Page 9 1 STATE OF MISSOURI 2 PUBLIC SERVICE COMMISSION 3 4 In the Matter of Lake Region) Water & Sewer Company's Application)Case No. WR-2013-0461 5 to Implement a General Rate Increase) in Water and Sewer Service. 6) 7 TRANSCRIPT OF PROCEEDINGS DISCOVERY CONFERENCE 8 October 10, 2013 9 Jefferson City, Missouri 10 Volume II 11 JUDGE MICHAEL BUSHMANN, Presiding REGULATORY LAW JUDGE 12 13 14 REPORTED BY: Monnie S. Mealy, CCR, CSR, RPR 15 Midwest Litigation Services 3432 W. Truman Boulevard, Suite 207 16 Jefferson City, MO 65109 (573) 636-7551 17 18 19 20 21 22 23 24 25

Page 10 A P P E A R A N C E S 1 2 For Staff of the Missouri Public Service Commission: 3 Ms. Amy Moore 4 5 Mr. Tim Opitz 6 Mr. Kevin Thompson 7 Public Service Commission 200 Madison Street 8 P.O. Box 360 9 10 Jefferson City, MO 65101 11 (573) 751-4140 12 13 For Lake Region Water & Sewer Company: 14 Mr. Mark W. Comley 15 Newman, Comley & Ruth 16 601 Monroe, Suite 301 17 Jefferson City, MO 65101 18 (573) 634-2266 19 20 21 22 23 24 25

Page 11 1 PROCEEDINGS 2 JUDGE BUSHMANN: We'll go on the 3 record. Today is October 9th, 2013, at 2:00 p.m. The Commission has set this time for a discovery 4 5 conference in the case captioned In the Matter of Lake Region Water & Sewer Company's Application to 6 7 Implement a General Rate Increase in Water and Sewer Service, File No. WR-2013-0461, et al. 8 I am Mike Bushmann. I'm the 9 Regulatory Law Judge assigned to this matter. 10 Let's begin by Counsel making their entries of 11 12 appearance. For Lake Region Water & Sewer Company? 13 MR. COMLEY: Appearing on behalf of Lake Region Water & Sewer Company, let the record 14 15 reflect the entry of Mark W. Comley of Newman, Comley & Ruth, 601 Monroe Street, Suite 301, 16 17 Jefferson City, Missouri. JUDGE BUSHMANN: And for Commission 18 19 Staff? 20 MS. MOORE: Appearing on behalf of 21 Staff, Amy Moore, Kevin Thompson and Tim Opitz, P.O. Box 360, Jefferson City, Missouri, 65102. 22 JUDGE BUSHMANN: And I was notified 23 24 by Ms. Baker that she won't be here, so she is 25 excused.

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| 1 | The only thing that I have pending, I | |
| 2 | guess, is the Staff issues relating to discovery, | |
| 3 | And I have your written information about that. | |
| 4 | I have reviewed everybody's | |
| 5 | submissions. I guess what I'll do is I'll give | |
| 6 | everybody a chance, if they want to, to make any | |
| 7 | additional comments in addition to what you've | |
| 8 | already written. | |
| 9 | So, Mr. Opitz, or, Ms. Moore, did you | |
| 10 | want to say anything about your request? | |
| 11 | MS. MOORE: Certainly. I believe | |
| 12 | that the original set of objections were related | |
| 13 | to, for the most part, whether or not Lake Region | |
| 14 | has possession or control of the information and | |
| 15 | the documents that Staff requested, as well as | |
| 16 | whether or not the requests were reasonably | |
| 17 | calculated to lead to admissible evidence. | |
| 18 | For the second point, Staff believes | |
| 19 | it's it's fairly clear that the information we | |
| 20 | are requested requesting is all information that | |
| 21 | goes to a normal procedure that allows us to do a | |
| 22 | full audit, a full investigation in order to | |
| 23 | recommend to the Commission what are just and | |
| 24 | reasonable rates. That's in our minds, that's | |
| 25 | clear. There's really no question there. | |

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| 1 | The other main issue is whether or | |
| 2 | not the information was requested of non-parties is | |
| 3 | in the possession or control of Lake Region. | |
| 4 | Again, in our view, as we described | |
| 5 | in our filing, the the way these companies that | |
| 6 | we have referenced in our data requests are related | |
| 7 | to each other is can be described as affiliated. | |
| 8 | Whether we have an affiliate | |
| 9 | transaction rule for water corporations or not, | |
| 10 | which we don't, doesn't really matter in whether or | |
| 11 | not these companies behave as if they are | |
| 12 | affiliated in the normal sense of the word in that | |
| 13 | they they share resources. They have common | |
| 14 | management. | |
| 15 | In this case, I know we've had in | |
| 16 | the past in PSC regulation, we have had cases where | |
| 17 | Staff or a company or OPC has attempted to get | |
| 18 | information from parent companies or subsidiaries | |
| 19 | and there have been disputes along those lines | |
| 20 | several times. | |
| 21 | This is not even as distant a request | |
| 22 | as asking for information from a parent company or | |
| 23 | a subsidiary. | |
| 24 | We're not asking Lake Region to go to | |
| 25 | its affiliated parent company and ask them for | |

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| 1 | documents that they don't have control of already. | |
| 2 | We're not asking them to go to a subsidiary and, | |
| 3 | say, ask for data that we need to them to | |
| 4 | analyze that they haven't already analyzed or don't | |
| 5 | already have. | |
| 6 | I think a good analogy would be we're | |
| 7 | pretty much asking them to click on a different | |
| 8 | file folder on their computer or go to a different | |
| 9 | file cabinet and pull out the information. | |
| 10 | These are people that work for all of | |
| 11 | the companies in that they're so inter-related that | |
| 12 | they have actual access the information we're | |
| 13 | requesting reasonably available to them. So that's | |
| 14 | Staff's position. | |
| 15 | JUDGE BUSHMANN: Mr. Comley, any | |
| 16 | response? | |
| 17 | MR. COMLEY: I I think that we're | |
| 18 | not going to raise any issues at this point about | |
| 19 | whether things are relevant or not. | |
| 20 | I think the critical issue is the | |
| 21 | extent to which a Data Request can reach out as far | |
| 22 | as what Staff purports it can do. | |
| 23 | The critical objection, I think, is | |
| 24 | the one that we've made about they're asking for | |
| 25 | information from non-parties to this case. | |
| 1 | | |

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| | | Page 15 |
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| 1 | We've pointed out the variety of | |
| 2 | discovery devices that are available to the Staff. | |
| 3 | And to condense what we've written, I think Staff | |
| 4 | has available all the possible information | |
| 5 | gathering devices available by law, whether the | |
| 6 | information they have is in the hands of Lake | |
| 7 | Region or in another party. | |
| 8 | They also have their general | |
| 9 | investigatory power, the power of the Staff to go | |
| 10 | ask a regulated company for information. And if | |
| 11 | that company doesn't comply, then the Staff can | |
| 12 | gets a subpoena duces tecum pursuant to statute and | |
| 13 | have that compelled. | |
| 14 | The other thing available, and that | |
| 15 | is with respect to the District that's involved in | |
| 16 | their request, that District is a public entity. | |
| 17 | It's also subject to Sunshine Law requests. | |
| 18 | And there's no compelling reason that | |
| 19 | I can see from what the Staff has filed why they | |
| 20 | can't engage in those other discovery requests. | |
| 21 | The Commission has some regulatory | |
| 22 | authority over what is regarded as an affiliate, | |
| 23 | and that is not defined particularly in the | |
| 24 | statute. | |
| 25 | But there is a statute that says if | |

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| 1 | the regulated company is engaging in a business | |
| 2 | that is not the same business that it's engaging in | |
| 3 | under regulation, then the Commission may have | |
| 4 | authority to go and investigate that. | |
| 5 | But even under that definition, the | |
| 6 | enabling Legislation itself, Lake Region is not | |
| 7 | engaging in any other business but water and sewer | |
| 8 | business. It really has no affiliates that could | |
| 9 | be described under the statute. | |
| 10 | The Data Request is a is a is a | |
| 11 | creature of the Public Service Commission. It has | |
| 12 | a variety of functions. | |
| 13 | But I don't think anybody can can | |
| 14 | say that a Data Request can be used say, for | |
| 15 | instance, apply it to Kansas City Power & Light for | |
| 16 | purposes of this this question. Would it be | |
| 17 | possible for a Data Request to reach so far as to | |
| 18 | request the bank that loaned money to a shareholder | |
| 19 | to buy shares to give up information about that | |
| 20 | loan? No. I don't think so. | |
| 21 | And we have data requests in this | |
| 22 | the material that Staff filed asks for personal | |
| 23 | banking information, even to the point of asking | |
| 24 | the bank to prepare that information. | |
| 25 | Well, the bank's not a party to this | |

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| case. A shareholder's loans with that bank | |
| again, I'm not going to raise the relevancy | |
| objections, but there's some question about that. | |
| And the other thing is, how far can a | |
| Data Request go to pick up information that's | |
| definitely financial in nature, definitely has | |
| confidentiality issues about it from the bank's | |
| perspective, and the bank is not a party here to | |
| protect it? And Lake Region doesn't have custody | |
| or control or any way of maintaining that. | |
| I thought I'd go through the requests | |
| themselves and point this out. You know, in Data | |
| Request 23, they've asked to provide copies of | |
| invoices for any other entity that the District | |
| provides management and operation functions to. | |
| Because Lake Region may have a | |
| contract with the Water District to provide | |
| contract services doesn't mean that the contract | |
| service provider is the custodian of records for | |
| the Public Water Supply District. The Lake Region | |
| person is not the custodian of records for the | |
| district. | |
| This this is asking for | |
| information that is specific to the Public Water | |
| District. It's a Sunshine Law request. It's not a | |
| | <pre>case. A shareholder's loans with that bank again, I'm not going to raise the relevancy objections, but there's some question about that.</pre> |

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Page 18 1 Data Request. 2 No. 24, identify all the services, 3 functions and responsibilities the Distract provides to Ozark Shores. Ozark Shores is not a 4 5 regulated -- is not a party to this case. But Ozark Shores is a regulated entity. 6 7 And there have been occasions and we 8 pointed that out in our response that Mr. Summers, 9 who is the General Manager for Ozark Shores, has responded to an informal request from the Staff to 10 provide information. 11 12 He's done that pursuant to the 13 Staff's general authority to investigate things like that, not pursuant to a Data Request. 14 15 Provide the current management and operating contract for Ozark Shores. I think this 16 17 is one that's already been supplied by Mr. Summers pursuant to that informational request. 18 19 Please provide any other management 20 and operating contract for Public Water Supply 21 District No. 4 that provides management company services to water and sewer utilities. 22 23 Well, again, this is information 24 that's kept by the Public Water Supply District. Lake Region does not have control over those kinds 25

Page 19 of documents. 1 2 The general ledger for Ozark Shores. 3 I think we have directed the Staff to the annual reports for those. We don't see how a Data Request 4 5 is required. Again, Ozark Shores is not a party to 6 this case. There should be some separation here. 7 We've talked about in DR-28, the 8 representation that Ozark Shores and North Suburban 9 are affiliates. Again, the only connection that we could think -- North Suburban owns the shares of 10 Ozark Shores. It is a shareholder. Being a 11 12 shareholder of a company does not make it an 13 affiliate of the company. 14 DR-64 and 60 -- DR-64 and 20 -- I quess it's 28 and 63 talks about debts of the 15 affiliates. I think we talked about how affiliate 16 17 doesn't apply. 18 64, provide the 12-month end weighted average for the following loans: Lake Region 19 Alterra Bank. Well, that would be a legitimate 20 21 one. Sally Stump and Alterra Bank loan. RPS 22 Properties Bank loan. 23 RPS Properties is a shareholder. Sally 24 Stump is a former shareholder. Again, the Staff has indicated that these represent affiliates to 25

Page 20 1 the company. 2 Again, these are shareholders. Ιt 3 would be hard, I think, to imagine a Data Request being so forceful that it would reach beyond the 4 5 company's records and into records of a bank or a private shareholder. I think that's stretching it 6 7 far too -- far too far. 8 And, again, these would be accessible 9 by subpoena, deposition for records, all of which are available to the Staff. So that's why we 10 asserted those objections. 11 Again, as far as relevancy and 12 whether or not the information requested is 13 relevant to this, or jurisdictional, I won't bring 14 15 that up right now, but that would be something we will probably include in a response to a Motion to 16 17 Compel. 18 JUDGE BUSHMANN: Okay. Well, here's 19 where I am on this. This is not a formal Motion to 20 Compel, so you're -- I'm just giving you what I 21 think at this point and the way, at least based on this, how I would rule if it was a formal Motion to 22 Compel. 23 24 It seems to me that it's perfectly 25 appropriate for Staff to request information and

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| 1 | obtain information regarding business relationships | |
| 2 | of Lake Region and persons or entities with which | |
| 3 | Lake Region does business, but only to the extent, | |
| 4 | I think, that that information is actually in the | |
| 5 | possession of Lake Region. | |
| 6 | I don't think it's appropriate for a | |
| 7 | Data Request to ask Lake Region to obtain | |
| 8 | information from a non-party that it doesn't | |
| 9 | already have. So I wouldn't go that far. | |
| 10 | And to that extent, I think | |
| 11 | Mr. Comley's objections will take. So if there is | |
| 12 | information that is in the possession of Lake | |
| 13 | Region that is relates to a business | |
| 14 | relationship or business transactions that Lake | |
| 15 | Region engages in, that seems to me to be an | |
| 16 | appropriate source of discovery. | |
| 17 | So that's kind of how I would go at | |
| 18 | this point. Again, it if anybody if you want | |
| 19 | to bring a Motion to Compel more formal, then we | |
| 20 | could, you know, do it in writing and take it up at | |
| 21 | that time. And at least preliminarily, that's how | |
| 22 | I would rule. | |
| 23 | Any other matters that need to be | |
| 24 | taken up today? Anybody else have anything they | |
| 25 | need to address? | |

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| 1 | All right. Hearing none, then we're |
| 2 | adjourned. We're off the record. |
| 3 | (The proceedings were concluded at 2:13 p.m. |
| 4 | on October 9, 2013.) |
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| 1 | REPORTER'S CERTIFICATE |
| 2 | |
| 3 | STATE OF MISSOURI) |
| 4 |)ss. |
| 5 | COUNTY OF OSAGE) |
| 6 | |
| 7 | I, Monnie S. Mealy, Certified Shorthand Reporter, |
| 8 | Certified Court Reporter #0538, and Registered Professional |
| 9 | Reporter, within and for the State of Missouri, do hereby |
| 10 | certify that I was personally present at the proceedings as |
| 11 | set forth in the caption sheet hereof; that I then and there |
| 12 | took down in stenotype the proceedings had at said time and |
| 13 | was thereafter transcribed by me, and is fully and accurately |
| 14 | set forth in the preceding pages. |
| 15 | |
| 16 | |
| 17 | |
| 18 | |
| 19 | |
| 20 | Monnie S. Mealy, CSR, CCR #0538 |
| 21 | Registered Professional Reporter |
| 22 | |
| 23 | |
| 24 | |
| 25 | |

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