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Missouri Public Service Commission Exhibit No.: Issue(s): Witness: Sponsoring Party: Type of Exhibit: Case No.: Date Testimony Prepared: Capital Structure Matthew J. Barnes MoPSC Staff Rebuttal Testimony WR-2017-0259 October 27, 2017

MISSOURI PUBLIC SERVICE COMMISSION

COMMISSION STAFF DIVISION

WATER AND SEWER DEPARTMENT

Staff Exhibit No. 106 Datell-30-DReporter KF File No P-2017-0259

REBUTTAL TESTIMONY

OF

MATTHEW J. BARNES

INDIAN HILLS UTILITY OPERATING COMPANY, INC.

CASE NO. WR-2017-0259

Jefferson City, Missouri October 2017

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| 1 | | REBUTTAL TESTIMONY |
|----|----------------|---|
| 2 | | OF |
| 3 | | MATTHEW J. BARNES |
| 4 | | INDIAN HILLS UTILITY OPERATING COMPANY, INC. |
| 5 | | CASE NO. WR-2017-0259 |
| 6 | Q. | Please state your name and business address. |
| 7 | А. | Matthew J. Barnes, PO Box 360, Jefferson City, MO 65102 |
| 8 | Q. | By whom are you employed and in what capacity? |
| 9 | А. | I am a Utility Regulatory Auditor IV in the Water and Sewer Department, |
| 10 | Commission | Staff Division of the Missouri Public Service Commission ("Commission"). |
| 11 | Q. | Please describe your work and educational background. |
| 12 | А. | Please see Schedule MJB-r1. |
| 13 | Q. | What is the purpose of your testimony? |
| 14 | А. | The purpose of my testimony is to provide information to the Commission |
| 15 | related to the | various proposals for capital structure and Rate of Return (ROR) for Indian Hills |
| 16 | Utility Opera | ting Company, Inc. ("Indian Hills"). |
| 17 | Q. | What capital structure and ROR did the Office of Public Counsel ("OPC") |
| 18 | witness Mich | ael Gorman propose? |
| 19 | А. | Mr. Gorman proposes a hypothetical capital structure of 50% equity and |
| 20 | 50% debt. M | r. Gorman proposes a ROR of 8.05% that consists of a Return on Equity (ROE) |
| 21 | of 9.34% and | an embedded cost of debt of 6.75% for Indian Hills. |
| 22 | Q. | What embedded cost of debt did Mr. Gorman use and Staff use? |
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Rebuttal Testimony of Matthew J. Barnes

A. Mr. Gorman and Staff used an embedded cost of debt of 6.75% and 14%,
 respectively.

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Q. Why did Staff use 14%?

A. Staff agreed to the 14.00% as part of the partial disposition agreement filed
6 earlier in the case.

Q. What is the difference between the ROR resulting from Staff's capital structure
(65% debt/35% equity) and Mr. Gorman's capital structure (50% debt/50% equity), assuming
the Commission adopts a cost of debt of 14%?

A. Rate of return would decrease by 0.70% or 70 basis points. Staff's filed ROR
is 12.37% and using OPC's capital structure and a cost of debt of 14% yields an ROR of
11.67%. Please see Schedules MJB-r2 and MJB-r3 that show the respective ROR
calculations.

Q. What is the difference between the ROR resulting from Staff's capital structure
(65% debt/35% equity) and Mr. Gorman's capital structure (50% debt/50% equity) assuming
the Commission adopts Mr. Gorman's proposed cost of debt of 6.75%?

A. Rate of return would increase by 0.39% or 39 basis points. Using Staff's
capital structure and OPC's cost of debt results in and ROR of 7.66% compared to OPC's
recommendation which results in an ROR of 8.05%. Please see Schedule MJB-r4 and
MJB-r5 that show the respective ROR calculations.

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Q. What is the impact on rates based on the various scenarios?

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First, Staff calculated the cost of service for the four scenarios.

• The first scenario is Staff's filed position with a 14% cost of debt and 65% debt/35% equity capital structure. The cost of service is \$649,031, which is an increase of 572% in overall revenues.

Rebuttal Testimony of Matthew J. Barnes

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| 1 2 3 4 5 | 50% debt/50% eq | • The second scenario is Staff's 14% cost of debt and OPC's 50% debt/50% equity capital structure. The cost of service is \$652,957, which is an increase of 576% in overall revenues. | | | | | |
|----------------------------------|--|--|-----------------|----------------------------------|--|--|--|
| 6 7 8 9 10 | Staff's 65% debt/. | Staff's 65% debt/35% equity capital structure. The cost of service is \$560,440, which is an increase of 481% in overall | | | | | |
| 11 12 13 14 15 16 | • The final scenari OPC's 50% debt/ service is \$584,80 revenues. | 50% equity | capital structu | re. The cost of | | | |
| 10 17 18 | Based on those numbers, here | e is a table sh | lowing the imp | oact on rates: | | | |
| 19 | Scenario | | | Average Bill (3,000 gallons). | | | |
| 20 | 14% cost of debt – 65% debt/35% equity | \$52.04 | \$7.87 | \$75.64 | | | |
| 21 | 14% cost of debt 50% debt/50% equity | \$53.33 | \$7.59 | \$76.10 | | | |
| 22 23 24 | 6.75% cost of debt - 65% debt/35% equity | \$45.85 | \$6.49 | \$65.32 | | | |
| 24 25 26 | 6.75% cost of debt - 50% debt/50% equity | \$48.56 | \$6.53 | \$68.16 | | | |
| 27 | Q. Does this conclude yo | ur testimony | ? | | | | |

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A.

Yes.

BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSOURI

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In The Matter of The Rate Increase Request Of Indian Hills Utility Operating Company, Inc.

Case No. WR-2017-0259

AFFIDAVIT OF MATTHEW J. BARNES

State of Missouri)) ss County of Cole)

COMES NOW Matthew J. Barnes, and on his oath declares that he is of sound mind and lawful age; that he contributed to the attached *Rebuttal Testimony*; and that the same is true and correct according to his best knowledge and belief.

Further the Affiant sayeth not.

JURAT

Subscribed and sworn before me, a duly constituted and authorized Notary Public, in and for the County of Cole, State of Missouri, at my office in Jefferson City, on this $2\sqrt{1}$ day of October, 2017.

NOTARY PUBLIC

DIANNA L. VAUGHT Notary Public - Notary Seal State of Missouri Commissioned for Cole County My Commission Expires: June 28, 2019 Commission Number: 15207377

EDUCATION AND RATE CASE PARTICIPATION

Educational and Employment Background and Credentials

I am a Utility Regulatory Auditor IV in the Water and Sewer Department, Commission Staff Division for the Missouri Public Service Commission. I was promoted to Utility Regulatory Auditor IV in the Energy Resources Department, Commission Staff Division for the Missouri Public Service Commission in June 2008. I accepted the position of Utility Regulatory Auditor I/II/III in June 2003. I transferred to the position of Utility Regulatory Auditor IV in the Water and Sewer Department in June 2016.

In December 2002, I earned a Bachelor of Science Degree in Business Administration with an Emphasis in Accounting from Columbia College. In May 2005, I earned a Master's in Business Administration with an Emphasis in Accounting from William Woods University.

| Date Filed | Issue | Case Number | Exhibit | Case Name |
|------------|---------------------------------------|----------------|-------------------------|--|
| 09/08/2004 | Merger with TXU Gas | GM20040607 | Staff Recommendation | Atmos Energy Corporation |
| 10/15/2004 | Rate of Return | TC20021076 | Supplemental Direct | BPS Telephone Company |
| 06/28/2005 | Finance Recommendation | EF20050387 | Staff Recommendation | Kansas City Power and Light Company |
| 06/28/2005 | Finance Recommendation | EF20050388 | Staff Recommendation | Kansas City Power and Light Company |
| 08/31/2005 | Finance Recommendation | EF20050498 | Staff Recommendation | Kansas City Power and Light Company |
| 11/15/2005 | Spin-off of landline operations | IO20060086 | Rebuttal | Sprint Nextel Corporation |

RATE CASE PARTICIPATION

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EDUCATION AND RATE CASE PARTICIPATION

| 03/08/2006 | Spin-off of landline operations | TM20060272 | Rebuttal | Alltel Missouri, Inc. |
|------------|---------------------------------------|------------|-------------------------|--|
| 08/08/2006 | Rate of Return | ER20060314 | Direct | Kansas City Power & Light Company |
| 09/08/2006 | Rate of Return | ER20060314 | Rebuttal | Kansas City Power & Light Company |
| 09/13/2006 | Rate of Return | GR20060387 | Direct | Atmos Energy Corporation |
| 10/06/2006 | Rate of Return | ER20060314 | Surrebuttal | Kansas City Power & Light Company |
| 11/07/2006 | Rate of Return | ER20060314 | True-Up Direct | Kansas City Power & Light Company |
| 11/13/2006 | Rate of Return | GR20060387 | Rebuttal | Atmos Energy Corporation |
| 11/23/2006 | Rate of Return | GR20060387 | Surrebuttal | Atmos Energy Corporation |
| 12/01/2006 | Rate of Return | WR20060425 | Direct | Algonquin Water Resources of Missouri LLC |
| 12/28/2006 | Rate of Return | WR20060425 | Rebuttal | Algonquin Water Resources of Missouri LLC |
| 01/12/2007 | Rate of Return | WR20060425 | Surrebuttal | Algonquin Water Resources of Missouri LLC |
| 02/07/2007 | Finance Recommendation | GF20070220 | Staff Recommendation | Laclede Gas Company |

Schedule MJB-r1 Page 2 of 5

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EDUCATION AND RATE CASE PARTICIPATION

| 05/04/2007 | Rate of Return | GR20070208 | Direct | Laclede Gas Company |
|------------|---------------------------|------------|---------------------------|---|
| 07/24/2007 | Rate of Return | ER20070291 | Direct | Kansas City Power and Light Company |
| 08/30/2007 | Rate of Return | ER20070291 | Rebuttal | Kansas City Power and Light Company |
| 09/20/2007 | Rate of Return | ER20070291 | Surrebuttal | Kansas City Power and Light Company |
| 11/02/2007 | Rate of Return | ER20070291 | True-up Direct | Kansas City Power and Light Company |
| 02/01/2008 | Finance Recommendation | EF20080214 | Staff Recommendation | Kansas City Power and Light Company |
| 02/22/2008 | Rate of Return | ER20080093 | Cost of Service Report | The Empire District Electric Company |
| 04/04/2008 | Rate of Return | ER20080093 | Rebuttal Testimony | The Empire District Electric Company |
| 04/25/2008 | Rate of Return | ER20080093 | Surrebuttal Testimony | The Empire District Electric Company |
| 08/18/2008 | Rate of Return | WR20080311 | Cost of Service Report | Missouri-American Water Company |
| 09/30/2008 | Rate of Return | WR20080311 | Rebuttal Testimony | Missouri-American Water Company |
| 10/16/2008 | Rate of Return | WR2008031 | Surrebuttal Testimony | Missouri-American Water Company |

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EDUCATION AND RATE CASE PARTICIPATION

| 02/26/2010 | Fuel Adjustment Clause | ER20100130 | Cost of Service Report | The Empire District Electric Company |
|------------|-----------------------------------|------------|-----------------------------|--|
| 04/02/2010 | Fuel Adjustment Clause | ER20100130 | Rebuttal Testimony | The Empire District Electric Company |
| 04/23/2010 | Fuel Adjustment Clause | ER20100130 | Surrebuttal Testimony | The Empire District Electric Company |
| 02/23/11 | Fuel Adjustment Clause | ER20110004 | Cost of Service Report | The Empire District Electric Company |
| 04/22/11 | Fuel Adjustment Clause | ER20110004 | Rebuttal Testimony | The Empire District Electric Company |
| 04/28/11 | Fuel Adjustment Clause | ER20110004 | Surrebuttal Testimony | The Empire District Electric Company |
| 05/06/11 | Fuel Adjustment Clause | ER20110004 | True-up Direct Testimony | The Empire District Electric Company |
| 10/21/11 | Costs for the Phase-In Tariffs | ER20120024 | Direct Testimony | KCP&L Greater Missouri Operations Company |
| 11/17/11 | Rate of Return | WR20110337 | Cost of Service Report | Missouri-American Water Company |
| 08/09/12 | Fuel Adjustment Clause | ER20120175 | Staff Report | KCP&L Greater Missouri Operations Company |
| 09/12/12 | Fuel Adjustment Clause | ER20120175 | Rebuttal Testimony | KCP&L Greater Missouri Operations Company |
| 10/10/12 | Fuel Adjustment Clause | ER20120175 | Surrebuttal Testimony | KCP&L Greater Missouri Operations Company |
| 11/30/12 | Fuel Adjustment Clause | ER20120345 | Cost of Service Report | The Empire District Electric Company |

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EDUCATION AND RATE CASE PARTICIPATION

| 12/13/14 | Fuel Adjustment Clause | ER20120345 | Class Cost of Service Report | The Empire District Electric Company |
|----------|---------------------------|------------|---|--|
| 01/16/13 | Fuel Adjustment Clause | ER20120345 | Rebuttal Testimony | The Empire District Electric Company |
| 02/14/13 | Fuel Adjustment Clause | ER20120345 | Surrebuttal Testimony | The Empire District Electric Company |
| 12/05/14 | Fuel Adjustment Clause | ER20140258 | Cost of Service Report | Ameren Missouri |
| 12/19/14 | Fuel Adjustment Clause | ER20140258 | Class Cost of Service Report | Ameren Missouri |
| 01/16/15 | Fuel Adjustment Clause | ER20140258 | Rebuttal Testimony | Ameren Missouri |
| 02/06/15 | Fuel Adjustment Clause | ER20140258 | Surrebuttal Testimony | Ameren Missouri |
| 03/17/15 | Fuel Adjustment Clause | ER20140258 | True-up Direct Testimony | Ameren Missouri |
| 07/15/16 | Fuel Adjustment Clause | ER20160156 | Staff Report Revenue Requirement Cost of Service | KCP&L Greater Missouri Operations Company |
| 07/29/16 | Fuel Adjustment Clause | ER20160156 | Staff Report Rate Design | KCP&L Greater Missouri Operations Company |
| 10/13/16 | Rate of Return | SR20160202 | Rebuttal Testimony | Raccoon Creek Utility Operating Company |

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| Line Number | ∆ Description | B Dollar Amount | <u>C</u> Percentage of Total Capital Structure | D Embedded Cost of Capital | E. Wéighted Cost of Capital |
|----------------|--------------------------------------|-----------------------|--|-------------------------------------|--------------------------------------|
| 1 | Common Stock | \$643,298 | 35.00% | 9.34% | 3.269% |
| 2 | Other Security-Non Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |
| 3 | Preferred Stock | \$0 | 0.00% | 0.00% | 0.000% |
| 4 | Long Term Debt | \$1,194,699 | 65.00% | 14.00% | 9.100% |
| 6 | Short Term Debt | \$0 | 0.00% | 0.00% | 0.000% |
| 6 | Other Security-Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |

7 TOTAL CAPITALIZATION \$1,837,997 100.00%

To PreTax Return Rate Schedule

Note: column C: is 6 positions with 4 that are displayed (if not totaled correctly, due to rounding)

Schedule MJB-r2

Accounting Schedule: 04 Sponsor: Staff Page: 1 of 1

| Line Number | A Description | B Dollar Amount | <u>C</u> Percentage of Total Capital Structure | D Embedded Cost of Capital | E Weighted Cost of Capital |
|----------------|--------------------------------------|-----------------------|--|-------------------------------------|-------------------------------------|
| 1 | Common Stock | \$918,998 | 50.00% | 9.34% | 4.670% |
| 2 | Other Security-Non Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |
| 3 | Preferred Stock | \$0 | 0.00% | 0.00% | 0.000% |
| 4 | Long Term Debt | \$918,998 | 50.00% | 14.00% | 7.000% |
| 5 | Short Term Debt | \$0 | 0.00% | 0.00% | 0.000% |
| 6 | Other Security-Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |

To PreTax Return Rate Schedule

Note: column C: is 6 positions with 4 that are displayed (if not totaled correctly, due to rounding)

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Schedule MJB-r3

Accounting Schedule: 04 Sponsor: Staff Page: 1 of 1

| Line Number | ۵ Description | <u>B</u> Dollar Amount | <u>C</u> Percentage of Total Capital Structure | D Embedded Cost of Capital | E Weighted Cost of Capital |
|----------------|--------------------------------------|------------------------------|--|-------------------------------------|-------------------------------------|
| 1 | Common Stock | \$643,298 | 35.00% | 9.34% | 3.269% |
| 2 | Other Security-Non Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |
| 3 | Preferred Stock | \$0 | 0.00% | 0.00% | 0.000% |
| 4 | Long Term Debt | \$1,194,699 | 65.00% | 6.75% | 4.388% |
| 5 | Short Term Debt | \$0 | 0.00% | 0.00% | 0.000% |
| 6 | Other Security-Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |

7 TOTAL CAPITALIZATION \$1,837,997 100.00% 7.667%

To PreTax Return Rate Schedule

Note: column C: is 6 positions with 4 that are displayed (if not totaled correctly, due to rounding)

Schedule MJB-r4 Accounting Schedule: 04 Sponsor: Staff Page: 1 of 1

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| Line Number | Description | <u>B</u> Dollàr Ampuni | <u>C</u> Percentage of Total Capital Structure | 1 <u>D</u> Embedded Cost of Capital | E Welghied Cost of Capital |
|----------------|--------------------------------------|------------------------------|--|--|-------------------------------------|
| 1 | Common Stock | \$918,998 | 50.00% | 9.34% | 4.670% |
| 2 | Other Security-Non Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |
| 3 | Preferred Stock | \$0 | 0.00% | 0.00% | 0.000% |
| 4 | Long Term Debt | \$918,998 | 50.00% | 6.75% | 3.375% |
| δ | Short Term Debt | \$0 | 0.00% | 0.00% | 0.000% |
| 6 | Other Security-Tax Deductible | \$0 | 0.00% | 0.00% | 0.000% |
| | | | | | |

7 TOTAL CAPITALIZATION \$1,837,996 100.00% 8.045%

To PreTax Return Rate Schedule

Note: column C: is 6 positions with 4 that are displayed (if not totaled correctly, due to rounding)

Schedule MJB-r5 Accounting Schedule: 04 Sponsor: Staff Page: 1 of 1