## **BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI**

In the Matter of the Union Electric Company d/b/a	)	
Ameren Missouri's Tariffs to Decrease Its	)	File No. ER-2019-0335
Revenues for Electric Service.	)	
In the Matter of Union Electric Company d/b/a	)	
Ameren Missouri's Request for a Waiver of	)	
Various Tariffs and Regulations to Enable the	)	File No. EE-2019-0382
Deployment of Automated Metering Infrastructure	)	
Beginning in 2020.	)	

#### STATUS REPORT ON APRIL 2020 MEETING AND CUSTOMER EDUCATION AND COMMUNICATION PLANS

**COMES NOW** Union Electric Company d/b/a Ameren Missouri ("Ameren Missouri"), and for its *Status Report on April 2020 Meeting and Customer Education/Communication Plans* states as follows:

#### **Background**

1. On February 28, 2020, the parties filed a Non-Unanimous Stipulation and Agreement resolving all but two issues raised by the Office of Public Counsel in Ameren Missouri's electric general rate case, File No. ER-2019-0335. On March 3, 2020, the parties submitted a Corrected Non-Unanimous Stipulation and Agreement (hereinafter "Stipulation") to correct two small items in the February 28, 2020 Stipulation and Agreement. The only party that did not sign the Stipulation indicated that it did not object to the Stipulation, so the Commission's rules allowed it to be treated as a unanimous stipulation.<sup>1</sup>

2. In paragraph 27(a)(iv)(4) of the Stipulation, the parties agreed for Ameren Missouri to meet with the Staff of the Missouri Public Service Commission ("Staff"), the Office of the Public

<sup>&</sup>lt;sup>1</sup> 20 CSR 4240-2.115(2)(C).

Counsel ("OPC"), and Missouri Department of Natural Resources – Division of Energy ("DE") "in March, April, May, and June 2020 to discuss plans to roll out customer engagement for customers receiving AMI meters." The parties also agreed that "[a] status report shall be submitted on the progress of these meetings in the pending AMI waiver docket (File No. EE-2019-0382)."<sup>2</sup>

3. On March 4, 2020, the Parties appeared for an on-the-record presentation of the Stipulation ("OTR"), and the Commissioners asked many questions regarding the new rate designs to be rolled out with AMI meters as agreed upon in the Stipulation.

4. On March 5, 2020, the Commission issued an Order Directing Responses, which directed "each party to respond stating if it is willing to provide an alternate stipulation and agreement that includes any or all of [three points]." The third point was identified as follows:

Submitting to the Commission timely status reports after the monthly customer engagement meetings identified in Paragraph 27 of the [Stipulation]. The status reports would detail the agreed to educational/communications programs. In addition, Ameren Missouri would present at Agenda in either June or July 2020, details of the customer outreach plans prior to their initiation.

5. On March 9, 2020, Ameren Missouri filed its Response to the Commission's Order

Directing Responses on Willingness to Provide an Alternative Stipulation and Agreement. In

response to the third point, Ameren Missouri stated:

While Ameren Missouri is not willing to provide an alternate stipulation and agreement, Ameren Missouri does not believe that the Stipulation would need to be changed to accomplish point three. Instead, Ameren Missouri commits to submit status reports and present at Agenda in either June or July 2020 as described in point three of the Commission's March 5, 2020 Order.

6. In accordance with paragraph 27(a)(iv)(4) of the Stipulation, Ameren Missouri met

telephonically and via Skype<sup>3</sup> with Staff, DE, and OPC on April 27, 2020.

<sup>&</sup>lt;sup>2</sup> Stipulation, paragraph 27(a)(iv)(4)(a).

<sup>&</sup>lt;sup>3</sup> Due to the ongoing COVID-19 pandemic mitigation measures, the participants (representatives from Ameren Missouri, Staff, DE, and OPC) were not able to meet in person.

7. In accordance with its commitment as described in paragraph 5 above, Ameren Missouri provides the following status report regarding the April 2020 meeting and details of the educational/communication plans.

#### Status Report

8. The list of persons who participated in the April 27, 2020 meeting is attached and marked as Attachment 1.

9. The PowerPoint presentation attached as Attachment 2 was presented by Ameren Missouri representatives at the April 27, 2020 meeting. However, Slides 8 through 12 are omitted from Attachment 2, because they contain confidential information. 20 CSR 4240-2.135(2)(A)4 & 6.

10. As described in Slide 2 of Attachment 2, the purpose of the meeting was to provide key updates and follow-up from the March 2020 meeting, as well as present an overview of analytics on existing AMI data<sup>4</sup> and Ameren Missouri's planned customer data presentment / rate comparison tool. Ameren Missouri is currently in negotiations with a vendor regarding data presentment options and the rate comparison tool, and therefore, Slides 8 through 12 contain confidential information. 20 CSR 4240-2.135(2)(A)4 & 6.

11. As shown in Slide 18 of Attachment 2, participants also discussed the topics to be addressed during the upcoming meetings in May 2020 and June 2020.

WHEREFORE, Ameren Missouri requests that the Commission accept this status report.

<sup>&</sup>lt;sup>4</sup> AMI data made available through the Company's Illinois affiliate, Ameren Illinois Company, with all customeridentifying information removed.

Respectfully submitted,

UNION ELECTRIC COMPANY D/B/A AMEREN MISSOURI

/s/ Jermaine Grubbs

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#### **CERTIFICATE OF SERVICE**

The undersigned hereby certifies that a true and correct copy of the foregoing was served

via electronic mail (e-mail) to all parties of record on this 11<sup>th</sup> day of May, 2020.

/s/ Jermaine Grubbs

Jermaine Grubbs

### Attachment 1

### List of Participants in April 27, 2020 Meeting\*

Commission Staff

Natelle Dietrich

**Robin Kliethermes** 

Sarah Lange

Tammy Huber

Contessa King

OPC Geoff Marke

#### **Division of Energy**

Lisa Kremer

Marty Hyman

Ameren Missouri

Tara Oglesby

Tom Byrne

Jeff Esserman

Steve Wills

Amanda Barbieri

Matthew Dube

Clark Allen

Joe Solari

Kelsey Klein

Gaye Suggett

Jon Shockley

Mike Harding

\*This list was compiled based on persons announcing themselves during the Skype call, and may not be complete.



# Ameren Missouri ER-2019-0335 Settlement Stakeholder Meeting #2 4/27/2020

## **Attachment 2**

## Ameren Missouri – ER-2019-0335 Settlement Agenda

<u>Meeting #2 Purpose:</u> Provide key updates / follow-up from Meeting #1. Present an overview of analytics on existing AMI data and our planned customer data presentment / rate comparison tool

- Opening Remarks
  - Ameren Missouri Tom Byrne / Tara Oglesby
- AMI data Analytics perspective
  - Predictability of AMI usage data
  - Rate option alignment / considerations
- AMI Data Presentment / Rate Comparison tool
  - Software review
  - Rate Comparison capabilities
  - Other customer value added benefits
- Final Thoughts / Meetings 3 & 4 Plans







# Usage Analytics

# 6 mo Fall 6 mo Summer 6 mo Winter 6 mo Spring based on data from 49,997 AMI Meters

Recommended Rate Plans by Data Amount and Install Season vs. Recommended Plan based on 24-Months of Data

## The Length of Data Collection and When the Meter is Installed and **Directly Impact the Accuracy of Rate Plan Recommendations**

75

Percent Match 50

25

12 mo

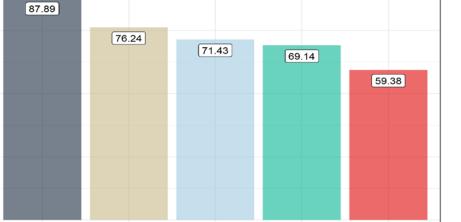
Ameren Missouri – ER-2019-0335 Settlement

Based on amount of data and season of meter install. how often does the recommended rate plan match the 24months of data recommended plan?

**Usage Analytics** 

Analyzing energy use from 50,000 meters shows that in addition to the period of data used, the season the meter is installed has an impact on how accurate the plan recommendation is when using less than 24months of data.

	No	Yes	Pct. Match
12 mo	6,055	43,942	87.88927
6 mo Summer	11,881	38,116	76.23657
6 mo Winter	14,285	35,712	71.42829
6 mo Spring	15,429	34,568	69.14015
6 mo Fall	20,311	29,686	59.37556



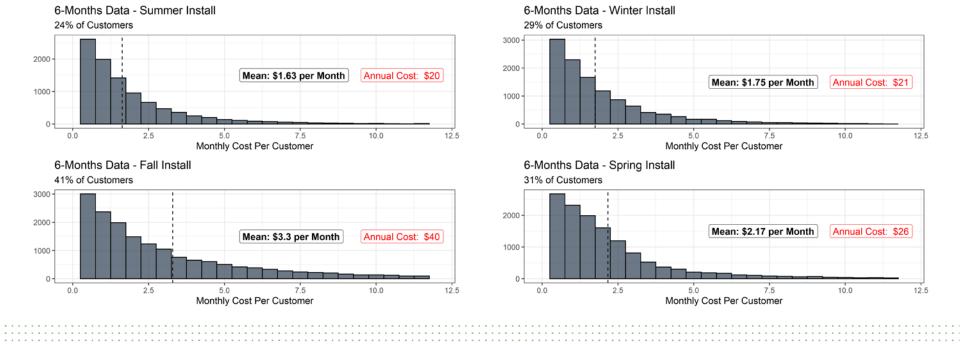
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**Usage Analytics** 



## There is a Measureable Cost to Our Customers When We Recommend the Wrong Rate Plan

based on recommended plan with 6-months vs recommended plan with 24-months of data



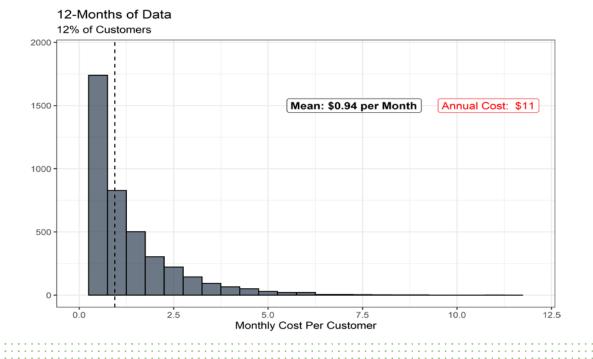
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## **Usage Analytics**

12-Months of Data Limits the Number of Customers With the Wrong Plan and the Cost to Those Customers

based on recommended plan with 12-months vs recommended plan with 24-months of data





## Customer - AMI Data Presentment / Rate Tool



# Slide 8 Redacted, Confidential

# Slide 9 Redacted, Confidential

# Slide 10 Redacted, Confidential

# Slide 11 Redacted, Confidential

# Slide 12 Redacted, Confidential

# Ameren Missouri – ER-2019-0335 Settlement



### **Communications Process Update**

### **Customer Research**

- Research launched 4/23
- Qualitative online focus groups to understand customer preferences



 Quantitative representative sample survey to ensure we understand our diverse customer base.

> maslansky +partners

### Development

We will develop messaging and introduce the rate options and comparison tool through a multi channel approach.

Our messaging will be focused on education and insights that help customers to take control and make informed decisions.



We will look to deliver excellent experiences via:

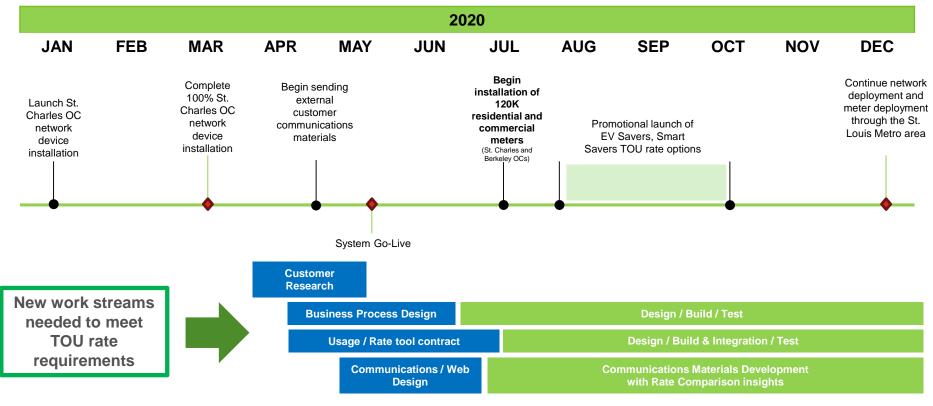
- Mailers / Energy statements
- Ameren.com
- Alerts
- Customer Care



## Ameren Missouri – ER-2019-0335 Settlement



### **New Initiatives from the Settlement**



# **Project Timeline**



		2020									2021						
Phase	APR	ΜΑΥ	JUN	JUL	AUG	SEP	ост	NOV	DEC	JAN	FEB	MAR	APR	МАҮ	JUN		
Customer	Rese	earch				:			:			:					
Planning		★ Kick-	Off														
BPD	BPD											OUP 1: DECEMBER RELEASE					
Functional Design				Funct	ctional Design TOU Rates, Shadow Billing, Rate										Rate		
Technical Design				Tech	nical Design						Change, Bill Redesign, Customer Engagement						
Build & Unit Test					Builc	& Unit Tes	t		:			-			:		
Test						System	Integration T	est	UAT 🛧	Go-Live	9						
Deploy / Post-Prod							Rele	ase Manag	ement	Post-GL	Support						
BPD																	
Functional Design		UP 2 Present	mont		Planning in Progress									· · · · · · · · · · · · · · · · · · ·			
Technical Design		tion, Bill															
Build & Unit Test		pare Dis	splay,														
Test		tomer agement															
Deploy / Post-Prod																	

## **Framework for Success**



To achieve the timelines outlined in the previous slides, the following actions are essential:

- Launch business process design and system integration efforts in May 2020.
- Align and contract with web solution vendor (Summer 2020).
- Develop Customer Experience Plan, based on customer research, in order to implement the customer rates outlined in the rate case settlement with a *customer satisfaction focus*. These options will be delivered starting in January 2021.

## Ameren Missouri – ER-2019-0335 Settlement TOU Rate Options: Future Stakeholder Meetings

## May Meeting:

- Review of the final project plan / scope / timing
- Initial research findings from Maslansky
- Open discussion on approach / deliverables

## June Meeting:

- Customer experience approach (BPD findings)
- Update on research findings / communications
- Review final requirements and move forward plan





