Exhibit No.:

Witness: Maurice Brubaker
Type of Exhibit: Direct Testimony
Issue: Rate Design

Sponsoring Parties: Explorer Pipeline Company

and Praxair, Inc.

Case No.: ER-2006-0315

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the matter of The Empire District Electric Company of Joplin, Missouri for authority to file tariffs increasing rates for electric service provided to customers in the Missouri service area of the Company

Case No. ER-2006-0315

Direct Testimony and Schedules of

Maurice Brubaker on Rate Design

On Behalf of

Explorer Pipeline Company and Praxair, Inc.

June 30, 2006



Project 8531

### DEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

	In the matter of Electric Comp Missouri for a increasing rate service provide in the Missour Company	any of uthorites for ed to	)	Case No. ER-2006-0315	
STATE O	F MISSOURI	)	SS		
COUNTY	OF ST. LOUIS	j			

### Affidavit of Maurice Brubaker

Maurice Brubaker, being first duly sworn, on his oath states:

- 1. My name is Maurice Brubaker. I am a consultant with Brubaker & Associates, Inc., having its principal place of business at 1215 Fern Ridge Parkway, Suite 208, St. Louis, Missouri 63141-2000. We have been retained by Explorer Pipeline Company and Praxair, Inc. in this proceeding on their behalf.
- 2. Attached hereto and made a part hereof for all purposes is my direct testimony on rate design issues which was prepared in written form for introduction into evidence in Missouri Public Service Commission Case No. ER-2006-0315.
- 3. I hereby swear and affirm that the testimony is true and correct and that it shows the matters and things it purports to show.

Maurice Brubaker

Subscribed and sworn to before this 30<sup>th</sup> day of June 2006.

CAROL SCHULZ
Notary Public - Notary Seal
STATE OF MISSOURJ
St. Louis County

My Commission Expires: Feb. 26, 2008

Notary Public

My Commission Expires February 26, 2008.

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the matter of The Empire District
Electric Company of Joplin,
Missouri for authority to file tariffs
increasing rates for electric
service provided to customers
in the Missouri service area of the
Company

Case No. ER-2006-0315

### **Direct Testimony of Maurice Brubaker**

- 1 Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 2 A Maurice Brubaker. My business address is 1215 Fern Ridge Parkway, Suite 208,
- 3 St. Louis, Missouri 63141-2000.
- 4 Q WHAT IS YOUR OCCUPATION?
- 5 A I am a consultant in the field of public utility regulation and president of Brubaker &
- 6 Associates, Inc., energy, economic and regulatory consultants.
- 7 Q PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.
- 8 A This information is included in Appendix A to my June 23, 2006 testimony on revenue
- 9 requirement issues.
- 10 Q WHAT IS THE SUBJECT OF YOUR TESTIMONY?
- 11 A This testimony addresses rate design issues. As in the case of my earlier direct
- 12 testimony on revenue requirement issues, this testimony and accompanying exhibits
- are all proffered without prejudice to my clients' position on the pending IEC issue.

- 1 That matter is still before the Commission on Applications for Rehearing and may
- 2 possibly be before other forums in the future.

### <u>Summary</u>

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- 4 Q PLEASE SUMMARIZE YOUR TESTIMONY.
- 5 A My testimony may be summarized as follows:
  - In the absence of a current class cost of service study, the most reasonable approach to spreading any change in revenues is an equal percentage applied to the current revenues of each rate schedule.
    - 2. An equal percent change applied to current revenues preserves the existing inter-class rate relationships that have been found to be appropriate.
      - 3. If any change in revenue awarded in this case involves a change in the level of fuel cost, and if it is determined that fuel cost changes should be applied to rate schedules on a per kilowatthour (kWh) basis, then it is imperative that any change in non-fuel revenues be allocated proportional to the amount of non-fuel revenues in each rate schedule.
      - 4. Failure to make the distinction between fuel-related and non-fuel related revenues when fuel costs are allocated on a kWh basis would introduce major distortions into the rate structure because each rate has a different composition of fuel-related revenues and non-fuel related revenues. Therefore, if any approach other than equal percent across-the-board is applied, fuel costs and non-fuel costs must be allocated proportional to how those costs are recovered in current rates.
      - 5. Allocating fuel-related costs on a kWh basis, but allocating changes in non-fuel costs on base revenues (which include the recovery of both fuel-related costs and non-fuel related costs) would introduce major distortions into the rate relationships and should not be done.

### Revenue Allocation

- 28 Q HOW DID EMPIRE PROPOSE TO DISTRIBUTE AMONG RATE SCHEDULES THE
- 29 INCREASE IN RATES THAT IT HAS PROPOSED IN THIS PROCEEDING?
- 30 A Empire allocated its proposed increase in base rates as an equal percentage
- increase to the current rates of each customer class.

## 1 Q IS THIS AN APPROPRIATE METHOD OF ALLOCATING A REVENUE INCREASE 2 (OR DECREASE) IN THIS PROCEEDING?

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A Yes, it is. In the absence of a current (and valid) class cost of service study, the most appropriate way to spread any change in revenues is by an equal percentage applied to the current revenues from each rate schedule. This is appropriate because in the absence of specific class cost of service information there is no basis to believe that the existing inter-class revenue relationships were inappropriate. To the contrary, those very relationships were found appropriate by the Commission in March of 2005 in Empire's previous rate case, Case No. ER-2004-0570.

EXPLORER PIPELINE COMPANY AND PRAXAIR (INDUSTRIALS) HAVE MAINTAINED THAT EMPIRE'S CURRENT INTERIM ENERGY CHARGE (IEC) SHOULD REMAIN IN EFFECT UNTIL THE END OF ITS THREE-YEAR TERM. IF, CONTRARY TO THAT RECOMMENDATION, THE COMMISSION WOULD PERMIT EMPIRE UNILATERALLY TO ABANDON ITS IEC AND ADJUST THE LEVEL OF FUEL AND VARIABLE PURCHASED POWER COSTS INCLUDED IN RATES, WOULD IT STILL BE YOUR POSITION THAT AN EQUAL PERCENTAGE CHANGE IN REVENUES WOULD BE APPROPRIATE?

Yes. For the same reasons as stated above, and subject to the stated reservation of right regarding my clients' position on the IEC issue, in the absence of an appropriate class cost of service study which would define the current position of each class relative to its cost of service, the existing inter-class relationships should be maintained. This is best done by application of a uniform percentage change (increase or decrease) to the current rate revenues.

1	Q	IF EMPIRE IS PERMITTED UNILATERALLY TO ABANDON THE EXISTING IEC
2		AND SOME PORTION OF THE INCREASE IS AWARDED BASED ON CHANGES
3		IN THE LEVEL OF FUEL AND VARIABLE PURCHASE POWER EXPENSES, AND
4		IF IT IS DESIRED TO SEPARATELY REFLECT CHANGES IN FIXED COSTS AND
5		CHANGES IN FUEL AND VARIABLE PURCHASED POWER COSTS, IS THERE
3		AN APPROPRIATE WAY TO ALLOCATE THESE TWO POTENTIAL
7		COMPONENTS OF ANY REVENUE REQUIREMENT CHANGE?

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Subject to my earlier reservation regarding my clients' legal positions on this issue, if the above assumption is hypothesized, there is an appropriate way to allocate those two potential components of any revenue requirement change. When the current IEC was developed, the amount of fuel and variable purchased power costs (hereafter referred to as fuel-related costs) in base rates was specifically identified and stipulated. Accordingly, as discussed in my revenue requirement testimony, the amount of fuel-related cost recovery built into the current tariffs is known. It would therefore be possible to adjust this fuel-related costs to be included in base rates.

Q IF IT SHOULD BE DECIDED THAT CHANGES IN THE FUEL-RELATED COMPONENT OF RATES SHOULD BE SEPARATELY IDENTIFIED AND REFLECTED IN RATE CHANGES ON A PER KWH BASIS, HOW SHOULD CHANGES IN THE NON-FUEL COMPONENT BE REFLECTED IN RATES?

A The appropriate way to reflect in rates these changes in non-fuel costs would be to allocate them proportional to the amount of non-fuel base revenues at present rates.

### 1 Q HAVE YOU PREPARED SCHEDULES TO SHOW THE DERIVATION OF THE

#### FUEL AND NON-FUEL REVENUES BY RATE GROUP?

3 A Yes. This is shown on Schedule 1.

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#### 4 Q PLEASE EXPLAIN SCHEDULE 1.

Column 1 shows the adjusted annual megawatthours (MWh) as reflected in the Company's workpapers. Column 2 shows pro forma adjusted rate revenues, column 3 shows excess facilities revenue, column 4 shows franchise revenues and column 5 (the sum of columns 2, 3 and 4) equals total base rate revenues.

Column 6 shows the amount of fuel included in base rates. It is derived by multiplying the adjusted annual MWh sales (column 1) times \$21.975 per MWh fuel cost included in base rates in accordance with the stipulation in the previous case. Column 7 shows the non-fuel revenues and is determined by subtracting column 6 from column 5. Columns 8 through 10 show the composition of fuel and non-fuel revenue by rate schedule. Note that, on average, fuel is 31% of the base revenues of Missouri retail customers, but that fuel as a percent of base revenues is 13.9% for lighting customers, 27.5% for the residential class, 43% for Large Power customers and 66% for Praxair. These percentages of fuel compared to total revenue are dramatically different across rate schedules.

# WHAT IS THE DIFFERENCE IN THE DISTRIBUTION OF A REVENUE INCREASE (OR DECREASE) BETWEEN AN ALLOCATION ON BASE REVENUES, ON FUEL-RELATED REVENUES AND ON NON-FUEL REVENUES?

This is shown on Schedule 2. The relevant percentages are shown in columns 5 through 7. Column 5 shows the distribution across rate schedules of any revenue change that is allocated according to total base revenues, column 6 shows the

1	distribution of any change that is spread on a fuel-related (i.e., kWh) basis, and
2	column 7 shows the distribution if spread on the basis of non-fuel revenues.

3 Q IF IT WERE DECIDED THAT EMPIRE COULD COLLECT ADDITIONAL REVENUES FOR FUEL COST, AND IF IT WERE FURTHER DETERMINED TO 4 ALLOCATE THESE FUEL COSTS REVENUES ON A PER KWH BASIS, HOW 5 6 SHOULD ANY CHANGE IN NON-FUEL COSTS BE SPREAD TO CLASSES? 7 Α If increased recovery of fuel-related costs is allowed, and is passed through on a kWh 8 basis, then the change in non-fuel costs should be in proportion to the level of 9 non-fuel revenues paid by each rate schedule. In other word, if increases in fuel cost 10 are to be reflected in customer rates by uniformly increasing the amount on a per 11 kWh basis, then any increase in the level of non-fuel costs should be allocated

### 13 Q WHY IS THIS NON-FUEL ALLOCATION IMPORTANT?

A Since total revenues include both fuel-related and non-fuel revenues, allocating increases of non-fuel costs on total revenues would distort rate relationships.

proportional to the amount of non-fuel revenues recovered in each rate schedule.

#### 16 Q PLEASE ILLUSTRATE.

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Please refer again to Schedule 2. The residential class is responsible for 46% of total costs (column 5), 40% of fuel-related costs (column 6), and 48% (column 7) of non fuel-related costs. In contrast, Praxair is responsible for 0.73% of total costs, and 1.55% of fuel-related costs, but only 0.36% of non-fuel related costs. Therefore, if the above average proportion of fuel-related cost recovery associated with Praxair (and Large Power) were to be recognized by assigning increases in fuel costs on a per kWh basis, it is imperative that the approach be applied consistently so that any

changes in no	on-fuel	costs	would	be	applied	on	the	basis	of	existi	ng	non-	·fue
revenues, and	not on	the ba	sis of t	total	base re	evenu	ues,	which	inclu	ude bo	oth	fuel	and
non-fuel related	d revenu	ues.											

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# HOW LARGE WOULD THE DISTORTION BE IF INCREASES IN NON-FUEL REVENUES WERE ALLOCATED ON THE BASIS OF TOTAL BASE REVENUES, RATHER THAN ON THE BASIS OF NON-FUEL REVENUES?

First, consider Praxair. Since Praxair is responsible for 0.73% of total base revenues (covering both fuel costs and non-fuel costs) but only 0.36% of non-fuel revenues, allocation of changes in non-fuel revenues on total base revenues would allocate to Praxair roughly two times the amount that it should receive.

In the case of Large Power, it is the difference between 13% on base revenues and 10% on non-fuel revenues, or approximately 30% too much if changes in non-fuel costs are allocated based on total base rate revenues

Note that for the residential class allocating changes in non-fuel revenues on non-fuel costs as opposed to allocating them on base revenues is only the difference between 48% of the amount to be allocated and 46% of the amount to be allocated. This much smaller difference for the residential class occurs because the residential class characteristics are much closer to the system average than is true for the larger high load factor customers such as Praxair and customers who take service under the Large Power rate. A similar comparison for commercial class customers shows that the difference in the allocations is relatively minor at 21% for a non-fuel allocation versus 20% for a base revenue allocation.

### 1 Q WHAT DO YOU CONCLUDE FROM THESE COMPARISONS?

- 2 A I conclude that properly allocating changes in non-fuel costs on non-fuel revenues, as
- 3 opposed to incorrectly allocating them on base revenues, makes a very significant
- 4 difference to large high load factor customers such as Praxair and Large Power
- 5 customers, but has very little impact on other customer classes.

### Rate Design

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- 7 Q HOW DID EMPIRE DESIGN INDIVIDUAL TARIFFS?
- 8 A I have not reviewed all tariffs, but for the Large Power tariff and the Praxair tariff, the
- 9 equal percent increase was applied to the current tariff charges.
- 10 Q DO YOU HAVE ANY DISAGREEMENT WITH THIS APPROACH?
- 11 A No, I do not. This is an appropriate approach.
- 12 Q DOES THIS CONCLUDE YOUR DIRECT TESTIMONY ON RATE DESIGN?
- 13 A Yes, it does.

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### **EMPIRE DISTRICT ELECTRIC COMPANY**

## Derivation of Fuel and Non-Fuel Revenue in Current Base Rates Pro Forma Test Year (Dollars in Thousands)

<u>Line</u>	Rate Classes	Adjusted Annual <u>MWh</u> (1)	Adjusted Rate <u>Revenue</u> (2)	Excess Facilities Revenue (3)	Franchise Fee Revenue (4)	Total Base <u>Revenue</u> (5)	Fuel in Base <u>Rates *</u> (6)	Total Non-Fuel <u>Revenue</u> (7)	Fuel Revenue as a Percent of Base Revenue (8)	Non-Fuel Revenue as a Percent of Base Revenue (9)	<u>Total</u> (10)
1	Residential	1,627,326	\$ 126,619	\$ -	\$ 3,611	\$ 130,230	\$ 35,760	\$ 94,469	27.5%	72.5%	100.0%
	Commercial:										
2	Rate CB	318,424	27,685	3	785	28,472	6,997	21,475	24.6	75.4	100.0
3	Rate SH	91,598	6,728	0	167	6,895	2,013	4,882	29.2	70.8	100.0
4	Rate TEB	344,576	22,050	138	278	22,466	7,572	14,893	33.7	66.3	100.0
5	Rate PFM	578	68	-	1	69	13	57	18.3	81.7	100.0
6	Total Commercial	755,176	56,531	141	1,231	57,902	16,595	41,307	28.7	71.3	100.0
7	General Power	840,415	52,811	201	624	53,636	18,468	35,168	34.4	65.6	100.0
8	Praxair	62,432	2,077	1	-	2,078	1,372	706	66.0	34.0	100.0
9	Large Power	701,204	35,080	724	38	35,842	15,409	20,433	43.0	57.0	100.0
	Lighting:										
10	Rate MS	835	56	-	0	57	18	38	32.4	67.6	100.0
11	Rate SPL	16,329	1,235	631	-	1,866	359	1,507	19.2	80.8	100.0
12	Rate PL	16,174	3,368	5	40	3,414	355	3,058	10.4	89.6	100.0
13	Rate LS	1,279	140		1	141	28	112	20.0	80.0	100.0
14	Total Lighting	34,617	4,800	636	41	5,477	761	4,716	13.9	86.1	100.0
15	Total Missouri Retail	4,021,170	\$ 277,918	\$ 1,703	\$ 5,545	\$ 285,166	\$ 88,365	\$ 196,800	31.0%	69.0%	100.0%

<sup>\*</sup> Fuel in Base Rates is \$ 21.975 per MWh times Column (1).

### **EMPIRE DISTRICT ELECTRIC COMPANY**

# Distribution of Fuel and Non-Fuel Revenue by Rate Classes at Current Base Rates Pro Forma Test Year (Dollars in Thousands)

<u>Line</u>	ne Rate Classes		Total Rate Revenue from Annual Base Rates MWh  (1) (2)		F In	el Related Revenue Included in Inse Rates* (3)	on-Fuel <u>evenue</u> (4)	Rever Total Base (5)	Percent of nue by Rate Fuel Related (6)		
1	Residential	\$	130,230	1,627,326	\$	35,760	\$ 94,469	46%	40%	48%	
	Commercial:		00.470	040 404			04.475	40			
2	Rate CB		28,472	318,424		6,997	21,475	10	8	11	
3	Rate SH		6,895	91,598		2,013	4,882	2	2	2	
4	Rate TEB		22,466	344,576		7,572	14,893	8	9	8	
5	Rate PFM		69	578		13	 57	0	0	0	
6	Total Commercial		57,902	755,176		16,595	41,307	20	19	21	
7	General Power		53,636	840,415		18,468	35,168	19	21	18	
8	Praxair		2,078	62,432		1,372	706	0.73	1.55	0.36	
9	Large Power		35,842	701,204		15,409	20,433	13	17	10	
	Lighting:										
10	Rate MS		57	835		18	38	0	0	0	
11	Rate SPL		1,866	16,329		359	1,507	1	0	1	
12	Rate PL		3,414	16,174		355	3,058	1	0	2	
13	Rate LS		141	1,279		28	112	0	0	0	
14	Total Lighting		5,477	34,617		761	 4,716	2	1	2	
15	Total Missouri Retail	\$	285,166	4,021,170	\$	88,365	\$ 196,800	100%	100%	100%	

<sup>\*</sup> Fuel in Base Rates is \$ 21.975 per MWh times Column (2).