above in setting customer rates?

20 A. No. Rates have been set based on the ratemaking treatment recommended by the parties
21 and approved by Commission in the Company's 2002 rate case (Case No. GR-2002-356)
22 and continued thereafter in the Company's subsequent rate cases (Case Nos. GR-2005-
23 0284, GR-2007-0208, and GR-2010-0171).

1 Q. Why was an alternative treatment of this expense used to set rates in those cases?

2 A. Prior to the 2002 case, the Company's rates were based on pension expense as calculated
3 pursuant to FAS 87 and FAS 88. Our experience during those years was that FAS 87 and
4 FAS 88 had produced unacceptable volatility and cash flow effects in setting rates. We
5 expressed these concerns in that case, and subsequently worked with the Staff and other
6 parties to develop a ratemaking treatment for this expense that we believe is in the best
7 interests of the Company and its customers.

8 Q. Please describe the current ratemaking treatment of pension expense.

9 A. In Case No. GR-2002-356, pension expense included in rates was based on the expected
10 level of cash contributions into the pension trusts, plus an additional allowance to
11 amortize the existing prepaid pension asset on the Company's books. Laclede's rates in
12 Case No. GR-2002-356 were based on an expected cash contribution of zero (based on
13 the ERISA minimum funding calculation), plus an allowance of \$3.4 million for
14 amortization of the prepaid pension asset. The difference between pension expense as
15 calculated pursuant to FAS 87 and FAS 88 for financial reporting purposes and pension
16 expense included in rates is deferred as a regulatory asset or liability. This methodology
17 was continued in Case No. GR-2005-0284, except that the allowance in rates was
18 increased to \$4.1 million to reflect the fact that contributions to the pension funds had
19 increased to about \$0.7 million. The methodology was again continued in Case No. GR-
20 2007-0208, but with the allowance increased to \$4.8 million in partial recognition of
21 anticipated increases in funding requirements. Finally, the allowance was increased in
22 Case No. GR-2010-0171 to \$15.5 million to reflect movement toward increased future
23 funding levels that occurred shortly thereafter and that remain in effect today.

1 Q. What have been the funding requirements subsequent to the settlement of Case No. GR-
2 2010-0171?

3 A. As can be seen on Schedule SPR-1, the funding level has exceeded the allowance in rates
4 each year since the last rate case was concluded. The current estimate includes the full
5 effect of the 2012 adoption of the “Moving Ahead for Progress in the 21st Century Act”
6 passed in July 2012.

7 Q. What would be the effect if the funding requirements in 2013 and 2014 turn out to be less
8 than the amount the Company is requesting in rates?

9 A. This would simply have the net effect of allowing the Company to reduce the Prepaid
10 Pension Asset at a slightly accelerated pace. This would, in turn, benefit our customers
11 by reducing the amount of this regulatory asset, and associated return requirement, that
12 would need to be included in rates and collected from customers in future rate
13 proceedings.

14 Q. Please describe the adjustment that you have included in this case for pension expense.

15 A. Laclede proposes the continuation of the successful ratemaking treatment implemented in
16 Case No. GR-2002-356 regarding pension expense. Specifically, we propose that the
17 Commission should continue to defer the difference between pension expense calculated
18 pursuant to FAS 87 and FAS 88 (or any successor issued by the FASB) and the amount
19 included in rates. In recognition of a higher level of funding, we have included pension
20 expense in rates of \$26.3 million in this case, in Adjustment 6.a.

21 **NON-QUALIFIED PENSION PLAN EXPENSE**

22 Q. Please describe the Company’s non-qualified pension plans.

1 A. These plans include the Supplemental Retirement Plan (“SERP”) and the Retirement Plan
2 for Non-Employee Directors (“Directors Plan”). The SERP provides benefits pursuant to
3 the formulas in the qualified retirement plan that would otherwise not be allowed due to
4 IRS limitations. The Directors Plan provides a retirement benefit for non-employee
5 directors who have satisfied certain service requirements.

6 Q. What is the basis for rate recovery of the costs associated with these plans?

7 A. Pursuant to agreements in past rate cases, we have calculated the costs of these plans
8 based on benefit payments to participants of the plans. I have used an average of actual
9 SERP payments from September 2010 through September 30, 2012 to perform this
10 calculation. These adjustments should be trued up to reflect actual payments through July
11 2013.

12 Q. Why did you choose this method to determine the appropriate cost of these plans?

13 A. A SERP Review Methodology was included in Attachment 3 of the Stipulation and
14 Agreement from Case No. GR-2010-0171 (Laclede’s previous rate case). I have included
15 an adjustment consistent with this methodology.

16 **PREPAID PENSION ASSET**

17 Q. You are also sponsoring the inclusion of the Company’s net prepaid pension asset in rate
18 base. Please describe what this amount represents.

19 A. While the Company accrues pension expense or income on its books subject to the
20 accounting rules, it also must contribute sufficient funds to the trusts to ensure the trusts’
21 ability to satisfy the plan liabilities. Usually, there will be a timing difference between
22 when pension expense (or income) is accrued and when cash contributions are required to
23 fund benefits. To account for these timing differences, the company has recorded a

1 prepaid asset in its balance sheet for each of its pension arrangements. At any point in
2 time, the balance in the prepaid pension asset account represents the amount by which
3 aggregate contributions and pension income exceeds aggregate pension expense
4 recognized. Correspondingly, accrued pension liabilities result when the opposite
5 situation occurs.

6 Q. Why is it appropriate to include the net prepaid pension asset in rate base?

7 A. Over the years, the Company has recognized significant net pension plan gains on its
8 books. As a result, ratepayers during that period have benefited from the inclusion of
9 lower pension costs (or higher credits) in rates. However, the recognition of these gains,
10 which has resulted in the creation of the net prepaid pension asset, has not resulted in
11 additional cash flow to the Company. This is because the gains that have been
12 recognized relate to assets held under a pension trust arrangement. Such assets cannot be
13 withdrawn without incurring severe penalties. The net effect of this treatment has been to
14 lower the Company's revenue requirement and, therefore, its cash flows. In consideration
15 of the above, it is essential that the Company be provided with a return on its net prepaid
16 pension asset in recognition of the fact that its investment in the asset has not been made
17 with ratepayer provided funds, even though customers' rates have been reduced by the
18 gains earned on those assets. This treatment is similar to the Commission's current
19 treatment of deferred income taxes in rate base.

20 Q. How was the amount of the net prepaid pension asset included in rate base determined?

21 A. The prepaid pension asset included in rate base should be calculated by netting estimated
22 July 31, 2013 accrued pension liability balances against estimated July 31, 2013 prepaid
23 pension asset balances, for all qualified retirement plans (including the regulatory asset or

1 liability recorded pursuant to the regulatory treatment of pension expense specified in
2 Case Nos. GR-2002-356, GR-2005-0284, GR-2007-0208, and GR-2010-0171 discussed
3 above). Balances for the SERP and Directors Plans are excluded since rate recovery for
4 these plans has been based on actual payments rather than expense recovery.

5 OPEBs

6 Q. Please describe the types of OPEBs provided by Laclede to its employees when they
7 retire.

8 A. Laclede provides certain healthcare and life insurance benefits to eligible employees
9 retiring from active service.

10 Q. What basis of accounting was used to determine the amount of postretirement benefit
11 expense to include in cost of service?

12 A. As previously authorized by the Commission and explained in my testimony,
13 postretirement benefit expense was calculated on an accrual basis in accordance with
14 FAS 106. Pursuant to such authorization, Laclede calculates FAS 106 on a basis that
15 complies with the requirements of FAS 106. Normalization of FAS 106 expense based
16 on the most recent estimated actuarial valuation is included in Adjustment 6.b. FAS 106
17 measures OPEB cost in much the same manner as pension cost is measured by FAS 87.

18 Q. Have previous Commission Report and Orders contained any other conditions or
19 authorizations pertaining to FAS 106?

20 A. Yes, they have. Beginning with the Commission's Report and Order in Case No. GR-94-
21 220, and continuing in all the Company's general rate proceedings thereafter, the
22 Company has been directed to fund its annual FAS 106 OPEB expense levels in

1 accordance with the provisions of Section 386.315 (RSMo. 2000), which requires the use
2 of an external funding mechanism.

3 Q. Is Laclede currently funding its accrued FAS 106 costs in an external trust, or other
4 external funding arrangement?

5 A. Yes, it is. Consistent with the Commission's previous orders and Section 386.315, the
6 Company is currently contributing its annual FAS 106 cost levels into three external trust
7 arrangements. Disbursements from these trusts can only be used for the payment of
8 OPEB obligations.

9 Q. How have OPEBs been recovered in rates?

10 A. Beginning with Case No. GR-2007-0208, OPEB expenses have been recovered in a
11 manner similar to that described above for pension expense, for the same reasons. In
12 other words, a fixed recovery amount was included in rates, and the difference between
13 this amount and expense for financial reporting purposes has been deferred. Laclede
14 recommends that this methodology be continued.

15 **PREPAID OPEB ASSET**

16 Q. You are also sponsoring the inclusion of the Company's net prepaid OPEB asset in rate
17 base. Please describe what this amount represents.

18 A. As described above, the amount of OPEB expense recovered in rates is based on a fixed
19 amount. Cash contributions to the trusts are based on yearly actuarial valuations.
20 Pursuant to the Stipulation & Agreement approved by the Commission in Case No. GR-
21 2007-0208, the difference between the amount of OPEB expense included in rates and
22 the amount funded by Laclede is included in rate base.

23 Q. Does this conclude your direct testimony?

1 A. Yes, it does.

STEVEN P. RASCHE
PENSION PLAN CONTRIBUTIONS
SCHEDULE SPR-D1

**Pension Plan
Contributions
Fiscal Years 2011 - 2013**

<u>Year</u>	<u>Contribution</u>
2011	16,815,000
2012	33,310,000
2013	23,310,000

