

**EXECUTIVE SUMMARY  
FOR THE SURREBUTTAL TESTIMONY  
OF  
L. JAY WILLIAMS  
THE EMPIRE DISTRICT ELECTRIC COMPANY  
BEFORE THE  
MISSOURI PUBLIC SERVICE COMMISSION  
CASE NO. ER-2006-0315**

**Purpose:**

This surrebuttal testimony to Ted Robertson of the OPC discusses the deductibility of the Staff and OPC proposed “regulatory plan” amortization expense for income tax purposes and how the related current income tax liability should be taken into account to provide the Company with enough Funds From Operations (“FFO”) to meet the minimum financial requirements established by the financial rating agencies.

**Summary and Conclusion:**

The proposed “regulatory plan” amortization is essentially additional book depreciation. Due to the fact that tax depreciation, which is the only depreciation allowed to be used in computing taxable income, does not change as the result of the regulatory amortization, the additional revenue associated with regulatory amortization will increase current taxable income and current income tax expense. In order to achieve the level of FFO that the regulatory plan intends, the amortization (additional cash needed to be generated) must be increased to reflect the additional income taxes due so that the revenues, less the additional current tax liability will provide the required cash flow.

Exhibit No.  
Issue: Amortization  
Witness: L. Jay Williams  
Type of Exhibit: Surrebuttal Testimony  
Sponsoring Party: Empire District  
Case No. ER-2006-0315

**Before the Public Service Commission  
of the State of Missouri**

**Surrebuttal Testimony**

**of**

**L. Jay Williams**

**August 2006**

SURREBUTTAL TESTIMONY  
OF  
L. JAY WILLIAMS  
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1   **Q.    PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A.    L. Jay Williams. My business address is 602 Joplin Street, Joplin, MO.

3   **Q.    BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

4    A.    I am employed by The Empire District Electric Company (“Empire or Company”)  
5       as Manager of Tax Planning.

6   **Q.    ARE YOU THE SAME L. JAY WILLIAMS THAT HAS PREVIOUSLY**  
7       **FILED REBUTTAL TESTIMONY IN THIS CASE BEFORE THE**  
8       **MISSOURI PUBLIC SERVICE COMMISSION (“COMMISSION”)?**

9    A.    Yes.

10   **Q.    PLEASE BRIEFLY SUMMARIZE YOUR SURREBUTTAL TESTIMONY.**

11   A.    My testimony concerns the gross-up of income taxes related to the potential  
12       “regulatory plan” amortization as addressed by Ted Robertson of the Office of the  
13       Public Counsel (“OPC”) beginning at page 19 of his rebuttal testimony, with  
14       particular emphasis on his contention that the amortization should not be grossed-  
15       up for income taxes. I will also discuss my concern that by ignoring the current  
16       income tax liability related to the additional regulatory amortization, the OPC and  
17       Commission Staff (“Staff”) recommendations may prevent the regulatory plan  
18       from achieving its specific goal of maintaining the cash flow from the Company’s  
19       Missouri electric operations at investment grade levels.

1    **Q.    CAN YOU EXPLAIN WHAT GROSS-UP MEANS?**

2    A.    Yes. Gross-up refers to the method of increasing a revenue stream to include  
3           additional income tax expense in the cost of service. This process results in the  
4           proper matching of additional revenue with the additional income tax expense  
5           related to the additional revenue.

6    **Q.    WHAT POSITION HAS THE OPC TAKEN ON THE INCOME TAXES  
7           RELATED TO THE REGULATORY AMORTIZATION IN THIS CASE?**

8    A.    The OPC has taken the position that the revenue associated with the regulatory  
9           amortization should not be increased to reflect any additional income taxes  
10          (Robertson rebuttal, page 27). This position is identical to that taken by the Staff  
11          as sponsored by Mark Oligschlaeger in his supplemental direct testimony.

12   **Q.    CAN YOU PROVIDE AN EXAMPLE OF HOW THIS INCOME TAX  
13          GROSS-UP PROCESS WORKS?**

14   A.    Yes. This is illustrated by the attached example (Surrebuttal Schedule LJW-1)  
15          which is in the same general format as used by the Staff when computing the  
16          income tax component of cost of service. It also uses the same numbers as Staff  
17          witness Mark Oligschlaeger used in the attachment to his Supplemental Direct  
18          testimony (Schedules 1-1 and 1-2). In computing taxable income, book  
19          depreciation is added back to net income and tax depreciation is deducted in its  
20          place. Any change in book depreciation or book amortization without additional  
21          revenues results in no change in taxable income. As displayed in my schedule,  
22          there is no change in tax depreciation. Therefore, any regulatory amortization  
23          expense requiring additional revenues, increases taxable income and the income

1 tax that is currently payable. Funds From Operations (“FFO”) are provided at net  
2 of the additional income tax currently payable.

3 **Q. PLEASE DESCRIBE SURREBUTTAL SCHEDULE LJW-1.**

4 A. This schedule, which I prepared, displays the calculation of the additional  
5 regulatory amortization required. It uses the same assumptions employed by  
6 Mark Oligschlaeger and adopted by Ted Robertson of the OPC in his rebuttal  
7 testimony. By using this calculation as an example, Empire is not agreeing with  
8 the various revenue and cost levels used by Mr. Oligschlaeger, but is using the  
9 Staff calculation to illustrate the income tax ramifications associated with  
10 regulatory amortization. As demonstrated by the schedule, if additional revenue  
11 in the form of Regulatory Amortization of \$9.3 million were authorized by the  
12 Commission in this rate case, that amount would need to be increased by \$5.8  
13 million to reflect the additional income tax that would be due in order to produce  
14 the required increase in FFO of \$9.3 million. In this example, this would make  
15 the total revenue increase due to Regulatory Amortization \$15.1 million, not the  
16 \$9.5 million recommended by Staff.

17 **Q. DO YOU AGREE WITH MR. ROBERTSON THAT THIS REGULATORY**  
18 **AMORTIZATION IS MUCH LIKE ADDITIONAL BOOK**  
19 **DEPRECIATION?**

20 A. Yes.

21 **Q. WHY?**

22 A. The regulatory amortization in reality is additional book depreciation. As  
23 proposed by Staff and Mr. Robertson for the OPC in this rate case it will be

1       accounted for just like book depreciation, increasing accumulated depreciation  
2       and reducing rate base. It is an acceleration of book depreciation to allow the  
3       company to generate cash to meet certain financial targets, such as FFO, and  
4       maintain its credit worthiness.

5       **Q.    IS BOOK DEPRECIATION DEDUCTIBLE FOR INCOME TAX**  
6       **PURPOSES?**

7       A.    No. Book depreciation is never deductible for income tax purposes. Tax  
8       depreciation is deductible. Tax depreciation is computed using electric plant in  
9       service and its related tax basis. Any change in book depreciation unrelated to a  
10      change in plant in service, such as regulatory amortization, has no influence on  
11      tax depreciation because the tax basis of the assets being depreciated for income  
12      tax purposes does not change.

13      **Q.    DO YOU AGREE WITH MR. ROBERTSON’S SUGGESTION ON PAGE**  
14      **27 OF HIS REBUTTAL TESTIMONY THAT “EXPENSES ARE NEVER**  
15      **SUBJECT TO INCOME TAX GROSS-UP”?**

16      A.    No. I do not.

17      **Q.    WHY NOT?**

18      A.    An expense allowed for ratemaking purposes usually creates an equal amount of  
19      required revenue. If that expense is deductible, the required revenue is offset by  
20      the allowed expense and taxable income does not change. In this case, the  
21      Regulatory Amortization is not tax deductible and it therefore needs to be  
22      increased to reflect the additional income taxes that are due and payable if the  
23      desired level of FFO is to be attained.

1   **Q.    DO YOU HAVE ANY OTHER CONCERNS WITH MR. ROBERTSON’S**  
2       **TESTIMONY?**

3    A.    Yes, I do.

4   **Q.    WHAT ARE THOSE CONCERNS?**

5    A.    Mr. Robertson, on page 26 of his rebuttal testimony, quotes Staff testimony which  
6       says the Staff expects “sufficient benefits in deferred taxes from its ongoing plant  
7       in service additions to offset any additional tax liability associated with the  
8       regulatory plan amortization.”

9   **Q.    WHY DOES THIS CONCERN YOU?**

10   A.    It is not certain that Empire’s ongoing operations will yield benefits from deferred  
11       income taxes. However, with tax depreciation declining and tax capitalized costs  
12       during construction of the new coal plants creating deferred tax assets, it is very  
13       possible that cash flow will become negative due to net deferred income taxes  
14       decreasing and reducing the funds from operations. In any case, by bringing in  
15       hypothetical future events in an attempt to justify their positions, the Staff and  
16       OPC have inserted an issue that will likely result in the overall objective of the  
17       regulatory amortization not being met.

18   **Q.    DOES YOUR ATTACHED SCHEDULE SUPPORT YOUR POSITION ON**  
19       **THIS POINT?**

20   A.    Yes, it does. The schedule indicates that with regulatory amortization, deferred  
21       tax expense becomes negative (decreases) which represents a reduction in FFO.

1   **Q.    DO YOU HAVE ANY OTHER CONCERN ABOUT THE OPC AND**  
2       **STAFF TREATING THE REGULATORY AMORTIZATION AS A**  
3       **DEDUCTIBLE EXPENSE FOR INCOME TAX PURPOSES?**

4    A.    Yes, I do. There will be no deduction for the regulatory plan amortization on the  
5       income tax return filed for the Company. If the amount of revenue requirement is  
6       determined in this case by erroneously assuming the regulatory amortization is tax  
7       deductible, the FFO will be provided at only the net of tax amount, slightly over  
8       60% of the indicated FFO requirement. The required FFO levels will not be  
9       maintained by the regulatory plan and the regulatory plan will fail.

10   **Q.    DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?**

11   A.    Yes, it does.