1	STATE OF MISSOURI
2	PUBLIC SERVICE COMMISSION
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6	TRANSCRIPT OF PROCEEDINGS
7	Stipulation and Agreement
8	January 4, 2006 Jefferson City, Missouri
9	Volume 4
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12	In the Matter of a Request for the) Modification of the Kansas City)
13	Metropolitan Calling Area Plan to) Case No. TO-2005-0144 Make the Greenwood Exchange Part)
14	of the Mandatory MCA Tier 2)
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16	NANCY M DIDDELL Drociding
17	NANCY M. DIPPELL, Presiding, SENIOR REGULATORY LAW JUDGE.
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19	JEFF DAVIS, Chairman,
20	CONNIE MURRAY, STEVE GAW, ROBERT M. CLAYTON,
21	LINWARD "LIN" APPLING, COMMISSIONERS.
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1 PROCEEDINGS 2 JUDGE DIPPELL: This is Case No. 3 TO-2005-0144, in the matter of a request for modification 4 of the Kansas City metropolitan calling area plan to make 5 the Greenwood exchange part of the mandatory MCA Tier 2. 6 My name is Nancy Dippell. I'm the 7 Regulatory Law Judge assigned to this matter. We've come 8 here today for a presentation regarding the stipulation 9 that was entered into by the parties, and we're going to 10 begin with entries of appearance. Can we start with 11 Staff? MR. MEYER: Good morning. David Meyer on 12 behalf of the Staff of the Public Service Commission. Our 13 14 address is P.O. Box 360, Jefferson City, Missouri 65102. 15 JUDGE DIPPELL: Mr. Dandino? 16 MR. DANDINO: Michael Dandino, Office of the Public Counsel, Post Office Box 2230, Jefferson City, 17 Missouri 65102, representing the Office of the Public 18 19 Counsel and the public. 20 JUDGE DIPPELL: Mr. Dority? 21 MR. DORITY: Good morning. Larry Dority 22 with Fischer & Dority, PC, 101 Madison, Suite 400, 23 Jefferson City, Missouri 65101, appearing on behalf of intervenors CenturyTel of Missouri, LLC and Spectra 24 25 Communications Group, LLC, doing business as CenturyTel.

1 MR. JOHNSON: Thank you. Craig Johnson, 2 1648A East Elm, Jefferson City, Missouri 65101, here today on behalf of a Tier 5 exchange company, Mo-Kan Dial, Inc. 3 4 Thank you. 5 MR. McCARTNEY: Brian McCartney of the law 6 firm Brydon, Swearengen & England, P.C., 312 East Capitol 7 Avenue, Jefferson City, Missouri 65102, appearing today on 8 behalf of Cass County Telephone Company and Lathrop 9 Telephone Company. 10 MS. MacDONALD: Mimi MacDonald. 11 JUDGE DIPPELL: Can you speak into the 12 microphone or turn it on? 13 MS. MacDONALD: Mimi MacDonald and Paul 14 Lane appearing on behalf of Southwestern Bell Telephone, 15 LP, doing business as AT&T Missouri. Our address is 16 One SBC Center, Room 3510, St. Louis, Missouri 63101. 17 JUDGE DIPPELL: Thank you. Are there any other entries? 18 19 All right. We're going to begin with opening statements, then, and I believe Mr. Dandino is 20 21 going to start. 22 MR. DANDINO: Thank you, your Honor. May 23 it please the Commission? 24 I would first like to start off and ask the 25 Commission to recognize State Representative Robert

Johnson who's here today. Representative Johnson has been instrumental in getting the community together to support this, not only support this, but to bring the problem forward to the Commission. And he testified in front of the Commission at the public hearing, and I don't know if the Commission wants to hear any remarks from him or not. We'll leave that up to the Commissioners.

8 At this time, this case has its origin, at 9 least in this form, back in June of 2000 when the Office 10 of Public Counsel asked the Public Service Commission to 11 consider modifying the metropolitan area calling plan to 12 meet the needs of the toll-free calling between the city 13 of Greenwood and the city of Lee's Summit and to hold 14 public hearings to hear customer comments.

15 Really this case has origins much earlier 16 than this, probably at the time the MCA was established, because I think at the time people in the Greenwood 17 18 exchange felt that they were cut off from the rest of the 19 community by being in a Tier 3 rather than in a Tier 2. 20 This particular case was filed in November 21 2004 as a result of the Commission's task force on the MCA 22 and expanded calling, and once again we asked the

24 I am very pleased to present and to ask

Commission to consider expanded calling for MCA.

25 this Commission to approve the Stipulation & Agreement

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entered into by the parties. I think the Stipulation & 1 2 Agreement gives the people of Greenwood not only what they 3 wanted, was parity with their neighbors in the city of Lee's Summit, and many people in the -- in the Greenwood 4 5 exchange is also in the Lee's Summit, and also -- but also 6 to give them toll-free calling, local calling to their 7 city government, which is in the south Kansas City 8 exchange.

9 They have equal rights with all the Tier 2 10 MCA customers of MCA. But in addition, under the 11 Stipulation & Agreement, they also have retained the 12 calling scope that they had under Tier 3. So, in effect, 13 they have more than what they asked for, perhaps they --14 but at a slightly higher price for what they wanted. 15 But I think when you look at it, it ends up 16 being a \$6.14 reduction per month for residential, a \$13.80 reduction for business, and a \$13.80 per month 17 reduction for multi line. This is a savings for all the 18 19 former MCA customers. True, it will be an increase in 20 rates for those customers who are in the Greenwood 21 exchange who do not subscribe to any MCA. However, they 22 will be getting a much larger local calling scope, and 23 that number is, while it's highly confidential, is very 24 small because most of the people in that area did take the 25 MCA.

1 Another important aspect of it is all Greenwood exchange customers will be able to retain their 2 3 current telephone numbers. I think in the -- in the whole 4 that Greenwood has -- the Greenwood exchange has achieved 5 what it needed, was local calling into the Kansas City 6 community and into their own community of Lee's Summit. 7 I think it is -- Southwestern Bell and the 8 Staff and the Office of Public Counsel, we have all 9 cooperated to present this Stipulation & Agreement to you, 10 and we believe it is reasonable and just and in the public 11 interest for you to adopt the Stipulation & Agreement. 12 Thank you. 13 JUDGE DIPPELL: Thank you, Mr. Dandino. 14 Representative Johnson, I did want to acknowledge you and 15 thank you for being here today and ask if the parties 16 would have any objection if the Commissioners wanted to 17 hear from the Representative? 18 (No response.) 19 JUDGE DIPPELL: All right. Thank you. 20 After opening statements, Representative Johnson, we may 21 ask if you would also give a statement. Thank you. 22 Mr. Meyer, do you want to go ahead? 23 MR. MEYER: Good morning. Staff supports 24 the Stipulation & Agreement in this matter because it's a 25 reasonable solution that addresses the Greenwood citizens'

1 position filed by the Office of Public Counsel.

2	Staff finds that this solution, one of the
3	first to come through at least partially subsequent to the
4	Commission's rule's effective date governing these types
5	of situations, is a particularly reasonable one and better
6	than the Office of the Public Counsel's initial proposal
7	because it addresses the concern expressed by Staff in
8	Mr. Voight's direct testimony about the initial OPC
9	proposal.
10	The Public Counsel had initially proposed
11	that the Greenwood exchange be moved into Tier 2 of the
12	MCA, and Mr. Voight indicated by moving from Tier 3 to
13	Tier 2 the MCA subscribers in the Greenwood exchange would
14	actually lose the ability to call Tier 3 non-MCA
15	subscribers without paying a toll, including calls to
16	nearby Lake Lotawana and Grain Valley.
17	And as Mr. Dandino acknowledged and is
18	certainly fully supporting, the proposal now before the
19	Commission addresses this concern by maintaining the
20	calling scope of an MCA Tier 3 exchange for the Greenwood
21	exchange and applying it to all Greenwood exchange
22	customers.
23	The proposal also provides the customers
24	who wanted to receive service for the same rates as the
25	Lee's Summit exchange customers a reasonable accommodation

within the existing MCA system, they'll be treated as Tier 1 2 customers, and that they'll be in a mandatory 2 3 environment and will all be on the same sort of level, so to speak, but will have the calling scope of a Tier 3 4 5 customer. As a result, although they'll not pay the same 6 amount exactly as Lee's Summit exchange customers, their 7 rates will certainly be much, much closer together, and 8 the differential is supported by the remaining difference 9 in calling scopes. 10 Mr. Voight and Mr. Scheperle are available 11 to answer any questions the Commissioners may have, as 12 well as I am. And Mr. Voight has spent a significant amount of time following up with some of the individuals 13 14 who spoke at the public hearing to investigate their 15 concerns and would be happy to speak about that if there 16 are any questions. Thank you. JUDGE DIPPELL: Thank you, Mr. Meyer. 17 18 Ms. MacDonald? 19 MS. MacDONALD: Good morning. Just briefly, AT&T Missouri would like to thank David Meyer, 20 21 the Staff of the Missouri Public Service Commission, Mike 22 Dandino and the Office of the Public Counsel, Craig 23 Johnson, Brian McCartney and Larry Dority for all working 24 together on the Stipulation & Agreement. 25 We believe that the Stipulation & Agreement

would be very beneficial for the consumers in the 1 2 Greenwood exchange, and we ask that the Missouri Public 3 Service Commission approve the Stipulation & Agreement. 4 Thank you. JUDGE DIPPELL: Thank you. Mr. Dority, did 5 6 you want to make any remarks? 7 MR. DORITY: No, thank you, your Honor. We 8 would waive opening statement. I would indicate on the 9 record that while not a signatory to the Stipulation & 10 Agreement, both Spectra and CenturyTel do not oppose. 11 Therefore, I believe all the parties are in that position and thereby rendering the Stipulation unanimous. 12 13 Thank you. JUDGE DIPPELL: Thank you. Mr. Johnson? 14 15 MR. JOHNSON: Thank you, Judge. I'd waive 16 my opening statement. I'm in the same position Mr. Dority indicated. We haven't signed the Stipulation, but we do 17 18 not oppose it, or Mo-Kan Dial does not. 19 JUDGE DIPPELL: Thank you. Mr. McCartney? MR. McCARTNEY: Thank you. We have not 20 21 signed, but we do not oppose. 22 JUDGE DIPPELL: All right. Representative 23 Johnson, would you like to make any remarks? 24 REPRESENTATIVE JOHNSON: Just briefly, 25 then.

1 Thank you, your Honor and members of the 2 Commission. I am Bob Johnson. I represent the southern 3 portion of Lee's Summit and Greenwood in the legislative district that I represent. And I realize that by 4 5 appearing this morning Southwestern Bell is waiting for me 6 to make my normal oligopolistic, monopolistic business 7 practices oration, but I'm not going to do that today. 8 Let me say in all sincerity, I think this 9 is a very workable compromise. Obviously I've talked to 10 constituents of mine in the southern portion of the 11 district I represent. Yes, most would like to go the full \$9 reduction to meet the \$12.07 rate that the Lee's Summit 12 residents pay, but they understand this is a great start, 13 14 a great compromise, and \$6.14 savings for residential 15 customers is pretty much accepted as I talked to people. 16 And again, I would ask the Commission to rapidly issue an Order to place this in existence so that 17 18 the process can continue and this new charge be 19 implemented as soon as possible. JUDGE DIPPELL: Thank you. Is there any 20 21 questions for the Representative? 22 COMMISSIONER CLAYTON: Representative

Johnson, I want to thank you again for coming before the Commission and for all of your work on this issue. I know you've been working on this much longer than those of us

1 at the Commission have.

2	I wanted to ask you a few questions about
3	the agreement. First of all, you've already stated that
4	you're satisfied with the compromise that has been
5	established, even though it doesn't reach the point where
6	you wanted to go?
7	REPRESENTATIVE JOHNSON: That's correct.
8	COMMISSIONER CLAYTON: Now, there's another
9	component to this. There are some people that live in
10	this exchange that will receive an increase that don't
11	currently subscribe to the optional MCA plan; is that
12	correct?
13	REPRESENTATIVE JOHNSON: That is correct.
14	COMMISSIONER CLAYTON: Are you aware of how
15	much that increase would be to those customers?
16	REPRESENTATIVE JOHNSON: I think that's in
17	the area of, I think, approximately a little more than \$6.
18	I believe that's what it is.
19	COMMISSIONER CLAYTON: \$6.11, I think is
20	what my notes indicate, which is not an outrageous sum of
21	money. But even in light of that increase, you're still
22	supportive of this Stipulation & Agreement?
23	REPRESENTATIVE JOHNSON: Yes. And I think
24	many reasons why and I'm going to estimate, because I
25	do a lot of in my occupation, I calculate phone numbers

quite often with people who may vote. And I would say 1 2 that probably it's a nine to one ratio in terms of people 3 who have the 537 exchange versus the 623, and the 623 exchange is what you're talking about in particular. And 4 5 many of those people have it because they're using cell 6 phones to do long distance calling, and they're using 623 7 phone to serve as their landline just for basic services 8 and local communications. I think once this is placed 9 into agreement, I think you'll find many of the present 10 623 subscribers will now move to a 537. 11 COMMISSIONER CLAYTON: Now, I think as part 12 of this everyone will keep their current phone numbers; is

13 that right?

14 REPRESENTATIVE JOHNSON: I mean, the 15 concept -- you're right. I'm sorry. Meaning that I think 16 from their perception, had they had to give up their number to go to a 537 to get this service, they would have 17 18 done that. So I don't -- and I will tell you, there was a 19 major article in our local newspaper about this, and I 20 haven't received one negative comment about the proposed 21 compromise.

22 COMMISSIONER CLAYTON: And with that 23 additional \$6.11, they do get additional value, do they 24 not?

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REPRESENTATIVE JOHNSON: Yes, they do.

Most definitely on the people that are on the present 623 1 2 local exchange only, they have certainly increased the 3 calling scope. COMMISSIONER CLAYTON: So while some 4 5 surcharges that may show up on the bill may not affect 6 their service, this additional \$6 will significantly 7 increase their calling scope? 8 REPRESENTATIVE JOHNSON: Certainly it's in 9 the overall metropolitan area. 10 COMMISSIONER CLAYTON: Okay. And for the 11 community at large, this is -- you would agree that this 12 is an important -- an important change, an important compromise that's been reached? 13 REPRESENTATIVE JOHNSON: Well, we do. As 14 15 you recall from the hearing, one of the concerns and why 16 people became involved, as Mr. Dandino mentioned, the Greenwood community is a separate political subdivision, 17 18 although they are all part of the Lee's Summit School 19 District. And the residents in Greenwood who have the 20 local exchange only who may live behind the school would 21 have to pay a long distance charge to call one block away 22 to the Greenwood Elementary School to talk about their 23 child. 24 So I think this is overall -- even though,

yes, I want the \$12.07 rate, I think this is a great

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start, and I think you'll find the community will in an 1 overall capacity support this. 2 3 COMMISSIONER CLAYTON: Thank you very much, 4 Representative. 5 JUDGE DIPPELL: Thank you. Was there 6 anything else for the Representative? Commissioner Gaw? 7 COMMISSIONER GAW: Thank you, Judge. 8 Good morning. 9 REPRESENTATIVE JOHNSON: Good morning. 10 COMMISSIONER GAW: Thank you for all your 11 hard work on this, Representative. I don't think it would be happening without you, and I don't want to -- that's 12 not to diminish the great work of Public Counsel, but I 13 14 just -- I know how hard you have pushed on this. And I 15 don't know that I can say that I know every detail, 16 because I surely don't, about the hours you spent trying to get something done here, but it's one of those -- one 17 18 of those times when it just needs to be acknowledged. So 19 I want to say that to you. 20 REPRESENTATIVE JOHNSON: Thank you. 21 COMMISSIONER GAW: This concept that we're 22 dealing with here as far as the result is concerned, I'm 23 going to rely just pretty darn heavily on what you have to 24 say. You're telling me that you think this is a positive

step for your area, and that's pretty much what I want to

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1 know.

2 Is there anything here that you want to raise a concern about or -- I know it's not exactly what 3 you wanted, but is there anything in particular that you 4 5 have a concern about that you'd like to bring up? 6 REPRESENTATIVE JOHNSON: No, not really. I 7 would like the Commission to know that, although I'm not a 8 party to this negotiation, certainly SBC has talked to me. 9 Let me tell you, I really appreciate the efforts they've 10 gone to to talk to me. I offered in a last-minute 11 compromise at 13.50, which you-all ignored, which is fine. 12 The point being is that for years I have heard the complaints about the \$9 difference, monthly 13 14 difference, and people I have talked to have certainly 15 accepted the fact that the \$6 reduction is better than 16 paying the old rate. So again, I want to emphasize, and I'm sure there are some people that will end up paying 17 18 more, by and large I haven't had one opposition statement 19 to me about this proposed compromise. 20 COMMISSIONER GAW: Yeah. Judge, may I ask 21 a couple of quick questions to counsel for clarification 22 purposes? And then I want to come back to Representative 23 Johnson.

JUDGE DIPPELL: Certainly.COMMISSIONER GAW: Could someone enlighten

me on the status of Greenwood in regard to the case that 1 2 was decided by the Commission on competitive status? 3 MR. DANDINO: Commissioner, I believe it's competitive for both commercial and residential. 4 COMMISSIONER GAW: Any disagreement about 5 6 that? Everyone agrees with that? 7 MR. MEYER: That's correct. 8 COMMISSIONER GAW: I'm having difficulty 9 calling SBC AT&T, but I'll try to -- I'll try to make the 10 jump. Since that order went out by delegation, I discovered it after the fact. So AT&T agrees with that? 11 MS. MacDONALD: That's correct. 12 COMMISSIONER GAW: Now, what assurance do 13 14 we have in this compromise that these prices are not going 15 to be jumped since you've -- after this stipulation is 16 entered into, and what -- what kind of oversight is there over setting the prices as far as the parties are 17 18 concerned? 19 It has a price in here. Can that be 20 legally changed after the -- if the Commission approves 21 this Stipulation and it becomes final to any price that 22 AT&T wants to set it at? 23 MR. DANDINO: Yes, it can. The initial 24 price, the Stipulation does say it's the initial price,

because that is their status as a competitive company.

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However, I think that SBC has generally indicated that 1 2 they wanted to get this resolved, and I think they're 3 going to have a very difficult time if they're going to 4 raise this, that their ability to negotiate or to deal 5 with this Commission and other political entities would be 6 eroded. I sincerely think so. And I think they're a good 7 citizen, and I think they'll live up to their obligations. 8 At least I certainly hope so. That's the only faith I can 9 have because of the competitive classification.

10 In addition, I think it is very important 11 that in this that SBC or AT&T was -- even though they may 12 claim that they have a right to recover the revenue, they 13 are specifically saying that they will not seek to recover 14 this revenue, whatever revenue they feel they've lost.

15 In essence, this gives us the ability to go 16 forward with this case rather than have it tied up in litigation. Well, not only we'd have to try this whole 17 case, but also into appeals, a case that certainly would 18 19 go to the Missouri Supreme Court, perhaps even to the U.S. Supreme Court. And I would certainly think that in the 20 21 spirit of cooperation, spirit of negotiation, they would 22 live up to their agreements.

23 COMMISSIONER GAW: Well, I understand that 24 this -- there's a difference between the spirit of the 25 agreement perhaps and the words of the agreement. The

words of the agreement don't give me any guarantees that this price isn't going to change after this Order is adopted. As a practical matter, I would think they would wait at least until after sometime in May.

5 MR. DANDINO: I would also think that 6 because the -- because of the statute now which gives them 7 competitive classification, which gives them the right to 8 change their rates at any level, the recent Missouri Court 9 of Appeals decision that said that they could increase 10 their rates, even MCA rates, Sprint can increase MCA 11 rates. You know, straightforward, there is no oversight 12 of competitive rates in this state by this Public Service 13 Commission.

14 And I don't think by Stipulation & 15 Agreement we can necessarily change the law either. I 16 think the only -- the only thing -- public opinion is the only thing that we -- instrument that we have left in our 17 18 bag to fight or to challenge potential rate increases. 19 COMMISSIONER GAW: Does Staff disagree with Public Counsel on any of those statements? 20 MR. MEYER: No. I think that the 21 22 Stipulation's fairly clear on those issues. AT&T Missouri 23 reserved the right to change the rates, and they also 24 agree that they would waive any right they might have to

25 revenue neutrality.

1 COMMISSIONER GAW: I'm not sure what the 2 significance of that second thing is after the first 3 statement, the first part of that statement. 4 I will ask AT&T if they want to give any 5 additional assurances on price other than what's in the 6 stip? 7 MS. MacDONALD: I don't think we want to 8 give that assurance at this time. We under the statute 9 have to be able to respond to the competitive environment, 10 and we need to retain all the rights that we have under 11 the law. COMMISSIONER GAW: That's what I assumed 12 13 you would say. 14 Staff, if this -- the MCA is premised on a 15 concept regarding what customers pay on the outside, but 16 what I'm not clear about sometimes is how that relates to intercarrier compensation and whether or not there are any 17 18 barriers to the setting of prices on the MCA to other 19 carriers who are not owners of the network that transits 20 calls within an MCA territory. 21 MR. MEYER: Commissioner, I believe 22 Mr. Voight would like to respond to that on a technical 23 level. COMMISSIONER GAW: Okay. Well, before we 24 25

go to that, I may need to allow Representative Johnson to

sit down, but I might ask if you want to respond or make 1 any remarks as a result of the last. I'm not asking that 2 3 you do that, just if you choose to, Representative. REPRESENTATIVE JOHNSON: As a former 4 5 college instructor of economics, this industry is in no 6 way by any economic definition a competitive industry. I 7 said I wasn't going to get into this. This is an 8 oligopolistic industry, and probably this calling exchange 9 is more monopolistic on the part of one entity. The 10 Legislature in its infinite wisdom, which I disagree with 11 many times, said otherwise. 12 COMMISSIONER GAW: Well, what concerns me -- and I hope we don't see this, but what concerns me 13

14 about this stip is this open-ended price, that I just 15 don't know whether or not we're dealing with a price 16 that's been set as a result of compromise that the parties 17 are relying on to be in effect for at least some period of 18 time.

And I cannot -- I cannot see anything in this document, and I understand why not, but I can't see anything in this document that assures those customers out there that something isn't going to happen to this price after this change has been made that is totally different than what they were expecting. That's concerning me. REPRESENTATIVE JOHNSON: The only concern I

1 have about that is that I don't think there's any 2 guarantee for any telephone rate in any of the calling 3 areas.

COMMISSIONER GAW: That is -- that is 4 5 probably true, Representative. That is probably true. 6 And so I'll just -- I'll just leave that part where it is 7 right now, and I would assume that if something different 8 happens, that there will be loud outcries from certain 9 parts of this state on the MCA prices that might have some 10 impact on those that represent them. I don't have any 11 doubt but what that would have an impact on you. Perhaps 12 it will have an impact on others as well.

13 REPRESENTATIVE JOHNSON: Well, eminent 14 domain is probably going to be dealt with, so I would 15 think there will be discussion if something radically 16 happens that no one expects.

17 COMMISSIONER GAW: Thank you very much,18 Representative Johnson, for all your work again.

JUDGE DIPPELL: Thank you, sir. All right, then. Let's go then to questions from the Commissioners for the parties. Commissioner Murray, did you have any questions?

23 COMMISSIONER MURRAY: I have a couple of 24 questions. Thank you, Judge. And I guess I will direct 25 this question to Staff.

1 Does this plan accelerate the exhaust of 2 numbering resources? And perhaps we need to -- I don't 3 know if we need Mr. Voight up here or not. MR. MEYER: Mr. Voight would like to answer 4 5 that question. 6 JUDGE DIPPELL: Mr. Voight, do you want to 7 go ahead and come up to the witness stand? 8 (Witness sworn.) 9 JUDGE DIPPELL: Thank you. We'll go ahead 10 and have him answer your questions, and then since 11 Commissioner Gaw had a question for him to answer, we may 12 see if there are other questions specifically of Mr. Voight at this time. 13 BILL VOIGHT testified as follows: 14 15 OUESTIONS BY COMMISSIONER MURRAY: 16 Q. Mr. Voight, you heard my question, didn't 17 you? Yes. As I understand the question, does 18 Α. 19 the Stipulation & Agreement in any way contribute to depletion of numbering resources 20 That's correct. 21 Q. 22 Α. The very short answer, Commissioner, would 23 be no. Everyone will keep their telephone numbers. We do not expect any additional NXX codes to be issued as a 24 25 result of this agreement.

1 Q. Great. Happy to hear that. Thank you. 2 JUDGE DIPPELL: Did you have any other questions for him, Commissioner Murray? 3 COMMISSIONER MURRAY: I don't believe I do 4 5 for Mr. Voight. 6 JUDGE DIPPELL: Okay. Commissioner Gaw, 7 did you want to --8 COMMISSIONER GAW: Yes. And I'll try not 9 to spend a lot of time on this, hopefully. 10 OUESTIONS BY COMMISSIONER GAW: 11 Mr. Voight, as far as the intercarrier Ο. 12 compensation matter works within the MCA, can you briefly describe it for me? 13 Very briefly, the intercarrier compensation 14 Α. 15 is one known in the industry as bill and keep. I would 16 like to be very clear about that. Sometimes bill and keep becomes a little bit unclear. The FCC as I would 17 18 understand it as part of their intercarrier compensation 19 dockets does talk about bill and keep. However, as I would understand it, that 20 21 that might involve a surcharge placed on end users' lines 22 as a form of revenue neutrality to carriers. That would 23 be a different form of bill and keep than what is practiced in Missouri where it is bill and keep with no 24 surcharges placed on end users' lines to make up for any 25

1 potential lost revenue.

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2	Q. Okay. And so in that event, can you tell
3	me, help me to understand here, if there is any advantage
4	to the transiting carrier in the area if they are also a
5	retail player in the area in providing local exchange
6	services over a competitor that is not a transiting
7	carrier in regard to the setting of prices? And I'm
8	hoping your answer is no, but I want to make sure that
9	that's that I'm clear on that.
10	A. Just so I'm clear, the setting of prices,
11	do you mean like retail MCA prices?
12	Q. The setting of retail prices, yes, sir.
13	A. So the question would be, does bill and
14	keep present any sort of competitive advantage to the
15	transiting carrier?
16	Q. Yes, who would also be in this instance a
17	provider of local exchange service.
18	A. I don't believe there are any undue or
19	unfair advantages. The transiting carriers by themselves
20	tend to be the largest carriers. They can take advantage
21	of normal economies of scale and scope, which would be
22	expected just because of their sheer size. But I don't
23	believe in and of itself bill and keep presents any sort
24	of advantage to a transiting carrier for the establishment
25	of resale MCA prices.

1 Q. In the Greenwood exchange, are there -- are 2 there CLECs operating? 3 Α. Yes, there is. The percent of lines 4 attributable to competitors is shown in Mr. Scheperle's 5 highly confidential Schedule 6. It shows the percent of 6 lines attributable to SBC, now known as AT&T, and those 7 attributable to CLECs, and it's broken down in both 8 business and residential lines. 9 JUDGE DIPPELL: Sir, where was that? 10 THE WITNESS: It's on Mr. Scheperle's

11 highly confidential Schedule 6 of his direct testimony. And there we can see Greenwood listed under both the 12 residential and the business category. First column shows 13 14 the competitive status, whether or not that was obtained 15 on either the 30 or the 60-day track pursuant to Senate 16 Bill 237. Then we see SBC residential access lines and CLEC residential access lines, and then a total and then 17 percent of those that are attributable to SBC. 18 19 BY COMMISSIONER GAW:

20 Q. Okay. I've never been sure why these 21 numbers if they were generically stated as far as 22 competitors are concerned are HC, but we'll leave it 23 alone.

The price set by this agreement, the CLECs in the area, are they in any way under this competitive

environment, will they will be -- will they be setting the price at the same rate, or do we have any idea about that? A. Based on my experience, the CLECs would use the incumbent's price as a benchmark, tend to price below that as a general matter.

6 Q. Okay. Is there anything else there besides 7 again Greenwood that we're dealing with on the Schedule 6? 8 Α. No, not -- not that is particularly 9 relevant to the Stipulation & Agreement. It does 10 primarily involve just those in the Greenwood telephone 11 exchange. The other exchanges that are listed I do --12 well, I'll just leave it at that. No, I don't believe it -- that there's any material bearing on anyone other 13 14 than Greenwood.

15 Ο. Okay. And just real quickly, give me 16 the -- again, as it was explained earlier, but would you give me in your words the explanation of the distinction 17 18 between what the customers that are in the impacted area 19 here will see as far as their ability to call in and have calls to them, call from and call to that area in 20 21 comparison to what it would be like in Tier 2, if they had 22 been in Tier 2?

A. It has to do with their ability to call Tier 3. If they would have been moved into Tier 2, then that would have represented a small -- a slight decrease

in calling scope, because the people in Greenwood 1 2 currently who have MCA service are able to call everyone 3 in Tier 3, including those who do not subscribe to MCA. And they will be able to continue to do 4 Q. 5 that under this plan? 6 Α. Yes, that's correct. 7 Q. Plus they'll be able to call everywhere 8 else in Tier 1 and 2, too? 9 Α. That's correct, Tier 01 and 2, as well as 10 subscribers in Tiers 4 and 5. 11 And there's no loss of advantage from not Ο. being in Tier 2 under this proposal? 12 Α. No, none at all. 13 But this is a separately priced plan from 14 Q. 15 Tier 2 pricing? 16 Yes, that's correct. It is priced Α. differently than Tier 2 or Tier 3. It has slightly 17 different calling scope than Tier 2 or Tier 3. I jokingly 18 referred to it as MCA Tier 2 1/2. It will be unique. 19 20 And in that regard, the price for it could Ο. 21 be changed in a different way than what Tier 1 or Tier 3 22 would be if the company chose to do that? 23 Α. I don't know. I think they could change the price in Tier 01, 2, just as easily as they could the 24 25 new Greenwood exchange.

1 Yes. It could be -- it could be done in Q. 2 any of those areas, but it could be done separate from 3 those areas is my point? Α. I'm with you. Yeah, I understand. Yes, 4 5 you're right. 6 COMMISSIONER GAW: Thank you, Mr. Voight. 7 JUDGE DIPPELL: Commissioner Clayton, did 8 you have any questions for Mr. Voight? We can always call 9 him back if questions come up later. 10 COMMISSIONER CLAYTON: If Lin has any questions, he can go. 11 JUDGE DIPPELL: Commissioner Appling? 12 QUESTIONS BY COMMISSIONER APPLING: 13 Good morning, Bill. How are you doing? 14 Q. 15 Fine, sir. Thank you. Α. 16 Good. One question. There was a petition Q. signed for an opposition, I think it was -- this might be 17 a better question for OPC, but there was 200 people, 270 18 19 to 300 people signed a petition to get rid of the \$12.35. How was that treated under the Stipulation? 20 21 Well, it was directed -- and yes, the Α. 22 petition I believe was submitted in March of 2003, as I 23 recall. They wanted to get rid of what they called the 24 lug or the adder, which was approximately -- for 25 residential customers was an additional roughly \$12.35.

And in terms of how that was addressed in the Stipulation,
 rather than -- what the petition wanted was to -- what was
 envisioned, that they would be moved into the Lee's Summit
 area.

Right.

5 Q.

6 Α. And to pay the rates associated with those 7 in Lee's Summit. And as has been pointed out today, doing 8 that would have actually reduced the calling scope for the 9 people in Greenwood in some instances. So that was 10 addressed. The calling scope was addressed by keeping 11 basically their calling scope the same, by establishing 12 these what are now called extended area service routes 13 that go to lake Lotawana, Grain Valley, Buckner and so on 14 and so forth.

So that's how -- that's how that was addressed, Commissioner, in the Stipulation & Agreement. It did not move them into the same calling scope as Lee's Summit because that would have been -- I think that would have been viewed as in ways a step backwards. So the Stipulation actually gives them the benefits of their current calling scope for MCA subscribers.

In terms of price, it didn't knock off the entire 12 dollars and approximately 35 cents. It didn't knock off all of that, but it knocked off the majority of that.

1 COMMISSIONER APPLING: Thank you very much, sir. That's the question that I had. Judge, that's all I 2 3 have. JUDGE DIPPELL: Thank you. Commissioner 4 5 Clayton, do you want me to go on? 6 COMMISSIONER CLAYTON: I think all my 7 questions have been answered. Thank you, Mr. Voight. 8 JUDGE DIPPELL: Thank you, Mr. Voight. 9 I'll ask you just to step down, and you'll remain sworn, 10 so if something comes up later, you can answer for us. 11 THE WITNESS: Yes, your Honor. 12 JUDGE DIPPELL: Commissioner Murray, did you have other questions of the parties? 13 COMMISSIONER MURRAY: Yes. I had a 14 15 question for AT&T, and I guess probably I need Mr. Unruh 16 to take the stand. 17 JUDGE DIPPELL: All right. Did you want to see if Ms. MacDonald can answer it, or is it specifically 18 for Mr. Unruh? 19 20 COMMISSIONER MURRAY: I think it's -- I 21 think we probably need the witness. 22 JUDGE DIPPELL: All right. Is there any 23 objection to Mr. Unruh? He's here. I assume that means he's willing to talk. Mr. Unruh. 24 25 (Witness sworn.)

1 JUDGE DIPPELL: Thank you. 2 CRAIG UNRUH testified as follows: OUESTIONS BY COMMISSIONER MURRAY: 3 Good morning, Mr. Unruh. 4 Q. 5 Α. Good morning. 6 Ο. In your testimony that was filed prior to 7 this Stipulation & Agreement, you had indicated some 8 pricing to achieve a level that did not -- that did not 9 give AT&T revenue neutrality; is that correct? 10 Α. That's correct. The pricing that was 11 proposed and has been agreed to in this Stipulation does not recover -- will not recover for AT&T Missouri the same 12 amount of revenue that we're recovering today. 13 14 Ω. And I understand that. My question really 15 is related to, is what you were recovering under the 16 Stipulation & Agreement more distant from revenue 17 neutrality than what you had originally proposed? 18 Α. No. What we proposed in my testimony is 19 the same thing that's been agreed to in the Stipulation. Okay. And every -- I can't ask you this, I 20 Ο. 21 suppose, but it appears to me that no one is in 22 disagreement that this does not achieve revenue 23 neutrality; is that correct? 24 COMMISSIONER MURRAY: Does anybody disagree 25 with that?

25

1 (No response.) 2 BY COMMISSIONER MURRAY: And it's my understanding that AT&T has 3 Ο. voluntarily agreed to implement this plan, which does not 4 5 allow you to recover the full amount that you would be 6 entitled to recover, but you voluntarily agreed to do 7 that; is that correct? 8 Α. That is correct. In the spirit of 9 cooperation and in an effort to try to resolve the issues 10 of the various parties, we've been able to reach this 11 agreement with the parties. 12 COMMISSIONER MURRAY: I think that's all I have. Thank you. 13 JUDGE DIPPELL: Thank you. Commissioner 14 15 Gaw, did you have any questions of Mr. Unruh while he's 16 here? 17 COMMISSIONER GAW: I'll defer to 18 Commissioner Clayton. 19 COMMISSIONER CLAYTON: I was going to let him go until I heard about the spirit of cooperation, and 20 21 it warmed my heart and made me want to ask a few 22 questions. QUESTIONS BY COMMISSIONER CLAYTON: 23 24 Q. First of all, Mr. Unruh, I appreciate that

statement, a spirit of cooperation, and a Stipulation &

Agreement is working towards some middle ground, working on a compromise. And the testimony that we've received, the evidence we've received so far is that this is not a revenue neutral change, that AT&T will not be receiving the same amount of revenue that it was under the agreement; is that correct? A. That is correct.

8 Q. And it's based on that that AT&T in a 9 spirit of cooperation is willing to sacrifice to achieve a 10 goal that this community's been fighting for; is that 11 correct?

12

A. That's correct.

Q. Can you give me in a spirit of cooperation some assurance that the day after this Order becomes final, that the ability for AT&T to raise prices up to where they are today is not going to happen, that this Stipulation & Agreement is actually going to do something, that we're not going to give hope and then take it away the next day?

And I'm not saying it's going to be the next day, but in a spirit of cooperation the parties have given to you or given to AT&T, even though this waiver of revenue neutrality is there, the right to raise prices the day after the Order becomes final is there. Would you agree with that statement?

1 Yeah, I agree. We've been competitively Α. 2 classified for both residential and business services in Greenwood, and we need to retain that right that we have 3 to more freely compete in the marketplace. 4 5 That being said, I think as Mr. Dandino 6 pointed out, there are some pretty strong incentives for 7 not turning around a month later and jacking the price 8 back up to the \$21 and some change that these customers 9 are paying today. I don't think that would go over very 10 well. 11 Ο. What were those incentives? 12 Α. I think --Purely public relations? 13 Q. 14 Α. I think some political backlash and 15 probably significant competitive loss would be two things that come to mind. 16 17 Ω. Do you know how many other wireline competitors are offering service in this area? 18 I don't have that information with me at 19 Α. the moment. I'm not certain. 20 21 COMMISSIONER CLAYTON: I don't think I have any other questions. Thank you. 22 23 JUDGE DIPPELL: Thank you. Commissioner 24 Appling, did you have anything for Mr. Unruh? 25 COMMISSIONER APPLING: No, Judge, thank

1 you. No questions.

2 JUDGE DIPPELL: All right. Mr. Unruh, I'll 3 ask you to step down. COMMISSIONER GAW: No, not yet, Judge. 4 5 JUDGE DIPPELL: Oh, I'm sorry. 6 Commissioner Gaw. QUESTIONS BY COMMISSIONER GAW: 7 8 Q. Mr. Unruh, does setting up this new 9 boundary, this new MCA 2A or whatever the heck it's 10 called, does it actually do something in regard to 11 providing the ability for competitors to offer something 12 that they could not offer before? I would -- I would say for the carriers who 13 Α. 14 are using their own switches, they can define their own 15 calling scopes, so they probably could have done something 16 like this if they so choose, or --Let me stop you just real quickly. Would 17 Q. 18 that -- would that be the case in regard to the status of 19 intercarrier compensation if this -- if they had offered a 20 different calling scope than what the MCA boundaries were 21 at the time? Do you understand what I'm asking? 22 Α. I think so. I would have to go back and 23 research the -- I'm going to forget the case number, but there was an MCA case back in 1999 that laid out the 24 25 parameters for how CLECs would participate in the MCA

plan, and I believe it was established that the CLECs 1 2 could offer their own plan. If they wanted to participate 3 in the MCA plan, they had to follow sort of the same terms 4 and conditions as the other carriers, and then they could 5 call it the MCA plan. That would include calling scope 6 and intercarrier compensation. If they chose to offer a 7 different calling scope than the MCA plan, the Commission 8 required them to not call it the MCA plan.

9 What I'm not clear about at the moment is 10 how that affected intercarrier compensation. It may have 11 been that within the MCA any of those calls, whether or 12 not they were officially called an MCA call or not, might 13 have been bill and keep, but I'm not certain of that.

14 It is equally plausible that a carrier 15 establishing its own local calling scope within the MCA 16 plan, for example, creating this Greenwood type calling 17 plan that we're suggesting be created, they might have had 18 to pay intercompany compensation on the calls that would 19 not have otherwise been MCA calls.

20 Q. You're understanding my question. Perhaps 21 Mr. Voight might know the answer to that in a couple of 22 minutes --

23

A. He may have researched that.

Q. -- and can enlighten me. And I stopped you
before you went on to those carriers that did not have

1 their own switches.

2	A. Yeah. What I wanted to add to the mix was
3	for a carrier that's using our switching, for example,
4	this will give them that same, call it Greenwood calling
5	scope. They'd be able to do the same thing.
6	Q. They wouldn't have been able to do that
7	without this particular designation of a calling area?
8	A. Without possibly reaching some type of
9	special arrangement with us, you know, if they might have
10	been able to do something like that, but that would not
11	typically be the way it worked.
12	COMMISSIONER GAW: Okay. That's all I
13	have. Thank you, Judge.
14	JUDGE DIPPELL: Thank you. Commissioner
15	Murray?
16	FURTHER QUESTIONS BY COMMISSIONER MURRAY:
17	Q. Mr. Unruh, the implementation of this, the
18	revising of the network routing functions, is there any
19	estimate of how long that will take?
20	A. I don't have a good timeline for you at
21	this point in time. There's a number of steps that have
22	to be taken. The carriers have to work together to
23	establish, you know, a process or a timeline for when it
24	will all go into effect. So that will all have to be
25	changed among the carriers.

1 There's certain industry standards that 2 have to be followed on changing switching routing and 3 number usage and things like that. So we have to go through all those processes. So once the -- assuming the 4 5 Commission approves this Stipulation and issues an Order, 6 then that will kind of kick off the process of getting all 7 of those -- all of our internal people as well as other 8 companies together to kind of sort out what all needs to 9 be done. It's certainly a matter of I think months but 10 not -- certainly not a year or anything like that. 11 And approximately how many carriers are Ο. involved? 12 13 Well, it potentially involves everybody Α. 14 operating within the MCA. It somewhat impacts carriers --15 I would say generally it will impact the carriers 16 operating within the MCAs. 17 And only those carriers? Q. 40, 50 carriers or more. 18 Α. 19 And each one's network will have to have Ο. some adjustments; is that correct? 20 21 Α. Correct. 22 COMMISSIONER MURRAY: Thank you. 23 JUDGE DIPPELL: Thank you. Are there any other questions for Mr. Unruh? 24 25 (No response.)

1 JUDGE DIPPELL: Thank you, Mr. Unruh. You 2 may step down. Commissioner Murray, did you have some 3 4 other questions for the parties? COMMISSIONER MURRAY: I believe that's all 5 6 I have. 7 JUDGE DIPPELL: Commissioner Gaw, did you 8 have other questions? 9 COMMISSIONER GAW: If I could just ask Mr. Voight if he knows the answer to the question I asked 10 11 Mr. Unruh. JUDGE DIPPELL: Mr. Voight, you can answer 12 from there if you like. 13 MR. VOIGHT: As I understand the question, 14 15 it was what sort of intercompany compensation exists with 16 competitors in the MCA, and in particular if they do not participate in the MCA plan? 17 COMMISSIONER GAW: In particular I'm trying 18 19 to discern if this agreement were not reached, whether or not a CLEC could have offered a different calling scope, 20 21 perhaps provided this particular plan that's being adopted 22 in the stip and have done it on a bill and keep 23 intercarrier comp? MR. VOIGHT: The answer I believe would be 24 25 no, a CLEC could not in and of itself change the MCA

calling scope and do so on a bill and keep basis absent 1 2 Commission approval in a docketed case of this sort. 3 COMMISSIONER GAW: Okay. So by adopting 4 this or by -- if the Commission adopts this stip, it does 5 provide other competitors the opportunity to access 6 intercarrier compensation within this plan on a bill and 7 keep methodology? 8 MR. VOIGHT: That's correct. Pursuant to

9 the case Mr. Unruh referenced, which neither one of us can 10 remember the case number, but it was in the late '90s, the 11 Commission's determination was that competitors may 12 participate fully in the MCA, but if they do so, they must do it under the same terms and conditions, meaning bill 13 14 and keep, observe the same calling scopes as has been 15 established by the Commission. However, they may charge 16 any price that they want, but everything else has to be the same, including the bill and keep mechanisms, the 17 18 calling scopes and so forth.

19 I would add, in my experience, since that 20 time period there has been, to my knowledge, one major 21 carrier and only one who has chosen not to participate in 22 the MCA plan, and the compensation for that carrier, to my 23 understanding, would be exchange access rates.

24 COMMISSIONER GAW: Do you know if the 25 entities that offer local exchange service in the

Greenwood area, let me say in this area that's impacted by 1 this stip, do they all participate in the MCA currently? 2 3 Α. Yes, to my knowledge, they do. The one exception that I talked about, I don't know how -- I don't 4 know if as a result of the intercarrier compensation 5 6 decisions, in particular that involving Internet traffic 7 that have been made at the FCC, I don't know if that sole 8 carrier has modified its participation or not. 9 We have some -- we have new interconnection 10 agreements that have been negotiated with SBC, now known 11 as AT&T. So I don't know how -- I don't know but what my 12 information may be a little bit dated in that regard, but to my knowledge, all the competitors who participate in 13 14 Greenwood observe the traditional calling scope. 15 COMMISSIONER GAW: Okay. Thank you. Thank 16 you, Judge. JUDGE DIPPELL: Thank you. Did you have 17 18 any other questions for the parties, Commissioner Gaw? 19 COMMISSIONER GAW: I don't think so. I 20 expressed my concern. I hope that this is a sincere 21 effort to set this price and that it's going to be 22 something that the people that are anticipating receiving 23 it are going to be able to rely on. That's -- I recognize 24 that at this point that is as much as I can do is hope 25 that that's the case. Thank you.

1 JUDGE DIPPELL: Commissioner Clayton, did 2 you have any other questions? 3 COMMISSIONER CLAYTON: No other questions. JUDGE DIPPELL: Commissioner Appling, did 4 5 you have any other questions? 6 COMMISSIONER APPLING: No further 7 questions, Judge. 8 JUDGE DIPPELL: Mr. Chairman, did you have 9 any questions? 10 CHAIRMAN DAVIS: I was going to see if Commissioner Murray -- did you ask Commissioner Murray if 11 12 she has any questions? JUDGE DIPPELL: Commissioner Murray's 13 14 already gone. I have just a couple questions that I'll 15 ask and then give you a chance to get settled. 16 CHAIRMAN DAVIS: Go ahead. 17 JUDGE DIPPELL: Of the intervening parties, 18 will there be technical issues that your companies will 19 also have to do to implement this, or is the technical 20 side of it strictly on SBC's part? 21 MR. JOHNSON: Judge Dippell, this is Craig 22 Johnson. I think from -- I'll just take one of my clients 23 as an example. Mo-Kan Dial's a Tier 5 company. Today their MCA subscribers can call the mandatory tiers, and 24 25 under this agreement, there will be some people who will

have to be -- these people who don't subscribe to MCA 1 2 today, their prefixes will have to be included in our 3 client's MCA calling scope. So there will be some 4 translations changes required in that regard. Other than that, I don't think there's anything. 5 6 JUDGE DIPPELL: And do you have any idea 7 how long it takes to implement that kind of change? 8 MR. JOHNSON: No. No, I really don't. 9 JUDGE DIPPELL: Then Mr. Dority, I assume your clients are in the same situation? 10 11 MR. DORITY: That's correct. That's 12 correct, your Honor. JUDGE DIPPELL: And Mr. McCartney? 13 14 MR. McCARTNEY: Yes, that's correct. 15 JUDGE DIPPELL: Mr. Unruh, I'll just ask if 16 you -- you answered Commissioner Murray basically on that question that you didn't know how long it would take, but 17 18 is there any time frame you can give us how long it takes 19 to implement this once the Commission approves it, if they 20 do? 21 MR. UNRUH: I don't really have a good 22 estimate, your Honor. I think it will take several months 23 at a minimum. For example, we'll have to put the new --

25 which is an industry database, and there's a timeline for

the Greenwood non-MCA numbers into what's called the LERG,

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how long that has to be in place before we can actually 1 2 make the changes to the switches. So there's just a 3 series of steps that you have to go through and a timeline, so it will be several months. 4 5 What I think our preferred approach would 6 be, if it's all right with the Commission, is that the 7 Commission, assuming you order -- approve the stip, what 8 we would then do is file a tariff to implement the 9 changes, and in that tariff we would indicate a time frame 10 of when it would be implemented, you know, six months out 11 or five months out or seven months out, whatever it ends 12 up being that we can work out from an internal implementation standpoint and ensuring that other impacted 13 14 carriers have sufficient time to make their changes as 15 well.

JUDGE DIPPELL: And, Mr. Dandino, Office of the Public Counsel signed this agreement basically leaving this time frame out. Is Office of the Public Counsel comfortable with the fact that the time of implementation is in AT&T's hands?

21 MR. DANDINO: Well, you know, since this 22 involved a technical implementation, there's a provision 23 in there that they'll use -- do it as soon as they 24 technically can. We didn't set a time limit on it. We 25 figured they would do it as quickly as possible. That's

the agreement in there. But I didn't want to set a, we 1 didn't, set an outside limit. 2 JUDGE DIPPELL: And the Office of the 3 Public Counsel is going to be the watchdog for making sure 4 5 they don't delay unnecessarily? 6 MR. DANDINO: Well, I certainly will assure 7 the Commission of that. We don't intend to have an 8 agreement that we agree to and worked so hard be 9 nullified. 10 MR. UNRUH: Your Honor, if I might add? 11 JUDGE DIPPELL: Yes, Mr. Unruh. 12 MR. UNRUH: I would just say that we certainly have no intention to delay any of this. We've 13 14 reached this agreement. It's our intention to implement 15 it. We have no intention to delay it. We'll move as 16 quickly as possible while ensuring that it's done correctly in cooperation with the other parties. 17 18 We'll certainly stay in communication with 19 the Office of the Public Counsel and staff, as well as the industry participants, to ensure good communication and 20 21 thorough understanding of the timelines as we proceed. 22 JUDGE DIPPELL: And for the intervening 23 parties, you're confident that your companies can implement their side of it in whatever time it takes SBC 24 25 to implement their end? Everybody's nodding yes.

1 Is there a cost to the intervenors for 2 making these changes and is the -- this is a double 3 question -- is the fact that no one is opposing, I'm assuming that cost is not so significant as to cause you 4 5 problems? 6 MR. DORITY: I think that's an accurate 7 portrayal, your Honor. 8 MR. JOHNSON: Judge Dippell, Craig Johnson. 9 Once the flashover date is known and the LERG's been 10 changed, then someone at MoKan Dial will have to do a 11 translation change in the switch. That will require some time. There will be a cost of that, but it's not 12 significant. 13 14 With respect to the revenue impacts, we've 15 decided that it would take more money to study those 16 revenue impacts than they're likely to be. So we've foregone our right to revenue neutrality as part of not 17 18 opposing the Stipulation. 19 JUDGE DIPPELL: Mr. McCartney, do you have 20 anything to add? 21 MR. McCARTNEY: No. I concur with what 22 Mr. Johnson and Mr. Dority said. 23 JUDGE DIPPELL: All right. For AT&T, with 24 regard to how many customers are affected by actually a

cost increase or price increase for their service, those

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currently not subscribing to the MCA, are you comfortable 1 with the numbers presented in Mr. Scheperle's schedule, 2 3 that that's a reasonable approximation of how many people 4 are affected? 5 MS. MacDONALD: Yes, we are. 6 JUDGE DIPPELL: And I guess the flip side 7 of that, also those numbers with regard to how many 8 customers would receive a price reduction? 9 MS. MacDONALD: That's correct. 10 JUDGE DIPPELL: I guess that's all the questions I had. Just to make it clear for the record, 11 the case number that was referred to, the previous MCA 12 case, was TO-99-483. 13 Commissioner Davis, did you -- or Chairman, 14 15 did you have any additional questions? 16 CHAIRMAN DAVIS: I guess I just want to ask all the -- ask all the parties present, and I guess anyone 17 18 in our audience, too, is there any reason why anyone can 19 think of why we shouldn't approve this agreement? 20 JUDGE DIPPELL: Not seeing anyone. 21 CHAIRMAN DAVIS: Going once. Going twice. 22 JUDGE DIPPELL: See no objection. Are 23 there any further questions? COMMISSIONER GAW: Judge, I'd like to 24 25 follow up briefly on your inquiry about timelines here.

And I think what I'd like to know is should we have some 1 2 sort of a notice up for status update on this within so 3 much time to see where we are, or is there an estimate 4 about when you might expect there to be some indication of 5 when this would be done so that we would be noticed of 6 that and so the Representative would have some idea, 7 though I'm sure he has his own contacts and will be 8 checking on it? Can someone give me some idea about how 9 we could be kept informed of the status? 10 MS. MacDONALD: 30 to 60 days after 11 approval we could file a pleading giving you an update of 12 exactly how long that we expect it to take, and in that pleading we can also, you know, say we'll let you know 13 14 where we are in 45 more days, assuming it's going to take 15 a period of months. 16 COMMISSIONER GAW: Okay. So we could perhaps put that in the Order, Judge. Anyone have any 17 other ideas besides that concept? Is everyone all right 18 19 with that concept? Everyone's nodding their head, it 20 seems to me, Judge. Realistically, does AT&T believe they're 21 22 going to be able to do this within five months or so? Is 23 that --24 MS. MacDONALD: We hope to do it as quickly 25 as possible. We just don't know exactly how long it's

going to take, because it really depends on so many 1 factors that we just don't know, like how soon the 2 3 Commission could approve the Stipulation & Agreement, when 4 we get the information to the LERG and when they publish 5 the information for all the carriers to change their 6 switches. Plus we have to do internal billing changes to 7 change the rates for the customers affected by it. 8 So we really intend to do it as quickly as 9 possible. It's just we don't know exactly how long it 10 will take. 11 COMMISSIONER GAW: In that first report, if it's a 30-day report, would you have answers to most of 12 those questions, do you think? 13 14 MS. MacDONALD: 30 days from now? 15 COMMISSIONER GAW: Yes. MS. MacDONALD: I think we would have a 16 pretty good idea of how long it would take. 17 COMMISSIONER GAW: All right. You want in 18 19 on this, Representative Johnson, on this timeline? REPRESENTATIVE JOHNSON: I just told 20 21 Mr. Unruh that we have ten days, business days after the 22 Order is approved. We're in session. 23 COMMISSIONER GAW: So there might be some 24 additional incentive. All right. Thank you very much, 25 Judge.

25

1 JUDGE DIPPELL: All right. I believe 2 that's all the presentation. I do want to discuss with --3 MR. DANDINO: Your Honor, I just -- I just 4 wanted to add a couple points that I think came up, which 5 I think the Commission should take note of, is that also 6 there's a benefit in this to all the customers in the MCA 7 area because now they can't -- their calling has been 8 expanded to call into Greenwood, and I think that is a 9 benefit, and it's at no cost to any of those -- any of 10 those customers. 11 In addition, as far as Commissioner Murray 12 had inquired about about utilization of numbers, is that this, in fact, is a better utilization of numbers because 13 14 you'll no longer have to have a separate MCA NXX for 15 Greenwood in order to have that expanded calling. 16 And I think -- and also, I think the other point just to add is this is also structured -- even 17 18 though it's called an MCA rate, I think it is structured 19 as an EAS. And so I quess all the rules and regulations 20 and rates and routes concerning EAS would be applying 21 here. I can't tell you what that means. Maybe Mr. Voight 22 or the -- can explain about it. But I think there's kind 23 of a -- at least that's a little different. 24 But I did want to bring up that point about

all the benefits to all the MCA customers. Thank you.

JUDGE DIPPELL: Thank you. Okay. Mr. Voight, Mr. Dandino left that one open, so can you explain the difference between an EAS and an MCA, or is that an hours long lecture?

MR. VOIGHT: No. I don't think there's any 5 6 material difference in this case. Mr. Dandino's correct, 7 it will be -- when they get the tariffs filed, it will be 8 listed as an extended area service routes. There will be 9 some 12 or so of those. To my knowledge, I don't think 10 that will have any impact on intercarrier compensation. I 11 should hope not. I don't think it will have any material 12 impact. But technically I am more comfortable with the terms extended area service than MCA. 13

14 One other point. As to the notion that 15 this is actually a better use of NXX codes, getting back 16 to Commissioner Murray's question, I do not necessarily disagree with that, especially on a going-forward basis, 17 but I would like to state that I don't believe it will 18 19 have any material impact on NXX code utilization for the 20 simple reason that the numbers that are currently in use 21 are already contaminated anyway. We're not looking at 22 reclaiming any numbers as a result of this action.

JUDGE DIPPELL: Okay. And, Mr. Voight, several people have used the term LERG here today. Could you just define that for the record?

1 MR. VOIGHT: That is a Local Exchange 2 Routing Guide. It is a very extensive and large industry 3 document that all of the facility-based telephone 4 companies use in order to program their switching 5 translations. There are at least monthly updates that 6 occur to that document. It's a software tool by and 7 large. 8 And Ms. MacDonald is exactly correct, it 9 does take some time to update that document, for all of 10 the other carriers affected by this change to take note of 11 that document and the changes that are occurring in the 12 document, and then to make the corresponding changes within their own translation. 13 14 So at best I would expect, based on my 15 experience, at best just that part of the process would be a minimum of two months in my view. 16 17 JUDGE DIPPELL: Thank you. MR. VOIGHT: Because Bell is going --18 excuse me -- AT&T is going to have to take these Greenwood 19 20 prefixes or the prefix that is currently non-MCA numbers 21 and mark those as MCA numbers, and the Local Exchange 22 Routing Guide is the tool used to do that. 23 JUDGE DIPPELL: Thank you. All right. I 24 want to talk about bringing the testimony into the record 25 so that the Commissioners can consider that in support of

the Stipulation. I know the parties approached me before 1 2 we went on the record and said that they had not come 3 intending to do that because that's not what the Stipulation intended, but I believe that it might aid the 4 5 Commission in having some support for the Stipulation, in 6 that at least Mr. Scheperle's testimony talks about those 7 numbers and they're nowhere to be found in the 8 Stipulation. 9 So would there be objections to the 10 testimony as a whole coming into the record? I see some 11 puzzled looks. 12 MS. MacDONALD: I don't think we would object to it, but that was not part of the Stipulation. 13 14 In fact, in the Stipulation we specifically said that we 15 waive the right to present testimony. 16 MR. DANDINO: Your Honor, perhaps we could just -- and this is just a suggestion. That part of 17 Mr. Scheperle's testimony, we could offer that. 18 19 MS. MacDONALD: That's fine with us. 20 JUDGE DIPPELL: Okay. I think that that's -- Mr. Meyer, you were about to say something? 21 22 MR. MEYER: I was just going to suggest, we 23 don't have any objection to admitting any of the 24 testimony, but if the Commission wishes, I can certainly 25 pull off the pertinent part of Mr. Scheperle's testimony

1 and offer that now. 2 JUDGE DIPPELL: I think what we'll go ahead 3 and do, then, is - and we didn't actually mark the Stipulation previously, but we'll mark the Stipulation & 4 5 Agreement as Exhibit 1, and I'm going to enter that into 6 the record, unless there's an objection. Is there any 7 objection to Exhibit 1? 8 MR. DANDINO: No objection. JUDGE DIPPELL: Seeing none, then I will 9 enter Exhibit 1 into the record. 10 11 (EXHIBIT NO. 1 WAS RECEIVED INTO EVIDENCE.) JUDGE DIPPELL: And I will make Schedule 6, 12 I believe it was, HC, Mr. Scheperle's testimony, as 13 14 Exhibit No. 2. Would there be any objection to 15 Exhibit 2HC coming into the record? 16 MR. DANDINO: No objection. 17 JUDGE DIPPELL: Then I will receive that into the record also. 18 (EXHIBIT NO. 2HC WAS RECEIVED INTO 19 20 EVIDENCE.) 21 JUDGE DIPPELL: Mr. Meyer, if you could 22 possibly provide copies of those, both of those documents 23 to the court reporter. 24 Is there anything further? 25 CHAIRMAN DAVIS: Judge, I got here a little

late, but I did think it would be appropriate to recognize, I guess, Mr. Lane's, Ms. MacDonald's first appearance on behalf of AT&T. JUDGE DIPPELL: First hearing appearance. CHAIRMAN DAVIS: Offer them a big hearty welcome. JUDGE DIPPELL: Seeing nothing further, then I believe this concludes our stipulation hearing. Thank you. We're adjourned. (EXHIBIT NOS. 1 AND 2HC WERE MARKED FOR IDENTIFICATION.)