WILLIAM D. STEINMEIER, P.C.

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MAILING ADDRESS: Post Office Box 104595 Jefferson City, Missouri (MO) 65110-4595

August 8, 2003

MARY ANN YOUNG ATTORNEY AT LAW OF COUNSEL (573) 634-8109 FAX (573) 634-8224

FILED³

Mr. Dale Hardy Roberts Missouri Public Service Commission P.O. Box 360 Jefferson City, MO 65102

AUG 0 8 2003

Missouri Public Service Commission

RE: Case No.

Application of Tele-Reconnect, Inc. for Certificate of Service Authority to Provide Basic Local Exchange Telecommunications Services Within the State of Missouri and for Competitive Classification

Dear Mr. Roberts:

Enclosed for filing on behalf of Tele-Reconnect, Inc., please find an original and five (5) copies of an "APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY AND FOR COMPETITIVE CLASSIFICATION."

Please see that this filing is brought to the attention of the appropriate Commission personnel.

Thank you for your cooperation and assistance in this matter.

Sincerely,

WILLIAM D. STEINMEIER, P.C.

William D. Steinmeier

Enclosures

cc: General Counsel Office of Public Counsel Mary Ann (Garr) Young

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

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In the matter of the Application of

Tele-Reconnect, Inc.

for Certificate of Service Authority to Provide Basic Local Exchange Telecommunications Services Within the State of Missouri and for Competitive Classification AUG 0 8 2003

FILED³

Missouri Public Service Commission

Case No.

APPLICATION FOR CERTIFICATE OF SERVICE AUTHORITY AND FOR COMPETITIVE CLASSIFICATION

Comes now Tele-Reconnect, Inc. ("Tele-Reconnect" or "Applicant"), by its undersigned counsel, and hereby applies pursuant to Sections 392.361, 392.410, 392.420 and 392.430, and 392.450 RSMo., the federal Telecommunications Act of 1996 and 4 CSR 240-2.060 and 4 CSR 240-3.510, for authority to provide basic local exchange telecommunications services within the State of Missouri and for competitive classification. In support of its application, Tele-Reconnect states as follows:

1. Applicant Tele-Reconnect, Inc. is a corporation duly organized and existing under and by virtue of the laws of the State of Missouri with its principal place of business at: 16925 Manchester Road, Wildwood, Missouri 63040. The character of business performed by Applicant is telecommunications services. A copy of documentation from the Missouri Secretary of State as required by 4 CSR 240-2.060(1) for Applicant is attached hereto as Exhibit A.

2. All inquiries, correspondence, communications, pleadings, notices, orders

and decisions relating to the case should be addressed to:

Mary Ann (Garr) Young WILLIAM D. STEINMEIER, P.C. 2031 Tower Drive P.O. Box 104595 Jefferson City MO 65110-4595 Phone: 573-634-8109 Fax: 573-634-8224 Email: myoung0654@aol.com

With a copy to:

Matthew Brown CLEC Strategies 3934 Eden Roc Circle East Tampa, Florida 33634 Phone: 813-901-8674 Fax: 530-579-8131 Email: brown@jacod.com

Applicant's contact person for regulatory matters after approval of this application is:

Matthew Brown CLEC Strategies 3934 Eden Roc Circle East Tampa, Florida 33634 Phone: 813-901-8674 Fax: 530-579-8131 Email: brown@jacod.com

3. Applicant proposes to provide all forms of basic local exchange telecommunications service throughout all exchanges currently served by Southwestern Bell Telephone, L.P., d/b/a SBC Missouri (SBC), formerly known as Southwestern Bell Telephone Company, ALLTEL Missouri, Inc., Sprint Missouri, Inc., CenturyTel of Missouri, LLC, and Spectra Communications Group, LLC. The Company does not intend to provide service in any "small" incumbent local exchange carrier (ILEC) areas.

The specific exchanges within which Applicant proposes to offer service are listed in the incumbent provider's local exchange tariff and will be listed in Applicant's basic local service tariff. Applicant may seek authority to provide basic local service in other areas of the state in a subsequent proceeding.

4. Applicant proposes to provide service on a statewide basis throughout Missouri.

5. Pursuant to this application, Applicant seeks to provide all forms of basic local exchange telecommunications service, including residential and business basic line service, package services, and individual optional features. Applicant also wishes to provide services on a pre-paid basis. Basic local exchange telecommunications services will be provided on resale and facilities bases to the extent that Applicant will offer services via an unbundled network elements platform arrangement with the ILEC. Applicant will also provide and charge for access services. Applicant will not provide operator assisted services, and all such calls will be handled by the underlying service provider.

6. Applicant possesses the technical and managerial expertise necessary to provide the services it proposes. In support of its request for basic local exchange authority, the background of the members of Applicant's management team, which demonstrates its extensive experience and expertise, is described in Exhibit B, which is attached hereto and incorporated herein by reference.

7. Applicant also possesses the necessary financial resources to provide the services it proposes. Applicant will submit its financial statements under seal as late-filed Highly Confidential Exhibit C. Applicant is separately submitting its Motion for

Protective Order pursuant to 4 CSR 240-2.085.

8. Applicant seeks classification of itself and its services as competitive pursuant to Sec. 392.361 RSMo. and 4 CSR 240-3.510(1)(A). Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation and that granting this request will allow greater price and service options for telephone users.

9. Applicant will offer basic local telecommunications service as a separate and distinct service in accordance with applicable law (Section 392.455 RSMo.). Applicant will give consideration to equitable access for all Missourians, regardless of where they might reside or their income, to affordable telecommunications services in Applicant's proposed service areas in accordance with applicable law (Section 392.455 RSMo.).

10. Applicant is willing to comply with all applicable Commission rules and is willing to meet all relevant service standards, including, but not limited to billing, quality of service and tariff filing and maintenance. Consistent with the Commission's treatment of other certificated competitive basic local exchange telecommunications companies, Applicant requests that the following statutes and regulations be waived for Applicant and its basic local exchange service offerings:

Statutory Provisions:

Section 392.210.2 Section 392.240.1 Section 392.270 Section 392.280 Section 392.290 Section 392.300.2 Section 392.310 Section 392.320 Section 392.330 Section 392.340

Missouri Public Service Commission Rules

4 CSR 240-3.545(2)(C) 4 CSR 240-3.550(5)(C) 4 CSR 240-10.020 4 CSR 240-30.040 4 CSR 240-33.030

11. Applicant requests a temporary waiver of 4 CSR 4 CSR 240-3.510(1)(C), which requires that an application for a certificate of service authority to provide interexchange, local exchange or basic local exchange service shall include a proposed tariff with a forty-five (45) day effective date. Applicant will promptly file a tariff with a 45-day effective date as soon as possible, once it has entered into or adopted necessary interconnection agreements.

12. Applicant's proposed basic local service tariff will specifically identify the geographic service area in which it proposes to offer basic local service. That area will follow the exchange boundaries of the ILECs in the same area and will be no smaller than an exchange.

13. Notwithstanding the provisions of Section 392.500 RSMo., as a condition of certification and competitive classification, Applicant agrees that, unless otherwise ordered by the Commission, Applicant's originating and terminating switched exchange access rates will be no greater than the lowest Commission-approved corresponding access rates in effect for each ILEC within whose service areas Applicant seeks authority to provide service. Additionally, pursuant to the Commission's <u>Report and Order</u> in Case No. TO-99-596, Applicant agrees that if the ILEC in whose service area Applicant is operating decreases its originating and/or terminating access service rates, Applicant shall file an appropriate tariff amendment to reduce its originating and/or terminating access rates within thirty (30) days of the ILEC's reduction of its originating and/or terminating access rates in order to maintain the cap on switched exchange access rates.

14. Applicant herein states, in accordance with 4 CSR 240-2.060(1)(K), that there are no pending actions or final unsatisfied judgments or decisions against Applicant in any state, federal agency, or court which involve customer service or rates for which action, judgment, or decision has occurred within three (3) years of the date of this Application.

15. Pursuant to 4 CSR 240-2.060(1)(L), Applicant hereby states that the Company does not have any overdue annual reports or fees owed to the Missouri Public Service Commission.

16. Applicant submits that the public interest will be served by Commission approval of this application because Applicant's proposed services will create and enhance competition and expand customer service options consistent with the federal Telecommunications Act of 1996 and Chapter 392 RSMo. Prompt approval of this application also will expand the availability of innovative, high quality and reliable telecommunications services within the State of Missouri.

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WHEREFORE, Applicant Tele-Reconnect, Inc., respectfully requests that the Commission grant it certificate of service authority to provide basic local exchange telecommunications services as herein requested, grant Applicant competitive classification, grant waiver of the aforesaid statutes and regulations, and temporarily waive the requirement of filing a tariff with the application.

Respectfully submitted,

Mary Ann (Garr) Young Mo. Bar #27951 WILLIAM D. STEINMEIER, P.C. 2031 Tower Drive P.O. Box 104595 Jefferson City MO 65110-4595 Phone: 573-634-8109 Fax: 573-634-8224 Email: myoung0654@aol.com

ATTORNEY FOR TELE-RECONNECT, INC.

Dated: August 8, 2003

CERTIFICATE OF SERVICE

I hereby certify that a copy of this document has been hand delivered or mailed by first class mail, postage prepaid to the Office of Public Counsel and the General Counsel of the Missouri Public Service Commission on this 8th day of August, 2003.

Mary Ann/(Garr) Young

TELE-RECONNECT, INC.

Exhibit A

Missouri Secretary of State Certificate

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SOS #30 (1-01)

TELE-RECONNECT, INC.

Exhibit **B**

MANAGEMENT PROFILES

ERIC JOHNSTON

65 Janey Ave. North Bay, Ontario, Canada 705-472-7493, ejohnston@telereconnect.com

Summary

As President/CEO of Tele-Reconnect Inc, I am the driving force in establishing Tele-Reconnect as one of Canada's premier prepaid local resale companies, taking the company from concept to a self funding operation, in a depressed telecommunication market. Responsible for all areas of the company, revenues grew 11000 % in the first 12 months. Sales are now over \$,000,000 per year.

As Director of Engineering and Operations for Gateway Networks, I was responsible for telecommunication policies, all systems and services, management of Corporate resources, provisioning of the Broadband and IT infrastructure, technical support to all departments, new technologies, rollout of new technologies, the P/L of network deployments and 1 network costs. Made recommendations on the financial and economic analysis of all areas of telecommunications.

I have a degree in Telecommunication Engineering from American State University. I have significant experience in providing leadership and direction at the senior level. My background is diverse, including engineering current broadband networks, network management and operations. My skills are excellent in managing human and financial resources. My streng hs lie in my ability to attract quality people to a project and have them work together towards a common goal.

Accomplishments

As president of Tele-Reconnect, the company emerged as a major player in the prepaid local resale and long distance market. From concept to start-up I have been instrumental in the success of Tele-Reconnect. Sales increased in the first 12 months 11000%. Processes were designed and implemented to allow Tele-Reconnect grow in an accelerated and controlled pare. Tele-Reconnect is poised to leap to the forefront in the prepaid local resale and long distance market.

As Director of Engineering and Operations my departments included the NOC. Provisioning, Engineering the Sonet/SS7/IP networks, and the Fiber Backbone Network. We engineered a Next Generation voice network for North America and Mexico. Twenty POPs were ingineered and installed within the first 8 months at Gateway. The NOC center was designed a id built, with the OSS system up and running with in 6 months. The provisioning group was asse noted and all processes designed and fully functional in 6 months.

Eight Tekelec STP Eagles were installed and turned up throughout the US at 8 sites. Fourteen Marconi ASX4000 ATM switches were deployed in 14 of the largest cities. Re lback Smartedge 800 fiber muxes were deployed at the ATM sites allowing a more diverse use of our leased OC48 network. Numerous leases were negotiated and 8-10,000 Sq ft CO's were designed and built, with full power, cable racking, HVAC and fiber access installed.

Working closely with the OSP department, we installed 150 miles of (144) strat d fiber cable in rural and urban areas. Fiber repeater huts were engineered and sourced.

I have recruited and hired the Engineering, Provisioning and Operations groups and formed them into a cohesive team capable of working and supporting each other.

I was responsible for a budgets of over 250 million dollars and managed a staff (f 20 employees.

Experience

Nov/01 - present Tele-Reconnect

North Bay, ON

President/CEO

- Responsible for the startup and all issues concerning this Prepaid Local Res iller and all Regulatory issues
- Developed Business Plan and Financial Projections
- Developed marketing plans and marketing materials.
- Formulated the operational and back office procedures for installation and provisioning of services
- Negotiated reseller agreements with the ILEC
- Rollout of prepaid long distance platform
- . Growth in the 1* 12 months are up over 11000 % and increasing monthly
- Succeeded in self financing for expansion

1999 - Nov/01 Gateway Networks/Telephone North Bay, ON Director of Engineering and Operations

- Formulation of all Telecommunication policies, procedures, programs, syste ns and services.
- P/L on all projects, and operational and engineering departments.
- Provided costing and financial analysis on various projects, network s and new technologies.
- Provided direction on new profit streams, new technological advancements and their implementation.
- Engineer and Implement Gateway's ATM, SS7, Sonet, Switching Network and Fiber Long haul Network.
- Oversee the development of the Engineering, Provisioning, Maintenar ce, Surveillance and Operational groups.
- Developed the processes and procedures for the provisioning group and the NOC.
- Interface with executive management on day-to-day operations, product/project evaluations, assisting in developing business case studies, and areas of new growth for the company.
- Engage in all vendor negotiations for all products and services
- Negotiate real estate leases and facilitate the build out of those offices.
- Hire and build a team of professionals to build and manage the network during its period of explosive growth.

1997-1999 MCI/Worldcom

St. Louis, MO

Senior Engineer and Transmission Support Manager

- Project manage the installation of class 4 and 5 switches with budgets in excess of 10 million Engineer project layouts and build outs from start to finish.
- Perform detailed equipment layouts.
- Evaluate new technologies with considerations given to economics and network implementation.
- Provide second level technical support.
- Author and edit Corporate and Regional company practices and product upd tes.
- Develop and implement training procedures.

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1980–1996 Bell Canada

Barrie, ON

North York, ON

Project Co-Coordinator/Network Engineer

Manage the installation of Sonet transmission systems.

- Performed fault management, event monitoring, performance analysis, network configuration, and field dispatch.
- Engineered network routes and restoration plans.
- Technical support for various corporate groups.
- Designed and maintained data/voice circuits.
- Maintained fiber and microwave network.
- Evaluate and recommend new software/hardware.
- Co-ordination of service restorations and provisioning.

Education

1998American State UniversitySt. Louis, MO• Bachelors Science Telecommunication Engineering

1981Seneca CollegeAssociates Degree in Electronic Engineering.

Jamie Whiteside 406 Lakeheights Road North Bay, Ontario Canada P1A 2Z8 Tel: (705) 840-2013 Email: jamie@telereconnect.com

Summary

As General Manager of Tele-Reconnect Inc., I am responsible for the day-to- tay operations of the company. My role requires me to work closely with our customer service representatives, our accounting department and outside suppliers.

My experience in both a managerial and entrepreneurial environment allows the to draw on a wealth of knowledge and experience which helps drive our business forward. As a former Marketing Manager with Gateway Telecom Canada, I was responsible for a great deal of different areas which ranged from in-house design and printing to business relations, including planning, documentation and supplier/vendor relations. My role within the company was crucial in the acquisition of vendor financing and investor capital that helped drive the company towards delivering products and services across North America.

Accomplishments

As General Manager of Tele-Reconnect, I am responsible for the training and development of our CSR team, and the many policies and procedures now in place. I helped develop our entrance strategies into a new market (Province of Alberta, Canada) as a reseller, and have helped refine the practices of the company in relation to pricing, advertising strategies, hum an resource items which include training and evaluation of staff.

As Marketing Manager for Gateway Telecom Canada, I was involved in the acquisition of over \$30 million dollars in investor capital through a comprehensive marketing and business plan, and a strategic marketing and public relations campaign. I was also responsible for the local marketing and advertising to over one hundred local, long distance and internut business clients in the North Bay and Sudbury markets. I was heavily involved in the entrance into the Internet market and worked closely with our IT department on developing a complete ISP strategy, right down to graphic design of the software installation disk.

As Senior Developer with Intonex Corporation, a multimedia and marketing cc npany, I was responsible for budget preparation, quote development, client development mitetings, planning and consulting, as well as the day-to-day operations of the multimedia development team. Under my direction, our development team was able to complete over a dozen multimedia projects on-time and on-budget, which ranged from comprehensive interactive CD development to print and electronic marketing campaigns.

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MANAGERIAL, MARKETING, & RELATED EXPERIENCE

Gateway Telecom Canada (Gateway Telephone/Gateway Networks) North Bay, Ontario

Manager, Marketing & Customer Service

Responsible for the following; development of traditional and Internet marketing strategies including website development; work with sales team to implement n tw programs and campaigns; responsible for all graphic design content for two telecon companies; design and maintenance of internet sites; search engine submission and pla cement; graphic design for both electronic and traditional projects including mail outs, traditional marketing items such as radio, and newspaper; responsible for corporate sponsorship maintenance; and client development meetings; preparing campaign/promotional budgets; overall budget preparation for company; work with CSR team to develop inbound ar d outbound calling strategies.

Intonex Corporation,

North Bay, Ontario

Director, Multimedia and Operations

Responsible for the following: development of Internet marketing stra egies including HTML development; design and maintenance of Internet sites; search engines submission and placement; graphic design for both electronic and traditional projects; client development meetings; contributed to major projects including interactive CD-RON's; video capture components; audio elements;

In January 1999 was appointed Senior Project Manager for several projects including HRDC Training CD, Nipissing University Fundraising CD and WipWare Product CD.

EDUCATION

Interactive Marketing & Multimedia, Canadore College, North Bay, Ontario Specialized in: Electronic and high tech multimedia/marketing products including internet Web development and online marketing, interactive CD-ROMs, presentation media.

Broadcast Communications, Canadore College, North Bay, Ontario Course specialized in announcing, copywriting, and technical production of commercial and special programming, promotions, and advertising. Awards: Radio Broadcasting Proficiency Award, CHUR Radio Award. i

Karen Johnston 65 Janey Ave North Bay, Ont P1C 1M9 705-472-0922

Summary

As Manager of Billing for Tele-Reconnect Inc., I am responsible for the day-ti-day operations of the billing department and setting processes in place for the efficient running of the account receivables and payables for the company. My role requires me to work close y with our customer service representatives, our customers and outside suppliers.

Accomplishments

As Billing Manager for Tele-Reconnect, I developed the procedures and processes to build the accounting department from the ground up. The accounting department uses is an automated process that was developed in house. Today we are handling over 1500 bills per month in an efficient manner, that requires minimal manual intervention.

As account manager at ADT Canada, it was my responsibility to maintain the operation of the accounting and receivables departments. Supplying guidance to the staff and buyers throughout the company were also included in this position.

WORK EXPERIENCE

Tele-Reconnect Inc North Bay, Ontarlo Billing Manager As Billing Manager as Billing Manager for Tele-Reconnect, I developed the procedures and processes to build the accounting department from the ground up. The accounting depar ment uses is an automated process that was developed in house. Today we are handling over 1500 bills per month in an efficient manner, that requires minimal manual intervention. Training of the account receivable clerk and the customer service representatives are included as well. Keeping a tight control on vendors bills help to insure a positive cash fill w is maintained.

ADT Corporation,

Toronto, Ontario

Accounting Manager

As account manager at ADT Canada, it was my responsibility to maintain the operation of the accounting and receivables departments. Setting guidelines and decision making was necessary to insure the P/L was positive. Supplying guidance to the staff and buyers throughout the company were also included in this position.

EDUCATION

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Accounting Diploma Seneca College Toronto, Ontarlo, 1979-1981

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TELE-RECONNECT, INC.

EXHIBIT C

FINANCIAL STATEMENTS AND 12-MONTH MISSOURI PROJECTIONS

To Be Late-Filed

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VERIFICATION

To Be Late-Filed

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