Exhibit No.: Issues: Witness: Sponsoring Party: Type of Exhibit: Case No.: Date Testimony Prepared:

Generation Fleet Savings Analysis John A. Rogers MO PSC Staff Rebuttal Testimony EO-2018-0092 February 7, 2018

MISSOURI PUBLIC SERVICE COMMISSION

COMMISSION STAFF DIVISION

REBUTTAL TESTIMONY

OF

JOHN A. ROGERS

EMPIRE DISTRICT, A LIBERTY UTILITIES COMPANY

CASE NO. EO-2018-0092

Jefferson City, Missouri February 2018

1	TABLE OF CONTENTS OF
2	REBUTTAL TESTIMONY OF
3	JOHN A. ROGERS
4	EMPIRE DISTRICT, A LIBERTY UTILITIES COMPANY
5	CASE NO. EO-2018-0092
6	Generation Fleet Savings Analysis in the Application ("GFSA")
7	Early Retirement of Asbury
8	High Wind and Low Coal Scenario 10
9	Reliance on Off-System Sales to Create Customer Savings
10	CSP Represents A New Business Model For Empire15
11	Conclusion 17

1	REBUTTAL TESTIMONY
2	OF
3	JOHN A. ROGERS
4	EMPIRE DISTRICT, A LIBERTY UTILITIES COMPANY
5	CASE NO. EO-2018-0092
6	Q. Please state your name and business address.
7	A. My name is John A. Rogers, and my business address is Missouri Public
8	Service Commission, P.O. Box 360, Jefferson City, Missouri 65102.
9	Q. What is your present position at the Missouri Public Service Commission
10	("Commission")?
11	A. I am the Utility Regulatory Manager in the Energy Resources Department of
12	the Commission Staff Division.
13	Q. Please state your educational background and experience.
14	A. These are contained in Schedule JAR-r1.
15	Q. Would you please summarize the purpose of your rebuttal testimony?
16	A. My rebuttal testimony will respond primarily to the direct testimony of
17	Empire District, A Liberty Utilities Company ("Empire") witness James McMahon and
18	present how Empire's proposed Customer Saving Plan ("CSP") represents a new approach to
19	electric utility resource planning in Missouri and an electric utility business model that has
20	never before been proposed to or approved by the Missouri Public Service Commission
21	("Commission"). Traditionally, electric utility resource planning has centered on having
22	enough demand-side and supply-side resources to meet forecasted customer load under all
23	conditions. If approved, however, the CSP will rely heavily upon making high levels of

Rebuttal Testimony of John A. Rogers

1 future long-term off-system sales to other utilities in the competitive electricity marketplace to 2 offset capital costs of the CSP. The CSP would significantly increase equity $cost^{1}$ – paid by 3 ratepayers - in the near term (10 years) to fully compensate a "tax equity partner," and is 4 expected to only modestly reduce customers' bills primarily after 10 years when the 5 "tax equity partner" has been paid in full. While customers are expected to realize a net 6 savings from the CSP, customers' savings are very uncertain, because customers' savings are 7 dependent upon the competitive electricity marketplace behaving over the next 20 to 30 years 8 as it is presently modeled by Empire's analysts. I also discuss why the early retirement of the 9 186 MW Asbury coal plant, as proposed in the CSP, may not be in the best interest of Empire 10 and its customers.

The CSP relies heavily on the experience of Liberty Utilities with tax equity financing. Through its CSP, Empire is seeking decisional pre-approval from the Commission to operate very much like a merchant generator² in the competitive and uncertain electricity marketplace, and to have much of the CSP financed by its ratepayers, who will largely not be using much of the energy output resulting from the CSP.

16 **GENERATION FLEET SAVINGS ANALYSIS IN THE APPLICATION ("GFSA")**

17

18

19

Q. Have you reviewed the direct testimony of Mr. McMahon, the GFSA, and the work papers in support of the GFSA?

A. Yes.

20

Q. What plans did Empire choose for its CSP?

¹ Equity cost includes retained earnings for shareholders and all payments to the tax equity partner. Annualized Earnings Cost is the last line on the income statement for each plan in Empire's work papers for the GFSA.

² Merchant generators build power capacity on a speculative basis or acquire utility-divested plants and then market their output at competitive rates in unregulated markets.

1	А.	Empire	selected	Plan	2	("Pre	ferred	CSI	P")	foll	lowe	d	by	Plan	3
2	("Contingency	CSP"),	as summ	arized	on	page	8 lir	nes 1	_	14	of	Mr.	Mc	Maho	n's
3	direct testimor	ıy:													
4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20		The analogical obligation term strain wind in the Asb capacity electricing custome in these (hereafted plan [Prr realize a IRP on a basis an [Contin mid-LC0 20-year]	lysis found ons over th ategy that or near En ury coal p factors (ty" or "low rs, but if E regions, ac er referred ceferred CS a \$325 mill a 20-year r d a \$607 f gency CSH OE wind is PVRR basi	that the e next to builds to pire's solant in (hereaft w- LCC mpire is Iditiona to as " SP] with ion savi ion savi net presson million P] with 4 s project is and a	e low twer up to 201 er 1 DE" s co 1 wi 'midd h 80 ings savi 400 ted savi	west control to 10 o 800 ice tern 18 or 2 referre wind) nstrain nd in r l-LCOI 0 MW agains value control ings of MW o to real ings of	ost way thirty MW of titory 2019. d to is ex ed on region E" wi of low- st the l of reven n a 30 f low- ize a s \$420	y for E years of win in 201 Wind as "I pected the ar s with nd) is w-LCO Preferr enue re)-year -LCOE saving millio	Empi is to id st 9 an in low- low- low- still DE w red H equin PVI E win s of on or	ire to o und rateg nd 20 regio level be 1 ne that reme RR 1 nd ar \$172 n a 30	o servilertal gical)20 a ons lized lowe at ca apacis at efficients (basis nd 40 2 mi 0-ye	ve it ke a ly lo and r with l co r co un be ity f fecti rojec i the cojec n the cojec n the S. A 200 N Illior ar ba	s loa nea ocate retire h hig ost fe ost fe cacto ve. cted 201 VRR A pla IW e n on asis.	ad r- ed es gh of or ilt rs A to l6 "") an of a	
21	Q.	What a	lternative	resourc	ce	plans	did	you a	comj	pare	in	pre	epara	ation	for
22	your testimony	/?													
23	А.	In my te	estimony, I	compar	re th	e follo	owing	alterna	ative	e reso	ource	e pla	ans v	which	are
24	defined in mor	e detail i	n Schedule	JAR-r2	2:										
25	•	Plan 1 (2016 IRP)	is Emp	ire'	s 2016	IRP a	dopted	d pre	eferre	ed re	esou	rce j	olan w	<i>ith</i>
26		186 MW	Asbury co	oal plan	t ret	ired in	2035	;							
27	•	Plan 2	(Preferred	CSP)	is 8	800 M	W of	low-L	COI	E wi	nd a	and 1	retir	e Asbi	ury
28		in 2018;													
29	•	Plan 3	(Continger	ncy CS	P) is	s 400]	MW c	of low-	-LC(DE v	wind	and	1 40	0 MW	of
30		mid-LC	OE wind a	nd retire	e As	bury ir	n 2018	; and,							

1		• Plan 10	(Corrected Keep Asbur	y) is 800 1	MW of low	LCOE win	nd, retire
2	186 MW Asbury in 2035, add 167 MW reciprocating engine generator in						
3	2035, and correct for an error in Plan 4 of approximately \$65 million of						
4	additional annual costs associated with the reciprocating engine generation						
5	after 2035 See Schedule IAR-r3						
6	(Q. Please p	rovide the expected ch	anges in	the present	value of	revenue
7	requiren	nents ³ ("PVRR")	for Plans 2, 3, and 10 re	lative to Pla	n 1 for the 1	10-year, 20-y	year, and
8	30-year	planning horizor	18.				
9	A	A. This infor	mation is contained in Ta	ble 1.			
10							
			Table	1			
			Change in 10-Y	ear, 20-Yea	ar and 30-Ye	ear	
			PV Revenue Requi	rements for	$\mathbf{Plans} 2, 3 a$	and 10	
		SPP		10-Vear	20-Vear	30-Vear	
		Marketplace		(\$71)	(\$325)	(\$607)	
		Modeled in	Plan 2 PVRR	-1.5%	-4.0%	-5.8%	
		Application	Plan 3 PVRR	\$16 0.3%	(\$172) -2.1%	(\$420) -4.0%	
				0.570	2.170	7.0 /0	
11			Plan 10 PVR R	\$7	(\$303)	(\$601)	
11			Plan 10 PVRR	\$7 0.2%	(\$303) -3.7%	<mark>(\$601)</mark> -5.8%	
12	(Q. Please ex	Plan 10 PVRR plain why you and Mr.	\$7 0.2% McMahon	(\$303) -3.7%	(\$601) -5.8% PVRR to va	alue and
12 13	(compare	Q. Please ex e different resour	Plan 10 PVRR plain why you and Mr. ces plans.	\$7 0.2% McMahon	(\$303) -3.7%	(\$601) -5.8% PVRR to va	alue and
12 13 14	(compare /	 Please ex different resour A. 4 CSR 24 	Plan 10 PVRR plain why you and Mr. ces plans. 40-22.010(2)(B) requires	\$7 0.2% McMahon that minim	(\$303) -3.7% both use l	(\$601) -5.8% PVRR to va	alue and worth of
12 13 14 15	(compare <i>A</i> long-run	 Please executive Please executive different resour A. 4 CSR 24 a utility costs of 	Plan 10 PVRR plain why you and Mr. ces plans. 40-22.010(2)(B) requires r present value of reve	\$7 0.2% McMahon that minim nue require	(\$303) -3.7% both use l nization of t ments (PVI	(\$601) -5.8% PVRR to va the present v RR) be the	alue and worth of primary
12 13 14 15 16	(compare / long-run selection	 Q. Please executive different resour A. 4 CSR 24 a utility costs of a criterion when 	Plan 10 PVRR plain why you and Mr. ces plans. 40-22.010(2)(B) requires r present value of rever choosing the preferred re	\$7 0.2% McMahon that minim nue require source plan	(\$303) -3.7% both use l nization of t ments (PVI . PVRR is	(\$601) -5.8% PVRR to va the present v RR) be the calculated to	alue and worth of primary o modify

the stream of annual revenue requirements of each resource plan to account for the time value
 of money⁴ using Empire's weighted average cost of capital of 6.59% as the discount factor.

3 Q. Please describe how the PVRR values in Table 1 relate to expected customers'
4 savings as a result of the CSP.

A. For all three (3) of the tables in my testimony, the PVRR amounts which are
red and in parentheses represent a decreased amount of PVRR in millions of discounted
dollars for a given plan relative to Plan 1 (2016 IRP) and a decrease in customers' bills
(customers' savings). Any PVRR amounts that are black represent an increased amount of
PVRR in millions of discounted dollars for a given plan relative to Plan 1 (2016 IRP) and an
increase in customers' bills.

- 11
- Q. Please summarize your analysis.

A. Expected customers' savings are minimal or possibly nonexistent in the first 10 years due to the large amount of equity cost resulting from the CSP during the first 14 10 years. Expected customers' savings increase once the equity partners achieve their 15 expected returns.

16

Q. Please explain briefly and illustrate what you mean.

A. Chart 1 below illustrates the change in annual equity cost accounting for the
time value of money for Plans 2, 3, and 10 relative to Plan 1 in discounted dollars. These
annual equity cost amounts include retained earnings for shareholders as well as the cost to
ratepayers for the contract with a tax equity partner, discussed on page 14, line 1 through
page 17 line 4 of direct testimony of Empire witness Todd Mooney.

⁴ The time value of money is the idea that money available at the present time is worth more than the same amount in the future due to its potential earning capacity. This core principle of finance holds that, provided money can earn interest, any amount of money is worth more the sooner it is received.

Rebuttal Testimony of John A. Rogers



present value of annual equity cost and PVRR for Plans 2, 3, and 10 relative to Plan 1 in
millions of discounted dollars and in percentages values.

9 10 11

12

1314 continued on next page

1		Table	e 2		
		Change in 10- PV Equity Cost a for Plans 2, 3 and 2	Year, 20-Yeand PV Reven 10 Relative to	ar and 30-Ye nue Require o Plan 1 (\$ N	ear ments Millions)
			10-Year PV	20-Year PV	30-Year PV
		Plan 2 PV Equity Cost Plan 2 PVRR	\$198 (\$71)	\$222 (\$325)	\$202 (\$607)
	SPP	Plan 3 PV Equity Cost Plan 3 PVRR	\$184 \$16	\$210 (\$172)	\$190 (\$420)
	Marketplace	Plan 10 PV Equity Cost Plan 10 PVRR	\$184 \$7	\$191 (\$303)	\$178 (\$601)
	Modeled in Application	Percentage Change PV Equity Cost a	in 10-Year, 2 and PV Reve	20-Year and nue Require	1 30-Year ments
		for Plans 2, 3	and 10 Rela	tive to Plan	1
			10-Year PV	20-Year PV	30-Year PV
		Plan 2 PV Equity Cost Plan 2 PVRR	28.2% -1.5%	17.3% -4.0%	12.0% -5.8%
		Plan 3 PV Equity Cost Plan 3 PVRR	26.2% 0.3%	16.4% -2.1%	11.3% -4.0%
2		Plan 10 PV Equity Cost Plan 10 PVRR	26.2% 0.2%	14.9% -3.7%	10.6% -5.8%

2

3

4

Q. How does the \$222 Million for Plan 2 PV Equity Cost for 20-Years in Table 2 relate to the red Annual Equity Cost line in Millions of Discounted Dollars in Chart 1?

5 A. While the Annual Equity Cost data in Chart 1 represents equity cost per year, 6 the PV Equity Cost in Table 2 represents the total of the equity cost per year over 10, 20, and 7 30-years. The PV Equity Cost is calculated by summing each year's Annual Equity Cost. 8 For example, the \$222 Million in Table 2 is equal to the sum of the twenty (20) Annual 9 Equity Cost amounts represented by the red line for Millions of Discounted Dollars for 2018 -10 2037 in Chart 1.

11

Q. What do you conclude from the data in Table 2?

12 A. Plan 2 (Preferred CSP) is expected to result in customers' savings of 13 1.5%, 4.0%, and 5.8% for 10 years, 20 years, and 30 years, respectively, compared to the

1 28.2%, 17.3% and 12.0% increase in present value of annual equity cost for each time period. 2 Plan 3 (Contingency CSP) is expected to result in only slightly lower present value of annual 3 equity cost compared to Plan 2 (Preferred CSP) for 10 years, 20 years, and 30 years, 4 respectively. However, Plan 3 (Contingency CSP) is also expected to result in lower 5 customers' savings of 0.3%, 2.1%, and 4.0% for 10 years, 20 years, and 30 years, 6 respectively, compared to 1.5%, 4.0%, and 5.8% expected customers' savings for each time 7 period for Plan 2 (Preferred CSP).

8 The comparison of Plan 2 (Preferred CSP) and Plan 3 (Contingency CSP) for 10 years, 9 20 years, and 30 years demonstrates how sensitive proposed customers' savings (as measured through PVRR) are to the levelized cost of electricity⁵ for the wind resources that are 10 11 ultimately chosen and constructed, should the CSP be implemented.

12 EARLY RETIREMENT OF ASBURY

13 Q. How do the results of Plan 10 impact Staff's view of the CSP's planned early 14 retirement of the 186 MW Asbury coal plant?

- A. 15 A review of Table 2 and Plan 10 (Corrected Keep Asbury) results causes Staff 16 to question the decision to retire Asbury early.
 - Q. Please explain.
- 18 A. The decision to retire Asbury early should not be made until after Empire has 19 determined which wind resources it will actually construct for the CSP. Even with the 2019 \$20 Million investment to bring Asbury into compliance with Environmental Protection
- 20

17

⁵ The levelized cost of electricity (LCOE) is the net present value of the unit-cost of electricity over the lifetime of a generating asset. It is often taken as a proxy for the average price that the generating asset must receive in a market to break even over its lifetime. From Mr. McMahon's direct testimony on page 31 lines 17 - 18: The levelized cost of electricity is estimated to be \$21.52/MWh for Low-LCOE wind (Plan 2) and \$29.71/MWh for Mid-LCOE wind (Plan 3).

Rebuttal Testimony of John A. Rogers

Agency regulations, Plan 10 (Corrected Keep Asbury) performs far better in terms of
 expected customers' savings than Plan 3 (Contingency CSP) and very nearly the same as
 Plan 2 (Preferred CSP) for the 20-year and 30-year planning horizons.

- Later in this testimony, Chart 3 indicates that Plan 10 (Corrected Keep Asbury)
 has higher annual customers' savings (lower annual revenue requirement) than Plan 2
 (Preferred CSP) and Plan 3 (Contingency CSP) in every year from 2026 through 2047.
 - Q. Can Plan 10 be improved such that there is an even stronger case for keeping
 Asbury in service until 2035?

A. Yes. Plan 10's inclusion of a 167 MW reciprocating internal combustion
engine in 2035 causes Plan 10 to be unnecessarily costly and to decrease potential off-system
sales revenue ("OSSR") compared to a combined cycle gas generator ("CC"). If Empire were
to replace the 167 MW reciprocating internal combustion engine with more economical
supply-side or demand-side resources, customers' savings resulting from a modified Plan 10
could be even greater.

15

О.

Has Staff notified Empire of this concern?

A. As part of its Data Request No. 0014, Staff requested that the Plan 4 be
modified so that the 167 MW reciprocating engine generator(s) is replaced with more
economical supply-side resources and/or demand-side resources, e.g., 100 MW CC and
demand-side programs/demand-side rates. At this time Staff has not received a response from
Empire with its analysis of this resource plan.

Also, on February 6, 2018, Staff requested (through Staff Data Request No. 0014.1)
that a Plan 10b be developed to further improve Plan 10 by adding a 200 MW combined cycle
natural gas generator in 2035 (when Asbury is retired) instead of the much more expensive

and more inefficient 167 MW reciprocating internal combustion engine which is now in
Plan 10. Staff expects that Empire's response to Staff Data Request No. 0014.1 will result in
a Plan 10b which has customers' savings for both the 20-year and 30-year planning horizons
relative to Plan 2 (Preferred CSP). In other words, Staff is expecting Plan 10b to perform
better (save customers more on their bills) than Plan 2 (Preferred CSP).

6

HIGH WIND AND LOW COAL SCENARIO

Q. How important is Empire's integrated resource modeling of the High Wind and
Low Coal scenario compared to the CSP to evaluate the impact on the equity partners and the
customers' savings?

A. The modeling is very important. Currently, SPP has 32 GW of wind generation
in its queue.⁶ Additionally, western states will be joining the SPP, changing the current SPP
generation mix.⁷ It is likely that Empire will face a high wind and low coal scenario going
forward. Therefore, it is important to model customers' savings on a more realistic prediction
of the future electricity marketplace. See Schedule JAR-r3 for more information on the
High Wind and Low Coal scenario modeling.

Q. How does a High Wind and Low Coal scenario impact the analysis ofthe CSP?

A. With an additional 9 GW of wind in the SPP over the forecast period and
retirement of an additional 1.8 GW of coal in the SPP, the market price of electricity is
expected to be ~5-7% lower in later years, which significantly reduced expected customers'

⁶ https://www.rtoinsider.com/spp-wind-penetration-39074/.

⁷ <u>https://www.utilitydive.com/news/mountain-west-transmission-group-moves-to-join-spp/505666/</u>.

1 savings from the CSP. There will undoubtedly be changes and disruptions to the electricity

2 marketplace over the next 20 years and longer, many of which cannot be predicted today.

Table 3 below contains Staff's present value of annual equity cost and PVRR values for a High Wind and Low Coal scenario for Plans 2 and 3 relative to Plan 1.

5

3

4

	Table	3				
	High Wind and Low Coal Scenario					
	Change in 10-Y	Year, 20-Yea	ar and 30-Ye	ear		
	PV Equity Cost a	nd PV Reve	nue Require	ments		
	for Plans 2 and 3	Relative to I	Plan 1 (\$ Mi	llions)		
		10-Year PV	20-Year PV	30-Year PV		
SPP	Plan 2 PV Equity Cost	\$119	\$189	\$167		
Marketplace	Plan 2 PVRR	(\$20)	(\$160)	(\$455)		
Modeled for	Plan 3 PV Equity Cost	\$107	\$179	\$157		
	Plan 3 PVRR	\$18	(\$48)	(\$303)		
High wind	High Wind and Low Coal Scenario					
and Low	Percentage Change	n 10-Year, 2	20-Year and	30-Year		
Coal	PV Equity Cost a	nd PV Reve	nue Require	ments		
Scenario	for Plans 2 a	and 3 Relativ	ve to Plan 1			
		10-Year PV	20-Year PV	30-Year PV		
	Plan 2 PV Equity Cost	18.5%	16.5%	10.4%		
	Plan 2 PVRR	-0.5%	-2.2%	-4.5%		
	Plan 3 PV Equity Cost Plan 3 PVRR	16.6% 0.4%	15.7% -0.6%	9.8% -3.0%		
		0,0	0.070	2.070		

6

As can be seen by Table 3, the range⁸ of expected customer savings over 20 years from the 7 8 High Wind and Low Coal scenario is \$48 Million for Plan 3 (Contingency CSP) to 9 \$160 Million for Plan 2 (Preferred CSP), compared to the much higher expected customers' 10 savings range of \$172 Million for Plan 3 (Contingency CSP) to \$325 Million for Plan 2 (Preferred CSP) modeled using more favorable electricity marketplace conditions.

¹¹

⁸ Plan 3 results are the low end of the range and Plan 2 results are the high end of the range.

This demonstrates how sensitive customers' savings are to less favorable electricity
 marketplace conditions that cause market prices to be lower.

3

RELIANCE ON OFF-SYSTEM SALES TO CREATE CUSTOMER SAVINGS

4 Q. Is it important to also analyze annual SPP sales when calculating the PVRR for
5 each plan?

6 A. Yes. Annual SPP Sales directly impact the calculation of PVRR for each plan. 7 Empire offers to SPP all of its available generation resources for SPP's "next day" operation 8 of its Integrated Marketplace ("IM"). Each generating resource is offered daily by Empire at 9 a generator-specific price per kWh. During the next day, Empire receives revenue whenever 10 one of its generators is selected and run by SPP as a cost-effective generator ("SPP Sales"). 11 Empire then purchases energy from the IM to meet its retail customers' load requirements, in 12 other words, the SPP purchased power ("SPP PP"). Off-system sales revenue (OSSR) 13 represents the revenue Empire receives for energy it generates over and above the load 14 requirements of its captive retail customers. OSSR is simply SPP Sales minus SPP PP.

Q. What are the expected annual costs and annual revenues for Empire's energy
sales to SPP (SPP Sales), Empire's energy purchases from SPP for Empire's retail customers
(SPP PP), and Empire's off-system energy sales to other utilities in the SPP (OSSR) for
Plan 1 (2016 IRP), Plan 2 (Preferred CSP), Plan 3 (Contingency CSP), and Plan 10 (Corrected
Keep Asbury)?

20

21

A. This information⁹ is in Chart 2 in discounted dollars for the 30-year planning horizon.

⁹ Plan 2 SPP PP is hard to see in Chart 2, because the red dashed line for the Plan 2 SPP PP is overshadowed by the black dashed lines for the Plan 10 SPP PP.

Rebuttal Testimony of John A. Rogers

3



Q. Please discuss the significance of the information in Chart 2.

A. Chart 2 shows that for all four plans, the annual SPP purchased power
(SPP PP) is approximately equal in any given year. This is expected. While the volume of
Empire's retail load is unaffected by the alternative plan being evaluated, the SPP PP will be
impacted somewhat by the cost of the energy for the various plans. Note that Plan 1
(2016 IRP) results in the lowest annual SPP PP cost for customers.

9 However, Plans 2, 3, and 10 have significantly higher levels of SPP Sales and OSSR
10 when compared to Plan 1, and this is especially true during the first 10 years of the 800 MW
11 of wind production in Plans 2, 3, and 10.

Q. What is the relationship of annual OSSR to annual PVRR for Plans 1, 2, 3,
 and 10?

3 A. The relationship of annual OSSR to annual customers' savings (lower 4 annual RR) for Plans 1, 2, 3, and 10 is provided in Chart 3 in discounted dollars. Chart 3 5 demonstrates the mirror-like or direct relationship between annual OSSR and annual 6 customers' savings (lower annual RR). During the first 10 years, while higher levels of SPP 7 sales and OSSR would typically also mean greater savings achieved through a lower RR, the 8 OSSR offset much of the large amount of annual equity costs - due primarily to the tax equity 9 partner payments - such that there are little, if any, expected customers' savings for this time 10 period. During years 11 through 30 - following full payment to the tax equity partner - there 11 appears to be a very close relationship between the amount of annual OSSR and annual 12 customers' savings for Plans 2, 3, and 10 relative to Plan 1.

13



14

1 Q. What factors can decrease OSSR? 2 A. OSSR will decrease whenever the amount (kWh) of off-system sales decreases 3 and/or the market price received for the off-system sales decreases. 4 Q. Please provide an example of how decreased off-system sales and/or decreased 5 market prices will decrease OSSR and directly impact customers' savings. 6 A. A good example is the High Wind and Low Coal scenario discussed earlier in 7 my testimony and quantified in Table 3. The High Wind and Low Coal scenario includes an 8 additional 9 GW of low cost wind generation in the SPP and resulted in an approximate 5 -9 7% reduction in market prices in later years and caused an 8.0% reduction in 20-year PVRR 10 for Plan 2 (Preferred CSP) and an 48.4% reduction in 20-year PVRR for Plan 3 11 (Contingency CSP). 12 Q. Does Mr. McMahon agree that reliance on off-system sales to pay for the CSP 13 is risky? 14 A. Yes. On page 23 line 4 of his direct testimony, Mr. McMahon acknowledges 15 that relying solely on off-system sales to manage costs introduces risk. CSP REPRESENTS A NEW BUSINESS MODEL FOR EMPIRE 16 17 Q. How has Liberty Power developed and financed its interests in the 750 MW of 18 wind projects referred to on page 17, lines 10 - 11 of Todd Mooney's direct testimony? 19 A. Liberty Power's interest in each of five (5) wind projects - which total 20 750 MW - is entirely financed through Algonquin Power & Utilities Corporation subsidiary 21 ownership interest (Class B Shares). Further, all 750 MW are operating as independent merchant generators in the competitive electricity marketplace. See Schedule JAR-r4 and
 Schedule JAR-r5.

Q. How is Empire's CSP different from the 750 MW of wind referred to on
page 17 lines 10-11 of Todd Mooney's direct testimony?

5

6

A. First, Empire's CSP is a single plan with 800 MW of wind, which is greater than the 750 MW of wind resulting from five separate wind projects.

Second, Empire's CSP will be financed by Empire's ratepayers (through new debt and
equity offerings) and tax equity partner, while Liberty financed its wind projects through
shareholder funds, which poses a much higher risk for the shareholder. Empire's proposed
financing shifts the risk away from the shareholders and causes ratepayers to bear the risk
of increased rates because the CSR relies heavily on future long-term off-system sales to
manage costs.

As a regulated utility in Missouri, Empire has planned, constructed, and operated its utility business to provide the public with energy services that are safe, reliable, and efficient, at just and reasonable rates, to serve its retail customers' load. To the extent Empire is able to make off-system sales each day in the IM, it is expected to do so and to flow the OSSR through its fuel adjustment clause ("FAC").

However, in contrast to Empire's current adopted preferred resource plan (2016 IRP),
Plan 2 (Preferred CSP) and Plan 3 (Contingency CSP) require much higher levels of expected
annual OSSR in the competitive electricity marketplace in order to achieve the expected
annual customers' savings in the CSP over 30 years. The CSP is inherently risky for
customers as evidenced by the expected results of the High Wind and Low Coal scenario,

which is just one of countless possible future scenarios which may negatively impact expected
 customers' savings.

3 <u>CONCLUSION</u>

Q. As a result of your analysis of the GFSA and your rebuttal testimony, how
would you characterize the CSP, and what is your recommendation regarding the CSP?

6 A. Empire is seeking approval from the Commission for Empire to operate very 7 much like a merchant generator in the competitive electricity marketplace (SPP). Because of 8 the CSP's payments to the tax equity partner, little, if any, customers' savings are expected 9 during most, if not all, of the first 10 years of the CSP, depending upon the levelized cost of 10 electricity for the wind resources that are ultimately constructed. While Plan 10 does not 11 present a compelling case for retiring Asbury early, Staff anticipates that Empire's response to 12 Staff Data Request No. 0014.1 will result in a plan to keep Asbury in service until 2035 13 because doing so will result in greater customers' savings over 20 years and 30 years. 14 The rebuttal testimony of Staff witness Natelle Dietrich outlines various scenarios for 15 Commission consideration when deciding if the proposed CSP, or another alternative, is an 16 appropriate business model for a regulated electric utility in Missouri.

- 17
- Q. Does this conclude your testimony?
- 18
- A. Yes, it does.

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of the Application of The Empire District Electric Company for Approval of Its **Customer Savings Plan**

Case No. EO-2018-0092

AFFIDAVIT OF JOHN A. ROGERS

)

STATE OF MISSOURI)) ss COUNTY OF COLE)

COMES NOW, John A. Rogers and on his oath declares that he is of sound mind and lawful age; that he contributed to the foregoing Rebuttal Testimony; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.

John a Rogus-John A. Rogers

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this η_{h} day of February, 2018.

Dianna L. Vaug Notary Public

DIANNA L. VAUGHT Notary Public - Notary Seal State of Missouri Commissioned for Cole County My Commission Expires: June 28, 2019 Commission Number: 15207377

Educational Background and Work Experience of John A. Rogers

I have a Master of Business Administration degree from the University of San Diego and a Bachelor of Science degree in Engineering Science from the University of Notre Dame. My work experience includes 34 years in energy utility engineering, system operations, strategic planning, regulatory affairs, general management and management consulting. From 1974 to 1985, I was employed by San Diego Gas & Electric with responsibilities in gas engineering, gas system planning and gas operations. From 1985 to 2000, I was employed by Citizens Utilities primarily in leadership roles for gas operations in Arizona, Colorado and Louisiana. From 2000 to 2003, I was an executive consultant for Convergent Group (a division of Schlumberger) providing management consulting services to energy utilities. From 2004 to 2008, I was employed by Arkansas Western Gas and was responsible for strategic planning and resource planning. I have provided expert testimony before the California Public Utilities Commission, Arizona Corporation Commission, Arkansas Public Service Commission and Missouri Public Service Commission in general rate cases, applications for special projects, gas resource plan filings, electric resource plan filings, demand-side management programs and demand-side programs investment mechanism cases. I have been employed by the Missouri Public Service Commission since December 2008 and am responsible for the Commission Staff's review of and recommendations concerning electric utility resource planning, demand-side management programs, demand-side programs investment mechanisms, and fuel adjustment clauses.

John A. Rogers Testimony, Reports and Rulemakings

BEFORE THE MISSOURI PUBLIC SERVICE COMMISSION

<u>File Number</u>	<u>Company</u>	Issues
ER-2010-0036	Ameren Missouri	Fuel Adjustment Clause Demand-Side Programs (DSM) DSM Cost Recovery
EX-2010-0368 EW-2010-0254	Missouri Public Service Commission	Missouri Energy Efficiency Investment Act Rulemaking
EX-2010-0254 EW-2009-0412	Missouri Public Service Commission	Electric Utility Resource Planning Rulemaking
EO-2009-0237	KCP&L Greater Missouri Operations Company	Electric Utility Resource Planning Compliance Filing
ER-2009-0090	KCP&L Greater Missouri Operations Company	Fuel Adjustment Clause
ER-2010-0355	Kansas City Power and Light	DSM Cost Recovery Fuel Switching
ER-2010-0356	KCP&L Greater Missouri Operations Company	Fuel Adjustment Clause DSM Cost Recovery Fuel Switching
AO-2011-0035	All Electric Utilities	DSM Status Report
EO-2011-0066	Empire District Electric Company	Electric Utility Resource Planning Compliance Filing
ER-2011-0028	Ameren Missouri	DSM Cost Recovery
EO-2011-0271	Ameren Missouri	Electric Utility Resource Planning Compliance Filing
EO-2012-0009	KCP&L Greater Missouri Operations Company	Demand-side Programs Investment Mechanism
EO-2012-0142	Ameren Missouri	Demand-side Programs Investment Mechanism

John A. Rogers Testimony, Reports and Rulemakings

BEFORE THE MISSOURI PUBLIC SERVICE COMMISSION (cont.)

<u>File Number</u>	<u>Company</u>	Issues
ER-2012-0166	Ameren Missouri	DSM Cost Recovery Demand-side Programs Investment Mechanism
ER-2012-0174	Kansas City Power & Light	DSM Cost Recovery
ER-2012-0175	KCP&L Greater Missouri Operations Company	DSM Cost Recovery Demand-side Programs Investment Mechanism
ER-2012-0345	Empire District Electric Co.	DSM Cost Recovery
EO-2012-0323	Kansas City Power & Light	Electric Utility Resource Planning Compliance Filing
EO-2012-0324	KCP&L Greater Missouri Operations Company	Electric Utility Resource Planning Compliance Filing
EO-2013-0537	Kansas City Power & Light	Electric Utility Resource Planning Annual Update
EO-2013-0538	KCP&L Greater Missouri Operations Company	Electric Utility Resource Planning Annual Update
EO-2013-0547	Empire District Electric Co.	Electric Utility Resource Planning Compliance Filing
EX-2014-0205	Dogwood Energy, LLC	Rulemaking Petition
EO-2014-0095	Kansas City Power & Light	Demand-side Programs Investment Mechanism
EO-2015-0084	Ameren Missouri	Electric Utility Resource Planning Compliance Filing
EO-2015-0254	Kansas City Power & Light	Electric Utility Resource Planning Compliance Filing
EO-2015-0252	KCP&L Greater Missouri Operations Company	Electric Utility Resource Planning Compliance Filing

John A. Rogers Testimony, Reports and Rulemakings

EO-2015-0055	Ameren Missouri	Demand-side Programs Investment Mechanism
EO-2015-0240	Kansas City Power & Light	Demand-side Programs Investment Mechanism
EO-2015-0241	KCP&L Greater Missouri Operations Company	Demand-side Programs Investment Mechanism
EO-2016-0223	Empire District Electric Co.	Electric Utility Resource Planning Compliance Filing
ER-2016-0156	KCP&L Greater Missouri Operations Company	Annualized Sales for Energy Efficiency
ER-2016-0285	Kansas City Power & Light	Annualized Sales for Energy Efficiency

BEFORE THE ARKANSAS PUBLIC SERVICE COMMISSION

<u>Docket Number</u>	<u>Company</u>	Issues
07-079-TF	Arkansas Western Gas	Arkansas Weatherization Program
07-078-TF	Arkansas Western Gas	Initial Energy Efficiency Programs
07-041-P	Arkansas Western Gas	Special Contract
06-028-R	Arkansas Western Gas	Resource Planning Guidelines for Electric Utilities
05-111-P	Arkansas Western Gas	Gas Conservation Home Weatherization Program

The Empire District Electric Company Case No. EO-2018-0092

	Plan 1	Plan 2	Plan 3	Plan 10
			Base - 400 MW	
		Base - 800 MW	Low LCOE Wind	Base with
YEAR	(2016 IRP)	Wind Limit	Limit	Asbury
2018	Update Asbury	Retire Asbury	Retire Asbury	Update Asbury
2019		800 MW Low	400 MW Low	800 MW Low
2010		LCCE Wind	LCCE Wind	LCCE Wind
2020			400 MW Md	
			LCCE Wind	
2021				
2022				
2023	Retire EC1	Retire EC1	Retire EC1	Retire EC1
2024				
2025		100 MW CC	100 MWCC	
2026	Retire EC2	Retire EC2	Retire EC2	Retire EC2
2027				
2028				
2029	100 MW Wind			
	100 MW CC			
2030				100 MW Solar
2031	150 MW Wind	100 MW Solar	100 MW Solar	100 MW Solar
2032		100 MW CC	100 MWCC	
2033	Retire Riv10&11	Retire Riv10&11	Retire Riv10&11	Retire Riv10&11
2034				
2035	200 MW CC			167 MW Recip
2036				
2037				

Memorandum

Subject:	Updated Analysis Results
Date:	1/19/2018
From:	James McMahon, Vice-President, Charles River Associates
То:	The Empire District Electric Company

The Empire District Electric Company, following the submission of the Generator Fleet Savings Analysis (GFSA), performed several additional analyses to evaluate the impact of different assumptions on the nine plans established in the GFSA and to assess the performance of alternative potential plans. The different analyses are summarized below. Overall, the results of these analyses re-affirm the conclusion in the GFSA that adding 800 MW of wind to the portfolio will provide savings versus the plan identified in the 2016 IRP.

Analysis	New External Assumptions?	New Plans?	Comments	
Alternative Assumption: High Wind, Less Coal	Yes, market price	No	Plans 1-9 evaluated against different SPP market outlook	
Alternative Assumption: 40- yr Time Horizon	Yes, time horizon	No	Plans 1-9, with Base Case analysis time frame extended by 10 years	
Alternative Assumption: Corporate Tax Change	Yes, tax policy	No	Plans 1-9 evaluated under original Base Case, but with new tax assumptions	
Alternative Assumption: Load uncertainty – integrated into stochastics	Yes, load uncertainty	No	Plans 1-9, evaluated with a new critical uncertain factor (load) in addition to original set of three; new stochastic analysis with 54 total endpoints	
Additional Plans: additionalconstraints and specificNoforced portfolio changes		Yes	8 new plans developed ("Plans 10-17"), run against the original Base Case	
Additional Plans: optimized No		Yes	4 new plans developed ("Plans 18-21"), run against the original Base Case	

Additional Stakeholder Analysis, prepared January 2018

The accompanying file, "Attachment Additional GFSA Scenarios Results.xlsx" contains the details of the results for the various analyses. The primary findings are summarized as follows:

 Alternative Assumption with high wind and less coal – All nine plans were evaluated with an updated SPP market price forecast. The updated high wind case adds an additional 9 GW of wind to SPP over the forecast period and retires an additional 1.8 GW of coal in SPP. This resulted in a decrease in the market price of ~5-7% in the later years. The high wind / low coal pricing scenario resulted in increased costs for all plans, because Empire is expected to generate more electricity than native load in all cases. The plan most impacted was Plan 4 (retaining Asbury with 800 MW of wind), given that it has the highest generation. Plan 2 with 800 MW of wind was also affected more than the plans with lower amounts of wind, but still had the lowest cost overall. This is shown below for the 20-year NPVRR. The 30-year outlook is similar.



20 Yr PVRR

 Alternative Assumption with 40-year time horizon – The nine original plans were evaluated over a 40-year time period in addition to the original 20-year and 30-year frameworks. In extending the period to 40 years, additional natural gas capacity was added in each plan after the wind projects came offline or as reserve margin requirements demanded. Although Plan 2 requires additional capital expenditures versus Plan 1 at the end of the 40-year time horizon to replace the retiring 800 MW wind capacity, the additional costs do not meaningfully impact the PVRR. Overall, the 40-year study confirms the same plan ordering as was shown in the 30-year study, which is summarized below.





 Additional Plans with Different DSM Assumptions – Updated DSM plans were developed and evaluated against Plan 2 from the GFSA. Plan 2 from the GFSA included RAP DSM. The new plans were developed with No DSM, RAP-, RAP+ and MAP. In all four alternate DSM plans, 800 MW of Low-LCOE wind was still built, as in Plan 2 (the Base Plan). The new plans resulted in slight changes in new build timing. Adding more DSM increased the relative cost of Plan 2 by up to \$58M on a 20-year NPV basis (vs. MAP). Removing DSM decreased the relative cost of Plan 2 by up to \$43M on a 20-year NPV basis (No DSM). These results are shown below, with the relationship the same on the 30-year NPV basis.



 Additional Plans with New Constraints – The plans with additional constraints either adjusted Plan 2 (800 MW of low-LCOE wind) or Plan 4 (keep Asbury with 800 MW of low-LCOE wind).

- Additional wind constraints were placed on Plan 2 from the GFSA, to limit the new wind quantities to 400 MW and 200 MW versus the original 800 MW built in Plan 2 in the GFSA.
 - The plan with a 400MW limit resulted in an incremental cost of \$167M over 20 years
 - The plan with a 200MW limit resulted in an incremental cost of \$243M over 20 years
- Wind constraints were also placed on Plan 4, limiting the amount of Low-LCOE wind to 400 MW, limiting Low-LCOE wind to 400 MW and Mid-LCOE wind to 0 MW, and limiting Low-LCOE wind to 200 MW and Mid-LCOE wind to 0 MW.
 - The plan with a 400 MW limit on Low-LCOE wind resulted in an incremental cost of \$153M on a 20-year basis and \$186M on a 30-year basis
 - The plan with a 400 MW limit on Low-LCOE wind and 0 MW limit on Mid-LCOE wind resulted in an incremental cost of \$125M on a 20-year basis and \$287M on a 30-year basis
 - The plan with a 200 MW limit on Low-LCOE wind and 0 MW limit on Mid-LCOE wind resulted in an incremental cost of \$182M on a 20-year basis and \$406M on a 30-year basis
 - It should be noted that the relative cost impacts varied across plans for the 20-year and 30-year time horizon, as the performance of mid-LCOE improves over time as market prices are expected to increase. This is shown below.

20-year NPV



30-year NPV \$10,300 30-yr NPVRR (millions of \$) \$10,200 \$10,100 \$10,000 \$9,900 \$9,800 \$9,700 \$9,600 No Asbury - 800 MW No Asbury - 400 MW No Asbury - 400 MW No Asbury - 200 MW Low LCOE 400 MW Low LCOE Low LCOE Low LCOE Mid LCOE

- Other constraints placed on Plan 4 included delaying the Energy Center retirement, replacing the 167 MW reciprocating engine with a gas CT, and replacing the 167 MW reciprocating engine with a gas CT as well as removing the solar builds.
 - The plan that delays the retirement of Energy Center reduces costs by \$4 million on both a 20-year and 30-year NPV basis.
 - The plan that replaces the reciprocating engine with a CT increases costs by \$11 million (20-year NPV) and \$36 million (30-year NPV).

- The plan that replaces the reciprocating engine with a CT and removes solar increases costs by \$5 million (20-year NPV) and \$48 million (30year NPV).
- Alternative Assumption with Corporate Tax Change The nine original plans were evaluated with revised assumptions regarding the corporate tax rate, as per the federal tax reform legislation passed in December, 2017. The results from this modeling run will be available in a supplemental response.
- Alternative Assumption with load uncertainty The nine original plans were evaluated against an additional critical uncertain factor for Empire load growth. This expanded the stochastic analysis from 18 endpoints to 54 endpoints. The high load growth case assumed the 2016 IRP high load case, while the low load growth case assumed the 2016 IRP low load case, less 3.5% to adjust for demand side reductions less an assumed amount of new community solar. The results from this modeling run will be available in a supplemental response.

Updated Plan 4

A new plan, labeled 4b in the accompanying spreadsheet, was added to the portfolio to reflect a correction to Plan 4. Plan 4 erroneously included approximately \$65 million of additional annual costs associated with a reciprocating engine generation resource after it was added in 2035. The impact of this change is a PVRR that is \$49 million lower than Plan 4 on a 20-year basis. This change has not impacted the forecasted economics of the wind additions contained in the plans.

Plan 4b performs relatively better over the long-term versus Plan 2 after the reciprocating engine accounting correction because of the rising gas prices in the base case. Plan 2 builds 200 MW of combined cycle capacity in the mid-2020s that Plan 4b does not build, as a result of Asbury remaining in service. Plan 4b instead builds 200 MW of solar in the early 2030s and 167 MW of reciprocating engine capacity in 2035. As gas prices rise, the solar units perform relatively better than the combined cycles, improving Plan 4b's relative performance over time.

Across the stochastic analysis, Plan 2 results in lower costs than Plan 4b across most of the 18 endpoints. This is because it performs better most of the time when CO2 prices are in place and when market prices are low. Thus, Plan 2 provides risk mitigation against a potential market outcome with more sustained low gas prices and with a carbon price. *An updated stochastic case will be provided early next week illustrating how the risks of fuel and a carbon price, in particular, change with the updated Plan assumptions.*

The Empire District Electric Company Missouri Public Service Commission Case No. EO-2018-0092 Response to Staff's Sixth Set of Data Requests

Response provided by:	Todd Mooney
Title:	Vice President, Finance & Administration
Company Response Number:	STAFF 6-29
Date of Response:	January 25, 2018

Question:

At page 17 of Todd Mooney's Direct Testimony, lines 10-11, he refers to Liberty Power having developed and financed 750 MWs of wind projects. 1) Please identify the specific projects he is referring to and the nature of the ownership interest APUC and/or Liberty Power may presently have in each of these wind projects. 2) Please identify the entity that is presently operating each of these projects and whether it is unregulated merchant generation or regulated public utility generation.

Response:

The table below summarizes the wind projects in the United States that have been financed by Liberty Power through a tax equity partnership arrangement.

Facility	APUC Subsidiary Ownership Interest	Overall Cost of Facility (\$M USD)	Tax Equity Investment (\$M USD and %)	State	Start of Commercial Operations	Entity Operating Facility	O&M Contract	Regulated vs. Unregulated
Deerfield 150 MW	100% Class B Shares	\$ 303	\$ 164 54%	MI	Feb-17	Deerfield Wind Energy, LLC	Yes With Vestas	Unregulated
Odell 200 MW	100% Class B Shares	\$ 331	\$ 180 54%	MN	Aug-16	Odell Wind Farm, LLC	Yes with Vestas	Unregulated
Minonk 200 MW	100% Class B Shares	\$ 754	\$ 297 39%	IL	Dec-12	Minonk Wind, LLC	Yes with Gamesa	Unregulated
Sandy Ridge 50 MW				PA	Jul-12	Sandy Ridge Wind, LLC	Yes with Gamesa	Unregulated
Senate 150 MW				TX	Dec-12	Senate Wind, LLC	Yes with Gamesa	Unregulated

Responsible person(s): Todd Mooney

The Empire District Electric Company Missouri Public Service Commission Case No. EO-2018-0092 Response to Staff's Eleventh Set of Data Requests

Response provided by:	Todd Mooney
Title:	Vice President, Finance & Administration
Company Response Number:	STAFF 11-38
Date of Response:	January 30, 2018

Question:

Did Algonquin Power & Utilities Corporation (APUC) or any APUC subsidiary apply for approval of wind project financing by any regulated public utility prior to entering into tax equity partnership arrangements for the following APUC unregulated merchant generator facilities: 1) Deerfield 150 MW wind project in Michigan, 2) Odell 200 MW wind project in Minnesota, 3) Minonk 200 MW wind project in Illinois, 4) Sandy Ridge 50 MW wind project in Pennsylvania, or 5) Senate 150 MW wind project in Texas? If so, please provide a detailed discussion for each such wind project, including any relevant state regulatory commission docket numbers.

Response:

The Deerfield, Odell, Minonk, Sandy Ridge and Senate projects did not involve a public utility and thus no state regulatory approvals were required. Each of these projects obtained Market Based Rate Authority from the Federal Energy Regulatory Commission.

Responsible person(s): Todd Mooney