# NEWMAN, COMLEY & RUTH

PROFESSIONAL CORPORATION
ATTORNEYS AND COUNSELORS AT LAW
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P.O. BOX 537

JEFFERSON CITY, MISSOURI 65102-0537 www.ncrpc.com

March 11, 2004

TELEPHONE: (573) 634-2266 FACSIMILE: (573) 636-3306

The Honorable Dale Hardy Roberts Secretary/Chief Regulatory Law Judge Missouri Public Service Commission P.O. Box 360 Jefferson City, MO 65102-0360 MAR 1 1 2004

Misseyri Public Bervice Commission

Re:

ROBERT K. ANGSTEAD

ROBERT J. BRUNDAGE MARK W. COMLEY

CATHLEEN A. MARTIN

STEPHEN G. NEWMAN

JOHN A. RUTH

Teleglobe America Inc.

Dear Judge Roberts:

Enclosed for filing on behalf of Teleglobe America Inc. please find the original and five copies of an Application for a Certificate of Service Authority and for Competitive Classification.

Would you please bring this filing to the attention of the appropriate Commission personnel.

Should you have any questions regarding this filing, please advise. Thank you.

Sincerely,

NEWMAN, COMLEY & RUTH P.C.

By:

Mark W. Comley

comleym@ncrpc.com

MWC:ab Enclosure

cc:

Office of Public Counsel General Counsel's Office

Rogena Harris





	Missourl Public Service Commission
Application of )	
Teleglobe America Inc.	
For a Certificate of Service Authority to Provide Intrastate Interexchange and Non-switched Local Telecommunications Services In the State of Missouri and for Competitive Classification )	Case No.

# APPLICATION OF TELEGLOBE AMERICA INC. FOR A CERTIFICATE OF SERVICE AUTHORITY AND FOR COMPETITIVE CLASSIFICATION

Teleglobe America Inc. ("TAI" or "Applicant"), through undersigned counsel and pursuant to Sections 392.361, 392.410, 392.420, 392.430, and 392.440 RSMo.; 4 CSR 240-2.060 and 4 CSR 240-3.510 hereby requests that the Missouri Public Service Commission ("Commission") issue TAI a Certificate of Service Authority to provide intrastate interexchange and non-switched local telecommunications service within the State of Missouri, classify TAI as a competitive company, and waive certain statutes and rules. In support of this Application, TAI states as follows:

## A. Description of the Applicant

1. TAI, f/k/a TLGB Corporation, is a Delaware corporation located at 12010 Sunset Hills Road, Reston, Virginia, 20190. Copies of TAI's Certificate of Incorporation and Certificate of Amendment of Certificate of Incorporation are attached as Exhibit A. A copy of TAI's certificate of qualification to transact business in Missouri is attached as Exhibit B. TAI is generally in the business of providing telecommunications services.

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<sup>&</sup>lt;sup>1</sup> TLGB Corporation changed its name to TAI on or about May 20, 2003.

2. For the purposes of this Application, contacts for the Applicant are as follows:

Mark W. Comley Newman, Comley & Ruth PC Monroe Bluff Executive Center 601 Monroe Street, Suite 301 P.O. Box 537 Jefferson City, Missouri 65102-0537

Tel: (573) 634-2266 Fax: (573) 634-3306

Email: comleym@ncrpc.com

and

Rogena Harris Teleglobe America Inc. One Discovery Square 12010 Sunset Hills Road Reston, Virginia 20190

Tel: 703-766-3061 Fax: 703-766-3104

Email: rogena.harris@teleglobe.com

For purposes of other Commission inquiries, complaints, and correspondence, the contact for the Commission will be:

Diana Peneva Teleglobe America Inc. One Discovery Square 12010 Sunset Hills Road Reston, Virginia 20190 Tel: 703-766-3034

Tel: 703-766-3034 Fax: 703-766-3104

Email: diana.peneva@teleglobe.com

## B. Qualifications

- 3. TAI is financially qualified to provide telecommunications services in Missouri.
- 4. TAI also has the managerial and technical resources necessary to operate in Missouri. Biographies of TAI's management personnel are provided in Exhibit C.

## C. Description of Services

- 5. TAI seeks authority to provide intrastate interexchange telecommunications services and private line services throughout the State of Missouri. Therefore, TAI seeks statewide authority. Its services are expected to include long distance toll services, dedicated inbound or outbound calling services as well as non-switched direct channel line(s) dedicated to a customer's use between specified points. It will also provide services to other carriers involved in the provision of interexchange services.
- 6. TAI will provide all such services in accord with its tariffs. TAI's proposed interexchange tariff is being filed simultaneously with this Application and is attached hereto as Exhibit D. The proposed tariff contains the rules and regulations applicable to its customers, a description of the services offered, and a list of the rates associated with such services. The tariff has a forty-five (45) day effective date, as required by 4 CSR 240-3.510 (1)(c).
- 7. TAI will continuously monitor and maintain a high level of control over its network on a 24-hours-a-day, 7 days-a-week basis.
- 8. TAI will not unjustly discriminate among its subscribers, as prohibited by Section 392.200 RSMo.
- 9. TAI does not have any pending action or final unsatisfied judgments or decisions against it from any state or federal agency or court that involve customer service or customer rates, which action, judgment or decision has occurred within three (3) years of the date of this Application.
- 10. Since TAI is requesting certification as a new carrier, no annual reports or fees are overdue to the Commission.

## D. Classification as a Competitive Company

- 11. TAI seeks classification as a competitive company, pursuant to Sections 392.361.2 and 392.361.3 RSMo., and the accompanying reduced regulation, pursuant to Section 392.420 RSMo.
- 12. Applicant respectfully requests that the Commission suspend, waive, or modify the application of the following rules and statutory provisions consistent with the Commission's treatment of other competitive carriers:

### **Statutes**

§ 392.210.2	-	Uniform system of accounts
§ 392.240(1)	-	Rates - Average return on investment.
§ 392.270	-	Property valuation.
§ 392.280	-	Depreciation accounts.
§ 392.290	-	Issuance of stocks and bonds.
§ 392.300.2	-	Acquisition of stock
§ 392.310	-	Issuance of stock.
§ 392.320	-	Stock dividends.
§ 392.330	-	Issuance of securities, debts and notes.
§ 392.340	-	Reorganizations

### Regulations

4 CSR 240-3.545(2)(C)	-	Rate schedules should be posted at central
		office
4 CSR 240-10.020	-	Depreciation of fund income.
4 CSR 240-30.040	-	Uniform System of Accounts
4 CSR 240-33.030	-	Minimum charges

13. The above-referenced statutory provisions or regulations have been waived with regard to other competitive carriers. These statutory provisions or regulations are principally designed to apply to noncompetitive telecommunications carriers. It would be inconsistent with the goal and purpose of Section 392.530 RSMo. to apply them to a competitive telecommunications carrier such as Applicant.

- 14. TAI will comply with all orders and regulations of the Commission applicable to providers of competitive interexchange telecommunication services except those that are specifically waived by the Commission.
- 15. To the extent that the Commission may modify its current waiver policies, TAI reserves the right to amend its waiver requests accordingly.

## **E.** Public Interest Considerations

- 16. Applicant believes that granting the requested certificate is in the public interest for the following reasons:
- (a) Applicant's proposed intrastate telecommunications services are developed to serve the long distance needs of carriers and their subscribers who can not otherwise realize similar cost savings through other means.
- (b) An increase in the traffic generated through provision of Applicant's proposed intrastate services over existing major carriers' communications facilities will improve the efficiency and reduce major carriers' costs in provision of these services.
- (c) The public will benefit through the broadening of innovative telecommunications service alternatives and ongoing affordable rates maintained by the additional competitive pressure placed on other competitors.

### G. <u>CONCLUSION</u>

For the reasons stated above, Applicant respectfully submits that the public interest, convenience, and necessity would be furthered by a grant of this Application for a Certificate of Service Authority to provide intrastate interexchange and non-switched local telecommunications services, classify TAI and its proposed services as competitive, and grant a waiver of the statutes and regulations referenced above.

Respectfully submitted,

Mark W. Comley

Newman, Comley & Ruth PC

Monroe Bluff Executive Center

601 Monroe Street, Suite 301

P.O. Box 537

Jefferson City, Missouri 65102-0537

(573) 634-2266 Tel:

Fax: (573) 634-3306

Email: comleym@ncrpc.com

COUNSEL FOR APPLICANT

## **LIST OF EXHIBITS**

Exhibit A Certificate of Incorporation and

Certificate of Incorporation and Certificate of Amendment of Certificate of

Incorporation

Exhibit B Authority to Transact Business

Exhibit C Management Biographies

Exhibit D Proposed Tariffs

**Certificate of Service** 

# EXHIBIT A

# **Certificate of Incorporation**

## And

Certificate of Amendment of Certificate of Incorporation

Delaware

PAGE 1

# The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "TELEGLOBE AMERICA INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWENTY-SEVENTH DAY OF MAY, A.D. 2003

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "TELEGLOBE AMERICA INC." WAS INCORPORATED ON THE FOURTH DAY OF DECEMBER, A.D. 2002.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.

Warriet Smith Hindson Harrier Smith Windson, Secretary of State

AUTHENTICATION: 2438091

DATE: 05-27-03

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030344581

# Delaware

PAGE 1

# The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED ARE TRUE AND CORRECT COPIES OF ALL DOCUMENTS ON FILE OF "TELEGLOBE AMERICA INC." AS RECEIVED AND FILED IN THIS OFFICE

THE FOLLOWING DOCUMENTS HAVE BEEN CERTIFIED:

CERTIFICATE OF INCORPORATION, FILED THE FOURTH DAY OF DECEMBER, A.D. 2002, AT 1 O'CLOCK P.M.

CERTIFICATE OF AMENDMENT, CHANGING ITS NAME FROM "TLGB CORPORATION" TO "TELEGLOBE AMERICA INC.", FILED THE TWENTIETH DAY OF MAY, A.D. 2003, AT 5:07 O'CLOCK P.M.

AND I DO HEREBY FURTHER CERTIFY TEAT THE AFORESAID CERTIFICATES ARE THE ONLY CERTIFICATES ON RECORD OF THE AFORESAID CORPORATION.



Warriet Smith Hindson

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AUTHENTICATION: 2438173

DATE: 05-27-03 .



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# The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF AMENDMENT OF "TLGB CORPORATION", CHANGING ITS NAME FROM "TLGB CORPORATION" TO "TELEGLOBE AMERICA INC.", FILED IN THIS OFFICE ON THE TWENTIETH DAY OF MAY, A.D. 2003, AT 5:07 O'CLOCK P.M

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE KENT COUNTY RECORDER OF DEEDS.

Warriet Smith Hindson
Harriet Smith Windson, Secretary of State

3597870 8100

030328109

AUTHENTICATION: 2428261

DATE: 05-21-03

# CERTIFICATE OF AMENDMENT OF CERTIFICATE OF INCORPORATION OF TLGB CORPORATION

TLGB Corporation, 2 corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), DOES HEREBY CERTIFY:

FIRST: That the solo director of said corporation adopted the following resolution by written consent:

RESOLVED that the Certificate of Incorporation of the Corporation be amended by changing the Article thereof numbered FIRST so that, as amended, said Article shall be and read as follows:

FIRST:

The name of the corporation is Teleglobe America Inc.

SECOND:

The Corporation has not received any payment for any of its stock.

THIRD: That the aforestid amendment was duly adopted in accordance with the applicable provisions of Sections 241 of the General Corporation Law of the State of Delaware,

IN WITNESS WHEREOF, said corporation has caused this Certificate to be signed this <u>20</u> day of May, 2003.

tige corporation

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Name: Rick Willet

Title: Chief Financial Officor

State of Delaware Secretary of State Division of Corporations Delivered 05:05 FM 05/20/2003 FILEO 05:07 PM 05/20/2003 SRV 030320109 - 3597870 FILE



# The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "TLGB CORPORATION", FILED IN THIS OFFICE ON THE FOURTH DAY OF DECEMBER, A.D. 2002, AT 1 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE KENT COUNTY RECORDER OF DEEDS.



Harriet Smith Windsor, Secretary of State

3597870 8100

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AUTHENTICATION: 2124005

DATE: 12-04-02

#### CERTIFICATE OF INCORPORATION

#### Oř.

#### TLGR CORPORATION

- 1. The name of the corporation is TLG8 Corporation (the "Corporation").
- The address of the Corporation's registered office in the State of Delaware is 615 South DuPont Highway, County of Kent, City of Dover, Delaware 19901. National Corporate Research, Ltd., is the Corporation's registered agent at that address.
- 3. The purpose of the Corporation is to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of the State of Delaware (the "General Corporation Law").
- 4. The Corporation shall have authority to issue One Hundred (100) shares of Common Stock, par value one tenth of one cent (\$0.001) per share.
- 5. The personal liability of the directors of the Corporation is hereby climinated to the fullest extent permitted by the General Corporation Law (including, without limitation, paragraph (7) of subsection (b) of Section 102 thereof), as the same may be amended and supplemented from time to time.
- 6. The Board of Directors shall have the power to adopt, amend or repeal Bylaws of the Corporation, subject to the right of the stockholders of the Corporation to adopt, amend or repeal any By-law.
- 7. The Corporation shall, to the fullest extent permitted by the General Corporation Law (including, without limitation, Section 145 thereof), as the same may be amended and supplemented from time to time, indemnify any and all persons whom it shall have power to indemnify under the General Corporation Law. The indemnification provided for

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herein shall not be decined exclusive of any other rights to which those seeking indemnification may be entitled whether as a matter of law, under any By-law of the Corporation, by agreement, by vote of stockholders or disinterested directors of the Corporation of otherwise.

The election of directors of the Corporation need not be by written ballot, unless the By-laws of the Corporation otherwise provide.

Dom F. Atteritano is the sole incorporator and his mailing address is c/o
 Schulte Roth & Zabel LLP, 919 Third Avenue, New York, New York 10022.

Date: December 4, 2002

Dom F. Attentiono, Sole Incorporator

# EXHIBIT B

**Authority to Transact Business** 





# Matt Blunt Secretary of State

CERTIFICATE OF AUTHORITY

WHEREAS,

TELEGLOBE AMERICA INC. F00558031

using in Missouri the name

TELEGLOBE AMERICA INC.

has complied with the General and Business Corporation Law which governs Foreign Corporations; by filing in the office of the Secretary of State of Missouri authenticated evidence of its incorporation and good standing under the Laws of the State of Delaware.

NOW, THEREFORE, I, MATT BLUNT, Secretary of State of the State of Missouri, do hereby certify that said corporation is from this date duly authorized to transact business in this State, and is entitled to all rights and privileges granted to Foreign Corporations under the General and Business Corporation Law of Missouri.

IN TESTIMONY WHEREOF, I have set my hand and imprinted the GREAT SEAL of the State of Missouri, on this, the 10th day of December, 2003.

Secretary of State



State of Missouri -Creation - General Business - Foreign 3 Page(s)



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File Number: 200335310733

Charter # F00558031 Date Filed: 12/10/2003

Matt Blunt

Secretary of State

Corporations Div.

Jefferson City, MO 65102

# Application for Certificate of Authority For a Foreign For-Profit Corporation

(Submit in duplicate with filing fee of \$155.00)

1.	The corporation's name is Teleglobe America Inc.  and it is organized and existing under the laws of Delay	ware		
	<del></del>			•
2.	The name it will use in Missouri is Teleglobe Americ	a inc		
3.	The date of its incorporation was December 4 2002 , and the period of its duration is Perpetual month/day/year			ual
4	The address of its principal place of business 12010 St	Inset Hills Road	Reston, VA 20190	
		Address	Ci	ty/State/Zip
5.	The name and address of its registered agent and office in	the State of Missouri is		
	National Corporate Research, Ltd., 222 E. Dur	nklin, Suite 102,	Jefferson City, MO	
	Name	Address	Ci	ty/State/Zip
6.	The specific purpose(s) of its business in Missouri are:			
	Provision of International Telecommunications	Services and other lawful con	porate business	
7.	The name of its officers and directors and their business a (Officers) Name	addresses are as follows: Address	City/State/Z	lip
	President See Attached List			
	Vice President See Attached List			
	Secretary See Attached List	<del> </del>		
	Treasurer See Attached List		<del> </del>	·
	(Board of Directors)		-	
	Director See Attached List			
	Director See Attached List			
	Director See Attached List			···
8.	The effective date of this document is the date it is filed by	by the Secretary of State of Missouri	, unless you indicate a future	date, as follows:
	(Date may not be n	nore than 90 days after the filing date in t	his office)	
	In affirmation thereof, the facts stated above are true.			
		DANIEL BERGERON	V.P. FINIANCE	27-10-2003
	(Must be an Officer or Chairman listed in #7, above)	DANIEL BERGERON (Printed Name)	(Title)	(Date)

Note: You must submit current original certificate of good standing or certificate of existence with this application. This may be obtained from your Secretary of State or other authority that issues corporate charters.

## TELEGLOBE AMERICA INC.

## Officers and Directors

Officers	Title	Business Address
Gerald Porter Strong	Chief Executive Officer /President/Secretary	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190
Richard Willett	Chief Financial Officer/Vice President of Operations / Assistant Secretary	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190
Serge Fortin	Chief Operating Officer	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190
Daniel Bergeron	Vice President - Finance	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190
Jose Tetrault	Treasurer	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190
<u>Directors</u> Gerald Porter Strong	Title Director	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190
Lenard Tessler	Director	1 Discovery Square 12010 Sunset Hills Rd. Reston, VA 20190

# Delaware

The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "TELEGLOBE AMERICA INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN ... GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE FOURTH DAY OF NOVEMBER, A.D. 2003.



Warriet Smith Windson
Harriet Smith Windson, Secretary of State

3597870 8300

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AUTHENTICATION: 2729088

DATE: 11-04-03

# EXHIBIT C

**Management Biographies** 

#### Attachment

## Liam Gerald Porter Strong, President and Chief Executive Officer, Director

Liam Strong is President and Chief Executive Officer of Teleglobe America Inc. From 1997 to 2001, he was the President and Chief Executive Officer of MCI WorldCom International (global voice communications carrier), responsible for the development and execution of the company's successful expansion in Europe and Asia. From 1992 to 1997, Mr. Strong was the Chief Executive Officer of Sears PLC, a retailer of apparel and home services. Prior to 1992, he was the Marketing and Operations Director of British Airways. Mr. Strong is Chairman of the Advisory Board on Telecom Security to the UK Government and a member of the Governing Council of the Ashridge Business School.

#### Serge Fortin, Chief Operating Officer

Serge Fortin is Chief Operating Officer of Teleglobe America Inc. Serge Fortin has in excess of 27 years experience in the telecommunications industry covering both national and international markets. He served as President of Bell Actimedia where he directed the business associated with the traditional Yellow Pages directory evolving it to develop synergy between the traditional advertising media to the e-World (Sympatico portal and the ISPs). Between 1996 and 1998 he served as President of TATA Telecommunications Services in India, which offered basic telecommunications services in the state of Andra Pradesh. Prior to joining Teleglobe, Serge Fortin has held several senior positions in Operations, Engineering, Sales and Marketing at Bell Canada.

Among some of his major achievements are: in 1983, he launched the cellular business in Canada; he implemented the first enhanced 911 service in Canada; and succeeded in achieving the first Canadian Telco ISO Certification. He was the first Officer to be appointed to deal with the new entrants in the Long Distance markets in 1992 following the CRTC decision. He was also the first Officer to lead the National Long Distance portfolio at Stentor. Between 1993 and 1996 Mr. Fortin was one of the pioneers to establish Teleglobe Inc. and its affiliates on the International Market.

He has received the following awards for academic and social involvements:

Order of Professional Engineers in Québec Canadian Institute of Engineers Manager of the Year (Board of Trade) Governor General Award

Serge Fortin is a member of the "Ordre des Ingénieurs du Québec," a society of professional engineers, serves on several boards, and is a member of the Board of IntelSat, the largest Satellite consortium. He holds a Bachelor of Science degree in Applied Sciences from L'Université de Sherbrooke, Québec, Canada.

#### Richard Willett, Chief Financial Officer and Vice-President of Operations

Rick Willett is Chief Financial Officer and Vice-President of Operations of Teleglobe America Inc. Prior to joining Teleglobe, Rick spent 12 years at General Electric ("GE") where he held senior positions in various GE businesses, including Chief Financial Officer of GE Superabrasives, Manager of Planning & Finance for GE Employers Reinsurance, and several global assignments in GE Plastics. Mr. Willett was a member of GE's Corporate Audit Staff with responsibility for assessing business units. Mr. Willett has a degree in Chemical Engineering and a Masters in Business Administration.

### Henri Alexandre, Vice-President, Engineering and Provisioning

Henri Alexandre is Vice-President, Engineering and Provisioning at Teleglobe America Inc. Mr. Alexandre will direct the planning, engineering and implementation of the international network required to support voice and data services. He leads a team of experts in subsea cables, satellite systems, terrestrial transmission systems, voice switching and data transmission systems.

Mr. Alexandre has more than 20 years of international telecommunications experience. During the last 10 years, he held several Engineering and Management positions at Teleglobe, Inc. to include: Director - Satellite and Broadcast Services; Director - Network Engineering; Director - Network Architecture; and Associate Director - Switching Engineering.

Mr. Alexandre's major achievements include:

- Implementation of the private leased services backbone
- Introduction of voice customer direct access to Teleglobe's switched network
- Automation of Canada Home Country Direct Service
- Setting up new International switching centers in Europe
- Leading studies & field trials to evolve the voice international network to softswitch technology

Henri Alexandre holds an Engineering Degree from L'Université de Sherbrooke, Quebec, Canada and a Master of Business Administration from École des hautes etudes commerciales, Montreal, Quebec, Canada.

#### Allan Chan, Vice-President - Global Traffic Management and Customer Services

Mr. Chan is Vice President - Global Traffic Management and Customer Services, reporting to the Chief Operating Officer at Teleglobe. Mr. Chan is responsible for relations with international carrier partners as well as the operations of Teleglobe's voice business. Additionally, Mr. Chan is responsible for all voice outpayments, quality of service and pricing. He also directs the Global Customer Service Center and is accountable for monitoring and maintaining service on Teleglobe's data and IP networks. Mr. Chan also heads the Information Technology organization.

Mr. Chan was Director, International Wholesale at Bell Nexxia prior to joining Teleglobe. He also held various positions in Bell Canada's finance and corporate development organizations, dealing in acquisitions, alliances and joint ventures. Earlier in his

career he worked for Ontario Hydro in international project development, and also held engineering positions at Dofasco, a major Canadian steel mill.

Mr. Chan holds a Bachelor's Degree in Engineering from the University of Toronto and a Master's Degree in Business Administration from McMaster University. He is a registered Professional Engineer in the Province of Ontario.

## Daniel Bergeron, Vice President - Finance and Administration

Daniel Bergeron is Vice President - Finance and Administration, responsible for all Teleglobe's financial, legal, regulatory and administrative functions.

Mr. Bergeron has 10 years experience in the telecommunications industry. During his tenure at Teleglobe, he has held numerous cross-functional positions. In the Finance Department, he served as Executive Director - Revenue and Sales Control; Controller - Canada; Director - Financial Analysis, Costing, and Service Profitability; and Associate Director - Costing. In a Sales Support capacity, he was Executive Director - Sales Support Global Markets as well as Executive Director - Sales Support North America. Within Operations, he held the position of Manager - Capital Planning (Network).

Mr. Bergeron is a certified Chartered Management Accountant from the University of Sherbrooke.

## Jose Tetrault, Treasurer

Mr. Jose Tetrault, Treasurer, has spent the last ten years in Treasury, the last six of those specific to the telecommunications industry.

Prior to joining Teleglobe, Jose was Director, International Treasury at Bell Canada, the largest telecom company in Canada, where he was responsible for managing cash worldwide. He successfully increased efficiencies by creating a Treasury Center in Hungary to manage European activities.

From 1997 to 2000, Mr. Tetrault was Assistant Treasurer at Teleglobe Inc., responsible for cash management, financing and insurance activities. Mr. Tetrault negotiated financing, foreign exchange, and derivatives products transactions.

Mr. Tetrault began his career at Price Club Canada after obtaining a Bachelor in Finance from the University of Quebec in Montreal in 1992. He was sponsored by Price Club for MBA classes. While at Price Club Canada, Mr. Tetrault built new financial models to manage cash and to reduce costs.

# **CERTIFICATE OF SERVICE**

I hereby certify that a true and document was sent via e-mail on this//	correct copy of the above and foregoing day of March, 2004, to General
Counsel's Office at gencounsel@psc.state.mo	
opcservice@ded.state.mo.us.	Tark W. Comley

**Verification** 

COMMONWEALTH OF VIRGINIA

SS.

**COUNTY OF FAIRFAX** 

commission expires:

#### VERIFICATION

I, Michael C. Wu, state that I am Vice President and Acting General Counsel of Teleglobe

America Inc., Applicant in the foregoing Application; that I am authorized to make this Verification
on behalf of Teleglobe America Inc.; that the foregoing Application was prepared under my
direction and supervision; and that the statements in the foregoing document with respect to
Teleglobe America Inc. and Teleglobe USA LLC are true and correct to the best of my knowledge,
information, and belief.

Michael C. Wu

Vice President and Acting General Counsel

Teleglobe America Inc.

Vana D. Tanero

Sworn and subscribed before me this 29th day of December, 2003.

Missouri IXC