## A. Performance Target

The following table provides the baseline assumption from the filed MEEIA Report.

Filed GMO MEEIA Targets (MWh)							
	2013	2014	2015	3-Year Cum. Target			
RES	15,724	33,313	31,598	80,635			
NON-RES	23,562	28,289	28,794	80,646			
TOTAL	39,286	61,603	60,392	161,281			

Adjusted GMO MEEIA Target (MWh)							
2013 2014 2015 3-Year Cum. <sup>-</sup>							
RES	12,979	28,320	24,117	65,416			
NON-RES	19,449	24,049	21,977	65,475			
Annual Opt Out	17%	15%	24%				
TOTAL	32,428	52,370	46,094	130,891			

Filed GMO MEEIA Targets (kW)							
2013 2014 2015 3-Year Cum. Ta							
RES	9,267	11,866	11,297	32,430			
NON-RES	17,800	8,267	8,027	34,094			
TOTAL	27,067	20,133	19,324	66,524			

Adjusted GMO MEEIA Target (kW)							
	2013	2014	2015	3-Year Cum. Target			
RES	7,649	10,087	8,622	26,359			
NON-RES	14,693	7,028	6,127	27,847			
Annual Opt Out	17%	15%	24%				
TOTAL	22,342	17,115	14,749	54,206			

**B. GMO MEEIA Cycle 1 Results** 

	2013 (NTG		2014 (NTG	2015 (NTG		
		Adjusted)	Adjusted)		Adjusted)	3-Year Cum.
MWh Savings		28,692	57,870		127,848	214,411
kW Savings		20,168	9,332		38,833	68,333
Total Benefits	\$	27,655,771	\$ 44,653,442	\$	89,554,461	\$ 161,863,673
Program Costs	\$	8,424,395	\$ 13,369,995	\$	34,232,987	\$ 56,027,377
Net Benefits	\$	19,231,376	\$ 31,283,447	\$	55,321,474	\$ 105,836,296

## C. GMO MEEIA Cycle 1 Performance Incentive Calculation

	Savings	Savings	Ratio -		
	Targets	results	Results		Incentive
	(net of opt outs)	from EM&V	to Target	Weighting	Threshold
Energy (MWh)	130,891	214,411	164%	80%	131%
Demand (kW)	54,206	68,339	126%	20%	25%
Overall Performance					156%
Sharing Percent				">130%" = 5.16%	5.16%

 Net Benefit
 \$ 105,836,296

 Sharing Percent
 5.16%

 Initial Sharing Amount
 \$ 5,461,152.90

Revenue Requirement \$ 5,564,548.54 (Sharing amount with carrying costs at short-term

borrowing rate beginning January 2016 through January