



Spire Inc.
700 Market
St. Louis, MO 63101

September 30, 2020

VIA EFIS

Secretary Morris Woodruff
Missouri Public Service Commission
Governor Office Building
200 Madison Street
Jefferson City, MO 65101

Dear Secretary Woodruff,

Enclosed herewith for filing with the Missouri Public Service Commission is the First Revised Tariff Sheet P.S.C. MO. No. 30.2 cancelling Original Tariff Sheet P.S.C. MO. 30.2 in regards to the Eastern and Western Missouri operating division of Spire Missouri Inc. d/b/a Spire (the "Company"). We are submitting the revised tariff sheets for an effective date of October 30, 2020, as reflected by the Company's tariffs.

In order to provide some assistance to Spire's small business customers during the current COVID-19 pandemic, the Company would like to modify Paragraph B of the Commercial and Industrial (C/I) Rebate program language to enhance opportunities for struggling C/I customers. Adding this language will allow Spire to provide incentives to small C/I customers struggling to survive during the COVID-19 pandemic. Specifically, Spire will make available to eligible small business customers, a recurring bill credit of \$100 for up to five months. Spire had a strong C/I rebate program in program year FY19 providing 523 rebates to small and large C/I customers. COVID-19 has impacted FY20 which currently sets at 319 rebates. Our third party processor, Applied Energy Group (AEG), has had multiple requests from participants to move or extend projects out of FY20 to FY21. We believe this is due to companies focusing their limited funds on maintaining day to day operations and delaying some of the larger energy efficiency upgrades.

COVID-19 has affected many of our customers and while there are several programs available to assist residential customers including Low Income Home Energy Assistance Program (LIHEAP), the Low-Income Affordability program, Dollar Help funding, and other assistance programs, our small business customers have limited utility assistance programs available. Restaurants have been hit particularly hard and according to the National Restaurant Association, the total shortfall in restaurant and foodservice sales surpassed \$165 billion during the first five months of the pandemic and that number is expected to grow to \$240 billion by the end of the year. Restaurants are the second largest public employer with an estimated 12 million employed pre-COVID. In 2019, there were 300,300 restaurant and food service jobs in Missouri representing 10% of the state's employment. Eating and drinking establishments make up the

majority of those jobs totaling 230,100. In July 2020 restaurant employment was down 14% in MO as compared to February 2020 levels equating to 31,900 jobs lost. Every dollar spent in the table service segment contributes \$1.87 to the state economy as it is not only the restaurants that are negatively impacted, but also their employees and vendors. We are asking for the Commission's approval to allow Spire to assist its small C&I customers by approving this revision.

No additional funds are being requested outside of the funding Spire already has budgeted for its EEC Portfolio to operate this revision to the Company's tariff, and Spire plans to utilize only funds earmarked for C/I-related programs.

Sincerely,

/s/ Brenda Linderer

Brenda Linderer

Director of Business Development

Shaylyn Dean

Energy Efficiency Program Manager