Section 9 Ninth Revised Sheet No. 51 Canceling Eighth Revised Sheet No. 51

9. PROMOTIONAL OFFERINGS

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9.1 Voice Advantage II Feature Bundle Promotion - 3 month credit

During the period of July 1, 2014 through October 31, 2014, residential customers subscribing to standard Voice Advantage II Feature Bundles, subject to the limitations below, may be eligible to receive a 3 month credit.

Eligibility rules:

- New residential customers purchasing Voice Advantage II lines with the standard Voice Advantage II Feature Bundles
- Existing residential customers that are:
 - o adding new Voice Advantage II lines and
 - o who are upgrading to Voice Advantage II Feature Bundle Upgrade
- A credit for the rate of \$5.00 will be applied to the customer's FairPoint Communications bill for 3 months.

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond October 31, 2014. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

9.2 Save Offer Promotion - 12 month credit

During the period of July 1, 2015 through September 28, 2015, current Business and Residential bundle customers who request a line disconnect but instead choose to retain or upgrade to one of the eligible bundles, may be eligible to receive a \$2 monthly credit per line for 12 months.

Eligible bundles are:

- ExpansionPAK II (EPAK II) bundles
- Voice Advantage bundles
- Voice Advantage II bundles

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond September 28, 2015. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

Seventh Revised Sheet No. 51.01 Replacing Sixth Revised Sheet No. 51.01

9. PROMOTIONAL OFFERINGS (continued)

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9.3 **Business Customer Appreciation Offer**

During the period of January 1, 2016 through March 30, 2016, current Business customers who call FairPoint and request an access line disconnect but instead choose to retain the access line, may be eligible to receive a monthly discount for 12 months as follows:

Business Customers
Centrex Customers
ISDN PRI Customers
\$ 2.50 per line per month
1.75 per line per month
\$ 17.75 per interface per month

This promotional offering will be made under the terms and conditions of this Tariff and will not extend beyond March 30, 2016. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

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10. PRIVATE LINE SERVICES

10.1 <u>Services</u>

The Company will provide private line services to Customers on an Individual Case Basis ("ICB"), as discussed in Section 10.2.

10.2 <u>Individual Case Basis</u>

Rates for Dedicated Access, Private Lines and Centrex services will be determined on an Individual Case Basis. ICB rates will be structured to recover the Company's cost of providing the services and will be made available to Customers in a non-discriminatory manner. Terms of specific ICB contracts will be made available to the Missouri Public Service Commission Staff upon request on a proprietary basis.

Issued: December 17, 2015 Effective: January 1, 2016