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Service Study
Witness: Philip B. Difani, Jr.
Sponsoring Party: Union Electric Company
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MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. ER-2011-0028

DIRECT TESTIMONY

OF

PHILIP B. DIFANI, JR.

ON

BEHALF OF

**UNION ELECTRIC COMPANY
d/b/a AmerenUE**

**St. Louis, Missouri
September, 2010**

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1 **DIRECT TESTIMONY**

2 **OF**

3 **PHILIP B. DIFANI, JR.**

4 **CASE NO. ER-2011-0028**

5 **I. INTRODUCTION**

6 **Q. Please state your name and business address.**

7 A. My name is Philip B. Difani, Jr. and my business address is One Ameren
8 Plaza, 1901 Chouteau Avenue, St. Louis, Missouri.

9 **Q. By whom and in what capacity are you employed?**

10 A. I am a Rate Engineer for Union Electric Company d/b/a AmerenUE
11 (“AmerenUE” or “Company”).

12 **Q. Please describe your educational background and employment
13 experience.**

14 A. My educational background consists of a Bachelor of Science Degree in
15 Mechanical Engineering from Washington University in May 1983 and a Master of
16 Business Administration from Southern Illinois University in March 1993. I began my
17 engineering career at Union Electric Company in the Nuclear Function as a Mechanical
18 Engineer in May 1983. I was responsible for various modifications to the Callaway Plant
19 including preparing specifications, drawings and other design-related matters. I
20 transferred to the Rate Engineering Department in February 1991.

21 **Q. Please describe your duties and responsibilities as Rate Engineer –
22 Rates and Tariffs.**

1 A. Yes. Page 7 contains the following language addressing a municipal
2 lighting study:

3 “13. With regard to municipal lighting, AmerenUE agrees:

4
5 a. to immediately commence a cost of service study for all rates
6 under service classifications 5M and 6M, and upon completion of
7 that study to share the results, all work papers and underlying data
8 with financial and accounting consultants for the Municipal Group,
9 Public Counsel, the Staff and other interested signatories. Prior to
10 commencing such study, AmerenUE will meet with the
11 Municipal’s Group’s financial and accounting consultants and
12 those at the Public Counsel’s office and with the Staff, and those
13 representing other interested signatories in a collaborative fashion
14 in an attempt to agree on the parameters and general guidelines of
15 the study.”

16
17 **Q. Did the Company meet with the parties, as described above?**

18 A. Yes. The Company met with the above-listed parties on two occasions
19 after the June 21, 2010 effective date of new rates from Case. No. ER-2010-0036.
20 During the initial meeting, which occurred prior to the commencement of the study,
21 AmerenUE provided the participants with a proposed framework for the study and took
22 comments on that process. After that meeting, AmerenUE engaged in several telephone
23 conversations with representatives of the Municipal Group to answer questions about the
24 Company’s proposed methodology. After receiving a letter from the Municipal Group
25 containing multiple additional questions about street lighting issues and the study,
26 AmerenUE held a second meeting to clarify those issues.

27 **Q. Has AmerenUE provided the required documentation to the**
28 **Municipal Group, the Office of Public Counsel and the Staff?**

29 A. Concurrent with the filing of this case, AmerenUE is providing all work
30 papers and underlying data.

1 **IV. LIGHTING CLASS COST OF SERVICE REFINEMENT ANALYSIS**

2 **Q. What was the starting point of your analysis?**

3 A. As I mentioned earlier, the starting point for my analysis was the
4 Company's class cost of service study developed for this proceeding by Mr. Warwick.
5 Specifically, I used the Lighting Class annual revenue requirement necessary to recover
6 the operating and maintenance expenses, taxes, depreciation expense, and a fair return on
7 the Company's investment in property and plant attributable to the Lighting Class.

8 **Q. What was the next step in your analysis?**

9 A. Next, the class cost of service study results for Lighting was
10 functionalized as Production, Transmission, Distribution or General Plant. However, this
11 functionalization was not necessary for Account 373 since costs from this account were
12 directly assigned to the Lighting Class. The summation of the net investment for the
13 Lighting Class was then converted to an annual revenue requirement through the
14 application of an internally calculated fixed charge rate ("FCR") factor based on the
15 Company's class cost of service study. The application of this FCR to the Company's
16 Lighting investment reflects allowances for the Company's cost of money, income taxes,
17 depreciation expense, and property and payroll taxes. In addition, my analysis included
18 the expenses which were allocated to the Lighting class as a result of the class cost of
19 service study. While there is significant investment and expense allocated directly to
20 Lighting (e.g. accounts 373, 585 and 596), many of the remaining costs are common
21 investment and expense items of which Lighting receives an allocated portion. As such I
22 differentiated "Lighting-only" investment and expense from the common investment and
23 expense allocated to Lighting.

1 **Q. How were the Lighting-only investment and expense allocated to the**
2 **Company’s Lighting offerings?**

3 A. The Lighting-only investment is identified in Federal Energy Regulatory
4 Commission (“FERC”) Account 373 (directly assigned). As discussed above, the net
5 investment was converted into a revenue requirement by the use of a FCR. Lighting-only
6 expense is captured by FERC Accounts 585 and 596. Both investment and expense was
7 spread to applicable offerings as described below.

8 **Q. How was the common investment and expense allocated by the class**
9 **cost of service study assigned to the Company’s Lighting offerings?**

10 A. This investment was also multiplied by the FCR to approximate the
11 needed revenue requirement for such investment as described above. Common
12 investment and expenses were then allocated on a kilowatt-hour basis to all Lighting
13 offerings.

14 **Q. How was the proposed revenue requirement allocated to all the**
15 **Lighting rates?**

16 A. The proposed revenue requirement was then classified into three
17 categories:

18 Energy Related – This category includes all common investment and
19 expense items, both metered and unmetered. This revenue requirement was spread to all
20 Lighting offerings using kilowatt-hours (“kWh”), except for the meter investment and
21 meter reading expense which was allocated on a per meter basis.

22 Lighting-only Investment – Lighting-only investment was entirely
23 allocated to our 5(M) and 7(M) Lighting Rates. The vast majority of these costs are due

1 to the Company's investments in lighting poles, fixtures, brackets, cable, wire,
2 installation labor and applicable construction overheads. The Company determined the
3 current cost of each of its 5(M) rate offerings and used a ratio of the current cost of such
4 investments to the net original cost rate base of this same investment to determine the net
5 investment on a per fixture basis. A fixed charge rate was then used to determine the
6 revenue requirement.

7 Lighting-only Operation and Maintenance ("O&M") Expense – Directly
8 assigned O&M expense is reflective of the Company's cost of upkeep for the Lighting
9 offerings. This category includes the O&M expense for light bulb and photocell
10 replacement on all offerings except for metered and the 6(M) Energy Only, for which the
11 Company does not perform this service. It also includes the repair of poles, brackets,
12 fixtures, cable and wire for 5(M) and 7(M) non-metered offerings. While the Company
13 offers an "Energy and Maintenance" 6(M) rate classification, the Company's primary
14 responsibility is to maintain only the bulb and photocell. The 6(M) customer is required
15 to maintain its investment, which can include the pole, bracket, and cable or wire to the
16 fixture, that they own. The Company does not maintain any of the metered facilities in
17 6(M) or 7(M) except for the meter itself.

18 **Q. How does the Company differentiate its O&M expenses between bulb**
19 **and photocell repairs and the O&M expenses of its facilities serving 5(M)**
20 **customers?**

21 A. The Company reviewed its known documentation for all Lighting work
22 for the past three years, and was able to identify in summary from the expenses
23 associated with O&M for the bulb and photocell (~27%) and that for repair of other

1 Lighting facilities (~73%). The former is allocated to all offerings (except the metered
2 and the 6(M) Energy Only customers); the latter only to 5(M) and 7(M) customers.

3 **V. DEVELOPMENT OF INDIVIDUAL RATES**

4 **Q. How did you develop the Lighting rates based on the above**
5 **information?**

6 A. This was accomplished in several steps:

7 1. Based on the across-the-board increase recommended by Company
8 witness Wilbon L. Cooper, the Lighting Class, in total, was allocated the system average
9 increase of 10.8%.

10 2. While my analysis indicated the 6(M) rate should receive an increase of
11 216% over their current rate, such an increase was reduced to 20% because of other
12 factors to be considered, such as, revenue stability, rate stability, effectiveness in yielding
13 total revenue requirements, public acceptance, and value of service, as discussed in
14 Mr. Cooper's testimony. Because the 7(M) rate is extremely limited, it received the
15 system average increase of 10.8%. The remainder of the increase is allocated to the 5(M)
16 rate class, which results in a 9.7% increase.

17 3. New rates were calculated based on current class revenue plus the
18 calculated increase to each class. Such increases were spread intra-class on an across-
19 the-board basis.

20 **VI. OTHER LIGHTING CHANGES**

21 **Q. Are there other changes to the Lighting tariffs being proposed in this**
22 **case?**

1 A. Yes, we are proposing to discontinue collecting the monthly charges on
2 distribution facilities installed specifically for lighting equipment, which are delineated in
3 Paragraph E.2 on Sheet No. 40, and we are proposing to discontinue the “Circuit Charge
4 per Month” on Sheet No. 50 of the Company’s current Schedule 5 – Schedule of Rates
5 for Electricity.

6 **Q. Please explain the history of these charges.**

7 A. Prior to September, 1988, when new installations of Company-owned
8 lights under the 5(M) rate required the installation of distribution facilities (i.e., separate
9 poles, spans, UG circuits, etc.), those facilities were billed on a monthly basis. In
10 September, 1988, the mechanism to charge for these excess facilities changed to a one-
11 time, upfront charge. Customers had the option to pay the one-time charge for their
12 existing excess facilities or continue to pay the monthly charge for those facilities already
13 in place in September, 1988. Most customers chose to continue the monthly charge.
14 Since September, 1988, any excess facilities required for new lighting installations have
15 been paid for upfront by the customers requesting those installations.

16 **Q. Why are you proposing to eliminate the monthly charges on pre-**
17 **September 27, 1988 pole and cable charges at this time?**

18 A. There are several reasons to consider eliminating the monthly charges for
19 these lighting facilities at this time. First, elimination of the monthly charges will
20 simplify the Company’s record-keeping and billing for Lighting service. Record-keeping
21 for these pre-September 1988, lighting facilities can be extremely challenging due to
22 reconfiguration of streets and neighborhoods. Additionally, over the past several years
23 the Company has received numerous complaints from customers affected by these

1 charges alleging that these facilities have been “paid for.” Clearly, this argument is not
2 consistent with the idea that these customers are paying monthly for service enabled by
3 these facilities and are not paying for the facilities themselves. However, considering the
4 simplification of the administration of the billing of these facilities along with the
5 aforementioned complaints, the Company has concluded that it is reasonable to eliminate
6 these charges at this time.

7 **Q. Will the Company continue to maintain and replace these distribution**
8 **lighting facilities following the elimination of the monthly charge?**

9 A. Yes, the Company will continue to maintain those items in place. If the
10 replacement consists of a non-stock item, such as an ornamental concrete pole or a steel
11 breakaway pole, AmerenUE will replace it with a like substitute. Any customer-
12 requested changes to or relocations of these facilities would be performed under the
13 current tariff provisions.

14 **Q. How would this change be implemented in the Company’s tariffs?**

15 A. The charges, which are shown in paragraph 2 under Section E of the
16 Company’s 5(M) tariff, would be removed from the tariff as would similar circuit charges
17 in the 7(M) tariff. Paragraph 1 would remain unchanged, as that is the current provision
18 for providing excess distribution lighting facilities. This same change would be
19 applicable to all 5(M) and 7(M) customers, whether Residential, Non-Residential, or
20 Governmental.

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VII. SUMMARY OF TESTIMONY

Q. Please summarize your testimony and conclusions.

A. Based on the results of Mr. Warwick’s class cost of service study, I developed rates for all Lighting Classes and offerings within Lighting Classes 5(M), 6(M), and 7(M). Revenue requirements were determined based on plant investment and expense, direct O&M expense, and direct investment in lighting facilities allocated on the basis of kilowatt-hours. These revenue requirements were then added together to calculate a total revenue requirement, based on the cost of service study, for each of the Lighting offerings by the Company. The result of this analysis indicated an increase of 216% of the 6(M) rate and a more modest 15% increase in the 5(M) rate. The Company has proposed to limit the increase to the Lighting Classes as a whole to the overall base rate increase of 10.8%. Because the Company is proposing to limit the increase, it has further proposed to limit the 6(M) rate class to 20% and spread the remaining increase among its other Lighting Classes. Such increases were then spread across-the-board on an intra-class basis. Furthermore, the Company has proposed to eliminate the pre-September, 1988 pole rental, span and circuit charges from the 5(M) and 7(M) tariffs. The Company will continue to own and maintain these facilities.

Q. Does this conclude your direct testimony?

A. Yes, it does.

**BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MISSOURI**

In the Matter of Union Electric Company)
d/b/a AmerenUE for Authority to File)
Tariffs Increasing Rates for Electric) Case No. ER-2011-0028
Service Provided to Customers in the)
Company's Missouri Service Area.)

AFFIDAVIT OF PHILIP B. DIFANI, JR.

STATE OF MISSOURI)
) **ss**
CITY OF ST. LOUIS)

Philip B. Difani, Jr., being first duly sworn on his oath, states:

1. My name is Philip B. Difani, Jr. I work in the City of St. Louis, Missouri, and I am employed by Union Electric Company d/b/a AmerenUE as Rate Engineer.

2. Attached hereto and made a part hereof for all purposes is my Direct Testimony on behalf of Union Electric Company d/b/a AmerenUE consisting of 10 pages, all of which have been prepared in written form for introduction into evidence in the above-referenced docket.

3. I hereby swear and affirm that my answers contained in the attached testimony to the questions therein propounded are true and correct.

Philip B. Difani, Jr.
Philip B. Difani, Jr.

Subscribed and sworn to before me this 3 day of September, 2010.

Amanda Tesdall
Notary Public

My commission expires:

