

**FILED<sup>2</sup>**

DEC 12 2001

BEFORE THE PUBLIC SERVICE COMMISSION  
STATE OF MISSOURI

Missouri Public  
Service Commission

In the Matter of the  
Complaint of the  
Missouri Coalition for  
Fair Competition )

Case No. EC-2001-277

**COMPLAINT**

**COMES NOW** the Missouri Coalition for Fair Competition and makes the following formal Complaint against Missouri Public Service, a Division of UtiliCorp United, Inc.:

1. The Missouri Coalition for Fair Competition is an Association represented by the undersigned attorney, and the address for the Association is 2632 South Kingshighway Boulevard, St. Louis, MO 63139. A list of all of its members is attached hereto as an Appendix to the Complaint. The name and address of the attorney on behalf of the Complainant is indicated at the bottom.

2. The Complaint is against Missouri Public Service , a Division of UtiliCorp United, Inc. The Complaint involves a violation of Sections 386.754 through 386.764, RSMo Cum. Supp. 1998, advertisements and brochures to the public and customers of Missouri Public Service. Exhibit 1 is a brochure of Missouri Public Service. It is Complainant's belief that Missouri Public Service has provided other brochures and advertisements to customers providing HVAC services contrary to law.

3. The Complaint is that Missouri Public Service offers HVAC services to its customer through affiliates without indicating whether such HVAC services are provided by an affiliate or by a utility contractor and further, without indicating as required by law (in bold type, on the same page and in plain audible language during the solicitation of such service), a disclaimer stating that such

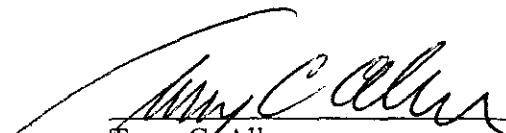
service provided is not regulated by the Missouri Public Service Commission. In addition, the utility is engaging in Heating, Ventilation and Air Conditioning ("HVAC") services in this State, as indicated by Exhibits 1 & 2, which is contrary to Section 386.756, RSMo Cum. Supp. 1998, and the utility, Missouri Public Service, in engaging in such services while not exempt or excepted from the provisions of law in that such services are not emergency services or not services being provided under a program pursuant to an existing statute, rule or order of the Missouri Public Service Commission. And further, they are not services that have been provided five years prior to August 28, 1998. Section 386.756.1, .7 and .8, RSMo Cum. Supp. 1998. The Complainant alleges that in the respects as stated above that Missouri Public Service has violated the provisions of Section 386.756, RSMo Cum. Supp. 1998, and is guilty of a civil offense and is subject to a penalty up to \$12,500.00 for each violation.

4. The Missouri Public Service Commission has jurisdiction pursuant to Sections 386.754 through 386.764, RSMo Cum. Supp. 1998, inclusive.

5. There is no requirement in this case mandating the Complainant to try to discuss and cure the Complaint with the utility. Nor is there a requirement to cure the Complaint directly with the utility under Sections 386.754 through 386.764, RSMo Cum. Supp. 1998.

WHEREFORE, the Missouri Coalition for Fair Competition submits its Complaint as above stated and requests the Commission to provide the relief as set out in the statutes for the violations alleged, including a penalty up to \$12,500.00 for each violation, and for such further relief as appropriate in the premises.

Respectfully submitted,

  
Terry C. Allen #19894  
ALLEN & HOLDEN LAW OFFICES, L.L.C.  
102 E. High Street, Suite 200  
P.O. Box 1702  
Jefferson City, MO 65102  
Telephone: 573/636-9667  
Fax: 573/636-4667

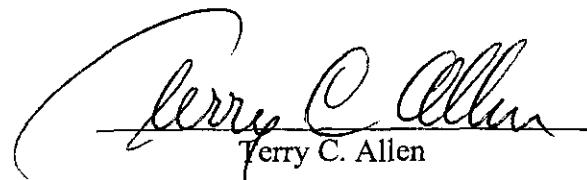
ATTORNEY FOR COMPLAINANT

CERTIFICATE OF SERVICE

I hereby certify that a copy of the above and foregoing was mailed, first-class postage prepaid,  
this 12 day of December, 2001, to the following:

Ms. Martha S. Hogerty  
Public Counsel  
Office of the Public Counsel  
Truman State Office Building, Room 250  
P. O. Box 7800  
Jefferson City, MO 65102-7800

Mr. Gary Clemmons  
UtiliCorp United, Inc.  
10700 E. 350 Hwy.  
P.O. Box 11739  
Kansas City, MO 64138

  
Terry C. Allen



Commissioners  
KELVIN L. SIMMONS  
Chair  
CONNIE MURRAY  
SHEILA LUMPE  
STEVE GAW  
BRYAN FORBIS

## Missouri Public Service Commission

POST OFFICE BOX 360  
JEFFERSON CITY, MISSOURI 65102  
573-751-3234  
573-751-1847 (Fax Number)  
<http://www.psc.state.mo.us>

ROBERT J. QUINN, JR.  
Executive Director  
WESS A. HENDERSON  
Director, Utility Operations  
ROBERT SCHALLENBERG  
Director, Utility Services  
DONNA M. PRENGER  
Director, Administration  
DALE HARDY ROBERTS  
Secretary/Chief Regulatory Law Judge  
DANA K. JOYCE  
General Counsel

### Information Sheet Regarding Mediation of Commission Formal Complaint Cases

Mediation is a process whereby the parties themselves work to resolve their dispute with the aid of a neutral third-party mediator. This process is sometimes referred to as "facilitated negotiation." The mediator's role is advisory and although the mediator may offer suggestions, the mediator has no authority to impose a solution nor will the mediator determine who "wins." Instead, the mediator simply works with both parties to facilitate communications and to attempt to enable the parties to reach an agreement which is mutually agreeable to both the complainant and the respondent.

The mediation process is explicitly a problem-solving one in which neither the parties nor the mediator are bound by the usual constraints such as the rules of evidence or the other formal procedures required in hearings before the Missouri Public Service Commission. Although many private mediators charge as much as \$250 per hour, the University of Missouri-Columbia School of Law has agreed to provide this service to parties who have formal complaints pending before the Public Service Commission at no charge. Not only is the service provided free of charge, but mediation is also less expensive than the formal complaint process because the assistance of an attorney is not necessary for mediation. In fact, the parties are encouraged not to bring an attorney to the mediation meeting.

The formal complaint process before the Commission invariably results in a determination by which there is a "winner" and a "loser" although the value of winning may well be offset by the cost of attorneys fees and the delays of protracted litigation. Mediation is not only a much quicker process but it also offers the unique opportunity for informal, direct communication between the two parties to the complaint and mediation is far more likely to result in a settlement which, because it was mutually agreed to, pleases both parties. This is traditionally referred to as "win-win" agreement.

The traditional mediator's role is to (1) help the participants understand the mediation process, (2) facilitate their ability to speak directly to each other, (3) maintain order, (4) clarify misunderstandings, (5) assist in identifying issues, (6) diffuse unrealistic expectations, (7) assist in translating one participant's perspective or proposal into a form that is more understandable and acceptable to the other participant, (8) assist the participants with the actual negotiation process, (9) occasionally a mediator may propose a possible solution, and (10) on rare occasions a mediator may encourage a participant to accept a particular solution. The mediator will not possess any specialized knowledge of the utility industry or of utility law.

In order for the Commission to refer a complaint case to mediation, the parties must both agree to mediate their conflict in good faith. The party filing the complaint must agree to appear and to make a good faith effort to mediate and the utility company against which the complaint has been filed must send a representative who has full authority to settle the complaint case. The essence of mediation stems from the fact that the participants are both genuinely interested in resolving the complaint.

Because mediation thrives in an atmosphere of free and open discussion, all settlement offers and other information which is revealed during mediation is shielded against subsequent disclosure in front of the Missouri Public Service Commission and is considered to be privileged information. The only information which must be disclosed to the Public Service Commission is (a) whether the case has been settled and (b) whether, irrespective of the outcome, the mediation effort was considered to be a worthwhile endeavor. The Commission will not ask what took place during the mediation.

If the dispute is settled at the mediation, the Commission will require a signed release from the complainant in order for the Commission to dismiss the formal complaint case.

If the dispute is not resolved through the mediation process, neither party will be prejudiced for having taken part in the mediation and, at that point, the formal complaint case will simply resume its normal course.

Date: December 31, 2001

  
\_\_\_\_\_  
Dale Hardy Roberts  
Secretary of the Commission

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

Rydon Swarvengen & England  
312 E. Capitol Ave.  
Jefferson City, MO 65101

2. Article Number

(Transfer from sei) 7001 0360 0002 3168 7930

PS Form 3811, August 2001

Domestic Return Receipt

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

Legal Dept. St. Joseph Light &  
Power, a division of Utilicorp  
United, INC.  
520 Francis St.  
PO Box 991  
St. Joseph, MO 64502

2. Article Number

(Transfer from sei) 7001 0360 0002 3168 7947

PS Form 3811, August 2001

Domestic Return Receipt

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature

X Crystal Libbey

- Agent  
 Addressee

B. Received by (Printed Name)

C. Date of Delivery

D. Is delivery address different from item 1?  Yes

If YES, enter delivery

U.S. Postal Service

**CERTIFIED MAIL RECEIPT**

(Domestic Mail Only; No Insurance Coverage Provided)

**OFFICIAL USE**

3. Service Type

- Certified Mail  
 Registered  
 Insured Mail

4. Restricted Delivery

Postage \$

Certified Fee

Return Receipt Fee  
(Endorsement Required)Restricted Delivery Fee  
(Endorsement Required)

Total Postage &amp; Fees \$

Postmark  
Here

Sent To Rydon Swarvengen &amp; England

Street, Apt. No.;  
or PO Box No.

City, State, ZIP+ 4

PS Form 3800, January 2001

See Reverse for Instructions

FC-2002-277

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature

X J. F. Clark

- Agent  
 Addressee

B. Received by (Printed Name)

C. Date of Delivery

D. Is delivery address different from item 1?  YesIf YES, enter delivery address below:  No

U.S. Postal Service

**CERTIFIED MAIL RECEIPT**

(Domestic Mail Only; No Insurance Coverage Provided)

**OFFICIAL USE**

3. Service Type

- Certified Mail  
 Registered  
 Insured Mail

4. Restricted Delivery

Postage \$

Certified Fee

Return Receipt Fee  
(Endorsement Required)Restricted Delivery Fee  
(Endorsement Required)

Total Postage &amp; Fees \$

Postmark  
Here

Sent To Legal Department, St. Joseph Power

Street, Apt. No.;  
or PO Box No.

And light

City, State, ZIP+ 4

PS Form 3800, January 2001

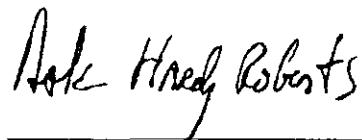
See Reverse for Instructions

**STATE OF MISSOURI**

**OFFICE OF THE PUBLIC SERVICE COMMISSION**

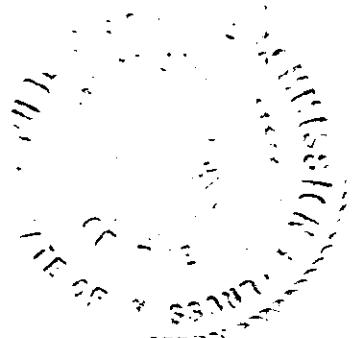
I have compared the preceding copy with the original on file in this office and  
I do hereby certify the same to be a true copy therefrom and the whole thereof.

WITNESS my hand and seal of the Public Service Commission, at Jefferson City,  
Missouri, this 31<sup>st</sup> day of Dec. 2001.



---

**Dale Hardy Roberts**  
Secretary/Chief Regulatory Law Judge



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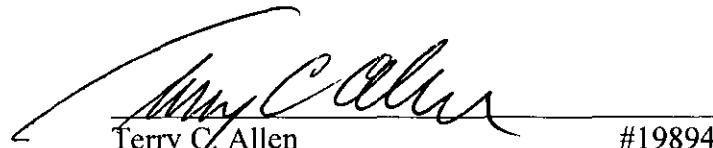
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Terry C. Allen #19894  
ALLEN & HOLDEN LAW OFFICES, L.L.C.  
102 E. High Street, Suite 200  
P.O. Box 1702  
Jefferson City, MO 65102  
Telephone: 573/636-9667  
Fax: 573/636-4667

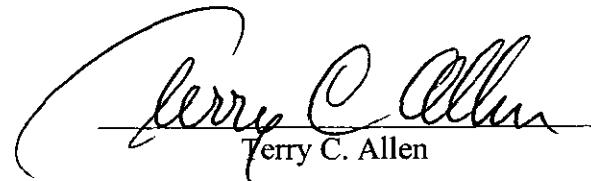
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Ms. Martha S. Hogerty  
Public Counsel  
Office of the Public Counsel  
Truman State Office Building, Room 250  
P. O. Box 7800  
Jefferson City, MO 65102-7800

Mr. Gary Clemons  
UtiliCorp United, Inc.  
10700 E. 350 Hwy.  
P.O. Box 11739  
Kansas City, MO 64138



Terry C. Allen

## Missouri Coalition For Fair Competition

Membership List  
As of 12/11/01

### Appendix

| <u>Customer</u>        | <u>Phone</u> | <u>Fax</u>   | <u>Ship To</u>  |
|------------------------|--------------|--------------|---|
| Afraghi, Brian         | 647-5511     | 636-252-0819 | Crescent Parts Brian Afraghi 5121 Manchester St. L...         |
| Arnett, Dale           | 816-252-6805 | 816-252-0819 | Dale Arnett Climatic Htg. & Ctg. 8740 Wilson Rd. Ind...       |
| Averill, Mark          | 314-427-3825 | 314-428-2034 | Mark Averill Averill Service 10545 Liberty Ave St. Lo...      |
| Baggett, Chuck         | 636-583-3780 | 636-583-2338 | Chuck Baggett Fresh Services #9 Progress Dr. Univ...          |
| Ballargeon, Jon        |              |              | Jon Ballargeon 26 May Valley Fenton MO 63026                  |
| Bartmeier, Cliff       | 636-343-9409 | 636-343-0144 | Clif Bartmeier Mechanical Supply 919 Horan Dr. Fe...          |
| Bauman, Henry          | 314-371-2800 | 314-371-2804 | Henry Bauman Sheet Metal Workers Local #36 301...             |
| Baumann, Rich          |              |              | Rich Baumann 3926 Oak Crest Barnhart MO 63012                 |
| Baumann, Terry         | 636-629-7800 | 636-629-7820 | Terry Baumann CHS Htg. & Ctg. 460 St. Clair St. St...         |
| Becker, Don            |              |              | Don Becker 200 Wally Union MO 63084                           |
| Beckmann, Steve        | 314-481-7333 | 314-352-9177 | Sellga Htg. & Ctg. Steve Beckmann 6211 Gravois St...          |
| Berlin, Barb           |              |              | Barb Beffa Crescent Parts Christopher E Beffa 5121 Marches... |
| Bella, Christopher     | 647-5511     | 618-242-6131 | Crescent Parts Christopher E Beffa 5121 Marches...            |
| Benoist, Jack          | 800-642-2258 |              | Jack Benoist Benoist Brothers Supply 16th & Main...           |
| Bennen, Sr., Richard   | 314-731-4133 |              | Richard Bennen, Sr. Air Comfort Service 11920 Mass...         |
| Bigogno, Mike          |              |              | Mike Bigogno 110 Sylvia St. Louis MO 63125                    |
| Bollinger, J Insurance |              |              |   |
| Bone, Toni             | 636-937-6942 | 636-931-4030 | Toni Bone Bone Htg. & Ctg. 2731 Lucas Ave Festus...           |
| Bourisaw, Dave         |              |              | Dave Bourisaw Crescent Parts 0510 Vasey Ave St...             |
| Branch Manager         | 314-961-5881 | 314-961-5880 | Branch Manager Benoist Brothers Supply 2609 Roc...            |
| Brenner, Mark          | 636-532-1110 | 636-532-7318 | Mark Brenner Thermal Mechanics, Inc. 791 Goddar...            |
| Brewer, Matt           | 314-567-5680 | 314-567-6952 | Matt Brewer York International 11645 Northline Indu...        |
| Briggs, Randall        |              |              | Randall Briggs 5299 Briggs Dr. De Solo MO 63020               |
| Broeking, Darrell      |              |              | Crescent Parts Darrel Broeking 3205 West Commer...            |
| Brokaw, Dan            | 636-397-8280 |              | Dan Brokaw Brokaw Heating 145 Culwood St. Peter...            |
| Brooks, Mike           | 314-921-2516 |              | Mike Brooks Brooks Htg. & Ctg. 2157 Entine Drive...           |
| Brotherton, Chad       |              |              | Crescent Parts Chad Brotherton 6335 N 3rd St Quincy...        |
| Buehrle, Skip          | 636-583-8404 |              | Skip Buehrle B & S Htg. & Ctg. 219 South Oak Unio...          |
| Bull, William          |              |              | William Bull 11675 Petta Chalet Dr St Louis MO 63...          |
| Busch, Bill            | 314-846-3125 | 314-882-1212 | Bill Busch Busch Htg. & Ctg. PO Box 510228 St. Lo...          |
| Bulter, Paul           |              |              | Crescent Parts Paul Bulter 6335 N 3rd St Quincy IL 6...       |
| Buxton, Chris          |              |              | Chris Buxton 323 Stillbrook Fenton MO 63026                   |
| Byrne, John            |              |              | John Byrne 3125 Byrne Rd Imperial MO 63052                    |
| Byrne, Rich            |              |              | Rich Byrne 1301 Walton University City MO 63130               |
| Caddwell, Chuck        |              |              | Chuck Caldwell 9400 Natural Bridge St. Louis, MO 6...         |
| Catlow, Dan            | 314-867-8555 | 314-867-5112 | Dan Caddwell Mechanical Inc. 1229 Belgrave St. Lou...         |
| Campbell, Andrea       | 314-731-4133 |              | Audrea Campbell 627 Holiday Hazelwood, MO 63042               |
| Carne, Al              | 314-731-4133 |              | Al Carne 1433 Scenic Dr. Arnold, MO 63010                     |
| Cella, Tim             | 314-631-1584 | 314-631-1705 | Tim Cella Degenhardt Htg. & Ctg. 7624 S. Broadwa...           |
| Chick, Curtis          | 573-642-1833 | 573-642-6910 | Curris Chick Sheet Metal Workers Local #36 PO Bo...           |
| Cissell, David         | 636-925-2100 | 636-949-8711 | David Cissell CISCO 2200 West Clay St. Charles M...           |
| Cissell, Jason         |              |              | Jason Cissel 810 N. Waters Perryville MO 63775                |
| Classic Air Care       |              |              |   |
| Coleman, Jerry         | 636-327-4238 | 636-327-8460 | C & S Htg. & Ctg. Jerry Coleman 206 West Pearce...            |
| Comroy, Mike           | 428-8606     | 428-0532     | Mike Comroy All Air Systems 8850 St. Charles Rock ...         |
| Courtois, Judy         | 647-5511     |              | Crescent Parts Judy Courtois 5121 Manchester St L...          |
| Craig, Scott           |              |              |   |
| Crane, Lindell         |              |              | Crescent Parts Lindell Crane 6118 Jackson Columbia...         |
| Crawford, Les          | 636-239-3581 | 636-239-7564 | Les Crawford Jim's Heating & Cooling 207 E. Fifth S...        |
| Crosswhite, Jim        | 314-731-4133 |              | Jim Crosswhite Air Comfort Service 11920 Missouri...          |
| Curran, Maureen        | 314-921-9885 | 314-830-1158 | Maureen Curran The Curran Company 1575 North ...              |

## Missouri Coalition For Fair Competition

Membership List  
As of 12/11/01

| <u>Customer</u>     | <u>Phone</u> | <u>Fax</u>   | <u>Ship To</u>   |
|---------------------|--------------|--------------|--|
| Dalton, Larry       | 636-343-9288 | 636-343-9316 | Larry Dalton South County Heating 1097 Gravols Fa...               |
| Daniels, Daniel     |              |              | Crescent Parts Daniel Daniels 518 Jackson Columbi...               |
| Degenhardt, Dick    | 314-481-7333 | 314-352-9177 | Dick Degenhardt Seigna Htg. & Ctg. 6211 Gravois St...              |
| Degenhardt, Tony    | 314-631-1554 | 314-631-1705 | Tony Degenhardt Degenhardt Htg. & Ctg. 7624 S. B...                |
| Denbow, Steve       |              |              | Steve Denbow 5335 Willow Way Ct. Villa Ridge MO 6...               |
| Denton, Craig       |              |              | Craig Denton 2135 Doe Run Arnold MO 63010                          |
| Dickens, Roger      |              |              | Roger Dickens 878 Powers Rd Leasburg MO 65535                      |
| DiRaimondo, Paul    | 647-5511     |              | Paul DiRaimondo Crescent Parts 2101 Sublette St L...               |
| Dodd, Patrick       | 314-865-4044 | 314-865-4048 | Patrick Dodd Infagallata Htg. & Ctg. 4160 Meramec...               |
| Dennie Meek         | 660-736-5511 | 660-736-4839 | Dennie Meek Meek & Son Ptg. & Htg. 413 Main St...                  |
| Dornton, Kevin      | 636-451-5453 |              | Kevin Dornton Altenton AC 98B Westridge Dr. Pacific...             |
| Duncan, Ray D.      |              |              | Ray D Duncan 1208 Rockwood Forest Dr. Arnold M...                  |
| Dvorak, Paul        |              |              | Paul Dvorak 4507 Southridge Meadows Dr. St. Lou...                 |
| Eaker, Allen        |              |              | Allen Eaker Lakebink Refrigeration Highway 50 & C...               |
| Edle, Alan          |              |              | Crescent Parts Alan Edle 618 Jackson Columbia M...                 |
| Edle, Larry         |              |              | Crescent Parts Larry Edle 818 Jackson Columbia M...                |
| Edmond, Fred        |              |              | Fred Edmond 503 N Columbus Pacific MO 63069                        |
| Eliod, Craig        |              |              | Craig Eliod Keeven Heating & Cooling 514 Atlanta ...               |
| Engel's Car Craft   |              |              | Benjamin Essinger 1647 Penny Lane Union, MO 63...                  |
| Esslinger, Benjamin | 314-731-4133 |              | Crescent Parts Deborah Estes 5121 Manchester St. ...               |
| Estes, Deborah      | 647-5511     |              | John Fagot Always Be ComforTable 2403 Highway 7...                 |
| Fagot, John         |              |              | Don Faulstich Controlled Htg. & AC Inc. 2060 Happy...              |
| Faulstich, Don      | 314-638-1535 | 314-638-1543 | Herb Faulstich Controlled Htg. & AC Inc. 883-A High...             |
| Faulstich, Herb     | 573-348-1535 | 573-348-3374 | Jaines 1209 Burgess Ave. Crystal City MO ...                       |
| Fischer, James      |              |              | Vince Fischer 5035 Hillcrest Arnold MO 63010                       |
| Fischer, Vince      |              |              | Peter Frazier 23 Castillo Ct. St. Charles, MO 63304                |
| Frazier, Peter      | 314-731-4133 |              | Art Fuller American Home Htg. & Air 2017 Redmond...                |
| Fuller, Art         | 314-741-5820 | 314-741-8086 | Tom Gable 4115 Parker Ave St. Louis MO 63116                       |
| Gable, Tom          |              |              | Craig Gaebler 56338 Briarwood Estates Dr. St. Louis...             |
| Gaebler, Craig      |              |              | Crescent Parts Phillip W Gaines 5121 Manchester S...               |
| Gaines, Phillip     | 647-5511     |              | ACCA, Kansas City Linda Gallagher 7804 Monrovia...                 |
| Gallagher, Linda    | 913-631-2535 | same         | Tony Gascogne Capitol Group 1800 South Eighth St. ....             |
| Gascogne, Tony      | 217-753-6900 | 217-753-6910 | Mark Giljum 5418 Goethe St. Louis, MO 63109                        |
| Giljum, Mark        | 314-731-4133 |              | George Giudici Crescent Parts 5121 Manchester St. ....             |
| Giudici, George     | 314-647-5511 | 314-647-5891 | Guy Giudici Crescent Parts 5327 Magnolia Ave. St. ....             |
| Giudici, Guy        |              |              | Randy Glenn 1027 Treelop Trail Baldwin MO 63021                    |
| Glen, Randy         |              |              | Glen Gobel ACCA-SI. Louis Chapter P.O. Box 147...                  |
| Gobet, Glen         | 877-482-2674 | 877-482-2674 | Aspen Refrigeration Mike Goufley 2113 North Warson...              |
| Gordley, Mike       | 314-428-1148 | 314-428-4224 | Jim Goufley 16 Quinton Hill Ct. St. Louis, MO 63137...             |
| Goodin, Jim         | 314-731-4133 |              | Steve Goufley Crescent Parts 6 Craigwood St. Peters...             |
| Goufa, Steve        |              |              | Gus Gottlieb C & G Htg. & AC 7720 Big Bend St. L...                |
| Gottlieb, Gus       | 314-645-0535 | 314-645-3181 | Crescent Parts Mark Graham 847 S. Kinghighway ...                  |
| Graham, Mark        |              |              | Patricia Graham 3D42 Douglas Rd. Florissant, MO 6...               |
| Graham, Patricia    | 314-731-4133 |              | Crescent Parts Jeff Gratzer 5121 Manchester St. L...               |
| Gratzer, Jeff       | 647-5511     |              | Peter Grau 3615 Falcon Ave. Bridgeston, MO 63044                   |
| Grant, Peter        | 314-731-4133 |              | Mike Gregg 1116 Timberlane Fenton, MO 63026                        |
| Gregg, Mike         |              |              | Crescent Parts Billy Hackworth 618 Jackson Colun...                |
| Hackworth, Billy    |              |              | Crescent Parts Brian Hageman 2100 S. 59th St. L...                 |
| Hageman, Brian      |              |              | Dan Hagemann Lenox Industries 251 Corporate W...                   |
| Hagenhoff, Dan      | 314-298-2626 | 314-298-1777 | Jimmy Hagenhoff Lenox Industries 113 Inverness Valley Park, MO ... |
| Haguewood, Jimmy    | 314-731-4133 |              |  |

# Missouri Coalition For Fair Competition

Membership List  
As of 12/11/01

| <b>Customer</b>        | <b>Phone</b> | <b>Fax</b>   | <b>Ship to</b>  |
|------------------------|--------------|--------------|---|
| Haire, Dan             | 314-768-4210 | 314-768-4225 | Dan Haire Marco Sales 1100 MacLind Ave St. Louis...       |
| Hajek, Randy           | 314-731-4133 |              | Randy Hajek 3659 Summit Dr. St. Charles, MO 63303         |
| Hamilton, Brian        | 647-5511     |              | Crescent Parts Brian Hamilton 5121 Manchester St. ...     |
| Harms, Paul            | 816-842-5400 | 816-842-2682 | Paul Harms CFM Distributors 1104 Union Ave. Kans...       |
| Harper, James          | 314-731-4133 |              | James Harper 10350 Ross Circle St. Louis, MO 631...       |
| Harris, Sue            | 314-481-7333 | 314-352-9177 | Seliga Hig & Cig Sue Harris 6211 Gravols St. Louis...     |
| Hansler, David         | 314-631-5300 | 314-631-6600 | David Hansler Hansler Hig. & AC 930 Gravols St. L...      |
| Hawell, Bob            |              |              | Bob Hawell 1507 South 10th Poplar Bluff, MO 63901         |
| Henton, Richard        | 314-731-4133 |              | Richard Henton 1279 Read Feather Ct. OFallon, MO...       |
| Head, Richard          | 660-265-4388 | 660-265-5281 | Richard Head Head's Hig. & Cig. 125 St Mary's Site...     |
| Hearn, Robert          |              |              | Crescent Parts Robert Hearn 3205 West Commerce...         |
| Henderson, Rich        | 314-521-2462 | 314-521-2492 | Rich Henderson Bernstein AC & Hig. 4513 North Ha...       |
| Herrnsheimer, Art      |              |              | Richard Matton 1279 Read Feather Ct. OFallon, MO...       |
| Hermann, Jerry         | 314-738-0200 | 314-730-0111 | Jerry Hermann Three States Supply 4001 Lakefront...       |
| Higgs, Dan             |              |              | Dan Higgs American Home Hig. & Air 2017 Redman...         |
| Hoff, Henry            | 636-240-4633 | 636-240-4637 | Henry Hoff Hoff Hig. & AC 1520 Kemmar Ct. OFallo...       |
| Hoffman, David         | 314-772-5550 | 314-772-4650 | David Hoffman Gaines HVAC Inc. 5120 Northrup St...        |
| Hoffmann, Robert       | 314-631-5892 | 314-664-0636 | Robert Hoffmann Hoffmann Brothers 1641 Tower G...         |
| Hogg, Bill             | 647-5511     |              | Bill Hogg 7128 Leona St. Louis, MO 63116                  |
| Hopen, Mike            | 314-261-6000 | 314-298-8017 | Mike Hopen Missouri Furnace Co. #200 Bonfils Brid...      |
| Huber, Chuck           |              |              | Chuck Huber Crescent Parts 4167 Konder Dr. Arnold...      |
| Huelsmeyer, Mark       |              |              | Crescent Parts Mark Huelsmeyer 6335 N 3rd St. Quin...     |
| Huffman, L. B.         | 816-842-5400 | 816-842-2682 | L. B. Huffman CFM Distributors 1104 Union Ave Ka...       |
| Hull, Mike             |              |              | Crescent Parts Mike Hull 6335 N 3rd St. Quin...           |
| Johnson, Charles       |              |              | Crescent Parts Charles Johnson 202 North G St. Po...      |
| Johnson, Glenn         |              |              | Glenn Johnson 539 Havenitee Hazelwood MO 63042            |
| Jones, Carol           | 314-731-4133 |              | Carol Jones 7544 English Coach Lane Hazelwood...          |
| Jones, Gary            |              | 314-731-3710 | Gary Jones Air Condition Service 11920 Missouri Bott...   |
| Jordan, Steve          |              |              | Steve Jordan 1407 Little Calvey Creek Rd. Robertsville... |
| Jungmeier, Glen        | 573-392-6380 | 573-392-0285 | Glen Jungmeier Jungmeier Hig. & AC 1103 South ...         |
| Keeven, Larry          |              |              | Larry Keeven Keeven Heating & Cooling 4136 High...        |
| Keeven, Mike           |              |              | Mike Keeven Keeven Heating & Cooling 732 Tom S...         |
| Keeven, Ron            |              |              | Ron Keeven Keeven Heating & Cooling 4052 Kiel-L...        |
| Keeven, Stan           |              |              | Stan Keeven Keeven Appliance Co 4953 North Hig...         |
| Kesseler, Jr., Wilfred | 314-481-0961 |              | Wilfred Kesseler, Jr. 6545 Lawnside Dr. St. Louis, MO...  |
| Knapczik, Ronald       | 573-459-2135 | 573-459-2667 | Ronald Knapczik 3024 Donny Cave Maryland Hig...           |
| Koch, John             | 314-741-5835 |              | John Koch Koch Mechanical Services PO Box 587...          |
| Kohnen, Stephen        | 314-837-3308 | 314-837-3924 | Stephen Kohnen Ray Bee Electric 890 N. Lafayette ...      |
| Korte, Dan             |              |              | Dan Korte Keeven Heating & Cooling 608 Mackath...         |
| Koury, Victor          | 314-822-9275 |              | Victor Koury Koury Insurance Agency 10733 Sunset...       |
| Kroddinger, Larry      | 636-337-2150 | 636-337-6074 | Larry Kroddinger Sheet Metal Contractors 3255 Long...     |
| Krumpeitman, Greg      |              |              | Greg Krumpeitman 4240 Highway 4K Robertsville M...        |
| Lackey, Mark           |              |              | Crescent Parts Mark Lackey 2100 S 59th St. St. Louis...   |
| Lammer, Mark           |              |              | Mark Lammer 3106 Allen Ave. St. Louis, MO 63104           |
| Lane, Richard          | 816-364-0600 | 816-364-0602 | Richard Lane 1763 Wimes Rd Wentzville MO 63385            |
| Lawson, Tom            | 636-343-1444 | 636-343-6183 | Tom Lawson Toms Hig. & Cig. 2302 Highly St. St. J...      |
| Lee, L.                | 636-343-1444 | 636-343-6183 | Larry Lee 4450 Bristol Bend High Ridge MO 63049           |
| Lee, Larry             |              |              | Larry Lee Scott - Lee Heating 1565 Fempark Fenton...      |
| Lebbie, Josh           |              |              | Josh Lettie 738 Gray Perryville MO 63775                  |
| Lewis, Gary            |              |              | Gary Lewis 3206 Gatesby Lane St. Charles, MO 63...        |
| Little, Mark           |              |              | Mark Little 320 South Smith Smithton, IL 62265            |

## Missouri Coalition For Fair Competition

Membership List  
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| <b>Customer</b>     | <b>Phone</b> | <b>Fax</b>   | <b>Ship to</b>  |
|---------------------|--------------|--------------|---|
| Lachitco, Vance     |              |              | Vance Lachitco 12 Raintree Ct. Fenton, MO 63026         |
| Lofink, Gary        |              |              | Gary Lofink 2909 Forest Granite City IL 62040           |
| Loreth, Timothy     |              |              | Timothy Loreth 824 Lamplight Hazelwood, MO 63042        |
| Lueken, John        | 314-434-0777 | 314-434-0424 | John Lueken SMACNA - St. Louis 12101 Woodcrest...       |
| Lurkins, John       | 647-5511     |              | Larry Maciewjewski 5719 Weinhering Affton, MO 63123     |
| Maciewjewski, Larry | 573-437-3214 | 573-437-7214 | Larry Maciewjewski Maciejewski Plumbing & Htg. 50...    |
| Maille, Robert      | 314-822-1023 | 314-966-4181 | Robert Maille Evans, Maille 5121 Manchester...          |
| Malen, Christopher  | 647-5511     |              | Crescent Parts Christopher Malen 10726 Ma...            |
| Malone, Corey       | 314-731-4133 | 314-731-3710 | Corey Malone Air Comfort Service 11920 Missouri B...    |
| Mann, Susan         |              |              | Crescent Parts Susan Mann 2100 S. 59th St. St. Lou...   |
| Manberry, Patrick   |              |              | Patrick Manberry 14083 Dryfoik Rd Festus, MO 6330...    |
| Marquart, Don       | 314-644-3030 | 314-644-5507 | Dan Marquart 611 Elm Street Washington MO 63090         |
| Martin, Douglas     | 636-225-5854 | 636-529-0063 | Douglas Martin NECA PO Box 2223 St. Louis MO 63...      |
| Martin, Eric        |              |              | Eric Martin Martin Service Co. 36 Centile Court Fent... |
| Martin, James       | 573-636-3720 | 573-761-3282 | James Martin Honeywell 219 Sunningwell Webster...       |
| Mathews, Gary       |              |              | Gary Mathews Service Technician, Inc. 4934 Sheep...     |
| McCance, William    | 314-429-5232 | 314-383-5432 | William McCance 1513 Treetop St. Charles, MO 63...      |
| McCune, James       | 647-5511     |              | James McCune National Heating & AC 7500 W Flor...       |
| McKenna, Victor     | 647-5511     |              | Crescent Parts Vic McKenna 5121 Manchester St L...      |
| McLeod, Brian       |              |              | Crescent Parts Brian McLeod 5121 Manchester St L...     |
| McManies, Michael   |              |              | Michael McManies 655 Red Wing Dr Florissant MO...       |
| Menos, Mark         | 314-821-3454 |              | Mark Menos Kirkwood Htg. & AC 335 Leffingwell, S...     |
| Meredith, Jan       |              |              | Jan Meredith Crescent Parts 1436 Whispering Cree...     |
| Mertz, Samuel       |              |              | Samuel Mertz 1303 Brandwine St. Peters, MO 63376        |
| Metcalf, Joe        |              |              | Joe Metcalf 553 Joshua St. Louis, MO 63126              |
| Miles, Bill         |              |              | Bill Miles 3 Pine Dr. St. Peters, MO 63376              |
| Miller, Bob         | 913-859-0200 | 913-859-0202 | Bob Miller Key Refrigeration 14701 West 101st Ter...    |
| Miller, Elizabeth   | 647-5511     |              | Crescent Parts Beth Miller 5121 Manchester St. Lou...   |
| Miller, Frank       | 314-846-4742 | 314-846-4338 | Frank Miller The Register Works 3437 Baumgartner...     |
| Miller, Jeff        | 314-567-5585 | 314-567-5906 | Jeff Miller ALDOn Services PO Box 410235 Cleva C...     |
| Miller, Robert      | 816-373-1200 | 816-350-0473 | Robert Miller Key Refrigeration 13705 E. 42nd Terra...  |
| Miller, Tim         |              |              | Tim Miller 1346 Robindale Dr. Fenton MO 63026           |
| Missel, Joseph      |              |              |   |
| Mohler, Merrick     | 314-423-3700 | 314-423-5930 | Merrick Mohler Thompson Supply Co 4514 McDon...         |
| Monroe, Jody        | 314-481-7333 | 314-352-9177 | Seiga Htg. & Ctg. Jody Monroe 6211 Gravois St. La...    |
| Morganer, Steve     | 314-961-0875 | 314-961-4586 | Steve Morganer Morganer Inc. 282 Kirkham Ave. St. Lo... |
| Morton, Jim         | 636-349-5560 | 636-349-6534 | Jim Morton American Metals 1195 Horan Dr. Fenton...     |
| Muck, Michael       |              |              | Crescent Parts Michael Mudd 2100 S 59th St. St. Lou...  |
| Mueller, Joel       |              |              | Joel Mueller 4557 Alberthill Dr. St. Louis MO 63129     |
| Murphy, Mike        | 630-279-0050 |              | Mike Murphy York International 450 Wrightwood Av...     |
| Nava, John          | 314-352-7525 |              | John Nava Certified Heating 5001 Mackland St. Louis...  |
| Nelson, Frank       |              |              | Frank Nelson Crescent Parts 6444 Southwest Ave...       |
| Nenninger, Beverly  |              |              | Beverly Nenninger 80 Coteau Florissant, MO 63033        |
| Nicholson, Chris    |              |              | Chris Nicholson 6239 Cedar Knoll Cedar Hill, MO 63...   |
| Northcut, Greg      | 573-348-5455 | 573-348-6057 | Greg Northcut 4550 Old Lemay Ferry Rd. Imperial...      |
| Noyer, Jack         | 647-5511     |              | Jack Noyer Ozark Htg. & Ctg. PO Box 57 Kaiser MO...     |
| O'Bryan, Gregory    | 647-5511     |              | Crescent Parts Gregory O'Bryan 5121 Manchester...       |
| Oshia, Barbara      |              |              | Crescent Parts Barb Oshia 5121 Manchester St. Lou...    |
| Olwell, Ken         |              |              | Crescent Parts Ken Olwell 618 Jackson Columbia M...     |
| Owen, Brian         |              |              | Crescent Parts Brian Owen 9400 Natural Bridge Rd...     |
| Pallandy, Richard   | 636-946-2779 | 636-916-1586 | Richard Pallandy Pallandy Htg. & AC 3624 Fairview...    |

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| <b>Customer</b>          | <b>Phone</b> | <b>Fax</b>   | <b>Ship to</b>  |
|--------------------------|--------------|--------------|---|
| Papa, Joe                |              |              | Joe Papa 46 Meditation Way Florissant MO 63031          |
| Patterson, Dave          | 314-647-5511 | 314-647-5891 | Dave Patterson All Comfort Service 11920 Missouri ...   |
| Pendergast, Becky        |              |              | Becky Pendergast PO Box 202 Old Monroe MO 633...        |
| Peroita, Ken             |              |              | Ken Peroita Crescent Parts 512 Manchester Rd. St. ...   |
| Perry, Steve             |              |              | Steve Perry 2231 Lost Hollow Flotsam, MO 63031          |
| Perry, Terry             |              |              | Terry Perry 6555 Silver Fox Dr. Florissant, MO 63034    |
| Peters, Connie           |              |              | Connie Peters 3105 Brunswick Florissant MO 63033        |
| Pinkley, Kent            |              |              | Ken Pinkley 920 Hawversham Dr. St. Charles MO 63...     |
| Polizzi, Joe             | 636-349-1090 | 636-349-5953 | Joe Polizzi American Burlary & Fire Inc. 507 Rudd...    |
| Porenski, Steve          |              |              | Steve Porenski 3976 Hawthorn Imperial MO 63052          |
| Polter, Dale             | 636-274-2147 | 636-947-8339 | Dale Polter Reliable Heating Service 820 Madison S...   |
| Prilliera Bondo, Rosanna | 816-842-7023 | 816-842-8955 | Rosanna Prilliera Bondo Mark One Electric Co. 909 ...   |
| Rammeleburg, Steve       |              |              | Steve Rammeleburg 5927 Lubbock Cr. St. Louis MO ...     |
| Randazzo, James          |              |              | James Randazzo 207 Floral Way OFallon, MO 63366         |
| Raynes, Chris            |              |              | Chris Raynes 12 Hartness Dr. Florissant MO 63031        |
| Reale, Ed                | 636-227-7631 | 636-227-9832 | Ed Reale 208 St. Regis Florissant MO 63031              |
| Reilly, James            |              |              | James Reilly Jim Reilly Service 16219 Westwood B...     |
| Reynolds, Bill           | 314-926-2007 | 314-926-0447 | Bill Reynolds 308 6th Street Wentfield MO 63389         |
| Reynolds, Jack           |              |              | Jack Reynolds Grand Oaks Htg & AC 1208 Brambl...        |
| Rhodes, Brett            |              |              | Crescent Parts Brett Rhodes 847 S. Kingshighway ...     |
| Richards, Jim            | 647-5511     |              | Jim Richards 11 Clara Ave. Webster Groves, MO 63...     |
| Richman, J.B.            | 314-738-0988 |              | J.B. Richman J.B. Richman Co. 2931 Sprucewood...        |
| Ricotta, Alan            | 636-274-5900 | 636-274-0502 | Allan Ricotta Htg., AC & Rig 6131 North La...           |
| Roetling, Marvin         | 636-239-0102 | 636-239-0010 | Marvin Roetling Roetling Htg. 1680 East 5th Wa...       |
| Rohn, John               |              |              | John Rohn 6977 Colonial Woods #31 St. Louis MO ...      |
| Rosenburg, Doug          |              |              | Doug Rosenburg 900 North Highway A7 Marthasvill...      |
| Rosenztauch, Terry       |              |              | Terry Rosenztauch Alro Htg & Ctg. 8350 St. Charles...   |
| Roth, George             |              |              | George Roth 3922 Valley Drive Imperial MO 63052         |
| Ruelius, Gregg           |              |              | Gregg Ruelius 4502 Hilltop Dr Washington MO 63090       |
| Ruff, Steven             |              |              |   |
| Ryan, Steve              |              |              | Steve Ryan 740 Carman Oaks Ct. Manchester, MO ...       |
| Sagehorn, Steve          |              |              | Steve Sagehorn Crescent Parts 4971 Ambis St. Louis...   |
| Salarano, Tony           |              |              | Tony Salarano 4708 Atkins Ave St. Louis MO 63116        |
| Saylor, Jeffery          |              |              | Crescent Parts Jeffery Saylor 847 S. Kingshighway ...   |
| SCCHACCA                 | 577-6233     | 865-1726     | SCCHACCA P.O. Box 226 St. Peters, MO 63376              |
| Schaffer, Brian          |              |              | Brian Schaffer 1430 Belleau Lane Dr. O'Fallon, MO ...   |
| Schaper, Craig           |              |              | Craig Schaper 1225 Clearview St. Charles MO 63303       |
| Schepker, Bill           | 636-397-4600 | 636-278-4607 | Bill Schepker Schepker Parts Supply 1 North Service...  |
| Schepker, Cynthia        | 647-5511     |              | Crescent Parts Cynthia Schepker 5121 Manchester ...     |
| Schindler, Dennis        | 636-240-1587 |              | Dennis Schindler 246 Strawberry Hill Est. Dr. O'Fall... |
| Schmidl, Craig           |              |              | Crescent Parts Craig Schmidt 3519 Frank Scott Par...    |
| Schmidt, Tom             |              |              | Tom Schmidt 257 South 27th St. Belleville, IL 62223     |
| Schnall, Shane           |              |              | Shane Schnall 1829 Center Dr High Ridge MO 63049        |
| Schneider, Bill          | 314-994-7875 | 314-726-4567 | Bill Schneider Schneider Service Co. 7587 Olive St. ... |
| Schraut, Brian           | 314-892-3048 | 314-892-2415 | Brian Schraut R. S. Schraut Htg. 1139 E. Southtown...   |
| Schumer, Ken             | 314-991-1033 | 314-991-5542 | Ken Schumer 1205 Michael Perryville MO 63375            |
| Scott, Gary              | 636-343-1444 | 636-343-6183 | Gary Scott PAMECO 730 Fee Rd Maryland He...             |
| Scott, Terrence          |              |              | Terrence Scott Scott - Lee Heating 1565 Fenn Park F...  |
| Scott, Terry             | 636-456-5041 | 636-456-3426 | Terry Scott 4881 Billane House Springs MO 63051         |
| Scott, Teresa            | 636-632-5841 | 636-532-2378 | Gary Scott Scott - Wolf Inc 734 East Highway M Wa...    |
| Seeger, Travis           |              |              | Travis Seeger Cheslerfield Service 243 Chesterfield...  |

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| <b>Customer</b>     | <b>Phone</b> | <b>Fax</b>   | <b>Ship to</b>  |
|---------------------|--------------|--------------|---|
| Seliga, Dan         | 314-481-7333 | 314-352-9177 | Seliga Htg. & Ctg. Dan Seliga 6211 Gravois St. Loui...      |
| Seliga, Steve       |              |              | Steve Seliga 6211 Gravois St. Louis, MO 63116               |
| Seitchfield, Larry  |              |              | Crescent Parts Larry Seitchfield 2100 S. 59th St StL...     |
| Shaw, Ed            | 636-530-0070 | 636-530-0070 | Ed Shaw 2701 Thunder Rd High Ridge MO 63049                 |
| Sinn, Michael       | 636-978-3314 | 636-978-5660 | Michael Sinn Fresh Air Htg. & Ctg. 628 Goudard Av...        |
| Sir, Dave           |              |              | Dave Sir Rogier's Comfort Systems 127 S. Main St. ...       |
| Smith, Jim          |              |              | Scott Lee Jim Smith 1565 Fenton Fenton, MO 63026            |
| Smith, Mike         | 573-335-5521 | 573-335-5537 | Mike Smith Cape Winair 500 Commercial Cape Gir...           |
| Spitzmiller, Henry  | 314-371-2800 | 314-371-2804 | Henry Spitzmiller Sheet Metal Workers Local #36 30...       |
| Steiger, Marc       | 573-364-4625 | 573-341-2253 | Marc Steiger PO Box 964 St. Peters, MO 63376                |
| Stevenson, James    | 573-635-3547 | 573-635-4522 | James Stevenson Stevenson's Equipment Co 1244...            |
| Stieberman, Arlin   |              |              | Arlin Stieberman Stieberman Htg. Co. 3526 Rockridge...      |
| Stolze, Gerald      | 573-334-6333 | 573-334-7370 | Crescent Parts Gerald Stolze 4230 Crescent Indust...        |
| Store Manager       | 314-821-8388 | 314-821-8530 | Stone Manager Benois Brothers Inc. 1141 Recd Dr. St. Lou... |
| Sweat, Malcolm      | 636-327-4238 | 636-327-8460 | Malcolm Sweatman C & S Htg. & AC 206 West Pearce...         |
| Sweetnam, Cloyd     |              |              | Cloyd Sweetnam C & S Htg. & AC 206 West Pearce...           |
| Tarticchio, Joe     |              |              | Joe Tarticchio 1510 Hwy Chase Lane Benton MO 630...         |
| Tegelhoff, John     |              |              | John Tegelhoff Arco Distributing 101 Aircar Drive St. ...   |
| Temperton, Roland   | 636-947-4111 | 636-723-0099 |   |
| Thomas, Jim         |              |              |   |
| Thompson, Chalie    | 314-567-5131 |              | Jim Thomas 241 Glen Garry Rd. St. Louis, MO 63137           |
| Toczyłski, Mike     | 647-5511     |              | Charlie Thompson Air Management 2445 Northline I...         |
| Todd, Jack          | 573-729-4332 | 573-729-8360 | Mike Toczyłski 1952 St. John's Crossing Arnold, M...        |
| Truebelle, James    | 314-534-7150 | 314-534-1816 | Jack Todd Victor Furnace Co 301 E. Fourth St. PO...         |
| Valentine, Chris    |              |              | James Truebelle Brauer Supply Co. 4260 Forest Park...       |
| Van de Reij, Joe    |              |              | Chris Valentine 5548 High St. Smithton IL 62285             |
| Van Dyke, David     | 647-5511     |              | Joe Van de Reij 740 Wickleleigh Fenton MO 63026             |
| Van Gennip, Ralph   | 636-947-4111 | 636-723-0099 | David Van Dyke 9317 Harold St. Louis, MO 63134              |
| Vill, Jr., Victor   | 314-351-5580 | 314-351-5582 | Ralph Van Gennip Arco Distributing 101 Auto Drive ...       |
| Voegtle, Gary       |              |              | Victor Vill, Jr. Vill Htg. & AC 4719 Marignord St. Lo...    |
| Vogel, Bill         | 314-351-2533 | 314-351-3253 | Crescent Parts Gary Vogel 3519 Frank Scott Park...          |
| Walker, Lanny       | 636-532-2000 | 636-532-7127 | Bill Vogel Vogel Sheet Metal 3431 Metamec St. Loui...       |
| Wainstreet, Paul    | 647-5511     |              | Larry Walker Sach's Electric Company PO Box 96 St. L...     |
| Watson, Robert      |              |              | Paul Wainstreet Crescent Parts 5463 Mild St. Louis ...      |
| Weis, Dan           | 636-343-8640 | 636-343-4822 | Robert Watson 4081 Stoney Creek Rd Barnhart MO...           |
| Weisch, George      | 314-872-8070 | 314-567-6349 | George Weisch Weisch Htg. & Ctg. 2175 Weisch In...          |
| Wiemel, Shelley     |              |              | Crescent Parts Shelley Wiemel 6335 W 3rd St Quint...        |
| Wilcox, Michael     |              |              | Michael Wilcox 12820 Capistrano St. Louis MO 63141          |
| Williams, Orlando   |              |              | Orlando Williams J. Williams Htg. & Ctg. 3001 Shlide...     |
| Wilson, Anastasia   | 630-279-0050 |              | Anastasia Wilson York International 450 Wrightwoo...        |
| Wilson, Mike        |              |              | Mike Wilson 606 South 1st Pacific St. Pacific MO 63...      |
| Wines, Larry        | 314-291-8788 | 314-291-1662 | Larry Wines Johnstone Supply 3425 Bridgeland Dr. ...        |
| Winklermann, Ronald | 636-629-7800 | 636-629-7820 | Ronald Winklermann CHS Htg. & Ctg. 315 Walsford ...         |
| Winkler, Terry      |              |              | Terry Winkler 7726 PCR 818 Perryville MO 63375              |
| Wise, Roy           |              |              | Crescent Parts Roy Wise 3205 West Commercial Dr...          |
| Witt, Julie         |              |              | Julie Witt 640 Timberidge Dr St Charles MO 63303            |
| Witt, Sean          |              |              | Sean Witt 3909 Sun Lake Dr St Charles MO 63301              |
| Witt, Steve         | 314-369-2005 | 314-369-3415 | Steve Witt Air Serv of St. Charles 77228 West Flori...      |
| Wood, David         | 314-741-5820 | 314-741-8086 | Thomas Witt American Home Htg. & Air 2017 Redin...          |
| Woznick, John       |              |              | John Woznick 16 Wibert Dr St. Charles MO 63304              |

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| Customer        | Phone        | Fax          | Ship To   |
|-----------------|--------------|--------------|---|
| Yankey, Dale    | 636-464-0440 | 636-464-7811 | White-Rodgers Dale Yankey 1791 Bayberry Lane B...<br>Scott Younk 2665 Nottingham Lane Fenton, MO 630... |
| Younk, Scott    |              |              | Roger Zahn Weisch Hdg. & Ctg. 2175 Weisch Indust...   |
| Zahn, Roger     | 314-872-8070 | 314-567-6349 | Mark Zigraag 2505 Sanford Alton IL 62002  |
| Zigraag, Mark   |              |              | Dave Zimmerman PO Box 96 Crystal City, MO 63019   |
| Zimmerman, Dave | 314-371-2800 | 314-371-2804 | David Zimmerman Sheet Metal Workers Local #36 ...   |
| Zipf, John      | 314-821-1200 | 314-821-7689 | John Zipf Zipf Air Inc. 336 Leffingwell Kirkwood MO ...   |

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|---|--------------|
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| <b>Electric Air-To-Air<br/>&amp; Gas Furnace</b>                    | <b>\$780</b> |
| <b>All-Electric Air-To-Air<br/>Heat Pump</b>                        | <b>\$670</b> |
| <b>Ground Source<br/>Heat Pump</b>                                  | <b>\$450</b> |

\*With approved credit.

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Heat pumps are the best source for warm comfort, whether you're looking to replace old, inefficient heating and cooling equipment or selecting a system for a brand-new home. A heat pump can be your total, year-round solution.

Ready to make the call? Just dial 800-526-3348 and learn how a heat pump can make your home more comfortable and energy-efficient than ever.

**MISSOURI PUBLIC SERVICE**

**ENERGY ONE™**

A Division of UtiliCorp United

\*Annual heating and cooling costs shown do not include service charges, taxes or other energy usage. Your costs may vary based on lifestyle, equipment efficiencies and other factors.



When you consider the energy and money you'll save, you'll warm up quickly to the year-round advantages of a heat pump. You get more comfort, while using less energy — so you'll save money. Which should make you very comfortable, indeed.

### *Start Saving Energy Today*

A heat pump is extremely efficient because it transfers existing heat into the home, rather than creating new heat by burning fuel. So a heat pump can be 200 to 400 percent efficient in its use of energy in the winter, depending on the system. (Natural gas furnaces, at their very best, can only provide up to 97 percent fuel efficiency.)

### *Save Money All Year Long*

A heat pump can deliver up to four dollars of heat for every dollar spent in the winter. And in the summer, it's as efficient as the most advanced air conditioner. Plus, there's an energy-efficient heat pump ideal for just about any situation — whether you're replacing old, inefficient heating and cooling equipment or selecting a system for a brand-new home.

### *Enjoy Safe, Clean And Reliable Comfort*

You can breathe easy when you buy a heat pump. Because heat pumps use electricity, your home is not releasing harmful by-products into the air. And heat pumps last for years. Studies have shown that heat pumps have a life span equal to that of standard air conditioners.

| Product Highlights                                 | Heat Pump System | Gas/LP Furnace |
|--|------------------|----------------|
| Heats and cools with one unit                      | Yes              | No             |
| Lowers monthly heating bill                        | Yes              | No             |
| Qualifies for a reduced winter electric rate       | Yes              | No             |
| Uses free outdoor heat                             | Yes              | No             |
| Is 200% to 400% efficient                          | Yes              | No             |
| Requires vented flues in construction of new homes | No               | Yes            |
| Transfers vs. generates heat                       | Yes              | No             |
| Requires separate unit to cool home                | No               | Yes            |
| Has open flames                                    | No               | Yes            |
| Emits odors or dangerous fumes                     | No               | Yes            |

### *Get The Heating And Cooling System That's Right For You*

Heat pumps are made by most major heating and cooling equipment manufacturers, so you're sure to find a brand and price that are perfect for your home and budget. Heat pumps are available in three basic

systems that all provide efficient, warm comfort:

**Air-To-Air ...** This all-electric heat pump is a stand-alone unit that provides for all of your year-round heating and cooling needs.

**Dual-Fuel ...** This system, also called an add-on, is the same as an electric air-to-air heat pump but is installed with a conventional furnace as a supplemental heating source.

**Ground-Source ...** Also known as a geothermal heat pump, this system uses an underground circulation system to transfer heat to and from the earth. Providing up to 400% energy efficiency, a geothermal heat pump is generally regarded as the most efficient heating/cooling system.