

Filed November 27, 2012 Data Center

MO PSC HEDGING PRACTICES WORKSHOP File No. EW-2013-0101

SUMMIT NATURAL GAS OF MISSOURI

Presented by:

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Jefferson City, Missouri **November 14, 2012**



I. GENERAL DISCUSSION

- Goals
- Current Natural Gas Supply Environment
- Approach

II. GAS SUPPLY STRATEGIES

- Requirements
- Existing Contracts
- Supply Hedging Plan



Goals

- Secure Peak Day Reliability
- Avoid Propane Pricing Pressure
- Capture Lowest Price Consistent with Reliability Requirements
- Ensure Price Stability for Ratepayers
- Support Regulatory Compliance



Current Natural Gas Environment

- Supply > Demand
- Current Prices are Attractive
- Shale Gas is a Game Changer Large Resource with Low Extraction Costs
- Expected Long-term Supply-Side Abundance is Maintaining Bear Market Sentiment
- Historically Low Prices = Good Time to Buy 2012-2013; however, No Imminent Upside Pressure to Pricing Anticipated
- Natural Gas Prices lower than Propane Prices

NYMEX Natural Gas Futures Daily Settlement Prices (\$/Dth)







Approach

- Determine Requirements
- Confirm/Secure Transportation Pathways
- Plan Supply Procurement
- Ensure Regulatory Compliance



Requirements

Peak Day Requirements – Based on 30 Year
 Maximum HDDs

Gallatin: 1,861 Mcf

- Warsaw: 1,767 Mcf

- Rogersville: 13,008 Mcf

- Branson 1,227 Mcf

- Total Peak Day: 17,863 Mcf



Requirements

Winter Season Requirements (Mcf)

	HDD:	(-2 Std Deviations)	(30 Year Normal)	(+2 Std Deviations)
		<u>Warmer</u>	<u>Normal</u>	Colder
Gallatin:		80,965	117,160	153,355
Warsaw:		64,617	86,342	108,068
Rogersville:		553,723	794,472	1,035,220
Branson:		<u>101,171</u>	124,952	148,734
Total:		800,476	1,122,926	1,445,377



Existing Contracts

- Supply: All Rate Areas
- Existing NAESB Contracts:
 - Anadarko Energy Services
 - BP Energy
 - CenterPoint Energy
 - Concord Energy
 - Enbridge Marketing
 - Seminole Energy



Existing Contracts

- Transportation: Gallatin
- ANR Pipeline Storage
 - Max Daily Transport Quantity (MDTQ): 900 Dth
 - Max Daily Withdrawal Quantity (MDWQ): 1,100 Dth
 - Max Daily Injection Quantity (MDIQ): 1,100 Dth
 - Max Storage Quantity (MSQ): 55,000 Dth
 - Must have 11,000 Dth or less in ANR Storage by April 1 of each year
- ANR Pipeline Firm Transportation
 - Maximum Daily Quantity (MDQ): 600 Dth

Existing Contracts



Transportation: Warsaw, Rogersville, Branson

Southern Star Firm Transportation (Daily Capacity)

- Production Zone:	10,000 Dth
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- Market Zone: Rogersville 10,100 Dth
- Market Zone: Rogersville 5,000 Dth
- Market Zone: Branson 5,000 Dth
- Market Zone: Warsaw 2,400 Dth

Star Storage

- Max Storage Quantity (MSQ): 300,000 Dth
- Max Daily Injection Quantity: 2,250 Dth
- Max Daily Withdrawal Quantity: 3,000 Dth

Supply Procurement: Gallatin

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Nov-Mar: Forecast = 117,160 Mcf

Pricing Structure	Hedge Percent	Goal Achievement
Fixed Price	33 %	 Secure Reliability Competitive with Propane Low Price Price Stability Regulatory Support
Index (FOM/Daily) During Apr-Oct delivered to Storage	47 %	 Low price by capturing Summer Market Pricing for Nov-Mar delivery Known Price for Winter
Daily Index	20 %	Market PricingLoad ManagementMinimize Balancing Costs

Supply Procurement:Warsaw/Rogersville/Branson



Nov-Mar: Forecast = 1,005,766 Mcf

Pricing Structure	Hedge Percent	Goal Achievement
Fixed Price	45 %	Secure ReliabilityCompetitive with PropaneLow PricePrice StabilityRegulatory Support
Index (FOM/Daily) During Apr-Oct delivered to Storage	15 %	 Low price by capturing Summer Market Pricing for Nov-Mar delivery Known Price for Winter
Daily Index	40 %	Market PricingLoad ManagementMinimize Balancing Costs



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