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	Case No.:	Company GR-2005
	Date Testimony Prepared:	February 18, 2005
CASE NO	. GR-2005	
DIREC	TTESTIMONY	
	OF	
JOHN	N J. SPANOS	
ON	BEHALF OF	

LACLEDE GAS COMPANY

FEBRUARY 2005

DIRECT TESTIMONY OF JOHN J. SPANOS

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I. INTRODUCTION

- 1 Q. Please state your name and address.
- A. My name is John J. Spanos. My business address is 207 Senate Avenue,
- 3 Camp Hill, Pennsylvania, 17011.
- 4 Q. Are you associated with any firm?
- 5 A. Yes. I am associated with the firm of Gannett Fleming, Inc.
- 6 Q. How long have you been associated with Gannett Fleming, Inc.?
- A. I have been associated with the firm since college graduation in June 1986.
- 8 Q. What is your position with the firm?
- 9 A. I am Vice President of its Valuation and Rate Division.
- 10 Q. What is your educational background?

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- A. I have Bachelor of Science degrees in Industrial Management and
 Mathematics from Carnegie-Mellon University and a Master of Business
 Administration from York College.
 - Q. Do you belong to any professional societies?
- 15 A. Yes. I am a member of the Society of Depreciation Professionals and the
 16 American Gas Association/Edison Electric Institute Industry Accounting
 17 Committee.
 - Q. Do you hold any special certification as a depreciation expert?
- A. Yes. The Society of Depreciation Professionals has established national standards for depreciation professionals. The Society administers an examination to become certified in this field. I passed the certification exam

in September 1997 and was recertified in August 2003.

Q. Have you received any additional education relating to utility plant depreciation?

A. Yes. I have completed the following courses conducted by Depreciation Programs, Inc.: "Techniques of Life Analysis," "Techniques of Salvage and Depreciation Analysis," "Forecasting Life and Salvage," "Modeling and Life Analysis Using Simulation" and "Managing a Depreciation Study." I have also completed the "Introduction to Public Utility Accounting" program conducted by the American Gas Association.

Q. Please outline your experience in the field of depreciation.

A. In June 1986, I was employed by Gannett Fleming Valuation and Rate Consultants, Inc. as a Depreciation Analyst. During the period from June 1986 through December 1995, I assisted in the preparation of numerous depreciation and original cost studies for utility companies in various industries.

In each of these studies, I assembled and analyzed historical and simulated data, performed field reviews, developed preliminary estimates of service life and net salvage, calculated annual depreciation, and prepared reports for submission to state public utility commissions or federal regulatory agencies. I performed these studies under the general direction of William M. Stout, P.E.

In January 1996, I was assigned to the position of Supervisor of Depreciation Studies. In July 1999, I was promoted to the position of Manager, Depreciation and Valuation Studies. In December 2000, I was

promoted to my present position as Vice President of Gannett Fleming Valuation and Rate Consultants, Inc., now the Valuation and Rate Division of Gannett Fleming, Inc. I am responsible for conducting depreciation, valuation and original cost studies, including the preparation of final exhibits and responses to data requests for submission to the appropriate regulatory bodies. My additional duties include determining final life and salvage estimates, conducting field reviews and presenting recommended depreciation rates to management for their consideration.

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- 9 Q. In total, how many depreciation studies have you performed during your career.
- 11 A. I have conducted over one hundred depreciation studies during my career
 12 for various companies in the electric, natural gas, water, telephone, pipeline
 13 and railroad industries. A list of these companies is attached to my direct
 14 testimony.
 - Q. Have you submitted testimony to any state utility commissions on the subject of utility plant depreciation?
- Α. I have submitted testimony to the Pennsylvania Public Utility 17 Commission, the Commonwealth of Kentucky Public Service Commission, 18 the Public Utilities Commission of Ohio, the Public Utilities Board of New 19 Jersey, The Missouri Public Service Commission, the Massachusetts 20 21 Department of Telecommunications and Energy, The Alberta Energy & Utility Board, the Nevada Public Utility Commission, the Idaho Public Utility 22 Commission, the Louisiana Public Service Commission, the Oklahoma 23 Corporate Commission, The Public Service Commission of South Carolina, 24

Railroad Commission of Texas – Gas Services Division, Illinois Commerce

Commission, and the Indiana Utility Regulatory Commission.

Q. What is the purpose of your testimony in this proceeding?

A. My testimony is in support of the depreciation study conducted under my supervision and direction for Laclede Gas Company. Based upon the study, I am recommending that new depreciation accrual rates be adopted by the Company and approved by the Commission.

A.

II. OVERVIEW

Q. Please describe what you mean by the term "depreciation".

"Depreciation" refers to the loss in service value not restored by current maintenance, incurred in connection with the consumption or prospective retirement of utility plant in the course of service from causes which can be reasonably anticipated or contemplated, against which the Company is not protected by insurance. Among the causes to be given consideration are wear and tear, decay, action of the elements, inadequacy, obsolescence, changes in the art, changes in demand, and the requirements of public authorities.

Q. Please explain the term "service value".

A. "Service value" is the original cost of an asset, less the net salvage value of the asset. The net salvage value is the gross salvage value minus the cost of removal or cost to retire the asset. For many types of property used in the utility industry, the net salvage value is negative, meaning that the cost to retire the asset exceeds any residual salvage value.

Q. What is the primary goal of establishing depreciation accrual rates?

A. Depreciation accrual rates are established and used to allocate, for accounting purposes, the cost of assets, including the cost to retire them, over their service lives. The total annual depreciation derived from the establishment of such rates is based on a system of depreciation accounting which aims to distribute the cost of fixed capital assets over the estimated useful life of the unit, or group of assets, in a systematic and rational manner.

Q. What method did you use to derive your recommended accrual depreciation rates in this case?

A. In the study that I performed for purposes of preparing my testimony, I used the straight line whole life method of depreciation, with the average service life procedure to develop recommended depreciation accrual rates. In addition, I calculated the amount required to amortize the variance between the book depreciation reserve and the calculated accrued depreciation or "theoretical reserve".

For General Plant Accounts 391.1, 391.2, 391.3, 393, 394, 395, 397 and 398; I used the straight line method of amortization. The annual amortization is based on amortization accounting which distributes the unrecovered cost of fixed capital assets over the remaining amortization period selected for each account and vintage.

Q. Have you prepared a report presenting the results of your study?

A. Yes. The report titled, "Depreciation Study - Calculated Annual Depreciation Accruals Related to Utility Plant at September 30, 2003,"

1	which has been marked as Schedule JJS-1, sets forth the results of my
2	study.

Q. How did you determine the recommended annual depreciation accrual rates?

A. The determination of annual depreciation accrual rates consists of two phases. In the first phase, service life and net salvage characteristics are estimated for each depreciable group, that is, each plant account or subaccount identified as having similar characteristics. In the second phase, the annual depreciation accrual rates and accrued depreciation are calculated based on the service life and net salvage estimates determined in the first phase.

III. ESTIMATION OF SERVICE LIFE AND NET SALVAGE

- Q. Please describe the first phase of the study in which you estimated the service life and net salvage characteristics for each depreciable group.
- A. The service life and net salvage study consisted of compiling historical data from records related to the Company's plant; analyzing these data to obtain historical trends of survivor and salvage characteristics; obtaining supplementary information from management and operating personnel concerning the Company's practices and plans as they relate to plant operations; and interpreting the above data to form judgments of average service life and net salvage characteristics.
- Q. What historical data did you analyze for the purpose of estimating the service life characteristics of the Company's plant?

A. The data consisted of the entries made by the Company to record plant transactions through 2003. The transactions included additions, retirements, transfers and the related balances. The Company, in accordance with my instructions, classified the data by depreciable group, type of transaction, the year in which the transaction took place, and the year in which the plant was installed.

Q. What method did you use to analyze this service life data?

A. I used the retirement rate method. That method is the most appropriate when aged retirement data are available, because it develops the average rates of retirement actually experienced during the period of study. Other methods of life analysis infer the rates of retirement based on a selected type survivor curve.

Q. Please describe the results of your use of the retirement rate method.

- A. Each retirement rate analysis resulted in a life table which, when plotted, formed an original survivor curve. Each original survivor curve as plotted from the life table represents the average survivor pattern experienced by the several vintage groups during the experience band studied. Inasmuch as this survivor pattern does not necessarily describe the life characteristics of the property group, interpretation of the original curves is required in order to use them as valid considerations in service life estimation. Iowa type survivor curves were used in these interpretations.
- Q. Please explain briefly what an "lowa-type survivor curve" is and how you use it in estimating service life characteristics for each depreciable group.

The range of survivor characteristics usually experienced by utility and industrial properties is encompassed by a system of generalized survivor curves known as the lowa type curves. The lowa curves were developed at the lowa State College Engineering Experiment Station through an extensive process of observation and classification of the ages at which industrial property had been retired.

lowa type curves are used to smooth and extrapolate original survivor curves determined by the retirement rate method. The lowa curves and truncated lowa curves were used in this study to describe the forecasted rates of retirement based on the observed rates of retirement and the outlook for future retirements.

The estimated survivor curve designations for each depreciable group indicate the average service life, the family within the Iowa system and the relative height of the mode. For example, the Iowa 40-R2.5 indicates an average service life of forty years; a right-moded, or R, type curve (the mode occurs after average life for right-moded curves); and a moderate height, 2.5, for the mode (possible modes for R type curves range from 1 to 5). The mode of a data set is a type of average. The mode represents the value which appears most frequently in the data set.

Q. What historical data did you analyze for the purpose of estimating net salvage characteristics?

A. The data consisted of the entries made by the Company to record retirements, cost of removal and gross salvage during the period 1972 through 2003.

- Q. What method did you use to analyze this net salvage data?
 - A. The net salvage data were analyzed by expressing the net salvage and its two components, cost of removal and gross salvage, as percents of the original cost retired on annual, three-year moving average and most recent five-year average bases. The use of averages smooths the annual fluctuations and assists in identifying underlying trends.
 - Q. Please describe the manner in which you used the analyses of net salvage to estimate net salvage percents.
 - A. The results of the net salvage analyses provided indications of historical net salvage levels. The judgments of net salvage incorporated these historical indications and consideration of estimates made for other gas companies.

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IV. CALCULATION OF DEPRECIATION

- Q. Please describe the second phase of the process that you used in which you calculated annual depreciation accrual rates and accrued depreciation.
- A. After I estimated the service life and net salvage characteristics for each depreciable group, I calculated annual depreciation accrual rates and accrued depreciation for each group in accordance with the straight line whole life method, using the average service life procedure.
- Q. Please describe briefly the straight line whole life method of depreciation that you used for depreciable property.
- A. The straight line whole life method of depreciation allocates the original cost less net salvage in equal amounts to each year of service life.

- Q. In what manner do you propose to true-up the difference between the theoretical accrued depreciation that you calculated and the book depreciation reserve recorded on the Company's books?
- A. The difference or variance between the calculated accrued depreciation and
 the book reserve should be amortized over a fixed time period. I
 recommend that the variance in this case be amortized over the remaining
 service life in each account, however, not to exceed 25 years, commencing
 with the effective date of customer rates resulting from this proceeding.
 - Q. Please describe briefly the amortization of certain General Plant accounts.
 - General Plant Accounts 391.1, 391.2, 391.3, 393, 394, 395, 397 and 398 include a very large number of units, but represent less than two percent of depreciable utility plant. Depreciation accounting is difficult for these assets, inasmuch as periodic inventories are required to properly reflect plant in service. In amortization accounting, units of property are capitalized in the same manner as they are in depreciation accounting. However, retirements are recorded when a vintage is fully amortized rather than as the units are removed from service. That is, there is no dispersion of retirement. All units are retired when the age of the vintage reaches the amortization period.

V. DESCRIPTION OF REPORT

Q. Please outline the contents of your report.

Α.

A. My report is presented in three parts. The Introduction section includes statements related to the scope and basis of the depreciation study. The

section entitled "Methods Used in the Estimation of Depreciation" includes descriptions of the estimation of survivor curves and net salvage and the calculation of annual and accrued depreciation. Finally, the "Results of Study" section presents a description of the results of my analysis, summaries of the depreciation calculations, graphs and tables which relate to the service life and net salvage studies, and the detailed depreciation calculations.

Table 1 on pages III-4 through III-7 presents the estimated survivor curve, the net salvage percent, the original cost at September 30, 2003, the calculated annual depreciation accrual amount and rate and the calculated accrued depreciation for each account or subaccount. Table 2 on pages III-8 through III-10 presents the calculated accrued depreciation, the book depreciation reserve, the unamortized balance of the previously determined variance, and the variance calculated at September 30, 2003. Table 3 on pages III-11 and III-12 sets forth the calculation of the total annual depreciation expense incorporating the whole life annual depreciation accrual and the variance amortization. The section beginning on page III-13 presents the results of the retirement rate analyses prepared as the historical bases for the service life estimates. The section beginning on page III-134 presents the results of the analyses of historical net salvage data. The section beginning on page III-192 presents the depreciation calculations related to surviving original cost at September 30, 2003.

- Q. Please use an example to illustrate the manner in which the study is presented in the report.
- A. I will use Account 380.2, Services Plastic & Copper, as my example, inasmuch as it is a large depreciable group and is representative of the presentation.

The retirement rate method was used to analyze the survivor characteristics of this group. The life tables for the 1964-2003, 1984-2003 and 1998-2003 experience bands are presented on pages III-98 through III-103 of the report. The life tables, or original survivor curves, are plotted along with the estimated smooth survivor curve, the 40-R2.5 on page III-97. The net salvage analysis for the period 1972 through 2003 is presented on pages III-172 and III-173.

The calculation of the annual and accrued depreciation related to the original cost at September 30, 2003 for this account is presented on pages III-234 and III-235. The calculation is based on the 40-R2.5 survivor curve, negative sixty-five percent net salvage and the attained age. The tabulation sets forth the installation year, the original cost, the average life, the annual accrual rate and amount, the expectancy and the calculated accrued depreciation factor and amount. The totals are brought forward to the table on page III-5.

VI. RECOMMENDATION

Q. What is your recommendation regarding annual depreciation accrual rates for the Company?

A. I recommend that the Company use and the Commission approve a composite annual depreciation accrual rate for each account or subaccount. My recommended depreciation accrual rates, based on the depreciation study, are set forth for each account in column 6 of Table 1 on pages III-4 through III-7 of Schedule JJS-1. I further recommend the amortization of the variance as shown in Column 3 of Table 3 on pages III-11 and III-12. In my opinion, these are reasonable and appropriate depreciation accrual

- rates and amortization amounts for the Company and should be approved by the Commission.
- Q. Are your recommended depreciation accrual rates reasonable for plant added subsequent to September 30, 2003?
- A. Yes. The annual depreciation accrual rates calculated as of September 30, 2003, can reasonably be applied to the total balance including new plant additions during the next several years.
- Q. Does this conclude your direct testimony?
- 9 A. Yes, it does.

1	John J. Spanos
2	List of Initial Depreciation Studies
3	Conducted for Each Client

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From 1986 to 1996, I assisted in the preparation of depreciation studies for the following telephone companies: United Telephone of Pennsylvania, United Telephone of New Jersey and Anchorage Telephone Utility. I helped perform depreciation studies for the following companies in the railroad industry: Union Pacific Railroad, Burlington Northern Railroad and Wisconsin Central Transportation Corporation.

I assisted in the preparation of depreciation studies for the following organizations in the electric industry: Chugach Electric Association, The Cincinnati Gas & Electric Company ("CG&E"), The Union Light, Heat and Power Company (ULH&P), Northwest Territories Power Corporation and the City of Calgary - Electric System.

I assisted in the preparation of depreciation studies for the following pipeline companies: TransCanada Pipelines Limited, Trans Mountain Pipe Line Company Ltd., Interprovincial Pipe Line Inc., Nova Gas Transmission Limited and Lakehead Pipeline Company.

I assisted in the preparation of depreciation studies for the following gas companies: Columbia Gas of Pennsylvania, Columbia Gas of Maryland, The Peoples Natural Gas Company, T. W. Phillips Gas & Oil Company, CG&E, ULH&P, Lawrenceburg Gas Company and Penn Fuel Gas, Inc. I assisted in the preparation of depreciation studies for the following water companies: Indiana-American Water Company, Consumers Pennsylvania Water Company and The York Water Company; and depreciation and original cost studies for Philadelphia Suburban Water Company and Pennsylvania-American Water Company.

Since January 1996, I have conducted depreciation studies similar to those 6 7 previously listed including assignments for Hampton Water Works Company, Omaha 8 Public Power District, Enbridge Pipe Line Company, Inc., Columbia Gas of Virginia, 9 Inc., Virginia Natural Gas Company, National Fuel Gas Distribution Corporation - New 10 York and Pennsylvania Divisions, The City of Bethlehem - Bureau of Water, The City of Coatesville Authority, The City of Lancaster - Bureau of Water, Peoples Energy Corporation, The York Water Company, Public Service Company of Colorado, Reliant 13 Energy-HLP, Massachusetts-American Water Company, St. Louis County Water Company, Missouri-American Water Company, Chugach Electric Association, Alliant 15 Energy, Nevada Power Company, Dominion Virginia Power, **NUI-Virginia** Gas Companies, PSI Energy, NUI - Elizabethtown Gas Company, Cinergy Corporation -CG&E, Cinergy Corporation – ULH&P, Columbia Gas of Kentucky, Idaho Power 18 Company, El Paso Electric Company, Centennial Pipeline Company, NSTAR -Boston Edison Company, South Jersey Gas Company, Nevada Power, and B. C. Gas 20 Utility, Ltd.

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

In the Matter of Laclede Gas Company's Tariff to Revise Natural Gas Rate Schedules.)))	Case	No. GR-	2005-
AFF	IDA	<u>V I T</u>		
COMMONWEALTH OF PENNSYLVAN	NIA .)	SS.	
COUNTY OF CUMBERLAND		Ś	 ·	

John J. Spanos, of lawful age, being first duly swom, deposes and states:

- 1. My name is John J. Spanos. My business address is 207 Senate Avenue, Camp Hill, Pennsylvania, 17011; and I am Vice-President of the Valuation and Rate Division of Gannett Fleming, Inc.
- 2. Attached hereto and made a part hereof for all purposes is my direct testimony on behalf of Laclede Gas Company.
- 3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct to the best of my knowledge and belief.

John J. Spanos

Subscribed and sworn to before me this /// day of February, 2005.

NOTARIAL SEAL
CHERYL ANN RUTTER, Notary Public
Camp Hill Boro, Camberland County
My Commission Expires Feb. 20, 2007