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1 BEFORE THE PUBLIC SERVICE COMMISSION 2 STATE OF MISSOURI 3 4 TRANSCRIPT OF PROCEEDINGS 5 6 Discovery Conference 7 October 26, 2020 8 Jefferson City, Missouri 9 Volume 2 10 WebEx 11 12 13 14 In the Matter of the) Application of Missouri-American Water Company's) 15) Request for Authority to) Case No. WR-2020-0344 Implement General Rate Increase) 16 For Water and Sewer Service) Provided in Missouri Service 17) Areas) 18 19 NANCY DIPPELL, Presiding REGULATORY LAW JUDGE 20 21 22 23 24 REPORTED BY: Beverly Jean Bentch, CCR No. 640 TIGER COURT REPORTING, LLC 25

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APPEARANCES

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2	DEAN L. COOPER, Attorney at Law
3	Brydon, Swearengen & England P.C. 312 East Capitol Avenue
4	P.O. Box 456 Jefferson City, Missouri 65102-0456 573.635.7166
5	FOR: Missouri-American Water Company
6	TIMOTHY W. LUFT
7	727 Craig Road St. Louis, Missouri 63141
8	314.996.2279 FOR: Missouri-American Water Company
9	CALEB HALL, Senior Counsel 200 Madison Street, Suite 650
10	PO Box 2230
11	Jefferson City, Missouri 65102 573.751.4857
12	FOR: Office of the Public Counsel
13	BRIAN BEAR, Attorney at Law SPENCER FANE LLP
14	304 East High Street Jefferson City, Missouri 65101
15	573.634.8115 FOR: City of Riverside
16	MARK JOHNSON, Deputy Counsel PO Box 360
17	Jefferson City, Missouri 65102 573.751.7431
18	FOR: Staff of the Public Service Commission
19	JOSHUA HARDEN, Attorney at Law COLLINS & JONES
20	1010 West Foxwood Drive Raymore, Missouri 64083
21	816.318.9966 FOR: Triumph Foods, LLC
22	
23	MATTHEW TURNER, Attorney at Law ARMSTRONG TEASDALE 3405 West Truman Boulevard, Suite 210
24	Jefferson City, Missouri 65109 573.634.7146
25	FOR: Municipal League of Metro St. Louis

PROCEEDINGS 1 2 JUDGE DIPPELL: Let's go ahead then and go on the record. This is Case No. WR-2020-0344, In the 3 4 Matter of the Application of Missouri-American Water 5 Company's Request for Authority to Implement General Rate Increase for Water and Sewer Service Provided in 6 7 Missouri Service Areas. 8 My name is Nancy Dippell, and I'm the 9 Regulatory Law Judge assigned to this matter. We're 10 here today for a Discovery Conference. I appreciate you 11 all allowing me to reschedule that a day early. Staff 12 has filed a statement of a discovery dispute. I'll 13 begin this morning with entries of appearance. 14 We'll start with the Company. 15 MR. COOPER: Thank you, Your Honor. Dean 16 Cooper from the law firm of Brydon, Swearengen & 17 England, PC, P.O. Box 456, Jefferson City, Missouri 18 65102, appearing for Missouri-American Water Company, 19 and I'll pass it along to Mr. Luft to enter his 20 appearance. 21 Mr. Luft. JUDGE DIPPELL: 22 MR. LUFT: Tim Luft, Missouri-American Water, 23 727 Craig Road, St. Louis, Missouri 63141. 24 JUDGE DIPPELL: Thank you. And Staff. 25 MR. JOHNSON: Thank you, Judge. Mark Johnson

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1	appearing on behalf of the Staff of the Missouri Public
2	Service Commission, Governor Office Building, Suite 800,
3	200 Madison Street, PO Box 360, Jefferson City, Missouri
4	65102.
5	JUDGE DIPPELL: And Office of the Public
6	Counsel.
7	MR. HALL: Good morning, Judge. Thank you.
8	Caleb Hall appearing on behalf of the Office of the
9	Public Counsel. Our office is located at 200 Madison
10	Street, Suite 650, P.O. Box 2230, Jefferson City,
11	Missouri 65102.
12	JUDGE DIPPELL: And Mr. Harden.
13	MR. HARDEN: Josh Harden on behalf of Triumph
14	Foods, Collins & Jones, 1010 West Foxwood Drive,
15	Raymore, Missouri.
16	JUDGE DIPPELL: And Mr. Bear.
17	MR. BEAR: Thank you, Judge. Brian Bear on
18	behalf of the City of Riverside, 304 East High Street,
19	Jefferson City, Missouri 65101.
20	JUDGE DIPPELL: And Mr. Turner.
21	MR. TURNER: Morning. Matt Turner on behalf
22	of the Municipal League of Metro St. Louis, Armstrong
23	Teasdale, 3405 West Truman Boulevard, Suite 210,
24	Jefferson City, Missouri 65109.
25	JUDGE DIPPELL: Did I miss any other attorneys

that need to make an entry? 1 2 All right. Well, like I said, we are here this morning for a Discovery Conference and Staff had 3 filed a statement of concern. So Mr. Johnson, I will 4 let you begin with giving us a little summary of what's 5 6 going on here. 7 MR. JOHNSON: Certainly. Thank you. I will 8 try not to take up too much of our time this morning 9 since it's in regard to a single DR. This dispute is in 10 regard to DR 219 filed by Staff which concerns a request 11 for information of rate case expense for certain Missouri-American affiliates, which would be other 12 13 subsidiary regulated companies in other jurisdiction. 14 Specifically subsections 2 and 3 of the DR 15 were objected to and no response provided. Those 16 requests dealt with asking the Company to provide total 17 amounts of budgeted rate case expense, total amounts of 18 rate case expense actually incurred and amounts ordered by the Commissions and included in rates or other 19 20 jurisdictions with subsidiaries of American-Water 21 Company, and then subsection 3 was a list of consultants 22 or vendors utilized for the subsidiary's rate case with 23 the name of each consultant or vendor, amount budgeted, 24 amounts actually expended and a description of the 25 services provided.

We also requested if there were hourly charges to provide the amounts charged per hour and the number of hours each consultant spent performing the service along with the description of services. Missouri-American did submit an objection letter to Staff indicating that they believed the

7 request for this information was not relevant to this 8 proceeding, not proportional to the needs of this case 9 considering the totality of the circumstances, nor 10 reasonably calculated to lead to the discovery of admissible evidence in that the requests were concerning 11 12 American Water Company subsidiaries. Additionally, the Company states the information is beyond 13 14 Missouri-American's possession, custody, or control.

First of all, Staff believes the information requested is wholly relevant to this matter in that Staff is tasked with determining the prudency of Missouri-American's rate case expense in this case. And in doing that comparison to other companies in other similar issues can be very helpful.

Now, Staff understands that these are different subsidiaries. However, they are subsidiaries of the same parent structure. To the extent the information is available, the litigation of similar issues and other jurisdictions can at the very least

provide Staff with a starting point for the comparison 1 2 of costs and for the request of further discovery. Further, Missouri-American does utilize 3 similar or the same vendors in some of their 4 jurisdictions. That information we feel would be 5 6 directly relevant to this matter. Now, as far as the 7 information being beyond the custody, possession or 8 control of the company, Staff finds that to be somewhat 9 unlikely. Throughout this case and many prior cases, 10 Missouri-American has been able to provide Staff with 11 information relating to its parent company and its 12 affiliates. In this case alone, Staff has been provided 13 14 with a listing of completed and pending rate cases. 15 Jurisdictions for other American Water Works Company 16 subsidiaries Missouri-American has provided Staff with 17 listings of rate cases for subs where consultants 18 utilized in this pending rate case were also utilized. 19 In addition, we've gotten dates, case numbers, specific 20 issues that were presented by those consultants and 21 whether the jurisdiction ultimately adopted that 22 position. 23 Now, Missouri-American routinely provides information to Staff based off of -- in regard to rate 24

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of return and capital structure information. It's also

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provided information regarding use of future test years in other jurisdictions and has identified the use of various rate mechanisms and the various rate designs utilized by its subsidiaries.

5 In Staff's opinion, we believe the Company 6 should have information regarding rate case expense 7 within its control or at the very least within its 8 ability to obtain. The request that Staff has made has 9 been limited to rate cases that have occurred within the 10 past three years, and by our review based upon responses 11 provided by the Company this would be limited to I 12 believe probably four or maybe five affiliate companies. I believe those jurisdictions would be Kentucky, New 13 Jersey, Pennsylvania and West Virginia. 14

15 Staff is perfectly willing to work with the 16 Company if there would be a way to limit our request or 17 alter it in a certain way that could provide the Company 18 the ability to get us a response timely. But of course, 19 we certainly would be wishful for the Commission to 20 direct the Company to respond to our DR as written.

21JUDGE DIPPELL: Okay. Does the Company have a22response?

23 MR. COOPER: Yes, Your Honor. I guess I'd 24 start with this. Not that it's necessarily contrary to 25 anything that Mr. Johnson said. Certainly the

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1	information being requested here is not part of the
2	books and records of Missouri-American Water Company.
3	The information requested is not held by subsidiaries of
4	Missouri-American Water Company or companies in which
5	Missouri-American has an ownership interest or an equity
6	interest. These are companies that while they share
7	American Water as a parent they're located in different
8	states. Proceedings are before different Commissions.
9	They include different processes, different intervenors,
10	different history of issues amongst the states, that
11	sort of thing.
12	So going back to the original objection, I
13	think, one, it's not within the possession, custody or
14	control of Missouri-American. It's not
15	Missouri-American's information to start with. And
16	second, even if you got past that and only if you got
17	past that would relevance become an issue. Again, we
18	don't see how any of that information from other states
19	is going to be relevant to reasonableness of rate case
20	expense within Missouri before the Missouri Public
21	Service Commission for Missouri-American Water Company.
22	Mr. Johnson mentioned that there is
23	information from affiliates provided from time to time
24	in response to DRs. Certainly the Company works hard to
25	try to do that when it can. In particular, it's very

1	sensitive to the fact that where there are allocations
2	from entities and dollars that would relate to this rate
3	case that it works very hard to provide that
4	information. For example, the American Water Service
5	Company which flows costs. The Company certainly does
6	work very hard to get that sort of affiliate information
7	to the Staff and other parties and will continue to do
8	so. I don't think that that should be held against it
9	in this sort of dispute where we're talking about
10	information that does not flow through
11	Missouri-American's rates and it's not its information
12	by any stretch of the imagination.
13	The Company, I think Mr. Johnson suggested,
14	has provided a response to subsection 1 in terms of a
15	listing of both recently completed cases and pending
16	cases for the various American Water subsidiaries.
17	Certainly in terms of public information the Staff could
18	go and acquire information from those dockets just like
19	any other member of the public.
20	The Company has also provided responses to sub
21	part 4 and sub part 5. So ultimately Missouri-American
22	I guess is standing on its objection at this point and
23	we'll turn it back over to you, Judge.
24	JUDGE DIPPELL: Are there comments from any of
25	the other parties? Mr. Hall.

1	MR. HALL: Judge, if I may just briefly in
2	support of Staff's concerns on this discovery request is
3	a common refrain from all public utilities that the rate
4	of return and return on equity across the U.S. is
5	relevant for the Commission to consider when authorizing
6	a return. If returns across the U.S across
7	affiliates are relevant, then the rate case expense
8	amongst affiliates is wholly relevant in this
9	proceeding.
10	The promise and peril of utilities that do
11	business in other states is that businesses in other
12	states are relevant for this Commission to consider.
13	Thank you.
14	JUDGE DIPPELL: Thank you. Any other comments
15	from
16	MR. COOPER: Yes, Judge. To Mr. Hall's point,
17	I think that while rate of return is an issue that's
18	relevant from state to state to state, because entities
19	are competing for financing, rate case expense is not
20	like that. It's just it's in a different category.
21	The entities, the public utilities are not competing for
22	rate case expense like they would for capital financing
23	in the markets.
24	JUDGE DIPPELL: But rate case expense I assume
25	is an expense the Company is asking to be reimbursed

through rates, correct? 1 2 MR. COOPER: Certainly, certainly. It's expense in this case it's requesting to recover. 3 JUDGE DIPPELL: Any other comments from the 4 other parties? I'm not seeing anything. Well, I mean, 5 I definitely see the relevance of receiving that б information and how it might lead to discoverable 7 admissible information for Staff. With regard to 8 whether or not it's within the Company's possession and 9 10 control, that's a little tougher. Mr. Johnson, are you 11 aware has this type of information been provided from 12 the Company before or from other companies in a similar 13 situation? 14 MR. JOHNSON: As far as specifically to rate 15 case expense, Your Honor, I'm not aware of another 16 situation directly on point. So no, no, I'm not. I 17 would add though that from Staff's perspective when it 18 is -- this probably goes a little more towards the 19 relevance. When we're determining prudency of expense 20 items, we're not just determining prudency of the 21 expense itself but the level of expense. So comparisons 2.2 are very helpful and we are completely understandable 23 that different jurisdictions do have different 24 procedures. The issues may not be 100 percent 25 comparable. However, it does provide Staff with a

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starting point, especially in regard to hourly fees, 1 2 contract prices where we are able to perform additional discovery. 3 MR. BEAR: Judge, if I may, Brian Bear on 4 behalf of the City of Riverside. 5 JUDGE DIPPELL: Go ahead. б I have litigated in the circuit 7 MR. BEAR: courts a similar case that was the situation that we're 8 9 dealing with now. It is not reported in the Southwest 10 Reporter, but it was taken up on a writ which is 11 SC91146, State ex rel. Ford Motor Credit vs. Jack Grate. In that case, Your Honor, ten years ago we were trying 12 to obtain documents from Ford Motor Company through 13 14 discovery requests that were sent on Ford Motor Credit. 15 And so as we were talking about that, the principal 16 issue there that we were writted up on was whether Ford 17 Motor Credit as a wholly-owned subsidiary of Ford Motor 18 Company had an obligation to produce documents that were 19 in the possession of Ford Motor Company. And the lower 20 court ruled that they did have the practical ability to 21 obtain based on a host of facts that were presented to 2.2 the trial court. They writted that all the way up to 23 the Supreme Court, and the Supreme Court declined to 24 issue a writ to sustain that. So it has been up before. 25 My recollection from that case is there's not a lot of

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1	reported Missouri case law on it. But within the civil
2	discovery, the inquiry, as I'm trying to recall this
3	case, was is it within the practical ability to control.
4	And I think what Mr. Johnson and Mr. Hall are saying is
5	that at least in some aspects there is information where
6	there is a practical ability to obtain some information
7	from these other entities. So I would just point that
8	out to the extent it may help. It is Under the civil
9	rules, it was a fact specific inquiry that I wanted to
10	make you aware of that, Judge.
11	JUDGE DIPPELL: Thank you.
12	MR. COOPER: Judge.
13	JUDGE DIPPELL: Mr. Cooper.
14	MR. COOPER: I'm not familiar with the
15	specific case that Mr. Bear is recollecting here. I
16	guess I'd hesitate for you to, although I certainly
17	respect Mr. Bear and his memory, I'd encourage you to
18	not merely go off of sort of an anecdotal recitation of
19	a discovery dispute. I would also point out that in
20	regard to Mr. Bear's description of that case he's
21	talking about a subsidiary and information sought from a
22	parent, and that's not our situation in this case.
23	These are affiliates, but they do not fall in the same
24	ownership line as Missouri-American.
25	JUDGE DIPPELL: I understand that. I

appreciate that comment. That brings me I guess to my 1 2 decision today is not to make a decision today, but I am going to authorize Staff to go ahead and make a motion 3 for production and let you respond in writing and you 4 all can cite any relevant case law or non-reported case 5 law if that be the case. But I think that's how we'll б 7 go forward. If you all work it out in the meantime, all 8 the better. But if you can do that -- well, it's in 9 your interest, Mr. Johnson, to do that as quickly as 10 possible. I will give Mr. Cooper a chance, the Company 11 a chance to respond to your motion, of course, before 12 making a ruling.

Judge, I would just add just for 13 MR. LUFT: 14 your information, so far I think we're in month four or 15 whatever in this rate case, we've received 623 discovery 16 requests from the parties, which is quite a bit more 17 that we received in the last rate case. Just for your information, we're responding to 99 percent of that just 18 19 to let you know in terms of the amount of material that 20 we're putting forth and producing in this case.

JUDGE DIPPELL: I appreciate that this is the first and it seems to be a very narrow dispute that has come up. So I appreciate continued cooperation. But a dispute is a dispute. So we'll hear it out. Is there anything else from any of the

1	parties? All right. Well, I appreciate you all coming
2	this morning. I guess I didn't state at the beginning
3	that we were via WebEx video and telephone conference.
4	That was probably obvious from the transcript. But just
5	in case it's not, due to the pandemic situation we're
6	working these things remotely. So I appreciate you all
7	bearing with the technology, and we can go ahead and go
8	off the record. Thank you.
9	(Off the record.)
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