

STEWART & KEEVIL, L.L.C.
ATTORNEYS AT LAW

ORIGINAL

CHARLES BRENT STEWART
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1001 CHERRY STREET
SUITE 302
COLUMBIA, MISSOURI 65201-7931

TELEPHONE (573) 499-0635
FACSIMILE (573) 499-0638

December 17, 2002

Missouri Public Service Commission
Attn: Secretary of the Commission
200 Madison Street, Suite 100
P.O. Box 360
Jefferson City, Missouri 65102-0360

FILED⁴

DEC 17 2002

Missouri Public
Service Commission

Re: Easton Telecom Services, L.L.C.
CLEC Application

Dear Mr. Roberts:

Please find enclosed for filing an original and eight (8) copies of the Application For Certificate Of Service Authority To Provide Basic Local Telecommunications Service And For Competitive Classification filed on behalf of Easton Telecom Services, Inc.

Copies of the filing have on this date been sent to the General Counsel's Office and the Office of the Public Counsel. Thank you.

Sincerely,


Brent Stewart

CBS/bt

Enclosure

cc: General Counsel's Office
Office of the Public Counsel
Patrick Crocker

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

FILED⁴
DEC 17 2002

Missouri Public
Service Commission

In the Matter of the Application of)
Easton Telecom Services, L.L.C.)
for a Certificate of Service Authority) Case No. _____
to Provide Resold and Facilities-Based)
Basic Local Telecommunications Service in)
portions of the State of Missouri)
and for Competitive Classification.)

**APPLICATION FOR A CERTIFICATE OF SERVICE AUTHORITY
TO PROVIDE BASIC LOCAL TELECOMMUNICATIONS SERVICE
AND FOR COMPETITIVE CLASSIFICATION**

Comes now Easton Telecom Services, L.L.C. ("Applicant" or "Easton"), by its undersigned counsel, and hereby applies pursuant to Sections 392.361, 392.410, 392.420, 392.430, 392.440 and 392.450 RSMo 2000, and 4 CSR 240-2.060(1) and (6), for authority to provide resold and facilities-based basic local telecommunications service in portions of the State of Missouri and to classify said service as competitive. In support of its Verified Application, Applicant states as follows:

1. Easton is a limited liability company organized and existing under the laws of the State of Ohio and is duly authorized to conduct business in Missouri. Pursuant to the relevant provisions of 4 CSR 240-2.060(1)(A) and (E), documents from the Missouri and Ohio Secretary of States' Offices are attached hereto and incorporated herein by reference as **Appendix A** and Applicant's principal place of business is Easton Telecom Services, L.L.C., 3046 Brecksville Road, Summit II Unit A, Richfield, Ohio 44286, toll free telephone number 1-888-222-8122, fax number 330-659-9379, email address rmocas@etel.com.

2. All correspondence, communications, pleadings, notices, orders and decisions relating to this Application should be addressed to:

Charles Brent Stewart
Stewart & Keevil, L.L.C.
1001 Cherry Street, Suite 302
Columbia, Missouri 65201
(573) 499-0635
(573) 499-0638 (FAX)

Patrick D. Crocker
Early, Lennon, Peters & Crocker, P.C.
900 Comercia Building
Kalamazoo, Michigan 49007-4752
(616) 381-8844
(616) 349-8525 (FAX)

All inquiries or communications regarding Applicant's ongoing operations should be addressed to:

Robert E. Mocas
Easton Telecom Services, L.L.C.
3046 Brecksville Road
Summit II-Unit A
Richfield, Ohio 44286
(330) 659-6700
(330) 659-9379 (Fax)

3. Pursuant to 4 CSR 240-2.060(1) (K), Applicant states that it has no pending action or final unsatisfied judgments or decisions against it from any state or federal agency or court which involve customer service or rates, which action, judgment or decision has occurred within three (3) years of the date of this Application.

4. Pursuant to 4 CSR 240-2.060(1) (L), Applicant states that no annual report or assessment fees are overdue.

5. Pursuant to 4 CSR 240-2.060(1) (M), the notarized verification of Robert E. Mocas, General Manager of Easton Telecom Services, L.L.C., is attached hereto and incorporated herein.

6. Pursuant to 4 CSR 240-2.060(1)(H), Applicant states that it is a telecommunications company which provides various forms of telecommunications services to the public in several states. By this Application, Applicant requests a Missouri certificate authority to provide competitive resold and facilities-based basic local exchange services to residential and business customers throughout all the exchanges currently served by Southwestern Bell Telephone Company ("SWBT"), Century Tel (formerly Verizon Midwest), Spectra Communications Group, L.L.C. (Spectra) and Sprint Missouri, Inc. d/b/a Sprint ("Sprint"). Pursuant to 4 CSR 240-2.060(6)(B), the specific SWBT, Century Tel, Spectra and Sprint exchanges within which Applicant proposes to offer service are listed in **Appendix B**, attached hereto and incorporated herein by reference. Applicant's proposed service areas will follow the respective exchange boundaries of these incumbent LECs and shall be no smaller than an exchange as required by Section 392.455(3) RSMo 2000. Applicant's request service area at this time is limited to only those exchanges served by the above-stated incumbent LECs; Applicant may seek authorization to provide service in exchanges served by other incumbent LECs in a subsequent proceeding. Applicant will offer basic local telecommunications service as a separate and distinct service in accordance with Section 392.455(4) RSMo 2000. Applicant will provide equitable access to affordable telecommunications services for all its Missouri customers within Applicant's proposed service area, regardless of where they might reside or their income, in accordance with Section 392.455(5) RSMo 2000.

7. Applicant proposes to provide basic local telecommunications service on a resold and facilities-based basis, using unbundled network element platform (UNE-P). Such service will include, but will not be limited to: 1) Basic Exchange Service, including local exchange flat rate,

measured rate service, pre-paid local exchange, and operator services; 2) Custom and Class Features, including call waiting, caller ID, and call forwarding; and 3) Ancillary Services such as 911, directory listing, and directory assistance.

8. Applicant possesses the technical and managerial expertise and experience necessary to provide the services it proposes as required by Section 392.455(1) RSMo 2000. The qualifications of Applicant's key management personnel are attached hereto and incorporated herein by reference as **Appendix C**.

9. Applicant possesses the necessary financial qualifications to provide the services it proposes as required by Section 392.455(1) RSMo 2000 and has the necessary capital to conduct its proposed operations in Missouri. Copies of Applicant's relevant financial statements are attached hereto and incorporated herein by reference as **Appendix D**.

10. Applicant seeks classification of itself and of the services it intends to offer as competitive pursuant to Section 392.361 RSMo 2000 and the accompanying reduced regulation accorded to competitive telecommunications companies pursuant to Section 392.420 RSMo 2000. The existing monopoly services of SWBT, Century Tel, Spectra and Sprint will make the basic local markets Applicant seeks to enter sufficiently competitive to make a lesser degree of regulation for Applicant and its proposed services in the public interest, consistent with the legislative policies established by the Federal Telecommunications Act of 1996 and Chapter 392 RSMo. The Commission has routinely approved numerous basic local certificate applications filed by competitive companies and has classified those new entrants and their services as competitive.

11. Applicant is willing to comply with all applicable Commission rules and is willing to

meet all relevant service standards including, but not limited to, quality of service, billing, and tariff filing and maintenance. Pursuant to Section 392.420 RSMo 1994 and 4 CSR 240-2.015, and consistent with the Commission's past treatment of other certificated competitive local exchange telecommunications companies, Applicant requests that, at minimum, the Commission waive the following statutes and regulations for Applicant and its proposed basic local exchange service offerings:

STATUTES

392.210.2
392.240.1
392.270
392.280
392.290
392.300.2
392.310
392.320
392.330
392.340

REGULATIONS

4 CSR 240-10.020
4 CSR 240-30.010(2)(C)
4 CSR 240-30.040
4 CSR 240-32.030(4)(C)
4 CSR 240-33.030

12. Applicant further requests a temporary waiver of 4 CSR 240-2.060(6) (C). This rule requires that an application for a certificate of service authority to provide interexchange, local exchange or basic local exchange service include a proposed tariff bearing a forty-five (45) day effective date. Applicant finds it impossible at this time to develop tariffs to fully comply with this rule since Applicant has not yet executed or received Commission approval of any resale agreement with any of the incumbent LECs. At such time as all facts necessary for the development of such tariffs are known to Applicant, it will file same bearing a forty-five day effective date with the Commission in a manner consistent with what Applicant believes to be recent Commission practice in similar cases, i.e. no later than 30 days after receiving approval of

Applicant's relevant interconnection/resale agreements with the incumbent LECs.

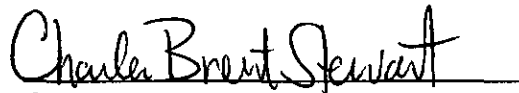
13. Applicant submits that the public interest will be served by Commission approval of this Application because Applicant's proposed services will create and enhance competition and expand customer service options, consistent with the legislative goals set forth in the Telecommunications Act of 1996 and Chapter 392 RSMo. Prompt approval of this Application also will expand the availability of innovative, high-quality and reliable telecommunications services within the State of Missouri and Missouri customers will benefit by having alternatives from which to choose and from general improvements in price, features and options that are generated by competitive market pressures.

14. Applicant submits, notwithstanding the provisions of Section 392.500 RSMo, as a condition of certification and competitive classification, Applicant agrees that, unless otherwise ordered by the Commission, Applicant's originating and terminating switched access rates will be no greater than the lowest Commission-approved corresponding access rates in effect for each incumbent LEC within whose service areas Applicant seeks authority to provide service. Additionally, pursuant to the Commission's Report and Order in Case No. TO-99-596, Applicant agrees that if the ILEC in whose service area Applicant is operating decreases its originating and/or terminating access service rates, Applicant shall file an appropriate tariff amendment to reduce its originating and/or terminating access rates within thirty (30) days of the ILEC's reduction of its originating and/or terminating access rates in order to maintain the cap on switched access service rates.

WHEREFORE, Applicant Easton Telecom Services, L.L.C. respectfully requests that the Commission issue its order: granting Applicant a certificate of service authority to provide resold

and facilities-based basic local telecommunications service as herein requested; classifying Applicant's proposed basic local services as competitive; and granting waivers of the aforesaid statutes and regulations.

Respectfully submitted,



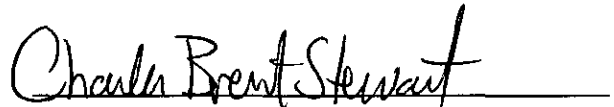
Charles Brent Stewart #34885
STEWART & KEEVIL, L.L.C.
1001 Cherry Street, Suite 302
Columbia, Missouri 65201
(573) 499-0635
(573) 499-0638 (fax)
Stewart499@aol.com

Patrick D. Crocker
EARLY, LENNON, CROCKER &
BARTOSIEWICZ, P.L.C.
900 Comerica Building
Kalamazoo, Michigan 49007-4752
(269) 381-8844
(269) 381-8822 (fax)

ATTORNEYS FOR APPLICANT
EASTON TELECOM SERVICES, L.L.C.

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the foregoing Application, along with its verification and appendices, was sent to the PSC's General Counsel's Office and the Office of the Public Counsel by placing same in the United States Mail, first class postage prepaid, or by hand-delivery, this 17th day of December, 2002.



VERIFICATION

Robert E. Mocas, General Manager of Easton Telecom Services, L.L.C., first being duly sworn on oath, deposes and says that he has read the foregoing Application and verifies that the statements made therein are true and correct to the best of his knowledge, information and belief.

BY: Robert E. Mocas
Robert E. Mocas
Its General Manager

The foregoing instrument was acknowledged before me this 21st day of October, 2002
by Robert E. Mocas.

Connie E. Sprouse
Notary Public
For the County of Summit
For the State of Ohio
My Commission expires November 23, 2003



CONNIE E. SPROUSE, Notary Public
STATE OF OHIO
Resident of Summit County
My Commission Expires November 23, 2003

EASTON TELECOM SERVICES, L.L.C.
CLEC APPLICATION
DECEMBER 17, 2002

APPENDIX A
SECRETARY OF STATE DOCUMENTS

No. FL0057583

STATE OF MISSOURI



Matt Blunt
Secretary of State

CERTIFICATE OF CORRECTION OF A
FOREIGN LIMITED LIABILITY COMPANY REGISTRATION

WHEREAS,
EASTON TELECOM SERVICES, L.L.C.

Formerly,
WESTON TELECOMMUNICATIONS, L.L.C.

a limited liability company of OHIO has filed a correction to its Certificate of Registration as provided by law, which filing was found to conform to the Missouri Limited Liability Company Act;

NOW, THEREFORE, I, MATT BLUNT, Secretary of State of Missouri, by virtue of authority vested in me by law do hereby certify and declare that the above entity's Certificate of Registration is corrected.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 6th day of JUNE, 2002.

A handwritten signature of Matt Blunt in dark ink, written over a horizontal line.

\$25.00

Secretary of State





State of Missouri
Matt Blunt, Secretary of State

Corporations Division
P.O. Box 778, Jefferson City, MO 65102

James C. Kirkpatrick State Information Center
600 W. Main Street, Rm 322, Jefferson City, MO 65101

Statement of Correction for
Limited Liability Company

(Submit in duplicate with filing fee of \$25)

1. The name of the limited liability company is:
WESTON TELECOMMUNICATIONS, L.L.C.
2. The jurisdiction under whose laws it was organized is:
Ohio
3. Type of document being corrected (or filed copy thereof attached):
Application for Registration of a Foreign Limited Liability Company
4. The error to be corrected is:
(1) The name of the foreign limited liability company is: EASTON TELECOM
SERVICES, L.L.C.
5. The reason for such correction is:
The limited liability company is changing its name in Ohio, the State of its
formation.
6. Date the original document was filed with the Missouri Secretary of State: November 20, 2001
Month/Day/Year

In affirmation thereof, the facts stated above are true:

X Robert E. Mocas
(Authorized Signature)

Robert E. Mocas
(Printed Name)

FILED

11-4-02
(Date)

(Authorized Signature)

(Printed Name)

JUN 06 2002

(Date)

(Authorized Signature)

(Printed Name)

Matt Blunt
SECRETARY OF STATE

(Date)



| DATE: | DOCUMENT ID | DESCRIPTION | FILING | EXPED | PENALTY | CERT | COPY |
|------------|--------------|--|--------|-------|---------|------|------|
| 01/28/2002 | 200202801012 | AMEND/ARTICLES- ORGANIZATION/DOM. LLC (LAM) | 50.00 | .00 | .00 | .00 | .00 |

Receipt

This is not a bill. Please do not remit payment.

VAN DEUSEN & WAGNER, LLC
1400 RENAISSANCE CENTER
1350 EUCLID AVENUE
CLEVELAND, OH 44115

STATE OF OHIO**Ohio Secretary of State, J. Kenneth Blackwell**

1239457

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

EASTON TELECOM SERVICES, L.L.C.

and, that said business records show the filing and recording of:

Document(s)

AMEND/ARTICLES-ORGANIZATION/DOM. LLC

Document No(s):

200202801012

United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 28th day of January, A.D.
2002.

J. Kenneth Blackwell
Ohio Secretary of State



Prescribed by **J. Kenneth Blackwell**

Please obtain fee amount and mailing instructions from the Filing Reference Guide (using the 3 digit form # located at the bottom of this form). To obtain the Filing Reference Guide or for assistance, please call Customer Service:

Central Ohio: (614)-466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453)

Expedite is an additional fee
of \$100.00

☐ Expedite

CERTIFICATE OF AMENDMENT TO ARTICLES OF ORGANIZATION OF A LIMITED LIABILITY COMPANY

The undersigned, being a member, manager or authorized representative of Weston Telecommunications, L.L.C.

(name of limited liability company)

1239457 an Ohio limited liability company, organized on July 2, 2001, does hereby certify that the

(Registration Number)

(date)

undersigned is duly authorized to execute this certificate, and hereby certifies that the Articles of Organization of the above named limited liability company have been amended as follows:

AMENDMENT

Article(s) First

is/are hereby amended as follows:

The name of said limited liability company shall be:

Easton Telecom Services, L.L.C.

(if insufficient space for amendment, please attach a separate sheet)

IN WITNESS WHEREOF, the undersigned has executed this certificate on January 22, 2002

(date)

Weston Telecommunications, L.L.C.

(name of limited liability company)

[Ohio Revised Code Section 1705.08(C)(1)]

By: Robert E. Mocas

Its: Duly Authorized Member, Manager or Representative
Robert E. Mocas



Prescribed by **J. Kenneth Blackwell**

Please obtain fee amount and mailing instructions from the **Forms Inventory List** (using the 3 digit form # located at the bottom of this form). To obtain the **Forms Inventory List** or for assistance, please

call Customer Service:

Central Ohio: (614)-466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453)

CONSENT FOR USE OF SIMILAR NAME

(Where consenting entity is a corporation)

Easton Telecom Services, Inc.

(Name of Corporation giving consent)

(Charter/License Number) -- 823861

gives its consent to Weston Telecommunications, L.L.C.

(Name of individual or proposed corporation receiving consent)

to use the name Easton Telecom Services

This document is signed by any authorized corporate officer.

Date 01/16/02

Signed

Name: Stacy R. Dees

Title: Assistant Secretary

EASTON TELECOM SERVICES, L.L.C.
CLEC APPLICATION
DECEMBER 17, 2002

APPENDIX B
LISTING OF EXCHANGES

Exchanges served by Southwestern Bell

| | | | |
|------------------|-------------------|-----------------|-------------------|
| Adrian | Deering | Homersville | New Madrid |
| Advance | Delta | Imperial | Nixa |
| Agency | Dexter | Independence | Oak Ridge |
| Altenburg-Frohna | Downing | Jackson | Oakville |
| Antonia | E. Independence | Jasper | Old Appleton |
| Archie | East Prairie | Joplin | Oran |
| Argyle | Edina | Kansas City | Osage Beach |
| Armstrong | Eldon | Kennett | Overland |
| Ash Grove | Elsberry | Kirksville | Pacific |
| Beaufort | Essex | Kirkwood | Parkville |
| Bell City | Eureka | Knob Noster | Patton |
| Belton | Excelsior Springs | La Monte | Paynesville |
| Benton | Fair Grove | Ladue | Perryville |
| Billings | Farley | Lake Ozark | Pierce City |
| Bismarck | Farmington | Lamar | Pocahontas- |
| Bloomfield | Fayette | Lancaster | New Wells |
| Bloomsdale | Fenton | Leadwood | Pond |
| Blue Springs | Ferguson | Lees Summit | Poplar Bluff |
| Bonne Terre | Festus- | Liberty | Portage de Sioux |
| Boonville | Crystal City | Lilbourne | Portageville |
| Bowling Green | Fisk | Linn | Puxico |
| Bridgeton | Flat River | Lockwood | Quilin |
| Brookfield | Florissant | Louisiana | Raytown |
| Camdenton | Frankford | Macks Creek | Republic |
| Campbell | Fredericktown | Malden | Richmond |
| Cape Girardeau | Freeburg | Manchester | Richwoods |
| Cardwell | Fulton | Marble Hill | Risco |
| Carl Junction | Gideon | Marceline | Riverview |
| Carrollton | Gladstone | Marionville | Rogersville |
| Carthage | Glasgow | Marshall | Rushville |
| Caruthersville | Grain Valley | Marston | San Antonio |
| Cedar Hill | Gravois Mills | Maxville | Sappington |
| Center | Gray Summit | Mehlville | Scott City |
| Chaffee | Greenwood | Meta | Sedalia |
| Charleston | Hannibal | Mexico | Senath |
| Chesterfield | Harvester | Moberly | Sikeston |
| Chillicothe | Hayti | Monett | Slater |
| Clarksville | Herculaneum- | Montgomery City | Southville |
| Clever | Pevely | Morehouse | South Kansas City |
| Climax Springs | Higbee | Nashua | Spanish Lake |
| Creve Couer | High Ridge | Neosho | Springfield |
| De Kalb | Hillsboro | Nevada | St. Charles |
| De Soto | Holcomb | New Franklin | St. Clair |

Exchanges served by SWB (cont.)

St. Joseph
St. Louis
St. Marys
Ste. Genevieve
Stanberry
Strafford
Tiffany Springs
Trenton
Tuscumbia
Union
Valley Park
Versailles
Vienna
Walnut Grove
Wardell
Ware
Washington
Webb City
Webster Groves
Wellsville
Westphalia
Willard
Wyatt

Exchanges served by CenturyTel (formerly Verizon)

| | | |
|----------------------------|-----------------|----------------|
| Alton | Holstein | Vichy |
| Ashland | Hurley | Warrenton |
| Augusta | Jamestown | Washburn |
| Ava | Jenkins | Wasola |
| Belle | Jonesburg | Wentzville |
| Bland | Kimberling City | West Plains |
| Blue Eye | Koshkonong | Wheatland |
| Bourbon | Leasburg | Willow Springs |
| Bradleyville | Louisburg | Winfield |
| Branson | Mano | Wooldridge |
| Branson West | Mansfield | Wright City |
| Buffalo | Marshfield | |
| Cabool | Marthasville | |
| Cape Fair | Morrison | |
| Cassville | Moscow Mills | |
| Caulfield | Mount Sterling | |
| Cedar Creek | Mtn. View | |
| Centralia | New Melle | |
| Chamois | Niangua | |
| Clark | O'Fallon | |
| Columbia | Old Monroe | |
| Conway | Ozark | |
| Crane | Pittsburg | |
| Cross Timbers | Prairie Home | |
| Cuba | Preston | |
| Dardenne/Lake St. Louis | Protem | |
| Defiance | Reeds Spring | |
| Dora | Rocheport | |
| Elkland | Rockaway Beach | |
| Exeter | St. James | |
| Foley | St. Peters | |
| Fordland | Safe | |
| Foristell | Seymour | |
| Forsyth | Shell Knob | |
| Gainesville | Sparta | |
| Galena | Sturgeon | |
| Hallsville | Summersville | |
| Hawk Point | Thayer | |
| Hermann | Theodosia | |
| Hermitage | Thomasville | |
| High Hill | Troy | |
| Highlandville | Truxton | |
| | Urbana | |

Exchanges served by Spectra

| | | |
|------------------|----------------|----------------|
| Amazonia | Hamilton | Roby |
| Annapolis | Hartville | Rockville |
| Arcola | Helena | Rosendale |
| Aurora | Houston | Santa Fe |
| Avenue City | Humansville | Sarcoxie |
| Avilla | Hunnewell | Savannah |
| Belgrade | Irondale | Schell City |
| Bellevue | Ironton | Shelbina |
| Birch Tree | Jerico Springs | Shelbyville |
| Bolckow | Kahoka | Sheldon |
| Boss | Keytesville | Stewartsville |
| Braymer | Kidder | Stoutsville |
| Bronaugh- | Kingston | Timber |
| Moundville | LaBelle | Trimble |
| Brunswick | Laddonia | Turney |
| (Triplett) | LaGrange | Van Buren |
| Bunker | La Plata | Vanzant |
| Caledonia | Lawson | Walker |
| Cameron | Lesterville | Wayland |
| Canton | Lewistown | (includes |
| Centerville | Licking | customers in |
| Clarence | Lowry City | base rate area |
| Clarksdale | Macon | Alexandria) |
| Collins | Manes | Weaubleau |
| Concordia | Maysville | West Quincy |
| Cosby | Milo | Whitesville |
| Dadeville | Monroe City | Winona |
| Dalton | Montauk Park | |
| Easton | Monticello | |
| Edgar Springs | Mt. Vernon | |
| Eldorado Springs | Mtn. Grove | |
| Ellsinore | Nebo | |
| Elmer | Norwood | |
| Eminence | Oates | |
| Everton | Osborn | |
| Ewing | Osceola | |
| Fillmore | Palmyra | |
| Fremont | Paris | |
| Golden City | Perry | |
| Gorin | Plattsburg | |
| Gower | Potosi | |
| Greenfield | Raymondville | |
| Grovespring | Revere | |

Exchanges served by Sprint

| | |
|----------------|----------------|
| Appleton City | Lincoln |
| Blackburn | Lone Jack |
| Blairstown | Malta Bend |
| Brazito | Maryville |
| Buckner | Missouri City |
| Butler | Montrose |
| Calhoun | Mound City |
| California | New Bloomfield |
| Camden Point | Newburg |
| Centertown | Norborne |
| Centerview | Oak Grove |
| Chilhowee | Odessa |
| Clarksburg | Orrick |
| Clinton | Oterville |
| Coal | Pickering |
| Cole Camp | Platte City |
| Craig | Pleasant Hill |
| Dearborn | Richland |
| Deepwater | Rolla |
| Edgerton | Russellville |
| Eugene | Salem |
| Fairfax | Smithton |
| Ferrelview | St. Robert |
| Fort Leonard | St. Thomas |
| Wood | Strasburg |
| Green Ridge | Sweet Springs |
| Hardin | Syracuse |
| Harrisonville | Taos |
| Henrietta | Tarkio |
| Holden | Tipton |
| Holt | Urich |
| Hopkins | Warrensburg |
| Houstonia | Warsaw |
| Ionia | Waverly |
| Jefferson City | Waynesville |
| Kearney | Wellington |
| King City | Weston |
| Kingsville | Windsor |
| Lake Lotawana | |
| Lebanon | |
| Leeton | |
| Lexington | |

EASTON TELECOM SERVICES, L.L.C.
CLEC APPLICATION
DECEMBER 17, 2002

APPENDIX C
KEY MANAGEMENT PERSONNEL

BACKGROUND AND EXPERIENCE OF MANAGEMENT TEAM
EASTON TELECOM SERVICES, L.L.C. f/k/a WESTON TELECOMMUNICATIONS, LLC

Robert E. Mocas, President

44 years old. BA in 1979 and post-graduate studies.

Entered telecom industry in 1983 as Consultant Trainee. Became Senior Vice President in 1988. Left firm in 1992 to found Resale LD Company. Operated successfully as President for 7 years. Sold company, remained as Vice President of parent firm and operated as subsidiary profitably. Organized Weston Telecommunications, LLC, now known as Easton Telecom Services, L.L.C. to purchase assets of Easton Telecom Services, Inc.

James W. Butler, Director of Sales and Marketing

33 years old. 12 years experience in industry. Employed by Easton since September 1992.

Previously the Manager of Support Services. Previous experience in outside sales for LDDS, Allnet and Conquest Communications.

Denise L. Stoppenhagen, Director of Network Services

36 years old. 11 years of experience in industry. Employed by Easton since 1994. BA in 1987.

Previously with Progressive Communication Technologies as Manager of Complex Local Networks Local/Data/Equipment/LD and Disaster Recovery.

Dawn R. Kornick, Manager of Customer Support & Local Services

42 years old. 13 years of experience in industry. Employed by Easton since 1995.

Previously with BN1 Telecommunications where she held several different positions including Marketing Support Rep., Account Coordinator, Provisioning & Customer Service.

Jean Platis, Manager of Credit and Collections

35 years old. 7 years of experience in industry. Employed by Easton since 1996.

Previously with BN1 Telecommunications in the Sales and Marketing department.

Beth Stewart, Controller

50 years old. Employed by Easton since 1999.

Has worked in the accounting field for 30 years. Previously with the B.F. Goodrich Company for 20 years in the Accounts Payable Department where she held several positions (invoice clerk, expense auditor, secretary, and accounts payable supervisor). The last 10 years with Goodrich in the Tax department and held the position of Tax Auditor.

Jim Kolezynski, Director of Operations

48 years old. 27 years of experience in industry. MBA, BA in Business Administration; Associate in Accounting.

Previously with SBC/Ameritech, Ohio Bell, and A.T.&T., Operations, Programmer, and Research Analyst at Roulston & Company. Five years experience in Computer.

EASTON TELECOM SERVICES, L.L.C.
CLEC APPLICATION
DECEMBER 17, 2002

APPENDIX D
FINANCIAL STATEMENTS

Easton Telecom Services L.L.C.

3046 Brecksville Road
Summit II Unit A
Richfield, OH 44286

Balance Sheet

September 2002

11/13/02

1:49:50 PM

Assets

Current Assets

Cash

| | |
|-------------------|------------|
| Savings | 42,135.27 |
| Bank One Checking | 4,090.29 |
| HSBC | 221,633.09 |

| | |
|----------------------|------------|
| Total Current Assets | 267,858.65 |
|----------------------|------------|

| | |
|---------------------|--------------|
| Accounts Receivable | 2,598,799.91 |
|---------------------|--------------|

| | |
|---------------------------|------------|
| Accounts Rec. - Wholesale | 164,063.96 |
|---------------------------|------------|

| | |
|---------------------------|------------|
| Accounts Rec. - Estimated | 597,864.61 |
|---------------------------|------------|

| | |
|-----------------------------|----------------|
| Allowance-Uncollectible A/C | (1,184,490.48) |
|-----------------------------|----------------|

| | |
|---------------|-----------|
| Deposits Paid | 55,000.00 |
|---------------|-----------|

Property & Equipment

| | |
|------------------|-----------|
| Office Equipment | 11,000.00 |
|------------------|-----------|

| | |
|-------------------------------|------------|
| Accum Depre -Office Equipment | (1,830.00) |
|-------------------------------|------------|

| | |
|--------------------|-----------|
| Computer Equipment | 30,271.23 |
|--------------------|-----------|

| | |
|----------------------------|------------|
| Accum Dep - Computer Equip | (4,670.00) |
|----------------------------|------------|

| | |
|-------------------|--------|
| Computer Software | 646.00 |
|-------------------|--------|

Other Assets

| | |
|--------------------------------|-----------|
| Deffered Certification Charges | 69,467.50 |
|--------------------------------|-----------|

| | |
|---------|-----------|
| SBA Fee | 21,400.00 |
|---------|-----------|

| | |
|--------------|--------------|
| Total Assets | 2,625,381.38 |
|--------------|--------------|

Liabilities

Current Liabilities

| | |
|------------------|------------|
| Accounts Payable | 423,268.77 |
|------------------|------------|

| | |
|---------------|------------|
| A/P Estimated | 320,687.83 |
|---------------|------------|

| | |
|---------------------------|------------|
| Sales Commissions Accrued | 321,526.00 |
|---------------------------|------------|

| | |
|-------------------------------|--------|
| Federal Payroll Tax Due (941) | 153.61 |
|-------------------------------|--------|

| | |
|------------------------|------------|
| Ohio State Withholding | (1,115.02) |
|------------------------|------------|

| | |
|----------------------------|----------|
| Richfield Payroll City Due | (336.00) |
|----------------------------|----------|

| | |
|------------------|--------|
| Other Deductions | 483.98 |
|------------------|--------|

| | |
|---------------------------|--------------|
| Total Current Liabilities | 1,064,669.17 |
|---------------------------|--------------|

| | |
|---------------------|-------------|
| Accrued Tax Account | (49,306.22) |
|---------------------|-------------|

Sales Taxes Due

| | |
|----------------------|-----------|
| Ohio Sales Taxes Due | 29,824.05 |
|----------------------|-----------|

| | |
|-------------------|--------|
| Alabama State Tax | 804.78 |
|-------------------|--------|

| | |
|--------------------|------|
| Alaska State Taxes | 0.13 |
|--------------------|------|

| | |
|-------------------|---------|
| Arizona State Tax | (97.23) |
|-------------------|---------|

| | |
|--------------------|--------|
| Arkansas State Tax | 114.12 |
|--------------------|--------|

| | |
|----------------------|----------|
| California State Tax | 3,958.74 |
|----------------------|----------|

| | |
|--------------------|----------|
| Colorado State Tax | 1,567.86 |
|--------------------|----------|

| | |
|-----------------------|--------|
| Connecticut State Tax | 423.85 |
|-----------------------|--------|

| | |
|--------------------|--------|
| Delaware State Tax | (3.78) |
|--------------------|--------|

| | |
|--------------------------------|----------|
| District Of Columbia State Tax | (167.52) |
|--------------------------------|----------|

| | |
|-------------------|----------|
| Florida State Tax | 5,968.19 |
|-------------------|----------|

| | |
|------------------|------|
| Haiwii State Tax | 3.64 |
|------------------|------|

| | |
|-----------------|------|
| Idaho State Tax | 3.93 |
|-----------------|------|

| | |
|--------------------|-------------|
| Illinois State Tax | (72,948.03) |
|--------------------|-------------|

| | |
|-------------------|----------|
| Indiana State Tax | 1,247.45 |
|-------------------|----------|

| | |
|----------------|-------|
| Iowa State Tax | 58.66 |
|----------------|-------|

| | |
|------------------|----------|
| Kansas State Tax | (464.50) |
|------------------|----------|

| | |
|--------------------|----------|
| Kentucky State Tax | 4,336.71 |
|--------------------|----------|

| | |
|---------------------|---------|
| Louisiana State Tax | (26.05) |
|---------------------|---------|

| | |
|-----------------|------|
| Maine State Tax | 7.97 |
|-----------------|------|

| | |
|--------------------|----------|
| Maryland State Tax | 2,151.83 |
|--------------------|----------|

| | |
|-------------------------|--------|
| Massachusetts State Tax | 381.19 |
|-------------------------|--------|

| | |
|--------------------|-----------|
| Michigan State Tax | 38,359.11 |
|--------------------|-----------|

| | |
|---------------------|--------|
| Minnesota State Tax | 720.38 |
|---------------------|--------|

Easton Telecom Services L.L.C.

Balance Sheet

September 2002

11/13/02

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| | | |
|----------------------------|--------------|--------------|
| Mississippi State Tax | 6.64 | |
| Missouri State Tax | 228.28 | |
| Montana State Tax | 17.04 | |
| Nebraska State Tax | 35.37 | |
| Nevada State Tax | 103.49 | |
| New Hampshire State Tax | 25.53 | |
| New Jersey State Tax | 750.92 | |
| New Mexico State Tax | 635.66 | |
| New York State Tax | 161.79 | |
| North Carolina State Tax | 324.10 | |
| North Dakota State Tax | 19.01 | |
| Oklahoma State TAX | 51.57 | |
| Oregon State Tax | 104.32 | |
| Pennsylvania State Tax | (929.55) | |
| Rhode Island State Tax | 448.44 | |
| South Carolina State Tax | 908.82 | |
| South Dakota State Tax | (244.73) | |
| Tennessee State Tax | 548.62 | |
| Texas State Tax | 775.08 | |
| Utah State Tax | 102.40 | |
| Vermont Sales Tax | 27.78 | |
| Virginia State Tax | 837.69 | |
| Washington State Tax | (650.12) | |
| West Virginia State Tax | 221.82 | |
| Wisconsin State Tax | 3,748.19 | |
| Wyoming State Tax | 861.72 | |
| Federal Excise Tax | 55,620.29 | |
| High Cost & Low Income USF | 177,388.57 | |
| TRS Fund | (2,972.60) | |
| Universal Service Fund | (65,759.98) | |
| Bank One Loan | 839,443.41 | |
| Deffered Revenue | 126,000.00 | |
| Total Liabilities | | 2,170,428.00 |
| Equity | | |
| Owner's Investment | 10,000.00 | |
| Owner's Withdrawal | (212,816.63) | |
| Retained Earnings | 31,576.03 | |
| Current Year Earnings | 626,193.98 | |
| Total Equity | | 454,953.38 |
| Total Liability & Equity | | 2,625,381.38 |

Easton Telecom Services L.L.C.

3046 Brecksville Road
Summit II Unit A
Richfield, OH 44286

Profit & Loss Statement

July 2002 through September 2002

11/13/02

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Income

Retail Income

| | |
|------------------------|--------------|
| Frontier | 1,782,466.49 |
| Retail Data | 65,036.43 |
| Internet Access Income | 48,654.23 |
| Local Income | 487,760.85 |
| Miscellaneous | 73,813.97 |
| EQUIPMENT | 2,550.00 |
| PIC-C Billed | 166,333.09 |

Total Retail Income 2,626,615.06

Wholesale Income

American Farm Bureau 241,455.23

Late Fees Collected (2,745.63)

Total Income 2,865,324.66

Cost of Sales

Commissions 646,997.88

Telecommunication Expenses

Local

| | |
|-------------------------------|------------|
| Ameritech Usage | 420,212.76 |
| Internet Access Expense | 6,120.15 |
| Connection Costs - DG, Print, | 344.51 |

Long Distance

| | |
|---------------------------|------------|
| Frontier Usage | 946,882.59 |
| Switched | 45,456.40 |
| PIC C Fee | 14,822.67 |
| Miscellaneous - CC, MSVPP | 4,502.56 |

Internet Access Expense

| | |
|----------------------------|------------|
| Broadwing | 33,050.88 |
| QWEST Usage | 25,569.06 |
| Billing Costs | 118,468.84 |
| NEC Business Solutions Inc | 321.00 |
| MCI Usage | 2,239.36 |
| AT&T | 45,543.66 |
| Dedicated - Flat Rate | 36,263.45 |

Total Cost of Sales 2,346,795.77

Gross Profit 518,528.89

Expenses

| | |
|----------------------------------|-------------|
| Advertising | 14,712.50 |
| TRS Fund - Surcharge Expense | (18,447.34) |
| PUC Regulatory Fees | 1,741.89 |
| Corporate | 6,996.33 |
| Travel | 2,988.96 |
| Meals & Entertainment | 1,300.75 |
| Milage Reimbursement | 23.52 |
| Conferences | 261.87 |
| Tax Compliance | 18,112.46 |
| Dues & Subscriptions | 86.18 |
| Insurance Health, ect. | 13,447.53 |
| Rent | 20,808.00 |
| Legal & Accounting | 53,725.40 |
| Electric | 2,108.20 |
| Gas | 23.38 |
| Sewage, Trash, Snow Removal | 157.53 |
| Postage | 901.07 |
| Delivery Expense(FEDEX) | 387.50 |
| Copier Expense(Lease, Main, Supp | 2,139.62 |
| Office Supplies | 3,123.13 |

Easton Telecom Services L.L.C.

Profit & Loss Statement

July 2002 through September 2002

11/13/02

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| | | |
|--------------------------------|-----------|-------------------|
| Office Cleaning | 1,126.23 | |
| Office Expenses | 178.96 | |
| Office Printing | 871.76 | |
| Answering Service | 611.79 | |
| Cellular Phone Charges | 847.31 | |
| Office Phone | 11,539.78 | |
| Office Supplies | 91.83 | |
| Certification Costs | | |
| Annual Reports | 330.00 | |
| Total Certification Costs | | 330.00 |
| Other Expenses | | |
| Bank Charges | 11,371.38 | |
| Auto Expense | 2,507.43 | |
| Collections | 916.24 | |
| Bad Debt Expense | | 1,259.34 |
| Miscellaneous Expense | | (177.43) |
| Other Accounts | | |
| Insurance General | | 679.00 |
| Depreciation Computer Hardware | | 1,401.00 |
| Depreciation Office Equipment | | 549.00 |
| Amortization - Loan Fees | | 1,200.00 |
| Payroll Expenses | | 571.31 |
| Annual Reports | | 1,703.00 |
| Bonus | | 15,866.67 |
| Hourly Employees | | 9,469.50 |
| Back Office Salaries | | 176,461.30 |
| Payroll Expenses | | 15,377.22 |
| Unemployment Expenses | | 632.31 |
| Total Expenses | | <u>379,983.41</u> |
| Operating Profit | | <u>138,545.48</u> |
| Other Income | | |
| Interest Income | | 120.84 |
| Investment Income | | 386.11 |
| Extraordinary Usage Credit | | 381,560.51 |
| Total Other Income | | <u>382,067.46</u> |
| Other Expenses | | |
| Interest Expense | | 16,966.49 |
| Bank Adjustment Account | | 0.20 |
| Total Other Expenses | | <u>16,966.69</u> |
| Net Profit / (Loss) | | <u>503,646.25</u> |