



### Lance J.M. Steinhart

Attorney At Law 6455 East Johns Crossing Suite 285 Duluth, Georgia 30097

Also Admitted in New York and Maryland

Telephone: (770) 232-9200 'Facsimile: (770) 232-9208

September 15, 1999

#### VIA AIRBORNE EXPRESS

Mr. Dale Roberts Chief A.L.J./Executive Secretary Missouri Public Service Commission P.O. Box 360 Jefferson City, Missouri 65102

**FILED**<sup>2</sup> SEP 1 7 1999

Re: Ozark Telecom, Inc.

Service Commission

Dear Mr. Roberts:

Enclosed please find an original and fourteen (14) copies of Ozark Telecom, Inc.'s Application for Certificate of Service Authority to Provide Interexchange Telecommunications Services Within the State of Missouri.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self addressed, postage prepaid envelope.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me.

Please note that this Application is being submitted by myself and Judith A. Rau, Esq., Missouri Counsel, Bar # 24856.

Respectfully submitted, M. Steinhart Lance Attorney for Ozark Telecom, Inc.

Enclosures cc: Linda Walters Office of Public Counsel



BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

)

)

)

١

١

In the matter of the application of Ozark Telecom, Inc. for a certificate of service authority to provide interexchange telecommunications services

SEP 17 Missouri Public Service Commission Case No. 12 2000-239

#### APPLICATION

Ozark Telecom, Inc. ("Applicant"), an Arkansas Corporation, files this verified application respectfully requesting that the Missouri Public Service Commission ("Commission") issue an order that:

- (a) grants Applicant a Certificate of Service Authority to provide interexchange telecommunications services pursuant to Chapter 392 of the Missouri Revised Statutes.
- (b) grants competitive status to Applicant.
- (c) waives certain Commission rules and statutory provisions pursuant to Section 392.420, RSMo Cumm. Supp. 1992.

In support of its request, Applicant states:

1. The legal name and principal office or place of business of the Applicant are:

Ozark Telecom, Inc. 1115 Mill Street Camden, South Carolina 29020 (803) 425-4001/Phone (803) 424-0315/Facsimile

A copy of Applicant's Articles of Incorporation and certificate of authority from the Missouri Secretary of State to transact business in Missouri are attached hereto as Exhibit I. Applicant is a wholly-owned subsidiary of National Bankcard Services, Inc. 2. The name and address of Applicant's in-state attorney is:

Judith A. Rau, Esq. Rau & Rau 1007 Olive Street, 5th Floor St. Louis, Missouri 63101

3. Applicant proposes to provide interexchange telecommunications services within Missouri including direct outbound dialing (1+ and 101XXXX), 800 and 888 (inbound Toll-Free), travel cards, and prepaid calling cards. Applicant proposes to provide service to prospective customers throughout the State of Missouri.

4. Applicant has the experience in the telecommunications industry and the technical and financial resources to provide telecommunications services within Missouri. A brief description of the qualifications and experience of the key management employees is attached hereto as Exhibit II. A copy of the Applicant's parent company's Sheet and Income Statement for 3 months ended March 31, 1999 is attached hereto as Exhibit III. 5. Applicant's draft Tariff is attached as Exhibit IV. The proposed tariff contains the rules and regulations applicable to its customers, a description of the services offered, and a list of rates associated with such services.

2

6. Applicant requests classification as a competitive telecommunications company within the State of Missouri. Applicant believes that its proposed services will be subject to sufficient competition to justify a lesser degree of regulation. Granting of this application will allow greater price and service options for telephone users.

7. Applicant also requests, pursuant to Section 392.420 RSMo (Cum. Supp. 1992), that the Commission waive the application of the following rules and statutory provisions as it relates to the regulation of Applicant:

392.240(1)Rates-reasonable average return on investment.
392.270Property valuation.
392.280Depreciation rates.
392.290Issuance of stocks and bonds.
392.310Issuance of stocks and bonds.
392.320Issuance of stocks and bonds.
392.330Issuance of stocks and bonds.
392.330Issuance of stocks and bonds.

4 CSR 240-10.020 Income on depreciation fund investments. 4 CSR 240-30.010(2)(C) Posting exchange rates at central offices. 4 CSR 240-32.030(1)(B) Exchange boundary maps. 4 CSR 240-32.030(1)(C) Record of access lines. Records kept within state. 4 CSR 240-32.030(2) 4 CSR 240-32.050(3-6) Telephone directories. 4 CSR 240-32.070(4) Coin telephones. 4 CSR 240-33.030 Inform customers of lowest priced service. 4 CSR 240-33.040(5) Finance Fee. 4 CSR 240-30.040 Uniform System of Accounts

The above-referenced rules and statutory provisions have been waived to other interexchange carriers in prior cases.

3





8. Applicant, pursuant to Section 386.570, Cum. Supp. 1992, will comply with all applicable Commission rules except those which are specifically waived by the Commission pursuant to a request filed by the Applicant.

9. Correspondence or communications pertaining to this Application should be addressed to:

Lance J.M. Steinhart, Esq. 6455 East Johns Crossing, Suite 285 Duluth, Georgia 30097 (770) 232-9200 (770) 232-9208 (Fax) WHEREFORE, Applicant, Ozark Telecom, Inc., respectfully requests that the Missouri Public Service Commission grant it a certificate of service authority to provide interexchange telecommunications services within the State of Missouri. Applicant also requests classification as a competitive telecommunications company. In addition Applicant requests a waiver of the above-referenced rules and statutory provisions.

-----

Respectfully submitted,

Lance J.M. Steinhart, Esq. Attorney at Law 6455 East Johns Crossing, Suite 285 Duluth, Georgia 30097 (770) 232-9200 Georgia Bar No. 678222

and

Judith A. Rau, Esq. Rau & Rau 1007 Olive Street, 5th Floor St. Louis, Missouri 63101 (314) 231-3323 Missouri Bar No. 24856

Attorneys for Applicant



.

-



#### ATTACHED EXHIBITS

----

- Exhibit I Missouri Secretary of State Authorization and Articles of Incorporation Exhibit II Executive Officers' Qualifications and Experience Exhibit III Financial Information
- Exhibit IV Draft Tariff



----



---

Exhibit I Missouri Secretary of State Authorization and Articles of Incorporation

. ..



# Rebecca McDowell Cook Secretary of State

CORPORATION DIVISION - CERTIFICATE OF AUTHORITY

WHEREAS, OZARK TELECOM, INC.

USING IN MISSOURI THE NAME OZARK TELECOM OF ARKANSAS, INC.

HAS COMPLIED WITH THE GENERAL AND BUSINESS CORPORATION LAW WHICH GOVERNS FOREIGN CORPORATIONS; BY FILING IN THE OFFICE OF THE SECRETARY OF STATE OF MISSOURI AUTHENTICATED EVIDENCE OF ITS INCORPORATION AND GOOD STANDING UNDER THE LAWS OF THE STATE OF ARKANSAS.

NOW, THEREFORE, I, REBECCA McDOWELL COOK, SECRETARY OF STATE OF THE STATE OF MISSOURI, DO HEREBY CERTIFY THAT SAID CORPORATION IS FROM THIS DATE DULY AUTHORIZED TO TRANSACT BUSINESS IN THIS STATE, AND IS ENTITLED TO ALL RIGHTS AND PRIVILEGES GRANTED TO FOREIGN CORPORATIONS UNDER THE GENERAL AND BUSINESS CORPORATION LAW OF MISSOURI.

IN TESTIMONY WHEREOF, I HAVE SET MY HAND AND IMPRINTED THE GREAT SEAL OF THE STATE OF MISSOURI, ON THIS, THE 31ST DAY OF AUGUST, 1999.

Secretary of State

\$155.00 A\*1.08.1.08



# State of Arkansas SECRETARY OF STATE



Sharon Priest SECRETARY OF STATE

To All to Whom These Presents Shall Come, Greeting:

I, Sharon Priest, Secretary of State of the state of Arkansas, do hereby certify that the following and hereto attached instrument of writing is a true and perfect copy of

OZARK TELECOM, INC.

In Testimony Whereof, I have hereunto set my hand and affixed my Official Seal. Done at my office in the City of Little Rock, Arkansas this 1st day of March 1999.

- thier

Sharon Priest, Secretary of State by: David Swi

D E Morrow

CC-1/Rev. 1-27-95

State Capitol - Little Rock, Arkansas 72201- (501) 682-1010



Instructions: File in <u>DUPLICATE</u> with the Arkanses Secretary of State, State Capitol, Little Rock, Arkanses 72201-1094 with payment of fees. Duplicate copy will be returned to the Corporation at the listed address.

PLEASE TYPE OR CLEARLY PRINT IN INK

# ARTICLES OF INCORPORATION

## Ozark Telecom, Inc.

The undersigned acting as incorporators of a corporation under the Arkansas Business Corporation Act (Act 858 of 1987), adopt the following Articles of incorporation of such Corporation:

First: The name of the Corporation is: Ozark Telecom, Inc.

> Must contain the words "Corporation," "Incorporated," "Company", "Limited," or the appreviation "Corp., "Inc.", "Co." or Ltd. or words or appreviations of like import in another language.

Second: The aggregate number of shares which the Corporation shall have the authority to issue is

share(s).

100,000

The designation of each class, the number of shares of each class, or a statement that the shares of any class are without par value, are as follow:

Number of Shares	Clasa	Sorias (if any)	Per Shara Dat Sharas Vakio	
100,000	Common		\$.01	Flup

Third: The initial registered office of this Corporation shall be located at 101 South Spring Street, Little Rock, AR 72201 and the name of the initial registered agent of this Corporation at that address is National Registered Agents, Inc. of AR

CERTIFIED - COPY

Filling Fee \$50.00

00-01 Nex 3-11-03

		CERTIFIED COPTY
Fourth:	The name and address of each	•
	NAME	ADDRESS
	Linda Walters	1115 Mill Street, Camden, SC 29020
Fifth:		the corporation and the object or purposes proposed to be transacter are as follows:
	promoted or carried on by it, a	are as follows:
<b>(a</b> )	promoted or carried on by it, a	ans as follows: corporation shall betelecommunications services
(a) - (b) (c)	promoted or carried on by it, a The primary purpose of the Co To conduct any business enter To exercise all of the power Corporation Act.	ans as follows: corporation shall be telecommunications services worise not contrary to law. ers enumerated in Section 4-27-302 of the Arkansas Busines
(a) - (b) (c)	promoted or carried on by it, a The primary purpose of the Co To conduct any business enter To exercise all of the powe	ans as follows: corporation shall be telecommunications services worise not contrary to law. ers enumerated in Section 4-27-302 of the Arkansas Busines

·---

Linda Walters, President The Pres, may allow, Charles at the Grand of Sy TextBooker particip electors of compariso others.

CERTIFIED COPY





-

Exhibit II Executive Officers' Qualifications and Experience

See attached Resumes



Resume Of:

Linda G. Walters 1201 Mill Street Camden, SC 29020 (803) 425-4002 (Office) (803) 424-0315 (Fax) (803) 425-8200 (Home)

<u>Education:</u>

<u>AAS, Data Processing</u>, 1978, Midlands Technical College <u>AAS, Accounting</u>, 1978, Midlands Technical College Principles of Real Estate. I & II, S.C.I.R.E., 1991,1992 S.C. Residential Homebuilders Course. SCIRE, 1993

<u>Technical Proficiencies</u>: Extensive applications experience in Accounting, Banking/Finance, and Telecommunications areas.

#### Experience:

3/94 - Present. President/CEO, NBSi, Canden. SC Duties include sales and general management of firm involved in the sale and distribution of wholesale telecommunications products and distribution of vending machines, ATM machines, and POSA terminals.Firm currently employs approximately 20 people nationwide, and has a wholly owned subsidiary, Ozark Telecom. Inc., that is a wholesale provider of switched telecommunications services.

12/92 -3/94.President / Gen Mer., VMS, Inc., Camden, SC buffes included scheral management of firm involved in selling turn-key Point-of-Sales systems to small to medium sized businesses throughout the Carolinas. Also involverd in providing systems consulting and troubleshooting services for various clients. Manage between 3-12 personnel, dependent upon project workload.

8/92-12/92. Account Executive. Coin Dealership Systems, Atlanta, Ga. Duties included sales, consulting and training services to automobile dealerships throughout S.C. Was top executive in sales region during second month of employment. Reason for Leaving: Due to company-wide corporate re-structure and buy-out by a competing firm. all new hires were eliminated.

11/91-7/92, <u>Account Executive/ VAR Specialist</u>. Tandy Business Systems, Columbia, SC. Created new value-added reseller accounts throughout the U.S., as well as local and regional sales of PC-based point-of sales sytems. Created three new national VAR accounts during the first quarter of employment. Reason for leaving: Due to the corporate restructure of parent company. TBS was closed, and a reduction in force for all employees of this division was enacted.

ł

÷

1989-11/91. <u>Sales Manager.</u> Micro Computer Depot, Inc., Responsible for managing all store functions in Columbia and Lugoff stores, supervising all sales personnel and handling purchasing functions for all locations. Reason for leaving: Desired more personal challenge and less hours.

1985-1989. <u>President</u>. Accu-Data Systems. Inc., Florence, SC Primarily involved in systems sales and consulting for small to medium sized banks, credit unions and other financial institutions. Projects usually lasted between 4-12 months, and involved training, setting up EDP and accounting audit procedures as well as the installation of software and hardware. Performed feasibility studies as needed, as well as recruiting personnel for highly specialized positions. Reason for leaving: Desired to relocate back to hometown due to family crisis.

1983-1985, <u>Sales Manager</u>, U.S. Shelter Corp., Computer Resources Div., Columbia, SC. Responsible for sales of computerized accounting services such as Payroll, General Ledger, Accounts Receivable and Payable, etc. Also set up and managed Contract Programming Division of company. Reason for Leaving: This division of the company was sold to a competitor.

1982-1983, <u>Vice-President</u>. American Computer Professionals, Inc., Columbia, SC. Responsibilities included sales of programming and related services to various companies throughout the eastern portion of the U.S. as well as the recruitment of personnel for same. Reason for leaving: Company was sold.

1979-1982, <u>Sales Manager</u>, Sanford Rose & Assoc., Columbia, SC Responsibilities included recruitment and placement of Data Processing personnel on both a temporary and permanent basis for companies throughout the United States. Developed training procedures for new account executives as well as developing several exclusive accounts. Reason for leaving: Company closed due to ill health of owner.

1978-1979, <u>Computer Operator</u>, CUAC, Columbia, SC. Responsibilities included operating both batch and on-line mini computers, and processing batch work for credit unions and other financial institutions. Reason for leaving: Left for more professional working environment and better posiiton.

<u>References:</u> Available upon request





i.

I.

ļ

Exhibit III Financial Information

## FROM : NBSi Have a great day!

Jun. 30 1999 02:16PM P1

9. A.

1917

#### WATEREE BUSINESS & TAX SERVICE INC 1071 HWY 1 SOUTH P O BOX 99 LUGOFF SC 29078 Tel: (803) 438-6161 Fax: (803) 438-4743

PHONE NO. : 8034240315

一、高大、风口、风

.

#### NATIONAL BANKCARD SERVICES INC

#### BALANCE SHEET MARCH 31, 1999

#### ASSETS

AUGELS			
CURRENT ASSETS:			
Cenh in Bank	\$	71,500	
Accounts Receivable		477,402	
Merchandise Inventory		95,000	
Maral Winner of graving			6 642 802
Total Current Assets			<u>\$ 643,902</u>
FIXED ASSETS;	,		
Machinery and Equipment		35,600	
Autos and Trucks		8,000	
		23,850	
Office Equipment			
Bui)dings		245,000	
Total Fixed Assets			312,450
other Assets:			
OZARK TRIECOM		150,000	
OZARK TELECOM EQUIPMEN		127,500	
		127,500	077 E00
Total Other Assets			277,500
TOTAL ASSETS			<u>\$ 1,233,852</u>
LIABILITIES			
CURRENT LIABILITIES:	•		
Accounts Payable	\$	335,000	
Taxes Accrued		2,650	
Loans Payable		63,000	
Federal Income Taxes		4,200	
LEGAL FEES OZARK TELE		48,000	
Total Current Liabilities			\$ 452,850
Jocar Consent Prapiricies			5
· · · · · · · · · · · · · · · · · · ·			
LONG TERM LIABILITIES:			
Mortgago Payable		133,800	
Mortgago Payable		133,800	133,800
		133,800	133,800
Mortgago Payable Total Long Term Liabilities		133,800	
Mortgago Payable		133,800	<u> </u>
Mortgago Psyable Total Long Term Liabilities TOTAL LIABILITIES		133,800	
Mortgago Psyable Total Long Term Liabilities TOTAL LIABILITTES RQUITY			
Mortgago Psyable Total Long Term Liabilities TOTAL LIABILITIES		15,000	
Mortgagu Psyshle Total Long Term Liabilities TOTAL LIABILITTES LOUITY Common Stock			
Mortgagu Psyshle Total Long Term Liabilities TOTAL LIABILITTES LOUNTY Common Stock Retained Earnings		15,000 390,049	
Mortgagu Psyshle Total Long Term Liabilities TOTAL LIABILITTES EQUITY Common Stock Retained Earnings OZARK TELECOM		15,000 390,049 13,421	
Mortgagu Psyshle Total Long Term Liabilities TOTAL LIABILITTES EQUITY Common Stock Retained Earnings OZARK TELECOM Year to Date Earnings		15,000 390,049	586,650
Mortgagu Psyshle Total Long Term Liabilities TOTAL LIABILITTES EQUITY Common Stock Retained Earnings OZARK TELECOM		15,000 390,049 13,421	
Mortgago Psyshle Total Long Term Liabilities TOTAL LIABILITTES EQUITY Common Stock Retained Earnings OZARK TELECOM Year to Date Earnings Total Equity		15,000 390,049 13,421	<u>586,650</u> <u>647,202</u>
Mortgagu Psyshle Total Long Term Liabilities TOTAL LIABILITTES EQUITY Common Stock Retained Earnings OZARK TELECOM Year to Date Earnings		15,000 390,049 13,421	586,650

This information is the representation of management. This statement has not abcen audited or reviewed and we do not express an opinion or any other form of assurance on it.

 $P_{\rm eff} = 1.5 \pm 0.01$ 



## WATEREE BUSINESS & TAX SERVICE INC 1071 HWY 1 SOUTH P 0 BOX 99 LUGOFF 5C 29078 Tel: (803) 438-6161 Fax: (803) 438-4743

#### NATIONAL BANKCARD SERVICES INC

STATEMENT OF INCOME JANUARY 1 - MARCH 31, 1999

Lucone: Gross Sales		<u>\$ 449,113</u>	
Gross Indome			<b>\$ 449</b> ,113
Cost of Goods Sold: Beginning Inventory		157,280	
- Purchasas	÷	73,316	· ·
Ending Inventory		95,000	
Cost of Goods Sold			135,596
Gross Profit			313,517
Operating Expenses:			
Advertising		6,883	
Bank Charges		100	
Commissions		5,995	
Delivery		1,214	
Insurance		3,646	
Office Expense		4,234	
Qutside Services		2,790	
Rent		1,200	
Salaries		38,185	
Taxes-Payroll		3,999	
Telephone		2,908	
Travel		12,601	
Utilities		1,030	
Total Operating Expenses			84,785
Net Income (Loss)			228,732

This information is the representation of management. Statements have not been audited or reviewed and we do not expres an opinion or any other form of assurance on them.

-





Exhibit IV Draft Tariff

STATE OF	SOUTH CAROLINA	, ) ,
COUNTY OF	KERSHAW	) )
		)

 $\sim$ 

#### **VERIFICATION**

I, Linda Walters, being duly sworn, declare that I am the President of Ozark Telecom, Inc., the Applicant. I verify that, based upon information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.

Sworn to before me, the undersigned Notary Public on this 25% day of <u>March</u>, 1999.

Notary Publi Rom Print or Type Name My commission expires: 000



#### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

ì

)

١

)

In the matter of the application of Ozark Telecom, Inc. for a certificate of service authority to provide interexchange telecommunications services

Case No. TA2000-239

#### ENTRY OF APPEARANCE

COMES NOW Lance J. M. Steinhart, Attorney at Law and pursuant to rule 4 CSR 240-2.040 herewith files his Entry of Appearance on behalf of Applicant Ozark Telecom, Inc., in connection with the above-styled proceeding. With respect to his entry, Mr. Steinhart hereby advises the Commission that he is a member in good standing of the State Bar of Georgia and the New York State Bar and is admitted to practice before District Courts. He also is on inactive status with the State Bar of Maryland. Neither the undersigned nor any member of his firm is disqualified to appear in any court. I also hereby designate Judith A. Rau, of the law firm of Rau & Rau, 1007 Olive Street, Fifth floor, St. Louis, Missouri 63101 to serve as our local Missouri counsel in this matter.

Lance J.M. Steinhart, Esq. Attorney at Law 6455 East Johns Crossing, Suite 285 Duluth, Georgia 30097 (770) 232-9200 (770) 232-9208 (Fax) Georgia Bar No. 678222



منتشرب



#### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

)

ß

)

)

)

In the matter of the application of Ozark Telecom, Inc. for a certificate of service authority to provide interexchange telecommunications services

Case No. \_TA2000-239

#### ENTRY OF APPEARANCE

COMES NOW Judith A. Rau of the law firm Rau & Rau, and pursuant to rule 4 CSR 240-2.040, herewith files her Entry of Appearance as local Missouri counsel on behalf of Applicant Ozark Telecom, Inc., in connection with the above-styled proceeding.

Judith A. Rau//Esq

Rau & Rau 1007 Olive Street, 5th Floor St. Louis, Missouri 63101 (314) 231-3323 Missouri Bar No. 24856