

## 4. SERVICES (continued)

4.12 Integrated Services (continued)

## 4.12.3 ISDN BRI Service (continued)

Footnotes

- (1) Only the Integrated Services CSV/CSD Transport Options which are noted ISDN BRI Service compatible can be associated with ISDN BRI Service. For rates see Section 4.12.1 of this Tariff.
- (2) Allows one packet end point and/or telephone number. In addition, Digital Packet Switching Usage charges apply per Section 4.10.4 of this Tariff.
- (3) This feature is only available in combination with an Integrated Services Digital CSV/CSD Transport Option (Section 4.10.1 of this Tariff) for each B channel configured for On Demand PSD B Channel.
- (4) In addition, an installation charge of \$14.50 per feature or Network Rate Element is applicable, with a maximum charge of \$14.50 per Basic Rate Interface, when one or more features or Network Rate Elements are ordered subsequent to the installation of the Basic Rate Interface.
- (5) This feature requires Call Appearance Call Handling Electronic Key Terminal Service Feature Package (EFV1X) or Basic Call Handling Electronic Key Terminal Service Feature Package (FPG1X).
- (6a) Customer Originated Trace is billed \$5.00 per successful activation. (R)
- (6b) Customer Originated Trace is billed \$5.00 per successful activation. (R)
- (7) This feature is only available with PSD-D or On-Demand PSD-B Network Rate Element
- (8) This charge applies when the customer requests a change or changes to an existing feature package. A maximum of one charge applies per channel, per order, even if more than one change is requested.
- (9) This charge applies when the customer requests a change or changes to existing Network Options, other than feature packages. A maximum of one charge applies per channel, per order, even if more than one change is requested.
- (10) This charge applies when the customer requests a change, or rearrangement of a Network Rate Element subsequent to the initial installation of the Basic Rate Interface. A maximum of one charge applies per Basic Rate Interface, per order, even if more than one change is requested.
- (11) Effective December 9, 2004 this service is no longer available for new subscribers.

## 4. SERVICES (continued)

4.12 Integrated Services (continued)

## 4.12.4 Digital Packet Switching Usage (5) (N)

## A. Service Definition

Digital Packet Switching Usage provides for use of the Company's Public Packet Switched Network. This service is limited to customers who have purchased a packet switched data option for the Company's Basic Rate Interface (BRI) or Primary Rate Interface (PRI) Integrated Services Digital Network (ISDN) based service. Digital Packet Switching Usage is not available on a stand alone basis.

## B. Definitions

Detailed Report – Provides a printout of information associated with each session including, but not limited to, call set-ups, connect time and kilosegments transmitted and received by customer account.

Kilosegment – A segment is a means of measuring the volume of transmitted information. The segment size is the number of octets of call user data contained in a packet segment. The standard Telephone Company segment size is 64 octets. The number of segments in a packet is determined by dividing the number of octets of call user data in a packet by 64 and rounding up. A kilosegment is one thousand segments.

Packet Directory Number – This is the "E-164 address" associated with packet capability on the customer ISDN-based service. The number identifies customers originating calls on the packet switching network.

Packet Switching Network – Consists of the packet switches and interswitch facilities within a LATA.

Session – The time that common control network facilities are allocated to a specific switched call. It begins with call set up and continues until the common control network facilities are released for reuse by the network.

Summary Report – Provides a monthly total, on paper only, of information associated with each session including, but not limited to, call set-ups, connect time and kilosegments transmitted and received by either user identification or originating city.

See footnotes on Sheet No. 120

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## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.4 Digital Packet Switching Usage (5) (continued) (N)

## C. Rates and Charges

	Nonrecurring <u>Charge</u>	<u>RATE(3)</u>	
		<u>Rate Segment I</u>	<u>Rate Segment II</u>
PRINTED REPORTS			
Summary Report, each (1)	\$100.00		
Detailed Report, each (1)	200.00		
CALL ESTABLISHMENT (2)			
Call Set-Up, per set up		\$0.005	\$0.0045
CHARACTER TRANSMISSION CHARGE			
Per kilosegment (4)		0.20	0.18

- (1) This charge applies per report type, each occasion a particular report is generated for the customer.  
(2) When the interface is provisioned with the Permanent Virtual Circuit optional feature, this charge applies to the initial session only.  
(3) These charges can be paid by either the originating end or the destination end. Note that the destination end may be a non-Company customer.  
(4) For the purposes of billing, fractional kilosegments will be rounded to the next higher whole kilosegment.  
(5) Effective December 9, 2004 this service is no longer available for new subscribers. (N)

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4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.5 Digital Customer Alerting Service (3) (N)

This service provides the capability of activating and deactivating an alerting tone on subscriber lines served from suitably equipped end offices. The alerting tone is provided in the form of a stutter dial tone and serves as notification that some type of action is warranted (i. e., a message is waiting for retrieval). This service is limited to customers who have purchased a packet switched data option for the Company's Basic Rate Interface (BRI) or Primary Rate Interface (PRI) Integrated Services Digital Network (ISDN) based service. Digital Customer Alerting Service is not available on a stand alone basis.

A. Rates and Charges

	(D)	<u>Per Minute Rate (1)</u>		<u>Service Charge (2)</u>
		<u>Rate</u>	<u>Rate</u>	
		<u>Segment I</u>	<u>Segment II</u>	
Customer Alerting Connect Time, per minute		\$0.15	\$0.135	\$224.00

- (1) For the purpose of billing, a minimum connect time of 1/30 of a minute is billed on all calls. When the actual duration is longer than 1/30 of a minute, fractional minutes of use will be rounded to the next 1/60 of a minute. The connect time is for activation/deactivation of the message waiting indicator on subscribers' lines.
- (2) This charge applies per Customer Alerting customer.
- (3) Effective December 9, 2004 this service is no longer available for new subscribers. (N)

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## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (N)

## A. Service Definition

ISDN PRI Video is an intraLATA dia-up multi-rate switched digital data service. ISDN PRI Video will provide digital connections ranging from 64 Kbps to 1536 Kbps (synchronous) in 64 Kbps increments of bandwidth via the public switched network. The specific rate is user-selectable on a per call basis. Network access to ISDN PRI Video is via fully configured ISDN primary rate interfaces (PRI). A minimum of two PRIs (one configured for 23B+D and one configured for 24B) is required for 1536 Kbps calls.

## B. Service Components

ISDN PRI Video Arrangement: provides the communication path capable of bandwidth aggregation from the customer's premises to the Select Video Plus serving office. A ISDN PRI Video Arrangement may consist of Control Links and Communication Links. A minimum of one Control Link is required per SelectVideo Arrangement. This minimum configuration will provide digital connections from 64 Kbps to 1472 Kbps in increments of 64 Kbps. In order to transmit at 1536 Kbps, the Select Video Plus Arrangement must include at least one Control Link and one Communication Link.

Control Link – A PRI configured with one D Channel or a back-up D Channel and 23 B Channels to provide up to 1472 Kbps of bandwidth.

Communication Link – A PRI configured with 24 B Channels to provide up to 1536 Kbps of bandwidth.

ISDN PRI Video Usage – Provides for usage of the Public Switched Telephone Network (PSTN).

Payment Option 1 usage is billed on a per minute basis as described in paragraph 13.7, following.

Payment Option 2 provides a choice of three Usage Packages, each of which include a monthly usage allowance. All usage in excess of the allowance is billed on a per minute basis. Usage Packages are further described in paragraph 13.7.9, following.

Payment Option 3 monthly rates for Control Links and Communication Links include unlimited intraLATA usage.

Link Extension – Provides connection for customers located outside of a Primary Market Area equipped with ISDN PRI Video (but within the same LATA). One Link Extension is required for each Control Link and Communication Link.

See footnotes on Sheet No. 120.07

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4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

B. Service Components (continued)

Optional Features

Back-Up D Channel (BD-C) – Allows enhanced survivability of the ISDN PRI Video Arrangement by providing automatic takeover for a failed D-Channel.

Additional Telephone Numbers – Provides additional telephone numbers to the ISDN PRI Video User.

Calling Line Identification (CLID) – Allows the number of the calling party to be delivered to the called party.

C. Regulations

The following regulations are in addition to other regulations as stated in this Tariff.

1. ISDN PRI Video provides for the transmission of data mode calls only.
2. ISDN PRI Video requires the use of customer provided equipment (CPE) which must be compatible with the Company's equipment and facilities, and is subject to the interface specifications in TR-TSY-000776 (Network Interface Description for ISDN Customer Access) and TR-NTWT-001203 (Generic Requirements for the Switched DS1/Switched Fractional DS1 Service Capability from an ISDN Interface (ISDN PRI Video/ISDN)). These documents may be obtained from:

Bellcore Document Register  
445 South Street, Room 2J-125  
P. O. Box 1910  
Morristown, NJ  
1-800-521-2673

3. Compatible CPE must be provided at both the originating and terminating locations to successfully complete an ISDN PRI Video call.
4. ISDN PRI Video service, when furnished at the same premises in combination with other local exchange service, shall not be considered to be in conflict with the rules of paralleling service.

See footnotes on Sheet No. 120.07

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4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued)

C. Regulations (continued)

5. Service Terms

- a. All ISDN PRI Video service components have a minimum service term of one month.
- b. The customer shall select a service term for each Control Link and Communication Link of either Month-to-Month, 12, 36 or 60 continuous months. Customers selecting either a 12, 36 or 60 month service term will be required to sign a contract per order. When a Link Extension is required, it will be provided under the same service term as the associated Control Link/Communication Link.
- c. Customers selecting the Month-to-Month service term may convert to the 12 Month, 36 Month or 60 Month service term at current tariff rates. Customers converting from a Month-to-month service term within 60 days from the date their ISDN PRI Video Service is established, will receive a credit equal to the difference in installation charges associated with the Month-to-Month service term and the newly selected service term.
- d. Customers selecting the 12 Month service term may convert to either the 36 Month or 60 Month service term at current tariff rates. Customers selecting the 36 Month service term may convert to the 60 Month service term at current tariff rates.
- e. Customers converting to a new service term will be required to sign a new contract.

D. Usage Packages

Customers selecting Payment Option 2 will be required to select an accompanying usage package for their ISDN PRI Video usage.

The customer may opt to change usage packages upon notification to the Company. Billing under the newly selected usage package will commence at the beginning of the customer's next billing period at the rates in effect on the billing date.

See footnotes on Sheet No. 120.07

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**4. SERVICES (continued)****4.12 Integrated Services (continued)****4.12.6 ISDN PRI Video Service (3) (continued)****E. Service Availability**

1. ISDN PRI Video is available within the following primary market areas: St. Louis, Kansas City and Springfield.
2. ISDN PRI Video service does not have available the local calling scopes of optional Extended Area Calling Service, Community Optional Service, Optional Metropolitan Calling Area Service (or any other optional extended area calling service like calling plan).
3. ISDN PRI Video is offered to customers outside of the PMA (but within the same LATA) where existing facilities and operating conditions permit. In such cases, the customer will be required to subscribe to a Link Extension for each Control Link and Communication Link included in their ISDN PRI Video Arrangement.
4. All rates, charges, terms and conditions set forth herein provide for the furnishing of service where suitable facilities and equipment are available in the customer's PMA and do not create an obligation for the Company to construct such facilities or equipment especially for the provision of this service.

**F. Disconnection of Service Prior to the Expiration of the Service Term**

If the customer disconnects an ISDN PRI Video Control Link or Communication Link prior to the expiration of the 12, 36 or 60 month service term, the customer shall pay a charge equal to the Control Link or Communication Link rate in effect on the date of the contract times the number of months remaining on the 12, 36 or 60 Month Service Term for each Control Link or Communication Link disconnected. Additional charges will not be applied for any Link Extensions disconnected prior to the expiration of the service term.

See footnotes on Sheet No. 120.07

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4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

G. Rates and Charges

1. ISDN PRI Video Arrangement

	<u>Monthly Rate</u>		<u>Installation Charge</u>	
	<u>Segment I</u>	<u>Segment II</u>	<u>Initial Unit(1)</u>	<u>Additional Unit(2)</u>
Control Link, each				
Payment Option 1				
12-Months	\$485.00	\$436.50	\$6,000.00	\$5,680.00
36-Months	450.00	405.00	1,500.00	900.00
60-Months	425.00	382.50	1,500.00	900.00
Month-to-Month	500.00	450.00	12,320.00	12,000.00
Payment Option 2				
12-Months	\$375.00	\$337.50	\$6,000.00	\$5,680.00
36-Months	325.00	292.50	1,500.00	900.00
60-Months	300.00	270.00	1,500.00	900.00
Payment Option 3				
12-Months	\$4,500.00	\$4,050.00	\$3,000.00	\$2,680.00
36-Months	4,300.00	3,870.00	1,500.00	900.00
60-Months	4,000.00	3,600.00	1,500.00	900.00
Communication Link, each				
Payment Option 1				
12-Months	\$485.00	\$436.50	\$6,000.00	\$5,680.00
36-Months	450.00	405.00	1,500.00	900.00
60-Months	425.00	382.50	1,500.00	900.00
Month-to-Month	500.00	450.00	12,320.00	12,000.00
Payment Option 2				
12-Months	\$375.00	\$337.50	\$6,000.00	\$5,680.00
36-Months	325.00	292.50	1,500.00	900.00
60-Months	300.00	270.00	1,500.00	900.00
Payment Option 3				
12-Months	\$4,500.00	\$4,050.00	\$3,000.00	\$2,680.00
36-Months	4,300.00	3,870.00	1,500.00	900.00
60-Months	4,000.00	3,600.00	1,500.00	900.00

See footnotes on Sheet No. 120.07

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Birch Telecom of Missouri, Inc.

## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

## G. Rates and Charge (continued)

## 1. ISDN PRI Video Arrangement (continued)

	<u>Monthly Rate</u>		<u>Installation Charge</u>	
	<u>Segment I</u>	<u>Segment II</u>	<u>Initial Unit(1)</u>	<u>Additional Unit(2)</u>
Link Extension, each	\$50.00	\$45.00	\$0.00	\$0.00
Back-up D Channel, each	250.00	225.00	200.00	0.00
Additional Telephone Numbers, each	1.00	.90	10.50	10.50
Calling Line Identification, each Control Link or Communication Link	100.00	90.00	100.00	100.00
Billing Conversion Charge	0.00	0.00	5.00	0.00

Footnotes

(1) Applies to the first unit ordered per request, per customer premises, per installation date.

(2) Applies to all other units ordered in addition to the initial unit per request, per premises, per installation date.

(3) Effective December 9, 2004 this service is no longer available for new subscribers. (N)

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## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

## G. Rates and Charge (continued)

## 2. ISDN PRI Video Usage

Payment Option 1	Intra-PMA Per Minute of Use		IntraLATA Outside the PMA Per Minute of Use	
	<u>Segment I</u>	<u>Segment II</u>	<u>Segment I</u>	<u>Segment II</u>
64 Kbps bandwidth	\$0.045	\$0.041	\$0.000	\$0.000
128 Kbps bandwidth	0.090	0.081	0.065	0.059
192 Kbps bandwidth	0.135	0.122	0.130	0.117
256 Kbps bandwidth	0.180	0.162	0.195	0.176
320 Kbps bandwidth	0.225	0.203	0.260	0.234
384 Kbps bandwidth	0.270	0.243	0.325	0.293
448 Kbps bandwidth	0.315	0.284	0.390	0.351
512 Kbps bandwidth	0.360	0.324	0.455	0.410
576 Kbps bandwidth	0.405	0.365	0.520	0.468
640 Kbps bandwidth	0.450	0.405	0.585	0.527
704 Kbps bandwidth	0.495	0.446	0.650	0.585
768 Kbps bandwidth	0.540	0.486	0.715	0.644
832 Kbps bandwidth	0.585	0.527	0.780	0.702
896 Kbps bandwidth	0.630	0.567	0.845	0.761
960 Kbps bandwidth	0.675	0.608	0.910	0.819
1024 Kbps bandwidth	0.720	0.648	0.975	0.878
1088 Kbps bandwidth	0.765	0.689	1.040	0.936
1152 Kbps bandwidth	0.810	0.729	1.105	0.995
1216 Kbps bandwidth	0.855	0.770	1.170	1.053
1280 Kbps bandwidth	0.900	0.810	1.235	1.112
1344 Kbps bandwidth	0.945	0.851	1.300	1.170
1408 Kbps bandwidth	0.990	0.891	1.365	1.229
1472 Kbps bandwidth	1.035	0.932	1.430	1.287
1536 Kbps bandwidth	1.080	0.972	1.495	1.346

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## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

## G. Rates and Charge (continued)

## 2. ISDN PRI Video Usage (continued)

## Payment Option 2

	<u>Monthly Rate</u> <u>Segment I</u>	<u>Monthly Rate</u> <u>Segment II</u>
Usage Package A - Includes up to 11,040 channel minutes of IntraLATA usage per month, per ISDN PRI Video arrangement	\$425.00	\$382.50

ISDN PRI Video Usage, per minute of use in excess of Usage Package allowance

	<u>Intra-PMA</u> <u>Per Minute of Use</u>		<u>IntraLATA Outside the PMA</u> <u>Per Minute of Use</u>	
	<u>Segment I</u>	<u>Segment II</u>	<u>Segment I</u>	<u>Segment II</u>
	64 Kbps bandwidth	\$0.070	\$0.063	\$0.000
128 Kbps bandwidth	0.140	0.126	0.090	0.081
192 Kbps bandwidth	0.210	0.189	0.180	0.162
256 Kbps bandwidth	0.280	0.252	0.270	0.243
320 Kbps bandwidth	0.350	0.315	0.360	0.324
384 Kbps bandwidth	0.420	0.378	0.450	0.405
448 Kbps bandwidth	0.490	0.441	0.540	0.486
512 Kbps bandwidth	0.560	0.504	0.630	0.567
576 Kbps bandwidth	0.630	0.567	0.720	0.648
640 Kbps bandwidth	0.700	0.630	0.810	0.729
704 Kbps bandwidth	0.770	0.693	0.900	0.810
768 Kbps bandwidth	0.840	0.756	0.990	0.891
832 Kbps bandwidth	0.910	0.819	1.080	0.972
896 Kbps bandwidth	0.980	0.882	1.170	1.053
960 Kbps bandwidth	1.050	0.945	1.260	1.134
1024 Kbps bandwidth	1.120	1.008	1.350	1.215
1088 Kbps bandwidth	1.190	1.071	1.440	1.296
1152 Kbps bandwidth	1.260	1.134	1.530	1.377
1216 Kbps bandwidth	1.330	1.197	1.620	1.458
1280 Kbps bandwidth	1.400	1.260	1.710	1.539
1344 Kbps bandwidth	1.470	1.323	1.800	1.620
1408 Kbps bandwidth	1.540	1.386	1.890	1.701
1472 Kbps bandwidth	1.610	1.449	1.980	1.782
1536 Kbps bandwidth	1.680	1.512	2.070	1.863

See footnotes on Sheet No. 120.07

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## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

## G. Rates and Charge (continued)

## 2. ISDN PRI Video Usage (continued)

## Payment Option 2 (continued)

	<u>Monthly Rate</u> <u>Segment I</u>	<u>Monthly Rate</u> <u>Segment II</u>
Usage Package B – Includes up to 16,560 channel minutes of IntraLATA usage per month, per ISDN PRI Video arrangement	\$600.00	\$540.00

ISDN PRI Video Usage, per  
minute of use in excess of Usage  
Package allowance

	<u>Intra-PMA</u> <u>Per Minute of Use</u>		<u>IntraLATA Outside the PMA</u> <u>Per Minute of Use</u>	
	<u>Segment I</u>	<u>Segment II</u>	<u>Segment I</u>	<u>Segment II</u>
64 Kbps bandwidth	\$0.060	\$0.054	\$0.000	\$0.000
128 Kbps bandwidth	0.120	0.108	0.080	0.072
192 Kbps bandwidth	0.180	0.162	0.160	0.144
256 Kbps bandwidth	0.240	0.216	0.240	0.216
320 Kbps bandwidth	0.300	0.270	0.320	0.288
384 Kbps bandwidth	0.360	0.324	0.400	0.360
448 Kbps bandwidth	0.420	0.378	0.480	0.432
512 Kbps bandwidth	0.480	0.432	0.560	0.504
576 Kbps bandwidth	0.540	0.486	0.640	0.576
640 Kbps bandwidth	0.600	0.540	0.720	0.648
704 Kbps bandwidth	0.660	0.594	0.800	0.720
768 Kbps bandwidth	0.720	0.648	0.880	0.792
832 Kbps bandwidth	0.780	0.702	0.960	0.864
896 Kbps bandwidth	0.840	0.756	1.040	0.936
960 Kbps bandwidth	0.900	0.810	1.120	1.008
1024 Kbps bandwidth	0.960	0.864	1.200	1.080
1088 Kbps bandwidth	1.020	0.918	1.280	1.152
1152 Kbps bandwidth	1.080	0.972	1.360	1.224
1216 Kbps bandwidth	1.140	1.026	1.440	1.296
1280 Kbps bandwidth	1.200	1.080	1.520	1.368
1344 Kbps bandwidth	1.260	1.134	1.600	1.440
1408 Kbps bandwidth	1.320	1.188	1.680	1.512
1472 Kbps bandwidth	1.380	1.242	1.760	1.584
1536 Kbps bandwidth	1.440	1.296	1.840	1.656

See footnotes on Sheet No. 120.07

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## 4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.6 ISDN PRI Video Service (3) (continued) (N)

## G. Rates and Charge (continued)

## 2. ISDN PRI Video Usage (continued)

## Payment Option 2 (continued)

	<u>Monthly Rate</u> <u>Segment I</u>	<u>Monthly Rate</u> <u>Segment II</u>
Usage Package C – Includes up to 34,500 channel minutes of IntraLATA usage per month, per ISDN PRI Video arrangement	\$935.00	\$841.50

ISDN PRI Video Usage, per minute of use in excess of Usage Package allowance

	<u>Intra-PMA</u> <u>Per Minute of Use</u>		<u>IntraLATA Outside the PMA</u> <u>Per Minute of Use</u>	
	<u>Segment I</u>	<u>Segment II</u>	<u>Segment I</u>	<u>Segment II</u>
	64 Kbps bandwidth	\$0.050	\$0.045	\$0.000
128 Kbps bandwidth	0.100	0.090	0.070	0.063
192 Kbps bandwidth	0.150	0.135	0.140	0.126
256 Kbps bandwidth	0.200	0.180	0.210	0.189
320 Kbps bandwidth	0.250	0.225	0.280	0.252
384 Kbps bandwidth	0.300	0.270	0.350	0.315
448 Kbps bandwidth	0.350	0.315	0.420	0.378
512 Kbps bandwidth	0.400	0.360	0.490	0.441
576 Kbps bandwidth	0.450	0.405	0.560	0.504
640 Kbps bandwidth	0.500	0.450	0.630	0.567
704 Kbps bandwidth	0.550	0.495	0.700	0.630
768 Kbps bandwidth	0.600	0.540	0.770	0.693
832 Kbps bandwidth	0.650	0.585	0.840	0.756
896 Kbps bandwidth	0.700	0.630	0.910	0.819
960 Kbps bandwidth	0.750	0.675	0.980	0.882
1024 Kbps bandwidth	0.800	0.720	1.050	0.945
1088 Kbps bandwidth	0.850	0.765	1.120	1.008
1152 Kbps bandwidth	0.900	0.810	1.190	1.071
1216 Kbps bandwidth	0.950	0.855	1.260	1.134
1280 Kbps bandwidth	1.000	0.900	1.330	1.197
1344 Kbps bandwidth	1.050	0.945	1.400	1.260
1408 Kbps bandwidth	1.100	0.990	1.470	1.323
1472 Kbps bandwidth	1.150	1.035	1.540	1.386
1536 Kbps bandwidth	1.200	1.080	1.610	1.449

See footnotes on Sheet No. 120.07

(T)

## 4. SERVICES (continued)

4.12 Integrated Services (continued)

## 4.12.7 PBX Connect Service(1) (T)

## A. Service Description

For the purpose of Section 4.10 reference to PBX Connect Service, will be variously "Service" or "Services".

The following regulations apply in addition to other regulations stated in this and other sections of this Tariff. Product information specific to an Facilities Based Service will be noted separately within this section. Any charges in any proposal or quotation are exclusive of taxes and surcharges. Term pricing may not be combined with any other offer.

The 12-month, 24-month and 36-month term agreements are available for Services. Month-to-month service is not available. Early terminations will result in early termination fees as stated in Section 2.6.3.

All Birch Long Distance term offers are available in conjunction with PBX Connect Service.

Metro service provides for unlimited two way calling to exchanges listed below. Metro lines cannot hunt to non-metro lines.

PBX Connect Service is a voice-only T1 service that includes up to 24 56-Kbps trunks. PBX Connect Service is provisioned over a digital T1 (1.544 Mbps) circuit. PBX Connect Service terminates as a four-wire digital interface at the Customer's premises. A minimum of 12 trunks activated per T1 is required.

Customer may select from the following features:

- Lines
- Two-way Trunks
- Hunting
- Block of 10 DID numbers or 100 DID numbers

(1) Effective August 8, 2008, this product is no longer available for new service.

(T)

4. SERVICES (continued) (N)

4.12 Integrated Services (continued)

4.12.7 PBX Connect Service (continued)

B. Service Availability

PBX Connect Service is available in the service areas listed below:

Rate Group

- A – MCA 4
- B – MCA 3
- B – MCA 4
- D – MCA 1
- D – MCA 2
- D – Principal Kansas City
- D – Principal St. Louis

1. Metro Service

Metro service is available in the following service areas:

- A – MCA 4
- B – MCA 3
- B – MCA 4

(N)



4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.7 PBX Connect Service

C. Rate and Charges

The minimum number of activated channels per location is 12.  
The PBX Connect Facility rates apply per T1. The PBX Connect Channel rates apply per activated channel.

1. Term Plans

	Monthly <u>Recurring Charge</u>	Non- recurring <u>Charge</u>
12-month term plans	\$240.00	\$299.00
24-month term plans	\$170.00	\$199.00
36-month term plans	\$170.00	\$ 0.00

2. Non-recurring Charges

Rates and charges for circuit location changes (moves) and service order activity are listed below.

1. Definitions

- a. Additional Feature – non-recurring feature charge applies for adding, deleting or rearranging Service features, hunting on an existing account or for B channel rearranging on an existing Service account.
- b. Additional Voice Channel – a non-recurring additional voice channel fee applies for increasing or decreasing voice channels on an existing PRI Connect account.
- c. Move Charge - a move is defined as a location change such that the new location is within the same building and no facility modifications are required (i.e. new loop to the Customer premises) or a move to a new location at a different location. The non-recurring charge is applied per location.
- d. After Hours Conversion Charge – Customer may request that conversion to the Service be completed after normal business hours (8 a.m. to 5 p.m. CST). The After Hours Conversion can be scheduled from 5 p.m. to 7 p.m. CST, Monday through Thursday. All holidays and the day before a holiday are excluded from the available days for conversion. The Company may limit the number of After Hours Conversions in its discretion, considering the forecasted impact to its systems and networks, additional costs, vendor availability, and resource availability. (N)

## 4. SERVICES (continued) (N)

4.12 Integrated Services (continued)

## 4.12.7 PBX Connect Service (continued)

## C. Rate and Charges (continued)

## 2. Non-recurring Charges (continued)

	<u>Non-recurring charges</u>
Additional Channel	\$ 50.00
Additional Feature	\$ 10.00
Move Charge, same location	\$100.00
Move Charge, different location	\$400.00

Both the Additional Voice Channel charge and the Additional Feature charge apply per request, regardless of the number of voice channels added, features deleted, etc. In the event both the Additional Voice Channel charge and the Additional Feature charge are applicable, only the Additional Voice Channel charge will apply. For a new Customer, non-recurring charges do not apply for adding features referenced above

In the event, a circuit location is moved resulting in an intra-building location change where no facility modifications are required (i.e. new loop to the Customer premises not required), a Move Charge will apply. If a Customer moves to another building and a facility modification is required (i.e. new loop to the Customer premises required), the Customer will have two options:

- a. Customer can sign a new term agreement, and pay the associated non-recurring charges that come with the signed term agreement, No additional Move NRC would apply; or
- b. Customer can choose to not sign a new term agreement and stay on their current agreement and pay a move charge listed for moving to a different location.

(N)

4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.7 PBX Connect Service (continued)

C. Rate and Charges (continued)

2. Non-recurring Charges (continued)

Customers are eligible for requesting After Hours Conversion free of charge if they meet minimum revenue commitments. The revenue commitment minimums include voice and data local service monthly charges, and voice and data long distance usage charges based on Customer's last invoice from its prior carrier. Taxes, fees, and surcharges are excluded.

The following are the minimum requirements by Service type to be eligible to receive After Hours Conversion free of charge:

	<u>Per Location</u>	<u>Per Account</u>
PBX Connect	\$1,500.00 Monthly	\$3,000.00 Monthly

If the minimum revenue requirements are not met, the following charges will be assessed to the Customer, with a required 60-minute minimum charge:

	<u>Charges</u>	
First 60 minutes	\$165.00	(I)
Additional 15 minutes	\$ 33.75	

4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.7 PBX Connect Service (continued)

C. Rate and Charges (continued)

3. Optional Features

PRI Connect Metro - Metro Service provides Customer with an expanded two-way local calling scope. Metro channels cannot hunt to non-metro channels. Metro Service will be included on all channels of a T1 and the rate applies per T1.

	<u>Monthly Recurring Charge</u>	<u>Non-recurring Charge</u>
PBX Connect Metro	N/C	N/A
PBX Connect Channel	\$10.00	N/A
Block of 10 numbers	\$10.00	\$50.00
Block of 100 numbers	\$20.00	\$50.00

4. Calling Features

Any of the calling features listed in Section 4.5.8.B.7 may be added to the Integrator Service. All regulations regarding calling features are applicable to the Integrator Service features. The following rate applies only when these calling features are added to the PBX Connect Service..

	<u>Monthly Recurring Rate</u>	<u>Non-recurring Charge</u>
Unlimited features	3.00	10.00

(I)

Birch Telecom of Missouri, Inc.

## 4. SERVICES (continued)

4.12 Integrated Services (continued)

## 4.12.8 PRI Connect Service (1)

(T)

## A. Service Description

For the purpose of Section 4.12.7 reference to PRI Connect Service, will be variously "Service" or "Services".

The following regulations apply in addition to other regulations stated in this and other sections of this Tariff. Product information specific to an Facilities Based Service will be noted separately within this section. Any charges in any proposal or quotation are exclusive of taxes and surcharges. Term pricing may not be combined with any other offer.

The 12-month, 24-month and 36-month term agreements are available for Services. Month-to-month service is not available. Early terminations will result in early termination fees as stated in Section 2.6.3.

All Birch Long Distance term offers are available in conjunction with PRI Connect Service.

Metro service provides for unlimited two way calling to exchanges listed below. Metro lines cannot hunt to non-metro lines.

PRI Connect Service is a voice-only ISDN PRI service that includes 23 B voice channels (64 Kbps each) and 1 D signaling channel. PRI Connect is provisioned over a digital T1 (1.544 Mbps) circuit. PRI Connect Service terminates as a four-wire digital interface at the Customer's premises.

Customer may select from the following features:

- Two-way Trunks
- Hunting
- Caller ID Name and Number Delivery
- Block of 10 DID numbers or 100 DID numbers
- Non Facilities Associated Signaling (NFAC)
- Dynamic Channel Allocation

(1) Effective August 8, 2008, this product is no longer available for new service.

(T)

4. SERVICES (continued) (N)

4.12 Integrated Services (continued)

4.12.8 PRI Connect Service (continued)

B. Service Availability

PBX Connect Service is available in the service areas listed below:

Rate Group

- A – MCA 4
- B – MCA 3
- B – MCA 4
- D – MCA 1
- D – MCA 2
- D – Principal Kansas City
- D – Principal St. Louis

1. Metro Service

Metro service is available in the following service areas:

- A – MCA 4
- B – MCA 3
- B – MCA 4

(N)

4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.8 PRI Connect Service (continued)

C. Rate and Charges

1. Term Plans

The PRI Connect Service rates apply per each T1.

	Monthly Recurring <u>Charge</u>	Non-recurring <u>Charge</u>
12-month term plan	\$725.00	\$299.00
24-month term plan	\$625.00	\$199.00
36-month term plan	\$625.00	\$ 0.00

2. Non-recurring Charges

Rates and charges for circuit location changes (moves) and service order activity are listed below.

1. Definitions

- a. Additional Feature – non-recurring feature charge applies for adding, deleting or rearranging Service features, hunting on an existing account or for B channel rearranging on an existing Service account.
- b. Additional Voice Channel – a non-recurring additional voice channel fee applies for increasing or decreasing voice channels on an existing PRI Connect account.
- c. Move Charge - a move is defined as a location change such that the new location is within the same building and no facility modifications are required (i.e. new loop to the Customer premises) or a move to a new location at a different location. The non-recurring charge is applied per location.
- d. After Hours Conversion Charge – Customer may request that conversion to the Service be completed after normal business hours (8 a.m. to 5 p.m. CST). The After Hours Conversion can be scheduled from 5 p.m. to 7 p.m. CST, Monday through Thursday. All holidays and the day before a holiday are excluded from the available days for conversion. The Company may limit the number of After Hours Conversions in its discretion, considering the forecasted impact to its systems and networks, additional costs, vendor availability, and resource availability.

(N)  
|  
(N)

4. SERVICES (continued) (N)

4.12 Integrated Services (continued)

4.12.8 PRI Connect Service (continued)

C. Rate and Charges (continued)

2. Non-recurring Charges (continued)

	<u>Non-recurring Charge</u>
Additional Channel	\$ 50.00
Additional Feature	\$ 10.00
Move Charge, same location	\$100.00
Move Charge, different location	\$400.00

Both the Additional Voice Channel charge and the Additional Feature charge apply per request, regardless of the number of voice channels added, features deleted, etc. In the event both the Additional Voice Channel charge and the Additional Feature charge are applicable, only the Additional Voice Channel charge will apply. For a new Customer, non-recurring charges do not apply for adding features referenced above

In the event, a circuit location is moved resulting in an intra-building location change where no facility modifications are required (i.e. new loop to the Customer premises not required), a Move Charge will apply. If a Customer moves to another building and a facility modification is required (i.e. new loop to the Customer premises required), the Customer will have two options:

- a. Customer can sign a new term agreement, and pay the associated non-recurring charges that come with the signed term agreement, No additional Move NRC would apply; or
- b. Customer can choose to not sign a new term agreement and stay on their current agreement and pay a move charge listed for moving to a different location.

(N)



4. SERVICES (continued)

4.12 Integrated Services (continued)

4.12.8 PRI Connect Service (continued)

C. Rate and Charges (continued)

2. Non-recurring Charges (continued)

Customers are eligible for requesting After Hours Conversion free of charge if they meet minimum revenue commitments. The revenue commitment minimums include voice and data local service monthly charges, and voice and data long distance usage charges based on Customer's last invoice from its prior carrier. Taxes, fees, and surcharges are excluded.

The following are the minimum requirements by Service type to be eligible to receive After Hours Conversion free of charge:

	<u>Per Location</u>	<u>Per Account</u>
PRI Connect	\$1,500.00 Monthly	\$3,000.00 Monthly

If the minimum revenue requirements are not met, the following charges will be assessed to the Customer, with a required 60-minute minimum charge:

	<u>Charges</u>	
First 60 minutes	\$165.00	(I)
Additional 15 minutes	\$ 33.75	

## 4. SERVICES (continued) (N)

4.12 Integrated Services (continued)

## 4.12.8 PRI Connect Service (continued)

## C. Rate and Charges (continued)

## 4. Optional Features

PRI Connect Metro - Metro Service provides Customer with an expanded two-way local calling scope. Metro channels cannot hunt to non-metro channels. Metro Service will be included on all channels of a T1 and the rate applies per T1.

Non Facilities Associated Signaling (NFAS) – Non Facilities Associated Signaling (NFAS) allows Customers subscribing to a PRI Connect with multiple T1s to configure service such that one D channel provide signaling and call control for all B channels on all PRIs, NFAS is provided with backup D channel service

When a Customer utilizes NFAS, any failure of the D channel will result in failure of all PRIs controlled by that D channel. Backup D channel provided with NFAS allows for automatic switch over from the primary D channel to the backup D channel in the event the primary D channel fails.

NFAS with Backup D channel will be offered for as few as 3 but no more than 15 T1s. Rates apply per T1.

Dynamic Channel Allocation - Also referred to as call-by-call service, DCA allows a Customer dynamically to designate based on traffic demands, the functionality of each B channel. Customers must designate the number of channels eligible for DCA. The DCA non-recurring charge applies to each PRI T1.

(N)

Birch Telecom of Missouri, Inc.

## 4. SERVICES (continued)

4.12 Integrated Services (continued)

## 4.12.8 PRI Connect Service (continued)

## C. Rate and Charges (continued)

## 4. Optional Features (continued)

	<u>Monthly Recurring Charge</u>	<u>Non-recurring Charge</u>	
PRI Connect Metro	N/C	N/A	
NFAS with Backup D Channel	\$ 10.00	N/A	
Dynamic Channel Allocation	\$ 50.00	N/A	
Block of 10 numbers	\$ 10.00	\$50.00	(T)
Block of 100 numbers	\$ 20.00	\$50.00	(T)

4. SERVICES (continued)

4.13 Facility Based Services

A. Service Definitions

1. BirchNet Complete 1 Line Bundle, BirchNet Complete 3 Line Bundle and Birchlink T and Birchlink T - PRI

The following regulations apply in addition to other regulations stated in this and other sections of this Tariff. Product information specific to an Facilities Based Service will be noted separately within this section. Any charges in any proposal or quotation are exclusive of taxes and surcharges. Term pricing may not be combined with any other offer.

The 12-month, 24-month and 36-month term agreements are available for Services. Month-to-month service is not available. Early terminations will result in charge of \$100 x months remaining. (Per Location) (C)

All Birch Long Distance term offers are available in conjunction with these services.

2. BirchNet Complete 1 Line Bundle

The BirchNet Complete 1 Line bundle service is comprised of one BirchNet Essentials line and DSL This service is not available in all areas; the availability of this bundle is dependent on local facilities availability.

The services require a twelve, or twenty-four month term commitment.

Early Termination Fees are calculated using the following formula:  
\$100 x Months Remaining (Per Location) (C)

The termination penalty will apply per location in the original contract or any subsequent renewal of the contract. (C)

Toll Free service is available with this product see "Toll Free Service".

4. SERVICES (continued)

4.13 Facility Based Services (continued)

Service Definitions (continued)

3. BirchNet Complete 3 Line bundle

The BirchNet Complete 3 Line bundle is comprised of 2 BirchNet Essentials lines and 1 line with DSL. This service is not available in all areas.

The services require a twelve, or twenty-four month term commitment.

Early Termination Fees are calculated using the following formula:  
\$100 x Months Remaining (Per Location)

(C)

The termination penalty will apply per location in the original contract or any subsequent renewal of the contract.

(C)

Toll Free service is available with this product see "Toll Free Service" in a later section for rates

4. Birchlink T

The Birchlink T product offers high-speed internet access, voice lines and Primary Rate ISDN channels delivered over a T-1 circuit.

The Birchlink T - Data option offers full 1.54Mbps symmetrical data for internet access and a number of additional features inclusive within the basic rates:

The Birchlink T - Integrated option offers up to 24 voice lines with symmetrical data speeds burstable to 1.54Mbps with the data speed available depending upon voice utilization of the T-1 circuit bandwidth. The Integrated option also offers a number of additional features inclusive within the basic rates:

- Long distance usage allowance of 5000 minutes per billing cycle for calls made to locations within the contiguous United States.
  - Unlimited IntraLATA long distance calling

• Voice Features:

- |  |                                    |
|--|------------------------------------|
| Call Waiting                               | Call Forwarding                    |
| Three-Way Calling                          | Speed Calling                      |
| Hunting                                    | Call Forwarding Don't Answer       |
| Remote Access - Call Forwarding Variable   | Call Return                        |
| Selective Class of Call Screening          | Call Tracing                       |
| Repeat Dialing                             | Preferred Call Forwarding          |
| Call Block                                 | Anonymous Call Rejection, per Line |
| Call Selector                              | Enhanced Caller ID                 |
| Caller ID                                  | Message Waiting Indication         |
| Calling number delivery blocking, per line | Caller ID Deluxe                   |
| Permanent Star 98 Access                   |                                    |
| Distinctive Ringing Service                |                                    |
| Call Forwarding Busy Line                  |                                    |

## 4. SERVICES (continued)

4.13 Facility Based Services (continued)

(N)

5. Birchlink T PRI-option

The Birchlink T - PRI-option offers the following inclusive features:

- Up to 23 ISDN B-Channels for Voice with D-channel for signaling
- 20 Direct Inward Dialing (DID) Numbers
- Caller name and number presentation
- Direct cable connection from phone system
- Unlimited IntraLATA long distance calling
- Long distance usage allowance of 5000 minutes per billing cycle to locations within the contiguous United States.

The standard allowance of 5000 long distance minutes to locations within the contiguous United States and any optional Long Distance Bundles purchased include:

- Inbound and outbound long distance calls made to locations within the contiguous United States
- 8XX Toll Free Service

Long distance usage beyond the allowance and any purchased bundle is billed at \$0.049 per minute and at \$0.069 for 8XX toll-free calls.

Birchlink T does not include calling cards, international calling, calls to AK, HI, PR, and USVI other US Territories, or Canada, directory assistance calling, or voice mail. These services are provided pursuant to other Company tariffs or tariff equivalents. Birchlink T service is not available to telemarketing firms, Internet Service Providers (ISPs) or call center operations, and is only available in select CLLIs.

End users may or may not choose Company IntraLATA and InterLATA long distance service. If end users utilize other long distance options there will be no price change.

All charges are inclusive of regulatory and special fees. Additional Local, State, Federal & usage-based taxes will apply in accordance with regulatory requirements.

(N)

4. SERVICES (continued)

(N)

4.13 Facility Based Services (continued)

B. Service Regulations

BirchLink T, BirchLink T – PRI option

1. Responsibility of the Customer

Customers subscribing to Service must execute a written term agreement in a form designated by Birch, which shall include without limitation, Customer’s term selection.

Prior to installation of service, Birch will deliver a T1 or DSL circuit to Customer’s premises (the “Circuit Delivery Date”). In the event that installation of Services is postponed, but postponed less than twenty-one (21) days from the Circuit Deliver Date due to Customer delays, billing will commence on the date Service is installed. If installation of Service is postponed more than twenty-one (21) days from the Circuit Delivery Date due to Customer delays, billing will commence on the twenty-first (21st) day from the Circuit Delivery Date. In the event that installation and turn-up of Services is postponed for any time period due to Birch delays, billing will commence on the date service is installed.

Service may be used only for interconnection to Private Branch Exchange (PBX) systems. Interconnection with modem pooling devices, remote access service, automated dialing equipment, automated call distribution systems, routers or similar systems is prohibited. Service may not be used by Internet Service Providers, or as a component of a telecommunications service sold to or otherwise made available to third parties. Calls terminating to Service cannot be subsequently routed or otherwise forwarded to destinations other than Customer’s premises.

In addition to the rates and charges contained in this Tariff, the Customer is responsible for the payment of all related charges for miscellaneous and supplemental service as specified in this and other tariffs of the Company.

2. Service Level Agreement (SLA)

Every BirchLink product will have a SLA, please review the signed SLA for specifications.

(N)

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**4. SERVICES (continued)****4.14 Promotions/ICB (Individual Case Basis)**

(N)

From time to time, the Company may elect to offer special promotions. ICB or trials to its customers. These promotions will generally consist of a reduced price, a waiver of installation charges, or a free service with a purchase of another service.

(N)

Any promotional waiver or discounted rate will apply only one time per customer for each service in any given wire center prefix during the course of the promotional period, subject to prior notification and approval by the Commission.

The Company will provide written notice to the Commission no less than seven (7) days prior to the beginning of each promotion period identifying the promotion and the exchanges within which the promotion will be offered. If facilities permit, all residence and/or business customers will be offered the same opportunity to take advantage of the same terms and conditions under the promotions in which to subscribe to residence or business services.



## SERVICES (continued)

4.14 Promotions

## 4.14.1 Birch Basic Business Line

New customers subscribing to 6 or more Birch Basic Business Lines between November 27, 2000 and February 28, 2001 are eligible for a promotional rate of \$25.00 per line for all lines. This promotion applies only to customers in St. Louis Metropolitan Exchange Area Rate Groups D-Principal, D-MCA 1 and D-MCA 2 as defined in section 3.1.6 and 4.3.3 of this tariff.

Birch Telecom of Missouri, Inc.

Missouri Public

4. SERVICES (continued)

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4.14 Promotions

4.14.2 Multi-Line Discount and Promotion

Commission

Between August 6, 2001 and October 31, 2001, Business customers subscribing to three or more lines or trunks at one service location are eligible for the following promotional offer:

1. A discount of \$2.00 off of the single line or trunk rate that applies to the third and each additional line or trunk for the life of the service as long as three or more lines or trunks are maintained, and

2. Long distance service(1) at:

\$ .06 / min	for Outbound 1+ Calls
\$ .08 / min	for Inbound Toll Free Calls

Customers currently subscribing to Birch for business lines or trunks are not eligible for this promotion.

4.14.3 Multi-Line Long Distance Promotion

Between August 6, 2001 and October 31, 2001, Customers who currently subscribe to three or more business lines or trunks are eligible for long distance service(1) at the following promotional rates when they agree to an 18-month term pricing plan:

\$ .06 / min	for Outbound 1+ Calls
\$ .08 / min	for Inbound Toll Free Calls

These rates apply as long as three or more lines are maintained by the customer.

Missouri Public

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Commission

(1) Long Distance rates apply to calls made within the Continental United States only. All Rules and Regulations found in the Company's Interexchange Tariff, MO PSC No. 1, will apply to long distance services.

## 4. SERVICES (continued)

4.14 Promotions

## 4.14.3 ISDN PRI Promotion

(N)

Birch Telecom will offer Customers an ISDN PRI promotion without a term commitment and a waiver of the installation charge. In addition, the reduced monthly recurring rate includes the T1 facility and 23 channels will be incorporated with the promotion. Optional services including long distance, etc. will be offered at current tariffed rates. Business rules and product requirements are unchanged.

Customers that sign up during the promotional period of October 7, 2003 to December 31, 2003 will receive the promotional monthly recurring rate of \$475.00 for a minimum of two years. A contract will be signed to confirm other conditions but no term period is required.

Customers who are unable to participate due to contractual obligations with other service providers are eligible to receive a ISDN PRI Rain Check. The Rain Check entitles them to the promotional price in exchange for signing a contract with Birch Telecom to take ISDN PRI Service upon contract termination with the present provider. Customer will be required to provide a copy of their current contract and the termination date and current charges. ISDN PRI Promotion Rain Checks are valid until December 31, 2004.

To be eligible for this promotion the customer must have their current network access service with another carrier within the Birch Missouri serving area and now wish to migrate their network access service to Birch Missouri.

(N)

## 4. SERVICES (continued)

4.14 Promotions

## 4.14.4 Mighty Mouth Promotion

(N)

Birch Telecom will offer to Customers a Mighty Mouth promotion, which will offer a reduced monthly recurring rate without a term commitment and a waiver of the installation charge. The rate includes all 24-channels and the T1 facility. Optional services including long distance, vertical features, etc. will be offered at current tariffed rates. Business rules and product requirements are unchanged

Customers that sign up during the promotional period October 7, 2003 through December 31, 2003 will receive the promotional rate of \$455.00 monthly recurring charge for a minimum of two years. A contract will be signed to confirm other conditions but no term period is required

Customers unable to participate due to contractual obligations with other service providers are eligible to receive a Mighty Mouth Rain Check. The Rain Check entitles them to the promotional price in exchange for signing a soft contract with Birch Telecom to take Mighty Mouth upon contract termination with the present provider. Customer will be required to provide a copy of their current contract and the termination date and current charges. Mighty Mouth Promotion Rain Checks are valid until December 31, 2004.

To be eligible for this promotion the customer must have their current network access service with another carrier within the Birch Missouri serving area and now wish to migrate their network access service to Birch Missouri.

(N)

Birch Telecom of Missouri, Inc.

4. SERVICES (continued)

4.14 Promotions

4.14.5 Integrator Promotion

Birch Telecom will offer an Integrator promotional credit to Customers for the monthly recurring rate of \$90.00 for the 1st data channel and the installation charge of \$300.00. Additional data channels, local access lines/trunks, features, etc. will be offered at current tariffed rates.

Customers will be required to sign a 2-year term commitment to receive this promotion. The Integrator promotion will be offered from October 7, 2003 through December 31, 2003.

To be eligible for this promotion the customer must have their current network access service with another carrier within the Birch Missouri serving area and now wish to migrate their network access service to Birch Missouri.

4.14.6 Integrator Promotion II

(N)

Birch Telecom will offer the Integrator Promotion II to new term Customers. Customers based on their term plan will receive the non-recurring charge credit listed below. The promotion includes the dedicated Internet charge of \$89.00 for the first six (6) months invoices for 24-month and 36-month term Customers only. At the end of the sixth invoice, the normal rates will be applicable for the dedicated Internet service. Additional data channels, local access lines/trunks, features, etc. will be offered at current tariffed rates.

Promotion discounts:

- 12-month term, receive a one time non-recurring credit of \$149.50
- 24-month term, receive a one time non-recurring credit of \$199.00
- 36-month term, receive a one time non-recurring credit of \$199.00

To be eligible for this promotion, the customer must have their current network access service with another carrier within the Birch Missouri serving area and now wish to migrate their network access service to Birch Telecom.

The Integrator Promotion II will be offered from April 1, 2004 through June 30, 2004, unless sooner canceled by Birch Telecom.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.7 PRI Connect Service Promotion

(N)

Birch Telecom will offer to new Customers a PRI Connect Service promotion. The promotion will offer a reduced monthly recurring rate which includes the ISDN PRI facility with 23 B channels and 1 D channel. Optional services including long distance, NFAS, etc. will be offered at current tariffed rates. Business rules and product requirements are unchanged.

Customers, who sign up during the promotional period of April 1, 2004 through June 30, 2004, will receive the promotional monthly recurring rate of \$475.00 for the duration of their contract. A contract will be signed to confirm other conditions and 24-month or 36-month term plan is required.

To be eligible for this promotion the customer must have their current network access service with another carrier within the Birch Missouri serving area and now wish to migrate their network access service to Birch Telecom.

Customers who sign up for the PRI Connect Promotion are eligible for the PBX Connect Service Promotion.

4.14.8 PBX Connect Service Promotion

Birch Telecom will offer to new Customers a PBX Connect Service promotion. The promotion will offer a reduced monthly recurring rate includes the T1 facility and 24 channels as the promotion. Optional services will be offered at current tariffed rates. Business rules and product requirements are unchanged.

Customers, who sign up during the promotional period of April 1, 2004 through June 30, 2004, will receive the promotional monthly recurring rate of \$475.00 for the duration of their contract. A contract will be signed to confirm other conditions and 24-month or 36-month term plan is required.

Customers who sign up for the PBX Connect Service Promotion are eligible for the PRI Connect Service Promotion.

To be eligible for this promotion the customer must have their current network access service with another carrier within the Birch Missouri serving area and now wish to migrate their network access service to Birch Telecom.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.9 Multi-Line Discount Promotion

(N)

Birch Telecom will offer the Multi-Line Promotion to Birch Business Basic Line Customers. The promotion is a \$2.00 per line discount for month-to-month, 12-month term or a 24-month term Customers.

To qualify, the Customer must subscribe to a minimum of three (3) lines at a single location. Customers who subscribe to Birch Basic Business Line Service with 1 or 2 lines at a single location, during the promotion period, will be eligible to receive the discount when the Customer subscribes to a third line at that single location. The discount will apply to the third line and each additional line thereafter for the remainder of the Customer's contract or, until the customer disconnects service or changes to another contract for term Customers.

The promotion is not available to Residential or Smart Biz Customers.

This promotion will be available from April 1, 2004 through June 30, 2004 unless sooner canceled by Birch Telecom.

(N)

## 4. SERVICES (continued)

4.14 Promotions (continued)4.14.10 Birch Telecom Conversion Discount Promotion I

(N)

This promotion is for Birch Telecom existing Customers who are converting from an Off-Net product to Integrator Service. A Birch Telecom representative will contact Customers who qualify regarding this promotion. In order to qualify, the Customer must be receiving current discounts from Birch Telecom amounting to less than 25% off of their invoice.

This promotion will offer Customers the choice of four rate plans listed below.

## 1) Month-to-Month service plan consisting of:

No term plan required

Rates are equal to the current tariff 12-month term Integrator Service rates

Free hunting service

Waiver of the non-recurring surcharge

## 2) 12-month term plan consisting of:

A 5% discount of current tariff rates for Integrator Service

Free hunting service

Waiver of the non-recurring surcharge

Free Voice Mail

Free Call Forwarding to Voice Mail

## 3) 24-month term plan consisting of:

A 10% discount of current tariff rates for Integrator Service

Free hunting service

Waiver of the non-recurring surcharge

Free Voice Mail

Free Call Forwarding to Voice Mail

## 4) 36-month term plan consisting of:

A 10% discount of current tariff rates for Integrator Service

Free hunting service

Waiver of the non-recurring surcharge

Free Voice Mail

Free Call Forwarding to Voice Mail

Customers must subscribe to this promotion by December 31, 2004, unless sooner canceled by Birch Telecom.

(N)



4. SERVICES (continued)

4.14 Promotions (continued)

4.14.10 Birch Telecom Conversion Discount Promotion II

(N)

This promotion is for Birch existing Customers who are converting from an Off-Net product to Integrator Service. A Birch Telecom representative will contact Customers who qualify regarding this promotion. In order to qualify, the Customer must be receiving current discounts from Birch Telecom amounting to over 25% off of their invoice.

This promotion will offer Customers the choice of four rate plans listed below.

- 1) Month-to-Month service plan consisting of:
  - No term plan required
  - Rates are equal to the current tariff 12-month term Integrator Service rates
  - Free hunting service
  - Waiver of the non-recurring surcharge
- 2) 12-month term plan consisting of:
  - Free hunting service
  - Waiver of the non-recurring surcharge
  - Free Voice Mail
  - Free Call Forwarding to Voice Mail
- 3) 24-month term plan consisting of:
  - Free hunting service
  - Waiver of the non-recurring surcharge
  - Free Voice Mail
  - Free Call Forwarding to Voice Mail
- 4) 36-month term plan consisting of:
  - Free hunting service
  - Waiver of the non-recurring surcharge
  - Free Voice Mail
  - Free Call Forwarding to Voice Mail

Customers must subscribe to this promotion by December 31, 2004, unless sooner canceled by Birch Telecom.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.10 Integrator Credit Promotion

(N)

Birch Telecom will offer two promotion options for Integrator Service Customers who sign a 24-month or 36-month term commitment contract. An existing customer may elect to sign up for the promotions if the Customer signs a new contract.

The promotion options are as follows:

Integrated Credit Now Option:

The Customer, who has six (6) or more lines, will receive the first (2) two month's monthly recurring charge waived. The Customer, who has (5) five or less lines, will have the first month's monthly recurring charge waived. The charges include all fees for lines, Internet and features. The waiver will not apply to surcharges, taxes or assessments.

Exception: Customers in Rate Group B, MCA-3 minimum line requirements are (8) eight lines and Customers in Rate Group B, MCA-4 minimum line requirement is (7) seven lines. The Integrator Credit Now Option for Customers, in these two rate groups, will receive only the (2) two month's monthly recurring charge waiver.

If a Customer terminates their contract prior to receiving their credits, the credits will be forfeited. The tariffed term penalties will also apply.

This promotional option will be offered in conjunction with PRI Connect Promotion Credit, PBX Connect Promotion Credit, the Freedom Pack Promotion, the Freedom Pack Plus Promotion or Multi Line Discount Plus Promotion. This promotion cannot be combined with the Integrated Credit Over Time Promotional Option, Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

(N)

## 4. SERVICES (continued)

4.14 Promotions (continued)

## 4.14.10 Integrator Credit Promotion (continued)

Integrated Cash Over Time Option:

The Customer will receive a 10% Discount on the monthly recurring charge for lines, Internet and features. The discount will not apply to surcharges, taxes or fees. The minimum line requirement for Integrator Service is (6) six lines.

Exception: Customers in Rate Group B, MCA-3 minimum line requirements are (8) eight lines and Customers in Rate Group B, MCA-4 minimum line requirement is (7) seven lines.

If a Customer terminates their contract, the tariffed termination penalties apply. The 10% discount will not calculate into the penalty.

This promotional option may offered in conjunction with PRI Connect Service Promotion Credit, PBX Connect Service Promotion Credit, the Freedom Pack Promotion, the Freedom Pack Plus Promotion, or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the Integrated Credit Now Promotional Option, Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

If a Customer falls below the product minimums, then the promotion option will no longer be valid and the customer will no longer receive the discount. If a Customer adds a new location to their account, the new location will qualify for the promotion. Only available in Birch Telecom facilities market where the service is offered. This promotion is available for business Customers only. This promotion is effective from July 2, 2004 through October 31, 2004.

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4. SERVICES (continued)

4.14 Promotions (continued)

4.14.11 PRI Connect Service Promotion Credit

Birch Telecom will offer two promotional options for PRI Connect Service Customers, who sign a 24-month or 36-month term commitment contract. An existing customer may elect to sign up for the promotions if the Customer signs a new contract.

The promotional options are as follows:

Credit Now Option:

The Customer will receive the first (2) two-month's monthly recurring charge waived. The charges include all fees for circuit and channels. The waiver will not apply to surcharges, taxes or assessments.

If a Customer terminates their contract prior to receiving their two-month credit, those credits are forfeited. The tariffed term penalties will apply.

This promotional option may be offered in conjunction with Integrator Credit Promotion, the PBX Connect Service Promotion Credit, the Freedom Pack Promotion, the Freedom Pack Plus Promotion or Multi Line Discount Plus Promotion. This promotion cannot be combined with the PRI Connect Service Credit-Over Time Promotional Option, Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

Credit Over Time Option:

The Customer will receive a 10% Discount on the monthly recurring charge for circuit and channels. The discount will not apply to surcharges, taxes or assessments.

If a Customer terminates their contract, the tariffed termination penalties apply. The 10% discount will not calculate into the penalty.

This promotional option may offered in conjunction with Integrator Credit Promotion, the PBX Connect Service Promotion Credit, the Freedom Pack Promotion, the Freedom Pack Plus Promotion or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the PRI Connect Service Credit-Now Promotional Option, Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

If a Customer falls below the product minimums, then the promotion option will no longer be valid and the customer will no longer receive the discount. If a Customer adds a new location to their account, the new location will qualify for the promotion. Only available in Birch Telecom facilities market, where the service is offered. This promotion is available for business customer only. This promotion is effective from July 2, 2004 through October 31, 2004.

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4. SERVICES (continued)

4.14 Promotions (continued)

4.14.12 PBX Connect Service Promotion Credit

(N)

Birch Telecom will offer two promotional options for PBX Connect Service Customers, who sign a 24-month or 36-month term commitment contract. An existing customer may elect to sign up for the promotions if the Customer signs a new contract.

The promotional options are as follows:

Credit Now Option:

The Customer will receive the first (2) two-month's monthly recurring charge waived. The charges include all fees for circuit and channels. The waiver will not apply to surcharges, taxes or assessments. If the Customer orders additional PBX Connect channels during or after the promotional period, the two-month monthly recurring charge will not be waived on the new channels.

If a Customer terminates their contract prior to receiving their two-month credit, those credits are forfeited. The tariffed term penalties will apply.

This promotional option may be offered in conjunction with Integrator Credit Promotion, the PRI Connect Service Promotion Credit, the Freedom Pack Promotion, the Freedom Pack Plus Promotion or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the PBX Connect Service Credit-Over Time Promotional Option, Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

(N)

## 4. SERVICES (continued)

4.14 Promotions (continued)4.14.12 PBX Connect Service Promotion Credit (continued)Credit Over Time Option:

The Customer will receive a 10% discount on the monthly recurring charge for circuit and channels. The discount will not apply to surcharges, taxes or assessments. If the Customer orders additional PBX Connect Service channels after the promotional period, the discount will be applied the new channels.

If a Customer terminates their contract, the tariffed termination penalties apply. The 10% discount will not calculate into the penalty.

This promotional option may offered in conjunction with Integrator Credit Promotion, the PRI Connect Service Promotion Credit, the Freedom Pack Promotion, the Freedom Pack Plus Promotion or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the PBX Connect Service Credit Now Promotional Option, Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

If a Customer falls below the product minimums, then the promotion option will no longer be valid and the customer will no longer receive the discount. If a Customer adds a new location to their account, the new location will qualify for the promotion. Only available in Birch Telecom facilities market, where the service is offered. This promotion is available for business only. This promotion is effective from July 2, 2004 through October 31, 2004.

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Birch Telecom of Missouri, Inc.

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4. SERVICES (continued)

4.14 Promotions (continued)

4.14.13 Multi-Line Discount Plus Promotion

Birch Telecom will offer the Multi-Line Promotion to Birch Business Basic Line Customers. The promotion is a \$1.00 discount per line for the Customer who signs up for the promotion. To qualify, the Customer must subscribe to a minimum of three (3) lines at a single location. Customers with three (3) or more lines will be credited the discount per line beginning at the first line and the discount will be applied on all eligible lines. BirchNet DSL lines are not eligible for this promotion. Birch Telecom will not assess the non-recurring charge to the Customer's account during the promotional period.

New Customer will be required to sign a 24-month term agreement. Current month-to-month Customers requesting the promotion will be required to sign a 24-month term agreement. Current term Customers requesting the promotion will be required to sign a new 24-month term agreement

This promotion will resume on November 1, 2004 and end on January 15, 2005, unless sooner canceled by Birch Telecom. Promotion cannot be combine with Freedom Pack Promotion or Freedom Pack Plus Promotion. This promotion is not available to Residential or Smart Biz Customers

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Birch Telecom of Missouri, Inc.

## 4. SERVICES (continued)

4.14 Promotions (continued)4.14.14 The Freedom Pack Promotion

Birch Telecom will offer the Freedom Pack Promotion to Customers, who purchase a minimum of three (3) lines, a block of 200 long distance minutes and five (5) to seven (7) features, for a \$2.00 monthly recurring charge.

New Customers will be required to sign up for a 24-month term plan. Existing term Customers will be required to renew with a 24-month term plan. Existing month-to-month Customers will be required to sign a 24-month term plan. Birch Telecom will waive the non-recurring charge for existing Customers who sign up for this promotion. The Freedom Pack will not be available for resale Customers.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.5.8.B.7 of the Missouri PSC Tariff No. 3. The Customer may choose a minimum of five (5) features to a maximum of seven (7) feature for each line. Any additional features will be billed to the Customer at the tariffed rate.

The block of 200 long distance minutes will be pooled at the service location level and are mandatory on all eligible lines at the service location. BirchNet DSL lines are not eligible for this promotion. The long distance minutes will be determined by the number of lines with the Freedom Pack, times 200 minutes.

This promotion will begin on July 2, 2004 and run until October 31, 2004. Promotion cannot be combine with Freedom Pack Plus Promotion or Multi-Line Discount Plus Promotion.

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4. SERVICES (continued)

4.14 Promotions (continued)

4.14.15 The Freedom Pack Plus Promotion

Birch Telecom will offer the Freedom Pack Plus Promotion to Customers, who purchase a minimum of three (3) lines, a block of 500 long distance minutes and five (5) to seven (7) features, for a \$3.00 monthly recurring charge.

New Customers will be required to sign up for a 24-month term plan. Existing term Customers will be required to renew with a 24-month term plan. Existing month-to-month Customers will be required to sign a 24-month term plan. Birch Telecom will waive the non-recurring charge for existing Customers who sign up for this promotion. The Freedom Pack will not be available for resale Customers.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.5.8.B.7 of the Missouri PSC Tariff No. 3. The Customer may choose a minimum of five (5) features to a maximum of seven (7) features for each line. Any additional features will be billed to the Customer at the tariffed rate.

The block of 200 long distance minutes will be pooled at the service location level and are mandatory on all eligible lines at the service location. BirchNet DSL lines are not eligible for this promotion. The long distance minutes will be determined by the number of lines with the Freedom Pack, times 200 minutes

This promotion will begin on July 2, 2004 and run until October 31, 2004. Promotion cannot be combine with Freedom Pack Promotion or Multi-Line Discount Plus Promotion.

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## 4. SERVICES (continued)

4.14 Promotions (continued)4.14.16 The Freedom Pack Unlimited LD Promotion

(N)

Birch Telecom will offer the Freedom Pack Unlimited LD Promotion to Business Customers, who purchase three (3) lines to ten (10) lines at any given location, unlimited long distance service and up to seven (7) features, for a \$23.00 per line monthly recurring charge.

New Customers will be required to sign up for a 24-month term plan. Existing term Customers will be required to renew with a 24-month term plan, forfeiting any then-existing plan and/or promotional pricing. Existing month-to-month Customers will be required to sign a 24-month term plan. Birch Telecom will waive the non-recurring charge for existing Customers who sign up for this promotion. The Freedom Pack Unlimited LD Promotion is not available for Resale lines, however, Resale lines do count toward the three-line minimum and ten-line maximum.

Certain restrictions apply. Customers with 11 or more lines, including Resale lines, at a location are ineligible for Unlimited LD Promotion at that location. Calls must be placed direct-dialed (1+) domestic to qualify. Freedom Pack Unlimited LD Promotion is not available in conjunction with the following: Birchual Office, Birch standalone LD, Remote Call Forwarding, Toll Free, Calling Card, international calls, calls to 900 numbers, autodialers, long distance Internet access, long distance Intranet access, call center applications, including, but not limited to, autodialers, PBX trunks, broadcast fax transmissions, ground start line or trunks, ISDN services, foreign exchange services, public telephone services, public access smart-pay phones, analog to digital conversion PBX services, WATS services, PRI/PBX/PABX/EABX services, non-square electronic key telephone systems, hybrid key telephone systems, predictive calling/dialing systems, automatic outbound dialing systems, any type of automatic call distribution system, or the functional equivalent of any such system listed above. All of Customer's eligible lines, in a given location, must have the same bundle type for the Freedom Pack Unlimited LD Promotion.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.16 The Freedom Pack Unlimited LD Promotion (continued)

(N)

If the Company determines that Customer's usage exceeds ten times the average usage of Birch Telecom's long distance customers in the state in which the Customer is located or that the Customer is in violation of any of the above listed restrictions, the Customer shall forfeit eligibility for rates under this plan and (1) Customer will be charged an additional \$50 per month per line for as long as the excess usage or violation continues, (2) Customer will be moved to another Birch long distance plan unless an alternative plan is selected by the Customer, and/or (3) long distance service may be blocked without notice.

Service is subject to terms and conditions contained in the Birch Telecom Interexchange Tariffs and the Price and Service Protection Plan agreement for term customers. Rates are subject to change and Birch reserves the right to discontinue any service at any time. Taxes, fees and other charges apply. This promotion may not be combined with any other offer. Services are not available in all locations. See a Birch representative for details.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.2.4 of the Louisiana PSC Tariff No. 1. The Customer may choose up to a maximum of (7) seven for each line. Any additional features will be billed to the Customer at the tariffed rate.

This promotion will begin on November 1, 2004 and run until January 31, 2005 unless sooner canceled by Birch Telecom. This promotion is offered in conjunction with the Atlanta Line Promotion, Secondary Market Promotion and BirchNet DSL Promotion.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.17 Integrator Credit Over Time Promotion

(N)

Birch Telecom will offer the following discount for Integrator Service Customers who sign a 24-month or 36-month term commitment contract. An existing customer may elect to sign up for the promotion if the Customer signs a new contract.

The Customer will receive a 10% Discount on the monthly recurring charge for lines, Internet and features. The discount will not apply to surcharges, taxes or fees. The minimum line requirement for Integrator Service is (6) six lines.

Exception: Customers in Rate Group B, MCA-3 minimum line requirements are (8) eight lines and Customers in Rate Group B, MCA-4 minimum line requirement is (7) seven lines.

If a Customer terminates their contract, the tariffed termination penalties apply. The 10% discount will not calculate into the penalty.

This promotional option may offered in conjunction with PRI Connect Service Credit Over Time\_Promotion, PBX Connect Service Credit Over Time Promotion, or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

If a Customer falls below the product minimums, then the promotion option will no longer be valid and the customer will no longer receive the discount. If a Customer adds a new location to their account, the new location will qualify for the promotion. Only available in Birch Telecom facilities market where the service is offered. This promotion is available for business Customers only. This promotion is effective from November 2, 2004 through January 14, 2005.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.18 PRI Connect Service Credit Over Time Promotion

(N)

Birch Telecom will offer the following discount for PRI Connect Service Customers, who sign a 24-month or 36-month term commitment contract. An existing customer may elect to sign up for the promotion if the Customer signs a new contract.

The Customer will receive a 10% Discount on the monthly recurring charge for circuit and channels. The discount will not apply to surcharges, taxes or assessments.

If a Customer terminates their contract, the tariffed termination penalties apply. The 10% discount will not calculate into the penalty.

This promotional option may offered in conjunction with Integrator Credit Over Time Promotion, the PBX Connect Service Credit Over Time Promotion or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

If a Customer falls below the product minimums, then the promotion option will no longer be valid and the customer will no longer receive the discount. If a Customer adds a new location to their account, the new location will qualify for the promotion. Only available in Birch Telecom facilities market, where the service is offered. This promotion is available for business customer only. This promotion is effective from November 2, 2004 through January 14, 2005.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.19 PBX Connect Service Credit Over Time Promotion

(N)

Birch Telecom will offer the following discount for PBX Connect Service Customers, who sign a 24-month or 36-month term commitment contract. An existing customer may elect to sign up for the promotion if the Customer signs a new contract.

The Customer will receive a 10% discount on the monthly recurring charge for circuit and channels. The discount will not apply to surcharges, taxes or assessments. If the Customer orders additional PBX Connect Service channels after the promotional period, the discount will be applied the new channels.

If a Customer terminates their contract, the tariffed termination penalties apply. The 10% discount will not calculate into the penalty.

This promotion may offered in conjunction with Integrator Credit Over Time Promotion, the PRI Connect Service Credit Over Time Promotion, or Multi-Line Discount Plus Promotion. This promotion cannot be combined with the Web Hosting Value Bundle Promotion or BirchNet VPN Value Bundle Promotion.

If a Customer falls below the product minimums, then the promotion option will no longer be valid and the customer will no longer receive the discount. If a Customer adds a new location to their account, the new location will qualify for the promotion. Only available in Birch Telecom facilities market, where the service is offered. This promotion is available for business only. This promotion is effective from November 2, 2004 through January 14, 2005.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.20 Integrator NRC Waiver Promotion

(N)

Birch Telecom will offer the following discount for Integrator Service Customers who sign a 12-month, 24-month or 36-month term commitment contract.

The promotional option is as follows:

NRC Waiver Option:

The Customer will receive a NRC waiver as follows:

- 12-month term – waive one-half of the NRC
- 24-month term – waive full NRC
- 36-month term – waive full NRC and \$199 credit

If a Customer terminates its contract, the tariffed and/or contractual termination penalties apply.

This promotional option may be offered in conjunction with PRI Connect Service NRC Waiver Promotion or PBX Connect Service NRC Waiver Promotion. This promotion may be offered with the Long Distance Minutes Promotion.

Only available in Birch Telecom facilities markets where the service is offered. This promotion is available for business customers only. This promotion will begin on April 11, 2005 and run through July 15, 2005 unless canceled sooner by Birch Telecom.

(N)

4. SERVICES (continued)

4.14 Promotions (continued)

4.14.21 PRI Connect Service NRC Waiver Promotion

(N)

Birch Telecom will offer the following discount for PRI Connect Service Customers, who sign a 12-month, 24-month or 36-month term commitment contract.

The promotional option is as follows:

NRC Waiver Option:

The Customer will receive a NRC waiver as follows:

- 12-month term – waive one-half of the NRC
- 24-month term – waive full NRC
- 36-month term – waive full NRC and \$199 credit

If a Customer terminates its contract, the tariffed and/or contractual termination penalties apply.

This promotional option may be offered in conjunction with Integrator Service NRC Waiver Promotion or PBX Connect Service NRC Waiver Promotion. This promotion may be offered with the Long Distance Minutes Promotion.

Only available in Birch Telecom facilities markets where the service is offered. This promotion is available for business customers only. This promotion will begin on April 11, 2005 and run through July 15, 2005 unless canceled sooner by Birch Telecom.

(N)



4. SERVICES (continued)

4.14 Promotions (continued)

4.14.22 PBX Connect Service NRC Waiver Promotion

(N)

Birch Telecom will offer the following discount for PBX Connect Service Customers, who sign a 12-month, 24-month or 36-month term commitment contract.

The promotional option is as follows:

NRC Waiver Option:

The Customer will receive a NRC waiver as follows:

- 12-month term – waive one-half of the NRC
- 24-month term – waive full NRC
- 36-month term – waive full NRC and \$199 credit

If a Customer terminates its contract, the tariffed and/or contractual termination penalties apply.

This promotional option may be offered in conjunction with Integrator Service NRC Waiver Promotion or PRI Connect Service NRC Waiver Promotion. This promotion may be offered with the Long Distance Minutes Promotion.

Only available in Birch Telecom facilities markets where the service is offered. This promotion is available for business customers only. This promotion will begin on April 11, 2005 and run through July 15, 2005 unless canceled sooner by Birch Telecom.

(N)