MEEIA 2 Program Measures & Incentives

Program Measures as listed are for the following Residential Program(s):

- 1. Heating and Cooling Launch 3/7/2016, Revised 12/9/2016
- 2. Efficient Lighting Launch 3/31/2016
- 3. Multifamily Low Income Launch 4/18/2016, Revised 6/19/2016, Revised 8/1/2016, Revised 4/5/2017, Revised 5/22/2017, Revised 11/14/2017
- 4. Efficient Products Launch 4/25/2016, Revised 11/13/2017
- 5. Energy Efficient Kits Launch 7/29/2016

Heating and Cooling Incentives for Measures identified in the TRM

 Seasonal incentive - to spur the marketplace towards efficient equipment purchases during the months of July, August and/or September as determined by the implementation vendor.

HVAC Measure	Customer-facing name	Incentive	Seasonal Incentive
ER = early replacement ROF = Replace on fail			
ASHP - SEER 15 ER with ASHP	ASHP SEER 15		+100
ASHP - SEER 15 ROF with ASHP	Replace ASHP	500	
ASHP - SEER 15 New Construction	New ASHP		
ASHP - SEER 15 ER Elec Resist Furnace	ASHP SEER 15		+100
ASHP- SEER 15 ROF Elec Resist Furnace	Replace Electric Furnace	800	
ASHP - SEER 16+ ER with ASHP	ASHP SEER 16+		+100
ASHP - SEER 16+ ROF with ASHP	Replace ASHP	650	
ASHP - SEER 16+ New Construction	New ASHP		
ASHP - SEER 16+ ER Elec Resist Furnace	ASHP SEER 16+	900	+100
ASHP- SEER 16+ ROF Elec Resist Furnace	Replace Electric Furnace	900	
CAC - SEER 14 ER	CAC SEER 14	300	+100
	Existing unit working	500	
CAC - SEER 14 ROF	CAC SEER 14	g 250	
	Existing unit not working		
CAC - SEER 14 New Construction	New CAC		
CAC - SEER 15 ER	CAC SEER 15	400	+100
	Existing unit working	400	
CAC - SEER 15 ROF	CAC SEER 15		
	Existing unit not working	275	
CAC - SEER 15 New Construction	New CAC		
CAC - SEER 16+ ER	CAC SEER 16+	500	+100
	Existing unit working	500	
CAC - SEER 16+ ROF	CAC SEER 16+		
	Existing unit not working	300	
CAC - SEER 16+ New Construction	New CAC		
Ductless ASHP – SEER 19+ ER with ASHP	Ductless ASHP	300	+100
Ductless ASHP - SEER 19+ ROF with ASHP	Replace ASHP	500	
Ductless ASHP - SEER 19+ New Construction	New Ductless ASHP	F00	
Ductless ASHP - SEER 19+ ER Elec Resist Furnace	Ductless ASHP	500	+100

MEEIA 2 Program Measures & Incentives

HVAC Measure	Customer-facing name	Incentive	Seasonal Incentive
ER = early replacement ROF = Replace on fail			
Ductless ASHP- SEER 19+ ROF Elec Resist Furnace	Replace Electric Furnace		
Electronically Commutated Motor (ECM) factory	ECM Motor		
installed in new gas furnace or air handler	Included in AHRI	50	
	Efficiency Rating		
Electronically Commutated Motor (ECM) factory	ECM Motor		
installed in new gas furnace or air handler	Not included in AHRI	100	
	Efficiency Rating		
Retrofit Electronically Commutated Motor (ECM)	ECM Motor		
replacing permanent split capacitor blower motor	Not included in AHRI	100	
	Efficiency Rating		
DFHP 15 SEER –New Construction	Dual Fuel Heat Pump	175	
DFHP 16+ SEER- New Construction	Dual ruel neat Pump	200	
GSHP - EER 14+ ER ASHP with GSHP			
GSHP - EER 14+ ER Elec Resist Furnace	Geothermal Heat Pump	2000	
GSHP - EER 14+ ROF Elec Resist Furnace	EER 14+	2000	
GSHP - EER 14+ New Construction			
GSHP - EER 23+ ER GSHP with GSHP	Geothermal Heat Pump	800	
GSHP - EER 14+ ROF GSHP	EER 23+	800	
Learning Thermostat		50	
HVAC Maintenance and Tune-up_SF			
Indoor Coil Cleaning	Tune Up	75	
Outdoor Coil Cleaning	i une op	/3	
RCA 10% improvement_SF			

Energy Efficient Lighting Incentives for Measures identified in the TRM

Energy Efficient Lighting Measures	Low Range Incentive	High Range incentive
10.5W_LED_Downlight	\$0.75	\$5.00
10W_LED	\$0.75	\$4.00
12W_LED_Dimmable	\$0.75	\$5.00
15W_LED	\$0.75	\$4.00
15W_LED_Flood_Light_PAR30	\$0.75	\$5.00
18W_LED_Flood_Light_PAR38	\$0.75	\$5.00
20W_LED	\$0.75	\$4.00
4W_LED_Candelabra	\$0.75	\$5.00
8W_LED_Globe_Light	\$0.75	\$5.00

MEEIA 2 Program Measures & Incentives

		1	
Multifamily Low Income	Low Range	High Range	Incentive
Direct Install Measures – Dwelling Units	Incentive	Incentive	incentive
AC - Energy Star Room_MF	\$400.00	\$700.00	
AC - Energy Star Room - Thru-Wall_MF	\$460.00	\$750.00	
ENERGY STAR Refrigerator_MF	\$575.00	\$1200.00	
HVAC Maintenance and Tune-up_MF			75.00
RCA 10% Improvement (Charge Correction)			70.00
LED 9-10.5W Downlight E26 Light Bulb_MF	\$4.00	\$5.75	
LED – 11-12W Dimmable Light Bulb_MF	\$6.00	\$8.85	
LED - 15W Flood Light PAR30 Bulb_MF	\$12.50	\$20.00	
LED - 18W Flood Light PAR38 Bulb_MF	\$14.00	\$17.35	
LED – 6-8W Globe Light G25 Bulb_MF	\$4.00	\$6.30	
Low Flow Faucet Aerator _MF Fixed			6.95
Low Flow Faucet Aerator _MF Swivel			8.25
Low Flow Showerhead_MF Fixed			27.45
Low Flow Showerhead_MF Handheld			32.10
Pipe Insulation_MF (per linear ft)			1.02
Programmable thermostat - full setback_MF			75.00
HP programmable thermostat - full setback_MF			125.00
Dirty Filter Alarm_MF			6.44

Multifamily Low Income (CommunitySavers[™]) Incentives for Measures identified in the TRM

Multifamily Low Income Small Business Direct Install (SBDI) Incentive List

<u>2M Customers will be eligible for the additional bonus on Custom or Standard measures or they will be eligible for the SBDI incentive as shown. They will be able to choose the greater of the two offers not to exceed the cost of the measure plus labor.</u>

Interior Lighting: Standard (A-Series) Lamp Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit
A-Series ≥ 40 – 60 Watts*	LED ≤20watts	Lamp	\$9.00

*Incandescent replacements are eligible for this incentive; however halogen equivalent wattage will be used to determine energy savings and incentive amounts.

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit
Halogen MR-16 35-50 watts	LED ≤ 13 watts	Lamp or Fixture	\$16.00
Incandescent or Halogen BR/R*	LED ≤ 14 watts	Lamp or Fixture	\$17.00
Incandescent or Halogen PAR*	LED ≤ 20 watts	Lamp or Fixture	\$22.00

Interior Lighting: Reflector Lamp or Fixture Replacements

* Halogen equivalent wattage will be used as the base wattage to calculate energy savings.

MEEIA 2 Program Measures & Incentives

Interior Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment	Incentive
HID*	LED	\$0.50/Fixture Watt Saved

*HID (High Intensity Discharge) Lamps include metal halide, high pressure sodium and mercury vapor-type lamps.

Interior Lighting: Linear Fluorescent Replacements

Existing Equipment*	Efficient Equipment	Incentive
Fluorescent T5	LED	\$0.50/Fixture Watt Saved
Fluorescent T8	LED	\$0.53/Fixture Watt Saved
Fluorescent T12	LED	\$0.58/Fixture Watt Saved

*Wattage reduced by permanently removing a lamp ("delamping") can be incentivized under these linear fluorescent measures when performed in conjunction with an upgrade of the remaining lamps within the fixture. Power must be permanently removed from the lamp socket to prevent a lamp from being installed in the future.

Notes:

1. Consider U-Shaped fluorescent lamps as 4 linear feet

2. For linear fluorescent to LED fixtures use the Custom program.

3. Incentives are based on the efficient equipment linear feet.

Exterior Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment	Incentive
HID*	LED	\$0.73/Fixture Watt Saved

*HID (High Intensity Discharge) Lamps include metal halide, high pressure sodium and mercury vapor-type lamps.

Exit Sign Replacements

			Incentive Per
Existing Equipment	Efficient Equipment	Unit	Unit
Incandescent Exit Sign	LED or Electroluminescent (ELD)	Sign	\$25.00
CFL Exit Sign	LED or Electroluminescent (ELD)	Sign	\$25.00

Occupancy Sensors (No existing sensors installed)

Efficient Equipment	Watts Controlled	Unit	Incentive Per Unit
Fixture Mounted Sensor	Controlling 50 - 120 watts	Sensor	\$14.00
Fixture Mounted Sensor	Controlling 201 - 500 watts	Sensor	\$44.00
Lighting Circuit Sensor (Single			
Technology)	Controlling 50 - 120 watts	Sensor	\$20.00
Lighting Circuit Sensor (Single			
Technology)	Controlling > 120 watts	Sensor	\$50.00
Lighting Circuit Sensor (Dual Technology)	Controlling > 150 watts	Sensor	\$65.00

MEEIA 2 Program Measures & Incentives

The following tables are based on Filed Business Standard Measures and Incentives for Multifamily Common Area & Whole buildings:

Interior Lighting: Standard (A-Series) Lamp Replacements

			Incentive Per	+25% MFLI
Existing Equipment	Efficient Equipment	Unit	Unit	Incentive
A-Series ≥ 40- 60 watts*	LED ≤ 20watts	Lamp	\$5	\$6.25

*Incandescent replacements are eligible for this incentive, however halogen equivalent wattage will be used to determine energy savings and incentive amounts.

Interior Lighting: Reflector Lamp or Fixture Replacements

			Incentive Per	
Existing Equipment	Efficient Equipment	Unit	Unit	+25% MFLI Incentive
Halogen MR-16 35-50		Lamp or		
watts	LED ≤ 13 watts	Fixture	\$11	\$13.75
Incandescent or		Lamp or		
Halogen BR/R *	LED ≤ 14 watts	Fixture	\$12	\$15.00
Incandescent or		Lamp or		
Halogen PAR *	LED ≤ 20 watts	Fixture	\$15	\$18.75

* Halogen equivalent wattage will be used as the base wattage to calculate program energy savings.

Interior Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment		Incentive	+25% MFLI Incentive
HID*	LED	\$0.44/I	ixture Watt Saved	\$0.55/Fixture Watt Saved

*HID (High Intensity Discharge) Lamps include metal halide, high pressure sodium and mercury vapor-type lamps.

Interior Lighting: Linear Fluorescent Replacements

Existing Equipment*	Efficient Equipment	Incentive	+25% MFLI Incentive
		\$0.40/Fixture	
Fluorescent T5	LED	Watt Saved	\$0.50/Watt Saved
		\$0.42/Fixture	
Fluorescent T8	LED	Watt Saved	\$0.53/Watt Saved
		\$0.48/Fixture	
Fluorescent T12	LED	Watt Saved	\$0.60/Watt Saved

*Wattage reduced by permanently removing a lamp ("delamping") can be incentivized under these linear fluorescent measures when performed in conjunction with an upgrade of the remaining lamps within the fixture. Power must be permanently removed from the lamp socket to prevent a lamp from being installed in the future.

Notes:

- 1. Consider U-Shaped fluorescent lamps as 4 linear feet
- 2. For linear fluorescent to LED fixtures use the Custom program.
- 3. Incentives are based on the efficient equipment linear feet.

MEEIA 2 Program Measures & Incentives

Exterior Lighting: HID Lamp or Fixture Replacements

Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
		\$0.46/Fixture	
HID*	LED	Watt Saved	\$0.58/Fixture Watt Saved

*HID (High Intensity Discharge) Lamps include metal halide, high pressure sodium and mercury vapor-type lamps.

Exit Sign Replacements

Existing Equipment	Efficient Equipment	Unit	Incentive Per Unit	+25% MFLI Incentive
Incandescent Exit Sign	LED or Electroluminescent (ELD)	Sign	\$12	\$15
CFL Exit Sign	LED or Electroluminescent (ELD)	Sign	\$12	\$15

Occupancy Sensors (No existing sensors installed)

Efficient Equipment	Watts Controlled	Unit	Incentive Per Unit	+25% MFLI Incentive
Fixture Mounted Sensor	Controlling 50 - 200 watts	Sensor	\$10	\$12.50
Fixture Mounted Sensor	Controlling 201 - 500 watts	Sensor	\$35	\$43.75
Lighting Circuit Sensor				
(Single Technology)	Controlling 50 - 120 watts	Sensor	\$15	\$18.75
Lighting Circuit Sensor				
(Single Technology)	Controlling > 120 watts	Sensor	\$35	\$43.75
Lighting Circuit Sensor				
(Dual Technology)	Controlling > 150 watts	Sensor	\$45	\$56.25

Electric Water Heating Upgrade

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
2.9-14.6 kW			\$1,057 / unit	\$1,321.25 / unit
14.7-29.3 kW	Electric Resistance		\$2,664 / unit	\$3,330 / unit
29.4-87.9 kW	Commercial Water Heater w/ 98%	HP Water Heater ≥3.0 COP	\$7,052 / unit	\$8,815 / unit
88-146.5 kW	Efficiency		\$14,000 / unit	\$17,500 / unit
>146.6 kW	Lineichey		\$21,000 / unit	\$26,250 / unit

Refrigeration

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
less than 15ft ³			\$85 / unit	\$106.25 / unit
15 to 30 ft ³		ENERGY STAR	\$160 / unit	\$200.00 / unit
30 to 50 ft ³		Commercial <u>Glass</u> Door Freezers	\$270 / unit	\$337.50 / unit
more than 50 ft ³	Non-ENERGY STAR		\$427 / unit	\$533.75 / unit
less than 15 ft ³	Unit		\$35 / unit	\$43.75 / unit
15 to 30 ft ³		ENERGY STAR Commercial Solid	\$70 / unit	\$87.50 / unit
30 to 50 ft ³		Door Freezers	\$121 / unit	\$151.25 / unit
more than 50 ft ³			\$225 / unit	\$281.25 / unit
	No Door Heater	Anti-Sweat Heater	\$68 / controller	\$85.00 / controller

MEEIA 2 Program Measures & Incentives

Controls	Control	

Swimming Pools

Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
Electric Resistance Heater	Pool Heater Heat Pump	\$90 / unit	\$112.50 / unit
Pool Pump with no VFD	Pool Pump VFD	\$125 / unit	\$156.25 / unit
No Pool Pump Timer	Pool Pump Timer	\$30 / unit	\$37.50 / unit

Cooking

Equipment Size	Existing Equipment	Efficient Equipment	Incentive	+25% MFLI Incentive
3 Pan	Non-Energy Star Unit		\$671 / unit	\$838.75 / unit
4 Pan			\$729 / unit	\$911.25 / unit
5 Pan			\$788 / unit	\$985.00 / unit
6 Pan			\$910 / unit	\$1,137.50 / unit
		Energy Star Hot Food Holding		
Full Size		Cabinet	\$397 / unit	\$496.25 / unit

<u>The following table is based on Filed Business Custom Incentives for Multifamily Common Area &</u> <u>Whole buildings:</u> (section revised 6/19/2016)

Multifamily Low Income Efficient Equipment	Business Custom Incentive	+25% MFLI Bonus Incentive
Cooling	\$0.150	\$0.188
Building Shell	\$0.080	\$0.10
HVAC (Ventilation)	\$0.080	\$0.10
Cooking	\$0.080	\$0.10
(Interior) Lighting & 24/7 Exterior Lighting	\$0.075	\$0.094
Water Heating	\$0.075	\$0.094
Air Comp	\$0.070	\$0.088
Motors	\$0.070	\$0.088
Process	\$0.070	\$0.088
Miscellaneous	\$0.060	\$0.075
Refrigeration	\$0.060	\$0.075
Exterior Lighting (Less than 24/7)	\$0.050	\$0.0625

MFLI properties with no common areas are eligible for a 25% increase in Residential Heating and Cooling Measure Incentives; review current program details for eligibility and replacement efficiency requirements.

Multifamily Low Income HVAC Measure ER = early replacement ROF = Replace on fail	Customer-facing name	Incentive	+25% MFLI Incentive
ASHP - SEER 15 ER with ASHP	ASHP SEER 15	\$500	\$625

MEEIA 2 Program Measures & Incentives

Multifamily Low Income HVAC Measure ER = early replacement ROF = Replace on fail	Customer-facing name	Incentive	+25% MFLI Incentive
ASHP - SEER 15 ROF with ASHP	Replace ASHP		
ASHP - SEER 15 New Construction	New ASHP		
ASHP - SEER 15 ER Elec Resist Furnace	ASHP SEER 15		_
ASHP- SEER 15 ROF Elec Resist Furnace	Replace Electric Furnace	\$800	\$1,000
ASHP - SEER 16+ ER with ASHP	ASHP SEER 16+		
ASHP - SEER 16+ ROF with ASHP	Replace ASHP	\$650	\$812.50
ASHP - SEER 16+ New Construction	New ASHP	,	
ASHP - SEER 16+ ER Elec Resist Furnace	ASHP SEER 16+		\$1,125
ASHP- SEER 16+ ROF Elec Resist Furnace	Replace Electric Furnace	\$900	
CAC - SEER 14 ER	CAC SEER 14 Existing unit working	\$300	\$375
CAC - SEER 14 ROF	CAC SEER 14		
	Existing unit not working	\$250	\$312.5
CAC - SEER 14 New Construction	New CAC		
CAC - SEER 15 ER	CAC SEER 15 Existing unit working	\$400	\$500
CAC - SEER 15 ROF	CAC SEER 15		\$343.75
	Existing unit not working	\$275	
CAC - SEER 15 New Construction	New CAC		
CAC - SEER 16+ ER	CAC SEER 16+	\$500	\$625
	Existing unit working	-	
CAC - SEER 16+ ROF	CAC SEER 16+		6075
CAC SEED 1C: New Construction	Existing unit not working	\$300	\$375
CAC - SEER 16+ New Construction Ductless ASHP – SEER 19+ ER with ASHP	New CAC		
	Ductless ASHP	\$300	\$375
Ductless ASHP - SEER 19+ ROF with ASHP Ductless ASHP - SEER 19+ New Construction	Replace ASHP		
	New Ductless ASHP	έτο <u>ο</u>	400-
Ductless ASHP - SEER 19+ ER Elec Resist Furnace	Ductless ASHP	\$500	\$625
Ductless ASHP- SEER 19+ ROF Elec Resist Furnace	Replace Electric Furnace		
Electronically Commutated Motor (ECM) factory installed in new gas furnace or air handler	ECM Motor Included in AHRI Efficiency Rating	\$50	\$62.50
Electronically Commutated Motor (ECM) factory	ECM Motor		\$125
installed in new gas furnace or air handler	Not included in AHRI Efficiency Rating	\$100	
Retrofit Electronically Commutated Motor (ECM)	ECM Motor		\$125
replacing permanent split capacitor blower motor	Not included in AHRI Efficiency Rating	\$100	
DFHP 15 SEER –New Construction		\$175	\$218.75
DFHP 16+ SEER- New Construction	Dual Fuel Heat Pump	\$200	\$250
GSHP - EER 14+ ER ASHP with GSHP GSHP - EER 14+ ER Elec Resist Furnace	Geothermal Heat Pump EER 14+	\$2000	\$2,500

MEEIA 2 Program Measures & Incentives

Multifamily Low Income HVAC Measure ER = early replacement ROF = Replace on fail	Customer-facing name	Incentive	+25% MFLI Incentive
GSHP - EER 14+ ROF Elec Resist Furnace			
GSHP - EER 14+ New Construction			
GSHP - EER 23+ ER GSHP with GSHP	Geothermal Heat Pump	6900	\$1,000
GSHP - EER 14+ ROF GSHP	EER 23+	\$800	

Efficient Product Incentives for Measures identified in the TRM

Efficient Product Measures	Incentive Amount
ENERGY STAR Air Purifier	\$50.00
ENERGY STAR Room AC	\$50.00
ENERGY STAR Heat Pump Water Heaters	\$500.00
Learning Tstat	\$50.00
ENERGY STAR Pool Pump and Motor w auto controls - multi-Speed	\$350.00
ENERGY STAR VFDs on Residential Swimming Pool Pumps	\$350.00

Energy Efficient Kits Incentives for Measures identified in the TRM

Efficient Kit Measures	Low Range Incentive	High Range Incentive	Incentive Amount
12W LED Dimmable	\$2.00	\$20.00	\$5.00 - \$12.00
Dirty Filter Alarm	\$0.50	\$20.00	\$0.70 - \$2.00
Efficient Faucet Aerator – Bathroom	\$0.25	\$10.00	\$0.50 - \$2.00
Efficient Faucet Aerator - Kitchen	\$0.25	\$10.00	\$1.50 - \$3.00
Efficient Shower Head	\$0.25	\$20.00	\$3.75 - \$7.00
Pipe Insulation (10LF)	\$0.25	\$10.00	\$5.00 - \$9.00
*When measures are part of a hundled product kit, shipping and handling is not included in above amounts			

*When measures are part of a bundled product kit, shipping and handling is not included in above amounts