Exhibit No.:

Issues: Rate Case Expense

Energy Center 3 & 4

Witness: Roberta A. McKiddy

Sponsoring Party: MoPSC Staff
Type of Exhibit: SurrebuttalTestimony

Case No.: ER-2004-0570

Date Testimony Prepared: November 24, 2004

# MISSOURI PUBLIC SERVICE COMMISSION UTILITY SERVICES DIVISION

#### **SURREBUTTAL TESTIMONY**

**OF** 

**ROBERTA A. McKIDDY** 

#### THE EMPIRE DISTRICT ELECTRIC COMPANY

**CASE NO. ER-2004-0570** 

Jefferson City, Missouri November 2004

NP

\*\*Denotes Highly Confidential Information\*\*

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OF
ROBERTA A. McKIDDY
THE EMPIRE DISTRICT ELECTRIC COMPANY
CASE NO. ER-2004-0570
RATE CASE EXPENSE
ENERGY CENTER 3 & 4 (EC 3 & 4)

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **OF THE STATE OF MISSOURI**

In The Matter of the Tariff Filing of The Empir District Electric Company to Implement a General Rate Increase for Retail Electric Service Provided to Customers in its Missouri Service Area.	) Case No. ER-2004-0570
AFFIDAVIT OF ROBE	RTA A. MCKIDDY
STATE OF MISSOURI ) ) ss. COUNTY OF COLE )	
Roberta A. McKiddy, being of lawful age, in the preparation of the following surrebutta consisting of pages to be presented if following surrebuttal testimony were given by set forth in such answers; and that such matt knowledge and belief.	al testimony in question and answer form in the above case; that the answers in the her; that she has knowledge of the matters
R	Jobeta A. McKiddy
Subscribed and sworn to before me this <u>23</u> <sup>t</sup>	day of November 2004.
D. SUZIE MANKIN Notary Public - Notary Seal State of Missouri County of Cole My Commission Exp. 07/01/2008	Dhiziellankin

1		SURREBUTTAL TESTIMONY	
2		OF	
3		ROBERTA A. McKIDDY	
4		THE EMPIRE DISTRICT ELECTRIC COMPANY	
5		CASE NO. ER-2004-0570	
6	Q.	Please state your name and business address.	
7	Α.	My name is Roberta A. McKiddy	
8	Q.	Are you the same Roberta A. McKiddy who filed direct testimony in this	
9	proceeding on	behalf of the Staff of the Missouri Public Service Commission (Staff)?	
10	A.	Yes, I am.	
11	Q.	What is the purpose of your surrebuttal testimony?	
12	A.	The purpose of my surrebuttal testimony is to respond to the rebuttal	
13	testimony of T	The Empire District Electric Company (Empire or Company) witnesses	
14	Ms. Kelly Wal	ters and Mr. Brad Beecher. Specifically, I will respond to Ms. Walter's	
15	comments relating to rate case expense as well as Mr. Beecher's comments relating to		
16	Energy Center	3 & 4.	
17	RATE CASE	<u>EXPENSE</u>	
18	Q.	In her rebuttal testimony at page 5, lines $15 - 19$ , Ms. Walters implies that	
19	this Commissi	on has set precedents in the past for allowing types of witnesses not	
20	previously utili	ized by a company in a rate case or for allowing multiple witnesses for a	
21	single topic.	Do you agree with Ms. Walter's characterization of the Commission's	
22	actions?		

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A. No. Although Ms. Walter's is correct that the Commission allowed expenses associated with types of witnesses not previously utilized by a company in a rate case or for allowing multiple witnesses for a single topic, she fails to elaborate on the case-specific reasons stated by this Commission to support such allowance or the level of expenses ultimately allowed in rates.

Q. Please explain.

A. The Commission's Report and Order in the Missouri Gas Energy (MGE) rate case, Case No. GR-2004-0209, specifically states at page 18 and 19:

Not surprisingly, the low rates of return on equity espoused by the witnesses for Staff and Public Counsel led MGE to aggressively challenge the credibility of Murray and Allen. MGE engaged the services of Dr. Roger Morin to challenge the recommendation of Murray. Dr. Morin is a Professor of Finance for Regulated Industry at the Center for the Study of Regulated Industry at Georgia State University. He has a Ph.D. in Finance and Econometrics at the Wharton School of Finance, University of Pennsylvania. Dr. Morin wrote the textbook, Regulatory Finance, upon which the other witnesses rely in their own testimony. Dr. Morin's rebuttal testimony cites 15 specific criticisms of the methods Murray used to arrive at his recommendation and concludes that "Mr. Murray employs inappropriate and stale model inputs throughout his analysis, which causes him to recommend returns that are well below investors' required returns." Dr. Morin did not, however, offer his own recommendation regarding an appropriate return on equity.

Ms. Walters fails to recognize that the testimony provided by Dr. Morin in the MGE rate case was not duplicative of the Company's primary rate of return witness, John Dunn. Instead, Dr. Morin's testimony was offered to challenge the application of the models used by Staff witness David Murray to arrive at his recommendation. Since Dr. Morin is the author of one of the sources relied upon by Staff for its methodology, this Commission found Dr. Morin's testimony to be an appropriate expense in the MGE proceeding. In its Report & Order, the Commission also stated, "Dr. Morin is a highly

# Surrebuttal Testimony of Roberta A. McKiddy

respected expert in his field. His \$30,000 fee is not excessive and will be allowed as a rate case expense."

The expenses associated with Empire's additional rate of return witness in this proceeding, Dr. Vander Weide, were disallowed by Staff because Dr. Vander Weide's testimony is duplicative of the Company's primary rate of return witness, Dr. Donald Murry. Here in lies the difference between the MGE case and the Empire case. In addition, no other witnesses in this proceeding have used Dr. Vander Weide or his work as an authoritative reference. Accordingly, Staff continues to support the disallowance of rate case expense associated with Dr. Vander Weide as an inappropriate expense to be included in rates. Instead, the shareholders of the Company should accept responsibility for this expense.

Ms. Walters also fails to recognize that the Commission did not allow the rate case expense associated with the services of MGE's New York law firm, Kasowitz, Benson, Torres & Friedman, LLP, at the full amount billed by the firm. Instead, the Commission allowed a level of expense for the New York law firm based on the hourly rate of MGE's local counsel (i.e., \$200/hr vs. \$690/hr). The Commission specifically stated:

Eric Herschmann and Michael Fay of the Kasowitz firm did a good job of representing their client at the hearing. But the firm charged up to \$690 per hour for its work. That rate is far higher than the typical rates charged by lawyers appearing before this Commission. The company is certainly entitled to hire lawyers with whom it is comfortable, but it would not be fair to require ratepayers to pay such high rates. The Commission will reduce the rate to \$200 per hour, which is the rate charged by MGE's local counsel.

Q. Do you agree with Ms. Walters' reasoning for including the costs associated with the services of Mr. Johannes Pfeifenberger?

# Surrebuttal Testimony of Roberta A. McKiddy

A. No. Ms. Walters again cites the MGE Order as precedent for employing Mr. Pfeifenberger. However, the Staff continues to believe the expense associated with the services of Mr. Johannes Pfeifenberger should also be disallowed. As stated in my direct testimony, the primary reason Staff excluded the cost associated with the services provided by Johannes Pfeifenberger was Empire's lack of documentation supporting the need for such services. The Staff requested justification for the services Mr. Pfeifenberger would provide, but found the Company's explanation inadequate to support the inclusion of such rate case expense in rates. Staff Data Request No. 208.4 specifically requested the following information:

Please discuss in detail the rationale and justification for hiring Johannes P. Pfienberger (sic.) of the Brattle Group. Provide a detailed explanation of the scope of work to be performed, the process relied upon for selection and the method used to determine the reasonableness of the cost. Also, provide a copy of any reports and/or analyses generated by this entity and an explanation of how such reports and/or analyses were or will be utilized for purposes of Empire's pending rate case.

#### Staff received the following response:

Subject to the Empire District Electric Company's objections regarding information which is protected from disclosure by the attorney-client privilege and/or the work product doctrine, and without waiving the same, Empire responds as follows:

Mr. Pfienberger (sic.) was retained based on the belief that his representation is reasonable and prudent for an effective presentation of Empire's case and that Mr. Pfienberger (sic.) is well qualified for the assigned tasks. In selecting Mr. Pfienberger (sic.), Empire relied on outside recommendations, used its professional judgment, and evaluated costs in light of Mr. Pfienberger's (sic.) qualifications, experience, and skill. As stated in response to DR 208.7, it is Empire's policy to employ only those experts who will help to properly evaluate and explain the issues that arise in the context of a rate case.

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Mr. Pfienberger (sic.) has assisted with testimony preparation, but has not generated any reports and/or analyses for this case. Mr. Pfienberger's (sic.) work may be used to support Empire's positions on various issues, but the complete and final scope of his work is not yet determined.

6 receiving Company's response, Staff has Since learned that 7 Mr. Pfeifenberger possesses expertise in the areas of incentive regulation and return on 8 equity. Based on his areas of expertise, Staff concludes that Mr. Pfeifenberger might 9 participate in preparation of rate of return testimony or testimony related to incentive 10 regulation. However, incentive regulation is not an issue in this case and 11 Mr. Pfeifenberger would represent the third rate of return witness employed by Empire in 12 this case. As such, Staff continues to support the disallowance of rate case expense 13 associated with Mr. Pfeifenberger as an inappropriate expense to be included in rates. 14 Until such time as the Company provides adequate justification to support the inclusion 15 of this expense in rate case expense. Staff must recommend that shareholders of the 16 Company accept responsibility for this expense.

- Q. Please indicate the current level of rate case expense incurred to date by Empire in this proceeding.
- A. Based on Company's response to Staff Data Request No. 208.9, Empire has incurred rate case expense in the amount of \$612,202 as of October 31, 2004.
  - Q. How does this compare with previous Empire rate cases?
- A. In Case No. ER-2001-299, a partially litigated case, Empire spent \$627,609. The \$612,202 spent for this case does not even include the cost associated with rebuttal, surrebuttal and the hearing. It is obvious that Empire has drastically increased the rate case cost burden on ratepayers in this case.

page 7 of her rebuttal.

believes that the Company's determination of \$55 million was an

# Surrebuttal Testimony of Roberta A. McKiddy

acceptable amount to use to gain approval from Empire's Board of Directors for the construction of Energy Center Units 3 & 4. However, the Staff believes this amount was not appropriate for project control, since the expanded budget, by component, appears to have been tailored to equal the original \$55 million estimate.

- Q. Why does the Staff hold this view of the \$55 million?
- A. This view is supported by the Company's response to the Staff's inquiry regarding the development of the \$55 million. In response to Staff Data Request No. 420, the Company states:

The \$55 million budget for Energy Center 3 & 4 was arrived at in two different ways. First, it was estimated that the cost to purchase and construct 100 MW of aero-derivative combustion turbines would be \$500/kW (\$50 million). This was purely based on estimates from historical industry data that had been seen in different publications. This number can be seen in Brad Beecher's Board Presentation from July 2001 and attached as part of DR 0418. Because this number was of generic form, it was thought that a 10 percent contingency (\$5 million) should be added and thus the total project budget of \$55,000,000.

After this generic estimate was arrived at, Empire proceeded with evaluations of different aero-derivative turbines and eventually decided that the Pratt & Whitney FT8 Twin Pac was the turbine of choice (see attachment to DR 0423 for justifications). The cost for two of these turbines (50 MW each) was a total of \*\* \_\_\_\_\_\_ \*\*. Informal discussions with Pratt & Whitney about prior projects provided information that an estimate of \$9 million per turbine (\$18 million total) for installation and balance-of-plant (BOP) equipment was reasonable. This installation and BOP cost plus the cost of the turbines totaled \$53 million. An additional \$2 million for contingency verified the total project budget of \$55 million.

This response illustrates the purely generic nature of the \$55 million figure that was used to gain approval to construct EC 3 & 4. The \$55 million is not a definitive budget or a tool for cost control.

Q. You stated earlier that the component itemization later developed by Empire appears to be an exercise in allocating the \$55 million among various individual



components rather than an attempt to determine the expected cost of the overall project.

Why does Staff hold this view?

A. The component itemization contains seven (7) components, each of which were estimated at 80% above the actual final cost. The aggregate amount by which these seven items exceeds the actual cost is \$3,360,519.00 (see Schedule 1 attached). For several of these items, such as fire protection, the amounts were described to the Staff as "place holders" and the Company acknowledged that they knew at the time that the actual expenditures would be far less. In addition, the final contingency which appeared on the component itemization was described as "remaining board approved budget after above estimates were made" [Company's response to Staff DR 356. See Schedule 2 attached]. Using more accurate estimates for these items would have reduced the expected cost of the project, prior to the contingency, to approximately \$49.7 million.

- Q. What is the Staff's opinion regarding the amount of the contingency?
- A. There should be little, if any, contingency associated with the cost of the Pratt and Whitney (P&W) components. After receiving the P&W bid, the cost of this equipment would have been a fixed component of the project. Therefore, a contingency of approximately \$1.5 million would have been appropriate using the Company's 10% factor and the correct cost for the project excluding the P&W component \*\* \_\_\_\_\_\_\_ \*\*.
- Q. Based on these calculations, what does the Staff believe the budget for this project should have been?
- A. A realistic budget for this project, one that represented an accurate expectation of the cost plus a contingency, would have been approximately



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\$51.2 million (\$49.7 + \$1.5 = \$51.2). As a result, the final actual cost of \$55.2 million was approximately \$4 million over budget. Furthermore, the Board of Directors' approval of a "generic" cost of \$55 million did not relieve the individuals managing the project from their duty to reduce that amount, if possible, and to develop appropriate budgeting tools for cost control.

- Q. On page 21, lines 18 through 21, of his rebuttal testimony, Mr. Beecher criticizes the Staff for not giving Empire credit for line items that out performed the budget, such as Start-up Fuel and Fire Protection. Are these items part of the "80% under budget" items you discuss above?
- A. Yes. However, the reductions in cost did not result from Empire's shrewd management of the project. Therefore, no "credit" is necessary. For example, Empire personnel described the amount estimated for Fire Protection to the Staff as a placeholder and an amount the Company knew it would not spend for that particular component of the project. This unrealistic amount should have been replaced at the beginning with an amount more reflective of the true estimated cost for this component. As another example: the original amount of start-up fuel was based on the Company's cost of fuel for testing and did not include the offsetting value associated with selling the power generated during testing. When the value of test power was included, this component became a negative amount. Empire could and should have accounted for such factors when it created the initial budget. Therefore, Empire deserves no "credit" for its failure to include realistic estimates and consider offsetting items.
- Q. You have been discussing the Company's cost estimates and the determination of these amounts. Is this the basis of the Staff's partial disallowance?

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estimating the project cost. Staff's disallowance is based on the imprudent actions taken by Empire related to the contract awarded to Patch Construction LLC (Patch) for the engineering, installation and procurement of the EC 3 & 4 construction project, a component of the itemized budget developed by Empire to which the Company allocated an amount of \$12,000,000. More specifically, Staff's disallowance is based on Empire's failure to enforce its own contract provision requiring Patch to obtain a performance bond. The original contract amount (including Empire-approved change orders) Empire agreed to pay for Patch's services was \$11,365,382.00. Empire had already paid this amount by the time it terminated its relationship with Patch prior to the project's To complete the project, Empire incurred an additional cost of completion. \$4,321,356.26. This additional cost brought the total cost associated with the engineering, installation and procurement of EC 3 & 4 to \$15,686,738.26. This additional cost incurred to complete the project translates into a variance of 38% over the original Patch contract amount (including Empire approved change orders). This variance amount is the subject of Staff's disallowance.

No. Regardless of the adequacy or inadequacy of Empire's techniques for

- Q. Why is the Patch contract the only component of the EC 3 & 4 project budget that the Staff addresses in its partial disallowance determination?
- A. In the Staff's opinion, additional costs incurred regarding this particular component of the EC 3 & 4 project were due to the imprudent actions taken by Empire that exposed the Company to an unnecessary level of financial risk, specifically, Empire's failure to enforce its own contract provision requiring Patch to obtain a performance bond.

Q. Please explain.

- A. When Empire decided to contract with Patch, the Company appropriately covered its financial risk that Patch would "fail to perform" through the contractual requirement for Patch to acquire a performance bond. However, Empire exposed itself to the financial risk associated with the additional costs incurred to complete the EC 3 & 4 project when Empire made the decision not to enforce this contractual requirement.
- Q. How has Mr. Beecher characterized the Company's actions to minimize its exposure to additional financial risk in his rebuttal testimony?
- A. Beginning at page 16 at lines 21 through 23 and continuing on page 17 at lines 1-7 of his rebuttal testimony, Mr. Beecher states:

The contract with Patch required them to provide a performance bond for the work that was to be performed under the contract within 21 days of contract signing. Patch was unable to meet this requirement. In an attempt to finish the project in a cost and time effective manner Empire entered into Amendment 1 to the contract with Patch. Ultimately, Patch was unable to meet its obligations under the original contract or Amendment 1 and was terminated as a contractor on the project. Empire personnel took over management duties of the construction and completed the project. The final cost to complete the activities associated with Patch's contract was higher than the contract amount. Staff contends that a portion of these costs above the contract amount should be disallowed as plant-in-service.

- Q. Do you agree with Mr. Beecher's characterization of the circumstances leading to Staff's disallowance?
- A. No. Staff agrees with Mr. Beecher that Amendment 1 was entered into. However, Mr. Beecher understates the events leading up to entering into Amendment 1.

Patch was required to provide a performance bond within 21 business days of the contract signing or by March 15, 2002. A performance bond would have provided a safeguard for Empire against the financial risk associated with cost over-runs caused by

the contractor's failure to perform as agreed to by contract. A performance bond would have reimbursed Empire for the additional cost incurred when Patch failed to complete the installation of EC 3 & 4 at the contract price. Patch, however, did not provide a performance bond. As previously stated in my direct testimony, it also appears that the Company did not diligently pursue Patch's obtaining the bond. The Company provided only two electronic mail messages dated March 21, 2002 and July 3, 2002, regarding its correspondence with Patch concerning the obtaining of the performance bond. By the date of the first correspondence, Patch was already beyond the 21-day requirement for obtaining a bond.

- Q. Did the Amendment 1 mentioned by Mr. Beecher in his rebuttal testimony provide the same level of protection as a performance bond?
- A. No. Amendment 1 was intended to minimize the Company's exposure to increased financial risk. The amendment was intended to provide a personal guarantee whereby Patch Construction LLC, Patch Inc., Chester J. Patch III and Patricia M. Patch would become personally liable for any unapproved costs above the original contract amount. However, the amendment's protection is dependent on the financial strength of the individuals and entities that assumed liability for non-performance. The Staff's review of the financial statements provided by Patch as a condition of Amendment 1 prior to the filing of Staff's direct testimony revealed that essentially all of the assets of Patch were pledged for its line of credit making Patch incapable of pledging its assets as a requirement of Amendment 1.
  - Q. Do you have further information regarding Amendment 1?

1	A. Yes. During the deposition of Mr. Beecher, Staff learned Patch was
2	initially asked by Empire to sign a secured personal guarantee as a condition of
3	Amendment 1. However, Patch refused to sign such a guarantee. As a result, Empire
4	entered into Amendment 1 with an unsecured personal guarantee from Patch.
5	Q. Does an unsecured personal guarantee provide the same protection as a
6	performance bond?
7	A. No. The following information was obtained during the deposition of
8	Mr. Beecher beginning on page 44 at line 4 and continuing through page 45, line 22:
9 10 11 12 13 14 15 16	Q. Did Empire request proof of financial viability from Patch after it was determined that Patch could not secure a performance bond?  A. Yes. Q. And what proof was that? A. We received financial statements from Patch Inc., Patch Construction and Joe Patch personally. Q. And what financial analysis did Empire perform on those financial statements?
18 19 20	<ul><li>A. Mr. Knapp, Mr. Gatz and myself reviewed those financial statements.</li><li>Q. And what was the result of your financial analyses</li></ul>
21 22 23 24 25	of those statements?  A. I believe I said this at some other point. Maybe not.  There wasn't a whole lot of financial assets available from any of the Patch entities. And I'll just read the word Patch entities for Patch Construction, Patch Engineering and Joe Patch, if that's
25 26 27 28	okay with you guys. As we go forward, when I say Patch entity, it will mean all three of them.  Q. Were there any written results of your analyses,
28 29 30	your personal ones or anyone else's, to your knowledge?  A. Not to my knowledge.
31 32 33	Q. Did Empire have any concerns about the results of those analyses?
34	A. We understood and knew that there were not a lot of assets in the Patch entities.
35 36	Q. Would that be something that you would consider a concern?

1 2 3 4 5 6 7 8 9 10 11 12		A. It was a concern on par with schedule. It was a concern on par with how can we complete this at the lowest cost. It was one of the many factors that we were trying to weigh.  Q. How did Empire reconcile its concerns or how did you as the management reconcile your concerns with Patch's financial situation?  A. We got as much guarantee, including a personal guarantee, unsecured, which is what we could get Patch to agree to sign, because other – their lines of credit had unsecured priority security interest in the proj—in their entities, I guess, is my memory. Beyond that, we figured we had to limit their financial involvement as much as we could.	
13		Additional information obtained through the deposition of Mr. Beecher	
14	begins on page 50 at line 23 and continues through page 51, line 22.		
15 16 17 18 19 20 21 22 23 24		Q. Do you believe that Empire believed that Amendment 01 would provide the same protection as that afforded by a performance bond?  A. No, Amendment 01 did not provide the same protection as a performance bond  Q. Why didn't you believe that Amendment 01 did not provide the same protections as a performance bond?  A. A performance bond correctly would have made sure the scope of work was performed at the cost they bid. Without the performance bond, that guarantee or cap was not there.	
25	Q.	Other than Amendment 1, did Empire pursue any contingency planning	
26	between Mar	ch 15, 2002 and July 22, 2002 to address the possibility that Patch would be	
27	unable to cor	mplete the EC 3 & 4 construction project?	
28	A.	No.	
29	Q.	Do you believe the Staff has applied a new standard with regard to its	
30	disallowance of the costs related to Patch's failure to complete the construction project?		
31	A.	No. These projects were managed differently.	
32		For the construction of the State Line Combined Cycle Unit (SLCC)	
33	construction project (the subject of review in Case No. ER-2001-0299), Empire acted as		
34	the operating	partner, which can be thought of as the general contractor. Empire hired	

as the general contractor of the project.

Black and Veatch Corporation (Black & Veatch) to provide management and oversight to
the construction of the Combined Cycle Unit, but Empire took a hands-on approach to
the construction of the generating unit. It was Empire's responsibility to obtain the
equipment and the installation contractors needed to get the new unit operational on
schedule and within budget. Any amount over budget was the responsibility of Empire

In contrast, in the project at issue in the current case, Empire chose to construct the EC 3 & 4 using a "turn-key" approach. This contract made Patch responsible for ensuring the units were installed on schedule and within budget. To ensure that Patch would perform and that Empire would not be responsible for the cost overruns of the general contractor, Empire's contract with Patch required a performance bond.

- Q. Do you believe the Staff has applied an inappropriate standard in this case regarding its disallowance?
- A. No. It is important to remember that the EC 3 & 4 project consisted of only two main cost items, the P&W equipment and the Patch contract. These two components were \*\* \_\_\_\_\_\_ \*\* generic estimate. Because the P&W component consisted of purchase and delivery of equipment, the Staff's examination of this item was less extensive. Therefore, I believe an examination, which focused of the other main project component was entirely appropriate.
- Q. Was Patch able to complete the installation of EC 3 & 4 for the contract amount?
  - A. No.



Surrebuttal	Testimony of
Roberta A.	McKiddy

Q. Did Empire expose itself and ratepayers to additional financial risk by not 1 2 enforcing the contract provision that required Patch to acquire a performance bond? 3 A. Yes. 4 Q. Do you disagree with Mr. Beecher about who should be responsible for 5 the additional costs resulting from Empire's decision not to enforce this contract provision? 6 Yes. Empire and its shareholders, not ratepayers, should be responsible 7 A. for the additional cost resulting from Empire's decision not to enforce the contract 8 9 provision that required Patch to acquire a performance bond. Does this conclude your surrebuttal testimony? 10 Q. 11 Yes, it does. A.

### **SCHEDULES 1 and 2**

## HAVE BEEN DEEMED

## **HIGHLY CONFIDENTIAL**

### IN THEIR ENTIRETY