

*Exhibit No.:*

*Issue: GSIP, Off-system Sales, and  
Capacity Release*

*Witness: David M. Sommerer*

*Sponsoring Party: MoPSC Staff*

*Type of Exhibit: Direct Testimony*

*Case No.: GR-2007-0208*

*Date Testimony Prepared: May 04, 2007*

**MISSOURI PUBLIC SERVICE COMMISSION**

**UTILITY SERVICES DIVISION**

**DIRECT TESTIMONY**

**OF**

**DAVID M. SOMMERER**

**LACLEDE GAS COMPANY**

**CASE NO. GR-2007-0208**

*Jefferson City, Missouri  
May 2007*

**\*\* Denotes Highly Confidential Information \*\***

**NP**


**BEFORE THE PUBLIC SERVICE COMMISSION**  
**OF THE STATE OF MISSOURI**

In the Matter of Laclede Gas Company's     )  
Tariff to Revise Natural Gas Rate Schedules     )     Case No. GR-2007-0208

AFFIDAVIT OF DAVID M. SOMMERER

STATE OF MISSOURI     )  
                                      )     ss.  
COUNTY OF COLE     )


David M. Sommerer, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Direct Testimony in question and answer form, consisting of 22 pages to be presented in the above case; that the answers in the foregoing Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

  
\_\_\_\_\_  
David M. Sommerer

Subscribed and sworn to before me this 3<sup>rd</sup> day of May, 2007.



ASHLEY M. HARRISON  
My Commission Expires  
August 31, 2010  
Cole County  
Commission #06898978

  
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Notary Public

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**OF**  
**DAVID M. SOMMERER**  
**LACLEDE GAS COMPANY**  
**CASE NO. GR-2007-0208**

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**OF**  
**DAVID M. SOMMERER**  
**LACLEDE GAS COMPANY**  
**CASE NO. GR-2007-0208**

Q. Please state your name and business address.

A. David M. Sommerer, P.O. Box 360, Jefferson City, MO. 65102.

Q. By whom are you employed and in what capacity?

A. I am the Manager of the Procurement Analysis Department with the Missouri Public Service Commission (Commission).

Q. Please describe your educational background.

A. In May 1983, I received a Bachelor of Science degree in Business and Administration with a major in Accounting from Southern Illinois University at Carbondale, Illinois. In May 1984, I received a Master of Accountancy degree from the same university. Also, in May 1984, I sat for and passed the Uniform Certified Public Accountants examination. I am currently a licensed CPA in Missouri. Upon graduation, I accepted employment with the Commission.

Q. What has been the nature of your duties while in the employ of the Commission?

A. From 1984 to 1990 I assisted with audits and examinations of the books and records of public utilities operating within the state of Missouri. In 1988, the responsibility for conducting the Actual Cost Adjustment (ACA) audits of natural gas utilities was given to

1 the Accounting Department (now referred to as the Auditing Department). I assumed  
2 responsibility for planning and implementing these audits and trained available Staff on the  
3 requirements and conduct of the audits. I participated in most of the ACA audits from early  
4 1988 to early 1990. On November 1, 1990, I transferred to the Commission's Energy  
5 Department. Until November of 1993, my duties consisted of reviews of various tariff  
6 proposals by electric and gas utilities, Purchased Gas Adjustment (PGA) reviews, and tariff  
7 reviews as part of a rate case. In November of 1993, I assumed my present duties of  
8 managing a newly created department called the Procurement Analysis Department. This  
9 Department was created to more fully address the emerging changes in the gas industry  
10 especially as they impacted the utilities' recovery of gas costs. My duties have included  
11 managing the five member staff, reviewing ACA audits and recommendations, participating  
12 in the gas integrated resource planning project, serving on the gas project team, serving on the  
13 natural gas commodity price task force, and participating in matters relating to natural gas  
14 service in the state of Missouri. In July of 2006, the Federal Issues/Policy Analysis Section  
15 was transferred to the Procurement Analysis Department. That group analyzes filings made  
16 before the Federal Energy Regulatory Commission (FERC).

17 Q. What knowledge, skill, experience, training or education do you have in these  
18 matters?

19 A. I have been assigned and testified in many PGA and ACA proceedings. I have  
20 reviewed numerous ACA filings and have evaluated the purchasing practices of various Local  
21 Gas Distribution Companies (LDCs) in Missouri. I have also attended conferences and  
22 seminars related to the natural gas futures market and other natural gas issues.

23 Q. Have you previously testified before this Commission?

1           A.     Yes. A list of cases and issues in which I have filed testimony is included as  
2     **Schedule 1** of my testimony.

3           Q.     Did you make an examination and analysis of the books and records of Laclede  
4     Gas Company (Company, Laclede, Laclede Gas) in regard to matters raised in this case?

5           A.     Yes. I have examined these records in the context of the issues I am  
6     addressing in this case.

7     **EXECUTIVE SUMMARY**

8           I am sponsoring the Staff's position regarding Laclede's Gas Supply Incentive Plan  
9     (GSIP), and ratemaking treatment of off-system Sales (OSS) and capacity release credits. I  
10    have primarily focused on the Company's GSIP and history of OSS and capacity release.

11          Below, I provide an overview of Laclede's exiting GSIP, and recommendations on  
12    any modifications to the GSIP, as well as provide the Staff's position on OSS and capacity  
13    release for this case.

14          The goal of an incentive plan is that the Company achieves results for customers  
15    above what the Company would achieve without an incentive. The benefits of those  
16    extraordinary results are shared between the company and the customer, with the customer  
17    receiving an overall benefit. Laclede has a history of Gas Supply Incentive Plans which, in  
18    Staff's experience, have not resulted in overall benefits to customers. It is a challenge to  
19    design a GSIP that is actually based on a level of performance that is unusual enough to  
20    warrant sharing between the Company and its customers, and is not based on luck, general  
21    market conditions, or some measure that may be inaccurate.

22          Staff is recommending that no GSIP be approved for the following reasons: 1) there is  
23    no reason to believe that past GSIPs have provided any substantial benefit to customers; 2) if

1 there are limited, or no customer benefits, but Laclede receives a “reward” for meeting a  
2 benchmark, Laclede is simply profiting from the sale of natural gas instead of profiting solely  
3 from the delivery of natural gas; and 3) determining an appropriate performance measure or  
4 benchmark has proven to be difficult.

5 For example, the current GSIP’s gas supply benchmarks are outdated, and don’t  
6 provide an accurate assessment of how gas is actually sourced by Laclede. In fact, it is  
7 unclear whether the benefits of the existing GSIP exceed the costs. That is the reason Staff is  
8 recommending discontinuation of the existing GSIP. One of the main concerns here is the  
9 questionable impact that the GSIP is having on real hedge protection. One of the most  
10 difficult things to explain is the potential inconsistency that exists when customer’s natural  
11 gas prices are at record highs but customers are still paying rewards to the Company. The  
12 current GSIP is designed to mitigate upward price volatility. Even with the existing GSIP  
13 feature that curtails Company rewards during high price periods, the fact that a GSIP is still in  
14 place might leave the mistaken impression that Laclede is mitigating upward volatility when,  
15 in fact, PGA price spikes are a very real possibility. These are the reasons that, if the  
16 Commission chooses to continue the existing GSIP, it should leave the existing limits in place  
17 and update the gas supply indexes.

18 Below I also address rate treatment of OSS and capacity release, proposing that it  
19 should be moved back into the PGA clause. Producer demand charges and fixed capacity  
20 charges are key factors in making these items possible. Those charges are recovered in the  
21 PGA, and that is where the cost reductions associated with those transactions should go. In  
22 addition, in accord with the Stipulation And Agreement in Case No. GR-2005-0284, the

1 amounts of OSS and capacity release over the \$12 million threshold should be returned to the  
2 customer in this rate case.

3 Affiliate transactions between Laclede Gas Company and Laclede Energy Resources,  
4 Laclede's natural gas marketing company, are relevant to this case if Laclede has the  
5 opportunity to shift revenues to LER, and should be subject to additional review because

6 \*\*

7 \*\*.

8 I also recommend that any monies that Laclede receives pursuant to claims filed in the  
9 NYMEX natural gas class action lawsuit filed in New York should be flowed back to the  
10 customer as a credit to gas costs in the ACA.

#### 11 **BACKGROUND OF THE CURRENT GSIP**

12 Q. Please provide a background of the current GSIP?

13 A. At the start it would be helpful to walk through a quick hypothetical example of  
14 how the GSIP works, illustrating the concepts of benchmarks, tiers, limits, etc.

15 The current GSIP has a conceptual history going back as far as 1996. The basic  
16 concept was to set an independent benchmark of market based prices and then reward the  
17 Company for beating those prices. In 2002, the Office of Public Counsel (OPC) proposed  
18 certain modifications to the historical model, setting limits within a tier system. Here is a  
19 table that provides the current tiers:

	<b>Tier levels</b>
Tier 1	Less than or equal to \$4/MMBtu
Tier 2	Greater than \$4/MMBtu and less than or equal to \$7.50/MMBtu
Tier 3	Greater than \$7.50/MMBtu



1 A benchmark of various supply area prices is calculated on an MMBtu basis.  
2 Laclede's actual gas commodity prices are also developed on an MMBtu basis. Each price is  
3 necessary in order to determine where in the grid (tier levels), the Company falls. If the  
4 benchmark is \$3.50, there is automatically zero sharing because one of the parameters is that  
5 very low benchmarks represent a low market price environment where incentive rewards are  
6 not given. In another example, if the actual gas commodity price is \$8.00/MMBtu, no reward  
7 is given because actual prices are deemed to be too high (Tier 3).

8 Q. How does the current tier system work?

9 A. The immediate predecessor to Laclede's current GSIP was placed into effect in  
10 late 2002. This GSIP was the product of a Stipulation And Agreement from Case  
11 No. GR-2002-356, a Laclede general rate proceeding. The basic idea behind the incentive  
12 was to encourage the Company to source and order (nominate) gas from the least expensive  
13 supply areas, which at the time was the mid-continent supply area, consistent with reliable  
14 operations. To determine if a reward for superior performance was warranted, the parties  
15 developed a cost-of-gas benchmark which was derived from the various supply areas tied to  
16 Laclede's transportation agreements. \*\* \_\_\_\_\_  
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22 This metric or benchmark was based upon the first of month (FOM) index concept of  
23 pricing. Through the GSIP, Laclede was provided an incentive to beat this benchmark.

1           Index pricing is a common practice used by LDCs to set the commodity price for  
2 natural gas that it buys from producers/markets. An index for FOM would be found by  
3 referring to a recognized industry publication that publishes indices for various locations  
4 throughout the country. The FOM is established each month and represents a sampling  
5 during “bid-week”, the last few days prior to the beginning of the month the gas flows, of  
6 actual transactions for natural gas at a specific location. The index is not known until early in  
7 the month, when it is published and the gas is scheduled to flow. A FOM index simply means  
8 that the price is established for one month. The index therefore changes early each month and  
9 is the price for gas that flows for that particular month. A long-standing practice, that even  
10 predated this particular GSIP, was to use “actual purchases” to weight the basket of FOM  
11 index prices so that actual volume levels were an integral factor in deriving the GSIP  
12 benchmark.

13           Q.     What additional features did the 2002 GSIP contain?

14           A.     The benchmark itself was developed using index prices that were designed to  
15 represent market prices for a certain mix of supply areas. The costs to which the benchmark  
16 was compared was to be “the total commodity cost of natural gas supplies purchased for on-  
17 system consumers, inclusive of the cost and price reductions associated with the Company's  
18 use of financial instruments...” (See Laclede tariff, First Revised Sheet No. 28 – b.1)

19           Q.     What is the significance of these definitions?

20           A.     The definition of commodity costs of natural gas supplies includes various  
21 types of gas supply that Laclede purchases for on-system customers. Therefore, daily priced  
22 gas, spot gas, fixed priced gas and FOM gas is all considered in the comparison to the  
23 benchmark. This means that any time daily priced gas is below the FOM price, any Laclede

1 purchases of daily priced gas will beat the benchmark. In addition, hedging gains and losses  
2 are also considered and compared against the FOM benchmark.

3 Q. Why is this important?

4 A. The goal of hedging is to mitigate upward price volatility. Hedges that were  
5 placed well in advance of winter could either yield large reductions to gas costs or large  
6 increases to gas costs. Thus, there is always a "hedge effect" that could move the Company  
7 towards more incentive savings or just as easily move the Company further above the  
8 benchmark and decrease any incentives. The idea of including the "hedge effect" in the  
9 actual cost of gas was to recognize that hedges really are part of the cost of gas. The effect of  
10 removing the hedge effect would be to isolate the gas supply costs from anything but short-  
11 term market based pricing. To repeat, the hedge effect is not incorporated into the  
12 benchmark, but is included in the cost of gas that is compared to the FOM benchmark.  
13 Therefore, hedges that result in gains have the potential of increasing Company rewards.  
14 Hedges that result in losses have the potential of decreasing the Company rewards.

15 One of the goals of the GSIP was to reduce the impact of upward natural gas  
16 commodity price volatility on the Company's customers. If hedging was included, any fixed  
17 pricing or use of financial instruments could, in theory, result in incentive savings. This was  
18 further emphasized by the creation of "tier levels."

19 Q. How does the tier level provision work?

20 A. Generally speaking, there were three tiers that were developed to attempt to  
21 make the incentive sharing consistent with common sense views as to what should be  
22 considered successful achievement so that a reward or sharing of that achievement was  
23 reasonable. The benchmark and the actual commodity cost of gas were calculated as unit

1 rates and then subjected to a comparison with the tier levels. When the index benchmark was  
2 below Tier 1, gas costs were considered relatively low, and therefore efforts to reduce them  
3 beyond already low levels were not rewarded. So the benchmark had to fall within the higher  
4 tier 2 and tier 3 levels, where the gas market was considered sufficiently high to consider  
5 rewards. If the actual commodity costs exceeded tier 2 levels, and fell into tier 3, the actual  
6 cost being passed through to the customer would be at relatively high levels, and therefore  
7 rewards would be curtailed.

8 Q. How did the GSIP change in 2005?

9 A. Effective with the Stipulation And Agreement in Case No. GR-2005-0284, the  
10 tier prices were readjusted. There were also some slight adjustments to the FOM benchmarks.  
11 The tiers were adjusted to recognize the increased price environment, and resulted in a tier 3  
12 limit of greater than \$7.50.

13 Q. What are some of the other elements related to the operation of the current  
14 GSIP?

15 A. The Company shares 10% of the savings up to \$5 million and then 1% for any  
16 remaining savings. In addition, in both the 2002 and 2005 rate cases, prudence reviews were  
17 not precluded regardless of the performance of the GSIP.

18 **EVALUATION OF THE CURRENT GSIP**

19 Q. How has the current GSIP performed since October of 2002?

20 A. The current GSIP can be evaluated both from a quantitative and qualitative  
21 standpoint. \*\* \_\_\_\_\_

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3 Q. What are some of the qualitative observations you would make regarding the  
4 current GSIP?

5 A. The fact that the parties used FOM to develop the benchmark does not indicate  
6 that FOM is necessarily a standard to be held in high regard. In fact, the FOM price itself has  
7 been the subject of scrutiny from the Federal Energy Regulatory Commission (FERC) and the  
8 Commodity Futures Trading Commission based upon allegations of trade and price  
9 misreporting to the newsletters, such as *Inside FERC* that develop the indexes. Another  
10 concern with use of index prices is that they are not capped from market exposure and, unless  
11 FOM prices themselves are effectively hedged, FOM is subject to massive increases (or  
12 decreases) from month to month. As an example, if there was no significant hedging in place,

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15 \_\_\_\_\_ \*\*.

16 From the standpoint of fairness to the Company and its customers, it is difficult to  
17 explain why Laclede would receive GSIP rewards in that kind of increasing price  
18 environment, absent extraordinary performance. This further attests to the fact that prudence  
19 reviews must remain in place in any GSIP format. In other words, just because the Company  
20 is able to buy gas at or below FOM index prices, doesn't mean they were prudent in doing so  
21 or that customers actually benefited in any way. It lends further credence to the idea of  
22 inclusion of caps and tiers in a gas cost incentive arrangement, where sharing levels are  
23 curtailed.

1 Q. Do you have other observations about the current GSIP?

2 A. Yes. One of the GSIP's stated goals is to encourage mitigation of upward  
3 price volatility. Hedging results, both gains and losses, are flowed through the GSIP  
4 calculation and can increase or decrease the Company's share of GSIP savings depending  
5 upon the outcome of the hedges. When hedges are in place, and there are high winter prices  
6 in comparison to the hedged prices, there is mitigation of upward price volatility. However,  
7 in that same high priced environment, the benchmark can easily exceed the tier levels that  
8 allow sharing of GSIP savings.

9 Hedging losses occur when winter prices are lower than hedged prices. Just as natural  
10 gas prices are impossible to predict, hedge gains and losses are impossible to predict, making  
11 it difficult to design an effective GSIP. In fact, that difficulty is exacerbated because fixed  
12 priced contracts and traditional futures contracts can amplify the difference between FOM  
13 market pricing and the actual net prices achieved. \*\* \_\_\_\_\_

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15 Q. Please comment on the Company's hedging practices as they relate to the  
16 GSIP.

17 A. Generally speaking, \*\* \_\_\_\_\_

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1 Q. What activities should be used to determine GSIP rewards?

2 A. The effectiveness of the Company's hedging program in reducing volatility is  
3 an important factor.

4 Q. Do you find the Company's hedging practice to be particularly transparent and  
5 easy to explain in terms of absolute price mitigation?

6 A. \*\* \_\_\_\_\_

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11 Q. Can you provide an example?

12 A. Yes. A traditional call option illustrates the point. The purchase of a call  
13 option is analogous to buying car insurance. The call option provides protection against  
14 upward price increases but the purchaser must pay a premium to obtain this protection. The  
15 higher the ceiling price (also called a cap or strike price) the less protection is received, but a  
16 lesser premium is required. Purchasers of call options have the right, but not the obligation, to  
17 buy gas at the strike price. Therefore, if the gas market drops, the holder of the call option  
18 simply lets the option expire. If the gas market rises above the strike price, there is gain  
19 available to help offset the rising gas costs. If a relatively high strike price is set, protection  
20 against increases in market prices is only available above the strike price. Because of the  
21 nature of the call option, there is downside participation in market price decreases. In terms  
22 of the GSIP, if there was already a built in bias or likelihood that Laclede's actual sourcing of

1 FOM supply would beat the market based predetermined basket of FOM indexes, there might  
2 be an \*\* \_\_\_\_\_ \*\*.

3 Q. \*\* \_\_\_\_\_

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5 A. \*\* \_\_\_\_\_

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11 Q. Has Laclede claimed that FOM pricing is a type of hedge?

12 A. Yes, Laclede has made this argument in various proceedings. Indeed, the price  
13 of an FOM contract is “fixed” for 30 days. If hedging is designed to reduce upward price  
14 volatility, with FOM, the price itself is not known until the month the gas will flow, and  
15 certainly is capable of extensive price volatility. To illustrate the difficulty that Staff has with  
16 calling FOM pricing a hedge, envision a situation where FOM prices rise to \$20/MMBtu and  
17 the PGA factor of an LDC with 100% FOM gas rises to a similar level. The LDC is then  
18 asked what percentage of gas is hedged, and the answer of someone who views FOM as a  
19 hedge...100%. Assume another situation where an LDC uses \*\* \_\_\_\_\_

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3 Q. Please describe **Schedule 2**?

4 A. Schedule 2 charts over ten years worth of PGA rate experience for Missouri's  
5 largest LDCs. The charts show PGA rates for Laclede, Missouri Gas Energy (MGE), and  
6 AmerenUE's central system. For many years, Laclede was a lower cost LDC. Laclede's  
7 local storage operations and propane facilities are not recovered through the PGA and  
8 therefore are not part of the PGA rates shown in this graph. It is clear that Laclede's and  
9 MGE's PGA rates are more volatile than AmerenUE's rates. It is also clear that extensive  
10 price spikes in the FOM market resulted in fairly dramatic impacts on the PGA rates of  
11 Laclede and MGE. \*\* \_\_\_\_\_

12 \_\_\_\_\_ \*\*

13 Q. Do you have additional observations about the current GSIP?

14 A. Yes. A National Regulatory Research Institute (NRRI) report published in  
15 November of 2006, reviewed the characteristics of several GSIPs from various states,  
16 including Missouri. One of the conclusions was that the use of "actual purchases" to derive a  
17 benchmark was not a good design element. The argument was that any benchmark should be  
18 exogenous or completely independent from control of the LDC. FOM prices are  
19 independently calculated and not under Laclede's control. Laclede does have some control  
20 over the timing of its actual purchases for a particular month because of storage flexibility.  
21 The argument is that any control over the benchmark is a design flaw that should be rectified  
22 through the use of normal and optimal purchasing patterns. As mentioned previously, it has  
23 been a long-standing practice to use "actual volumes" in both the benchmark weighting and

1 the actual costs achieved in order to isolate the incentive to differences between the  
2 predetermined basket of FOMs and the actual prices paid by Laclede.

3 Q. What other comments do you have regarding the GSIP?

4 A. Staff has not had adequate information to evaluate the actual performance of  
5 Laclede's GSIP. The existence of a GSIP has not had any beneficial impact on the quality of  
6 the documentation kept by Laclede to support its purchasing decisions. \*\* \_\_\_\_\_

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10 **RECOMMENDATIONS REGARDING GSIP**

11 Q. What is Staff's recommendation regarding continuation of the GSIP?

12 A. The primary recommendation is to discontinue it, based upon the above  
13 observations. These observations include a question about whether the GSIP is achieving its  
14 intended goal of reducing upward price volatility, whether documentation about strategic  
15 decision making has improved, and whether the FOM targets are too easily achieved. If the  
16 Commission chooses to extend the GSIP, the FOM benchmark percentages should be updated  
17 to better reflect supply utilization. The table below shows Staff's recommended percentages

18 \*\* \_\_\_\_\_ \*\*.

\*\*

[illegible]

\*\*

In addition, tier levels, caps, and sharing percentages should remain the same. Prudence reviews should be applicable in all circumstances.

## CAPACITY RELEASE AND OFF-SYSTEM SALES

Q. Please describe capacity releases and off-system sales (OSS).

A. Capacity releases occur when an LDC has acquired pipeline capacity from an interstate pipeline and temporarily does not need the capacity to meet its customers needs. This can occur because capacity is often contracted for in order to meet expected demand for especially cold time periods, which may occur once in a thirty year period, but parts of that capacity will be idle during the summer, spring and fall or during normal or milder weather conditions. The releases can often be done on a recallable basis where the releasing shipper has rights to retrieve the capacity if needed. Capacity releases result in credits on the pipeline invoices to the LDC, effectively reducing the cost of reserving pipeline capacity. The operation of the capacity release market is subject to FERC rules. Laclede would not be able to receive any benefit from capacity releases without the contracted pipeline capacity, the costs of which are passed through the PGA clause and paid by customers.

Q. Please provide a description of what off- system sales (OSS) are.

1           A.     Off-system sales occur when a LDC makes a sale of gas to a customer “off-  
2 system.” The sale, which sometimes includes capacity, yields OSS margins. OSS margin or  
3 profit is calculated by subtracting the gas costs (including any variable transportation and  
4 fuel) that have been allocated to the sale from the revenues derived from the sale.  
5 Importantly, producer demand charges and fixed pipeline reservation costs are not allocated to  
6 the OSS transaction. There are current tariff provisions that are designed to require the  
7 Company to allocate the highest cost of gas to OSS transactions. On system customers may  
8 pay fixed monthly charges for gas. To be sold off-system, the gas being sold must have a  
9 value for those customers, relative to other available supplies. However, the off-system sale  
10 may not cover much of the fixed costs of that gas, which is paid by on-system customers.

11           Q.     What has been the ratemaking treatment for capacity release?

12           A.     The ratemaking treatment for capacity release has varied over time. Some  
13 LDCs in Missouri simply pass through the capacity release credits as a net reduction in the  
14 cost of gas. In MGE’s recent rate cases, capacity release credits are shared through the PGA  
15 process via a sharing grid. For Laclede, capacity release has had various treatments over the  
16 years, but for the last several years had been imputed in margin rates.

17           Q.     What do you mean by the term “imputed?”

18           A.     The term means that a level has been used to reduce the cost of service and  
19 Laclede then retains any OSS levels obtained between rate cases.

20           Q.     What is your understanding of the ratemaking treatment of OSS?

21           A.     Off-system sales have also been treated in various ways over the years. In the  
22 mid to late 1990s, Laclede had an incentive plan that shared OSS margins at 70% for the

1 customer and 30% for the Company. In more recent years, levels have been imputed in  
2 general rate cases, where the Company keeps the margins in between rate cases.

3 Q. What has been the history of capacity release and OSS over the past 10 years?

4 A. I have provided a chart as **Schedule 3**. \*\* \_\_\_\_\_  
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6 \_\_\_\_\_

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8 Q. To what do you attribute this growth?

9 A. One significant driver is likely the increased “basis” differentials between Mid-  
10 Continent and Gulf Coast gas supply areas. Basis differential simply refers to price  
11 differences between various gas supply regions. Beginning in the fall of 2005, there has been  
12 a significant widening of the price differentials between Gulf supplies and Mid-Continent  
13 supplies. Since the New York Mercantile Exchange (NYMEX) uses the Henry Hub in  
14 Louisiana as a delivery point, basis is often calculated in reference to that point.

15 Q. What is Staff’s recommendation regarding the ratemaking treatment of OSS  
16 and capacity release?

17 A. The Staff is proposing to adopt a sharing mechanism similar to the one  
18 approved for Missouri Gas Energy in Case No. GR-2004-0209. This is the most recently  
19 litigated case regarding ratemaking treatment of OSS and capacity release. The grid is part of  
20 the PGA/ACA clause and shares OSS margins and capacity release credits on an increasing  
21 scale. Since Laclede has experienced higher levels of OSS and capacity release, the grid has  
22 been modified to reflect this. \*\* \_\_\_\_\_  
23 \_\_\_\_\_

\_\_\_\_\_ \*\* These demand charges are funded completely by the customer through the PGA/ACA mechanism. In recent years, these demand charges have gone up significantly and, therefore, the vast majority of the margins and credits should go to the customer. The following is Staff's proposed sharing grid:

Capacity Release Credits and Off-System Sales Profits	Company Retention Percentage
First \$5,000,000	15 %
Next \$5,000,000	20 %
Next \$5,000,000	25%
Amounts Over \$15,000,000	30%

Q. Are there other issues relevant to OSS and capacity release?

A. Yes, affiliate transactions between Laclede Energy Resources (LER) and Laclede Gas Company \*\* \_\_\_\_\_

\_\_\_\_\_. \*\*. As of fiscal year 2006, LER has had significant growth in terms of revenue and net income. A graph of LER's net income is attached as **Schedule 4**. \*\* \_\_\_\_\_

\_\_\_\_\_. \*\*(MRT) affiliate,

\*\* \_\_\_\_\_ \*\*. MRT is Laclede's largest pipeline supplier.

1 Q. How is the relationship between LER and Laclede relevant to the rate case?

2 A. When considering appropriate regulatory treatment of OSS and capacity  
3 release as well as a GSIP, it is important to understand the natural gas market in which  
4 Laclede operates. \*\*

9 \*\*

10 Q. Are LER's obligations, goals, and interests aligned with Laclede Gas'  
11 interests?

12 A. \*\*

21 \*\*

1 Q. Was there a provision in the Stipulation and Agreement filed in Case  
2 No. GR-2005-0284 that required Laclede to return all OSS and capacity release exceeding  
3 \$12 million on an annual basis?

4 A. Yes. A separate accounting was to be done regarding this money. For  
5 example, \*\* \_\_\_\_\_

6 \_\_\_\_\_  
7 \_\_\_\_\_  
8 \_\_\_\_\_ \*\* This account  
9 should be reviewed for fiscal 2005-2006 refunds as well as any excess experienced for fiscal  
10 2006-2007. In both instances, the money should be returned to the customer as part of this  
11 rate case.

12 Q. Are there any other items you wish to discuss?

13 A. On August 18, 2003, a class of traders of New York Mercantile Exchange  
14 "NYMEX" natural gas futures and options contracts filed a class action lawsuit in the  
15 Southern District of New York asserting manipulation of prices of those futures and options  
16 contracts. This matter was the subject of any inquiry in Case No. GO-2006-0449. In an  
17 August 21, 2006 Order Directing Filing, Laclede Gas Company was directed to notify the  
18 Commission if any proceeds are received by the Company as a result of the class action  
19 settlement. The Staff recommends that once these monies are received, they are returned to  
20 the customer through the PGA/ACA process.

21 Q. Does this conclude your direct testimony?

22 A. Yes, it does.



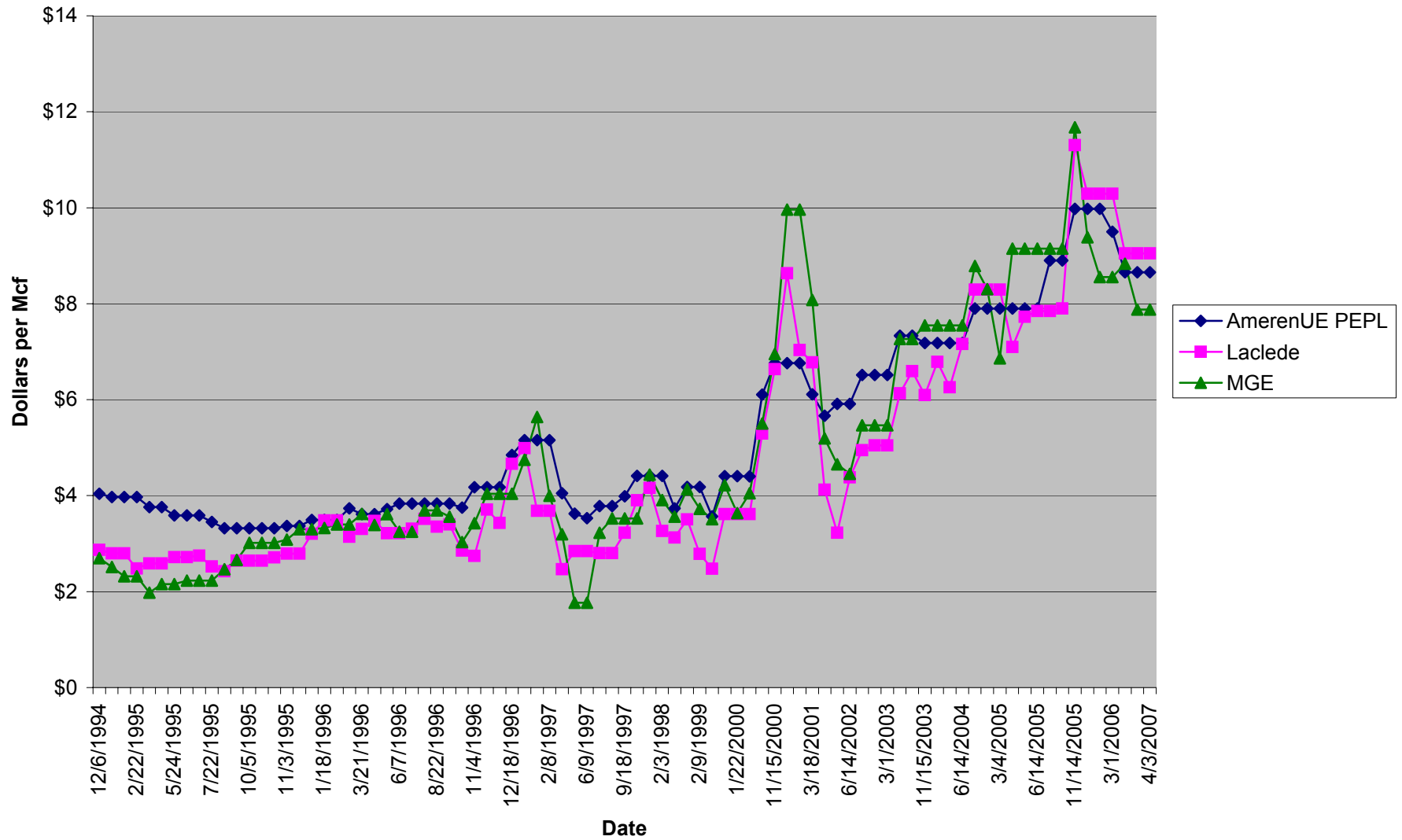
## **CASES WHERE TESTIMONY WAS FILED**

### **DAVID M. SOMMERER**

<b>COMPANY</b>	<b>ISSUES</b>	<b>CASE NO.</b>
Missouri-American Water Co.	Payroll	WR-85-16
Great River Gas Company	Payroll, Working Capital	GR-85-136
Grand River Mutual Telephone	Cash Working Capital	TR-85-242
Associated Natural Gas Company	Revenues, Gas Cost	GR-86-86
Empire District Electric Company	Revenues	WR-86-151
Grand River Mutual Tel. Company	Plant, Revenues	TR-87-25
Great River Gas Company	Lease Application	GM-87-65
KPL Gas Service Company	ACA Gas Costs	GR-89-48
KPL Gas Service Company	ACA Gas Costs	GR-90-16
KPL Gas Service Company	Service Line Replacement	GR-90-50
Associated Natural Gas Company	Payroll	GR-90-152
United Cities Gas Company	PGA tariff	GR-90-233
United Cities Gas Company	PGA tariff	GR-91-249
Laclede Gas Company	PGA tariff	GR-92-165
United Cities Gas Company	PGA tariff, Billing Adjustments	GR-93-47
Western Resources Inc.	PGA tariff, Billing Adjustments	GR-93-240
Union Electric Company	ACA Gas Costs	GR-93-106
Missouri Public Service	Cost of Gas	GA-95-216
Missouri Gas Energy	Incentive Plan	GO-94-318
Missouri Gas Energy	PGA Clause	GO-97-409
United Cities Gas Company	PGA Clause	GO-97-410
Missouri Gas Energy	ACA Gas Costs	GR-96-450
Missouri Gas Energy	Complaint Gas Costs	GC-98-335

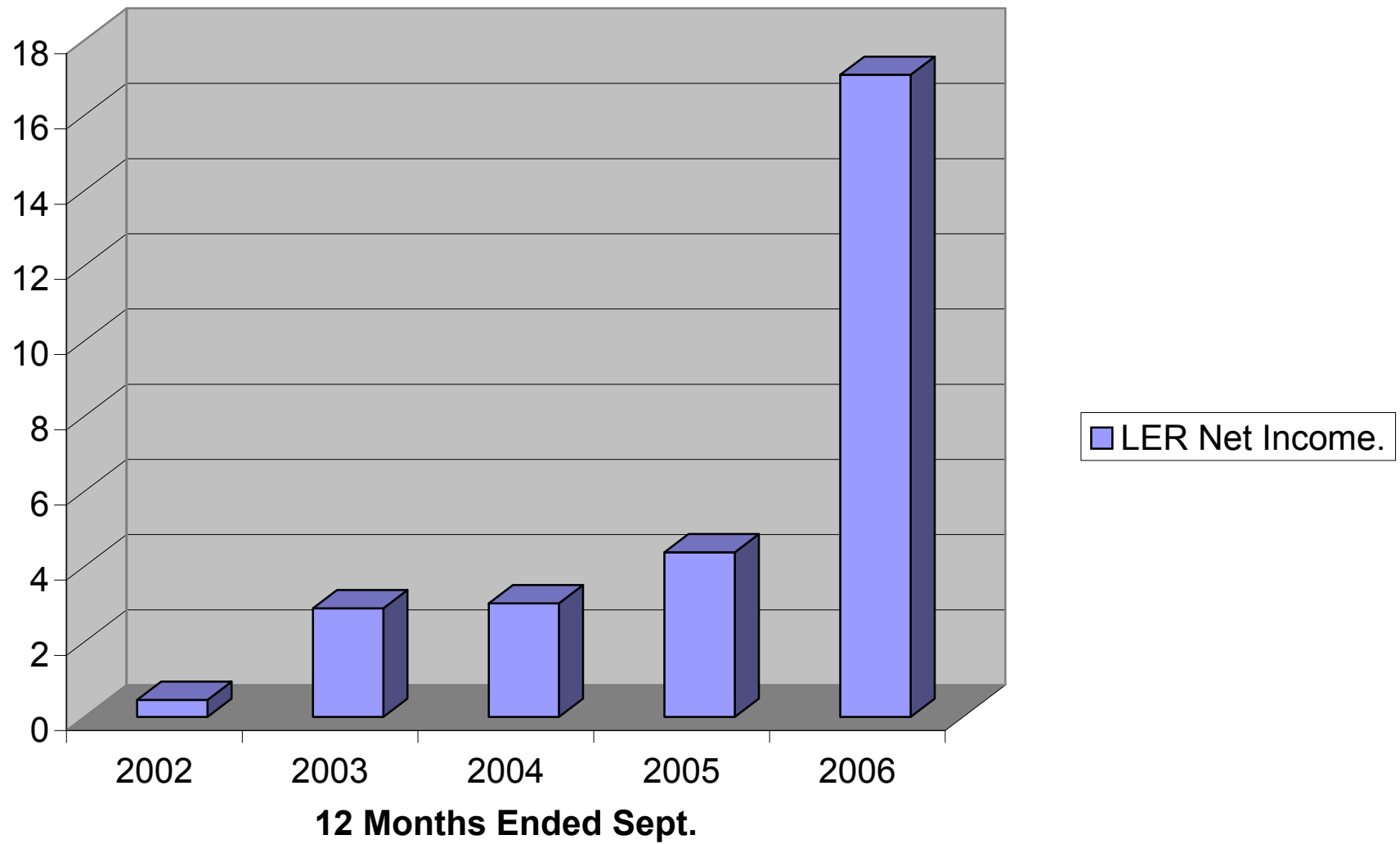
<b>COMPANY</b>	<b>ISSUES</b>	<b>CASE NO.</b>
Laclede Gas Company	Price Stabilization	GO-98-484
Laclede Gas Company	PGA Clause	GR-98-374
Laclede Gas Company	Complaint PGA	GC-99-121
Laclede Gas Company	Incentive Plan	GT-99-303
Laclede Gas Company	ACA Gas Cost	GR-98-297
Laclede Gas Company	Incentive Plan	GT-2001-329
Laclede Gas Company	Price Stabilization	GO-2000-394
Laclede Gas Company	Inventory, Off-System Sales	GR-2001-629
Laclede Gas Company	Inventory, Off-System Sales	GR-2002-356
Laclede Gas Company	ACA Price Stabilization	GR-2001-387
Laclede Gas Company	Low-Income Program	GT-2003-0117
Missouri Gas Energy	ACA Hedging/Capacity Release	GR-2001-382
Missouri Gas Energy	Pipeline Discounts, Gas Supply	GM-2003-0238
Aquila, Inc.	PGA Process, Deferred Gas Cost	EF-2003-0465
AmerenUE	Transfer of Gas Services	EO-2004-0108
Laclede Gas Company	Off-System Sales/GSIP	GR-2005-0284
Laclede Gas Company	Demand Charges	GR-2004-0273

# PGA & ACA History



**SCHEDULE DMS 3 HAS BEEN DEEMED HIGHLY  
CONFIDENTIAL IN ITS ENTIRETY**

## LER Net Income (millions)



**SCHEDULE DMS 5 HAS BEEN DEEMED HIGHLY  
CONFIDENTIAL IN ITS ENTIRETY**