Exhibit No.:Issues:Customer Deposits, Payroll & Payroll<br/>Taxes, Incentive Compensation,<br/>Dues and Donations, Miscellaneous<br/>Expenses, Lobbying, Equity Plan,<br/>Directors' Fees and Customer Deposit<br/>InterestWitness:"Kofi" Agyenim Boateng, CPASponsoring Party:MoPSC Staff<br/>Direct Testimony<br/>Case No.:Date Testimony Prepared:May 04, 2007

## MISSOURI PUBLIC SERVICE COMMISSION

# UTILITY SERVICES DIVISION

## **DIRECT TESTIMONY**

## OF

# **"KOFI" AGYENIM BOATENG, CPA**

LACLEDE GAS COMPANY

CASE NO. GR-2007-0208

Jefferson City, Missouri May 2007

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **OF THE STATE OF MISSOURI**

In the Matter of Laclede Gas Company's ) Tariff to Revise Natural Gas Rate Schedules ) Case No. GR-2007-0208

SS.

## AFFIDAVIT OF AGENYM "KOFI" BOATENG

# STATE OF MISSOURI ) COUNTY OF COLE )

Agenym "Kofi" Boateng, of lawful age, on his oath states: that he has participated in the preparation of the foregoing Direct Testimony in question and answer form, consisting of  $\mu$  pages to be presented in the above case; that the answers in the foregoing Direct Testimony were given by him; that he has knowledge of the matters set forth in such answers; and that such matters are true and correct to the best of his knowledge and belief.

Boatè nym

Subscribed and sworn to before me this day of 2007.



ASHLEY M. HARRISON My Commission Expires August 31, 2010 Cole County Commission #06898978

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2	OF		
3	<b>"KOFI" AGYENIM BOATENG, CPA</b>		
4	LACLEDE GAS COMPANY		
5	CASE NO. GR-2007-0208		
6	Q. Please state your name and business address.		
7	A. "Kofi" Agyenim Boateng, Governor Office Building, P.O. Box 360,		
8	Jefferson City, MO 65102.		
9	Q. By whom are you employed and in what capacity?		
10	A. I am employed by the Missouri Public Service Commission (Commission		
11	or PSC) as a Utility Regulatory Auditor.		
12	EDUCATIONAL BACKGROUND AND EXPERIENCE		
13	Q. Please describe your educational background and experience.		
14	A. I graduated from Ho Polytechnic, Ghana in September 2000, and received a		
15	Higher National Diploma in Accountancy. In May 2004, I received a Master's of Business		
16	Administration (MBA) degree with emphasis in Accounting from Lincoln University in		
17	Jefferson City, Missouri. In September of 2004, I commenced employment with the		
18	Commission Staff (Staff) in my current position of Utility Regulatory Auditor. Prior to		
19	employment with the Commission, I held the position of Accountant with the Controller &		
20	Accountant General's Dept., Ghana; Accountant with ACS-BPS (Ghana) Limited; Payroll		
21	Account Technician with Scholastic Book Club, Inc., Jefferson City; and Account Officer II		
22	with the Missouri Department of Revenue, Jefferson City. In 2006, I passed the Certified		

Public Accountant (CPA) examination and, in January 2007, received a license to practice as
 a CPA in the state of Missouri. I am a member of the American Institute of Certified Public
 Accountants (AICPA), and Missouri Society of Certified Public Accountants (MSCPA).

4

Q. What has been the nature of your duties while employed by the Commission?

A. It is my responsibility to assist with audits and examinations of the books and
records of utility companies operating under the Commission's jurisdiction within the state of
Missouri.

8 Q. Have you previously worked on any other cases since your employment with9 the Commission?

A. Yes. I have been assigned to formal rate cases and a number of small informal
rate cases. A listing of the cases that I have worked on since my employment began with the
Commission is given in Schedule 1, which is attached to this Direct testimony.

Q. With reference to Case No. GR-2007-0208, have you made an examination
and analysis of the books and records of Laclede Gas Company (Laclede or Company) in
regard to its request for an increase in gas revenues in this case?

A. Yes, in conjunction with the other members of the Staff, I have specifically
examined and analyzed the following documentation: Company responses to Staff Data
Requests, general ledger information related to my assigned areas, and Company Direct
testimony and workpapers. I also obtained information through discussions and meetings
with Company personnel.

21

22

Q. What knowledge, skills, experience, training or education do you have in these areas for which you are testifying as an expert witness?

1 A. I have reviewed workpapers and testimony of the Staff and other parties 2 involved in other utility rate cases on the same issues I am sponsoring in this proceeding. I 3 have also reviewed workpapers and testimony from prior Laclede rate cases brought before 4 this Commission relating to the issues I am sponsoring to ensure that the consistency of the 5 Staff's method and procedures are reasonably maintained. My prior academic education has also prepared me to successfully sponsor the ratemaking areas I have been assigned in this 6 7 case. I have received certificates of training from National Association of Regulatory Utility 8 Commissioners (NARUC)-sponsored seminars in water, gas and electric utility cost of service 9 and regulation. Further, I have attended in-house training seminars at the Commission 10 specifically designed for continuing education and training in the areas of regulatory issues. I 11 have also worked closely with Senior Staff members familiar with my areas of responsibility 12 in this case.

13

14

## EXECUTIVE SUMMARY

Q. Please give a brief summary of your Direct testimony pertaining to this case.

A. The purpose of this Direct testimony is to address the rate base item of
customer deposits, as well as the income statement adjustments for payroll and payroll taxes,
health care expenses, dues and donations, incentive compensation, miscellaneous expense,
and customer deposit interest expense.

The Staff's annualized payroll for the Laclede Gas Company is the sum of the
following four employees' categories of the Company: Laclede Management, Laclede
Contract, Missouri Natural (MoNat) Management, and MoNat Contract. The annualized
payroll in each category reflects the current level of employees and wage rates as of

March 31, 2007. Additionally, for the MoNat Contract category, the Staff included the
April 15, 2007, union employee wage rate increase. For normalized overtime hours, Staff
used the test year overtime hours for Laclede Contract and a five-year average of overtime
hours for MoNat Contract. An analysis of the operation and maintenance (O&M) expense
factor produced Staff recommended O&M percentages of 70.53% and 81.79% for Laclede
Payroll and MoNat Payroll, respectively.

## 7 PURPOSE OF TESTIMONY

8	Q.	Please identify the Staff adju	istments that you are sponsoring in this case.	
9	А.	I am sponsoring the following Income Statement adjustments:		
10		Payroll	S-9.1, S-101.1, S-11.1, S-12.1, S-13.1, S-15.1,	
11			and S-16.1	
12		Payroll Taxes	S-19.1, S-19.2, and S-19.3	
13		Health Care Expense	S-16.8 and S-16.9	
14		Equity Plan	S-16.20	
15 16 17		Dues and Donations/ Miscellaneous Expenses/ Lobbying	S-13.3, S-14.2, S-15.2, S-16.11, and S-16.30.	
18		Directors' Fees	S-16.13	
19		Customer Deposit Interest:	S-13.2	
20	CUSTOMER	<u>R DEPOSITS</u>		
21	Q.	What are customer deposits	and why are customer deposits deducted from rate	
22	base?			
23	А.	Customer deposits generally	represent funds received from utility companies'	
24	customers as	customers as security against potential loss arising from failure to pay for utility service.		

1 Customer deposits are required by companies to establish credit for customers. The deposit 2 represents a liability to repay the funds received after a specified period or upon satisfaction 3 of certain requirements. Since customer deposits are, in effect, an interest-free loan to the 4 Company, a representative level is included as an offset to the rate base investment. This 5 treatment allows utility customers to receive a "return" on the customer deposit amounts 6 maintained by the Company. The customer deposits used in the revenue requirement 7 represent the ending balance at March 31, 2007, for the Company. A review of the customer 8 deposits for the test year (the twelve months ended September 30, 2006) and through the 9 update period (October 2006 – March 2007) demonstrated an upward trend in this item. This 10 treatment is consistent with how customer deposits were treated in the prior rate cases 11 involving this Company.

#### 12 **PAYROLL**

 13
 Q.
 Please explain adjustments S-9.1, S-10.1, S-11.1, S-12.1, S13.1, S-15.1 and

 14
 S-6.1.

A. These adjustments represent the Staff's individual payroll annualizations to the
various expense functions (i.e., distribution, customer accounts, sales, and administrative and
general (A&G) expense).

18

Q. What are the different components of Staff's payroll annualization?

A. The payroll annualization considers Laclede Division and Missouri National
(MoNat) Division contract and management payrolls. The distinction between the Laclede
and MoNat divisions of the Company is explained in the Direct testimony of Staff witness
Kimberly K. Bolin. In addition, the Staff included the normalization of overtime charged by

union and management employees, lump-sum salary/wage payments and summer/temporary
 employee payroll adjustments.

3 Q. Please explain the methodology you employed to determine annualized
4 payroll.

5 A. The Company categorizes its payroll by the following four categories: Laclede 6 Management, Laclede Contract (i.e., union), MoNat Management and MoNat Contract. The 7 Staff's adjustments annualize test year payroll based upon the Company's most recent wage 8 and salary increases for the four categories. Management salaries for the Laclede and MoNat 9 divisions were based on straight time salary levels at March 31, 2007. The MoNat 10 Management payroll included a holiday pay factor while the Laclede Management payroll did 11 not, consistent with the current practice of the Company. The March 31, 2007, Management 12 payroll for both divisions reflects the current level of employees and wage rates. Any wage 13 rate increase for Laclede Management and MoNat Management beyond March 31, 2007, will be considered in the Staff's proposed True-Up audit, as discussed in Staff witness Bolin's 14 15 Direct testimony.

16 The payroll annualization for wages for the Laclede Contract category reflects the 17 August 1, 2006, wage rate increase and updated salary and employee levels at March 31, 18 2007. For the MoNat Contract category, the payroll annualization includes the union 19 employee pay increases for contract wages in April 15, 2006, updated to reflect the April 15, 20 2007, wage rate increase. The Staff included the April 15, 2007, wage rate increase for the 21 MoNat Contract employees (which is beyond the update period of March 31, 2007, in this 22 proceeding) because inclusion of this event in the Staff's case should not adversely affect the 23 proper relationship of revenues-expense-rate base in revenue requirement as of the end of the

1 update period. In general, the payroll annualization for the contract categories restates test 2 year payroll expense as if the April 2006, August 2006, and April 2007 wage rate increases 3 were in effect during the entire test year.

4 Q. Why were the contract/salary rates discussed above used to calculate the 5 payroll annualization?

- These levels represent the most current indicators of ongoing payroll expenses. 6 A. 7 This is consistent with the ratemaking principle of maintaining the proper relationship of 8 revenues, expense and investment at a point in time.
- 9

Q Please describe the Staff's calculation of overtime payroll.

10 А For the Laclede Contract category, the Staff developed the overtime payroll 11 expense by utilizing the test year overtime hours for the 12 months ending September 30, 12 2006. For MoNat Contract, the Staff developed the overtime payroll expense by using a five-13 year average of overtime hours for the 12 months ending September 30, 2002 through 2006, 14 multiplied by the test year overtime hourly rate.

15

Q. Please explain why the Staff used a test year amount for overtime hours for Laclede Contract and a five-year average for MoNat Contract. 16

The fluctuation of overtime hours is caused by internal and external factors 17 A. 18 affecting the operations of a company. Some examples of these factors include changing 19 operating systems, expanding service territory, storms that cause damage to utility property, 20 and even employee levels. For overtime incurred by Laclede Contract employees, my review 21 of a five-year average of overtime for the 12 months ending September 30, 2002 through 22 2006, showed a steady decline over that period. Therefore, I believe that using a test year 23 level for overtime hours that have been steadily declining for several years produces a more

1 accurate presentation of an ongoing level of overtime for payroll annualization purposes. The 2 overtime incurred by MoNat Contract employees has varied in recent years; therefore, the 3 Staff is proposing a five-year average approach in order to normalize overtime for MoNat 4 Contract annualized payroll. I believe use of this five-year average produces a more accurate 5 presentation of an ongoing level of overtime for this division. Schedule 2, attached to this 6 Direct testimony, represents charts that demonstrate the trend identified in the overtime hours 7 for both Laclede Contract and MoNat Contract employees' categories from October 1, 2001 8 to September 30, 2006. 9 Q. How did the Staff determine the portion of annualized payroll to be charged to operation and maintenance (O&M) expense? 10 11 I multiplied the total annualized payroll by O&M expense factors to derive the A. 12 total annualized O&M payroll. Total annualized O&M payroll was distributed to expense 13 functions based upon the actual distribution of test year payroll. 14 Q. How were the Staff's recommended O&M factors determined? 15 A. The Staff based its O&M expense factors on the percentage of payroll actually 16 charged to expense by Laclede for the 12-month period ending September 30, 2006. 17 Q. Why did the Staff use actual results from the test year rather than a multi-year 18 average for the O&M factor? 19 A. The Staff analyzed five years of O&M payroll based on the Company's fiscal 20 year operations. The Staff's analysis showed that a modest declining trend in this item 21 existed from 2002 to 2005, with a slight increased percentage in 2006 as illustrated in 22 Schedule 3, attached to this Direct testimony. Due to the general trend observed by the Staff

1 during this five-year period, the O&M factors from the most recent fiscal year appear to be

2 the best indicator of the ongoing level of the O&M factor.

- Q. What are the results of the Staff's O&M factor calculations?
- 4 A. The Staff's calculation produced O&M expense factors of 70.53% for Laclede
- 5 Payroll and 81.79% for MoNat Payroll.

## 6 INCENTIVE COMPENSATION/BONUSES

- Q. Has the Staff included in cost of service any amounts of Laclede's test year
  payroll expense related to its incentive compensation and bonus programs?
- 9 A. No. The Staff believes this is consistent with the Company's position on
  10 incentive compensation and bonuses in this proceeding.

## 11 PAYROLL TAXES

- 12 Q. Please explain adjustments S-19.1, S-19.2, and S-19.3 for payroll taxes.
- A. This adjustment reflects the annualization of Federal Insurance Contributions
  Act (FICA) taxes, Federal Unemployment Tax Act (FUTA), State Unemployment Tax Act
  (SUTA) and the City of St. Louis Payroll Earning Tax (PET).
- 16

3

Q. Please describe how the Staff developed its FICA tax adjustment.

A. FICA or Social Security is comprised of Old-Age, Survivors and Disability
Insurance (OASDI) taxes and Medicare taxes. The OASDI tax of 6.20% is limited in
calendar year 2007 to the first \$97,500 of gross income per employee. The Medicare tax of
1.45% applies to the total gross income with no limit or cap on earnings. The employer
(Laclede) matches the OASDI and Medicare tax withheld from employees' wages. The Staff

Q.

applied the appropriate OASDI and Medicare tax rates to the taxable annualized
 wages/salaries for each payroll category. The last step in the process of computing the FICA
 expense adjustment was to multiply this result by the appropriate O&M factor for each
 payroll category.

5

#### How did the Staff annualize FUTA payroll taxes?

The Staff used a 12-month average ending March 31, 2007, level of contract 6 A. 7 employees subject to FUTA for both Laclede and MoNat and used the actual management 8 employee levels for the March 31, 2007, to develop the level of employees subject to FUTA. 9 These employee levels were multiplied by the FUTA tax base of \$7,000 for 2007 and then by 10 the FUTA tax rate of 0.8% for 2007. The annualized amounts were multiplied by their 11 respective O&M percentages and compared to the actual test year amount for the four payroll 12 categories. Since there was no change in the FUTA dollar base of \$7,000 nor the tax rate of 13 0.8%, the Staff did not make any adjustment to the test year FUTA payroll taxes.

Q. Please explain how the Staff annualized SUTA payroll taxes adjustment
S-19.2.

A. I annualized the SUTA expense by multiplying the portion of the employees' salary at or under the State's SUTA dollar limit of \$11,000 by the State's 2007 unemployment tax rate of 0.78%. The operations and maintenance expense factor of 72.67% was applied to the total annualized SUTA amount to derive the O&M expense portion. This amount was compared to the test year level to determine the SUTA expense adjustment.

21

22

23

Q. How did the Staff annualize the City of St. Louis payroll expense taxes (PET)?
A. Laclede Management and Laclede Contract annualized payroll levels were multiplied by the percent of taxable wages and then by the PET tax rate. Lastly, the

annualized PET tax amounts were multiplied by their respective O&M percentages to
 determine the annualized PET tax expense resulting from adjustment S-19.3. It is important
 to note that the MoNat Payroll is not subject to St. Louis payroll expense tax.

4

## HEALTH CARE EXPENSE

Q.

5

How did Staff annualize dental and vision costs?

A. Adjustments S-16.8 and S-16.9 annualize dental and vision insurance expense,
respectively, based on March 31, 2007 cost levels. The Staff multiplied the March 31, 2007,
monthly costs for dental and vision insurance expense by twelve to calculate its annualized
amount for each item. Then the annualized amount was multiplied by the category's
respective O&M percentage. This calculation reflects the most current level of ongoing
expense for dental and vision insurance.

12

Q. How has the Staff annualized health care costs in this case?

A. The Staff used the actual test year expense for the Company's comprehensive medical payments. Medical claims and administrative services fees related to the Comprehensive Plan were based on September 30, 2006, expense levels. The Staff will reexamine this area respecting medical expense as part of its True-Up audit. The Staff's proposed True-Up is discussed in the Direct testimony of Staff witness Bolin.

18

Q. What are the components of the Company's health care plan?

A. The Company has been self-funded for medical coverage since 1985 and offers
its employees a "Comprehensive Plan" with a health maintenance organization (HMO).
Under the Comprehensive Plan, the Company pays claims out-of-pocket plus a small
administrative fee to the insurance company.

Q. What cost-benefit analysis did Laclede rely on to make the decision to become
 self-insured for health care?

A. According to the Company, the self-insured plan is the most cost effective way to provide medical coverage to companies with large employee size. It states that by assuming its own risk, the Company is able to lower its cost by eliminating the retention fees, the premium tax paid to the state, and the administration fees paid to various HMOs to process claims. Laclede also justifies the self-insurance approach by stating that it pays only an administrative services fees (ASO fee), and not a for "profit" charge to HMOs.

9 EQUITY PLAN

Q.

10

Please describe Staff's adjustment S-16.20.

A. This adjustment removes the Company's expenses related to equity plan
payments made to certain executives and employees in the form of stock options from the test
year.

## 14 DUES AND DONATIONS/MISCELLANEOUS EXPENSES/LOBBYING

15

Q. Please explain adjustments S-13.3, S-14.2, S-15.2, and S-16.11.

A. These adjustments decrease test year expenses relating to various dues and
donations the Company has included in its cost of service. Such dues and donations have
been excluded because they are not necessary for the provision of safe and adequate service,
and thus do not provide any direct benefit to ratepayers. To allow the Company to recover
these expenses through rates causes the ratepayer to involuntarily contribute to those
organizations.

Q.

1

Please describe the costs that the Staff disallowed.

A. Some of the adjustments related to costs for sports arena luxury suites, professional athletic teams' season tickets, country clubs, theater and symphony performance admissions, sponsorship of community sporting and social events and various charitable donations, etc. Home show expense related to the Company's appliance offerings was disallowed as well, as these expenses are more appropriately assigned to "below-the line" merchandising activities. Professional, local business and community service memberships were broadly allowed as valid cost of service expenses.

9

Q. What was the basis used by Staff to make these adjustments?

10 A. The Staff applied professional judgment in determining whether the activities 11 performed by the organizations to which the Laclede made the payments were necessary for 12 the utility to provide safe and adequate service and were not duplicative of or do not overlap 13 the service performed by other organizations to which the Company holds membership 14 position. This criterion for recoverable expense is consistent with Commission precedents. 15 Additionally, the Staff's recommended adjustments related to dues and donations as well as 16 other miscellaneous expenses in this rate case are consistent with the adjustments in this area 17 proposed in the Company's previous rate cases.

18 Q. Do you have further specific comments on certain disallowances for dues and19 donations?

A. Yes. The dues to State and National Chambers of Commerce were disallowed on the basis that the activities of these groups duplicate or overlap the efforts of the local chambers of commerce located within the Company's service territories. Dues for membership in local chamber of commerce and community development were allowed

1 because such memberships generally benefit the Company and its customers, through the 2 Company's participation in the activities of the local communities it serves. The Staff also 3 disallowed a portion of the Company's contributions to St. Louis Regional Chamber & 4 Growth Association (RCGA), American Gas Association AGA), and Southern Gas 5 Association (SGA). Based on my review of each of the organizations' activities posted on 6 their websites, I determined that certain amount of their activities are related to items that 7 should not be charged to ratepayers namely, lobbying, advertising and marketing. The Staff 8 has not included the Company's contributions to Missouri Energy Development Association 9 (MEDA) and Natural Gas Vehicle Coalition.

10

Q.

What other adjustment did the Staff make related to lobbying activities?

11 A. The Staff has also recommended disallowance (adjustment No. S-16.30) of a 12 portion of the salary of Mr. Larry Pleus, Director of Government Relations of Laclede Gas 13 Company, that was included in the test year's cost of service. Mr. Pleus is the Laclede's 14 personnel responsible for monitoring legislative activities and additionally provides lobbying 15 services of the Company. He assumed his current position in April 2006. The response to 16 Staff Data Request No. 126 indicated that Laclede itself attributed \$25,265 of his salary in the 17 test year to lobbying activities. The Staff believes this cost should not be charged to the 18 Company's ratepayers. Therefore, the Staff has proposed to disallow \$50,530 of Mr. Pleus' 19 salary on an ongoing annual basis, since Mr. Pleus was in his current position for only one-20 half of the test year.

## 1 **DIRECTORS' FEES**

2 Q. Please describe the Staff adjustment S-16.13 to the Laclede Board of
3 Directors' fees.

A. This adjustment annualizes the Company's Board of Directors' retainer fees,
meeting fees and other compensation for their service as directors to the Laclede Group,
effective February 1, 2007.

## 7 INTEREST EXPENSE ON CUSTOMER DEPOSITS

Q. Please explain Income Statement adjustment S-13.2.

A. This adjustment annualizes interest expense on customer deposits. Customer deposits are interest bearing, so the interest expense paid by Laclede to its customers is included as an expense item in the cost of service. The Staff used a 9.25% interest rate (prime rate 8.25% + 1.00%), reported on December 29, 2006, in *The Wall Street Journal* and applied it to the Company's customer deposits balance as of March 31, 2007, to determine the interest expense on customer deposits. The use of this method to determine interest expense on customer deposits is consistent with the methodology set forth within the Company's tariffs.

- Q. Does this conclude your Direct testimony?
- 17 A. Yes, it does.

8

16

## **CASE PROCEEDING PARTICIPATION**

# **"KOFI" AGYENIM BOATENG, CPA**

PARTICIPATION					
COMPANY	CASE NO.	FILING TYPE/ISSUES			
Suburban Water and Sewer Company	WR-2005-0455	Staff Memorandum			
Noel Water Company, Inc.	WR-2005-0452	Staff Memorandum			
Aqua Missouri Development	QS-2005-0008	Staff Memorandum			
Aqua Missouri/RU Company	QW-2005-0099	Staff Memorandum			
Aqua Missouri/CU Company, Inc.	QS-2005-0010	Staff Memorandum			
Aqua Missouri/CU Company, Inc.	QW-2005-0011	Staff Memorandum			
Aquila, Inc., d/b/a Aquila Networks-L&P	HR-2005-0450	Testimony: Materials and Supplies, Prepayments, Customer Deposits, Customer Deposits Interests, Customer Advances, PSC Assessments, Rate Case Expense			
Aquila, Inc., d/b/a Aquila Networks-MPS and Aquila Networks-L&P	ER-2005-0436	Testimony: Materials and Supplies, Prepayments, PSC Assessments, Rate Case Expense			
Public Service Commission of the State of Missouri v. Cass County Telephone Company Limited Partnership	TC-2005-0357	Stipulation and Agreement			
Southtown Utilities, Inc.	WA-2005-0268	Staff Memorandum			
New Florence Telephone Company	TC-2006-184	Stipulation and Agreement			
The Empire District Electric Company	ER-2006-0315	Testimomy: Plant and Depreciation, Reserve, Cash Working Capital, Property Taxes, Advertising, Dues and Donations, Outside Services, Banking Fees, Promotional Giveaways, Transmission Billing Adjustment, Maintenance			
Algonquin Water Resources of Missouri, LLC	WR-2006-0425	Testimony: Revenues, Electric Expense, Office Rents, Postage, Telephone Expense, Rate Case Expense			

PARTICIPATION					
COMPANY	CASE NO.	FILING TYPE/ISSUES			
Aquila, Inc., d/b/a Aquila Networks-MPS and Aquila Networks-L&P	ER-2007-0004	Testimony: Materials and Supplies, Prepayments, Customer Deposits, Advertising, Dues & Donations, Postage, PSC Assessment, Rate Case Expense, Customer Deposit Interest Expense (Case still pending)			
Gladlo Water & Sewer Company	QS-2007-0001 QW-2007-0002	Staff Memorandum (Case Still Pending)			
Bilyeu Water Co. LLC	WA-2007-0270	Certificate Case: No Staff Memorandum (Case still pending)			

#### Laclede Contract Overtime

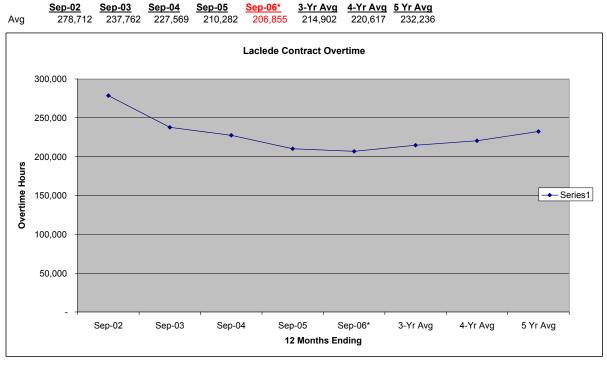
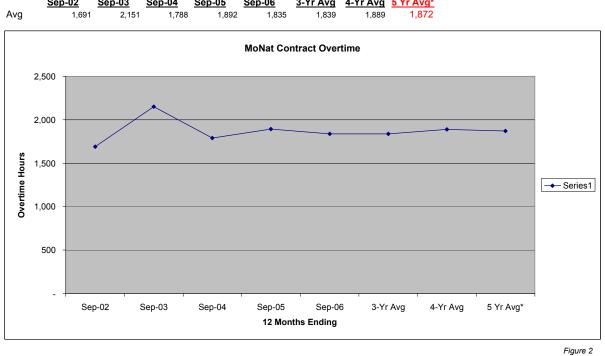


Figure 1

#### **MoNat Contract Overtime (Field & Clerical)**



Sep-04 4-Yr Avg 5 Yr Avg\* Sep-02 Sep-03 <u>Sep-05</u> Sep-06 <u>3-Yr Avg</u>

\* Overtime hours recommended by Staff to be included in payroll annualization in this rate case.