

**KCP&L Greater Missouri Operations Company** For Missouri Retail Service Area  
**KANSAS CITY, MO 64106**

RULES AND REGULATIONS  
ELECTRIC

**15.01 BUSINESS DEMAND-SIDE MANAGEMENT**

**(continued)**

**DEFINITIONS:**

Unless otherwise defined, terms used in tariff sheets or schedules in Section 15 have the following meanings:

Applicant – A customer who has submitted a program application or has had a program application submitted on their behalf by an agent or trade ally.

Demand-Side Program Investment Mechanism (DSIM) – A mechanism approved by the Commission in KCP&L Greater Missouri Operations Company's filing for demand-side programs approval in Case No. EO-2015-0241.

Energy Efficiency - Measures that reduce the amount of electricity required to achieve a given end use.

Incentive – Any consideration provided by Company directly or through the Program Administrator, including in the form of cash, bill credit, payment to third party, or public education programs, which encourages the adoption of Measures.

Long-Lead Project- A project committed to by a Customer, accepted by the Company, and a signed commitment offer received by the program administrator by the end of the Program Period, according to the terms and implementation of the MEEIA 2016-2018 Energy Efficiency Plan that will require until a date 12 months from the end of the Program Period to certify completion.

Measure – An end-use measure, energy efficiency measure, and energy management measure as defined in 4 CSR 240-22.020(18), (20), and (21).

Participant – End-use customer and/or manufacturer, installer, or retailer providing qualifying products or services to end-use customers.

Program Administrator – The entity selected by Company to provide program design, promotion, administration, implementation, and delivery of services.

Program Partner – A retailer, distributor or other service provider that Company or the Program Administrator has approved to provide specific program services through execution of a Company approved service agreement.

Program Period – The period from April 1, 2016 through December 31, 2019 unless earlier terminated under the TERM provision of this tariff. Programs may have slightly earlier termination dates for certain activities, as noted on the Company website – [www.kcpl.com](http://www.kcpl.com).

Project – One or more Measures proposed by an Applicant in a single application.

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Total Resource Cost (TRC) Test – A test of the cost-effectiveness of demand-side programs that compares the avoided utility costs to the sum of all incremental costs of end-use measures that are implemented due to the program (including both Company and Participant contributions), plus utility costs to administer, deliver and evaluate each demand-side program.

**TERM:**

These tariff sheets and the tariff sheets reflecting each specific Business DSM program shall be effective from the effective date of the tariff sheets to December 31, 2019, unless an earlier termination date is ordered or approved by the Commission.

If the Programs are terminated prior to the end of the Program Period, only Incentives for qualifying Measures that have been installed prior to the Programs' termination will be provided to the customer.

**DESCRIPTION:**

The reduction in energy consumption or shift in peak demand will be accomplished through the following Programs:

- Business Energy Efficiency Rebates - Custom
- Business Energy Efficiency Rebates - Standard
- Business Programmable Thermostat
- Strategic Energy Management
- Block Bidding
- Small Business Direct Install
- Demand Response Incentive

In addition, KCP&L customers also have access to the Online Business Energy Audit

Program details regarding the interaction between Company or Program Administrators and Participants, such as Incentives paid directly to Participants, available Measures, availability of the Program, eligibility, and application and completion requirements may be adjusted through the change process as presented below. Those details, additional details on each Program, and other details such as process flows, application instructions, and application forms will be provided by the Company website, [www.kcpl.com](http://www.kcpl.com).

**CHANGE PROCESS:**

The change process is applicable to changes in program detail regarding the interaction between Company or Program Administrators and Participants, and excludes changes to the ranges of Incentive amounts for each Measure.

- 1) Identify need for program detail change regarding the interaction between Company or Program Administrators and Participants;
- 2) Discuss proposed change with Program Administrator;
- 3) Discuss proposed change with Evaluator;
- 4) Analyze impact on program and portfolio (cost-effectiveness, goal achievement, etc.);
- 5) Inform the Staff, Office of the Public Counsel and the Department of Economic Development, Division of Energy, of the proposed change, the time within which it needs to be implemented, provide them the analysis that was done and consider recommendations from them that are received within the implementation timeline (the implementation timeline shall be no less than five business days from the

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**15.01 BUSINESS DEMAND-SIDE MANAGEMENT****(continued)**

- time that the Staff, Office of the Public Counsel and the Department of Economic Development, Division of Energy, are informed and provided the above-referenced analysis);
- 6) Take timely received recommendations into account and incorporate them where Company believes it is appropriate to do so;
  - 7) Notify and train customer contact personnel (Customer Service Representatives, Energy Consultants, Business Center) of the changes;
  - 8) Make changes to forms and promotional materials;
  - 9) Update program website;
  - 10) File updated web pages and, if appropriate, updated list of Measures and Incentives amounts in Case No. EO-2015-0241; and
  - 11) Inform Customer, trade allies, etc.

KCP&L Greater Missouri Operations Company will also continue to discuss and provide information on ongoing Program and Portfolio progress at quarterly regulatory advisory group update meetings.

**PROGRAMS' ANNUAL ENERGY AND DEMAND SAVINGS TARGETS:**

Note that targeted energy and demand savings may be shifted between Programs depending on market response, changes in technology, or similar factors. These targets are based on savings at customer meters (excluding transmission and distribution line losses).

|  | <i>Incremental Annual kWh Savings Targets at Customer Side of Meter</i> |                     |                     |                      |                      | <i>Cumulative Incremental Annual Targets by Program</i> |
|--|---|---------------------|---------------------|----------------------|----------------------|---|
|  | Program Plan Year 1   | Program Plan Year 2 | Program Plan Year 3 | Program Plan Year 4  |                      |   |
|  |   |                     |                     | Extension 09/30/2019 | Extension 12/31/2019 |   |
| <b>Strategic Energy Management</b>                 | 4,042,503   | 4,042,503           | 4,042,503           | 2,022,262            | 3,031,877            | 15,159,385  |
| <b>Business Energy Efficiency Rebates-Custom</b>   | 9,754,147   | 10,088,575          | 10,237,210          | 5,015,829            | 7,519,983            | 37,599,915  |
| <b>Business Energy Efficiency Rebates-Standard</b> | 12,876,154  | 12,904,896          | 12,929,712          | 6,455,020            | 9,677,691            | 48,388,453  |
| <b>Block Bidding</b>                               | 5,029,699   | 5,029,699           | 7,544,549           | 2,935,458            | 4,400,987            | 22,004,934  |
| <b>Small Business Direct Install</b>               | 705,332   | 1,430,185           | 1,434,447           | 595,291              | 892,491              | 4,462,454   |
| <b>Business Programmable Thermostat</b>            | 26,334  | 26,334              | 26,334              | 17,775               | 19,751               | 98,753  |
| <b>TOTAL</b>                                       | <b>32,434,168</b>   | <b>33,522,192</b>   | <b>36,214,755</b>   | <b>17,041,635</b>    | <b>25,542,779</b>    | <b>127,713,893</b>                                      |

Earnings Opportunity targets are set forth in KCP&L Greater Missouri Operations Company's Schedule DSIM, Sheet No. 138.8, as approved in Case No. EO-2015-0241.

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**15.01 BUSINESS DEMAND-SIDE MANAGEMENT****(continued)**

|   | <i>Incremental Annual kW Demand Savings<br/>Targets at Customer Side of Meter</i> |                           |                           |                         |                         | <i>Cumulative Incremental<br/>Annual Targets by<br/>Program</i> |
|---|---|---------------------------|---------------------------|-------------------------|-------------------------|---|
|   | Program<br>Plan<br>Year 1   | Program<br>Plan<br>Year 2 | Program<br>Plan<br>Year 3 | Program Plan Year 4     |                         |   |
|   |   |                           |                           | Extension<br>09/30/2019 | Extension<br>12/31/2019 |   |
| Strategic Energy Management                 | 947   | 947                       | 947                       | 474                     | 710                     | 3,552   |
| Business Energy Efficiency Rebates-Custom   | 2,516   | 2,602                     | 2,640                     | 1,294                   | 1,940                   | 9,698   |
| Business Energy Efficiency Rebates-Standard | 2,128   | 2,128                     | 2,129                     | 1,065                   | 1,596                   | 7,981   |
| Block Bidding                               | 872   | 872                       | 1,308                     | 509                     | 763                     | 3,815   |
| Small Business Direct Install               | 118   | 237                       | 237                       | 99                      | 148                     | 740   |
| Business Programmable Thermostat            | 72  | 72                        | 72                        | 48                      | 54                      | 269   |
| Demand Response Incentive                   | 20,000  | 20,000                    | 15,000                    | 0                       | 0                       | 55,000  |
| <b>TOTAL</b>                                | <b>26,653</b>   | <b>26,858</b>             | <b>22,333</b>             | <b>3,488</b>            | <b>5,211</b>            | <b>81,055</b>   |

Earnings Opportunity targets are set forth in KCP&L Greater Missouri Operations Company's Schedule DSIM, Sheet No. 138.8, as approved in Case No. EO-2015-0241.

**PROGRAM COSTS AND INCENTIVES:**

Costs of and Incentives for the Business DSM Programs reflected herein shall be identified in a charge titled "DSIM Charge" appearing as a separate line item on customers' bills and applied to customers' bills as a per kilowatt-hour charge as specified in the GS, SGS, LGS or LPS rate schedules. All customers taking service under said rate schedules shall pay the charge regardless of whether a particular customer utilizes a demand-side program available hereunder, unless they have opted-out as provided for previously.

**PROGRAM DESCRIPTIONS:**

The following pages contain other descriptions and terms for the Programs being offered under this tariff.

**\*\*CHANGES IN MEASURES OR INCENTIVES:**

KCP&L Greater Missouri Operations Company may offer the Measures contained in Company's filing approved in Case No. EO-2015-0241. The offering of Measures not contained within the aforesaid filing must be approved by the Commission. Measures being offered and Incentives available to customers will be listed on Company's website, [www.kcpl.com](http://www.kcpl.com). The Measures and Incentives being offered are subject to change. Customers must consult [www.kcpl.com](http://www.kcpl.com) for the list of currently available Measures. Should a Measure or Incentive offering shown on Company's website differ from the corresponding Measure or Incentive offering shown in the currently effective notice filed in Case No. EO-2015-0241, the stated Measure or Incentive offering as shown in the currently effective notice shall govern.

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For Missouri Retail Service Area

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### 15.15 RESIDENTIAL DEMAND-SIDE MANAGEMENT

(continued)

Measure – An end-use measure, energy efficiency measure, and energy management measure as defined in 4 CSR 240-22.020(18), (20), and (21).

Participant – End-use customer and/or manufacturer, installer, or retailer providing qualifying products or services to end-use customers.

Program Administrator – The entity selected by Company to provide program design, promotion, administration, implementation, and delivery of services.

Program Partner – A retailer, distributor or other service provider that Company or the Program Administrator has approved to provide specific program services through execution of a Company approved service agreement.

Program Period – The period from April 1, 2016 through December 31, 2019, unless earlier terminated under the TERM provision of this tariff. Programs may have slightly earlier deadlines for certain activities, as noted on the Company website – [www.kcpl.com](http://www.kcpl.com).

Total Resource Cost (TRC) Test – A test of the cost-effectiveness of demand-side programs that compares the avoided utility costs to the sum of all incremental costs of end-use measures that are implemented due to the program (including both Company and Participant contributions), plus utility costs to administer, deliver and evaluate each demand-side program.

#### TERM:

These tariff sheets and the tariff sheets reflecting each specific residential DSM program shall be effective from the effective date of the tariff sheets to December 31, 2019, unless an earlier termination date is ordered or approved by the Commission.

If the Programs are terminated prior to the end of the Program Period, only Incentives for qualifying Measures that have been preapproved or installed prior to the Programs' termination will be provided to the customer.

#### DESCRIPTION:

The reduction in energy consumption or shift in peak demand will be accomplished through the following Programs:

- Home Appliance Recycling Rebate
- Whole House Efficiency
- Home Energy Report
- Income-Eligible Multi-Family
- Home Lighting Rebate
- Income-Eligible Weatherization
- Residential Programmable Thermostat

Issued: February 15, 2019

Effective: March 17, 2019

Issued by: Darrin R. Ives,  
Vice President

## STATE OF MISSOURI, PUBLIC SERVICE COMMISSION

P.S.C. MO. No. 1 1st Revised Sheet No. R-99  
 Canceling P.S.C. MO. No. 1                      Original Sheet No. R-99  
**KCP&L Greater Missouri Operations Company** For Missouri Retail Service Area  
**KANSAS CITY, MO 64106**

RULES AND REGULATIONS  
ELECTRIC

**15.15 RESIDENTIAL DEMAND-SIDE MANAGEMENT****(continued)****PROGRAMS' ANNUAL ENERGY AND DEMAND SAVINGS TARGETS:**

Note that targeted energy and demand savings may be shifted between programs depending on market response, changes in technology, or similar factors. These targets are based on savings at customer meters (excluding transmission and distribution line losses).

|                                     | <i>Incremental Annual kWh Savings Targets at Customer Side of Meter</i>       |                     |                     |                      |                      | <i>Cumulative Incremental Annual Targets by Program to 12/31/2019</i> |
|-------------------------------------|---|---------------------|---------------------|----------------------|----------------------|---|
|                                     | Program Plan Year 1   | Program Plan Year 2 | Program Plan Year 3 | Program Plan Year 4  |                      |   |
|                                     |   |                     |                     | Extension 09/30/2019 | Extension 12/31/2019 |   |
| Home Appliance Recycling Rebate     | 2,488,660   | 2,717,383           | 2,899,467           | 1,519,783            | 2,026,378            | 10,131,888  |
| Whole House Efficiency              | 2,633,904   | 4,100,644           | 4,877,689           | 2,177,294            | 2,903,059            | 14,515,295  |
| Home Energy Report                  | 18,964,436  | 2,010,761           | 95,575              | 0                    | 0                    | 21,070,772  |
| Home Lighting Rebate                | 7,069,120   | 8,275,736           | 9,943,289           | 4,216,798            | 6,322,036            | 31,610,181  |
| Income-Eligible Multi-Family        | 3,563,748   | 3,318,650           | 3,131,880           | 1,669,881            | 2,503,570            | 12,517,848  |
| Income Eligible Weatherization      | 143,458   |                     |                     |                      |                      | 143,458   |
| Residential Programmable Thermostat | 2,048,046   | 2,048,046           | 2,048,046           | 1,382,431            | 1,536,035            | 7,680,173   |
| <b>TOTAL</b>                        | <b>36,911,372</b>   | <b>22,471,220</b>   | <b>22,995,946</b>   | <b>10,966,188</b>    | <b>15,291,077</b>    | <b>97,669,614</b>   |
|                                     | <i>Incremental Annual kW Demand Savings Targets at Customer Side of Meter</i> |                     |                     |                      |                      | <i>Cumulative Incremental Annual Targets by Program to 12/31/2019</i> |
|                                     | Program Plan Year 1   | Program Plan Year 2 | Program Plan Year 3 | Program Plan Year 4  |                      |   |
|                                     |   |                     |                     | Extension 09/30/2019 | Extension 12/31/2019 |   |
| Home Appliance Recycling Rebate     | 415   | 453                 | 484                 | 254                  | 338                  | 1,690   |
| Whole House Efficiency              | 818   | 1,352               | 1,551               | 698                  | 930                  | 4,650   |
| Home Energy Report                  | 3,530   | 685                 | 0                   | 0                    | 0                    | 4,215   |
| Home Lighting Rebate                | 708   | 835                 | 1,015               | 427                  | 639                  | 3,197   |
| Income-Eligible Multi-Family        | 402   | 446                 | 509                 | 254                  | 338                  | 1,696   |
| Income Eligible Weatherization      | 53  |                     |                     |                      |                      | 53  |
| Residential Programmable Thermostat | 5,586   | 5,586               | 5,586               | 3,770                | 4,189                | 20,946  |
| <b>TOTAL</b>                        | <b>11,512</b>   | <b>9,357</b>        | <b>9,145</b>        | <b>5,374</b>         | <b>6,436</b>         | <b>36,447</b>   |

Earnings Opportunity targets are set forth in KCP&L Greater Missouri Operations Company's Schedule DSIM, Sheet No.138.8 as approved in Case No. EO-2015-0241.

Issued: February 15, 2019  
 Issued by: Darrin R. Ives, Vice President

Effective: March 17, 2019

STATE OF MISSOURI, PUBLIC SERVICE COMMISSION

P.S.C. MO. No. 1 First  
Canceling P.S.C. MO. No. 1  
KCP&L Greater Missouri Operations Company  
KANSAS CITY, MO

Revised Sheet No. 138.1  
Original Sheet No. 138.1  
For Missouri Retail Service Area

DEMAND SIDE INVESTMENT MECHANISM RIDER  
Schedule DSIM (Continued)

"Evaluation Measurement & Verification (EM&V) means the performance of studies and activities intended to evaluate the process of the utility's program delivery and oversight and to estimate and/or verify the estimated actual energy and demand savings, utility lost revenue, cost effectiveness, and other effects from demand-side programs.

"Incentive" means any consideration provided by the Company, including buy downs, markdowns, rebates, bill credits, payments to third parties, direct installation, giveaways, and education, which encourages the adoption of program measures.

"MEEIA Cycle 1 Plan" consists of the 12 demand-side programs and the DSIM (including Program Costs, TD-NSB Share, Performance Incentive, etc.) described in the approved MEEIA Cycle 1 Filing in Docket No. EO-2012-0009 and its corresponding tariffs.

"MEEIA Cycle 2 Plan" consists of the 16 demand-side programs and the DSIM described in the MEEIA Cycle 2 Filing, which became effective following Commission order and approval of the MEEIA Cycle 2 Plan under Docket No EO-2015-0241, including the extension of Cycle 2 (Extension) following Commission approval and order granted under Docket No EO-2015-0241.

"Program Costs" means any prudently incurred program expenditures, including such items as program planning, program design; administration; delivery; end-use measures and incentive payments; advertising expense; evaluation, measurement, and verification; market potential studies; and work on a statewide technical resource manual.

"Cycle 2 Earnings Opportunity" (EO) means the incentive ordered by the Commission based on actual performance verified through EM&V against planned targets. The Company's EO will be \$10.4M if 100% achievement of the planned targets are met. EO is capped at \$20.0M, which reflects adjustment for TD verified by EM&V. Potential Earnings Opportunity adjustments are described on Sheet No. 138.6. The Earnings Opportunity Matrix outlining the payout rates, weightings, and caps can be found in 138.8.

"Short term Borrowing Rate" means the daily one month USD LIBOR rate, using the last actual rate for weekends and holidays or dates without an available LIBOR rate, plus (ii) the Applicable Margin for Eurodollar Advances as defined in the Pricing Schedule of the current GMO Revolving Credit Agreement. A simple mathematical average of all the daily rates for the month is then computed.

"AFUDC Rate" means the Allowance for Funds Used During Construction rate computed in accordance with the formula prescribed in the Code of Federal Regulations Title 18, Part 101.

Recovery Period (RP) includes the day the DSIM Rider Tariff becomes effective through July 31, 2016 and each six month period thereafter.

STATE OF MISSOURI, PUBLIC SERVICE COMMISSION

P.S.C. MO. No. 1 2nd  
Canceling P.S.C. MO. No. 1 1st  
KCP&L Greater Missouri Operations Company  
KANSAS CITY, MO

Revised Sheet No. 138.6  
Revised Sheet No. 138.6  
For Missouri Retail Service Area

DEMAND SIDE INVESTMENT MECHANISM RIDER  
Schedule DSIM (Continued)

Earnings Opportunity Adjustments

The Earnings Opportunity shall be adjusted for the difference between the TD\$ billed and what the TD\$ billed would have been if:

- (1) The ME used in the calculation were the normalized savings for each measure at customer meter per measure determined through EM&V ex-post gross analysis for each program year, and,
- (2) The NTGF used in the calculation was the net-to-gross values determined through EM&V, except that if the NTG value determined through EM&V is less than 0.80, the recalculation shall use 0.80 and if the NTG value determined through EM&V is greater than 1.0, the recalculation shall use 1.0.
- (3) If the above adjustments are greater than the otherwise applicable Earnings Opportunity, these adjustments shall be limited to the value of the otherwise applicable Earnings Opportunity.
- (4) If the above adjustments plus the otherwise applicable Earnings Opportunity, are greater than \$20M, these adjustments shall be limited to the difference between the otherwise applicable Earnings Opportunity and \$20M.

Other DSIM Provisions

COMPANY shall file an update to NMR rates by month by class contemporaneous with filing any compliance tariff sheets in any general rate case reflecting the rates set in that case, and the billing determinants used in setting rates in that case.

Annual kWh savings per measure will be updated prospectively in KCP&L/GMO's TRM no later than 24 months after the commencement of the Plan based on EM&V ex-post gross adjustments determined for Year 1.

KCP&L/GMO shall each file a general rate case at some point before the end of year 6 of the Cycle 2 period to address the TD through the rebasing of revenues used to establish base rates, and if KCP&L/GMO fails to do so, the accrual and collection of the TD terminates beginning in year 7 of the Cycle 2 period. The Signatories agree that the filing of a rate case by each company utilizing an update or true-up period that ends between 39 months and 69 months after the effective date of the tariffs implementing MEEIA Cycle 2 satisfies this requirement.

**FILING:**

After the initial DSIM Rider rate adjustment filing, the Company shall make a DSIM Rider rate adjustment filing to take effect each August and February under the Term of this MEEIA Rider. DSIM Rider rate adjustment filings shall be made at least sixty (60) days prior to their effective dates.

**PRUDENCE REVIEWS:**

A prudence review shall be conducted no less frequently than at twenty-four (24) month intervals in accordance with 4 CSR 240-20.093(10). Any costs, which are determined by the Commission to have been imprudently incurred or incurred in violation of the terms of this DSIM Rider, shall be returned to customers through an adjustment in the next DSIM Rider rate adjustment filing and reflected in factor OA above.



KCP&L GREATER MISSOURI OPERATIONS COMPANY

P.S.C. MO. No. 1 Third  
 Canceling P.S.C. MO. No. 1 Second

Revised Sheet No. 138.8  
 Revised Sheet No. 138.8  
 For Missouri Retail Service Area

**DEMAND SIDE INVESTMENT MECHANISM RIDER**  
 Schedule DSIM (Continued)

**Net Margin Revenue Rates by Rate Class by Month & Earnings Opportunity Matrix:**

|                      | January   | February  | March     | April     | May       | June      | July      | August    | September | October   | November  | December  |
|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| RES Margin less fuel | \$0.04587 | \$0.04881 | \$0.05136 | \$0.05152 | \$0.05603 | \$0.09250 | \$0.09373 | \$0.09373 | \$0.09274 | \$0.05383 | \$0.05502 | \$0.05090 |
| SGS Margin less fuel | \$0.04227 | \$0.04250 | \$0.04279 | \$0.04673 | \$0.04727 | \$0.07450 | \$0.07316 | \$0.07340 | \$0.07381 | \$0.04685 | \$0.04716 | \$0.04273 |
| LGS Margin less fuel | \$0.02848 | \$0.03011 | \$0.03035 | \$0.03006 | \$0.03165 | \$0.03709 | \$0.03572 | \$0.03616 | \$0.03664 | \$0.03039 | \$0.03124 | \$0.02984 |
| LP Margin less fuel  | \$0.01263 | \$0.01243 | \$0.01251 | \$0.01178 | \$0.01233 | \$0.01467 | \$0.01453 | \$0.01452 | \$0.01487 | \$0.01175 | \$0.01184 | \$0.01269 |

| Proposed Metric   | GMO          |             |                |                 |              |                     |               |
|---|--------------|-------------|----------------|-----------------|--------------|---------------------|---------------|
|   | Payout rate  | Payout unit | % of Target EO | GMO 100% payout | GMO Cap      | Cap/100% Multiplier | Target @ 100% |
| Opower: criteria will be effective, prudent spend of budget   | N/A          |             | 5.06%          | \$525,000       | \$525,000    |                     |               |
| EE & Tstat MWh (Excl. Opower, DRI, & IEMF): criteria will be the cumulative of the 1st yr incremental MWh during the 3 year plan                                  | \$12.97      | \$/MWh      | 19.17%         | \$1,990,436     | \$2,587,567  | 130%                | 153,464.602   |
| EE Coincident MW (Excl. Opower, DRI, Tstat, & IEMF): criteria will be cumulative of the 1st year MW reduction during the 3 year plan, coincident with system peak | \$122,507.02 | \$/MW       | 33.40%         | \$3,468,419     | \$5,202,628  | 150%                | 28.312        |
| Thermostat MW impact: criteria will be cumulative of the MW reduction during 3 year plan, coincident with system peak   | \$92,799.91  | \$/MW       | 15.17%         | \$1,575,000     | \$2,362,500  | 150%                | 16.972        |
| DR Incentive (DRI) MW of Ramping (growth from year 1 planned to year 3 actual) (year 1 is 10 MW - KCP&L-MO and 20 MW in GMO)                                      | \$75,000.00  | \$/MW       | 25.28%         | \$2,625,000     | \$3,412,500  | 130%                | 35.000        |
| Income Eligible Multi-Family (IEMF): criteria will be effective, prudent spend of budget  | N/A          |             | 1.93%          | \$200,000       | \$200,000    |                     |               |
|   |              |             | 100%           | \$10,383,855    | \$14,290,195 |                     |               |
| Total Cap Including TD Adjustments  |              |             |                |                 | \$20,000,000 |                     |               |

Note:

1. Targets based on cumulative savings at the meter
2. The payout rate will be multiplied by the payout unit up to the maximum
3. MWh & MW targets are rounded to the nearest kWh & kW
4. Payout rate rounded to the nearest \$0.01

The Earnings Opportunity Matrix for Program Year 4 is contained in Exhibit B with the MEEIA Cycle 2 Extension Stipulation.

Issued: February 15, 2019  
 Issued by: Darrin R. Ives, Vice President

Effective: March 17, 2019  
 1200 Main, Kansas City, MO 64105