**FILED** March 8, 2012 Data Center Missouri Public Service Commission

Exhibit No.:

**Customer Usage Annualization** 

issues: Witness:

Edward L. Spitznagel, Jr.

Exhibit Type:

Rebuttal

Sponsoring Party: Missouri-American Water Company

Case No.:

WR-2011-0337

SR-2011-0338

Date:

January 19, 2012

#### MISSOURI PUBLIC SERVICE COMMISSION

CASE NO. WR-2011-0337 CASE NO. SR-2011-0338

**REBUTTAL TESTIMONY** 

OF

EDWARD L. SPITZNAGEL, JR.

ON BEHALF OF

MISSOURI-AMERICAN WATER COMPANY

MAWC Exhibit No. 22

Date 2-21-12 Reporter TL

File No WR-2011-0337

#### BEFORE THE PUBLIC SERVICE COMMISSION

#### OF THE STATE OF MISSOURI

IN THE MATTER OF MISSOURI-AMERICAN WATER COMPANY FOR AUTHORITY TO **FILE TARIFFS REFLECTING INCREASED** RATES FOR WATER AND SEWER **SERVICE** 

CASE NO. WR-2011-0337 CASE NO. SR-2011-0338

#### AFFIDAVIT OF EDWARD L. SPITZNAGEL, JR.

Edward L. Spitznagel, Jr., being first duly sworn, deposes and says that he is the witness who sponsors the accompanying testimony entitled "Rebuttal Testimony of Edward L. Spitznagel, Jr."; that said testimony and schedules were prepared by him and/or under his direction and supervision; that if inquires were made as to the facts in said testimony and schedules, he would respond as therein set forth; and that the aforesaid testimony and schedules are true and correct to the best of his knowledge.

Edward Z, Spitznagel, & Edward L. Spitznagel, Jr.

State of Missouri County of St. Louis

SUBSCRIBED and sworn to
Before me this 19th day of January

2012.

My commission expires:

STACIA, OLSEN Notary Public -- Notary Seat STATE OF MISSOURI St. Charles County Commission Number 09519210 My commission expires March 20, 2013

| 1      |    | REBUTTAL TESTIMONY   |
|--------|----|--|
| 2      |    |  |
| 3      |    | EDWARD L. SPITZNAGEL, JR.  |
| 4      |    |  |
| 5      |    | WITNESS INTRODUCTION AND PURPOSE   |
| 6<br>7 | Q. | PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.                                       |
| 8      | A. | My name is Edward L. Spitznagel, Jr., and my business address is Campus Box        |
| 9      |    | 1146, One Brookings Drive, St Louis, Missouri 63130.                               |
| 10     |    |  |
| 11     | Q. | WHAT IS YOUR PRESENT POSITION?   |
| 12     | A. | I am Professor of Mathematics in the College of Arts and Sciences at               |
| 13     |    | Washington University. I also hold a joint appointment in the Division of          |
| 14     |    | Biostatistics of the Washington University School of Medicine.                     |
| 15     |    |  |
| 16     | Q. | PLEASE REVIEW YOUR EDUCATIONAL BACKGROUND AND WORK                                 |
| 17     |    | EXPERIENCE.  |
| 18     | Α. | I hold A Bachelor of Science, summa cum laude, in mathematics, awarded in          |
| 19     |    | 1962 by Xavier University, Cincinnati, Ohio. I hold a Master of Science (1963)     |
| 20     |    | and Ph.D. (1965) in mathematics awarded by the University of Chicago. I have       |
| 21     |    | served on the Faculty of Arts and Sciences of Washington University since          |
| 22     |    | 1969. I have held a joint appointment in the Division of Biostatistics since 1978. |
| 23     |    | From 1965 to 1969, I was on the faculty of Northwestern University. Attached to    |
| 24     |    | my testimony is Schedule ELS-1, which provides a more detailed listing of my       |
| 25     |    | education and qualifications in the area of mathematics and statistics.            |
| 26     |    |  |

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#### Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?

A. I was asked by Missouri-American Water Company (Company) to review, compare and comment upon the predictions of water utilization for the period rates will be in effect, as offered in the direct testimonies of the Company, Commission Staff and Missouri Industrial Energy Consumers ("MIEC") witnesses. In addition I was asked to compare the results of my own normalized predictions of water utilization for St. Louis County residential customers to that developed by Company witness Kevin Dunn.

# Q. WHY DID YOU LIMIT YOUR STUDY TO ST. LOUIS COUNTY RESIDENTIAL CUSTOMERS?

A. Because of time constraints, cost considerations and the fact that the Company desired only a "test" of the results of Mr. Dunn's study, the Company requested that I concentrate my study on St. Louis County, which constitutes about 75% of their residential customers.

#### Q. PLEASE EXPLAIN HOW YOU PROCEEDED.

A. For ratemaking purposes, revenues need to be set at a normalized level, factoring out the potential or actual results of unusual weather. In addition, non-meteorological predictors, such as the the decline in consumption due to water-conserving plumbing fixtures and appliances and even the month of the year, must be factored into the determination of normal consumption. In previous rate cases, I developed a multivariate model to predict normalized consumption. This model was based on predictors whose variables correlated consistently with utilization, primarily the Palmer Drought Severity Index

("PDSI") and month of consumption. For the months of January through April, there is no evidence that moisture predicts utilization; for the months of May, June, November and December, it is a weak predictor, and in the months of July and August it is a strong predictor. Because of this, I estimated twelve separate predictive models, one for each month of the year.

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# Q. HOW DID YOU ADAPT THE MEASURE OF DROUGHT SEVERITY TO MAKING ESTIMATES ON AN ANNUAL RATHER THAN A MONTHLY BASIS?

Since the monthly predictions of my previous method were combined linearly to obtain daily consumption averaged over a year, I calculated the average value of the PDSI over the eight weather-sensitive months of May through December and used this average value in an annual prediction equation. This effectively produced the same prediction, just with the computations done in a different order. I used ten years of consumption data beginning with the year 1999 and ending with the year 2010, omitting the years 2003 and 2006. In years 2003 and 2006 the Company changed its accounting system and, as a result, sales for those years were not recorded on the same basis as all other years. In order to have ten (10) years of consistent data, I added years 1999 and 2000, in place of years 2003 and 2006. The computations can be found in Schedule ELS-2. I then fitted a least-squares regression model to predict consumption in gallons per customer per day(gcd) from the year and the May-December average of PDSI. The model fit the data well, achieving an R-square value of 93% (out of a maximum possible 100%). Both predictor variables were highly statistically significant, with P-values of 0.0058 for PDSI and 0.0037 for year.

| 2 | Q. | ONCE YOU HAD ESTIMATED THE COEFFICIENTS IN THESE MODELS, |
|---|----|--|
| 3 |    | HOW DID YOU PROJECT UTILIZATION FOR JANUARY 2012 THROUGH |

**DECEMBER 2012?** 

A. I added two lines of data to correspond to the years 2011 and 2012. In both lines I set the PSDI to the thirty-year average from 1981 to 2010 for the weather-sensitive months of May through December for the St. Louis County climate region. I left the daily consumption missing so the regression coefficients would not be affected by the addition of these two lines of data. I then requested the predicted values, resulting in the same results as if I had evaluated the regression equation with the year values of 2011 and 2012 and the average regional PDSI value, but with no risk of computational error.

# Q. WHAT ARE YOUR PREDICTIONS OF DAILY UTILIZATION UNDER AVERAGE WEATHER FOR ST. LOUIS COUNTY RESIDENTIAL CUSTOMERS FOR THE YEAR 2012?

A. For St. Louis County residential customers, I calculated average daily utilization of 232.32 gallons per day for the year 2012.

#### Q. HOW DO YOUR RESULTS COMPARE TO THOSE OF MR. DUNN?

A. For St. Louis County residential customers, Mr. Dunn's approach resulted in the determination of 232.19 gallons per day. His predicted consumption level is slightly below what my model predicts. Ostensibly, this difference is because of the difference in weather normalization techniques for the summer months. Mr. Dunn correctly normalizes a base consumption level, which takes into

consideration approximately 80% of all consumption. However, his method for estimating the weather impact on the variable consumption component is simply based on a ten-year average, compared with my use of 30 years of weather. Therefore, it appears that his results are very slightly understated. However, they are more accurate than the approaches used by either Staff Witness Jerry Scheible or MIEC witness Brian Collins.

# Q. WHY ARE THE METHODS USED BY MR. SCHEIBLE AND MR. COLLINS LIKELY TO RESULT IN INACCURATE ESTIMATES?

A. Mr. Scheible proposes using a four-year average to estimate future water consumption. Mr. Collins uses a six-year average to estimate the same. Mr. Scheible's use of an average of the previous four-years to predict future consumption and Mr. Collins use of a six-year average are likely to result in an overestimation of future water consumption. This is because the historical average method fails to take into account declining water consumption trends.

## Q. CAN YOU DEMONSTRATE THESE OVERESTIMATES FOR PREVIOUS YEARS?

A. Yes, I have shown details in Schedule ELS-3 that demonstrate how Mr.

Scheible's proposed four-year average method leads to overestimation of water

consumption when compared to actual consumption data. We have

consumption data for the years 1990 through 2010. Therefore we can calculate

the difference between four-year averages and actual consumption two years

beyond those averages, to determine the accuracy of his methodology. We

can do this a total of sixteen times, beginning with the average consumption over 1990-1993 used to estimate consumption in 1995 and ending with average consumption over 2005-2008 used to estimate consumption in 2010. Of those sixteen times, ten overestimates of consumption resulted, while only six underestimates resulted. The most extreme overestimate was 40.677 gcd, while the most extreme underestimate was -7.467. Over the sixteen calculations, the average error of estimate was a positive 9.894 gcd. This is a substantial bias, and because it is positive, its inaccuracy works to the disadvantage of Missouri-American Water Company because it tends to overstate normal consumption.

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I have prepared a similar analysis in Schedule ELS-4 that demonstrates how Mr. Collins' proposed six-year average method also leads to overestimation of water consumption. Using the same consumption data for the years 1990 through 2010, we can calculate the difference between six-year averages and actual consumption two years beyond those averages, to determine the accuracy of his methodology. We can do this a total of fourteen times, beginning with the average consumption over 1990-1995 used to estimate consumption in 1997 and ending with average consumption over 2003-2008 used to estimate consumption in 2010. Of those fourteen times, nine overestimates of consumption resulted, while only five underestimates resulted. The most extreme overestimate was 38.800 gcd, while the most extreme underestimate was -9.791. Over the fourteen calculations, the average error of estimate was a positive 12.274 gcd. This is an even larger bias than that resulting from the four-year averages of Mr. Scheible and therefore has a greater likelihood of overstating normal consumption.

| 1  |    |   |  |  |  |  |  |  |  |
|----|----|---|--|--|--|--|--|--|--|
| 2  | Q. | DO YOU HAVE ANY OTHER OBSERVATIONS REGARDING THE USE OF                           |  |  |  |  |  |  |  |
| 3  |    | SIMPLE HISTORICAL AVERAGES IN DETERMINING NORMALIZED                              |  |  |  |  |  |  |  |
| 4  |    | CONSUMPTION?  |  |  |  |  |  |  |  |
| 5  | A. | Yes. Not only does the use of a simple historical average ignore declining        |  |  |  |  |  |  |  |
| 6  |    | water consumption, it leads to widely varying degrees of results depending        |  |  |  |  |  |  |  |
| 7  |    | upon the historical period selected. This is demonstrated by the fact that, while |  |  |  |  |  |  |  |
| 8  |    | both Mr. Scheible and Mr. Collins used the same general method, selection of a    |  |  |  |  |  |  |  |
| 9  |    | four-year period by Mr. Scheible and a six-year period by Mr. Collins resulted in |  |  |  |  |  |  |  |
| 10 |    | consumption levels that differed by almost 5%, or almost 12 gcd.                  |  |  |  |  |  |  |  |
| 11 |    |   |  |  |  |  |  |  |  |
| 12 | Q. | DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?                                       |  |  |  |  |  |  |  |
| 13 | A. | Yes, it does.   |  |  |  |  |  |  |  |

## Edward L. Spitznagel, Jr.

Born: Cincinnati, Ohio, September 4, 1941.

#### Education:

Xavier University, 1959-1962 Awarded Bachelor of Science Degree (Summa cum Laude), 1962 University of Chicago, 1962-1965 Awarded Master of Science Degree, 1963 Awarded Ph.D. in Mathematics, 1965

#### Scholarships and Fellowships:

Xavier University, 1959-1962 Honorary Woodrow Wilson Fellow, 1962-1963 National Science Foundation Fellow, 1962-1965

#### Positions:

Assistant Professor of Mathematics
Northwestern University, 1965-1969
Associate Professor of Mathematics
Washington University, 1969-1980
Professor of Mathematics
Washington University, 1980-present
Joint appointment, Division of Biostatistics,
Washington University School of Medicine, 1978-present

#### Consulting Experience:

Litton Industries (USACDCEC, Fort Ord, CA)
Price Waterhouse (Advanced Auditing Methods, NY)
Mallinckrodt, Inc.

St. Louis County Juvenile Court

Monsanto Company American Red Cross

Carboline Corporation

Regional Justice Information Service

Harris-Stowe State College

**Equal Employment Opportunity Commission** 

American Optometric Association

Petrolite Corporation

U.S. Army Atmospheric Sciences Laboratory (White Sands, NM)

St. Louis County Water Company

Gateway Medical Research, Inc.

MasterCard

Simmons Market Research Bureau

Transactional Data Solutions

Missouri-American Water Company

Capital City Water Company

Kentucky-American Water Company

Tennessee-American Water Company

Iowa-American Water Company

New Jersey-American Water Company

Anheuser-Busch, Inc.

Partek, Inc.

Santa Clara County Mental Health Administration (San Jose, CA) and many law firms

#### Schedule ELS-1

#### **Publications:**

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- 2. Hall subgroups of certain families of finite groups. Math. Z. 97, 259-290 (1967).
- 3. A new look at the fifteen puzzle. Math. Mag. 40, 171-174 (1967).
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- 5. Note on the alternating group. Amer. Math. Monthly 75, 68-69 (1968).
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- 11. An elementary proof that primes are scarce. Amer. Math. Monthly 77, 396-397 (1970).
- 12. Selected topics in mathematics. Holt, Rinehart and Winston (1971).
- 13. Lognormal model for ascorbic acid requirements in man. Bioscience 21, 981-984 (1971).
- 14. The uses of computing in a modernized probability and statistics course. *Proceedings of the Second Annual Conference on Computers in the Undergraduate Curricula*, 217-222 (1971).
- 15. Properties of a game based on Euclid's algorithm. Math. Mag. 46, 87-92 (1973).
- 16. Use of a questionnaire-oriented research project in teaching undergraduate statistics. *Proceedings of the Fourth Annual Conference on Computers in the Undergraduate Curricula*, 352-357 (1973).
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- 18. Use of SAS in teaching a first course in statistics. Proceedings of the First Annual Conference of SAS Users Group International, 85-89 (1976).
- 19. Maintenance and analysis of anesthesia/surgery data with SAS. *Proceedings of the Third Annual Conference of SAS Users Group International*, 74-76 (1978). (With Owens)
- 20. K.W.I.C. indexes with SAS. *Proceedings of the Third Annual Conference of SAS Users Group International*, 267-270 (1978).
- 21. The use of loglinear and multivariate logistic models to assess the associations between HLA antigen responses and disease. *Proceedings of the 1978 American Statistical Association Section on Statistical Computing*, 271-275 (1978). (With Miller and Kass)
- 22. ASA physical status classifications: a study of consistency of ratings. *Anesthesiology* 49, 239-243 (1978). (With Owens and Felts)
- 23. Interfacing SAS with Mark IV. Proceedings of the Fourth Annual Conference of SAS Users Group International, 41-44 (1979).
- 24. SAS as a management tool for course registration and grading. *Proceedings of the Fourth Annual Conference of SAS Users Group International*, 158-161 (1979).
- 25. Tally of ASA classification responses. Anesthesiology 51, 181 (1979). (With Owens and Felts)
- 26. Outcome studies of anesthesia Washington University. in *Health Care Delivery In Anesthesia*, edited by R. A. Hirsh, W. H. Forrest, Jr., F. K. Orkin, and H. Wollman. George F. Stickley Co. 67-72 (1980). (With Owens)

- 27. Morphological and biochemical studies in the development of cholinergic properties in cultured sympathetic neurons I. Correlative changes in choline acetyltransferase and synaptic vesicle cytochemistry. *J. Cell Biology* 84, 680-691 (1980). (With Johnson et al.)
- 28. Letter to the editor regarding the Mahoney, Bird and Cooke article: Annual clinical examination the best available screening test for breast cancer ( N. Engl. J. Med. 301, 315-316 (1979)). New England Journal of Medicine 302, 60 (1980). (With Gohagan et. al.)
- Anesthetic side effects and complications: An overview. in Anesthetic Side Effects and Complications: Seeking, Finding, and Treating, edited by W. D. Owens. Little, Brown and Company. 1-9 (1980). (With Owens)
- 30. A SAS macro for computing the kappa statistic to assess reliability. *Proceedings of the Fifth Annual Conference of SAS Users Group International*, 159-163 (1980). (With Rice and Helzer)
- 31. Computer generated repeatable examinations. Proceedings of the Fifth Annual Conference of SAS Users Group International, 438-442 (1980).
- 32. Shaded map reports. Proceedings of the Fifth Annual Conference of SAS Users Group International, 475481 (1980).
- 33. Individual and combined effectiveness of palpation, thermography, and mammography in breast cancer screening. *Preventive Medicine* 9, 713-721 (1980). (With Gohagan et al.)
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- 35. Simulation of population genetics models with SAS. *Proceedings of the Sixth Annual Conference of SAS Users Group International*, 605-606 (1981).
- 36. Optimal strategies for breast cancer detection. in *Systems Science in Health Care*, edited by C. Tilquin. Pergamon Press. 321-330 (1981). (With Gohagan et al.)
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- 38. Optimal stratified sampling, with an application to auditing. *Proceedings of the Seventh Annual Conference of SAS Users Group International*, 415-417 (1982).
- 39. Early Detection of Breast Cancer: Risk, Detection Procedures, and Therapeutic Implications. Praeger Publishers (1982). (With Gohagan et al.)
- 40. Plasma epinephrine and norepinephrine levels during anesthesia enflurane-N<sub>2</sub>O-O<sub>2</sub> compared with fentanyl-N<sub>2</sub>O-O<sub>2</sub>, *Anesth. Anal.* 61, 366-370 (1982). (With Brown et al.)
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- 43. Breast self examination as a screening procedure. *Third International Conference on System Science in Health Care*, 455-458 (1984). (With Gohagan et al.)
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- 48. ROC analysis of mammography and palpation for breast screening. *Invest Radiol* 19, 587-592 (1984). (With Gohagan et al.)

- A proposed solution to the base rate problem in the kappa statistic. Arch Gen Psychiatry 42, 725-728 (1985).
   (With Helzer)
- 50. A comparison of clinical and Diagnostic Interview Schedule diagnoses: Physician reexamination of lay-interviewed cases in the general population. *Arch Gen Psychiatry* 42, 657-666 (1985). (With Helzer et al.)
- 51. A mouse embryo culture system for quality control testing of human in vitro fertilization and embryo transfer media and fetal cord sera. *Gamete Research* 11, 411-419 (1985). (With Cheung et al.)
- 52. Comparison of variance estimation methods for complex sample designs under extreme conditions, *Proceedings of the Tenth Annual Conference of SAS Users Group International*, 1084-1088 (1985).
- 53. Sampling the household population. in *Epidemiologic Field Methods in Psychiatry: The NIMH Epidemiologic Catchment Area Program*, edited by W. Eaton and L. Kessler. Academic Press. 23-48 (1985). (With Holzer et al.)
- 54. Sampling: The institutional survey. in *Epidemiologic Field Methods in Psychiatry: The NIMH Epidemiologic Catchment Area Program*, edited by W. Eaton and L. Kessler. Academic Press. 49-66 (1985). (With Leaf et al.)
- 55. Statistical methods for estimating and extrapolating disease prevalence and incidence rates from a multisite study. in *Epidemiologic Field Methods in Psychiatry: The NIMH Epidemiologic Catchment Area Program*, edited by W. Eaton and L. Kessler. Academic Press. 351-373 (1985). (With Manton et al.)
- 56. Staging parameters for cancers of the head and neck: a multi-factorial analysis. *Laryngoscope* 95, 1378-1381 (1985). (With Jacobs and Sessions)
- 57. Radiogenic breast cancer effects of mammographic screening. *Journal of the National Cancer Institute* 77, 71-76 (1986). (With Gohagan et al.)
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- 61. The predictive validity of lay Diagnostic Interview Schedule diagnoses in the general population, *Arch Gen Psychiatry* 44, 1069-1077 (1987). (With Helzer and McEvoy)
- 62. The effect of medication compliance on the control of hypertension. *Journal of General Internal Medicine* 2, 298-305 (1987). (With Eisen et al.)
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- 71. Nitrous oxide, nausea, and vomiting after outpatient gynecologic surgery. *J Clin Anesth* 2, 168-171 (1990). (With Felts and Poler)
- 72. The relation of ulcerative colitis to psychiatric factors: a review of findings and methods. *Am J Psychiatry* 147, 974-981 (1990). (With North et al.)
- 73. Clinical classification and staging for primary malignancies of the maxillary antrum. *Laryngoscope* 100, 1106-1111 (1990). (With Zamora et al.)
- 74. Time-series analysis of myoelectric cycling of sphincter of Oddi: evidence of cycling during fed state. Am J Physiology 259, 511-517 (1990). (With Zenilman et al.)
- 75. The effect of prescribed daily dose frequency on patient medication compliance. *Arch Intern Med* 150, 1881-1884 (1990). (With Eisen et al.)
- Resistance to atracurium-induced neuromuscular blockade in patients with intractable seizure disorders treated with anticonvulsants. Anesthesia and Analgesia 71, 665-669 (1990). (With Tempelhoff et al.)
- 77. California Mental Health Needs 1, 1-182. California Department of Mental Health (1990). (With Meinhardt and Jerrell).
- 78. California Mental Health Needs 2, 1-467. California Department of Mental Health (1990). (With Meinhardt and Jerrell).
- 79. Comments on psychiatric aspects of ulcerative colitis reply. Am J Psychiatry 148, 688 (1991). (With North et al.)
- 80. Do life events or depression exacerbate inflammatory bowel disease? *Annals of Internal Medicine* 114, 381-386 (1991). (With North et al.)
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- 82. Agreement between DSM-III and III-R substance use disorders. *Drug and Alcohol Dependence* **29**, 17-25 (1991). (With Cottler et al.)
- 83. New methods in cross-cultural psychiatry: Psychiatric illness in Taiwan and the United States. *Am J Psychiatry* 148, 1697-1704 (1991). (With Compton et al.)
- 84. Surgical pathology of cancer of the oral cavity and oropharynx. *Laryngoscope* 101, 1175-1197 (1991). (With Sessions et al.)
- 85. Sensitivity of chromosomal mosaicism detected by different tissue-culture methods. *Prenatal Diagnosis* 11, 927-928 (1991). (With Cheung et al.)
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- 87. Gender differences in sociopathy and somatization in men and women with homosexual experience. *International Journal of Methods in Psychiatric Research* 1, 89-99 (1991). (With North et al.)
- 88. Anticoagulant effects of nonionic versus ionic contrast-media in angiography syringes. *Investigative Radiology* 27, 185 (1992).
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- 91. Clinical staging for primary malignancies of the supraglottic larynx. *Laryngoscope* 103, 69-77 (1993). (With Zamora et al.)
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- 99. Subjective reports of withdrawal among cocaine users: recommendations for DSM-IV. *Drug and Alcohol Dependence* 33, 97-104 (1993). (With Cottler et al.)
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#### Schedule ELS-2

### St Louis quarterly projections, omitting data from 2003 and 2006

## The REG Procedure Model: MODEL1 Dependent Variable: resdaily

| Number | of | Observations | Read |         |        | 12 |
|--------|----|--------------|------|---------|--------|----|
| Number | of | Observations | Used |         |        | 10 |
| Number | of | Observations | with | Missing | Values | 2  |

### Analysis of Variance

| Source                          | DF                                      | Sum of<br>Squares                     | Mean<br>Square         | F Value          | Pr > F |
|---------------------------------|---|---------------------------------------|------------------------|------------------|--------|
| Model<br>Error<br>Corrected Tot | 2<br>7<br>cal 9                         | 4902.53067<br>377.21310<br>5279.74377 | 2451.26533<br>53.88759 | 45.49            | <.0001 |
|                                 | Root MSE<br>Dependent Mean<br>Coeff Var | 7.34082<br>256.94910<br>2.85691       | R-Square<br>Adj R-Sq   | 0.9286<br>0.9081 |        |

#### Parameter Estimates

| Variable                            | DF          | Param<br>Esti  | eter<br>mate   | Standard<br>Error   | t Value                 | Pr >  t                    |
|-------------------------------------|-------------|--|--|---|-------------------------|----------------------------|
| Intercept<br>pdsi5_12<br>since_2000 | 1<br>1<br>1 |  | 2623<br>3563<br>3734   | 3.67968<br>1.05737<br>0.80479   | 75.91<br>-3.91<br>-4.27 | <.0001<br>0.0058<br>0.0037 |
|                                     |             | year   | resdaily   | p   |                         |                            |
|                                     |             | 1999<br>2000<br>2001<br>2002<br>2004<br>2005<br>2007<br>2008<br>2009<br>2010<br>2011<br>2012 | 287.354<br>273.989<br>281.165<br>271.307<br>245.209<br>267.914<br>265.361<br>226.399<br>222.311<br>228.482 | 273.934<br>268.703<br>273.899<br>255.326<br>270.307<br>260.310<br>231.010 |                         |                            |

Schedule ELS-3

Demonstration of the Tendency of Four-Year Averages to Over-Estimate Future Consumption

|      |             | Total       | Actual Daily |           | Over or   |
|------|-------------|-------------|--------------|-----------|-----------|
|      | Water Sales | (Quarterly) | Consumption  | Four-Year | Under     |
| Year | (1000 gal)  | Bills       | per Customer | Averages  | Estimates |
| 1990 | 27,779,574  | 1,091,005   | 279.040      |           |           |
| 1991 | 29,576,416  | 1,102,850   | 293.898      |           |           |
| 1992 | 29,599,456  | 1,115,902   | 289.892      |           |           |
| 1993 | 26,337,508  | 1,127,562   | 255.977      |           |           |
| 1994 | 29,729,856  | 1,138,888   | 286.074      |           |           |
| 1995 | 28,771,525  | 1,141,771   | 276.154      | 279.702   | 3.548     |
| 1996 | 29,250,936  | 1,154,046   | 277.010      | 281.460   | 4.450     |
| 1997 | 29,698,300  | 1,161,224   | 280.274      | 277.024   | -3.250    |
| 1998 | 28,162,554  | 1,158,121   | 266.493      | 273.804   | 7.311     |
| 1999 | 30,760,506  | 1,173,121   | 287.354      | 279.878   | -7.476    |
| 2000 | 29,511,009  | 1,177,143   | 273.989      | 274.983   | 0.993     |
| 2001 | 30,367,468  | 1,183,624   | 281.165      | 277.783   | -3.383    |
| 2002 | 31,454,872  | 1,270,557   | 271.307      | 277.028   | 5.721     |
| 2003 | 27,889,513  | 1,255,656   | 243.409      | 277.250   | 33.841    |
| 2004 | 29,482,896  | 1,283,524   | 251.041      | 278.454   | 27.413    |
| 2005 | 32,063,233  | 1,285,386   | 273.364      | 267.468   | -5.896    |
| 2006 | 33,071,276  | 1,362,792   | 265.943      | 261.731   | -4.212    |
| 2007 | 31,515,189  | 1,320,220   | 261.602      | 259.780   | -1.821    |
| 2008 | 27,219,145  | 1,313,949   | 226.399      | 258.439   | 32.040    |
| 2009 | 26,485,800  | 1,305,628   | 222.311      | 262.987   | 40.677    |
| 2010 | 27,300,873  | 1,309,461   | 228.482      | 256.827   | 28.345    |

Mean Overestimate:

9.894

Schedule ELS-4
Demonstration of the Tendency of Six-Year Averages to Over-Estimate Future Consumption

|      |             | Total       | Actual Daily |          | Over or   |
|------|-------------|-------------|--------------|----------|-----------|
|      | Water Sales | (Quarterly) | Consumption  | Six-Year | Under     |
| Year | (1000 gal)  | Bills       | per Customer | Averages | Estimates |
| 1990 | 27,779,574  | 1,091,005   | 279.040      |          |           |
| 1991 | 29,576,416  | 1,102,850   | 293.898      |          |           |
| 1992 | 29,599,456  | 1,115,902   | 289.892      |          |           |
| 1993 | 26,337,508  | 1,127,562   | 255.977      |          |           |
| 1994 | 29,729,856  | 1,138,888   | 286.074      |          |           |
| 1995 | 28,771,525  | 1,141,771   | 276.154      |          |           |
| 1996 | 29,250,936  | 1,154,046   | 277.010      |          |           |
| 1997 | 29,698,300  | 1,161,224   | 280.274      | 280.173  | -0.101    |
| 1998 | 28,162,554  | 1,158,121   | 266.493      | 279.834  | 13.342    |
| 1999 | 30,760,506  | 1,173,121   | 287.354      | 277.564  | -9.791    |
| 2000 | 29,511,009  | 1,177,143   | 273.989      | 273.664  | -0.326    |
| 2001 | 30,367,468  | 1,183,624   | 281.165      | 278,893  | -2.272    |
| 2002 | 31,454,872  | 1,270,557   | 271.307      | 276.879  | 5.572     |
| 2003 | 27,889,513  | 1,255,656   | 243.409      | 277.714  | 34.305    |
| 2004 | 29,482,896  | 1,283,524   | 251.041      | 276.764  | 25.723    |
| 2005 | 32,063,233  | 1,285,386   | 273.364      | 270.620  | -2.744    |
| 2006 | 33,071,276  | 1,362,792   | 265.943      | 268.044  | 2.102     |
| 2007 | 31,515,189  | 1,320,220   | 261.602      | 265.713  | 4.111     |
| 2008 | 27,219,145  | 1,313,949   | 226.399      | 264.372  | 37.972    |
| 2009 | 26,485,800  | 1,305,628   | 222.311      | 261.111  | 38.800    |
| 2010 | 27,300,873  | 1,309,461   | 228.482      | 253.626  | 25.145    |
|      |             |             |              |          |           |

Mean Overestimate: 12.274