Exhibit No.: Issues: Rate Design Witness: Gary M. Denny Sponsoring Party: Aquila Networks-MPS & L&P Case No.: ER-

Before the Public Service Commission of the State of Missouri

Direct Testimony

of

Gary M. Denny

## BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI DIRECT TESTIMONY OF GARY M. DENNY ON BEHALF OF AQUILA NETWORKS D/B/A AQUILA NETWORKS-MPS AND AQUILA NETWORKS-L&P CASE NO. ER-\_\_\_\_\_

- 1 Q. Please state your name and business address.
- 2 A. My name is Gary M. Denny and my business address is 10700 East 350 Highway,
- 3 Kansas City, Missouri, 64138.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed by Aquila, Inc. ("Aquila" or "Company") as a Senior Regulatory Analyst
- 6 in the Regulatory Services Department.
- 7 Q. What are your duties and responsibilities at Aquila?
- A. I am responsible for tariff filings, changes to rules and regulations, affiliate filings and
  various other analyses as needed.
- 10 Q. Please state your educational background and experience.
- 11 A. I have an M.B.A. from Rockhurst University and a B.S. in Business Administration
- 12 with a major in Accounting from Central Missouri State University. I have held various
- 13 positions in Aquila including positions in Accounting, Customer Service, Marketing
- 14 and Financial Management. In 2002, I accepted a position in the analytical section of
- 15 Aquila's Regulatory Services.
- 16 Q. What is the purpose of your testimony in this case before the Missouri Public Service
- 17 Commission ("Commission")?
- 18 A. I am sponsoring the Minimum Filing Requirements ("MFR") of 4 CSR 240-3.030, and
- 19 the tariff sheets filed by Aquila in this case. I am also testifying about the consolidation

| 1  |    | of the Economic Development Rider ("EDR") for Aquila Networks – L&P ("L&P")                  |
|----|----|--|
| 2  |    | and Aquila Networks – MPS ("MPS"). The tariff sheets implementing the changes                |
| 3  |    | proposed in this filing are included in the MFR.   |
| 4  | Q. | Have the MFR for a general rate increase under 4 CSR 240-3.030 been included as a            |
| 5  |    | part of the Company's filing?  |
| 6  | A. | Yes.   |
| 7  | Q. | Are revised tariffs also filed?  |
| 8  | A. | Yes. Revised electric P.S.C. MO No. 1 tariffs for both L&P and MPs have been filed.          |
| 9  | Q. | How do the tariff sheets implement the proposed increase in revenue?                         |
| 10 | A. | All tariff charges, other than as described below, were multiplied by the ratio of the total |
| 11 |    | proposed increase minus the proposed increase to other revenues, divided by the total        |
| 12 |    | annualized revenue minus annualized other revenues. For L&P, the equation is                 |
| 13 |    | (\$9,409,791 - \$0) / (\$112,261,308 - \$14,245,133). This is an increase of 9.6%. For       |
| 14 |    | MPS, the equation is (\$69,161,565 - \$0) / (\$371,738,826 - \$31,854,895). This is an       |
| 15 |    | increase of 20.3%.   |
| 16 | Q. | Why are the percentage increases listed above different than the percentages listed in the   |
| 17 |    | press release that is included in the MFR's?   |
| 18 | A. | As discussed in Aquila witness Jon Empson's direct testimony, Aquila is not seeking a        |
| 19 |    | continuation of the Interim Energy Charge ("IEC"). The recovery of IEC fuel cost has         |
| 20 |    | been moved to permanent rates instead of a surcharge. Therefore, a portion of the            |
| 21 |    | increase listed above is already being collected through the IEC so the net impact to        |
| 22 |    | revenue is less than the gross impact to the base tariffs as shown above.                    |

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- 1 Q. What tariff provisions concerning charges for service have not been modified?
- 2 A. The following items are not changed.
- 3 \$5.00 reductions for various area lights when installed on existing distribution poles, on
- 4 tariff sheets 88, 89, and 91. These charges did not change in the rate reduction ordered
- 5 in combined Cases No. ER-97-394 and No. ET-98-103, or in Case No. ER-2001-672.
- 6 The Cogeneration Purchase Schedule, tariff sheet 102. The tariff provisions did not
- 7 change in the prior case and are reviewed on a bi-annual basis. There are no customers
- 8 presently served on this tariff sheet.
- 9 Q. Have you proposed any other tariff changes?
- 10 A. Yes, I have proposed to consolidate the L&P EDR and the MPS EDR into a single
- 11 EDR. This will allow Aquila to have a consistent tariff for economic development
- 12 within the state of Missouri and provide for ease of application within Aquila.
- 13 Q. Does this conclude your testimony?
- 14 A. Yes it does.

## **BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI**

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| In the matter of Aquila, Inc. d/b/a Aquila        |
|---|
| Networks-MPS and Aquila Networks-L&P,             |
| for authority to file tariffs increasing electric |
| rates for the service provided to customers in    |
| the Aquila Networks-MPS and Aquila                |
| Networks-L&P area                                 |

Case No. ER-\_\_\_\_

| County of Jackson | ) |    |
|-------------------|---|----|
|                   | ) | SS |
| State of Missouri | ) |    |

## AFFIDAVIT OF GARY M. DENNY

Gary M. Denny, being first duly sworn, deposes and says that he is the witness who sponsors the accompanying testimony entitled "Direct Testimony of Gary M. Denny;" that said testimony was prepared by him and under his direction and supervision; that if inquiries were made as to the facts in said testimony and schedules, he would respond as therein set forth; and that the aforesaid testimony and schedules are true and correct to the best of his knowledge, information, and belief.

Gary M. Denny Subscribed and sworn to before me this 2111 day of \_\_\_\_\_\_ 2005. Notary Public

Terry D. Lutes

My Commission expires:

8-20-2018



TERRY D. LUTES Jackson County My Commission Expires August 20, 2008