# EXHIBIT

Data Center<br/>Missouri PublicExhibit No.:Service CommissionIssue(s):Metropolitan Sewer District Contract/<br/>Acquisition/<br/>Rate Base Evaluation/<br/>Rate MakingWitness/Type of Exhibit:Robertson/Direct<br/>Public Counsel<br/>WR-2011-0337

FILED March 8, 2012

#### DIRECT TESTIMONY

OF

#### **TED ROBERTSON**

Submitted on Behalf of the Office of the Public Counsel

#### **MISSOURI-AMERICAN WATER COMPANY**

CASE NO. WR-2011-0337

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Denotes Highly Confidential information that has been redacted

November 17, 2011

Exhibit No I-NP NP -21-12 Reporter JL WR -2011-0337 File No

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### **BEFORE THE PUBLIC SERVICE COMMISSION** OF THE STATE OF MISSOURI

In the Matter of Missouri-American ) Water Company's Request for Authority to) Implement a General Rate Increase for ) Water and Sewer Service Provided in Missouri Service Areas. )

Case No. WR-2011-0337

### **AFFIDAVIT OF TED ROBERTSON**

STATE OF MISSOURI COUNTY OF COLE

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Ted Robertson, of lawful age and being first duly sworn, deposes and states:

1. My name is Ted Robertson. I am a Public Utility Accountant for the Office of the Public Counsel,

2. Attached hereto and made a part hereof for all purposes is my direct testimony.

I hereby swear and affirm that my statements contained in the attached 3. testimony are true and correct to the best of my knowledge and belief.

Ted Robertson, C.P.A. Public Utility Accountant III

Subscribed and sworn to me this 17<sup>th</sup> day of November 2011.



KENDELLE R. SEIDNER My Commission Expires February 4, 2015 Cole County Commission #11004782

feichn Kendelle R. Seidner

Notary Public

My Commission expires February 4, 2015.

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| 1      |    | DIRECT TESTIMONY<br>OF                                                             |
|--------|----|------------------------------------------------------------------------------------|
| 2<br>3 |    | TED ROBERTSON                                                                      |
| 4<br>5 |    | MISSOURI AMERICAN WATER COMPANY                                                    |
| 6<br>7 |    | CASE NO. WR-2011-0337                                                              |
| 8      |    |                                                                                    |
| 9      | I. | INTRODUCTION                                                                       |
| 10     | Q. | PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.                                       |
| 11     | Α. | Ted Robertson, PO Box 2230, Jefferson City, Missouri 65102-2230.                   |
| 12     |    |                                                                                    |
| 13     | Q. | BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?                                     |
| 14     | А. | I am employed by the Missouri Office of the Public Counsel (OPC or Public          |
| 15     |    | Counsel) as the Chief Public Utility Accountant.                                   |
| 16     |    |                                                                                    |
| 17     | Q. | WHAT IS THE NATURE OF YOUR CURRENT DUTIES AT THE OPC?                              |
| 18     | А. | My duties include all activities associated with the supervision and operation of  |
| 19     |    | the regulatory accounting section of the OPC. I am also responsible for            |
| 20     |    | performing audits and examinations of the books and records of public utilities    |
| 21     |    | operating within the state of Missouri.                                            |
| 22     |    |                                                                                    |
| 23     | Q. | PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND OTHER                              |
| 24     |    | QUALIFICATIONS.                                                                    |
| 25     | Α. | I graduated in May, 1988, from Missouri State University in Springfield, Missouri, |
| 26     |    | with a Bachelor of Science Degree in Accounting. In November of 1988, I            |
|        |    |                                                                                    |

|    | _   |                                                                                     |
|----|-----|-------------------------------------------------------------------------------------|
| 1  |     | passed the Uniform Certified Public Accountant Examination, and I obtained          |
| 2  |     | Certified Public Accountant (CPA) certification from the state of Missouri in 1989. |
| 3  |     | My CPA license number is 2004012798.                                                |
| 4  |     |                                                                                     |
| 5  | Q.  | HAVE YOU RECEIVED SPECIALIZED TRAINING RELATED TO PUBLIC                            |
| 6  |     | UTILITY ACCOUNTING?                                                                 |
| 7  | А.  | Yes. In addition to being employed by the Missouri Office of the Public Counsel     |
| 8  |     | since July 1990, I have attended the NARUC Annual Regulatory Studies                |
| 9  |     | Program at Michigan State University, and I have also participated in numerous      |
| 10 |     | training seminars relating to this specific area of accounting study.               |
| 11 |     |                                                                                     |
| 12 | Q.  | HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE MISSOURI PUBLIC                            |
| 13 |     | SERVICE COMMISSION (COMMISSION OR MPSC)?                                            |
| 14 | A.  | Yes, I have testified on numerous issues before this Commission. Please refer       |
| 15 |     | to Schedule TJR-1, attached to this testimony, for a listing of cases in which I    |
| 16 |     | have submitted testimony.                                                           |
| 17 |     |                                                                                     |
| 18 | 11. | PURPOSE OF TESTIMONY                                                                |
| 19 | Q.  | WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?                                       |
|    |     |                                                                                     |
|    |     |                                                                                     |
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| 1  | A.   | The purpose of this Direct Testimony is to address the Public Counsel's position |
|----|------|----------------------------------------------------------------------------------|
| 2  |      | regarding Company's contract with the Metropolitan St. Louis Sewer District      |
| 3  |      | (MSD) and the determination of an appropriate rate base valuation and            |
| 4  |      | ratemaking treatment associated with Missouri-American Water Company's           |
| 5  |      | (MAWC or Company) acquisitions of the Loma Linda Water Company (Loma             |
| 6  |      | Linda) in Case No. WO-2011-0015, Aqua Missouri, Inc./Aqua Development, Inc.      |
| 7  |      | & Aqua/RU Inc. (Aqua) in WO-2011-0168 and Roark Water and Sewer, Inc.            |
| 8  |      | (Roark) in Case No. WO-2011-0213.                                                |
| 9  |      |                                                                                  |
| 10 | 111. | METROPOLITAN ST. LOUIS SEWER DISTRICT CONTRACT                                   |
| 11 | Q.   | WHAT IS THE ISSUE?                                                               |
| 12 | А.   | Company and Metropolitan St. Louis Sewer District have a contract wherein        |
| 13 |      | MSD is charged \$350,000 per year for the provision of Company customer and      |
| 14 |      | usage data that Public Counsel believes is not based on actual costs to provide  |
| 15 |      | the services.                                                                    |
| 16 |      |                                                                                  |
| 17 | Q.   | IS THIS THE SAME ISSUE ON WHICH PUBLIC COUNSEL PROVIDED                          |
| 18 |      | TESTIMONY IN COMPANY'S LAST GENERAL RATE INCREASE CASE NO.                       |
| 19 |      | WR-2010-0131?                                                                    |
| 20 | Α.   | Yes.                                                                             |
|    |      |                                                                                  |
|    | 1    | 3                                                                                |

| 1  |    |                                                                                  |
|----|----|----------------------------------------------------------------------------------|
| 2  | Q. | IS PUBLIC COUNSEL'S POSITION ON THIS ISSUE THE SAME AS IT WAS IN                 |
| 3  |    | CASE NO. WR-2010-0131?                                                           |
| 4  | А. | Yes. Public Counsel believes that the annual amount should be based on an        |
| 5  |    | allocation of the fully-distributed, not incremental or negotiated, actual costs |
| 6  |    | incurred to produce the information.                                             |
| 7  |    |                                                                                  |
| 8  | Q. | WHAT IS PUBLIC COUNSEL'S RECOMMENDATION AS TO THE ANNUAL                         |
| 9  |    | AMOUNT?                                                                          |
| 10 | Α. | Public Counsel recommends that the annual amount reimbursed by MSD should        |
| 11 |    | be increased to \$535,433.                                                       |
| 12 |    |                                                                                  |
| 13 | Q. | WHAT IS THE BASIS FOR PUBLIC COUNSEL'S RECOMMENDATION?                           |
| 14 | Α. | The recommendation is based on the Company response to OPC Data Request          |
| 15 |    | No. 1111 which included a copy of a document (Study) it had prepared and titled  |
| 16 |    | **                                                                               |
| 17 |    | ** (the same Study                                                               |
| 18 |    | was provided in response to OPC DR No. 1100 in the previous rate case) and       |
| 19 |    | OPC DR No. 1116 which provided St. Louis District customer numbers as of         |
| 20 |    | December 31, 2010.                                                               |
|    |    |                                                                                  |
| 1  | I  | А                                                                                |

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1 \*\* of the Study, it identified the total \*\* 2 On page \*\* )\*\*. The Study 3 also describes how the Company utilizes all of its customer reads, but MSD does 4 5 not. MSD requires information from only a portion of the total customer reads; 6 however, since Company and MSD both utilize the portion MSD requires, I 7 believe that the associated cost to produce the information should be allocated 8 evenly between Company and MSD. For example, according to the Study and 9 OPC DR No. 1116, Company's total annual \*\* \*\*. Since Company also 10 \*\* for its own purposes, the costs 11 utilizes those same \*\* \*\* should be split evenly between both Company and associated with the \*\* 12 MSD. Furthermore, the Study estimated that the total annual \*\* 13 \*\*. Thus, MSD should be required to pay 14 \$535,433 of the total cost to produce the \*\* 15 \*\*. Public Counsel's proposal represents an 16 17 approximate increase of \$185,433 (i.e., \$535,433 less \$350,000) for the services 18 MSD is provided. 19

| 1  | Q.  | IS THE COMPANY'S CUSTOMER COST INFORMATION IDENTIFIED IN THE                       |
|----|-----|------------------------------------------------------------------------------------|
| 2  |     | PRIOR Q&A BASED ON THE MOST CURRENT INFORMATION AVAILABLE?                         |
| 3  | Α.  | No. Public Counsel utilized the data in the Study to identify for the Commission   |
| 4  |     | how it believes the MSD annual payment should be determined; however, I            |
| 5  |     | believe that the appropriate annual amount to charge MSD could be much higher      |
| 6  |     | because it is likely Company's cost structure has increased since the ** **        |
| 7  |     | data utilized by the Study.                                                        |
| 8  |     |                                                                                    |
| 9  | Q.  | HAS PUBLIC COUNSEL ATTEMPTED TO OBTAIN CURRENT COST                                |
| 10 |     | INFORMATION FROM THE COMPANY?                                                      |
| 11 | А.  | Yes. Public Counsel sent the Company several interrogatories (OPC DR Nos.          |
| 12 |     | 1114, 1115, 1116 and 1117) in an attempt to obtained current cost information,     |
| 13 |     | but the Company refused to provide the updated information - stating the           |
| 14 |     | information was unavailable.                                                       |
| 15 |     |                                                                                    |
| 16 | IV. | ACQUISITIONS RATE BASE VALUATION AND RATEMAKING                                    |
| 17 | Q.  | PLEASE DESCRIBE THE LOMA LINDA ACQUISITION.                                        |
| 18 | А.  | On July 15, 2010, Missouri American Water Company filed an application with the    |
| 19 |     | Missouri Public Service Commission seeking authority to purchase substantially all |
| 20 |     | the assets, including the certificate of public convenience and necessity of Loma  |
|    |     |                                                                                    |
|    | L   | 6                                                                                  |

| 1                                                                    |    | Linda Water Company as set forth in an Asset Purchase Agreement dated April 1,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------------------------------------------------|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2                                                                    |    | 2010. The Commission approved this application, subject to certain conditions, in                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 3                                                                    |    | an Order Approving Transfer Of Assets issued in Case WO-2011-0015 on                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 4                                                                    |    | November 3, 2010, with an effective date of November 13, 2010 (source: MAWC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 5                                                                    |    | 2010 Annual Report). The Company filed a pleading on January 21, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 6                                                                    |    | notifying the Commission that the assets were transferred on January 21, 2011.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 7                                                                    |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 8                                                                    | Q. | WHAT WAS THE MPSC STAFF'S RECOMMENDATION?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 9                                                                    | А. | Per the Staff Recommendation filed in the case, the MO PSC Case No. WO-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 10                                                                   |    | 2011-0015 Official Case File Memorandum, dated October 13, 2010, states, in                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 11                                                                   |    | part:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 12                                                                   |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 13<br>14<br>15<br>16<br>17<br>18                                     |    | On July 15, 2010, Missouri-American Water Company (MAWC or<br>Company) and Loma Linda Water Company (LLWC), collectively<br>referred to herein as the "Applicants," filed a Joint Application<br>seeking to sell and transfer LLWC's water system assets to<br>MAWC.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 18<br>19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29 |    | LLWC was certificated by the Commission in Case No. WA-92-<br>187. It has approximately 334 customers and its service area is<br>Loma Linda subdivision near Joplin, Missouri. The water system<br>utilizes two deep wells, high service pumps to maintain system<br>pressure, a standpipe type storage facility, and meters for all<br>customers. The service area is adjacent to MAWC's water system<br>serving its Joplin, Missouri service area which serves approximately<br>24,000 customers utilizing a 22 million gallon per day surface water<br>treatment plant and a series of deep wells. MAWC has stated to<br>the Staff that it intends to interconnect the Loma Linda area to the<br>Joplin system immediately after acquisition is complete. |
| I                                                                    | I  | 7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

| 1             |                                                                                  |
|---------------|----------------------------------------------------------------------------------|
| 2             | STAFF'S INVESTIGATION                                                            |
| 3             |                                                                                  |
| 4             | MAWC has agreed to initially adopt the rates that are currently                  |
| 5             | approved for LLWC, however since the involved customers will                     |
| 6             | actually become customers of MAWC's Joplin division in every                     |
| 7             | respect, it is likely that at some point in the future the Commission            |
|               |                                                                                  |
| 8             | will be requested to approve MAWC's Joplin rates be applicable to                |
| 9             | customers in the Loma Linda area. LLWC's current approved rates                  |
| 10            | for residential water service became effective on November 1,                    |
| 11            | 1996. The monthly rates are \$5.48 as a customer charge, plus                    |
| 12            | \$2.47 per 1,000 gallons usage, and a monthly water bill for a                   |
| 13            | residential LLWC customer using 5,000 gallons would be \$17.83.                  |
| 14            | MAWC's current approved rates for residential water service in its               |
| 15            | Joplin division are \$16.84 as a customer charge, plus \$3.8017 per              |
| 16            | 1,000 gallons usage. A MAWC residential customer using 5,000                     |
| 17            | gallons would be \$35.85. There are no compliance issues with                    |
| 18            | respect to water quality for either LLWC or MAWC.                                |
| 19            |                                                                                  |
| 20            | Staff agrees that MAWC's proposed \$238,427 purchase price is                    |
| 21            | the appropriate amount to reflect on its books and records as of                 |
| 22            | December 31, 2009 for the value of Loma Linda's plant in service,                |
| 23            | less accumulated depreciation and net contributions in aid of                    |
| 23            | construction (CIAC). However, based on its review of plant                       |
| 24<br>25      |                                                                                  |
|               | records, the Staff recommends the following changes to the                       |
| 26            | property list used to determine the net plant value:                             |
| 27            |                                                                                  |
| 28            | The July 2009 plant addition of \$24,949 and associated                          |
| 29            | accumulated depreciation reserve amount of \$727, which were                     |
| 30            | previously recorded as standpipes and reservoirs, should be                      |
| 31            | eliminated. These amounts represent tank painting which should                   |
| 32            | have been recorded as maintenance expense rather than plant in                   |
| 33            | service.                                                                         |
| 34            |                                                                                  |
| 35            | <ul> <li>A plant amount of \$22,868 and an associated accumulated</li> </ul>     |
| 36            | depreciation reserve amount of \$12,722, previously omitted from                 |
| 37            | the property list, should be included in the buildings account.                  |
| 38            |                                                                                  |
| 39            | <ul> <li>A plant amount of \$16,300, also previously omitted from the</li> </ul> |
| 40            | property list, should be included in the land account.                           |
| 41            |                                                                                  |
| <sup>71</sup> |                                                                                  |
|               |                                                                                  |

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| 1<br>2<br>3<br>4<br>5 |    | <ul> <li>Staff recommends a depreciation rate of 1.8% for the additional<br/>building, until changed by the Commission in a subsequent rate<br/>proceeding, if deemed appropriate.</li> </ul> |
|-----------------------|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 6                     | Q. | WHAT WAS THE FINAL PURCHASE PRICE FOR THE LOMA LINDA                                                                                                                                          |
| 7                     |    | ACQUISITION?                                                                                                                                                                                  |
| 8                     | А. | Company's Asset Purchase Agreement Section 2.3, attached to the Application in                                                                                                                |
| 9                     |    | the acquisition case, identified the initial purchase price as ** ** subject to                                                                                                               |
| 10                    |    | various modifications at closing. However, Company's response to OPC Data                                                                                                                     |
| 11                    |    | Request No. 1126-R6 provided an update which stated that ** ** was                                                                                                                            |
| 12                    |    | the final purchase price.                                                                                                                                                                     |
| 13                    |    |                                                                                                                                                                                               |
| 14                    | Q. | WHAT WAS THE NET BOOK VALUE OF THE LOMA LINDA ASSETS                                                                                                                                          |
| 15                    |    | PURCHASED?                                                                                                                                                                                    |
| 16                    | Α. | Company's response to OPC Data Request No. 1126-R11 identifies the net book                                                                                                                   |
| 17                    |    | value of the water operations at the January 2011 closing date as ** **.                                                                                                                      |
| 18                    |    |                                                                                                                                                                                               |
| 19                    | Q. | WAS INVENTORY NOT INCLUDED IN THE ORIGINAL ASSET LISTING                                                                                                                                      |
| 20                    |    | SUBSEQUENTLY INCLUDED IN THE PURCHASE?                                                                                                                                                        |
| 21                    | A. | Yes. Approximately ** ** of inventory was added and included as an asset                                                                                                                      |
| 22                    |    | purchased. The addition increased the net book value of the assets purchased to                                                                                                               |
| 23                    |    | approximately ** **.                                                                                                                                                                          |
|                       |    | 0                                                                                                                                                                                             |

| 1  |    |                                                                                 |
|----|----|---------------------------------------------------------------------------------|
| 2  | Q. | DID THE PURCHASE RESULT IN AN ACQUISITION PREMIUM OR                            |
| 3  |    | DISCOUNT?                                                                       |
| 4  | А. | Yes. According to the Company provided support, the difference in the purchase  |
| 5  |    | price and the net book value of the assets purchased resulted in a very small   |
| 6  |    | acquisition premium of ** ** (** ** purchase price less                         |
| 7  |    | ** ** net book value).                                                          |
| 8  |    |                                                                                 |
| 9  | Q. | WHAT IS AN ACQUISITION PREMIUM?                                                 |
| 10 | А. | An acquisition premium means that the purchase price was more than the net      |
| 11 |    | book value of the assets purchased.                                             |
| 12 |    |                                                                                 |
| 13 | Q. | DOES PUBLIC COUNSEL RECOMMEND THAT THE ACQUISITION PREMIUM                      |
| 14 |    | BE DISALLOWED IN THE VALUATION OF LOMA LINDA'S RATE BASE AND                    |
| 15 |    | THE DETERMINATION OF RATES IN THE CURRENT CASE?                                 |
| 16 | А. | Yes. It is Public Counsel's recommendation that MAWC should not be allowed to   |
| 17 |    | earn a return on a valuation of the purchased assets that exceeds the amount of |
| 18 |    | the net book value of the assets purchased.                                     |
| 19 |    |                                                                                 |
| 20 | Q. | PLEASE DESCRIBE THE AQUA ACQUISITION.                                           |
|    |    |                                                                                 |
|    | t  |                                                                                 |

| 1                                                                                                                                                                                                                                  | A. | On December 13, 2010 Missouri American Water Company filed an application                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2                                                                                                                                                                                                                                  |    | with the Commission seeking authority to purchase substantially all the assets,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 3                                                                                                                                                                                                                                  |    | including the certificate of public convenience and necessity of Aqua Missouri as                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 4                                                                                                                                                                                                                                  |    | set forth in an Asset Purchase Agreement dated December 10, 2010 (source:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 5                                                                                                                                                                                                                                  |    | MAWC 2010 Annual Report). The Commission approved the application in its                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 6                                                                                                                                                                                                                                  |    | Order Granting Applications issued in Case WO-2011-0168 on April 6, 2011, with                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 7                                                                                                                                                                                                                                  |    | an effective date of April 16, 2011. The Company filed a pleading on May 18,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 8                                                                                                                                                                                                                                  |    | 2011 notifying the Commission that the assets were transferred on May 16, 2011.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 9                                                                                                                                                                                                                                  |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 10                                                                                                                                                                                                                                 | Q. | WHAT WAS THE MPSC STAFF'S RECOMMENDATION?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 11                                                                                                                                                                                                                                 | A. | Per the Staff Recommendation filed in the case, the MO PSC Case No. WO-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 12                                                                                                                                                                                                                                 |    | 2011-0168 Official Case File Memorandum, February 25, 2011, states, in part,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> <li>29</li> <li>30</li> </ol> |    | On December 13, 2010, Missouri-American Water Company<br>(MAWC or Company) and Aqua Missouri, Inc. (Development),<br>Aqua Missouri, Inc. (RU), Aqua Missouri, Inc. (CU), Aqua<br>Development, Inc., Aqua Missouri, Inc., Aqua/RU, Inc.,<br>AquaSource Development Company, AquaSource/RU, Inc. (Aqua),<br>collectively referred to herein as the "Applicants," filed a Joint<br>Application and if Necessary, Motion for Waiver (Joint Application)<br>seeking to sell and transfer Aqua's water and most of Aqua's sewer<br>system assets to MAWC. This filing created two cases, File No.<br>WO-2011-0168 for the sale of the water assets and SO-2011-0169<br>for the sale of the sewer assets.<br>On December 31, 2010, the Applicants filed a Motion to<br>Consolidate requesting that the two files, File No. WO-2011-0168<br>and SO-2011-0169 be consolidated into one file. This request was<br>granted by the Commission on January 12, 2011. |
|                                                                                                                                                                                                                                    |    | 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

| 1            | Aqua, in its various forms, owns and operates numerous water and                                                                  |
|--------------|-----------------------------------------------------------------------------------------------------------------------------------|
| 2            | sewer systems throughout Missouri. The water systems include:                                                                     |
| 3            | Lake Carmel in Cole County, Maplewood in Pettis County,                                                                           |
| 4            | Lakewood Manor in Stone County, Lake Taneycomo Acres and                                                                          |
| 5            | Riverside Estates in Taney County, Rankin Acres in Greene                                                                         |
| 6<br>7       | County, Spring Valley in Christian County, White Branch in Benton<br>County, and Ozark Mountain, Turkey Mountain, Tommahawk       |
| 8            | Estates, and Lakeside in Barry & Stone Counties. The sewer                                                                        |
| 9            | systems include: approximately 60 systems in the Cole and                                                                         |
| 10           | Callaway Counties, Maplewood in Pettis County, and Ozark                                                                          |
| 11           | Meadows in Morgan County. Of the systems in Cole County, there                                                                    |
| 12           | are eight near the City of Taos that are not included in this                                                                     |
| 13           | transaction.                                                                                                                      |
| 14           |                                                                                                                                   |
| 15<br>16     | STAFF'S INVESTIGATION                                                                                                             |
| 17           | MAWC has agreed to adopt all of the rates, rules and regulations                                                                  |
| 18           | that are currently approved for Aqua.                                                                                             |
| 19           |                                                                                                                                   |
| 20           | There are a handful of systems that Aqua also owns that serve                                                                     |
| 21           | areas in and around the City of Taos in Cole County, Missouri.                                                                    |
| 22<br>23     | These systems are not included in this transfer of assets to MAWC.                                                                |
| 24           | As a result of the proposed asset transfer, Staff notes that the                                                                  |
| 25           | purchase price being paid by MAWC is slightly less than the net                                                                   |
| 26           | book value of the water and sewer utility assets that will be                                                                     |
| 27           | transferred. However, this difference relates to the purchase of                                                                  |
| 28           | plant that is currently under construction and adjustments to the                                                                 |
| 29<br>30     | price to reflect a regulatory asset for tank painting and a liability for                                                         |
| 31           | sludge removal. Therefore, no acquisition adjustment will be recorded. Staff has concluded that the account balances shown in     |
| 32           | Attachment 1 to this Memorandum should be the account balances                                                                    |
| 33           | used by MAWC to determine the rate base balances for plant,                                                                       |
| 34           | depreciation reserve and contributions in aid of construction,                                                                    |
| 35           | totaling \$3,131,607 as of October 31, 2010.                                                                                      |
| 36           |                                                                                                                                   |
| 37           | Regarding the matter of the depreciation rates to be used for the                                                                 |
| 38<br>39     | water and sewer systems, Staff believes that the schedules of                                                                     |
| - 39<br>- 40 | depreciation rates set out in Attachment 2 and Attachment 3 to this<br>Memorandum should be prescribed by the Commission and used |
| 41           | by MAWC from the date of transfer forward, until changed by order                                                                 |
|              |                                                                                                                                   |
|              | 17                                                                                                                                |

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| 1<br>2<br>3<br>4 |                                                                         | of the Commission. These are depreciation rates presently in effect for various corporate forms of Aqua. |  |  |
|------------------|-------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|--|--|
| 5                | Q.                                                                      | WHAT WAS THE FINAL PURCHASE PRICE FOR THE AQUA MISSOURI                                                  |  |  |
| 6                |                                                                         | ACQUISITION?                                                                                             |  |  |
| 7                | А.                                                                      | Company's Asset Purchase Agreement, attached as Appendix D to the Application                            |  |  |
| 8                |                                                                         | in the acquisition case, identified the initial purchase price as ** **                                  |  |  |
| 9                |                                                                         | subject to various modifications at closing. Company's response to OPC Data                              |  |  |
| 10               |                                                                         | Request Nos. 1109 and 1126-R3 provided updates which stated that                                         |  |  |
| 11               |                                                                         | ** ** was the final purchase price.                                                                      |  |  |
| 12               |                                                                         |                                                                                                          |  |  |
| 13               | Q.                                                                      | WHAT WAS THE NET BOOK VALUE OF THE AQUA MISSOURI ASSETS                                                  |  |  |
| 14               |                                                                         | PURCHASED?                                                                                               |  |  |
| 15               | А. <sup>-</sup>                                                         | A. Company's response to OPC Data Request No. 1126-R11 identifies the net book                           |  |  |
| 16               | value of the water and sewer operations at the May 2011 closing date as |                                                                                                          |  |  |
| 17               |                                                                         | ** **.                                                                                                   |  |  |
| 18               |                                                                         |                                                                                                          |  |  |
| 19               | Q.                                                                      | DOES PUBLIC COUNSEL AGREE WITH THE COMPANY'S STATED NET                                                  |  |  |
| 20               |                                                                         | BOOK VALUE?                                                                                              |  |  |
| 21               | А.                                                                      | No. Company's response to OPC Data Request No. 1126-R11 did not provide a                                |  |  |
| 22               |                                                                         | detailed breakdown of the costs as of the closing date; therefore, there appears to                      |  |  |
|                  |                                                                         | 12                                                                                                       |  |  |

| 1  |                                                                                | be some inconsistency between what was provided in the original application, the     |  |
|----|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--|
| 2  |                                                                                | response to OPC Data Request No. 1126-R3 (which provided a similar breakdown         |  |
| 3  |                                                                                | of the costs at April 30, 2011) and the response to OPC Data Request No. 1126-       |  |
| 4  |                                                                                | R11 (which provided an aggregation of costs at the closing date). I believe that     |  |
| 5  | some of the difference relates to costs such as additional depreciation and    |                                                                                      |  |
| 6  | amortization booked just prior to the closing, but there also appears to be    |                                                                                      |  |
| 7  | inconsistencies relating to the costs associated with the Taos assets sold and |                                                                                      |  |
| 8  | assets previously excluded by the MPSC Staff.                                  |                                                                                      |  |
| 9  |                                                                                |                                                                                      |  |
| 10 | Q.                                                                             | WHAT IS THE NET BOOK VALUE PER OPC'S ANALYSIS?                                       |  |
| 11 | Α.                                                                             | Based on my analysis of the information provided, I believe that the net book value  |  |
| 12 |                                                                                | approximates ** **. However, that amount needs to be updated for                     |  |
| 13 |                                                                                | additional depreciation and amortization costs, and potentially other costs, for the |  |
| 14 |                                                                                | period April 30, 2011 through the May 16, 2011 closing date.                         |  |
| 15 |                                                                                |                                                                                      |  |
| 16 | Q.                                                                             | BASED ON YOUR ANALYSIS DID THE PURCHASE RESULT IN AN                                 |  |
| 17 |                                                                                | ACQUISITION PREMIUM OR DISCOUNT?                                                     |  |
| 18 | А.                                                                             | Yes. According to the Company provided support, the difference in the purchase       |  |
| 19 |                                                                                | price and the net book value of the assets resulted in a acquisition discount of     |  |
|    |                                                                                |                                                                                      |  |

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| 1  |                                                            | approximately **(                                                                  | )** (**           | ** purchase price less **          | **      |
|----|------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------|------------------------------------|---------|
| 2  |                                                            | net book value).                                                                   |                   |                                    |         |
| 3  |                                                            |                                                                                    |                   |                                    |         |
| 4  | Q.                                                         | WHAT IS AN ACQUISITI                                                               | ON DISCOUNT       | ?                                  |         |
| 5  | А.                                                         | An acquisition discount means that the purchase price was less than the net book   |                   |                                    |         |
| 6  |                                                            | value of the assets purchased.                                                     |                   |                                    |         |
| 7  |                                                            |                                                                                    |                   |                                    |         |
| 8  | Q.                                                         | HAVE YOU SENT ADDITIONAL DATA REQUESTS TO THE COMPANY IN                           |                   |                                    | IN      |
| 9  |                                                            | ORDER TO RECONCILE THE COST DIFFERENCES?                                           |                   |                                    |         |
| 10 | А.                                                         | Yes. I have not yet received the responses to those data requests, but will update |                   |                                    |         |
| 11 |                                                            | the Commission in later testimony once Company has reconciled the differences      |                   |                                    |         |
| 12 |                                                            | with the cost support it has already provided.                                     |                   |                                    |         |
| 13 |                                                            |                                                                                    |                   |                                    |         |
| 14 | Q.                                                         | DOES PUBLIC COUNSE                                                                 | L RECOMMEN        | D THAT THE ASSET PURCHAS           | E       |
| 15 |                                                            | PRICE, RATHER THAN THE SELLER'S BOOKED ASSET AMOUNTS, SHOULD                       |                   |                                    | HOULD   |
| 16 | BE UTILIZED TO VALUE THE RATE BASE OF THE AQUA MISSOURI    |                                                                                    |                   |                                    |         |
| 17 | ACQUISITIONS IN THE DETERMINATION OF RATES FOR THE CURRENT |                                                                                    |                   | ENT                                |         |
| 18 |                                                            | CASE?                                                                              |                   |                                    |         |
| 19 | А.                                                         | Yes. It is Public Counsel                                                          | s recommendat     | on that the Company be allowed     | to earn |
| 20 |                                                            | a return on a rate base va                                                         | aluation that mat | ches the consideration paid for th | ie      |
|    |                                                            |                                                                                    |                   |                                    |         |
| 1  |                                                            |                                                                                    | 15                |                                    |         |

| 1              |    | assets purchased. It should not be allowed to earn a return on asset values that                                                   |
|----------------|----|------------------------------------------------------------------------------------------------------------------------------------|
| 2              |    | exceed their purchase cost.                                                                                                        |
| 3              |    |                                                                                                                                    |
| 4              | Q. | PLEASE DESCRIBE THE ROARK ACQUISITION.                                                                                             |
| 5              | А. | On December 31, 2010 Missouri American Water Company filed an application                                                          |
| 6              |    | with the Commission seeking authority to purchase substantially all the assets,                                                    |
| 7              |    | including the certificate of public convenience and necessity of Roark Water and                                                   |
| 8              |    | Sewer, Inc. as set forth in an Asset Purchase Agreement dated December 20,                                                         |
| 9              |    | 2010 (source: MAWC 2010 Annual Report). The Commission approved the                                                                |
| 10             |    | application in its Order Granting Applications To Transfer Assets, Approving                                                       |
| 11             |    | Stipulation And Agreement, And Granting Waiver issued in Case WO-2011-0213,                                                        |
| 12             |    | et al., on April 27, 2011, with an effective date of May 7, 2011. The Company filed                                                |
| 13             |    | a pleading on August 2, 2011 notifying the Commission that the assets were                                                         |
| 14             |    | transferred on July 29, 2011.                                                                                                      |
| 15             |    |                                                                                                                                    |
| 16             | Q. | WHAT WAS THE MPSC STAFF'S RECOMMENDATION?                                                                                          |
| 17             | А. | Per the Staff Recommendation filed in the case, the MO PSC Case No. WO-                                                            |
| 18             |    | 2011-0213 Official Case File Memorandum, March 7, 2011, states, in part,                                                           |
| 19<br>20<br>21 |    | On December 31, 2010, Missouri-American Water Company                                                                              |
| 21<br>22<br>23 |    | (MAWC or Company) and Roark Water and Sewer, Inc. (Roark)<br>filed a Joint Application and, if Necessary, Motion for Waiver (Joint |
| 1              | 1  | 16                                                                                                                                 |

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Application) seeking to sell and transfer Roark's water and sewer utility assets to MAWC. Hereafter, MAWC and Roark will collectively be referred to as the Applicants. This filing created two cases, Case No. WO-2011-0213 related to the water assets, and Case No. SO-2011-0214 related to the sewer assets. On January 6, 2011, MAWC and Roark filed a Motion to Consolidate in which it requested consolidation of the above two noted cases, which the Commission did on January 28, 2011 in its Order Consolidating Cases. STAFF'S INVESTIGATION MAWC and Roark have entered into an "Asset Purchase Agreement" dated December 20, 2010 (Agreement). MAWC proposes to adopt existing rates, rules and regulations, by filing tariff adoption notices that are currently in effect for Roark, until such time as the rates may be modified as approved by the Commission. However, MAWC proposes one new change to the tariffs as noted in paragraph 10 of the Joint Application. MAWC intends to file revised tariff sheets as part of this proceeding. Although these revised tariff sheets will retain the existing approved monthly rates of Roark and some existing CIAC charges, they will authorize a new connection fee (contribution-in-aid-of-construction fee, or CIAC) for water and sewer totaling a combined \$2,450 for new customers in certain portions of Roark's existing service area. In this area, known as Forest Lake subdivision, Roark presently has "rate base" in water distribution and sewer collection plant facilities. These fees will be collected by MAWC for a maximum of 300 customers, and will expire 20 years after approval of the transfer by the Commission. The funds collected by MAWC under this tariff will immediately be remitted to Roark under the terms of the Agreement for the purpose of reimbursing Roark for its plant investment. MAWC will treat the maximum amount of possible remittances to Roark of \$735,000 as a contribution by Roark, and thus there could potentially be a reduction in rate base that will benefit customers.

Based upon a review of information received from MAWC and information from Roark's most recent rate case, WR-2005-0154, Staff's determination of the current appropriate amount of rate base

| $\frac{1}{2}$ | (net plant in service, less accumulated contributions in aid of construction) for Roark is as follows:                                 |                                                                                 |  |  |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--|--|
| 2<br>3        |                                                                                                                                        |                                                                                 |  |  |
| 4             |                                                                                                                                        | Water Sewer Total<br>\$1,109,070 \$2,172,106 \$3,281,176                        |  |  |
| 6             |                                                                                                                                        |                                                                                 |  |  |
| 7<br>8        | These amounts were derived by using Staff's ending net rate base<br>value for Roark's plant in service in its last rate case, and then |                                                                                 |  |  |
| 9             |                                                                                                                                        | accounting for all plant additions, retirements, net salvage and                |  |  |
| 10            |                                                                                                                                        | contributions Roark has experienced since that rate proceeding                  |  |  |
| 11<br>12      |                                                                                                                                        | through December 31, 2010.                                                      |  |  |
| 13            |                                                                                                                                        |                                                                                 |  |  |
| 14            | Q.                                                                                                                                     | WHAT WAS THE FINAL PURCHASE PRICE FOR THE ROARK ACQUISITION?                    |  |  |
| 15            | А.                                                                                                                                     | Company's Asset Purchase Agreement Section 2.3, attached to the Application in  |  |  |
| 16            |                                                                                                                                        | the acquisition case, identified the consideration paid as ** *; however,       |  |  |
| 17            |                                                                                                                                        | Company's response to OPC Data Request No. 1126-R9 provided an update           |  |  |
| 18            |                                                                                                                                        | which stated that the final purchase price was reduced to ** **.                |  |  |
| 19            |                                                                                                                                        |                                                                                 |  |  |
| 20            | Q.                                                                                                                                     | WHAT WAS THE NET BOOK VALUE OF THE ROARK ASSETS PURCHASED?                      |  |  |
| 21            | А.                                                                                                                                     | Company's response to OPC Data Request No. 1126-R7 & R11 identifies the net     |  |  |
| 22            |                                                                                                                                        | book value of the water and sewer operations, at the July 2011 closing date, as |  |  |
| 23            |                                                                                                                                        | ** ** and ** **, respectively. Thus, the total net book value,                  |  |  |
| 24            |                                                                                                                                        | as identified by the Company, was ** **.                                        |  |  |
| 25            |                                                                                                                                        |                                                                                 |  |  |
|               |                                                                                                                                        |                                                                                 |  |  |
|               |                                                                                                                                        |                                                                                 |  |  |

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| 1  | Q. | DID THE PURCHASE RESULT IN AN ACQUISITION PREMIUM OR                             |  |  |
|----|----|----------------------------------------------------------------------------------|--|--|
| 2  |    | DISCOUNT?                                                                        |  |  |
| 3  | А. | Yes. According to the Company provided support, the difference in the purchase   |  |  |
| 4  |    | price and the net book value of the assets resulted in a acquisition discount of |  |  |
| 5  |    | approximately ** ** (** ** purchase price less ** **                             |  |  |
| 6  |    | net book value).                                                                 |  |  |
| 7  |    |                                                                                  |  |  |
| 8  | Q. | DOES PUBLIC COUNSEL RECOMMEND THAT THE ASSET PURCHASE                            |  |  |
| 9  |    | PRICE, RATHER THAN THE SELLER'S BOOKED ASSET AMOUNTS, SHOULD                     |  |  |
| 10 |    | BE UTILIZED TO VALUE THE RATE BASE OF THE ROARK ACQUISITION IN                   |  |  |
| 11 |    | THE DETERMINATION OF RATES FOR THE CURRENT CASE?                                 |  |  |
| 12 | Α. | Yes. It is Public Counsel's belief that MAWC should not be allowed to earn a     |  |  |
| 13 |    | return on the purchased assets that exceeds the amount of the purchase price.    |  |  |
| 14 |    |                                                                                  |  |  |
| 15 | Q. | IS PUBLIC COUNSEL RECOMMENDING DISALLOWANCE OF ANY                               |  |  |
| 16 |    | ADDITIONS OR RETIREMENTS TO PLANT ASSETS FOR ANY OF THE                          |  |  |
| 17 |    | ACQUISITIONS SUBSEQUENT TO THE CLOSING DATE OF THE PURCHASE?                     |  |  |
| 18 | A. | Not at this time. The recommendations discussed in my testimony is directed      |  |  |
| 19 |    | solely at the valuation of the assets acquired as of the closing date of each    |  |  |
| 20 |    | acquisition.                                                                     |  |  |
|    |    |                                                                                  |  |  |
|    |    | 10                                                                               |  |  |

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- 2 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
- 3 A. Yes, it does.

## CASE PARTICIPATION OF TED ROBERTSON

| Company Name                         | Case No.    |
|--------------------------------------|-------------|
| Missouri Public Service Company      | GR-90-198   |
| United Telephone Company of Missouri | TR-90-273   |
| Choctaw Telephone Company            | TR-91-86    |
| Missouri Cities Water Company        | WR-91-172   |
| United Cities Gas Company            | GR-91-249   |
| St. Louis County Water Company       | WR-91-361   |
| Missouri Cities Water Company        | WR-92-207   |
| Imperial Utility Corporation         | SR-92-290   |
| Expanded Calling Scopes              | TO-92-306   |
| United Cities Gas Company            | GR-93-47    |
| Missouri Public Service Company      | GR-93-172   |
| Southwestern Bell Telephone Company  | TO-93-192   |
| Missouri-American Water Company      | WR-93-212   |
| Southwestern Bell Telephone Company  | TC-93-224   |
| Imperial Utility Corporation         | SR-94-16    |
| St. Joseph Light & Power Company     | ER-94-163   |
| Raytown Water Company                | WR-94-211   |
| Capital City Water Company           | WR-94-297   |
| Raytown Water Company                | WR-94-300   |
| St. Louis County Water Company       | WR-95-145   |
| United Cities Gas Company            | GR-95-160   |
| Missouri-American Water Company      | WR-95-205   |
| Laclede Gas Company                  | GR-96-193   |
| Imperial Utility Corporation         | SC-96-427   |
| Missouri Gas Energy                  | GR-96-285   |
| Union Electric Company               | EO-96-14    |
| Union Electric Company               | EM-96-149   |
| Missouri-American Water Company      | WR-97-237   |
| St. Louis County Water Company       | WR-97-382   |
| Union Electric Company               | GR-97-393   |
| Missouri Gas Energy                  | GR-98-140   |
| Laclede Gas Company                  | GR-98-374   |
| United Water Missouri Inc.           | WR-99-326   |
| Laclede Gas Company                  | GR-99-315   |
| Missouri Gas Energy                  | GO-99-258   |
| Missouri-American Water Company      | WM-2000-222 |
| Atmos Energy Corporation             | WM-2000-312 |
| UtiliCorp/St. Joseph Merger          | EM-2000-292 |
| UtiliCorp/Empire Merger              | EM-2000-369 |
| Union Electric Company               | GR-2000-512 |
| St. Louis County Water Company       | WR-2000-844 |
| Missouri Gas Energy                  | GR-2001-292 |
| UtiliCorp United, Inc.               | ER-2001-672 |
| Union Electric Company               | EC-2002-1   |
| Empire District Electric Company     | ER-2002-424 |
|                                      |             |

Schedule TJR-1.1

## CASE PARTICIPATION OF **TED ROBERTSON**

| Company Name                           | Case No.     |
|----------------------------------------|--------------|
| Missouri Gas Energy                    | GM-2003-0238 |
| Aquila Inc.                            | EF-2003-0465 |
| Aquila Inc.                            | ER-2004-0034 |
| Empire District Electric Company       | ER-2004-0570 |
| Aquila Inc.                            | EO-2005-0156 |
| Aquila, Inc.                           | ER-2005-0436 |
| Hickory Hills Water & Sewer Company    | WR-2006-0250 |
| Empire District Electric Company       | ER-2006-0315 |
| Central Jefferson County Utilities     | WC-2007-0038 |
| Missouri Gas Energy                    | GR-2006-0422 |
| Central Jefferson County Utilities     | SO-2007-0071 |
| Aquila, Inc.                           | ER-2007-0004 |
| Laclede Gas Company                    | GR-2007-0208 |
| Kansas City Power & Light Company      | ER-2007-0291 |
| Missouri Gas Utility, Inc.             | GR-2008-0060 |
| Empire District Electric Company       | ER-2008-0093 |
| Missouri Gas Energy                    | GU-2007-0480 |
| Stoddard County Sewer Company          | SO-2008-0289 |
| Missouri-American Water Company        | WR-2008-0311 |
| Union Electric Company                 | ER-2008-0318 |
| Aquila, Inc., d/b/a KCPL GMOC          | ER-2009-0090 |
| Missouri Gas Energy                    | GR-2009-0355 |
| Empire District Gas Company            | GR-2009-0434 |
| Lake Region Water & Sewer Company      | SR-2010-0110 |
| Lake Region Water & Sewer Company      | WR-2010-0111 |
| Missouri-American Water Company        | WR-2010-0131 |
| Kansas City Power & Light Company      | ER-2010-0355 |
| Kansas City Power & Light Company      | ER-2010-0356 |
| Timber Creek Sewer Company             | SR-2010-0320 |
| Empire District Electric Company       | ER-2011-0004 |
| Union Electric Company, d/b/a AmerenUE | ER-2011-0028 |
| Missouri-American Water Company        | WR-2011-0337 |
|                                        |              |

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