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STATE OF MISSOURI PUBLIC SERVICE COMMISSION

TRANSCRIPT

FILED

OFFICIAL CASE FILE

CASE NO. : H0-86-139

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PUBLIC SERVICE COMMISSION

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Ť STATE OF MISSOURI 2 **PUBLIC SERVICE COMMISSION** 3 At a Hearing of the Public Service 5 Commission, held at Jefferson City, 6 Missouri, on the 27th day 7 8 9 CASE NO. HO-86-139 10 11 In the matter of the investigation of steam service rendered by Kansas City 12 Power & Light Company. 13 14 BEFORE: 15 C. GENE FEE, Presiding, 16 CHIÉF HEARING EXAMINER. WILLIAM D. STEINMEIER, Chairman, 17 ALLAN G. MUELLER, CONNIE B. HENDREN, JAMES M. FISCHER, 18 COMMISSIONERS. 19 20 21 22 23 24 REPORTED BY:

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ERIN C. COFFEY

days constant	APPEARANCES:
2	MARK G. ENGLISH, Deputy General Counsel JEANNIE SELL LATZ, Attorney at Law 1330 Baltimore Avenue
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8	FOR: KINETIC ENERGY DEVELOPMENT CORPORATION.
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10	P.O. Box 360 Jefferson City, Missouri 65102
11 12	FOR: STAFF OF THE MISSOURI PUBLIC SERVICE COMMISSION.
13	ALSO APPEARING:
14	LOUIS C. RASMUSSEN, Executive Vice President 1330 Baltimore Avenue Kansas City, Missouri 64105
16	FOR: KANSAS CITY POWER & LIGHT COMPANY.
17	W. T. SCHMIDT 712 North Second Street, Suite 210 St. Louis, Missouri 63102
18	FOR: KINETIC ENERGY DEVELOPMENT CORPORATION.
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PROCEEDINGS

(Written Entries of Appearance Filed.)

EXAMINER FEE: The hearing will come to order, please, in HO-86-139 concerning the steam system of Kansas City Power & Light Company in downtown Kansas City.

Will counsel make their entries of appearance, both written and oral.

MR. ENGLISH: Mark English and Jeannie Sell Latz, 1330 Baltimore Avenue, Kansas City, Missouri, 64105, representing Kansas City Power & Light Company.

MS. YOUNG: Mary Ann Young, Post Office Box 360, Jefferson City, Missouri, 65102, appearing on behalf of the Staff of the Missouri Public Service Commission.

MR. FINNEGAN: Jeremiah D. Finnegan,
4049 Pennsylvania, Suite 300, Kansas City, Missouri, 64111,
appearing on behalf of Kinetic Energy Development
Corporation.

EXAMINER FEE: It's my understanding that Mr. English proposes to make a statement of counsel for the purpose of fulfilling the Commission's Order of February 24.

Would the same be true of you, Mr. Finnegan?

MR. FINNEGAN: No. I believe Mr. Schmidt

will make a statement on behalf of Kinetic.

EXAMINER FEE: Mr. English.

MR. ENGLISH: Thank you, your Honor. Before I start, I'd like to state that Mr. Louis C. Rasmussen, Executive Vice President of the company, is here to answer questions that the Bench may have after the prepared statement.

 The purpose of the statement is just to update the Commission on the activities that have taken place subsequent to KCPL's filing on December 30 of its report in this matter apprising the Commission of the efforts to date at that time.

On December 30, KCPL filed its report on its efforts to sell the steam system. It recounted the creation and distribution of the request for proposals, the various proposals KCPL received, the selection of Kinetic's proposal to purchase the steam distribution system for \$4 million, and the protracted dealings that followed the selection. KCPL informed Kinetic on December 30 that its bid was rejected for failure to sign the agreement within the designated time frame. KCPL, on December 30, as well filed a motion to request the Commission find that KCPL complied with the October 7, 1987, Report and Order and close the case.

Kinetic then informed KCPL that it had the financing and was ready to sign the sales agreement. KCPL arranged a meeting for January 13 among Staff, KCPL and

Kinetic in order to sign the sales agreement and set a schedule seeking Commission approval. However, at the January 13 meeting, Kinetic stated that it would not sign the agreement as presented at that time.

The identity of Kinetic's present associate was disclosed in a letter sent by Trigen Energy Corporation to Mary Ann Young on January 20 of this year. In that letter, Trigen essentially stated that it was willing to accept the \$4 million purchase price offered by Kinetic, but that it accepted only the basic intent of the terms and conditions of the sales agreement that KCPL and Kinetic had been negotiating over the past seven months.

A meeting among KCPL, Trigen and Kinetic was then scheduled for February 2 to discuss the objections
Trigen had to the present sales agreement. KCPL informed
Kinetic and Trigen beforehand that it would not entertain substantive changes to the sales agreement previously agreed to between KCPL and Kinetic. On February 1, KCPL received a lengthy letter from Trigen outlining some of Trigen's objections to the sales agreement. Most of Trigen's objections were of a substantive nature, and in some instances took exception to terms which were in the RFP and not objected to by Kinetic.

The meeting for February 2 was not held. It was rescheduled to February 27. On February 3, however,

KCPL responded in writing to the Trigen letter identifying 14 topic areas in which Trigen took exception to the document provisions previously agreed to between KCPL and Kinetic. In some of the areas, KCPL indicated that there should not be a problem in agreeing to the changes sought. However, KCPL declined to entertain substantive changes again to the current form of the agreement.

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At the February 27 meeting, the president of Trigen stated that the transaction as presently structured; that is, buying steam from KCPL on an interim basis until a new steam generating facility was built, was not economically feasible. Trigen thus proposed either to lease or purchase approximately the northwest portion of Grand Avenue Station and purchase one of the boilers, boiler 1A, as the steam supply source for the steam distribution system. Access to the steam and gas supply lines within the building, use of the water treatment facilities, water intake structure and piping, and the oil tank was also required under the Trigen proposal. KCPL took the proposal under advisement. Trigen further proposed to sell steam to KCPL for electric generation purposes in the turbine generators at Grand and to repurchase the exhaust steam.

On March 1, KCPL responded to the Trigen proposal by offering to accept one of Kinetic's original

system, including Grand Avenue Station, for \$6 million. The concept was proposed for KCPL again to purchase steam, at its option, from Kinetic for use in KCPL's turbine generators at Grand Avenue Station and to resell the exhaust steam back to Kinetic. KCPL agreed to the concept for an initial term of two years. Trigen then requested, and KCPL agreed, to give Trigen's engineers full access to Grand Avenue Station and its operating personnel. Trigen's people spent the week of March 13 investigating Grand Avenue Station, the steam distribution system and the operations generally of the system. All requests of Trigen's people were fully honored by KCPL.

On March 21, Kinetic informed KCPL that the Trigen engineers' findings were, in its terms, favorable, but that a final report had not yet been issued and certain technical problems were still unresolved. Kinetic believed, however, that due diligence, documentation revisions and financing all could be accomplished in time for an April 28 document signing. Kinetic also represented that no major issues were pending.

Should KCPL, Kinetic and Trigen come to an agreement on the sale of the steam system, the agreement must still be approved by this Commission and a certificate of public convenience and necessity be issued to the buyer.

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KCPL has in the past discussed with the Staff a proposed 90-day schedule for processing these applications, from the filing date to the effective date of the Commission's Report and Order. KCPL wants to acknowledge the Staff's commitments, under a present anticipated schedule which set September 15 of last year as the application filing date, to expedite its reviews of the applications. KCPL appreciates the Staff's prior commitments and would hope that such expedited treatment would still be possible. KCPL's reason for an expedited schedule is simple. Although KCPL is confident that if a sales agreement is reached, the Commission should approve the respective applications of KCPL and the buyer, it rests with this Commission to find the proposed transaction in the public interest and to approve it. There is always the possibility that the Commission may reject the application, or that the sale may not close for other reasons. In that event, the steam customers face a deadline of December 31, 1990, to convert to another source of heat. In order to give these customers as much time as practicable to convert, should these unfortunate contingencies arise, KCPL desires to obtain a Commission decision as quickly as possible.

Despite the appearances of the activities that have occurred over the last three months, a sale of the steam system, in our opinion, is really no further along now

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than it was three months ago when KCPL filed its motion to close this docket and, in some aspects, has indeed regressed. At that time, last December, documentation to sell the steam distribution system and to supply steam on an interim basis to Kinetic had been agreed upon, but Kinetic was unable to obtain financing for the transaction as then structured. Now, the transaction has been changed from the sale of the steam distribution system to the sale of the entire steam system, and many substantive exceptions have been taken by Trigen which remain to be resolved. KCPL's good faith efforts to sell the steam system over the past 14 months, I believe, are self-evident, and KCPL will continue its efforts to sell the system. Kinetic and Trigen essentially have asked for another month to come to an agreement, and KCPL has no objection to working for another month to obtain a sales agreement. However, due to the unresolved issues, KCPL can give this Commission no guarantee that the agreement will be signed by April 28, or indeed will be signed at all. KCPL again will work and will continue to do, in its good faith efforts, all possible to come to an agreement, but there must be a point at which sales efforts end and customer conversion activity begins if a sales agreement cannot be reached.

This concludes the statement of the activities KCPL has undertaken in the past three

months. As I mentioned at the beginning, Mr. Rasmussen is here to answer any questions that the Bench may have regarding the actions of KCPL.

EXAMINER FEE: Mr. Finnegan.

MR. FINNEGAN: Yes. Mr. Schmidt will give his report as to Kinetic's view of the situation.

MR. SCHMIDT: I believe the information you just heard from Mark English was accurate as far as determining the dates and the specific terms we've been trying to discuss with KCP&L over the last few months.

I believe there are some other issues which were not mentioned that evolved over the period of time when we were first selected as the successful bidder on the system up through December 30. There were some components of the contract at that stage and the due diligence that we were performing in placing the financing that brought up issues that were atypical to a normal transaction of this nature. Part of those aspects included being able to rescind the sale within a period of time many years after the transaction would take place, expanding an aspect of a noncompete on co-generation which encompassed the Midwest and possibly even other areas of the country totally outside of the KCP&L franchise area. And there were aspects of allocation of costs for KCP&L to provide interim service while we would place a new power plant in service, which

were costs to the steam system in excess of what had been previously approved by the Commission over previous years.

The nature of these negotiations, in our opinion, did drastically change after December 30 when it did include the involvement of the Commission in their purview. The aspects that we are now trying to resolve with KCP&L are along a favorable nature as far as resolving the issues that I just previously described to you that were fundamental to the transaction before.

evaluate the new concepts that we're now negotiating on and be prepared with financing and complete a sale contract near the end of April. And, at that point in time, we would have completed the necessary tasks to move forward on the project. We have not identified any issues as far as the condition of the system, the customer base, or the necessary economics that we'll be pursuing that would lead us to believe that this system cannot be financially viable and provide reliable and cost effective service to the customers in the future. However, the normal course of developing a project and evaluating those tasks, negotiating the contract, completing the due diligence and the financing, has led us to the stage that we're at today.

Along with me today is a representative from Trigen Energy Corporation, a company that we have a

definitive agreement with, who has the resources, both engineering, operationally and financially, to complete the transaction that we're currently negotiating with KCP&L. And we're optimistic, based upon the concept that's on the table today with KCP&L, that the transaction can be completed in a very time effective way to the best interests of the customers and ourselves.

At this stage of our negotiations, I think there are some major issues yet to be resolved that we cannot guarantee we'll come to terms with KCP&L and, at this stage, would suggest that possibly we report again to you on our status around mid-May. That would be the best of our ability at this stage, based upon the issues that we're dealing with as far as acquiring now the Grand Avenue Station, to determine the best position we'll be in as far as completing the transaction.

The concept of now providing Grand Avenue available to the system does address a major issue as far as continuity of service and reliability of service to the customers. Our original concept that we were discussing with KCP&L did involve siting, permitting, constructing a new power station for the facility, which is still a consideration in our long-term plans. However, using the Grand Avenue Station on an interim basis will alleviate some of the issues that I was previously describing that we

were dealing with KCPL previous to December 30.

No.

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I or a representative of Trigen will be happy to answer any questions you may have.

EXAMINER FEE: Does the Staff have anything?

MS. YOUNG: Just very briefly. I'd like
to indicate that primarily we have, since the time of the
filings in December, been kept apprised by the parties as to
the status of the proceedings.

We would continue to hold ourselves willing to give expedited consideration to any applications that are filed in the event that the sale is successfully negotiated by the parties. And, of course, that would be determined by any additional requirements placed upon the Staff in the interim since we're not sure when any such filings would be made at this time. But we would stand committed to give expedited consideration to any applications to sell and for certificates that would be filed by the parties. And also we would have no objection to the time frames that have been suggested by the parties in their statements this morning for continued negotiation and processing of the results of the negotiations.

Thank you.

COMMISSIONER MUELLER: I don't know who to ask the question of, but maybe somebody could volunteer the answer.

How was the purchase price of \$6 million determined, and was that broken down in segments as far as the generation section and the steam transport system?

 MR. ENGLISH: Judge, when KCPL received responses for RFP last March 25, Kinetic proposed alternative proposals. One was to purchase the steam distribution system for \$4 million and the other proposal was to purchase the entire system, including Grand Avenue Station, for \$6 million. So that is where KCPL, at least, got the \$4 million and \$6 million. And how that came about and how that was valued, we have not asked Kinetic for that.

MR. SCHMIDT: We can probably give you an indication. Through the request for proposals, KCP\$L had described certain properties that would be part of the transaction. The price that we bid was a combination of similar transactions for other steam systems, the book value of the facility, and our estimates and assessments of the economic liability or the ability for it to cash flow and generate cash to cover a certain purchase price. The combination of those three and the competitive nature of the situation that was set for this facility determined the price.

COMMISSIONER MUELLER: Well, I'll let it go.

COMMISSIONER HENDREN: Has the company

continued to look at the other bids that came in from the

RFP and, if so, what has been that process?

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MR. ENGLISH: No, we have not, Judge. When we made the commitment last May 24 to go with Kinetic, that was our commitment, to seek a sale to Kinetic. And from May until the end of December, we did not contact any other bidder, nor did any other bidders contact KCPL.

when KCPL filed its report December 30 stating at that time the cessation of negotiations, we did not receive in response any type of contact from Catalyst Thermal Energy Corporation, which was the only other proposer that actually set a price on the system. So since we committed to try to sell to Kinetic, that is the only entity that KCPL, at least, has been talking to.

COMMISSIONER HENDREN: Have you received any inquiries from people who were not in the original bidding process?

MR. ENGLISH: With respect to people other than the entities that Kinetic has been associated with from time to time, the answer is no. So Trigen Energy Corporation and Harbert Corporation last October were the only other entities that Kinetic has brought in. But other than those people, I am not aware of any contacts that other entities have made to KCPL with respect to the purchase of the system.

COMMISSIONER HENDREN: Will you talk with

the other bidder if this process comes to an unsuccessful end?

MR. ENGLISH: It is our expressed intent not to, and that is due to the fact that the certificate of convenience and necessity that KCPL has to serve steam in downtown Kansas City expires at the end of 1990. The negotiation process would be, I would expect, somewhat time consuming. There is no bid outstanding at the moment. KCPL rejected Catalyst Thermal's bid last May, so there's nothing on the table from them.

It would take some doing in order to start any type of negotiation, and I do not know whether or not it would be possible to come to an agreement at this time with Catalyst or with any purchaser. And the days that we take in order to negotiate perhaps another sale take away days that our customers would need in order to convert if our efforts were unsuccessful. We have anticipated and done some preliminary studies which indicate that it will take quite some time for some of our customers to convert either to electricity or to gas heating, so we're concerned about the time that is passing.

COMMISSIONER HENDREN: Thank you.

MR. ENGLISH: Thank you, Judge.

COMMISSIONER FISCHER: Kinetic indicated they felt that another report to the Public Service

Commission in mid-May would be realistic. Would that be the company's view as well, or do you have any objection to that?

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MR. RASMUSSEN: Judge, we, as you know, have extended--continued to extend the negotiating process in a good faith effort to sell, but I think the evidence is clear in the record over many years of the time it takes for our customers to convert.

In the interest of proving again our good faith effort, we're willing to extend another 30 days for the purpose of, on April 28, having a document signed, a check received and to go forward with a reasonable time frame of 90 days for Commission activity. We feel that extending that any further would be very extreme in the sense of what burdens it would place on the remaining 115 customers we have now.

So we feel a time--there's an end. There has to be an end. We are willing to go further another 30 days on the statements that Mr. Schmidt has made. And he feels very optimistic that we have no remaining large items to discuss. But we feel that, on April 28, we should submit to this Commission a signed agreement that's in accordance with the RFPs that were sent out last May 24, to my memory-it's off maybe a day or two, but at that time--and go forward.

No, we do not feel we need another report to the Commission on May 15. On the 28th, we feel we should have a signed agreement and that should be in itself the report to the Commission.

COMMISSIONER FISCHER: So, at this point, the difference between the parties in the hearing room is that the company wants a deadline certain for the package to be completed, that being April 28, and Kinetic is suggesting a report two weeks later on where things stand, not necessarily a deadline of May 15 or anything else, just another report to the Commission?

MR. RASMUSSEN: Judge, may I state something about that? That date was not arbitrarily or capriciously picked. That date was the date that was mentioned to me over the phone as being realistic by representatives of Trigen.

MR. SCHMIDT: We concur that we feel we can complete the necessary tasks in evaluating the Grand Avenue Station as part of the transaction and be prepared to enter into definitive agreements with KCP&L at the end of April. In other words, I stated our experience with them previous to December 30 was not of a nature that we felt that they were a willing seller. They were ordered to sell the system by the Commission.

I think they have been responsive to the

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requests that we have asked. However, I feel that if we do not reach a definitive agreement by the end of April, we would have completed all the necessary due diligence tasks and the necessary tasks towards financing, but there may be an issue worth reviewing by the Commission at that point in time. And I felt two weeks after our deadline that we agreed to meet with KCP&L would be adequate time for both parties to prepare and report back again.

COMMISSIONER FISCHER: Would that need to be a formal process, or could you communicate where you stand through our Staff and therefore find a common ground?

MR. SCHMIDT: I'm optimistic that we'll have a definitive agreement at the end of April. But, like KCP&L, we can't guarantee it until the parties have actually reached the final terms.

I think reporting to the Staff is adequate for our interests.

COMMISSIONER FISCHER: That's all I have.

CHAIRMAN STEINMEIER: Mr. Schmidt, I'm not sure I understood. Does Kinetic have some date in mind at which this process concludes, period, whether successfully or unsuccessfully, and what was that date?

MR. SCHMIDT: Based upon KCP&L and ourselves completing all the necessary terms of the contract, we'll be prepared—the completion of engineering and financial

aspects by the end of April and that there is not some issue that, for some reason, the two companies cannot agree to that may be atypical to a normal transaction, we will be prepared to move ahead at the end of April, enter into the schedule that Lou Rasmussen described earlier as far as coming to the Commission, hopefully completing that in about a 90-day process, and closing the transaction thereafter.

CHAIRMAN STEINMEIER: Thank you.

COMMISSIONER MUELLER: I'd like to ask the company, if this system is abandoned and the sale does not go through, is there any requirement by the City to remove the steam transport system as they do in some other utilities such as--I know water lines are required to be removed from the ground. Will that be a requirement then put on the company to remove the transport system?

MR. ENGLISH: Judge, at the moment we're operating the steam system without a franchise. And that decision was deliberate because at that time, being the 1986 time frame, we were looking to terminate steam service.

Should the sale not be successful, KCPL still has a perpetual electric franchise in Kansas City, Missouri, and we would be looking at either the ultimate removal of the facilities if required by the City or to convert their use to some sort of conduit for cabling. So there is no specific requirement of KCPL, but we don't have

10	a state franchise at the moment.
2	COMMISSIONER MUELLER: Do you know if
3	there's a specific requirement by city ordinance?
4	MR. ENGLISH: I'm not aware of any, Judge.
5	COMMISSIONER MUELLER: Thank you.
6	COMMISSIONER HENDREN: What do you estimate
7	the cost for removal?
8	MR. ENGLISH: I do not know.
9	COMMISSIONER HENDREN: No estimate
10	whatsoever?
11	MR. ENGLISH: None that I am aware
12	of. We can ballpark the estimate and provide it
13	to you, Judge, later on.
14	COMMISSIONER HENDREN: What about if it's
15	converted to conduit for cable? What would that
16	MR. ENGLISH: I don't believe that the
17	discussion has gone further than taking a look at
18	alternative uses for the piping.
19	EXAMINER FEE: Is there anything the parties
20	would like to offer further at this time?
21	MR. ENGLISH: No, your Honor.
22	EXAMINER FEE: All right. It's the
23	Commission's desire that the company and Kinetic would
24	report to the Staff the results, or the lack thereof, of
25	further negotiations.

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24 25 And is it possible for the Staff to recommend to the Commission, within 15 days or less after that date, as to what action it should take, either to prolong or to close this docket?

MS. YOUNG: That's possible, yes.

EXAMINER FEE: All right. Kinetic and the company shall report to the Staff the results of further negotiations on or before April the 28th. And the Staff should recommend to the Commission within 15 days thereafter any further action in this docket.

Is there anything further?
(No response.)

EXAMINER FEE: We're adjourned.

557

and the second		INDEX	
2			Page
3	Statement by Mr. English		539
4	Statement by Mr. English Statement by Mr. Schmidt Statement by Ms. Young		545 548
5	an or me as an ancient more as on a grant of		~~ \$ W
6		Control Market Proposition	
7			
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